ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY 1 2 **Budget Meeting** 3 held at 4796 U.S. 1 North 4 St. Augustine, Florida 5 on Tuesday, September 14, 2010 6 from 5:01 p.m. to 5:32 p.m. 7 8 BOARD MEMBERS PRESENT: 9 **KELLY BARRERA**, Chairman CARL YOUMAN 10 JAMES WERTER, Secretary-Treasurer 11 BOARD MEMBERS ABSENT: 12 WAYNE GEORGE JOHN "JACK" GORMAN 13 14 ALSO PRESENT: 15 DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 509 Anastasia Boulevard, St. Augustine, FL, 32080, Attorney 16 for Airport Authority. 17 EDWARD WUELLNER, A.A.E., Executive Director. 18 BRYAN COOPER, Assistant Airport Director. 19 20 21 JANET M. BEASON, RPR, RMR, CRR, FPR St. Augustine Court Reporters 22 1510 N. Ponce de Leon Boulevard St. Augustine, FL 32084 23 (904) 825-0570

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| 1  | P R O C E E D I N G S                              |
|----|--|
| 2  | CHAIRMAN BARRERA: We would like to call the        |
| 3  | meeting of the St. Johns County-St. Augustine      |
| 4  | Airport Authority into session. If we could all    |
| 5  | rise for the Pledge of Allegiance.                 |
| 6  | (Pledge of Allegiance)                             |
| 7  | OPENING REMARKS BY CHAIRMAN                        |
| 8  | CHAIRMAN BARRERA: Thank you. We're called          |
| 9  | together to go over our our millage rate and our   |
| 10 | budget. And before we go over our millage rate,    |
| 11 | I'd just like to we've been talking about our      |
| 12 | millage rate at our last couple of Authority       |
| 13 | meetings and our budget.                           |
| 14 | And before we decide to go into discussion of      |
| 15 | the millage rate, I'd just like to give Doug the   |
| 16 | opportunity to go over the Attorney General's      |
| 17 | letter that you have before you. We have gotten a  |
| 18 | decision and everybody should have been notified   |
| 19 | via e-mail. This is something we've all been       |
| 20 | waiting on.  |
| 21 | And I would also like to thank the Airport         |
| 22 | Authority staff for their diligence in seeing both |
| 23 | of these items through and getting us to this      |

24 point. Already the TRIM notice that we set at the

| 1  | opportunity to make it even more so. Thank you,    |
|----|--|
| 2  | Doug.  |
| 3  | MR. BURNETT: Yes, thank you. The the good          |
| 4  | news, as you're aware, but for the public's so     |
| 5  | the public's aware, on August 25th, 2010, we       |
| 6  | received a favorable decision from the Attorney    |
| 7  | General which supported the opinion.               |
| 8  | And so that you know some of the history, on       |
| 9  | July 15th, I sent the Attorney General the request |
| 10 | saying if the Airport Authority sets a millage at  |
| 11 | zero and then in a subsequent year wants to set a  |
| 12 | millage of any number higher than zero, what's the |
| 13 | process that it has to go through?                 |
| 14 | My opinion was that the Airport Authority          |
| 15 | could set a millage higher than zero at a future   |
| 16 | year through a unanimous vote of the Authority     |
| 17 | without it having to go to an election of as say   |
| 18 | a referendum-type process or an amendment to the   |
| 19 | Florida Statutes.                                  |
| 20 | The Attorney General Bill McCollum has come        |
| 21 | back with an opinion that confirms that, and the   |
| 22 | technical legal issue is one that makes sense when |
| 23 | you think of it from a mathematical perspective,   |
| 24 | that if you increase any percent any amount        |

25 above zero, there is no percentage increase. Zero

| 1  | multiplied by any percentage, it will always result |
|----|---|
| 2  | in zero. So it's one of those mathematical issues.  |
| 3  | The reality is it's an illogical                    |
| 4  | interpretation of the statute, and out of an        |
| 5  | abundance of caution so that someone later doesn't  |
| 6  | wonder why this Airport Authority made a decision   |
| 7  | to set the millage at zero and then think that it   |
| 8  | could impose a millage greater than zero, we've got |
| 9  | the support now of an Attorney General Opinion      |
| 10 | behind us, which is is always a good thing to       |
| 11 | have.   |
| 12 | I can tell you that as part of that process,        |
| 13 | the TRIM compliance section of the Department of    |
| 14 | Revenue, which is the Department of Revenue section |
| 15 | that every year monitors all of the local           |
| 16 | governments when they're going through this process |
| 17 | of setting TRIM, they looked at it.                 |
| 18 | The head of that department's been the head of      |
| 19 | that department for a number of years. She looked   |
| 20 | at it and agreed. This was prior to getting the     |
| 21 | Attorney General Opinion back. And they also have   |
| 22 | their own legal department. And their technical     |
| 23 | legal department looked at it and agreed that this  |
| 24 | was appropriate, that if that situation arises,     |

they would treat it -- would be that it would be an

| 1  | increase greater than 110 percent and therefore     |
|----|---|
| 2  | with a unanimous vote, it's possible. So from the   |
| 3  | TRIM compliance department, it's not a problem and  |
| 4  | their Attorney General Opinion confirmed it as      |
| 5  | well. So that's where we sit today.                 |
| 6  | The the I suppose there's perhaps some              |
| 7  | uncertainty on the issue, but it's not something    |
| 8  | that any of the minds that would be involved with   |
| 9  | this think is anything remotely reasonable, and     |
| 10 | we've got that again, the confirmation from the     |
| 11 | Attorney General.                                   |
| 12 | So, with that, you are I guess set to               |
| 13 | poised to be able to adopt a millage of zero if     |
| 14 | that's what you want to do today.                   |
| 15 | CHAIRMAN BARRERA: Doug, thank you. Can you          |
| 16 | just reiterate? I know that I remember you saying   |
| 17 | that this is something that doesn't happen very     |
| 18 | often, and in the state it had only happened was it |
| 19 | one other time?                                     |
| 20 | MR. BURNETT: The only thing I found and I           |
| 21 | can tell you the folks in the TRIM compliance       |
| 22 | department that I spoke to there don't have an      |
| 23 | example. But I did find something where there       |
| 24 | was there's not case law on it, but there was       |

25 previously an Attorney General Opinion related to

| 1  | the process of a private of a then special          |
|----|---|
| 2  | district hospital which went off the tax rolls, and |
| 3  | they were asking about the process in particular    |
| 4  | for their situation going off the tax rolls.        |
| 5  | That's the only situation I've found where, you     |
| 6  | know, division of local government.                 |
| 7  | Now, there's been divisions of local                |
| 8  | government that have been consolidated or swallowed |
| 9  | up, for lack of an example better expression, by    |
| 10 | a large larger neighboring municipalities, but      |
| 11 | nothing of this kind of situation where you're      |
| 12 | going off the tax rolls. So it's really a unique    |
| 13 | situation.  |
| 14 | CHAIRMAN BARRERA: So being self-sufficient          |
| 15 | is is not the norm in government.                   |
| 16 | MR. BURNETT: It's really not. And, you know,        |
| 17 | it's it it's a different era in the economy.        |
| 18 | I can tell you one thing, that that, for            |
| 19 | example, the Florida Statutes when you look at the  |
| 20 | changes that happened over the last two legislative |
| 21 | sessions and I think I may have mentioned this      |
| 22 | in the last meeting. When you look at the last two  |
| 23 | legislative sessions, Florida's always been assumed |
| 24 | that it's going to grow. Of course Florida's going  |

| 1  | and of course Florida's going to continue to grow.  |
|----|---|
| 2  | Well, there may reach a time where we have          |
| 3  | enough older folks in the state and fewer folks     |
| 4  | moving to the state that Florida stops to grow.     |
| 5  | And so, the revisions that you saw in the statutes  |
| 6  | the last two sessions really were some of them      |
| 7  | were addressing the Florida Statutes where they     |
| 8  | just never contemplated that Florida may not grow.  |
| 9  | And they're removing words of growth from the       |
| 10 | statute.  |
| 11 | So it's just one of those things. It's a            |
| 12 | it's a it's something that minds don't              |
| 13 | contemplate. And I think in this part of the        |
| 14 | statute, it's clear that no one contemplated that   |
| 15 | you'd have a situation where local government would |
| 16 | be off the tax rolls and then later want to go back |
| 17 | on the tax rolls. It's just it's an interesting     |
| 18 | one, clearly.                                       |
| 19 | CHAIRMAN BARRERA: Well, I know that several         |
| 20 | board members wanted to take the extra precaution   |
| 21 | until we got this. So that kind of opens us up for  |
| 22 | the discussion of the millage rate. Ed, did you     |
| 23 | want to make a recommendation from a staff          |
| 24 | perspective?  |

| 1  | call your attention to the agenda for today, the    |
|----|---|
| 2  | order of business. And the order of business is     |
| 3  | largely dictated by the Florida Statutes as they    |
| 4  | apply to the budget, which requires us to have the  |
| 5  | first substantial order of discussion being that of |
| 6  | the millage rate.                                   |
| 7  | So we start with the millage rate, move on to       |
| 8  | the budget part of it, and that will be essentially |
| 9  | the same format that would would carry forward      |
| 10 | with the next meeting, with your public hearing     |
| 11 | days.   |
| 12 | With that, I'm pleased to announce that our         |
| 13 | recommended millage is zero. So, you we believe     |
| 14 | that you can safely set the ad valorem millage at   |
| 15 | zero and you will not assess ad valorem tax for     |
| 16 | this year. And we have as a result have a budget    |
| 17 | based on zero at this point.                        |
| 18 | In order to effect that, you will at this           |
| 19 | point, you need to get public comment on that and   |
| 20 | then ultimately we'll come back and adopt a         |
| 21 | resolution, a tentative adoption of that millage    |
| 22 | rate right after that. And that will seal the       |
| 23 | deal, if you will, moving into next Monday, where a |
| 24 | final resolution adopting that millage will be in   |
|    |   |

effect at that point.

| 1  | Keep in mind at this point the maximum millage      |
|----|---|
| 2  | you can assess is .0001. So, the difference         |
| 3  | between those two is literally \$1,800.             |
| 4  | CHAIRMAN BARRERA: In total.                         |
| 5  | MR. WUELLNER: In total.                             |
| 6  | CHAIRMAN BARRERA: Thank you, Ed. Did I do           |
| 7  | not have any public public comment cards. Do we     |
| 8  | have any members of the public who would like to    |
| 9  | stand at the podium and do we have any public       |
| 10 | comment on this?                                    |
| 11 | (None.)   |
| 12 | CHAIRMAN BARRERA: Seeing no public comment,         |
| 13 | I'd like to open it up for discussion by the board. |
| 14 | Do we have any discussion by the board on this?     |
| 15 | Carl?   |
| 16 | DISCUSSION OF MILLAGE RATE BY AUTHORITY             |
| 17 | MR. YOUMAN: I excuse me. I have to say              |
| 18 | receiving the letter on taxes, going through and    |
| 19 | seeing .0001 put a big smile on my face at home.    |
| 20 | That's my comment.                                  |
| 21 | CHAIRMAN BARRERA: Okay.                             |
| 22 | MR. YOUMAN: And I hope it did the same thing        |
| 23 | for the rest of the citizens of St. Johns County.   |
| 24 | TENTATIVE ADOPTION OF RESOLUTION 2010-04            |

| 1  | would like to see it at .000, and I'd like to make  |
|----|---|
| 2  | a motion that the Airport Authority adopt a millage |
| 3  | rate of 0.000.                                      |
| 4  | MR. YOUMAN: I second it.                            |
| 5  | CHAIRMAN BARRERA: Do we have any further            |
| 6  | board discussion?                                   |
| 7  | (None.)   |
| 8  | CHAIRMAN BARRERA: All in favor, aye?                |
| 9  | MR. YOUMAN: Aye.                                    |
| 10 | MR. WERTER: Aye.                                    |
| 11 | CHAIRMAN BARRERA: Aye. Motion passes.               |
| 12 | MR. WUELLNER: Okay. To solidify that, we            |
| 13 | need you to adopt Resolution 2010-04, and           |
| 14 | MR. BURNETT: If I might. I'll read I'll             |
| 15 | read that resolution into the record. It's          |
| 16 | resolution St. Augustine-St. Johns County Airport   |
| 17 | Authority. A resolution of the St. Augustine-St.    |
| 18 | Johns County Airport Authority of St. Johns County, |
| 19 | Florida, adopting the tentative levying of ad       |
| 20 | valorem taxes for Fiscal Year 2009-2010, providing  |
| 21 | an effective date.                                  |
| 22 | Whereas, the St. Augustine-St. Johns County         |
| 23 | Airport Authority                                   |
| 24 | MR. WUELLNER: It's 2010-2011. We probably           |

25 need to get it corrected if it says 09-10.

12

| 1  | MR. BURNETT: Yeah, we've got a typo on here,        |
|----|---|
| 2  | but we'll get it                                    |
| 3  | MR. WUELLNER: Yeah, we'll get it corrected.         |
| 4  | MR. BURNETT: It's correct here. It's not            |
| 5  | correct in the title. Okay.                         |
| 6  | Whereas, the St. Augustine-St. Johns County         |
| 7  | Airport Authority of St. Johns County, Florida, on  |
| 8  | September 14th, 2010, adopted for Fiscal Year       |
| 9  | 2010-2011 a Tentative Millage Rate following a      |
| 10 | public hearing as required by Florida Statute       |
| 11 | 200.065; and  |
| 12 | Whereas, the St. Augustine-St. Johns County         |
| 13 | Airport Authority of St. Johns County, Florida held |
| 14 | a public hearing as required by Florida Statute     |
| 15 | 200.065; and  |
| 16 | Whereas, the St. Augustine-St. Johns County         |
| 17 | Airport Authority proposed a tentative millage rate |
| 18 | of 0.000;   |
| 19 | Whereas, the proposed millage rate of 0.000         |
| 20 | does not exceed the rolled back rate.               |
| 21 | Now, therefore, be it resolved by the               |
| 22 | St. Augustine-St. Johns County Airport Authority of |
| 23 | St. Johns County, Florida, that the Fiscal Year     |
| 24 | 2010-2011 tentative operating millage rate is 0.000 |

file:///SI/Users/ckh/SharedDocs/Admin/Board%20Mtg%20Info/Minutes/Budget091410.txt[9/20/2010 8:14:35 AM]

25 mills which does not exceed the rolled back rate.

13

| 1  | This resolution shall take effect immediately       |
|----|---|
| 2  | upon its adoption.                                  |
| 3  | Duly adopted at a public hearing this 14th day      |
| 4  | of September, 2010. St. Augustine, St. Johns        |
| 5  | County Airport Authority by Chairman Kelly Barrera. |
| 6  | CHAIRMAN BARRERA: And I make a motion that we       |
| 7  | accept Resolution 0 2010-04. Do I have a            |
| 8  | second?   |
| 9  | MR. WERTER: I'll second.                            |
| 10 | MR. BURNETT: And would that be with the             |
| 11 | amendment that we correct the date from 2009-2010   |
| 12 | to reflect 2010-2011?                               |
| 13 | CHAIRMAN BARRERA: With the amendment of the         |
| 14 | corrected date of 2010-2011. We have a motion and   |
| 15 | we have a second.                                   |
| 16 | MR. WERTER: Yes.                                    |
| 17 | CHAIRMAN BARRERA: All in favor, aye?                |
| 18 | MR. YOUMAN: Aye.                                    |
| 19 | MR. WERTER: Aye.                                    |
| 20 | CHAIRMAN BARRERA: Aye. Motion passes. We're         |
| 21 | ready to move on to the budget.                     |
| 22 | PRESENTATION OF PROPOSED BUDGET - STAFF             |
| 23 | MR. WUELLNER: Okay. Now that we've in a             |
|    |   |

24 sense dispensed with ad valorem taxes for the next

1 budget.

|    | -   |
|----|---|
| 2  | Since we've gone through the budget in detail       |
| 3  | in previous iterations, I'll hit the highlights of  |
| 4  | it and come back to a recommendation of the total   |
| 5  | budget, at which point if you have questions about  |
| 6  | contents of areas of the budget or want to discuss  |
| 7  | any aspect of it further, we can we can do that     |
| 8  | at that point prior to opening it up to the public. |
| 9  | Essentially the budget is as follows:               |
| 10 | Revenues are projected next year for all our        |
| 11 | operating revenue classifications, which includes   |
| 12 | our rental homes, T-hangars, conventional hangars,  |
| 13 | commercial leases, other lease revenues and fees    |
| 14 | assessed on the airport will be is projected and    |
| 15 | budgeted at \$2,683,395. In the nonoperating        |
| 16 | classification, we anticipate bringing zero cash    |
| 17 | forward as noncommitted, \$4 million forward that   |
| 18 | still is a cash, just so you're you're clear on     |
| 19 | it \$4 million forward \$4,088,000 forward          |
| 20 | on at not at  |
| 21 | CHAIRMAN BARRERA: Reserves.                         |
| 22 | MR. WUELLNER: on reserves, anticipating             |
| 23 | \$35,000 in interest paid to us. We estimate state  |
| 24 | grants totaling \$502,500 and federal grants next   |

| 1  | based on the tentatively adopted millage rate of    |
|----|---|
| 2  | zero. For a total revenue budget projected at       |
| 3  | \$17,195,895.                                       |
| 4  | On the expense side of the budget, we               |
| 5  | anticipate personnel-related services to include    |
| 6  | salaries, taxes, benefits at \$890,414. Operating   |
| 7  | expenditures at \$1,092,481. Nonoperating reserves  |
| 8  | at \$4,088,000. Capital improvement projects,       |
| 9  | equipment at \$35,000 and capital construction      |
| 10 | projects at \$11,090,000. For a total expenditure   |
| 11 | budget of \$17,195,895.                             |
| 12 | As a result, the revenues and expense budgets       |
| 13 | do equal each other, so there are no funds at this  |
| 14 | point to allocate to one place or another. And it   |
| 15 | would be our recommendation that the Authority      |
| 16 | consider adoption of the budget at the \$17,196,895 |
| 17 | (sic) level. And with that, I'd be happy to         |
| 18 | entertain any questions you may have or more detail |
| 19 | or whatever whatever you'd prefer.                  |
| 20 | DISCUSSION OF BUDGET BY AUTHORITY                   |
| 21 | MR. WERTER: Do you have an extra copy of            |
| 22 | that, the one you have attached as I didn't get     |
| 23 | a copy.   |
| 24 | MR. WUELLNER: You may have opened the last          |

| 1  | CHAIRMAN BARRERA: 2:35.                           |
|----|---|
| 2  | MR. WUELLNER: It should have been like this       |
| 3  | afternoon.  |
| 4  | MR. YOUMAN: Yeah, it was about 2:00, 2:30.        |
| 5  | MR. WUELLNER: Don't forget you can make it        |
| 6  | bigger if you can't read it. That's what I had to |
| 7  | do.   |
| 8  | MR. WERTER: I don't know how to close these       |
| 9  | attachments. Oh, there it is. 2:26 this           |
| 10 | afternoon?  |
| 11 | MR. WUELLNER: Yes.                                |
| 12 | MR. WERTER: Okay. I got it.                       |
| 13 | MR. WUELLNER: Thank you.                          |
| 14 | MR. WERTER: Here you go.                          |
| 15 | MR. WUELLNER: Mr. Youman has a question.          |
| 16 | CHAIRMAN BARRERA: Carl?                           |
| 17 | MR. YOUMAN: In effect, we're zero we're           |
| 18 | not we do not have a profit? We won't make a      |
| 19 | profit to go                                      |
| 20 | MR. WUELLNER: We actually had about \$88,000      |
| 21 | that did not require expenditure, so it has been  |
| 22 | allocated to reserves.                            |
| 23 | MR. YOUMAN: Good.                                 |
| 24 | MR. WUELLNER: So there's an \$88,000 increase     |

| 1  | year.   |
|----|---|
| 2  | MR. YOUMAN: So technically we're making an      |
| 3  | 88 according to this budget, we'll have a       |
| 4  | \$88,000 net profit at the end of plus or minus |
| 5  | of course.                                      |
| 6  | MR. WUELLNER: In an extremely simplistic        |
| 7  | approach, yes. The issue when you're presented  |
| 8  | financials is you're of course dealing with     |
| 9  | depreciation and other thing                    |
| 10 | MR. YOUMAN: Right. I understand.                |
| 11 | MR. WUELLNER: but yes.                          |
| 12 | MR. YOUMAN: Okay.                               |
| 13 | MR. WUELLNER: What we call an EBITDA profit.    |
| 14 | MR. YOUMAN: Hmm?                                |
| 15 | MR. WUELLNER: An EBITDA profit.                 |
| 16 | MR. YOUMAN: I just wanted to hear the plus.     |
| 17 | MR. WUELLNER: Yes, sir. Glad I could say it.    |
| 18 | CHAIRMAN BARRERA: Ed, it looks like there's     |
| 19 | an increase in our retirement account.          |
| 20 | MR. WUELLNER: Uh-huh.                           |
| 21 | CHAIRMAN BARRERA: Is that because we're         |
| 22 | expecting someone to retire                     |
| 23 | MR. WUELLNER: Well, the retirement              |
| 24 | CHAIRMAN BARRERA: and then bringing             |

| 1  | MR. WUELLNER: Well, the retirement piece             |
|----|--|
| 2  | CHAIRMAN BARRERA: to fill that position?             |
| 3  | MR. WUELLNER: The you're referring to the            |
| 4  | increase in the I have to make sure I understand     |
| 5  | your question. The by that, you mean the             |
| 6  | retirement expenditure that's proposed from \$64,000 |
| 7  | up to \$75-?   |
| 8  | CHAIRMAN BARRERA: Uh-huh.                            |
| 9  | MR. WUELLNER: It's actually reflective of            |
| 10 | it's a function it's a percentage of the total       |
| 11 | salaries paid. It's statutorily determined what      |
| 12 | that number is or the percentage that's applied.     |
| 13 | The rate did go up this year from Florida from       |
| 14 | Florida retirement system. They're trying to keep    |
| 15 | that system solvent, obviously.                      |
| 16 | So it's a combination of things, increase on         |
| 17 | the salaries and increased percentage. So it's       |
| 18 | about \$10,000. It has nothing to do with whether    |
| 19 | somebody retired or not in terms of its impact on    |
| 20 | that line.   |
| 21 | CHAIRMAN BARRERA: Okay.                              |
| 22 | MR. WERTER: So we don't know exactly what            |
| 23 | kind of damage Donna's doing to us, do we?           |
| 24 | CHAIRMAN BARRERA: We know that staff will be         |

board --

| 2  | MR. WUELLNER: Absolutely. It's like losing          |
|----|---|
| 3  | an arm.   |
| 4  | CHAIRMAN BARRERA: And that the board will,          |
| 5  | too.  |
| 6  | MR. WUELLNER: You can see the net is it's           |
| 7  | approximately a 5 percent total increase in in      |
| 8  | personnel services, of which the this budget        |
| 9  | currently only allots for a 2 percent adjustment in |
| 10 | salaries, based on the cumulative or the total.     |
| 11 | The balance is obviously in other areas of          |
| 12 | personnel services such as the retirement and       |
| 13 | and I guess other things like workers' comp and the |
| 14 | like. Although that seems to be calmed down a       |
| 15 | little bit.   |
| 16 | CHAIRMAN BARRERA: And I see, Ed, that you've        |
| 17 | reviewed you have a picture of the fees on the      |
| 18 | fuel reflecting more than what we've seen in the    |
| 19 | past year.  |
| 20 | MR. WUELLNER: Yes. You know, obviously they         |
| 21 | went into this year first full year of impacts      |
| 22 | related to fuel sales and things of that nature not |
| 23 | knowing what it was.                                |
| 24 | We I think made a minor adjustment last year,       |

25 but as you can tell, jet fuel in particular has

| 1  | been off dramatically. It's starting to see a      |
|----|--|
| 2  | little bit of an increase, so hopefully that will  |
| 3  | recover even better than what we did. But we did   |
| 4  | adjust the revenue so that we weren't you know,    |
| 5  | I think it's more in line with our expectations at |
| 6  | this point. I'd be happy to exceed the             |
| 7  | expectations, but I don't like looking at when we  |
| 8  | aren't there.                                      |
| 9  | CHAIRMAN BARRERA: It's always better to            |
| 10 | exceed expectations. Do we have any further board  |
| 11 | discussion on this item?                           |
| 12 | MR. YOUMAN: Do you still anticipate an in          |
| 13 | year 2, a negative return?                         |
| 14 | MR. WUELLNER: Actually, that can be we can         |
| 15 | deal with that in the budget context next year.    |
| 16 | It's it's projected based on just the              |
| 17 | assumptions that are being made. There there       |
| 18 | may be many other places. It's not a big number    |
| 19 | anyway   |
| 20 | MR. YOUMAN: No.                                    |
| 21 | MR. WUELLNER: that's negative, so                  |
| 22 | Yeah, it's it's minor. We can make                 |
| 23 | adjustments either in operating or adjust our      |
| 24 | capital program to make sure that there's I        |

it that way.

| 1  | It that way.  |
|----|---|
| 2  | You know, I've mentioned it before, but really      |
| 3  | from this point forward, I mean, most of our        |
| 4  | operating expense expense sides as well as even     |
| 5  | most of the revenue sides are fairly fixed.         |
| 6  | They're turned to leases and things of that nature. |
| 7  | Expenditure sides are especially operating          |
| 8  | is I mean, there are some adjustments made          |
| 9  | during the year, but by and large, it's pretty      |
| 10 | static, making it fairly easy to predict. The part  |
| 11 | that's that's not or is easy to maneuver            |
| 12 | around is within our capital budget.                |
| 13 | So when you when you look at a capital              |
| 14 | budget that really occupies 80 percent of the total |
| 15 | budget, that that's where we will really finesse    |
| 16 | the major part of a budget moving forward by        |
| 17 | deferring projects, adjusting projects, scopes,     |
| 18 | things of that nature as we go into the budget      |
| 19 | cycle in future years, to be sure that it's we      |
| 20 | are staying within our means.                       |
| 21 | MR. YOUMAN: And and the main function of            |
| 22 | that is our participating percentage in the grant   |
| 23 | process mainly.                                     |
| 24 | MR. WUELLNER: Correct. I mean, we you               |

| 1  | to be able to match money when it's available for   |
|----|---|
| 2  | projects.   |
| 3  | MR. YOUMAN: Uh-huh.                                 |
| 4  | MR. WUELLNER: We don't always control the           |
| 5  | when it will show up, especially on the federal     |
| 6  | programs. The state's very predictable with us and  |
| 7  | we we know pretty close what's going to happen      |
| 8  | for the next several years.                         |
| 9  | We can still there's latitude to do the             |
| 10 | projects. So we can in many cases, even with the    |
| 11 | state projects, say, hey, we'll wait a year and     |
| 12 | and do it next year, or we'll straddle a year and   |
| 13 | only spend half of it in the current year and we'll |
| 14 | budget it into the next. There are plenty of ways   |
| 15 | to get to get to this you know, make sure           |
| 16 | that we're not in a deficit situation.              |
| 17 | MR. YOUMAN: I also note that it looks as            |
| 18 | though you were able to find \$62,190 to reduce     |
| 19 | operating expenses from this year to next year. Is  |
| 20 | that a correct                                      |
| 21 | MR. WUELLNER: We were. We took a really             |
| 22 | close look at, you know, how we were spending money |
| 23 | in line in individual line items. You can if        |
| 24 | you look at the comparison, there are a few line    |

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23

MR. WUELLNER: -- but really a lot of it was

| 3 | between holding the line and and we look every    |
|---|---|
| 4 | year at what we actually have spent and then look |
| 5 | for the anomalies, the things that, you know, we  |
| 6 | weren't expecting or or we overbudgeted in some   |
| 7 | cases.  |
| 8 | CHAIRMAN BARRERA: And, Doug, we appreciate        |
| 9 | your help in keeping our professional services    |

MR. YOUMAN: Uh-huh.

10 down, in all honesty.

11 MR. YOUMAN: I'd just like to make one

12 comment, that I appreciate the staff's efforts in

13 working this through this budget and making this

14 happen. It's --

15 MR. WUELLNER: Our pleasure. It's probably

16 the --

17 MR. YOUMAN: Quite an achievement.

18 MR. WUELLNER: -- the most enjoyment budget

19 I've ever dealt with in that we don't have the

20 stress of what are we doing.

21 Now, I have said before, too, that there may

22 be, you know, a point in the next year where we

23 need to, you know, schedule an agenda item or a

24 workshop or something to talk through impacts of

| ed. |
|-----|
|     |

| 2  | And there will be budget impacts, but there         |
|----|---|
| 3  | will also be corresponding by that, I mean          |
| 4  | there'll be expenditures. There will also be        |
| 5  | corresponding revenue sources to work with. So we   |
| 6  | haven't already dealt with that within this budget. |
| 7  | So as those things creep up and we know the nature  |
| 8  | and scope of those those kind of things, we'll      |
| 9  | be able to deal with them.                          |
| 10 | MR. YOUMAN: Talking about capital                   |
| 11 | expenditures, this this budget doesn't reflect      |
| 12 | if AMTRAK happens to come here or a station         |
| 13 | allocation?   |
| 14 | MR. WUELLNER: Not at this point.                    |
| 15 | MR. YOUMAN: Okay.                                   |
| 16 | MR. WUELLNER: Until the money's identified by       |
| 17 | the state in particular and they get the grant      |
| 18 | they're expecting from the federal government       |
| 19 | MR. YOUMAN: Okay.                                   |
| 20 | CHAIRMAN BARRERA: I don't think there's any         |
| 21 | hard numbers to throw at it.                        |
| 22 | MR. WUELLNER: It's still several as you             |
| 23 | well know, I mean, it's a three-year time line to   |
| 24 | do it in anyway.                                    |

25 MR. YOUMAN: Right.

| 1  | CHAIRMAN BARRERA: But but in that point,          |
|----|---|
| 2  | we also you can see we have the money in          |
| 3  | reserves that we could tackle something like that |
| 4  | on a  |
| 5  | MR. YOUMAN: Right.                                |
| 6  | CHAIRMAN BARRERA: definitely on a phase-in        |
| 7  | basis.  |
| 8  | MR. YOUMAN: Yes.                                  |
| 9  | CHAIRMAN BARRERA: All right. Any further          |
| 10 | board comment?                                    |
| 11 | (None.)   |
| 12 | CHAIRMAN BARRERA: Let's open it up for public     |
| 13 | comment. Do we have any public comment on our     |
| 14 | budget?   |
| 15 | (None.)   |
| 16 | TENTATIVE ADOPTION OF BUDGET - RESOLUTION 2010-05 |
| 17 | CHAIRMAN BARRERA: Seeing no public comment,       |
| 18 | then I make a resolution I make a motion that we  |
| 19 | pass Resolution 2010-05, which is the tentative   |
| 20 | adoption of the budget.                           |
| 21 | MR. YOUMAN: I second.                             |
| 22 | CHAIRMAN BARRERA: Is it the tentative, Doug,      |
| 23 | or is it just the adoption of the                 |
| 24 | MR. BURNETT: It's the adoption of resolution      |

that adopts the tentative budget. If I could, I'll

| 1  | read the resolution into the record at this time.   |  |
|----|---|--|
| 2  | It's Resolution 2010-05. A resolution of the        |  |
| 3  | St. Augustine-St. Johns County Airport Authority of |  |
| 4  | St. Johns County, Florida, adopting the tentative   |  |
| 5  | budget for Fiscal Year 2010-2011; providing for an  |  |
| 6  | effective date.                                     |  |
| 7  | Whereas, a special meeting of the                   |  |
| 8  | St. Augustine-St. Johns County Airport Authority    |  |
| 9  | was held in St. Augustine, Florida on the 14th day  |  |
| 10 | of September, 2010 at 5:01 p.m. at which time a     |  |
| 11 | majority of the members of the St. Augustine-St.    |  |
| 12 | Johns County Airport Authority were present, and    |  |
| 13 | Whereas, the St. Augustine-St. Johns County         |  |
| 14 | Airport Authority has prepared a tentative budget   |  |
| 15 | for the Fiscal Year 2010-2011; and                  |  |
| 16 | Whereas, the St. Augustine-St. Johns County         |  |
| 17 | Airport Authority held a public hearing on the      |  |
| 18 | proposed annual budget as required by Florida       |  |
| 19 | Statute 200.065; and                                |  |
| 20 | Whereas, the St. Augustine-St. Johns County         |  |
| 21 | Airport Authority adopted the tentative millage     |  |
| 22 | rate prior to adopting this Resolution.             |  |
| 23 | Now, therefore, be it resolved by the               |  |
| 24 | St. Augustine-St. Johns County Airport Authority of |  |

25 St. Johns County, Florida that:

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| 1  | 1. The tentative annual budget estimates of         |
|----|---|
| 2  | revenues and expenditures of the St. Augustine-St.  |
| 3  | Johns County Airport Authority for the Fiscal Year  |
| 4  | 2010-2011, as considered and acted upon by the      |
| 5  | St. Augustine-St. Johns County Airport Authority,   |
| 6  | under and by the authority of the Laws of Florida   |
| 7  | are hereby ratified, approved and adopted by the    |
| 8  | St. Augustine-St. Johns County Airport Authority,   |
| 9  | and the amounts of money set forth therein are      |
| 10 | hereby appropriated.                                |
| 11 | 2. The tentative annual budget of revenues          |
| 12 | and expenditures adopted for the ensuing fiscal     |
| 13 | year 2010-2011, shall be attached to the minutes of |
| 14 | this meeting.                                       |
| 15 | This Resolution shall take effect immediately       |
| 16 | upon its adoption.                                  |
| 17 | Duly adopted at a public hearing this 14th day      |
| 18 | of September, 2010. St. Augustine, St. Johns        |
| 19 | County, Airport Authority by Kelly Barrera,         |
| 20 | Chairman. That's the resolution.                    |
| 21 | CHAIRMAN BARRERA: Okay. And now we have             |
| 22 | resolution. We have the motion and we have the      |
| 23 | second. All in favor?                               |
| 24 | MR. YOUMAN: Aye.                                    |

the

25 MR. WERTER: Aye.

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| 1  | CHAIRMAN BARRERA: Aye. The budget passes.           |  |
|----|---|--|
| 2  | FINAL COMMENTS                                      |  |
| 3  | CHAIRMAN BARRERA: This is the time that we'd        |  |
| 4  | like to open it up for some final comments on       |  |
| 5  | this on this meeting and on this historic           |  |
| 6  | meeting and definitely is something that is very    |  |
| 7  | exciting and we'll be able to take out to the       |  |
| 8  | public. Carl, did you have anything you wanted to   |  |
| 9  | say?  |  |
| 10 | MR. YOUMAN: I'm looking forward to the              |  |
| 11 | airport independence day when all the previous      |  |
| 12 | commissioners who put this package together all     |  |
| 13 | we're all I'm doing is voting on a lot of work      |  |
| 14 | that people have done for the last few years to     |  |
| 15 | bring us to this point, and I'm really looking      |  |
| 16 | forward to them coming here and getting the credit  |  |
| 17 | they're due.  |  |
| 18 | CHAIRMAN BARRERA: Agreed. Jim?                      |  |
| 19 | MR. WERTER: It's an interesting budget. Yes,        |  |
| 20 | it's taken years to get here. I'm going to feel     |  |
| 21 | really comfortable when we start getting additional |  |
| 22 | services in here, you know, i.e., the regional      |  |
| 23 | airlines and things. That will start making me      |  |
| 24 | feel even better about it. We're walking a fine     |  |
|    |   |  |

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25 line, but I think we're ready to go forward.

| 1  | CHAIRMAN BARRERA: Well, I'm very excited           |  |
|----|--|--|
| 2  | about this. I'd like to recognize Joe Ciriello.    |  |
| 3  | Joe, if you would know that this board appreciates |  |
| 4  | the work that you put in to helping us get to this |  |
| 5  | point and all the past board members that have     |  |
| 6  | served. But also of the staff. It was a they       |  |
| 7  | spent many years trying to look at                 |  |
| 8  | revenue-generating projects in order for the       |  |
| 9  | airport to become self-sustaining, and it's        |  |
| 10 | exciting that we've been able to do this.          |  |
| 11 | It's exciting that our forecasts will allow us     |  |
| 12 | to do it into the years ahead, barring any         |  |
| 13 | significant changes in the aviation environment.   |  |
| 14 | And I think that as we continue to diversify our   |  |
| 15 | revenue sources and add other revenue-producing    |  |
| 16 | opportunities to via the intermodal center, I      |  |
| 17 | think that we've got a great recipe to serve the   |  |
| 18 | citizens of St. Johns County as we go forward.     |  |
| 19 | We will have an independence day at our next       |  |
| 20 | board meeting with the final budget hearing. We    |  |
| 21 | will look forward to the 20th, and we invite       |  |
| 22 | everybody to attend. A lot of hard work has gone   |  |
| 23 | to this point, and it should be duly noted that    |  |
| 24 | to all of the people who participated.             |  |

## 25 Thank you. At this point, I'd like to adjourn

| 1  | our meeting.                     |
|----|----------------------------------|
| 2  | (Meeting adjourned at 5:32 p.m.) |
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| 1 REPORTER'S CERTIFICATE                                   |
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| 2  |
| 3 STATE OF FLORIDA )                                       |
| 4 COUNTY OF ST. JOHNS )                                    |
| 5  |
| 6 I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR, certify       |
| 7 that I was authorized to and did stenographically report |
| 8 the foregoing proceedings and that the transcript is a   |
| 9 true record of my stenographic notes.                    |
| 10   |
| 11 Dated this 19th day of September, 2010.                 |
| 12   |
| 13<br>JANET M. BEASON, RPR-CP, RMR, CRR, FPR               |
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