ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

Regular Meeting

held in The Conference Center, Meeting Room B

4730 Casa Cola Way

St. Augustine, Florida

on Monday, March 2, 2020

from 4:00 p.m. to 5:09 p.m.

BOARD MEMBERS PRESENT:

SUZANNE GREEN, Chairman RANDY BRUNSON BRUCE MAGUIRE STEVE KIRA JUSTIN MIRGEAUX

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR St. Augustine Court Reporters 1510 N. Ponce de Leon Boulevard St. Augustine, FL 32084 (904) 825-0570

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1	PROCEEDINGS
2	CHAIRMAN GREEN: Call the meeting to order.
3	Please stand for the Pledge.
4	(Pledge of Allegiance.)
5	MEETING MINUTES & FINANCIAL REPORT ACCEPTANCE
6	CHAIRMAN GREEN: Okay. The first order of
7	business is the minutes and financial report. Has
8	everybody been able to review the minutes? We had
9	a couple of minutes. We've got I guess
10	February yeah. So the minutes will be the first
11	thing. Any objections or exceptions?
12	MR. BRUNSON: I can't hear.
13	CHAIRMAN GREEN: You can hear me? Okay.
14	MR. WUELLNER: He said he can't hear.
15	MR. HARVEY: It was working a minute ago.
16	MR. WUELLNER: Hello?
17	CHAIRMAN GREEN: Is that better?
18	MR. BRUNSON: That's a little better.
19	CHAIRMAN GREEN: A little better? Okay. Any
20	exceptions or additions to the minutes?
21	MR. MAGUIRE: None.
22	MR. BRUNSON: I have none.
23	MR. KIRA: The minutes were fine. None.
24	CHAIRMAN GREEN: Hearing none, they'll be
25	accepted as presented.

- 1 Next would be our financial report.
- 2 Mr. Treasurer?
- 3 MR. KIRA: Yeah. Well, I looked at the
- financial reports, all of them, and I do have some
- 5 questions.
- 6 MR. WUELLNER: Okay.
- 7 MR. KIRA: Okay. On the balance sheet of as
- 8 of January 31, federal grants and state grants for
- 9 January 31, '20 and 31 in '19 are the same numbers.
- We're talking about \$112,500 for January 31, '20
- and January 31, '21. The same number. The same
- thing with the state grants, \$6,250/\$6,250. I
- assume a year apart the numbers should change.
- The next page, long-term liabilities and
- deferred inflow and net per -- pension liabilities,
- for both years they're the same, okay?
- 17 \$139,132/\$139,132. \$787,549, the same thing on the
- 18 other one. Long-term liabilities are identical for
- 19 both of them.
- 20 CHAIRMAN GREEN: Uh-huh.
- MR. KIRA: And on equity, the next line,
- they're both identical, too. You can take that if
- you want.
- MR. WUELLNER: Thank you.
- MR. KIRA: I just assumed it's got to be some

1 change. 2 MS. LUDLOW: Thank you. MR. WUELLNER: Very good. 3 4 CHAIRMAN GREEN: That's on the January 31st? MR. KIRA: Yes. And that's -- that's all I 5 6 found. 7 CHAIRMAN GREEN: Any other comments from the board? 9 MR. BRUNSON: I have none. 10 MR. MAGUIRE: None. 11 CHAIRMAN GREEN: Then I think I would prefer to defer until we find out --12 MR. WUELLNER: Well, the -- the easy one here 13 14 is the grant -- federal grant receivable, because that's involving a design component of the fencing 15 16 project that will be a receivable until which time 17 as we receive an FAA grant for it. CHAIRMAN GREEN: So it's carried. 18 19 MR. WUELLNER: I think it's just carried. 20 The state grant is likely the same project. 21 Proportionally it's 5 percent of it. So that --2.2 that's where that would come from. 2.3 MR. KIRA: I presumed that was something 2.4 similar to that.

MR. WUELLNER: Yeah. And --

- CHAIRMAN GREEN: The other ones were the 1 long-term liabilities. 2 3 MR. WUELLNER: Yeah, pension related, I don't have a quick answer because we don't administer the 5 pension at all, so it's --CHAIRMAN GREEN: I have some questions for our audit, too. 7 MR. WUELLNER: Yeah. Okay. CHAIRMAN GREEN: So maybe we can defer on --9 MR. KIRA: Oh, that's fine. 10 CHAIRMAN GREEN: Yeah. 11 12 MR. WUELLNER: Or -- or -- and my guess is, 13 I -- because until the audit's approved we don't 14 post the changes to the net assets and capital 15 assets to the current year because they haven't 16 been -- they haven't been finalized through the 17 audit, is my guess as to why that's not the same, 18 but I will get you answers. 19 MR. KIRA: Sure. You can just e-mail it to 20 me.
- MR. WUELLNER: Yeah.
- 22 CHAIRMAN GREEN: Yeah.
- MR. KIRA: I'm fine with this.
- 24 CHAIRMAN GREEN: That's fine. Okay.
- MR. WUELLNER: Unfortunately, now it takes so

1	long to get the audit done, not because of the
2	auditors, just because of the introduction of that
3	pension actuarial exercise that has to go on every
4	year, and where we used to be able to get it done
5	before the holidays, it's now March or after till
6	that data's out there and they can finish.
7	CHAIRMAN GREEN: Right. And that's one of my
8	questions. I thought that's what it was, it was
9	getting the first
10	MR. WUELLNER: It's irritating, but there's
11	nothing we can do to change it.
12	MR. KIRA: No problem with that. I
13	understand.
14	CHAIRMAN GREEN: Okay.
15	(Mr. Mirgeaux joins the meeting.)
16	AGENDA APPROVAL
17	CHAIRMAN GREEN: Next is the agenda approval.
18	Everyone's been able to see the agenda. Any
19	exceptions to that?
20	MR. KIRA: None.
21	MR. MAGUIRE: None.
22	CHAIRMAN GREEN: Agenda will proceed
23	MR. BRUNSON: None.
24	CHAIRMAN GREEN: as presented.
25	Okay. Mr. Wuellner.

EXECUTIVE DIRECTOR'S REPORT

MR. WUELLNER: Okay. Just a few updates.

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2.4

T-hangar project, if you've had a chance to drive by there, one of the two buildings currently under construction is already up, is mostly under roof. Should be under -- finished in the next couple of days just being under roof. That means the next building will be coming out of the ground -- likely by the end of the week we'll start with the structural steel.

The slabs are poured on both. All of the steel and buildings are on-site as well as are all of the doors and they're -- actually have enhanced numbers of people on the crews doing the work, so it's moving much quicker and much more smoothly than the first two hangars did at this point. So it's a -- it's a good thing.

Restaurant update, it opened formally on Saturday. Our failure to notify you in no way reflects their business. Sorry. It was put on Facebook and some other places ahead of time, but we did not do something we should have done, which was just e-mail you directly and let you know it was opening, but it is now open.

And update on the air service con --

1	MR. BRUNSON: Excuse me, Ed. Are they going
2	to have a grand opening, or do you know?
3	MR. WUELLNER: He's discussing it. They've
4	been kind of they thought they were keeping it
5	low key. They were completely slammed their first
6	evening to the point where they ran out of food;
7	they had so many people and so many line out the
8	door, the whole Magilla, on the first night.
9	So they're still trying to work out the kinks,
10	as you would imagine in a new a new operation,
11	but it seems to be well-received at this point.
12	MR. BRUNSON: It it didn't work.
13	MR. WUELLNER: It didn't work?
14	MR. BRUNSON: They had too much business.
15	MR. WUELLNER: The first night, yes. At least
16	the first night.
17	CHAIRMAN GREEN: I called Ed because I got hit
18	with questions
19	MR. WUELLNER: Yeah.
20	CHAIRMAN GREEN: in Ponte Vedra as to why I
21	wasn't down there.
22	MR. WUELLNER: Yeah.
23	CHAIRMAN GREEN: So it had spread all the way
24	up to Ponte Vedra that they were opening. So, I
25	mean, that's good for business, but

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MR. BRUNSON: Yeah.
 1
 2
              MR. MAGUIRE: What kind of food do they serve?
 3
              MR. WUELLNER: It's --
              MR. MAGUIRE: I mean, like it used to be?
 4
 5
              MR. KIRA: Caribbean or something?
 6
              MR. WUELLNER: No, no, no. It's not a -- it's
 7
         not a particular theme. It's a wide variety of
 8
         things. It has steaks, burgers --
 9
               CHAIRMAN GREEN: Right.
              MR. WUELLNER: -- chicken, fish. So it's --
10
              MR. BRUNSON: The menu kind of indicates it's
11
12
         kind of upscale.
13
              MR. WUELLNER: The evening is for sure. I was
14
         there last night and I would -- I would agree that
         the menu is a little -- a little pricey for -- but
15
16
         it's a -- that's what his vision was, for the
17
         evening anyway. I have not been there for lunch,
18
         so I --
19
               MR. MAGUIRE: They have breakfast, lunch, and
20
         dinner?
21
              MR. WUELLNER: It's lunch and dinner
22
         currently. He -- he wants to get it to breakfast,
23
         but it's a matter of staffing and getting --
24
         getting the whole thing working before he gets --
25
              MR. MAGUIRE: If I remember, the equipment in
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- 1 the kitchen was pretty poor. Are they going to
- 2 outfit that or do we do that or --
- 3 MR. WUELLNER: They did it. It's all -- all
- 4 brand new stuff all the way through.
- 5 MR. MAGUIRE: Oh, good.
- 6 CHAIRMAN GREEN: Yeah.
- 7 MR. WUELLNER: Yeah, it's -- yeah, you need to
- go up and look around even if you don't eat. Just
- 9 walk around. It's amazing what's been done up
- 10 there. It's so different than what it was. And
- 11 that's all -- I would say -- I'd say 95 percent of
- 12 that was on his dime.
- MR. BRUNSON: That's good news.
- MR. WUELLNER: We did some -- some stuff
- 15 relative to elevator, and of course we did the
- 16 exterior or enclosing the exteriors as a project
- 17 ahead of his work, but it's really nice. Great
- 18 visibility now out there to sit and watch. It's
- 19 really nice.
- MR. MAGUIRE: Good.
- MR. WUELLNER: All right. The air conference
- coming up mid April. We put a little fact sheet
- in -- on your -- I think we put it out on your spot
- today. But Carol will be contacting you shortly
- 25 within the next couple of weeks probably to go --

set up some one-on-one's, go over some details.

2.4

Mostly the one-on-ones are to give you an idea of what goes on and help you understand how you can help us, especially in the evening events and the like, you know, when you come in contact with air carriers and things of that nature.

We can help you understand the kinds of things that they're going to be interested in and you should be talking to versus some of the things you should not be talking to. It — it's important that we stay on message relative to our community and have the best shot of taking advantage of this, so...

Otherwise everything's on track, looking good.

This -- this just gives you some details and some timeline. It's two-sided so you can -- that's the back side. There's some more information relative to timeline and some other details. Feel free to call with real specific questions.

Right now, I think we're at 14 airlines will be here. We're excited about that. That includes ones you're familiar with, World Airlines and National Airlines, as well as some regional carriers and some carriers that aren't really in our area but are always looking to find niche

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markets that make sense for that particular
 1
 2.
          carrier.
 3
               CHAIRMAN GREEN: I saw that JetBlue is adding
          150 new aircraft?
 4
 5
               MR. WUELLNER: Yeah. I think they're --
          they're replacing the Airbus that they had, like
 7
          the 135s, the 190s, whatever it is they were
          flying, with the newest new version later. It's
 8
          going to be a slow process, not just --
 9
               CHAIRMAN GREEN: That's a lot.
10
               MR. WUELLNER: And they're adding some new --
11
          new aircraft in the mix.
12
13
               CHAIRMAN GREEN: Right. I was --
14
               MR. WUELLNER: But it will take a while.
15
               CHAIRMAN GREEN: And maybe some routes, is
16
          what I was thinking.
17
               MR. WUELLNER: Oh, yeah, they're always --
18
          they're also, more importantly, adding codeshare or
19
          interline partners, which are carriers that will
20
          feed their network but they won't necessarily carry
21
          JetBlue livery. They won't look like JetBlue
22
          necessarily, but will be able to be booked as a
2.3
          JetBlue flight to other smaller cities. So they're
2.4
          starting to form those partnerships as they mature.
25
               So you'll -- you'll see opportunities through
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carriers, as an example, like Silver Airways, might 1 2 carry multiple codes on a particular flight. 3 we were to have -- as an example and this is entirely made up -- St. Augustine to 5 Fort Lauderdale could carry a code for United Airlines, could carry a code for JetBlue, 7 could carry an American Airlines code, all on the 8 same flight. 9 So your -- you could buy the ticket through either of those carriers or others and they'll 10 handle the bags and treat it as though it's a 11 12 JetBlue flight or American or whatever. 13 So that kind of thing has become quite common 14 now, especially with smaller carriers. It's a way to get more reach into their hub networks. 15 16 CHAIRMAN GREEN: Uh-huh. 17 MR. WUELLNER: Good question, though. 18 MR. MAGUIRE: One other question. You said that we could contribute. Would that be 19 20 individually? Are we going to try to put together 21 something where we all are focused on the same 22 thing or --2.3 MR. WUELLNER: We're going to give you some 2.4 talking points and the like.

MR. MAGUIRE: Okay.

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MR. WUELLNER: By contribute, I mean, if you
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 2
          can attend and, you know, say socialize, you'll be
 3
          able to talk to carriers, other airports, other
          providers, data people. Any -- any place you get
 5
          an opportunity to talk about our community,
 6
          that's -- that's what we want you to do.
 7
               MR. MAGUIRE: A goodwill type --
 8
               MR. WUELLNER: Exactly.
 9
               MR. MAGUIRE: Okav.
10
               MR. KIRA: Where the airports normally at
          those events have booths or something, are we going
11
12
          to have something --
13
               MR. WUELLNER: The airports --
               MR. KIRA: -- like that?
14
15
               MR. WUELLNER: -- do not typically.
16
               Vendors in this line of work are data
17
          providers, people who dissect the T-100 data from
18
          DOT and -- and try to conjure up trends or data
19
          that might help you in marketing your city to a
20
          carrier.
21
               So it's -- we do not have a booth, per se.
22
          Other vendors include -- like, for instance,
23
          Passero is a -- will be a sponsor of this event --
24
          or is one of I forget how many -- it's probably on
25
          here --
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1 MR. BRUNSON: Ten. 2 MR. WUELLNER: -- sponsors that contribute 3 money and will be available to, you know, talk 4 about their contribution in aviation to other 5 airports. Yes, sir? 6 MR. BRUNSON: May we get a list of the 7 airports and the airlines? MR. WUELLNER: You will be able to get that, 9 yes. 10 MR. BRUNSON: Okay. MR. WUELLNER: I do not have that yet, but 11 it's the kind of information that will be available 12 13 as we get closer to the event. I have the air 14 carriers list already, but -- that's always subject to change last minute, but it's -- it's a nice 15 16 list. CHAIRMAN GREEN: Yeah. 14, isn't it? 17 18 MR. BRUNSON: Good. MR. WUELLNER: Yeah, I think you'll be real 19 20 pleased with some -- some carriers that we've been 2.1 trying to just get a toe in this community just to 2.2 look are -- are here, which means they have even 2.3 tasked their subsidiaries to have a look, too. 2.4 MR. BRUNSON: I tell you what, we've had some

good press releases, in my opinion, lately about

- what's going on in this --
- 2 MR. WUELLNER: Thank Carol for that. She
- 3 stays on that and --
- 4 MR. BRUNSON: Carol who? Oh, Saviak.
- 5 MR. WUELLNER: I thought you were serious for
- 6 a minute.
- 7 MR. MAGUIRE: Is this the first time that
- 8 we've hosted this?
- 9 MR. WUELLNER: It is.
- MR. MAGUIRE: Okay.
- MR. WUELLNER: We see some -- across this kind
- of event, there's been a great deal of success
- stories across the country. Not -- not -- to
- 14 communities that hosted it. That's one of the
- selling points for why I think it's important we do
- 16 it.
- 17 MR. MAGUIRE: Hmm. Good.
- 18 CHAIRMAN GREEN: All right. Looking forward
- 19 to it.
- 20 MR. WUELLNER: And as just a reminder, TPC is
- coming up quickly, and the gate that we all had
- 22 hubbub over a few months back will be -- is on
- track to be replaced immediately following TPC. So
- all of that is ordered.
- 25 If you remember, we amended a grant to allow

1	it to be covered. All of that work, all of those
2	pieces and parts are showing up now, so we should
3	be on pace by, what, three weeks to have it done?
4	So by the time we meet again, that gate should be a
5	memory.
6	CHAIRMAN GREEN: Okay.
7	MR. WUELLNER: That's all I have under mine,
8	unless anyone has other questions.
9	CHAIRMAN GREEN: No.
10	BUSINESS PARTNER UPDATES
11	CHAIRMAN GREEN: I don't see Mr. Dean, so are
12	you Doug, do you know?
13	MR. BURNETT: No no. Other than I know
14	they've got a full agenda tomorrow
15	CHAIRMAN GREEN: Right.
16	MR. BURNETT: so
17	CHAIRMAN GREEN: Okay. Atlantic?
18	MR. BEYERS: No comment.
19	CHAIRMAN GREEN: SAAPA?
20	MR. BARRESI: Over here checking my notes.
21	Yeah, basically the the item most
22	significant I want to talk about is the Civil Air
23	Patrol, and they've have won a national
24	competition for cybersecurity, and they're going to
25	be going to Washington, D.C. I believe some one

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date this month. I don't have the exact date.
 1
 2
               And they will then compete with all of the
 3
          other services. And should they be successful in
          that, they would then be able to compete on a
 5
          worldwide basis. So these young dudes are doing a
          nice job. Yeah, go ahead.
 7
               MR. MAGUIRE: What type of competition was it?
          Do you know anything about what they submitted?
 8
 9
               MR. BARRESI: Cybersecurity.
              MR. MAGUIRE: That's a big field.
10
              MR. BARRESI: Well, yeah, I don't know
11
12
          specifically --
13
              MR. MAGUIRE: Okay.
14
               MR. BARRESI: -- what they did. I -- I
15
          imagine it, you know, relates to, you know, again,
16
          cyber -- cyberspace computer acting --
17
              MR. MAGUIRE: Okay.
18
              MR. BARRESI: -- all of this type of stuff.
19
              MR. MAGUIRE: Okay.
20
               MR. WUELLNER: I think it's a realtime
21
          simulation of a -- an attack on a network, is the
22
          format. I don't know the details --
2.3
              MR. MAGUIRE: Yeah.
2.4
               MR. WUELLNER: -- of the particular exercise,
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but they have teams --

- 1 MR. TUCKER: I have some more information.
- 2 MR. WUELLNER: You do?
- 3 MR. TUCKER: Yeah.

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- 4 MR. WUELLNER: Awesome.
- 5 MR. TUCKER: Okay. Len Tucker.

They actually did the training down at my
business on Saturdays. They would show up with
actually two different groups of cadets. It was
the A team and the B team. The A team was the one
that's excelled and done so well.

But they were set up -- it's a timed event that they have to log onto these national servers of -- God knows where they are. But they download an image of a computer system that's infected.

Well, at the same time that they're trying to disinfect that computer system, the switches, the routers, their entire system is under attack from external services being hacked. So they have to put up all kinds of defenses, get this other thing debugged and cleaned and put back up, and it's a timed event. So they're competing on that time level.

It's quite spectacular from the perspective
that many of the other teams have professional
coaches that are actually operating them and giving

them insight, where the ones here are basically 1 2 self-taught. They do have an intern down in I 3 think Orlando or somewhere down in that area that has given them advice, but nobody on-site to 5 actually coach them and help them. So they've really done an outstanding job. These are all junior and seniors in high school. 7 8 MR. MAGUIRE: Great. CHAIRMAN GREEN: Thank you. Northrop? 9 10 MR. NEHRING: No. CHAIRMAN GREEN: Tammy, tower? 11 12 MS. ALBIN: Tammy Albin, St. Augustine Air Traffic Control Tower. 13 14 For the month of February, our final 15 operations were 11,234 operations, which is up from 16 last year. I don't remember if we passed along 17 January, but it was 12,725 for January. So, to 18 date we've got 23,959 operations at St. Augustine. And that's up from last year. And it's actually up 19 20 a little bit from the year before, which was our 21 record year, but who knows if that will hold? 2.2 So, right now we're still training our seventh 2.3 controller. Remains yet to check out. And that's 24 all with St. Augustine.

MR. MAGUIRE: When you say train, is it OJT?

- 1 Do they go through formal training?
- MS. ALBIN: Everyone does, yes.
- 3 MR. MAGUIRE: So then they can come here and
- 4 you localize OJT.
- 5 MS. ALBIN: Yes. Everyone is required to have
- 6 an actual air traffic controller certification that
- 7 they hold and then when they come here, they have
- 8 to train for St. Augustine and whether or not they
- 9 check out or not for St. Augustine.
- MR. MAGUIRE: Okay.
- MS. ALBIN: We're still awaiting that. Any
- 12 other questions?
- 13 CHAIRMAN GREEN: No. Thank you.
- MR. WUELLNER: I just -- one small comment.
- 15 CHAIRMAN GREEN: Yeah.
- MR. WUELLNER: The first two months, this is
- the highest total for the first two months of any
- 18 year since the tower was built.
- 19 MS. ALBIN: Yeah.
- 20 MR. WUELLNER: So that's off to an interesting
- 21 start.
- 22 CHAIRMAN GREEN: Uh-huh. Okay. Mr. Burnett?
- 23 MR. BURNETT: Nothing to report this month.
- 24 CHAIRMAN GREEN: Nothing on that lawsuit?
- 25 MR. BURNETT: On the -- I'm sorry. On the

1	Boomerang	matter	

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2 CHAIRMAN GREEN: Yes.

MR. BURNETT: -- I was just going to say that it's in the federal magistrate, the federal judge's hands at this stage on whether or not the matter is going to be remanded -- or not remanded, but transferred back to county court here rather than being in federal court.

We believe all along it should have been in state court. We don't really have I guess much of a worry or concern whether it's in state court or federal court, but the Court asked us to draft a response, a memorandum of law, that obviously requires us to be candid towards the tribunal. We believe that the case should rightfully based on the law be in state court, and so we've made that position clear.

The Court also has asked related to whether or not this is a matter that would be appropriate for some sort of FAA determination. Essentially on that, the bottom line is FAA, we believe their opinion would be that this is a state matter, not something for FAA jurisdiction. It's the airport's governance of its own facility, not one that relates to FAA regulations.

So from that standpoint, we're waiting for a 1 2 decision back from the Court, and once we get that, 3 we'll be moving forward one way or the other. 4 that's --5 MR. MAGUIRE: Why did they file in federal court in the first place? 7 MR. BURNETT: We filed in state court. They transferred to federal court. 9 MR. MAGUIRE: Is there a benefit to them they 10 were trying to get? MR. BURNETT: I -- I'm not sure. 11 12 The benefit, I guess it causes aggravation and makes it take longer potentially --13 14 MR. MAGUIRE: Uh-huh. 15 MR. BURNETT: -- could be one way that that 16 could be argued. 17 The other issue is, okay, it allows them to 18 argue that we're preempted and it allows them to say, okay, this is a federal issue with federal FAA 19 20 regulations that control and you, local government, 2.1 can't really regulate your airport because this 2.2 relates to aviation. 2.3 And our argument on that is quite clearly this 2.4 is a state asset, it is something that local 25 governments can regulate and local governments are

1	encouraged to regulate, and our minimum operating
2	standards aren't ones that are handed down where
3	the FAA says these are your minimum operating
4	standards. In fact, it's a great example to say
5	this is why airports are allowed to regulate
6	themselves, because the FAA encourages airports to
7	have minimum operating standards; it doesn't tell
8	you what you must do. And of course fees to users,
9	fee and charges to users who use airport
10	facilities who are based here is something that
11	would be normal in that gamut. So it's really
12	something that should be a state concern.
13	MR. MAGUIRE: I know both the federal and
14	state court, that the local courts are backed up
15	quite quite a long way, but isn't the federal
16	system backed up even further? Can't it drag it
17	out even further?
18	MR. BURNETT: It depends on the type of issue
19	I would say potentially they're equal. The
20	thing that you get in federal court that's
21	different in state court is from the beginning of
22	the case, fairly even early on, the Court wants a
23	scheduling order

MR. BURNETT: -- and you will conduct

MR. MAGUIRE: Uh-huh.

- discovery by a certain time period.
- 2 This trial -- from the beginning, you have a
- 3 really good idea of when your trial date is going
- 4 to be. And it may be 14 months later or 18 months
- 5 later, but you know in advance when your trial
- date's going to be and -- or at least targeted.
- 7 And then you have all of these deadlines along
- 8 the way leading up that of when your discovery
- 9 would be cut off, when your depositions would cut
- off, when your mediation would be done, when your
- 11 pretrial statement would be completed. You don't
- 12 have that so far in advance in the beginning of the
- 13 case in state court. The bottom line, though, they
- probably both are about the same time frame.
- MR. MAGUIRE: Okay.
- 16 CHAIRMAN GREEN: Okay. The first agenda item
- would be the annual audit presentation.
- 18 ANNUAL AUDIT PRESENTATION
- MR. WUELLNER: By Bret Stone --
- 20 CHAIRMAN GREEN: Yes.
- 21 MR. WUELLNER: -- Carr, Riggs & Ingram.
- 22 MR. STONE: Good afternoon, everyone. My name
- is Bret Stone and I'm a manager with Carr, Riggs &
- 24 Ingram.
- On behalf of my firm, I do want to thank the

1	board, first of all, for the opportunity to present
2	here today. I also want to thank Ed for another
3	year of working with the Authority. And last but
4	not least, thank you to Cindy and Todd and Dana
5	from Neville's office for providing the bulk of the

information necessary to complete the audit.

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We were engaged to audit the financial statements of the Authority as of September 30th, 2019 and we did so in accordance with generally-accepted accounting principles. The purpose of our audit was to express an opinion on the financial statements.

If you turn to Pages 1 to 3 of the statements, you will find our Independent Auditors' Report.

This report provides various information including the responsibilities of both management and the auditors. It also states our opinion on the financial statements which you will find at the top of Page 2.

Our opinion was again unmodified this year.

An unmodified opinion is also referred to as a clean opinion and it's the highest level of opinion -- opinion that we can issue.

Turning the Page 4 begins the Management and -- Management's Discussion and Analysis

1	section. This section contains highlights that
2	management believes is important to the reader.
3	The major takeaway from this section is the
4	increased capital project act activity that

6 by grants.

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Going to Page 7, it's -- this is the statement of net position or the balance sheet. The balances are fairly consistent with the prior year with overall net position increasing \$2.35 million as a result of capital projects started during the year.

started during the year. Those projects are funded

Turning to Page 8, Statements of Revenues,

Expenditures, and Changes in Net Position. Again,

a lot of consistency with the prior year except for
the noticeable increase in capital grant revenue

which you can see towards the bottom of that

statement, \$5.25 million this year compared to only
a million last year.

Page 9 is a Statement of Cash Flows. Halfway down the page you'll find the two largest increase and decrease in cash for the year. Again, this is related to the capital projects.

You'll Notes to Financial Statements begin on Page 11. These are also very consistent with the prior year. There's a lot of good information to

1	the	reader	in	here,	though	Ι	suggest	you	don't	read
2	the	pension	n no	ote.						

3 CHAIRMAN GREEN: Yeah.

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MR. STONE: Moving on to Page 26, we will find
the scheduled expenditures of federal or state
financial assistance.

The Authority exceeded the expenditure threshold for both state and federal single audit.

As a result, we audited compliance requirements for both major federal programs and state projects in the current year, and our report we issued as a result of those single audits is at Page 32 to 33.

At the top of Page 33, we opined that the

Authority complied in all material respects with

direct and material compliance requirements

affecting the major federal programs and state

projects.

The report then discusses internal control over compliance. In planning and performing our audit of compliance, we were required to consider the Authority's internal control over direct and material compliance requirements and report any deficiencies uncovered. I am happy to report that we uncovered no deficiencies in internal control over compliance.

From here on, I'm going to back up to Pages 29
to 30. This is our report on internal control over
financial reporting. The report that I was just
mentioning is specific to internal control over
direct and material compliance requirements, as I
mentioned. Relates to the grants tested in a
single audit. This report on Page 29 and 30
reflects our consideration of internal control over
financial reporting as a whole. Again we did not
uncover any deficiencies.

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The final report issued as a result of our audit is found on Page 31. Per the requirements of the Florida Auditor General, we examined the Authority's compliance with Florida Statute 218.415 covering local government investment policies. In our opinion the Authority complied in all material respects with those compliance requirements.

The last thing I do want to point out is the schedule of findings and questions of cost which is at Page 34 to 36. This is a good summary for the readers to see the reports that we issued were unmod——— the opinions were unmodified and there were no reportable findings or internal deficiencies.

And that concludes my presentation and I'd be

1	happy to try to answer any questions you may have.
2	CHAIRMAN GREEN: Any board questions?
3	MR. KIRA: I read the report this morning and
4	I have no questions.
5	CHAIRMAN GREEN: My question dealt with FRS
6	and his is that on the state's end? That we had
7	to take so long and what were the penalties that
8	were required or we got hit with something?
9	MR. WUELLNER: No, it's not a penalty.
10	It's just the timeline that's when you
11	know the number off the top of your head, but when
12	one of the GASB standards, the Government
13	Accounting Standards Board requirements came into
14	effect a few years back, it requires local
15	governments to integrate the pension the state
16	pension findings into our financial statements, is
17	a simple way of saying it.
18	As a result, we are having to wait on the
19	State of Florida, who's on a different fiscal year,
20	to complete they actually end up doing two
21	actuarials every year: One for those on the state
22	fiscal year and one for those on the federal fiscal
23	year.
24	We are on the federal fiscal year, October.

So as a result, we have to wait for them to

- 1 complete that actuarial before they have the data
- 2 to be able to plug into our financial statements in
- order to generate the final audit, so...
- 4 MR. STONE: That is correct.
- 5 CHAIRMAN GREEN: That's why our numbers were
- from September 2019 and we're here in March.
- 7 MR. WUELLNER: Always.
- MR. STONE: That's correct.
- 9 Yeah, the state does not issue that report
- 10 until some time in January each year. Well, I'm
- sorry, the actuary issues that report and then we
- have a lot of work that's involved in --
- MR. WUELLNER: Tying it in.
- MR. STONE: About half your statement is the
- 15 pension information at this point in time.
- MR. MAGUIRE: We had that --
- 17 MR. STONE: It takes a while to get that done.
- 18 MR. MAGUIRE: That issue came up last year,
- 19 too. I remember.
- MR. WUELLNER: Yeah.
- 21 CHAIRMAN GREEN: Uh-huh.
- 22 MR. WUELLNER: It's -- it's been, what, three
- or four years. I don't remember --
- MR. STONE: This was the fifth year.
- MR. WUELLNER: Oh, it was the fifth? Wow.

Time flies when you're having fun with that, right? 1 2. MR. STONE: Yeah. 3 MR. WUELLNER: Yeah, and very inter -- a side sort of comment, but, you know, we have no 5 influence in that program with the exception of we're in it and we pay the requisite amount 7 relative to our employees' contributions to that and our employees pay their contribution into that 9 system, also. But in terms of decision-making or anything 10 related to that, it's all a legislative issue for 11 12 the state. So it's really interesting to me that 13 we end up having to tie it back into local 14 government, but that is what it is. CHAIRMAN GREEN: Any further board questions? 15 16 MR. MAGUIRE: I read it. It was good, but it 17 was extremely boring. I survived. 18 MR. BRUNSON: Do you have a Reader's Digest edited --19 20 CHAIRMAN GREEN: I'm sorry? 2.1 MR. WUELLNER: You just got it. 2.2 MR. KIRA: Actually the Reader's Digest is 2.3 Pages 34 and 35. That's it. 2.4 MR. WUELLNER: Yeah.

MR. STONE: If you have trouble sleeping, read

- 1 the pension footnote.
- MR. WUELLNER: That's true. That'll do it for
- 3 you.
- 4 CHAIRMAN GREEN: Okay, any further board
- 5 comment?
- 6 (None.)
- 7 CHAIRMAN GREEN: All right. Any public
- 8 comment? Ms. Ludlow, Mr. Besst, and Mr. Tucker?
- 9 MR. TUCKER: None.
- 10 MR. WUELLNER: Otherwise, there's a motion to
- 11 accept.
- 12 CHAIRMAN GREEN: Right.
- MR. BRUNSON: I make a motion --
- 14 MR. KIRA: Second.
- MR. BRUNSON: -- to accept.
- 16 CHAIRMAN GREEN: Any further board discussion?
- 17 I have a...
- 18 (None.)
- 19 CHAIRMAN GREEN: Hearing none, all in favor of
- 20 accepting the audit as presented?
- MR. BRUNSON: Aye.
- MR. MAGUIRE: Aye.
- MR. KIRA: Aye.
- MR. MIRGEAUX: Aye.
- 25 CHAIRMAN GREEN: Aye. Any opposed?

1	(None.)
2	CHAIRMAN GREEN: Then the motion is accepted
3	and passed.
4	MR. WUELLNER: Thank you.
5	MR. STONE: Thank you all very much.
6	CHAIRMAN GREEN: Thanks, Bret.
7	MR. STONE: Have a great day.
8	RESOLUTION 2020-02
9	CHAIRMAN GREEN: Next thing is
10	Resolution 2020-02.
11	MR. WUELLNER: It is. Resolution 2020-02 is
12	the we do this I think it's every two years now.
13	We're required by resolution to effectively ask the
14	supervisor of elections locally to conduct your
15	airport authority member elections as a part of the
16	election process that she does.
17	You have the ability, although not the
18	wherewithal financially or the setup operationally,
19	to conduct a general election related to your own
20	election. We would never of course advise you do
21	that. Whereas you can just simply pass a
22	resolution and they do all the work for you and
23	they're accountable for the conduct of the election
24	within Florida Statutes.
25	You do pay a small pro rata cost of holding

- that election related to it, but it's very little
- 2 money. A couple of thousand dollars, as I recall.
- 3 So we would recommend you approve 2020-02.
- 4 CHAIRMAN GREEN: Board comment?
- 5 (None.)
- 6 CHAIRMAN GREEN: Other than I don't think we'd
- 7 want to run an election.
- 8 MR. MAGUIRE: No.
- 9 MR. BRUNSON: I certainly like the system
- we've been using.
- 11 CHAIRMAN GREEN: Okay.
- MR. KIRA: I propose we accept 2020 --
- 13 CHAIRMAN GREEN: I have to do public. And,
- 14 Reba, you had marked.
- 15 MS. LUDLOW: I only marked a couple and no
- 16 comment. Thank you.
- 17 CHAIRMAN GREEN: Then nobody else? Now we'll
- 18 entertain a motion.
- MR. KIRA: Motion to accept 2020-02.
- MR. MIRGEAUX: Second.
- 21 CHAIRMAN GREEN: Is there a second?
- MR. BRUNSON: Second.
- 23 CHAIRMAN GREEN: Any further board discussion?
- 24 (None.)
- 25 CHAIRMAN GREEN: Hearing none, all in favor?

1	MR. BRUNSON: Aye.
2	MR. MAGUIRE: Aye.
3	MR. KIRA: Aye.
4	MR. MIRGEAUX: Aye.
5	CHAIRMAN GREEN: Aye. Any opposed?
6	(None.)
7	CHAIRMAN GREEN: No. So the resolution will
8	be accepted as presented.
9	TERMINAL APRON RECONSTRUCTION CONTRACTS
10	MR. WUELLNER: Perfect. Hopefully this one
11	will be almost as simple.
12	We notified you at the last meeting that you
13	had received or we had received the final
14	paperwork related to your FAA grant for the term
15	terminal area apron project.
16	We I am happy to inform you we've also
17	received the FDOT signed agreement. So now all
18	costs related to that project are eligible for FDOT
19	reimbursement as well.
20	These are the two contracts at this point
21	related to that grant, so this awards the
22	engineering supervisory, if you will, or project
23	inspection services contract as well as the
24	construction contract to the low bidder, which was
25	Halifax.

1	The two contracts are on your board up there,
2	but the supplemental agreement for Passero's
3	reference is 20-84R and has a not-to-exceed amount
4	of \$245,000. Halifax has a not-to-exceed number of
5	\$3,219,437, all of which are the exact numbers that
6	are plugged into the grant that we got from FAA and
7	FDOT. So the numbers are completely consistent
8	with the grant. So it would be our recommendation
9	to approve that.
10	A couple of side notes. Construction is
11	slated at this point to begin in earnest on
12	April 6th and will continue as a 120-day
13	construction period which will take it to very
14	early August at this point on the outside. And I
15	think that's all I have for you related to that,
16	but would recommend approval of both contracts.
17	CHAIRMAN GREEN: Board discussion?
18	MR. MAGUIRE: Will it impact airport
19	operations at all?
20	MR. WUELLNER: It should not. It's you
21	know, where it's located allows air traffic
22	controllers with our operations staff to actually
23	work around it.
24	MR. MAGUIRE: Okay.

MR. WUELLNER: I would call them

- inconveniences. If you look to go direct, you
- 2 might have to go up one taxiway. But functionally,
- 3 no.
- 4 CHAIRMAN GREEN: Not like we had last time.
- 5 MR. WUELLNER: There's no area that's closed
- 6 that's --
- 7 MR. MAGUIRE: Yeah. Okay.
- 8 CHAIRMAN GREEN: Any further board discussion?
- 9 (None.)
- 10 CHAIRMAN GREEN: I did not receive anything
- for public, so I'll entertain a motion.
- 12 MR. KIRA: Motion to accept -- approve or --
- 13 CHAIRMAN GREEN: Is there a second? Is there
- 14 a second?
- MR. MAGUIRE: Second.
- 16 CHAIRMAN GREEN: So any more further board
- 17 discussion on the two contracts?
- 18 (None.)
- 19 CHAIRMAN GREEN: Hearing none, all in favor of
- the contracts as presented, say aye.
- MR. BRUNSON: Aye.
- MR. MAGUIRE: Aye.
- MR. KIRA: Aye.
- MR. MIRGEAUX: Aye.
- 25 CHAIRMAN GREEN: Aye. Any opposed?

1	(None.)
2	CHAIRMAN GREEN: Hearing none, then those two
3	construction contracts will be accepted as
4	presented.
5	Next is the lease policy amendments.
6	T-HANGAR LEASE POLICY AMENDMENTS
7	MR. WUELLNER: Correct.
8	As a follow-on to last month's meeting and I
9	wanted I wanted to point out I wasn't sure
10	the board completely understood that originally
11	from a staff point of view and the way the policy
12	was originally drafted, you know, contractually my
13	position does not have a lot did not or does not
14	currently have a lot of latitude relative to how we
15	enforce leases.
16	The lease language and policy language gives
17	us very little opportunity to find middle ground or
18	things that are appropriate resolutions for for
19	problems that might come up that aren't covered by
20	policy or are on the edge of policy for these
21	purposes.
22	So we have I tasked Doug with coming up
23	with some language that for your consideration,
24	it's kind of a I guess we could argue it's
25	first-blush kind of language, meaning that while

1	there's a ton of language because I turned it over
2	to Doug to draft, which is just kind of the natural
3	result of handing an attorney a simple question
4	MR. BURNETT: Sorry.
5	CHAIRMAN GREEN: You're getting it on both
6	sides.
7	MR. BURNETT: I know.
8	MR. WUELLNER: We we long have a history of
9	he writes it and I pare it back.
10	But nonetheless the intent here is to create a
11	vehicle that allows a realistic look at
12	improvements that might be made, whether they're
13	approved or unimproved, but relative to value added
14	to the property or is is an appropriate vehicle
15	to resolve these matters so that they don't get to
16	the point where we our hands are tied to
17	something as extreme as certainly an extreme
18	feeling as eviction would be in the case of a
19	lease.
20	So that's the intent of the of where we've
21	gone with this. I'm going to ask Doug to kind of

We believe you're probably going to want to input and tweak it. We fully understand that.

whatever details and level of detail.

walk through the policy itself and hit you with

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1	That's okay. We just need to get to a starting
2	point with some language that lets us get from
3	there. So

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MR. BURNETT: With that, the way I looked at it was kind of three tiers. And Ed and I talked about this, is; one, we've got to adjust the policy, then we've got to adjust the leases to contemplate that this may come into place, and then we need an addendum that is a form that would be the amendment to allow an improvement to a hangar.

And you're dealing with everything from -obviously the flooring issue came up, but you're
dealing with sometimes plumbing where someone wants
a wash -- a wash sink or you're dealing with
electrical where someone wants another outlet in
another location.

And so, the real thought process was if it's going to be a change, let's focus on things that are an improvement to the facility. If you want to do an improvement and enhance the facility, great.

If you want to do an alteration that maybe makes the unit not as leasable to the next person or maybe something that the next person comes in and says, Oh my gosh, this looks altered and this is horrible, it's not -- you know, we're going to

- have to change it back, then we address that up
 front.
- So, for example, one of the things that's in

 here is if you did an -- if you did an alteration

 that wasn't permitted, you went in and you did some

 electrical work on your own, you went in and did

 some plumbing work on your own, and the airport

 finds out about it, there's a \$500 penalty on there

 and you have to go get a permit after the fact.
- MR. MAGUIRE: That's current.
- MR. BURNETT: That's --
- MR. WUELLNER: No.

- 13 MR. BURNETT: This is what we're proposing.
- MR. MAGUIRE: Oh, you're proposing.

policy for them to look at.

- MR. BURNETT: Because right now we've never

 had anything in place and we've never had anything

 to say, This is -- you as a tenant, this is what

 you will face. And so, there's nothing in the
- So from some standpoint, it's a, I don't know

 what's going to happen if I do an alter -- if I do

 an alteration. What this is saying is, Look,

 there's some penalty, it's \$500, and then you need

 to go get it permitted and fix it. And the Airport

 Authority still may not authorize it to be done

because it may be something that just doesn't fit
for the hangar.

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Now, if it's something that's unusual, we may also look at it and the executive director may say, You know, what? An outlet right there in that location may be problematic. Or plumbing, a wash sink in that location may be problematic for the next tenant. So what we're going to do is we're going to allow you to do that improvement, but the condition is, it looks like it's another thousand dollars to remove that and put the hangar back into place before you did your alteration. So because of that, we want you to pay -- not just do what you're going to do, but also deposit with the airport a thousand dollars so that we, the airport, after you move out and vacate the space, could put it back the way it's going to be and whatever that estimate is.

So if that comes into place, this policy is giving the air -- the executive director to look at it and say, this is an improvement and here's the process and this improvement may be one that's unusual or unique, I want to allow it, but it's one that to protect the airport's interest, we should figure out how much it's going to cost to restore

the premises after this tenant moves out, and you charge the tenant that amount of money.

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So it gives the tenant the flexibility to be able to come through and ask these questions and make the request that currently the policy doesn't allow for.

Now, a couple of things to protect the airport. There is an indemnification provision in there. If you're going to do these improvements or alterations during that process, you're going to indemnify the airport.

There's a provision in the policy that says, by the way, when you do these improvements, whatever you do becomes the airport's. You don't decide to put in an electric hot water heater and then rip it out when you leave. Once it's affixed to the property, it's going to stay.

And obviously no liens. The airport's property's not lienable anyways, but I want to put it in here because obviously whenever -- whenever the airport does work, we make sure it's included in the contract language.

For example, that Andrew and his team at

Passero uses for Halifax Paving, it's very clear

that you can't lien it because it's government

1	property.	We	put t	that	in	the	policy	just	to	make
2	sure it's	very	clea	ar to	an	yone	who -	_		

3 MR. WUELLNER: Provided --

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4 MR. BURNETT: -- is going to go through this 5 process and get authorization.

Then what we've done is add, under alterations, the same paragraph that's in the T-hangar, that's in the box hangar lease, is to say authorizations — unauthorized authorizations carry a fine of \$500 and require a repair or restoration of the premises. Applications for authorized improvements are made through the executive director and require a \$250 fee and a signed addendum to this lease.

And then what we've got is an addendum. It looks sort of in form similar to the T-hangar/box hangar form, but it lays out this is an authorized improvement or it's unauthorized. It requires the additional \$500 payment. It allows for the additional amount to be paid if this is going to contemplate repair or restoration.

I mean, it may be that you put in a wash sink and it's as simple as a plumber's going to charge \$650 to remove it and redo the plumbing when the person moves out and we get an extra \$650 for the

1 airport to cover that expense later.

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And then we put as an exhibit to this addendum what the scope of work is, what they're being authorized to do, so we've got some drawing or some specs, scope of work to attach to it to say what it was.

We're saying that there's consent in this form to it, obviously. The costs are considered additional rent. So if it's not paid, they can be evicted because it's additional rent.

The standard provisions that I outlined. Some indemnity language in here. Ownership of the improvements. And then basically the lease stays as the lease says. And then at the end, we've got big bold attached the scope of work, attach the improvements as Exhibit A to make sure we get what the scope of work is on here.

And with that, the form's one that's kind of simple and easy to administer. We would hope going forward that it's -- you know, staff can look at it, the maintenance staff can look at it, and maybe Passero looks at it with your executive director and makes a decision these are improvements that make sense, these are ones we can agree to, or these are ones we can agree to but they're going to

- 1 need to be removed once this tenant moves out so
- 2 we're going to need some additional money and get
- an estimate as to what's that going to take.
- 4 So that's sort of my -- my overview of the
- 5 process. And naturally this is one of these ones
- 6 where it's a new thing and -- and this language can
- 7 be tweaked or this language could be adopted by you
- 8 today and as things come up in the future, it could
- 9 be tweaked further from there.
- 10 MR. MAGUIRE: What you just presented, I like
- all of that. Is that conceptual or do you have it
- in writing already?
- MR. BURNETT: This is all in writing and --
- 14 CHAIRMAN GREEN: It's all in our --
- 15 MR. BURNETT: -- ready for your approval
- 16 today, yes, sir.
- MR. MAGUIRE: Okay.
- 18 MR. BURNETT: It went out last week --
- 19 MR. MAGUIRE: I started to say that's what we
- 20 saw.
- MR. BURNETT: Yes, sir. Yes, sir.
- 22 MR. MAGUIRE: Okay. Yeah, I need to look at
- it again. I just glossed over it real fast, so...
- But I like -- I like the issues.
- 25 My concern -- and y'all know I went down with

Len and looked at the properties. What concerned
me on both sides of this issue, one was tenants
arbitrarily made a decision without checking.

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And -- and that bothered me a lot because -- and it turns out it's been happening in the past long ago and I can see it carried over. But my tenants know never to do anything without talking to me first. Especially the scope of work, that's critical with a description and everything.

The other thing that bothered me, though, is not having the lease when we got information from -- from the admin, it left out a lot of information. I made a decision and pointblank I said evict him because the information I was provided was not complete, okay?

And so, then when I went back and looked at the -- at the piece of flooring that was discussed and it was not epoxy, then the question is, in my mind, why did we approve a contract for a flooring system that did not prevent scarring, rubber tire marks, things like that?

And I'll give you an example. My -- my wife's side of the family owns two chocolate factories -- or has owned two or three chocolate factories. The standard is an epoxy floor. I mean, it's just

- that's the way it is. So I was amazed when I

 didn't see an epoxy floor. And yet here was one

 that was obviously benefiting.
- So I -- and I'm not going back and pointing
 fingers, but this is a case where the contract did
 not in my mind satisfy the real requirement of a
 flooring system for aviation T-hangars because it
 allowed something that we should not have allowed.
- 9 All right. And then I started looking and I
 10 thought, well, wait a minute, here we have what I
 11 think is a three-year guarantee --
- MR. WUELLNER: Two or three, whatever.
- MR. MAGUIRE: -- for the flooring system.
- What's guaranteed over three years?
- You know, and is it really that critical that

 we would not allow a tenant to upgrade the flooring

 system over a three -- and the only thing it

 guaranteed was -- was the -- what they put on the

 floor.
- MR. WUELLNER: Correct.
- MR. MAGUIRE: It didn't guarantee the floor.

 What they put. So if got a little bit of chip-up
 they would -- anyway, so I like what you said. I

 want to go back and read it real hard because you
- 25 know me, I will -- I will do with it a fine tooth.

1	But I think on the other side, for the
2	tenants, the answer is, don't do anything without
3	the blessing from the exalted leader, whoever he or
4	she is, I'm not sure. But don't do anything in
5	advance because it will it will cause problems.
6	So I like I like what I hear.
7	MR. WUELLNER: I I'd like to just do a
8	cursory address.
9	I tried to deal with it sort of directly with
10	the tenant vis-a-vis a letter which you were copied
11	on, but the the fundamentals here are that we
12	don't have an issue and have never had an issue
13	with the type of flooring that was applied by the
14	tenant.
15	You know, we don't disagree that epoxy, you
16	know, to use your words, is the gold standard of
17	flooring in general. Although I think the
18	assessment that it won't mar or won't do those
19	things is equally in error. It's certainly a much
20	better product than is down than was put down.
21	I do need to put it in context that the

Airport Authority up till this project has never put a flooring system down in a T-hangar project.

MR. MAGUIRE: Uh-huh.

22

23

MR. WUELLNER: So all our previous T-hangars

1	have simply only had a finished concrete floor,
2	which has with it inherent properties, as you
3	you know, especially in an indoor environment that
4	is dust, it's you know, it continually leaches
5	sand and Portland and the components of concrete
6	for its entire life. So it's it's always got a
7	dust, if you will I'll use that term
8	generically but a dust issue in those hangar
9	floors because they are not in any way sealed.

The attempt in this project was simply to provide a sealant, that while reasonably attractive because it could be colored, was solely there to hold down the dust, cement kinds of components. It was not to provide a long-term wearable surface that's a gold standard floor.

We do that in some high-end corporate things, but frankly the cost of epoxy versus what we put down was -- over the square footage of this project is a significant budget item.

MR. MAGUIRE: It's major.

2.4

MR. WUELLNER: So, you know, the choices at this point were we could incrementally do something like a sealant as a quote unquote upgrade to the flooring we've traditionally put down or do nothing.

- Going to an epoxy was outside of the budget.

 This project just generally, it's -- it's -- you

 know, we've all shaken our heads at the cost per

 unit to build T-hangars and to continue to escalate
 those numbers.
- MR. MAGUIRE: And -- and I don't find fault

 with that. The -- and I -- I appreciate the issue

 that you brought up, that the policy gave you no

 real wiggle room to negotiate.
- 10 MR. WUELLNER: No. It's either remove or evict.
- MR. MAGUIRE: And so -- and I accept that. My
 discomfort was when I got something from you

 guys --
- MR. WUELLNER: Uh-huh.
- MR. MAGUIRE: -- it left me hanging like this
 was a gross violation, and I think the reality was
 it's something that we should have been doing right
 now, like you're saying.
- MR. WUELLNER: I agree.
- MR. MAGUIRE: Let's change the policy and put
 it in, understanding that that the policy will
 protect the airport. It will provide some comfort
 to the tenants, but we will protect the airport
 first and foremost.

1 MR. WUELLNER: And a -- and a path forward for 2. most tenants. 3 MR. MAGUIRE: Yeah, yeah. So I like it and 4 I'd like to review it before the next meeting. 5 But then go back and add one more issue. We 6 have a tenant who's been threatened to eviction. 7 What are we doing about that? MR. WUELLNER: We can -- we already --9 CHAIRMAN GREEN: Uh-huh. 10 MR. WUELLNER: -- to use a legal term stayed it until today at least. I see no issue moving 11 forward. 12 MR. MAGUIRE: Okay. Okay. Sounds good to me. 13 14 MR. WUELLNER: As long as you're all right with that, we're all right with that. 15 16 CHAIRMAN GREEN: Any further comment? 17 Mr. Brunson? 18 MR. BRUNSON: Well, the only thing I can say is I think it's -- this event opened up some things 19 20 that we needed to look at. 21 MR. WUELLNER: Agree. 2.2 MR. BRUNSON: And I'm glad that we're giving 2.3 in to make addendums and -- now, are each lease 2.4 contracts going to have an addendum to it if we

25

agree with all this?

1 MR. WUELLNER: If they move -- make 2 improvements or desire to do improvements. 3 MR. BURNETT: It's individual. 4 So if one -- if a tenant comes, shows up and 5 says I want to redo my floor, or if a tenant shows up and says -- I didn't think about this example, a 7 temporary wall. I want to do a couple of temporary walls and doors so I can create an interior 9 closet --10 MR. BRUNSON: Okay. MR. BURNETT: -- those kinds of things would 11 12 be a case-by-case basis to look at. 13 MR. BRUNSON: It really -- when you sign a 14 lease, it needs to be in the contract. MR. WUELLNER: Well, the idea that you need to 15 16 have them approved is in the contract and has been 17 in the contract for as long as I can remember. 18 The process of -- or encouraging tenants to do 19 that has always been there, you know, but from time 20 to time people do things for whatever reason. 2.1 Either they didn't know or -- or knew and did it 2.2 anyway. 2.3 I can't read their minds on how it got there. 2.4 But ultimately things get done and we've got to 25 deal with them, and frankly the original language,

- original policy just didn't give us much options.
- 2 So this -- this -- if we can get to something next
- 3 month --
- 4 MR. MAGUIRE: Yeah.
- 5 MR. WUELLNER: -- it gives us something, you
- 6 know, a path forward that's, again, more reasonable
- 7 than most.
- MR. BRUNSON: Are we saying we're going to --
- 9 MR. WUELLNER: That's your call, not mine.
- 10 MR. BRUNSON: For -- are we going to ask for a
- 11 motion?
- 12 CHAIRMAN GREEN: I think Mr. Maguire wants
- 13 time to read through it. I mean, I read through it
- 14 and --
- 15 MR. MAGUIRE: Well, I read but I didn't do it
- normally the way I do it. I just went through it
- 17 real fast.
- 18 MR. KIRA: I read the contract and I spent
- time looking at it. A good thing that you had it
- in red because this way, I was able to find it
- easier.
- 22 And I do understand the purpose of this, and
- this is to guarantee that the airport is solid, the
- 24 airport is made whole in all respects.
- Our first responsibility is to make sure the

L	airport is a hundred percent and then the second
2	responsibility is to assist our tenants as much as
3	we can and bend over as much as we can for them to
1	help them out. But the first thing, like I said,
5	is we have to make sure that the airport is
ō	covered.

2.3

2.4

So I think these -- all of these points that you have in here I think address it and I -- I wouldn't have put any more there because run out of room.

CHAIRMAN GREEN: No, but the scope of work is important.

MR. WUELLNER: And I would point out, too, in this particular instance, we were dealing with the flooring.

Anyone who has asked us to do a floor, with the exception surrounding this brand new construction, has been approved and it's been allowed to be done. It's not a case of we don't -- you know, the upgrade isn't a good thing to do to the floors. We've -- we've consistently had that approved.

It's simply a case of brand new construction, still under warranty, the project itself wasn't even 60 days old, and we've got something going on

- that's already problematic. Had this been two

 years from now and someone had asked, this wouldn't

 have been an issue.

 MR. MAGUIRE: Correct.
- MR. MIRGEAUX: Do we have tenants in the new
 T-hangars now that are asking to put down epoxy
 floors?
- 8 MR. WUELLNER: We had one preconstruction that
 9 asked to do it. We -- we dissuaded them firmly
 10 against it. They did ask, though.
- They seemed to have been pleased with what was

 provided, you know, if -- because frankly, the

 concrete floor is a -- is a terrible long-term

 maintenance thing, especially relative to airplane

 parts, in my opinion. It just is. But it's such

 an expense.
- MR. MIRGEAUX: I mean, it sounds like this
 addendum is -- the scope is much broader than a
 concrete floor issue.
- MR. WUELLNER: Oh, it is.
- MR. MAGUIRE: Oh, definitely.
- MR. WUELLNER: This would cover any
- improvement envisioned, I would hope --
- MR. MIRGEAUX: Well --
- MR. WUELLNER: -- in theory.

1	MR. MIRGEAUX: I don't I'm the intent
2	is to maintain these as aircraft hangars, though.
3	We're not talking about building, you know, sub
4	subleased apartments.
5	MR. WUELLNER: Well
6	MR. MIRGEAUX: You're talking about putting in
7	plumbing and electric, and that's not what we're
8	doing here.
9	MR. WUELLNER: Well, and you're hitting
10	hitting on something that's really, really
11	important.
12	The distinction is, when you build the
13	building, you're building it to a specific code set
14	when you when you permit that building, whatever
15	that is. And in our case, we're building these as
16	aircraft storage hangars. So they have specific
17	requirements under code and law, for lack of better
18	words, as to what what becomes an approved
19	building at the end of the day.
20	Modifications to those buildings can be
21	accomplished in many cases, but they're
22	modifications to the that they require building
23	permits or permits, trade permits, to be done and
24	be done legally with the County.

The protection to us is not -- it's not just

1	the County because we're violating a code issue,
2	but when you put the Authority in a position where
3	you've allowed things to happen, we end up
4	potentially at odds with our insurance carriers as
5	to what we've allowed to happen should something
6	happen out there and we potentially cut ourselves
7	off from protection under insurance we're already
8	paying for.

By requiring codes where appropriate, we -- we stay legal in terms of what improvement was made and the fact that it conforms to building codes, cutting the legs off of "We don't cover this" from our -- from our carriers.

MR. MIRGEAUX: I read through it. I agree with Bruce. I think we should table it for a month, and as long as it doesn't impact what we've done with our -- with the current issue where we gave the -- you called it a stay until March 6th. I guess we can extend that.

The two things that jumped out to me were, number one, the \$250 fee. How did we come up with that? And then the other thing was, you know, we're talking about epoxy flooring and you're talking about engaging licensed contractors to do this.

1	MR. WUELLNER: In the
2	MR. MIRGEAUX: Is this a is this like a
3	go/no-go criteria, they need somebody with a
4	licensed contractor to do it? Because epoxy,
5	typically, you know, a user can put those in by
6	watching a couple of YouTube videos typically.
7	MR. BURNETT: I think the folks behind me and
8	probably Ed have a lot more examples they can give
9	you. This is to address far more than epoxy
L 0	flooring.
11	MR. MIRGEAUX: Right.
12	MR. BURNETT: And I'll give you an example of
13	what I think is common.
L 4	An electrical outlet every 12 feet is probably
15	fine for most hangar units. The fellow who's in
L 6	there who is building an aircraft, has a kit
L 7	aircraft or something along those lines, and has a
L 8	big Snap-on toolbox and a big tool bench, that one
19	outlet that's not in the right height or the right
20	place for the bench, and where he wants instead of
21	one outlet, wants a quad outlet and another quad
22	outlet put in.

Well, traditionally, I think some of our
tenants have picked up the phone, called an
electrician, and had them come in and do those

things. 1 2. MR. MIRGEAUX: But --3 MR. BURNETT: And -- and --4 MR. MIRGEAUX: This is a hypothetical, right? 5 MR. BURNETT: Yeah. But I think very -there's been a lot of electrical work out here 7 that's been done without a -- without a permit. Whether a contractor was involved or not, we don't 9 know. 10 And so, what this does is put in a process. You can come ask the -- the Airport Authority 11 12 executive director, you can ask the staff, you get the approval. We can make sure that a licensed 13 14 person actually does the work and come in and take a look at what you want to do beforehand, get the 15 16 scope of work, come in after the fact and look to 17 see that what was said was going to be done was 18 actually done. And so, that administrative process 19 was a contemplation of why there would be some fee 20 associated with it. 2.1 MR. MIRGEAUX: Okay. 2.2 MR. BURNETT: And really much -- much broader 2.3 than just the flooring, but really to open it up 2.4 and have a process where the --

MR. MAGUIRE: Yeah.

1 MR. BURNETT: -- the tenants can -- of the 2 hangars can come and ask. 3 I know that there's plugs that a standard 4 plug, for example, won't work. You've got the 5 twist lock plugs that work on some equipment that 6 you need to have. 7 MR. MIRGEAUX: But the number itself came from somewhere. Is it like standard lease language that 8 somebody does, or is it recommended that we -- hey, 9 10 let's make it large enough to where it's significant so it's not something that somebody 11 12 would do, you know, just think about, oh, yeah, let 1.3 me put this project out there so I can make this, 14 you know, hangar improvement, but I may not do it. Like if they're actually going to pay this money, 15 16 they're going to go through with it. So is that what -- is that what you were 17 18 thinking or --19 MR. BURNETT: The -- the -- for the \$250 20 number? 21 MR. MIRGEAUX: Yeah. Where did it come from? 2.2 CHAIRMAN GREEN: It's time and energy, 2.3 basically. 2.4 MR. MIRGEAUX: Yeah.

MR. BURNETT: Yeah. From the lease work that

I do on a pretty regular basis, it was a very low 1 2 number. That's --3 MR. KIRA: Hmm. MR. BURNETT: So, medical office building 5 work, it really doesn't matter what you do -- I do a lot of medical office buildings. The medical office world, I don't see anything less than a 7 thousand dollars. It doesn't even matter if you 8 want to put one outlet six feet over from where 10 there's an existing outlet. So, you know, that's -- that's sort of a frame 11 12 of reference. And so I took a lower number off of 13 a -- I don't mind telling you a lease form that you 14 might see on a St. George Street tenant wanting to make an alteration to a building with a -- and 15 16 asking the -- making the request of the landlord. 17 So --18 MR. MIRGEAUX: So it's not --19 MR. BURNETT: -- I used the lower number --20 MR. MIRGEAUX: So it's not prohibitive, is 21 what you're saying. 22 MR. BURNETT: Yeah, I wouldn't think so. And, 23 I mean, obviously you may have some public comment

that gives you some more bearing on that, but it's

on the low side, I think.

24

1 MR. MIRGEAUX: Okay. 2 MR. WUELLNER: Ultimately it's your call as a 3 part of the policy. MR. BURNETT: Yeah, absolutely. 4 5 MR. MIRGEAUX: Okay. 6 CHAIRMAN GREEN: Any further board comments? 7 (None.) CHAIRMAN GREEN: Okay. I do have public comment. Reba? 9 MS. LUDLOW: Yes. 10 MR. BURNETT: And I guess -- before Reba 11 12 speaks, I guess you could have different levels of 13 what those fees are depending on what the scope of 14 work or how intensive the work is that's being asked for. I don't know. You know, it's one of 15 16 those things maybe you'll get varied from public 17 comment. 18 MS. LUDLOW: How'd you know I was going to 19 talk about that? Can you hear me? Everybody can 20 hear me. I can't hear anybody up here, so I guess 2.1 it's -- at least this fits for me. 2.2 What I want to ask you is, I understand what 2.3 you're saying. What you're saying is that you're 2.4 going to penalize this person that did something

without saying "Mother, may I?" even though you've

- already agreed that the product is far superior to
 what you have put down, right?
- 4 you've -- you -- that floor has stood the test of
- 5 time. You've all -- you-all just said the same
- 6 thing: Yes, that's a better floor than what we had
- 7 furnished you. We have marks -- what we have
- furnished you has marks on it, has tire marks. If
- 9 you drop gasoline on it, the gasoline may
- 10 evaporate, but the stain -- pardon me, the stain
- 11 never goes away.
- So I don't really understand what the big --
- 13 what is the big fight, except that he didn't say
- "Mother, may I?" Because you're so familiar with
- 15 the product and the floor, you all have agreed it's
- so much better than what is furnished. I just
- don't see what the big deal is except that they
- didn't say "Mother, may I?"
- 19 MR. BURNETT: And while the next speaker's
- 20 coming up, I guess what I would say very briefly,
- and I think that, Mr. Maguire, you're going in that
- same direction, what we've prepared for you to
- review today is really independent of the flooring
- issue.
- MR. MAGUIRE: Yeah.

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MR. BURNETT: You still at the end of the day
 1
 2
          have to determine how that's going to fit into
 3
          here.
 4
               MR. MAGUIRE:
                            Yes.
 5
               MR. BURNETT: So it's really, this -- what
          you're looking at today on -- to address this issue
 7
          is bigger than just one floor.
               MR. MAGUIRE: Yes. We're not talking about
          this specific incident; we're talking about policy
 9
10
          going forward --
              MR. KIRA: Uh-huh.
11
12
               MR. MAGUIRE: -- okay?
13
               MS. LUDLOW: I agree -- I do agree with you
          two. It needs a lot of review.
14
15
               These things just get approved and then
16
          something-something and then by the next 30 days,
17
          you've already learned something else that would
18
          have changed your mind. So, I do agree it takes a
          lot of review, more than just one.
19
20
               CHAIRMAN GREEN: Thank you. Mr. Besst?
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21 MR. BESST: I have to bend down here a little

22 bit. I have one question. Does this coat make me

23 look fat?

MS. LUDLOW: John, you --

UNKNOWN SPEAKER: That's your question?

- 1 MR. BESST: I think it does.
- I'm the culprit that my partner and I put the
- 3 flooring down. I did not know that that was a
- 4 violation of our lease. I didn't ever get a copy
- of the lease and neither did Bob.
- So, even if I had the lease, it isn't spelled
- 7 out that that's an improvement and it's a no-no.
- 8 So I'm just, you know, throwing my hat in the ring
- 9 here and saying we're very sorry that we improved
- 10 the hangar.
- 11 Every place I've ever been had epoxy floors
- and I didn't think it was a big deal to do it. We
- took a dull gray floor and made it a shiny gray
- 14 floor that was easy to keep clean. And I'm kind of
- a clean freak, I'm military, and so I've been in a
- lot of hangars and we keep the hangars absolutely
- 17 clean.
- 18 So I'd like to thank all of the board members
- 19 and Len for going around and looking at the hang --
- 20 the hangar and the floor and I think it looks a lot
- better, and that's all I have to say. Thank you.
- 22 CHAIRMAN GREEN: Thank you. Mr. Tucker?
- 23 MR. TUCKER: Yeah. Len Tucker.
- I hope that this particular policy would be
- something that we would distribute to all of the

1	tenants in advance of the next meeting, just
2	because there might be some other comments that I'm
3	not aware of or you're not aware of or things that
4	might come out of the woodwork.
5	But I would note I would feel like, you
6	know, I've got tenants and if I'm going to make a
7	change in the lease, I typically send them a copy
8	of what the changes are just so they'll be aware of
9	it, and get back comments that say, you know, maybe
10	there's something I overlooked, maybe something
11	they want to do that we didn't think about.
12	In any event, I would encourage y'all to get a
13	copy out to all of the tenants before the next
14	meeting. Thanks.
15	CHAIRMAN GREEN: Okay. That's all I have for
16	public comment, so we have Authority Members.
17	Mr. Maguire, anything further?
18	AUTHORITY MEMBER COMMENTS AND REPORTS
19	MR. MAGUIRE: No, ma'am.
20	CHAIRMAN GREEN: Okay. Mr. Kira?
21	MR. KIRA: The last TPO TPO meeting,
22	Transportation Planning Organization, I sum I
23	updated them with appropriate numbers for last
24	year, and that was it.
25	CHAIRMAN GREEN: Okay. Mr. Brunson, EDC?

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MR. BRUNSON: Not yet.
 1
 2
               CHAIRMAN GREEN: Okay. Mr. Mirgeaux?
 3
              MR. MIRGEAUX: No updates.
 4
               CHAIRMAN GREEN: Okay.
 5
               MR. MAGUIRE: I didn't know you were asking me
          about a new issue; I thought you were asking me
 7
          about the previous issue.
               CHAIRMAN GREEN: No, I said Authority Member
 9
          comments on that.
               MR. MAGUIRE: Well, at the next meeting,
10
          could -- I'm curious about airline activity down
11
12
          the road because people always ask me, "When are we
          going to be able to fly out again?" and I say, "I
13
14
          have no clue." And then they look at me and say,
          "Well, you're on the board." So, can -- on the
15
16
          next one, can you give us an update on potential
17
          future airline activity, if any?
18
               MR. WUELLNER: Maybe. And I'm only saying
19
          that as -- I'd be happy to --
20
               MR. MAGUIRE: Without violating
21
          confidential --
2.2
               MR. WUELLNER: Exactly.
2.3
               MR. MAGUIRE: -- issues.
2.4
               MR. WUELLNER: Okay. I'd be happy to give you
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that information --

1	MR. MAGUIRE: Yeah.
2	MR. WUELLNER: or individual
3	MR. MAGUIRE: And if it's individual, then
4	just I agree, I can understand the
5	confidentiality, okay?
6	MR. WUELLNER: Thank you.
7	CHAIRMAN GREEN: Okay. And I did not have any
8	other than the restaurant opened.
9	MR. WUELLNER: It did.
10	CHAIRMAN GREEN: I'm glad we all know about it
11	now.
12	So at the bottom of our wrap-up items, you'll
13	see there are different conferences listed, just
14	for your information, if anyone needs to talk to Ed
15	or Cindy about it. And then our next proposed
16	meeting is April 6th, unless I hear something
17	differently.
18	All right. Hearing nothing else, we are
19	adjourned. Thank you.
20	(Meeting adjourned at 5:09 p.m.)
21	
22	
23	
24	

1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
7	was authorized to and did stenographically report the
8	foregoing proceedings and that the transcript is a true
9	record of my stenographic notes.
10	Dated this 30th day of March, 2020.
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13	JANET M. BEASON, RPR-CP, RMR, CRR
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{WITNESSNAME} {DATE}

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CHAIRMAN GREEN: [103]	\$139,132 [2] 4/17 4/17	36 [1] 30/20	20/8 20/25 21/5 21/19	airlines [6] 12/20 12/22
MR. BARRESI: [5]	\$139,132/\$139,132 [1]	37 [1] 2/10	31/20 33/22 38/22	12/23 14/6 14/7 16/7
18/19 19/8 19/10 19/13		4	62/14 62/18 63/15	airplane [1] 58/14
19/17	\$2.35 [1] 28/10	40 [1] 2/10	actuarial [2] 7/3 32/1 actuarials [1] 31/21	airport [22] 1/1 1/16 24/21 25/9 35/15 38/18
MR. BESST: [2] 67/20		4730 [1] 1/4	actuary [1] 32/11	43/7 43/24 44/15 44/15
67/25	\$250 [3] 46/13 60/21 63/19	4:00 [1] 1/7	add [2] 46/6 54/5	45/8 45/11 45/21 47/1
MR. BEYERS: [1] 18/17	\$3,219,437 [1] 38/5	5	added [1] 41/13	51/22 53/23 53/24
MR. BRUNSON: [32]	\$5.25 [1] 28/17		addendum [6] 42/9	56/23 56/24 57/1 57/5
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MR. BURNETT: [39]	'19 [1] 4/9	7	address [5] 43/1 51/8 57/8 61/9 67/6	all [61] 4/4 5/5 6/5 8/11 8/12 9/23 11/3 11/3
18/12 18/15 22/22	'20 [2] 4/9 4/10	71 [1] 2/13	adjourned [2] 71/19	11/4 11/11 11/21 14/7
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MR. HARVEY: [1] 3/14	44 547 00/04	Α	adopted [1] 48/7	54/14 54/15 54/25
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