ST. JOHNS AIRPORT AUTHORITY

Regular Meeting

held in The Conference Center, Meeting Room B

4730 Casa Cola Way

St. Augustine, Florida

on Monday, September 11, 2023

from 4:00 p.m. to 5:01 and 5:48 to 6:27 p.m.

BOARD MEMBERS PRESENT:

ROBERT OLSON
DENNIS CLARKE, Chairman
JENNIFER LIOTTA

BOARD MEMBERS ABSENT:

MICHELLE CASH-CHAPMAN REBA LUDLOW, Treasurer

ALSO PRESENT:

CHARLES DOUGLAS, ESQUIRE, Douglas Law Firm, 100 Southpark Boulevard, Suite 414, St. Augustine, Florida, 32086, General Counsel for Airport Authority.

CHAD S. ROBERTS, ESQUIRE, The Roberts Firm, PLLC, 1633 Challen Avenue, Jacksonville, Florida, 32205, Aviation Counsel for Airport Authority.

JAIME TOPP, Interim Executive Director.

JANET M. BEASON, FPR-C, RMR, CRR St. Augustine Court Reporters 17 Pacific Street, Suite B St. Augustine, FL 32084 (904) 825-0570

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1	PROCEEDINGS
2	CHAIRMAN CLARKE: All right. It's 4:00. I'd
3	like to call the to order this meeting of the
4	St. Johns County Airport Authority. We'll please
5	observe the Pledge of Allegiance.
6	(Pledge of Allegiance.)
7	MOMENT OF SILENCE
8	THE COURT: Now I'd like to ask everyone's
9	attention so we can let's observe a moment of
10	silence for our fellow citizens, the victims of the
11	terrorist attack 22 years ago.
12	(Moment of silence.)
13	CHAIRMAN CLARKE: Thank you. Thank you very
14	much.
15	Before we begin, as you see, we have two board
16	members are are absent today. Ms. Cash-Chapman
17	was unfortunately in an auto accident. She's
18	recovering but she's not feeling well enough to
19	attend this meeting either either in person or
20	via phone. Ms. Ludlow is is traveling, but I
21	understand she may be able to attend by telephone.
22	But what I we need to ask the for
23	approval by resolution of the board to allow her to
24	attend the meeting telephonically. So I would ask
25	for a motion that we approve that.

1	MR. OLSON: I I'll move.
2	MS. LIOTTA: Second.
3	CHAIRMAN CLARKE: All in favor?
4	MR. OLSON: Aye.
5	MS. LIOTTA: Aye.
6	CHAIRMAN CLARKE: Aye. It's approved. So do
7	we have her on the phone yet?
8	MR. TOPP: Not yet, but she will be shortly.
9	MEETING MINUTES (August 28, 2023)
10	CHAIRMAN CLARKE: Okay. We have the the
11	next item on the agenda are the meeting minutes or
12	transcription for the August 28th meeting. They're
13	not available yet, and so we are going to defer
14	that item until the September 25th regular meeting.
15	AGENDA APPROVAL
16	CHAIRMAN CLARKE: And the next item is agenda
17	approval. And before we begin, I'd like to state
18	that we have a budget hearing that is we are
19	obligated to begin or budget hearing/meeting
20	we're obligated to begin at 5:01 p.m. today.
21	And so, the what I would like to do is
22	rearrange the order of business slightly so that
23	we'll go from from this point to new business
24	and then we'll resume with the staff reports and
25	the business partner updates. I don't believe

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we'll be very long on new business because there
 1
 2
          are only two items to -- to approve. Does anyone
 3
          else have any --
               MR. OLSON: Mr. Chairman, I really feel
 5
          strongly that we should move budget to old business
          and deal with that very early on in this meeting
          because if we're having a hearing on our budget at
 7
          5:00, I have some concerns about our -- some rather
          fundamental concerns about our budget. And I think
 9
          our board needs time to address concerns of myself
10
          and others before we conduct a hearing on the
11
12
          budget.
               CHAIRMAN CLARKE: Well, the hearing will be --
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14
          it's a meeting and a hearing for -- to hear
          comments from the public --
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16
               MR. OLSON: Yes, but --
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               CHAIRMAN CLARKE: -- so we'll be able to take
18
          care of all of your concerns at that --
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               MR. OLSON: In past -- it's a hearing -- it's
20
          a public hearing. So the practice is that you have
21
          a budget that's ready for hearing by the public
22
          when you have your hearings. It would be I think a
23
          disservice to the public to bring a not ready for
24
          prime time budget into a hearing.
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CHAIRMAN CLARKE: I -- I will eagerly await

1	your comments at that at that meeting. I'm not
2	sure what what your concerns are, but you can
3	address them at that meeting.
4	MR. OLSON: Okay.
5	VOTE TO APPROVE INTERIM EXECUTIVE DIRECTOR CONTRACT
6	CHAIRMAN CLARKE: So we're going any
7	others? Is Ms. Ludlow on the phone yet?
8	MR. TOPP: Let's see. Okay. I'm going to
9	call her.
10	(Pause in the proceedings.)
11	MR. TOPP: It's ringing. They're just
12	climbing out, so I don't know if she's going to be
13	able to turn on her WiFi just yet.
14	CHAIRMAN CLARKE: Okay. Well, let's defer
15	that item.
16	MR. OLSON: Which item?
17	CHAIRMAN CLARKE: The vote to approve the
18	interim executive director. That would be the
19	first item under new business. We either defer it
20	to later in the meeting or perhaps we will defer it
21	until the September 25th meeting.
22	30-DAY LAST CALL NOTICES
23	CHAIRMAN CLARKE: The next item on the agenda
24	is the 30-day so-called last call notices, and I
25	believe Mr. Roberts was prepared to address that.

1	MR.	ROBERTS:	Right.	So we	e have two)
2	proposed	well,	two prop	osals	floating	around.

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One that you'll hear today to do the preliminary intake decision about, which is a hangar development lease by Titan, what I'll just call the Titan group. And Mr. -- I think

Mr. Bock's here and his representatives are here.

Also, associated with a proposed development for some nonaeronautical commercial property to the south, including a hotel and office building.

And the notion is that right now, as we've said before, this airport's open for business.

It's always been open for business. It has to be remain open for business at any time. But to bring some order to the process of potentially competitive proposals, that the Authority publish notice that an interested party has made a proposal for a certain parcel, and that it invites others to submit competitive proposals or alternative proposals, but that at some point, there would be a date to cut off all of that process so that the Authority can have a discrete pool of proposals to evaluate and not have proposals kind of coming in at the last minute after, you know, one's been down the road and people have done things in reliance on

- 1 it and -- and so forth.
- 2 So, using the very same format that we have
- 3 most recently done with the Volato 21-acre
- 4 proposal, it's presently on our website, we would
- 5 also do the same proposal language for the Titan
- 6 lease -- which is east side property and I can show
- 7 that on a map, but it's -- it's what I call the
- 8 Taxiway A-2 corner, but also shifting into the area
- on our Airport Layout Plan that's our -- designated
- 10 as our future FBO.
- It is also a concurrent proposal for the
- 12 Volato proposal. It's sort of Plan B for Volato if
- 13 the 21 acres did not work out. So, in a sense, it
- is a contemporaneous overlapping competing proposal
- for that.
- And so we would publish those two proposals
- with that language on the website in the same way
- 18 that we had done before. So that's -- that's what
- 19 this item is about. Yes, sir?
- 20 MR. OLSON: A couple of questions. I quess
- 21 first, last call. Are you actually referring to
- the notice of lease development opportunity, or is
- last call the last chance to get a drink before the
- 24 bar closes?
- MR. ROBERTS: Well, it's styled on the website

- as a notice of lease opportunity and it describes the process.
- MR. OLSON: Okay. But, I mean, I guess I

 asked that question to make a point. I really

 think that it's a formal process. We should

 address it more formally in our agenda and our

 briefings.
- My next question is, why is -- where did

 30-day come from? Because I believe the Volato one

 was longer than 30 days. I looked at the agenda

 and saw 30-day, and I'm wondering where did 30 days

 come from.
- MR. ROBERTS: It's at the -- it's within our
 discretion to make it whatever length the -- the
 board thinks is appropriate.

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- MR. OLSON: Seems short range if it's going to be taken as a serious call for opportunities.
- MR. ROBERTS: I would say the only balancing factor to the time is that if people are going to come and make a proposal, it basically tells everybody we're just going to wait for 60 days or 45 days or 30 days or whatever.
- So I think the only balancing issue for the board to consider is if -- if the airport's open for business, when someone comes and makes a

proposal, it's going to ring a bell of a temporary 1 2 timeout for any other person to say, well, 3 someone's made a request for that, I was thinking about making a request for that, I'm going to get 5 my proposal in, too. 6 The -- the logistics of getting in a proposal are really modest, right? So it's -- it's not --7 they're modest. You -- you go down the checklist 8 of 8.1 and address it and submit it. So it's not a 9 10 big logistics burden. So the 30 days was an attempt to balance 11 12 fairness to the proposing party to not have to just 13 get parked for an indeterminate amount of time and 14 fairness for some other party to have 30 days to 15 put their business plan in. 16 MR. OLSON: Are we going to be evaluating the 17 proposals based simply on the minimum lease 18 standards? 19 MR. ROBERTS: You mean, were to --20 MR. OLSON: Is that your -- is that the 21 intention that you're advising us on? Because 22 those are minimums, right? 23 MR. ROBERTS: Are you talking about were there 24 to be two competing proposals --

MR. OLSON: Yes.

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MR. ROBERTS: -- for the same thing?
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 2
               MR. OLSON: Yes.
 3
               MR. ROBERTS: I think that how they were
          evaluated is going to depend on what the proposals
 5
          are.
               So, for example, with the Volato proposal, we
          did not limit it to another fixed-base operator; we
 7
          opened up to any commercial aeronautical use. And
          I think there would be logically a process that
 9
10
          would differ, for example, criteria might differ,
          for example, were there to be three competing
11
12
          proposals for an FBO as opposed to one FBO, one
13
          maintenance repair facility, and another's --
14
               MR. OLSON: Okay.
15
               MR. ROBERTS: -- just bulk hangars, right?
16
          you might want to have the flexibility to have a
17
          different process and different criteria depending
18
          on what shows up. That was the --
19
               MR. OLSON: Okay. We have not -- I don't
20
          believe we've had a meeting presentation on Joyce,
21
          have we?
2.2
               MR. ROBERTS: Have not.
23
               CHAIRMAN CLARKE: We have not, no.
2.4
               MR. OLSON: Or I think we had something on
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Titan, but not a lot of detail at this point.

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MR. ROBERTS: Have not.
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               What we did in the past was we -- they have
 3
          submitted their business plan, Titan has. It's
          ripe for the board to say in their screening
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          function, Okay, staff, go forward with the
 6
          evaluation of this. It's not a decision today on
 7
          the merits.
               It -- it is our written policy that for any
          commercial aeronautical land lease, that the board
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10
          executes this filtering process where you just
          simply approve the proposal to go to staff to be
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          further evaluated.
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13
               MR. OLSON: But they're being named in our
14
          agenda action, so they must have some implied --
          some level of implied blessing, and we haven't seen
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16
          it yet.
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               MR. ROBERTS: Well, any -- any proposal has
18
          blessing. I mean, any proposal --
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               MR. OLSON: Well, any proposal that meets the
20
          minimum standards, is what you're saying. Is
21
          that --
2.2
               MR. ROBERTS: Yes, sir.
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               MR. OLSON: -- right? Okay.
2.4
               MR. ROBERTS: I mean, we -- we cannot --
25
              MR. OLSON: Why aren't we -- I mean, we've got
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a proposal -- or we got a presentation. We asked 1 2 Volato to give us a presentation. MR. ROBERTS: Right. And that --3 4 MR. OLSON: They gave us a presentation --5 MR. ROBERTS: Yes, sir. 6 MR. OLSON: -- and then we took action. 7 MR. ROBERTS: Yes, sir. That -- actually, my recollection was it was the other way around, but I 8 9 could be wrong. 10 MR. OLSON: No. MR. ROBERTS: Maybe the proposal went first 11 and then --12 13 MR. OLSON: Yes. 14 CHAIRMAN CLARKE: Mr. Roberts, I have a question to maybe help to clarify this -- you know, 15 16 this issue. 17 You know, given the fact that we have a 18 master plan and an Airport Layout Plan that we 19 publish to the world that says, you know, we're 20 open for business, and by the way, you can -- if 21 you want to do business at this airport, here --2.2 here is what's available. 23 Is -- is this 30-day notice not equivalent to 2.4 a courtesy notice to -- to the rest of the world?

It's not something that's required by regulation?

That's my understanding --1 2 MR. OLSON: It's not required. 3 CHAIRMAN CLARKE: -- from the past -- past discussions that we've had. 5 MR. ROBERTS: It is not required, but -- but as I've said before, it -- it's discretionary on 7 this approach. CHAIRMAN CLARKE: Okay. 9 MR. ROBERTS: But it is not required. CHAIRMAN CLARKE: All right. Can you tell us, 10 are we to then -- we're publishing a -- a notice 11 12 given the fact that Titan has presented this 1.3 initial --MR. ROBERTS: Titan has submitted its business 14 plan and it conforms with the checklist of 8.1. 15 16 CHAIRMAN CLARKE: Okay. 17 MR. ROBERTS: Now I believe staff has 18 scheduled their presentation for the next board 19 meeting. So that's what I --20 CHAIRMAN CLARKE: Okay. 21 MS. LIOTTA: And I think, if I'm follow --22 tracking the process correctly, they meet the requirements for the proposal. So does that mean 23 24 the 90-day clock is running, so to speak, for a 25 decision to be --

1	MR. ROBERTS: I think the 90-day for
2	commercial aeronautical use land leases, I would
3	say the 90-day clock should begin to run when the
4	board makes its screening function intake decision,
5	right?

So staff can represent to you that they are proposing to build bulk hangars, right? They're proposing to build bulk hangars, which we have a waiting list for. So, you know, conceptually, you know, it's -- it's a kind of low bar to get over as opposed to, is someone asking to lease the land to have a truck stop? You would -- you would say we're not going to have a truck stop, right? Stop it. Don't even waste your time working up this proposal.

But that -- that's the screening function.

And the -- the standard of review for today is,

is -- is if this were to go forward and -- and be

realized, would this be a public use of this

parcel, being that they are proposing to develop

bulk hangars?

MS. LIOTTA: Okay. So that -- that's a threshold matter. And then -- then it goes to staff to do the negotiations. And if it's -- my understanding is if something -- if it becomes

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clear that what's being proposed would not be
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 2
          suitable in the view of the airport, it's not like
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          it's a must-do --
 4
               MR. ROBERTS: Correct.
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               MS. LIOTTA: -- it's, you know, just go
          through the process of looking at it and --
 7
               MR. ROBERTS: Correct.
               MS. LIOTTA: -- it could end up one way or the
 9
          other.
10
               MR. ROBERTS: It -- who knows how it will go
          through that process. It could be that their
11
12
          proposal is, you know, they don't want to do a bond
13
          for construction and we say that's a threshold deal
14
          and then -- so the parties walk away.
               I mean, so it's not a done deal. It's simply
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16
          these types of proposals require this board's
17
          approval. And to answer Mr. Olson's point, the --
18
          the proposal, I believe, is scheduled for the next
19
          board meeting. So --
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               MS. LIOTTA: So the nonaeronautical sounds
21
          like it's basically the same except for that gating
2.2
          function of this is commercial aeronautical is not
23
          there?
2.4
               MR. ROBERTS: That's -- well, the reason I
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think the board -- if you're talking about the

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Joyce thing?
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 2
               MS. LIOTTA: Yes.
 3
               MR. ROBERTS: Yes. So --
 4
               MR. DOUGLAS: If we can just pause for a
 5
          moment --
 6
               MR. ROBERTS: Yes.
               MR. DOUGLAS: -- to let the record reflect
 7
          that Ms. Ludlow is joining us --
 8
 9
               MR. TOPP: We've got Ms. Ludlow on the phone.
          I don't know if you want to switch gears or should
10
          I just ask her -- she's going to be on the airplane
11
          for a while.
12
13
               CHAIRMAN CLARKE: Why don't we finish this
          item, and just let her know that we jumped ahead --
14
               MR. TOPP: Reba, I'll call you back in a few
15
16
          minutes, okay?
17
               MS. LUDLOW: All right. Thank you.
18
               CHAIRMAN CLARKE: Do you want to let her stay
19
          on the phone or --
20
               MS. LIOTTA: She needs to vote on it. I think
21
          this may be a good time for me to raise my question
22
          because it may be a quorum issue.
23
               You mentioned that the Titan proposal touches
24
          in some way, shape, or form upon Volato.
25
               MR. ROBERTS: I think it does --
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- 1 MS. LIOTTA: Is this something that I can even
- 2 vote on?
- 3 MR. ROBERTS: My recommendation would be to
- 4 abstain on that.
- 5 MR. DOUGLAS: So for that issue, then that
- 6 would not be a quorum.
- 7 MS. LIOTTA: Unless --
- 8 MR. DOUGLAS: Unless she comes back on.
- 9 MS. LIOTTA: -- Reba is being able to vote.
- 10 CHAIRMAN CLARKE: Okay. Let's --
- MR. OLSON: Well, I've got more questions,
- 12 Mr. Chair.
- MR. ROBERTS: Yeah.
- 14 CHAIRMAN CLARKE: Well, if we can't act on it,
- 15 I think we need to --
- MR. TOPP: We can get Reba on, but it's -- you
- 17 know, I don't know. It's up to you.
- 18 CHAIRMAN CLARKE: Well, we're -- we're going
- to have to get her on if we -- in order to get to
- 20 the next item on the agenda, the contract for the
- 21 executive director.
- 22 MR. TOPP: Okay. Let me get her on the phone.
- MR. OLSON: So we're not going to discuss it
- 24 anymore?
- MS. LIOTTA: Well, if we could maybe break it

in two and talk about Joyce in the meantime, I 1 2 don't think that would be an issue. 3 CHAIRMAN CLARKE: Okay. MR. ROBERTS: To answer your question about 5 Joyce, Joyce involves some land that is potentially available for aeronautical use that would not be aeronautical use. 7 So that's another kind of special category where we would need to go to the FAA and say, we 10 have land that theoretically we could build a taxilane to for a hangar, theoretically, but for 11 12 prudential purposes, we believe the highest and 13 best use would be this nonaeronautical use, right? So that's a biggy, right? That's -- that's a 14 15 big one. And -- and whether it's designated that 16 way in the book or not, I would suggest merits 17 board oversight. 18 MR. OLSON: And we would need board 19 authorization before anyone went to FAA to ask the 20 question, right? 21 MR. ROBERTS: Strictly, no. I would say 2.2 that --23 MR. OLSON: Really? 2.4 MR. ROBERTS: Well, unless you chose to make

that policy. The existing policy is I think we

have discretion to -- we talk with our FAA folks 1 2 all the time. But no lease is approved at this 3 airport but for y'all's approval, period. So there would be no reason for it to get -- I 5 don't think anyone wants it to go so far down the road that if y'all were not inclined to prosecute it, it would make sense to not prosecute it earlier 7 than later and waste everybody's time. 8 MR. OLSON: Yeah. A couple of more questions 9 10 if I may, Mr. Chair. CHAIRMAN CLARKE: Okay. Please make them 11 12 quick. 13 MR. OLSON: Why -- what is the stated 14 rationale now that we are talking about? A notice 15 of lease opportunity with these two -- for these 16 two requests, but we didn't request one for Solano 17 where we had heard there were possibly multiple 18 interests in that. 19 What was -- why -- we had a report in June --20

What was -- why -- we had a report in June -of June by our then executive director that
there -- he knew of other interests in that, but we
chose -- the Authority chose not to do that notice.

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What is the -- you know, when we get asked by the public as to "What's going on at the airport,

I'm real confused with what you-all are doing

there," what is our answer on that? 1 2. MR. ROBERTS: I think that was literally the 3 discussion at the last board meeting, and -- and my recollection --5 MR. OLSON: We don't have the minutes from that, so... MR. ROBERTS: I understand. 7 My recollection was that because Mr. Solano's 8 expression of interest that was documented predated 9 any of this other kind of standard that we were 10 doing and -- and that it was a noncommercial land 11 12 lease, which theoretically did not require the intake of the board at all under the current 1.3 14 governance structure, that collectively it was debated and decided that we would not put that 15 16 proposal through that process. 17 MR. OLSON: Okay. 18 MR. ROBERTS: And that was -- but that -- I 19 think that's going to be reflected in the minutes 20 from the last --21 MR. OLSON: Okay. Mr. Chairman, these --2.2 these decisions that we're talking about now and 23 maybe not making today tie in I believe strongly to

how we see our budget and our budget decisions and

our policy about budget.

2.4

1	CHAIRMAN CLARKE: Okay.
2	MR. OLSON: So I urge I would urge that we
3	not take action on this because of it ties in
4	with, I would say, budget budget realities,
5	unless I am completely off base in understanding
6	where we are financially.
7	CHAIRMAN CLARKE: Okay. Well, we'll determine
8	that at 5:01. Right now, are you asking is
9	staff asking for a resolution for these items,
10	either?
11	MR. ROBERTS: Yeah, I would I would say
12	what's the process today has no impact on the
13	budget, because it's not it's not a decision
14	about the merits.
15	CHAIRMAN CLARKE: Right.
16	MR. ROBERTS: So we but at the same time,
17	it can't really be worked up to assess its impact
18	on the budget without this intake process.
19	CHAIRMAN CLARKE: Okay. Do you need approval
20	from the board
21	MR. ROBERTS: We do.
22	CHAIRMAN CLARKE: for the intake process?
23	MR. OLSON: I think part of it ties in with
24	our budget because I believe there are are
25	budget considerations that suggest we need to go

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beyond minimum standards to evaluate lease
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          proposals and lease requests.
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               CHAIRMAN CLARKE: Well, I don't want to jump
          ahead to the budget, but this -- there's -- for us
 5
          to give approval for this notice to be published on
          our website has no impact, as Mr. Roberts has
 7
          already stated, on the budget because there's --
          there's no impact on the budget even with
          Mr. Solano's proposal.
 9
               MR. OLSON: Okay. Let me --
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               CHAIRMAN CLARKE: So let's -- let's move on
11
          here. We're wasting a lot of time --
12
13
               MR. OLSON: Mr. Chairman, I -- I would like
14
          just clarification.
               CHAIRMAN CLARKE: Please do it quickly.
15
16
               MR. OLSON: Is there -- is there no
17
          financial -- is there no implication that we are
18
          going to be relying only on minimum standards to
19
          evaluate lease requests if we issue this notice?
20
               MR. ROBERTS: We -- we are not -- minimum
21
          standards are just that, so --
2.2
               MR. OLSON: So we're not going to be
23
          necessarily having to rely solely on minimum
2.4
          standards?
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MR. ROBERTS: As long as they meet minimum

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standards, or alternatively the board consciously
says, in this circumstance, we want to deviate from
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3 minimum standards. You have the discretion to do

4 that.

5 MR. OLSON: Okay.

6 MR. ROBERTS: So you have the discretion to

7 lower the bar or to maintain the bar or require

8 people to exceed the bar.

9 MR. OLSON: After this notice.

MR. ROBERTS: Exactly.

11 MR. OLSON: Okay. Thank you.

12 CHAIRMAN CLARKE: Okay. All right. You're

welcome.

MR. ROBERTS: So at that point, I think --

15 MS. LIOTTA: I would request any resolution be

16 bifurcated.

17 MR. ROBERTS: Yes.

MS. LIOTTA: I think I have to --

MR. ROBERTS: Yes.

20 MS. LIOTTA: -- go through the formalities

21 here.

22 This is -- for the record, I am employed by

and have an ownership interest in Volato, which is

24 a party who is currently negotiating for land lease

space at the airport. And because this matter of

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the Titan land lease may touch upon that, I have a
 1
 2
          conflict and cannot vote.
 3
               MR. ROBERTS: Okay. So at this point,
          Mr. Executive Director, I would artic- -- you want
 5
          me to articulate the proposal, which is to refer --
          let's start with the Titan proposal.
              MR. TOPP: Correct. Go ahead and articulate
 7
          it. --
 8
               MR. ROBERTS: It would be to defer --
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10
              MR. TOPP: -- and I'm going to -- as soon as
          we're ready to vote, I'll get Reba on the phone.
11
12
              MR. ROBERTS: Okay. We're ready to vote.
1.3
              MR. TOPP: Okay.
14
              MS. LIOTTA: Do you need to do public comment?
              MR. ROBERTS: I -- let's do public comment.
15
16
          Do I need --
17
              MR. OLSON: Thank you.
18
              MR. ROBERTS: Do I need to articulate the
          resolution first and then public comment?
19
20
               CHAIRMAN CLARKE: Yeah, that would be a good
21
          idea.
22
               MR. ROBERTS: All right. So the public -- so
23
          for the resolution would be that the written
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submission of the Titan group for the development

of a -- an approximately five-acre parcel on the

24

- east side of the runway be taken in and referred to 1 2 staff for further evaluation in accordance with 3 Chapter 8.2 of the lease policy manual, Page 54. 4 MR. TOPP: Got it. 5 MR. OLSON: Okay. 6 MR. TOPP: Do you want to --7 CHAIRMAN CLARKE: Does anyone like to make a motion to --9 MR. OLSON: I'll move -- based on what was
- just said, I'll make that motion. 10
- 11 CHAIRMAN CLARKE: Okay. Is there a second?
- 12 MR. TOPP: Can you second?
- CHAIRMAN CLARKE: I -- I can second, yeah. 1.3
- 14 MR. TOPP: I'm waiting for her to answer.
- Hopefully she's past 10,000 feet. 15
- 16 MR. ROBERTS: If you were to second, then we 17 could get through with the public comments, I
- 18 suspect.
- 19 CHAIRMAN CLARKE: Okay. We have a motion and 20 a second. Are there any comments from the public? 21 Anyone would like to weigh in on this weighty
- 2.2 issue? Mr. Liotta.
- 23 MR. LIOTTA: I'll pretend like there's a
- 2.4 microphone here like normal. Matt Liotta, 93 Lake
- 25 Mist Court, St. Johns.

First, I'm going to make everyone's life
easier today. I'm going to state for the record
that Volato hereby rescinds its request for the
land in question that Titan is now asking for. So,
I think that also eliminates some conflicts and
other governance issues for you.

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Second of all, I've got to tell you guys, you keep coming up with new ways to change the game and you've got to stop that. Either change your lease policy to whatever you want it to be or follow your lease policy.

It's 90 days. Not 90 days after maybe doing this or maybe doing that. It's 90 days. Sorry I disagree with your counsel there, but that's what it says. A layman can see it. It says 90 days. Doesn't say do last calls. It doesn't say, hey, let's go do all of this other stuff. It's 90 days.

And companies understand this in this space.

People develop all over the country at many
different airports. Part of the reason why Volato
doesn't need this land anymore is because we find
more suitable land over in Jacksonville. And when
you talk to JAA, they have a pretty consistent
policy and it's very straightforward to work with
them. You don't have to worry about them changing

	1	the	game	midstream.
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Volato asked for that land a long time ago, and the Airport Authority actually modified the ROFR associated with Atlantic based upon that request. That's how long ago we're talking. So everything around here seems to be changing the game to slow things down, to not make things happen. I don't understand that.

We have land here at the airport. It's supposed to be for the public good. It's supposed to support aeronautical uses. Especially commercial aeronautical uses, okay?

We should want to see every square foot of land that's here in use for aeronautical purposes if it's possible. And if you've got people who are coming to you to use your land and make it for the public good, you should let them and you should not keep putting barriers in their way at all. You should actually be helpful and say, hey, what can we do to speed this process up and get you to build right away? We've got a seven-year waiting list.

Can you help us with that? If so, come on over.

That seems to be what the air -- other airports do.

So, anyway, I just think you guys should just follow your policy, change your policy, but don't

- keep every meeting coming up with a new version of
 ti. Thank you.
- 3 CHAIRMAN CLARKE: Thank you, Mr. Liotta. Any other comments?
- MR. BOCK: Maybe I can answer some of -- some of the questions. Alan Bock, Ponte Vedra Beach.

 I'm here representing Titan Enterprises.

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I spent most of my career doing industrial developing, developments and commercial real estate, identifying opportunities, building to suit or building industrial buildings. It's pretty much the same path I've been on for most of my career.

We need hangars here. I'm a tenant. I've got a hangar already, but we've just run out of space, so I see this as a business opportunity for Titan and the airport.

This could -- it's about 50,000 square feet of hangar space. These hangars will be big enough to get larger aircraft in here that will be able to purchase more fuel. Some of these aircraft are taking on 5-, 6-, 7,000 gallons at a time, which would be a big boon for the current FBO. I've been asked if we could supply fuel. Possibly in the future we could, so we complete -- turn this into an FBO and compete it.

1	We intend to get a green light from the
2	airport to get into discussions about what this is
3	going to look like. So we'll have some
4	architectural comments from the airport. Build
5	this maybe it looks like a future FBO, maybe it
6	doesn't, but for me, this is a just a commercial
7	development like you would develop a Publix or a
8	Walgreens on the street corner.

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I've been coming to these meetings for about two years now. We seem to have a habit of kicking the can down the road a little further each meeting. As a business, I've made comments before that the speed of business, and Matt even says a comment about the speed of business and the of politics or -- or the government are two different speedometers at this point.

So all I'm looking for is just a green light to come in, do the discussion. You'll have plenty of time to do the evaluation. This is a real simple four or five hangars for storage of our current waiting list. We'll offer that to them.

There's some other opportunities to bring some additional maintenance in, some aircraft management, possibly supply some fuel in the future. But today we're just looking for a green

light to go ahead and have these discussions and 1 2 get you involved with the development, and as Matt 3 said, develop something here that we want to bring into the airport and -- and meet the needs of the 5 local pilot community. 6 CHAIRMAN CLARKE: All right. Thank you. 7 MR. BOCK: Any questions for me? 8 (None.) 9 MR. BOCK: Okay. 10 CHAIRMAN CLARKE: Thank you, Mr. Bock. Any other comments from the public? 11 12 (None.) 13 CHAIRMAN CLARKE: Do we have Ms. Ludlow on the 14 phone? MR. TOPP: No. I guess she's still climbing. 15 16 I don't know if we're going to get her in, but, I 17 mean --18 MR. OLSON: Does the -- I'm sorry. Does the 19 motion say 30 days or more? I mean --20 MR. ROBERTS: There's no motion. The motion 21 doesn't speak to the --22 MR. OLSON: Time. 23 MR. ROBERTS: -- to the notice on the website

MR. OLSON: Okay. So this is not anything

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25

issue.

1 about the notice. 2 MR. TOPP: This is to bring --3 MR. ROBERTS: It's not about the notice. 4 MR. OLSON: Okay. 5 MR. ROBERTS: It's simply the -- the -- what I call the 8.2 procedure when you bring it in and --MR. OLSON: Yes, okay, bring it in. 7 MR. ROBERTS: -- and it sounds like --8 MR. OLSON: Yes, okay. Thanks. 9 10 MR. ROBERTS: -- perhaps we may, depending on Ms. Liotta, based on the representation of Volato 11 12 that there is not -- it is not a potentially 1.3 overlapping, with that clarification, in terms of 14 having a quorum, it could release Mrs. Liotta for the issue. 15 16 MR. OLSON: Okay. 17 CHAIRMAN CLARKE: Are you comfortable with 18 that, Mrs. Liotta, to --19 MS. LIOTTA: Well, if our airport counsel 20 doesn't think there's a conflict. I can't think of 21 one offhand. 2.2 If there's no involvement in Volato's pending 23 negotiations, then it does appear to be a separate 24 issue, and so I think I'll withdraw my earlier statement of conflict based on this clarification

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and so it looks like we'd have a quorum to vote,
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- even if Ms. Reba -- Ms. Ludlow can't join us right
- 3 now.
- 4 MR. TOPP: Still can't get her in.
- 5 MS. LIOTTA: Okay.
- 6 CHAIRMAN CLARKE: Well, it looks like we
- 7 have -- we have a motion and we have a second to --
- 8 to publish the notice for the Titan land lease
- 9 proposal.
- MR. TOPP: It's to --
- MR. ROBERTS: It's to refer it to staff.
- 12 CHAIRMAN CLARKE: Refer it to staff, I'm
- 13 sorry. Yeah.
- 14 MR. TOPP: Yes.
- 15 MS. LIOTTA: I'll -- so, the motion's pending
- we just vote on it or we -- I'm sorry, I lost track
- of where we are.
- 18 MR. OLSON: We had public comment, so we're
- 19 ready to vote.
- MS. LIOTTA: Okay. Ready to vote, okay.
- 21 CHAIRMAN CLARKE: All in favor?
- MR. OLSON: Aye.
- MS. LIOTTA: Aye.
- 24 CHAIRMAN CLARKE: Aye. That's unanimous.
- 25 All right. She still --

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MR. TOPP: Yeah, we'll try it one more time,
 1
 2
         but she's not been able to get in.
 3
               CHAIRMAN CLARKE: All right. We are --
 4
               MR. TOPP: You want to start on the staff
 5
         reports?
 6
               CHAIRMAN CLARKE: Yeah, let's start on staff
 7
         reports.
              MS. LIOTTA: Are we --
 9
              MR. OLSON: What about the --
10
              MS. LIOTTA: Are we continuing the Joyce
11
         matter?
12
              MS. MARTIN: Yeah, what about Joyce?
1.3
              MS. LIOTTA: We had to bifurcate them, but
14
         now --
               CHAIRMAN CLARKE: Oh, okay. The -- yeah, how
15
16
         do you want to handle that? We're not -- we don't
17
         have a --
18
               MR. TOPP: We don't have a proposal from them
19
         yet. They don't even -- they haven't even done the
20
          8.1 because they're making changes --
21
               CHAIRMAN CLARKE: Okay.
22
              MS. LIOTTA: Oh.
23
              MR. TOPP: -- so I think that's something we
24
         have to wait for, and we're meeting with them on
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the 15th.

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MS. LIOTTA: Can we ask staff to look -- I am concerned about the aeronautical use issue with the FAA. I've said this before. My preference is always aeronautical use first. But it's unclear how viable the current -- like if we were to do it as an aeronautical use, what -- would that really be something -- because I know there's existing houses and other things that may make it difficult to do that now.

So I -- I think -- how do I want to put this? I'm concerned about the aeronautical use, though I understand that it may not be practically feasible right now with the other -- with the land that we don't own that might be blocking.

So -- but it -- now might be a good time to at least talk to the FAA about that issue. Because if we go down the road with Joyce and then there's an issue later, it's not a good use of anyone's time.

MR. TOPP: May I add something, Ms. Liotta?

I think that I will spend some time with the engineering folks and -- and look at the different pieces, what I call the bottom of the L that goes east and west, for a hotel and the top of the L which goes along U.S. 1.

L	And I think that, you know, moving and
2	expanding the hangars to there is possible, but I
3	don't know if it's feasible because we don't own
1	those two pieces, those two houses right now and we
5	don't know when that will be.
5	And then and the timing of when let's

say it happened next year, those two homes, and we could expand it, between building the road and all of the other things that we have to do, according to the engineering group and I'll verify this, we're looking at probably ten years before we could put hangars in there.

And I think we have to weigh the income from some other type of use with waiting ten years. So let's say we could make money for ten years and then put hangars across the way.

MS. LIOTTA: Well, alternative -- alternative plan, the -- the airport could do a land lease with a third party for aeronautical use --

MR. TOPP: Yes.

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MS. LIOTTA: -- and it wouldn't be ten years.

I can appreciate how the airport may not have the funds to -- to do a bunch of development, but I think we have other ways to -- to development.

MR. TOPP: And I'll talk to our engineering

group, because the main thing is how to get to it. 1 2. MS. LIOTTA: Yes. MR. TOPP: You know, unless it's --3 4 MS. LIOTTA: Access is --5 MR. TOPP: The one thing that we've all talked 6 about before is maybe not a hangar to store 7 airplanes, but maybe some sort of a miniature MRO or something like that that could go in there and it's mainly trucks that they're re -- they're 9 required for. So I'll do some studies and I'll 10 have something by the 25th when we get together 11 12 again. 13 MR. OLSON: Okay. I have some comments or 14 questions, also, Mr. Chairman. CHAIRMAN CLARKE: Okay. 15 16 MR. OLSON: First off, when you do consult 17 with the engineers, please consider also the 18 realignment of the east/west road. As you and I 19 looked at on a map --MR. TOPP: Right. 20 21 MR. OLSON: -- I think actually enhances the 22 site both for possible commercial as well as 23 possible aviation. In fact, it looked like it 2.4 might improve the aviation possibilities if you --

MR. TOPP: You're talking about realigning it

to go south of that -- of the bottom of the L? 1 2 MR. OLSON: Moving it -- moving the connecting 3 road to the south so that you're not chopping up the southern part of the property. But you and I 5 looked at it on a map and --6 MR. TOPP: Yeah, we looked at it --7 MR. OLSON: Okay. MR. TOPP: -- and the only challenge that we'd 8 have to look at it is where does the fence have to 9 10 go and does that block out people being able to get here and some other things? 11 12 MR. OLSON: Yeah, it's just -- I don't want to 13 belabor everybody's time --14 MR. TOPP: I got it. 15 MR. OLSON: -- here to go into detail. 16 MR. TOPP: I understand your concerns and --17 MR. OLSON: My other observation is if this 18 were to become commercially available consolidated frontage on U.S. 1, I think there would be a 19 20 feeding frenzy from the real estate development 21 community for wanting to propose for this site, and 22 I -- I think that it could be something that could 23 be -- bolster the finances of the Authority and the 24 airport if that were to happen. I don't think this 25 is a situation if it were to become clear that it

- was available commercial frontage consolidated
 large site.
- U.S. 1 is experiencing, and we all see it,

 a -- the beginning of urbanization up and down

 U.S. 1. And I think -- I really do, I really think

 that this is prime for a full RFP process where

 we're bidding and seeking proposals that include

 pricing proposals.

There is nothing that I know of -- I know FAA

requires us to lease property at at least market

rate or appraised value -- appraised value. The

true market rate is what the marketplace tells us

it is. So I'll just say that point.

I don't want -- just as a board member, I

don't -- I personally don't believe that we should

just tighten it up to our standard process. I

think consolidating -- finding a consolidated piece

of land along -- frontage along U.S. 1 is a real

opportunity for the development community if we

want to make it available.

CHAIRMAN CLARKE: Will staff please take

Mr. Olson's comments into consideration as we -
MR. TOPP: I will.

24 MS. LIOTTA: I --

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25 CHAIRMAN CLARKE: Any more comments?

1	MS. LIOTTA: I think there was an enter an
2	important piece of information we learned today,
3	which is that we don't if they if we don't
4	actually have the proposal from Joyce yet, they
5	took it back and making changes, it seems like if
6	we do an RFP, we decide to start that, that it's a
7	bit it is more a clean slate, right?
8	They they don't they're not pursuing
9	their their current proposal with us right now
10	for whatever reason. They've this is the second
11	meeting that they've decided not to that they're

not ready to come and present to us. It doesn't -
I would be supportive of just, you know, saying,

hey, you know, can staff start working on an actual

RFP?

I know we identified Jerry Brienza as a potential consultant who can work on that and help get that put together and -- if the staff's constrained right now with, you know, low staffing and other matters.

So if that's something that the board -- I -- I would be supportive of that alternative as opposed to like a high level just send us something in 30 days kind of -- kind of notice out there.

CHAIRMAN CLARKE: That's going to be a new

1	item on would be a new item on our agenda, would
2	it not? Let's ask staff. We'll consider that
3	those suggestions perhaps if
4	MS. LIOTTA: Well, I think we have to decide
5	to do that or this. I don't think it would be
6	compatible to do with a 30-day thing and then do an
7	RFP in two weeks. That would be confusing to
8	everybody.
9	CHAIRMAN CLARKE: Well, to the degree to
10	the extent that they have not yet submitted
11	anything that would warrant the 30-day notice, do
12	we do we need to do I'll ask counsel, do we
13	need to do anything on the Joyce matter?
14	MR. ROBERTS: I think it's I think it's
15	entirely a prudential matter of, if you're going to
16	do the RFP, the earlier you can do it, the better
17	everyone off the better off everyone is.
18	Because it's it's more the earlier you do it,
19	the more fair it is, the more equitable it is, and
20	the less prejudicial it is to the person who came
21	here and thought of the concept, right?
22	So this is the market talking to us, right?
23	This is the market saying, there's there's
24	benefit here for this type of commercial use. And
25	someone spotted that and and that's why it's on

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the table. And so, if it's -- if the board is
 1
 2
          disposed to doing an RFP, then the earlier that
 3
          process could get going, the better it would be.
 4
               CHAIRMAN CLARKE: Would we not need a scope
 5
          of -- you know, for that RFP? You know, before
 6
          we --
 7
               MR. ROBERTS: We could -- we could work up a
 8
          scope --
 9
               MR. TOPP: And I will also talk to Jerry
10
          Brienza (pronunciation) --
               CHAIRMAN CLARKE: Brienza.
11
12
               MS. LIOTTA: Brienza.
               MR. TOPP: -- Brienza, and let me -- I'll have
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14
          something for us on the 25th.
               MR. OLSON: But let's not restrict it to a
15
16
          hotel and a small office building. Let's make
17
          it -- again, let's have the marketplace tell us
18
          what the -- what their idea of the best --
19
               MR. TOPP: May I make a comment to Mr. Olson,
20
          if you don't mind, Mr. Chairman?
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               CHAIRMAN CLARKE: Yeah, please do. Jump in
22
          any time.
23
               MR. TOPP: If we're building hangars for
24
          commercial large airplanes and Atlantic is always
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looking for space for airplanes to go into, you're

- 1 talking about if hopefully Volato builds hangars,
- 2 you're going to need a place to put those people,
- 3 right?
- And if there's a hotel here, it just makes
- 5 sense, and I would have to say that putting a hotel
- 6 here makes a lot of sense. Now, whether it's there
- or across U.S. 1, I don't know, but I think the
- 8 hotel is important.
- 9 MR. OLSON: Well, it depends on what your
- objective is. I mean, I think we all want quality
- 11 development associated with the airport.
- MR. TOPP: Absolutely.
- 13 MR. OLSON: But again, if the marketplace
- is -- has a different idea as to what that
- development is, and if our -- one of our objectives
- is to bolster the airport's financial position,
- 17 those should be the -- probably the priorities
- 18 here.
- 19 MR. TOPP: Well, there's some aviation --
- 20 MR. OLSON: But our -- our first priority, the
- 21 way I understand it, is our first priority is we --
- 22 we can't even issue an RFP for commercial
- 23 development without consultation with the FAA. So
- I don't think it's anything that can happen.
- MR. TOPP: Right.

1	MR. OLSON: I mean, step one is the FAA
2	well, step one is to further assess with the
3	engineer based on what we just discussed, step
4	one, further assess with the engineers. Because
5	FAA is also going to ask the question: Are you
6	sure this doesn't have priority use for aviation?
7	MR. TOPP: Absolutely. Yes.
8	MR. OLSON: Step two is talking to the FAA
9	about it, and then step three is bringing back an
10	RFP.
11	CHAIRMAN CLARKE: All right. Do we have we
12	have enough to
13	MR. TOPP: I think Mr. Roberts has
14	CHAIRMAN CLARKE: come back Mr. Roberts?
15	MR. ROBERTS: I was just going to one last
16	contribution to the discussion, if I may.
17	It while it is true that we preach the
18	market talking to us serially with these proposals,
19	we do have we the board have what I would call
20	the zoning function, right?
21	So we've probably seen neighborhoods, and I
22	don't want to pick on our cities over on the west
23	coast, but there are a lot of cities on the west
24	coast that have a 7-Eleven and a house and a
25	funeral parlor and a house and and it's not a

great outcome and it's because no one sat there and 1 2 said we're going to have a master plan and we want 3 to have a balance and a mix. So you have the discretion to -- you have the 5 discretion to say, we think a big commercial hotel and some commercial corporate buildings here would 7 be part of a good healthy mix, right? So, I -- I would just -- that's the only 8 caveat I wanted to throw, is that we -- we don't --9 10 we don't have to just simply let the market tell us what we want. We have the discretion to shape 11 12 those decisions. And then, too, I think probably 1.3 the FAA does not want to hear from us until we have 14 some concrete thing in our hand, all right? 15 MR. TOPP: Right. 16 MR. ROBERTS: So, we -- we've breached the 17 subject with them, our -- our counterparts --18 MR. TOPP: Okay. I got it. And I'm actually 19 going up to Atlanta for an FAA meeting next month. 20 So it won't be by the 25th, but at least we'll more 21 concrete and I'll have something to talk to them 2.2 about. 23 MR. ROBERTS: All right. We've breached the subject of how the process works.

25 MR. TOPP: Right.

- 1 MR. ROBERTS: So -- so something to talk
- about.
- 3 MR. OLSON: I thought our FAA people were --
- 4 that we relate to are in Orlando.
- 5 MR. TOPP: Yes, they are. They're all going
- 6 to be in Atlanta for airport stuff.
- 7 MR. OLSON: Oh, okay.
- 8 MR. TOPP: So I'm meeting them, and I'm also
- 9 meeting the guy that does the Part 139 inspection
- 10 and a few other folks --
- MR. OLSON: Okay. Good.
- 12 MR. TOPP: -- when I'm up there. Do we
- want -- may I make a recommendation?
- 14 CHAIRMAN CLARKE: Yeah, please do. Please
- jump in.
- MR. TOPP: Since we don't -- we haven't been
- 17 able to get Ms. Ludlow. So I would love for y'all
- 18 to vote for my contract, but if we have to wait
- 19 vote for that, we can. I think Mr. Dean's been
- 20 here and I think we probably should let him speak
- 21 for a minute.
- 22 CHAIRMAN CLARKE: Yes.
- MR. TOPP: I don't want to take his time.
- 24 CHAIRMAN CLARKE: All right.
- MS. MARTIN: Business partner updates.

1 MR. TOPP: Right.

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BUSINESS PARTNER UPDATES

CHAIRMAN CLARKE: Yeah, let's -- we're going to -- we're going to table the vote for the interim executive director for the time being and we're going to jump into business partner updates. So, Commissioner Dean, we'd like to hear from you.

COMMISSIONER DEAN: Hi, guys. Good afternoon.

Good to see everyone again. I'll be brief. We also had our budget hearing, tentative budget hearing last Tuesday. Just a few highlights.

We continue to grow, no surprise. One of the fastest-growing counties in America. 3,100 counties in America, and at last count, we were Number 8 on the growth list.

What that does also do is increase our taxable revenue, and the assessed valuations for the entire county went up about 10 1/2 percent this year. So we certainly did not increase the millage rate. We did have a discussion about possibly lowering it, but we have so many things to do in the way of infrastructure catching up with growth, that we kept the millage rate the same.

On that note, just FYI, our staff has prepared a presentation to us that was very interesting last

1	Tuesday. It was an update on our infrastructure
2	progress. And we currently have, either in design
3	or going out to bid or under construction, a total
4	of \$504 million in infrastructure projects.
5	Primarily roads, but also regional three

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regional parks and at least one library. And the fire station on 207 at the county golf course is under construction. Those are some of the things that's happening.

The other thing I'll mention because we had a pretty lengthy discussion Tuesday, we've been working on a beach renourishment for Ponte Vedra Beach for at least five or six years. The federal government chose not to get involved, the Army Corps of Engineers, for several reasons. Public access — limited public access was the primary reason.

So we've gone forward with a state/local partnership Ponte Vedra Beach, particularly from the north end of Guana River Preserve to the -- all the way up past Mickler's Landing up to roughly the Sawgrass Country Club area, it's about a six-mile stretch.

Several years ago, DEP in their state analysis, decided that was the number one most

eroded critically-eroded beach in the state. So
we've been very active working with our legislative
delegation. And this year, somewhat remarkably,
thanks to our legislative delegation, appropriated
\$25 million to give us just enough money, almost
just enough money to do the entire project, the
nine-mile project, from the Guana River Preserve up
to the Duval County line. And so, we're going to
do we did set the MSTU rates for each of the
oceanfront homeowners.

And just as an aside, people who wonder -there are quite a few people in the county who come
to me and ask why -- why is the county paying
ad valorem taxes when I live in Fruit Cove or
Hastings or somewhere to restore someone's
oceanfront beach?

Well, the fact is, the county has never used any ad valorem taxes for beach renourishment. We get our money, our revenue from three sources for beach renourishment: The federal government, we have two projects, Vilano Beach and St. Augustine Beach; the state government, which appropriates millions of dollars primarily to South Florida where they have beach renourishment, about 20, 25 projects, plus our two makes 27 around

1	the state. And then at the local level, the local
2	level that we the county put in, comes from two
3	sources: Number one, MSTU is established to tax
4	the oceanfront homeowner, to levy a tax on them so
5	as homeowner oceanfront, they put skin in the game.
6	But the other source is the tourist tax, not
7	ad valorem tax.

I just want to point that out because I get questioned all the time about why should I a homeowner wherever inland pay to restore the beach?

That doesn't happen, never has, and as long as I'm on the commission, never will.

So that's -- that project's going to be under construction, that beach renourishment, probably in the first quarter coming up -- the first calendar quarter coming up in '24. And we'll be back for our final budget hearing on September 19th, which is in concurrence with our regular commission meeting.

And those were the two I wanted to highlight today. So unless there are any questions -CHAIRMAN CLARKE: I have a question.

23 COMMISSIONER DEAN: -- that concludes my report.

25 CHAIRMAN CLARKE: Thank you,

1	Commissioner Dean. That was very helpful. May
2	have some implications on the financing for the
3	Authority, some ideas in there.
4	But I'd like to ask, if you know, the source
5	of the \$504 million infrastructure. Is it a
6	combination of concurrent revenues, any bonds
7	issued
8	COMMISSIONER DEAN: It's sort of a
9	CHAIRMAN CLARKE: grants?
10	COMMISSIONER DEAN: sort of a laundry list.
11	I'll tell you that we have, since 2018 most
12	people also don't know that when we had the great
13	recession in '08 followed by a decrease in tax
14	revenue the next two years, the then commission in
15	2010 abolished the impact fees for development in
16	order to bring development back.
17	Now I may or may not have done the same thing,
18	but the point is, we didn't start collecting impact
19	fees on residential development until 2018, and so
20	that fund has been building.
21	We also have a transportation trust fund which
22	is pretty substantial and has a bonding capacity,
23	and so and the same is true with the recreation
24	and parks impact fee fund. We'll have we have a

bonding capacity of \$7 million for regional parks,

three, and we have a bonding capacity of I think 1 2 about \$225 million for county transportation 3 projects, four-laning, widening, bridges, sidewalks. So there's a combination of different 5 revenue sources for us. 6 CHAIRMAN CLARKE: Okay. That's very helpful. 7 That type of funding or financing has not occurred 8 before, to my knowledge, at the Airport Authority, but that is something we may be able to pursue in 9 the future. Thank you, very much. Appreciate 10 that. 11 12 COMMISSIONER DEAN: Okay. 13 MR. TOPP: Thank you, sir. 14 MR. OLSON: Thanks, yes. 15 COMMISSIONER DEAN: Good to see you. 16 CHAIRMAN CLARKE: I'm reading 4:56. Perhaps 17 we can recess this meeting for a couple of minutes 18 and then we'll call the budget meeting --19 MS. MARTIN: What about other business 20 partners? 21 MS. LIOTTA: I think -- I think we didn't 22 finish up the Joyce. And I think we could probably 23 get it done in a couple of minutes so we can give 2.4 staff direction and not have to delay --25 CHAIRMAN CLARKE: Oh, okay.

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MS. LIOTTA: -- one way or the other for the
 1
 2
          parties.
 3
               CHAIRMAN CLARKE: I agree. I thought we gave
 4
          it to them but --
 5
               MS. MARTIN: Are there any other business
 6
          partners here?
 7
               MS. LIOTTA: We have -- we didn't finish up
          the Joyce matter. We want to get that done.
 8
 9
               CHAIRMAN CLARKE: All right.
10
               MR. OLSON: I thought Joyce wasn't -- hasn't
          proposed -- submitted anything.
11
12
               MR. TOPP: I've got Reba here.
1.3
               MS. LIOTTA: Well, if were talking about doing
14
          an RFP, we could direct staff to start working on
          that.
15
16
               MR. OLSON: Oh, okay.
17
              MS. LIOTTA: That's what I'm --
18
              MR. OLSON: Okay.
19
              MS. LIOTTA: -- if the board wants to do that,
20
          but...
21
               So, I mean, I guess I'll do it. I'll move
2.2
          that we -- board direct staff to work with counsel
23
          and potentially a consultant -- to look into
2.4
          getting consultant help to start working on an RFP
25
          for the land identified as potential
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- 1 nonaeronautical use development.
- 2 MR. OLSON: I second that motion. I just
- 3 would urge that we try to look at other models out
- 4 there. There are a lot of RFPs, examples out
- 5 there, airports issue RFPs for development, and not
- 6 immediately go to maybe consultants, because --
- 7 MR. TOPP: I got it.
- 8 MR. OLSON: -- I think it's a budget issue.
- 9 But I think the consultant that Ms. Liotta has
- mentioned ought to be well experienced in that.
- So, I don't know, just trying to not spend a lot of
- money on it.
- 13 MR. TOPP: I'll -- yeah, I'm not into that.
- 14 CHAIRMAN CLARKE: We have a motion and a
- 15 second from the floor. I'll entertain a vote for
- 16 that.
- MS. LIOTTA: Any public comment?
- 18 CHAIRMAN CLARKE: Any public comment? Sorry.
- 19 (None.)
- MR. OLSON: Wow.
- 21 CHAIRMAN CLARKE: All in favor?
- MR. OLSON: Aye.
- MS. LIOTTA: Aye.
- 24 CHAIRMAN CLARKE: I'll vote no.
- MS. LIOTTA: So we don't have a -- we have two

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to one. We don't --
 1
 2.
               MR. DOUGLAS: Is Ms. Ludlow on the phone?
 3
              MR. TOPP: No.
 4
              MS. LIOTTA: Okay. Then it fails.
 5
              MR. OLSON: Did you vote no?
 6
               CHAIRMAN CLARKE: I voted no.
 7
              MR. OLSON: Okay.
 8
              MS. LIOTTA: Okay.
 9
               CHAIRMAN CLARKE: All right. We can move
          on -- yeah, we have 4:59. Let's recess this
10
          meeting and in two minutes, we'll call the budget
11
12
          meeting to order.
13
              MS. MARTIN: What happened to the interim
          executive director contract?
14
               CHAIRMAN CLARKE: We're -- we're putting that
15
16
          off until we can get Ms. Ludlow on the --
17
              MR. OLSON: How about the other business
18
          partners?
19
              MS. MARTIN: Other staff -- other business
20
          partners?
21
               CHAIRMAN CLARKE: Other business partners, we
22
          have -- at 5:01, I'm told that we have to have --
23
          open the budget meeting and we'll resume this
24
          meeting after the budget meeting is concluded.
25
              MS. MARTIN: Well, they're not going to stick
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1 around. CHAIRMAN CLARKE: Well, that's on advice of 2 3 our counsel; is that correct --4 MR. DOUGLAS: Yes. 5 CHAIRMAN CLARKE: -- Mr. Douglas? Thank you. All right. We'll recess this meeting for --MR. TOPP: Two minutes. 7 CHAIRMAN CLARKE: -- another two minutes. 9 (Recess had.) 10 CHAIRMAN CLARKE: And resume the general 11 meeting. 12 MR. TOPP: Okay. 13 CHAIRMAN CLARKE: We were on staff reports? MR. TOPP: Well, we didn't we get everybody 14 from the business partners. 15 16 BUSINESS PARTNERS UPDATE (Resumed) 17 CHAIRMAN CLARKE: Oh, I'm sorry. Thank you. 18 We did not. Mr. Beyers? 19 (Not present.) 20 MR. LIOTTA: He left. 21 CHAIRMAN CLARKE: Mr. Riera? 2.2 MR. RIERA: Just a quick correction. 23 Our last meeting, I indicated that the 24 Young Eagles is going -- was going to be on 25 October 22nd. It's now going to be on

October 29th. That was my mistake last time 1 2 because I had the wrong -- was looking at the wrong 3 date. That's all I have. 4 MR. TOPP: Thank you. 5 MR. RIERA: Thank you. 6 CHAIRMAN CLARKE: Okay. Thank you, Mr. Riera. 7 Mr. McKendrick or other representative of Northrop? 8 (Not present.) 9 CHAIRMAN CLARKE: Mr. Pittman? 10 (Not present.) 11 CHAIRMAN CLARKE: Mr. Pittman's not here. 12 STAFF REPORTS 1.3 CHAIRMAN CLARKE: Okay. Now we can go to 14 staff reports. MR. TOPP: Okay. Thank you, Mr. Chairman. 15 16 The -- just real quickly, we had a tremendous 17 very good effort by all our -- our staff in getting 18 the airport closed in a timely fashion and prepared 19 completely, including contact emergency management, 20 the state emergency management, and the county 21 emergency management, and then opened it without a 22 hitch on the Thursday at 0800. 23 I want to commend the office staff for getting 2.4 the paperwork out and the maintenance staff who did

the great job led by James and somebody's son Jake.

1	They really did a great job. And on top of all
2	that, they did this and the camera. And we have a
3	really great group here. They're motivated and I
4	appreciate it personally, making my job that much
5	easier.

The Solano land lease update, I know that -- I don't know if you want to talk just a minute about your meeting with Mr. Solano.

9 MR. HOLESKO: Andrew Holesko with 10 Passero Associates.

2.4

We met with Mr. Solano just to basically give him some general guidance on his next step privately with engineering, metal building providers, a local contractor, a local civil engineer, and things like that. So we just basically sat with him. We wanted to ask him questions about the site, the corners with the site.

The question came up about the sidewalk and, you know, we just basically told him everybody still expects there to be a sidewalk. And the reason that his lease parcel extended out to the road is that he's responsible for his own parking. So we basically had the discussion that you're responsible for all of that. We're still trying to

- keep a tree or two that's on the site, if you can
 work around it to make all that work. But just
 basically answered his question as to how and what
- 4 for the next steps.

with him.

10

21

22

- 5 MR. TOPP: Great.
- MR. HOLESKO: Gave him contact information

 from several different professionals and suppliers

 that could assist him and he was gone on his way.

 We had very very productive hour-long discussion
- MR. TOPP: Thank you, very much. Appreciate 11 12 it. And I'll follow up from there with Mr. Solano. 1.3 There's some things that were raised in the last 14 couple of days to me about -- that we have to keep in mind that 25 or 30 years from now, it's going to 15 16 be the airport's hangar. You may still want to 17 re-lease it, I don't know, but it needs to fulfill 18 the needs of the airport as well. Not just a 19 bathroom and maybe a little desk on the front desk 20 and stuff. I'll talk to him about that, okay?
 - Titan land lease, I think we beat that to death. I think we're okay on that. We're working on that.
- Engineering services RFQ, I did a study with
 the help of staff, especially Chloe, and we went

- through it all, and I think that we had a total of
 six folks that applied, and of those six, we're
 down to using the point system out of our
 requirements plus reading through the proposals
 from the different firms.

 So we've come to Passero. In my opinion, I
- So we've come to Passero. In my opinion, I
 recommend that they're the lead engineering firm,
 since they've got over 20, 30 years of work here or
 20-plus years here for work here and over
 \$50 million in construction that they've done here
 already.
 - But that said, we decided also to hear, and they're here, Michael Baker International and also the Pond & Company, which I will have out here for our next meeting, because they did not come today that I know of. Oh, you're here. All right.

 Great. Fantastic.
- Okay. So we could start with the Michael

 Baker International and just give us --
- MS. LIOTTA: Oh --

12

13

14

15

16

- MR. TOPP: Go ahead.
- 22 MS. LIOTTA: I just, you know, since we spoke 23 earlier today, I would just like to point out that, 24 based on what you told me, Pond and Michael Baker 25 had an equal point score. They both got the same

- 1 point score. 2 MR. TOPP: Exactly. They both had the same 3 exact point score. The only thing they were missing is doing work already for the airport, 5 okay? So with that in mind --6 MR. OLSON: So just to be also clear, we're hearing from three firms. 7 MR. TOPP: Two. 9 MR. OLSON: Two firms. MR. TOPP: I don't know that we need to hear 10 from Passero again -- Passero. 11 12 MR. OLSON: Okay. So, but there are three firms to are finalists --13 MR. TOPP: Yes. 14 MR. OLSON: -- for selection. Three firms? 15 16 MR. TOPP: Well, I guess you could say that. 17 I'm recommending that we stay with Passero and pick 18 one of the other two firms. That's my
- MR. OLSON: We have -- let's see. Right now we have one firm, right?
- MR. TOPP: One firm.

recommendation.

19

MR. OLSON: How do -- what's the relationship
if there are two firms? I mean, what are we
selecting them for?

1	I mean, what happens if the with the next
2	engineering project that comes up? How do we
3	manage that? How do we decide which firm or are we
4	paying two firms to do one project
5	MR. TOPP: That's a good question.
6	MR. OLSON: like we have two attorneys now,
7	two firms, or how do we do
8	MR. TOPP: That's a good question. Because
9	that wasn't covered when y'all decided to go out
10	and get another engineering firm.
11	MS. LIOTTA: My understanding is that this
12	these are master contracts that will be as we
13	move forward with this, the next step would be to
14	put those in place. I assume there'll be some sort
15	of negotiation with that. Then we'll see, you
16	know, rates and various things. But that's not
17	baked into this, I don't think.
18	MR. TOPP: No.
19	MS. LIOTTA: It's just credentials. And then
20	we then have the option of which you know,
21	picking up the phone or just asking like
22	potentially both for their initial thoughts on
23	something.
24	It's up to I think it's up to the Authority

on how to use each of the professionals. It just

- gives a deeper bench, so to speak, of professionals
- 2 to call up without -- we'll have a preexisting
- 3 relationship with them as opposed to having to go
- 4 through an RFQ to get their pricing on something.
- 5 MR. TOPP: Right.
- 6 MS. LIOTTA: That's my -- that's my
- 7 interpretation.
- 8 MR. OLSON: So we're going to end up with two
- 9 firms --
- 10 MR. TOPP: That's my understanding.
- 11 MR. OLSON: -- is your recommendation. And
- 12 Passero would be one of them --
- 13 MR. TOPP: That is correct.
- MR. OLSON: -- because they have the highest
- 15 score?
- MR. TOPP: That is correct.
- 17 MR. OLSON: And now we're hearing from two
- 18 firms that are equally scored for the other firm.
- MR. TOPP: That's correct.
- MR. OLSON: Okay.
- 21 MS. LIOTTA: And theoretically, we could enter
- into contracts with all three of them.
- MR. OLSON: Yeah, I guess we could.
- 24 CHAIRMAN CLARKE: Uh-huh.
- MR. OLSON: And is part of the way we decide

if we have multiple firms on retained -- there's no 1 2 retainer fee, is there? 3 MR. TOPP: No, not as of right now. 4 MR. OLSON: We're not paying a retainer fee. 5 MR. TOPP: Not at this time. 6 MR. OLSON: So we could have three. doesn't cost us anything. But --7 MR. TOPP: Yeah. 9 MR. OLSON: -- do we select -- when we have three firms or two firms, do we make the selection 10 in part based on fee proposal or just general 11 aptitude for the specific project? 12 MR. TOPP: I think there's several different 13 14 things that we have to look at. Aptitude is key. History, not having to 15 16 reinvent the wheel and spend money to have people reinvent the wheel. If it's projects that are 17 18 similar in other areas that they've worked on, the 19 second firm --20 MR. OLSON: Okay. MR. TOPP: -- if you will, that might be the 21 22 place to go with that and --23 MR. OLSON: The reason I -- everything in our 24 capital budget for this year and next year has

already been worked on at some level by Passero.

- 1 MR. TOPP: That is correct.
- 2 MR. OLSON: So would -- would the thinking be
- 3 that if Passero had already initiated a project for
- 4 whatever, you know, feasibility study or
- 5 preliminary environmental work or things like that,
- 6 that they would stay with the project, or would we
- 7 be considering these firms for actually flipping
- 8 some of these capital projects that are already
- 9 maybe in grant applications to another firm?
- 10 MR. TOPP: I think we would keep what we have
- 11 right now and anything new -- and we are working on
- a few different things for the future, and that we
- 13 would direct it in that direction.
- MR. OLSON: Okay.
- 15 MS. LIOTTA: I -- I take a little bit more of
- a nuanced view. I think it makes sense to keep it
- if something's in flow and if you're getting input
- 18 on the grant process from your professionals, it
- doesn't necessarily make sense to upset that.
- MR. OLSON: Yeah.
- MS. LIOTTA: However, there may be some things
- that are more discrete. The planning phase, it's
- done, that's it, a separate bucket of money, move
- on to something else.
- The building phase, I don't think -- I think

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1 that would be an opportunity, but you could
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- potentially look at other firms because there's
- 3 no -- there's no inherent advantage to keeping
- 4 it -- I just -- but I think that's getting way down
- 5 into the weeds that I should stay out of. It's --
- 6 sorry, it's a weakness of mine.
- 7 MR. TOPP: I do have a question.
- MR. OLSON: It's just it's a new -- it's a new
- 9 thing to have more than one, so I wanted to
- 10 understand.
- MS. LIOTTA: Here -- here it is, but it's very
- very typical, in fact, it's how most airports do
- 13 it.
- MR. OLSON: Have multiple.
- MS. LIOTTA: Yes, have multiple.
- MR. TOPP: Mr. Roberts [sic], can I ask you a
- 17 question? You seemed to have talked to, was it
- Boca Raton, Boca Raton Airport and others?
- 19 MR. OLSON: Yes.
- 20 MR. TOPP: And they have more than one
- 21 engineering firm?
- 22 MR. OLSON: I don't know. I know they have
- two legal firms. So they have an aviation firm out
- 24 of --
- MR. TOPP: And a general counsel, right.

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1
              MR. OLSON: And a general counsel firm
 2
          locally. Yeah, I don't know. I've never asked
 3
          that question.
               MR. TOPP: I'll have to ask for some guidance
 5
          on that. It was nice of -- Mr. Roberts introduced
          me to and I've spoken with the executive director
          of Jacksonville. I'll talk to him and find out how
 7
 8
          they work it.
              MR. OLSON: Well, I mean -- I mean, I don't
 9
10
          know if it's a question now. We're about to
          interview two other firms, one of which you -- at
11
12
          least one of which you say would be, what --
1.3
              MR. TOPP: Well, we're going to interview two.
14
              MR. OLSON: -- joint --
              MR. TOPP: I think that we --
15
16
              MS. LIOTTA: Well, I mean --
17
              MR. TOPP: I don't know that we need to --
18
               MS. LIOTTA: -- we put out the RFPs that we
          intend to enter into contracts with at least two.
19
20
          And appreciate that the -- the representatives
21
          showed up this evening, so if they -- I'd be -- I'd
22
          be happy to hear from them if they are pre -- you
23
          know, comfortable --
24
              MR. TOPP: Sure.
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MS. LIOTTA: -- making some comments.

MR. TOPP: How much time would you like to 1 2 give them, Mr. Chairman? CHAIRMAN CLARKE: Five minutes --3 4 MR. TOPP: Okav. 5 CHAIRMAN CLARKE: -- ten minutes each? 6 MR. TOPP: All right. 7 CHAIRMAN CLARKE: What you're comfortable with. I'd say ten minutes each. 9 MR. TOPP: Okay. Sounds good. MR. LIESKE: I didn't come prepared with 10 any -- with any documentation or anything --11 12 MS. LIOTTA: Okay. MR. LIESKE: -- for an interview, but I can 1.3 14 certainly speak for --15 MR. TOPP: Tell us about your company. 16 MR. OLSON: Once you get an engineer talking, 17 you know --18 MR. TOPP: We'll go backwards in reverse 19 alphabetical order, if that's all right with y'all. 20 So why don't you go ahead and go first. 21 MR. LIESKE: Okay. Sure. My leg is a little 22 bit asleep there. My name is Andrew Lieske. I'm 23 here representing Pond & Company. 2.4 From our RFQ and proposal, we are a, you know,

full-service PE firm. We mainly gear towards, you

know, basically industrial projects, is one of our pillars and as well as infrastructure projects, and then our last is our federal group.

1.3

So our aviation practice began as an arm for our Department of Defense work. So we have been in aviation practice for about 25 years now. And more or less with that, we have grown our aviation practice.

We hold on-call contracts with Hartsfield,
with a joint venture with -- with Michael Baker as
well as Savannah and Jacksonville Aviation
Authority. So those are the main three airports
that we cover as far as our on-call services.

Right now, with the Jacksonville Aviation

Authority, we also have what's known as their east side development, which is a more or less campus for Boeing, is the major lease — leaseholder there. So we have a major project on the east side of Cecil Field as well as a variety of different projects that we're servicing for the Jacksonville Aviation Authority.

I serve as project manager with

Pond & Company, and that is more or less my duty

at -- at Pond. I wish I had a better spiel than

what I have right now -- kind of thrown out there

- 1 not knowing that I would be speaking today.
- MR. TOPP: That's all right.
- 3 CHAIRMAN CLARKE: I've got a couple of
- 4 questions.
- 5 Do you as part of your services do grant
- 6 applications and -- because I think we've been
- 7 relying a lot -- we -- this airport is minimally
- 8 staffed, so we've relying on engineering support to
- 9 do the actual grant work for a lot of our public
- works projects.
- MR. LIESKE: Sure. So, as far as the grant
- applications, Pond & Company doesn't -- doesn't
- 13 typically do that aspect of things. We don't
- really have the services in-house. So, as part of
- our proposal, we had another subconsultant that we
- were utilizing to aid in those.
- 17 MR. OLSON: So you do use a sub for the grant
- 18 applications?
- 19 MR. LIESKE: Correct.
- 20 MR. OLSON: What about environmental and
- 21 archaeology? Subs also?
- 22 MR. LIESKE: Environmental, we have staff
- 23 available for environmental.
- MR. OLSON: In-house?
- MR. LIESKE: In-house. We have -- our main

- person, his name's Michael Savage. He is a former
- 2 FDEP representative and now is servicing Pond
- 3 throughout the whole coast of Florida.
- 4 MR. OLSON: Okay. Good.
- 5 MR. TOPP: Any other questions?
- 6 MS. LIOTTA: I stopped by the offices and
- 7 looked at the -- all the various proposals, so,
- 8 yes, it was a strong proposal, so thank you.
- 9 MR. LIESKE: Yeah. I will -- I will just add,
- 10 you know, we -- we do very good in architectural
- 11 work. That is one of our strong suits, is
- 12 vertical-type hangar development and all the
- 13 aspects that you guys are -- have been talking
- about, what you guys have been working on, we do it
- on both the DoD side and, you know, the -- for
- Jacksonville Aviation Authority and other airports.
- 17 So --
- MR. TOPP: Great.
- MR. LIESKE: -- appreciate your time. Thank
- 20 you.
- MR. OLSON: Okay. Thank you.
- 22 MR. TOPP: Thank you, very much. All right.
- 23 MR. RUSSELL: Good evening. I'm Brian
- 24 Russell, vice president with Michael Baker
- 25 International. Similarly to one of your questions

1	a moment ago, we are also a consultant with
2	Jacksonville Aviation Authority, as he was just
3	so going back to multiple consultants there

Seeing as we've -- we've individually been joining these board meetings, we weren't exactly sure what to anticipate, but we did -- we did take notes from -- from the legal counsel. So we were slightly prepared, but I did bring something if I'm able to provide that to each of the board members.

MR. TOPP: Sure.

MR. RUSSELL: So this is just a quick summary of what was in our proposal and as well as some of the team members that you see here today with us.

MR. TOPP: Thank you, very much.

MR. RUSSELL: And a few of the things that we focused on in our proposal is the fact that right here in Jacksonville, it is a center of excellence for aviation.

We have engineering, planning, architecture, construction services, all of those focused on aviation. And I say that because that's how the office in Jacksonville was built.

We started working with Jacksonville Aviation

Authority under a similar type of agreement of an

engineering consultant continuing services

1	contract,	and we	ve h	eld	that	contract	for	over	18
2	years cons	secutive	ely no	OW.					

1.3

2.2

Much of our work has also been at Cecil
Airport, Jacksonville International Airport, but
one of the common themes that I see between Cecil
and this airport, is setting it up for development.
And that's some of the items that we have done for
Cecil Airport.

In their hangar development, they've had successful hangar developments and we've worked on five hangar developments for them and worked on setting up for future development as well.

So on top of that, the local experts, I do have with us -- with me here today our project manager, Tom Schilling, who's over 20 years in the aviation business; Greg Kern, who is one of our business development leads; Angie Borja, who is architecture; and then Phil Jufko here, who is on our planning side. Now, Phil is nationally our planning expert that serves Michael Baker nationally.

One of the things I -- as I'm saying that, I realize I did not mention is Michael Baker is ranked 18th in the country in aviation engineering services, and we have roughly 3,500 employees

1	nationally, but here locally we're about a little
2	over 30 employees.
3	In Florida, when when you are looking for
4	more information about what other airports and
5	baseline, we have worked with 43 of airports here
6	in Florida, so we do have quite a bit of a reach
7	that we can bring that excellence to the team here.
8	And then finally, I'll just leave that, you
9	know, we've been here. Unfortunately we have not
10	worked we did some environmental work here back
11	some time ago. That was before my time, actually.
12	But but we'd we'd be really excited to be
13	part of working on this in the future. So with
14	that, that's all I had. Thank you.
15	CHAIRMAN CLARKE: All right. Thank you.
16	MR. TOPP: Any further questions?
17	MR. RUSSELL: Oh, any questions? Sorry.
18	MS. LIOTTA: Well, I think I'll ask
19	Mr. Olson's question, because it's a good one.
20	What is your staffing situation? What support do
21	you bring for help assisting with grants
22	management?
23	MR. RUSSELL: So we have done we have
24	worked with several airports around Florida with

helping manage their grants, implementing their

- 1 CFE, five-year lookahead, so getting ahead on the
- grant application process. So yes, we do that
- 3 in-house.
- 4 MR. OLSON: Have you done recently FDOT grants
- 5 for T-hangars?
- 6 MR. RUSSELL: I'm trying to think. The last
- 7 time we did that would have been in Titusville
- 8 Space Coast Regional Airport, probably four or five
- 9 years ago.
- 10 MR. OLSON: Oh, okay. I was going to ask what
- 11 the current construction looks -- costs look like.
- 12 MR. RUSSELL: Construction costs? Yes, we do
- have some of those.
- MR. OLSON: I hear they're like the bids are
- 15 coming in scarily high.
- MR. RUSSELL: We're seeing some -- some
- 17 reduction, as the demand on metal buildings is
- 18 going down, however it's still there, but those are
- 19 traditionally a metal building type structure and
- time for not only the cost going up, but time to
- 21 deliver that building has -- has been longer than
- in the last few years.
- MR. OLSON: Yes. Yes, sir?
- 24 CHAIRMAN CLARKE: How long were the -- are you
- 25 familiar with Herlong --

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MR. RUSSELL: Yes.
 1
 2
               CHAIRMAN CLARKE: -- as well as Cecil --
 3
              MR. RUSSELL: I am, yes.
               CHAIRMAN CLARKE: -- or maybe Craig? What
 4
 5
          sort of waiting list length do they have?
 6
              MR. RUSSELL: Oh, gosh.
               CHAIRMAN CLARKE: I mean, just roughly. You
 7
          don't have to give me an exact number, but --
 8
 9
               MR. RUSSELL: You know, I'm not sure. I know
         that it -- I do not know what their waiting list
10
         is. I apologize.
11
               CHAIRMAN CLARKE: But they -- do they --
12
13
         generally they have a shortage of hangars?
14
              MR. RUSSELL: They do, yes.
              MR. SCHILLING: We just did some new T-hangars
15
16
          at Herlong about three years ago.
17
              MR. LIESKE: That's right. I forgot about
18
         that. Thank you.
19
               CHAIRMAN CLARKE: Any in the planning stages
20
         for those?
21
              MR. SCHILLING: Well, they kind of have it set
22
         up like we would recommend for you where they've
23
         kind of been building it out. So they'll do a
2.4
         taxilane and a -- and a T-hangar building that's
25
         nested and then they'll just keep -- keep moving on
```

```
1
          and on.
 2
               CHAIRMAN CLARKE: Okay. So if we told you we
 3
          had a 3200-foot runway we're going to build, how
 4
          many T-hangars could you put adjacent to that
 5
          runway on either side?
               MR. ROBERTS: Hypothetically speaking.
 6
 7
               CHAIRMAN CLARKE: That's rather specific,
          but. --
 8
 9
              MR. JUFKO: Are you talking about the train
10
          runway?
11
               CHAIRMAN CLARKE: Yes, sir.
12
              MR. JUFKO: You probably wouldn't be building
13
          hangars to support that in the -- in the initial
14
          phase, right?
               CHAIRMAN CLARKE: I'm just saying if we had --
15
16
          if we had another 3,200 feet of runway and were
17
          able to build hangars on either side of that, how
18
          many hangars would fit? Just a general question.
19
               MR. JUFKO: You -- you could build hangars on
20
          each side. That's open land --
21
               CHAIRMAN CLARKE: Right.
22
               MR. JUFKO: -- in that area. But if that's
23
          being built or envisioned for capacity purposes,
24
          right? You're looking for handling touch-and-go
25
          activity, and so you're trying to provide some
```

relief for the main facilities here and offload 1 2 some of that --3 CHAIRMAN CLARKE: Well, actually provide shelter for the -- these 300 people that are 5 waiting for, you know, four walls and a roof. 6 MR. JUFKO: That's --7 CHAIRMAN CLARKE: Yeah. MR. JUFKO: You definitely would have room to 8 9 development multiple T-hangars there. 10 CHAIRMAN CLARKE: Thank you. MR. TOPP: What was that? I didn't hear the 11 12 last part he said. 1.3 MR. JUFKO: You would have room over there to 14 develop based on what the layout that you have for it right now. 15 16 MR. TOPP: Right, there would be --17 MR. JUFKO: That's assuming you owned all of 18 that property over there. 19 MR. TOPP: Yes, we do. 20 MR. JUFKO: Okay. Great. 21 CHAIRMAN CLARKE: Thank you, guys. 22 MS. LIOTTA: I just want to say thank you all 23 for coming. I thought your RFP was -- was quite 24 excellent. Appreciate all of the time and effort.

MR. RUSSELL: Thank you.

```
1 MR. TOPP: Thank you. Okay. That's it. Any
```

- other questions on the engineering? Robert?
- 3 Mr. Olson, do you have anything else?
- 4 MR. OLSON: (Shakes head.)
- 5 MS. LIOTTA: Do we --
- 6 MR. TOPP: No? Ms. Liotta?
- 7 MS. LIOTTA: Is this an action item or is this
- 8 just a --
- 9 MR. TOPP: No. I want to go back and talk to
- 10 them and then I'll give you a recommendation on the
- 11 25th.
- 12 MS. LIOTTA: Well, I'd personally like to see
- discussions. All right. Yeah.
- MR. TOPP: Yeah, that's fine. We can have
- discussions right now, if you want.
- MS. LIOTTA: Oh, no. I mean, no, that's fine.
- 17 I just would rather see things move a little
- 18 faster --
- MR. TOPP: Me, too.
- MS. LIOTTA: -- but -- okay.
- MR. TOPP: All right. Gun Club purchase
- 22 update, we met with them today, and I don't know if
- you want to cover it, Mr. Roberts.
- MR. ROBERTS: Generally, some of the
- 25 shareholders from the Gun Club visited with us

1 the -- they're a nice group. They have a larger
2 board.

2.2

2.4

We let them know that an appraisal had been done, and we floated some -- hopefully some win-win options for both the Authority and the Gun Club.

And the opportunity for us to use a local wetland mitigation property that would be the end of the peninsula, what I would call the end -- that part of the wetland that sticks out into the Intracoastal Waterway, they have a concern that they literally shoot over that property and they would love to see that property be something else and not a building or people.

So what's in it for them is to offset the purchase cost for us. We could -- we could do a straight purchase. We just buy their 22 acres and write a check and boom, that's it, in which case we could conceivably mitigate land by buying a landfill island in Tampa and doing that somewhere else. That wouldn't ben- -- that wouldn't give them any benefit or reassurance that their Gun Club would be safe for perpetual operation which they have an interest in.

So they have an interest in doing not exactly a land swap, but the functional equivalent of a

```
land swap by us using that peninsula land to be our
 1
 2
          wetland mitigation area, thereby precluding it from
 3
          ever having condominiums or something out there,
          and then that would offset our cost to purchase
 5
          their property. So they -- we all vetted all those
          combinations and permutations, and they have a
          board meeting on Wednesday --
 7
 8
               MR. TOPP: Yes.
 9
               MR. ROBERTS: -- and they're going to vet that
          with their board and continue the discussion.
10
               MR. TOPP: And the mechanics, if you want to
11
12
          talk about the deed, you know, how the deed would
          work to -- like you said, it's not really a land
13
14
          swap, but --
              MR. ROBERTS: So I'm going to -- I'm going to
15
16
          do some homework --
17
              MR. TOPP: All right. Yeah.
18
              MR. ROBERTS: -- with Charles here --
19
              MR. TOPP: Perfect.
20
              MR. ROBERTS: -- and get my --
21
              MR. TOPP: I don't have anything to add on
22
          that.
23
               It went well, in my opinion. Mr. Roberts did
24
          real well, and the -- and the folks from our
```

engineering firm were there as well and they did a

```
good job in getting everything ready, especially
 1
 2
          Matt. So, it went real well. And I think they
 3
          were happy and they went back prepared to make the
 4
          presentation to their board --
 5
              MR. ROBERTS: Yeah.
 6
              MR. TOPP: -- with the help of everybody else.
 7
               CHAIRMAN CLARKE: Just one -- just one
          question. Is it -- is it a one-for-one
 8
 9
          proportional, you know, offset for --
10
               MR. ROBERTS: That was in our opening
11
          proposal.
12
               CHAIRMAN CLARKE: Yeah. And they -- they
1.3
          were --
14
              MR. ROBERTS: They are thinking about it.
               CHAIRMAN CLARKE: Thinking about it, okay.
15
              MR. TOPP: Our --
16
17
              MR. OLSON: So our opening --
18
              MR. TOPP: -- our sense is --
19
              MR. OLSON: Our opening proposal is less than
20
          what we -- presumably because we have some soft
21
          costs associated with the transaction, it's less
22
          than what is listed as the total cost in land
23
          acquisition in our capital budget?
2.4
               MR. ROBERTS: I would have to double check.
```

We don't -- I don't think we've -- obviously we

```
haven't gotten to the point where we --
 1
 2
               MR. OLSON: Well, Mr. Topp would know that.
 3
               MR. TOPP: Go ahead. Ask that question again,
 4
          please.
 5
               MR. OLSON: The land that we're talking about
 6
          right now is general land acquisition, it's listed
 7
          as a general land acquisition in our --
               MR. TOPP: In our budget.
 8
 9
               MR. OLSON: -- proposed budget for the coming
10
          year.
               My question was, is the number that you're
11
12
          talking about with the Gun Club presumably less
13
          than the amount listed? Because I'm assuming we
          have some soft costs in that two --
14
               MR. TOPP: Well, yes, it's less than what's in
15
16
          here, but I don't know what portion of this,
17
          Mr. Chairman, is the land acquisition.
18
               MR. ROBERTS: And there's an FDOT grant
19
          running around in the mix as well, too.
20
               CHAIRMAN CLARKE: Right.
21
               MR. OLSON: It's the second item under the
22
          capital budget --
23
               CHAIRMAN CLARKE: Yeah.
2.4
               MR. OLSON: -- for the coming year. I, you
```

know, want to make sure that we're not -- I mean,

```
if we're --
 1
               MR. TOPP: General land acquisition --
 2
 3
               MR. OLSON: -- if we're dealing as
 4
          precariously with our available cash.
 5
               MR. TOPP: Well, Mr. Olson, what's going to
 6
          happen here, and folks from Passero can help me
          with this if I need to, but let's just say it's
 7
          a -- it appraised at $2.1 million, okay?
 9
               MR. OLSON: Okay.
10
               MR. TOPP: And it's 21 -- 22 acres, right?
              MR. OLSON: Okay.
11
               MR. TOPP: 22 acres that they're giving --
12
13
          we're buying with them and we're going to trade for
          11 acres. So that basically is half --
14
15
               MR. OLSON: Okay.
16
               MR. TOPP: -- right? So it'd be about
          20 some-odd million -- $2 million. And the -- I'm
17
18
          sorry. $1.1 million is what we would have cash
19
          outlay.
20
               But the additional, as you call it, soft
21
          costs, there'll be -- some of the FDOT grants will
22
          use some of that because we have the extra funds,
23
          right? Because we have $2 million, correct, on
24
          the -- in the grant, right?
25
               And so we'll have a million left over from the
```

grant and use that to help develop -- you know, to 1 2 get the land filled in there and to do what we need 3 to do to the environmental --4 MR. OLSON: Okay. So a portion of that is not 5 being used to acquire land for the road realignment 6 along --MR. TOPP: Some of it will. 7 MR. OLSON: Okay. Okay. Sorry. I --8 9 MR. TOPP: That's all right. 10 MR. OLSON: Okay. MR. TOPP: Any other questions on that? 11 12 MR. ROBERTS: It allows us to -- divert's not 13 the right word -- to include. Because it would be 14 a bundled transaction, it would allow us to get 15 potentially some of that FDOT grant money and to 16 also be able to use that for the mitigation effort. 17 That's the good thing for us. 18 MR. OLSON: Good. 19 MR. TOPP: And some of the infrastructure. 20 The last thing -- anything else? Do you have 21 anything? No? The last thing is, iVenture 22 security assessment. 23 In the interest of time and some --2.4 Ms. Liotta's concerns, what I may do is just send

you-all a memo, which has been done in the past. I

```
1 was going all the way back to 15 years and there
```

- were a lot of memos sent to y'all for outside of
- 3 the board meetings. And I'll send you a memo on,
- 4 not to scare you, but to make you aware of our
- 5 exposure right now and what we would like to do
- 6 about it.
- 7 MR. OLSON: Does that have cost complications
- 8 for our budget?
- 9 MR. TOPP: Well, that's that hundred thousand
- dollars you see there.
- MR. OLSON: Okay. Okay.
- MR. TOPP: That's all I've got.
- 13 MR. OLSON: Well, Mr. Topp, I wanted to ask
- 14 you. The September 8th date has passed for the
- 15 ROFR on Northrop Grumman. Have we had a response
- 16 from that?
- 17 MR. TOPP: Yeah, I can talk to that, sir.
- 18 We -- I talked to both of our legal counsels today
- 19 about that, and in both cases, the 8th is the date,
- 20 but it could be in the mail --
- MR. OLSON: Okay.
- 22 MR. TOPP: -- right? So the consensus is to
- 23 wait a couple of days like to Tuesday at least --
- MR. OLSON: Okay.
- MR. TOPP: -- and then -- but as of right now,

```
nothing. Crickets.
 1
 2
               MR. OLSON: Okay. When and if you receive a
 3
          communication, will you share that with the
          board --
 4
 5
              MR. TOPP: Absolutely.
 6
              MR. OLSON: -- when it comes in?
 7
              MR. TOPP: Absolutely.
 8
              MR. OLSON: Thank you. Okay.
 9
              MR. TOPP: I have a question for counsel, if
          you don't mind. Could I ask them a question real
10
          quick? What if they don't send anything?
11
              MR. ROBERTS: Then it's waived.
12
1.3
              MR. TOPP: Say again?
              MR. ROBERTS: Then it's waived.
14
              MR. TOPP: Okay. Perfect. Silence is also --
15
16
              MR. ROBERTS: Silence is a no.
17
              MR. TOPP: Okay. Got it.
18
              Mr. Douglas, I guess the only thing we had for
19
          you here was my interim executive contract. I
20
          don't know if you want to entertain any questions
21
          that the board might have, and if not, we'll reload
          because we are -- I'm sure I can hear stomachs
2.2
23
          growling.
```

So I don't have -- personally, I'm comfortable

with waiting. I don't have a problem and I know

2.4

- 1 we'll get something resolved. And I plan on being
- 2 here every day as necessary to get the job done,
- and I appreciate the trust that you've put in me to
- 4 get that done. Okay?
- 5 MS. LIOTTA: Okay. Well, I appreciate your
- 6 patience. I -- I think we spoke earlier about
- 7 moving it to the next agenda --
- 8 MR. TOPP: Yeah.
- 9 MS. LIOTTA: -- given constraints today. So,
- thank you.
- MR. TOPP: Absolutely. Not a problem.
- Mr. Roberts, do you have anything else?
- MR. ROBERTS: Nothing really material to
- 14 really update.
- 15 You know, we're four days from the published
- deadline for any concurrent submissions, so I think
- 17 all the parties have an interest in -- before they
- 18 roll their sleeves up and -- and work through the
- 19 lease language, that we get that date behind us so
- that we know how to handle that. But as of today,
- we have received no concurrent proposals for the
- 22 21-acre parcel --
- MR. TOPP: That is correct.
- 24 MR. ROBERTS: -- as of today, and we're four
- 25 days from the 20 -- the 15th. And -- and I'll just

1 continue rolling on. 2 The Modern Aero lease is very close, and I had 3 a chance to talk with the principal of Modern Aero just before our meeting and we're down to a couple 5 of -- just a couple of nits here and there, but 6 that should be in closure soon. 7 MR. TOPP: Great. Thank you, very much. 8 PUBLIC COMMENT - GENERAL MR. TOPP: The last -- the next is public 9 10 comment, general. Anybody -- Mr. Chairman, do you have any other people that put in their slips of 11 12 paper? I think --1.3 CHAIRMAN CLARKE: Mr.--14 MR. TOPP: -- Sacha already did hers. CHAIRMAN CLARKE: Mr. Riera, I believe he's --15 16 MR. LIOTTA: He's left. 17 CHAIRMAN CLARKE: -- he's left, he's gone. 18 MR. TOPP: Anybody else? 19 CHAIRMAN CLARKE: Anyone else care to make a 20 comment? 21 (None.) 2.2 CHAIRMAN CLARKE: I don't see any. 23 MR. TOPP: I expected Mr. Liotta one more time 24 today.

MR. LIOTTA: You want me to say something

- 1 else? Sure.
- MR. TOPP: Come on up.
- 3 MR. LIOTTA: He invited me.
- I just want to point out one of the topics of
- 5 the meeting was, you know, watching expenses and
- 6 increasing revenue. And it might be obvious to me,
- 7 but just for everybody else's benefit, if the
- 8 airport worked with people who wanted to develop
- 9 things, they would receive revenue. So if you sped
- 10 that up, the revenue would come in quicker. And if
- 11 you stopped litigating things, you'd spend less
- money.
- MR. TOPP: Amen, brother.
- 14 CHAIRMAN CLARKE: Very astute observation.
- 15 Thank you.
- MR. TOPP: Absolutely. Talking about stating
- the obvious, right?
- 18 CHAIRMAN CLARKE: All right.
- 19 MR. TOPP: Ms. Chapman's not here. We wish
- 20 her well. She's going to the doctor tomorrow. She
- 21 had some pain she told me -- I think I mentioned
- that she had an accident and with her
- 23 three-year-old in the back and she did not -- she
- 24 was lucid, but she didn't -- she sounded like she
- was in pain when I talked to her today. So she

1	promised after the doctors or whatever, she's going
2	to let us know how she's doing.
3	Mr. Clarke, do you have anything else?
4	Comments and reports?
5	AUTHORITY COMMENTS AND REPORTS
6	CHAIRMAN CLARKE: I do not. We're receiving
7	member comments.
8	MS. LIOTTA: (Shakes head.)
9	CHAIRMAN CLARKE: Nothing?
10	MR. OLSON: I easy report. The Economic
11	Development quarterly breakfast is September 22nd
12	and the topic is housing affordability for people
13	working in our county and service employment with
14	affordability issues in our county.
15	MR. TOPP: Yeah, if I could make a comment on
16	that.
17	I met with the folks at Grumman, the local
18	president and some of their folks, and that's the
19	number one problem that they have, is they have
20	been turning away projects from a big corporate
21	portion of Grumman because don't know if they can
22	get employees to work on the projects. So that's
23	definitely important, you know.
24	MR. OLSON: Not an easily solution.
25	MR. TOPP: No, it's not.

CHAIRMAN CLARKE: It's not. Anymore? 1 Is that 2 it? 3 My comment, just to remind everyone that on Tuesday, September 19th, at 10 a.m., there will be 5 a meeting of the master plan committee. It will be 6 here in this room. And I want to thank Andrew Holesko for putting 7 together a very informative agenda. We will be 8 following that by and large, but we'll be talking 9 10 about generally development at the airport and more with a focus on the parallel runway that's about 11 12 6,000 linear feet to the west. So I encourage all 1.3 of you to attend that meeting and if you know of 14 anyone else that has an interest, please do. MS. MARTIN: What day of the week is it? 15 16 CHAIRMAN CLARKE: It's a Tuesday. Tuesday, 17 September 19th, 10 a.m. And -- it was part of the 18 motivation for putting the new screen up. We're 19 going to have some interesting graphics to share 20 with the public. So that's all I have. 21 All right. I'll entertain a motion to 22 adjourn. 23 MS. LIOTTA: So move. 2.4 MR. OLSON: So move.

MS. LIOTTA: Second.

```
CHAIRMAN CLARKE: All in favor?
 1
 2
            MR. OLSON: Aye.
              MS. LIOTTA: Aye.
 3
              CHAIRMAN CLARKE: Aye. It's adjourned. Thank
 4
 5
        you.
                (Meeting adjourned at 6:27 p.m.)
 6
 7
 8
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1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, FPR-C, RMR, CRR, certify that I was
7	authorized to and did stenographically report the foregoing
8	proceedings and that the transcript is a true record of my
9	stenographic notes.
10	Dated this 29th day of September, 2023.
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12	
13	JANET M. BEASON, FPR-C, RMR, CRR
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CHAIRMAN CLARKE:
[135]
COMMISSIONER
DEAN: [6] 47/8 50/23
51/8 51/10 52/12 52/15
MR. BOCK: [3] 29/5 31/7 31/9
MR. DOUGLAS: [6]
17/4 17/7 18/5 18/8
55/2 56/4
MR. HOLESKO: [2] 58/9 59/6
MR. JUFKO: [9] 77/9
77/12 77/19 77/22 78/6
78/8 78/13 78/17 78/20
MR. LIESKE: [10]
68/10 68/13 68/21 70/11 70/19 70/22
70/25 71/9 71/19 76/17
70/25 71/9 71/19 76/17 MR. LIOTTA: [5] 26/23
56/20 89/16 89/25 90/3
MR. OLSON: [152] MR. RIERA: [2] 56/22
57/5
MR. ROBERTS: [85]
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10/19 10/23 11/1 11/3 11/15 11/22 12/1 12/17
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MR. RUSSELL: [14]
71/23 72/11 72/15
74/17 74/23 75/6 75/12
75/16 76/1 76/3 76/6
76/9 76/14 78/25 MR. SCHILLING: [2]
76/15 76/21
MR. TOPP: [163]
MS. LIOTTA: [74] 4/2
4/5 14/21 15/22 16/5 16/8 16/20 17/2 17/20
18/1 18/7 18/9 18/25
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J4/ IJ J4/22 JJ/2 JD/ I/

36/21 37/2 37/4 39/24 40/1 41/4 42/12 52/21 53/1 53/7 53/13 53/17 53/19 54/17 54/23 54/25 55/4 55/8 60/20 60/22 62/11 62/19 63/6 63/21 65/15 65/21 66/11 66/15 67/16 67/18 67/25 68/12 71/6 74/18 78/22 79/5 79/7 79/12 79/16 79/20 88/5 88/9 91/8 92/23 92/25 93/3 MS. LUDLOW: [1] 17/17 MS. MARTIN: [8]	20 9 ² 20 21 21 22 8 ² 25 25 27 27 28 28 29
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