ST. JOHNS AIRPORT AUTHORITY

Regular Meeting

held in The Conference Center, Meeting Room B

4730 Casa Cola Way

St. Augustine, Florida

on Monday, January 30, 2023

from 9:00 a.m. to 12:15 p.m.

BOARD MEMBERS PRESENT:

ROBERT OLSON, CHAIRMAN
REBA LUDLOW
MICHELLE CASH-CHAPMAN
DENNIS CLARKE, TREASURER
JENNIFER LIOTTA

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR St. Augustine Court Reporters 17 Pacific Street, Suite B St. Augustine, FL 32084 (904) 825-0570

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1	PROCEEDINGS
2	CHAIRMAN OLSON: Okay. 9 a.m. Call to order.
3	We'll do the pledge.
4	(Pledge of Allegiance.)
5	MEETING MINUTES
6	CHAIRMAN OLSON: First item, meeting minutes.
7	We have two two sets of minutes, one from
8	January 13th, strategic business plan workshop.
9	That was a fairly long meeting, so the transcript
10	is excruciatingly long. It takes a while to
11	look go through it. But I think very very
12	useful record of that. There were three board
13	members at that meeting.
14	Do we have any questions or comments or
15	about that those minutes, other than having them
16	approved? Anything?
17	(None.)
18	CHAIRMAN OLSON: No? Okay. They'll stand
19	approved as presented. January 9th Authority
20	meeting, any comments/corrections on those minutes?
21	(None.)
22	CHAIRMAN OLSON: Hearing none, they stand
23	approved.
24	FINANCIAL REPORT
25	CHAIRMAN OLSON: Financial report. And I

1	guess	I loc	ok to o	ur tre	easure	er to		for	comments,
2	along	with	anyone	else	on th	ne fi	nanc	cial	report.

MR. CLARKE: All right. I'm referencing

the -- the financial statements as of

December 31st, 2022 with one caveat that I'll

explain.

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Our total cash position is \$4.8 million. Our total liabilities are \$1.5 million. So we are in a good solid cash position with our current assets exceeding current liabilities. Our year-to-date net income is a negative \$289,088.

And the reason I'm recommending that we defer approving these financial statements at this time is that there are -- they're waiting for the auditors to conclude their -- their work.

There are several accounts on the balance sheet, short-term liability accounts, that have -- have -- need the balances to be reconciled so those accounts can go to zero and it may positively affect the Authority's net income. It appears that it will positively affect it. Not in a cash way, but book net income.

So I'm going to recommend that we defer accepting these until we can get the -- the completed work.

1	CHAIRMAN OLSON: Okay. Thank you. Other
2	comments on the financials?
3	(None.)
4	CHAIRMAN OLSON: Okay. We will take our
5	treasurer's recommendation to defer approval of the
6	financials at this point.
7	AGENDA APPROVAL
8	CHAIRMAN OLSON: Agenda approval. I would
9	like to move one item on the agenda. I would like
10	to move the executive director search matter to
11	happen before the airport committee charters.
12	We have a representative of ADK here, and I'd
13	just like to do that for his convenience as well as
14	I think the charter thing committee charter
15	thing may take some time. So, any other
16	MS. LUDLOW: No, but I would suggest you move
17	it to the beginning, if you'd like.
18	CHAIRMAN OLSON: Well, we're almost there, but
19	I think the legal is probably even higher priority
20	than than that. So, I mean
21	MS. LUDLOW: Oh, I agree.
22	CHAIRMAN OLSON: So okay. So we'll proceed
23	on it with that agenda modification.
24	STAFF REPORT
25	CHAIRMAN OLSON: We'll go to staff report.

1 MR. WUELLNER: Just got a couple of items for 2 you.

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The Taxiway B work has been ongoing. It started the day after the last meeting, in fact. Paving work is basically complete at this time; there's just a small amount of work to be done there. Will probably be another 30 days or so before the work is completely finished, as they begin efforts to get the electrical replaced on the taxiway edge lighting in that section. Otherwise, that project proceeded pretty much as planned at this point.

Did want to make you aware, based on a policy of three- to eight-month laddering strategy that related to the Authority's reserve or our surplus cash, would have a suspense of three months and greater in \$500,000 increments to allow investment in those. The range of -- rate of return is ranging from 415 -- 4.15.

I did -- just saw the six-month number. It's all the way up to 4.82 right now, so it would allow continued flexibility. Literally at the end of this, you would have one-month intervals with \$500,000 in cash available every -- every month after three months.

1	You still have 2.5 or thereabouts 2, 2.5 in
2	total cash available to the Authority I'm sorry,
3	1.5 still available plus the for 90 days, and
4	then you would have 500 additional you could make a
5	decision every month on.
6	And it would be our recommendation to just go
7	ahead with that. You don't really need to approve
8	it, it's consistent with our policy, but just
9	wanted to make you aware of it.
10	CHAIRMAN OLSON: Okay. Questions about the
11	staff report?
12	(None.)
13	BUSINESS PARTNER UPDATES
14	CHAIRMAN OLSON: Okay. We'll proceed to
15	business partner updates. Mr. Dean, welcome.
16	COMMISSIONER DEAN: Good morning.
17	MS. LUDLOW: Good morning, Commissioner Dean.
18	COMMISSIONER DEAN: First of all, I want to
19	congratulate the three of you who have joined the
20	airport board based on the previous elections last
21	fall. And I know it will be fun, challenging, and
22	I'm sure productive.
23	(Mr. Burnett joins the meeting.)
24	COMMISSIONER DEAN: And a little quick history
25	for those and I have not met the three of you

1	who are the recent most recent members. I ve
2	worked with Bob and Reba, but a little perspective.
3	I'm the District 5 commissioner, but that's
4	not why I'm the liaison to the to the airport
5	board. It's really because each year our
6	chairman we have five commissioners, obviously
7	y'all know that, who rotate. Each year, we have a
8	new chairman and that chairman appoints the
9	commissioners to various and sundry boards,
10	advisory boards, like the library advisory board,
11	the recreation and parks advisory board. And so,
12	since I was first elected in 2016, I have served as
13	the county liaison to the airport board.
14	So, what does that mean? Well, for me, it
15	means, I think it's important that the
16	Airport Authority board and the county
17	commissioners stay in touch with what's going on.
18	We work I think that at times we work
19	together because we both are seeking some of the
20	same objectives in my opinion. Economic growth,
21	making sure that things run smoothly for you as an
22	air as a regional Airport Authority board.
23	Where can I help? Where can we as a commission
24	help?

And so, I'm basically here to give each month,

at least when I'm not sick like last month, but
nevertheless, a quick report and then answer any
questions that you might have.

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But let me make it clear that you certainly can reach out to me any time that you want to ask a question, strategize on anything. But that's -- I consider that my role, to be as helpful as possible on behalf of the county to make your board and this airport a success. And I will continue to serve in that role until I get kicked off by any new chairman, which could have. I may be assigned to other boards.

But I really enjoy working with the airport, and y'all do a fantastic job and it's an important part of our economic activity and service you provide, particularly to the large number of pilots who use this as the home base for their flying activity be it sport, commercial, or otherwise.

So, with that said, I want to give sort of a quick promo for a couple of things coming up in the month of February. Most of you know, a lot of you know, February is Black History Month in our country, let alone our county, and we have Fort Mose last year put on an inaugural rhythm and jazz, rhythm and blues program that was over the

1 top. It was fantastic.

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There -- there are artists that come from all over the country that participate, and that happens again this February. And it's a great show and it's at the Fort Mose park and it's a wonderful several-day event. And I would welcome any of you and the audience that are interested to try to make at least one show. It's fabulous.

The other thing that's coming up in February, and I say this a little bit tongue in cheek, is that one of my favorite artists is coming back to the amphitheatre.

The amphitheatre is one of the greater successes we've had in the county since we actively as a county took it on and built the amphitheatre and manage it. We've had tremendous success as far as the number of people in attendance.

In the first six months of 2022, we were the number one amphitheatre in the country for ticket sales for the first six months. Now granted, Red Rocks had a -- had a low count because it was showing in Colorado. The fact is all the other venues, we beat and it's really fantastic.

So I think it's February 23rd, 24th, and 25th one of my favorite artists, Willie Nelson --

1	MR.	TOPP:	Amen.				
2	COM	MISSIONE	ER DEAN:	 is	coming	to	the

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amphitheatre with his band, his family, and it's a wonderful show. But it's kind of interesting, because he's actually performing on a Friday night and Sunday night. What's happening on Saturday?

MS. LUDLOW: Right.

COMMISSIONER DEAN: The Beach Boys. And I have to share with you — this is why I say this is tongue in cheek in a way — is that the reason that it's Willie Nelson, Beach Boys, Willie Nelson is that if you were 90 years old, you'd need a day off, too, to recover from the Friday night show. So Willie just turned 90 this year. But he's still performing, but he needs a day off to rest. So he'll be there two nights with the Beach Boys in between.

So I share all that with you just to say I'm here to help to the extent we can as a county commission to make your -- your job a success. So I'll answer any questions that you have this morning, otherwise I look forward to working with you at least the next year, if not beyond, depending on our rotation.

25 CHAIRMAN OLSON: I just have a comment based

- 1 on what you said. 2. Red Rocks has harder seats than The Amp here. 3 You're sitting on stone at Red Rocks, if anyone's been there. People have to bring stadium chairs 5 with them when they come to --6 COMMISSIONER DEAN: Well, we beat them, 7 though, in the winter because it's a little chillier there than here --9 CHAIRMAN OLSON: Oh, absolutely. COMMISSIONER DEAN: -- in the summertime it 10 11 skyrockets. CHAIRMAN OLSON: Okay. Other -- are there any 12 1.3 questions for Commissioner Dean? 14 MR. CLARKE: A comment for you, Mr. Dean. One of our items on our agenda today is the 15 16 creation of a master planning committee, and one of 17 the provisions in there, it provides for 18 representatives of obviously the airport community, 19 the public at large, and agencies of the -- of the 20 St. Johns County government, including yourself if 21 you should choose to participate. But -- so I 2.2 would ask you to help us identify the appropriate 23 people from the government agencies that may be 2.4 part of that plan.
- 25 COMMISSIONER DEAN: I'll be glad to do that.

I can coordinate with Bob, if you wish. 1 MR. CLARKE: Yep. 2 3 CHAIRMAN OLSON: Actually, that reminds me. 4 The number one committee that we have is an audit committee on the docket to look at. And I 5 think one of ideal people, whoever chairs that 7 audit committee, would be to try to have -- see if Jesse Dunn might sit in on it. He is just 9 fabulous. 10 COMMISSIONER DEAN: Yeah. CHAIRMAN OLSON: He's the OMB director at the 11 12 county. I mean, he --13 MR. CLARKE: Yeah. 14 CHAIRMAN OLSON: -- would have wonderful 15 input. 16 MR. CLARKE: Yeah. 17 COMMISSIONER DEAN: I'll certainly reach out 18 to Hunter Conrad, our administrator, and Jesse and 19 see if we can't make that happen. 20 CHAIRMAN OLSON: Yeah, he's super, and I think 21 he would --2.2 COMMISSIONER DEAN: He gets pretty busy in the 23 springtime --2.4 CHAIRMAN OLSON: Yeah, yeah.

COMMISSIONER DEAN: -- because he's putting

- 1 together our somewhat large for our little county
- budget, so -- but to the extent he has time
- 3 available, that would be good.
- 4 CHAIRMAN OLSON: Yeah. Okay. Thank you.
- 5 MR. CLARKE: Could get copies of this
- 6 charter --
- 7 MS. LUDLOW: Thank you, Henry Dean. Good to
- 8 see you again.
- 9 COMMISSIONER DEAN: Yeah.
- MS. LUDLOW: Can everybody out there hear me?
- 11 MR. CLARKE: Yes.
- 12 MS. LUDLOW: Okay. Good. Well, I almost
- 13 couldn't hear Ed while he was speaking. I could
- not hear Dennis while he was speaking because if
- 15 you don't speak into the microphone, it doesn't get
- 16 recorded.
- MR. CLARKE: Okay.
- MS. LUDLOW: At that -- okay.
- 19 CHAIRMAN OLSON: Okay. Moving on to
- 20 Atlantic Aviation.
- MS. HARTMANN: No comment.
- 22 CHAIRMAN OLSON: No report there. Mr. Riera
- or Mr. Topp? Mr. Topp for SAAPA.
- MR. TOPP: Yeah. Good morning, everybody,
- Jaime Topp, president of SAAPA.

1	Jose could not make it today, so I'm here and
2	congratulations to the three new members. I think
3	we're going to have fun with this.

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Just real quick. SAAPA, we were talking in the last meeting about the Part 139 also, and hopefully we get there and do that because I think that's going to help the -- the airport tremendously. You know, try to do pancake breakfasts and fly-ins and, you know, make the location a point of interest to the community, because we serve the community and we should do something about that. Let them know that it's not just a bunch of people with just airplanes, there's a lot of other things here that can happen.

To that point, Dennis and I spent a little time with Passero, and we were talking about it and walked out over here to this park, and the SAAPA members, we are still very interested in helping get that cleared out, talk about some sort of -- some way to do the security and open it up so people can come and visit and use that park that's over there. And I know that's something that Ms. Chapman has some ideas about and I know that Jennifer has talked about it, also.

Also, the EAA 600 -- is Jerry here? No.

- They've got a bunch of ideas, also. And so, I'm
 going to work with them if we can get to this

 Part 139 situation and start doing some things and
 also the park.
- 5 And that goes also to Reba's -- the Aerospace Academy and we want to interface those 7 three entities and -- you know, I had an airport in 8 Tampa and we used the CAA or the -- yeah, the CAA a lot, and they would come out in their uniforms, you 9 10 know, and park cars and do different things and park airplanes and it worked out real well. And 11 12 actually we started that before Sun 'n Fun, and we 13 really kind of had the first Sun 'n Fun at our 14 airport.
 - So, the other thing I wanted to say, there's also a -- an air show at Jax Beach that we want to look at and see what happens there, because I think that's something we could look at for us once we get to the point we can have one here, because I know we used to have them here before I moved up here and that sounds really good.
- MS. LUDLOW: What's the date?

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MR. TOPP: You know, I don't know. I'll put
it out there. I think it's -- does anybody know
the Jax Beach air show date? No? Okay.

1	And the last thing is, is that SAAPA really
2	wants to let you know that we can interface with
3	the Authority in any way, shape, or form that we
4	can help grow this community, grow this airport,
5	and we've got a lot of guys and ladies that are
6	members now and it's been growing quite a bit, and
7	in fact, our last Christmas party was the largest
8	one we ever had and it was great.
9	But we appreciate y'all hosting us on the
L 0	airport with our rent and all that, but whatever we
11	can do to help, we're here. Thank you.
L2	CHAIRMAN OLSON: Thank you.
L3	MS. LUDLOW: Can I ask a question?
L 4	CHAIRMAN OLSON: Yeah, go ahead.
L 5	MS. LUDLOW: Jamie, would you explain to
L 6	everyone what Part 139 is?
L7	MR. TOPP: Yeah. That's the access badge that
L 8	you have to have to get on the airport it's
L 9	if I'm correct, yeah. It's right now because of
20	the airline that does or doesn't come in, you know,
21	we have the TSA issue and all of those things. And
22	if we can do away with that, that allows easier
23	access to the airport and better access to the

airport because, you know, it's just a public

airport. It's --

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              MS. LUDLOW: Do you know what steps you take
 2
          to --
 3
               MR. TOPP: Well, we can talk to the FSDO and
          start that conversation.
 5
               And I know we talked about this at last
          meeting here and I don't know if there's anything
 7
          there, but if there's anything I can do personally,
          I know the folks up at the Atlanta FSDO and a
          couple of others, and whatever I can do to help
10
          move that along and do any research, you let me
          know and I'll do it.
11
12
               MS. LUDLOW: And so, what you're saying is
13
          that Part 139 is -- is restrictive for -- for other
14
          people coming in like --
              MR. TOPP: Yeah, you have to have that
15
16
          badge --
17
              MS. LUDLOW: Yeah.
18
               MR. TOPP: -- you know, to get in here.
19
               CHAIRMAN OLSON: But don't we lose our 139
20
          certification if we relax the --
               MR. TOPP: Do we need it?
21
22
               MS. LUDLOW: Well, Part 121 --
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               CHAIRMAN OLSON: Well, I don't know.
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               MS. LUDLOW: -- is commercial.
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MR. TOPP: Yeah.

- 1 CHAIRMAN OLSON: Okay.
- MS. LUDLOW: You don't have to have Part 139.
- 3 MR. TOPP: So what came up at our last meeting
- 4 last Sat- -- that Saturday was that there are
- 5 airports here running commercial operations without
- 6 139 in the country.
- 7 MS. LUDLOW: Isn't it Part 121?
- 8 MR. TOPP: Well, 121 is what regulates the
- 9 airline.
- MS. LUDLOW: Oh, okay.
- MR. TOPP: 139 is the law about the security.
- MS. LUDLOW: Oh, I see. So if we didn't have
- 13 Part 139, one thing it would take away, TSA --
- MR. TOPP: Oversight.
- 15 MS. LUDLOW: -- investigations and things
- 16 like --
- 17 CHAIRMAN OLSON: Okay. Thank you.
- MR. TOPP: Thank you.
- 19 CHAIRMAN OLSON: Moving on, Northrop Grumman
- 20 representative? Northrop Grumman?
- 21 (Not present.)
- 22 CHAIRMAN OLSON: Not here today. Mr. Pittman,
- 23 air traffic manager, welcome.
- MS. LUDLOW: Yay.
- MR. PITTMAN: Good morning. My name's

L	Courtney	Pittm	an.	I'm	the	air	traffic	control
2	manager l	nere a	t the	tov	ver.			

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A few thing -- items for us. Traffic has gone down due to the Taxiway Bravo construction.

Usually we have a lot of cross-countries that come in and do full-stop taxi-backs. They don't get fuel; they just come here, land, taxi back to the departure end of the runway, and they take off.

So that's been reduced due to the, like I said, the Taxiway Bravo construction. And the way the taxiways are aligned on either side is really not conducive to a lot of pattern work, so that's reduced our traffic load immensely. But as soon as that -- we anticipate as soon as Taxiway Bravo's done, we're going to -- it's going to be crazy around here.

Any questions for me from -- I was -- this is a last minute for me, so if you have any questions, I'm ready to answer any questions and just let it go from there. And welcome to all the new board members. Some of y'all, I've seen before. Some, this is the first time.

CHAIRMAN OLSON: Questions for Mr. Pittman?

MR. CLARKE: Yeah, I just have one question of

Courtney. You just confirmed, you do record ops by

- runway; is that correct? 1 2 MR. PITTMAN: Negative. 3 MR. CLARKE: Oh, you don't. Okay. 4 MR. PITTMAN: Negative. No, we don't. What 5 we do is it's specific to if it's GA, air carrier, air taxiway, military, IFR, VFR, and then 7 overflights. MR. CLARKE: Okay. 9 MS. LUDLOW: Say that again. 10 MS. MARTIN: Overflights? MR. PITTMAN: Overflights, that's correct. 11 12 Overflights is like -- like when the Navy go up and 1.3 down the river, that's an overflight. They don't land here, they just transition down the river. 14 That's an overflight. 15 16 So it's air carrier, air taxi, GA, military. 17 Then it's broken down IFR, instrument flight rules, 18 to VFR, visual flight rules. But we don't break it 19 down any further than that. That's standard air 20 traffic control. 21 MS. LUDLOW: Okay. I got it. Oh, good. 22 Thank you.
- 24 CHAIRMAN OLSON: Yeah, thank you.

MR. PITTMAN: Anything else for me? That was

MR. PITTMAN: Yes, ma'am.

1	easy.
2	RESOLUTION 2023-01
3	CHAIRMAN OLSON: Okay. Moving on to new
4	business. Resolution 2023, security fencing gates
5	and access control.
6	MR. WUELLNER: Sure. This is the FDOT portion
7	of the upcoming or likely upcoming grants from FAA,
8	and it would provide for the DOT share. Just a
9	reminder that the FDOT share is date sensitive,
10	meaning you have to have a date established by
11	FDOT, in other words, execute the grant ahead of
12	being able to incur any eligible expenses against
13	the project.
14	We anticipate FAA funding on this over the
15	summer. It'd probably I would guess be out to bid
16	over the next couple of months for this job and
17	then prepare a grant application with the FAA so
18	that they can act on it over the summer, so
19	And then I would guess the work based on the
20	timing of the grant some time in the fall.
21	CHAIRMAN OLSON: And this is replacement
22	MR. WUELLNER: It's replacement.
23	CHAIRMAN OLSON: of security fencing?
24	MR. WUELLNER: Yeah.
25	CHAIRMAN OLSON: Okay.

- MS. LUDLOW: Okay. I have a question. 1 2 Because I'm -- I read all that and I saw that if --3 that we are contributing \$75,000 and -- well, just contributing \$75,000. 5 So it's a total of a million five, but on the chart that you gave us, the red indicates what you are replacing, but what is the blue? Because 7 that's at the end of Runway 13, and I can't see 9 that we want chain link fence at the end of the 10 runway. MR. WUELLNER: Yeah, there's no -- no fence 11 12 proposed at the end of the runway. MS. LUDLOW: What is the blue line? 1.3 14 MR. WUELLNER: I think it was a special fence that was being evaluated, but it's not in the 15 16 project. I'm not seeing it at this. 17 MS. LUDLOW: I can't read it. 18 CHAIRMAN OLSON: It says new -- new shoreline 19 fence. 20 MS. LUDLOW: New shoreline fence? 21 So, if we -- what I'm saying is if we -- the 22 grants are great, but we should have some say-so
- 24 MR. WUELLNER: The blue section is not in the project as fencing.

about where the fencing is going.

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MS. LUDLOW: Pardon me?
 1
 2.
               MR. WUELLNER: The blue section is not in the
 3
          project as fencing. It's on your drawing just
          depicting it, the secured area, but it's not --
 5
          it's not fencing.
 6
               CHAIRMAN OLSON: So it's only the red.
 7
              MR. WUELLNER: Right.
               CHAIRMAN OLSON: Only the red.
 8
 9
               MS. LUDLOW: Okay. So what is the blue?
               MR. WUELLNER: The blue was a frangible
10
          fencing that was looked at a long time ago, but the
11
12
          price and the like -- it's got to meet requirements
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          of being in the safety area, and there's no real
14
          alternative at this point, so it will remain
          unfenced at this point just as it is today.
15
16
               MS. LUDLOW: So where the blue lines are
17
          remains unfenced.
18
               MR. WUELLNER: Correct.
19
              MS. LUDLOW: Will remain unfenced.
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              MR. WUELLNER: Correct.
21
               MS. LUDLOW: Okay. Thank you.
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               MR. WUELLNER: The exhibit's older.
23
          why it's on there.
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               MR. CLARKE: Will that be the existing
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perimeter?

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MR. WUELLNER: Essentially. There are a few
 1
 2
          tweaks in specific areas, but largely it's existing
 3
          fence line.
 4
               MR. CLARKE: So -- so if we acquire the
 5
          property on the northwest -- or northeast quadrant,
 6
          then we'll have to extend this current- -- new
          fencing?
 7
               MR. WUELLNER: Depending on the timing at this
 9
          point, yes, it would have to be changed again when
          you get the actual road alignment out there.
10
11
              MR. CLARKE: Do we know how much per linear
          foot it is?
12
1.3
              MR. WUELLNER: It's not been bid yet.
              MR. CLARKE: It hasn't? Okay. All right.
14
15
          Thank you.
16
               MR. WUELLNER: We'll have that number probably
17
          April, early May.
18
              MR. CLARKE: Okay.
19
               CHAIRMAN OLSON: Okay. Any other discussion
20
          about this resolution? And if not, is there a
21
         motion?
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               MS. LUDLOW: Do we have to make a motion on
23
         it?
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CHAIRMAN OLSON: It's a resolution.

MR. WUELLNER: You have to adopt the

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1
         resolution.
 2
              MR. CLARKE: So move.
              MR. WUELLNER: You would adopt the resolution.
 3
 4
              MR. CLARKE: I'll move.
 5
               CHAIRMAN OLSON: Okay.
 6
              MS. LIOTTA: Second.
 7
               CHAIRMAN OLSON: We have a motion made and a
          motion seconded. Mr. Clarke made the motion.
 9
          Ms. Liotta seconded the motion. All in favor?
10
              MS. LUDLOW: Aye.
11
              MS. LIOTTA: Aye.
12
              MS. CASH-CHAPMAN: Aye.
13
              MR. CLARKE: Aye.
               CHAIRMAN OLSON: Aye. Opposed?
14
15
                              (None.)
16
               CHAIRMAN OLSON: The resolution is passed.
17
               AIRPORT LEGAL SERVICES SOLICITATION
18
               CHAIRMAN OLSON: Now we go to airport legal
          services solicitation. Ms. Liotta.
19
20
               MS. LIOTTA: Yeah, I think this -- this will
21
          be relatively quick.
22
               I worked with -- after the last meeting, I
23
          worked to get the RFQ adjusted, split it into two
24
          as discussed, one for a general services and
25
          another one just specifically for aviation.
```

Those are out. It was sent out specifically 1 2 to everybody who had previously responded and also 3 to the same general channels. The deadline for 4 responses is February 3rd. I've -- as I'm looking 5 at my e-mails last night, I didn't see any -- any responses in yet. But at the next meeting, we'll have had a chance to get them in and have looked at 7 them and -- for discussion and, you know, hopefully 9 be able to -- to select those two positions. 10 CHAIRMAN OLSON: Okay. So we are seeking -the RFQ is seeking both a specialist firm 11 12 specializing in aviation law --1.3 MS. LIOTTA: Yes, there's two separate RFQs. 14 CHAIRMAN OLSON: Okay. MS. LIOTTA: One of them speaks to general 15 16 services and the other one only for the aviation 17 specialty. 18 CHAIRMAN OLSON: Okay. Okay. Any questions 19 for Ms. Liotta about that ongoing? 20 MS. LUDLOW: Yes. 21 CHAIRMAN OLSON: And we anticipate then on the 2.2 13th to --23 MS. LUDLOW: 3rd. 2.4 MS. LIOTTA: Well, the responses will need to 25 be in by the 3rd so we'll have a chance to look at

1	them, and at the next meeting after that, we can
2	I think the plan right now is to have people who
3	want to who did who did respond, if they want
4	to come in and do a short presentation and talk to
5	us before we make a decision, that would be that
6	would be the fastest way to get it done, is to do
7	it at the next meeting after that.
8	CHAIRMAN OLSON: Okay.
9	MS. LUDLOW: I do have a question. So you
10	separated them into general and aviation.
11	MS. LIOTTA: Correct. One of them is aviation
12	only and then other one is more of a general
13	counsel everything else.
14	MS. LUDLOW: And so, on general aviation,
15	would not be required and then in aviation, are you
16	requiring them to be St. Johns County based?
17	MS. LIOTTA: Well, both RFQs have a preference
18	for St. Johns County offices, yes, but there
19	it's not an absolute requirement, but it is in
20	there as a preference.
21	MS. LUDLOW: Okay. Thank you.
22	CHAIRMAN OLSON: Any other discussion or
23	questions?
24	(None.)

CHAIRMAN OLSON: Okay. Thank you for the

- 1 update, Ms. Liotta.
- MS. LIOTTA: I would make one more comment.

The RFQs were largely based on the most recent

RFQ from Orlando, which is within the last six

months. I thought it was a good guide and that's

actually what Mr. Burnett used -- Burnett used on

7 the first one.

1.3

There -- there was something of interest in there that I wasn't able to put in ours. There was a statement about their policy for what they pay. And so it actually set forth the rates that the airport was willing to pay as opposed to just the providers giving the rates. So we don't have that policy, so I didn't just copy and paste that over. But I thought that would be very much interesting and -- for us to look at as a guideline for hourly rates.

I don't remember exactly offhand what it was, but for the partner, like the top level billing rate was somewhere, 465 I think was the number, per hour, which was quite different than some of the —the quotes we got on the first response.

So I think, you know, again we don't have that as a set policy, but I think that would be -- would be a good guide for us when we look at the

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1
          responses.
 2
               MS. LUDLOW: Okay. And one more thing. Can
 3
          the board have a copy of those RFQs?
 4
              MS. LIOTTA: Yes, I think --
 5
              MR. WUELLNER: They were sent to you via
 6
          e-mail.
 7
              MS. LUDLOW: The new ones?
 8
              MR. WUELLNER: Uh-huh.
 9
              MS. LUDLOW: The general and the aviation have
          been sent to us?
10
               CHAIRMAN OLSON: I'm not sure we received --
11
12
              MS. LUDLOW: I don't remember anything like
13
          that.
14
               CHAIRMAN OLSON: I don't, either.
              MS. LUDLOW: No, they weren't sent.
15
16
              MR. BURNETT: I will forward them to you right
17
          now. I -- I believe they were sent, but I'll make
18
          sure.
19
              MS. LUDLOW: And, Jennifer -- I mean, Mrs. --
20
          Ms. Liotta, who will do the -- who is the committee
21
          or who will choose or what will you do? What's the
22
          procedure? You will ask them to come in and will
23
          you ask them to meet with the board at some point?
2.4
              MS. LIOTTA: Well, I think right now, I mean,
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that's up -- that's up to the Authority, not

1	specifically me, but the I think the tentative
2	plan is to be able to have it on the agenda for the
3	next meeting for a selection so that anyone who's
4	applied can come in and make a presentation.
5	If we we'll know more after February 3rd
6	what total numbers we're looking at, and if that
7	seems really overwhelming, you know, if the
8	board if the Authority wants that to be
9	short-listed and wants me to work to do that, I'm
10	happy to do that, but, you know, we kind we
11	don't know what kind of response we're going to
12	receive right now.
13	MS. LUDLOW: Okay. So we'll get copies and
14	then we'll know after February 3rd how many
15	replied.
16	MS. LIOTTA: Yes.
17	MS. LUDLOW: Okay. Thank you.
18	ADK - EXECUTIVE DIRECTOR & CFO SEARCH
19	CHAIRMAN OLSON: Okay. Moving on, the next
20	item then would be executive director and CFO
21	search.
22	Following up on our previous meeting
23	meeting, we have brought in today Blake Astran from
24	ADK. And the board has received some materials,
25	memorandum from me summarizing where we were with

board direction that we and the ongoing -- the work 1 2 for the deputy that we meet with ADK and seek out 3 proposal for a new search for executive director 4 and a new -- and a search for CFO. 5 Along the way, it became -- there was -- is an 6 option on the executive director's search, and that is as summarized in the memorandum. Looking at 7 three -- the three top rank candidates for the 9 deputy -- yes? 10 MS. LIOTTA: I'm sorry to interrupt. Just a small point of order. I think we accidentally 11 12 skipped public comment on the last two items. CHAIRMAN OLSON: Oh. Oh, actions. Yeah, 1.3 14 public comment. Let's see. Which two items were they? Oh, yes. Okay. So the security fencing. 15 16 MS. LIOTTA: Yes. 17 CHAIRMAN OLSON: Okay. Public comment -- oh, 18 yes. I'm sorry. Where is my comment sheet? Oh, 19 yeah, here. 20 MS. LIOTTA: I'm not sure there is any, but 21 yeah. 2.2 CHAIRMAN OLSON: We have a public comment, 23 yes, on those two items. 2.4 Mr. Liotta, you are signed up for -- I

apologize for overlooking that public comment on

- the resolution regarding new security fencing as -so have at it.
- 3 MR. LIOTTA: Matt Liotta, 93 Lake Mist, 4 St. Johns.

5 In regard to the fencing, we're a tenant over at Hangar 5, which is an Atlantic-run facility. We 7 have a gate there now. The way the configuration 8 of the building is, is there's parking out front and then there's a ramp behind. But you can't 9 10 access the parking without going through the gate, and there's no easy way to interface with someone 11 12 who might be at the gate waiting. Unless they call 13 us or we happen to see them, we have no idea that 14 somebody's at the gate.

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A better approach we think would be for the gate to be at the side of the building when you access the ramp and allow for public access to the parking area. And so, as you consider changes to the gate and the fencing, we'd like you to consider making a change over there that would be better use of the building.

CHAIRMAN OLSON: Is that fencing part of the replacement right now? I'd have to look at the map. Do we know if the fencing --

MR. LIOTTA: I don't think the public knows

what is the entire fencing project. But to the 1 2 extent that the Authority is considering what work 3 they're going to do on the fencing project and seeking public funds to do that, we would 5 request --6 CHAIRMAN OLSON: Okay. MR. LIOTTA: -- that --7 CHAIRMAN OLSON: Okay. So --8 9 MR. LIOTTA: -- you know, improvements to it would be done --10 CHAIRMAN OLSON: Okay. It's part of the red 11 12 area, it looks like. So it may very well be we 13 need to -- I think the main thing is to take under 14 advisement your comments right now, and I'm not sure what else we can do --15 16 MR. LIOTTA: Right. 17 CHAIRMAN OLSON: -- other than --18 MR. LIOTTA: And there may be other tenants 19 that know of similar situations at the airport 20 where if there was a modification to the fence and 21 the gating, that would be superior from their point 22 of view. Maybe you can solicit that. Maybe SAAPA 23 has some point of view. 2.4 But I know at least over at Hangar 5, we 25 actually stopped asking people to come to Hangar 5

and we now have to taxi over to Atlantic, because 1 2 it was just too challenging to actually have people 3 come and go through there. 4 CHAIRMAN OLSON: Okay. Thank you on that. 5 The input's gone into the record. 6 MS. LUDLOW: Would -- would that be a job just 7 for maintenance to do, just to move a gate? MR. LIOTTA: I -- I don't know what the scope 8 9 is, but, you know, there -- there is a road that 10 goes from the parking lot to the ramp, and if the fence could be resituated such that the gate is on 11 12 that road on the side of the building, I think 13 there is a way that you can make this happen. 14 Although, there might be other considerations, like 15 the next door over hangar, that might impact on how 16 you do this. 17 CHAIRMAN OLSON: Okay. 18 MR. LIOTTA: You might have multiple changes. 19 CHAIRMAN OLSON: So looks like that this input 20 that you have just made could be taken under 21 advisement in the -- in the final engineering 22 before this project is -- I mean, presumably 23 there's -- the next step is final plans and 24 contracting for construction or installation.

MR. LIOTTA: Right. I'm just not sure --

- 1 CHAIRMAN OLSON: Yeah.
- 2 MR. LIOTTA: -- how much of this has to be
- 3 figured out before you get the grant done.
- 4 MR. WUELLNER: If I may. It's already in
- 5 there.
- 6 CHAIRMAN OLSON: Oh, it is?
- 7 MR. WUELLNER: The accommodation's already in
- 8 there.
- 9 MS. LUDLOW: I'm sorry, I didn't hear you.
- 10 MR. WUELLNER: The accommodation of the fence
- 11 changing is already in the project.
- 12 MS. LUDLOW: Okay. Is that going to be in
- 13 2023 or 2024?
- MR. WUELLNER: No, it's this current year. It
- 15 will be awarded or FAA grant is expected over the
- summer and work would start this fall some time.
- 17 MS. LUDLOW: This fall.
- MR. WUELLNER: But it's included.
- 19 CHAIRMAN OLSON: Okay. Good.
- MR. LIOTTA: Great.
- 21 CHAIRMAN OLSON: Okay. And the other item
- 22 that you're on for that we've gone past is legal
- 23 services solicitation.
- MR. LIOTTA: So, I have spoken to a number of
- lawyers in the area in regard to this, and a number

of them commented that they weren't going to apply
because they had points of view on the history of
the airport and but what their points of view
are not relevant, but they felt like the past
history of the airport was not something they
wanted to sign up for.

2.4

And so, to the extent that the airport is trying to make a change and do things a different way in the future, maybe the Authority should consider some sort of statement to send out with this RFQ letting them know that you -- you are seeking a different style approach and, you know, ask them to consider applying. I just want you to know that there's -- there's that point of view out there.

CHAIRMAN OLSON: Okay. Thank you. Okay. Back to executive search. Let's see.

So, I was explaining as a leadoff the opportunity that -- sort of a direction that this board now has an opportunity to -- to decide, and that is whether -- on the executive director search, whether a totally new search is mounted at this point for executive director -- and you have the proposal for that and ADK stands ready to do that and you've seen their credentials -- or to

have a timeout or -- to consider the finalists for
the deputy post.

1.3

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2.4

The qualifications of the three finalists

were -- a summary of qualifications were provided

to the board on Saturday. I apologize for that

coming out, but it was only late Friday that

Mr. Astran was able to confirm with -- that all

three of these candidates were interested and

willing to have their identities and their

information brought forth in this meeting.

As part of sitting in on the prior search for a deputy, I can say that I have seen a video interview or participated in a video interview of two of these three candidates.

They come off as being very strong. I believe one of the two was stronger than the other from a video interview standpoint. We can talk about that at any point if the board wants to. And then the third candidate, which — who also dropped out along with the second one before final interview, the third candidate is from — is one I'm less familiar with other than what's on the paper. So we have — we have that opportunity.

It needs board direction. There's -- there advantages of looking at these three. Number one

1	is they were evaluated with the idea that they were
2	fully qualified to step into the director position
3	at any point, and so I think that that's a a
4	factor.

Plus, the amount of -- I mean, if there was a successful selection this board made from one of those three, that would save a heck of a lot of time and money mounting a totally new search.

So again, we have Blake Astran, who, Blake, I probably didn't cover everything and there may be questions for you, so come forward --

MR. ASTRAN: Sure.

CHAIRMAN OLSON: -- and we can discuss this further. So questions, discussion? Has anyone -- everyone had a chance to look at what was provided on Saturday?

MS. LUDLOW: Yes, and I do. I did go over them very well and I can say I had a definite -- I could say I had a definite no but I didn't have a definite yes.

MR. ASTRAN: Well, I -- it's tough to draw conclusions from a sheet of paper, and so what might -- you might not have a definite no, but you might interview that person virtually and be like, you know, they actually look really good. So --

1	but	I'm	happy	to	disc	cuss	the	advantages	and
2	disa	advar	ntages	of	the	curi	rent	situation.	

1.3

These three candidates have all applied. They were all vetted. The one that dropped out that didn't get the executive summary, we know very well from our firm is a very top candidate. He actually just called me two minutes ago and wanted to let me -- reassure me that he was interested in this role and that he was -- his name was okay being let out.

So leads us to where we are today. You can move forward with three candidates that were provided. What that would look like could be maybe a virtual interview with the board and those three candidates and then invite the top candidate to come in. I think that's kind of the plan last time.

The other option is to do a -- a full-blown search and put it out there and see who applies. That will take a lot more time. As Bob said, it will be more costly.

The way that the contract that we have currently is, if you were to choose one of those three candidates, it's just a referral fee. It's a flat fee of \$10,000, as opposed to a full-service

1 fee, which is closer to 40-.

2.4

The advantage of hiring a -- another advantage of hiring -- or working with one of those three candidates is that you have a CFO search that you're going to be wanting to be doing as well. It is my recommendation that most likely the new executive director is probably going to want to have a say in that search of who's going to be their CFO so he can get started on that quicker.

Certainly we can do both at the same time, but again, it's -- if it were me applying for a job and wanting to be a board director, I would want to say a say in who the CFO is or -- CFO/COO, whatever we're going to call the role.

The advantage of doing a full-blown search, we might get some great candidates and -- and people that weren't interested before that might be interested now. And so, the -- it could go both ways.

I do think you have three good candidates, but it's -- you could kind of take a two-pronged approach as well. You could see what you got in these candidates and if you like one of them, move forward. If not, we can go ahead and do a search. But that's -- that's kind of our -- what Bob and I

- were thinking as we were talking about this.
- MS. LUDLOW: I have a question.
- 3 MR. ASTRAN: Go ahead.
- 4 MS. LUDLOW: Are all three of these readily
- 5 available or --
- 6 MR. ASTRAN: Yeah.
- 7 MS. LUDLOW: -- when -- they were available to
- 8 move to Florida at any time?
- 9 MR. ASTRAN: Yeah. So we do a screening
- 10 process, and in our screening process we -- not
- only do candidates just submit their resumés, but
- they go through a rigorous what I call intensive
- 13 screening process.
- One of it is a set of essay questions, and in
- those essay questions, we confirm that they're
- within the salary range. They have to write, yes,
- 17 they're within that range. We confirm that they
- have any barriers to relocation. When can you
- 19 start? How much notice would you need to give? We
- 20 like to know everything before someone signs on the
- dotted line so that we know when an offer is made,
- they're going to accept and we're not going to find
- out anything, hey, I want more money or I can't
- move until the summer or whatever it is.
- So, yes, all three are readily available,

- 1 they're very willing, and they all really want this
- 2 job.
- 3 MS. LUDLOW: Okay. So I have New York and
- 4 Oregon and I forgot the other.
- 5 MR. ASTRAN: So Oregon is now North Carolina.
- 6 MS. LUDLOW: Oh, North Carolina.
- 7 MR. ASTRAN: And so that was part of the
- 8 reason he left his airport on good terms. They
- 9 really think highly of him. He recommended ADK to
- do his replacement there, which we're doing. He
- 11 took a job in the private sector. He talked it
- 12 over.
- 13 The reason for the delay was because -- he was
- the last one I had to hear from -- he really had to
- talk it over with his wife. They're really
- interested in Florida. They wanted to be back on
- 17 the east -- east coast. But, yes, they are -- the
- third is in Florida.
- MS. LUDLOW: Okay. So New York and
- North Carolina and where was the other?
- MR. ASTRAN: Florida.
- 22 MS. LUDLOW: Yeah, here in Florida. Thank
- you. I missed that one.
- 24 MR. ASTRAN: And it's -- it's -- when we did
- the last search, even though we didn't end up with

a successful candidate, we got a lot of candidates. 1 2 Florida is -- Florida is a hot destination, 3 terrible pun, but people want to get here. And especially an airport director search, especially 5 St. Johns County. So it will be -- it won't be for a lack of candidates if the search goes back out. CHAIRMAN OLSON: So --7 MS. CASH-CHAPMAN: Can I ask a question? Do 8 we have a reason as to why they withdrew? 9 10 MR. ASTRAN: Yeah. Yeah. So, the first candidate from Oregon, he's very 11 12 highly qualified. Again, we think very highly of 1.3 him. He got the job in North Carolina. 14 private sector job. It pays a little bit better. 15 It allowed him to get to where he wanted to be at 16 the time. 17 The process for the deputy executive director 18 for a variety of different reasons, it -- it dragged on, probably way too long --19 20 MS. CASH-CHAPMAN: Okay. 21 MR. ASTRAN: -- and it was just getting too 22 much time for him and he said, look, I respectfully 23 decline.

The second candidate, I'll have to look back

why he withdrew. Bob, I'm not sure if you

2.4

- 1 remember. And the third one just wasn't selected,
- 2 right? Carver, I believe just --
- 3 CHAIRMAN OLSON: Yeah, yeah, yeah.
- 4 MR. ASTRAN: He -- they would have -- you guys
- 5 would have liked him but there was another
- 6 candidate that was selected, but -- so it was just
- 7 the two really that withdrew, but...
- 8 MS. CASH-CHAPMAN: Okay.
- 9 MR. ASTRAN: Yeah.
- MS. CASH-CHAPMAN: Thank you.
- MR. ASTRAN: Tough choice.
- There is one other consideration. Talking
- about the advantages, these candidates have all
- been vetted so it could be a quick process. Quick
- is good and you have time to work with.
- Diversity, if that's -- if that's any concern
- 17 at all, it's no -- there's virtually no diversity.
- If you're -- you know, perception-wise and if the
- 19 public were to see, hey, we've got three white
- 20 males being interviewed for the executive director
- consideration, did they consider anyone else? We
- 22 did. If you want to, you know, date it back to the
- candidate pool, we did get diverse candidates. So
- these would just be kind of three finalists so to
- speak, so -- but food for thought.

1	CHAIRMAN OLSON: I would just add from my
2	exposure to this during the deputy search is that
3	at least two of these candidates, we just heard
4	that there's no diversity, but they're very
5	different in their personalities
6	MR. ASTRAN: Correct.
7	CHAIRMAN OLSON: and appear to be different
8	in the way they approach their work.
9	One of these candidates was extremely high
10	displayed extremely high energy and great
11	communicator. And I put down on my paper just the
12	word "accelerator." Anything that that we
13	wanted to do would happen a lot faster, is my
14	impression under this. Plus I think, you know,
15	looking at what what point they are in their
16	careers is important, also.
17	The other candidate, the Florida candidate, is
18	managing an airport that is under a county,
19	Martin County. So he is essentially a division
20	head within the county structure. But he's here
21	and he's very personable.
22	I didn't feel high on this individual on the
23	interview because I felt he didn't display a lot of
24	smooth confidence, unlike the New York guy maybe,

but I had an opportunity to visit that airport at

- 1 Stuart, and they have really strong FBO presence.
- In fact, the FBO is providing all their hangars
- 3 there. The county sort of manages just airport
- 4 issues and site things at the airport. They're
- 5 also -- they also just completed a new fence
- 6 project. But I had a lot better impression of this
- 7 individual being on the site with him and just
- 8 touring.

reasons.

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And my visit was, I emphasize when I

scheduled, it was unrelated to any search effort

and we did not discuss the search or the position

here at -- while I was on-site with him, which was

about an hour and a half I spent there and at the

FBOs just as a getting to know what's happening

down there because I happened to be there for other

So, anyway, that individual would not have had experience working for yet -- and maybe that's why he's interested in this job, working for a -- directly for an elected authority board and responding and handling an independent authority, but most likely would have the capability of doing that.

By the way, Stuart, with the -- and I don't want to go on, except I just have to say this.

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Their T-hangar rents are -- seemed -- I think they
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 2
          were more than double what we have here. And it
 3
          may be because when a private business develops
 4
          T-hangars, they don't get the FDOT grants, and plus
 5
          the market is a lot, I guess, different down there.
 6
          They have a -- so, that's all I'll say as far as
 7
          that on insight.
                                   What the gentleman's
 8
               MR. ASTRAN: Yeah.
          referring to, making his reporting to a board is --
 9
10
          is highly desirable, especially from candidates
          that either work for a city or a county. It's --
11
12
          in the industry, any time you can get to a board
13
          position, it's -- it's preferred.
14
               MS. LUDLOW: What's the next step?
               CHAIRMAN OLSON: Well, the -- the --
15
16
               MR. ASTRAN: Up to you.
17
               MS. LUDLOW: Do we get to --
18
               CHAIRMAN OLSON: Do you want to respond what
          the next step is or the decision?
19
20
               MR. ASTRAN: So here's -- here's what the next
21
          step is.
22
               If you guys were to want to move forward with
          the three candidates, you can either approve the
23
2.4
          CFO -- I guess I could have -- probably send a
25
          separate proposal and that could probably maybe be
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1	voted on at a later date if we're not going to do
2	that right away. Or, if you did want to move
3	forward with a full-service search on the executive
4	director and the CFO, you have the proposal, you
5	can move forward with that.

2.4

I think my recommendation really would be that you have what I know is at least one very good candidate that's highly sought after. The two others I think would make great candidates. I think it's worth talking to them and doing possibly interviews and — with the board, or if there's a smaller committee, I don't know if there — you know, if there's a — I'll help coordinate those interviews and then maybe bring the top one or two in person and see how they do.

These candidates have been through a lot through our process. Mr. Olson was referring to a video interview. We make the candidates answer three questions while filming themselves. It's a little daunting. Some people do not like that.

New York people can respond a little bit
better than some Florida people, so we caution to
try to not draw too many judgments from people.

The point is to see them, how they talk, how
they -- you know, it's probably going to be the

1	face of your airport. But then you meet someone ir
2	person and and you see them and it changes your
3	mind a little bit.
4	So these candidates have all been highly
5	screened. I think if you were to move forward
6	interviewing those three candidates would just
7	speed along the process on the on everything.
8	MS. LUDLOW: Then do Bob, so we had we
9	had a committee and so you got to meet some of
L 0	them. So does the board get to meet them before we
11	vote on them?
_2	MR. ASTRAN: You mean as in who you interview?
_3	MS. LUDLOW: Yes.
L 4	MR. ASTRAN: Yeah, yeah. I well, that
15	would be kind of I guess how you guys would move
L 6	forward.
L 7	CHAIRMAN OLSON: I would think whatever
L 8	scenario we're talking about, Blake just mentioned
L 9	the next step would be could be interviews by
20	video where they're we've got the capability
21	MR. ASTRAN: Sure.
22	CHAIRMAN OLSON: in this room or at I
23	guess we can't have a we can't have fit maybe
2.4	we could schedule it as a public meeting in the

conference room at the airport administration

- office. That's very well equipped for this. For
- 2 the board to -- to meet and directly even ask our
- 3 own questions of these candidates remotely.
- 4 But one way or the other, it seems like for
- 5 this kind of search for the executive director,
- 6 they would be physically present here and interact,
- 7 a finalist would be here before the board made the
- 8 final decision --
- 9 MR. ASTRAN: Absolutely.
- 10 CHAIRMAN OLSON: -- to hire them.
- MR. ASTRAN: Absolutely, yeah.
- 12 They would want to be here. You'd want to see
- 13 that person face-to-face. We can do an interview
- panel style. We can do -- I've done a town hall
- 15 style where you have anyone from the public that
- wants to come and possibly ask a question. Usually
- if you have a finalist coming in, it's nothing --
- 18 MS. LUDLOW: So the question today is, do we
- 19 want to decide from these three or --
- MR. ASTRAN: Correct.
- MS. LUDLOW: -- have another search.
- MR. ASTRAN: That's correct.
- MS. LUDLOW: That's the big question today.
- 24 CHAIRMAN OLSON: Uh-huh.
- MR. ASTRAN: Yes.

CHAIRMAN OLSON: Uh-huh. 1 2 MR. CLARKE: (Inaudible.) 3 (Court reporter interruption.) MR. CLARKE: I -- I asked the chairman if 5 it -- perhaps we would poll the board to see what our preference is. 7 CHAIRMAN OLSON: I can -- I can -- yeah, we can -- we can go -- let me go alphabetically again, 8 9 just thoughts, and I'm polling or seeking out what each board member thinks about this at this point. 10 Ms. Cash-Chapman? 11 12 MS. CASH-CHAPMAN: I would agree with the 1.3 recommendation. I think that we can move forward 14 with looking at the three qualified candidates that have come through to us, not excluding -- and I 15 16 don't want to put Mr. Wuellner on the spot, but not 17 excluding that he is also still open to apply for 18 this position as well. 19 So we do potentially have four candidates that 20 I think that we should move forward with and I 21 think that because we're trying to do this timely, 2.2 that it would make the most sense to move forward 23 with at least these three candidates. 2.4 And I -- honestly I don't know that I would

even do a virtual interview with them. I think

L	that we would just narrow them down and bring the
2	top two here. Because I feel like that first round
3	of interviews, that's already kind of been done
1	through the company prior to. So if we can figure
D	out would we want to bring it down to and invite
5	the top ones here, that we should just move forward
7	with that.
3	CHAIRMAN OLSON: So you think not to I

CHAIRMAN OLSON: So you think not to -- I

mean, do you -- don't you think we need to give all

three the same exposure to us and the opportunity

for --

MS. CASH-CHAPMAN: I mean, if we want to bring all three of them here, I don't --

CHAIRMAN OLSON: No. I mean video interviews.

MS. CASH-CHAPMAN: But if we do a video interview with each of them, I don't know how many -- how much more we would be able to narrow down from that instead of just bringing them here and letting them go through the full interview process with all of us instead of prolonging this any more than we --

CHAIRMAN OLSON: Well, it's -- I guess it's cost, and you can -- I mean, this -- it was my first experience to sit in on, but to be able to have -- it's like you're Zooming with someone.

MR. ASTRAN: Yeah. 1 2 CHAIRMAN OLSON: So you have an opportunity to 3 ask questions and -- that might come to your mind 4 during the meeting, and there -- I was amazed at 5 the insight one can get from that. So I'll just say that. 7 MR. ASTRAN: We -- one thing that we were doing before -- and I agree with the chairman; you 8 can get a lot of information from the interview --9 10 and that the plan was to bring one finalist -- I think we were going to invite their spouse as well 11 12 and -- and make it more of a spend a day or a 1.3 weekend here. If these people are going to be 14 coming from out of state --15 MS. CASH-CHAPMAN: Okay. 16 MR. ASTRAN: -- that might want to look at 17 possible housing, especially if it's just one 18 finalist, the school system, whatever it is that 19 they -- you know. So --20 MS. CASH-CHAPMAN: So the goal wasn't to bring 21 them here and do an interview with us --2.2 MR. ASTRAN: Correct. 23 MS. CASH-CHAPMAN: -- an interview with the 24 public, and do a like a day of --

MR. ASTRAN: The goal was to have one finalist

that was more formality that hopefully if all went 1 2 well when they came here and -- and did everything, 3 that it would be a good fit and that would be the one to move forward in kind of a show of good 5 faith, bring the spouse, maybe go out to dinner or breakfast with a board member, whatever it was, but you know --7 MS. CASH-CHAPMAN: Okay. All right. 9 MR. ASTRAN: -- that was the --10 MS. CASH-CHAPMAN: I thought we were bringing 11 them and doing --12 MR. ASTRAN: No. 1.3 MS. CASH-CHAPMAN: -- a Zoom interview and 14 then bringing them here to do another interview and --15 16 CHAIRMAN OLSON: No. 17 MS. CASH-CHAPMAN: So that was just a --18 MR. ASTRAN: No. Yeah, so it would like once 19 you've interviewed to kind of determine who you 20 want to bring in as finalist, I think you'd be able 21 to glean that information from -- from a 45-minute 2.2 to an hour Zoom interview. 23 MS. CASH-CHAPMAN: Okay. MS. LIOTTA: So is the plan to do an 2.4

on-the-record Zoom interview so we can all be

```
there?
 1
 2
              MR. ASTRAN: Correct.
 3
              MS. LIOTTA: Okay. Now we would do that with
          all three again. Because I know two of them, when
 5
          it was the assistant director, it was a different
 6
          job.
 7
              MR. ASTRAN: It was different job, different
          panel. It was --
 8
 9
              MS. LIOTTA: Okay.
10
              MR. ASTRAN: -- with myself --
11
               CHAIRMAN OLSON: Yeah, we'd do it all three.
12
               See, the prior search, the dep- -- the deputy
13
          executive director, in most organizations, in
          public, that's -- that is a -- that final selection
14
          is the executive director's decision because we
15
16
          look to our executive director for whatever
17
          administrative --
18
              MS. LIOTTA: Right. That makes sense.
19
               CHAIRMAN OLSON: -- things.
20
              MS. LIOTTA: Okay.
21
               CHAIRMAN OLSON: So this changes the way the
22
          board would be handling this.
23
               MS. LIOTTA: Yeah, it's good to clarify that
24
          we're not going to be relying on the prior
25
          interviews. That's --
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MR. ASTRAN: No, it's different questions, 1 2 different job set, different things that you guys 3 are looking for. And it's going to be somebody that's running your airport. 5 CHAIRMAN OLSON: Mr. Clarke, do you want to share your thoughts at this point? MR. CLARKE: I'm comfortable with the three 7 candidates we have and I believe we should move forward and based on Mr. Astran's recommendations as to how to proceed, they're the experts and I 10 defer to their judgment. 11 12 CHAIRMAN OLSON: Okay. 1.3 MR. CLARKE: Nice to meet you in person. 14 MR. ASTRAN: Nice to meet you. I enjoyed --MR. CLARKE: We had a conversation the other 15 16 day. 17 MR. ASTRAN: -- talking to you. 18 CHAIRMAN OLSON: Other -- Ms. Liotta? 19 MS. LIOTTA: I same, agree, we should proceed 20 as recommended. 21 CHAIRMAN OLSON: Okay. Ms. Ludlow? 2.2 MS. LUDLOW: Good. Yes. I have a question. 23 Is this for only the CFO or COO or --2.4 MR. ASTRAN: Well, that -- this is only for

the executive director.

- 1 MS. LUDLOW: Okay. Nothing to do -2 MR. ASTRAN: Yeah. So that's I guess
- 3 another --

searches.

- 4 MR. CLARKE: Separate issue.
- 5 MR. ASTRAN: Yeah, that is a separate issue.
- And my -- my recommendation would be what I

 can do is send a new proposal with that one because

 that would be a different fee. It will cheaper

 than what the proposal has to do which included two
- So the question for you is -- my guess is and recommendation is not to move forward with the CFO search at this time until you have an executive director in place who can have a say in the CFO search.
- MS. LUDLOW: And then that's what I wanted to
 know. So -- so you are including the work that
 you've already done. So I see you're giving a
 25 percent reduction, but your first price was like
 \$39,000.
- 21 MR. ASTRAN: So that's two different things.

 22 The reduction was from the previous contract that

 23 we had left over --
- MS. LUDLOW: Yes.
- MR. ASTRAN: -- which never was finished, but

- we needed to close that out. So we did the 2 percent.
- The new search, which was the 39, which
 represents actually a 5 percent discount from our
 2023 pricing which is 42 and change, but it was a
 5 percent discount because we were going to do two
 searches under one contract, the CFO and the
 executive director.
- If we no longer do the executive director,

 it's just going to be one search fee. And what we

 can do is piggyback off the previous agreement

 which has a clause that says if you use any of

 these candidates for a different position, it's -
 we don't charge you a full search fee, we just

 charge you a \$10,000 referral fee.
 - So, assuming all goes well and you hire one here, it's only going to cost 10,000 as opposed to the 39 that you would be paying for this specific search.
- 20 MS. LUDLOW: Okay. So if we decide on one of these three --
- MR. ASTRAN: Correct.

17

18

- MS. LUDLOW: -- then your company gets \$10,000 for the fee.
- MR. ASTRAN: Correct.

- 1 MS. LUDLOW: All right. I understand.
- 2 And yes, I would -- I agree that they've
- 3 already done enough work and it would just be
- 4 dragging it out longer to bring in more people and
- 5 start over.
- 6 MR. ASTRAN: Yeah. And these -- these three
- 7 are willing, ready, and able. They're all -- I've
- 8 talked to all three. They are aware of the board
- 9 meeting. I said it's possible they may want to
- 10 move forward with virtual interviews. They said
- absolutely, the sooner the better, actually.
- 12 CHAIRMAN OLSON: Okay. Real good. And then
- 13 we will -- if this is the board's consensus, we'll
- proceed along those lines. I'll work with Blake on
- 15 the logistics of it.
- I believe when we -- they were done before, it
- 17 was a 50-minute and a 10-minute break and then
- 18 another 50. So we have three 50-minute interviews
- 19 with 10 minutes in between.
- 20 We will -- it will be a public -- you know,
- 21 we'd meet in public, so it will have to be an
- 22 announced meeting. I guess this would meet -- meet
- the one item of special meeting or it could be
- 24 combined with a meeting we have on our calendar.
- 25 Maybe that would be ideal. But it's -- it will

```
take some time, I mean, the -- the three 50-minute
 1
 2
          interviews, but -- so we'll all -- we'll work and
 3
          be of course in coordination with board schedules
          on that.
 5
              MS. LUDLOW: So the -- then -- just talk,
          Reba.
 7
               Do we -- will leave anything firm for February
          for our next meeting? What do we intend to --
 8
               CHAIRMAN OLSON: I guess the thing is for the
 9
10
          February meeting, we probably have an agenda of
          other business items that need to be handled. So
11
12
          I'm not sure -- we have the attorney RFQ matters.
1.3
          So I'm not sure whether we can combine these
14
          interviews with a meeting that has other agenda
          items.
15
16
               MS. LUDLOW: But can we do the interviews --
17
          well, gosh, that's only two weeks, you know,
18
          almost.
19
               MR. ASTRAN: Well, that's the good thing about
20
          virtual interviews, is it's --
21
               MS. LUDLOW: Oh. Okay. So really we could
22
          have the interviews before and make a decision like
23
          on the 13th.
2.4
               MR. ASTRAN: You could do that.
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MS. LUDLOW: That's possible.

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MR. ASTRAN: We could -- we could try to work
 1
 2
          with that timeline.
 3
               CHAIRMAN OLSON: But we would have -- I think
 4
          it would be best for the Zoom -- well, it has to be
 5
          a public meeting.
 6
               MR. ASTRAN: February 13th is the next one?
               CHAIRMAN OLSON: So we all have to be
 7
 8
          together, we all have to be available for it.
 9
               MR. ASTRAN: Yeah.
               CHAIRMAN OLSON: So that means just working a
10
          schedule for that to happen.
11
12
               MR. ASTRAN: Yeah.
13
               CHAIRMAN OLSON: Plus you have to work the
14
          schedule for your --
               MR. ASTRAN: Yeah, I can do it on my end and
15
16
          so -- but, you know, we'd have to move a little
17
          quicker. So what, two weeks, plus or minus until
18
          that, so.
19
              MS. LUDLOW: (Inaudible.)
20
                  (Court reporter interruption.)
21
               MS. LUDLOW: Oh, I was asking our chairman
22
          should we do February 13th? That would be pushing
23
          it a lot, or should we decide that March 13th would
2.4
         be --
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CHAIRMAN OLSON: Well, I mean --

1	MR. ASTRAN: You won't be making a final
2	decision. You'd be making a decision on who's
3	going to come to the airport interview.
4	So that's a maybe a goal would be decide
5	by if we can get the interviews in by the next
6	board the February board meeting, you can decide
7	on a finalist to bring in at some point, and
8	then and then maybe by the March you know,
9	between the February and March program, you have
10	that person come in and then approve approve a
11	contract or offer or something like that to that
12	candidate.
13	CHAIRMAN OLSON: So, Ms. Ludlow, are you
14	suggesting the possibility of us clearing the
15	agenda, shifting those agenda items to March 13th,
16	and and dedicating the February 13th meeting to
17	interviews, Zoom interviews with our
18	MR. ASTRAN: I think she thinks I think she
19	wants to do the interviews before and use the board
20	meeting
21	CHAIRMAN OLSON: Oh.
22	MR. ASTRAN: to decide on who should be the
23	finalist.
24	CHAIRMAN OLSON: Okay. Okay.

MS. LUDLOW: That was it. If we can do Zoom,

1	then we can get all of the prelim preliminary
2	work done before February 13th and then vote on
3	February 13th.

- 4 CHAIRMAN OLSON: Well --
- 5 MR. BURNETT: Mr. Chairman?
- 6 CHAIRMAN OLSON: Yes.

2.4

7 MR. BURNETT: The only challenge I see you're
8 having is you need to be able to notice the
9 meeting. Excuse me. So that's -- that's the only
10 issue.

And for what it's worth, previously when you were going through the selection process and narrowing the candidates, none of that was really subject to the Sunshine Law because at the end of the day your executive director was hiring just another employee for the airport.

The executive director position itself is different because ultimately the determination of hiring that individual comes back to you, the five of you. So that is governed by the Sunshine Law.

So, taking the three candidates and narrowing them, obviously as you're obviously on the right track, is governed by the Sunshine Law. We just need to make sure it's advertised. And I don't think that's a big issue, getting the Zoom or

Microsoft Teams, that portion of it to set up the video is capable in this room probably based on the technology your airport has.

1.3

2.2

2.4

I'll speak to this real quick so I don't interrupt later. Perhaps a good thing, and I think you're already on this track, is to take the three candidates, narrow them down at a meeting through the Zoom process, get the one candidate, have them come back for the final -- for the final approval, and at that final meeting, so you're not -- when you're going through the Zoom videoconferencing interviewing process, I wouldn't anticipate you are trying to negotiate a contract necessarily; you're speaking in more broad terms.

So when you invite the person back for the actual final interview/contract approval, then you could have that sorted out and give you a couple of weeks or a month or whatever that may be to sort that aspect of it out.

The only thing I think that you have with the 13th is if you're trying to accomplish the interviews on the 13th, because this position is so vital to you, I would anticipate each of you having questions and comments and really wanting to be engaged with those three candidates. So it may

- 1 take you an extensive period of time. If you lump
- 2 that on the 13th with the attorney selection, it's
- 3 obviously going to take an extended period of time.
- 4 That's the only comment I have.
- 5 CHAIRMAN OLSON: Okay. And following up on,
- 6 we need a full one week for advance notice for a
- 7 meeting, right?
- MR. WUELLNER: I believe that's the case, yes.
- 9 CHAIRMAN OLSON: Okay. So, are -- I quess are
- we looking at another date other than the 13th but
- very soon that we can do with -- with the one-week
- 12 advance notice?
- 13 MR. WUELLNER: We -- you have one week at this
- 14 point --
- MR. ASTRAN: Yeah.
- MR. WUELLNER: -- if you wish to take
- 17 advantage of it. You have about two weeks right
- 18 now.
- 19 MR. ASTRAN: Yeah.
- 20 CHAIRMAN OLSON: For the 13th.
- MR. WUELLNER: Correct.
- 22 MR. ASTRAN: But you need one week advance
- notice. So basically you have a little over a
- 24 week-ish.
- MR. WUELLNER: You have a week to advertise.

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MR. ASTRAN: Correct.
 1
 2
              MR. BURNETT: The only challenge on the 13th
 3
          is you already have a lengthy agenda, so...
 4
               CHAIRMAN OLSON: Yes.
 5
               MR. WUELLNER: Start sooner. You can start
          earlier in the day.
               CHAIRMAN OLSON: We could --
 7
              MR. ASTRAN: But we're not doing the
 9
          interviews on the 13th. The 13th is just the
10
          discussion of the candidates, of which one to move
11
          forward.
12
               CHAIRMAN OLSON: No, the -- we're talking
13
          about scheduling the --
               MR. ASTRAN: You're actually doing the actual
14
          Zoom interviews on the --
15
16
               CHAIRMAN OLSON: Yeah.
17
              MR. ASTRAN: Okay.
18
              MS. CASH-CHAPMAN: I don't think --
19
               CHAIRMAN OLSON: I'll throw out a possibility.
20
          We could -- we could meet at 12 noon on the 13th
21
          for the Zoom interviews.
22
               MS. LIOTTA: I -- I think trying to do three
23
         hours of interviews --
2.4
               CHAIRMAN OLSON: And then --
```

MS. LIOTTA: -- and then do attorney

selections --1 2. CHAIRMAN OLSON: Okay. 3 MR. ASTRAN: That's a lot. 4 MS. LIOTTA: -- is probably too much --5 CHAIRMAN OLSON: Other suggestions? 6 MS. LIOTTA: -- to put on one day. Well, if we look to do a special meeting the 7 8 week of February 6th, would we have enough -- if we can get everybody lined up, have the week's notice, 9 do a special meeting just for the interviews, then 10 on the 13th, we're not -- we -- you know, 11 12 potentially discussing those candidates. 1.3 I will note also that I think it's important 14 to have interviews open to the public and invite everybody in the community to give their feedback. 15 16 When we go to consider which of the three that we 17 may want to move forward with, we could do that in 18 an executive session where it would be recorded but 19 it wouldn't be released until later. That's 20 specifically outlined in our -- our policies, 21 actually. We have that option. 2.2 CHAIRMAN OLSON: Really? 23 MS. LIOTTA: Yes. Hiring of an executive 2.4 director is specifically listed as one of the 25 things that can be executive -- executive session.

```
CHAIRMAN OLSON: Because --
 1
 2
               MS. LIOTTA: So if we amongst our -- if we
 3
          want to discuss compensation, specifics in between
          the -- the applicants, then that -- you know,
 5
          because that's a negotiation issue --
 6
               CHAIRMAN OLSON: That's interesting --
               MS. LIOTTA: -- at the executive session.
 7
               CHAIRMAN OLSON: Then if we did it as
 8
          executive session, and as you said it would be a
          matter of released public record later --
10
              MS. LIOTTA: Yeah.
11
12
               CHAIRMAN OLSON: -- we could do at the airport
1.3
          conference room. Doug?
14
               MR. BURNETT: I certainly don't want to engage
15
          in debate; I just want to put my opinion on the
16
          record.
17
               I don't believe under Florida law, and I'll go
18
          back and look, but I don't believe under Florida
19
          law you can have a closed-door executive
20
          selection -- closed-door executive session, what's
21
          also known as a shade meeting, for the selection of
22
          an executive. If there's something in the policy
23
          that indicates that, it's -- might be contrary to
2.4
          Florida law.
25
               Closed-door executive selections -- excuse me,
```

- closed-door executive sessions, a shade meeting,
 are typically for matters of litigation or
 collective bargaining agreements; i.e. with a
 union. So, to my knowledge, it couldn't be an
 executive session to select someone of employment
 with the Airport Authority.
- 7 MS. LIOTTA: Then we -- we definitely need to
 8 review the policy on that because it specifically
 9 does state that and we of course want to comply
 10 with Sunshine Law. So -- okay. It would be good
 11 to get that clarified. I'm not sure it makes that
 12 big a difference here. We could certainly do it in
 13 public.
- 14 CHAIRMAN OLSON: Well, what's -- okay.
- Again, I guess we have -- we have a counsel.
- We have to follow our -- our Authority counsel.
- So we're -- are we looking at the 6th? How

 about 2 p.m. -- carving out 2 p.m. on the 6th,

 setting 2 p.m. for video interviews, Monday the

 6th. And that they would be scheduled in the

 back-to-back way that we have just discussed. We'd

 have the technology in place. Blake would need to

 confirm the availability of the candidates,
- 24 although I assume that --
- MR. ASTRAN: Yeah, we'll make it work.

```
CHAIRMAN OLSON: -- in most cases, they --
 1
          they make it work.
 2
 3
               MS. LIOTTA: I -- I do have another more
 4
          general question. The prior search was all done
 5
          for a different job.
 6
               MR. ASTRAN: Uh-huh.
               MS. LIOTTA: I'd like to understand how we're
 7
 8
          doing this process to make sure that on the
 9
          compensation issue, that we're market, that we're
10
          looking to something that's rational and has
          been -- you know, we know that we're putting
11
12
          together a compensation package that is not just
13
          throwing a dart at a board.
               MR. ASTRAN: You know --
14
               MS. LIOTTA: So --
15
16
               MR. ASTRAN: -- that's the advantage of -- of
17
          our firm, is -- is we do -- I think we're at
18
          160-plus airports we have done executive service.
19
          Currently, as it sits right now, we have 80-plus
20
          executive directors at airports.
21
               We can provide compensation, I can't say
2.2
          specifically what airport, but comparable airports
23
          we can say. And -- and this is what we did with
```

the deputy executive director search and we had a

competitive salary. And I think if it's the next

2.4

1 tier above, logic -- logically I think it would be
2 a competitive salary.

1.3

2.4

So it worked before, and we -- we've discussed it with Ed and Bob and we want to -- actually I think we ended up increasing the salary because we thought it would increase our candidate pool and it did. And so, yeah, we -- we will make sure that we're -- we're not throwing a dart and say, hey, are we attracting?

That's part of us, too, is that we talk about with the candidates what it's going to take from their end. They have different motivating factors. Some could be, hey, I want to get to this airport; I want to executive director. Some could be, I want to get to Florida. Some of them might just want more money. So that's partly on our end in why we ask those essay questions, please confirm you're within the range and all that stuff.

So this would kind of be a little different because they haven't been asked that question, but they're going to want to know what the -- probably what a competitive salary would be at some point.

CHAIRMAN OLSON: And part of the compensation would no doubt we would want bonus provisions so that they're incentivized to undertake whatever our

- 1 priorities are and to be accountable for them and
- 2 realize that they will be rewarded if they achieve
- 3 those.
- 4 MR. ASTRAN: Yeah.
- 5 MS. LIOTTA: Yes, that's definitely a -- going
- 6 to be a very substantive discussion for the board
- 7 as to what those incentives should be and --
- 8 CHAIRMAN OLSON: Yes.
- 9 MS. LIOTTA: -- bonuses and --
- 10 MR. ASTRAN: Relocation package is probably
- 11 will have to be included, too.
- MS. LUDLOW: Is our -- like an executive
- director, are they considered a government
- 14 employee?
- MR. ASTRAN: They are an employee of the
- 16 Authority.
- 17 CHAIRMAN OLSON: Yes. Governmental entity.
- MR. ASTRAN: I believe it's -- it's a
- 19 quasi-government designation, I believe is what
- they are.
- 21 CHAIRMAN OLSON: Yes.
- 22 MR. ASTRAN: They're not a city or county
- employee.
- 24 CHAIRMAN OLSON: Yeah, but --
- MR. ASTRAN: I think because it gets federal

funds or whatever --1 2. CHAIRMAN OLSON: Yes. All our -- and our 3 staff our under the State of Florida public re -official retirement plan. Our authority is a 5 special purpose governmental entity. They're 6 governmental. 7 MR. ASTRAN: That's right. 8 CHAIRMAN OLSON: Yeah. Okay. Again, 2 p.m. on Monday the 6th, does that work for everybody? 9 MR. ASTRAN: Basically 2 to 5-ish --10 CHAIRMAN OLSON: Yeah. 11 12 MR. ASTRAN: -- if we're doing back-to-backs, 1.3 what we typically do is about 45 minutes of 14 questioning, and we'll work with you guys to 15 provide that suggested questions, and typically 16 what -- in these type of things, you like to ask 17 the questions all the same questions if you can. 18 Then we give about five minutes for those 19 candidates to ask questions to the board. Brings 20 us to about 50 minutes. Ten-minute break to either 21 discuss briefly the candidates after, bathroom 2.2 break, whatever it is, and then go right into the 23 next one, so... MR. BURNETT: Mr. Chairman? Mr. Chairman? 2.4 25 CHAIRMAN OLSON: Yes.

1	MR. BURNETT: Should Mr. Astran run into a
2	situation where February 6th at 2 p.m. does not
3	work for all of the all three potential
4	candidates, do you want to select an alternative
5	date, for example, the next Monday after that, the
6	20th, at some period of time just as an alternate
7	date in case all three candidates aren't able
8	available on that date?
9	MR. ASTRAN: The problem with the 20th,
10	though, would be if you're trying to do get it done
11	by the 13th.
12	MS. LIOTTA: We could look for an alternative
13	date later the same week.
14	MR. ASTRAN: Yeah, that would be
15	CHAIRMAN OLSON: But I think you you have
16	indicated in your I mean
17	MR. ASTRAN: I believe that they should be
18	available, but I I'm not turning myself in
19	I'm always thinking about the the what if in the
20	and the backup, and so I I do think that you
21	never know. It could be that well, I never had
22	a day in mind, but they said that they could be
23	ready. It could be one guy has something, surgery
24	that day, whatever it is, and can't miss it.
25	CHAIRMAN OLSON: Well, you can postpone

```
1
          surgery.
 2.
               MR. ASTRAN: I'm trying to think of what you
 3
          can't postpone here.
 4
               CHAIRMAN OLSON: Okav.
 5
               MR. ASTRAN: I don't know.
 6
               CHAIRMAN OLSON: So suggest --
 7
               MR. ASTRAN: So, yeah, maybe another date that
          week just in case as a backup.
 8
 9
               CHAIRMAN OLSON: Friday the 10th?
10
               MR. ASTRAN: And it would only be for assuming
          probably one interview, hopefully.
11
12
               CHAIRMAN OLSON: A backup date's been
13
          suggested. Anyone want to comment on a backup date
14
          or --
               MR. CLARKE: Friday the 10th is good for me.
15
16
               MS. LIOTTA: Any day that week works for me.
17
               CHAIRMAN OLSON: Okay. Why don't we just hold
18
          out Friday the 10th. 2 p.m. or -- that's what
19
          takes us into Friday evening. Maybe 12 noon?
20
          Friday as -- as a backup that we -- that is quite
21
          unlikely that we would need to tap. But --
2.2
               MR. ASTRAN: I'll know today.
               CHAIRMAN OLSON: Okay.
23
2.4
              MR. ASTRAN: I'll talk to them right after
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this. So I'll know today if the 6th works.

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CHAIRMAN OLSON: Okay. So --
 1
 2
              MR. ASTRAN: I've got my marching orders?
 3
               CHAIRMAN OLSON: Yes. Thank you.
 4
              MR. ASTRAN: Thank you, everyone.
 5
               CHAIRMAN OLSON: Appreciate it.
 6
               MR. CLARKE: Blake, can we -- I just wanted to
 7
          disclose our conversation. Nice to meet you in
 8
          person.
 9
               We had -- we had a bit of a conversation about
          the chief financial officer position, and I think
10
          it would be appropriate for -- to hear Blake
11
12
          explain, you know, what -- how -- what we discussed
13
          there.
14
               CHAIRMAN OLSON: Good. Okav.
               MR. ASTRAN: So, assuming this goes well and
15
16
          we do get an executive director, CFO is a hot
17
          position in the airport industry right now. We've
18
          done more CFO searches in 2022 than any other
19
          search. Meaning we have a lot of great candidates.
20
               CHAIRMAN OLSON: High demand or --
21
               MR. ASTRAN: High demand.
2.2
               CHAIRMAN OLSON: But not a good sup- -- more
23
          on the demand side than the supply side?
               MR. ASTRAN: Yeah. Yeah. And it -- it's
2.4
          partly some tsunami we're seeing retirements. It's
25
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- partly out with the old, in with the new,

 post-COVID world, you know, a lot of restructuring

 going on in organizations. So we have a lot of

 great CFO candidates, at least to draw upon from an

 initial pool.

 I anticipate that would be a successful --
 - I anticipate that would be a successful -successful search as well. But again, I think -and I think we probably talked about a hybrid
 CFO/COO which is going to be difficult, but this
 person is probably going to have to wear many hats.

I told Dennis that there was a couple of people who I had in mind already I think would be interested, but -- but again, I think we should probably wait until the executive director search is done and then that would just be a normal search. The executive director would have full say. Probably going to be their right-hand man/woman so to speak. Anything else I left out, Dennis? Do you remember?

MR. CLARKE: Well, we did discuss the possibility of bringing in a temporary --

MR. ASTRAN: An interim. An interim, yes.

MR. CLARKE: An interim, yeah, as a --

MR. ASTRAN: Yes.

2.2

MR. CLARKE: -- consultant.

1 MR. ASTRAN: And I have not heard back	yet.
---	------

So there is a potential candidate that was a

finalist for a CFO position actually at

Fort Lauderdale International Airport. They are

retired. They used to be a CFO at a major airport

7 could come in on -- until needed until we start the

8 CFO search or it could be a couple of months.

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Now the question is what would that look like if it's -- needs to be in person? How many days a week? You know, three days a week they need to be here, whatever it is. But it is an option that we're exploring right now as a interim CFO to come in and help out.

in Florida. And so it is a possibility this person

CHAIRMAN OLSON: Okay. While you're here, a question for Mr. Clarke.

Are you thinking that -- are you still holding out the option of considering or framing this as a CFO/COO or exclusively CFO? And the reason I ask that is --

MR. ASTRAN: Good question.

CHAIRMAN OLSON: -- we don't have a huge organization, so -- and I'm not sure how you assess whether whoever is being sought after would have their time totally taken up with managing the

- financial matters or could they also take on other
 executive roles?
- MR. CLARKE: That's a -- that's a good point.

 And the way I view it, we -- I think we need the

 services of a -- you know, a high level, higher

 level executive with the -- with financial

7 background.

2.4

We have a lot of capital projects that are underway, and in -- in order for us -- for the board to properly understand the -- the mix between the various types of grants, FAA grant -- grants, Florida DOT grants, needs that are going to be have to be supplied by the Authority, we have to understand the full financial picture. We can't just look at it piecemeal. And that -- that is -- has been missing, in my view, from the planning component for this Authority for -- for quite some time.

So if we avail ourselves to the -- the services of an interim, a highly experienced interim, we may be able to get -- get a leg up on that interplay between the capital planning, long-range capital planning, and our financial needs. That's what I'm really concerned about.

So -- but I hadn't thought about the -- the

- dual role. Perhaps would -- you know, we would
- 2 look at, you know, the -- what the -- the
- 3 candidates ranked and design a position around --
- 4 you know, around their qualifications.
- 5 But we may be able to shortcut that by having
- 6 a -- someone come in and help us properly structure
- 7 all that long-range capital planning and the
- 8 pro formas that are needed, you know, for the --
- 9 for this kind of activity --
- 10 CHAIRMAN OLSON: Okay.
- 11 MR. CLARKE: -- for looking at capital.
- 12 CHAIRMAN OLSON: Okay. Thank you. Okay.
- MR. ASTRAN: Any other questions?
- 14 (None.)
- 15 CHAIRMAN OLSON: Thank you.
- MR. ASTRAN: Thank you.
- 17 CHAIRMAN OLSON: We'll see you soon again.
- 18 MR. ASTRAN: Yes.
- MS. LUDLOW: Thank you, Blake.
- 20 CHAIRMAN OLSON: Okay. So we have a public
- 21 comment on the executive search matter.
- 22 Mr. Liotta.
- MR. ASTRAN: I'll stay.
- MR. LIOTTA: So, in regard to the CFO
- position, I think that I certainly would be and I

1	think other members of the public would be
2	interested in understanding, since this would be a
3	new position that the Airport Authority has not
4	previously had, what does the Authority envision
5	will change when this position is filled? What
6	what kind of things would we expect to be
7	different? What kind of job description has been
3	put together for this position?

You know, one thing I've seen is that the board over the time I've been here has often discussed what projects they should invest money in. They have used terms like return on revenue and I've never seen any financial analysis done on these projects.

You know, I typically look at something that would be based upon an internal rate of return.

And, you know, I think it'd be very interesting to see, as the airport is looking to put their finite resources to projects, to compare the IRR of these different projects to see which ones will actually help with the sustainability and resiliency of the airport.

23 CHAIRMAN OLSON: Okay. Thank you.

MR. CLARKE: You want me to address

25 Mr. Liotta's?

f 1 CHAIRMAN OLSON: You're welcome to.
--

2 MR. CLARKE: Mr. Liotta brings up a very

3 good -- very good point. Very pertinent.

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One -- one of the -- one of the issues that I've noted, you know, one of the reasons I ran for the board, is that the September 30th of 2021 financials were compromised by a material weakness finding, which is -- it was suggested that it was a one off occurrence.

Well, in my 45 years of doing accounting and many years of consulting with municipal utilities, I've never noted a material weakness in a public authority this size. I mean, we're -- we have \$85 or \$90 million in assets and 6 and 5 or -- between \$5 and \$8 million in annual revenue. And that requires the attention of a -- an experienced executive and in my view, we're -- we need that.

And as you -- as you suggested, Matt, we haven't seen those types of in-depth analysis, whether you use an internal rate of return method or -- in my view we are a specialized type of utility and our obligation is to serve the public and we should be doing that on a cost-based basis, not necessarily internal rate of return.

If it's a positive to the airport, that's

fine, but as long as we're recovering our costs, we
should be serving the public. Anyone requesting
access to the National Airspace System in the
county should come through us. And so we really
need to have the professionals in place. And
that's my rationale for looking for a or suggesting
that we need a chief financial officer.

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And there are -- there are issues with the -the accountant structure the way it's laid out.

They're not -- not appropriate, in my view, and it
needs to be fixed so that we can do the proper
planning going forward.

You have to have a good baseline of your accounting structure. It has to be rock solid so you can plan forward, and we -- we don't have that presently. So, I hope that helps to answer your question.

AIRPORT COMMITTEE CHARTERS

CHAIRMAN OLSON: Okay. So, moving on in the agenda, airport committee charters matter, we have been -- I guess there's been some sharing or some back and forth with counsel and some drafting of charters for various committees.

Does anyone want to lead off with any comments? I have a lot of thoughts that I have

1	collected over the weekend about this, but I wanted
2	to hear others. I actually have a page of thoughts
3	about how we might proceed on this, but I want to
4	defer to others to also offer their comments now.
5	MS. LUDLOW: Well, I the only thing I will
6	say is that on our safety risk management
7	committee, that was really approved by the previous
8	board
9	CHAIRMAN OLSON: Yes, it was.
10	MS. LUDLOW: in like last August, so
11	CHAIRMAN OLSON: So that's a standing
12	committee already.
13	MS. LUDLOW: Right. It's already a committee,
14	yes.
15	CHAIRMAN OLSON: Okay. Ms. Liotta, you had a
16	comment?
17	MS. LIOTTA: Actually before we moved on, I
18	just wanted to invite members of the community to
19	contact each of the board members ahead of this
20	the upcoming interviews, as the questions that we
21	provide to the search executives will definitely
22	help frame those interviews.
23	So now is a good opportunity for us as board
24	members to understand the concerns that are out
25	there and the kind of questions that the airport

1	community and general community may want to see
2	addressed with those interviewees. So please
3	contact each of us with your
4	thoughts/concerns/questions, so that we can take
5	those into consideration in the process.
6	CHAIRMAN OLSON: Okay. Thank you. Back to

the -- now the matter of airport committee charters, thoughts that others may have?

MS. LIOTTA: I have to admit that I was traveling most of last week, so I didn't get a chance to go in depth into any of these drafts except for my own.

CHAIRMAN OLSON: Okay.

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MS. LIOTTA: I do think it would be a good approach to have the charters be high level and not necessarily feel like we need to drill down into all the various aspects like how you get selected, those sorts of things, as those could be adopted in a single policy in a separate place, as Mr. Burnett suggested in his feedback; that that would allow the charters to sit there and then those other changes could be updated globally for all charters.

It would be a much easier way to administer those -- those sorts of items and also has the benefit of allowing adoption of simplified charters

1	now	and	time	to	consider	those	more	administrative
2	poir	nts a	as we	go				

- 3 CHAIRMAN OLSON: Other thoughts right now?
- 4 (None.)
- 5 CHAIRMAN OLSON: Okay.
- MR. CLARKE: You want to discuss each
- individual charter? 7

to share them.

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- CHAIRMAN OLSON: Well, if I might, let me lead off. I feel that -- I just -- a series of notes 9 that -- and actually I spent a lot of time thinking 10 through this and I -- I appreciate the opportunity 11
- 1.3 I think the number one most front-burner committee need is -- in my view is an audit committee. It's quite -- it's the most common 16 committee that airport authorities have. It's a 17 standing committee. It undertakes most of the tasks -- the tasks that were outlined in the 19 prospectus that Dennis circulated. I do have a few questions about it, but my view is that we should proceed to review as a board, discuss, and act on 2.2 an audit committee very soon. Maybe we could start 23 doing it today.
- 2.4 I am -- I am concerned about the way some of 25 the other committees have -- charters have been

framed. I'm worried that we're generally

offloading policy and I question that. I question

that there's too much open-endedness to the way the

policy has been -- charter has been framed.

The number one role of this elected body is

to -- is policy making and formulating, discussing,

deliberating policy. I recognize that we spent a

lot of time with policies on use of this meeting

room that have been not well efficient and have

been time-sappers, so I recognize that.

My view is that the policy committee might be recast to be a referral committee so that if -- if there is a need to burrow in further on a policy matter such as research, such as looking at how other airports have handled these matters on a -- of a policy nature and to report back to the board, that's what I -- generally the way I hope that we might finalize the policy committee, rather than make it very open-ended where we have an independent charter committee that is out -- just makes -- de novo brings forward ideas about policy in areas that have not been referred to by the board.

I mean, we are the elected board. So I'm not -- I'm -- I guess I also have a thought --

sorry again about -- Dennis, about the master plan committee.

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My observation of the master plan work, the last -- the current master plan we have is that the board was insufficiently engaged as a board in -- in the advancement of that master plan. The board at that time received five- and ten-minute updates at regular board meetings. The -- but only one board member, as I recall, sat in on the work sessions on that.

And one way or the other, the master plan is a policy document. Because the board was unengaged in it, it ended up as a capital improvements program, and there were policy issues that I think we still have today that have — were not worked through and we ended up having a board that had a low-level understanding in — of — of that. And again, it's a great CIP — I mean, we've been following it as a CIP. In order to get our grants, we need to have a master plan, but I am also concerned about that.

So my thought again is that there be a master plan committee, but that it -- it -- when master plan issues come up, that we need to -- that need to have more time to work through and that --

such as, and I will cite a more recent one, the
whole matter of jets in the south GA area.

2.4

The master plan was invoked on that. We talked about it I think at maybe I'm thinking a -- I'm thinking eight meetings. That issue was bandied about back and forth. A lot of good information was generated, but that could have been -- that whole matter which was important enough for the board to give that amount of attention could have been a matter of referral to a master plan committee.

I'm wondering also if these -- these -- if we have -- and it's great we have our board that has stepped up to be point members on each of these issues, but I'm wondering if we have board members that are recognized and handle these as point topics what people have stepped up for, whether -- whether we need to have formalized committees behind that or whether that point person should have the flexibility of acting in whatever way with whatever referral item comes to them from the board, and they can obviously make suggestions and urge that the board make an assignment of a -- of that nature, that they can do -- they have the flexibility of working efficiently in whatever

matter with tapping whatever other individuals out
there or expertise, doing whatever research,
vis-a-vis whatever airports getting on the phone or
like the Internet, and looking at, which is can
be really useful these days how these matters
and formulating detailed recommendations on that
subject coming back to the board, rather than
having a standing, appointed, structured committee.

My thought also is that doing it that way -
Doug, can you -- I mean, I just want to -- I've got

a -- I'm making a point that I'm not sure how

you'll react to, so -- or how you will be helpful

at it, but I think you can be.

My -- my feeling is that if we handle this -these expert areas, these point board members
taking on these this way, that it will -- it will
not be keying the Sunshine Law, setting up a
separate formalized committee to generate policy.
And that has a great benefit in taking and avoiding
the need to add staff or find staff time to manage
the meetings, the public Sunshine Law meeting
logistics of five new chartered committees. I've
got other thoughts, but that's the gist of what
I've been struggling for over the weekend.

But I do have a question for you, Doug, and I

apologize for being a little bit harsh, and is
if we have as I described sort of point board
members point for each of these topic areas
community involvement, safety, master plan, and
well, I think audit will be a well, there's
no I mean, audit will be a Sunshine Law and will
be a standing committee, but and policy.

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appointment groups with formal mission statements, but they are the -- they are the recognized board person that for whatever assigned need goes out and bring -- and undertakes and reports back to the board on these matters and has a lot of, you know -- do we -- would that necessarily key having both activities be under the Sunshine Law?

I'm thinking not. Because that's the way in my first year with this board, I handled economic development in a different way than had been handled before, but that was my point thing. I went out and started working with and reporting back to the board regularly on the issue of an aerospace initiative for the Authority.

Brought proposals, brought a prospectus in, brought a proposal in, got the Authority to authorize an application to the

1	U.S. Department of Commerce Economic Development
2	Administration. Did a lot of legwork. Worked with
3	other a few other people in the community. Met
4	with the Industrial Development Authority on and
5	I think a couple of people at the county. Other
6	aerospace. Went to a couple of aerospace

7 conferences -- I think one at least.

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Anyway, my question is, can we proceed the way

I think board members want to or have interest

in -- in handling these subject areas in a

different way than having structured committees?

And can we avoid having the burdensome fact of -
burdensome economic administrative load of that by

taking this approach?

MR. BURNETT: The quick answer is I think that if the committee that you form is anything that is a committee officially formed by the Airport Authority board and that committee is going to make any kind of recommendation back to you, then the committee, regardless of whether any one of you is on it, if it's actually a committee that none of the five of you are on but it's an official committee of the Airport Authority of citizens to then make recommendations to you, that committee is going to be subject to the Sunshine Law.

1	It's it's in many ways the Sunshine Law
2	is very inflexible. It makes your job as
3	Airport Authority members, when you when you
4	come from a business background in particular,
5	which I think all of you do, you look at it from a
6	standpoint of this is an efficient way to run a
7	business and it is part of being part of the
3	government.

CHAIRMAN OLSON: Okay.

MR. BURNETT: And so the challenge, if you look, for example, at the county, the county has a number of committees and they're all subject to the Sunshine Law because they make recommendations back to the board.

CHAIRMAN OLSON: So if we took the alternative route of handling these board member -- members being point -- being the points of expertise and information-gathering and formulation of initiatives to a single board person without a formally appointed committee through research and whatever and reporting back to the board on that without formal committees, then we avoid the need or the -- the actual situation where a Sunshine Law is required.

MR. BURNETT: Sure. If it's not an official

1	board or committee of the Airport Authority that
2	has officially delegated the responsibility of
3	coming back and making recommendations to you.

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So I think any one of you, as is normal in local government, has constituents and you listen to the constituents and you may meet with individually a group of constituents who tells you their concerns or you may go out on an initiative that's important to you.

For example, we don't have a hotel at the airport, so I'll just use that as an example. If one of you because you have a hospitality background or some other background wanted to go meet with the Tourist Development Council, the Visitor's Convention Bureau, the Chamber, the EDC, and hoteliers in the community to see if they an interest of bringing a hotel to the airport property, then you can certainly come back and report that to the airport and say, this is something I think we should consider; maybe we do a RFQ or the -- or the like. Once you get that process going, then obviously it's different.

CHAIRMAN OLSON: And -- and that point person could bring detailed proposals to the board, responding to either a -- a request by the board

1	for that person to look into it or a proposal at
2	the board meeting that that individual, that point
3	person, would further look into it.

A proposal for a program that engages the community could be brought in to this board without a formalized committee having recommended it. It could be -- it could be done through research, looking how other airports handle such things, all of that.

So again, that's what I'm hearing. That's what my thought as to how we handle this. And again, I think the audit committee is something that's more front burner, but I think all of these areas of added board attention are -- are good -- are good and can only help us greatly.

I just -- again, I'm concerned about the way the chartering and the everything else formal -- formalized structure that we have been -- that I was looking at over the weekend. So I rest my opinion right now. Other thoughts?

MR. BURNETT: Since I was talking, can I just one more moment to share something with you because --

24 CHAIRMAN OLSON: Yes.

MR. BURNETT: -- my sort of marching orders

was to understand from the Authority that last
meeting you were going to come here and figure out
a direction. Two things to note. And it may have
been Commissioner Dean brought this up before with
the county having its form for these types of
applications.

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If you do move forward with committees, I think Mr. Clarke sent an e-mail with his revision to the county's form version of -- of applications for committee members. So you may want to consider that and look at that more closely going forward and obviously rules related to this going forward.

And then one final thing, which is my e-mail related to analyzing this issue included a potential resolution, and I'll just hand you a draft so you'll have something to take away with you today.

But I did draft a regulation resolution. You can line through any one of these committees or you could obviously add more. You could always amend in the future, but at least you'll have something to say this would be the document we would use to adopt these committees if we wanted to move forward.

CHAIRMAN OLSON: Okay. More discussion on

where we go with committees?

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MS. LIOTTA: Yeah, I have some comments.

I think the -- the general drive as I saw it for people for these committees to be set up was this board's desire to make -- drive change and do more things with less time. Part of the way to do that is by inviting members of the community to get engaged on a more formal level and have their input taken frankly a little more seriously.

If they're a member of the committee, they're on the record, they're giving their viewpoint, and I think it leads to a more robust and healthy interaction between this board and the airport and general community.

And the committees don't make final decisions. They sort through viewpoints, do research, and they come back with recommendations which the board may or may not choose to adopt. Is it more work for — in the sense of Sunshine Law requirements? Yes, absolutely. But I don't think we should dismiss the idea of committees out of hand because it's, you know, more difficult than we may originally have thought it might be.

I still believe that these committees are worthwhile and that, you know, having that input

1	from our tenants, the airport users, is only going
2	to make the the decisions that this Authority
3	makes better, and I think it's worth it.
4	CHAIRMAN OLSON: Other comments?
5	MR. CLARKE: I would like to echo Ms. Liotta's
6	sentiments. She's expressed my my feelings very
7	well, very eloquently. And I'll just give you the
8	rationale that would be behind my thought of having
9	a master plan committee in the first place.
10	Somewhat inspired by the county. The county
11	has, I don't know, Mr. Dean, what, 20-some
12	committees and they they are citizen citizens
13	with technical expertise in different areas.
14	When I first started to come to these meetings
15	and I got moved our airplane to this field, I
16	read the master plan. I read through I read it
17	through at least twice and skimmed it a third time,
18	and it's about 500 pages long.

None -- none of the people on this board collectively have the technical knowledge to understand all the elements of that plan. And it's all -- it's all about the technical management and running of the airport. It doesn't have anything to do with finance. Indirectly, it does of course.

But there are -- I went through it and I

1	isolated approximately a hundred recommendations
2	that are contained in that plan. And in the
3	meetings I came to before I was on the board, I
4	barely heard any discussion of have we accepted
5	this recommendation? If so, what what is the
6	status? If we did not accept it, we rejected it,
7	then we can we can dismiss it; we can move on.
8	If it if it's a worthwhile addition, you know,
9	if it involves lights or safety or taxiing or
10	whatever it involves, then we need to put it on the
11	plan.
12	So I I looked at the information and it was
13	like a it was a pyramid. Can the you
14	mentioned it earlier. Can the board possibly
15	digest 500 pages of a master plan? I don't see
16	them doing that.
17	But and we have the technical expertise
18	right on this in this airport and in the
19	community to to create a an advisory
20	committee. And again, they wouldn't have any
21	authority, and the way that this is written, it

I don't think there's anything secret. If anybody wants to attend the meeting, they're more

govern -- Florida in the Sunshine Law.

states explicitly this committee is subject to the

1	than will more than welcome. Please do and have
2	some input. But have the have the committee
3	help help the board prioritize what our role is.
4	And that is to provide the resources to the
5	administration to carry out our vision of where the
6	airport ought to be. And that that's, you know,

7 my rationale.

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Setting up a permanent committee gives recognition to that -- to our role. It says yes, we're -- you know, we're on top of this. We have an audit committee to monitor the finances, a master plan committee to monitor the capital expansion plans, a community engagement committee because it's very important to us for that aspect, a safety committee. It -- it really brings I think a lot of transparency and credibility to the board, and it's something that we -- you know, none of us are going to be here forever. We'll pass on to the next board and I think it makes us stronger.

And it -- not to mention the fact that we -you know, we have to acknowledge that we have a
limited staff and, you know, we can't expect them
to come in, you know, to -- to meet with us and
review every single thing. I mean, they have -they have work to do on a day-to-day basis. So

1	what do	we do? I	like the	the	old	Chinese	saying
2	is many	hands mak	e light	work.			

1.3

So let's -- you know, let's engage our -- our tenants, people from the community and, you know, they'll produce -- they'll produce results for us.

I will guarantee. As Ms. Liotta said, if they have an ownership in the -- in the -- you know, the decisions that we finally make, you know, they're going to step up and do a good job.

CHAIRMAN OLSON: Other comments?

MS. CASH-CHAPMAN: I -- I agree. I think, you know, when we ran, we ran knowing that we wanted to make some changes and we ran knowing that we want this to really be a community airport, right? It's not just our airport; it's the community's airport.

And so, to be able to do that, I think it's vital that we have these different committees that people -- I mean, the people deserve to be heard, right? So people want to be heard and they want to be seen, and we have the opportunity to make that happen for them.

And I know that for me personally, I ran knowing that I wanted to be hands-on. I ran knowing I wanted to meet more than once a month so that we could make a change. And it's frustrating

1	when I hear people say, "Congratulations, but you
2	know nothing's going to change." And that's
3	that's very frustrating to me. And if that's what
4	our community feels, then we need to do something
5	as a board to make that change.

So we invite the community to join these different committees so that they can help be a voice, so that they can help us make that change. Because there are changes that do need to be made and we can't do it just us.

So this is a fantastic opportunity to bring in not just the airport community, but -- but the public and say, what do you want to see here? What can we do? And how can we work together to make it our airport and make it as successful as possible? So I think that it is absolutely vital that we have these committees and that we move forward sooner rather than later on them.

CHAIRMAN OLSON: Reba?

20 MS. LUDLOW: They always save the best for last.

I understand what Bob's saying about having formal committees, you know, so -- and I don't see where they really have to be formal. I mean, if Michelle, you know, is -- we -- that could just be

- our area, like a community engagement.
- 2 But why -- why would we have to have a formal
- 3 committee for that? I mean, could -- it would be
- 4 like the chairman saying, Ms. Liotta, will you take
- 5 care of policy and report every month?
- 6 MS. LIOTTA: Well, I think part of it is, to
- 7 echo what Dennis was talking about, you know,
- 8 things can get -- you know, with the master plan,
- 9 for example, having a formal body that's there, so
- 10 even after we are no longer here, it's there as its
- own structure and institution to make sure that
- 12 that ongoing care and meeting of the master plan
- 13 and the feedback from the community is -- that
- format's going to be there. It's not dependent on
- 15 the strength or weaknesses of any board. And I
- think that's been an issue that we should
- 17 acknowledge.
- I mean, Bob mentioned before that the
- master plan last time around was not -- there was
- 20 not much board engagement and that had some
- 21 unfortunate consequences.
- 22 So the having the committees is a way to say
- we're acknowledging that we cannot do everything as
- five people, there is expertise out there and
- points of view, and by having it as part of a

1	formal committee as opposed to just ad hoc
2	committees meetings over coffee here and there,
3	it's add you know, it's sending a strong message
4	that we care enough about what the community says
5	and thinks that they are going to have formal
6	input.

2.4

You know, three minutes to do a public comment, you know, for -- on a master plan or a proposed policy, I don't think is sufficient input from our community when we're sorting through options and trying to understand what could be, you know, maybe a minor point or maybe a very major point.

And, you know, just saying, well, your -- you can have three minutes of public comment to have your point of view come across or maybe you can, you know, find a time to meet with a board member over coffee and talk about it and then hope that board member is able to be an advocate for you on the record, is not the same. It's just not the same. And I think, you know, it'd be -- we'd be a better airport to go ahead and invest in the committees.

MS. LUDLOW: I just want to say I was not against committees. I -- that would have been my

- I guess I looked at it more as responsibilities
- instead of setting up formal committees, you know.
- But, no, I'm all for everyone having a
- 5 responsibility and being able to report back to the
- 6 board.
- 7 CHAIRMAN OLSON: Okay. Well then, everyone's
- 8 shared their views. Next steps on committees? I
- 9 mean, we have -- we have some draft charters.
- I continue to believe that the audit committee
- should get priority attention. We have an audit --
- annual audit underway. We have a draft of that
- audit that's probably going to be available within
- 14 a short while. We'll have a formal audit
- 15 presentation in March and possibly -- or April, and
- then there'll be the need to receive that audit,
- 17 confirm that we are beyond material weaknesses
- of -- we hope.
- I think it's a two-year period where we are on
- 20 some special designation for having the material
- 21 weaknesses, and there'll be a need to have the --
- have the committee review all that, be on top of
- all that, report to the board on all that, and to
- 24 select or recommend a -- recommend an audit firm
- for the coming year.

1	I'm sure there are other things, but those
2	are I listed them because I think that's a very
3	timely and important one of the committees that
4	needs to go ahead.

MS. LIOTTA: I just have one question because I don't have a copy of it in front of me. Is the audit committee specified that a member of staff has -- is to be on the audit committee, or no?

MR. CLARKE: One staff.

MS. LIOTTA: Okay. Because I thought it would be -- that would make it --

MR. CLARKE: Board members. I believe it says three board members.

MS. LIOTTA: Okay. Because I didn't -- I know with the master plan, it talked specifically about some of the staff being on there. And since we now understand that it would be subject to Sunshine, it would just make it -- I think it would make it very difficult to put staff members on the committees, because any time someone needs to just call and get information, it might run afoul of Sunshine because you're, you know, sending an e-mail saying, hey, can I get background on this or that if they're also on the -- you wouldn't be able to do that if they were also on the committee.

1	So I would I would want to take a look and
2	see what the what various charters say about
3	that just so that we don't accidentally create a
4	situation
5	CHAIRMAN OLSON: Yeah.
6	MS. LIOTTA: that makes it hard for the
7	board to interact with staff.
8	CHAIRMAN OLSON: Okay. I'm not sure I can
9	directly I think that's a good question to put
10	out there.
11	A year and a half ago, I brought a proposed
12	I did research on how other airport authorities are
13	handling audits and audit committees, and I looked
14	at two or three. The common thing is multiple
15	board members sitting on those. The common thing
16	with all airport committees is populated by more
17	than one member of that authority board. That's
18	true in Gainesville. It's true in Naples. I'm
19	trying to think of what other airport I looked at
20	the committee structures.
21	And so and each committee, other the
22	full board is also welcome to sit in on all of

The case of Naples, and that's why I brought

sitting there.

23

24

those, but it's multiple board members that are

1	it up with the possibility of Jesse Dunn from the
2	county, is Naples has the financial chief
3	financial officer of the city of Naples is a member
4	of the Naples airport audit authority authority
5	audit committee.
6	So again, I'm not sure if it directly answered
7	your question, but I would expect that for audit,
8	there would be multiple board members, more than
9	one board member that would be on it.
10	MR. CLARKE: I think I when I drafted that
11	charter, I included three members, one
12	non-treasurer the treasurer could not be part of
13	the audit committee but three other members. So
14	60 percent of the board would be a member.
15	CHAIRMAN OLSON: And why is the treasurer not
16	a member?
17	MR. CLARKE: Presumably the treasurer has
18	is responsible for generating the transaction
19	the entries and the transactions and creating the
20	records that would be audited by the other people.
21	You can't audit yourself.
22	CHAIRMAN OLSON: The board treasurer the
23	volunteer board member treasurer.
24	MR. CLARKE: That's correct. That's correct.
25	CHAIRMAN OLSON: Okay.

- 1 MR. CLARKE: You can't audit yourself. That's 2 a standard.
- 3 CHAIRMAN OLSON: Okay.
- 4 MR. CLARKE: I'd like to -- I'd like to chime
- 5 in. I just had an oppor- -- has -- has that public
- 6 been given the -- your Resolution 2023-02,
- 7 Mr. Burnett?
- 8 MR. BURNETT: No, sir, but I can read it into
- 9 the record if you like.
- MR. CLARKE: I have to say I -- it's a very
- impressive, you know, piece of work. And what it
- does, I think it would be good to read it into the
- 13 record because it -- it essentially summarizes
- everything that has been said here positively about
- 15 creating committees without -- you know, it would
- leave the structural detail, you know, to another
- 17 day.
- 18 Ms. Liotta made a good point about having
- 19 staff on the master plan committee, for example. I
- 20 had not considered that. But the -- they would
- 21 be -- their attendance at such meetings would be
- 22 necessary just to provide their input. But it may
- be a good idea not to have that. So -- you know,
- as members of the committee for the reasons that
- Ms. Liotta stated.

1	So I think this this Resolution 2023-02 is
2	very well done, and I think we should consider it,
3	or publicize it and bring it back, you know, so the
4	public has a chance to review it. I'm sure
5	there'll be comments on it, and maybe we could
6	defer it to the next meeting or let's read it into
7	the minutes or into the public record now and
3	consider it and vote on it.

2.4

CHAIRMAN OLSON: I guess a question,

Mr. Clarke. Following up with on -- the -- the

provision to the resolution has -- does that

actually approve the charters as they have been

currently drafted without opportunity to go through

them as a board? Because that's -- that's pretty

sweeping.

MR. CLARKE: You -- you appear to be correct, but we could always -- but we could always change those structures. But maybe we need to have another several weeks to review the charters and come back with specific, you know, recommendations or comments. But it -- but yet a -- you know, approve them in an overall sense but not adopt their -- their rules.

CHAIRMAN OLSON: Yeah. The way I read this, it indicates that, you know, the -- as I think

1	everyone has said, these committees, the way
2	they're being proposed, are really important and a
3	big part of how we will proceed in the future
4	versus how things have happened since the Authority
5	was created.
6	So, I just think they need they need to
7	have individual they need to be individually
8	reviewed in our authority by our authority as to
9	all the provisions of them before we enact them or
10	even ref by reference, is my view, but other
11	input?
12	MS. CASH-CHAPMAN: I mean, how long are we
13	talking here? How much time do we want to review
14	these and move forward? Because I just don't want
15	to see us continue to push and push and push and
16	then a year goes by and we haven't done anything.
17	MS. LIOTTA: Giving ourselves deadlines is a
18	good idea.
19	MS. CASH-CHAPMAN: So
20	MS. LIOTTA: Well, I think it's probably worth
21	discussing some of the concerns.
22	You know, I I hear Mr. Olson when he's
23	talking about the the need for balance between
24	community engagement and abdication of

responsibility. I don't think that's what --

1	that's not we don't want to do that, right? We
2	don't want to just say, okay, well, some the
3	committee's in charge now of the master plan or the
4	committee's going to make all the major policy
5	decisions. I don't think that was the intent.

1.3

As specifically for the policy charter, it is written lightly, and if there are particular -- you know, Mr. Olson's expressed his concerns about that and I hear that. You know, if there are -- it -- I did envision this as a blend of people in the community able to come to those committee meetings and say, hey, here's an issue we're having, so that there -- that's -- that's another way for the board to hear about things.

It could also go the other way where something comes up at the board level and they say, hey, delegate down, look into this, so that we don't have a board -- you know, a meeting use policy issue that drags on for seven months, you know.

So I think it -- it's a -- it's a balancing act that needs to be done, but I don't necessarily know that we're going to have perfect language day one. So we, you know, I think we can always amend these, and since we're building something new, we'll need to be open to making adjustments. You

- 1 know, for example, committee size or specifying how 2 many board members.
- 3 For the board -- for the policy charter, I just put you had to have one board member. That 5 person would be the chair. I -- if the group thinks that it's important enough that we should 7 require two board members, you know, I'm certainly 8 open to that. I just think we need to discuss what 9 issues we're seeing so that we can make progress 10 and, you know, go ahead and have the discussion so we can make the decisions so that the -- we can --11 12 we can move forward.
 - MS. CASH-CHAPMAN: So do we think that if
 we're not comfortable moving forward today, is this
 something that we may want to do like a workshop on
 so we can sit down and work it out and bring to the
 next meeting to vote on? Is that something that
 we're -- we're -- to have a meeting or a workshop
 specifically just to get through the charter so
 that we're not spending --
 - MS. LIOTTA: Yeah, I think -- I think we need to be able to, for lack of a better word, hash it out --
- MS. CASH-CHAPMAN: Yes.

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MS. LIOTTA: -- and get down into what could

1	be pretty granular details so that we're
2	comfortable as a group as to what these charters
3	say and how we think they're going to work so that,
4	you know, the we can move forward. And maybe
5	having a special meeting, a workshop is would be
6	the way to do that.

2.2

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CHAIRMAN OLSON: And I'm not sure that the final versions of all the five have been circulated yet. So, we -- I think that's a good idea, is to have a work session and not delay it, not have -- I would expect that if we dedicated a meeting to working through those, we might not take a huge amount of time to get through -- through them. But I think we need to look at them, each of them.

MS. LIOTTA: That would give us another opportunity for potential -- potentially some other tweaks ahead of that.

The issue like of whether or not to have staff because of that creating an un- -- unanticipated difficulties or any other tweaks that somebody might want to make before we do a workshop. And also make it known to the community, hey, you know, here this is -- we can maybe get more input from people who are interested in these committees, might want to serve on these committees --

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MS. CASH-CHAPMAN: Right.
 1
 2.
               MS. LIOTTA: -- and have these draft charters
 3
          a little bit further along and public -- publicized
          along with the meeting so that we can get some
 5
          feedback from people who are interested as we're
          doing the discussion.
 7
               CHAIRMAN OLSON: Okay.
               MR. CLARKE: I just have one -- one comment.
          I think that's a great idea.
 9
10
               I would like to see these -- this
          Resolution 2023-02 along with the current versions
11
12
          of the committee documents and charters publicized
1.3
          along with the application.
               Let me ask Mr. Dean if -- in the audience.
14
15
          Are we okay do you think to use the version of that
16
          committee application? Would the county have any
17
          objection to that? Because I edited it and just
18
          substituted preferences to the Airport Authority
19
         board.
20
               COMMISSIONER DEAN: I think it would be good
21
          to use it. We certainly would have no objection.
2.2
          It's worked very well for our 25-plus --
23
               MR. CLARKE: Okay.
2.4
               COMMISSIONER DEAN: -- advisory committees.
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And I would applaud -- I just want to say, because

1	it's important I think, I want to applaud all of
2	your comments regarding community input. And I
3	think from my perspective, community input is very
4	important, but it's only important if they make the
5	recommendations and you consider them.

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Now, if that's how the process is working, based on my roughly 45 years of experience in Florida government, that would clearly fall under the Sunshine Law. So you really have discussed it well and you're making a choice that if you go forward with meaningful committee input, it's probably to best err on the side of caution, because the last thing you want is to get all of this community input and then you get someone walk in off the street and file a Sunshine Law violation because you didn't notice the meeting. Just my thoughts.

MR. CLARKE: Thank you.

CHAIRMAN OLSON: Yeah, and following up on what Mr. Dean just said, I guess I'm asking Doug.

I'm thinking, based on the way these committees are being discussed, would the members be subject to financial disclosure filings?

Because I serve on the county's Cultural
Resources Review board, and that keys filing of a

1	financial	disclosure	with	the	county	election
2	office.					

3 MR. BURNETT: It may. I'll take a look at that and I'll get you a response back.

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CHAIRMAN OLSON: Okay. I mean, it's not an impediment necessarily for anyone, but it's just an added step that has to be considered if we formalize these meetings in the way that's being -- could be needed as in the way we are discussing them.

MR. BURNETT: And one other thing while we're at this moment.

It sounds, as I understand where the board's headed so we've got a good clear consensus and direction of staff, we'd have the proposed resolution on the agenda when this item comes up again and all five of the committees with the five draft committee charters would be part of that, and we would have a hear- -- we would have another public meeting where comments.

My suggestion on that so you think about process going forward the next time is take each committee, go through each document with any comments, and vote on -- make a decision on each one of them individually. That way you can

- 1 solidify and move forward.
- 2 CHAIRMAN OLSON: Okay. So, suggestion's been
- 3 made of a board work session on this. Do we want
- 4 to have that separate from a regular board meeting?
- 5 Not the same day. Do we want to look at calendars
- 6 about that?
- 7 MS. CASH-CHAPMAN: Can we think about maybe
- 8 using the 10th, Friday the 10th, that extra day
- 9 that we had kind of planned out for interviews that
- we probably won't need, if that works for everybody
- and then we could get it on the agenda for the
- 12 next?
- 13 CHAIRMAN OLSON: Suggestion's been made on the
- 14 10th.
- 15 MS. LIOTTA: I was thinking along the same
- lines. We've already talked about that date.
- 17 Probably won't need it. Even if we do, we could
- 18 schedule it maybe at 1:00, to start at 1:00 or
- 19 something like that. If for some reason one of the
- three interviews --
- MS. CASH-CHAPMAN: Yeah.
- 22 MS. LIOTTA: -- moves from the 6th to the
- 10th, then we'll have the workshop maybe scheduled
- 24 for 1:00.
- 25 CHAIRMAN OLSON: Okay. 1 p.m. on the -- on

1	Friday the 10th, a special meeting or workshop, and
2	I have to look at the definition
3	MS. LIOTTA: I think we should do it as a
4	special meeting if we're going to take a formal
5	vote on whether to
6	CHAIRMAN OLSON: Right. For taking action.
7	MS. LIOTTA: move forward with one or
8	you know, charters one by one, that would be a
9	decision. So we'd have to have a that as a
LO	regular meeting not a workshop.
11	CHAIRMAN OLSON: Okay. And then we need to
12	have the wherever the drafts are, the ones that
13	are the fine the latest version of each of these
L 4	charter drafts needs to be distributed in advance
15	so that we can be familiar with them.
L 6	MS. LIOTTA: Yeah, I suggest that each
L7	everybody just take a look at the drafts that they
18	have right now and after the discussions, if
L 9	there's any final tweaks before it gets published
20	out, then then it will be closer to what what
21	we're going to be discussing at the meeting if
22	anyone has any last-minute changes in mind.
23	CHAIRMAN OLSON: Okay.
2 4	MS. LUDLOW: Okay. And my question, since my

committee was already approved with the other

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board, am I required to do a charter and -- it's
 1
 2
          already approved like last August.
 3
               CHAIRMAN OLSON: Yeah, it was established and
 4
          it's actually been meeting, right?
 5
               MS. LUDLOW: Yes.
 6
               MS. CASH-CHAPMAN: I think it would be helpful
 7
          if we could see it and maybe if we have any
          suggestions for revisions as well as -- as our
 8
          revisions for our new ones, that that might be
 9
10
          helpful, and that way we -- we're starting with all
          of the committees at the same --
11
12
               MS. LIOTTA: Yeah, I -- so the committee was
1.3
          formed last year. Did it have a formal charter or
14
          was it --
15
              MS. LUDLOW: No.
16
              MS. LIOTTA: So it doesn't have a charter.
17
              MS. LUDLOW: No.
18
              MS. LIOTTA: So it --
19
               MS. LUDLOW: We -- yes, we worked on our
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MS. CASH-CHAPMAN: So I think moving forward,
maybe you should bring yours forward, too, and then

wasn't required.

charter but we did not bring it before the board.

We have our -- our committee charter, but we did

not bring it before the board. At that time, it

20

21

22

- 1 we can all be on the same page and then we can all
- get it approved by the board at the same meeting
- 3 and then move forward that way?
- 4 MS. LUDLOW: That's fine.
- 5 CHAIRMAN OLSON: Good. Okay. Good. So we'll
- 6 have five -- five or six. You have two -- you have
- 7 two.
- 8 MR. CLARKE: Policy audit and master plan --
- 9 CHAIRMAN OLSON: Yeah, five -- then five, and
- then each of you have one.
- Okay. So we're -- we are I guess done with
- 12 that for today except we need to have -- we have a
- 13 public comment on the -- do we have one on the
- committee assignments? No, we don't. No, we
- don't. Okay.
- MR. LIOTTA: Yes, we do.
- 17 CHAIRMAN OLSON: Oh, do we? I'm looking --
- okay. We do have a public comment. Okay.
- MR. LIOTTA: I checked every box.
- 20 CHAIRMAN OLSON: Okay.
- 21 MR. LIOTTA: First of all, for the record, I
- 22 want to say I agree with Ms. Liotta.
- MR. CLARKE: Smart.
- 24 MR. LIOTTA: But seriously, I do. I think one
- of the things that I can provide from some

community feedback, based on conversations I've had with a number of people, is part of the reason why you're getting so little community feedback is it's painful to sit here in the audience hours and hours while you guys do the approach that you're taking.

There's a way to have a more effective meeting approach and I would suggest it, and I think these committees could be a big part of that because they can get through a lot of the stuff that maybe someone doesn't care about and bring back recommendations that the -- the larger community can hear, you know, after they've already been distilled into just the actual issues. And I think that will make these meetings much more effective and timely.

So I would really say that while people are like, oh, it's the scary Sunshine Law, it's not a scary Sunshine Law; it's just some requirements that you've got to fulfill. Do it. And the county not only is a good model for you to look at, but they might even help you. Maybe you should ask the county, hey, can we use some of your resources to fill — facilitate these committee meetings? You know, they might be able to help you with that as — as well.

1	So I just think that you've got to find a way
2	to make these meetings for effective so that people
3	want to attend, want to give you the community
4	feedback, and for people who only care about
5	certain issues, they don't necessarily have to sit
6	through three hours of meetings to get to just
7	their one issue. They can go to the committee
8	that's dealing with their issue and contribute
9	either through public comment or maybe be a member
10	of that committee. So I think that will work a lot
11	better long term.

And I think also, just in general it feels to me, as the guy who keeps making these public comments, like you guys have already decided everything before you open it up to public comment, you know.

I think it would be better to actually engage the public before you've made your sort of point of view and hear from the public and maybe that will affect your point of view, and the public might see that it affects your point of view, which might encourage them to actually give it to you. Thanks.

CHAIRMAN OLSON: Thank you. And we're going on to T-hangar evaluations --

MR. BURNETT: Mr. Chairman, before we -- just

1 a one item of suggestion.

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Just recognizing that you're adding one more meeting to the 10th, I'm not opposed to it. It does cause you additional administrative burden by having a separate meeting than having items on the same agenda. Obviously, a court reporter and you have staff that are here at these meetings.

The only thing that I would bring to your attention that you may want to consider is you could on the 6th begin that meeting — obviously you've already set in stone for more than likely having the video interview at 2:00. You may want to take up this committee item at 1 p.m. at — on the 6th, knowing that you've got the interviews at a time certain 2:00.

You could suspend the discussion on the committee at 2:00 and pick it up after your interviews so you can get through that item of business or you can continue on to another date.

But at least you keep this issue moving if everyone comes to the meeting on the 6th. If you did my suggestion and have the meeting at 1:00 on the 6th, if everyone comes and the charters for each individual committee have been vetted because they've been advertised and put out there publicly,

1	you-all have obviously looked at it, it may be that
2	you don't need hours upon hours to review the
3	committee charters at that stage during the
4	meeting. So just a suggestion.
5	CHAIRMAN OLSON: I sort of like leaving it on
6	the 10th, but I recognize that we have we're
7	adding one more meeting to staff support. But I
8	guess we need to get used to it because we're going
9	to have a lot of meetings that need staff support
10	after we act on the (inaudible.)
11	(Court reporter interruption.)
12	MS. LUDLOW: They can't hear you.
13	CHAIRMAN OLSON: I am sorry. Do I need to
14	repeat?
15	(Portion read back.)
16	CHAIRMAN OLSON: On the on the committee
17	recommendations. I'm sorry. I guess I need to
18	have when I speak in that direction, I guess the
19	mic's not picking me up.
20	Okay. So everything okay, we can move on?
21	MR. WUELLNER: Confirm the time on the 10th.
22	CHAIRMAN OLSON: The 10th is 1 p.m.
23	T-HANGAR EVALUATION FEASIBILITY
24	CHAIRMAN OLSON: Moving on to hangar
25	evaluation feasibility.

1	MR. HULESKU: Good morning. We're good?
2	We're good. Good morning to the board members,
3	staff, and everybody present.
4	Andrew Holesko with Passero Associates here
5	with Matt Singletary. I have been the lead program
6	manager here working with the board and staff for
7	some three years. Matt is one of our technical
8	project managers who is the lead project manager
9	right now and will be working for your T-hangar
10	project.
11	We're going to actually present from one of
12	the TV screens, so I want to ask the board members,
13	which would be the most convenient for us to use
14	because we're going to point the some specifics on
15	the screen? And any of the three is fine.
16	MS. LUDLOW: That one.
17	CHAIRMAN OLSON: Yeah, use that one.
18	MR. HOLESKO: Okay. Coming over here. We did
19	not text each other this morning about what we're
20	wearing, but we're wearing almost identical
21	clothes. That's kind of strange.
22	So, I think the presentation that we're going
23	to go through here is actually going to be very
24	beneficial to talk about the next phase of
25	T-hangars because it really looks at the

interrelationship of the T-hangars inside the
master plan plan, the entire south GA, ground
access, other land-related issues because we're
going to talk about what is available to develop
right now.

1.3

Three of the five board members have reached out to Passero in some way over the past few weeks or the past few months and said, Andrew and Matt, exactly what can we do today that we -- that we own and we can operate and we can do? And that's what you're going to see in some of the graphics. And then what comes next and what's in our way for what comes next.

I think that's very much aligned with what
Board Member Clarke is talking about for his
master plan considerations of, what's the
background behind the project? Do we really
understand how the different projects fit?

And we just want you to know that if you want Passero to come and give you background on a project and how it fits inside the master plan and if you want us to speak for five minutes or 30 minutes or two hours, we are good with all that.

Because the different airports that we work with, sometimes it's a five-minute discussion,

- sometimes it's 30, and sometimes it's two hours.
- 2 Sometimes it's a complete special meeting.
- 3 Whatever you want us to do, all you have to do is
- 4 say the word and we'll come and give you more
- 5 background detail, just like I think we're going to
- 6 be doing here today.
- 7 So we're going to talk about the Phase 1
- 8 T-hangar that's coming next, its incorporation into
- 9 the south GA, and where the money is coming from.
- 10 So, Cindy, you can do the next slide. Okay, Matt,
- do you want to talk about what this shows?
- 12 MR. SINGLETARY: Okay. For this first round
- of T-hangars that has funding coming up this year,
- what we're looking at, so there's two obvious
- 15 locations for a new T-hangar building that would
- make sense in that they're along this main row of
- 17 hangars. We have majority of your units I think on
- the airfield off of Taxiway D.
- So those are -- there's an open space that
- 20 would -- was -- A row used to be a hangar right
- 21 here. Hangar A was demolished recently. It was in
- 22 bad condition. And then you also have J row, which
- is also open. So these two spots, they already
- have taxiway access and most of the site
- infrastructure is there. So that's what A, and

then J would be under consideration as spots you
could -- would make sense to put a new T-hangar.

And then also another one, they've kind of been floating an idea, you know, is there spots on the other side of Estrella and looking at it recently, there is a spot right here where you could fit a similar-sized hangar on the -- on the south side of Estrella just next to this here, kind of across from the SAAPA area. So that is basically what this is showing.

Want me to get to a little more of the notes we have here, so there's three sites. If you add these three together, there's 27 units shown as possible -- you know, within these possible locations.

The funding that is in place now we anticipate could support developing two sites. The -- the budget number that we would put forward to you as the number to use is \$150,000 per T-hangar unit. So, the \$2.3 million is the total project amount that's grant funded right now. That gets you 15 units at that 150 budgeting number.

Another one we have on here, this one right here I just wanted to point out, so it was part of the environmental planning and project that was

1	done in the past over here developing a lot of the
2	hangars over in this area, there's a large, several
3	hundred year old oak tree that's right there that
4	if you did build that hangar, it would have to be
5	built down to.

Is there anything else you want to add to that, Andrew?

MR. HOLESKO: I do. Actually, I want to add that all four of the hangar sites that are shown, they all have a constraint of why they can't be bigger on both sides.

So J row has Taxiway D, Runway 6/24, and the height of a building and an FAA antenna. Row A has Estrella on one side and the runway protection zone for Runway 2/20. And then the -- the new one that doesn't have a letter label, it's got taxilane on one side and it's got Estrella on the other. And then the single-sided box hangars are bounded by Estrella, the taxiway parking area, and the taxilane of the proposed T-hangars. So it's not a random number that we have here. We have jammed in as many as we possibly can.

The only other variable that I wanted to make sure we talked about was actually -- was on A row, was whether or not you thought it was wise to also

1	build a very small publicly accessible customer
2	office on the south side of A row, because that's
3	where the sightseeing and that's where small
4	businesses are operating and doing business with
5	people that don't go inside the fence.
6	So if you wanted us to put a small office
7	right on the south end of A, we could do that so
8	somebody could pull in off Estrella and go and
9	actually have an office for sightseeing and things
10	like that.
11	It's really one of the only areas that has
12	that perfect interface to come off U.S. 1 and have
13	a small office without going inside the fence.
14	Talk now or go to the next sheet?
15	MS. LUDLOW: No yes, I do have a question.
16	So you're saying you could have a small
17	business office, but the rest of those would be
18	T-hangars?
19	MR. HOLESKO: Yes.
20	MS. LUDLOW: Okay. So why would we have an
21	office there?
22	MR. HOLESKO: Somewhat similar to even the
23	SAAPA end unit, which is a very large office. But
24	right now when people I mean, I just I look
25	at the helicopter operation sightseeing, and I just

```
heard over time that it's -- there's always a
 1
 2
          struggle meeting the people at the gate, calling on
 3
          the phone.
               This is the area where you -- they could have
 5
          some advertisement, come off of U.S. 1 and have a
          very small office, walk in through their building
 7
          and go out to the taxilane and go on their way.
          Just because that's -- that's their interface with
 8
 9
          people. Instead of just having then on a phone, I
10
          see them out there waiting sometimes and sometimes
          they're on golf carts. All of that could be a
11
12
          little bit easier if this -- if there was a simple
1.3
          storefront.
14
               MS. LUDLOW: So are you saying the airport own
          that and --
15
16
               MR. HOLESKO: It would be leased --
17
               MS. LUDLOW: -- I mean, the airport run it,
```

- 18 staff it?
- 19 MR. HOLESKO: No, no. It would be leased to
- 20 whoever --
- 21 MS. LUDLOW: Oh.
- MR. HOLESKO: -- the lessee would be inside 22
- 23 the T-hangar.
- 2.4 MS. LUDLOW: I see.
- 25 MR. HOLESKO: It's just one more -- it's one

more business opportunity that we simply don't have 1 2 in that location today. 3 MS. LUDLOW: Revenue-producing. I do have another question. And I -- I 5 mentioned this to Ed several meetings ago, about that antenna farm or whatever it's called at the end of J row --7 MR. HOLESKO: Yes, ma'am. MS. LUDLOW: -- that we feel like that's 9 10 antique anyway and if we ask for that to be moved, it could be moved probably? 11 MR. HOLESKO: I don't know that. We were --12 13 basically we're hands-off on the antenna. We have 14 not talked about demo. But I would also add, even if we could do 15 16 that, that would mean that we could always build 17 additional hangars on the end. If you want us 18 to -- to look at it right now, we can try and find 19 out the answer to that right now. 20 MS. LUDLOW: Well, yeah, I think that should 21 be part of the whole plan. 22 The other thing is, why can't we get rid of 23 that road? Because that road was made there -- on K, L, M where you have to turn in, I mean, that's 2.4

wasted space that could be hangars. That was -- we

```
did that when Estrella didn't go all the way
 1
 2
          through.
 3
               MR. HOLESKO: Are you saying that at some
 4
          point to put a southern extension on the --
 5
               MS. LUDLOW: Exactly.
 6
              MR. HOLESKO: You could do that.
 7
              MS. LUDLOW: Yeah, exactly.
              MR. HOLESKO: It's not necessarily --
 9
               MS. LUDLOW: But we don't need the road there
          anymore. We can build out to as close to Estrella
10
11
          as we can. So how many more units of row would
12
          that give us? Two or at least two per row? K, L,
13
          Μ.
14
               MR. HOLESKO: One or two max. But I would
          think one, but it is possible to -- Matt, show them
15
16
          what we're talking about.
               MR. SINGLETARY: Yeah. Yeah, this -- this
17
18
          road, maybe on the end --
19
              MS. LUDLOW: Right. Well --
20
              MR. HOLESKO: One or two.
               MS. LUDLOW: -- we would like to utilize that
21
22
          space, because we don't need the road and Estrella.
23
          That's a duplicate --
2.4
               MR. HOLESKO: Do you want us to look at that
```

right now inside this next T-hangar project or do

- 1 you want us to focus on the other areas?
- MS. LUDLOW: J -- the other area -- are you
- 3 talking about -- don't discard J row. I mean, if
- 4 you're going to look into that antenna thing being
- 5 moved, I think that should be included with these
- 6 others.
- 7 MR. HOLESKO: We will.
- 8 MS. LUDLOW: Yes.
- 9 MR. HOLESKO: I'm simply asking about K, L,
- and M because the next proposal that we'll bring
- back to you will be, you have X amount of dollars
- that are coming from Florida DOT after July 1st to
- fund the bidding and construction phase of the
- 14 project.
- This is all achievable. We want to get it to
- you as fast as you possibly can and we want it to
- 17 be exactly what you think that should be. So if
- 18 you tell us to put one more single unit on the K,
- 19 L, M, we could do it, but -- but we already know
- 20 right now that that would exceed the amount of the
- grant funds that you're going to have available.
- MS. LUDLOW: Right.
- MR. HOLESKO: But it can be done.
- 24 MS. LUDLOW: Right. Yeah, we -- we don't need
- to address that now. But J row, we could address

```
1
          now.
 2
               MR. HOLESKO: Yes, ma'am.
 3
               MS. LUDLOW: Yes.
 4
               CHAIRMAN OLSON: Based on what Ms. Ludlow just
 5
          brought up, how many T-hangars -- what does that
          bring the total possible T-hangar development on
          this --
 7
               MR. HOLESKO: For this project or the total
          available new?
 9
               CHAIRMAN OLSON: Well, to be added to our
10
11
          inventory right now.
12
               MR. HOLESKO: Well, Matt has shown -- 27 right
13
          here, Matt?
14
               MS. LUDLOW: Yes.
               MR. SINGLETARY: Yeah, these are eight units,
15
16
          so that's -- with all the in red, that's 27.
17
          But -- so yeah, we're saying -- we're showing 27,
18
          but based on the math and the budget, we're saying
19
          for a new T-hangar unit, it's 15 new.
20
               MR. HOLESKO: Well, I think the -- I think the
21
          total number is 30. We're showing you 27. And if
22
          we assume one in K, one in L, one in M, that would
23
          be an additional three, so that would be plus 30,
24
          what's showing on the screen.
```

CHAIRMAN OLSON: Okay. So the grant funds

1	could be spread over all 30 because there's a
2	local a local match for those FDOT funds, right
3	for T-hangar?
4	MR. HOLESKO: Yes, sir, it could.
5	CHAIRMAN OLSON: So what you're doing is
6	you're not saying that we can't build 30, you're
7	saying that it will have a little bit different
8	economics that will likely and under thought
9	thinkable scenarios would involve a bit higher
L 0	rents for all of them and amortize whatever source
L1	of funds the Authority is using of its nature,
L2	right?
L 3	MR. HOLESKO: Yes. The traditional grant
L 4	funding that the Authority would give us guidance
L 5	to design and bid would be, we have X amount of
L 6	dollars available, in this case it's going to be
L 7	around \$2.3 million, and you would determine how
L 8	many hangars you can build with 50/50 FDOT funding
L 9	with \$2.3 million.
20	Traditionally that's where you would stop and
21	that's where most airports would stop. But you
22	could still you could have \$4 million worth of
23	T-hangars in the bid, but the D Florida DOT

isn't going to give you any more money.

CHAIRMAN OLSON: Yes.

1	MR. HOLESKO: They're only going to give you a
2	certain amount and then you can build as much as
3	you wish if you want to pay the non-FDOT share.
4	CHAIRMAN OLSON: Right.
5	MS. LUDLOW: So how soon could we start those?
6	MR. HOLESKO: Well, that's I think that
7	this is kind of in line with the idea with Board
8	Member Clarke and this master plan implementation,
9	that's really where we are.
10	You're telling us right now and then we're
11	going to come back and give you the the schedule
12	of design and bidding of exactly what you tell us
13	that you want.
14	MS. LUDLOW: Okay.
15	MR. HOLESKO: So we're we're kind of
16	jumping ahead, almost doing what I think your
17	master plan committee would want us to be doing,
18	and that is really understanding what we can do
19	here before you even see any proposal from us. So
20	that's the number we're going to give you.
21	We can do everything on the screen. I will
22	just tell you I just want to bring up one more
23	thing about this oak tree because that was
24	probably there was probably more interface
25	between us as a consultant and the board members

1	and the general public on the entire layout of
2	where you're sitting and why all the T-hangars
3	T-hangars are angled and taxilanes are angled to
4	avoid trees and make this a little bit of a green
5	space.
6	That oak tree is the single largest tree in
7	the middle of the tree preservation area that we
8	tried to preserve. I just want to bring that to
9	your attention, that just saying that we're putting
L 0	a new eight-unit T-hangar on top of that oak tree
1	is that was discussed long ago and it was
12	discussed by a previous board not to do that. You
13	can decide to do that, that's absolutely up to you,
L 4	and we'll do whatever you tell us to do.
15	CHAIRMAN OLSON: So, Mr. Clarke, are you
L 6	anticipating any arborists on your master plan
L 7	committee?
L 8	MR. CLARKE: How much does that tree weigh and
L 9	how long when can it be moved?
20	MR. HOLESKO: It cannot be moved. No, it's
21	it's hundreds of years old.
22	MS. LUDLOW: And we won a an award, a
23	green what was it award we won?
2.4	MR. HOLESKO: You won the State of Florida

Florida Airports Council environmental project of

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the year for tree preservation with the entire
 1
 2
          development of south GA, fox, golf, and the
 3
          T-hangar project in how you preserved trees and
          green space.
 5
              MS. LUDLOW: Yes. That island in the middle
          of -- you know, that was part of it. This tree was
          part of it. But we did win an award for it.
 7
               CHAIRMAN OLSON: What is the anticipated
          source of funds from the airport for the match?
 9
10
          Airport Authority match?
               MR. HOLESKO: I don't know the answer to that.
11
          I'm going to defer to --
12
              MR. WUELLNER: You have --
13
14
              MR. BURNETT: It's in the budget.
              MR. WUELLNER: Yeah. You have most of those
15
16
          funds budgeted in current year.
17
               CHAIRMAN OLSON: Okay. So they're in our
18
          current year budget for the match for the
19
          construction or the --
2.0
              MR. HOLESKO: 2.3 million.
21
               CHAIRMAN OLSON: 2.3 million.
2.2
              MR. WUELLNER: Correct.
23
               CHAIRMAN OLSON: Okay. Okay.
2.4
              MR. WUELLNER: You also have a fundamental
```

decision to make during that when preparing the

Τ	grant as to whether you accept those funds at 80/20
2	or at $50/50$, which will obviously affect the number
3	of units that can be built. Selecting the higher
4	percentage from DOT would reduce the units
5	available to about ten, but you have a greater
6	proportion of that paid for by the state.
7	MS. LUDLOW: I bet our treasurer can handle
8	that.
9	MR. WUELLNER: No doubt.
10	MR. CLARKE: You start to get the idea why we
11	need a chief financial officer to help us go
12	through these financial scenarios?
13	CHAIRMAN OLSON: Yes.
14	MR. CLARKE: And because it is rather
15	complicated. And there are there's a number of
16	options to finance the the T-hangars.
17	The structures themselves, that is the
18	building, can be funded entirely with debt without
19	regard to the preparation site preparation could
20	be funded with grants. There can be a bank loan.
21	There can be bonds issued. We could sell the
22	T-hangars or sell them to a developer and have a
23	developer or do a ground lease and just collect
24	the funds for the ground lease and have a developer
25	construct the T-hangars.

1	CHAIRMAN OLSON: Under the developer scenario,
2	do we con does the Airport Authority set and
3	control the rents and can the project qualify for
4	the FDOT grants with a private developer?
5	MR. HOLESKO: That is really for all of you to
6	determine. I think the answer to most of that is
7	yes, that you can. You could develop the T-hangars
8	and still have them privately managed but not
9	privately owned. They'd be in your property
10	anyway. No one would own the build, it would
11	always be an Airport Authority building. That
12	would be my understanding.
13	Maybe it's best that we actually go to the
14	next slide, too, because the next slide brings the
15	context of this one into the full development of
16	south GA, and that's also what comes next.
17	MR. CLARKE: Andrew, I have one one
18	question
19	MR. HOLESKO: Yes, sir.
20	MR. CLARKE: before you move on.
21	The building to the east of the block or
22	the ground or plot of ground to the east of the box
23	hangar, what what is there right now?
24	MR. HOLESKO: Cindy, can you could back one?
25	MR. SINGLETARY: Parking lot.

1	MR. CLARKE: A parking lot.
2	MS. LUDLOW: Exactly. A parking lot.
3	MR. CLARKE: I mean, how you know, what
4	purpose who does that serve and can that be, you
5	know, utilized for T-hangars?
6	MR. HOLESKO: It has been used for overflow
7	overflow parking for numerous special events and
8	things. I don't know, but I'm going to assume that
9	there are times that SAAPA fills it with cars. I
10	don't know that, though.
11	But it's at one point, it was actually
12	overflow parking for rental car needs on the
13	airport. Emergency response vehicles. But I don't
1 4	know how often it's full right now or being used.
15	MR. CLARKE: I mean, it could be theoretically
16	converted to use for another
17	MR. HOLESKO: Yes. You could extend these
18	three and put perhaps three more single-sided box
19	hangars in that area.
20	MR. CLARKE: Okay. Thank you.
21	MR. HOLESKO: We didn't take any proposed
22	hangars and put them over any functional facility.
23	Even though it's a parking lot, it does have a
24	functional use, so we didn't eliminate it.

MS. LUDLOW: Yes. And I want to say it is not

1	used, but it was used when that first hangar was a
2	business, and and clients would park in that
3	parking lot and then walk across and go to the
4	door.
5	But that is not a business anymore, and and
6	really I've only ever seen one or two cars in that
7	parking lot. And as long as SAAPA can park along
8	Estrella, I mean, we're doing great with that.
9	MR. TOPP: Yeah, we have no problem.
10	MS. LIOTTA: I'd much rather than see an
11	unused parking lot get converted into a box hangar
12	than
13	MS. LUDLOW: Right.
14	MS. LIOTTA: tear down a massive old oak
15	tree that we've all that the prior board has
16	gone to great lengths in having to preserve.
17	Also, I would you know, I think it's very
18	worthwhile looking into moving the tree excuse
19	me, the antenna, and seeing what could be done to
20	extend those as well as adding on one, hopefully
21	even two, onto the, what is that, K , L , and M
22	rows
23	MR. HOLESKO: Yes.
24	MS. LIOTTA: as Ms. Ludlow suggested. I

think all of those should be thoroughly looked at

- 1 as an alternative to impacting the tree
- 2 preservation.
- 3 MR. HOLESKO: So, with that in mind, we can
- 4 bring you back another site plan.
- Just to make sure I'm hearing you right, take
- off the eight-unit T-hangar going over the big oak,
- 7 extend the single-sided box hangars over the top of
- 8 the parking lot, and see if we can get one or two
- 9 more on top of K, L, and M, as well as researching
- 10 the antenna site to see if that can go away to
- allow us to build to the south on J row.
- MS. LIOTTA: Yes.
- MR. HOLESKO: We can do all that.
- MS. LUDLOW: Okay. Yes.
- 15 MR. HOLESKO: Matt's going to do all that.
- MS. LUDLOW: I knew that, Matt.
- 17 No, I did have one, but I was formulating
- 18 it -- and whatever. That just would be -- so that
- 19 would almost give us 33.
- 20 MR. HOLESKO: Well, we'd be losing these.
- MS. LUDLOW: Are you going to do with all of
- those or just can you do away with --
- 23 MR. SINGLETARY: You could possibly fit a T
- over here, but it wouldn't be as long as -- I think
- you're more constrained. Or you could have the box

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1 hangars like you talked about.
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- MS. LUDLOW: Where the tree is, do you have to
- 3 do away with all the --
- 4 MR. HOLESKO: That tree?
- 5 MS. LUDLOW: Yeah, right there.
- 6 MR. HOLESKO: We'll take a look and see if
- 7 there's room to not impact the tree and still do
- 8 something on the end.
- 9 MS. LUDLOW: Right.
- MR. HOLESKO: We don't know that yet, but
- 11 we'll have to go out there and --
- MS. LUDLOW: Okay.
- 13 MR. HOLESKO: Take look at this area, Matt,
- but not touch the tree.
- MS. LUDLOW: Right. Yes.
- MR. HOLESKO: So give us some time to bring
- 17 back what that number is. Don't know --
- 18 MS. LUDLOW: With a seven-year waiting list,
- we're ready for the hangars.
- 20 MR. HOLESKO: Okay. Now the next page.
- 21 So now we wanted to show the context of those
- 22 hangars in the context of the full build-out of
- south GA with additional T-hangars, single-sided
- box hangars, nonaero- -- nonaeronautical
- development along U.S. 1, as well as the extension

- of Casa Cola Way out to U.S. 1.
- So we'll start with the purple hangars.

3 You've got 74 more hangars in purple that can --

4 that can be developed in a future phase in some

5 way, but you do have impediments today that don't

6 allow you to go and start doing that, primarily two

7 private land parcels that are right in the middle

8 of both ground access and taxiway access. So

9 you -- you simply can't get to purple yet because

10 you don't control the property.

11

12

1.3

14

15

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21

2.2

23

2.4

25

And then as we get further -- further to the south, we've been trying to not cut off ground access between the conference center and all the businesses where we sit here and the main airfield.

And the only way to do that is to get the

Casa Cola Way extension out to U.S. 1 and do an

internal access road to still connect this area

down to Estrella, or anybody that would be doing

business in the conference center and any of the

businesses on this stretch would have to go out

onto U.S. 1 and U-turn to come and do business

here. So we're trying to maintain some level of

connectivity.

MS. LUDLOW: Do we have to pay for that? Does the airport have to pay -- if we put an auxiliary

1	road in there for development, revenue-producing
2	development like a hotel or shops, do we does
3	the airport have to pay for that?

1.3

MR. HOLESKO: No, you don't. It could be put on the developer. But we're trying to keep that a part of the ground access system.

You actually have a grant coming with roadway funds from DOT which can only be used for runway, can't be used for the airfield, and we're trying to connect Casa Cola Way and -- and make sure that we plan properly to do a small road parallel to U.S. 1 to connect to Estrella.

MS. LUDLOW: Very good. One more thing. What about extending eastward where -- behind the conference center? And when is that road -- isn't a fire station supposed to go up there?

MR. HOLESKO: We did not do that. Matt and I talked about whether or not we would show the extension all the way to the back, but that is another possibility, to take it from -- really from right outside the door right here where you see it dead end, to take it all the way back to the fire station and then have that be additional development, possibly with St. Johns County and possibly with -- with their interest in doing

```
additional development site, that fire station to
 1
 2
          support both the airport and the county fire
 3
          purposes. So --
 4
               MS. LUDLOW: Okav.
 5
               MR. HOLESKO: -- for their -- for their need,
 6
          they want to be able to get all the way through --
 7
              MS. LIOTTA: Right.
               MR. HOLESKO: -- like this to U.S. 1.
 8
 9
               MS. LUDLOW: Right. So if the county wants to
10
          put their fire station right up here, is -- will
          the county pay for that road?
11
12
               MR. HOLESKO: I don't know the answer to that
          yet. I don't know.
13
14
               MS. LUDLOW: But we're not talking about
          moving the fence to include the existing fire
15
16
          station.
17
               MR. HOLESKO: No.
18
               MS. LUDLOW: Okay. We're not talking about --
19
               MR. HOLESKO: We're trying -- we're trying to
20
          make this -- this -- this parcel developable,
21
          especially for the green buildings which are the
22
          nonaviation uses which have been discussed as
23
          hotel, restaurant, and professional office space.
2.4
          We're trying to make this connection work so that
25
          we don't separate the conference center from the
```

- rest of the airport ground access. And you have a grant coming for this road, so there's money coming to support this.
- 4 MS. LUDLOW: Yes. Okay.

20

21

22

23

2.4

- 5 MR. HOLESKO: Which if you go to the next 6 slide, I think it's -- go ahead, Matt.
- 7 MR. SINGLETARY: Okay. So this is the slide 8 just going through the current funding that we have 9 for hangars in the upcoming year.
- So the most current project, which we're 10 referring to for the funding coming this year, 11 12 Phase 1 T-hangar development, \$2.32 million total 13 planned at 50/50 share between the 14 Airport Authority and FDOT. So, \$50,000 a small amount of that is already in place for the project, 15 16 and then the large majority of it comes this summer 17 in July. So that's -- that's the first round of 18 funding.
 - The second round I'm referring to is south GA area, and that's how it's planned in the capital improvement plan right now. Fiscal year 2026 or summer of 2025 is DOT funds also at a 50/50 share, just like the other \$2 million planned. So that's July '25.
- 25 And then finally the Casa Cola extension that

1	Andrew is referring to, there is money in place
2	from FDOT for that as well. Fiscal year 2025,
3	which is the summer of '24, funds would be
4	available to start, \$1.281 and \$1.3 million
5	essentially, and that's planned right now at an
6	80/20 split, 80 percent FDOT, 20 percent airport.

2.2

And that's a summary of the funding for -that we've been talking about as far as what's
planned right now with grant funds through FDOT and
the Airport Authority.

MR. HOLESKO: So you're going to be doing at least one multiyear T-hangar project with everything we've discussed so far, or it could be broken into two pieces since a large amount of funding is going to come into place six to seven months from now and then another two years from that.

It's going to take a year to take it and build anyway, so you're going -- you're going to see the end of the first grant literally all the way to the point that you're designing and bidding for the next one.

So you can just assume that some level of what you just told us that you want to be designing and bidding will be built starting as early as this

fall for a two-year period you're going to see that 1 2 happen. Now, how many units, that's really still going 3 4 to come back to you to decide. If you just want to 5 do 50/50 or you want to fund more on your own, all 6 that's going to come to you in the future. But we're going to bring you another site plan to show 7 you what we think is achievable right now to design 9 and bid. 10 MS. LUDLOW: Gotcha. MR. HOLESKO: Anything else? 11 12 MS. LIOTTA: That's it. I mean, I'm -- when I 13 see ground being turned for hangars, I'm happy. 14 Plus I like to spend the money. 15 Dennis, what are you thinking? 16 CHAIRMAN OLSON: Oh, I just -- well, while 17 people are thinking, are we -- is there any 18 sensitivity work that -- are we -- do we have a 19 choice of 50/50 or 80 -- 80/20, or can we work 20 other ratios into --21 MR. HOLESKO: I think what Ed was referring to 22 is simply, they're going to give you X amount of 23 dollars and they're probably going to list it as

50/50 and that's all they're going to give you.

25 CHAIRMAN OLSON: Okay.

2.4

1	MR. HOLESKO: It could end up being their
2	share is 20 and yours is 80. You can spend as much
3	as you want, but they're not going to give you
4	anymore.
5	CHAIRMAN OLSON: Okay. That
6	MR. HOLESKO: So it can be whatever ratio you
7	want it to be.
8	CHAIRMAN OLSON: Got it. Okay.
9	MR. CLARKE: Can you show the previous slide?
10	The area on the extreme south, you know, where
11	the right there, correct. Maybe you could
12	explain, you know, for the for the audience.
13	That would represent revenue to the airport. So we
14	would lease do a ground lease, presumably. And
15	what approximately how much would that generate
16	in revenue per year?
17	MR. HOLESKO: So this this green area is
18	is about 10 acres. And not knowing the exact
19	rental rate that you'd be charging or any other
20	revenue sharing, at that 10 acres at 30 cents per
21	square foot per year, you'd be making between \$130
22	and \$140,000 a year. Not yet understanding who's
23	responsible for sewer and water and things like
24	that that the developer's going to want you to
25	invest in and however it is, but it's somewhere

somewhere in that vicinity up or down. 1 2. CHAIRMAN OLSON: How do you we get the 30 3 per -- cents per square foot? Because that doesn't 4 seem --5 MR. HOLESKO: That's up to --6 CHAIRMAN OLSON: -- that doesn't seem very 7 much. MR. HOLESKO: That's up to the Airport Authority to determine through policy and 9 10 appraisal. You can actually hire a specific appraiser to tell you what that fair market value 11 12 would be or you can establish it and determine how 1.3 high that would be. CHAIRMAN OLSON: Can we bid it and take 14 15 competitive -- get people competitive who want to 16 do that project? 17 MR. HOLESKO: Doug? 18 MR. BURNETT: Yeah, there's any number of 19 things. 20 More than likely, you would want to have an 21 appraisal so you have a good basis to understand 2.2 what the market would be. Obviously you wouldn't 23 want to be taken advantage of during a request for 24 proposals type process.

As I understand it, there's been any number of

1	discussions of potential uses on that land over the
2	years, whether it's office, hotel, rental car type
3	facilities, any number of things, I guess what you
4	could do easily is put together an RFP to see what
5	interest there is out there.
6	You may also want to think of and maybe some
7	planning could go into highest and best use.
8	Parking demand obviously based on the use, if you
9	said one hotel of I think your typical hotels
L 0	when you're driving around, they're 80 to 120
11	units.
L2	CHAIRMAN OLSON: Yeah.
L3	MR. BURNETT: You know, the smaller size
L 4	hotels that pop up are, you know, 80 to 100 units.
L 5	If it's one of those, how many square feet is that,
L 6	as in how much of a footprint does it take up and
L 7	how much does the parking demand take up for a
L 8	footprint? And then you have a good idea
L 9	CHAIRMAN OLSON: Yeah.
20	MR. BURNETT: for what one site for a hotel
21	would be.
22	CHAIRMAN OLSON: But just offering the site up
23	for competitive bidding, you know, of commercial

frontage on a U.S. highway, there could be -- I

mean, I don't know whether we'd have a bidding war,

1	but it certainly might achieve for the Authority a
2	higher rate than whatever I don't know.
3	MR. BURNETT: And of course you want to look
4	at things that are consistent and compatible
5	CHAIRMAN OLSON: Yes.
6	MR. BURNETT: and maybe drive services that
7	are ones that you could identify easily as being
8	useful to a airport.
9	CHAIRMAN OLSON: At
10	MR. BURNETT: A private school, for example,
11	is not one that you want to have as your highest
12	and best proposer just because dollar amounts the
13	maximum that may not be something you want to
14	take
15	CHAIRMAN OLSON: Yeah, yeah.
16	MR. BURNETT: as a user at that location.
17	CHAIRMAN OLSON: Yeah. Okay.
18	MR. CLARKE: But a conference hotel would be,
19	correct?
20	MR. BURNETT: You would certainly think so. I
21	think that's one of the things that the Authority
22	has talked about for many years.
23	MR. CLARKE: Yeah, maybe if the hotel had a
24	conference facility, then this one could be
25	converted to other uses.

1	MR. HOLESKO: A private developer in
2	Jacksonville has already looked at the footprint at
3	least once and done a conceptual layout and
4	determined that it can work. There's enough
5	parking to actually do a hotel with a restaurant in
6	front of it and another restaurant and a large
7	office complex. So they've done their own layout
8	with looking at that same footprint and said yes,
9	they think it's feasible.
10	MS. LIOTTA: I yeah, that sounds great.
11	I'd like you know, this is discussion for
12	another day, but under the understanding of what
13	uses there are if what obligations the airport
14	might have, since it's a public use airport, to
15	prioritize aviation and aviation-related
16	businesses. And given the locations, you know, to
17	what extent do the grant assurances apply or not
18	apply to those peripheral parcels, I I don't
19	know, but I think that should also be taken into
20	account.
21	CHAIRMAN OLSON: Okay. Good.
22	MR. HOLESKO: Okay. Thank you.
23	MR. SINGLETARY: Thank you.
24	MS. LUDLOW: Public comment?

CHAIRMAN OLSON: Yes. Thank you. We have a

request for public comment on this agenda topic, 1 2 T-hangar feasibility, I believe. MR. LIOTTA: Is it just me? 3 4 CHAIRMAN OLSON: Mr. Liotta. 5 MR. LIOTTA: It would actually be useful if 6 that slide was back up, you know, just for 7 visualization purposes, and I think I would just say in general, you know, if you had done public 9 comment about --10 MS. LUDLOW: There you go. MR. LIOTTA: -- 15 minutes ago, you probably 11 12 would have gotten people more engaged in this 13 process of trying to help you guys. 14 If you can go back one slide. See here Row A? 15 The reason why, and I'm sure Passero could weigh 16 in, is shorter than the rest is because there's 17 that area south of Runway 2 that can't be built on. 18 And so that causes a lot of good usable area not to 19 be useful. Now, it's really important from a pilot 20 perspective that we have a crosswind runway. 21 MS. LUDLOW: Yes. 2.2 MR. LIOTTA: But we have two. We only need 23 one. 2.4 And if you actually look at the

government-issued taxi map, you'll see that this

1	airport has two hotspots. These are safety
2	concerns that the FAA specifically identifies.
3	You'll see that those are related to Runway 2 right
4	there.

1.3

open up a lot more space there for T-hangars that would be nice and compatible and you'll still have the crosswind runway of 6. So you don't lose anything from a safety perspective. In fact, 6 is a longer runway than 2. It's actually -- if you need a crosswind runway, it's actually the better runway in many ways because it's longer.

So, you know, I think if you actually looked at what you could do here in terms of development by making a change with Runway 2, you'd see that there's advantages.

And further, Runway 2 also impacts the existing ramp area where Atlantic and the flight school are at, and it limits their ability to use all of their ramp space because, again, they have to keep planes away from Runway 2. If Runway 2 was a taxiway, for example, instead, they could actually push those planes back and actually have more space on the ramp.

So, you know, I think there's other things you

1	could do here. And if you imagine actually getting
2	more T-hangar space in that area near A, not only
3	could you achieve the units you're looking for, but
4	then if you look over at J, you're actually losing
5	a lot of space to having the ability for the
6	T-hangar access for the planes. If you did a box
7	hangar and you pushed it up close to the existing
8	box hangar, you could actually make bigger box
9	hangars there. So, you know, there's a lot of
10	things you can do if you free up some of that extra
11	space.

And then in regard to the next slide where we're talking about nonaviation development on U.S. 1, I just want to point out that you guys have a lot of land on the other side of U.S. 1 on the other side of the tracks.

And if you're going to be developing

businesses or -- or leasing to businesses that

don't need access to the airport, why not do it on

the other side of the road, you know, where you've

got all of that other land, you can still get all

the financial benefits associated with doing it,

and you can keep this space for people who actually

need airside access to it. And I'm sure you can

fit even more T-hangars if you didn't allocate it

```
for nonaviation use.
 1
 2.
               CHAIRMAN OLSON: Okay. Thank you.
 3
              MS. LUDLOW: I have a response to that --
 4
               CHAIRMAN OLSON: Okay.
 5
               MS. LUDLOW: -- to Mr. Liotta. You don't fly
          a bi-wing plane, do you?
 7
               MR. LIOTTA: I've -- I've flown many a planes
          and I certainly agree that we need a crosswind
 9
          runway --
10
               MS. LIOTTA: Yes.
               MR. LIOTTA: -- but I would tell you that if
11
12
          we got a bunch of aviation experts out here, they
13
          would all tell you that you don't need two.
14
               MS. LUDLOW: Well, as much as I want hangars,
          we need Runway 2/20. We -- actually the aviators
15
16
          would prefer that to be the secondary runway
17
          instead of 6/24.
               There's a lot of difference in 0/20 and
18
19
          06/0 [sic]. And if I tried to come in and land on
20
          2, I would have to go somewhere else because I
21
          wouldn't -- and I would be a paying tenant and I
2.2
          deserve as much as anybody else does, but I would
23
          not be able to land if you take away 2/20.
2.4
               CHAIRMAN OLSON: Okay. So we're on -- other
25
          engineering reports.
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1	MR. WUELLNER: Actually, that was wrapped into
2	the last one.
3	CHAIRMAN OLSON: Okay. Good. Thank you.
4	PUBLIC COMMENT - GENERAL
5	CHAIRMAN OLSON: We're at public comment,
6	general. General public comment. We have one
7	request for general public comment. Mr. Liotta?
8	MS. LUDLOW: Can we say if anybody else we
9	would like to, that they could fill out a form?
10	MR. LIOTTA: Yes. Go right ahead.
11	CHAIRMAN OLSON: Don't you have to fill out a
12	form?
13	MS. LUDLOW: They can give it to you right
14	now
15	CHAIRMAN OLSON: Okay.
16	MS. LUDLOW: if you offer it.
17	CHAIRMAN OLSON: Seeing none, Mr. Liotta.
18	MR. LIOTTA: Thanks. I'm also here for
19	entertainment value.
20	So, I just want to point out that I have seen
21	the airport's response to Volato's Part 16 and I've
22	got say I'm disappointed that the airport is
23	continuing to be adversarial and didn't follow the
24	rules of Part 16, or at least the spirit of it,
25	which is that the airport's supposed to come to the

table acknowledging anything that you're doing
wrong, being truthful about it. So and then of
course providing evidence to back up every
statement made, I didn't see the airport do that.

2.4

I don't understand what you guys are looking for here because I think what you're asking the FAA to do is to come and investigate. And if that's really what you want to achieve, we could all save a lot of time and just tell the FAA, come on down.

But if you're not going to acknowledge what everybody around here knows to be true, that you haven't engaged in good faith discussions with us, then that's what you're going to get, is the FAA coming here to investigate.

And Dennis and some of the other financial people are going to have to start looking at what that \$26 million liability's going to look like on the balance sheet if you have to give back the -- the funds.

So I'd really like to see a better approach from the new board than what we saw from the last board, which was basically ignoring us. We're not going to go away.

CHAIRMAN OLSON: Okay. Thank you. End of public comments.

1	MEMBER COMMENTS & REPORTS
2	CHAIRMAN OLSON: Member comments and reports.
3	Member comments, any additional member comments?
4	MS. CASH-CHAPMAN: No.
5	MS. LUDLOW: I do of course. I'm sorry.
6	CHAIRMAN OLSON: Go ahead.
7	MS. LUDLOW: And and it is about that.
8	What is the status of our Part 16? So far
9	somebody's, you know, sent in complaints. The
10	airport answered them, but now they I mean, they
11	just answered them. So what is the next step?
12	MR. BURNETT: The quick response is I'm not
13	the lawyer handling that; outside counsel's
14	handling it.
15	We can solicit from outside counsel a
16	response. I know the answer has been filed. But
17	beyond that, we can certainly get you copies of the
18	documents that have been filed and if you like, we
19	can put you in touch with outside counsel directly
20	so you can talk to them.
21	MS. LUDLOW: Well, we'd like to see if
22	anything is being done and doesn't just sit here,
23	though. So do you know if anything's being done?
24	MR. BURNETT: The Airport Authority's being
25	defended.

1 MS. LUDLOW: Okay. MR. BURNETT: I'm not sure what -- what do you 2. 3 mean if anything's being done? 4 MS. LUDLOW: So --5 MR. BURNETT: Beyond that, I'd have to get the outside counsel to give you an opportunity --CHAIRMAN OLSON: Yeah, I think -- I think the 7 outside counsel is available. I've -- I've had a direct conversation with the outside counsel. So, 9 if you don't have the outside counsel direct 10 information, get it from the administrative office 11 12 and pose those questions directly. 1.3 MS. LUDLOW: Do you have anything to add to it 14 since you've talked to outside counsel? CHAIRMAN OLSON: No. I believe that you 15 16 should talk directly to outside counsel on that. 17 MS. LUDLOW: Well then, I will report what I 18 get from outside counsel. 19 MR. CLARKE: I'd like to offer a comment. 20 I -- I think we need to engage outside counsel 21 to talk with Volato or Modern Aero's attorneys and 2.2 settle this issue once and for all. If we're -- if the Airport Authority is in a realm if we have to 23 2.4 compromise, then let's compromise and let's --

let's move past this.

1	I've heard this issue going on for seven or
2	eight months. I'm not an attorney, I haven't been
3	fully briefed on both sides, but it has to end.
4	But and let's end it and let's end it within the
5	next two or three weeks. That's my recommendation.
6	CHAIRMAN OLSON: Any other board member
7	comments before we end the meeting?
8	(None.)
9	CHAIRMAN OLSON: Okay. This meeting is
10	adjourned.
11	(Meeting adjourned at 12:15 p.m.)
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1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
7	was authorized to and did stenographically report the
8	foregoing proceedings and that the transcript is a true
9	record of my stenographic notes.
LO	Dated this 9th day of February, 2023.
L1	
L2	
L3	JANET M. BEASON, RPR-CP, RMR, CRR
L 4	The best of the control of the contr
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CHAIRMAN OLSON: COMMISSIONER DEAN: [15] 7/16 7/18 7/24 11/2 11/8 12/6 12/10 12/25 13/10 13/17 13/22 13/25 14/9 116/20 116/24 MR. ASTRAN: [101] 39/12 39/21 42/3 42/6 42/9 43/5 43/7 43/21 43/24 44/10 44/21 45/4 45/9 45/11 46/6 48/8 48/16 48/20 50/12 50/14 50/21 51/9 51/11 51/20 51/22 51/25 54/1 54/7 54/16 54/22 54/25 55/9 55/12 55/18 56/2 56/7 56/10 57/1 57/14 57/17 57/24 58/2 58/5 58/21 58/25 59/22 59/25 60/6 61/19 61/24 62/1 62/6 62/9 62/12 62/15 63/1 63/18 63/22 66/15 66/19 66/22 67/1 67/8 67/14 67/17 68/3 70/25 71/6 71/14 71/16 73/4 73/10 73/15 73/18 73/22 73/25 74/7 74/10 74/12 75/9 75/14 75/17 76/2 76/5 76/7 76/10 76/22 76/24 77/2 77/4 77/15 77/21 77/24 78/22 78/24 79/1 79/21 81/13 81/16 81/18 81/23 MR. BURNETT: [29] 30/16 64/5 64/7 67/2 69/14 74/24 75/1 93/15 94/10 94/25 96/21 96/25 110/8 118/3 118/11 124/25 141/14 155/18 156/13 156/20 157/3 157/6 157/10 157/16 157/20 165/12 165/24 166/2 166/5 MR. CLARKE: [63] 4/3 12/14 13/2 13/13 13/16 14/5 14/11 14/17 20/24 21/3 21/8 24/24 25/4 25/11 25/14 25/18 26/2 26/4 26/13 52/2 52/4 57/7 57/13 57/15 58/4 76/15 77/6 78/20 78/23 78/25 80/3 81/11 82/24 83/2 87/6 99/5 107/9 107/12 109/10 109/17 109/24 110/1 110/4 110/10 111/16 116/8 116/23 117/18 122/8 122/23 140/18 142/10 142/14 143/17 143/20

144/1 144/3 144/15

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157/23 166/19 MR. HOLESKO: [69] 127/1 127/18 131/8 132/19 132/22 133/16 133/19 133/22 133/25 134/8 134/12 135/3 135/6 135/8 135/14 135/20 135/24 136/7 136/9 136/23 137/2 137/8 137/12 137/20 138/4 138/13 139/1 139/6 139/15 140/20 140/24 141/11 141/20 143/5 143/19 143/24 144/6 144/17 144/21 145/23 146/3 146/13 146/15 146/20 147/4 147/6 147/10 147/13 147/16 147/20 149/4 149/17 150/5 150/8 150/12 150/17 150/19 151/5 152/11 153/11 153/21 154/1 154/6 154/17 155/5 155/8 155/17 158/1 158/22 MR. LIOTTA: [25] 33/3 33/25 34/7 34/9 34/16 34/18 35/8 35/18 35/25 36/2 36/20 36/24 81/24 122/16 122/19 122/21 122/24 159/3 159/5 159/11 159/22 162/7 162/11 163/10 163/18 MR. PITTMAN: [6] 19/25 21/2 21/4 21/11 21/23 21/25 MR. SINGLETARY: [7] 129/12 135/17 137/15 143/25 146/23 151/7 158/23 MR. TOPP: [15] 11/1 14/24 16/23 17/17 18/3 18/15 18/18 18/21 18/25 19/3 19/8 19/11 19/14 19/18 145/9 MR. WUELLNER: [39] 6/1 22/6 22/22 22/24 23/11 23/14 23/24 24/2 24/7 24/10 24/18 24/20 24/22 25/1 25/8 25/13 25/16 25/25 26/3 30/5 30/8 36/4 36/7 36/10 36/14 36/18 66/8 66/13 66/16 66/21 66/25 67/5 126/21 141/13 141/15 141/22 141/24 142/9 163/1 MS. CASH-CHAPMAN: **[28]** 26/12 44/8 44/20 45/8 45/10 52/12 53/12 53/15 54/15 54/20 54/23 55/8 55/10 55/13 55/17 55/23 67/18 102/11 112/12 112/19

114/13 114/24 116/1

119/7 119/21 121/6 121/24 165/4 MS. HARTMANN: [1] **MS. LIOTTA: [69]** 26/6 26/11 26/20 27/13 27/15 27/24 28/11 28/17 29/2 30/4 30/24 31/16 32/10 32/16 32/20 55/24 56/3 56/9 56/18 56/20 56/23 57/19 67/22 67/25 68/4 68/6 68/23 69/2 69/7 69/11 70/7 71/3 71/7 71/15 73/5 73/9 75/12 76/16 85/17 86/9 86/14 98/2 104/6 107/5 107/10 107/14 108/6 112/17 112/20 114/21 114/25 115/15 116/2 119/15 119/22 120/3 120/7 120/16 121/12 121/16 121/18 145/10 145/14 145/24 146/12 150/7 153/12 158/10 162/10 MS. LUDLOW: [157] 5/16 5/21 7/17 11/7 14/7 14/10 14/12 14/18 16/22 17/13 17/15 18/1 18/12 18/17 18/22 18/24 19/2 19/7 19/10 19/12 19/15 19/24 21/9 **| \$5 [1]** 83/15 21/21 23/1 23/13 23/17 **\$50,000 [1]** 151/14 23/20 24/1 24/9 24/16 24/19 24/21 25/22 26/10 27/20 27/23 28/9 28/14 28/21 30/2 30/7 30/9 30/12 30/15 30/19 31/13 31/17 35/6 36/9 36/12 36/17 39/17 42/2 42/4 42/7 43/3 43/6 43/19 43/22 48/14 48/17 50/8 50/13 51/18 51/21 51/23 57/22 58/1 58/16 58/24 59/20 59/23 60/1 61/5 61/16 61/21 61/25 62/19 62/21 63/25 73/12 81/19 85/5 85/10 85/13 103/20 105/24 120/24 121/5 121/15 121/17 121/19 122/4 126/12 127/16 132/15 132/20 133/14 133/17 133/21 133/24 134/3 134/9 134/20 135/5 135/7 135/9 135/19 135/21 136/2 136/8 136/22 136/24 137/3 137/14 139/5 139/14 140/22 141/5 142/7 144/2 144/25 145/13 146/14 146/16 146/21 147/2 147/5 147/9 147/12

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