## Regular Meeting

 held in The Conference Center, Meeting Room B 4730 Casa Cola Way St. Augustine, Florida on Monday, January 30, 2023 from 9:00 a.m. to 12:15 p.m.ROBERT OLSON, CHAIRMAN
REBA LUDLOW
MICHELLE CASH-CHAPMAN
DENNIS CLARKE, TREASURER
JENNIFER LIOTTA

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

```
JANET M. BEASON, RPR, RMR, CRR
St. Augustine Court Reporters
    1 7 \text { Pacific Street, Suite B}
        St. Augustine, FL 32084
                (904) 825-0570
```

PLEDGE OF ALLEGIANCE

FINANCIAL REPORT

AGENDA APPROVAL

STAFF REPORT

BUSINESS PARTNER UPDATES

NEW BUSINESS

- Resolution 2023-01REPORTER'S CERTIEICATE

```
            I N D E X
```22
- Airport Legal Services Solicitation ..... 26
- ADK - Executive Director \& CFO Search ..... 31
- Airport Committee Charters ..... 84
- T-Hangar Evaluation/Feasibility ..... 126
- Other Engineering Reports ..... 126
PUBLIC COMMENT - GENERAL ..... 163
MEMBER COMMENTS AND REPORTS ..... 165
AD JOURNMENT ..... 167

AD JOURNMENT
REPORTER'S CERTIFICATE ..... 168 ..... 

PAGE 3 3456
\[
P R O C E E D I N G S
\]

CHAIRMAN OLSON: Okay. 9 a.m. Call to order. We'll do the pledge.
(Pledge of Allegiance.)
MEETING MINUTES
CHAIRMAN OLSON: First item, meeting minutes.

We have two -- two sets of minutes, one from January 13th, strategic business plan workshop. That was a fairly long meeting, so the transcript is excruciatingly long. It takes a while to look -- go through it. But \(I\) think very -- very useful record of that. There were three board members at that meeting.

Do we have any questions or comments or -about that -- those minutes, other than having them approved? Anything?
(None.)

CHAIRMAN OLSON: No? Okay. They'll stand approved as presented. January 9th Authority meeting, any comments/corrections on those minutes?
(None.)

CHAIRMAN OLSON: Hearing none, they stand approved.

FINANCIAL REPORT

CHAIRMAN OLSON: Financial report. And I
```

guess I look to our treasurer to -- for comments,
along with anyone else on the financial report.
MR. CLARKE: All right. I'm referencing
the -- the financial statements as of
December 31st, 2022 with one caveat that I'll
explain.
Our total cash position is \$4.8 million. Our
total liabilities are \$1.5 million. So we are in a
good solid cash position with our current assets
exceeding current liabilities. Our year-to-date
net income is a negative \$289,088.
And the reason I'm recommending that we defer
approving these financial statements at this time
is that there are -- they're waiting for the
auditors to conclude their -- their work.
There are several accounts on the balance
sheet, short-term liability accounts, that have --
have -- need the balances to be reconciled so those
accounts can go to zero and it may positively
affect the Authority's net income. It appears that
it will positively affect it. Not in a cash way,
but book net income.
So I'm going to recommend that we defer
accepting these until we can get the -- the
completed work.

```

CHAIRMAN OLSON: Okay. Thank you. Other comments on the financials?
(None.)
CHAIRMAN OLSON: Okay. We will take our treasurer's recommendation to defer approval of the financials at this point.

AGENDA APPROVAL
CHAIRMAN OLSON: Agenda approval. I would like to move one item on the agenda. I would like to move the executive director search matter to happen before the airport committee charters.

We have a representative of ADK here, and I'd just like to do that for his convenience as well as I think the charter thing -- committee charter thing may take some time. So, any other --

MS. LUDLOW: No, but I would suggest you move it to the beginning, if you'd like.

CHAIRMAN OLSON: Well, we're almost there, but I think the legal is probably even higher priority than -- than that. So, I mean --

MS. LUDLOW: Oh, I agree.
CHAIRMAN OLSON: So -- okay. So we'll proceed on it with that agenda modification.
STAFF REPORT

CHAIRMAN OLSON: We'll go to staff report.

MR. WUELLNER: Just got a couple of items for you.

The Taxiway \(B\) work has been ongoing. It started the day after the last meeting, in fact. Paving work is basically complete at this time; there's just a small amount of work to be done there. Will probably be another 30 days or so before the work is completely finished, as they begin efforts to get the electrical replaced on the taxiway edge lighting in that section. Otherwise, that project proceeded pretty much as planned at this point.

Did want to make you aware, based on a policy of three- to eight-month laddering strategy that related to the Authority's reserve or our surplus cash, would have a suspense of three months and greater in \(\$ 500,000\) increments to allow investment in those. The range of -- rate of return is ranging from 415 -- 4.15.

I did -- just saw the six-month number. It's all the way up to 4.82 right now, so it would allow continued flexibility. Literally at the end of this, you would have one-month intervals with \(\$ 500,000\) in cash available every -- every month after three months.

You still have 2.5 or thereabouts -- 2, 2.5 in total cash available to the Authority -- I'm sorry, 1.5 still available plus the -- for 90 days, and then you would have 500 additional you could make a decision every month on.

And it would be our recommendation to just go ahead with that. You don't really need to approve it, it's consistent with our policy, but just wanted to make you aware of it.

CHAIRMAN OLSON: Okay. Questions about the staff report?
(None.)
BUSINESS PARTNER UPDATES
CHAIRMAN OLSON: Okay. We'll proceed to business partner updates. Mr. Dean, welcome. COMMISSIONER DEAN: Good morning. MS. LUDLOW: Good morning, Commissioner Dean. COMMISSIONER DEAN: First of all, I want to congratulate the three of you who have joined the airport board based on the previous elections last fall. And I know it will be fun, challenging, and I'm sure productive.
(Mr. Burnett joins the meeting.)
COMMISSIONER DEAN: And a little quick history
for those -- and I have not met the three of you
who are the recent -- most recent members. I've worked with Bob and Reba, but a little perspective.

I'm the District 5 commissioner, but that's not why I'm the liaison to the -- to the airport board. It's really because each year our chairman -- we have five commissioners, obviously y'all know that, who rotate. Each year, we have a new chairman and that chairman appoints the commissioners to various and sundry boards, advisory boards, like the library advisory board, the recreation and parks advisory board. And so, since I was first elected in 2016, I have served as the county liaison to the airport board.

So, what does that mean? Well, for me, it means, I think it's important that the Airport Authority board and the county commissioners stay in touch with what's going on. We work -- I think that at times we work together because we both are seeking some of the same objectives in my opinion. Economic growth, making sure that things run smoothly for you as an air -- as a regional Airport Authority board. Where can \(I\) help? Where can we as a commission help?

And so, I'm basically here to give each month,
at least when I'm not sick like last month, but nevertheless, a quick report and then answer any questions that you might have.

But let me make it clear that you certainly can reach out to me any time that you want to ask a question, strategize on anything. But that's -- I consider that my role, to be as helpful as possible on behalf of the county to make your board and this airport a success. And I will continue to serve in that role until \(I\) get kicked off by any new chairman, which could have. I may be assigned to other boards.

But I really enjoy working with the airport, and y'all do a fantastic job and it's an important part of our economic activity and service you provide, particularly to the large number of pilots who use this as the home base for their flying activity be it sport, commercial, or otherwise.

So, with that said, \(I\) want to give sort of a quick promo for a couple of things coming up in the month of February. Most of you know, a lot of you know, February is Black History Month in our country, let alone our county, and we have Fort Mose last year put on an inaugural rhythm and jazz, rhythm and blues program that was over the
top. It was fantastic.
There -- there are artists that come from all
over the country that participate, and that happens again this February. And it's a great show and it's at the Fort Mose park and it's a wonderful several-day event. And I would welcome any of you and the audience that are interested to try to make at least one show. It's fabulous.

The other thing that's coming up in February, and \(I\) say this a little bit tongue in cheek, is that one of my favorite artists is coming back to the amphitheatre.

The amphitheatre is one of the greater successes we've had in the county since we actively as a county took it on and built the amphitheatre and manage it. We've had tremendous success as far as the number of people in attendance.

In the first six months of 2022 , we were the number one amphitheatre in the country for ticket sales for the first six months. Now granted, Red Rocks had a -- had a low count because it was showing in Colorado. The fact is all the other venues, we beat and it's really fantastic.

So I think it's February 23rd, 24th, and 25th one of my favorite artists, Willie Nelson --

MR. TOPP: Amen.
COMMISSIONER DEAN: -- is coming to the amphitheatre with his band, his family, and it's a wonderful show. But it's kind of interesting, because he's actually performing on a Friday night and Sunday night. What's happening on Saturday?

MS. LUDLOW: Right.
COMMISSIONER DEAN: The Beach Boys. And I have to share with you -- this is why I say this is tongue in cheek in a way -- is that the reason that it's Willie Nelson, Beach Boys, Willie Nelson is that if you were 90 years old, you'd need a day off, too, to recover from the Friday night show. So Willie just turned 90 this year. But he's still performing, but he needs a day off to rest. So he'll be there two nights with the Beach Boys in between.

So I share all that with you just to say I'm here to help to the extent we can as a county commission to make your -- your job a success. So I'll answer any questions that you have this morning, otherwise I look forward to working with you at least the next year, if not beyond, depending on our rotation.

CHAIRMAN OLSON: I just have a comment based
on what you said.
Red Rocks has harder seats than The Amp here. You're sitting on stone at Red Rocks, if anyone's been there. People have to bring stadium chairs with them when they come to -COMMISSIONER DEAN: Well, we beat them, though, in the winter because it's a little chillier there than here --

CHAIRMAN OLSON: Oh, absolutely.
COMMISSIONER DEAN: -- in the summertime it skyrockets.

CHAIRMAN OLSON: Okay. Other -- are there any questions for Commissioner Dean?

MR. CLARKE: A comment for you, Mr. Dean. One of our items on our agenda today is the creation of a master planning committee, and one of the provisions in there, it provides for representatives of obviously the airport community, the public at large, and agencies of the -- of the St. Johns County government, including yourself if you should choose to participate. But -- so I would ask you to help us identify the appropriate people from the government agencies that may be part of that plan. COMMISSIONER DEAN: I'll be glad to do that.
```

I can coordinate with Bob, if you wish.

```

MR. CLARKE: Yep.
CHAIRMAN OLSON: Actually, that reminds me.
The number one committee that we have is an audit committee on the docket to look at. And I think one of ideal people, whoever chairs that audit committee, would be to try to have -- see if Jesse Dunn might sit in on it. He is just fabulous.

COMMISSIONER DEAN: Yeah.
CHAIRMAN OLSON: He's the OMB director at the county. I mean, he --

MR. CLARKE: Yeah.
CHAIRMAN OLSON: -- would have wonderful
input.
MR. CLARKE: Yeah.
COMMISSIONER DEAN: I'll certainly reach out to Hunter Conrad, our administrator, and Jesse and see if we can't make that happen.

CHAIRMAN OLSON: Yeah, he's super, and I think he would --

COMMISSIONER DEAN: He gets pretty busy in the springtime --

CHAIRMAN OLSON: Yeah, yeah.
COMMISSIONER DEAN: -- because he's putting
together our somewhat large for our little county budget, so -- but to the extent he has time available, that would be good.

CHAIRMAN OLSON: Yeah. Okay. Thank you.
MR. CLARKE: Could get copies of this
charter --
MS. LUDLOW: Thank you, Henry Dean. Good to see you again.

COMMISSIONER DEAN: Yeah.
MS. LUDLOW: Can everybody out there hear me?
MR. CLARKE: Yes.
MS. LUDLOW: Okay. Good. Well, I almost couldn't hear Ed while he was speaking. I could not hear Dennis while he was speaking because if you don't speak into the microphone, it doesn't get recorded.

MR. CLARKE: Okay.
MS. LUDLOW: At that -- okay.
CHAIRMAN OLSON: Okay. Moving on to
Atlantic Aviation.
MS. HARTMANN: No comment.
CHAIRMAN OLSON: No report there. Mr. Riera
or Mr. Topp? Mr. Topp for SAAPA.
MR. TOPP: Yeah. Good morning, everybody, Jaime Topp, president of SAAPA.

Jose could not make it today, so I'm here and congratulations to the three new members. I think we're going to have fun with this.

Just real quick. SAAPA, we were talking in the last meeting about the Part 139 also, and hopefully we get there and do that because I think that's going to help the -- the airport tremendously. You know, try to do pancake breakfasts and fly-ins and, you know, make the location a point of interest to the community, because we serve the community and we should do something about that. Let them know that it's not just a bunch of people with just airplanes, there's a lot of other things here that can happen.

To that point, Dennis and I spent a little time with Passero, and we were talking about it and walked out over here to this park, and the SAAPA members, we are still very interested in helping get that cleared out, talk about some sort of -some way to do the security and open it up so people can come and visit and use that park that's over there. And I know that's something that Ms. Chapman has some ideas about and I know that Jennifer has talked about it, also.

Also, the EAA 600 -- is Jerry here? No.
\[
\begin{aligned}
& \text { They've got a bunch of ideas, also. And so, I'm } \\
& \text { going to work with them if we can get to this } \\
& \text { Part l39 situation and start doing some things and } \\
& \text { also the park. } \\
& \text { And that goes also to Reba's -- the } \\
& \text { Aerospace Academy and we want to interface those } \\
& \text { three entities and -- you know, I had an airport in } \\
& \text { Tampa and we used the CAA or the -- yeah, the CAA a } \\
& \text { lot, and they would come out in their uniforms, you } \\
& \text { know, and park cars and do different things and } \\
& \text { park airplanes and it worked out real well. And } \\
& \text { actually we started that before Sun 'n Fun, and we } \\
& \text { really kind of had the first Sun 'n Fun at our } \\
& \text { airport. } \\
& \text { it out there. I think it's -- does anybody know } \\
& \text { the Jax Beach air show date? No? Okay. } \\
& \text { So, the other thing I wanted to say, there's } \\
& \text { also a -- an air show at Jax Beach that we want to } \\
& \text { look at and see what happens there, because I think } \\
& \text { that's something we could look at for us once we } \\
& \text { get to the point we can have one here, because I } \\
& \text { know we used to have them here before I moved up } \\
& \text { here and that sounds really good. } \\
& \text { MS. LuDLow: What's the date? } \\
& \text { mR. Topp: You know, I don't know. I'll put } \\
& \text { for }
\end{aligned}
\]

And the last thing is, is that SAAPA really wants to let you know that we can interface with the Authority in any way, shape, or form that we can help grow this community, grow this airport, and we've got a lot of guys and ladies that are members now and it's been growing quite a bit, and in fact, our last Christmas party was the largest one we ever had and it was great.

But we appreciate y'all hosting us on the airport with our rent and all that, but whatever we can do to help, we're here. Thank you.

CHAIRMAN OLSON: Thank you.
MS. LUDLOW: Can I ask a question?
CHAIRMAN OLSON: Yeah, go ahead.
MS. LUDLOW: Jamie, would you explain to everyone what Part 139 is?

MR. TOPP: Yeah. That's the access badge that you have to have to get on the airport -- it's -if I'm correct, yeah. It's -- right now because of the airline that does or doesn't come in, you know, we have the TSA issue and all of those things. And if we can do away with that, that allows easier access to the airport and better access to the airport because, you know, it's just a public airport. It's --

MS. LUDLOW: Do you know what steps you take to --

MR. TOPP: Well, we can talk to the FSDO and start that conversation.

And I know we talked about this at last meeting here and \(I\) don't know if there's anything there, but if there's anything \(I\) can do personally, I know the folks up at the Atlanta FSDO and a couple of others, and whatever I can do to help move that along and do any research, you let me know and I'll do it.

MS. LUDLOW: And so, what you're saying is that Part 139 is -- is restrictive for -- for other people coming in like --

MR. TOPP: Yeah, you have to have that badge --

MS. LUDLOW: Yeah.
MR. TOPP: -- you know, to get in here.
CHAIRMAN OLSON: But don't we lose our 139
certification if we relax the --

MR. TOPP: Do we need it?

MS. LUDLOW: Well, Part 121 --
CHAIRMAN OLSON: Well, \(I\) don't know.

MS. LUDLOW: -- is commercial.

MR. TOPP: Yeah.

CHAIRMAN OLSON: Okay.
MS. LUDLOW: You don't have to have Part 139.
MR. TOPP: So what came up at our last meeting
last Sat- -- that Saturday was that there are
airports here running commercial operations without 139 in the country.

MS. LUDLOW: Isn't it Part 121?
MR. TOPP: Well, 121 is what regulates the airline.

MS. LUDLOW: Oh, okay.
MR. TOPP: 139 is the law about the security.
MS. LUDLOW: Oh, I see. So if we didn't have
Part 139, one thing it would take away, TSA --
MR. TOPP: Oversight.
MS. LUDLOW: -- investigations and things
like --
CHAIRMAN OLSON: Okay. Thank you.
MR. TOPP: Thank you.
CHAIRMAN OLSON: Moving on, Northrop Grumman
representative? Northrop Grumman?
(Not present.)
CHAIRMAN OLSON: Not here today. Mr. Pittman,
air traffic manager, welcome.
MS. LUDLOW: Yay.
MR. PITTMAN: Good morning. My name's

Courtney Pittman. I'm the air traffic control manager here at the tower.

A few thing -- items for us. Traffic has gone down due to the Taxiway Bravo construction. Usually we have a lot of cross-countries that come in and do full-stop taxi-backs. They don't get fuel; they just come here, land, taxi back to the departure end of the runway, and they take off. So that's been reduced due to the, like I said, the Taxiway Bravo construction. And the way the taxiways are aligned on either side is really not conducive to a lot of pattern work, so that's reduced our traffic load immensely. But as soon as that -- we anticipate as soon as Taxiway Bravo's done, we're going to -- it's going to be crazy around here.

Any questions for me from -- I was -- this is a last minute for me, so if you have any questions, I'm ready to answer any questions and just let it go from there. And welcome to all the new board members. Some of y'all, I've seen before. Some, this is the first time.

CHAIRMAN OLSON: Questions for Mr. Pittman?
MR. CLARKE: Yeah, I just have one question of Courtney. You just confirmed, you do record ops by
runway; is that correct?
MR. PITTMAN: Negative.
MR. CLARKE: Oh, you don't. Okay.
MR. PITTMAN: Negative. No, we don't. What we do is it's specific to if it's GA, air carrier, air taxiway, military, IFR, VFR, and then overflights.

MR. CLARKE: Okay.
MS. LUDLOW: Say that again.
MS. MARTIN: Overflights?
MR. PITTMAN: Overflights, that's correct. Overflights is like -- like when the Navy go up and down the river, that's an overflight. They don't land here, they just transition down the river. That's an overflight.

So it's air carrier, air taxi, GA, military. Then it's broken down IFR, instrument flight rules, to VFR, visual flight rules. But we don't break it down any further than that. That's standard air traffic control.

MS. LUDLOW: Okay. I got it. Oh, good. Thank you.

MR. PITTMAN: Yes, ma'am.
CHAIRMAN OLSON: Yeah, thank you.
MR. PITTMAN: Anything else for me? That was
easy.

RESOLUTION 2023-01

CHAIRMAN OLSON: Okay. Moving on to new business. Resolution 2023, security fencing gates and access control.

MR. WUELLNER: Sure. This is the FDOT portion of the upcoming or likely upcoming grants from \(F A A\), and it would provide for the DOT share. Just a reminder that the FDOT share is date sensitive, meaning you have to have a date established by FDOT, in other words, execute the grant ahead of being able to incur any eligible expenses against the project.

We anticipate FAA funding on this over the summer. It'd probably I would guess be out to bid over the next couple of months for this job and then prepare a grant application with the FAA so that they can act on it over the summer, so...

And then \(I\) would guess the work based on the timing of the grant some time in the fall.

CHAIRMAN OLSON: And this is replacement --
MR. WUELLNER: It's replacement.
CHAIRMAN OLSON: -- of security fencing?
MR. WUELLNER: Yeah.

CHAIRMAN OLSON: Okay.

MS. LUDLOW: Okay. I have a question. Because I'm -- I read all that and I saw that if -that we are contributing \(\$ 75,000\) and -- well, just contributing \$75,000.

So it's a total of a million five, but on the chart that you gave us, the red indicates what you are replacing, but what is the blue? Because that's at the end of Runway 13, and I can't see that we want chain link fence at the end of the runway.

MR. WUELLNER: Yeah, there's no -- no fence proposed at the end of the runway.

MS. LUDLOW: What is the blue line?
MR. WUELLNER: I think it was a special fence that was being evaluated, but it's not in the project. I'm not seeing it at this.

MS. LUDLOW: I can't read it.
CHAIRMAN OLSON: It says new -- new shoreline fence.

MS. LUDLOW: New shoreline fence?

So, if we -- what I'm saying is if we -- the grants are great, but we should have some say-so about where the fencing is going.

MR. WUELLNER: The blue section is not in the project as fencing.

MS. LUDLOW: Pardon me?
MR. WUELLNER: The blue section is not in the project as fencing. It's on your drawing just depicting it, the secured area, but it's not -it's not fencing.

CHAIRMAN OLSON: So it's only the red. MR. WUELLNER: Right.

CHAIRMAN OLSON: Only the red.
MS. LUDLOW: Okay. So what is the blue?
MR. WUELLNER: The blue was a frangible
fencing that was looked at a long time ago, but the price and the like -- it's got to meet requirements of being in the safety area, and there's no real alternative at this point, so it will remain unfenced at this point just as it is today. MS. LUDLOW: So where the blue lines are remains unfenced.

MR. WUELLNER: Correct.
MS. LUDLOW: Will remain unfenced.
MR. WUELLNER: Correct.

MS. LUDLOW: Okay. Thank you.
MR. WUELLNER: The exhibit's older. That's
why it's on there.
MR. CLARKE: Will that be the existing
perimeter?

MR. WUELLNER: Essentially. There are a few tweaks in specific areas, but largely it's existing fence line.

MR. CLARKE: So -- so if we acquire the property on the northwest -- or northeast quadrant, then we'll have to extend this current- -- new fencing?

MR. WUELLNER: Depending on the timing at this point, yes, it would have to be changed again when you get the actual road alignment out there. MR. CLARKE: Do we know how much per linear foot it is? MR. WUELLNER: It's not been bid yet. MR. CLARKE: It hasn't? Okay. All right. Thank you.

MR. WUELLNER: We'll have that number probably April, early May. MR. CLARKE: Okay. CHAIRMAN OLSON: Okay. Any other discussion about this resolution? And if not, is there a motion?

MS. LUDLOW: Do we have to make a motion on it?
```

        CHAIRMAN OLSON: It's a resolution.
    ```
        MR. WUELLNER: You have to adopt the
resolution.
MR. CLARKE: So move.
MR. WUELLNER: You would adopt the resolution.
MR. CLARKE: I'll move.
CHAIRMAN OLSON: Okay.
MS. LIOTTA: Second.
CHAIRMAN OLSON: We have a motion made and a motion seconded. Mr. Clarke made the motion. Ms. Liotta seconded the motion. All in favor?

MS. LUDLOW: Aye.
MS. LIOTTA: Aye.
MS. CASH-CHAPMAN: Aye.
MR. CLARKE: Aye.
CHAIRMAN OLSON: Aye. Opposed?
(None.)
CHAIRMAN OLSON: The resolution is passed.
AIRPORT LEGAL SERVICES SOLICITATION
CHAIRMAN OLSON: Now we go to airport legal
services solicitation. Ms. Liotta.
MS. LIOTTA: Yeah, I think this -- this will
be relatively quick.
I worked with -- after the last meeting, I
worked to get the RFQ adjusted, split it into two as discussed, one for a general services and another one just specifically for aviation.

Those are out. It was sent out specifically to everybody who had previously responded and also to the same general channels. The deadline for responses is February 3rd. I've -- as I'm looking at my e-mails last night, \(I\) didn't see any -- any responses in yet. But at the next meeting, we'll have had a chance to get them in and have looked at them and -- for discussion and, you know, hopefully be able to -- to select those two positions.

CHAIRMAN OLSON: Okay. So we are seeking -the RFQ is seeking both a specialist firm specializing in aviation law --

MS. LIOTTA: Yes, there's two separate RFQs. CHAIRMAN OLSON: Okay.

MS. LIOTTA: One of them speaks to general services and the other one only for the aviation specialty.

CHAIRMAN OLSON: Okay. Okay. Any questions for Ms. Liotta about that ongoing?

MS. LUDLOW: Yes.
CHAIRMAN OLSON: And we anticipate then on the
13th to --
MS. LUDLOW: 3rd.
MS. LIOTTA: Well, the responses will need to be in by the 3rd so we'll have a chance to look at
them, and at the next meeting after that, we can -I think the plan right now is to have people who want to -- who did -- who did respond, if they want to come in and do a short presentation and talk to us before we make a decision, that would be -- that would be the fastest way to get it done, is to do it at the next meeting after that.

CHAIRMAN OLSON: Okay.
MS. LUDLOW: I do have a question. So you
separated them into general and aviation.
MS. LIOTTA: Correct. One of them is aviation only and then other one is more of a general counsel everything else.

MS. LUDLOW: And so, on general aviation, would not be required and then in aviation, are you requiring them to be St. Johns County based?

MS. LIOTTA: Well, both RFQs have a preference for St. Johns County offices, yes, but there -it's not an absolute requirement, but it is in there as a preference.

MS. LUDLOW: Okay. Thank you.
CHAIRMAN OLSON: Any other discussion or questions?
(None.)
CHAIRMAN OLSON: Okay. Thank you for the
update, Ms. Liotta.
MS. LIOTTA: I would make one more comment.

The RFQs were largely based on the most recent RFQ from Orlando, which is within the last six months. I thought it was a good guide and that's actually what Mr. Burnett used -- Burnett used on the first one.

There -- there was something of interest in there that I wasn't able to put in ours. There was a statement about their policy for what they pay. And so it actually set forth the rates that the airport was willing to pay as opposed to just the providers giving the rates. So we don't have that policy, so I didn't just copy and paste that over. But I thought that would be very much interesting and -- for us to look at as a guideline for hourly rates.

I don't remember exactly offhand what it was, but for the partner, like the top level billing rate was somewhere, 465 I think was the number, per hour, which was quite different than some of the -the quotes we got on the first response.

So I think, you know, again we don't have that as a set policy, but I think that would be -- would be a good guide for us when we look at the
responses.
MS. LUDLOW: Okay. And one more thing. Can the board have a copy of those RFQs?

MS. LIOTTA: Yes, I think --
MR. WUELLNER: They were sent to you via e-mail.

MS. LUDLOW: The new ones?
MR. WUELLNER: Uh-huh.
MS. LUDLOW: The general and the aviation have been sent to us?

CHAIRMAN OLSON: I'm not sure we received --
MS. LUDLOW: I don't remember anything like that.

CHAIRMAN OLSON: I don't, either.
MS. LUDLOW: No, they weren't sent.
MR. BURNETT: I will forward them to you right now. I -- I believe they were sent, but I'll make sure.

MS. LUDLOW: And, Jennifer -- I mean, Mrs. -Ms. Liotta, who will do the -- who is the committee or who will choose or what will you do? What's the procedure? You will ask them to come in and will you ask them to meet with the board at some point?

MS. LIOTTA: Well, \(I\) think right now, I mean, that's up -- that's up to the Authority, not
```

specifically me, but the -- I think the tentative
plan is to be able to have it on the agenda for the
next meeting for a selection so that anyone who's
applied can come in and make a presentation.
If we -- we'll know more after February 3rd
what total numbers we're looking at, and if that
seems really overwhelming, you know, if the
board -- if the Authority wants that to be
short-listed and wants me to work to do that, I'm
happy to do that, but, you know, we kind -- we
don't know what kind of response we're going to
receive right now.
MS. LUDLOW: Okay. So we'll get copies and
then we'll know after February 3rd how many
replied.
MS. LIOTTA: Yes.
MS. LUDLOW: Okay. Thank you.
ADK - EXECUTIVE DIRECTOR \& CFO SEARCH
CHAIRMAN OLSON: Okay. Moving on, the next
item then would be executive director and CFO
search.
Following up on our previous meeting --
meeting, we have brought in today Blake Astran from
ADK. And the board has received some materials,
memorandum from me summarizing where we were with

```
board direction that we and the ongoing -- the work for the deputy that we meet with ADK and seek out proposal for a new search for executive director and a new -- and a search for CFO.

Along the way, it became -- there was -- is an option on the executive director's search, and that is as summarized in the memorandum. Looking at three -- the three top rank candidates for the deputy -- yes?

MS. LIOTTA: I'm sorry to interrupt. Just a small point of order. I think we accidentally skipped public comment on the last two items.

CHAIRMAN OLSON: Oh. Oh, actions. Yeah, public comment. Let's see. Which two items were they? Oh, yes. Okay. So the security fencing.

MS. LIOTTA: Yes.
CHAIRMAN OLSON: Okay. Public comment -- oh, yes. I'm sorry. Where is my comment sheet? Oh, yeah, here.

MS. LIOTTA: I'm not sure there is any, but yeah.

CHAIRMAN OLSON: We have a public comment, yes, on those two items.

Mr. Liotta, you are signed up for -- I apologize for overlooking that public comment on
the resolution regarding new security fencing as -so have at it.

MR. LIOTTA: Matt Liotta, 93 Lake Mist, St. Johns.

In regard to the fencing, we're a tenant over at Hangar 5, which is an Atlantic-run facility. We have a gate there now. The way the configuration of the building is, is there's parking out front and then there's a ramp behind. But you can't access the parking without going through the gate, and there's no easy way to interface with someone who might be at the gate waiting. Unless they call us or we happen to see them, we have no idea that somebody's at the gate.

A better approach we think would be for the gate to be at the side of the building when you access the ramp and allow for public access to the parking area. And so, as you consider changes to the gate and the fencing, we'd like you to consider making a change over there that would be better use of the building.

CHAIRMAN OLSON: Is that fencing part of the replacement right now? I'd have to look at the map. Do we know if the fencing -MR. LIOTTA: I don't think the public knows
what is the entire fencing project. But to the extent that the Authority is considering what work they're going to do on the fencing project and seeking public funds to do that, we would request --

CHAIRMAN OLSON: Okay.
MR. LIOTTA: -- that --
CHAIRMAN OLSON: Okay. So --
MR. LIOTTA: -- you know, improvements to it would be done --

CHAIRMAN OLSON: Okay. It's part of the red area, it looks like. So it may very well be we need to -- I think the main thing is to take under advisement your comments right now, and I'm not sure what else we can do -MR. LIOTTA: Right.

CHAIRMAN OLSON: -- other than --
MR. LIOTTA: And there may be other tenants
that know of similar situations at the airport where if there was a modification to the fence and the gating, that would be superior from their point of view. Maybe you can solicit that. Maybe SAAPA has some point of view.

But I know at least over at Hangar 5, we actually stopped asking people to come to Hangar 5
and we now have to taxi over to Atlantic, because it was just too challenging to actually have people come and go through there.

CHAIRMAN OLSON: Okay. Thank you on that.
The input's gone into the record.
MS. LUDLOW: Would -- would that be a job just for maintenance to do, just to move a gate? MR. LIOTTA: I -- I don't know what the scope is, but, you know, there -- there is a road that goes from the parking lot to the ramp, and if the fence could be resituated such that the gate is on that road on the side of the building, I think there is a way that you can make this happen. Although, there might be other considerations, like the next door over hangar, that might impact on how you do this.

CHAIRMAN OLSON: Okay.
MR. LIOTTA: You might have multiple changes.
CHAIRMAN OLSON: So looks like that this input
that you have just made could be taken under
advisement in the -- in the final engineering
before this project is -- I mean, presumably
there's -- the next step is final plans and contracting for construction or installation. MR. LIOTTA: Right. I'm just not sure --

CHAIRMAN OLSON: Yeah.
MR. LIOTTA: -- how much of this has to be figured out before you get the grant done.

MR. WUELLNER: If I may. It's already in there.

CHAIRMAN OLSON: Oh, it is?
MR. WUELLNER: The accommodation's already in there.

MS. LUDLOW: I'm sorry, I didn't hear you.
MR. WUELLNER: The accommodation of the fence changing is already in the project.

MS. LUDLOW: Okay. Is that going to be in 2023 or 2024?

MR. WUELLNER: No, it's this current year. It will be awarded or FAA grant is expected over the summer and work would start this fall some time.

MS. LUDLOW: This fall.
MR. WUELLNER: But it's included.
CHAIRMAN OLSON: Okay. Good.
MR. LIOTTA: Great.
CHAIRMAN OLSON: Okay. And the other item that you're on for that we've gone past is legal services solicitation.

MR. LIOTTA: So, I have spoken to a number of lawyers in the area in regard to this, and a number
of them commented that they weren't going to apply because they had points of view on the history of the airport and -- but what their points of view are not relevant, but they felt like the past history of the airport was not something they wanted to sign up for.

And so, to the extent that the airport is trying to make a change and do things a different way in the future, maybe the Authority should consider some sort of statement to send out with this RFQ letting them know that you -- you are seeking a different style approach and, you know, ask them to consider applying. I just want you to know that there's -- there's that point of view out there.

CHAIRMAN OLSON: Okay. Thank you. Okay. Back to executive search. Let's see.
So, I was explaining as a leadoff the
opportunity that -- sort of a direction that this board now has an opportunity to -- to decide, and that is whether -- on the executive director search, whether a totally new search is mounted at this point for executive director -- and you have the proposal for that and ADK stands ready to do that and you've seen their credentials -- or to
have a timeout or -- to consider the finalists for the deputy post.

The qualifications of the three finalists were -- a summary of qualifications were provided to the board on Saturday. I apologize for that coming out, but it was only late Friday that Mr. Astran was able to confirm with -- that all three of these candidates were interested and willing to have their identities and their information brought forth in this meeting.

As part of sitting in on the prior search for a deputy, I can say that \(I\) have seen a video interview or participated in a video interview of two of these three candidates.

They come off as being very strong. I believe one of the two was stronger than the other from a video interview standpoint. We can talk about that at any point if the board wants to. And then the third candidate, which -- who also dropped out along with the second one before final interview, the third candidate is from -- is one I'm less familiar with other than what's on the paper. So we have -- we have that opportunity.

It needs board direction. There's -- there advantages of looking at these three. Number one
is they were evaluated with the idea that they were fully qualified to step into the director position at any point, and so I think that that's a -- a factor.

Plus, the amount of -- I mean, if there was a successful selection this board made from one of those three, that would save a heck of a lot of time and money mounting a totally new search.

So again, we have Blake Astran, who, Blake, I probably didn't cover everything and there may be questions for you, so come forward -MR. ASTRAN: Sure.

CHAIRMAN OLSON: -- and we can discuss this further. So questions, discussion? Has anyone -everyone had a chance to look at what was provided on Saturday?

MS. LUDLOW: Yes, and I do. I did go over them very well and I can say I had a definite -- I could say I had a definite no but I didn't have a definite yes.

MR. ASTRAN: Well, I -- it's tough to draw conclusions from a sheet of paper, and so what might -- you might not have a definite no, but you might interview that person virtually and be like, you know, they actually look really good. So --
but I'm happy to discuss the advantages and disadvantages of the current situation.

These three candidates have all applied. They were all vetted. The one that dropped out that didn't get the executive summary, we know very well from our firm is a very top candidate. He actually just called me two minutes ago and wanted to let me -- reassure me that he was interested in this role and that he was -- his name was okay being let out.

So leads us to where we are today. You can move forward with three candidates that were provided. What that would look like could be maybe a virtual interview with the board and those three candidates and then invite the top candidate to come in. I think that's kind of the plan last time.

The other option is to do a -- a full-blown search and put it out there and see who applies. That will take a lot more time. As Bob said, it will be more costly.

The way that the contract that we have currently is, if you were to choose one of those three candidates, it's just a referral fee. It's a flat fee of \(\$ 10,000\), as opposed to a full-service
fee, which is closer to \(40-\). The advantage of hiring a -- another advantage of hiring -- or working with one of those three candidates is that you have a CFO search that you're going to be wanting to be doing as well. It is my recommendation that most likely the new executive director is probably going to want to have a say in that search of who's going to be their CFO so he can get started on that quicker. Certainly we can do both at the same time, but again, it's -- if it were me applying for a job and wanting to be a board director, I would want to say a say in who the CFO is or -- CFO/COO, whatever we're going to call the role. The advantage of doing a full-blown search, we might get some great candidates and -- and people that weren't interested before that might be interested now. And so, the -- it could go both ways.

I do think you have three good candidates, but it's -- you could kind of take a two-pronged approach as well. You could see what you got in these candidates and if you like one of them, move forward. If not, we can go ahead and do a search. But that's -- that's kind of our -- what Bob and I
were thinking as we were talking about this.
MS. LUDLOW: I have a question.
MR. ASTRAN: Go ahead.
MS. LUDLOW: Are all three of these readily
available or --
MR. ASTRAN: Yeah.
MS. LUDLOW: -- when -- they were available to
move to Florida at any time?
MR. ASTRAN: Yeah. So we do a screening
process, and in our screening process we -- not only do candidates just submit their resumés, but they go through a rigorous what I call intensive screening process.

One of it is a set of essay questions, and in those essay questions, we confirm that they're within the salary range. They have to write, yes, they're within that range. We confirm that they have any barriers to relocation. When can you start? How much notice would you need to give? We like to know everything before someone signs on the dotted line so that we know when an offer is made, they're going to accept and we're not going to find out anything, hey, I want more money or I can't move until the summer or whatever it is.

So, yes, all three are readily available,
they're very willing, and they all really want this job.

MS. LUDLOW: Okay. So I have New York and Oregon and I forgot the other.

MR. ASTRAN: So Oregon is now North Carolina.
MS. LUDLOW: Oh, North Carolina.
MR. ASTRAN: And so that was part of the reason he left his airport on good terms. They really think highly of him. He recommended ADK to do his replacement there, which we're doing. He took a job in the private sector. He talked it over.

The reason for the delay was because -- he was the last one I had to hear from -- he really had to talk it over with his wife. They're really interested in Florida. They wanted to be back on the east -- east coast. But, yes, they are -- the third is in Florida.

MS. LUDLOW: Okay. So New York and
North Carolina and where was the other?
MR. ASTRAN: Florida.
MS. LUDLOW: Yeah, here in Florida. Thank
you. I missed that one.
MR. ASTRAN: And it's -- it's -- when we did the last search, even though we didn't end up with

> a successful candidate, we got a lot of candidates.
> Florida is -- Florida is a hot destination, terrible pun, but people want to get here. And especially an airport director search, especially St. Johns County. So it will be -- it won't be for a lack of candidates if the search goes back out. CHAIRMAN OLSON: So -MS. CASH-CHAPMAN: Can I ask a question? Do we have a reason as to why they withdrew? MR. ASTRAN: Yeah. Yeah. So, the first candidate from Oregon, he's very highly qualified. Again, we think very highly of him. He got the job in North Carolina. It's a private sector job. It pays a little bit better. It allowed him to get to where he wanted to be at the time.

The process for the deputy executive director for a variety of different reasons, it -- it dragged on, probably way too long --

MS. CASH-CHAPMAN: Okay.
MR. ASTRAN: -- and it was just getting too much time for him and he said, look, I respectfully decline.

The second candidate, I'll have to look back why he withdrew. Bob, I'm not sure if you
remember. And the third one just wasn't selected, right? Carver, I believe just --

CHAIRMAN OLSON: Yeah, yeah, yeah.
MR. ASTRAN: He -- they would have -- you guys would have liked him but there was another candidate that was selected, but -- so it was just the two really that withdrew, but...

MS. CASH-CHAPMAN: Okay.
MR. ASTRAN: Yeah.
MS. CASH-CHAPMAN: Thank you. MR. ASTRAN: Tough choice. There is one other consideration. Talking about the advantages, these candidates have all been vetted so it could be a quick process. Quick is good and you have time to work with. Diversity, if that's -- if that's any concern at all, it's no -- there's virtually no diversity. If you're -- you know, perception-wise and if the public were to see, hey, we've got three white males being interviewed for the executive director consideration, did they consider anyone else? We did. If you want to, you know, date it back to the candidate pool, we did get diverse candidates. So these would just be kind of three finalists so to speak, so -- but food for thought.

CHAIRMAN OLSON: I would just add from my exposure to this during the deputy search is that at least two of these candidates, we just heard that there's no diversity, but they're very different in their personalities --

MR. ASTRAN: Correct.
CHAIRMAN OLSON: -- and appear to be different in the way they approach their work.

One of these candidates was extremely high -displayed extremely high energy and great communicator. And I put down on my paper just the word "accelerator." Anything that -- that we wanted to do would happen a lot faster, is my impression under this. Plus I think, you know, looking at what -- what point they are in their careers is important, also.

The other candidate, the Florida candidate, is managing an airport that is under a county, Martin County. So he is essentially a division head within the county structure. But he's here and he's very personable.

I didn't feel high on this individual on the interview because \(I\) felt he didn't display a lot of smooth confidence, unlike the New York guy maybe, but I had an opportunity to visit that airport at

Stuart, and they have really strong FBO presence. In fact, the \(F B O\) is providing all their hangars there. The county sort of manages just airport issues and site things at the airport. They're also -- they also just completed a new fence project. But I had a lot better impression of this individual being on the site with him and just touring.

And my visit was, I emphasize when I scheduled, it was unrelated to any search effort and we did not discuss the search or the position here at -- while I was on-site with him, which was about an hour and a half I spent there and at the FBOs just as a getting to know what's happening down there because I happened to be there for other reasons.

So, anyway, that individual would not have had experience working for yet -- and maybe that's why he's interested in this job, working for a -directly for an elected authority board and responding and handing an independent authority, but most likely would have the capability of doing that.

By the way, Stuart, with the -- and I don't want to go on, except \(I\) just have to say this.

Their T-hangar rents are -- seemed -- I think they were more than double what we have here. And it may be because when a private business develops T-hangars, they don't get the FDOT grants, and plus the market is a lot, I guess, different down there. They have a -- so, that's all I'll say as far as that on insight.

MR. ASTRAN: Yeah. What the gentleman's referring to, making his reporting to a board is -is highly desirable, especially from candidates that either work for a city or a county. It's -in the industry, any time you can get to a board position, it's -- it's preferred.

MS. LUDLOW: What's the next step?
CHAIRMAN OLSON: Well, the -- the --
MR. ASTRAN: Up to you.
MS. LUDLOW: Do we get to --
CHAIRMAN OLSON: Do you want to respond what
the next step is or the decision?
MR. ASTRAN: So here's -- here's what the next
step is.
If you guys were to want to move forward with the three candidates, you can either approve the CFO -- I guess I could have -- probably send a separate proposal and that could probably maybe be
voted on at a later date if we're not going to do that right away. Or, if you did want to move forward with a full-service search on the executive director and the CFO, you have the proposal, you can move forward with that.

I think my recommendation really would be that you have what \(I\) know is at least one very good candidate that's highly sought after. The two others I think would make great candidates. I think it's worth talking to them and doing possibly interviews and -- with the board, or if there's a smaller committee, I don't know if there -- you know, if there's a -- I'll help coordinate those interviews and then maybe bring the top one or two in person and see how they do.

These candidates have been through a lot through our process. Mr. Olson was referring to a video interview. We make the candidates answer three questions while filming themselves. It's a little daunting. Some people do not like that.

New York people can respond a little bit better than some Florida people, so we caution to try to not draw too many judgments from people. The point is to see them, how they talk, how they -- you know, it's probably going to be the
```

face of your airport. But then you meet someone in
person and -- and you see them and it changes your
mind a little bit.
So these candidates have all been highly
screened. I think if you were to move forward
interviewing those three candidates would just
speed along the process on the -- on everything.
MS. LUDLOW: Then do -- Bob, so we had -- we
had a committee and so you got to meet some of
them. So does the board get to meet them before we
vote on them?
MR. ASTRAN: You mean as in who you interview?
MS. LUDLOW: Yes.
MR. ASTRAN: Yeah, yeah. I -- well, that
would be kind of I guess how you guys would move
forward.
CHAIRMAN OLSON: I would think whatever
scenario we're talking about, Blake just mentioned
the next step would be -- could be interviews by
video where they're -- we've got the capability --
MR. ASTRAN: Sure.
CHAIRMAN OLSON: -- in this room or at -- I
guess we can't have a -- we can't have fit -- maybe
we could schedule it as a public meeting in the
conference room at the airport administration

```
office. That's very well equipped for this. For the board to -- to meet and directly even ask our own questions of these candidates remotely.

But one way or the other, it seems like for this kind of search for the executive director, they would be physically present here and interact, a finalist would be here before the board made the final decision --

MR. ASTRAN: Absolutely.
CHAIRMAN OLSON: -- to hire them.
MR. ASTRAN: Absolutely, yeah.
They would want to be here. You'd want to see that person face-to-face. We can do an interview panel style. We can do -- I've done a town hall style where you have anyone from the public that wants to come and possibly ask a question. Usually if you have a finalist coming in, it's nothing --

MS. LUDLOW: So the question today is, do we want to decide from these three or --

MR. ASTRAN: Correct.
MS. LUDLOW: -- have another search.
MR. ASTRAN: That's correct.
MS. LUDLOW: That's the big question today.
CHAIRMAN OLSON: Uh-huh.
MR. ASTRAN: Yes.

CHAIRMAN OLSON: Uh-huh. MR. CLARKE: (Inaudible.)
(Court reporter interruption.)
MR. CLARKE: I -- I asked the chairman if it -- perhaps we would poll the board to see what our preference is.

CHAIRMAN OLSON: I can -- I can -- yeah, we can -- we can go -- let me go alphabetically again, just thoughts, and I'm polling or seeking out what each board member thinks about this at this point.

Ms. Cash-Chapman?
MS. CASH-CHAPMAN: I would agree with the recommendation. I think that we can move forward with looking at the three qualified candidates that have come through to us, not excluding -- and I don't want to put Mr. Wuellner on the spot, but not excluding that he is also still open to apply for this position as well.

So we do potentially have four candidates that I think that we should move forward with and I think that because we're trying to do this timely, that it would make the most sense to move forward with at least these three candidates.

And I -- honestly I don't know that I would even do a virtual interview with them. I think
that we would just narrow them down and bring the
top two here. Because I feel like that first round
of interviews, that's already kind of been done
through the company prior to. So if we can figure
out would we want to bring it down to and invite
the top ones here, that we should just move forward
with that.
CHAIRMAN OLSON: So you think not to -- I
mean, do you -- don't you think we need to give all
three the same exposure to us and the opportunity
for --
MS. CASH-CHAPMAN: I mean, if we want to bring
all three of them here, \(I\) don't --
CHAIRMAN OLSON: No. I mean video interviews.
MS. CASH-CHAPMAN: But if we do a video
interview with each of them, I don't know how
many -- how much more we would be able to narrow
down from that instead of just bringing them here
and letting them go through the full interview
process with all of us instead of prolonging this
any more than we --
CHAIRMAN OLSON: Well, it's -- I guess it's
cost, and you can -- I mean, this -- it was my
first experience to sit in on, but to be able to
have -- it's like you're Zooming with someone.

MR. ASTRAN: Yeah.

CHAIRMAN OLSON: So you have an opportunity to ask questions and -- that might come to your mind during the meeting, and there -- I was amazed at the insight one can get from that. So I'll just say that.

MR. ASTRAN: We -- one thing that we were doing before -- and I agree with the chairman; you can get a lot of information from the interview -and that the plan was to bring one finalist -- I think we were going to invite their spouse as well and -- and make it more of a spend a day or a weekend here. If these people are going to be coming from out of state --

MS. CASH-CHAPMAN: Okay.

MR. ASTRAN: -- that might want to look at possible housing, especially if it's just one finalist, the school system, whatever it is that they -- you know. So --

MS. CASH-CHAPMAN: So the goal wasn't to bring them here and do an interview with us --

MR. ASTRAN: Correct.

MS. CASH-CHAPMAN: -- an interview with the public, and do a like a day of --

MR. ASTRAN: The goal was to have one finalist
that was more formality that hopefully if all went well when they came here and -- and did everything, that it would be a good fit and that would be the one to move forward in kind of a show of good faith, bring the spouse, maybe go out to dinner or breakfast with a board member, whatever it was, but you know -MS. CASH-CHAPMAN: Okay. All right. MR. ASTRAN: -- that was the -MS. CASH-CHAPMAN: I thought we were bringing them and doing -MR. ASTRAN: No. MS. CASH-CHAPMAN: -- a Zoom interview and then bringing them here to do another interview and -CHAIRMAN OLSON: No. MS. CASH-CHAPMAN: So that was just a -MR. ASTRAN: No. Yeah, so it would like once you've interviewed to kind of determine who you want to bring in as finalist, I think you'd be able to glean that information from -- from a 45-minute to an hour Zoom interview. MS. CASH-CHAPMAN: Okay. MS. LIOTTA: So is the plan to do an on-the-record Zoom interview so we can all be
there?

MR. ASTRAN: Correct.

MS. LIOTTA: Okay. Now we would do that with all three again. Because \(I\) know two of them, when it was the assistant director, it was a different job.

MR. ASTRAN: It was different job, different panel. It was --

MS. LIOTTA: Okay.

MR. ASTRAN: -- with myself --

CHAIRMAN OLSON: Yeah, we'd do it all three.
See, the prior search, the dep- -- the deputy
executive director, in most organizations, in
public, that's -- that is a -- that final selection
is the executive director's decision because we look to our executive director for whatever administrative --

MS. LIOTTA: Right. That makes sense.

CHAIRMAN OLSON: -- things.

MS. LIOTTA: Okay.

CHAIRMAN OLSON: So this changes the way the board would be handling this.

MS. LIOTTA: Yeah, it's good to clarify that we're not going to be relying on the prior interviews. That's --

MR. ASTRAN: No, it's different questions, different job set, different things that you guys are looking for. And it's going to be somebody that's running your airport.

CHAIRMAN OLSON: Mr. Clarke, do you want to share your thoughts at this point?

MR. CLARKE: I'm comfortable with the three candidates we have and I believe we should move forward and based on Mr. Astran's recommendations as to how to proceed, they're the experts and I defer to their judgment.

CHAIRMAN OLSON: Okay.
MR. CLARKE: Nice to meet you in person.
MR. ASTRAN: Nice to meet you. I enjoyed --
MR. CLARKE: We had a conversation the other day.

MR. ASTRAN: -- talking to you.
CHAIRMAN OLSON: Other -- Ms. Liotta?
MS. LIOTTA: I same, agree, we should proceed as recommended.

CHAIRMAN OLSON: Okay. Ms. Ludlow?
MS. LUDLOW: Good. Yes. I have a question. Is this for only the CFO or COO or --

MR. ASTRAN: Well, that -- this is only for the executive director.

MS. LUDLOW: Okay. Nothing to do -MR. ASTRAN: Yeah. So that's I guess another --

MR. CLARKE: Separate issue. MR. ASTRAN: Yeah, that is a separate issue. And my -- my recommendation would be what I can do is send a new proposal with that one because that would be a different fee. It will cheaper than what the proposal has to do which included two searches.

So the question for you is -- my guess is and recommendation is not to move forward with the CFO search at this time until you have an executive director in place who can have a say in the CFO search.

MS. LUDLOW: And then that's what I wanted to know. So -- so you are including the work that you've already done. So I see you're giving a 25 percent reduction, but your first price was like \(\$ 39,000\).

MR. ASTRAN: So that's two different things. The reduction was from the previous contract that we had left over -MS. LUDLOW: Yes. MR. ASTRAN: -- which never was finished, but
we needed to close that out. So we did the 25 percent.

The new search, which was the 39, which represents actually a 5 percent discount from our 2023 pricing which is 42 and change, but it was a 5 percent discount because we were going to do two searches under one contract, the CFO and the executive director.

If we no longer do the executive director, it's just going to be one search fee. And what we can do is piggyback off the previous agreement which has a clause that says if you use any of these candidates for a different position, it's -we don't charge you a full search fee, we just charge you a \(\$ 10,000\) referral fee.

So, assuming all goes well and you hire one here, it's only going to cost 10,000 as opposed to the 39 that you would be paying for this specific search.

MS. LUDLOW: Okay. So if we decide on one of these three --

MR. ASTRAN: Correct.
MS. LUDLOW: -- then your company gets \(\$ 10,000\) for the fee.

MR. ASTRAN: Correct.

MS. LUDLOW: All right. I understand.
And yes, I would -- I agree that they've already done enough work and it would just be dragging it out longer to bring in more people and start over.

MR. ASTRAN: Yeah. And these -- these three are willing, ready, and able. They're all -- I've talked to all three. They are aware of the board meeting. I said it's possible they may want to move forward with virtual interviews. They said absolutely, the sooner the better, actually.

CHAIRMAN OLSON: Okay. Real good. And then we will -- if this is the board's consensus, we'll proceed along those lines. I'll work with Blake on the logistics of it.

I believe when we -- they were done before, it was a 50-minute and a 10 -minute break and then another 50. So we have three 50 -minute interviews with 10 minutes in between.

We will -- it will be a public -- you know, we'd meet in public, so it will have to be an announced meeting. I guess this would meet -- meet the one item of special meeting or it could be combined with a meeting we have on our calendar. Maybe that would be ideal. But it's -- it will
```

take some time, I mean, the -- the three 50-minute
interviews, but -- so we'll all -- we'll work and be of course in coordination with board schedules on that.

```

MS. LUDLOW: So the -- then -- just talk, Reba.

Do we -- will leave anything firm for February for our next meeting? What do we intend to --

CHAIRMAN OLSON: I guess the thing is for the February meeting, we probably have an agenda of other business items that need to be handled. So I'm not sure -- we have the attorney \(R F Q\) matters. So I'm not sure whether we can combine these interviews with a meeting that has other agenda items.

MS. LUDLOW: But can we do the interviews -well, gosh, that's only two weeks, you know, almost.

MR. ASTRAN: Well, that's the good thing about virtual interviews, is it's --

MS. LUDLOW: Oh. Okay. So really we could have the interviews before and make a decision like on the 13th.

MR. ASTRAN: You could do that.

MS. LUDLOW: That's possible.

MR. ASTRAN: We could -- we could try to work with that timeline.

CHAIRMAN OLSON: But we would have -- I think it would be best for the Zoom -- well, it has to be a public meeting.

MR. ASTRAN: February 13 th is the next one?

CHAIRMAN OLSON: So we all have to be together, we all have to be available for it. MR. ASTRAN: Yeah. CHAIRMAN OLSON: So that means just working a schedule for that to happen. MR. ASTRAN: Yeah.

CHAIRMAN OLSON: Plus you have to work the schedule for your --

MR. ASTRAN: Yeah, I can do it on my end and so -- but, you know, we'd have to move a little quicker. So what, two weeks, plus or minus until that, so.

MS. LUDLOW: (Inaudible.)
(Court reporter interruption.)
MS. LUDLOW: Oh, I was asking our chairman should we do February 13th? That would be pushing it a lot, or should we decide that March 13th would be --

CHAIRMAN OLSON: Well, I mean --

MR. ASTRAN: You won't be making a final decision. You'd be making a decision on who's going to come to the airport interview.

So that's a -- maybe a goal would be decide by -- if we can get the interviews in by the next board -- the February board meeting, you can decide on a finalist to bring in at some point, and then -- and then maybe by the March -- you know, between the February and March program, you have that person come in and then approve -- approve a contract or offer or something like that to that candidate.

CHAIRMAN OLSON: So, Ms. Ludlow, are you suggesting the possibility of us clearing the agenda, shifting those agenda items to March 13th, and -- and dedicating the February 13th meeting to interviews, Zoom interviews with our -MR. ASTRAN: I think she thinks -- I think she wants to do the interviews before and use the board meeting --

CHAIRMAN OLSON: Oh.
MR. ASTRAN: -- to decide on who should be the finalist.

CHAIRMAN OLSON: Okay. Okay.
MS. LUDLOW: That was it. If we can do Zoom,
then we can get all of the prelim- -- preliminary work done before February 13 th and then vote on February 13th.

CHAIRMAN OLSON: Well --
MR. BURNETT: Mr. Chairman?
CHAIRMAN OLSON: Yes.
MR. BURNETT: The only challenge I see you're having is you need to be able to notice the meeting. Excuse me. So that's -- that's the only issue.

And for what it's worth, previously when you were going through the selection process and narrowing the candidates, none of that was really subject to the Sunshine Law because at the end of the day your executive director was hiring just another employee for the airport.

The executive director position itself is different because ultimately the determination of hiring that individual comes back to you, the five of you. So that is governed by the Sunshine Law.

So, taking the three candidates and narrowing them, obviously as you're obviously on the right track, is governed by the Sunshine Law. We just need to make sure it's advertised. And I don't think that's a big issue, getting the Zoom or

Microsoft Teams, that portion of it to set up the video is capable in this room probably based on the technology your airport has.

I'll speak to this real quick so \(I\) don't interrupt later. Perhaps a good thing, and I think you're already on this track, is to take the three candidates, narrow them down at a meeting through the Zoom process, get the one candidate, have them come back for the final -- for the final approval, and at that final meeting, so you're not -- when you're going through the Zoom videoconferencing interviewing process, I wouldn't anticipate you are trying to negotiate a contract necessarily; you're speaking in more broad terms.

So when you invite the person back for the actual final interview/contract approval, then you could have that sorted out and give you a couple of weeks or a month or whatever that may be to sort that aspect of it out.

The only thing I think that you have with the 13th is if you're trying to accomplish the interviews on the 13th, because this position is so vital to you, I would anticipate each of you having questions and comments and really wanting to be engaged with those three candidates. So it may
```

take you an extensive period of time. If you lump
that on the 13th with the attorney selection, it's
obviously going to take an extended period of time.
That's the only comment I have.
CHAIRMAN OLSON: Okay. And following up on,
we need a full one week for advance notice for a
meeting, right?
MR. WUELLNER: I believe that's the case, yes.
CHAIRMAN OLSON: Okay. So, are -- I guess are
we looking at another date other than the 13th but
very soon that we can do with -- with the one-week
advance notice?
MR. WUELLNER: We -- you have one week at this
point --

```
    MR. ASTRAN: Yeah.
    MR. WUELLNER: -- if you wish to take
    advantage of it. You have about two weeks right
    now.
    MR. ASTRAN: Yeah.
    CHAIRMAN OLSON: For the 13th.
    MR. WUELLNER: Correct.
    MR. ASTRAN: But you need one week advance
notice. So basically you have a little over a
week-ish.
    MR. WUELLNER: You have a week to advertise.

MR. ASTRAN: Correct.
MR. BURNETT: The only challenge on the 13th
is you already have a lengthy agenda, so...
CHAIRMAN OLSON: Yes.
MR. WUELLNER: Start sooner. You can start
earlier in the day.
CHAIRMAN OLSON: We could --
MR. ASTRAN: But we're not doing the interviews on the 13th. The 13th is just the discussion of the candidates, of which one to move forward.

CHAIRMAN OLSON: No, the -- we're talking
about scheduling the --
MR. ASTRAN: You're actually doing the actual
Zoom interviews on the --
CHAIRMAN OLSON: Yeah.
MR. ASTRAN: Okay.
MS. CASH-CHAPMAN: I don't think --
CHAIRMAN OLSON: I'll throw out a possibility.
We could -- we could meet at 12 noon on the 13th for the Zoom interviews.

MS. LIOTTA: I -- I think trying to do three hours of interviews --

CHAIRMAN OLSON: And then --
MS. LIOTTA: -- and then do attorney
selections --
CHAIRMAN OLSON: Okay.
MR. ASTRAN: That's a lot.
MS. LIOTTA: -- is probably too much --
CHAIRMAN OLSON: Other suggestions?
MS. LIOTTA: -- to put on one day.
Well, if we look to do a special meeting the week of February 6th, would we have enough -- if we can get everybody lined up, have the week's notice, do a special meeting just for the interviews, then on the 13th, we're not -- we -- you know, potentially discussing those candidates.

I will note also that \(I\) think it's important to have interviews open to the public and invite everybody in the community to give their feedback. When we go to consider which of the three that we may want to move forward with, we could do that in an executive session where it would be recorded but it wouldn't be released until later. That's specifically outlined in our -- our policies, actually. We have that option.

CHAIRMAN OLSON: Really?
MS. LIOTTA: Yes. Hiring of an executive director is specifically listed as one of the things that can be executive -- executive session.

CHAIRMAN OLSON: Because --
MS. LIOTTA: So if we amongst our -- if we want to discuss compensation, specifics in between the -- the applicants, then that -- you know, because that's a negotiation issue -CHAIRMAN OLSON: That's interesting -MS. LIOTTA: -- at the executive session. CHAIRMAN OLSON: Then if we did it as executive session, and as you said it would be a matter of released public record later -MS. LIOTTA: Yeah. CHAIRMAN OLSON: -- we could do at the airport conference room. Doug? MR. BURNETT: I certainly don't want to engage in debate; \(I\) just want to put my opinion on the record.

I don't believe under Florida law, and I'll go back and look, but I don't believe under Florida law you can have a closed-door executive selection -- closed-door executive session, what's also known as a shade meeting, for the selection of an executive. If there's something in the policy that indicates that, it's -- might be contrary to Florida law.
Closed-door executive selections -- excuse me,
closed-door executive sessions, a shade meeting, are typically for matters of litigation or collective bargaining agreements; i.e. with a union. So, to my knowledge, it couldn't be an executive session to select someone of employment with the Airport Authority.

MS. LIOTTA: Then we -- we definitely need to review the policy on that because it specifically does state that and we of course want to comply with Sunshine Law. So -- okay. It would be good to get that clarified. I'm not sure it makes that big a difference here. We could certainly do it in public.

CHAIRMAN OLSON: Well, what's -- okay.
Again, I guess we have -- we have a counsel.
We have to follow our -- our Authority counsel.
So we're -- are we looking at the 6th? How about 2 p.m. -- carving out 2 p.m. on the 6 th, setting 2 p.m. for video interviews, Monday the 6th. And that they would be scheduled in the back-to-back way that we have just discussed. We'd have the technology in place. Blake would need to confirm the availability of the candidates, although I assume that -MR. ASTRAN: Yeah, we'll make it work.

CHAIRMAN OLSON: -- in most cases, they -they make it work.

MS. LIOTTA: I -- I do have another more general question. The prior search was all done for a different job.

MR. ASTRAN: Uh-huh.

MS. LIOTTA: I'd like to understand how we're doing this process to make sure that on the compensation issue, that we're market, that we're looking to something that's rational and has been -- you know, we know that we're putting together a compensation package that is not just throwing a dart at a board.

MR. ASTRAN: You know --

MS. LIOTTA: So --

MR. ASTRAN: -- that's the advantage of -- of
our firm, is -- is we do -- I think we're at 160-plus airports we have done executive service. Currently, as it sits right now, we have 80-plus executive directors at airports.

We can provide compensation, I can't say specifically what airport, but comparable airports we can say. And -- and this is what we did with the deputy executive director search and we had a competitive salary. And I think if it's the next
tier above, logic -- logically \(I\) think it would be a competitive salary.

So it worked before, and we -- we've discussed it with Ed and Bob and we want to -- actually I think we ended up increasing the salary because we thought it would increase our candidate pool and it did. And so, yeah, we -- we will make sure that we're -- we're not throwing a dart and say, hey, are we attracting?

That's part of us, too, is that we talk about with the candidates what it's going to take from their end. They have different motivating factors. Some could be, hey, I want to get to this airport; I want to executive director. Some could be, I want to get to Florida. Some of them might just want more money. So that's partly on our end in why we ask those essay questions, please confirm you're within the range and all that stuff. So this would kind of be a little different because they haven't been asked that question, but they're going to want to know what the -- probably what a competitive salary would be at some point. CHAIRMAN OLSON: And part of the compensation would no doubt we would want bonus provisions so that they're incentivized to undertake whatever our
```

priorities are and to be accountable for them and
realize that they will be rewarded if they achieve
those.
MR. ASTRAN: Yeah.
MS. LIOTTA: Yes, that's definitely a -- going
to be a very substantive discussion for the board
as to what those incentives should be and --
CHAIRMAN OLSON: Yes.
MS. LIOTTA: -- bonuses and --
MR. ASTRAN: Relocation package is probably
will have to be included, too.
MS. LUDLOW: Is our -- like an executive
director, are they considered a government
employee?
MR. ASTRAN: They are an employee of the
Authority.
CHAIRMAN OLSON: Yes. Governmental entity.
MR. ASTRAN: I believe it's -- it's a
quasi-government designation, I believe is what
they are.
CHAIRMAN OLSON: Yes.
MR. ASTRAN: They're not a city or county
employee.
CHAIRMAN OLSON: Yeah, but --
MR. ASTRAN: I think because it gets federal

```
funds or whatever --
CHAIRMAN OLSON: Yes. All our -- and our staff our under the State of Florida public re -official retirement plan. Our authority is a special purpose governmental entity. They're governmental.

MR. ASTRAN: That's right.
CHAIRMAN OLSON: Yeah. Okay. Again, 2 p.m. on Monday the 6th, does that work for everybody? MR. ASTRAN: Basically 2 to 5-ish --

CHAIRMAN OLSON: Yeah.
MR. ASTRAN: -- if we're doing back-to-backs, what we typically do is about 45 minutes of questioning, and we'll work with you guys to provide that suggested questions, and typically what -- in these type of things, you like to ask the questions all the same questions if you can. Then we give about five minutes for those candidates to ask questions to the board. Brings us to about 50 minutes. Ten-minute break to either discuss briefly the candidates after, bathroom break, whatever it is, and then go right into the next one, so...

MR. BURNETT: Mr. Chairman? Mr. Chairman?
CHAIRMAN OLSON: Yes.

MR. BURNETT: Should Mr. Astran run into a situation where February 6th at 2 p.m. does not work for all of the -- all three potential candidates, do you want to select an alternative date, for example, the next Monday after that, the 20th, at some period of time just as an alternate date in case all three candidates aren't able -available on that date?

MR. ASTRAN: The problem with the \(20 t h\), though, would be if you're trying to do get it done by the 13th.

MS. LIOTTA: We could look for an alternative date later the same week.

MR. ASTRAN: Yeah, that would be --
CHAIRMAN OLSON: But I think you -- you have indicated in your -- I mean --

MR. ASTRAN: I believe that they should be available, but I -- I'm not turning myself in -I'm always thinking about the -- the what if in the and the backup, and so I -- I do think that you never know. It could be that -- well, I never had a day in mind, but they said that they could be ready. It could be one guy has something, surgery that day, whatever it is, and can't miss it.

CHAIRMAN OLSON: Well, you can postpone
surgery.
MR. ASTRAN: I'm trying to think of what you can't postpone here.

CHAIRMAN OLSON: Okay.
MR. ASTRAN: I don't know.
CHAIRMAN OLSON: So suggest --
MR. ASTRAN: So, yeah, maybe another date that week just in case as a backup.

CHAIRMAN OLSON: Friday the 10th?
MR. ASTRAN: And it would only be for assuming probably one interview, hopefully.

CHAIRMAN OLSON: A backup date's been suggested. Anyone want to comment on a backup date or --

MR. CLARKE: Friday the 10 th is good for me.
MS. LIOTTA: Any day that week works for me.
CHAIRMAN OLSON: Okay. Why don't we just hold
out Friday the 10th. 2 p.m. or -- that's what takes us into Friday evening. Maybe 12 noon?

Friday as -- as a backup that we -- that is quite unlikely that we would need to tap. But --

MR. ASTRAN: I'll know today.
CHAIRMAN OLSON: Okay.
MR. ASTRAN: I'll talk to them right after this. So I'll know today if the 6th works.

CHAIRMAN OLSON: Okay. So --
MR. ASTRAN: I've got my marching orders?

CHAIRMAN OLSON: Yes. Thank you.
MR. ASTRAN: Thank you, everyone.
CHAIRMAN OLSON: Appreciate it.
MR. CLARKE: Blake, can we -- I just wanted to disclose our conversation. Nice to meet you in person.

We had -- we had a bit of a conversation about the chief financial officer position, and \(I\) think it would be appropriate for -- to hear Blake explain, you know, what -- how -- what we discussed there.

CHAIRMAN OLSON: Good. Okay.
MR. ASTRAN: So, assuming this goes well and we do get an executive director, CFO is a hot position in the airport industry right now. We've done more \(C F O\) searches in 2022 than any other search. Meaning we have a lot of great candidates.

CHAIRMAN OLSON: High demand or --
MR. ASTRAN: High demand.
CHAIRMAN OLSON: But not a good sup- -- more on the demand side than the supply side?

MR. ASTRAN: Yeah. Yeah. And it -- it's
partly some tsunami we're seeing retirements. It's
partly out with the old, in with the new, post-COVID world, you know, a lot of restructuring going on in organizations. So we have a lot of great CFO candidates, at least to draw upon from an initial pool.

I anticipate that would be a successful -successful search as well. But again, I think -and I think we probably talked about a hybrid CFO/COO which is going to be difficult, but this person is probably going to have to wear many hats.

I told Dennis that there was a couple of people who \(I\) had in mind already I think would be interested, but -- but again, I think we should probably wait until the executive director search is done and then that would just be a normal search. The executive director would have full say. Probably going to be their right-hand man/woman so to speak. Anything else I left out, Dennis? Do you remember?

MR. CLARKE: Well, we did discuss the possibility of bringing in a temporary -MR. ASTRAN: An interim. An interim, yes. MR. CLARKE: An interim, yeah, as a -MR. AStRAN: Yes. MR. CLARKE: -- consultant.

MR. ASTRAN: And I have not heard back yet. So there is a potential candidate that was a finalist for a CFO position actually at Fort Lauderdale International Airport. They are retired. They used to be a CFO at a major airport in Florida. And so it is a possibility this person could come in on -- until needed until we start the CFO search or it could be a couple of months.

Now the question is what would that look like if it's -- needs to be in person? How many days a week? You know, three days a week they need to be here, whatever it is. But it is an option that we're exploring right now as a interim CFO to come in and help out.

CHAIRMAN OLSON: Okay. While you're here, a question for Mr. Clarke.

Are you thinking that -- are you still holding out the option of considering or framing this as a CFO/COO or exclusively CFO? And the reason I ask that is --

MR. ASTRAN: Good question.
CHAIRMAN OLSON: -- we don't have a huge organization, so -- and I'm not sure how you assess whether whoever is being sought after would have their time totally taken up with managing the
financial matters or could they also take on other executive roles?

MR. CLARKE: That's a -- that's a good point. And the way I view it, we -- I think we need the services of a -- you know, a high level, higher level executive with the -- with financial background.

We have a lot of capital projects that are underway, and in -- in order for us -- for the board to properly understand the -- the mix between the various types of grants, FAA grant -- grants, Florida DOT grants, needs that are going to be have to be supplied by the Authority, we have to understand the full financial picture. We can't just look at it piecemeal. And that -- that is -has been missing, in my view, from the planning component for this Authority for -- for quite some time.

So if we avail ourselves to the -- the services of an interim, a highly experienced interim, we may be able to get -- get a leg up on that interplay between the capital planning, long-range capital planning, and our financial needs. That's what I'm really concerned about.

So -- but I hadn't thought about the -- the
```

    dual role. Perhaps would -- you know, we would
    look at, you know, the -- what the -- the
    candidates ranked and design a position around --
    you know, around their qualifications.
    But we may be able to shortcut that by having
    a -- someone come in and help us properly structure
    all that long-range capital planning and the
    pro formas that are needed, you know, for the --
    for this kind of activity --
    CHAIRMAN OLSON: Okay.
    MR. CLARKE: -- for looking at capital.
    CHAIRMAN OLSON: Okay. Thank you. Okay.
    MR. ASTRAN: Any other questions?
                                    (None.)
    CHAIRMAN OLSON: Thank you.
    MR. ASTRAN: Thank you.
    CHAIRMAN OLSON: We'll see you soon again.
    MR. ASTRAN: Yes.
    MS. LUDLOW: Thank you, Blake.
    CHAIRMAN OLSON: Okay. So we have a public
    comment on the executive search matter.
    Mr. Liotta.
    MR. ASTRAN: I'll stay.
    MR. LIOTTA: So, in regard to the CFO
    position, I think that I certainly would be and I

```
think other members of the public would be interested in understanding, since this would be a new position that the Airport Authority has not previously had, what does the Authority envision will change when this position is filled? What -what kind of things would we expect to be different? What kind of job description has been put together for this position?

You know, one thing I've seen is that the board over the time I've been here has often discussed what projects they should invest money in. They have used terms like return on revenue and I've never seen any financial analysis done on these projects.

You know, I typically look at something that would be based upon an internal rate of return. And, you know, I think it'd be very interesting to see, as the airport is looking to put their finite resources to projects, to compare the IRR of these different projects to see which ones will actually help with the sustainability and resiliency of the airport.

CHAIRMAN OLSON: Okay. Thank you. MR. CLARKE: You want me to address Mr. Liotta's?

CHAIRMAN OLSON: You're welcome to. MR. CLARKE: Mr. Liotta brings up a very good -- very good point. Very pertinent. One -- one of the -- one of the issues that I've noted, you know, one of the reasons I ran for the board, is that the September 30th of 2021 financials were compromised by a material weakness finding, which is -- it was suggested that it was a one off occurrence.

Well, in my 45 years of doing accounting and many years of consulting with municipal utilities, I've never noted a material weakness in a public authority this size. I mean, we're -- we have \$85 or \(\$ 90\) million in assets and 6 and 5 or -- between \$5 and \$8 million in annual revenue. And that requires the attention of a -- an experienced executive and in my view, we're -- we need that.

And as you -- as you suggested, Matt, we haven't seen those types of in-depth analysis, whether you use an internal rate of return method or -- in my view we are a specialized type of utility and our obligation is to serve the public and we should be doing that on a cost-based basis, not necessarily internal rate of return.
```

    If it's a positive to the airport, that's
    ```
fine, but as long as we're recovering our costs, we should be serving the public. Anyone requesting access to the National Airspace System in the county should come through us. And so we really need to have the professionals in place. And that's my rationale for looking for a or suggesting that we need a chief financial officer. And there are -- there are issues with the -the accountant structure the way it's laid out. They're not -- not appropriate, in my view, and it needs to be fixed so that we can do the proper planning going forward.

You have to have a good baseline of your accounting structure. It has to be rock solid so you can plan forward, and we -- we don't have that presently. So, I hope that helps to answer your question.

\section*{AIRPORT COMMITTEE CHARTERS}

CHAIRMAN OLSON: Okay. So, moving on in the agenda, airport committee charters matter, we have been -- I guess there's been some sharing or some back and forth with counsel and some drafting of charters for various committees.

Does anyone want to lead off with any
comments? I have a lot of thoughts that I have
collected over the weekend about this, but I wanted to hear others. I actually have a page of thoughts about how we might proceed on this, but \(I\) want to defer to others to also offer their comments now. MS. LUDLOW: Well, \(I\)-- the only thing I will say is that on our safety risk management committee, that was really approved by the previous board --

> CHAIRMAN OLSON: Yes, it was. MS. LUDLOW: -- in like last August, so -CHAIRMAN OLSON: So that's a standing committee already. MS. LUDLOW: Right. It's already a committee, yes.

CHAIRMAN OLSON: Okay. Ms. Liotta, you had a comment?

MS. LIOTTA: Actually before we moved on, I just wanted to invite members of the community to contact each of the board members ahead of this -the upcoming interviews, as the questions that we provide to the search executives will definitely help frame those interviews. So now is a good opportunity for us as board members to understand the concerns that are out there and the kind of questions that the airport
community and general community may want to see addressed with those interviewees. So please contact each of us with your thoughts/concerns/questions, so that we can take those into consideration in the process.

CHAIRMAN OLSON: Okay. Thank you. Back to the -- now the matter of airport committee charters, thoughts that others may have?

MS. LIOTTA: I have to admit that I was traveling most of last week, so I didn't get a chance to go in depth into any of these drafts except for my own.

CHAIRMAN OLSON: Okay.
MS. LIOTTA: I do think it would be a good approach to have the charters be high level and not necessarily feel like we need to drill down into all the various aspects like how you get selected, those sorts of things, as those could be adopted in a single policy in a separate place, as Mr. Burnett suggested in his feedback; that that would allow the charters to sit there and then those other changes could be updated globally for all charters.

It would be a much easier way to administer
those -- those sorts of items and also has the benefit of allowing adoption of simplified charters
now and time to consider those more administrative points as we go.

CHAIRMAN OLSON: Other thoughts right now? (None.)

CHAIRMAN OLSON: Okay.
MR. CLARKE: You want to discuss each
```

individual charter?

```

CHAIRMAN OLSON: Well, if I might, let me lead off. I feel that -- I just -- a series of notes that -- and actually I spent a lot of time thinking through this and I -- I appreciate the opportunity to share them.

I think the number one most front-burner committee need is -- in my view is an audit committee. It's quite -- it's the most common committee that airport authorities have. It's a standing committee. It undertakes most of the tasks -- the tasks that were outlined in the prospectus that Dennis circulated. I do have a few questions about it, but my view is that we should proceed to review as a board, discuss, and act on an audit committee very soon. Maybe we could start doing it today.

I am -- I am concerned about the way some of the other committees have -- charters have been
framed. I'm worried that we're generally offloading policy and I question that. I question that there's too much open-endedness to the way the policy has been -- charter has been framed.

The number one role of this elected body is to -- is policy making and formulating, discussing, deliberating policy. I recognize that we spent a lot of time with policies on use of this meeting room that have been not well efficient and have been time-sappers, so I recognize that.

My view is that the policy committee might be recast to be a referral committee so that if -- if there is a need to burrow in further on a policy matter such as research, such as looking at how other airports have handled these matters on a -of a policy nature and to report back to the board, that's what I -- generally the way I hope that we might finalize the policy committee, rather than make it very open-ended where we have an independent charter committee that is out -- just makes -- de novo brings forward ideas about policy in areas that have not been referred to by the board.

I mean, we are the elected board. So I'm not -- I'm -- I guess I also have a thought --
sorry again about -- Dennis, about the master plan committee.

My observation of the master plan work, the last -- the current master plan we have is that the board was insufficiently engaged as a board in -in the advancement of that master plan. The board at that time received five- and ten-minute updates at regular board meetings. The -- but only one board member, as I recall, sat in on the work sessions on that.

And one way or the other, the master plan is a policy document. Because the board was unengaged in it, it ended up as a capital improvements program, and there were policy issues that I think we still have today that have -- were not worked through and we ended up having a board that had a low-level understanding in -- of -- of that. And again, it's a great CIP -- I mean, we've been following it as a CIP. In order to get our grants, we need to have a master plan, but I am also concerned about that.

So my thought again is that there be a master plan committee, but that it -- it -- when master plan issues come up, that we need to -- that need to have more time to work through and that --
such as, and \(I\) will cite a more recent one, the whole matter of jets in the south GA area.

The master plan was invoked on that. We talked about it \(I\) think at maybe I'm thinking a -I'm thinking eight meetings. That issue was bandied about back and forth. A lot of good information was generated, but that could have been -- that whole matter which was important enough for the board to give that amount of attention could have been a matter of referral to a master plan committee.

I'm wondering also if these -- these -- if we have -- and it's great we have our board that has stepped up to be point members on each of these issues, but I'm wondering if we have board members that are recognized and handle these as point topics what people have stepped up for, whether -whether we need to have formalized committees behind that or whether that point person should have the flexibility of acting in whatever way with whatever referral item comes to them from the board, and they can obviously make suggestions and urge that the board make an assignment of a -- of that nature, that they can do -- they have the flexibility of working efficiently in whatever
matter with tapping whatever other individuals out there or expertise, doing whatever research, vis-a-vis whatever airports getting on the phone or like the Internet, and looking at, which is -- can be really useful these days -- how these matters and formulating detailed recommendations on that subject coming back to the board, rather than having a standing, appointed, structured committee.

My thought also is that doing it that way -Doug, can you -- I mean, I just want to -- I've got a -- I'm making a point that I'm not sure how you'll react to, so -- or how you will be helpful at it, but \(I\) think you can be.

My -- my feeling is that if we handle this --
these expert areas, these point board members taking on these this way, that it will -- it will not be keying the Sunshine Law, setting up a separate formalized committee to generate policy. And that has a great benefit in taking and avoiding the need to add staff or find staff time to manage the meetings, the public Sunshine Law meeting logistics of five new chartered committees. I've got other thoughts, but that's the gist of what I've been struggling for over the weekend. But \(I\) do have a question for you, Doug, and I
apologize for being a little bit harsh, and -- is if we have as I described sort of point board members point for each of these topic areas -community involvement, safety, master plan, and -well, \(I\) think audit will be a -- well, there's no -- I mean, audit will be a Sunshine Law and will be a standing committee, but -- and policy. If we have it that way without having formal appointment groups with formal mission statements, but they are the -- they are the recognized board person that for whatever assigned need goes out and bring -- and undertakes and reports back to the board on these matters and has a lot of, you know -- do we -- would that necessarily key having both activities be under the Sunshine Law? I'm thinking not. Because that's the way in my first year with this board, I handled economic development in a different way than had been handled before, but that was my point thing. I went out and started working with and reporting back to the board regularly on the issue of an aerospace initiative for the Authority.

Brought proposals, brought a prospectus in, brought a proposal in, got the Authority to authorize an application to the

> U.S. Department of Commerce Economic Development Administration. Did a lot of legwork. Worked with other -- a few other people in the community. Met with the Industrial Development Authority on -- and I think a couple of people at the county. Other -aerospace. Went to a couple of aerospace conferences -- I think one at least. I Anyway, my question is, can we proceed the way in -- in handling these subject areas in a different way than having structured committees? And can we avoid having the burdensome fact of -burdensome economic administrative load of that by taking this approach? going to be subject to the Sunshine Law. then make recommendations to you, that committee is committee of the Airport Authority of citizens to none of the five of you are on but it's an official a committee officially formed by the Airport Authority board and that committee is going to make any kind of recommendation back to you, of you is on it, if it's actually a committee that fithe
It's -- it's -- in many ways the Sunshine Law
is very inflexible. It makes your job as
Airport Authority members, when you -- when you
come from a business background in particular,
which I think all of you do, you look at it from a
standpoint of this is an efficient way to run a
business and it is part of being part of the
government.
CHAIRMAN OLSON: Okay.
look, for example, at the county, the county has a
number of committees and they're all subject to the
Sunshine Law because they make recommendations back
to the board.
is required.
or the -- the actual situation where a sunshine Law
without formal committees, then we avoid the need
route of handing these board member -- members
being point -- being the points of expertise and
information-gathering and formulation of
formally appointed committee through research and

MR. BURNETT: Sure. If it's not an official
board or committee of the Airport Authority that has officially delegated the responsibility of coming back and making recommendations to you. So I think any one of you, as is normal in local government, has constituents and you listen to the constituents and you may meet with individually a group of constituents who tells you their concerns or you may go out on an initiative that's important to you.

For example, we don't have a hotel at the airport, so I'll just use that as an example. If one of you because you have a hospitality background or some other background wanted to go meet with the Tourist Development Council, the Visitor's Convention Bureau, the Chamber, the EDC, and hoteliers in the community to see if they an interest of bringing a hotel to the airport property, then you can certainly come back and report that to the airport and say, this is something I think we should consider; maybe we do a RFQ or the -- or the like. Once you get that process going, then obviously it's different. CHAIRMAN OLSON: And -- and that point person could bring detailed proposals to the board, responding to either a -- a request by the board
```

for that person to look into it or a proposal at
the board meeting that that individual, that point
person, would further look into it.
A proposal for a program that engages the
community could be brought in to this board without
a formalized committee having recommended it. It
could be -- it could be done through research,
looking how other airports handle such things, all
of that.
So again, that's what I'm hearing. That's
what my thought as to how we handle this. And
again, I think the audit committee is something
that's more front burner, but I think all of these
areas of added board attention are -- are good --
are good and can only help us greatly.
I just -- again, I'm concerned about the way
the chartering and the everything else formal --
formalized structure that we have been -- that I
was looking at over the weekend. So I rest my
opinion right now. Other thoughts?
MR. BURNETT: Since I was talking, can I just
one more moment to share something with you
because --
CHAIRMAN OLSON: Yes.
MR. BURNETT: -- my sort of marching orders

```
was to understand from the Authority that last meeting you were going to come here and figure out a direction. Two things to note. And it may have been Commissioner Dean brought this up before with the county having its form for these types of applications.

If you do move forward with committees, I think Mr. Clarke sent an e-mail with his revision to the county's form version of -- of applications for committee members. So you may want to consider that and look at that more closely going forward and obviously rules related to this going forward. And then one final thing, which is my e-mail related to analyzing this issue included a potential resolution, and I'll just hand you a draft so you'll have something to take away with you today.

But I did draft a regulation resolution. You can line through any one of these committees or you could obviously add more. You could always amend in the future, but at least you'll have something to say this would be the document we would use to adopt these committees if we wanted to move forward.

CHAIRMAN OLSON: Okay. More discussion on
where we go with committees?
MS. LIOTTA: Yeah, I have some comments.
I think the -- the general drive as I saw it for people for these committees to be set up was this board's desire to make -- drive change and do more things with less time. Part of the way to do that is by inviting members of the community to get engaged on a more formal level and have their input taken frankly a little more seriously.

If they're a member of the committee, they're on the record, they're giving their viewpoint, and I think it leads to a more robust and healthy interaction between this board and the airport and general community.

And the committees don't make final decisions. They sort through viewpoints, do research, and they come back with recommendations which the board may or may not choose to adopt. Is it more work for -in the sense of Sunshine Law requirements? Yes, absolutely. But I don't think we should dismiss the idea of committees out of hand because it's, you know, more difficult than we may originally have thought it might be.

I still believe that these committees are worthwhile and that, you know, having that input
from our tenants, the airport users, is only going to make the -- the decisions that this Authority makes better, and I think it's worth it.

CHAIRMAN OLSON: Other comments?
MR. CLARKE: I would like to echo Ms. Liotta's sentiments. She's expressed my -- my feelings very well, very eloquently. And I'll just give you the rationale that would be behind my thought of having a master plan committee in the first place. Somewhat inspired by the county. The county has, I don't know, Mr. Dean, what, 20-some committees and they -- they are citizen -- citizens with technical expertise in different areas. When I first started to come to these meetings and I got -- moved our airplane to this field, I read the master plan. I read through -- I read it through at least twice and skimmed it a third time, and it's about 500 pages long. None -- none of the people on this board collectively have the technical knowledge to understand all the elements of that plan. And it's all -- it's all about the technical management and running of the airport. It doesn't have anything to do with finance. Indirectly, it does of course. But there are -- I went through it and I

> isolated approximately a hundred recommendations that are contained in that plan. And in the meetings I came to before I was on the board, I barely heard any discussion of have we accepted this recommendation? If so, what -- what is the status? If we did not accept it, we rejected it, then we can -- we can dismiss it; we can move on. If it -- if it's a worthwhile addition, you know, if it involves lights or safety or taxiing or whatever it involves, then we need to put it on the plan. So I -- I looked at the information and it was like a -- it was a pyramid. Can the -- you mentioned it earlier. can the board possibly digest 500 pages of a master plan? I don't see them doing that. govern -- Florida in the sunshine Law. anybody wants to attend the meeting, they're more states explicitly this committee is subject to the right on this -- in this airport and in the committee. And again, they wouldn't have any authority, and the way that this is written, it (he and we have the technical expertise
than will -- more than welcome. Please do and have some input. But have the -- have the committee help -- help the board prioritize what our role is. And that is to provide the resources to the administration to carry out our vision of where the airport ought to be. And that -- that's, you know, my rationale.

Setting up a permanent committee gives
recognition to that -- to our role. It says yes, we're -- you know, we're on top of this. We have an audit committee to monitor the finances, a master plan committee to monitor the capital expansion plans, a community engagement committee because it's very important to us for that aspect, a safety committee. It -- it really brings I think a lot of transparency and credibility to the board, and it's something that we -- you know, none of us are going to be here forever. We'll pass on to the next board and I think it makes us stronger.

And it -- not to mention the fact that we -you know, we have to acknowledge that we have a limited staff and, you know, we can't expect them to come in, you know, to -- to meet with us and review every single thing. I mean, they have -they have work to do on a day-to-day basis. So

> what do we do? Like the -- the old Chinese saying is many hands make light work.

So let's -- you know, let's engage our -- our tenants, people from the community and, you know, they'll produce -- they'll produce results for us. I will guarantee. As Ms. Liotta said, if they have an ownership in the -- in the -- you know, the decisions that we finally make, you know, they're going to step up and do a good job. CHAIRMAN OLSON: Other comments? MS. CASH-CHAPMAN: I -- I agree. I think, you know, when we ran, we ran knowing that we wanted to make some changes and we ran knowing that we want this to really be a community airport, right? It's not just our airport; it's the community's airport. And so, to be able to do that, I think it's vital that we have these different committees that people -- I mean, the people deserve to be heard, right? So people want to be heard and they want to be seen, and we have the opportunity to make that happen for them.

And \(I\) know that for me personally, \(I\) ran knowing that \(I\) wanted to be hands-on. I ran knowing \(I\) wanted to meet more than once a month so that we could make a change. And it's frustrating
when I hear people say, "Congratulations, but you know nothing's going to change." And that's -that's very frustrating to me. And if that's what our community feels, then we need to do something as a board to make that change. So we invite the community to join these different committees so that they can help be a voice, so that they can help us make that change. Because there are changes that do need to be made and we can't do it just us.

So this is a fantastic opportunity to bring in not just the airport community, but -- but the public and say, what do you want to see here? What can we do? And how can we work together to make it our airport and make it as successful as possible? So I think that it is absolutely vital that we have these committees and that we move forward sooner rather than later on them.

CHAIRMAN OLSON: Reba?
MS. LUDLOW: They always save the best for last.

I understand what Bob's saying about having formal committees, you know, so -- and I don't see where they really have to be formal. I mean, if Michelle, you know, is -- we -- that could just be
our area, like a community engagement.
But why -- why would we have to have a formal committee for that? I mean, could -- it would be like the chairman saying, Ms. Liotta, will you take care of policy and report every month?

MS. LIOTTA: Well, \(I\) think part of it is, to echo what Dennis was talking about, you know, things can get -- you know, with the master plan, for example, having a formal body that's there, so even after we are no longer here, it's there as its own structure and institution to make sure that that ongoing care and meeting of the master plan and the feedback from the community is -- that format's going to be there. It's not dependent on the strength or weaknesses of any board. And I think that's been an issue that we should acknowledge.

I mean, Bob mentioned before that the master plan last time around was not -- there was not much board engagement and that had some unfortunate consequences.

So the having the committees is a way to say we're acknowledging that we cannot do everything as five people, there is expertise out there and points of view, and by having it as part of a
formal committee as opposed to just ad hoc committees meetings over coffee here and there, it's add -- you know, it's sending a strong message that we care enough about what the community says and thinks that they are going to have formal input.

You know, three minutes to do a public comment, you know, for -- on a master plan or a proposed policy, I don't think is sufficient input from our community when we're sorting through options and trying to understand what could be, you know, maybe a minor point or maybe a very major point.

And, you know, just saying, well, your -- you can have three minutes of public comment to have your point of view come across or maybe you can, you know, find a time to meet with a board member over coffee and talk about it and then hope that board member is able to be an advocate for you on the record, is not the same. It's just not the same. And I think, you know, it'd be -- we'd be a better airport to go ahead and invest in the committees.

MS. LUDLOW: I just want to say I was not against committees. I -- that would have been my
plan initially, to form committees to do this. But I guess I looked at it more as responsibilities instead of setting up formal committees, you know. But, no, I'm all for everyone having a responsibility and being able to report back to the board.

CHAIRMAN OLSON: Okay. Well then, everyone's shared their views. Next steps on committees? I mean, we have -- we have some draft charters.

I continue to believe that the audit committee should get priority attention. We have an audit -annual audit underway. We have a draft of that audit that's probably going to be available within a short while. We'll have a formal audit presentation in March and possibly -- or April, and then there'll be the need to receive that audit, confirm that we are beyond material weaknesses of -- we hope.

I think it's a two-year period where we are on some special designation for having the material weaknesses, and there'll be a need to have the -have the committee review all that, be on top of all that, report to the board on all that, and to select or recommend a -- recommend an audit firm for the coming year.

I'm sure there are other things, but those are -- I listed them because I think that's a very timely and important one of the committees that needs to go ahead.

MS. LIOTTA: I just have one question because I don't have a copy of it in front of me. Is the audit committee specified that a member of staff has -- is to be on the audit committee, or no? MR. CLARKE: One staff. MS. LIOTTA: Okay. Because I thought it would be -- that would make it -MR. CLARKE: Board members. I believe it says three board members.

MS. LIOTTA: Okay. Because I didn't -- I know with the master plan, it talked specifically about some of the staff being on there. And since we now understand that it would be subject to Sunshine, it would just make it -- I think it would make it very difficult to put staff members on the committees, because any time someone needs to just call and get information, it might run afoul of Sunshine because you're, you know, sending an e-mail saying, hey, can \(I\) get background on this or that if they're also on the -- you wouldn't be able to do that if they were also on the committee.

> So I would -- I would want to take a look and see what the -- what various charters say about that just so that we don't accidentally create a situation --
> CHAIRMAN OLSON: Yeah.
> MS. LIOTTA: -- that makes it hard for the board to interact with staff.
> CHAIRMAN OLSON: Okay. I'm not sure I can directly -- I think that's a good question to put out there.

A year and a half ago, I brought a proposed -I did research on how other airport authorities are handling audits and audit committees, and I looked at two or three. The common thing is multiple board members sitting on those. The common thing with all airport committees is populated by more than one member of that authority board. That's true in Gainesville. It's true in Naples. I'm trying to think of what other airport I looked at the committee structures.

And so -- and each committee, other -- the full board is also welcome to sit in on all of those, but it's multiple board members that are sitting there.

The case of Naples, and that's why I brought

> it up with the possibility of Jesse Dunn from the county, is Naples has the financial -- chief financial officer of the city of Naples is a member of the Naples airport audit authority -- authority audit committee. So again, I'm not sure if it directly answered your question, but I would expect that for audit, there would be multiple board members, more than one board member that would be on it. MR. CLARKE: I think I -- when I drafted that charter, I included three members, one non-treasurer -- the treasurer could not be part of the audit committee but three other members. So 60 percent of the board would be a member. CHAIRMAN oLSon: And why is the treasurer not volunteer board member treasurer. MR. CLARKE: That's correct. That's correct. is responsible for generating the transaction -the entries and the transactions and creating the records that would be audited by the other people. You can't audit yourself. CHAIRMAN olSon: The board treasurer -- the MR. CLARKE: Presumably the treasurer has --

MR. CLARKE: You can't audit yourself. That's a standard.

CHAIRMAN OLSON: Okay.
MR. CLARKE: I'd like to -- I'd like to chime in. I just had an oppor- -- has -- has that public been given the -- your Resolution 2023-02, Mr. Burnett?

MR. BURNETT: No, sir, but \(I\) can read it into the record if you like. MR. CLARKE: I have to say I -- it's a very impressive, you know, piece of work. And what it does, I think it would be good to read it into the record because it -- it essentially summarizes everything that has been said here positively about creating committees without -- you know, it would leave the structural detail, you know, to another day.

Ms. Liotta made a good point about having staff on the master plan committee, for example. I had not considered that. But the -- they would be -- their attendance at such meetings would be necessary just to provide their input. But it may be a good idea not to have that. So -- you know, as members of the committee for the reasons that Ms. Liotta stated.

So I think this -- this Resolution 2023-02 is very well done, and \(I\) think we should consider it, or publicize it and bring it back, you know, so the public has a chance to review it. I'm sure there'll be comments on it, and maybe we could defer it to the next meeting or let's read it into the minutes -- or into the public record now and consider it and vote on it.

CHAIRMAN OLSON: I guess a question,
Mr. Clarke. Following up with on -- the -- the provision to the resolution has -- does that actually approve the charters as they have been currently drafted without opportunity to go through them as a board? Because that's -- that's pretty sweeping.

MR. CLARKE: You -- you appear to be correct, but we could always -- but we could always change those structures. But maybe we need to have another several weeks to review the charters and come back with specific, you know, recommendations or comments. But it -- but yet a -- you know, approve them in an overall sense but not adopt their -- their rules.

CHAIRMAN OLSON: Yeah. The way I read this, it indicates that, you know, the -- as I think
everyone has said, these committees, the way they're being proposed, are really important and a big part of how we will proceed in the future versus how things have happened since the Authority was created.

So, I just think they need -- they need to have individual -- they need to be individually reviewed in our authority -- by our authority as to all the provisions of them before we enact them or even ref- -- by reference, is my view, but other input?

MS. CASH-CHAPMAN: I mean, how long are we talking here? How much time do we want to review these and move forward? Because \(I\) just don't want to see us continue to push and push and push and then a year goes by and we haven't done anything.

MS. LIOTTA: Giving ourselves deadlines is a good idea.

MS. CASH-CHAPMAN: So...
MS. LIOTTA: Well, I think it's probably worth discussing some of the concerns.

You know, I -- I hear Mr. Olson when he's talking about the -- the need for balance between community engagement and abdication of responsibility. I don't think that's what --
that's not -- we don't want to do that, right? We don't want to just say, okay, well, some -- the committee's in charge now of the master plan or the committee's going to make all the major policy decisions. I don't think that was the intent.

As specifically for the policy charter, it is written lightly, and if there are particular -- you know, Mr. Olson's expressed his concerns about that and \(I\) hear that. You know, if there are -- it -- I did envision this as a blend of people in the community able to come to those committee meetings and say, hey, here's an issue we're having, so that there -- that's -- that's another way for the board to hear about things.

It could also go the other way where something comes up at the board level and they say, hey, delegate down, look into this, so that we don't have a board -- you know, a meeting use policy issue that drags on for seven months, you know.

So I think it -- it's a -- it's a balancing act that needs to be done, but \(I\) don't necessarily know that we're going to have perfect language day one. So we, you know, I think we can always amend these, and since we're building something new, we'll need to be open to making adjustments. You
know, for example, committee size or specifying how many board members.

For the board -- for the policy charter, I just put you had to have one board member. That person would be the chair. I -- if the group thinks that it's important enough that we should require two board members, you know, I'm certainly open to that. I just think we need to discuss what issues we're seeing so that we can make progress and, you know, go ahead and have the discussion so we can make the decisions so that the -- we can -we can move forward.

MS. CASH-CHAPMAN: So do we think that if we're not comfortable moving forward today, is this something that we may want to do like a workshop on so we can sit down and work it out and bring to the next meeting to vote on? Is that something that we're -- we're -- to have a meeting or a workshop specifically just to get through the charter so that we're not spending --

MS. LIOTTA: Yeah, I think -- I think we need to be able to, for lack of a better word, hash it out --

MS. CASH-CHAPMAN: Yes.
MS. LIOTTA: -- and get down into what could
be pretty granular details so that we're comfortable as a group as to what these charters say and how we think they're going to work so that, you know, the -- we can move forward. And maybe having a special meeting, a workshop is -- would be the way to do that.

CHAIRMAN OLSON: And I'm not sure that the final versions of all the five have been circulated yet. So, we -- I think that's a good idea, is to have a work session and not delay it, not have -- I would expect that if we dedicated a meeting to working through those, we might not take a huge amount of time to get through -- through them. But I think we need to look at them, each of them. MS. LIOTTA: That would give us another opportunity for potential -- potentially some other tweaks ahead of that.

The issue like of whether or not to have staff because of that creating an un- -- unanticipated difficulties or any other tweaks that somebody might want to make before we do a workshop. And also make it known to the community, hey, you know, here this is -- we can maybe get more input from people who are interested in these committees, might want to serve on these committees --

MS. CASH-CHAPMAN: Right.

MS. LIOTTA: -- and have these draft charters a little bit further along and public -- publicized along with the meeting so that we can get some feedback from people who are interested as we're doing the discussion.

CHAIRMAN OLSON: Okay.
MR. CLARKE: I just have one -- one comment. I think that's a great idea.

I would like to see these -- this Resolution 2023-02 along with the current versions of the committee documents and charters publicized along with the application.

Let me ask Mr. Dean if -- in the audience. Are we okay do you think to use the version of that committee application? Would the county have any objection to that? Because I edited it and just substituted preferences to the Airport Authority board.

COMMISSIONER DEAN: I think it would be good to use it. We certainly would have no objection. It's worked very well for our 25-plus --

MR. CLARKE: Okay.

COMMISSIONER DEAN: -- advisory committees.
And I would applaud -- I just want to say, because
```

it's important I think, I want to applaud all of
your comments regarding community input. And I
think from my perspective, community input is very
important, but it's only important if they make the
recommendations and you consider them.
Now, if that's how the process is working,
based on my roughly 45 years of experience in
Florida government, that would clearly fall under
the Sunshine Law. So you really have discussed it
well and you're making a choice that if you go
forward with meaningful committee input, it's
probably to best err on the side of caution,
because the last thing you want is to get all of
this community input and then you get someone walk
in off the street and file a Sunshine Law violation
because you didn't notice the meeting. Just my
thoughts.
MR. CLARKE: Thank you.
CHAIRMAN OLSON: Yeah, and following up on
what Mr. Dean just said, I guess I'm asking Doug.
I'm thinking, based on the way these committees are
being discussed, would the members be subject to
financial disclosure filings?
Because I serve on the county's Cultural
Resources Review board, and that keys filing of a

```
\[
\begin{aligned}
& \text { financial disclosure with the county election } \\
& \text { office. } \\
& \text { MR. BURNETT: It may. I'll take a look at } \\
& \text { that and I'll get you a response back. } \\
& \text { CHAIRMAN OLSON: Okay. I mean, it's not an } \\
& \text { impediment necessarily for anyone, but it's just an } \\
& \text { added step that has to be considered if we } \\
& \text { formalize these meetings in the way that's being -- } \\
& \text { could be needed as in the way we are discussing } \\
& \text { them. }
\end{aligned}
\]

MR. BURNETT: And one other thing while we're at this moment.

It sounds, as I understand where the board's headed so we've got a good clear consensus and direction of staff, we'd have the proposed resolution on the agenda when this item comes up again and all five of the committees with the five draft committee charters would be part of that, and we would have a hear- -- we would have another public meeting where comments.

My suggestion on that so you think about process going forward the next time is take each committee, go through each document with any comments, and vote on -- make a decision on each one of them individually. That way you can
solidify and move forward.
CHAIRMAN OLSON: Okay. So, suggestion's been made of a board work session on this. Do we want to have that separate from a regular board meeting? Not the same day. Do we want to look at calendars about that?

MS. CASH-CHAPMAN: Can we think about maybe using the 10th, Friday the 10th, that extra day that we had kind of planned out for interviews that we probably won't need, if that works for everybody and then we could get it on the agenda for the next?

CHAIRMAN OLSON: Suggestion's been made on the 10th.

MS. LIOTTA: I was thinking along the same lines. We've already talked about that date. Probably won't need it. Even if we do, we could schedule it maybe at 1:00, to start at 1:00 or something like that. If for some reason one of the three interviews --

MS. CASH-CHAPMAN: Yeah.
MS. LIOTTA: -- moves from the 6th to the 10th, then we'll have the workshop maybe scheduled for 1:00.

CHAIRMAN OLSON: Okay. 1 p.m. on the -- on

Friday the 10th, a special meeting or workshop, and I have to look at the definition --

MS. LIOTTA: I think we should do it as a special meeting if we're going to take a formal vote on whether to --

CHAIRMAN OLSON: Right. For taking action. MS. LIOTTA: -- move forward with one or -you know, charters one by one, that would be a decision. So we'd have to have a -- that as a regular meeting not a workshop.

CHAIRMAN OLSON: Okay. And then we need to have the -- wherever the drafts are, the ones that are the fine -- the latest version of each of these charter drafts needs to be distributed in advance so that we can be familiar with them.

MS. LIOTTA: Yeah, I suggest that each -everybody just take a look at the drafts that they have right now and after the discussions, if there's any final tweaks before it gets published out, then -- then it will be closer to what -- what we're going to be discussing at the meeting if anyone has any last-minute changes in mind.

CHAIRMAN OLSON: Okay.
MS. LUDLOW: Okay. And my question, since my committee was already approved with the other

> board, am I required to do a charter and -- it's already approved like last August.
> CHAIRMAN OLSON: Yeah, it was established and it's actually been meeting, right?
> MS. LUDLOW: Yes.
> MS. CASH-CHAPMAN: I think it would be helpful if we could see it and maybe if we have any suggestions for revisions as well as -- as our revisions for our new ones, that that might be helpful, and that way we -- we're starting with all of the committees at the same --
> MS. LIOTTA: Yeah, I -- so the committee was formed last year. Did it have a formal charter or was it --

MS. LUDLOW: No.
MS. LIOTTA: So it doesn't have a charter.
MS. LUDLOW: No.
MS. LIOTTA: So it --
MS. LUDLOW: We -- yes, we worked on our charter but we did not bring it before the board. We have our -- our committee charter, but we did not bring it before the board. At that time, it wasn't required.

MS. CASH-CHAPMAN: So I think moving forward, maybe you should bring yours forward, too, and then
we can all be on the same page and then we can all get it approved by the board at the same meeting and then move forward that way?

MS. LUDLOW: That's fine.
CHAIRMAN OLSON: Good. Okay. Good. So we'll have five -- five or six. You have two -- you have two.

MR. CLARKE: Policy audit and master plan --
CHAIRMAN OLSON: Yeah, five -- then five, and
then each of you have one.
Okay. So we're -- we are I guess done with that for today except we need to have -- we have a public comment on the -- do we have one on the committee assignments? No, we don't. No, we don't. Okay.

MR. LIOTTA: Yes, we do.
CHAIRMAN OLSON: Oh, do we? I'm looking --
okay. We do have a public comment. Okay.
MR. LIOTTA: I checked every box.
CHAIRMAN OLSON: Okay.
MR. LIOTTA: First of all, for the record, I want to say I agree with Ms. Liotta.

MR. CLARKE: Smart.
MR. LIOTTA: But seriously, I do. I think one of the things that \(I\) can provide from some
community feedback, based on conversations I've had with a number of people, is part of the reason why you're getting so little community feedback is it's painful to sit here in the audience hours and hours while you guys do the approach that you're taking. There's a way to have a more effective meeting approach and I would suggest it, and I think these committees could be a big part of that because they can get through a lot of the stuff that maybe someone doesn't care about and bring back recommendations that the -- the larger community can hear, you know, after they've already been distilled into just the actual issues. And I think that will make these meetings much more effective and timely.

So I would really say that while people are like, oh, it's the scary Sunshine Law, it's not a scary Sunshine Law; it's just some requirements that you've got to fulfill. Do it. And the county not only is a good model for you to look at, but they might even help you. Maybe you should ask the county, hey, can we use some of your resources to fill -- facilitate these committee meetings? You know, they might be able to help you with that as -- as well.
So I just think that you've got to find a way
to make these meetings for effective so that people
want to attend, want to give you the community
feedback, and for people who only care about
certain issues, they don't necessarily have to sit
through three hours of meetings to get to just
their one issue. They can go to the committee
that's dealing with their issue and contribute
either through public comment or maybe be a member
of that committee. So I think that will work a lot
better long term.
And I think also, just in general it feels to
me, as the guy who keeps making these public
comments, like you guys have already decided
everything before you open it up to public comment,
you know.
I think it would be better to actually engage
the public before you've made your sort of point of
view and hear from the public and maybe that will
affect your point of view, and the public might see
that it affects your point of view, which might
encourage them to actually give it to you. Thanks.
CHAIRMAN OLSON: Thank you. And we're going
on to T-hangar evaluations --
MR. BURNETT: Mr. Chairman, before we -- just
a one item of suggestion.
Just recognizing that you're adding one more meeting to the 10th, I'm not opposed to it. It does cause you additional administrative burden by having a separate meeting than having items on the same agenda. Obviously, a court reporter and you have staff that are here at these meetings.

The only thing that \(I\) would bring to your
attention that you may want to consider is you could on the 6th begin that meeting -- obviously you've already set in stone for more than likely having the video interview at 2:00. You may want to take up this committee item at 1 p.m. at -- on the 6th, knowing that you've got the interviews at a time certain 2:00.

You could suspend the discussion on the committee at 2:00 and pick it up after your interviews so you can get through that item of business or you can continue on to another date.

But at least you keep this issue moving if everyone comes to the meeting on the 6th. If you did my suggestion and have the meeting at 1:00 on the 6th, if everyone comes and the charters for each individual committee have been vetted because they've been advertised and put out there publicly,
```

you-all have obviously looked at it, it may be that
you don't need hours upon hours to review the
committee charters at that stage during the
meeting. So just a suggestion.
CHAIRMAN OLSON: I sort of like leaving it on
the l0th, but I recognize that we have -- we're
adding one more meeting to staff support. But I
guess we need to get used to it because we're going
to have a lot of meetings that need staff support
after we act on the (inaudible.)
(Court reporter interruption.)
MS. LUDLOW: They can't hear you.
CHAIRMAN OLSON: I am sorry. Do I need to
repeat?
(Portion read back.)
CHAIRMAN OLSON: On the -- on the committee
recommendations. I'm sorry. I guess I need to
have -- when I speak in that direction, I guess the
mic's not picking me up.
Okay. So everything okay, we can move on?
MR. WUELLNER: Confirm the time on the 10th.
CHAIRMAN OLSON: The 10th is 1 p.m.
T-HANGAR EVALUATION FEASIBILITY
CHAIRMAN OLSON: Moving on to hangar
evaluation feasibility.

```

MR. HOLESKO: Good morning. We're good? We're good. Good morning to the board members, staff, and everybody present.

Andrew Holesko with Passero Associates here with Matt Singletary. I have been the lead program manager here working with the board and staff for some three years. Matt is one of our technical project managers who is the lead project manager right now and will be working for your \(T\)-hangar project.

We're going to actually present from one of the TV screens, so I want to ask the board members, which would be the most convenient for us to use because we're going to point the some specifics on the screen? And any of the three is fine.

MS. LUDLOW: That one.
CHAIRMAN OLSON: Yeah, use that one.
MR. HOLESKO: Okay. Coming over here. We did not text each other this morning about what we're wearing, but we're wearing almost identical clothes. That's kind of strange.

So, I think the presentation that we're going to go through here is actually going to be very beneficial to talk about the next phase of T-hangars because it really looks at the

> interrelationship of the \(T\)-hangars inside the master plan plan, the entire south GA, ground access, other land-related issues because we're going to talk about what is available to develop right now.

Three of the five board members have reached out to Passero in some way over the past few weeks or the past few months and said, Andrew and Matt, exactly what can we do today that we -- that we own and we can operate and we can do? And that's what you're going to see in some of the graphics. And then what comes next and what's in our way for what comes next.

I think that's very much aligned with what Board Member Clarke is talking about for his master plan considerations of, what's the background behind the project? Do we really understand how the different projects fit?

And we just want you to know that if you want Passero to come and give you background on a project and how it fits inside the master plan and if you want us to speak for five minutes or 30 minutes or two hours, we are good with all that. Because the different airports that we work with, sometimes it's a five-minute discussion,
sometimes it's 30, and sometimes it's two hours. Sometimes it's a complete special meeting. Whatever you want us to do, all you have to do is say the word and we'll come and give you more background detail, just like I think we're going to be doing here today.

So we're going to talk about the Phase 1 T-hangar that's coming next, its incorporation into the south GA, and where the money is coming from. So, Cindy, you can do the next slide. Okay, Matt, do you want to talk about what this shows?

MR. SINGLETARY: Okay. For this first round of \(T\)-hangars that has funding coming up this year, what we're looking at, so there's two obvious locations for a new \(T\)-hangar building that would make sense in that they're along this main row of hangars. We have majority of your units I think on the airfield off of Taxiway D.

So those are -- there's an open space that would -- was -- A row used to be a hangar right here. Hangar A was demolished recently. It was in bad condition. And then you also have J row, which is also open. So these two spots, they already have taxiway access and most of the site infrastructure is there. So that's what A, and
then \(J\) would be under consideration as spots you could -- would make sense to put a new T-hangar. And then also another one, they've kind of been floating an idea, you know, is there spots on the other side of Estrella and looking at it recently, there is a spot right here where you could fit a similar-sized hangar on the -- on the south side of Estrella just next to this here, kind of across from the SAAPA area. So that is basically what this is showing.

Want me to get to a little more of the notes we have here, so there's three sites. If you add these three together, there's 27 units shown as possible -- you know, within these possible locations.

The funding that is in place now we anticipate could support developing two sites. The -- the budget number that we would put forward to you as the number to use is \(\$ 150,000\) per \(T\)-hangar unit. So, the \(\$ 2.3\) million is the total project amount that's grant funded right now. That gets you 15 units at that 150 budgeting number.

Another one we have on here, this one right here I just wanted to point out, so it was part of the environmental planning and project that was
done in the past over here developing a lot of the hangars over in this area, there's a large, several hundred year old oak tree that's right there that if you did build that hangar, it would have to be built down to.

Is there anything else you want to add to that, Andrew?

MR. HOLESKO: I do. Actually, I want to add that all four of the hangar sites that are shown, they all have a constraint of why they can't be bigger on both sides. So J row has Taxiway D, Runway 6/24, and the height of a building and an FAA antenna. Row A has Estrella on one side and the runway protection zone for Runway 2/20. And then the -- the new one that doesn't have a letter label, it's got taxilane on one side and it's got Estrella on the other. And then the single-sided box hangars are bounded by Estrella, the taxiway parking area, and the taxilane of the proposed \(T\)-hangars. So it's not a random number that we have here. We have jammed in as many as we possibly can. The only other variable that \(I\) wanted to make sure we talked about was actually -- was on A row, was whether or not you thought it was wise to also
build a very small publicly accessible customer office on the south side of \(A\) row, because that's where the sightseeing and that's where small businesses are operating and doing business with people that don't go inside the fence. So if you wanted us to put a small office right on the south end of \(A\), we could do that so somebody could pull in off Estrella and go and actually have an office for sightseeing and things like that.

It's really one of the only areas that has that perfect interface to come off U.S. 1 and have a small office without going inside the fence. Talk now or go to the next sheet?

MS. LUDLOW: No -- yes, I do have a question.

So you're saying you could have a small
business office, but the rest of those would be T-hangars?

MR. HOLESKO: Yes.

MS. LUDLOW: Okay. So why would we have an office there?

MR. HOLESKO: Somewhat similar to even the SAAPA end unit, which is a very large office. But right now when people -- I mean, I just -- I look at the helicopter operation sightseeing, and I just
heard over time that it's -- there's always a
struggle meeting the people at the gate, calling on
the phone.
    This is the area where you -- they could have
some advertisement, come off of U.S. 1 and have a
very small office, walk in through their building
and go out to the taxilane and go on their way.
Just because that's -- that's their interface with
people. Instead of just having then on a phone, I
see them out there waiting sometimes and sometimes
they're on golf carts. All of that could be a
little bit easier if this -- if there was a simple
storefront.
    MS. LUDLOW: So are you saying the airport own
that and --
    MR. HOLESKO: It would be leased --
    MS. LUDLOW: -- I mean, the airport run it,
    staff it?
    MR. HOLESKO: No, no. It would be leased to
    whoever --
    MS. LUDLOW: Oh.
    MR. HOLESKO: -- the lessee would be inside
    the T -hangar.
    MS. LUDLOW: I see.
    MR. HOLESKO: It's just one more -- it's one
more business opportunity that we simply don't have in that location today.

MS. LUDLOW: Revenue-producing.

I do have another question. And I -- I
mentioned this to Ed several meetings ago, about that antenna farm or whatever it's called at the end of J row --

MR. HOLESKO: Yes, ma'am.

MS. LUDLOW: -- that we feel like that's
antique anyway and if we ask for that to be moved, it could be moved probably?

MR. HOLESKO: I don't know that. We were -basically we're hands-off on the antenna. We have not talked about demo.

But \(I\) would also add, even if we could do that, that would mean that we could always build additional hangars on the end. If you want us to -- to look at it right now, we can try and find out the answer to that right now.

MS. LUDLOW: Well, yeah, I think that should be part of the whole plan.

The other thing is, why can't we get rid of that road? Because that road was made there -- on K, L, M where you have to turn in, I mean, that's wasted space that could be hangars. That was -- we
did that when Estrella didn't go all the way through.

MR. HOLESKO: Are you saying that at some point to put a southern extension on the --

MS. LUDLOW: Exactly.
MR. HOLESKO: You could do that.
MS. LUDLOW: Yeah, exactly.
MR. HOLESKO: It's not necessarily --
MS. LUDLOW: But we don't need the road there anymore. We can build out to as close to Estrella as we can. So how many more units of row would that give us? Two or at least two per row? K, L, M.

MR. HOLESKO: One or two max. But \(I\) would think one, but it is possible to -- Matt, show them what we're talking about.

MR. SINGLETARY: Yeah. Yeah, this -- this road, maybe on the end --

MS. LUDLOW: Right. Well --
MR. HOLESKO: One or two.
MS. LUDLOW: -- we would like to utilize that space, because we don't need the road and Estrella. That's a duplicate --

MR. HOLESKO: Do you want us to look at that right now inside this next \(T\)-hangar project or do
\[
\begin{aligned}
& \text { you want us to focus on the other areas? } \\
& \text { MS. LUDLOW: J -- the other area -- are you } \\
& \text { talking about -- don't discard J row. I mean, if } \\
& \text { you're going to look into that antenna thing being } \\
& \text { moved, I think that should be included with these } \\
& \text { others. }
\end{aligned}
\]

MR. HOLESKO: We will.
MS. LUDLOW: Yes.
MR. HOLESKO: I'm simply asking about K, L, and \(M\) because the next proposal that we'll bring back to you will be, you have X amount of dollars that are coming from Florida DOT after July 1st to fund the bidding and construction phase of the project.

This is all achievable. We want to get it to you as fast as you possibly can and we want it to be exactly what you think that should be. So if you tell us to put one more single unit on the \(K\), L, M, we could do it, but -- but we already know right now that that would exceed the amount of the grant funds that you're going to have available.

MS. LUDLOW: Right.
MR. HOLESKO: But it can be done.
MS. LUDLOW: Right. Yeah, we -- we don't need to address that now. But J row, we could address
now.
MR. HOLESKO: Yes, ma'am.
MS. LUDLOW: Yes.
CHAIRMAN OLSON: Based on what Ms. Ludlow just brought up, how many \(T\)-hangars -- what does that bring the total possible \(T\)-hangar development on this --

MR. HOLESKO: For this project or the total available new?

CHAIRMAN OLSON: Well, to be added to our inventory right now.

MR. HOLESKO: Well, Matt has shown -- 27 right here, Matt?

MS. LUDLOW: Yes.
MR. SINGLETARY: Yeah, these are eight units, so that's -- with all the in red, that's 27. But -- so yeah, we're saying -- we're showing 27, but based on the math and the budget, we're saying for a new \(T\)-hangar unit, it's 15 new.

MR. HOLESKO: Well, I think the -- I think the total number is 30. We're showing you 27. And if we assume one in \(K\), one in \(L\), one in \(M\), that would be an additional three, so that would be plus 30, what's showing on the screen.

CHAIRMAN OLSON: Okay. So the grant funds
could be spread over all 30 because there's a local -- a local match for those FDOT funds, right, for T-hangar?

MR. HOLESKO: Yes, sir, it could.
CHAIRMAN OLSON: So what you're doing is you're not saying that we can't build 30, you're saying that it will have a little bit different economics that will likely and under thought -thinkable scenarios would involve a bit higher rents for all of them and amortize whatever source of funds the Authority is using of its nature, right?

MR. HOLESKO: Yes. The traditional grant funding that the Authority would give us guidance to design and bid would be, we have \(X\) amount of dollars available, in this case it's going to be around \(\$ 2.3\) million, and you would determine how many hangars you can build with \(50 / 50\) FDOT funding with \(\$ 2.3\) million.

Traditionally that's where you would stop and that's where most airports would stop. But you could still -- you could have \(\$ 4\) million worth of T-hangars in the bid, but the D -- Florida DOT isn't going to give you any more money.

CHAIRMAN OLSON: Yes.

MR. HOLESKO: They're only going to give you a certain amount and then you can build as much as you wish if you want to pay the non-FDOT share. CHAIRMAN OLSON: Right.

MS. LUDLOW: So how soon could we start those?
MR. HOLESKO: Well, that's -- I think that this is kind of in line with the idea with Board Member Clarke and this master plan implementation, that's really where we are.

You're telling us right now and then we're going to come back and give you the -- the schedule of design and bidding of exactly what you tell us that you want.

MS. LUDLOW: Okay.
MR. HOLESKO: So we're -- we're kind of
jumping ahead, almost doing what I think your master plan committee would want us to be doing, and that is really understanding what we can do here before you even see any proposal from us. So that's the number we're going to give you. We can do everything on the screen. I will just tell you -- I just want to bring up one more thing about this oak tree because that was probably -- there was probably more interface between us as a consultant and the board members
and the general public on the entire layout of where you're sitting and why all the T-hangars --T-hangars are angled and taxilanes are angled to avoid trees and make this a little bit of a green space.

That oak tree is the single largest tree in the middle of the tree preservation area that we tried to preserve. I just want to bring that to your attention, that just saying that we're putting a new eight-unit \(T\)-hangar on top of that oak tree is -- that was discussed long ago and it was discussed by a previous board not to do that. You can decide to do that, that's absolutely up to you, and we'll do whatever you tell us to do.

CHAIRMAN OLSON: So, Mr. Clarke, are you anticipating any arborists on your master plan committee?

MR. CLARKE: How much does that tree weigh and how long -- when can it be moved?

MR. HOLESKO: It cannot be moved. No, it's -it's hundreds of years old.

MS. LUDLOW: And we won a -- an award, a
green -- what was it award we won?
MR. HOLESKO: You won the State of Florida
Florida Airports Council environmental project of
```

    the year for tree preservation with the entire
    development of south GA, fox, golf, and the
    T-hangar project in how you preserved trees and
    green space.
    MS. LUDLOW: Yes. That island in the middle
    of -- you know, that was part of it. This tree was
    part of it. But we did win an award for it.
        CHAIRMAN OLSON: What is the anticipated
    source of funds from the airport for the match?
    Airport Authority match?
    MR. HOLESKO: I don't know the answer to that.
    I'm going to defer to --
    MR. WUELLNER: You have --
    MR. BURNETT: It's in the budget.
    MR. WUELLNER: Yeah. You have most of those
    funds budgeted in current year.
    CHAIRMAN OLSON: Okay. So they're in our
    current year budget for the match for the
    construction or the --
    MR. HOLESKO: 2.3 million.
    CHAIRMAN OLSON: 2.3 million.
    MR. WUELLNER: Correct.
    CHAIRMAN OLSON: Okay. Okay.
    MR. WUELLNER: You also have a fundamental
    decision to make during that when preparing the
    ```
grant as to whether you accept those funds at 80/20 or at 50/50, which will obviously affect the number of units that can be built. Selecting the higher percentage from DOT would reduce the units available to about ten, but you have a greater proportion of that paid for by the state.

MS. LUDLOW: I bet our treasurer can handle that.

MR. WUELLNER: No doubt.
MR. CLARKE: You start to get the idea why we need a chief financial officer to help us go through these financial scenarios?

CHAIRMAN OLSON: Yes.
MR. CLARKE: And -- because it is rather complicated. And there are -- there's a number of options to finance the -- the \(T\)-hangars. The structures themselves, that is the building, can be funded entirely with debt without regard to the preparation -- site preparation could be funded with grants. There can be a bank loan. There can be bonds issued. We could sell the T-hangars or sell them to a developer and have a developer -- or do a ground lease and just collect the funds for the ground lease and have a developer construct the \(T\)-hangars.

CHAIRMAN OLSON: Under the developer scenario, do we con -- does the Airport Authority set and control the rents and can the project qualify for the FDOT grants with a private developer?

MR. HOLESKO: That is really for all of you to determine. I think the answer to most of that is yes, that you can. You could develop the T-hangars and still have them privately managed but not privately owned. They'd be in your property anyway. No one would own the build, it would always be an Airport Authority building. That would be my understanding.

Maybe it's best that we actually go to the next slide, too, because the next slide brings the context of this one into the full development of south GA, and that's also what comes next.

MR. CLARKE: Andrew, I have one -- one question --

MR. HOLESKO: Yes, sir.

MR. CLARKE: -- before you move on.
The building to the east of the block -- or the ground or plot of ground to the east of the box hangar, what -- what is there right now?

MR. HOLESKO: Cindy, can you could back one?
MR. SINGLETARY: Parking lot.

MR. CLARKE: A parking lot.
MS. LUDLOW: Exactly. A parking lot.
MR. CLARKE: I mean, how -- you know, what purpose -- who does that serve and can that be, you know, utilized for \(T\)-hangars?

MR. HOLESKO: It has been used for overflow -overflow parking for numerous special events and things. I don't know, but I'm going to assume that there are times that SAAPA fills it with cars. I don't know that, though.

But it's -- at one point, it was actually overflow parking for rental car needs on the airport. Emergency response vehicles. But I don't know how often it's full right now or being used.

MR. CLARKE: I mean, it could be theoretically
converted to use for another --
MR. HOLESKO: Yes. You could extend these three and put perhaps three more single-sided box hangars in that area.

MR. CLARKE: Okay. Thank you.
MR. HOLESKO: We didn't take any proposed hangars and put them over any functional facility. Even though it's a parking lot, it does have a functional use, so we didn't eliminate it.

MS. LUDLOW: Yes. And I want to say it is not
used, but it was used when that first hangar was a business, and -- and clients would park in that parking lot and then walk across and go to the door.

But that is not a business anymore, and -- and really I've only ever seen one or two cars in that parking lot. And as long as SAAPA can park along Estrella, \(I\) mean, we're doing great with that.

MR. TOPP: Yeah, we have no problem.

MS. LIOTTA: I'd much rather than see an unused parking lot get converted into a box hangar than --

MS. LUDLOW: Right.

MS. LIOTTA: -- tear down a massive old oak tree that we've all -- that the prior board has gone to great lengths in having to preserve.

Also, I would -- you know, I think it's very worthwhile looking into moving the tree -- excuse me, the antenna, and seeing what could be done to extend those as well as adding on one, hopefully even two, onto the, what is that, \(K\), \(L\), and \(M\) rows --

MR. HOLESKO: Yes.

MS. LIOTTA: -- as Ms. Ludlow suggested. I think all of those should be thoroughly looked at
as an alternative to impacting the tree preservation.

MR. HOLESKO: So, with that in mind, we can bring you back another site plan.

Just to make sure I'm hearing you right, take off the eight-unit \(T\)-hangar going over the big oak, extend the single-sided box hangars over the top of the parking lot, and see if we can get one or two more on top of \(K, L\), and \(M\), as well as researching the antenna site to see if that can go away to allow us to build to the south on J row.

MS. LIOTTA: Yes.
MR. HOLESKO: We can do all that.
MS. LUDLOW: Okay. Yes.
MR. HOLESKO: Matt's going to do all that.
MS. LUDLOW: I knew that, Matt.
No, I did have one, but I was formulating it -- and whatever. That just would be -- so that would almost give us 33.

MR. HOLESKO: Well, we'd be losing these.
MS. LUDLOW: Are you going to do with all of those or just can you do away with --

MR. SINGLETARY: You could possibly fit a \(T\) over here, but it wouldn't be as long as -- I think you're more constrained. Or you could have the box
hangars like you talked about.
MS. LUDLOW: Where the tree is, do you have to do away with all the --

MR. HOLESKO: That tree?
MS. LUDLOW: Yeah, right there.
MR. HOLESKO: We'll take a look and see if there's room to not impact the tree and still do something on the end.

MS. LUDLOW: Right.
MR. HOLESKO: We don't know that yet, but we'll have to go out there and --

MS. LUDLOW: Okay.
MR. HOLESKO: Take look at this area, Matt, but not touch the tree.

MS. LUDLOW: Right. Yes.
MR. HOLESKO: So give us some time to bring back what that number is. Don't know --

MS. LUDLOW: With a seven-year waiting list, we're ready for the hangars.

MR. HOLESKO: Okay. Now the next page.
So now we wanted to show the context of those hangars in the context of the full build-out of south GA with additional \(T\)-hangars, single-sided box hangars, nonaero- -- nonaeronautical development along U.S. 1, as well as the extension
\[
\text { of Casa Cola Way out to U.S. } 1 .
\]

So we'll start with the purple hangars.
You've got 74 more hangars in purple that can -that can be developed in a future phase in some way, but you do have impediments today that don't allow you to go and start doing that, primarily two private land parcels that are right in the middle of both ground access and taxiway access. So you -- you simply can't get to purple yet because you don't control the property.

And then as we get further -- further to the south, we've been trying to not cut off ground access between the conference center and all the businesses where we sit here and the main airfield.

And the only way to do that is to get the Casa Cola Way extension out to U.S. 1 and do an internal access road to still connect this area down to Estrella, or anybody that would be doing business in the conference center and any of the businesses on this stretch would have to go out onto U.S. 1 and U-turn to come and do business here. So we're trying to maintain some level of connectivity.

MS. LUDLOW: Do we have to pay for that? Does the airport have to pay -- if we put an auxiliary
road in there for development, revenue-producing development like a hotel or shops, do we -- does the airport have to pay for that?

MR. HOLESKO: No, you don't. It could be put on the developer. But we're trying to keep that a part of the ground access system.

You actually have a grant coming with roadway funds from DOT which can only be used for runway, can't be used for the airfield, and we're trying to connect Casa Cola Way and -- and make sure that we plan properly to do a small road parallel to U.S. 1 to connect to Estrella.

MS. LUDLOW: Very good. One more thing. What about extending eastward where -- behind the conference center? And when is that road -- isn't a fire station supposed to go up there?

MR. HOLESKO: We did not do that. Matt and I talked about whether or not we would show the extension all the way to the back, but that is another possibility, to take it from -- really from right outside the door right here where you see it dead end, to take it all the way back to the fire station and then have that be additional development, possibly with St. Johns County and possibly with -- with their interest in doing
```

additional development site, that fire station to
support both the airport and the county fire
purposes. So --
MS. LUDLOW: Okay.
MR. HOLESKO: -- for their -- for their need,
they want to be able to get all the way through --
MS. LIOTTA: Right.
MR. HOLESKO: -- like this to U.S. 1.
MS. LUDLOW: Right. So if the county wants to
put their fire station right up here, is -- will
the county pay for that road?
MR. HOLESKO: I don't know the answer to that
yet. I don't know.
MS. LUDLOW: But we're not talking about
moving the fence to include the existing fire
station.
MR. HOLESKO: NO.
MS. LUDLOW: Okay. We're not talking about --
MR. HOLESKO: We're trying -- we're trying to
make this -- this -- this parcel developable,
especially for the green buildings which are the
nonaviation uses which have been discussed as
hotel, restaurant, and professional office space.
We're trying to make this connection work so that
we don't separate the conference center from the

```
rest of the airport ground access. And you have a grant coming for this road, so there's money coming to support this.

MS. LUDLOW: Yes. Okay.
MR. HOLESKO: Which if you go to the next slide, \(I\) think it's -- go ahead, Matt.

MR. SINGLETARY: Okay. So this is the slide just going through the current funding that we have for hangars in the upcoming year.

So the most current project, which we're referring to for the funding coming this year, Phase 1 T-hangar development, \(\$ 2.32\) million total planned at \(50 / 50\) share between the Airport Authority and FDOT. So, \(\$ 50,000\) a small amount of that is already in place for the project, and then the large majority of it comes this summer in July. So that's -- that's the first round of funding.

The second round I'm referring to is south GA area, and that's how it's planned in the capital improvement plan right now. Fiscal year 2026 or summer of 2025 is DOT funds also at a \(50 / 50\) share, just like the other \(\$ 2\) million planned. So that's July ' 25.

And then finally the Casa Cola extension that

> Andrew is referring to, there is money in place from FDot for that as well. Fiscal year 2025, which is the summer of ' 24 , funds would be available to start, \$l. 281 and \(\$ 1.3\) million essentially, and that's planned right now at an 80/20 split, 80 percent FDot, 20 percent airport. that we've been talking about as far as what's planned right now with grant funds through FDot and the Airport Authority. MR. Holesko: So you're going to be doing at least one multiyear T-hangar project with everything we've discussed so far, or it could be broken into two pieces since a large amount of funding is going to come into place six to seven months from now and then another two years from that. you just told us that you want to be designing and bidding will be built starting as early as this next one. anyway, so you're going -- you're going to see the end of the first grant literally all the way to the for that you're designing and bidding for the
fall for a two-year period you're going to see that happen.

Now, how many units, that's really still going to come back to you to decide. If you just want to do \(50 / 50\) or you want to fund more on your own, all that's going to come to you in the future. But we're going to bring you another site plan to show you what we think is achievable right now to design and bid.

MS. LUDLOW: Gotcha.
MR. HOLESKO: Anything else?
MS. LIOTTA: That's it. I mean, I'm -- when I see ground being turned for hangars, I'm happy. Plus I like to spend the money.

Dennis, what are you thinking?
CHAIRMAN OLSON: Oh, I just -- well, while people are thinking, are we -- is there any sensitivity work that -- are we -- do we have a choice of \(50 / 50\) or 80 -- \(80 / 20\), or can we work other ratios into --

MR. HOLESKO: I think what Ed was referring to is simply, they're going to give you \(X\) amount of dollars and they're probably going to list it as \(50 / 50\) and that's all they're going to give you.

CHAIRMAN OLSON: Okay.

MR. HOLESKO: It could end up being their share is 20 and yours is 80. You can spend as much as you want, but they're not going to give you anymore.

CHAIRMAN OLSON: Okay. That --
MR. HOLESKO: So it can be whatever ratio you want it to be.

CHAIRMAN OLSON: Got it. Okay.
MR. CLARKE: Can you show the previous slide?
The area on the extreme south, you know, where the -- right there, correct. Maybe you could explain, you know, for the -- for the audience. That would represent revenue to the airport. So we would lease -- do a ground lease, presumably. And what -- approximately how much would that generate in revenue per year?

MR. HOLESKO: So this -- this green area is -is about 10 acres. And not knowing the exact rental rate that you'd be charging or any other revenue sharing, at that 10 acres at 30 cents per square foot per year, you'd be making between \(\$ 130\) and \(\$ 140,000\) a year. Not yet understanding who's responsible for sewer and water and things like that that the developer's going to want you to invest in and however it is, but it's somewhere --
```

somewhere in that vicinity up or down.
CHAIRMAN OLSON: How do you we get the 30
per -- cents per square foot? Because that doesn't
seem --
MR. HOLESKO: That's up to --
CHAIRMAN OLSON: -- that doesn't seem very

```
    much.
    MR. HOLESKO: That's up to the
    Airport Authority to determine through policy and
    appraisal. You can actually hire a specific
    appraiser to tell you what that fair market value
    would be or you can establish it and determine how
    high that would be.
    CHAIRMAN OLSON: Can we bid it and take
    competitive -- get people competitive who want to
    do that project?
    MR. HOLESKO: Doug?
    MR. BURNETT: Yeah, there's any number of
    things.
    More than likely, you would want to have an
    appraisal so you have a good basis to understand
    what the market would be. Obviously you wouldn't
    want to be taken advantage of during a request for
    proposals type process.
    As I understand it, there's been any number of
discussions of potential uses on that land over the years, whether it's office, hotel, rental car type facilities, any number of things, I guess what you could do easily is put together an RFP to see what interest there is out there.

You may also want to think of and maybe some planning could go into highest and best use. Parking demand obviously based on the use, if you said one hotel of -- I think your typical hotels when you're driving around, they're 80 to 120 units.

CHAIRMAN OLSON: Yeah.
MR. BURNETT: You know, the smaller size hotels that pop up are, you know, 80 to 100 units. If it's one of those, how many square feet is that, as in how much of a footprint does it take up and how much does the parking demand take up for a footprint? And then you have a good idea -CHAIRMAN OLSON: Yeah.

MR. BURNETT: -- for what one site for a hotel would be.

CHAIRMAN OLSON: But just offering the site up for competitive bidding, you know, of commercial frontage on a U.S. highway, there could be -- I mean, \(I\) don't know whether we'd have a bidding war,
```

    but it certainly might achieve for the Authority a
    higher rate than whatever -- I don't know.
    MR. BURNETT: And of course you want to look
    at things that are consistent and compatible --
CHAIRMAN OLSON: Yes.
MR. BURNETT: -- and maybe drive services that
are ones that you could identify easily as being
useful to a airport.
CHAIRMAN OLSON: At --
MR. BURNETT: A private school, for example,
is not one that you want to have as your highest
and best proposer just because dollar amounts the
maximum that may not be something you want to
take --
CHAIRMAN OLSON: Yeah, yeah.
MR. BURNETT: -- as a user at that location.
CHAIRMAN OLSON: Yeah. Okay.
MR. CLARKE: But a conference hotel would be,
correct?
MR. BURNETT: You would certainly think so. I
think that's one of the things that the Authority
has talked about for many years.
MR. CLARKE: Yeah, maybe if the hotel had a
conference facility, then this one could be
converted to other uses.

```

MR. HOLESKO: A private developer in Jacksonville has already looked at the footprint at least once and done a conceptual layout and determined that it can work. There's enough parking to actually do a hotel with a restaurant in front of it and another restaurant and a large office complex. So they've done their own layout with looking at that same footprint and said yes, they think it's feasible. MS. LIOTTA: I -- yeah, that sounds great. I'd like -- you know, this is discussion for another day, but under the understanding of what uses there are if -- what obligations the airport might have, since it's a public use airport, to prioritize aviation and aviation-related businesses. And given the locations, you know, to what extent do the grant assurances apply or not apply to those peripheral parcels, I -- I don't know, but \(I\) think that should also be taken into account.

CHAIRMAN OLSON: Okay. Good. MR. HOLESKO: Okay. Thank you. MR. SINGLETARY: Thank you. MS. LUDLOW: Public comment? CHAIRMAN OLSON: Yes. Thank you. We have a
```

request for public comment on this agenda topic,
T-hangar feasibility, I believe.
MR. LIOTTA: Is it just me?
CHAIRMAN OLSON: Mr. Liotta.
MR. LIOTTA: It would actually be useful if
that slide was back up, you know, just for
visualization purposes, and I think I would just
say in general, you know, if you had done public
comment about --
MS. LUDLOW: There you go.
MR. LIOTTA: -- 15 minutes ago, you probably

```
    would have gotten people more engaged in this
    process of trying to help you guys.
    If you can go back one slide. See here Row A?
    The reason why, and I'm sure Passero could weigh
    in, is shorter than the rest is because there's
    that area south of Runway 2 that can't be built on.
    And so that causes a lot of good usable area not to
    be useful. Now, it's really important from a pilot
    perspective that we have a crosswind runway.
    MS. LUDLOW: Yes.
    MR. LIOTTA: But we have two. We only need
one.

And if you actually look at the
government-issued taxi map, you'll see that this
airport has two hotspots. These are safety concerns that the FAA specifically identifies. You'll see that those are related to Runway 2 right there.

If Runway 2 didn't exist or was shorter, you'd open up a lot more space there for \(T\)-hangars that would be nice and compatible and you'll still have the crosswind runway of 6 . So you don't lose anything from a safety perspective. In fact, 6 is a longer runway than 2. It's actually -- if you need a crosswind runway, it's actually the better runway in many ways because it's longer.

So, you know, I think if you actually looked at what you could do here in terms of development by making a change with Runway 2 , you'd see that there's advantages.

And further, Runway 2 also impacts the existing ramp area where Atlantic and the flight school are at, and it limits their ability to use all of their ramp space because, again, they have to keep planes away from Runway 2. If Runway 2 was a taxiway, for example, instead, they could actually push those planes back and actually have more space on the ramp.

So, you know, I think there's other things you
could do here. And if you imagine actually getting more \(T\)-hangar space in that area near \(A\), not only could you achieve the units you're looking for, but then if you look over at J, you're actually losing a lot of space to having the ability for the T-hangar access for the planes. If you did a box hangar and you pushed it up close to the existing box hangar, you could actually make bigger box hangars there. So, you know, there's a lot of things you can do if you free up some of that extra space.

And then in regard to the next slide where we're talking about nonaviation development on U.S. 1, I just want to point out that you guys have a lot of land on the other side of U.S. 1 on the other side of the tracks.

And if you're going to be developing businesses or -- or leasing to businesses that don't need access to the airport, why not do it on the other side of the road, you know, where you've got all of that other land, you can still get all the financial benefits associated with doing it, and you can keep this space for people who actually need airside access to it. And I'm sure you can fit even more \(T\)-hangars if you didn't allocate it
for nonaviation use.
CHAIRMAN OLSON: Okay. Thank you.
MS. LUDLOW: I have a response to that --
CHAIRMAN OLSON: Okay.
MS. LUDLOW: -- to Mr. Liotta. You don't fly a bi-wing plane, do you?

MR. LIOTTA: I've -- I've flown many a planes and I certainly agree that we need a crosswind runway --

MS. LIOTTA: Yes.
MR. LIOTTA: -- but \(I\) would tell you that if we got a bunch of aviation experts out here, they would all tell you that you don't need two.

MS. LUDLOW: Well, as much as \(I\) want hangars, we need Runway 2/20. We -- actually the aviators would prefer that to be the secondary runway instead of 6/24.

There's a lot of difference in \(0 / 20\) and \(06 / 0\) [sic]. And if I tried to come in and land on 2, I would have to go somewhere else because I wouldn't -- and I would be a paying tenant and I deserve as much as anybody else does, but \(I\) would not be able to land if you take away \(2 / 20\).

CHAIRMAN OLSON: Okay. So we're on -- other engineering reports.

MR. WUELLNER: Actually, that was wrapped into the last one.

CHAIRMAN OLSON: Okay. Good. Thank you. PUBLIC COMMENT - GENERAL

CHAIRMAN OLSON: We're at public comment, general. General public comment. We have one request for general public comment. Mr. Liotta?

MS. LUDLOW: Can we say if anybody else we would like to, that they could fill out a form?

MR. LIOTTA: Yes. Go right ahead.
CHAIRMAN OLSON: Don't you have to fill out a form?

MS. LUDLOW: They can give it to you right now --

CHAIRMAN OLSON: Okay.
MS. LUDLOW: -- if you offer it.
CHAIRMAN OLSON: Seeing none, Mr. Liotta.
MR. LIOTTA: Thanks. I'm also here for entertainment value.

So, I just want to point out that \(I\) have seen the airport's response to Volato's Part 16 and I've got say I'm disappointed that the airport is continuing to be adversarial and didn't follow the rules of Part 16, or at least the spirit of it, which is that the airport's supposed to come to the
table acknowledging anything that you're doing wrong, being truthful about it. So -- and then of course providing evidence to back up every statement made, I didn't see the airport do that. I don't understand what you guys are looking for here because I think what you're asking the FAA to do is to come and investigate. And if that's really what you want to achieve, we could all save a lot of time and just tell the FAA, come on down.

But if you're not going to acknowledge what everybody around here knows to be true, that you haven't engaged in good faith discussions with us, then that's what you're going to get, is the FAA coming here to investigate.

And Dennis and some of the other financial people are going to have to start looking at what that \(\$ 26\) million liability's going to look like on the balance sheet if you have to give back the -the funds.

So I'd really like to see a better approach from the new board than what we saw from the last board, which was basically ignoring us. We're not going to go away.

CHAIRMAN OLSON: Okay. Thank you. End of public comments.

\section*{MEMBER COMMENTS \& REPORTS}

CHAIRMAN OLSON: Member comments and reports.
Member comments, any additional member comments?
MS. CASH-CHAPMAN: No.
MS. LUDLOW: I do of course. I'm sorry.
CHAIRMAN OLSON: Go ahead.

MS. LUDLOW: And -- and it is about that.
What is the status of our Part 16? So far
somebody's, you know, sent in complaints. The airport answered them, but now they -- I mean, they just answered them. So what is the next step?

MR. BURNETT: The quick response is I'm not
the lawyer handling that; outside counsel's handling it.

We can solicit from outside counsel a response. I know the answer has been filed. But beyond that, we can certainly get you copies of the documents that have been filed and if you like, we can put you in touch with outside counsel directly so you can talk to them.

MS. LUDLOW: Well, we'd like to see if anything is being done and doesn't just sit here, though. So do you know if anything's being done? MR. BURNETT: The Airport Authority's being defended.

MS. LUDLOW: Okay.
MR. BURNETT: I'm not sure what -- what do you mean if anything's being done?

MS. LUDLOW: So --
MR. BURNETT: Beyond that, I'd have to get the outside counsel to give you an opportunity --

CHAIRMAN OLSON: Yeah, I think -- I think the outside counsel is available. I've -- I've had a direct conversation with the outside counsel. So, if you don't have the outside counsel direct information, get it from the administrative office and pose those questions directly.

MS. LUDLOW: Do you have anything to add to it since you've talked to outside counsel?

CHAIRMAN OLSON: No. I believe that you should talk directly to outside counsel on that.

MS. LUDLOW: Well then, I will report what I get from outside counsel.

MR. CLARKE: I'd like to offer a comment.
I -- I think we need to engage outside counsel to talk with Volato or Modern Aero's attorneys and settle this issue once and for all. If we're -- if the Airport Authority is in a realm if we have to compromise, then let's compromise and let's -let's move past this.
                I've heard this issue going on for seven or
    eight months. I'm not an attorney, I haven't been
    fully briefed on both sides, but it has to end.
    But -- and let's end it and let's end it within the
    next two or three weeks. That's my recommendation.
        CHAIRMAN OLSON: Any other board member
    comments before we end the meeting?
        (None.)
        CHAIRMAN OLSON: Okay. This meeting is
    adjourned.
        (Meeting adjourned at 12:15 p.m.)

\section*{REPORTER'S CERTIFICATE}
```

STATE OF FLORIDA )
COUNTY OF ST. JOHNS )

```
    I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
was authorized to and did stenographically report the
foregoing proceedings and that the transcript is a true
    record of my stenographic notes.
    Dated this 9th day of February, 2023.
\begin{tabular}{l}
\hline \\
\hline CHAIRMAN OLSON: \\
[254] \\
COMMISSIONER \\
DEAN: [15] 7/16 7/18 \\
7/24 11/2 11/8 12/6 \\
12/10 12/25 13/10 \\
13/17 13/22 13/25 14/9 \\
116/20 116/24
\end{tabular}

MR. ASTRAN: [101]
39/12 39/21 42/3 42/6 42/9 43/5 43/7 43/21 43/24 44/10 44/21 45/4 45/9 45/11 46/6 48/8 48/16 48/20 50/12 50/14 50/21 51/9 51/11 51/20 51/22 51/25 54/1 54/7 54/16 54/22 54/25 55/9 55/12 55/18 56/2 56/7 56/10 57/1 57/14 57/17 57/24 58/2 58/5 58/21 58/25 59/22 59/25 60/6 61/19 61/24 62/1 62/6 62/9 62/12 62/15 63/1 63/18 63/22 66/15 66/19 66/22 67/1 67/8 67/14 67/17 68/3 70/25 71/6 71/14 71/16 73/4 73/10 73/15 73/18 73/22 73/25 74/7 74/10 74/12 75/9 75/14 75/17 76/2 76/5 76/7 76/10 76/22 76/24 77/2 77/4 77/15 77/21 77/24 78/22 78/24 79/1 79/21 81/13 81/16 81/18 81/23
MR. BURNETT: [29] 30/16 64/5 64/7 67/2 69/14 74/24 75/1 93/15 94/10 94/25 96/21 96/25 110/8 118/3 118/11 124/25 141/14 155/18 156/13 156/20 157/3 157/6 157/10 157/16 157/20 165/12 165/24 166/2 166/5
MR. CLARKE: [63] 4/3 12/14 13/2 13/13 13/16 14/5 14/11 14/17 20/24 21/3 21/8 24/24 25/4 25/11 25/14 25/18 26/2 26/4 26/13 52/2 52/4 57/7 57/13 57/15 58/4 76/15 77/6 78/20 78/23 78/25 80/3 81/11 82/24 83/2 87/6 99/5 107/9 107/12 109/10 109/17 109/24 110/1 110/4 110/10 111/16 116/8 116/23 117/18 122/8 122/23 140/18 142/10 142/14 143/17 143/20 144/1 144/3 144/15 144/20 154/9 157/18

157/23 166/19
MR. HOLESKO: [69]
127/1 127/18 131/8 132/19 132/22 133/16 133/19 133/22 133/25 134/8 134/12 135/3 135/6 135/8 135/14 135/20 135/24 136/7 136/9 136/23 137/2 137/8 137/12 137/20 138/4 138/13 139/1 139/6 139/15 140/20 140/24 141/11 141/20 143/5 143/19 143/24 144/6 144/17 144/21 145/23 146/3 146/13 146/15 146/20 147/4 147/6 147/10 147/13 147/16 147/20 149/4 149/17 150/5 150/8 150/12 150/17 150/19 151/5 152/11 153/11 153/21 154/1 154/6 154/17 155/5 155/8 155/17 158/1 158/22
MR. LIOTTA: [25] 33/3 33/25 34/7 34/9 34/16 34/18 35/8 35/18 35/25 \(36 / 2\) 36/20 36/24 81/24 122/16 122/19 122/21 122/24 159/3 159/5 159/11 159/22 162/7 162/11 163/10 163/18

\section*{MR. PITTMAN: [6]}

19/25 21/2 21/4 21/11 21/23 21/25
MR. SINGLETARY: [7] 129/12 135/17 137/15 143/25 146/23 151/7 158/23
MR. TOPP: [15] 11/1 14/24 16/23 17/17 18/3 18/15 18/18 18/21 18/25 19/3 19/8 19/11 19/14 19/18 145/9
MR. WUELLNER: [39] 6/1 22/6 22/22 22/24 23/11 23/14 23/24 24/2 24/7 24/10 24/18 24/20 24/22 25/1 25/8 25/13 25/16 25/25 26/3 30/5 30/8 36/4 36/7 36/10 36/14 36/18 66/8 66/13 66/16 66/21 66/25 67/5 126/21 141/13 141/15 141/22 141/24 142/9 163/1
MS. CASH-CHAPMAN:
[28] 26/12 44/8 44/20 45/8 45/10 52/12 53/12 53/15 54/15 54/20 54/23 55/8 55/10 55/13 55/17 55/23 67/18 102/11 112/12 112/19 114/13 114/24 116/1

119/7 119/21 121/6 121/24 165/4
MS. HARTMANN: [1] 14/21
MS. LIOTTA: [69] 26/6 26/11 26/20 27/13 27/15 27/24 28/11 28/17 29/2 30/4 30/24 31/16 32/10 32/16 32/20 55/24 56/3 56/9 56/18 56/20 56/23
57/19 67/22 67/25 68/4 68/6 68/23 69/2 69/7 69/11 70/7 71/3 71/7 71/15 73/5 73/9 75/12 76/16 85/17 86/9 86/14 98/2 104/6 107/5 107/10 107/14 108/6 112/17 112/20 114/21 114/25 115/15 116/2 119/15 119/22 120/3 120/7 120/16 121/12 121/16 121/18 145/10 145/14 145/24 146/12 150/7 153/12 158/10 162/10
MS. LUDLOW: [157] 5/16 5/21 7/17 11/7 14/7 14/10 14/12 14/18 16/22 17/13 17/15 18/1 18/12 18/17 18/22 18/24 19/2 19/7 19/10 19/12 19/15 19/24 21/9 21/21 23/1 23/13 23/17 23/20 24/1 24/9 24/16 24/19 24/21 25/22 26/10 27/20 27/23 28/9 28/14 28/21 30/2 30/7 30/9 30/12 30/15 30/19 31/13 31/17 35/6 36/9 36/12 36/17 39/17 42/2 42/4 42/7 43/3 43/6 43/19 43/22 48/14 48/17 50/8 50/13 51/18 51/21 51/23 57/22 58/1 58/16 58/24 59/20 59/23 60/1 61/5 61/16 61/21 61/25 62/19 62/21 63/25 73/12 81/19 85/5 85/10 85/13 103/20 105/24 120/24 121/5 121/15 121/17 121/19 122/4 126/12 127/16 132/15 132/20 133/14 133/17 133/21 133/24 134/3 134/9 134/20 135/5 135/7 135/9 135/19 135/21 136/2 136/8 136/22 136/24 137/3 137/14 139/5 139/14 140/22 141/5 142/7 144/2 144/25 145/13 146/14 146/16 146/21 147/2 147/5 147/9 147/12

147/15 147/18 148/24 149/13 150/4 150/9 150/14 150/18 151/4 153/10 158/24 159/10 159/21 162/3 162/5 162/14 163/8 163/13 163/16 165/5 165/7 165/21 166/1 166/4 166/13 166/17
MS. MARTIN: [1] 21/10
\$
\$1.281 [1] 152/4
\$1.3 [1] 152/4
\$1.5 [1] 4/8
\$10,000 [3] 40/25
59/15 59/23
\$130 [1] 154/21
\$140,000 [1] 154/22 \$150,000 [1] 130/19
\$2 [1] 151/23
\$2 million [1] 151/23
\$2.3 [3] 130/20 138/17 138/19
\$2.32 [1] 151/12
\$26 [1] 164/17
\$289,088 [1] 4/11
\$39,000 [1] 58/20
\$4 [1] 138/22
\$4 million [1] 138/22
\$4.8 [1] \(4 / 7\)
\$5 [1] 83/15
\$50,000 [1] 151/14
\$500,000 [2] 6/17 6/24
\$75,000 [2] 23/3 23/4
\$8 [1] 83/15
\$85 [1] 83/13
\$90 [1] 83/14
'
'24 [1] 152/3
'25 [1] 151/24
'n [2] 16/12 16/13
0
0/20 [1] 162/18
01 [2] 2/10 22/2
02 [3] 110/6 111/1
116/11
0570 [1] \(1 / 24\)
06/0 [1] 162/19
1
1.5 [1] 7/3

10 [3] 60/19 154/18 154/20
10,000 [1] 59/17 10-minute [1] 60/17 100 [1] 156/14
104 [1] 1/15
10th [12] 76/9 76/15
76/18 119/8 119/8
119/14 119/23 120/1
125/3 126/6 126/21

126/22
12 [2] 67/20 76/19
120 [1] 156/10
121 [3] 18/22 19/7 19/8
126 [2] 2/12 2/12
12:15 [2] 1/7 167/11
13 [1] 23/8
139 [9] 15/5 16/3 17/16
18/13 18/19 19/2 19/6 19/11 19/13
13th [21] 3/8 27/22
61/23 62/6 62/22 62/23
63/15 63/16 64/2 64/3
65/21 65/22 66/2 66/10
66/20 67/2 67/9 67/9
67/20 68/11 75/11
15 [3] 130/21 137/19 159/11
150 [1] 130/22
16 [3] 163/21 163/24 165/8
160-plus [1] 71/18
163 [1] 2/13
165 [1] 2/14
167 [1] 2/15
168 [1] 2/16
17 [1] 1/23
1:00 [4] 119/18 119/18
119/24 125/22
1st [1] 136/12
2
2 p.m [6] 70/18 70/18
70/19 74/8 75/2 76/18
2.3 [2] 141/20 141/21
2.5 [2] 7/1 7/1

2/20 [1] 162/23
20 [8] 131/15 142/1
152/6 153/19 154/2
162/15 162/18 162/23
20 percent [1] 152/6
20-some [1] 99/11
2016 [1] 8/12
2021 [1] 83/6
2022 [3] \(4 / 5\) 10/18
77/18
2023 [5] 1/6 22/4 36/13
59/5 168/10
2023-01 [2] 2/10 22/2
2023-02 [1] 110/6
2024 [1] 36/13
2025 [2] 151/22 152/2
2026 [1] 151/21
20th [2] 75/6 75/9
22 [1] 2/10
23rd [1] 10/24
24 [2] 131/12 162/17
24th [1] 10/24
25 percent [2] 58/19 59/2
25-plus [1] 116/22
25th [1] 10/24
26 [1] 2/10
27 [5] 130/13 137/12 137/16 137/17 137/21
\begin{tabular}{|c|c|c|c|c|}
\hline 2 & 84 [1] 2/11 & \[
15
\] & 145/20 & 126/10 136/12 \\
\hline \[
\text { 2:00 [3] } 125 / 12125 / 15
\] & 9 & & addition [1] 100/8 & again [25] 10/4 14/8 \\
\hline & & & & \\
\hline 3 & 904 [1] & 108/3 & 147/23 149/23 150/1 & 70/15 74/8 78/7 78/13 \\
\hline 30 [10] 1/6 6/7 128/22 & 93 [1] 33 & accommodation [1] & 165/3 & 81/17 89/1 89/18 89/22 \\
\hline 129/1 137/21 137/23 & 9:00 [1] & & address [3] 82/ & 96 \\
\hline 138/1 138/6 154/ & 9th [2] 3/19 168/10 & accommodation's [1] & 136/25 136/25 & 100/20 109/6 118/17 \\
\hline 155/2 & A & & addressed [1] 86 & 160/20 \\
\hline 30th [1] 83/6 & A.A & & & against [2] 22/12 \\
\hline 31 [1] 2/11 & \[
\text { a.m [2] } 1 / 73 / 2
\] & account [1] 158/20 accountable [1] 73/ & ADJOURNMENT [1] & agencies [2] 12/19 \\
\hline \[
\begin{aligned}
& \text { 31st [1] } 4 / 5 \\
& 32080[1] \\
& \hline
\end{aligned}
\] & abdication [1] 112/24 & accountant [1] 84/9 & \[
\begin{aligned}
& \text { ADJOURNMENT [1] } \\
& \text { 2/15 }
\end{aligned}
\] & \[
12 / 23
\] \\
\hline 32084 [1] 1/24 & ability [2] 160/19 161/5 & accounting [2] 83/10 & adjust & agenda [1] \\
\hline 33 [1] 146/19 & able [22] 22/12 27/9 & 84 & adjustments [1] & 5/9 5/23 12/15 3 \\
\hline 39 [2] 59/3 59/18 & 31/2 38/7 53/17 & accounts [3] 4/16 4/1 & 113/25 & 61/10 61/14 63/15 \\
\hline 3rd [5] 27/4 27/23 & & 4/19 & ADK [7] 2/11 5/1 & 63/15 67/3 84/20 \\
\hline 27/25 31/5 31/14 & & achievable [2] 136/1 & 31/18 31/24 32/2 37/2 & \[
6 \text { 119/11 } 125
\] \\
\hline 4 & 113/11 114/22 123/2 & achieve [4] 73/2 157/1 & adminis & ago [6] 24 \\
\hline 4.15 [1] 6 & 150/6 162/23 & 161/3 164/8 & administration [3] & 108/11 134/5 140 \\
\hline 4.82 [1] 6/21 & about [89] & ackno & 50/25 93/2 101 & 159/ \\
\hline 40 [1] 41/1 & & 101/21 104 & administrative & agree [8] 5/21 52/ \\
\hline 415 [1] 6/19 & \[
\begin{aligned}
& 15 / 2315 / 2418 / 51 \\
& 23 / 2325 / 2027 / 19
\end{aligned}
\] & acknowledgi & 166/11 & 122/22 162/8 \\
\hline 42 [1] 59/5 45 [3] 74/13 83/10 & 29/10 38/17 42/1 45/13 & 104/23 164/1 acquire [1] 25 & 166/11 administrato & \begin{tabular}{l}
122/22 162/8 \\
agreement [1] 59/11
\end{tabular} \\
\hline \[
\begin{aligned}
& 45 \text { [3] 74/13 83/10 } \\
& 117 / 7
\end{aligned}
\] & 47/13 50/18 52/10 & acquire [1] 25/4 acres [2] 154/18 & \[
\begin{aligned}
& \text { administrator } \\
& 13 / 18
\end{aligned}
\] & agreement [1] 59/11 agreements [1] 70/3 \\
\hline 45-minute [1] 5 & 61/19 66/17 67/13 & 154/20 & admit [1] & ahead [14] 7/7 17/14 \\
\hline \[
465 \text { [1] 29/20 }
\] & 70/18 72/10 74/13 & across [3] 105/16 & adopt [5] 25/25 26/3 & 22/11 41/24 42/3 85/1 \\
\hline 4730 [1] 1/4 & 70 75/19 & 130/9 145/3 & 97/23 98/18 111/22 & 05/22 107/4 114/10 \\
\hline & & act [4] 22/18 & adopted [1] 86/ & 15/17 139/16 151/6 \\
\hline 5 & 85/3 87/20 87/24 88/21 & 113/21 126/10 & adoption [1] & 163/10 165/6 \\
\hline 5 & 9010 & acting [1] 90/2 & advance [4] 66/6 66/12 & air [10] 8/22 16/16 \\
\hline 5-ish [1] 74/10 & 90/6 96/16 99/18 99/22 & action [1] 120/6 & 66/22 120/14 & 16/25 19/23 20/1 21/5 \\
\hline 50 [9] 60/18 74/20 & 103/22 104/7 105/4 & actions [1] 32/1 & advancement [1] & 21/6 21/16 21/16 21/19 \\
\hline 138/18 142/2 151/13 & 10 & actively [1] 10/1 & advantage [6] 41/2 & airfield [3] 129/18 \\
\hline 151/22 153/5 153/19 & 110/14 110/18 112/23 & activities [1] 92/15 & 41/2 41/15 66/17 71/16 & 148/14 149/9 \\
\hline 153/24 & 113/8 113/14 118/21 & activity [3] 9/15 9/1 & 155/23 & airline [2] 17/20 19/9 \\
\hline 50-minute [3] 60/17 & 119/6 119/7 119/16 & 81/9 & advantages [4] 38/25 & airplane [1] 99/15 \\
\hline 60/18 61/1 & 123/10 124/4 127/19 & actual [5] 25/10 65/16 & 40/1 45/13 160/16 & airplanes [2] 15/13 \\
\hline 50/50 [7] 138/18 142/2 & 127/24 128/4 128/15 & 67/14 94/23 123/13 & adversarial [1] 163/23 & 16/11 \\
\hline 151/13 151/22 153/5 & 129/7 129/11 131/24 & actually [47] 11/5 13/3 & advertise [1] 66/25 & airport [106] 1/1 1/16 \\
\hline 153/19 153/24 & 134/5 134/14 135/16 & 16/12 29/6 29/11 34/25 & advertised [2] 64/24 & 2/10 2/11 5/11 7/20 8/4 \\
\hline 500 [3] 7/4 99/1 & 136/3 136/9 139/23 & 35/2 39/25 40/6 59/4 & 125/25 & 8/13 8/16 8/22 9/9 9/13 \\
\hline \[
100 / 15
\] & 142/5 147/1 149/14 & 60/11 67/14 68/21 72/4 & advertisement [1] & 12/18 15/7 16/7 16/14 \\
\hline & 14 & 79/3 82/20 85/2 85/17 & 133/5 & 17/4 17/10 17/18 17/23 \\
\hline 6 & 152/8 154/18 157/22 & 87/10 93/21 111/12 & advisement [2] 34/14 & 17/24 17/25 26/17 \\
\hline 6/24 [1] 162/17 & 159/9 161/13 164/2 & 121/4 124/17 124/22 & 35/21 & 26/18 29/12 34/19 37/3 \\
\hline 60 percent [1] 109/14 & 16 & 127/11 127/23 131/8 & advisory [5] 8/10 8/10 & 37/5 37/7 43/8 44/4 \\
\hline 600 [1] 15/25 & above & 131/24 132/9 143/13 & 8/11 100/19 116/24 & 46/18 46/25 47/3 47/4 \\
\hline 6th [12] 68/8 70/17 & absolute [1] 28/19 & 144/11 149/7 155/10 & advocate [1] 105/19 & 50/1 50/25 57/4 63/3 \\
\hline 70/18 70/20 74/9 75/2 & absolutely [7] 12/9 & 158/5 159/5 159/24 & Aero's [1] 166/21 & 64/16 65/3 69/12 70/6 \\
\hline 76/25 119/22 125/10 & 51/9 51/11 60/11 98/20 & 160/10 160/11 160/13 & aerospace [4] 16/6 & 71/22 72/13 77/17 79/4 \\
\hline 125/14 125/21 125/23 & 103/16 140/13 & 160/23 160/23 161/1 & 92/22 93/6 93/6 & 79/5 82/3 82/18 82/22 \\
\hline 7 & & 61/23 & Aerospace Academy & 83/25 84/18 84/20 \\
\hline 74 [1] & accept [3] 42/22 100/6 & & affect [4] 4/20 & 93/23 94/3 95/1 95/11 \\
\hline & & ad hoc [1] 105/ & 124/20 142/2 & 95/17 95/19 98/13 99/1 \\
\hline 8 & accepted [1] 100/4 & add [9] 46/1 91/20 & affects [1] 124/21 & 99/23 100/18 101/6 \\
\hline 80 [5] 152/6 153/19 & accepting [1] 4/24 & 97/20 105/3 130/12 & afoul [1] 107/21 & 102/14 102/15 102/15 \\
\hline 154/2 156/10 156/14 & access [19] 17/17 & 131/6 131/8 134/15 & after [18] 6/4 6/25 & 103/12 103/15 105/22 \\
\hline 80-plus [1] 71/19 & 17/23 17/23 22/5 33/10 & 166/13 & 26/22 28/1 28/7 31/5 & 108/12 108/16 108/19 \\
\hline 80/20 [3] 142/1 152/6 & 33/17 33/17 84/3 128/3 & added [3] 96/14 118/7 & 31/14 49/8 74/21 75/5 & 109/4 116/18 133/14 \\
\hline 153/19 & 129/24 148/8 148/8 & 137/10 & 76/24 79/24 104/10 & 133/17 141/9 141/10 \\
\hline 825-0570 [1] 1/24 & 148/13 148/17 149/6 & adding [3] 125/2 126/7 & 120/18 123/12 125/17 & 143/2 143/11 144/13 \\
\hline
\end{tabular}
(2) 2:00-airport
\begin{tabular}{|c|}
\hline A \\
\hline airport... [19] 148/25 \\
\hline 149/3 150/2 151/1 \\
\hline 151/14 152/6 152/10 \\
\hline 154/13 155/9 157/8 \\
\hline 158/13 158/14 160/1 \\
\hline 161/19 163/22 164/4 \\
\hline 165/10 165/24 166/23 \\
\hline airport authorities [1] \\
\hline 87/16 \\
\hline Airport Authority [15] \\
\hline 8/16 8/22 70/6 82/3 \\
\hline 93/18 93/23 94/3 95/1 \\
\hline 116/18 143/2 143/11 \\
\hline 151/14 152/10 155/9 \\
\hline \\
\hline
\end{tabular}

Airport Authority's [1] 165/24
airport's [2] 163/21 163/25
airports [10] 19/5 71/18 71/20 71/22 88/15 91/3 96/8 128/24 138/21 140/25
airside [1] 161/24 Airspace [1] 84/3 aligned [2] 20/11 128/14
alignment [1] 25/10 all [104] 4/3 6/21 7/18 10/2 10/22 11/18 17/10 17/21 20/20 23/2 25/14 26/9 38/7 40/3 40/4 42/4 42/25 43/1 45/13 45/17 47/2 48/6 50/4 53/9 53/13 53/20 55/1 55/8 55/25 56/4 56/11 59/16 60/1 60/7 60/8 61/2 62/7 62/8 64/1 71/4 72/18 74/2 74/17 75/3 75/3 75/7 81/7 86/17 86/22 94/5 94/12 96/8 96/13 99/21 99/22 99/22 106/4 106/22 106/23 106/23 108/16 108/22 112/9 113/4 115/8 117/1 117/13 118/17 121/10 122/1 122/1 122/21 126/1 128/23 129/3 131/9 131/10 133/11 135/1 136/15 137/16 138/1 138/10 140/2 143/5 145/15 145/25 146/13 146/15 146/21 147/3 148/13 149/19 149/22 150/6 152/20 153/5 153/24 160/20 161/21 161/21 162/13 164/8 166/22
All right [1] 4/3 ALLEGIANCE [2] 2/3 3/4
allocate [1] 161/25 allow [6] 6/17 6/21

33/17 86/20 146/11 148/6
allowed [1] 44/15 allowing [1] 86/25 allows [1] 17/22 almost [6] 5/18 14/12 61/18 127/20 139/16 146/19
alone [1] 9/23
along [14] 4/2 18/10 32/5 38/20 50/7 60/14 116/3 116/4 116/11 116/13 119/15 129/16 145/7 147/25
alphabetically [1] 52/8 already [21] 36/4 36/7 36/11 53/3 58/18 60/3 65/6 67/3 78/12 85/12 85/13 119/16 120/25 121/2 123/12 124/14 125/11 129/23 136/19 151/15 158/2
also [42] 1/14 15/5 15/24 15/25 16/1 16/4 16/5 16/16 27/2 38/19 46/16 47/5 47/5 52/17 68/13 69/21 80/1 85/4 86/24 88/25 89/20 90/12 91/9 107/24 107/25 108/22 113/15 115/22 124/12 129/22 129/23 130/3 131/25 134/15 141/24 143/16 145/17 151/22 156/6 158/19 160/17 163/18 alternate [1] 75/6 alternative [5] 24/14 75/4 75/12 94/15 146/1 although [2] 35/14 70/24
always [9] 75/19 97/20 103/20 111/17 111/17 113/23 133/1 134/16 143/11
am [5] 87/24 87/24 89/20 121/1 126/13 amazed [1] 54/4 Amen [1] 11/1 amend [2] 97/20 113/23
amongst [1] 69/2 amortize [1] 138/10 amount [12] 6/6 39/5 90/9 115/13 130/20 136/11 136/20 138/15 139/2 151/15 152/14 153/22
amounts [1] 157/12
Amp [1] 12/2
amphitheatre [5] 10/12
10/13 10/15 10/19 11/3
analysis [2] 82/13 83/19
analyzing [1] 97/14 Andrew [5] 127/4

128/8 131/7 143/17 152/1
angled [2] 140/3 140/3 announced [1] 60/22 annual [2] 83/15 106/12
another [28] 6/7 26/25 41/2 45/5 51/21 55/14 58/3 60/18 64/16 66/10 71/3 76/7 110/16 111/19 113/13 115/15 118/19 125/19 130/3 130/23 134/4 144/16 146/4 149/20 152/16 153/7 158/6 158/12 answer [11] 9/2 11/21 20/19 49/18 84/16 93/15 134/19 141/11 143/6 150/12 165/16 answered [3] 109/6 165/10 165/11
antenna [6] 131/13 134/6 134/13 136/4 145/19 146/10
anticipate [7] 20/14 22/14 27/21 65/12 65/23 78/6 130/16 anticipated [1] 141/8 anticipating [1] 140/16 antique [1] 134/10 any [65] 3/14 3/20 5/15 9/2 9/5 9/10 10/6 11/21 12/12 17/3 18/10 20/17 20/18 20/19 21/19 22/12 25/19 27/5 27/5 27/18 28/22 32/20 38/18 39/3 42/8 42/18 45/16 47/10 48/12 53/21 59/12 76/16 77/18 81/13 82/13 84/24 86/11 93/19 93/20 95/4 97/19 100/4 100/20 104/15 107/20 115/20 116/16 118/23 120/19 120/22 121/7 127/15 138/24 139/19 140/16 144/21 144/22 148/19 153/17 154/19 155/18 155/25 156/3 165/3 167/6
anybody [5] 16/24 100/25 148/18 162/22 163/8
anymore [3] 135/10 145/5 154/4
anyone [10] 4/2 31/3 39/14 45/21 51/15 76/13 84/2 84/24 118/6 120/22
anyone's [1] 12/3
anything [20] 3/16 9/6 18/6 18/7 21/25 30/12 42/23 46/12 61/7 78/18 93/16 99/23 100/24 112/16 131/6 153/11

160/9 164/1 165/22 166/13
anything's [2] 165/23 166/3
anyway [5] 47/17 93/8 134/10 143/10 152/19 apologize [3] 32/25 38/5 92/1
appear [2] 46/7 111/16 appears [1] 4/20
applaud [2] 116/25 117/1
applicants [1] 69/4 application [4] 22/17 92/25 116/13 116/16 applications [2] 97/6 97/9
applied [2] 31/4 40/3
applies [1] 40/19
apply [4] 37/1 52/17
158/17 158/18
applying [2] 37/13 41/11
appointed [2] 91/8 94/20
appointment [1] 92/9
appoints [1] 8/8
appraisal [2] 155/10
155/21
appraiser [1] 155/11
appreciate [3] 17/9
77/5 87/11
approach [9] 33/15
37/12 41/22 46/8 86/15
93/14 123/5 123/7
164/20
appropriate [3] 12/22 77/1184/10
approval [6] 2/6 5/5
5/7 5/8 65/9 65/16
approve [6] 7/7 48/23 63/10 63/10 111/12 111/22
approved [7] 3/16 3/19 3/23 85/7 120/25 121/2 122/2
approving [1] 4/13 approximately [2] 100/1 154/15
April [2] 25/17 106/15 arborists [1] 140/16 are [124] \(4 / 84 / 84 / 14\) 4/16 8/1 8/19 10/2 10/7 12/12 15/18 17/5 19/4 20/11 23/3 23/7 23/22 24/16 25/1 27/1 27/10 28/15 32/24 37/4 37/11 40/11 42/4 42/25 43/17 46/15 48/1 54/13 57/3 58/17 60/7 60/8 63/13 65/12 66/9 66/9 70/2 70/17 72/9 73/1 73/13 73/15 73/20 79/4 79/17 79/17 80/8 80/12 81/8 83/21 84/8 84/8 85/24

88/24 90/16 92/10 92/10 93/22 96/14 96/14 96/15 98/24 99/12 99/25 100/2 101/18 103/9 104/10 105/5 106/17 106/19 107/1 107/2 108/12 108/23 112/2 112/12 113/7 113/9 115/24 116/5 116/15 117/21 118/9 120/12 120/13 122/11 123/16 125/7 128/23 129/19 131/9 131/18 132/4 133/14 135/3 136/2 136/12 137/15 139/9 140/3 140/3 140/15 142/15 144/9 146/21 148/7 150/21 153/15 153/17 153/17 153/18 156/14 157/4 157/7 158/13 160/1 160/3 160/19 164/5 164/16
area [23] 24/4 24/13 33/18 34/12 36/25 90/2 104/1 130/9 131/2 131/19 133/4 136/2 140/7 144/19 147/13 148/17 151/20 154/10 154/17 159/17 159/18 160/18 161/2
areas [9] 25/2 88/22
91/15 92/3 93/10 96/14 99/13 132/11 136/1
aren't [1] 75/7
around [7] 20/16 81/3 81/4 104/19 138/17 156/10 164/11
artists [3] 10/2 10/11 10/25
as [166] \(3 / 194 / 45 / 13\) 5/13 6/8 6/11 8/12 8/21 8/22 8/23 9/7 9/7 9/17 10/15 10/16 10/17 11/19 20/13 20/13 20/14 20/14 23/25 24/3 24/15 26/24 27/4 28/20 29/12 29/16 29/24 32/7 33/1 33/18 37/18 38/11 38/15 40/20 40/25 41/5 41/22 42/1 44/9 47/14 48/6 48/6 50/12 50/24 52/18 54/11 55/20 57/10 57/20 59/17 64/22 68/24 69/8 69/9 69/21 71/19 73/7 75/6 76/8 76/20 76/20 78/7 78/23 79/13 79/18 82/18 83/18 83/18 84/1 84/1 85/20 85/23 86/18 86/19 87/2 87/21 88/14 88/14 89/5 89/9 89/13 89/19 90/1 90/16 92/2 94/2 95/4 95/11 96/11 98/3 102/6 103/5

\section*{A \\ as... [71] 103/15 103/15 104/10 104/23 104/25 105/1 106/2 110/24 111/12 111/14 111/25 112/8 113/6 113/10 115/2 115/2 116/5 118/9 118/13 120/3 120/9 121/8 121/8 121/8 123/25 123/25 124/13 130/1 130/13 130/18 131/22 131/22 135/10 135/11 136/16 136/16 139/2 139/2 139/25 142/1 145/7 145/7 145/20 145/20 145/24 146/1 146/9 146/9 146/24 146/24 147/25 147/25 148/11 150/22 152/2 152/8 152/8 152/25 152/25 153/23 154/2 154/3 155/25 156/16 157/7 157/11 157/16 162/14 162/14 162/22 162/22 \\ ask [18] 9/5 12/22 17/13 30/22 30/23 37/13 44/8 51/2 51/16 54/3 72/17 74/16 74/19 79/19 116/14 123/21} 127/12 134/10
asked [2] 52/4 72/20 asking [5] 34/25 62/21 117/20 136/9 164/6 aspect [2] 65/19 101/14
aspects [1] 86/17
assess [1] 79/23
assets [2] 4/9 83/14 assigned [2] 9/11 92/11
assignment [1] 90/23 assignments [1] 122/14
assistant [1] 56/5 associated [1] 161/22
Associates [1] 127/4 assume [4] 70/24 137/22 144/8 152/23 assuming [3] 59/16 76/10 77/15
assurances [1] 158/17
Astran [4] 31/23 38/7 39/9 75/1
Astran's [1] 57/9
Atlanta [1] 18/8
Atlantic [4] 14/20 33/6
35/1 160/18
Atlantic Aviation [1] 14/20
Atlantic-run [1] 33/6 attend [2] 100/25 124/3 attendance [2] 10/17 110/21
attention [6] 83/16 90/10 96/14 106/11 125/9 140/9
attorney [5] 1/16 61/12 66/2 67/25 167/2
attorneys [1] 166/21 attracting [1] 72/9 audience [4] 10/7 116/14 123/4 154/12 audit [25] 13/5 13/7 87/14 87/22 92/5 92/6 96/12 101/11 106/10 106/11 106/12 106/13 106/14 106/16 106/24 107/7 107/8 108/13 109/4 109/5 109/7 109/13 109/21 110/1 122/8
audited [1] 109/20 auditors [1] 4/15 audits [1] 108/13 August [2] 85/10 121/2 Augustine [4] 1/5 1/15 1/23 1/24
authorities [2] 87/16 108/12
authority [50] 1/1 \(1 / 16\)
3/19 7/2 8/16 8/22 17/3 30/25 31/8 34/2 37/9 47/20 47/21 70/6 70/16 73/16 74/4 80/13 80/17 82/3 82/4 83/13 92/22 92/24 93/4 93/18 93/23 94/3 95/1 97/1 99/2 100/21 108/17 109/4 109/4 112/4 112/8 112/8 116/18 138/11 138/14 141/10 143/2 143/11 151/14 152/10 155/9 157/1 157/21 166/23
Authority's [3] 4/20 6/15 165/24
authorize [1] 92/25 authorized [1] 168/7 auxiliary [1] 148/25 avail [1] 80/19
availability [1] 70/23
available [18] 6/24 7/2 7/3 14/3 42/5 42/7 42/25 62/8 75/8 75/18 106/13 128/4 136/21 137/9 138/16 142/5 152/4 166/8
aviation [12] 14/20 26/25 27/12 27/16 28/10 28/11 28/14 28/15 30/9 158/15 158/15 162/12
aviation-related [1] 158/15
aviators [1] 162/15 avoid [3] 93/12 94/22 140/4 avoiding [1] 91/19
award [3] 140/22 140/23 141/7
awarded [1] 36/15
aware [3] 6/13 7/9 60/8 away [10] 17/22 19/13 49/2 97/16 146/10 146/22 147/3 160/21
162/23 164/23
Aye [5] 26/10 26/11 26/12 26/13 26/14

\section*{B}
back [47] 10/11 20/7
37/17 43/16 44/6 44/24 45/22 64/19 65/9 65/15 69/18 70/21 70/21 74/12 79/1 84/22 86/6 88/16 90/6 91/7 92/12 92/21 93/19 94/13
94/21 95/3 95/18 98/17
106/5 111/3 111/20
118/4 123/10 126/15
136/11 139/11 143/24
146/4 147/17 149/19
149/22 153/4 159/6
159/14 160/23 164/3
164/18
background [8] 80/7
94/4 95/13 95/13
107/23 128/17 128/20 129/5
backs [2] 20/6 74/12
backup [5] 75/20 76/8
76/12 76/13 76/20
bad [1] 129/22
badge [2] 17/17 18/16
balance [3] 4/16
112/23 164/18
balances [1] 4/18
balancing [1] 113/20
band [1] 11/3
bandied [1] 90/6
bank [1] 142/20
barely [1] 100/4
bargaining [1] 70/3
barriers [1] 42/18
base [1] 9/17
based [16] 6/13 7/20
11/25 22/19 28/16 29/3
57/9 65/2 82/16 83/23
117/7 117/21 123/1
137/4 137/18 156/8
baseline [1] 84/13
basically [7] 6/5 8/25
66/23 74/10 130/10 134/13 164/22
basis [3] 83/23 101/25 155/21
bathroom [1] 74/21
be [324]
Beach [5] 11/8 11/11 11/16 16/16 16/25
Beach Boys [3] 11/8
11/11 11/16
BEASON [3] 1/22

168/6 168/13
beat [2] 10/23 12/6
became [1] 32/5
because [83] 8/5 8/19
10/21 11/5 12/7 13/25
14/14 15/6 15/11 16/17 16/19 17/19 17/24 23/2 23/7 35/1 37/2 43/13 46/23 47/15 48/3 52/21 53/2 56/4 56/15 58/7 59/6 64/14 64/18 65/22 69/1 69/5 70/8 72/5 72/20 73/25 89/12 92/16 94/13 95/12 96/23 98/21 101/14 103/9 107/2 107/5 107/10 107/14 107/20 107/21 110/13 111/14 112/14 115/19 116/17 116/25 117/13 117/16 117/24 123/8 125/24 126/8 127/14 127/25 128/3 128/24 132/2 133/8 134/23 135/22 136/10 138/1 139/23 142/14 143/14 148/9 155/3 157/12 159/16 160/12 160/20 162/20 164/6
been [53] 6/3 12/4 17/6 20/9 25/13 30/10 45/14 49/16 50/4 53/3 71/11 72/20 76/12 80/16 82/7 82/10 84/21 84/21 87/25 88/4 88/4 88/9 88/10 88/22 89/18 90/8 90/10 91/24 92/18 96/18 97/4 104/16 105/25 110/6 110/14 111/12 115/8 119/2 119/13 121/4 123/12 125/24 125/25 127/5 130/4 144/6 148/12 150/22 152/8 155/25 165/16 165/18 167/2 before [35] 5/11 6/8 16/12 16/20 20/21 28/5 35/22 36/3 38/20 41/17 42/20 50/10 51/7 54/8 60/16 61/22 63/19 64/2 72/3 85/17 92/19 97/4 100/3 104/18 112/9 115/21 120/19 121/20 121/22 124/15 124/18 124/25 139/19 143/20 167/7
begin [2] 6/9 125/10
beginning [1] 5/17
behalf [1] 9/8
behind [5] 33/9 90/19 99/8 128/17 149/14
being [27] 22/12 23/15 24/13 38/15 40/9 45/20 47/7 79/24 92/1 94/7 94/17 94/17 106/5

107/16 112/2 117/22 118/8 136/4 144/14 153/13 154/1 157/7 164/2 165/22 165/23 165/24 166/3
believe [16] 30/17 38/15 45/2 57/8 60/16 66/8 69/17 69/18 73/18 73/19 75/17 98/24 106/10 107/12 159/2 166/15
beneficial [1] 127/24 benefit [2] 86/25 91/19 benefits [1] 161/22 best [6] 62/4 103/20 117/12 143/13 156/7 157/12
bet [1] 142/7
better [14] 17/23 33/15
33/20 44/14 47/6 49/22
60/11 99/3 105/22
114/22 124/11 124/17 160/11 164/20
between [13] 11/17
60/19 63/9 69/3 80/10 80/22 83/14 98/13 112/23 139/25 148/13 151/13 154/21
beyond [4] 11/23
106/17 165/17 166/5
bi [1] 162/6
bi-wing [1] 162/6
bid [6] 22/15 25/13
138/15 138/23 153/9 155/14
bidding [6] 136/13 139/12 152/21 152/25 156/23 156/25
big [6] 51/23 64/25 70/12 112/3 123/8 146/6
bigger [2] 131/11 161/8
billing [1] 29/19
bit [12] 10/10 17/6 44/14 49/21 50/3 77/9 92/1 116/3 133/12 138/7 138/9 140/4
Black [1] 9/22
Blake [9] 31/23 39/9 39/9 50/18 60/14 70/22 77/6 77/11 81/19
blend [1] 113/10
block [1] 143/21
blown [2] 40/18 41/15
blue [7] 23/7 23/13
23/24 24/2 24/9 24/10 24/16
blues [1] 9/25
board [138] 1/9 3/12
7/20 8/5 8/10 8/11 8/13 8/16 8/22 9/8 20/20 30/3 30/23 31/8 31/24 32/1 37/20 38/5 38/18 38/24 39/6 40/14 41/12
\begin{tabular}{|l|}
\hline B \\
\hline board...[115] 47/20 \\
\(48 / 948 / 1249 / 1150 / 10\) \\
\(51 / 251 / 752 / 552 / 10\) \\
\(55 / 656 / 2260 / 861 / 3\) \\
\(63 / 663 / 663 / 1971 / 13\) \\
\(73 / 674 / 1980 / 1082 / 10\) \\
\(83 / 685 / 885 / 1985 / 23\) \\
\(87 / 2188 / 1688 / 23\) \\
\(88 / 2489 / 589 / 589 / 6\) \\
\(89 / 889 / 989 / 1289 / 16\) \\
\(90 / 990 / 1390 / 1590 / 22\)
\end{tabular}
breakfasts [1] 15/9 briefed [1] 167/3 briefly [1] 74/21 bring [28] 12/4 49/14 53/1 53/5 53/12 54/10 54/20 55/5 55/20 60/4 63/7 92/12 95/24 103/11 111/3 114/16 121/20 121/22 121/25 123/10 125/8 136/10 137/6 139/22 140/8 146/4 147/16 153/7 bringing [5] 53/18 55/10 55/14 78/21 95/17
brings [5] 74/19 83/2 88/21 101/15 143/14 broad [1] 65/14 broken [2] 21/17 152/14
brought [10] 31/23 38/10 92/23 92/23 92/24 96/5 97/4 108/11 108/25 137/5
budget [5] 14/2 130/18 137/18 141/14 141/18 budgeted [1] 141/16 budgeting [1] 130/22 build [11] 131/4 132/1 134/16 135/10 138/6 138/18 139/2 143/10 146/11 147/22 152/18 build-out [1] 147/22 building [11] 33/8 33/16 33/21 35/12 113/24 129/15 131/13 133/6 142/18 143/11 143/21
buildings [1] 150/21
built [5] 10/15 131/5
142/3 152/25 159/17
bunch [3] 15/13 16/1 162/12
burden [1] 125/4
burdensome [2] 93/12 93/13
Bureau [1] 95/15
burner [2] 87/13 96/13
BURNETT [6] 1/15
7/23 29/6 29/6 86/19
110/7
burrow [1] 88/13
business [18] 2/8 2/9
3/8 7/13 7/15 22/4 48/3
61/11 94/4 94/7 125/19
132/4 132/17 134/1
145/2 145/5 148/19 148/21
businesses [6] 132/4 148/14 148/20 158/16 161/18 161/18
busy [1] 13/22

\section*{C}

CAA [2] 16/8 16/8
calendar [1] 60/24 \(\quad 1 / 11\) calendars [1] 119/5 cause [1] 125/4 call [5] 3/2 33/12 41/14 42/12 107/20
called [2] 40/7 134/6 calling [1] 133/2 came [3] 19/3 55/2 100/3
can [178]
can't [22] 13/19 23/8
23/17 33/9 42/23 50/23
50/23 71/21 75/24 76/3
80/14 101/22 103/10
109/21 110/1 126/12
131/10 134/22 138/6 148/9 149/9 159/17 candidate [16] 38/19
38/21 40/6 40/15 44/1 44/11 44/24 45/6 45/23 46/17 46/17 49/8 63/12 65/8 72/6 79/2
candidates [46] 32/8
38/8 38/14 40/3 40/12
40/15 40/24 41/4 41/16
41/20 41/23 42/11 44/1 44/6 45/13 45/23 46/3 46/9 48/10 48/23 49/9 49/16 49/18 50/4 50/6 51/3 52/14 52/19 52/23 57/8 59/13 64/13 64/21 65/7 65/25 67/10 68/12 70/23 72/11 74/19 74/21 75/4 75/7 77/19 78/4 81/3
cannot [2] 104/23
140/20
capability [2] 47/22 50/20
capable [1] 65/2
capital [8] 80/8 80/22
80/23 81/7 81/11 89/13 101/12 151/20
car [2] 144/12 156/2 care [5] 104/5 104/12 105/4 123/10 124/4 careers [1] 46/16 Carolina [4] 43/5 43/6 43/20 44/13
carrier [2] 21/5 21/16
carry [1] 101/5
cars [3] 16/10 144/9 145/6
carts [1] 133/11
Carver [1] 45/2
carving [1] 70/18
Casa [5] 1/4 148/1 148/16 149/10 151/25
Casa Cola [1] 151/25 case [5] 66/8 75/7 76/8 108/25 138/16 cases [1] 71/1 cash [8] 1/11 4/7 4/9 4/21 6/16 6/24 7/2 52/11
CASH-CHAPMAN [1]
causes [1] 159/18 caution [2] 49/22 117/12
caveat [1] \(4 / 5\)
center [5] 1/3 148/13
148/19 149/15 150/25
cents [2] 154/20 155/3
certain [3] 124/5 125/15 139/2
certainly [13] 9/4 13/17 41/10 69/14 70/12 81/25 95/18 114/7 116/21 157/1 157/20 162/8 165/17
CERTIFICATE [2] 2/16 168/1
certification [1] 18/20
certify [1] 168/6
CFO [25] \(2 / 11\) 31/18 31/20 32/4 41/4 41/9 41/13 41/13 48/24 49/4 57/23 58/12 58/14 59/7 77/16 77/18 78/4 78/9 79/3 79/5 79/8 79/13 79/19 79/19 81/24
CFO/COO [3] 41/13
78/9 79/19
chain [1] 23/9
chair [1] 114/5
chairman [13] 1/10 8/6
8/8 8/8 9/11 52/4 54/8 62/21 64/5 74/24 74/24 104/4 124/25
chairs [2] 12/4 13/6
challenge [3] 64/7 67/2 94/10
challenging [2] 7/21 35/2
Chamber [1] 95/15
chance [5] 27/7 27/25 39/15 86/11 111/4 change [11] 33/20 37/8 59/5 82/5 98/5 102/25 103/2 103/5 103/8 111/17 160/15
changed [1] 25/9 changes [8] 33/18
35/18 50/2 56/21 86/22 102/13 103/9 120/22 changing [1] 36/11 channels [1] 27/3 CHAPMAN [3] 1/11

\section*{15/23 52/11}
charge [3] 59/14 59/15 113/3
charging [1] 154/19 chart [1] 23/6
charter [16] 5/14 5/14 14/6 87/7 88/4 88/20 109/11 113/6 114/3 114/19 120/14 121/1 121/13 121/16 121/20 121/21
chartered [1] 91/22
chartering [1] 96/17
charters [22] 2/11 5/11
84/18 84/20 84/23 86/8
86/15 86/21 86/22
86/25 87/25 106/9
108/2 111/12 111/19
115/2 116/2 116/12
118/18 120/8 125/23
126/3
cheaper [1] 58/8
checked [1] 122/19
cheek [2] 10/10 11/10
chief [4] 77/10 84/7
109/2 142/11
chillier [1] 12/8
chime [1] 110/4
Chinese [1] 102/1
choice [3] 45/11
117/10 153/19
choose [4] 12/21 30/21
40/23 98/18
Christmas [1] 17/7
Cindy [2] 129/10
143/24
CIP [2] 89/18 89/19 circulated [2] 87/19 115/8
cite [1] 90/1
citizen [1] 99/12
citizens [2] 93/23
99/12
city [3] 48/11 73/22 109/3
clarified [1] 70/11
clarify [1] 56/23
CLARKE [9] 1/11 26/8
57/5 79/16 97/8 111/10
128/15 139/8 140/15
clause [1] 59/12
clear [2] 9/4 118/14
cleared [1] 15/19
clearing [1] 63/14
clearly [1] 117/8
clients [1] 145/2
close [3] 59/1 135/10 161/7
closed [4] 69/19 69/20
69/25 70/1
closed-door [4] 69/19
69/20 69/25 70/1
closely [1] 97/11
closer [2] 41/1 120/20
clothes [1] 127/21
coast [1] 43/17
coffee [2] 105/2 105/18
Cola [5] 1/4 148/1
148/16 149/10 151/25
collect [1] 142/23
collected [1] 85/1
collective [1] 70/3
collectively [1] 99/20
Colorado [1] 10/22
combine [1] 61/13
combined [1] 60/24

\section*{C \\ come [48] 10/2 12/5 15/21 16/9 17/20 20/5 20/7 28/4 30/22 31/4 34/25 35/3 38/15 39/11 40/16 51/16 52/15 54/3 63/3 63/10 65/9 79/7 79/13 81/6 84/4 89/24 94/4 95/18 97/2 98/17 99/14 101/23 105/16 111/20 113/11 128/20 129/4 132/12 133/5 139/11 148/21 152/15 153/4 153/6 162/19 163/25 164/7 164/9 comes [10] 64/19 90/21 113/16 118/16 125/21 125/23 128/12 128/13 143/16 151/16 comfortable [3] 57/7 114/14 115/2 \\ coming [21] 9/20 10/9} 10/11 11/2 18/14 38/6 51/17 54/14 91/7 95/3 106/25 127/18 129/8 129/9 129/13 136/12 149/7 151/2 151/2 151/11 164/14
comment [30] 2/13 11/25 12/14 14/21 29/2 32/12 32/14 32/17 32/18 32/22 32/25 66/4 76/13 81/21 85/16 105/8 105/15 116/8 122/13 122/18 124/9 124/15 158/24 159/1 159/9 163/4 163/5 163/6 163/7 166/19 commented [1] 37/1 comments [24] 2/14 3/14 3/20 4/1 5/2 34/14 65/24 84/25 85/4 98/2 99/4 102/10 111/5 111/21 117/2 118/20 118/24 124/14 164/25 165/1 165/2 165/3 165/3 167/7
comments/corrections
[1] 3/20
Commerce [1] 93/1 commercial [4] 9/18 18/24 19/5 156/23
commission [2] 8/23 11/20
commissioner [4] 7/17 8/3 12/13 97/4

\section*{Commissioner Dean}
[3] 7/17 12/13 97/4
commissioners [3] 8/6 8/9 8/17
committee [87] 2/11 5/11 5/14 12/16 13/4 13/5 13/7 30/20 49/12 50/9 84/18 84/20 85/7 85/12 85/13 86/7 87/14

87/15 87/16 87/17 87/22 88/11 88/12 88/18 88/20 89/2 89/23 90/11 91/8 91/18 92/7 93/16 93/17 93/18 93/20 93/21 93/23 93/24 94/20 95/1 96/6 96/12 97/10 98/10 99/9 100/20 100/22 101/2 101/8 101/11 101/12 101/13 101/15 104/3 105/1 106/10 106/22 107/7 107/8 107/25 108/20 108/21 109/5 109/13 110/19 110/24 113/11 114/1 116/12 116/16 117/11 118/18 118/23 120/25 121/12 121/21 122/14 123/23 124/7 124/10 125/13 125/17 125/24 126/3 126/16 139/17 140/17 committee's [2] 113/3 113/4
committees [40] 84/23 87/25 90/18 91/22 93/11 94/12 94/22 97/7 97/19 97/23 98/1 98/4 98/15 98/21 98/24 99/12 102/17 103/7 103/17 103/23 104/22 105/2 105/23 105/25 106/1 106/3 106/8 107/3 107/19 108/13 108/16 110/15 112/1 115/24 115/25 116/24 117/21 118/17 121/11 123/8 common [3] 87/15 108/14 108/15 communicator [1] 46/11
community [35] 12/18 15/10 15/11 17/4 68/15 85/18 86/1 86/1 92/4 93/3 95/16 96/5 98/7 98/14 100/19 101/13 102/4 102/14 103/4 103/6 103/12 104/1 104/13 105/4 105/10 112/24 113/11 115/22 117/2 117/3 117/14 123/1 123/3 123/11 124/3
community's [1] 102/15 company [2] 53/4 59/23
comparable [1] 71/22
compare [1] 82/19 compatible [2] 157/4 160/7
compensation [5] 69/3 71/9 71/12 71/21 72/23 competitive [6] 71/25

72/2 72/22 155/15 155/15 156/23 complaints [1] 165/9 complete [2] 6/5 129/2 completed [2] 4/25 47/5
completely [1] 6/8 complex [1] 158/7 complicated [1] 142/15
comply [1] 70/9
component [1] 80/17 compromise [2] 166/24 166/24
compromised [1] 83/7 con [1] 143/2
conceptual [1] 158/3 concern [1] 45/16 concerned [4] 80/24 87/24 89/21 96/16 concerns [6] 85/24 86/4 95/8 112/21 113/8 160/2
conclude [1] 4/15
conclusions [1] 39/22 condition [1] 129/22 conducive [1] 20/12 conference [9] 1/3 50/25 69/13 148/13 148/19 149/15 150/25 157/18 157/24
conferences [1] 93/7 confidence [1] 46/24 configuration [1] 33/7 confirm [7] 38/7 42/15 42/17 70/23 72/17 106/17 126/21
confirmed [1] 20/25 congratulate [1] 7/19 congratulations [2] 15/2 103/1
connect [3] 148/17 149/10 149/12
connection [1] 150/24
connectivity [1] 148/23
Conrad [1] 13/18 consensus [2] 60/13 118/14
consequences [1] 104/21
consider [15] 9/7
33/18 33/19 37/10
37/13 38/1 45/21 68/16
87/1 95/20 97/10 111/2
111/8 117/5 125/9
consideration [4]
45/12 45/21 86/5 130/1
considerations [2]
35/14 128/16
considered [3] 73/13 110/20 118/7
considering [2] 34/2
79/18
consistent [2] 7/8

157/4
constituents [3] 95/5 95/6 95/7
constrained [1] 146/25 constraint [1] 131/10 construct [1] 142/25 construction [5] 20/4 20/10 35/24 136/13 141/19
consultant [2] 78/25 139/25
consulting [1] 83/11
contact [2] 85/19 86/3 contained [1] 100/2 context [3] 143/15
147/21 147/22 continue [4] 9/9
106/10 112/15 125/19 continued [1] 6/22 continuing [1] 163/23 contract [6] 40/22 58/22 59/7 63/11 65/13 65/16
contracting [1] 35/24
contrary [1] 69/23
contribute [1] 124/8
contributing [2] 23/3 23/4
control [5] 20/1 21/20 22/5 143/3 148/10
convenience [1] 5/13
convenient [1] 127/13
Convention [1] 95/15
conversation [5] 18/4
57/15 77/7 77/9 166/9 conversations [1] 123/1
converted [3] 144/16 145/11 157/25
COO [4] 41/13 57/23 78/9 79/19
coordinate [2] 13/1 49/13
coordination [1] 61/3 copies [3] 14/5 31/13 165/17
copy [3] 29/14 30/3 107/6
correct [21] 17/19 21/1 21/11 24/18 24/20 28/11 46/6 51/20 51/22 54/22 56/2 59/22 59/25 66/21 67/1 109/24
109/24 111/16 141/22 154/11 157/19
corrections [1] 3/20
cost [3] 53/23 59/17 83/23
cost-based [1] 83/23
costly [1] 40/21
costs [1] \(84 / 1\)
could [113] 7/4 9/11
14/5 14/13 15/1 16/18
\(35 / 1135 / 2039 / 19\)
40/13 41/18 41/21

41/22 45/14 48/24 48/25 50/19 50/24 60/23 61/21 61/24 62/1 62/1 65/17 67/7 67/20 67/20 68/17 69/12 70/12 72/13 72/14 75/12 75/21 75/22 75/23 79/7 79/8 80/1 86/18 86/22 87/22 90/7 90/10 95/24 96/5 96/7 96/7 97/20 97/20 102/25 103/25 104/3 105/11 109/12 111/5 111/17 111/17 113/15 114/25 118/9 119/11 119/17 121/7 123/8 125/10 125/16 130/2 130/7 130/17 132/7 132/8 132/16 133/4 133/11 134/11 134/15 134/16 134/25 135/6 136/19 136/25 138/1 138/4 138/22 138/22 139/5 142/19 142/21 143/7 143/24 144/15 144/17 145/19 146/23 146/25 149/4 152/13 154/1 154/11 156/4 156/7 156/24 157/7 157/24 159/15 160/14 160/22 161/1 161/3 161/8 163/9 164/8 couldn't [2] 14/13 70/4 Council [2] 95/14 140/25
counsel [14] 28/13 70/15 70/16 84/22 165/15 165/19 166/6 166/8 166/9 166/10 166/14 166/16 166/18 166/20
counsel's [1] 165/13 count [1] 10/21 countries [1] 20/5 country [4] 9/23 10/3 10/19 19/6
county [36] 8/13 8/16 9/8 9/23 10/14 10/15 11/19 12/20 13/12 14/1 28/16 28/18 44/5 46/18 46/19 46/20 47/3 48/11 73/22 84/4 93/5 94/11 94/11 97/5 99/10 99/10 109/2 116/16 118/1 123/19 123/22 149/24 150/2 150/9 150/11 168/4
county's [2] 97/9 117/24
couple [9] 6/1 9/20 18/9 22/16 65/17 78/11 79/8 93/5 93/6 course [6] 61/3 70/9 99/24 157/3 164/3 165/5
\begin{tabular}{|c|c|c|c|c|}
\hline C & de & de & 41/7 41/12 44/4 44/17 & \\
\hline 5] 1/23 52/3 & 59/20 62/23 & 138/17 143/6 155/9 & 45/20 49/4 51/5 56/5 & \[
41 / 1543 / 1047 / 22
\] \\
\hline 62/20 125/6 126/11 & 63/22 140/13 153/4 & & 56/13 56/16 57/2 & 49/10 54/8 55/11 67/8 \\
\hline Courtney [2] 20/1 & decided [1] & determined [1] & 58/14 59/8 59/9 64/ & 7/14 71/8 74/12 8 \\
\hline 20/25 & decision [11] 7/5 28 & develop [2] 128/4 & 64/17 68/24 71/2 & 8/23 87/23 9 \\
\hline  & 48/19 51/8 56/15 61/22 & 143/7 & 72/14 73/13 77/16 & 00/16 116/6 129/6 \\
\hline C & 63/2 63/2 118/24 120/9 & developable [1] 150/20 & 78/14 78/16 & 32/4 138/5 139 \\
\hline CP [2] 168 & & developed [1] & director's [2] 32/6 & \[
39 / 17 \text { 145/ }
\] \\
\hline crazy [1] 20/15 & \[
\text { d } \epsilon
\] & \[
\mathbf{d} \epsilon
\] & &  \\
\hline create [2] 100/19 108/3 & & & & \\
\hline created [1] 112/5 & des & developer's [1] 154/24 & \[
40 / 2
\] & dollars [3] 136/11 \\
\hline \[
110 / 15115 / 19
\] & dedicated [1] & developing [3] 130/17 & disappointed [ & 138/16 153/23 \\
\hline & dedicating [1] 6 & 131/1 161/17 & 163/2 & don't [89] 7/7 14/1 \\
\hline credentials [1] 37/25 & defended [1] & development [15] & discard [1] & 16/23 18/6 18/19 \\
\hline & defer [7] 4/12 4/23 5 & 92/18 93/1 93/4 95/1 & disclose [1] 77/7 & /2 20/6 21/3 \\
\hline (3)/5 & 57/11 85/4 111/6 & 137/6 141/2 143/15 & disclosure [2] 11 & 21/13 21/18 29/13 \\
\hline & 141/12 & 147/25 149/1 149/2 & 118/1 & 29/18 29/23 30/12 \\
\hline 20/5 & definite [4] 39/18 & 149/24 150/1 151/12 & discount [2] 59 & 30/14 31/11 33/25 \\
\hline crosswind [4] 1 & 39/20 39/23 & 160/14 161/13 & discuss [9] 39/13 40/1 & 47/24 48/4 49/12 \\
\hline  & definitely [3] 70/7 73/5 & develops [1] 48/3 & 47/11 69/3 74/21 78/20 & 52/24 53/9 53/13 53 \\
\hline CRR [3] 1 & 85/21 & did [34] 6/13 6/20 28/3 & 87/6 87/21 114/8 & 59/14 64/24 65/4 67/18 \\
\hline \[
\begin{gathered}
\text { CRR [3] } \\
168 / 13
\end{gathered}
\] & definition [1] & 28/3 39/17 43/24 45/21 & discussed [11] 26/ & 69/14 69/17 69/18 76/5 \\
\hline & delay [2] 43/13 115/10 & 45/22 45/23 47/11 49/2 & 70/21 72/3 77/12 82/ & 76/17 79/22 84/15 \\
\hline  & delegate [1] 113/17 & 55/2 59/1 69/8 71/23 & 117/9 117/22 140/11 & 95/10 98/15 98/20 \\
\hline & delegated [1] 95/2 & 72/7 78/20 93/2 97/1 & 140/12 150/22 152/13 & 99/11 100/15 1 \\
\hline 116/11 141/16 & deliberating [1] 88 & 100/6 108/12 113/10 & discussing [5] 68/12 & 103/23 105/9 107/6 \\
\hline 151/8 151/10 & demand [5] 77/20 & 121/13 121/20 121/2 & 88/6 112/21 118/9 & 108/3 112/14 112/25 \\
\hline currently [3] 40 & 77/21 77/23 156/8 & 125/22 127/18 131/4 & 120/21 & 113/1 113/2 11 \\
\hline 71/19 111/13 & 156/17 & 135/1 141/7 146 & discussi & 13/17 113/21 12 \\
\hline & demo [1] 1 & 149/17 161/6 168/7 & 27/8 28/22 39/14 67/10 & 122/15 124/5 126/2 \\
\hline  & demolished [1] & didn't [20] 19/12 27 & 73/6 97/25 100/4 & 132/5 134/1 134/1 \\
\hline & DENNIS [10] 1/11 & 29/14 36/9 39/10 39/19 & 114/10 116/6 125/16 & 135/9 135/22 136/3 \\
\hline D & 14/14 15/15 78/11 & 40/5 43/25 46/22 46/23 & 128/25 158/11 & 136/24 141/11 144/8 \\
\hline & 78/19 87/19 89/1 104/7 & 86/10 107/14 117/16 & discussions [3] 120/1 & 144/10 \\
\hline date [16] 4/10 16/22 & 153/15 164/15 & 135/1 144/21 144/24 & 156/1 164/12 & 147/17 148/5 148/10 \\
\hline 16/25 22/9 22/10 45/22 & dep [1] 56/12 & 160/5 161/25 163/23 & dismiss [2] 98/20 & 149/4 150/12 150/1 \\
\hline 49/1 66/10 75/5 75/7 & Department [1] & 16 & 100 & 150/25 156/25 157/ \\
\hline 75/8 75/13 76/7 76/13 & departure [1] 20/8 & difference [2] & display [1] & 158/18 160/8 161/1 \\
\hline 119/16 125/19 & dependent [1] 104/14 & 162/18 & displayed [1] 46/10 & 62/5 162/13 163/ \\
\hline date's [1] 76/12 & depending [2] 11/24 & different & distilled [1] 123/13 & 64/5 166/10 \\
\hline Dated [1] 168/10 & 25/8 & 29/21 37/8 37/12 44/ & distributed [1] 120/ & done [31] 6/6 \\
\hline Dated [1] & depicting [1] & 46/5 46/7 48/5 56/5 & District [1] 8/3 & 8/6 34/10 36/3 51/14 \\
\hline & depth [2] 83/19 & 56/7 56/7 57/1 57/2 & diverse [1] 45/2 & 3/3 58/18 60/3 60/16 \\
\hline \[
11 / 1554 / 1254 / 24
\] & deputy [8] 32/2 32/9 & 57/2 58/8 58/21 59/1 & diversity [3] 45/1 & 4/2 71/4 71/18 75/10 \\
\hline 57/16 64/15 67/6 68/6 & 38/2 38/12 44/17 46/2 & 64/18 71/5 72/12 72/19 & 45/17 46/4 & 7/18 78/15 82/13 96/7 \\
\hline 75/22 75/24 76/16 & 56/12 71/24 & 82/7 82/20 92/18 93/1 & division [1] 46/19 & 11/2 112/16 113/2 \\
\hline 101/25 101/25 110/17 & described [1] & 95/22 99/13 102/17 & do [205] & 22/11 131/1 136/23 \\
\hline 113/22 119/5 119/8 & description [1] 82/7 & 103/7 128/18 128/2 & docket [1] 13/5 & 158 \\
\hline 158/12 168/10 & deserve [2] 102/18 & 138 & document [3] 89/1 & 59/8 165/22 165/2 \\
\hline days [5] 6/7 7/3 79/10 & 1 & difficult [3] 78/9 98/22 & 97/22 & 166/3 \\
\hline 79/11 91/5 & design [4] 81/3 138/15 & & documents [2] & door [7] 35/15 69/19 \\
\hline de [1] 8 & 139/12 153/8 & difficulties [1] & 165/18 & 9/20 69/25 70/1 145 \\
\hline  & designation [2] & digest [1] 100/1 & does [23] 8/14 16/2 & 14 \\
\hline 1] \(149 / 22\) & 106/20 & dinner [1] 55/5 & 17/20 50/10 70/9 74 & OT [7] \\
\hline & designing [2] 152/2 & direct [2] 166/9 166/1 & 75/2 82/4 84/24 9 & 36/12 138/23 142/4 \\
\hline [1] & 152/24 & direction [6] 32/1 & 110/12 111/11 125/4 & 49/8 151/2 \\
\hline dealing [1] 124/8 & desirable [1] & 4 97/3 & 137/5 140/18 143 & tted [1] 42/21 \\
\hline Dean [9] 7/15 7/1 & desire [1] 98/5 & 118/15 126/18 & 144/4 144/23 148/24 & ble [1] 48/2 \\
\hline \[
12 / 1312 / 1414 / 797 / 4
\] & destination [1] 44/2 & directly [7] 47/20 51/2 & 149/2 156/16 156/17 & doubt [2] 72/24 142/9 \\
\hline 99/11 116/14 117/20 & detail [2] 110/16 129/5 & 108/9 109/6 165/19 & 16 & Doug [5] 69/13 91/10 \\
\hline debate [1] 69/15 & detailed [2] 91/6 95/24 & 1 & doesnt [9] & 91/25 117/20 155/17 \\
\hline debt [1] 142/18 & & 1/18 & 99/23 121/16 123/10 & 1] \\
\hline \[
\text { December [1] } 4 / 5
\] & determination [1] & 5/10 13/11 31/18 31/20 & 6 155/3 155 & down [21] 20/4 21/13 \\
\hline December 31st [1] 4/5 & 64/18 & 32/3 37/21 37/23 39/2 & 165/22 & 21/14 21/17 21/19 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline D & 12 & en & 110/19 114/1 157/10 & \\
\hline down... [16] 46/11 & efficient [2] 88/9 94/6 & \multirow[t]{2}{*}{\begin{tabular}{l}
entities [1] 16/7 \\
entity [2] 73/17 74/5
\end{tabular}} & \[
160 / 22
\] & 34/2 37/7 158/17 \\
\hline 47/15 48/5 53/1 53/5 & efficiently [1] 90/25 & & exceed [1] 136/20 & /8161/10 \\
\hline 53/18 65/7 86/16 & - & & exceeding [1] 4/10 & \\
\hline 113/17 114/16 114/25 & & & & \\
\hline 131/5 145/14 148/18 & \[
137 / 15 \text { 140/10 146/ }
\] & en & & \\
\hline 155/1 164/9 & & & & F \\
\hline draft [6] 97/16 97/1 106/9 106/12 116/2 & eight-month [1] & equipped [1] & exclusively [1] & \\
\hline 118/18 & eight-unit [2] 140/10 & err [1] 117/12 & excruciatingly [1] 3/10 & \\
\hline drafted [2] 109 & & es & excuse [3] 64/9 69/2 & \\
\hline drafted [2] & & & & \\
\hline ing [1] 84/22 & 48/11 48/23 74/20
\(95 / 25124 / 9\) & Esqui & execute [1] 22/11 &  \\
\hline drafts [4] 86/11 120/12 120/14 120/17 & elected [4] 8/8/
el & essay [3] 42/14 42/1 & \[
2 / 115 / 1031 / 1831 / 2
\] & 51/13 \\
\hline & 88/5 88/24 & 72/17 & 3 32/6 37/1 & litate \\
\hline & election [1] & essentia & 40/5 & facilit \\
\hline drags [1] 113/19 & elections [1] 7/20 & 46/19 110/13 15 & 45/20 49/3 51/5 56/13 & facility [3] 33/6 144/ \\
\hline draw [3] 39/21 49/23 & electrical [1] & establish [1] & 6/15 56/16 57 & \\
\hline draw [3] 30/21 49/23 & elements [1] & d [2] & 58/13 59/8 59/9 64/15 & fact [7] 6 \\
\hline & eligible [1] 2 & & 64/17 68/18 68/23 & 47/2 93/12 \\
\hline & eliminate [1] & Estrella & 68/25 68/25 69/7 69 & 160/9 \\
\hline drill [1] 86/16 & eloquently [1] & 131/14 & 69/19 69/20 69/2 & factor [1] \\
\hline drive & else [12] 4/2 21/25 & 131/19 132/8 135 & 69/25 70/1 70/5 71/18 & factors [1] 72/ \\
\hline & 28/13 34/15 45/21 & 135/10 135/22 145/8 & 71/20 71/24 72/14 & fair [1] 155/11 \\
\hline & 78/18 96/17 131/6 & 148/18 149/ & 73/12 77/16 78/14 & fairly [1] 3/9 \\
\hline & 153/11 162/20 162/2 & evaluated [2] 23/1 & 78/16 80/2 80/6 81/21 & faith [2] 55/5 \\
\hline \[
\text { 2] } 20
\] & 163/8 & 39/1 & 83/17 & fall [6] 7/21 22/2 \\
\hline n [2] 13/8 109/1 & Emerg & evaluation [3] 2/12 & executives [1] 85/21 & \(1636 / 17117\) \\
\hline \[
\text { licate [1] } 135 / 23
\] & emphasize [1] & 126/23 126/25 & exhibit's [1] 24/2 & 153/1 \\
\hline during [5] 46/2 54/4 & e & Evaluation/Feasibility & & amiliar [2] 38/2 \\
\hline 126/3 141/25 155/23 & & & & \\
\hline E & & & & fantastic [4] \\
\hline & & 51/2 52/25 & expect [4] 82/6 101/22 & 103 \\
\hline \[
\begin{aligned}
& \text { e-mail [4] 30/6 } \\
& 97 / 13 \text { 107/22 }
\end{aligned}
\] & encourage [1]
end [24] 6/22 20/8 23/8 & 112/10 119/17 & expect [4] \(10 / 1\) & far [5] 10/16 48/6 152/8 \\
\hline & 23/9 23/12 43/25 62/15 & 132/22 134/15 139/1 & expected [1] 36/15 & /13 165 \\
\hline EAA [1] 15/25 & 64/14 72/12 72/16 & 144/23 145/21 161/2 & expenses [1] 22/12 & farm [1] 134/6 \\
\hline each [21] \(8 / 5\) & 132/7 132/23 134/7 & evening [1] & experience [3] 47/18 & fast [1] 136/1 \\
\hline \[
52 / 1053 / 1665
\] & 134/17 135/18 147/8 & event [1] 10/6 & 53/2 & faster [1] 46/13 \\
\hline 85/19 86/3 87/6 90 & 149/22 152/20 154/1 & events [1] 144/7 & experienced [2] 80/20 & fastest [1] 28/6 \\
\hline \[
92 / 3 \text { 108/21 } 11
\] & 164/24 167/3 167/4 & ever [2] 17/8 145 & 83/16 & favor [1] 26/9 \\
\hline 118/22 118/23 118 & 167/4 167/7 & every [7] 6/24 6/24 7/5 & expert & vorite [2] 10/1 \\
\hline 20/13 120/16 122/10 & ended [4] 72/5 88/1 & 1/24 104/5 122/ & expertise [5] 91/2 & \\
\hline 125/24 127/19 & 89/13 89/16 & 164/3 & 94/17 99/13 100/17 & /1 47 \\
\hline earlier [2] 6 & endedness [1] & everybo & 04/2 & s [1] \\
\hline early [2] 25/17 & energy [1] 46/10 & 14/24 27/2 68/9 68/1 & experts [2] 57/1 & FDOT [12] 22/6 2 \\
\hline easier [3] 17/22 86/23 & engage [4] 69/14 102/3 & 74/9 119/10 120/17 & /1 & 22/11 48/4 138 \\
\hline 133/12 & 124/17 166/20 & 127/3 164/11 & explain [4] 4/6 17/15 & 138/18 139/3 143/4 \\
\hline 2] & engaged [5] 65/2 & everyone [7] & 77/12 154/12 & 151/14 152/2 152 \\
\hline east [4] 43/17 43/17 & 98/8 159/12 164/12 & \(39 / 1577 / 4106 / 4112 / 1\)
\(125 / 21125 / 23\) & \begin{tabular}{l}
explaining [1] 37/18 \\
explicitly [1] 100/22
\end{tabular} & 152/9 \\
\hline 143/21 143/22 & \[
\begin{array}{|l}
\hline \text { engagement [4] } \\
101 / 13104 / 1104 / 20
\end{array}
\] & \begin{tabular}{l}
125/21 125/23 \\
everyone's [1] 106
\end{tabular} & explicitly [1] 100/22 exploring [1] 79/13 & \begin{tabular}{l}
feasibility [4] 2/12 \\
126/23 126/25 159/2
\end{tabular} \\
\hline eastward [1] 14 & \[
\begin{array}{|l|}
\text { 101/13 104/1 } 104 / 20 \\
112 / 24
\end{array}
\] & everyone's [1] 106/7 everything [12] 28/13 & \begin{tabular}{l}
exploring [1] 79/13 \\
exposure [2] 46/2
\end{tabular} & feasible [1] 158/9 \\
\hline easy [2] 22/1 33/ & engages [1] 96/4 & 39/10 42/20 50/7 55/2 & \[
53 / 10
\] & February [20] 9/2 \\
\hline ic [5] & engineering [3] 2/12 & /17 104/23 110 & expressed [2] 99/6 & 9/22 10/4 10/9 10/2 \\
\hline \[
92 / 1793 / 193 / 13
\] & 35/21 162/25 & 124/15 126/20 139/21 & 113/8 & 27/4 31/5 31/14 61/7 \\
\hline conomics [1] 138/8 & enjoy [1] 9/13 & 152/13 & 25/6 144/17 & 61/10 62/6 62/22 63 \\
\hline Ed [4] 14/13 72/4 134/5 & enjoyed [1] 57 & evidence [1] 164/3 & 145/20 146/7 & 63/9 63/16 64/2 64/3 \\
\hline & enough [6] 60/3 68 & exact [1] 154/18 & extended [1] 66/3 & 68/8 75/2 168/ \\
\hline EDC [1] 95/15 & 90/9 105/4 114/6 158/4 & exactly [7] 29/18 128/9 & extending [1] 149/1 & February 13th [5] 62 \\
\hline lge [1] 6/10 & entertainment [1] & \(5135 / 7\) 136/17 & extension [5] 135/4 & 62/22 63/16 64/2 64/3 \\
\hline edited [1] 116/17 EDWARD [1] 1/17 effective [3] 123/6 & 163/19 entire [4] 34/1 128/2 140/1 141/1 & \[
\begin{aligned}
& \text { 139/12 144/2 } \\
& \text { example [9] } 75 / 594 / 11 \\
& 95 / 1095 / 11104 / 9
\end{aligned}
\] & \[
\begin{aligned}
& 147 / 25148 / 16149 / 1 \\
& 151 / 25 \\
& \text { extensive [1] 66/1 }
\end{aligned}
\] & \begin{tabular}{l}
February 23rd [1] 10/24 \\
February 3rd [3] 27/4
\end{tabular} \\
\hline
\end{tabular}
\begin{tabular}{|l|}
\hline F \\
\hline February 3rd... [2] \\
\(31 / 5\) 31/14 \\
February 6th [2] 68/8 \\
\(75 / 2\)
\end{tabular}
federal [1] 73/25
fee [8] 40/24 40/25 41/1 58/8 59/10 59/14 59/15 59/24
feedback [7] 68/15
86/20 104/13 116/5
123/1 123/3 124/4
feel [5] 46/22 53/2
86/16 87/9 134/9
feeling [1] 91/14
feelings [1] 99/6
feels [2] 103/4 124/12
feet [1] 156/15
felt [2] 37/4 46/23
fence [13] 23/9 23/11
23/14 23/19 23/20 25/3
34/20 35/11 36/10 47/5
132/5 132/13 150/15
fencing [16] 22/4 22/23
23/23 23/25 24/3 24/5
24/11 25/7 32/15 33/1
33/5 33/19 33/22 33/24 34/1 34/3
few [6] 20/3 25/1 87/19 93/3 128/7 128/8
field [1] 99/15
figure [2] 53/4 97/2
figured [1] 36/3
file [1] 117/15
filed [2] 165/16 165/18
filing [1] 117/25
filings [1] 117/23
fill [3] 123/23 163/9
163/11
filled [1] 82/5
fills [1] 144/9
filming [1] 49/19
final [14] 35/21 35/23
38/20 51/8 56/14 63/1
65/9 65/9 65/10 65/16
97/13 98/15 115/8
120/19
finalist [9] 51/7 51/17
54/10 54/18 54/25
55/20 63/7 63/23 79/3
finalists [3] 38/1 38/3

\section*{45/24}
finalize [1] 88/18
finally [2] 102/8 151/25
finance [2] 99/24

\section*{142/16}
finances [1] 101/11
financial [21] 2/5 3/24
3/25 4/2 4/4 4/13 77/10 80/1 80/6 80/14 80/23 82/13 84/7 109/2 109/3 117/23 118/1 142/11 142/12 161/22 164/15 financials [3] 5/2 5/6 83/7
find [5] 42/22 91/20 105/17 124/1 134/18 finding [1] 83/8 fine [4] 84/1 120/13 122/4 127/15
finished [2] 6/8 58/25 finite [1] 82/18 fire [6] 149/16 149/22 150/1 150/2 150/10 150/15
firm [5] 27/11 40/6 61/7
71/17 106/24
first [21] \(3 / 67 / 188 / 12\) 10/18 10/20 16/13 20/22 29/7 29/22 44/11 53/2 53/24 58/19 92/17 99/9 99/14 122/21 129/12 145/1 151/17 152/20
Fiscal [2] 151/21 152/2
fit [6] 50/23 55/3
128/18 130/7 146/23 161/25
fits [1] 128/21
five [18] \(8 / 6\) 23/5 64/19 74/18 89/7 91/22 93/22 104/24 115/8 118/17 118/17 122/6 122/6 122/9 122/9 128/6 128/22 128/25
five-minute [1] 128/25 fixed [1] 84/11
FL [2] \(1 / 151 / 24\) flat [1] 40/25
flexibility [3] 6/22 90/20 90/25
flight [3] 21/17 21/18 160/18
floating [1] 130/4
Florida [24] 1/5 42/8
43/16 43/18 43/21
43/22 44/2 44/2 46/17
49/22 69/17 69/18
69/24 72/15 74/3 79/6
80/12 100/23 117/8
136/12 138/23 140/24
140/25 168/3
Florida DOT [3] 80/12
136/12 138/23
flown [1] 162/7
fly [2] 15/9 162/5
fly-ins [1] 15/9
flying [1] 9/17
focus [1] 136/1
folks [1] 18/8
follow [2] 70/16 163/23
following [5] 31/22
66/5 89/19 111/10
117/19
food [1] 45/25
foot [3] 25/12 154/21 155/3
footprint [4] 156/16 156/18 158/2 158/8
foregoing [1] 168/8
forever [1] 101/18 forgot [1] 43/4 form [7] 17/3 93/16 97/5 97/9 106/1 163/9 163/12
formal [15] 92/8 92/9 94/22 96/17 98/8 103/23 103/24 104/2 104/9 105/1 105/5 106/3 106/14 120/4 121/13
formality [1] 55/1
formalize [1] 118/8
formalized [4] 90/18
91/18 96/6 96/18
formally [1] 94/20
formas [1] 81/8
format's [1] 104/14
formed [2] 93/17
121/13
formulating [3] 88/6
91/6 146/17
formulation [1] 94/18
Fort [3] 9/24 10/5 79/4
Fort Lauderdale [1] 79/4
Fort Mose [1] 9/24
forth [4] 29/11 38/10
84/22 90/6
forward [40] 11/22
30/16 39/11 40/12 41/24 48/22 49/3 49/5
50/5 50/16 52/13 52/20
52/22 53/6 55/4 57/9
58/12 60/10 67/11
68/17 84/12 84/15
88/21 97/7 97/11 97/12
97/24 103/17 112/14
114/12 114/14 115/4
117/11 118/22 119/1
120/7 121/24 121/25
122/3 130/18
four [2] 52/19 131/9
fox [1] 141/2
frame [1] 85/22
framed [2] 88/1 88/4
framing [1] 79/18
frangible [1] 24/10
frankly [1] 98/9
free [1] 161/10
Friday [10] 11/5 11/13
38/6 76/9 76/15 76/18
76/19 76/20 119/8
120/1
front [5] 33/8 87/13
96/13 107/6 158/6
front-burner [1] 87/13
frontage [1] 156/24
frustrating [2] 102/25 103/3
FSDO [2] 18/3 18/8
fuel [1] 20/7
fulfill [1] 123/19
full [14] 20/6 40/18
40/25 41/15 49/3 53/19

59/14 66/6 78/16 80/14 108/22 143/15 144/14 147/22
full-blown [2] 40/18 41/15
full-service [2] 40/25 49/3
full-stop [1] 20/6
fully [2] 39/2 167/3
fun [4] 7/21 15/3 16/12 16/13
functional [2] 144/22 144/24
fund [2] 136/13 153/5 fundamental [1]
141/24
funded [3] 130/21 142/18 142/20
funding [10] 22/14 129/13 130/16 138/14 138/18 151/8 151/11 151/18 152/7 152/15
funds [15] 34/4 74/1
136/21 137/25 138/2 138/11 141/9 141/16 142/1 142/24 149/8 151/22 152/3 152/9 164/19
further [8] 21/19 39/14 88/13 96/3 116/3 148/11 148/11 160/17 future [5] 37/9 97/21 112/3 148/4 153/6

\section*{G}

GA [9] 21/5 21/16 90/2 128/2 129/9 141/2 143/16 147/23 151/19
Gainesville [1] 108/18 gate [9] 33/7 33/10 33/12 33/14 33/16
33/19 35/7 35/11 133/2
gates [1] 22/4
gathering [1] 94/18
gating [1] 34/21
gave [1] 23/6
general [19] 2/13 26/24
27/3 27/15 28/10 28/12 28/14 30/9 71/4 86/1
98/3 98/14 124/12
140/1 159/8 163/4
163/6 163/6 163/7
generally [2] 88/1 88/17
generate [2] 91/18 154/15
generated [1] 90/7
generating [1] 109/18
gentleman's [1] 48/8
get [82] 4/24 6/9 9/10
14/5 14/15 15/6 15/19
16/2 16/19 17/18 18/18
20/6 25/10 26/23 27/7
28/6 31/13 36/3 40/5
41/9 41/16 44/3 44/15

45/23 48/4 48/12 48/17 50/10 54/5 54/9 63/5 64/1 65/8 68/9 70/11 72/13 72/15 75/10 77/16 80/21 80/21 86/10 86/17 89/19 95/21 98/7 104/8 106/11 107/20 107/23 114/19 114/25 115/13 115/23 116/4 117/13 117/14 118/4 119/11 122/2 123/9 124/6 125/18 126/8 130/11 134/22 136/15 142/10 145/11 146/8 148/9 148/11 148/15 150/6 155/2 155/15 161/21 164/13 165/17 166/5 166/11 166/18
gets [5] 13/22 59/23
73/25 120/19 130/21
getting [6] 44/21 47/14 64/25 91/3 123/3 161/1
gist [1] 91/23
give [28] \(8 / 25\) 9/19
42/19 53/9 65/17 68/15 74/18 90/9 99/7 115/15
124/3 124/22 128/20
129/4 135/12 138/14
138/24 139/1 139/11 139/20 146/19 147/16
153/22 153/24 154/3
163/13 164/18 166/6
given [2] 110/6 158/16
gives [1] 101/8
giving [4] 29/13 58/18
98/11 112/17
glad [1] 12/25
glean [1] 55/21
globally [1] 86/22
go [59] \(3 / 114 / 195 / 25\) 7/6 17/14 20/20 21/12 26/18 35/3 39/17 41/18 41/24 42/3 42/12 47/25 52/8 52/8 53/19 55/5 68/16 69/17 74/22 86/11 87/2 95/8 95/13 98/1 105/22 107/4 111/13 113/15 114/10 117/10 118/23 124/7 127/23 132/5 132/8 132/14 133/7 133/7 135/1 142/11 143/13 145/3 146/10 147/11 148/6 148/20 149/16 151/5 151/6 156/7 159/10 159/14 162/20 163/10 164/23 165/6 goal [3] 54/20 54/25 63/4
goes [7] 16/5 35/10 44/6 59/16 77/15 92/11 112/16
going [105] 4/23 8/17 15/3 15/7 16/2 20/15
\begin{tabular}{|c|c|c|c|c|}
\hline G & & 161/14 164/5 & \[
\text { [2] } 11
\] & \\
\hline going... [99] 20/15 & & H & & height [1] \\
\hline & 64 & had [40] 10/14 10/16 & happy [3] 31/10 40/1 & licopter [1] 132/ \\
\hline /22 42/22 & government [8] 12/20 & 10/21 10/21 16/7 16/13 & 153/13 & help [22] 8/23 8/24 \\
\hline 49/1 49/25 54/11 54/13 & 12/23 73/13 73/19 94/8 & 17/8 27/2 27/7 37/2 & hard [1] 108/6 & 11/19 12/22 15/7 17/4 \\
\hline 56/24 57/3 59/6 59/10 & 95/5 117/8 159/25 & 39/15 39/18 39/19 & harder [1] 12/2 & 1/11 18/9 \\
\hline 59/17 63/3 64/12 65/11 & government-issued [1] & 43/14 43/14 46/25 & harsh [1] 92/1 & 81/6 82/21 85/ \\
\hline 66/3 72/11 72/21 73/5 & 159/25 & 47/17 50/8 50/9 57/15 & has [56] 6/3 12/2 14/2 & 101/3 101/3 103/7 \\
\hline & governmental [3] & 58/23 71/24 75/21 77/9 & 15/23 15/24 20/3 31/24 & 103/8 123/21 123/2 \\
\hline 80/12 84/12 93/18 & 73/17 74/5 74/6 & 77/9 78/12 82/4 85/15 & 34/23 36/2 37/20 39/14 & 42/11 159/1 \\
\hline 93/25 95/22 97/2 97/11 & grant [16] 22/11 & 89/16 92/18 104/20 & 58/9 59/12 61/14 62/4 & helpful [4] 9/7 91/ \\
\hline 97/12 99/1 101/18 & 22/20 36/3 36/15 80/11 & 110/5 110/20 114/4 & 65/3 71/10 75/23 80/16 & 121/6 121/10 \\
\hline 102/9 103/2 104/14 & 130/21 136/21 137/ & 119/9 123/1 157/23 & 82/3 82/7 82/10 84/ & elping [1] 15/ \\
\hline 105/5 106/13 113/4 & 138/13 142/1 149/7 & 159/8 166/8 & 86/24 88/4 88/4 90/13 & helps [1] 84/16 \\
\hline 113/22 115/3 118/22 & 151/2 152/9 152/2 & hadn't [1] & 91/19 92/13 94/11 95/2 & Henry [1] 14/7 \\
\hline 120/4 120/21 124/23 & 158/17 & half [2] 47/13 108/11 & 95/5 99/11 107/8 109 & here [83] \\
\hline 126/8 127/11 127/14 & granted [1] & hall [1] 51/14 & 109/17 110/5 110/5 & 11/19 12/2 12/8 15/ \\
\hline 127/22 127/23 128/4 & grants [9] 22/7 2 & hand [3] 78/17 & 110/14 111/4 & /14 15/1 \\
\hline 128/11 129/5 129/7 & 48/4 80/11 80/11 8 & 98/21 & 112/1 118/7 120/22 & 16/19 16/20 16/21 \\
\hline 132/13 136/4 136/21 & 89/19 142/20 143/4 & handle [5] 90/ & 129/13 131/12 131/13 & 17/11 18/6 18/18 1 \\
\hline 138/16 138/24 139/1 & gr & & 132/11 137/12 144/6 & 9/22 20/2 20/7 20/1 \\
\hline 139/11 139/20 141/12 & graphics [1] & handled [4] 61/11 & 145/15 157/22 158/2 & 21/14 32/19 43/22 44/3 \\
\hline 144/8 146/6 146/15 & great [16] 10/4 17/8 & 88/15 92/17 92/19 & 160/1 165/16 167/3 & 46/20 47/12 48/2 51/6 \\
\hline 146/21 151/8 152/11 & 23/22 36/20 41/16 & handling [7] & hash [1] 114/22 & /1 \\
\hline 152/15 152/18 152/19 & 46/10 49/9 77/19 78/4 & 56/22 93/10 94/16 & hasn't [1] 25/14 & 53/13 53/18 \\
\hline 152/19 153/1 153/3 & 89/18 90/13 91/19 & 108/13 165/13 165/1 & hats [1] 78/10 & 54/21 55/2 \\
\hline 153/6 153/7 153/22 & 116/9 145/8 & hands [3] 102/2 10 & have [382] & 70/12 76/3 79/12 79/15 \\
\hline 153/23 153 & 58/10 & 34/13 & haven't [5] 7 & 82/10 97/ \\
\hline 154/24 161/17 164/10 & greater [3] & hands-0 & 112/16 164/12 & 03/13 104/10 10 \\
\hline 164/13 164/16 164/17 & & hands-on [1] 102/23 & having [29] 3/15 64/8 & 110/14 112/13 115/23 \\
\hline 164/23 167/1 & greatly [1] & hangar [37] 2/12 33 & 65/23 81/5 89/16 91/8 & 123/4 125/7 127 \\
\hline 133 & green [5] 140/4 140/23 & 34/24 34/25 35/15 48/1 & 92/8 92/14 93/11 93/12 & 127/6 127/18 127/23 \\
\hline & 141/4 150/21 154/17 & 124/24 126/23 126/2 & 96/6 97/5 98/25 99/8 & 129/6 129/21 130/6 \\
\hline 36/22 145/16 & ground [11] 1 & 127/9 129/8 129/15 & 103/22 104/9 104/22 & 0/8 130 \\
\hline 3] 4/9 & 142/23 142/24 143/2 & 129/20 129/21 130/2 & 104/25 106/4 106/20 & 30/24 131/1 131/2 \\
\hline /17 14/3 14/7 14/1 & 143/22 148/8 148/12 & 130/7 130/19 131/4 & 110/18 113/12 115/5 & 37/13 139/19 146 \\
\hline 14/24 16/21 19/25 & 149/6 151/1 153/13 & 131/9 133/23 135/25 & 125/5 125/5 125/12 & 48/14 148/22 1 \\
\hline 21/21 29/5 29/25 36/19 & 154/14 & 137/6 137/19 138/3 & 133/9 145/16 161/5 & 150/10 159/14 160/14 \\
\hline 39/25 41/20 43/8 45/1 & group [4] 1/ & 140/10 141/3 143/2 & he [26] 11/15 13/8 & 61/1 162/12 163/18 \\
\hline 49/7 55/3 55/4 56/23 & 15/2 & 145/1 145/11 146/6 & 13/12 13/21 13/22 & 164/11 1 \\
\hline 57/22 60/12 61/19 65/5 & groups [1] 92 & 151/12 152/12 159/2 & 14/13 14/14 40/6 40/8 & 165/22 \\
\hline 70/10 76/15 77/14 & Grove [1] 1 & 161/2 161/6 161/7 & 0/9 41/9 43/8 43/9 & re's [3] 48/20 48/20 \\
\hline 77/22 79/21 80/3 83/3 & g & 16 & 43/10 43/11 43/13 & 113/12 \\
\hline 83/3 84/13 85/23 86/14 & growing [1] 17/6 & Hangar 5 [3] 33/6 & 43/14 44/13 44/15 & hey [9] 42/23 45/19 \\
\hline 90/6 96/14 96/15 102/9 & growth [1] 8/20 & 34/2 & 44/22 44/25 45/4 46/19 & 2/8 72/13 107/22 \\
\hline 108/9 110/12 110/18 & Grumman [2] & hangars [38] & 52 & 13 \\
\hline 110/23 112/18 115/9 & 19/20 & /25 128/1 129/1 & he'll [1] 11/16 & 23/22 \\
\hline 116/20 118/14 122/5 & g & & he's [10] 11/5 & ] \\
\hline 122/5 123/20 127/1 & guess [24] & 1/20 132/18 134/181/2 & 13/11 13/20 13/25 & 46/22 77/20 77/21 80/5 \\
\hline 127/1 127/2 127/2 & 22/19 48/5 48/24 50/15 & 134/25 137/5 138/18 & 44/11 46/20 46/21 & 6/15 155/13 \\
\hline 128/23 149/13 155/21 & 50/23 53/22 & 138/23 140/2 140/3 & 2/2 & her [5] 5/19 80/ \\
\hline 156/18 158/21 159/18 & 60/22 61/9 66/9 70/15 & 142/16 142/22 142/25 & head [1] 46/20 & 38/9 142/3 157/2 \\
\hline 163/3 164/12 & 84/21 88/25 106 & 4/5 144/1 & headed [1] 118/14 & ghest [2] 156/7 \\
\hline gosh [1] 61/17 & 111/9 117/20 12 & 144/22 146/7 147/1 & healthy [1] 98/12 & \\
\hline got [28] 6/1 16/1 17/5 & 126/8 126/17 126/18 & 147/19 147/22 147/23 & hear [15] 14/10 14/13 & - \(78 / 10\) 49/8 \(50 / 4\) \\
\hline 21/21 24/12 29/22 & 156/3 & 148/2 148/3 & 4/14 36/9 43/14 77/11 & 2 48/10 49/8 50/4 \\
\hline 41/22 44/1 44/13 45/19 & guidance & 151/9 153/13 160/6 & 103/1 112/22 & 80/20 \\
\hline 50/9 50/20 77/2 91/10 & guide [2] & 61/9 161/25 162/1 & /1 & [7] [1] 156/24 \\
\hline 91/23 92/24 99/15 & guideline [1] 29/16 & happen [9] 5/11 13/19 & 124/19 126/1 & 43/9 44/13 \\
\hline 118/14 123/19 124/1 & guy [3] 46/24 75/23 & 4 33/13 35/1 & heard [7] 46/3 79/1 & 4/15 44/22 45/5 47 \\
\hline 125/14 131/16 131/17 & 124/13 & 3 62/11 102/21 & 0/4 102/18 102/19 & 7/12 \\
\hline 4/8 161/2 & & & & hire [3] 51/10 59/16 \\
\hline \[
\begin{aligned}
& 162 / 12163 / 22 \\
& \text { Gotcha [1] } 153
\end{aligned}
\] & 123/5 124/14 159/13 & happened [2] 4
\[
112 / 4
\] & \[
\begin{aligned}
& \text { hearing [3] 3/22 } 96 \\
& 146 / 5
\end{aligned}
\] & hiring [5] 41/2 41/3 \\
\hline
\end{tabular}
\begin{tabular}{|c|c|c|c|c|}
\hline H & \[
110
\] & \[
95 /
\] & 135/25 & 85/22 119/9 119/20 \\
\hline 3] 64/15 & & 114/6 117/ & ht [2] & 125/14 125/18 \\
\hline h/ili \(68 / 23\) & 166/19 & 117/4 117/4 159/19 & inspired [1] 99/10 & inventory [1] 137/11 \\
\hline his [12] \(5 / 1311 / 311 / 3\) & I'll [25] 4/5 11/21 12/25 & impression [2] 46/14 & installation [1] 35/2 & invest [3] 82/11 105/ \\
\hline 40/9 43/8 43/10 43/15 & 13/17 16/23 18/11 26 & 47/6 & instead [6] 53/18 53/2 & 154/25 \\
\hline 48/9 86/20 97/8 113/8 & 30/17 44/24 48/6 49/13 & impressive [1] 110/1 & 106/3 133/9 160/22 & investigate [2] 164/7 \\
\hline 128/15 & 54/5 60/14 65/4 67/ & improvement [1] & 62 & \\
\hline history [4] & 69/17 76/22 76/24 & 151/2 & institution [1] & investigati \\
\hline \[
\begin{gathered}
\text { nistory [4] } \\
37 / 2 \text { 37/5 }
\end{gathered}
\] & 76/25 81/23 95/11 & improvements [2] 34/9 & instrument [1] 21/17 & 19/15 \\
\hline 5 & 97/15 99/7 118/3 118/4 & 89/13 & insufficiently [1] 89/5 & investment [ \\
\hline hold [1] 76/17 & I'm [80] 4/3 4/12 & inaudible [3] & intend [1] 61/8 & invite [7] 40/15 53/5 \\
\hline holding [1] 79 & 7/2 7/22 8/3 8/4 8/ & 26/10 & ve [1] 42/ & 54/11 6 \\
\hline Holesko [1] 127/ & & inaugural [1] 9 & intent [1] 113/5 & 85/ \\
\hline home [1] 9/17 & 17/19 20/1 20/19 23 & incentives [1] 73/7 & interact [2] 51/6 1 & inviting [1] 98/7 \\
\hline home [1] [1] & 23/16 23/21 27/4 30/1 & incentivized [1] 72/ & interaction [1] 98/13 & invoked [1] 90/3 \\
\hline hope [4] 84/16 88/17 & 31/9 32/10 32/18 32/20 & include [1] 150/15 & interest [6] 15/10 29/8 & involve [1] 138/9 \\
\hline 105/18 106/18 & 34/14 35/25 36/9 38/21 & included [6] 36/18 & 93/9 95/17 149/25 & volvement [1] \\
\hline hopefully [5] & 40/1 44/25 52/9 57/ & 1 97/1 & 156/5 & involves [2] 100 \\
\hline 55/1 76/11 145/20 & 61/12 61/13 70/11 & 109/11 136/5 & interested [12] & 100/10 \\
\hline hospitality [1] & 75/18 75/19 76/2 79 & including [2] 12/20 & 15/18 38/8 40/8 41/1 & IRR [1] 82/19 \\
\hline hosting [1] 17/9 & 80/24 88/1 88/24 88/ & & /18 43/16 47/19 & is [345] \\
\hline hot [2] 44/2 77/16 & 90/4 90/5 90/12 90/15 & income [3] 4/11 4/20 & 78/13 82/2 115/2 & ish [2] 66/ \\
\hline hotel [10] 95/10 95/17 & 91 & & & d [1] \\
\hline 149/2 150/23 156/2 & & & interesting [4] 11/4 & 19/7 138/ \\
\hline 156/9 156/20 157/18 & & & 82/17 & \\
\hline 157/23 158/5 & 109/6 111/4 114/7 & increase [1] 72/6 & interface [6] & isolated [1] \\
\hline hoteliers [1] & 7 117/20 117/21 & increasing [1] 72/5 & 33/11 132/12 133/8 & issue [19] 17/21 \\
\hline hotels [2] 156/9 156/1 & 122/17 125/3 126/1 & increments [1] 6/17 & 139 & 58/5 64/10 64/25 69/5 \\
\hline hotspots [1] 160/1 & 136 & incur [1] 22/12 & interim [6] 78/22 78/22 & 71/9 90/5 92/21 97/ \\
\hline & 146/5 151/19 153/12 & independent [2] 47/2 & 78/23 79/13 80/20 & 104/16 113/12 113/19 \\
\hline & 153/13 159/15 161/24 & 88/20 & 80/21 & 115/18 124/7 124/8 \\
\hline & 163/18 163/22 165/5 & indicated [1] & internal & 125/20 166/22 167/1 \\
\hline  & 165/12 166/2 167/2 & indicates [3] 23/6 & 83 & issued [2] 142/21 \\
\hline & I've [22] 8/1 20/21 27/4 & 69/23 111/25 & International [1] 79/4 & 159/25 \\
\hline & 51/14 60/7 77/2 82/9 & Indirectly [1] 9 & Internet [1] 91/4 & issues [10] 47/4 83/4 \\
\hline & 82/10 82/13 83/5 83/12 & individual [8] 46/22 & interplay [1] 80/22 & 84/8 89/14 89/24 90/ \\
\hline how [53] 25/11 31/14 & 91/10 91/22 91/24 & 7 64/19 87 & errelationship [1] & 14/9 123/13 124/5 \\
\hline 35/15 36/2 42/19 49/15 & 123/1 145/6 162/7 & 96/2 112/7 125/24 & 128/1 & 128/3 \\
\hline 49/24 49/24 50/15 & 162/7 163/21 166/8 & individually [3] 95 & interrupt [2] 32/10 65 & it [388] \\
\hline 53/16 53/17 5 & 166/8 167/1 & 118/25 & interruption [3] 52/3 & it'd [3] 22/15 82/17 \\
\hline 70/17 71/7 77/12 79 & i.e [1] 70/3 & individuals [1] & 6/1 & 105/21 \\
\hline 79/23 85/3 86/17 88/14 & idea [11] 33/13 39/1 & Industrial [1] 93/4 & intervals [1] & it's [171] \\
\hline 91/5 91/11 91/12 96/8 & 98/21 110/23 112/18 & industry [2] 48/12 & interview [24] 38/ & item [10] 3/6 5/9 31/20 \\
\hline 96/11 103/14 108/12 & 115/9 116/9 130/4 & 77 & 38/13 38/17 38/20 & 36/21 60/23 90/2 \\
\hline 112/3 112/4 112/12 & 139/7 142/10 156/18 & inflexible [1] 94/2 & 39/24 40/14 46/23 & 18/16 125/1 125/1 \\
\hline 1 & ideal [2] 13/6 60/25 & information [8] 38/10 & 49/18 50/12 51/13 & 125/18 \\
\hline 117/6 128/18 128/21 & ideas [3] 15/23 16 & 54/9 55/21 90/7 94/1 & 52/25 53/16 53/19 & items [11] 6/1 12 \\
\hline 135/11 137/5 138/17 & 88 & 100/12 107/21 166/11 & 54/21 54/23 55/13 & 20/3 32/12 32/14 32/2 \\
\hline 139/5 140/18 140 & identical [1] & information-gathering & 55/14 55/22 55/25 63/3 & 61/11 61/15 63/15 \\
\hline 141/3 144/3 144/14 & identifies [1] 1 & & 65/16 76/11 125/12 & 86/24 125/5 \\
\hline 151/20 153/3 154/15 & identify [2] 12/22 15 & infrastructure [ & interview/contract [1] & its [4] 97/5 104/10 \\
\hline 155/2 155/12 156/15 & identities [1] 38/9 & 12 & 65 & 129/8 138/1 \\
\hline 156/16 156/17 & IFR [2] 21/6 21/17 & & interviewed [2] 45/20 & itself [1] 64/17 \\
\hline however [1] 154/25 & ignoring [1] 164/22 & initially [1] 106/1 & & J \\
\hline huge [2] 79/22 115/12 & imagine [1] 161/1 & initiative [2] 92/22 95/8 & interviewees [1] 86/2 & 1] \\
\hline huh [4] 30/8 51/24 52/1 & immensely [1] 20/13 & initiatives [1] 9 & interviewing [2] 50/6 & Jacksonville [1] \\
\hline 71/6 & impact [2] 35/15 147/7 & input [14] 13/15 35/19 & 65/12 & Jaime [1] 14/25 \\
\hline hundred [2] 100/ & impacting [1] 146/1 & 98/8 98/25 101/2 105/6 & intervie & Jamie [1] 17/15 \\
\hline & impacts [1] 160/17 & 105/9 110/22 112/11 & 5 & jammed [1] 131/21 \\
\hline & impediment [1] 118/6 & 115/23 117/2 117/3 & 56/25 60/10 60/18 61/2 & JANET [3] 1/22 168/6 \\
\hline & impediments [1] 148/5 & 117/11 117/14 & 61/14 61/16 61/20 & 68/13 \\
\hline  & implementation [1] & input's [1] 35/ & 61/22 63/5 63/17 63/17 & nuary [3] 1/6 3 \\
\hline & & [1] 15/9 & 63/19 65/22 67/9 67/15 & \\
\hline I & important [14] 8/15 & inside [6] 128/1 128/21 & 67/21 67/23 68/10 & January 13th [1] \\
\hline I'd [10] 5/12 33/23 71/7 & 9/14 46/16 68/13 90/8 & 132/5 132/13 133/22 & 68/14 70/19 85/20 & January 9th [1] 3/19 \\
\hline
\end{tabular}


12/20 28/16 28/18 33/4 44/5 149/24 168/4
join [1] 103/6
joined [1] 7/19
joins [1] 7/23
Jose [1] 15/1
judgment [1] 57/11 judgments [1] 49/23 July [3] 136/12 151/17 151/24
July 1st [1] 136/12 jumping [1] 139/16 just [155] 5/13 6/1 6/6 6/20 7/6 7/8 11/14 11/18 11/25 13/8 15/4 15/13 15/13 17/24 20/7 20/19 20/24 20/25 21/14 22/8 23/3 24/3 24/15 26/25 29/12 29/14 32/10 35/2 35/6
35/7 35/20 35/25 37/13 40/7 40/24 42/11 44/21 45/1 45/2 45/6 45/24 46/1 46/3 46/11 47/3 47/5 47/7 47/14 47/25 50/6 50/18 52/9 53/1 53/6 53/18 54/5 54/17 55/17 59/10 59/14 60/3 61/5 62/10 64/15 64/23 67/9 68/10 69/15 70/21 71/12 72/15 75/6 76/8 76/17 77/6 78/15 80/15 85/18 87/9 88/20 91/10 95/11 96/16 96/21 97/15 99/7 102/15 103/10 103/12 103/25 105/1 105/14 105/20 105/24 107/5 107/18 107/20 108/3 110/5 110/22 112/6 112/14 113/2 114/4 114/8 114/19 116/8 116/17 116/25 117/16 117/20 118/6 120/17 123/13 123/18 124/1 124/6 124/12 124/25 125/2 126/4 128/19 129/5 130/8 130/24 132/24

132/25 133/8 133/9 133/25 137/4 139/22 139/22 140/8 140/9 142/23 146/5 146/18 146/22 151/8 151/23 152/23 152/24 153/4 153/16 156/22 157/12 159/3 159/6 159/7 161/14 163/20 164/9 165/11 165/22

\section*{K}
keep [4] 125/20 149/5 160/21 161/23 keeps [1] 124/13 key [1] 92/14
keying [1] 91/17
keys [1] 117/25 kicked [1] 9/10 kind [25] 11/4 16/13 31/10 31/11 40/16 41/21 41/25 45/24 50/15 51/5 53/3 55/4 55/19 72/19 81/9 82/6 82/7 85/25 93/19 119/9 127/21 130/3 130/8 139/7 139/15
knew [1] 146/16 know [178] knowing [6] 102/12 102/13 102/23 102/24 125/14 154/18
knowledge [2] 70/4 99/20
known [2] 69/21 115/22
knows [2] 33/25 164/11

\section*{L}
label [1] 131/16 lack [2] 44/6 114/22 laddering [1] 6/14 ladies [1] 17/5
laid [1] 84/9
Lake [1] 33/3
Lake Mist [1] 33/3 land [9] 20/7 21/14 128/3 148/7 156/1 161/15 161/21 162/19 162/23
land-related [1] 128/3 language [1] 113/22 large [8] 9/16 12/19 14/1 131/2 132/23 151/16 152/14 158/6 largely [2] 25/2 29/3 larger [1] 123/11 largest [2] 17/7 140/6 last [30] 6/4 7/20 9/1 9/24 15/5 17/1 17/7 18/5 19/3 19/4 20/18 26/22 27/5 29/4 32/12 40/16 43/14 43/25 85/10 86/10 89/4 97/1

103/21 104/19 117/13 120/22 121/2 121/13 163/2 164/21
last-minute [1] 120/22 late [1] 38/6
later [6] 49/1 65/5
68/19 69/10 75/13 103/18
latest [1] 120/13 Lauderdale [1] 79/4 law [24] 1/15 19/11 27/12 64/14 64/20 64/23 69/17 69/19 69/24 70/10 91/17 91/21 92/6 92/15 93/25 94/1 94/13 94/23 98/19 100/23 117/9 117/15 123/17 123/18
lawyer [1] 165/13
lawyers [1] 36/25
layout [3] 140/1 158/3 158/7
lead [4] 84/24 87/8 127/5 127/8
leadoff [1] 37/18 leads [2] 40/11 98/12 lease [4] 142/23 142/24 154/14 154/14 leased [2] 133/16 133/19
leasing [1] 161/18 least [16] 9/1 10/8 11/23 34/24 46/3 49/7 52/23 78/4 93/7 97/21 99/17 125/20 135/12 152/12 158/3 163/24 leave [2] 61/7 110/16 leaving [1] 126/5
left [3] 43/8 58/23 78/18
\(\operatorname{leg}\) [1] 80/21
legal [5] 2/10 5/19 26/17 26/18 36/22
legwork [1] 93/2
lengths [1] 145/16 lengthy [1] 67/3
less [2] 38/21 98/6
lessee [1] 133/22
let [11] 9/4 9/23 15/12 17/2 18/10 20/19 40/7 40/9 52/8 87/8 116/14
let's [10] 32/14 37/17 102/3 102/3 111/6 166/24 166/24 166/25 167/4 167/4
letter [1] 131/16
letting [2] 37/11 53/19
level [9] 29/19 80/5
80/6 86/15 89/17 98/8
113/16 148/22 152/23
liabilities [2] 4/8 4/10
liability [1] 4/17
liability's [1] 164/17
liaison [2] 8/4 8/13
library [1] 8/10
light [1] 102/2
lighting [1] \(6 / 10\)
lightly [1] \(113 / 7\)
lights [1] \(100 / 9\)
like [75] \(5 / 95 / 95 / 13\)
\(5 / 178 / 109 / 1 \quad 18 / 14\) 5/17 8/10 9/1 18/14 19/16 20/9 21/12 21/12 24/12 29/19 30/12 33/19 34/12 35/14 35/19 37/4 39/24 40/13 41/23 42/20 49/20 51/4 53/2 53/25 54/24 55/18 58/19 61/22 63/11 71/7 73/12 74/16 79/9 82/12 85/10 86/16 86/17 91/4 95/21 99/5 100/13 102/1 104/1 104/4 110/4 110/4 110/9 114/15 115/18 116/10 119/19 121/2 123/17 124/14 126/5 129/5 132/10 134/9 135/21 147/1 149/2 150/8 151/23 153/14 154/23 158/11 163/9 164/17 164/20 165/18 165/21 166/19
liked [1] 45/5
likely [6] 22/7 41/6 47/22 125/11 138/8 155/20
limited [1] 101/22
limits [1] 160/19
line [5] 23/13 25/3
42/21 97/19 139/7
linear [1] 25/11
lined [1] 68/9
lines [3] 24/16 60/14 119/16
link [1] 23/9
LIOTTA [21] 1/12 26/9 26/19 27/19 29/1 30/20 32/24 33/3 57/18 81/22 83/2 85/15 102/6 104/4 110/18 110/25 122/22 159/4 162/5 163/7 163/17
Liotta's [2] 82/25 99/5
list [2] 147/18 153/23
listed [3] 31/9 68/24
107/2
listen [1] 95/5
literally [2] 6/22 152/20
litigation [1] 70/2
little [21] 7/24 8/2
10/10 12/7 14/1 15/15 44/14 49/20 49/21 50/3 62/16 66/23 72/19 92/1 98/9 116/3 123/3
130/11 133/12 138/7 140/4
load [2] 20/13 93/13
Ioan [1] 142/20
local [3] 95/5 138/2 138/2
location [3] 15/10 134/2 157/16
locations [3] 129/15
130/15 158/16
logic [1] 72/1
logically [1] 72/1
logistics [2] 60/15 91/22
long [14] 3/9 3/10
24/11 44/19 80/23 81/7 84/1 99/18 112/12 124/11 140/11 140/19 145/7 146/24
long-range [2] 80/23 81/7
longer [5] 59/9 60/4 104/10 160/10 160/12 look [47] 3/11 4/1 11/22 13/5 16/17 16/18 27/25 29/16 29/25 33/23 39/15 39/25 40/13 44/22 44/24 54/16 56/16 68/7 69/18 75/12 79/9 80/15 81/2 82/15 94/5 94/11 96/1 96/3 97/11 108/1 113/17 115/14 118/3 119/5 120/2 120/17 123/20 132/24 134/18 135/24 136/4 147/6 147/13 157/3 159/24 161/4 164/17
looked [10] 24/11 27/7 100/12 106/2 108/13 108/19 126/1 145/25 158/2 160/13
looking [25] 27/4 31/6 32/7 38/25 46/15 52/14 57/3 66/10 70/17 71/10 81/11 82/18 84/6 88/14 91/4 96/8 96/19 122/17 129/14 130/5 145/18 158/8 161/3 164/5 164/16
looks [3] 34/12 35/19 127/25
lose [2] 18/19 160/8 losing [2] 146/20 161/4 lot [48] 9/21 15/14 16/9 17/5 20/5 20/12 35/10 39/7 40/20 44/1 46/13 46/23 47/6 48/5 49/16 54/9 62/23 68/3 77/19 78/2 78/3 80/8 84/25 87/10 88/8 90/6 92/13 93/2 101/16 123/9 124/10 126/9 131/1 143/25 144/1 144/2 144/23 145/3 145/7 145/11 146/8 159/18 160/6 161/5 161/9 161/15 162/18 164/9 low [2] 10/21 89/17 low-level [1] 89/17
LUDLOW [5] 1/10
\begin{tabular}{|l|}
\hline L \\
\hline LUDLOW... [4] 57/21 \\
63/13 137/4 145/24 \\
lump [1] 66/1 \\
\hline \(\mathbf{M}\) \\
\hline ma'am [3] 21/23 134/8
\end{tabular}

79/25
many [18] 31/14 49/23 53/17 78/10 79/10 83/11 94/1 102/2 114/2 131/22 135/11 137/5 138/18 153/3 156/15 157/22 160/12 162/7
map [2] 33/24 159/25
March [5] 62/23 63/8
63/9 63/15 106/15
March 13th [2] 62/23 63/15
marching [2] 77/2 96/25
market [4] 48/5 71/9
155/11 155/22
Martin [1] 46/19
Martin County [1] 46/19
massive [1] 145/14 master [30] 12/16 89/1 89/3 89/4 89/6 89/11 89/20 89/23 89/24 90/3 90/11 92/4 99/9 99/16 100/15 101/12 104/8 104/12 104/19 105/8 107/15 110/19 113/3 122/8 128/2 128/16 128/21 139/8 139/17 140/16
master plan [29] 89/1 89/3 89/4 89/6 89/11 89/20 89/23 89/24 90/3 90/11 92/4 99/9 99/16 100/15 101/12 104/8 104/12 104/19 105/8 107/15 110/19 113/3 122/8 128/2 128/16 128/21 139/8 139/17 140/16
master planning [1] 12/16
match [4] 138/2 141/9 141/10 141/18
material [4] 83/7 83/12 106/17 106/20
materials [1] 31/24 math [1] 137/18
Matt [13] 33/3 83/18 127/5 127/7 128/8 129/10 135/15 137/12 137/13 146/16 147/13 149/17 151/6
Matt's [1] 146/15 matter [10] 5/10 69/10 81/21 84/20 86/7 88/14 90/2 90/8 90/10 91/1
matters [6] 61/12 70/2 80/1 88/15 91/5 92/13 max [1] 135/14 maximum [1] 157/13 may [33] 4/19 5/15 9/11 12/23 25/17 34/12 34/18 36/4 39/10 48/3 60/9 65/18 65/25 68/17

80/21 81/5 86/1 86/8 95/6 95/8 97/3 97/10 98/17 98/18 98/22 110/22 114/15 118/3 125/9 125/12 126/1 156/6 157/13 maybe [40] 34/22 34/22 37/9 40/13 46/24 47/18 48/25 49/14 50/23 55/5 60/25 63/4 63/8 76/7 76/19 87/22 90/4 95/20 105/12 105/12 105/16 111/5 111/18 115/4 115/23 119/7 119/18 119/23 121/7 121/25 123/9 123/21 124/9 124/19 135/18 143/13 154/11 156/6 157/6 157/23 me [33] 8/14 9/4 9/5 13/3 14/10 18/10 20/17 20/18 21/25 24/1 31/1 31/9 31/25 40/7 40/8 40/8 41/11 52/8 64/9 69/25 76/15 76/16 82/24 87/8 102/22 103/3 107/6 116/14 124/13 126/19 130/11 145/19 159/3
mean [40] 5/20 8/14 13/12 30/19 30/24 35/22 39/5 50/12 53/9 53/12 53/14 53/23 61/1 62/25 75/16 83/13 88/24 89/18 91/10 92/6 101/24 102/18 103/24 104/3 104/18 106/9 112/12 118/5 132/24 133/17 134/16 134/24 136/3 144/3 144/15 145/8 153/12 156/25 165/10 166/3
meaning [2] 22/10 77/19
meaningful [1] 117/11 means [2] 8/15 62/10 meet [19] 24/12 30/23 32/2 50/1 50/9 50/10 51/2 57/13 57/14 60/21 60/22 60/22 67/20 77/7 95/6 95/14 101/23 102/24 105/17 meeting [77] \(1 / 21 / 3\) 2/4 3/5 3/6 3/9 3/13 3/20 6/4 7/23 15/5 18/6 19/3 26/22 27/6 28/1 28/7 31/3 31/22 31/23 38/10 50/24 54/4 60/9 60/22 60/23 60/24 61/8 61/10 61/14 62/5 63/6 63/16 63/20 64/9 65/7 65/10 66/7 68/7 68/10 69/21 70/1 88/8 91/21 96/2 97/2 100/25 104/12 111/6 113/18

114/17 114/18 115/5 115/11 116/4 117/16 118/20 119/4 120/1 120/4 120/10 120/21 121/4 122/2 123/6 125/3 125/5 125/10 125/21 125/22 126/4 126/7 129/2 133/2 167/7 167/9 167/11 meetings [16] 89/8 90/5 91/21 99/14 100/3 105/2 110/21 113/11 118/8 123/14 123/23 124/2 124/6 125/7 126/9 134/5
member [24] 2/14
52/10 55/6 89/9 94/16
98/10 105/17 105/19
107/7 108/17 109/3
109/9 109/14 109/16
109/23 114/4 124/9
128/15 139/8 165/1
165/2 165/3 165/3
167/6
members [36] 1/9 3/13 8/1 15/2 15/18 17/6 20/21 82/1 85/18 85/19 85/24 90/14 90/15 91/15 92/3 93/9 94/3 94/16 97/10 98/7 107/12 107/13 107/19 108/15 108/23 109/8 109/11 109/13 110/24 114/2 114/7 117/22 127/2 127/12 128/6 139/25

\section*{memorandum [2]} 31/25 32/7
mention [1] 101/20 mentioned [4] 50/18 100/14 104/18 134/5
message [1] 105/3
met [2] 7/25 93/3
method [1] 83/20
mic's [1] 126/19
MICHELLE [2] 1/11 103/25
microphone [1] 14/15
Microsoft [1] 65/1
middle [3] 140/7 141/5
148/7
might [31] 9/3 13/8
33/12 35/14 35/15
35/18 39/23 39/23
39/24 41/16 41/17 54/3
54/16 69/23 72/15 85/3
87/8 88/11 88/18 98/23
107/21 115/12 115/21
115/25 121/9 123/21
123/24 124/20 124/21 157/1 158/14
military [2] 21/6 21/16 million [15] 4/7 4/8 23/5 83/14 83/15
130/20 138/17 138/19

138/22 141/20 141/21 151/12 151/23 152/4 164/17
mind [6] 50/3 54/3
75/22 78/12 120/22 146/3
minor [1] 105/12
minus [1] 62/17
minute [10] 20/18
55/21 60/17 60/17 60/18 61/1 74/20 89/7 120/22 128/25
minutes [17] 2/4 3/5
3/6 3/7 3/15 3/20 40/7 60/19 74/13 74/18 74/20 105/7 105/15 111/7 128/22 128/23 159/11
miss [1] 75/24
missed [1] 43/23
missing [1] 80/16
mission [1] 92/9
Mist [1] 33/3
mix [1] 80/10
model [1] 123/20
Modern [1] 166/21
Modern Aero's [1]
166/21
modification [2] 5/23 34/20
moment [2] 96/22 118/12
Monday [4] 1/6 70/19 74/9 75/5
money [9] 39/8 42/23
72/16 82/11 129/9 138/24 151/2 152/1 153/14
monitor [2] 101/11 101/12
month [12] 6/14 6/20 6/23 6/24 7/5 8/25 9/1 9/21 9/22 65/18 102/24 104/5
months [11] 6/16 6/25 10/18 10/20 22/16 29/5 79/8 113/19 128/8 152/16 167/2
more [65] 28/12 29/2 30/2 31/5 40/20 40/21 42/23 48/2 53/17 53/21 54/12 55/1 60/4 65/14 71/3 72/16 77/18 77/22 87/1 89/25 90/1 96/13 96/22 97/11 97/20 97/25 98/6 98/8 98/9 98/12 98/18 98/22 100/25 101/1 102/24 106/2 108/16 109/8 115/23 123/6 123/14 125/2 125/11 126/7 129/4 130/11 133/25 134/1 135/11 136/18 138/24 139/22 139/24 144/18 146/9 146/25
\begin{tabular}{|l|}
\hline M \\
\hline more... [9] 148/3 \\
\(149 / 13\) 153/5 155/20 \\
\(159 / 12160 / 6160 / 24\) \\
\(161 / 2\) 161/25 \\
morning [8] 7/16 7/17 \\
\(11 / 22\) 14/24 19/25 \\
\(127 / 1\) 127/2 127/19 \\
Mose [2] 9/24 10/5 \\
most [18] 8/1 9/21 29/3 \\
41/6 47/22 52/22 56/13 \\
7
\end{tabular} 71/1 86/10 87/13 87/15 87/17 127/13 129/24 138/21 141/15 143/6 151/10
motion [6] 25/21 25/22 26/7 26/8 26/8 26/9 motivating [1] 72/12 mounted [1] 37/22 mounting [1] 39/8 move [40] 5/9 5/10 5/16 18/10 26/2 26/4 35/7 40/12 41/23 42/8 42/24 48/22 49/2 49/5 50/5 50/15 52/13 52/20 52/22 53/6 55/4 57/8 58/12 60/10 62/16 67/10 68/17 97/7 97/23 100/7 103/17 112/14 114/12 115/4 119/1 120/7 122/3 126/20 143/20 166/25
moved [8] 16/20 85/17 99/15 134/10 134/11 136/5 140/19 140/20
moves [1] 119/22 moving [11] 14/19 19/19 22/3 31/19 84/19 114/14 121/24 125/20 126/24 145/18 150/15
Mr [4] 7/23 20/23 159/4 163/7
Mr. [35] 7/15 12/14 14/22 14/23 14/23 19/22 26/8 29/6 32/24 38/7 49/17 52/16 57/5 57/9 64/5 74/24 74/24 75/1 79/16 81/22 82/25 83/2 86/19 97/8 99/11 110/7 111/10 112/22 113/8 116/14 117/20 124/25 140/15 162/5 163/17
Mr. Astran [2] 38/7 75/1
Mr. Astran's [1] 57/9
Mr. Burnett [3] 29/6 86/19 110/7
Mr. Chairman [4] 64/5 74/24 74/24 124/25
Mr. Clarke [6] 26/8 57/5 79/16 97/8 111/10 140/15
Mr. Dean [5] 7/15 12/14 99/11 116/14

117/20
Mr. Liotta [5] 32/24 81/22 83/2 162/5 163/17
Mr. Liotta's [1] 82/25 Mr. Olson [2] 49/17 112/22
Mr. Olson's [1] 113/8
Mr. Pittman [1] 19/22
Mr. Riera [1] 14/22
Mr. Topp [2] 14/23 14/23
Mr. WuelIner [1] 52/16 Mrs [1] 30/19
Ms [2] 57/18 145/24 Ms. [17] 15/23 26/9 26/19 27/19 29/1 30/20 52/11 57/21 63/13 85/15 99/5 102/6 104/4 110/18 110/25 122/22 137/4
Ms. Cash-Chapman [1] 52/11
Ms. Chapman [1] 15/23
Ms. Liotta [11] 26/9 26/19 27/19 29/1 30/20 85/15 102/6 104/4 110/18 110/25 122/22
Ms. Liotta's [1] 99/5 Ms. Ludlow [3] 57/21 63/13 137/4
much [24] 6/11 25/11 29/15 36/2 42/19 44/22 53/17 68/4 86/23 88/3 104/20 112/13 123/14 128/14 139/2 140/18 145/10 154/2 154/15 155/7 156/16 156/17 162/14 162/22
multiple [4] 35/18 108/14 108/23 109/8 multiyear [1] 152/12 municipal [1] 83/11 my [59] \(8 / 20\) 9/7 10/11 10/25 19/25 27/5 32/18 41/6 46/1 46/11 46/13 47/9 49/6 53/23 58/6 58/6 58/11 62/15 69/15 70/4 77/2 80/16 83/10 83/17 83/21 84/6 84/10 86/12 87/14 87/20 88/11 89/3 89/22 91/9 91/14 91/14 92/17 92/19 93/8 96/11 96/19 96/25 97/13 99/6 99/6 99/8 101/7 105/25 112/10 117/3 117/7 117/16 118/21 120/24 120/24 125/22 143/12 167/5 168/9
myself [2] 56/10 75/18 \(\mathbf{N}\)
name [1] 40/9
name's [1] 19/25
Naples [5] 108/18
\(108 / 25\) 109/2 109/3
109/4
narrow [3] 53/1 53/1
65/7
narrowing [2] 64/13 64/21
National [1] 84/3 nature [3] 88/16 90/24 138/11
Navy [1] 21/12
near [1] 161/2
necessarily [8] 65/13
83/24 86/16 92/14 113/21 118/6 124/5 135/8
necessary [1] 110/22 need [67] 4/18 7/7 11/12 18/21 27/24 34/13 42/19 53/9 61/11 64/8 64/24 66/6 66/22 70/7 70/22 76/21 79/11 80/4 83/17 84/5 84/7 86/16 87/14 88/13 89/20 89/24 89/25 90/18 91/20 92/11 94/22 100/10 103/4 103/9 106/16 106/21 111/18 112/6 112/6 112/7 112/23 113/25 114/8 114/21 115/14 119/10 119/17 120/11 122/12 126/2 126/8 126/9 126/13 126/17 135/9 135/22 136/24 142/11 150/5 159/22 160/11 161/19 161/24 162/8 162/13 162/15 166/20
needed [4] 59/1 79/7 81/8 118/9
needs [11] 11/15 38/24 79/10 80/12 80/24 84/11 107/4 107/20 113/21 120/14 144/12 negative [3] 4/11 21/2 21/4
negotiate [1] 65/13
negotiation [1] 69/5 Nelson [3] 10/25 11/11 11/11
net [3] 4/11 4/20 4/22 never [5] 58/25 75/21 75/21 82/13 83/12 nevertheless [1] \(9 / 2\) new [37] 2/9 8/8 9/10 15/2 20/20 22/3 23/18 23/18 23/20 25/6 30/7 32/3 32/4 33/1 37/22 39/8 41/6 43/3 43/19 46/24 47/5 49/21 58/7 59/3 78/1 82/3 91/22 113/24 121/9 129/15 130/2 131/15 137/9

137/19 137/19 140/10 164/21
New York [4] 43/3 43/19 46/24 49/21 next [43] 11/23 22/16 27/6 28/1 28/7 31/3 31/19 35/15 35/23 48/14 48/19 48/20 50/19 61/8 62/6 63/5 71/25 74/23 75/5 101/19 106/8 111/6 114/17 118/22 119/12 127/24 128/12 128/13 129/8 129/10 130/8 132/14 135/25 136/10 143/14 143/14 143/16 147/20 151/5 152/22 161/12 165/11 167/5 nice [4] 57/13 57/14 77/7 160/7
night [4] 11/5 11/6 11/13 27/5
nights [1] 11/16
no [49] 3/18 5/16 14/21 14/22 15/25 16/25 21/4 23/11 23/11 24/13 30/15 33/11 33/13 36/14 39/19 39/23 45/17 45/17 46/4 53/14 55/12 55/16 55/18 57/1 59/9 67/12 72/24 92/6 104/10 106/4 107/8 110/8 116/21 121/15 121/17 122/14 122/14 132/15 133/19 133/19 140/20 142/9 143/10 145/9 146/17 149/4 150/17 165/4 166/15 non [2] 109/12 139/3 non-FDOT [1] 139/3 non-treasurer [1] 109/12
nonaero [1] 147/24 nonaeronautical [1] 147/24
nonaviation [3] 150/22 161/13 162/1
none [16] 3/17 3/21 3/22 5/3 7/12 26/15 28/24 64/13 81/14 87/4 93/22 99/19 99/19 101/17 163/17 167/8 noon [2] 67/20 76/19 normal [2] 78/15 95/4 North [4] 43/5 43/6 43/20 44/13
North Carolina [3] 43/5 43/20 44/13 northeast [1] 25/5 Northrop [2] 19/19 19/20
Northrop Grumman [2] 19/19 19/20
northwest [1] 25/5
not [137] 4/21 7/25 8/4

9/1 11/23 14/14 15/1 15/12 19/21 19/22 20/12 23/15 23/16 23/24 24/2 24/4 24/5 25/13 25/20 28/15 28/19 30/11 30/25 32/20 34/14 35/25 37/4 37/5 39/23 41/24 42/10 42/22 44/25 47/11 47/17 49/1 49/20 49/23 52/15 52/16 53/8 56/24 58/12 61/12 61/13 65/10 67/8 68/11 70/11 71/12 72/8 73/22 75/2 75/18 77/22 79/1 79/23 82/3 83/24 84/10 84/10 86/15 88/9 88/22 88/25 89/15 91/11 91/17 92/16 94/25 98/18 100/6 101/20 102/15 103/12 104/14 104/19 104/20 105/20 105/20 105/24 108/8 109/6 109/12 109/15 110/20 110/23 111/22 113/1 114/14 114/20 115/7 115/10 115/10 115/12 115/18 118/5 119/5 120/10 121/20 121/22 123/17 123/20 125/3 126/19 127/19 131/20 131/25 134/14 135/8 138/6 140/12 143/8 144/25 145/5 147/7 147/14 148/12 149/17 149/18 150/14 150/18 154/3 154/18 154/22 157/11 157/13 158/17 159/18 161/2 161/19 162/23 164/10 164/22 165/12 166/2 167/2 note [2] 68/13 97/3 noted [2] 83/5 83/12 notes [3] 87/9 130/11 168/9
nothing [2] 51/17 58/1 nothing's [1] 103/2 notice [7] 42/19 64/8 66/6 66/12 66/23 68/9 117/16
novo [1] 88/21
now [60] 6/21 10/20 17/6 17/19 26/18 28/2 30/17 30/24 31/12 33/7 33/23 34/14 35/1 37/20 41/18 43/5 56/3 66/18 71/19 77/17 79/9 79/13 85/4 85/23 86/7 87/1 87/3 96/20 107/16 111/7 113/3 117/6 120/18 127/9 128/5 130/16 130/21 132/14 132/24 134/18 134/19 135/25 136/20 136/25 137/1 137/11 139/10

\section*{N}
now... [13] 143/23
144/14 147/20 147/21
151/21 152/5 152/9
152/16 153/3 153/8
159/19 163/14 165/10
number [26] 6/20 9/16
10/17 10/19 13/4 25/16 29/20 36/24 36/25
38/25 87/13 88/5 94/12
123/2 130/18 130/19
130/22 131/21 137/21
139/20 142/2 142/15
147/17 155/18 155/25
156/3
numbers [1] 31/6
numerous [1] 144/7
oak [6] 131/3 139/23
140/6 140/10 145/14
146/6
objection [2] 116/17 116/21
objectives [1] 8/20
obligation [1] 83/22
obligations [1] 158/13
observation [1] 89/3
obvious [1] 129/14
obviously [15] 8/6
12/18 64/22 64/22 66/3
90/22 95/22 97/12
97/20 125/6 125/10
126/1 142/2 155/22
156/8
occurrence [1] 83/9
off [17] 9/10 11/13
11/15 20/8 38/15 59/11
83/9 84/24 87/9 117/15
129/18 132/8 132/12
133/5 134/13 146/6
148/12
offer [5] 42/21 63/11
85/4 163/16 166/19
offering [1] 156/22
offhand [1] 29/18
office [14] 51/1 118/2
132/2 132/6 132/9
132/13 132/17 132/21
132/23 133/6 150/23
156/2 158/7 166/11
officer [4] 77/10 84/7 109/3 142/11
offices [1] 28/18
official [3] 74/4 93/22 94/25
officially [2] 93/17 95/2
offloading [1] 88/2
often [2] 82/10 144/14
oh [20] 5/21 12/9 19/10
19/12 21/3 21/21 32/13 32/13 32/15 32/17
32/18 36/6 43/6 61/21 62/21 63/21 122/17 123/17 133/21 153/16
okay [151] 3/2 3/18 5/1 5/4 5/22 7/10 7/14 12/12 14/4 14/12 14/17 14/18 14/19 16/25 19/1 19/10 19/17 21/3 21/8 21/21 22/3 22/25 23/1 24/9 24/21 25/14 25/18 25/19 26/5 27/10 27/14 27/18 27/18 28/8 28/21 28/25 30/2 31/13 31/17 31/19 32/15 32/17 34/6 34/8 34/11 35/4 35/17 36/12 36/19 36/21 37/16 37/16 40/9 43/3 43/19 44/20 45/8 54/15 55/8 55/23 56/3 56/9 56/20 57/12 57/21 58/1 59/20 60/12 61/21 63/24 63/24 66/5 66/9 67/17 68/2 70/10 70/14 74/8 76/4 76/17 76/23 77/1 77/14 79/15 81/10 81/12 81/12 81/20 82/23 84/19 85/15 86/6 86/13 87/5 94/9 97/25 106/7 107/10 107/14 108/8 109/25 110/3 113/2 116/7 116/15 116/23 118/5 119/2 119/25 120/11 120/23 120/24 122/5 122/11 122/15 122/18 122/18 122/20 126/20 126/20 127/18 129/10 129/12 132/20 137/25 139/14 141/17 141/23 141/23 144/20 146/14 147/12 147/20 150/4 150/18 151/4 151/7 153/25 154/5 154/8 157/17 158/21 158/22 162/2 162/4 162/24 163/3 163/15 164/24 166/1 167/9
old [6] 11/12 78/1
102/1 131/3 140/21 145/14
older [1] 24/22 OLSON [3] 1/10 49/17 112/22
Olson's [1] 113/8
OMB [1] 13/11 once [6] 16/18 55/18 95/21 102/24 158/3 166/22
one [153] 3/7 4/5 5/9 6/23 10/8 10/11 10/13 10/19 10/25 12/15 12/16 13/4 13/6 16/19 17/8 19/13 20/24 26/24 26/25 27/15 27/16 28/11 28/12 29/2 29/7 30/2 38/16 38/20 38/21 38/25 39/6 40/4 40/23 41/3 41/23 42/14 43/14

43/23 45/1 45/12 46/9 49/7 49/14 51/4 54/5 54/7 54/10 54/17 54/25 55/4 58/7 59/7 59/10 59/16 59/20 60/23 62/6 65/8 66/6 66/11 66/13 66/22 67/10 68/6 68/24 74/23 75/23 76/11 82/9 83/4 83/4 83/4 83/5 83/9 87/13 88/5 89/8 89/11 90/1 93/7 93/20 95/4 95/12 96/22 97/13 97/19 107/3 107/5 107/9 108/17 109/9 109/11 113/23 114/4 116/8 116/8 118/11 118/25 119/19 120/7 120/8 120/8 122/10 122/13 122/24 124/7 125/1 125/2 126/7 127/7 127/11 127/16 127/17 130/3 130/23 130/23 131/14 131/15 131/17 132/11 133/25 133/25 135/14 135/15 135/20 136/18 137/22 137/22 137/22 139/22 143/10 143/15 143/17 143/17 143/24 144/11 145/6 145/20 146/8 146/17 149/13 152/12 152/22 156/9 156/15 156/20 157/11 157/21 157/24 159/14 159/23 163/2 163/6
one-month [1] 6/23 one-week [1] 66/11 ones [6] 30/7 53/6 82/20 120/12 121/9 157/7
ongoing [4] 6/3 27/19 32/1 104/12
only [32] 24/6 24/8 27/16 28/12 38/6 42/11 57/23 57/24 59/17
61/17 64/7 64/9 65/20 66/4 67/2 76/10 85/5 89/8 96/15 99/1 117/4 123/20 124/4 125/8 131/23 132/11 139/1 145/6 148/15 149/8 159/22 161/2
open [11] 15/20 52/17 68/14 88/3 88/19 113/25 114/8 124/15 129/19 129/23 160/6 open-ended [1] 88/19 open-endedness [1] 88/3
operate [1] 128/10 operating [1] 132/4 operation [1] 132/25 operations [1] 19/5 opinion [3] 8/20 69/15 96/20
oppor [1] 110/5 opportunity [14] 37/19 37/20 38/23 46/25 53/10 54/2 85/23 87/11 102/20 103/11 111/13 115/16 134/1 166/6 opposed [6] 26/14 29/12 40/25 59/17 105/1 125/3
ops [1] 20/25
option [5] 32/6 40/18 68/21 79/12 79/18 options [2] 105/11 142/16
order [4] 3/2 32/11 80/9 89/19
orders [2] 77/2 96/25 Oregon [3] 43/4 43/5 44/11
organization [1] 79/23 organizations [2] 56/13 78/3
originally [1] 98/22
Orlando [1] 29/4
other [86] 2/12 3/15
5/1 5/15 9/12 10/9 10/22 12/12 15/14 16/15 18/13 22/11 25/19 27/16 28/12 28/22 34/17 34/18 35/14 36/21 38/16 38/22 40/18 43/4 43/20 45/12 46/17 47/15 51/4 57/15 57/18 61/11 61/14 66/10 68/5 77/18 80/1 81/13 82/1 86/21 87/3 87/25 88/15 89/11 91/1 91/23 93/3 93/3 93/5 95/13 96/8 96/20 99/4 102/10 107/1 108/12 108/19 108/21 109/13 109/20 112/10 113/15 115/16 115/20 118/11 120/25 127/19 128/3 130/5 131/17 131/23 134/22 136/1 136/2 151/23 153/20 154/19 157/25 160/25 161/15 161/16 161/20 161/21 162/24 164/15 167/6
others [6] 18/9 49/9 85/2 85/4 86/8 136/6 otherwise [3] 6/10 9/18 11/22
ought [1] 101/6
our [85] 4/1 4/7 4/7 4/9 4/10 5/4 6/15 7/6 7/8 8/5 9/15 9/22 9/23 11/24 12/15 12/15 13/18 14/1 14/1 16/13 17/7 17/10 18/19 19/3 20/13 31/22 40/6 41/25 42/10 49/17 51/2 52/6 56/16 59/4 60/24 61/8

62/21 63/17 68/20 68/20 69/2 70/16 70/16 71/17 72/6 72/16 72/25 73/12 74/2 74/2 74/3 74/4 77/7 80/23 83/22 84/1 85/6 89/19 90/13 99/1 99/15 101/3 101/5 101/9 102/3 102/3 102/15 103/4 103/15 104/1 105/10 112/8 112/8 116/22 121/8 121/9 121/19 121/21 121/21 127/7 128/12 137/10 141/17 142/7 165/8
ours [1] 29/9 ourselves [2] 80/19 112/17
out [73] 9/5 13/17
14/10 15/17 15/19 16/9 16/11 16/24 22/15 25/10 27/1 27/1 32/2 33/8 36/3 37/10 37/14 38/6 38/19 40/4 40/10 40/19 42/23 44/6 52/9 53/5 54/14 55/5 59/1 60/4 65/17 65/19 67/19 70/18 76/18 78/1 78/18 79/14 79/18 84/9 85/24 88/20 91/1 92/11 92/20 95/8 97/2 98/21 101/5 104/24 108/10 114/16 114/23 119/9 120/20 125/25 128/7 130/24 133/7 133/10 134/19 135/10 147/11 147/22 148/1 148/16 148/20 156/5 161/14 162/12 163/9 163/11 163/20 outlined [2] 68/20 87/18
outside [12] 149/21 165/13 165/15 165/19 166/6 166/8 166/9 166/10 166/14 166/16 166/18 166/20 over [38] 9/25 10/3 15/17 15/22 22/14 22/16 22/18 29/14 33/5 33/20 34/24 35/1 35/15 36/15 39/17 43/12 43/15 58/23 60/5 66/23 82/10 85/1 91/24 96/19 105/2 105/18 127/18 128/7 131/1 131/2 133/1 138/1 144/22 146/6 146/7 146/24 156/1 161/4
overall [1] 111/22 overflight [2] 21/13 21/15
overflights [4] 21/7 21/10 21/11 21/12 overflow [3] 144/6 144/7 144/12
\begin{tabular}{|l|l|}
\hline O \\
\hline overlooking [1] 32/25 \\
Oversight [1] 19/14 \\
overwhelming [1] 31/7 \\
own [8] 51/3 86/12 & \\
\(104 / 11\) 128/9 133/14 & \\
\(143 / 10153 / 5158 / 7\) \\
owned [1] 143/9 \\
ownership [1] 102/7 \\
\hline \(\mathbf{P}\) \\
\hline p.m [11] 1/7 70/18 \\
\(70 / 1870 / 1974 / 875 / 2\) \\
\(76 / 18119 / 25125 / 13\) \\
\(126 / 22167 / 11\) \\
Pacific [1] 1/23 \\
package [2] 71/12 \\
\(73 / 10\) \\
page [4] 2/2 85/2 122/1 \\
147/20
\end{tabular}
pages [2] 99/18 100/15
paid [1] 142/6
painful [1] 123/4
pancake [1] 15/8
panel [2] 51/14 56/8
paper [3] 38/22 39/22 46/11
parallel [1] 149/11
parcel [1] 150/20
parcels [2] 148/7
158/18
Pardon [1] 24/1
park [8] 10/5 15/17
15/21 16/4 16/10 16/11
145/2 145/7
parking [18] 33/8
33/10 33/18 35/10
131/19 143/25 144/1
144/2 144/7 144/12
144/23 145/3 145/7
145/11 146/8 156/8
156/17 158/5
parks [1] 8/11
part [34] 9/15 12/24
15/5 16/3 17/16 18/13
18/22 19/2 19/7 19/13
33/22 34/11 38/11 43/7
72/10 72/23 94/7 94/7
98/6 104/6 104/25
109/12 112/3 118/18
123/2 123/8 130/24
134/21 141/6 141/7
149/6 163/21 163/24
165/8
Part 121 [2] 18/22 19/7
Part 139 [5] 15/5 16/3
17/16 18/13 19/13
Part 16 [3] 163/21
163/24 165/8
participate [2] 10/3 12/21
participated [1] 38/13
particular [2] 94/4 113/7
particularly [1] 9/16
partly [3] 72/16 77/25 78/1
partner [4] 2/8 7/13 7/15 29/19
party [1] 17/7
pass [1] 101/18
passed [1] 26/16
Passero [5] 15/16
127/4 128/7 128/20 159/15
past [6] 36/22 37/4
128/7 128/8 131/1 166/25
paste [1] 29/14
pattern [1] 20/12
Paving [1] 6/5
pay [7] 29/10 29/12
139/3 148/24 148/25
149/3 150/11
paying [2] 59/18 162/21
pays [1] 44/14
people [47] 10/17 12/4 12/23 13/6 15/13 15/21 18/14 28/2 34/25 35/2
41/16 44/3 49/20 49/21
49/22 49/23 54/13 60/4 78/12 90/17 93/3 93/5 98/4 99/19 102/4
102/18 102/18 102/19
103/1 104/24 109/20
113/10 115/24 116/5
123/2 123/16 124/2
124/4 132/5 132/24
133/2 133/9 153/17
155/15 159/12 161/23 164/16
per [9] 25/11 29/20
130/19 135/12 154/16
154/20 154/21 155/3
155/3
percent [7] 58/19 59/2
59/4 59/6 109/14 152/6 152/6
percentage [1] 142/4
perception [1] 45/18
perception-wise [1]
45/18
perfect [2] 113/22 132/12
performing [2] 11/5 11/15
perhaps [4] 52/5 65/5
81/1 144/18
perimeter [1] 24/25
period [5] 66/1 66/3 75/6 106/19 153/1
peripheral [1] 158/18
permanent [1] 101/8
person [18] 39/24
49/15 50/2 51/13 57/13
63/10 65/15 77/8 78/10
79/6 79/10 90/19 92/11 94/19 95/23 96/1 96/3 114/5
personable [1] 46/21 personalities [1] 46/5 personally [2] 18/7 102/22
perspective [4] \(8 / 2\) 117/3 159/20 160/9 pertinent [1] 83/3 phase [5] 127/24 129/7 136/13 148/4 151/12 Phase 1 [2] 129/7 151/12
phone [3] 91/3 133/3 133/9
physically [1] 51/6 pick [1] 125/17
picking [1] 126/19 picture [1] 80/14 piece [1] 110/11 piecemeal [1] 80/15 pieces [1] 152/14 piggyback [1] 59/11 pilot [1] 159/19 pilots [1] 9/16
Pittman [3] 19/22 20/1 20/23
place [9] 58/14 70/22
84/5 86/19 99/9 130/16
151/15 152/1 152/15
plan [48] 3/8 12/24
28/2 31/2 40/16 54/10
55/24 74/4 84/15 89/1 89/3 89/4 89/6 89/11
89/20 89/23 89/24 90/3
90/11 92/4 99/9 99/16
99/21 100/2 100/11
100/15 101/12 104/8
104/12 104/19 105/8
106/1 107/15 110/19
113/3 122/8 128/2
128/2 128/16 128/21
134/21 139/8 139/17
140/16 146/4 149/11
151/21 153/7
plane [1] 162/6
planes [4] 160/21
160/23 161/6 162/7
planned [7] 6/11 119/9
151/13 151/20 151/23
152/5 152/9
planning [8] 12/16
80/16 80/22 80/23 81/7
84/12 130/25 156/7
plans [2] 35/23 101/13
please [3] 72/17 86/2
101/1
pledge [3] 2/3 3/3 3/4
plot [1] 143/22
plus [11] 7/3 39/5
46/14 48/4 62/13 62/17
71/18 71/19 116/22
137/23 153/14
point [50] 5/6 6/12
15/10 15/15 16/19
24/14 24/15 25/9 30/23
32/11 34/21 34/23

37/14 37/23 38/18 39/3 46/15 49/24 52/10 57/6 63/7 66/14 72/22 80/3 83/3 90/14 90/16 90/19 91/11 91/15 92/2 92/3 92/19 94/17 95/23 96/2 105/12 105/13 105/16 110/18 124/18 124/20 124/21 127/14 130/24 135/4 144/11 152/21 161/14 163/20 points [5] 37/2 37/3 87/2 94/17 104/25 policies [2] 68/20 88/8 policy [29] 6/13 7/8 29/10 29/14 29/24 69/22 70/8 86/19 88/2 88/4 88/6 88/7 88/11 88/13 88/16 88/18 88/21 89/12 89/14 91/18 92/7 104/5 105/9 113/4 113/6 113/18 114/3 122/8 155/9
poll [1] 52/5
polling [1] 52/9
pool [3] 45/23 72/6 78/5
pop [1] 156/14
populated [1] 108/16 portion [3] 22/6 65/1 126/15
pose [1] 166/12
position [17] 4/7 4/9
39/2 47/11 48/13 52/18
59/13 64/17 65/22
77/10 77/17 79/3 81/3
81/25 82/3 82/5 82/8
positions [1] 27/9
positive [1] 83/25
positively [3] 4/19 4/21
110/14
possibility [6] 63/14
67/19 78/21 79/6 109/1
149/20
possible [9] 9/7 54/17 60/9 61/25 103/15 130/14 130/14 135/15 137/6
possibly [9] 49/10
51/16 100/14 106/15
131/22 136/16 146/23 149/24 149/25
post [2] 38/2 78/2
post-COVID [1] 78/2
postpone [2] 75/25
76/3
potential [5] 75/3 79/2 97/15 115/16 156/1
potentially [3] 52/19
68/12 115/16
prefer [1] 162/16
preference [3] 28/17 28/20 52/6
preferences [1] 116/18
preferred [1] 48/13
prelim [1] 64/1
preliminary [1] 64/1
preparation [2] 142/19
142/19
prepare [1] 22/17
preparing [1] 141/25
presence [1] 47/1
present [6] 1/9 1/14
19/21 51/6 127/3
127/11
presentation [4] 28/4
31/4 106/15 127/22
presented [1] 3/19
presently [1] 84/16 preservation [3] 140/7 141/1 146/2
preserve [2] 140/8 145/16
preserved [1] 141/3
president [1] 14/25
presumably [3] 35/22
109/17 154/14
pretty [4] 6/11 13/22
111/14 115/1
previous [7] 7/20
31/22 58/22 59/11 85/7 140/12 154/9
previously [3] 27/2
64/11 82/4
price [2] 24/12 58/19
pricing [1] 59/5
primarily [1] 148/6
prior [6] 38/11 53/4
56/12 56/24 71/4 145/15
priorities [1] 73/1
prioritize [2] 101/3 158/15
priority [2] 5/19 106/11
private [7] 43/11 44/14
48/3 143/4 148/7
157/10 158/1
privately [2] 143/8 143/9
pro [1] 81/8
pro formas [1] 81/8 probably [30] 5/19 6/7 22/15 25/16 39/10 41/7 44/19 48/24 48/25 49/25 61/10 65/2 68/4 72/21 73/10 76/11 78/8 78/10 78/14 78/17 106/13 112/20 117/12 119/10 119/17 134/11 139/24 139/24 153/23 159/11
problem [2] 75/9 145/9 procedure [1] 30/22 proceed [9] 5/22 7/14 57/10 57/19 60/14 85/3 87/21 93/8 112/3
proceeded [1] 6/11 proceedings [1] 168/8 process [18] 42/10 42/10 42/13 44/17

\section*{P}
process... [14] 45/14 49/17 50/7 53/20 64/12 65/8 65/12 71/8 86/5 95/22 117/6 118/22 155/24 159/13
produce [2] 102/5 102/5
producing [2] 134/3 149/1
productive [1] 7/22 professional [1] 150/23
professionals [1] 84/5
program [5] 9/25 63/9 89/14 96/4 127/5
progress [1] 114/9 project [27] 6/11 22/13 23/16 23/25 24/3 34/1 34/3 35/22 36/11 47/6 127/8 127/8 127/10 128/17 128/21 130/20 130/25 135/25 136/14 137/8 140/25 141/3 143/3 151/10 151/15 152/12 155/16
projects [6] 80/8 82/11 82/14 82/19 82/20 128/18
prolonging [1] 53/20
promo [1] 9/20
pronged [1] 41/21
proper [1] 84/11
properly [3] 80/10 81/6 149/11
property [4] 25/5 95/18 143/9 148/10
proportion [1] 142/6
proposal [11] 32/3
37/24 48/25 49/4 58/7
58/9 92/24 96/1 96/4
136/10 139/19
proposals [3] 92/23
95/24 155/24
proposed [7] 23/12
105/9 108/11 112/2
118/15 131/20 144/21
proposer [1] 157/12
prospectus [2] 87/19 92/23
protection [1] 131/14 provide [8] 9/16 22/8 71/21 74/15 85/21 101/4 110/22 122/25 provided [3] 38/4 39/15 40/13
providers [1] 29/13
provides [1] 12/17 providing [2] 47/2 164/3
provision [1] 111/11 provisions [3] 12/17 72/24 112/9
public [55] 2/13 12/19 17/24 32/12 32/14

32/17 32/22 32/25 33/17 33/25 34/4 45/19 50/24 51/15 54/24
56/14 60/20 60/21 62/5 68/14 69/10 70/13 74/3 81/20 82/1 83/12 83/22 84/2 91/21 103/13 105/7 105/15 110/5 111/4 111/7 116/3 118/20 122/13 122/18 124/9 124/13 124/15 124/18 124/19 124/20 140/1 158/14 158/24 159/1 159/8 163/4 163/5 163/6 163/7 164/25
publicize [1] 111/3 publicized [2] 116/3 116/12 publicly [2] 125/25 132/1
published [1] 120/19
pull [1] 132/8
pun [1] 44/3
purple [3] 148/2 148/3 148/9
purpose [2] 74/5 144/4 purposes [2] 150/3 159/7
push [4] 112/15 112/15 112/15 160/23
pushed [1] 161/7
pushing [1] 62/22
put [27] 9/24 16/23
29/9 40/19 46/11 52/16 68/6 69/15 82/8 82/18 100/10 107/19 108/9 114/4 125/25 130/2 130/18 132/6 135/4 136/18 144/18 144/22 148/25 149/4 150/10 156/4 165/19
putting [3] 13/25 71/11 140/9
pyramid [1] 100/13
quadrant [1] 25/5
qualifications [3] 38/3 38/4 81/4
qualified [3] 39/2
44/12 52/14
qualify [1] 143/3
quasi [1] 73/19
quasi-government [1] 73/19
question [30] 9/6
17/13 20/24 23/1 28/9
42/2 44/8 51/16 51/18 51/23 57/22 58/11 71/4 72/20 79/9 79/16 79/21 84/17 88/2 88/2 91/25 93/8 107/5 108/9 109/7 111/9 120/24 132/15 134/4 143/18
questioning [1] 74/14 questions [31] \(3 / 14\)
7/10 9/3 11/21 12/13
20/17 20/18 20/19
20/23 27/18 28/23
39/11 39/14 42/14 42/15 49/19 51/3 54/3 57/1 65/24 72/17 74/15 74/17 74/17 74/19 81/13 85/20 85/25 86/4 87/20 166/12
quick [10] 7/24 9/2 9/20 15/4 26/21 45/14 45/14 65/4 93/15 165/12
quicker [2] 41/9 62/17 quite [5] 17/6 29/21 76/20 80/17 87/15 quotes [1] 29/22

\section*{R}
ramp [6] 33/9 33/17
35/10 160/18 160/20 160/24
ran [6] 83/5 102/12
102/12 102/13 102/22 102/23
random [1] 131/21
range [6] 6/18 42/16
42/17 72/18 80/23 81/7
ranging [1] 6/19
rank [1] 32/8
ranked [1] 81/3
rate [7] 6/18 29/20
82/16 83/20 83/24
154/19 157/2
rates [3] 29/11 29/13 29/17
rather [5] 88/18 91/7
103/18 142/14 145/10
ratio [1] 154/6
rational [1] 71/10
rationale [3] 84/6 99/8 101/7
ratios [1] 153/20
re [1] 74/3
reach [2] 9/5 13/17 reached [1] 128/6 react [1] 91/12
read [10] 23/2 23/17
99/16 99/16 99/16
110/8 110/12 111/6 111/24 126/15
readily [2] 42/4 42/25
ready [5] 20/19 37/24
60/7 75/23 147/19 real [5] 15/4 16/11 24/13 60/12 65/4
realize [1] 73/2
really [43] 7/7 8/5 9/13 10/23 16/13 16/21 17/1 20/11 31/7 39/25 43/1
43/9 43/14 43/15 45/7 47/1 49/6 61/21 64/13 65/24 68/22 80/24 84/4

85/7 91/5 101/15
102/14 103/24 112/2
117/9 123/16 127/25
128/17 132/11 139/9
139/18 143/5 145/6
149/20 153/3 159/19
164/8 164/20
realm [1] 166/23
reason [9] 4/12 11/10 43/8 43/13 44/9 79/19 119/19 123/2 159/15
reasons [4] 44/18
47/16 83/5 110/24
reassure [1] 40/8
REBA [4] 1/10 8/2 61/6
103/19
Reba's [1] 16/5
recall [1] 89/9
recast [1] 88/12
receive [2] 31/12
106/16
received [3] 30/11 31/24 89/7
recent [4] 8/1 8/1 29/3 90/1
recently [2] 129/21
130/6
recognition [1] 101/9
recognize [3] 88/7
88/10 126/6
recognized [2] 90/16
92/10
recognizing [1] 125/2
recommend [3] 4/23
106/24 106/24
recommendation [10]
5/5 7/6 41/6 49/6 52/13 58/6 58/12 93/19 100/5 167/5
recommendations [11]
57/9 91/6 93/24 94/13 95/3 98/17 100/1
111/20 117/5 123/11
126/17
recommended [3] 43/9 57/20 96/6
recommending [1] 4/12
reconciled [1] 4/18
record [13] 3/12 20/25
35/5 55/25 69/10 69/16
98/11 105/20 110/9
110/13 111/7 122/21
168/9
recorded [2] 14/16 68/18
records [1] 109/20
recover [1] 11/13
recovering [1] 84/1
recreation [1] 8/11
red [8] 10/21 12/2 12/3
23/6 24/6 24/8 34/11
137/16
Red Rocks [3] 10/21
12/2 12/3
reduce [1] 142/4
reduced [2] 20/9 20/13
reduction [2] 58/19
58/22
ref [1] 112/10
reference [1] 112/10 referencing [1] 4/3 referral [5] 40/24 59/15
88/12 90/10 90/21
referred [1] 88/22
referring [6] 48/9 49/17
151/11 151/19 152/1 153/21
regard [5] 33/5 36/25 81/24 142/19 161/12 regarding [2] 33/1 117/2
regardless [1] 93/20 regional [1] \(8 / 22\) regular [4] 1/2 89/8 119/4 120/10
regularly [1] 92/21 regulates [1] 19/8 regulation [1] 97/18 rejected [1] 100/6 related [6] 6/15 97/12
97/14 128/3 158/15
160/3
relatively [1] 26/21
relax [1] 18/20
released [2] 68/19
69/10
relevant [1] 37/4 relocation [2] 42/18 73/10
relying [1] 56/24
remain [2] 24/14 24/19
remains [1] 24/17
remember [4] 29/18
30/12 45/1 78/19
reminder [1] 22/9
reminds [1] 13/3
remotely [1] 51/3
rent [1] 17/10
rental [3] 144/12
154/19 156/2
rents [3] 48/1 138/10
143/3
repeat [1] 126/14
replaced [1] 6/9
replacement [4] 22/21
22/22 33/23 43/10
replacing [1] 23/7
replied [1] 31/15
report [17] 2/5 2/7 3/24
3/25 4/2 5/24 5/25 7/11
9/2 14/22 88/16 95/19
104/5 106/5 106/23
166/17 168/7
reporter [4] 52/3 62/20
125/6 126/11
REPORTER'S [2] 2/16 167/12
Reporters [1] 1/23
reporting [3] 48/9
\begin{tabular}{|c|c|c|c|c|}
\hline R & re & 16 & - & Sea [1] 1/15 \\
\hline reporting... [2] 92/20 & & & 75/22 102/6 & \\
\hline 94/21 & 1] 77/25 & 1] \(98 / 1\) & 28/8 156/9 158/8 & 32/6 37/17 37/22 37/22 \\
\hline reports [6] 2/12 2/14 92/12 162/25 165/1 & return [5] 6/18 82/12 & rock [1] 84/14 & salary [5] 42/16 71/25 & 38/11 39/8 40/19 4 \\
\hline /2 & 82/16 83/20 83/24 & Rocks [3] 10/21 12/2 & 72/2 72/5 72/22 & 1/8 41/15 41/24 43/25 \\
\hline represent [1] 154/13 & revenue [7] & 12 & sales [1] 10/20 & 4/4 44/6 46/2 47/1 \\
\hline representative [2] & 83/15 134/3 & role [8] & same [16] 8/20 & 49/3 \\
\hline 19/20 & 154/13 154/16 154/20 & 41 & 41/10 53/10 57/ & 56/12 58/13 58/15 59/3 \\
\hline & revenue-producing [2] & 101/9 & 74/17 75/13 105/2 & 59/10 59/14 59/1 \\
\hline & 134/3 149/1 & roles [1] & 105/21 119/5 119/1 & 71/24 77/19 78/7 78/4 \\
\hline & review [9] 7 & room [7] & 121/11 122/1 122/2 & 78/16 79/8 81/21 85 \\
\hline request [5] 34/5 95/25 & 101/24 106/22 & 50/25 65/2 69/13 8 & 615 & searches [3] 58/10 \\
\hline 155/23 159/1 163/7 & 9 112/13 117 & 147/7 & s & 59/7 77/18 \\
\hline requesting [1] & & & & \\
\hline require [1] \(14 / 7\) & & rotation [1] & Saturday [4] 11/6 19/4 & second [4] 26/6 38/20 \\
\hline required [4] 28/15 & ] & 1] & 38/5 39/16 & 44/24 151/19 \\
\hline 94/24 121/1 121/23 & ons [2] & round [4] 53/2 129/12
\[
151 / 17151 / 19
\] & \[
\mathbf{s} \mathbf{s}
\] & secondary [1] 162/16 seconded [2] 26/8 26/9 \\
\hline quirement [1] 28/19 & ] & route [1] & saw [4] 6/20 & \\
\hline requirements [3] 24/12 & RFP [1] 156/4 & row [14] 129/16 129/20 & 164/21 & section [3] 6/10 23/24 \\
\hline & RFQ [6] 26/23 & 129/22 131/12 131/ & say [41] 10/10 & 24/2 \\
\hline  & 29/4 37/11 61/12 95/21 & 131/24 132/2 134/7 & 11/18 16/15 21/9 23/22 & sector [2] 43/11 44/14 \\
\hline & RFQs [4] 27/13 28/17 & 135/11 135/12 13 & 38/12 39/18 39/19 41/8 & secured [1] \\
\hline 91/2 94/20 96 & 29/3 30/3 & 136/25 146/11 159/14 & 41/12 41/13 47/25 48/6 & security [6] 15/20 \\
\hline 98/16 108/12 & rhythm [2] 9/24 & Row A [2] 131/13 & 54/6 58/14 71/21 71/23 & 19/11 22/4 22/23 32/15 \\
\hline & rid [1] 134/22 & & 72/8 78/17 85/6 & 33 \\
\hline reserve [1] 6/15 & Riera [1] 14/22 & rows [1] & 103/1 10 & see [54] \\
\hline & right [83] 4/3 6/21 11/7 & RPR [3] 1/22 168 & 104/22 105/24 & 14/8 16/17 19/12 \\
\hline & 17/19 24/7 25/14 28/2 & 168/13 & 110/10 113/2 113/1 & 27/5 32/14 33/13 37/17 \\
\hline resituated [1] & 30/16 30/24 31/12 & RPR-CP [2] 168 & 113/16 115/3 116/25 & 40/19 41/22 45/19 \\
\hline  & 33/23 34/14 34/16 & 168/13 & 122/22 123/16 129/4 & 49/15 49/24 50/2 51/12 \\
\hline & 35/25 45/2 49/2 55/8 & rules [5] & 144/25 159/8 163/8 & 52/5 56/12 58/18 64/7 \\
\hline & 56/18 60/1 64/22 66/7 & 97/12 111/23 163/24 & 163/22 & 81/17 82/18 82/20 86/ \\
\hline  & 66/17 71/19 74/7 74/22 & run [6] 8/21 33/6 75/ & say-so [1] & 5/16 100/15 103/13 \\
\hline 118/16 & 76/24 77/17 78/17 & 94/6 107/21 133/17 & saying [15] & 03/23 108/2 112/15 \\
\hline & 79/13 85/13 87/3 96/20 & running [3] 19/5 57/4 & 23/21 102/1 103/22 & 116/10 121/7 124/20 \\
\hline \[
1
\] & 100/18 102/14 102 & 99/23 & 104/4 105/14 107/22 & 28/11 133/10 133/2 \\
\hline \[
\text { 4] } 8
\] & 113/1 116/1 120/6 & runway [24] & 132/16 133/14 135/3 & 139/19 145/10 146/8 \\
\hline & 120/18 121/4 127 & 23/8 23/10 23/12 & 137/17 137/18 138/6 & 46/10 147/6 1 \\
\hline & 128/5 129/20 13 & 131/12 131/14 13 & 138/7 140/9 & 52/19 153/1 \\
\hline respond [3] 28/3 48/ & 130/21 130/23 131/3 & 149/8 159/17 159/20 & says [5] 23/18 59/12 & 56/4 159/14 159/2 \\
\hline & 132/7 132/24 13 & 160/3 160/5 160 & 101/9 105/4 107/12 & 0/3 160/15 \\
\hline & 134/19 135/19 135/25 & 160/10 160/11 160/ & scary [2] 123/1 & 165 \\
\hline responding [2] 47/21 & 136/20 136/22 136/24 & 160/15 160/17 160/21 & & [5] 23/1 \\
\hline \[
95 / 25
\] & 13 & 160/21 162/9 162/15 & scenario [2] 50/1 & 14/9 145/19 163/17 \\
\hline se & 1 & 1 & & k 1 ] 32 \\
\hline 31/11 118/4 144/13 & 143/23 144/14 145/13 & Runway 13 [1] & scenarios [2] 138 & seeking [6] 8/19 27/10 \\
\hline 162/3 163/21 1 & 146/5 147/5 14 & Runway 2 [7] 159/17 & 142/12 & 27/11 34/4 37/12 52/9 \\
\hline 165/16 & 147/15 148/7 149/21 & & & seem [2] 155/4 155/6 \\
\hline responses [4] 27/4 & 1 & 160/21 160/21 & 1 62/14 119/18 & emed [1] 48 \\
\hline 27/6 27/24 30/1 & \[
15
\] & \[
1
\] & & \[
\text { seen }\lceil 9] \text { 20/21 37/25 }
\] \\
\hline responsibilities [ & 160/3 163/10 163/13 & Runway 6/24 & 70/20 119/23 & 8/12 82/9 82/13 83/1 \\
\hline onsibility [3] & right-hand [1] 78/17 & 131/12 & es [1] & 102/20 145/6 163/20 \\
\hline responsibility [3]
\[
106 / 5112 / 25
\] & riç & S & duling [1] 67/ & 4] 27/9 70/5 \\
\hline responsible [2] 109/18 & river [2] 21/13 21/14 & & \begin{tabular}{l}
school [3] 54/ \\
157/10 160/19
\end{tabular} &  \\
\hline 54/23 & \begin{tabular}{l}
river [2] 21/13 21/14 \\
RMR [3] 1/22 168/6
\end{tabular} & SAAPA [10] 14/23
\[
14 / 25 \quad 15 / 4 \quad 15 / 1717
\] & 157/10 160/19 & selected [3] 45/1 45/6 86/17 \\
\hline  & \[
168 / 13
\] & 34/22 130/9 132/23 & en [3] 127/1 & electing [1] 142 \\
\hline & road [15] 25/10 & & 39/21 & election [7] 31/3 39/6 \\
\hline [3] & 35/12 134/23 134/23 & safety [7] 24/13 85/6 & screened [1] 50/5 & 6/14 64/12 66/2 69/20 \\
\hline & 135/9 135/18 135/22 & 92/4 100/9 101/15 & screening [3] 42/9 & 69/21 \\
\hline \begin{tabular}{l}
restructuring [1] 78/2 \\
results [1] 102/5
\end{tabular} & \[
\begin{array}{lll}
148 / 17 & 149 / 1 & 149 / 11 \\
149 / 15 & 150 / 11 & 151 / 2
\end{array}
\] & \[
\begin{aligned}
& \text { 160/1 160/9 } \\
& \text { said [16] } 9 / 1912 / 1
\end{aligned}
\] & \[
\begin{aligned}
& 42 / 1042 / 13 \\
& \text { screens [1] } 127 / 12
\end{aligned}
\] & \[
\begin{aligned}
& \text { selections [2] 68/1 } \\
& 69 / 25
\end{aligned}
\] \\
\hline
\end{tabular}

\section*{\begin{tabular}{l} 
S \\
\hline sell [2] 142/21 142/22
\end{tabular} \\ send [3] 37/10 48/24 \\ 58/7 \\ sending [2] 105/3 107/22 \\ sense [6] 52/22 56/18 \\ 98/19 111/22 129/16} 130/2
sensitive [1] 22/9
sensitivity [1] 153/18
sent [7] 27/1 30/5
30/10 30/15 30/17 97/8 165/9
sentiments [1] 99/6
separate [9] \(27 / 13\)
48/25 58/4 58/5 86/19
91/18 119/4 125/5
150/25
separated [1] 28/10
September [1] 83/6
September 30th [1]
83/6
series [1] 87/9
seriously [2] 98/9
122/24
serve [6] 9/9 15/11
83/22 115/25 117/24
144/4
served [1] 8/12
service [4] 9/15 40/25 49/3 71/18
services [9] 2/10 26/17 26/19 26/24 27/16
36/23 80/5 80/20 157/6
serving [1] 84/2
session [8] 68/18
68/25 69/7 69/9 69/20
70/5 115/10 119/3
sessions [2] 70/1 89/10
set [8] 29/11 29/24 42/14 57/2 65/1 98/4 125/11 143/2
sets [1] \(3 / 7\)
setting [4] 70/19 91/17
101/8 106/3
settle [1] 166/22
seven [4] 113/19 147/18 152/15 167/1
seven-year [1] 147/18
several [5] 4/16 10/6 111/19 131/2 134/5
several-day [1] 10/6
sewer [1] 154/23
shade [2] 69/21 70/1
shape [1] 17/3
share [11] 11/9 11/18
22/8 22/9 57/6 87/12
96/22 139/3 151/13
151/22 154/2
shared [1] 106/8
sharing [2] 84/21 154/20
she [2] 63/18 63/18

She's [1] 99/6
sheet [5] 4/17 32/18 39/22 132/14 164/18 shifting [1] 63/15 shops [1] 149/2 shoreline [2] 23/18 23/20
short [4] 4/17 28/4 31/9 106/14
short-listed [1] 31/9 short-term [1] 4/17
shortcut [1] 81/5 shorter [2] 159/16 160/5
should [36] 12/21
15/11 23/22 37/9 52/20 53/6 57/8 57/19 62/22 62/23 63/22 73/7 75/1 75/17 78/13 82/11 83/23 84/2 84/4 87/20 90/19 95/20 98/20
104/16 106/11 111/2 114/6 120/3 121/25
123/21 134/20 136/5 136/17 145/25 158/19 166/16
show [12] 10/4 10/8 11/4 11/13 16/16 16/25 55/4 135/15 147/21 149/18 153/7 154/9 showing [5] 10/22
130/10 137/17 137/21 137/24
shown [3] 130/13 131/9 137/12
shows [1] 129/11 sic [1] 162/19
sick [1] 9/1
side [14] 20/11 33/16
35/12 77/23 77/23
117/12 130/5 130/8
131/14 131/17 132/2
161/15 161/16 161/20
sided [4] 131/18
144/18 146/7 147/23
sides [2] 131/11 167/3
sightseeing [3] 132/3
132/9 132/25
sign [1] 37/6
signed [1] 32/24
signs [1] 42/20
similar [3] 34/19 130/7 132/22
similar-sized [1] 130/7
simple [1] 133/12
simplified [1] 86/25
simply [4] 134/1 136/9
148/9 153/22
since [11] 8/12 10/14
82/2 96/21 107/16 112/4 113/24 120/24 152/14 158/14 166/14 single [9] 86/19 94/19 101/24 131/18 136/18 140/6 144/18 146/7

147/23
single-sided [4]
131/18 144/18 146/7
147/23
Singletary [1] 127/5
sir [3] 110/8 138/4
143/19
sit [9] 13/8 53/24 86/21
108/22 114/16 123/4
124/5 148/14 165/22
site [11] 47/4 47/7
47/12 129/24 142/19
146/4 146/10 150/1
153/7 156/20 156/22
sites [3] 130/12 130/17
131/9
sits [1] 71/19
sitting [5] 12/3 38/11
108/15 108/24 140/2
situation [5] 16/3 40/2
75/2 94/23 108/4
situations [1] 34/19
six [6] 6/20 10/18
10/20 29/4 122/6
152/15
six-month [1] 6/20
size [3] 83/13 114/1 156/13
sized [1] 130/7
skimmed [1] 99/17
skipped [1] 32/12
skyrockets [1] 12/11
slide [9] 129/10 143/14
143/14 151/6 151/7
154/9 159/6 159/14
161/12
small [10] 6/6 32/11
132/1 132/3 132/6
132/13 132/16 133/6
149/11 151/14
smaller [2] 49/12
156/13
Smart [1] 122/23
smooth [1] 46/24
smoothly [1] 8/21 so [326]
solicit [2] 34/22 165/15
solicitation [4] 2/10
26/17 26/19 36/23
solid [2] 4/9 84/14
solidify [1] 119/1
some [63] 5/15 8/19
15/19 15/20 15/23 16/3
20/21 20/21 22/20
23/22 29/21 30/23
31/24 34/23 36/16 37/10 41/16 49/20 49/22 50/9 61/1 63/7 72/13 72/14 72/15 72/22 75/6 77/25 80/17 84/21 84/21 84/22 87/24 95/13 98/2 99/11 101/2 102/13 104/20 106/9 106/20 107/16 112/21 113/2 115/16

116/4 119/19 122/25 123/18 123/22 127/7 127/14 128/7 128/11 133/5 135/3 147/16 148/4 148/22 152/23 156/6 161/10 164/15
somebody [3] 57/3
115/20 132/8
somebody's [2] 33/14 165/9
someone [9] 33/11 42/20 50/1 53/25 70/5 81/6 107/20 117/14 123/10
something [24] 15/12
15/22 16/18 29/8 37/5
63/11 69/22 71/10
75/23 82/15 95/20
96/12 96/22 97/16
97/21 101/17 103/4 113/15 113/24 114/15 114/17 119/19 147/8 157/13
sometimes [6] 128/25
129/1 129/1 129/2 133/10 133/10
somewhat [3] 14/1 99/10 132/22
somewhere [4] 29/20 154/25 155/1 162/20
soon [6] 20/13 20/14
66/11 81/17 87/22 139/5
sooner [3] 60/11 67/5 103/17
sorry [8] 7/2 32/10 32/18 36/9 89/1 126/13 126/17 165/5
sort [11] 9/19 15/19 37/10 37/19 47/3 65/18 92/2 96/25 98/16 124/18 126/5
sorted [1] 65/17
sorting [1] 105/10
sorts [2] 86/18 86/24
sought [2] 49/8 79/24
sounds [3] 16/21
118/13 158/10
source [2] 138/10 141/9
south [14] 90/2 128/2
129/9 130/8 132/2
132/7 141/2 143/16
146/11 147/23 148/12
151/19 154/10 159/17
southern [1] 135/4
space [13] 129/19
134/25 135/22 140/5
141/4 150/23 160/6
160/20 160/24 161/2
161/5 161/11 161/23
speak [6] 14/15 45/25 65/4 78/18 126/18
128/22
speaking [3] 14/13

14/14 65/14
speaks [1] 27/15
special [11] 23/14
60/23 68/7 68/10 74/5
106/20 115/5 120/1
120/4 129/2 144/7
specialist [1] 27/11
specialized [1] 83/21
specializing [1] 27/12
specialty [1] \(27 / 17\)
specific [5] 21/5 25/2
59/18 111/20 155/10
specifically [11] \(26 / 25\)
27/1 31/1 68/20 68/24
70/8 71/22 107/15
113/6 114/19 160/2
specifics [2] 69/3 127/14
specified [1] 107/7
specifying [1] 114/1
speed [1] 50/7
spend [3] 54/12 153/14
154/2
spending [1] 114/20
spent [4] 15/15 47/13
87/10 88/7
spirit [1] 163/24
split [2] 26/23 152/6
spoken [1] 36/24
sport [1] 9/18
spot [2] 52/16 130/6
spots [3] 129/23 130/1
130/4
spouse [2] 54/11 55/5
spread [1] 138/1
springtime [1] 13/23
square [3] 154/21
155/3 156/15
ST [7] 1/1 1/5 1/15 1/15
1/23 1/24 168/4
St. [6] 12/20 28/16
28/18 33/4 44/5 149/24
St. Johns [1] 33/4
St. Johns County [5]
12/20 28/16 28/18 44/5 149/24
stadium [1] 12/4
staff [22] 2/7 5/24 5/25
7/11 74/3 91/20 91/20
101/22 107/7 107/9
107/16 107/19 108/7
110/19 115/18 118/15
125/7 126/7 126/9
127/3 127/6 133/18
stage [1] 126/3
stand [2] 3/18 3/22
standard [2] 21/19 110/2
standing [4] 85/11
87/17 91/8 92/7
standpoint [2] 38/17 94/6
stands [1] 37/24
start [16] 16/3 18/4
36/16 42/19 60/5 67/5

\section*{S}
start... [10] 67/5 79/7
87/22 119/18 139/5
142/10 148/2 148/6
152/4 164/16
started [5] 6/4 16/12 41/9 92/20 99/14
starting [2] 121/10 152/25
state [6] 54/14 70/9 74/3 140/24 142/6 168/3
stated [1] 110/25 statement [3] 29/10 37/10 164/4
statements [3] 4/4 4/13 92/9
states [1] 100/22 station [5] 149/16 149/23 150/1 150/10 150/16
status [2] 100/6 165/8 stay [2] \(8 / 1781 / 23\)
stenographic [1] 168/9 stenographically [1] 168/7
step [9] 35/23 39/2
48/14 48/19 48/21 50/19 102/9 118/7 165/11
stepped [2] 90/14 90/17
steps [2] 18/1 106/8
still [15] 7/1 7/3 11/14
15/18 52/17 79/17
89/15 98/24 138/22
143/8 147/7 148/17
153/3 160/7 161/21
stone [2] 12/3 125/11
stop [3] 20/6 138/20 138/21
stopped [1] 34/25
storefront [1] 133/13
strange [1] 127/21
strategic [1] \(3 / 8\)
strategize [1] 9/6
strategy [1] 6/14
street [3] 1/15 1/23 117/15
strength [1] 104/15
stretch [1] 148/20
strong [3] 38/15 47/1 105/3
stronger [2] 38/16 101/19
structural [1] 110/16
structure [6] 46/20
81/6 84/9 84/14 96/18 104/11
structured [2] 91/8 93/11
structures [3] 108/20 111/18 142/17
struggle [1] 133/2
struggling [1] 91/24

Stuart [2] 47/1 47/24 stuff [2] 72/18 123/9 style [3] 37/12 51/14 51/15
subject [8] 64/14 91/7 93/10 93/25 94/12
100/22 107/17 117/22
submit [1] 42/11
substantive [1] 73/6
substituted [1] 116/18 success [3] 9/9 10/16 11/20
successes [1] 10/14 successful [5] 39/6 44/1 78/6 78/7 103/15 such [6] 35/11 88/14 88/14 90/1 96/8 110/21 sufficient [1] 105/9 suggest [4] 5/16 76/6 120/16 123/7
suggested [6] 74/15 76/13 83/8 83/18 86/20 145/24
suggesting [2] 63/14 84/6
suggestion [4] 118/21 125/1 125/22 126/4
suggestion's [2] 119/2 119/13
suggestions [3] 68/5 90/22 121/8
Suite [1] 1/23
summarized [1] 32/7
summarizes [1] 110/13
summarizing [1] 31/25
summary [3] 38/4 40/5 152/7
summer [7] 22/15 22/18 36/16 42/24 151/16 151/22 152/3
summertime [1] 12/10 Sun [2] 16/12 16/13 Sun 'n Fun [2] 16/12 16/13
Sunday [1] 11/6
sundry [1] 8/9
Sunshine [20] 64/14
64/20 64/23 70/10 91/17 91/21 92/6 92/15 93/25 94/1 94/13 94/23 98/19 100/23 107/17 107/21 117/9 117/15 123/17 123/18
Sunshine Law [18] 64/14 64/20 64/23 70/10 91/17 91/21 92/6 92/15 93/25 94/1 94/13 94/23 98/19 100/23 117/9 117/15 123/17 123/18
sup [1] 77/22
super [1] 13/20
superior [1] 34/21
supplied [1] 80/13
supply [1] 77/23
support [5] 126/7
126/9 130/17 150/2 151/3
supposed [2] 149/16 163/25
sure [32] 7/22 8/21 22/6 30/11 30/18 32/20 34/15 35/25 39/12 44/25 50/21 61/12 61/13 64/24 70/11 71/8 72/7 79/23 91/11 94/25 104/11 107/1 108/8 109/6 111/4 115/7 131/24 146/5 149/10 159/15 161/24 166/2 surgery [2] 75/23 76/1 surplus [1] 6/15 suspend [1] 125/16 suspense [1] 6/16 sustainability [1] 82/21
sweeping [1] 111/15 system [3] 54/18 84/3 149/6

\section*{T}

T-Hangar [22] 2/12
48/1 124/24 126/23 127/9 129/8 129/15 130/2 130/19 133/23 135/25 137/6 137/19
138/3 140/10 141/3
146/6 151/12 152/12
159/2 161/2 161/6
T-hangars [18] 48/4
127/25 128/1 129/13 131/20 132/18 137/5
138/23 140/2 140/3
142/16 142/22 142/25
143/7 144/5 147/23 160/6 161/25
table [1] 164/1
take [38] 5/4 5/15 18/1
19/13 20/8 34/13 40/20 41/21 61/1 65/6 66/1
66/3 66/16 72/11 80/1
86/4 97/16 104/4 108/1
115/12 118/3 118/22
120/4 120/17 125/13
144/21 146/5 147/6
147/13 149/20 149/22
152/18 152/18 155/14 156/16 156/17 157/14 162/23
taken [5] 35/20 79/25 98/9 155/23 158/19 takes [2] 3/10 76/19 taking [6] 64/21 91/16 91/19 93/14 120/6 123/5
talk [18] 15/19 18/3
28/4 38/17 43/15 49/24
61/5 72/10 76/24
105/18 127/24 128/4
129/7 129/11 132/14

165/20 166/16 166/21 talked [14] 15/24 18/5 43/11 60/8 78/8 90/4 107/15 119/16 131/24 134/14 147/1 149/18 157/22 166/14
talking [19] 15/4 15/16 42/1 45/12 49/10 50/18 57/17 67/12 96/21
104/7 112/13 112/23
128/15 135/16 136/3
150/14 150/18 152/8
161/13
Tampa [1] 16/8
\(\operatorname{tap}[1]\) 76/21
tapping [1] 91/1
tasks [2] 87/18 87/18
taxi [5] 20/6 20/7 21/16
35/1 159/25
taxi-backs [1] 20/6
taxiing [1] 100/9
taxilane [3] 131/16 131/20 133/7
taxilanes [1] 140/3
taxiway [12] 6/3 6/10 20/4 20/10 20/14 21/6
129/18 129/24 131/12
131/19 148/8 160/22
Taxiway B [1] 6/3
Taxiway Bravo [2]
20/4 20/10
Taxiway Bravo's [1] 20/14
Taxiway D [2] 129/18
131/12
taxiways [1] 20/11
Teams [1] 65/1
tear [1] 145/14
technical [5] 99/13
99/20 99/22 100/17
127/7
technology [2] 65/3
70/22
tell [8] 136/18 139/12
139/22 140/14 155/11
162/11 162/13 164/9
telling [1] 139/10
tells [1] 95/7
temporary [1] 78/21
ten [3] 74/20 89/7
142/5
ten-minute [2] 74/20 89/7
tenant [2] 33/5 162/21
tenants [3] 34/18 99/1
102/4
tentative [1] 31/1
term [2] 4/17 124/11
terms [4] 43/8 65/14
82/12 160/14
terrible [1] 44/3
text [1] 127/19
than [37] 3/15 5/20
5/20 12/2 12/8 21/19
29/21 34/17 38/16

38/22 48/2 49/22 53/21 58/9 66/10 77/18 77/23 88/18 91/7 92/18 93/11 98/22 101/1 101/1 102/24 103/18 108/17 109/8 125/5 125/11 145/10 145/12 155/20 157/2 159/16 160/10 164/21
thank [35] 5/1 14/4
14/7 17/11 17/12 19/17 19/18 21/22 21/24 24/21 25/15 28/21 28/25 31/17 35/4 37/16 43/22 45/10 77/3 77/4
81/12 81/15 81/16 81/19 82/23 86/6 117/18 124/23 144/20 158/22 158/23 158/25
162/2 163/3 164/24
Thanks [2] 124/22 163/18

\section*{that [810]}
that's [136] 8/3 9/6 10/9 15/7 15/21 15/22 16/18 17/17 20/9 20/12 21/11 21/13 21/15 21/19 23/8 24/22 29/5 30/25 30/25 39/3 40/16 41/25 41/25 45/16 45/16 47/18 48/6 49/8 51/1 51/22 51/23 53/3 56/14 56/25 57/4 58/2 58/16 58/21 61/17 61/19 61/25 63/4 64/9 64/9 64/25 66/4 66/8 68/3 68/19 69/5 69/6 71/10 71/16 72/10 72/16 73/5 74/7 76/18 80/3 80/3 80/24 83/25 84/6 85/11 88/17 91/23 92/16 95/9 96/10 96/10 96/13 101/6 103/2 103/3 103/3 104/9 104/16 106/13 107/2 108/9 108/17 108/25 109/24 109/24 110/1 111/14 111/14 112/25 113/1 113/13 113/13 115/9 116/9 117/6 118/8 122/4 124/8 127/21 128/10 128/14 129/8 129/25 130/21 131/3 132/2 132/3 133/8 133/8 134/9 134/24 135/23 137/16 137/16 138/20 138/21 139/6 139/9 139/20 140/13 143/16 151/17 151/17 151/20 151/23 152/5 152/7 153/3
153/6 153/12 153/24 155/5 155/8 157/21
164/7 164/13 167/5 their [47] 4/15 4/15

\section*{\(T\)}
their... [45] 9/17 16/9 29/10 34/21 37/3 37/25 38/9 38/9 41/9 42/11 46/5 46/8 46/15 47/2 48/1 54/11 57/11 68/15 72/12 78/17 79/25 81/4 82/18 85/4 95/8 98/8 98/11 106/8 110/21 110/22 111/23 111/23 124/7 124/8 133/6 133/7 133/8 149/25 150/5 150/5 150/10 154/1 158/7 160/19 160/20
them [73] 3/15 12/5 12/6 15/12 16/2 16/20 27/7 27/8 27/15 28/1 28/10 28/11 28/16 30/16 30/22 30/23 33/13 37/1 37/11 37/13 39/18 41/23 49/10 49/24 50/2 50/10 50/10 50/11 51/10 52/25 53/1 53/13 53/16 53/18 53/19 54/21 55/11 55/14 56/4 64/22 65/7 65/8 72/15 73/1 76/24 87/12 90/21 100/16 101/22 102/21 103/18 107/2 111/14 111/22 112/9 112/9 115/13 115/14 115/14 117/5 118/10 118/25 120/15 124/22 133/10 135/15 138/10 142/22 143/8 144/22 165/10 165/11 165/20
themselves [2] 49/19 142/17
then [87] 7/4 9/2 21/6 21/17 22/17 22/19 25/6 27/21 28/12 28/15 31/14 31/20 33/9 38/18 40/15 49/14 50/1 50/8 55/14 58/16 59/23 60/12 60/17 61/5 63/8 63/8 63/10 64/1 64/2 65/16 67/24 67/25 68/10 69/4 69/8 70/7 74/18 74/22 78/15 86/21 93/20 93/24 94/22 95/18 95/22 97/13 100/7 100/10 103/4 105/18 106/7 106/16 112/16 117/14 119/11 119/23 120/11 120/20 120/20 121/25 122/1 122/3 122/9 122/10 128/12 129/22 130/1 130/3 131/15 131/18 133/9 139/2 139/10 145/3 148/11 149/23 151/16 151/25 152/16 156/18 157/24

161/4 161/12 164/2 164/13 166/17 166/24 theoretically [1] 144/15
there [120] 3/12 4/14 4/16 5/18 6/7 10/2 10/2 11/16 12/4 12/8 12/12 12/17 14/10 14/22 15/6 15/22 16/17 16/24 18/7 19/4 20/20 24/23 25/1 25/10 25/20 28/18 28/20 29/8 29/8 29/9 29/9 32/5 32/20 33/7 33/20 34/18 34/20 35/3 35/9 35/9 35/13 35/14 36/5 36/8 37/15 38/24 39/5 39/10 40/19 43/10 45/5 45/12 47/3 47/13 47/15 47/15 48/5 49/12 54/4 56/1 77/13 78/11 79/2 84/8 84/8 85/25 86/21 88/13 89/14 89/22 91/2 99/25 103/9 104/9 104/10 104/14 104/19 104/24 104/24 105/2 107/1 107/16 108/10 108/24 109/8 113/7 113/9 113/13 125/25 129/25 130/4 130/6 131/3 131/6 132/21 133/10 133/12 134/23 135/9 139/24 142/15 142/20 142/21 143/23 144/9 147/5 147/11 149/1 149/16 152/1 153/17 154/11 156/5 156/5 156/24 158/13 159/10 160/4 160/6 161/9
there'll [3] 106/16 106/21 111/5
there's [44] 6/6 15/13 16/15 18/6 18/7 23/11 24/13 27/13 33/8 33/9 33/11 35/23 37/14 37/14 38/24 45/17 46/4 49/11 49/13 69/22 84/21 88/3 92/5 100/24 120/19 123/6 129/14 129/19 130/12 130/13 131/2 133/1 138/1 142/15 147/7 151/2 155/18 155/25 158/4 159/16 160/16 160/25 161/9 162/18
thereabouts [1] 7/1 these [77] 4/13 4/24 38/8 38/14 38/25 40/3 41/23 42/4 45/13 45/24 46/3 46/9 49/16 50/4 51/3 51/19 52/23 54/13 59/13 59/21 60/6 60/6 61/13 74/16 82/14 82/19 86/11 88/15 90/12 90/12 90/14

90/16 91/5 91/5 91/15 91/15 91/16 92/3 92/13 93/10 94/16 96/13 97/5 97/19 97/23 98/4 98/24 99/14 102/17 103/6 103/17 112/1 112/14 113/24 115/2 115/24 115/25 116/2 116/10 117/21 118/8 120/13 123/7 123/14 123/23 124/2 124/13 125/7 129/23 130/13 130/14 136/5 137/15 142/12 144/17 146/20 160/1 they [123] 3/22 6/8 12/5 16/9 20/6 20/7 20/8 21/13 21/14 22/18 28/3 29/10 30/5 30/15 30/17 32/15 33/12 37/1 37/2 37/4 37/5 38/15 39/1 39/1 39/25 40/3 42/7 42/12 42/16 42/17 43/1 43/8 43/16 43/17 44/9 45/4 45/21 46/8 46/15 47/1 47/5 48/1 48/4 48/6 49/15 49/24 49/25 51/6 51/12 54/19 55/2 60/8 60/9 60/10 60/16 70/20 71/1 71/2 72/12 72/20 73/2 73/2 73/13 73/15 73/20 75/17 75/22 75/22 79/4 79/5 79/11 80/1 82/11 82/12 90/22 90/24 90/24 92/10 92/10 94/13 95/16 98/16 98/16 99/12 99/12 100/20 101/24 101/25 102/6 102/19 103/7 103/8 103/20 103/24 105/5 107/25 110/20 111/12 112/6 112/6 112/7 113/16 117/4 120/17 123/8 123/21 123/24 124/5 124/7 126/12 129/23 131/10 131/10 133/4 150/6 158/9 160/20 160/22 162/12 163/9 163/13 165/10 165/10
They'd [1] 143/9 they'Il [3] 3/18 102/5 102/5
they're [35] 4/14 34/3 42/15 42/17 42/22 43/1 43/15 46/4 47/4 50/20 57/10 60/7 72/21 72/25 73/22 74/5 84/10 94/12 98/10 98/10 98/11 100/25 102/8 107/23 112/2 115/3 129/16 133/11 139/1 141/17 153/22 153/23 153/24 154/3 156/10
they've [6] 16/1 60/2

123/12 125/25 130/3 158/7
thing [28] 5/14 5/15
10/9 16/15 17/1 19/13 20/3 30/2 34/13 54/7 61/9 61/19 65/5 65/20 82/9 85/5 92/19 97/13 101/24 108/14 108/15 117/13 118/11 125/8 134/22 136/4 139/23 149/13
things [33] 8/21 9/20 15/14 16/3 16/10 17/21 19/15 37/8 47/4 56/19 57/2 58/21 68/25 74/16 82/6 86/18 96/8 97/3 98/6 104/8 107/1 112/4 113/14 122/25 132/9 144/8 154/23 155/19 156/3 157/4 157/21 160/25 161/10
think [174]
thinkable [1] 138/9 thinking [11] 42/1
75/19 79/17 87/10 90/4 90/5 92/16 117/21 119/15 153/15 153/17 thinks [4] 52/10 63/18 105/5 114/6
third [5] 38/19 38/21 43/18 45/1 99/17
this [195]
thoroughly [1] 145/25 those [57] 3/15 3/20 4/18 6/18 7/25 16/6 17/21 27/1 27/9 30/3 32/23 39/7 40/14 40/23 41/3 42/15 49/13 50/6 60/14 63/15 65/25 68/12 72/17 73/3 73/7 74/18 83/19 85/22 86/2 86/5 86/18 86/18 86/21 86/24 86/24 87/1 107/1 108/15 108/23 111/18 113/11 115/12 129/19 132/17 138/2 139/5 141/15 142/1 145/20 145/25 146/22 147/21 156/15 158/18 160/3 160/23 166/12
though [6] 12/7 43/25
75/10 144/10 144/23 165/23
thought [15] 29/5 29/15 45/25 55/10 72/6 80/25 88/25 89/22 91/9 96/11 98/23 99/8 107/10 131/25 138/8 thoughts [10] 52/9 57/6 84/25 85/2 86/4 86/8 87/3 91/23 96/20 117/17
thoughts/concerns/qu
estions [1] 86/4
three [66] 3/12 6/14

6/16 6/25 7/19 7/25 15/2 16/7 32/8 32/8 38/3 38/8 38/14 38/25 39/7 40/3 40/12 40/14 40/24 41/3 41/20 42/4 42/25 45/19 45/24 48/23 49/19 50/6 51/19 52/14 52/23 53/10 53/13 56/4 56/11 57/7 59/21 60/6 60/8 60/18 61/1 64/21 65/6 65/25 67/22 68/16 75/3 75/7 79/11 105/7 105/15 107/13 108/14 109/11 109/13 119/20 124/6 127/7 127/15 128/6 130/12 130/13 137/23 144/18 144/18 167/5 through [42] 3/11 33/10 35/3 42/12 49/16 49/17 52/15 53/4 53/19 64/12 65/7 65/11 84/4 87/11 89/16 89/25 94/20 96/7 97/19 98/16 99/16 99/17 99/25 105/10 111/13 114/19 115/12 115/13 115/13 118/23 123/9 124/6 124/9 125/18 127/23 133/6 135/2 142/12 150/6 151/8 152/9 155/9
throw [1] 67/19 throwing [2] 71/13 72/8
ticket [1] 10/19
tier [1] 72/1
time [48] 4/13 5/15 6/5 9/5 14/2 15/16 20/22 22/20 24/11 36/16 39/8 40/17 40/20 41/10 42/8 44/16 44/22 45/15 48/12 58/13 61/1 66/1 66/3 75/6 79/25 80/18 82/10 87/1 87/10 88/8 88/10 89/7 89/25 91/20 98/6 99/17 104/19 105/17 107/20 112/13 115/13 118/22 121/22 125/15 126/21 133/1 147/16 164/9
time-sappers [1] 88/10 timeline [1] 62/2 timely [3] 52/21 107/3 123/15
timeout [1] 38/1 times [2] 8/18 144/9 timing [2] 22/20 25/8 today [19] 12/15 15/1 19/22 24/15 31/23 40/11 51/18 51/23 76/22 76/25 87/23 89/15 97/17 114/14 122/12 128/9 129/6 134/2 148/5
\begin{tabular}{|l|l}
\hline \(\mathbf{T}\) & tr \\
\hline together [8] 8/19 14/1 \\
ty
\end{tabular}

62/8 71/12 82/8 103/14 130/13 156/4
told [2] 78/11 152/24
tongue [2] 10/10 11/10
too [11] 11/13 35/2 44/19 44/21 49/23 68/4 72/10 73/11 88/3 121/25 143/14
took [3] 10/15 43/11 94/15
top [13] 10/1 29/19 32/8 40/6 40/15 49/14 53/2 53/6 101/10 106/22 140/10 146/7 146/9
topic [2] 92/3 159/1
topics [1] 90/17
Topp [3] 14/23 14/23 14/25
total [10] 4/7 4/8 7/2 23/5 31/6 130/20 137/6 137/8 137/21 151/12
totally [3] 37/22 39/8 79/25
touch [3] 8/17 147/14 165/19
tough [2] 39/21 45/11
touring [1] 47/8
Tourist [1] 95/14
tower [1] 20/2
town [1] 51/14
track [2] 64/23 65/6
tracks [1] 161/16
traditional [1] 138/13
Traditionally [1]
138/20
traffic [5] 19/23 20/1
20/3 20/13 21/20
transaction [1] 109/18 transactions [1] 109/19
transcript [2] 3/9 168/8
transition [1] 21/14 transparency [1] 101/16
traveling [1] 86/10 treasurer [9] 1/11 4/1 109/12 109/12 109/15 109/17 109/22 109/23 142/7
treasurer's [1] 5/5 tree [16] 131/3 139/23 140/6 140/6 140/7 140/10 140/18 141/1 141/6 145/15 145/18 146/1 147/2 147/4 147/7 147/14
trees [2] 140/4 141/3 tremendous [1] 10/16 tremendously [1] 15/8 tried [2] 140/8 162/19 true [4] 108/18 108/18 164/11 168/8
truthful [1] 164/2 try [6] 10/7 13/7 15/8 49/23 62/1 134/18 trying [17] 37/8 52/21 65/13 65/21 67/22 75/10 76/2 105/11 108/19 148/12 148/22 149/5 149/9 150/19 150/19 150/24 159/13 TSA [2] 17/21 19/13 tsunami [1] 77/25 turn [2] 134/24 148/21 turned [2] 11/14 153/13
turning [1] 75/18 TV [1] 127/12
tweaks [4] 25/2 115/17 115/20 120/19
twice [1] 99/17
two [51] 3/7 3/7 11/16 26/23 27/9 27/13 32/12 32/14 32/23 38/14 38/16 40/7 41/21 45/7 46/3 49/8 49/14 53/2 56/4 58/9 58/21 59/6 61/17 62/17 66/17 97/3 106/19 108/14 114/7 122/6 122/7 128/23 129/1 129/14 129/23 130/17 135/12 135/12 135/14 135/20 145/6 145/21 146/8 148/6 152/14 152/16 153/1 159/22 160/1 162/13 167/5
two-pronged [1] 41/21 two-year [2] 106/19 153/1
type [4] 74/16 83/21
155/24 156/2
types [3] 80/11 83/19 97/5
typical [1] 156/9
typically [4] 70/2 74/13 74/15 82/15

\section*{U}

U-turn [1] 148/21
U.S [2] 93/1 156/24
U.S. [10] 132/12 133/5 147/25 148/1 148/16 148/21 149/11 150/8 161/14 161/15
U.S. 1 [10] 132/12

133/5 147/25 148/1 148/16 148/21 149/11 150/8 161/14 161/15
Uh [4] 30/8 51/24 52/1
71/6
Uh-huh [4] 30/8 51/24
52/1 71/6
ultimately [1] 64/18 un [1] 115/19 unanticipated [1] 115/19
under [14] 34/13 35/20 \(\begin{aligned} & 7 / 15 \text { 89/7 }\end{aligned}\)
46/14 46/18 59/7 69/17 69/18 74/3 92/15 117/8 130/1 138/8 143/1 158/12
understand [15] 60/1
71/7 80/10 80/14 85/24 97/1 99/21 103/22
105/11 107/17 118/13 128/18 155/21 155/25 164/5
understanding [6] 82/2 89/17 139/18 143/12 154/22 158/12 undertake [1] 72/25 undertakes [2] 87/17 92/12
underway [2] 80/9 106/12
unengaged [1] 89/12 unfenced [3] 24/15 24/17 24/19
unfortunate [1] 104/21 uniforms [1] 16/9 union [1] 70/4 unit [6] 130/19 132/23 136/18 137/19 140/10 146/6
units [11] 129/17
130/13 130/22 135/11 137/15 142/3 142/4 153/3 156/11 156/14 161/3
Unless [1] 33/12
unlike [1] 46/24
unlikely [1] 76/21 unrelated [1] 47/10 until [9] 4/24 9/10 42/24 58/13 62/17 68/19 78/14 79/7 79/7 unused [1] 145/11 up [61] 6/21 9/20 10/9 15/20 16/20 18/8 19/3 21/12 30/25 30/25 31/22 32/24 37/6 43/25 48/16 65/1 66/5 68/9 72/5 79/25 80/21 83/2 89/13 89/16 89/24 90/14 90/17 91/17 97/4 98/4 101/8 102/9 106/3 109/1 111/10 113/16 117/19 118/16 124/15 125/13 125/17 126/19 129/13 137/5 139/22 140/13 149/16 150/10 154/1 155/1 155/5 155/8 156/14 156/16 156/17 156/22 159/6 160/6 161/7 161/10 164/3
upcoming [4] 22/7 22/7 85/20 151/9 update [1] 29/1
updated [1] 86/22
updates [4] 2/8 7/13
upon [3] 78/4 82/16 126/2
urge [1] 90/23
us [57] 12/22 16/18
17/9 20/3 23/6 28/5
29/16 29/25 30/10
33/13 40/11 52/15 53/10 53/20 54/21 63/14 72/10 74/20 76/19 80/9 81/6 84/4 85/23 86/3 96/15 101/14 101/17 101/19 101/23 102/5 103/8 103/10 112/15 115/15 127/13 128/22 129/3 132/6 134/17 135/12 135/24 136/1 136/18 138/14 139/10 139/12 139/17 139/19 139/25 140/14 142/11 146/11
146/19 147/16 152/24 164/12 164/22
usable [1] 159/18 use [23] 9/17 15/21 33/20 59/12 63/19 83/20 88/8 95/11 97/22 113/18 116/15 116/21 123/22 127/13 127/17 130/19 144/16 144/24 156/7 156/8 158/14 160/19 162/1
used [14] 16/8 16/20 29/6 29/6 79/5 82/12 126/8 129/20 144/6 144/14 145/1 145/1 149/8 149/9
useful [5] 3/12 91/5 157/8 159/5 159/19
user [1] 157/16
users [1] 99/1
uses [4] 150/22 156/1 157/25 158/13
using [2] 119/8 138/11
Usually [2] 20/5 51/16
utilities [1] 83/11
utility [1] 83/22
utilize [1] 135/21
utilized [1] 144/5
V
value [2] 155/11
163/19
variable [1] 131/23
variety [1] 44/18 various [5] 8/9 80/11 84/23 86/17 108/2
vehicles [1] 144/13
venues [1] 10/23
version [3] 97/9 116/15
120/13
versions [2] 115/8 116/11
versus [1] 112/4
very [44] 3/11 3/11

15/18 29/15 34/12
38/15 39/18 40/5 40/6 43/1 44/11 44/12 46/4 46/21 49/7 51/1 66/11 73/6 82/17 83/2 83/3 83/3 87/22 88/19 94/2 99/6 99/7 101/14 103/3 105/12 107/2 107/18 110/10 111/2 116/22 117/3 127/23 128/14 132/1 132/23 133/6 145/17 149/13 155/6 vetted [3] 40/4 45/14 125/24
VFR [2] 21/6 21/18 via [1] 30/5
vicinity [1] 155/1
video [10] 38/12 38/13 38/17 49/18 50/20 53/14 53/15 65/2 70/19 125/12
videoconferencing [1] 65/11
view [19] 34/22 34/23 37/2 37/3 37/14 80/4 80/16 83/17 83/21 84/10 87/14 87/20 88/11 104/25 105/16 112/10 124/19 124/20 124/21
viewpoint [1] 98/11 viewpoints [1] 98/16 views [1] 106/8
violation [1] 117/15
virtual [4] 40/14 52/25
60/10 61/20
virtually [2] 39/24
45/17
vis [2] 91/3 91/3
vision [1] 101/5
visit [3] 15/21 46/25 47/9
Visitor's [1] 95/15
visual [1] 21/18
visualization [1] 159/7
vital [3] 65/23 102/17
103/16
voice [1] 103/8
Volato [1] 166/21
Volato's [1] 163/21 volunteer [1] 109/23
vote [6] 50/11 64/2 111/8 114/17 118/24 120/5
voted [1] 49/1

\section*{W}
wait [1] 78/14
waiting [4] 4/14 33/12
133/10 147/18
walk [3] 117/14 133/6
145/3
walked [1] 15/17
want [113] 6/13 7/18
9/5 9/19 16/6 16/16

\section*{w}
want... [107] 23/9 28/3 28/3 37/13 41/7 41/12 42/23 43/1 44/3 45/22 47/25 48/18 48/22 49/2 51/12 51/12 51/19 52/16 53/5 53/12 54/16 55/20 57/5 60/9 68/17 69/3 69/14 69/15 70/9 72/4 72/13 72/14 72/15 72/16 72/21 72/24 75/4 76/13 82/24 84/24 85/3 86/1 87/6 91/10 93/9 97/10 102/13 102/19 102/19 103/13 105/24 108/1 112/13 112/14 113/1 113/2 114/15 115/21 115/25 116/25 117/1 117/13 119/3 119/5 122/22 124/3 124/3 125/9 125/12 127/12 128/19 128/19 128/22 129/3 129/11 130/11 131/6 131/8 134/17 135/24 136/1 136/15 136/16 139/3 139/13 139/17 139/22 140/8 144/25 150/6 152/24 153/4 153/5 154/3 154/7 154/24 155/15 155/20 155/23 156/6 157/3 157/11 157/13 161/14 162/14 163/20 164/8
wanted [20] 7/9 16/15 37/6 40/7 43/16 44/15 46/13 58/16 77/6 85/1 85/18 95/13 97/23 102/12 102/23 102/24 130/24 131/23 132/6 147/21
wanting [3] 41/5 41/12 65/24
wants [8] 17/2 31/8 31/9 38/18 51/16 63/19 100/25 150/9
war [1] 156/25
was [137] \(3 / 98 / 12\) 9/25 10/1 10/21 14/13 14/14 17/7 17/8 19/4 20/17 21/25 23/14 23/15 24/10 24/11 27/1 29/5 29/8 29/9 29/12 29/18 29/20 29/20 29/21 32/5 34/20 35/2 37/5 37/18 38/6 38/7 38/16 39/5 39/15 40/8 40/9 40/9 43/7 43/13 43/13 43/20 44/21 45/5 45/6 45/6 46/9 47/9 47/10 47/12 47/12 49/17 53/23 54/4 54/10 54/25 55/1 55/6 55/9 55/17 56/5 56/5 56/7 56/8 58/19 58/22 58/25

59/3 59/5 60/17 62/21 63/25 64/13 64/15 71/4 78/11 79/2 83/8 83/8 85/7 85/9 86/9 89/5 89/12 90/3 90/5 90/7 90/8 92/19 96/19 96/21 97/1 98/4 100/3 100/12 100/13 104/7 104/19 104/19 105/24 112/5 113/5 119/15 120/25 121/3 121/12 121/14 129/20 129/21 129/21 130/24 130/25 131/24 131/24 131/25 131/25 133/12 134/23 134/25 139/23 139/24 140/11 140/11 140/23 141/6 141/6 144/11 145/1 145/1 146/17 153/21 159/6 160/5 160/21 163/1 164/22 168/7 wasn't [4] 29/9 45/1 54/20 121/23 wasted [1] 134/25 water [1] 154/23 way [66] 1/4 4/21 6/21 11/10 15/20 17/3 20/10 28/6 32/5 33/7 33/11 35/13 37/9 40/22 44/19 46/8 47/24 51/4 56/21 70/21 80/4 84/9 86/23 87/24 88/3 88/17 89/11 90/20 91/9 91/16 92/8 92/16 92/18 93/8 93/11 94/6 96/16 98/6 100/21 104/22 111/24 112/1 113/13 113/15 115/6 117/21 118/8 118/9 118/25 121/10 122/3 123/6 124/1 128/7 128/12 133/7 135/1 148/1 148/5 148/15 148/16 149/10 149/19 149/22 150/6 152/20 ways [3] 41/19 94/1 160/12
we [547]
we'd [11] 33/19 56/11 60/21 62/16 70/21 105/21 118/15 120/9 146/20 156/25 165/21 we'll [28] 3/3 5/22 5/25 7/14 25/6 25/16 27/6 27/25 31/5 31/13 31/14 60/13 61/2 61/2 70/25 74/14 81/17 101/18 106/14 113/25 119/23 122/5 129/4 136/10 140/14 147/6 147/11 148/2
we're [93] 5/18 15/3 17/11 20/15 31/6 31/11 33/5 41/14 42/22 43/10 49/1 50/18 52/21 56/24 67/8 67/12 68/11 70/17

71/7 71/9 71/9 71/11 71/17 72/8 72/8 74/12 77/25 79/13 83/13 83/17 84/1 88/1 101/10 101/10 104/23 105/10 113/12 113/22 113/24 114/9 114/14 114/18 114/18 114/20 115/1 116/5 118/11 120/4 120/21 121/10 122/11 124/23 126/6 126/8 127/1 127/2 127/11 127/14 127/19 127/20 127/22 128/3 129/5 129/7 129/14 134/13 135/16 137/17 137/17 137/18 137/21 139/10 139/15 139/15 139/20 140/9 145/8 147/19 148/22 149/5 149/9 150/14 150/18 150/19 150/19 150/24 151/10 153/7 161/13 162/24 163/5 164/22 166/22
we've [15] 10/14 10/16 17/5 36/22 45/19 50/20 72/3 77/17 89/18 118/14 119/16 145/15 148/12 152/8 152/13 weakness [2] 83/7 83/12

\section*{weaknesses [3]}

104/15 106/17 106/21
wear [1] 78/10
wearing [2] 127/20 127/20
week [13] 66/6 66/11 66/13 66/22 66/24 66/25 68/8 75/13 76/8 76/16 79/11 79/11 86/10
week's [1] 68/9 week-ish [1] 66/24 weekend [4] 54/13 85/1 91/24 96/19
weeks [7] 61/17 62/17 65/18 66/17 111/19 128/7 167/5
weigh [2] 140/18 159/15
welcome [7] 7/15 10/6 19/23 20/20 83/1 101/1 108/22
well [73] \(5 / 135 / 18\) 8/14 12/6 14/12 16/11 18/3 18/22 18/23 19/8 23/3 27/24 28/17 30/24 34/12 39/18 39/21 40/5 41/5 41/22 48/15 50/14 51/1 52/18 53/22 54/11 55/2 57/24 59/16 61/17 61/19 62/4 62/25 64/4 68/7 70/14 75/21 75/25 77/15 78/7 78/20 83/10 85/5 87/8 88/9 92/5

92/5 99/7 104/6 105/14 106/7 111/2 112/20 113/2 116/22 117/10 121/8 123/25 134/20 135/19 137/10 137/12 137/20 139/6 145/20 146/9 146/20 147/25 152/2 153/16 162/14 165/21 166/17
went [4] 55/1 92/20 93/6 99/25
were [39] 3/12 10/18 11/12 15/4 15/16 29/3 30/5 30/17 31/25 32/14 38/4 38/4 38/8 39/1 39/1 40/4 40/12 40/23 41/11 42/1 42/1 42/7 45/19 48/2 48/22 50/5 54/7 54/11 55/10 59/6 60/16 64/12 83/7 87/18 89/14 89/15 97/2 107/25 134/12
weren't [3] 30/15 37/1 41/17
what [152] \(8 / 14\) 12/1 16/17 17/16 18/1 18/12 19/3 19/8 21/4 23/6 23/7 23/13 23/21 24/9 29/6 29/10 29/18 30/21 31/6 31/11 34/1 34/2 34/15 35/8 37/3 39/15 39/22 40/13 41/22 41/25 42/12 46/15 46/15 48/2 48/8 48/18 48/20 49/7 52/5 52/9 58/6 58/9 58/16 59/10 61/8 62/17 64/11 71/22 71/23 72/11 72/21 72/22 73/7 73/19 74/13 74/16 75/19 76/2 76/18 77/12 77/12 79/9 80/24 81/2 82/4 82/5 82/6 82/7 82/11 88/17 90/17 91/23 96/10 96/11 99/11 100/5 100/5 101/3 102/1 103/3 103/13 103/13 103/22 104/7 105/4 105/11 108/2 108/2 108/19 110/11 112/25 114/8 114/25 115/2 117/20 120/20 120/20 127/19 128/4 128/9 128/10 128/12 128/12 128/14 129/11 129/14 129/25 130/10 135/16 136/17 137/4 137/5 138/5 139/12 139/16 139/18 140/23 141/8 143/16 143/23 143/23 144/3 145/19 145/21 147/17 149/13 152/23 153/8 153/15 153/21 154/15 155/11 155/22 156/3 156/4 156/20 158/12

158/13 158/17 160/14 164/5 164/6 164/8 164/10 164/13 164/16 164/21 165/8 165/11 166/2 166/2 166/17 what's [13] 8/17 11/6 16/22 30/21 38/22 47/14 48/14 69/20 70/14 128/12 128/16 137/24 152/8
whatever [30] 17/10 18/9 41/13 42/24 50/17 54/18 55/6 56/16 65/18 72/25 74/1 74/22 75/24 79/12 90/20 90/21 90/25 91/1 91/2 91/3 92/11 94/21 100/10 129/3 134/6 138/10 140/14 146/18 154/6 157/2
when [39] 9/1 12/5 21/12 25/9 29/25 33/16 42/7 42/18 42/21 43/24 47/9 48/3 55/2 56/4 60/16 64/11 65/10 65/15 68/16 82/5 89/23 94/3 94/3 99/14 102/12 103/1 105/10 109/10 112/22 118/16 126/18 132/24 135/1 140/19 141/25 145/1 149/15 153/12 156/10
where [41] 8/23 8/23 23/23 24/16 31/25 32/18 34/20 40/11 43/20 44/15 50/20 51/15 68/18 75/2 88/19 94/23 98/1 101/5 103/24 106/19 113/15 118/13 118/20 129/9 130/6 132/3 132/3 133/4 134/24 138/20 138/21 139/9 140/2 147/2 148/14 149/14 149/21 154/10 160/18 161/12 161/20
wherever [1] 120/12 whether [16] 37/21 37/22 61/13 79/24 83/20 90/17 90/18 90/19 93/20 115/18 120/5 131/25 142/1 149/18 156/2 156/25 which [38] 9/11 29/4 29/21 32/14 33/6 38/19 41/1 43/10 47/12 58/9 58/25 59/3 59/3 59/5 59/12 67/10 68/16 78/9 82/20 83/8 90/8 91/4 94/5 97/13 98/17 124/21 127/13 129/22 132/23 142/2 149/8 150/21 150/22 151/5 151/10 152/3 163/25 164/22
\begin{tabular}{|c|c|c|c|c|}
\hline W & 132/13 142/18 & 13/24 14/4 14/9 14/24 & 115/9 147/10 148/9 & \\
\hline while [11] 3/10 14/13 & woman [1] 78/18 & 16/8 17/14 17/17 1 & 150/13 154/22 & \\
\hline 14/14 47/12 49/19 & won [3] 140/22 140/23 & 18/15 18/17 18/25 & York [4] 43/3 43/19 & \\
\hline 79/15 106/14 118/11 & 140/24 & 20/24 21/24 22/24 & 46/24 49/21 & \\
\hline 123/5 123/16 153/16 & won't [4] 44/5 63/1 & 23/11 26/20 32/13 & you [584] & \\
\hline white [1] 45/19 & 119/10 119/17 & 32/19 32/21 36/1 42/6 & you'd [9] & \\
\hline who [30] 7/19 8/1 8/7 & wonderful [3] 10/5 & 42/9 43/22 44/10 44/10 & 51/12 55/20 & \\
\hline 9/17 27/2 28/2 28/3 & 11/4 13/14 & 45/3 45/3 45/3 45/9 & 154/19 154/21 160/5 & \\
\hline 28/3 30/20 30/20 30/21 & wondering [2] 90/12 & 48/8 50/14 50/14 51/11 & 160/15 & \\
\hline 33/12 38/19 39/9 40/19 & 90/15 & 52/7 54/1 55/18 56/1 & you'll [6] & \\
\hline 41/13 50/12 55/19 & word [3] 46/12 114/22 & 56/23 58/2 58/5 60/6 & 97/21 159/25 160/3 & \\
\hline 58/14 63/22 78/12 95/7 & 129/4 & 62/9 62/12 62/15 66/15 & 160/7 & \\
\hline 115/24 116/5 124/4 & words [1] 22/11 & 66/19 67/16 69/ & you're [47] & \\
\hline 124/13 127/8 144/4 & work [48] 4/15 4/25 & 70/25 72/7 73/4 73/24 & 36/22 41/5 45/18 53/25 & \\
\hline 155/15 161/23 & 6/5 6/6 6/8 8/18 8/18 & 74/8 74/11 75/14 76/7 & 58/18 64/7 64/22 65/6 & \\
\hline who's [4] 31/3 41/8 & 16/2 20/12 22/19 31/9 & 77/24 77/24 78/23 98/2 & 65/10 65/11 65/13 & \\
\hline 63/2 154/22 & 32/1 34/2 36/16 45/15 & 108/5 111/24 114/21 & 65/21 67/14 72/18 & \\
\hline whoever [3] 13/6 79/24 & 46/8 48/11 58/17 60/3 & 117/19 119/21 120/16 & 75/10 79/15 83/1 & \\
\hline 133/20 & 60/14 61/2 62/1 62/13 & 121/3 121/12 122/9 & 107/22 117/10 123/3 & \\
\hline whole [3] 90/2 90/8 & 64/2 70/25 71/2 74/9 & 127/17 134/20 135/7 & 123/5 125/2 128/11 & \\
\hline 134/21 & 74/14 75/3 89/3 89/9 & 135/17 135/17 136/24 & 132/16 136/4 136/21 & \\
\hline why [20] 8/4 11/9 & 89/25 98/18 101/25 & 137/15 137/17 141/15 & 138/5 138/6 138/6 & \\
\hline 24/23 44/9 44/25 47/18 & 102/2 103/14 110/11 & 145/9 147/5 155/18 & 139/10 140/2 146/25 & \\
\hline 72/17 76/17 104/2 & 114/16 115/3 115/10 & 156/12 156/19 157/15 & 152/11 152/19 152/19 & \\
\hline 104/2 108/25 109/15 & 9/3 124/10 128/24 & 157/15 157/17 157/23 & 152/21 153/1 156/10 & \\
\hline 123/2 131/10 132/20 & 150/24 153/18 153/19 & 158/10 166/7 & 161/3 161/4 161/17 & \\
\hline 134/22 140/2 142/10 & 158 & year [28] 4/10 8/5 8/7 & 164/1 164/6 164/10 & \\
\hline 159/15 161/19 & worked [9] 8/2 16/11 & 9/24 11/14 11/23 36/14 & 164/13 & \\
\hline wife [1] \(43 / 15\) & 26/22 26/23 72/3 89/15 & 92/17 106/19 106/25 & you've [11] 37/25 & \\
\hline will [60] 4/21 5/4 6/7 & 93/2 116/22 121/19 & 108/11 112/16 121/13 & 55/19 58/18 123/19 & \\
\hline 7/21 9/9 24/14 24/19 & working [12] 9/13 & 129/13 131/3 141/1 & 124/1 124/18 125/11 & \\
\hline 24/24 26/20 27/24 & 11/22 41/3 47/18 47/19 & 141/16 141/18 147/18 & 125/14 148/3 161/20 & \\
\hline 30/16 30/20 30/21 & 62/10 90/25 92/20 & 151/9 151/11 151/21 & 66/14 & \\
\hline 30/21 30/22 30/22 & 115/12 117/6 127/6 & 152/2 152/18 153/1 & you-all [1] 126/1 & \\
\hline 36/15 40/20 40/21 44/5 & 127/9 & 154/16 154/21 154/22 & your [40] 9/8 11/20 & \\
\hline 58/8 60/13 60/20 60/20 & works [3] 76/16 76/25 & years [9] 11/12 83/10 & 11/20 24/3 34/14 50/1 & \\
\hline 60/21 60/25 61/7 68/13 & 119/10 & 83/11 117/7 127/7 & 50/2 54/3 57/4 57/6 & \\
\hline 72/7 73/2 73/11 82/5 & workshop [8] 3/8 & 140/21 152/16 156/2 & 58/19 59/23 62/14 & \\
\hline 82/20 85/5 85/21 90/1 & 114/15 114/18 115/5 & 157/22 & 64/15 65/3 75/16 84/13 & \\
\hline 91/12 91/16 91/16 92/5 & 115/21 119/23 120/1 & Yep [1] 13/2 & 84/16 86/3 94/2 105/1 & \\
\hline 92/6 92/6 101/1 102/6 & 120 & yes [73] 14/11 21/23 & 105/16 109/7 110/6 & \\
\hline 104/4 112/3 120/20 & world [1] 78/2 & 25/9 27/13 27/20 28/18 & 117/2 123/22 124/18 & \\
\hline 123/14 124/10 124/19 & worried [1] 88/1 & 30/4 31/16 32/9 32/15 & 124/20 124/21 125/8 & \\
\hline 127/9 136/7 136/11 & worth [5] 49/10 64/11 & 32/16 32/18 32/23 & 125/17 127/9 129/17 & \\
\hline 138/7 138/8 139/21 & 99/3 112/20 138/22 & 39/17 39/20 42/16 & 139/16 140/9 140/16 & \\
\hline 142/2 150/10 152/25 & worthwhile [3] 98/25 & 42/25 43/17 50/13 & 143/9 153/5 156/9 & \\
\hline 166/17 & 100/8 145/18 & 51/25 57/22 58/24 60/2 & 157/11 & \\
\hline Willie [4] 10/25 11/11 & would [222] & 64/6 66/8 67/4 68/23 & yours [2] 121/25 154/2 & \\
\hline 11/11 11/14 & wouldn't [7] 65/12 & 73/5 73/8 73/17 73/21 & yourself [3] 12/20 & \\
\hline willing [4] 29/12 38/9 & 68/19 100/20 107/24 & 74/2 74/25 77/3 78/22 & 109/21 110/1 & \\
\hline 43/1 60/7 & wrapped [1] 163/1 & 96/24 98/19 101/9 & Z & \\
\hline win [1] 141/7 & write [1] 42/16 & 114/24 121/5 121/19 & zero [1] 4/19 & \\
\hline wing [1] 162/6 & written [2] 100/21 & 122/16 132/15 132/19 & zone [1] 131/14 & \\
\hline winter [1] 12/7 & written [2] 100/21 & \[
\begin{aligned}
& 122 / 16132 / 15132 \\
& 134 / 8 \text { 136/8 137/2 }
\end{aligned}
\] & Zoom [11] 55/13 55/22 & \\
\hline wise [2] 45/18 131/25 & & \[
137 / 3137 / 14138 / 4
\] & \[
\begin{array}{rl}
\text { LOOm } \\
55 / 2562 / 463 / 17 & 63 / 25
\end{array}
\] & \\
\hline wish [3] 13/1 66/16 & WUELLNER [2] 1/17 & 138/13 138/25 141/5 & 64/25 65/8 65/11 67/15 & \\
\hline 139/3 & 52/16 & 142/13 143/7 143/19 & 67/21 & \\
\hline 44/25 45/7 & Y & /17 144/25 145/23 & Zooming [1] 53/25 & \\
\hline within [8] 29/4 42/16 & y'all [4] 8/7 9/14 17/9 & 151/4 157/5 158/8 & & \\
\hline 42/17 46/20 72/18 & 20/21 & 158/25 159/21 162/10 & & \\
\hline 106/13 130/14 167/4 & Yay [1] 19/24 & 163/10 & & \\
\hline without [10] 19/5 & yeah [94] 13/10 13/13 & yet [10] 25/13 27/6 & & \\
\hline 33/10 92/8 94/19 94/22 & 13/16 13/20 13/24 & 47/18 79/1 111/21 & & \\
\hline
\end{tabular}```

