ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

Regular Meeting held in The Conference Center, Meeting Room A 4730 Casa Cola Way St. Augustine, Florida on Monday, February 23, 2018
from 4:00 p.m. to 5:20 p.m.

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BOARD MEMBERS PRESENT:
    SUZANNE GREEN, Chairman
    BRUCE MAGUIRE
    STEVE KIRA
    VICTOR RAYMOS
BOARD MEMBERS ABSENT:
    RANDY BRUNSON
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ALSO PRESENT:
DOUGLAS N. BURNETT, Esquire, St. Johns Law Group,
104 Sea Grove Main St., St. Augustine, FL, 32080,
Attorney for Airport Authority.
EDWARD WUELLNER, A.A.E., Executive Director.
JANET M. BEASON, RPR, RMR, CRR
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    PLEDGE OF ALLEGIANCE
    MEETING MINUTES & FINANCIAL REPORT
    AGENDA APPROVAL
    EXECUTIVE DIRECTOR'S REPORT
    BUSINESS PARTNERS UPDATE
    BUSINESS ITEMS
    A. Airport Master Plan Update
    B. Resolution 2018-01 Member Election
    C. Situational Awareness
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PR OCEED I N GS
CHAIRMAN GREEN: Let's call to order the meeting of the Airport Authority. Pledge to the flag, please.
(Pledge of Allegiance.)
MEETING MINUTES \& FINANCIAL REPORT
CHAIRMAN GREEN: Okay. Our first item of business is the minutes that were provided to us and the financial report acceptance. Any exceptions or clarifications on the minutes?

MR. MAGUIRE: None.
MR. KIRA: None.
CHAIRMAN GREEN: None? Okay. We'll accept them as presented. And the financial report?

MR. MAGUIRE: None.

MR. KIRA: None.
CHAIRMAN GREEN: Okay. Mr. Raymos?
MR. RAYMOS: Pardon me?
CHAIRMAN GREEN: Financial report?
MR. RAYMOS: Financial report?
CHAIRMAN GREEN: Yeah. It was presented. Are you going to accept it?

MR. RAYMOS: Yes.
CHAIRMAN GREEN: Okay.
MR. KIRA: Move ahead.

CHAIRMAN GREEN: The agenda approval, we have the agenda that was provided to all of us and we'll go forward with that. Any exceptions?
(None.)

CHAIRMAN GREEN: And, Mr. Wuellner, your report.

## EXECUTIVE DIRECTOR'S REPORT

MR. WUELLNER: Yes, ma'am. A couple of items.
I wanted to let you know that we do -- we have received now all T-hangar lease agreements are signed and executed, so that's -- that part of it's behind us.

January enplanements look to be about -- look to be 185. Self-service, it's a little over 16,000 gallons, Jet A a little over -- well, just under 95,000 gallons for the month, and FBO hundred low lead was at 8,200 gallons. Is Tammy here?

CHAIRMAN GREEN: Yeah.
MR. WUELLNER: Perfect. We'll let her handle that.

And nothing new to report on the restaurant situation. We still -- we have been in contact with one who is still interested, but their -their moving forward is contingent on getting a
signed contract that they've been working on with NetJets for the catering side of it. So if that comes through here, as soon as that does, I expect we'll be talking to them to get something ramped up there.

That's all I have under this. I've consolidated a number of items under a separate agenda item, so I'd defer to that if you're willing to.

## BUSINESS PARTNER UPDATES

CHAIRMAN GREEN: Okay. All right. Then our business partner updates. Northrop?
(Not present.)
CHAIRMAN GREEN: No?
COMMISSIONER DEAN: Am I up?
CHAIRMAN GREEN: Yep, you can come up, Mr. Dean.

COMMISSIONER DEAN: Good afternoon. Hope everybody's doing fine. I don't have a lot to update you on, unless there are questions.

I'll say briefly that one thing that we are taking up at the commission, we discussed it last Tuesday, is a review and adjustments in our impact fees. And we continue to have a tremendous residential boom, $I$ would call it, in our county.

Last week, for example, we had 125 residential building permits issued. That comes out to somewhere between 5 - and 6,000 a year. That would be a new record. Our -- last year in 2017 , it was around 4,000, which is about twice as many as those issued in Duval County last year in 2017.

What we have discussed, and I had a discussion with Suzanne and others last week when we met with the chamber board of advisers, that I think there's a consensus among all five commissioners that we really want to try to boost our commercial and business interests in this county. We seem to lag behind.

And so, $I$ think most of us, if not all of us, intend to not raise the impact fees on commercial and business activity, and we are even discussing eliminating concurrency for just non-residential business activity. Because right now, for those who may not know, this county is about 87 percent residential rooftops when it comes to ad valorem revenue and about 13 percent commercial business, and the state average is about $65 / 35,65$ being residential.

So, we -- we, I think I can tell you on behalf of all five commissioners, really would like to see
business and industry, clean industry and business commercial activity expand. And of course it is in some ways. I mean, most of you are probably aware of the Durbin Creek shopping center that's going to be -- that's probably going to challenge the Town Center in Duval County as far as size and different activities.

So we have a lot going on. We're still working FEMA on our both Matthew and Irma hurricane recovery. And a couple of us are going up to Washington in a couple of weeks and meet with the Army Corps of Engineers headquarters about getting a substantial amount of funding for beach restoration.

So, those are some of the things going on at the county level. If there are any questions, I'll be happy to try to address them.

MR. WUELLNER: Commissioner, do you know if the impact fee ordinance with the revisions you're discussing, do they include modifications that we've requested relative to the airport?

COMMISSIONER DEAN: To the --

MR. WUELLNER: We -- we've been working with staff for five years to -- we have a problem -- the Airport Authority has a problem paying impact fees

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to the county the way the ordinance is currently
drafted. Ever since getting off the ad valorem tax
rolls, we're no longer allowed to pay impact fees
the way that ordinance is currently written.
    COMMISSIONER DEAN: Okay. Well, let me
suggest this.
    Since we're taking this up at our next meeting
March 6th, which is only a week from tomorrow, why
don't you and I talk this week about that issue.
I -- I'm not aware of it, so I need to get briefed
and I'll be happy to address it, but --
    MR. WUELLNER: Great.
    COMMISSIONER DEAN: -- I'm sort of a little
    bit unencumbered by the facts as I stand here
    today.
    MR. WUELLNER: Fair enough.
    COMMISSIONER DEAN: But I'd like to get
    educated and I'd like to work with you.
    MR. WUELLNER: Sounds good. Thank you.
    COMMISSIONER DEAN: All right. Any other
    questions?
    MR. MAGUIRE: No.
    CHAIRMAN GREEN: Okay. Thank you. Yes, I
    can't remember who on staff have we been working
    with on that? Attorney?
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MR. WUELLNER: Well, we have worked with -yeah. I just --

MR. BURNETT: McCormack.
CHAIRMAN GREEN: Pat.
MR. BURNETT: The county attorney.
MR. WUELLNER: Pat McCormack. We've worked with Darrell Locklear. With the head -- Howard White.

COMMISSIONER DEAN: Okay.
MR. WUELLNER: These -- these guys are all
aware of the problem.
COMMISSIONER DEAN: Okay.
MR. WUELLNER: Yeah. And in fact we're -we've been waiting to pay the impact fees that we owe them for the airline terminal but can't pay them in the current form. So we're just sitting on a deferment right now waiting on a fix that allows us to help.

COMMISSIONER DEAN: Well, I'll talk to Darrell
tomorrow and why don't you and I talk tomorrow or Wednesday --

MR. WUELLNER: Perfect.
COMMISSIONER DEAN: -- okay?
MR. WUELLNER: Sounds good. Thank you, sir.
COMMISSIONER DEAN: All right. Thanks, guys.

CHAIRMAN GREEN: Thanks.

COMMISSIONER DEAN: See you tomorrow night. MR. RAYMOS: You bet.

CHAIRMAN GREEN: Okay. Atlantic Aviation?
(Not present.)
CHAIRMAN GREEN: Reba, are you here for SAAPA?

MS. LUDLOW: Oh, yeah. Okay. Just pretend I'm Galin. We look alike. Reba Ludlow, say president of SAAPA, and we have at least 200 members now.

I will be attending the master plan because we have so many questions on $2 / 20$ and, you know, we'd like to use that more often. We'll meet with Ed tomorrow regarding the layout of the clubhouse, some suggestions he'll give us.

We -- oh, we will have First Friday. We were
going to have First Friday on Wednesday so we could have a party for Babs, but Babs is working Wednesday night, and -- too loud?

CHAIRMAN GREEN: No, can't hear you.

MS. LUDLOW: Oh, I can always fix that. Okay.
You want me to start over? I'm not, I'm not.

Anyway, we do have 200 members, and First
Friday we were going to have it on Wednesday so that we could have a party for Babs because she's
leaving on Thursday is her last day. But then Babs is working Wednesday night. And we can't do it on Thursday, and she's working Tuesday night, so I don't know what we're going to do about a party. It's in Tammy's hands, $I$ think. How many years has she been there, Tammy?

MS. ALBIN: Here? Longer than $I$ have. I've been here over 11, so...

MS. LUDLOW: So over 11.
MS. ALBIN: She's been with our company about 22 years.

MS. LUDLOW: Well, that means we'll have our normal First Friday at the clubhouse, and I'm sure it will be a St. Patrick's Day theme because we're closed.

And then our second Saturday meeting, you know, is our general meeting, and it's going to be really cute and interesting because it's going to have Trey Brewer and Shiloh talk about their upcoming trip to Alaska in a taildragger. So -and they might not be back for three months, you know, who knows, so...

I think that's all $I$ have on that. I didn't hear from Galin today, so I'm sure everything's fine with him. That's all.

CHAIRMAN GREEN: Thank you. Okay. Next we have Northrop and I didn't see anybody. MR. WUELLNER: I -- I don't think there's anyone here, but I -- hoping this is on. I did want to make mention we did hear from Dan Nehring, who normally attends the meeting. Let you know that it will be at least March until they're able to make any kind of presentation back to you, as requested. So far he has yet to get any approval to do anything on it, just so you know that. And he'll update us going into next month's meeting.

CHAIRMAN GREEN: Tower, Tammy?
MS. ALBIN: Tammy Albin, St. Augustine Tower.
I did not bring my official exact numbers for the month of January, but we're back on track. We have had some very slow weather days with the fog, but then again as soon as the fog clears and everybody's out -- one day last week we had over 700 -- about 752 operations one day, and then the three days leading up to that were 600-plus, more like 650 or so. So we've been -- we're pretty much back on -- on track.

I did, however, get the official numbers for the last fiscal year from the FAA's contract that
they have put out, the official numbers and crunch all the numbers for them.

St. Augustine finished -- for the federal contract tower system, there's 253 federal contract towers in the United States. We finished Number 6. Even with our -- we were down $51 / 2$ percent in traffic. We still ended up Number 6 .

Out of 517 total contract towers in the entire United States including the FAA, we are Number 90 out of 517 for traffic count. So everybody that thinks this is a sleepy hollow airport would be extremely wrong. And a good portion of that is flight schools.

CHAIRMAN GREEN: Sure.
MS. ALBIN: For the fiscal year that this was -- this report was on, we had officially 3 -1,000 -- or, I'm sorry, 132,651 operations, so...

We also had our Runway Safety Action Team and/Wildlife Team meeting last week. Very successful. Turned out really well. Had about 30 or so attendees. Something we did this year that we didn't done in years past is we opened it up for the FAA safety team, the FAASTeam WINGS Pilot Proficiency Team. So if they attend the runway safety meeting, then they get points towards their

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\begin{aligned}
& \text { proficiency for the year. } \\
& \text { We've also opened up Operation Raincheck } \\
& \text { that's -- we've made for -- opened to everybody, } \\
& \text { but starting April, first April and Wednesday up } \\
& \text { here it will be 6:00 to 8:00, and it's going to be } \\
& \text { open to everybody and that way they can earn points } \\
& \text { also for their wings program. } \\
& \text { So that way it kind of keeps the educational } \\
& \text { atmosphere going also for not just the student } \\
& \text { pilots and the flight schools, but for anybody who } \\
& \text { wants to come and just kind of educate themselves } \\
& \text { on how we work at St. Augustine. } \\
& \text { And since we're having it every month, then } \\
& \text { I'll probably -- I'm going to get some information } \\
& \text { from Jacksonville approach control and some of the } \\
& \text { other areas and maybe have people come in and } \\
& \text { answer questions or present their information also } \\
& \text { wor them. } \\
& \text { communication open. } \\
& \text { just open it up as a general sit-down } \\
& \text { question-and-answer kind of time. So if any } \\
& \text { students or anybody just had any questions of how } \\
& \text { fo that way -- and then some nights we may }
\end{aligned}
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High know about all that, their Aerospace Academy in case any students might be interested, just to contact Katie Maltby over there?

MS. ALBIN: Okay. Yeah, we can include them in it. Okay.

CHAIRMAN GREEN: As long as they know about it, then they can disseminate it as they -MS. ALBIN: Okay. And we're going to do it pretty much every month unless they're -- we've located a couple of conflicts on the calendar, but other than that, it will the first Wednesday starting in April of every month from 6:00 to 8:00. So everybody's invited. MS. LUDLOW: P.M. MS. ALBIN: Yes, please p.m. Any other questions or anything? CHAIRMAN GREEN: I guess not. MS. ALbIN: Okay. CHAIRMAN GREEN: Thank you. Mr. Burnett? MR. BURNETT: Nothing particular to report this month. CHAIRMAN GREEN: All right. Then Mr. Holesko? AIRPORT MASTER PLAN UPDATE MR. HOLESKO: Good afternoon. Andrew Holesko, program manager with Passero Associates providing a
monthly update for the airport master planning process. We are getting into some I guess I'll say more fun and more interesting components. We've been compiling a lot of data -MR. WUELLNER: They're not hearing you, Andrew. MR. HOLESKO: That's not normally an issue for me, but -- better? Just say over here. That's fine. Good? CHAIRMAN GREEN: No. MR. HOLESKO: No? CHAIRMAN GREEN: She's still not hearing you. MR. WUELLNER: Is it on? MR. KIRA: See if it's on. CHAIRMAN GREEN: Yep. MR. HOLESKO: Good? Good. CHAIRMAN GREEN: There you go. MR. HARVEY: Better. CHAIRMAN GREEN: Okay. The airport master planning process. Just a few quick slides for you.

We are crossing the 50 percent completion for the planning study and we're using all of the data we've been gathering for months and months and at least now getting into some -- some physical layout
and some options that really begin to let people know, you know, the things that we want to improve on the airport and the additional development proposed for the future.

The facility section is complete. We had master plan advisory committee three meeting last month. The alternatives analysis are underway. It's coming up for impact four. That will be sometime in the next one to two months.

We're really breaking down those alternatives into two different functional areas. There's the airport and the airside and really everything that's occurring east of U.S. 1, and then there's the airport landside improvements on U.S. 1, and then what's going to happen with the airport land west of U.S. 1. So lots of interesting things are going to be occurring.

To give you a little background on what we're going to look at for the different alternative comparisons. Every project that we're going to propose as an alternative for the advisory committee and the board to consider is going to have a review of alternative factors.

The aviation factors for every single project are going to be FAA and Florida DOT design

> standards, impact to airport operations, cost, environmental, and anything that has a strategic value to it. Is it something that the airport is trying to achieve from the aviation perspective?
> The second set are business-related factors and they are return on investment, job creation, community value, and other strategic opportunities. So you're going to see a very -- a very large detailed grid and table for every single alternative to say should we do $X$ or should we do Y based on those nine or ten factors.
> So it's -- it's going to be a lot of data, but when you break them down into small pieces, the way the alternatives section will lay out is that it will pretty much be a menu for the airport to decide. Do we want to do this option Number 2 ? This option Number 3 , this option we might not do at all.

So there's going to be a lot of decisions coming up in the alternatives section. There will be different graphics for each of the alternatives, some narrative, and again a review of the different alternative comparison factors.

Concurrent with that we're going to be conducting a SWOT analysis. We're going to have a

> SWOT envisioning workshop. Ed and I are discussing some possible dates for -- for that right now. That's really related to the -- to the business planning factors and really looking at a different perspective, again, for a business plan for the airport, coming up with a vision specifically focused on economic development and job creation. Very much focused on the available land east of U.S. l and west of U.S. l. So that's where we're at right now.

Questions?
MR. MAGUIRE: Yeah. The -- I went through this whole document the other day. I'm very pleased to hear you say that you're looking at the vision, because that's one thing I completely could not find in there at all, a vision.

I also haven't found a business plan yet and I was told we're going to have one in here. When do you expect to produce a -- a business plan recommendation?

MR. HOLESKO: Actually that's very much going to be a core part of the alternatives. So you're going to see all -- the foundation of all that in the SWOT analysis and the business planning factors for the alternatives. So all of that's going to be
quantified in the next 60 days.
MR. MAGUIRE: And I have a couple of pointed questions and comments in here which may be just focused on the way the thing was worded or whatever.

But in your document, the draft master plan update, $I$ don't really see a date on it, but it says goal setting on Page -- Section -- Chapter 1 Page 2. It says "Goal setting of the master plan," and I'll give this to you so you don't have to write it down.

MR. HOLESKO: Okay.
MR. MAGUIRE: It says, "The overall goal of this study is to determine through the impact." I have some disagreement with that. The impact to me does not determine anything to make recommendations. I'd like to see that wording to reflect the real purpose --

MR. HOLESKO: Yes, sir. Not a problem at all.
MR. MAGUIRE: -- is to make a recommendation, not --

MR. HOLESKO: Understood.
MR. MAGUIRE: -- not to determine anything, okay?

The next page it says "We hold monthly
meetings." That's not true. That needs to be corrected to reflect the -- the meeting schedule we really have.

Section 2 -- and I've got several here, if you don't mind. Chapter $2--$ oh, it also says on Page $1-5$, the -- you list six items here that you're going to focus on. I agree with those. I thank you very much for putting that in.

You have several goals mentioned, but someplace in here the goals don't really reflect -the way you say the goals in one section doesn't reflect the goals in the other section, and I can tell you which ones those are after the fact.

And the multi-modal opportunities we talked about last time, it turned out that that's 10, 15 years away. Is that the way I understood that presentation? That we're not talking about next year or the year after, we're talking about forever; is that correct?

MR. HOLESKO: I'm not sure of the context you're referring to from the document review, but --

MR. MAGUIRE: The presentation -- well, the presentation --

MR. HOLESKO: But --

MR. MAGUIRE: -- we had from the TPO DOT guy was that the extension out to 95 isn't even on the books --

MR. RAYMOS: That's right.
MR. MAGUIRE: -- for planning. So it's -you're talking the normal process, unless Trump changes it, we're talking 15, 20 years --

MR. RAYMOS: That's right.
MR. MAGUIRE: -- okay?
MR. RAYMOS: Yeah.

MR. MAGUIRE: Just wanted to make sure.
MR. KIRA: That's the TPO schedule.
MR. MAGUIRE: I mean, I -- and I like the idea we're planning for that, but what it really means is we've got to kick somebody else down the line to catch up with us cause we're moving faster than they are, okay?

Section 2, the goals on Page 1, y'all
identified some goals -- oh, the growth rates. How did you -- how did you come up with the growth rates that were projected for the airport? I thought it was pretty interesting growth rates.

MR. HOLESKO: Well, it's -- it's a comparison of numerous forecasts from the FAA, from the state, from the county. So it's basically putting those
all together and agreeing on which ones seem to be the most reasonable.

You know, they're all going to fluctuate.
Really it's -- I think we looked at about five different scenarios and then looking at what's the most reasonable one.

MR. MAGUIRE: Meaning for the -- for the past history of the airport or what the vision is for the future of the airport?

MR. HOLESKO: It's more for the future, but certainly some of it is based on the past and some of it is based on what's happening at the airport, what's happening in the county, and what's happening in the state of Florida.

I think a lot of our -- of our -- of our forecasts actually were using statewide trends, but not all of them.

MR. MAGUIRE: Okay. Several things in Section Chapter 3 are more about the -- the numbers and stuff. You've got some important information, if the other guys didn't read it, there's several pages in here that's got some good information, some important data that we need to look at.

The -- I think the biggest thing I kept looking at was for the vision and the business plan
which you said you're going to be addressing, so I'll hold off on that. But $I$ want to wrap it up with one other issue.

The city is contracting to do a flood survey. I don't see a flood survey mentioned anywhere in here. And we are just like the city, very prone to heavy flooding. Are you planning on doing any type of flood survey with this? Because that could -- a flood survey could change dramatically the footprint of the airport if we don't know what it's doing.

MR. HOLESKO: I will get back to you with the answer to that question. I can't tell you that off the top of my head.

MR. MAGUIRE: Okay. I would recommend you find someone in the city to talk to because I was talking with the mayor. She offered the opportunity for us to coattail with them. I'm sure is it will cost a few bucks, but they're already doing one, we can jump right in.

MR. RAYMOS: If I could add to that. If I could add to that. I think the county has a person on staff that is very proficient in flood control and in floodplains and he's been working on that, so he might be another source, too.

MR. MAGUIRE: Yes. As long as we don't ignore the issue. Because we -- we had quite dramatic damage has year, if I'm correct.

CHAIRMAN GREEN: With the TVOR.
MR. MAGUIRE: With the VOR and other issues.
MR. WUELLNER: Well, yeah, but that's not -that's storm related.

MR. MAGUIRE: I'm just thinking flood in general.

MR. WUELLNER: Yeah, we don't normally have flood issues other than --

CHAIRMAN GREEN: Lights?
MR. WUELLNER: -- tropic related.
MR. MAGUIRE: Okay.
MR. WUELLNER: So far.

MR. MAGUIRE: So far.
MR. BURNETT: I can check and find out for sure with the county. You know, we're outside of the municipal limits here.

I know the county has 189 pending changes to the flood zone map with the federal government. And so -- FEMA. And so, I'm sure not whether we're actually in that, but I'm assuming that that -- the county-wide study at a minimum took in south of us and north of us. So I wouldn't think there would
be a reason that they would have excluded the airport. I'll look and find out and follow up with you.

MR. MAGUIRE: I would appreciate it because when $I$ was a commissioner, the question -- one of the questions came up was: Where do we locate an operations center if -- in case of hurricanes?

And at that time, everything east of 95 was considered to be Flood Zone 3 for county purposes. Everything, okay? Worst case scenario. Which includes the airport and stuff like that. And of course the city and the island -- as a matter of fact, the island got the worst part of it, Anastasia Island and that area. But the city was flooded.

And I didn't see a whole lot -- I don't know if you saw any, but coming north up near State Road 16 intersection, we didn't really get any flooding up this end in terms of the city. But I do know we had some damage out here. I would hate to get caught by something.

MR. RAYMOS: Yeah, it's --
MR. MAGUIRE: That's all.
MR. RAYMOS: I believe the county has a map that shows the proposed changes already --

MR. MAGUIRE: Good.
MR. RAYMOS: -- published.
CHAIRMAN GREEN: Uh-huh.
MR. MAGUIRE: Good.
MR. KIRA: I have a question. Somewhere in that manual I thought I saw a -- an alternative airport location scheme in case something -- you know, if we're going to move the airport. And I'm not -- not unless I'm -- unless I'm mistaken, didn't we see something in there about Green Cove Springs airport? And --

MR. HOLESKO: Yes.
MR. KIRA: And that's in Clay County?
MR. HOLESKO: Yes. There's -- I'm sorry.
I'll let you finish.
MR. KIRA: And is there any reason for us to
look into Green Cove Springs for an alternative?
MR. HOLESKO: A few -- a few things on that note.

The first is, it is not in the study scope and at no point is the master plan process looking to relocate or move this airport. So, that's first and most important. That -- that is not being planned or in the scope in any way.

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\text { Secondly, for } 20 \text { or } 30 \text { years, the regional }
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aviation system planning studies for the state of Florida have noted that there is a need for additional general aviation airport facilities in Northeast Florida, and one of those locations is a shared facility somewhere in the west central St. Johns County, east central Clay County line. That's why the Green Cove Springs site is part of the alternatives analysis, to simply say could the military airfield in Green Cove Springs just over the Shands Bridge, if that became a public use airport, could that help the residents of St. Johns County?

Separately from that we also have another alternate site for a general aviation airport south of where we are right now, south near 207, looking at the attributes of that site. But both of the sites would be complementary to this airport, not a replacement.

The reason that Green Cove Springs site comes up is simply that's it's been -- it's been discussed for years and years. It is being studied again right now, and it's just a logical way that could help St. Johns County without putting the airport in St. Johns County. And then it's going to live or it's going to survive on its own or not.

MR. KIRA: Okay. I got that. Thank you.
CHAIRMAN GREEN: Mr. Holesko, on what's coming up in one of later discussions with regards to this aviation fuel tax issue that's coming up before the House and the Senate, do we need to even I think take a look at it? Because if we're proposing our build-outs and capital projects and what have you and if this bill goes through, that significantly hinders our funding.

MR. HOLESKO: Well, let me just tell you that Passero Associates is doing our own internal letter-writing campaign for every airport that we represent in the state of Florida and the city and county in which the airport is located.

We are very concerned about the reduction in the fuel tax. The state of Florida has one of the most beneficial airport development programs in the -- in the country, it just is, the amount of reliance and importance of aviation facilities in the state which are funded by the fuel tax on aviation fuels.

So it -- I don't know the details of it, other than knowing that what $I$ read and the briefings that I've read is something that airports should be very concerned about and need to make sure that if

MR. RAYMOS: And the same thing with the workshop?

MR. HOLESKO: Yes.
MR. RAYMOS: Okay. Thank you.
CHAIRMAN GREEN: No more questions, I guess. Thank you, Mr. Holesko.

MR. HOLESKO: Thank you.
CHAIRMAN GREEN: Mr. Wuellner, a resolution? RESOLUTION 2018-01

MR. WUELLNER: Yes, ma'am.
First -- the first item of business today is the proposed Resolution 2018-01. This occur -typically this resolution gets redone every couple of years.

It's a pretty straightforward resolution wherein the Airport Authority asks or transfers the obligations related to conducting the actual election of Airport Authority members to the supervisor of election for their conduct in the general election cycle or the process.

Absent adopting that or allowing the supervisor to do that, you are still statutorily obligated to then conduct your own election all over the county and have yourselves elected via your own election process that you would have to
develop and finance.
So it would obviously be our recommendation that you avail yourselves of the supervisor of election services and adopt Resolution 2018-01.

CHAIRMAN GREEN: Any board comment?
MR. KIRA: Other than the dates that $I$ mentioned? That's -- I move to accept.

CHAIRMAN GREEN: Any public comment? Reba, you're the only --

MS. LUDLOW: No, thank you. No comment.
CHAIRMAN GREEN: Okay. We'll leave need it read, so...

MR. WUELLNER: The -- you want it read?
CHAIRMAN GREEN: Well, do we need to have it read, Doug?

MR. BURNETT: Not the -- not this --
CHAIRMAN GREEN: Not this one? Okay. All right. No public comment. Is there a motion?

MR. KIRA: Motion to accept.
CHAIRMAN GREEN: Second?
MR. RAYMOS: Second.
CHAIRMAN GREEN: Any further comment?
(None.)
CHAIRMAN GREEN: None here. All in favor of adopting Resolution 2018-01?

MR. MAGUIRE: Aye.
MR. KIRA: Aye.
MR. RAYMOS: Aye.
CHAIRMAN GREEN: Aye. Any opposed?
(None.)
CHAIRMAN GREEN: The motion passes.
SITUATIONAL AWARENESS
MR. WUELLNER: Okay. What I did this time was create an agenda item that $I$ just lightly titled a "Situational Awareness." But basically I've got a list of about eight or nine things that $I$ wanted to bring you up to speed on, sort of a glorified executive director's report. But any event we placed it here in the event you wanted to take some action or provide some concurrence or just felt like something was required that you could do that because it would be an appropriate place in the agenda.

The first item I have for you is the TVOR replacement. Two points to make before I pass the gavel -- or pass the mic here for a second. I wanted to let you know that we have received all insurance payments as they relate to our claims with the private insurance side. So we are fully paid at that point and that money is -- is
literally in the bank.
We still are in the -- in the throes of claim processing with FEMA. We are still pursuing the -the balance of funding through that program up to the 75 percent level that they -- they can participate. There is no definitive end in sight to that. That will just take what it takes in terms of time.

Last month at your meeting you requested to hear any input that might be there from our flight schools relative to continuing with the replacement of that. We are moving forward with that, but we do have I know at least one flight school here that I'm sure might want to offer some comments relative to the Authority's decision relative to replacing the VOR or -- or not. So, Rainer, are you commenting or --

MR. PEREIRA DA SILVA: Yes.
CHAIRMAN GREEN: Need you up at the --
MR. WUELLNER: We've got both here. I'm sorry. Whatever you'd like. They may have some questions for you guys, too.

MR. PEREIRA DA SILVA: Good afternoon. My name is Rainer Pereira Da Silva, and I'm the owner of Florida Flyers flight academy in the first floor
of this building.
And about our flight school, we have currently between 80 and 120 full-time international students enrolled in our program. We operate between 25 and 35 airplanes on a daily basis. And, yeah, I mean, most of the airport or flight training operations here at the airport or a big portion of it will probably relate to Florida Flyers.

From my perspective, $I$ can tell in regards to the VOR, that we don't have one is an obstacle in our flight training because we have to fly somewhere else to conduct instrument training and sometimes it won't let us get out of the airport and come back in for airplanes that are not equipped with GPS.

And $I$ just had a meeting with the -- a representative of the FAA or primary operations inspector and he said if the GPS is corrupted, that will be an issue safety related as well. So from my perspective, we are in desperate need of a VOR to be more efficient here.

But I hand over the microphone to Shawn Marshall. He's our chief flight inspector and from the -- I'm not a flight inspector, I'm just a pilot, so from a flight training perspective, I --
he's probably more knowledgeable about that part. MR. MARSHALL: As Mr. Rainer said, I'm Shawn Marshall. I'm chief flight instructor. I've currently been instructing for four and a half years now primarily out of this airport. I started as the -- a normal CFI and then just worked my way up.

When -- so I was here when the VOR did work and it was operational. It would go down every now and then just like every other navigational equipment we did have. But there is times with a good 30,40 percent of our fleet that doesn't have GPS and we do train on it with instrument approaches where the weather does, you know, make the flight not operational.

Sometimes we won't go because if the runway is on 13 and we don't have a GPS, there is the opportunity we can't get back in. So if we're not going to be able to get the visual back in and, you know, the wind is favoring 13, we may get stuck at another airport for a day, I mean, sometimes, you know, even more than a day. It just depends on the weather that's coming in.

That does come with pre-flight planning and all that stuff. It does limit, you know, a lot of
the fleet readiness where it -- you know, the weather isn't too horrible but we could still shoot the VOR, which the minimums were around 500 feet. Most of the weather around here is 7 or so; you could get back in. But without that even able to have that ability to shoot the approach, it kind of just cancels that flight there if the weather is marginal.

If -- I mean, there is the option where we could try to circle, but $I$ mean, that's kind of hard and Tammy would know more aspects of making that ability work. I've gotten it a couple of times and that was mainly because there was no other traffic in the area and $I$ was like, well, I guess I'll just wait for you to let me go. It would definitely help our fleet. It would definitely increase the flight revenue for our process. It would increase us continuing, and it would also, you know, make us feel a little bit safer as well. You know, we always have that backup of the VOR there. Say the GPS does go out, you always have that ability to shoot another approach.

The other benefit we had was on the check rides for instrument, on the check rides for
commercial, you do have to do a holding, and a lot of our holding fixes are above a VOR.

Right now currently Cecil is out. The only other VOR here is Craig. So everyone goes to Craig to hold. You know, you can only put an airplane a thousand foot spacing unless you're doing it VFR, and then that's even worse because then you have one every 500 feet and then ATC's telling you that, hey, there's traffic 500 feet, there's traffic. So that does get hard at times as well where when we had the VOR here, we could do the holding here, we could do the full approaches here, which is required as well for an instrument check ride, which was 413. You know, we'd do the hold over the VOR, procedure turn outbound come back inbound. From a flight school perspective, it was definitely a useful item. We used it daily for instrument training. Check rides basis, almost every examiner that we used enjoyed the VOR because it's not something that's fully gone, but it also requires more technique than a GPS where it tells you everything to do. You have to be more situationally based to use a VOR, which is good training.

You know, ideally as a pilot you always want
to know where you are when you can't see where you are. ATC loves to tell us where we are and I appreciate that, thank you, but at times you still need to know mentally where you are anticipating what's happening next. So from a safety standpoint, it does help out and we could actually fly more if the VOR was still working and operational.

I don't know the cost or the board -- that's outside of my perspective. My perspective from a use standpoint is we definitely used it every day when it did work. And then, you know, the times when it didn't work, it hinders us and we're like, well, $I$ guess we could try to fly or we could not fly. And, you know, from a business standpoint for us, that's not good as well.

You know, $I$ have instructors that are kind of, I don't know if $I$ want to go because if the wind shifts, then $I$ can't get back in, you know. And especially if they don't have GPS on board, which like I said, 40 percent of our fleet doesn't.

I don't think they will be installed with GPS. The amount of installation cost for that is pretty extensive. That's pretty much -- if anybody has any questions, $I$ can definite answer them.

CHAIRMAN GREEN: No.

MR. MAGUIRE: Thank you.

CHAIRMAN GREEN: Appreciate it. Thank you very much. Yeah?

MS. ALBIN: Can $I$ comment on what he was saying with going to Cecil?

Just to address with his comment about going to Cecil or to Craig to do the VORs, both of those airports are looking at -- cause the FAA basically supports their VORs and the FAA is doing away with VORs, so those two airports are looking at their VORs going away.

And the $F A A$ is only looking at one VOR in so many mile radius, is all that they're going to support. And they're already planning loosely that it will probably be St. Augustine's VOR that they're going to be planning around that radius. So that means Craig, Cecil, and those surrounding areas will probably most likely lose their VORs. They're already slated to be gone.

MS. LUDLOW: How many miles to (inaudible).

MS. ALBIN: I don't recall exactly how many miles. I can find out, though, for the next -next meeting.

MR. PEREIRA DA SILVA: I couldn't help -- from
my perspective, from our perspective, I just measured the flight time that we used to spend or we were able to -- to conduct while the VOR was operational, and we have right now in instrument flight training time a loss of 21 percent since the VOR is down. So we cannot conduct 20 -- can only conduct 21 percent less of the instrument flights compared to what it was before.

And of course since the -- the FAA is still requiring VOR approaches in their test standards, so it's nothing that we can get around, we have to do it somewhere. And if we can't do it here, we have to do it somewhere else. And it's not really, you know, helping us if we don't -- we cannot do that here at our home airport. Thank you. CHAIRMAN GREEN: Ms. Albin, I had a quick question. We were discussing a couple of meetings ago another type of VOR, and I don't remember if it was a CVOR, one that ships could use so that tugs wouldn't have to come out. It's more -MS. ALBIN: Yeah, it's more -CHAIRMAN GREEN: -- expensive, but -MS. ALBIN: It's -- it's a little more expensive. It's more of a high-powered VOR, and
yes, it could be a maritime use also for like up by Blount Island, it gives a -- where the ships can actually kind of triangulate using -- they'd be able to use the VOR if we had one of those.

And there is also talk that they might actually, you know, up -- some of them, if they were users of it, that they might actually contribute to the cost of it.

CHAIRMAN GREEN: I understand, yeah, that they would pay for the use of that. MS. ALBIN: Pay -- pay for usage of it. So it is possible that -- I think Charles Smith with CNC NAVTEQ, who is the contracted technician for the airport, for the ILS and those things, he's aware of it and we were discussing it. So, yes, it's -- it's a possibility. It -and I want to say it was -- in the grand scheme of cost, it was not as much as you would -- one would imagine. $\$ 150,000$, some -- somewhere in that range. But we would be able to provide that and actually recoup some of the cost if they were paying your...

So basically it would just keep the tugs, that some of the big like cargo ships and things that go in and out of Blount Island would be able to move
more quickly in and out of the channel and into Blount Island because they wouldn't have to wait for the tugs to escort them in.

CHAIRMAN GREEN: Right. And I'd like to look
into that just from a cost perspective, Ed. If it's out of our budget, it's out of our budget. But if it's something that we can do since we're either going to replace the VOR -- or if we're not, that's an non-issue. But if we are, I'd like to know the options to see what the rate of return would be, what the cost usage is, and if we could recoup some of that cost within what period of time.

MR. WUELLNER: We'll gather some data on it. CHAIRMAN GREEN: And from what $I$ understand is there is not another one -MS. ALBIN: There is nothing -- I think the closest one is Norfolk, I want to say. CHAIRMAN GREEN: Virginia is what $I$ heard, correct.

MR. KIRA: So a big triangulation.
MS. ALBIN: There's not another one for several hundred miles.

CHAIRMAN GREEN: Right.
MR. WUELLNER: Hmm.

CHAIRMAN GREEN: So it's something to think about.

MR. RAYMOS: So I have a question. Is there a timeline for the FAA determination as to where the VOR is going to be situated here as opposed to others?

MS. ALBIN: Well, with our VOR, it's St. Augustine. So, I mean, the FAA does not have anything to do with our VOR.

MR. RAYMOS: Right.

MS. ALBIN: But the other VORs around that are FAA supported, they are already starting to do away with them, and some that are out of service they're not even planning on bringing them back online.

And they've already -- gosh, it was right after $I$-- probably two years ago is when they did away with one of our VOR approaches. They did away within the one to Runway 31 because we had the ILS as a -- ILS and RNAV, so they just did away with that one so they wouldn't have to support two. But, yeah, our biggest problem for the flight schools when we're on 13 is the FAA is very negative on opposite direction approaches. If we have any traffic, basically if they need to come in opposite direction of what runway and circle,
basically it shuts us down; no one can depart until
they get to a certain cutoff point. A lot of
built-in, you know, triggers that they have to,
okay, once they get here and circle or there's
nothing we can really do because it shuts -- it
basically just shuts down our traffic.
So they'll have to hold until we can get to
the point where traffic is so light or that the
traffic ceases, that we can get them in opposite
direction. It's a safety issue.
MR. RAYMOS: Thank you.
CHAIRMAN GREEN: Thank you all. Ed?
MR. WUELLNER: Yes. Next item I have for you
is the FBO apron project, as it's kind of loosely
titled.
Since our last meeting, Andrew and I and one
of their engineers, we went down, made a visit to
FAA down in Orlando to discuss this project scope.
We -- I think we may have reported back to you we
were getting significant push-back from FAA on --
in a couple of areas. The most significant is tied
to the project cost, but more importantly the scope
of the project and how we go about doing the rehab
on the apron.

The original proposal we had was to do a
portion of that apron in concrete because of the size and weight components of a number of aircraft that use that ramp routinely.

FAA pushed back on that and said, well, this is a general aviation ramp associated with an $F B O$, you're not entitled in any sense. We don't -- we don't permit, we don't fund anything but asphalt aprons in those -- those situations. As such, you need to do it in asphalt or else, you know, we're not going to pay for it kind of -- kind of statements. We then were discussing the scope of the asphalt repairs on top of that.

Then the matter of the budget for the project came up significant. Basically this project has doubled in -- in dollar value not in size largely because the -- the engineering -- the subsurface exploration that's been done of both pipes, the underlay -- the under -- lime rock, things of that nature underneath the pavement was found to have some significant issues. As a result, the -- the price has gone up because it's more extensive rehab project than originally envisioned. So they're pushing back on the cost going up also. So we felt it prudent to go down and meet with them. It took us nearly an hour and a half to get
them on the same page relative to the methodology, meaning they are now agreeing that it would be prudent to go ahead and pay for a section of concrete there, given the type of aircraft that we have there. That's a huge -- huge shift for their thinking.

Once we were able to explain where the cost escalation came from during the job, they agreed that that was an acceptable level or project expense and that they could participate up to the -- to the project limits in terms of total dollars.

Then the final area of discussion once those things were there, they had an indication of how -they wanted to know how we -- how we could agree to use entitlement funding -- now, the entitlement funding I'll just refresh your memory is money that the airport, I'll use again, is entitled to as a result of the aviation improvement program or the airport improvement program that's a direct and only result that we get for having commercial airline service at the airport.

As long as we reach 10,000 enplanements on an annual basis, we are entitled via that program as it stands today to a minimum of $\$ 1$ million in
capital improvement money annually. So that's -that's a huge upside for us. That's money that we did not get on the general aviation side if we were strictly a GA airport.

It also brings with it the entanglement, if you will, of having it to be an eligible project with FAA. So you have to -- you have to spend the money on projects that are eligible. It's not money that can be used for operations. It's strictly capital.

We do have some ability to tie multi years together so that if you have a larger project, you can in -- you can in fact defer money -- you cannot advance fund, but you can defer money, so that you can have a larger project in a later year.

We had done that already in this project and had $\$ 2$ million of entitlement money associated with this project, leaving about a million dollars in the earliest version of FAA to fund using discretionary money.

They were aware of that we would be getting another million dollars in entitlement money next year, so they actually asked us -- before we left, they asked us if we would build the plans and specifications to have a $\$ 1$ million alternative in
there so that in the event they can't fund it or couldn't fund all $\$ 4$ million, that they could pull a million dollars out of the work, that the Airport Authority was welcome to cash flow the million dollars for them.

They could create a legal document for us that would say, you know, in 15 months later when you get into the new federal fiscal year, they believe they can get -- and assuming you get your million dollar entitlement that year, that they could let you make a one-time withdrawal of that instead of having it tied to a project. You could get your million dollars back. That's obviously a pretty cumbersome process, as you might expect.

After about another half hour or an hour walking and talking in their new offices in Orlando, the assistant ADO manager kind of cornered us off to the side and said, look, we just -- we worked it over and we will fund the entire \$4 million in the current fiscal year. So, while we still have entitlements in the game, there'll be an additional \$2 million of other FAA money in the mix. So we aren't touching entitlements into next year. So we expect this project to fund in its typical manner in the late

August, more likely early September timeline, is when we'll actually get the grant receipts and can move on. That will put the project in construction at the earliest probably late October.

It shouldn't be too bad a project from a timeline, and we are working closely with the FBO to coordinate how the project can be phased during construction to minimize the impacts there. And we are at this moment -- of course there's some variables in this, but at this moment, we're all believing we can complete the project before we get into TPC week in March so that, you know, we've got fresh apron and everything's good to go by the time we get to that point.

So that's the direction we're heading with the
VOR. I know that's a lot of words to -- to tell you that we were successful in our meeting with FAA, but it was a fairly contentious meeting a number of times.

We actually had to sort of say, well, that's fine, we understand you have to do it in asphalt, but if we're going to build it wrong and against the engineer's recommendations, then we'd like you to climb on board right now and commit to us that when it fails in five years, that you will pay for
it to do it again.
Well, that sort of changed the tone like, okay, so we are in fact going against engineering recommendations and the like. So one we got past that, it moved quickly and FAA was again supportive of the whole thing. So enough of that.

Next item I wanted to hit you with or hit you -- hit you on was the update on the $T$-hangar construction. We are well well into design at this point.

We are envisioning a two -- two-phase -- well, two-phase approach to the first project. The first project of course is to bring two new $T$-hangar units online. The first piece of this would be to finish the plans and specs to the point where we can go ahead and bid the buildings and door systems themselves independent of the contractor and -- and erection and site services.

The reason is there's significant lead time in those buildings. Typically it's not unusual to see 12, 14, or more weeks lead time on the buildings and door systems. So the sooner we can get in the cue, get that -- get that quote, unquote ordered, the more timely we can deliver the project.
We are still on a drop-dead date of getting
this oper -- open and available by the end of the calendar year. So nothing slipped schedule-wise. But to maintain that schedule, using the traditional design-build and let them order the building would put us at least 30 to 60 days behind the curve by the time shop drawings could get approved and we could actually order the buildings. So if there are no real objections to that approach, we're going to -- we're going to head that way.

There's still two -- there's still public you'd bid on all those things, but it will allows us to simplify it. We do expect to award the construction and the like in an April/May timeline, so that will also have again the buildings on their way. And I'm getting -- committing to you we'll have this completed by the end of the year assuming no huge something comes up.

MR. BURNETT: The direct purchase helped save sales tax as well.

MR. WUELLNER: That's a significant benefit of this. We're also not paying markup on the buildings and the like that would typically show up with a contractor, so this should allow some flexibility in the project cost.

Next item, Kevin -- Kevin. Andrew and I again -- long week already and it's only Monday -we met with one official at the Water Management District who has been extremely helpful to us over the years in discussing the west side development. And you know one of the lynchpin items -well, there are two interesting items, but one of the big lynchpin items has been connectivity of our western property to -- to I-95.

So we had a -- a reminder meeting that we want to have more detailed conversation with the Water Management District as to that. And I think we're prepared to be -- to go down in the next two to three weeks probably, meet with their property acquisition guys, and see if we can't hammer out a -- a reasonable route out to I -- I-95 for that access point.

That could be huge in that we would probably try to get some kind of written agreement with the Water Management District as to the availability of that corridor for use in that road.

There don't seem to be huge obstacles on an -on an administrative level at this point with the District. I think they're open to the idea. Yes, there's a lot of -- a lot of detail to get worked
out in this, but it's actually positive.
If we could get to the point we have some general agreement by the end of the calendar year or before this governor leaves office, we think that would be huge. We know what we're dealing with with this governor relative to these kind of projects and economic development things, and it's -- it's been a very positive thing.

We don't know what we're getting with the next one or even who that will be. So rather than, you know, do the work and risk -- risk bad results, we'd like to get to that point. That is not funding for building the road or anything else, this is just in a sense getting the permission to build the road when we have the money to build it. Now, the other piece for the Water Management District has -- has to do with surplus property they owned. I'm sorry I didn't pull -- bring the map back out again. But there's a significant chunk of property that abuts property we own, sits just south of the old racetrack site, if you're familiar with that.

That block of property has been declared surplus to the Water -- by the Water Management District, meaning they'd love to partner with a
local agency for the purpose of taking over the conservation easements and making -- and owning that property.

We believe there's conversation to be had, and I think they'd be very open to looking at some of the property that we now own that we acquired from Flagler Development that's located on the extreme south part of property we bought and looking at potentially trading the conservation -conservation easement portions off of that property and making a much more contiguous piece of property that might be easier to develop over time.

We have been told that the property that we potentially put out there to trade is of higher ecological value for their purposes, therefore of more interest to the District. We'll see how that plays out, but that looks to be a strategy that's got potential with the Water Management District.

Lastly, we did have -- on that topic, we did
have a nice conversation -- we went over to Tallahassee and met with the -- with state FDOT officials relative to inclusion in the SIS. We were outright flatly denied based on current -current criteria. We simply don't meet the enplanement requirements to get there of today's
criteria.
The good news of that is FDOT is in the process of a complete rewrite of the criteria and they will be -- as we understand it, there'll be additional flexibility in that. Those rules are tentatively on a schedule to be released late this year. When those comes out and -- and if we're able to obtain some draft copies, we'll have a better idea of how to package projects.

We were reminded that it's not an entity issue, it's not that the airport or the Airport Authority is a SIS facility; it's based on project-by-project determinations and that it's by no means a given even if you've got a SIS project, that it will compete, because those projects compete statewide, not just in your FDOT district. So while it was informational, we certainly didn't walk away going, wow, that was the greatest thing we ever did. But it's something we'll continue to monitor and if we can find an entry point into SIS projects, we believe and I think they actually believe that the project that would likely qualify as a SIS project would be the interchange on I-295 -- I keep saying 295 -- I-95 and the access back to U.S. 1 would likely --
because of the bigger merits of an east/west corridor to the interstate, could very well qualify as a SIS facility in the future. But of course we've got to get through that -- all of the other hoops on that. And we're not ready. We don't own property, we don't have anything going on. But it looks to be -- well, it's at least cautiously optimistic that there's -- that there could be something there later, so... Did you have anything that you want to add to that? I think I've over -probably overtalked that already anyway.

Insurance coverage review, we have -- we've put that out to the public. It's being advertised currently seeking agents and brokers who might want to do the review of our insurance coverages and the like.

That closes May -- May -- March 15th. We've had a number of inquiries already of people interested in providing those services to us. We'll update you after it closes here. So I would expect we'll have an update at the -- at the March meeting on that.

I do have a project $I$ want to -- if you don't have objection, we'd like to pursue doing some preliminary -- very preliminary investigations

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of -- of the development of some additional office
space on the airport for -- for lease to others.
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There -- we've had a significant -- we've got tenants that would love to have significant amount of -- significant amounts of office space, but we need to get clarification on what -- what does that mean numbers-wise? What does it cost to build? Where is a good place to do it? Those kind of things.

So if you don't have objection, we'll go ahead and look at it. This needs a lot of decisions going forward, but at least we'll have some -- some meat on the bone to make a decision later on. CHAIRMAN GREEN: Could that also be across U.S. 1?

MR. WUELLNER: It potentially could go there. I think we're looking more this side because it's easier to develop currently.

CHAIRMAN GREEN: Uh-huh.

MR. WUELLNER: Later on, I think that's an ideal space.

Next I just want to make you aware I do have two significant airline marketing trips that are -that are already booked. One starts the end of -let me get it right. It's about two weeks out.

$$
\begin{aligned}
& \text { So I've got at least six airline meetings } \\
& \text { during that period of time and an opportunity to } \\
& \text { chat with probably another two dozen at -- at that } \\
& \text { event. And then we have another major speed dating } \\
& \text { airline event coming up in early June. So just } \\
& \text { make you aware that we are -- we haven't just given } \\
& \text { up and it's just -- it's a process, folks. } \\
& \text { Last item I actually have for you is just } \\
& \text { wanted to make you aware -- you probably noticed, } \\
& \text { you may not have noticed, but we had promised the } \\
& \text { annual audit presentation at this month. } \\
& \text { The State of Florida released the actuarial } \\
& \text { information that was required to complete it. } \\
& \text { Unfortunately after everyone got it and started } \\
& \text { digesting it, their auditors, they found that } \\
& \text { there's a ton of errors all through it. } \\
& \text { norgot about it. } \\
& \text { goes well, that presentation will occur at your } \\
& \text { were not in a position to present it. So if all } \\
& \text { fixed but just in the -- in the last two weeks. So } \\
& \text { obviously the audit didn't get completed and they } \\
& \text { sore it went back to the state and my }
\end{aligned}
$$

MR. WUELLNER: And as if that wasn't enough, thank you.

CHAIRMAN GREEN: The aviation fuel tax?
MR. WUELLNER: Oh, thank you. That was on the list. I guess I read right over the top of it. CHAIRMAN GREEN: Yeah.

MR. WUELLNER: Thank you.
MR. MAGUIRE: I was getting ready to ask that.
MR. WUELLNER: I did, didn't I?
I -- I gave you a little handout. This is something I got off the press this morning from Florida Airports Council. It's got some updated information. It appears it's going to the House floor, this tax reduction is going to the House floor, $I$ thought it said next week but it might be this week.

Currently, or once that -- something happens there, it's got to move over to the Senate for some action. It's unclear right now whether it's even included in the Senate agenda. I'm going to impose on Doug to arrange a conversation with Travis over the next week or so so that we can speak to him directly about our concerns with this particular tax issue.

This has some great bullet points, if you, you
know, want to use them in contacting state legislators. I have -- I've had a lot of direct conversation and communication with Cyndi Stevenson. I think that's -- she hears us and understands the issue.

I've gotten nothing in terms of feedback from Representative Renner's office on the topic. Unfortunately he chaired the ways and means committee that moved it forward along party lines, so I -- and without talking to anyone that we're aware of. So either he wasn't aware or they don't -- they've got another agenda working, which is entirely possible.

We are extremely concerned about the overall impacts of this reduction as it relates to the ability of the state to match grants that we use -you know, you've seen our JPAs -- anything from 50 to 75 percent funding for various projects that we have, including participation in FAA jobs or projects at 5 percent level.

This could result -- this money, all of the state aviation fuel tax goes into the aviation trust fund. It is the funding source, it makes up about $80-\mathrm{plus}$ percent of the total funds available currently in the grant program for the state.

So it's a huge potential hit to us airports and specifically here. It is of significant concern to us because it really could dramatically change the ability to do projects here that are both revenue-producing and just of a general development nature that we need to accomplish. Rehab projects, things of that nature. It is -- it is -- it is a big deal to us. The general -- the aviation -- excuse me, the airline industry has -- as long as I've been doing these airport management jobs for 30 years, over 30 years now, the airlines come every year to -- and attempt to get the tax reduced with the anecdotal promise of additional service.

It just simply is a stupid argument, but it gets political traction particularly in general election years where your governor's running for something else. It's really nice to run on a lower, we lower taxes platform and, you know, we could be left in the wake with a very poor aviation program that would be hard to -- hard to recover from.

The simple truth related to air service is that airlines make service decisions based on where people want to fly, not how -- what the tax
structure is and whether they can get enough fare.
And Florida's number two in terms of air service in the entire country, number four in terms of population of state. We don't have anywhere near the highest tax structure. Ours is -- even at its peak is 6.9 cents a gallon. The number one aviation state is California. Has a . 27 or . 28 cent a gallon tax. Two?

MR. MAGUIRE: Number two.
MR. WUELLNER: It's number two. I'm sorry.
MR. MAGUIRE: Illinois is number one with 32.8.

MR. WUELLNER: Yeah, thank you. I stand corrected.

MR. MAGUIRE: I just read it.
MR. WUELLNER: I've got it reversed. Thank you.

CHAIRMAN GREEN: It's written on here.
MR. WUELLNER: But those are nowhere near 6.9
percent. So clearly the argument is at best disingenuous.

When you consider that the same airlines use and are benefited the same capital projects that the airports they fly into makes it really an incredulous argument that they make.

We would encourage you, the state as well as the governor's office, if you have the time, can pick up the phone or drop a letter or an e-mail, you know, use whatever you want. These are -these are points you can make however you wish to make them. But they tend to listen to other elected officials way sooner than their staff, and sadly even way sooner than their constituency. So, anything you can do to help us salvage this because, you know, it's even harder to get taxes increased after they make a mistake and realize, you know, it will take a year or two before folks realize how -- how gutted the program is -- has become.

MR. MAGUIRE: According to this, it's currently 6.9. Next year it will go to 2. -- 4.27. MR. WUELLNER: Uh-huh. MR. MAGUIRE: So if we sent a letter, we have to use the right numbers that we do not want it reduced any further to 2.9 -MR. WUELLNER: Well, it has not -- the reduction has yet to be implemented. CHAIRMAN GREEN: Right. It's not till 2019. MR. WUELLNER: The first reduction to the 4. whatever it was.

MR. MAGUIRE: Yeah, it says July 19th. MR. WUELLNER: Yeah. So there's still an opportunity to keep it at 6.9. But, you know, certainly --

MR. MAGUIRE: Okay.

MR. WUELLNER: -- the 4.7 or whatever is much better than 2.9. And that eventually -- they phase out completely a tax if they have their way on it. So any help you can give, I know I speak for other airports, would be greatly -- let alone your own cause here.

MR. RAYMOS: You mentioned that you talked to Cyndi Stevenson and you haven't heard back from Paul Renner.

MR. WUELLNER: No.

MR. RAYMOS: Have you had conversations with Senator Hutson on the Senate side yet? MR. WUELLNER: We've given him the information. I have not had the conversation. I'm going to impose on Doug. It's a -- a friend of Doug's, so I think we can at least get a brief phone call with him to express our point of view on it.

CHAIRMAN GREEN: Right now it's on the House side, so it's coming.

MR. RAYMOS: Right.
MR. KIRA: I'm going to -- like I said, I know Cyndi Stevenson. I'll send it on to her or give her more information about this. I'll do the same thing with Travis, who happens to be one of my neighbors.

MR. WUELLNER: Perfect.
MR. KIRA: And -- and I think I'll send this on to the TPO.

MR. WUELLNER: Sure.
MR. KIRA: The transportation planning organization, $I$ mean, they should jump on this also because it's part of the deal.

MR. WUELLNER: Yeah.
MR. KIRA: So I'll send this on to the management there.

MR. WUELLNER: Perfect. Any help, as I said. CHAIRMAN GREEN: I spoke with the chairman round table lunch that Commissioner Dean was speaking about earlier last week and had some time to speak with Bob Porter who is the St. Johns County Chamber of Commerce lobbyist that we now have.

So we sent him the information and he's going to try and bend some ears as well. They were
not -- they were unaware of it. So everyone at that St. Johns County Chamber luncheon had an idea of what's going on and how it could affect, and that involved Memorial Hospital, a lot of other people and businesses that are building down here. MR. RAYMOS: And the chamber has a -- a group that comes up with public policy and -- and they're looking at impact fees and other items, so they could look at this as well.

CHAIRMAN GREEN: Uh-huh. I gave it to Mr -to Commissioner Dean as well, and to Isabella Renault.

MR. RAYMOS: Right.
CHAIRMAN GREEN: Okay. I don't think we need to take any action on any of those. I think that was informative. So I'm down to any public comment on any of those items?

MS. LUDLOW: Nothing on that, but just public comment in general?

CHAIRMAN GREEN: Yep. I'm just about to get to that. There you go. PUBLIC COMMENT - GENERAL MS. LUDLOW: Okay. CHAIRMAN GREEN: Might have to talk into that again.

MS. LUDLOW: Thank you. One thing I did -Reba Ludlow, Serenata.

One thing I did forget to tell you guys is that Old City Life magazine is doing an article on the Pilots Association. So we had -- they've interviewed several people. And we had a photo shoot on Thursday, and they like us so much, we're going to get the cover.

CHAIRMAN GREEN: Yay.
MR. WUELLNER: Nice.
MS. LUDLOW: I know it.
MR. MAGUIRE: That's good.
MR. WUELLNER: Very nice.
MS. LUDLOW: It's pretty cool. We're really excited about that.

I also didn't mention about -- didn't mention about the educational foundation. Our committee has the applications ready to go out. We will, you know, be giving them out in April, the end of April probably. And that's $\$ 1,000$ to the school of the person that's going forward. So -- so no need to ask you about the projected time for Vor, right? MR. WUELLNER: I'll have to get updated for you. I don't know -MS. LUDLOW: Okay.

MR. WUELLNER: -- off the top of my head. MS. LUDLOW: Oh, and I wanted to -- you didn't thank Len Tucker for sending you guys --

MR. WUELLNER: Oh.
MS. LUDLOW: -- the error in the tax -- tax on the hangar.

MR. WUELLNER: Yes, thank you. We will.
MS. LUDLOW: He looked that up and found it and sent it to you guys for the other change. And that's all I have.

MR. WUELLNER: Thank you.
CHAIRMAN GREEN: Thanks, Reba. That's all
public comment I had in front of me. So, board comment, Mr. Maguire?

MEMBER COMMENTS \& REPORTS
MR. MAGUIRE: The only thing I have is I
stopped by the supervisor of elections office and filled out my papers for next term. So -- and I'm the only one so far that has an opponent.

CHAIRMAN GREEN: Oh.
MR. MAGUIRE: Yeah.
MR. WUELLNER: Okay.
MR. KIRA: Do you have a name?
MR. MAGUIRE: Mirgeaux? There's some guy -they said that when they had their little
supervisor of elections function a couple of weeks ago, they talked about if anybody wants to run this and that, sort of like an open house, this guy just came up and wrote his name in. So he's probably betting on the fact that $I$ would not run, so he wanted to be early, but we'll see.

MR. WUELLNER: I have not heard of him.
MR. MAGUIRE: He's out of Ponte Vedra.
CHAIRMAN GREEN: Mira?
MR. MAGUIRE: M-i-r-r -- Mirgeaux,
M-i-r-r-e-g-a-u-l-t, something like that.
CHAIRMAN GREEN: That's the last name?
MR. MAGUIRE: Yeah.
CHAIRMAN GREEN: Okay. All right. Mr. Kira?
MR. KIRA: Nothing to report.
CHAIRMAN GREEN: And Mr. Raymos?
MR. RAYMOS: The -- I can give a brief report on the Aerospace Academy --

CHAIRMAN GREEN: Yeah.
MR. RAYMOS: -- that we had a meeting last
week, and it's the first one that I've attended.
It was a very interesting meeting.
They are -- I made them aware of the scholarship program, that the Board of Realtors offers every year a thousand dollar scholarship to
selected high school seniors in the St. Johns County School District. And so they're going to float that information to the Aerospace Academy members as well.

We talked about drone training. They're talking about maybe creating an internship program where they would buy a drone and then teach the students how to -- how to fly the drone with the specific purpose of taking aerial photographs for realtors and other people who have a need for that. And so they're -- they're looking at doing that as well. And that's all I have to report on the Aerospace Academy.

CHAIRMAN GREEN: Thank you.
Just on my end, the Aerospace Academy also has a reality fair, which is tomorrow. And that's basically -- it's not just limited to aerospace per se, but the academy participates in it.

And we have business people from around the county that go and help the kids look at what businesses are, reality, how you make budgets and how you function in a business world. And obviously aerospace is part of it, and I'm doing that tomorrow from 1:00 to 3:00 to represent the airport.

And as I told you before about the chamber -the chairman round table lunch with regards to the aviation tax, $I$ think that's just very important. I'm trying to get it out as much as possible, and I want to thank the $S t$. Johns County Chamber for at least letting me bend their ear at their -- their luncheon to find out about it.

Okay. Then really the next thing we have is our next meeting, which is proposed for March $26 t h$ at 4:00.

MR. WUELLNER: Yes. And we had a lot of trouble getting something squeezed into April, so if you'll indulge us we'll hit it twice in May, the 7 th and the 30th.

Now the $30 t h$ is following -- obviously
following Memorial Day and it's a Wednesday instead of a Monday. So if you would get back to us if you have a conflict or whatever so that we can look at some other dates if it's --

MR. MAGUIRE: And that's in April?

MR. WUELLNER: That is May 30th.

MR. MAGUIRE: May.
MR. WUELLNER: It's a Wednesday.
MR. MAGUIRE: Okay. So March 26th, and what's in April?

MR. WUELLNER: We have -- we have nothing in April, but we have a May 7th and a May 30th proposed.

MR. MAGUIRE: May 7th and 30th.
MR. WUELLNER: And then a July 9th meeting, which we need -- we have to do a July meeting for the TRIM.

CHAIRMAN GREEN: Uh-huh.
MR. WUELLNER: And we can't get it to the very
first part because there's always some couple of days of potential hiccup in the start of the statutory calendar for the tax collect -advertising for tax agencies.

So rather than find ourselves on the wrong side of the start date, and it's unofficial then, so we'll move it out a few days. We're not aware of a problem at this point, it's not controlled by us but by the county.

But anyway we should be fine on the 9th, if that works for everyone, to do TRIM and then we'll -- the next couple of meetings will get us into the September meetings as we know what the other county agencies -- the county commission as you recall and the school board both have preference over dates for us for budget-related
meetings. So we'll by then know those dates and we can get them out there for September scheduling. And I think that's it.

CHAIRMAN GREEN: Is that it? Mr. Raymos?
MR. RAYMOS: Yes, I did have one more item, and that was I did go -- as Bruce did, I went and filed the intent to run form with the election office, so...

MR. WUELLNER: Okay. Good.
CHAIRMAN GREEN: Well, that makes it official.
So did I. So -- so we all --
MS. LUDLOW: I got the package.
CHAIRMAN GREEN: All right.
MS. LUDLOW: I haven't turned it in yet.
CHAIRMAN GREEN: And did our petitions and everything else. So, all right, guys. Well, have a wonderful week and we will see you again in March.

MR. WUELLNER: In March.
CHAIRMAN GREEN: March 26th. Meeting's adjourned. Thank you.
(Meeting adjourned at 5:20 p.m.)


## REPORTER'S CERTIFICATE

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STATE OF FLORIDA )
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COUNTY OF ST. JOHNS )

I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true record of my stenographic notes.

Dated this 22 nd day of March, 2018.

CHAIRMAN GREEN: [90]
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