ST. JOHNS AIRPORT AUTHORITY

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            REGULAR MEETING
    HELD IN THE CONFERENCE CENTER, MEETING ROOM B
        4730 CASA COLA WAY
        ST. AUGUSTINE, FLORIDA
        ON MONDAY, MARCH 13, 2023
        FROM 4:00 P.M. TO 6:35 P.M.
    ***********************************************************
    BOARD MEMBERS PRESENT:
    ROBERT OLSON, CHAIRMAN
    REBA LUDLOW
    MICHELLE CASH-CHAPMAN
    DENNIS CLARKE, TREASURER
    JENNIFER LIOTTA
************************************************************
ALSO PRESENT:
    JEREMIAH R. BLOCKER, Esquire, Douglas Law Firm,
    1 0 0 ~ S o u t h p a r k ~ B o u l e v a r d , ~ S u i t e ~ 4 1 4 , ~ S t ~ A u g u s t i n e ,
    Florida 32086
    Attorney for Airport Authority.
    CHAD ROBERTS, Esquire, eDiscovery CoCounsel, pllc,
    1633 Challen Avenue, Jacksonville, Florida 32205
    Attorney for Airport Authority.
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            MELISSA SCHROEDER, RPR
        St. Augustine Court Reporters
            17 Pacific Street, Suite B
                St. Augustine, FL 32084
                (904) 825-0570
    
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CHAIRMAN OLSON: Calling to order the March 13th meeting of the Airport Authority.

Please stand for the Pledge.
(Pledge of Allegiance.)
MEETING MINUTES
CHAIRMAN OLSON: Okay. First item on the agenda is the meeting minutes. We have had a number of meetings, so we have a number of minutes. They took a long time to go through. I confess, I have only gone through the March 6th minutes.

If others have -- has -- the 27th, the February -- the February 6th minutes, I have reviewed. I have not reviewed the February 27 th minutes that came out this morning.

I guess my first question is has everyone else here had an opportunity to review February 27 th, February 6th, February 10th? It was a special meeting on committees. February 13th was a regular meeting. And February 28th was a -- was the meeting where we discussed executive director. Should we just concur on the minutes that everyone's had a chance to read, or how should we proceed? Does everyone -- does anyone want to make a comment about the minutes?

MS. LUDLOW: I have -- agree. I have not had
time to go through them either.
CHAIRMAN OLSON: Okay. We have had the
February 6th minutes. Is that -- should we concur on those and allow them to be posted?

Or, Ms. Ludlow, have you not had a chance on
the 6th -- February 6th minutes?
MS. LUDLOW: No, I haven't, but if someone else has, I'll take their word for it.

CHAIRMAN OLSON: The only downside is -- of not concurring on them, is they don't go -- they don't become posted. So people wanting to know what happens in our meetings by reading -- reading the minutes, they're posted after the board concurs on them.

MR. HARVEY: Bob?
MS. HOLLINGSWORTH: Excuse me, Mr. Chairman. We do post the meeting minutes as a draft on the website.

CHAIRMAN OLSON: Okay.
MS. HOLLINGSWORTH: So all minutes that we
have received in the office have been posted on the website as a draft.

CHAIRMAN OLSON: Okay. So we've had a suggestion that we hold off on formally concurring on the minutes and continue them as a draft. Does
that sound good?
MS. LUDLOW: (Nods head.)
CHAIRMAN OLSON: Okay. We'll handle it that way.

MS. LUDLOW: Yes.
CHAIRMAN OLSON: Thank you.
AGENDA APPROVAL
CHAIRMAN OLSON: Next item is agenda approval.
Does the agenda look complete for today? It's -it's long. We have a number of items.

Any other additions to the agenda?
(None.)
CHAIRMAN OLSON: I don't -- do not hear any other additions, so we will proceed with that agenda item.

Just an update before we go into staff report. The Douglas Law Firm is going to be providing an individual tutorial to each board member on the Sunshine Law. It will be individual meetings, and those are being scheduled through Mr. Blocker. And I think you've -- you've actually proceeded to get some of those on the calendar, I believe.

MR. BLOCKER: That -- that's correct, Mr. Chairman, I believe we have a meeting scheduled with all the board members. And we'll be going
through them.
CHAIRMAN OLSON: Okay.
MR. BLOCKER: This will be an opportunity for -- at the direction of the chair, for each of us to go over the Sunshine Laws and the requirements of the local government. And this is really just more of an orientation and opportunity to answer questions and make sure everyone -CHAIRMAN OLSON: Yeah. Right. MR. BLOCKER: -- is up to speed.

CHAIRMAN OLSON: It's a good practice. The county does it every two years for its board members, even the ones -- I mean, both the ones that have been on and have not. They do them as a group. Individually is even better. So thank you for scheduling that. MR. BLOCKER: Yes, sir. STAFF REPORT

CHAIRMAN OLSON: Staff report. Mr. Harvey? MR. HARVEY: Yes. This ought to be pretty quick.

We had the TPC golf tournament this past week. I see Vinny's here, so I'll let him speak to that when he gets up in a moment, gets an opportunity.

Our Taxiway B rehabilitation project, the
contractor will be back on-site this week, begin the threshold work that needs to be done. And what's left after that is final striping and markings. Should wrap up in the next two to three weeks.

We had on your -- your package there "T-hangar
Development Design Update from Passero." That's now going to be a capital project update. So it's going to entail a little more than just the T-hangar project. So that will be at your next meeting.

CHAIRMAN OLSON: Okay.
MR. HARVEY: That's really all I've got for you right now.

CHAIRMAN OLSON: Okay. Thank you.
Questions for Mr. Harvey right at this point on the updates?
(None.)
CHAIRMAN OLSON: Hearing none, we'll go on to business partner updates.

BUSINESS PARTNER UPDATES
CHAIRMAN OLSON: Mr. Dean? Is Mr. Dean here? MS. LUDLOW: He's not here.
(Not present.)
CHAIRMAN OLSON: He's not here today. So
we'll go on to Mr. Beyers, Atlantic Aviation. MR. BEYERS: Hello. Vinny from Atlantic Aviation. So, as you guys know, TPC was this past week. For us, TPC starts on Monday and it runs till Sunday, even though we saw a lot of traffic today. Overall, we saw about 313 planes for the week, which is a 3 percent increase from last year. Of those planes, we estimate 77 of those planes were actually TPC-related aircraft, not including pistons.

Last year we had the -- you know, the TPC, as well, post-COVID, if you will. We had the Tiger Woods Hall of Fame introduction. So that was our record TPC -- or best one we've ever had on record. And we pretty much surpassed that without even having all that extra traffic.

That's really it. Any questions on TPC?
CHAIRMAN OLSON: No. Thank you.
Update from SAAPA, Mr. Topp or Mr. Riera. (Not present.)

CHAIRMAN OLSON: Not here? Okay. We'll go on.

Northrop Grumman, Mr. McKendrick.
MR. McKENDRICK: Nothing from Northrop
Grumman. Thanks.

CHAIRMAN OLSON: Okay. Thank you.
Mr. Pittman from the tower? Mr. Pittman?
(Not present.)
CHAIRMAN OLSON: Not here. Okay. MS. LUDLOW: Yeah.

## AIR SERVICE DEVELOPMENT UPDATE

CHAIRMAN OLSON: Okay. We will go on then to old business items. Air service development update, Mr. Clarke and Mr. Roberts.

MR. ROBERTS: I can lean in a little bit. Since we met last, the carrier that is the candidate under consideration and -- and that has been engaged with us reached out to solicit further input from the airport. We communicated our emphatic intent to continue that engagement and our sincere and genuine interest in a successful development of a scheduled passenger service here. So those undertakings are still in progress.

We are presently in a place where at this moment, there is no other kind of master relationship that exists between any other current or prior air carrier, so we have a clean pallet to work on. And so we're giving our master services agreement a little bit of a tune-up. It's probably overdue. And that will be exchanged with the
carrier that's under consideration, and we'll continue that dialogue with him.

CHAIRMAN OLSON: Mr. Clarke, anything else?
MR. CLARKE: I have nothing to add to that. That sounds good.

CHAIRMAN OLSON: So just we are in active -we remain in active discussion with the carrier -with -- on --

MR. ROBERTS: They've -- yes. They've made an overture for us to communicate back to them with a further proposal, and we've expressed our intent that we are going to, in fact, promptly follow up on that. And that's what's in progress.

CHAIRMAN OLSON: Right. And as we heard last meeting, their objective is -- has been to initiate service as soon as June 1st and to have nine flights out of St. Augustine per week, which I believe is the busiest -- would be the busiest from a scheduled service we've ever had in probably ever. So...

Is there any indication that -- well, I guess we need to stand by in case we need a special meeting in order to act on anything that might come out of your discussions.

MR. ROBERTS: I would say that's probably the
best way to leave it --
CHAIRMAN OLSON: Okay.
MR. ROBERTS: -- is we're moving as diligently
and rapidly as possible to get them something concrete to talk about, and -- and then we'll continue the engagement to see how that works out with it.

CHAIRMAN OLSON: Great.
Other questions? Ms. Ludlow?
MS. LUDLOW: Yes. Thank you. I do have a question. When $I$ read through it, I didn't think they were going to start with nine. I thought they were going to graduate to nine, but I didn't think they would begin with nine.

MR. ROBERTS: I think it's contemplated they would have the flexibility to do what they needed to do to -- to balance their risk -MS. LUDLOW: Right.

MR. ROBERTS: -- and -- and their -- those decisions, I suspect, are based on their ticket sales and all kinds of business considerations. But certainly the intent was to give them the flexibility that they could adjust whatever -- to whatever business needs they perceived would be in their best interest for a successful service.

MS. LUDLOW: And one more thing, I would like to commend Mr . Clarke for replying to, you know, an inquiry we had from the public regarding the service. Dennis.

CHAIRMAN OLSON: Okay.
MR. CLARKE: You need -- you need me to update you on that?

MS. LUDLOW: No. They -- they just said thank you for you responding and giving them a history and --

MR. CLARKE: Yeah.
MS. LUDLOW: I thought that looked very good for the board to respond. That should be noted.

CHAIRMAN OLSON: Any other questions for
Mr. Roberts or Mr. Clarke?
(None.)
CHAIRMAN OLSON: Okay.
MR. HARVEY: Mr. Chairman, if I may?
CHAIRMAN OLSON: Yes.
MR. HARVEY: Is there any staff direction going forward on who's taking the lead for air service, you know, contacts and so forth?

I know there was an event coming up in just a couple of weeks that Mr. Wuellner was supposed to attend that was to meet with airlines and so forth;

I'll call it recruitment, even though it's not recruitment. But any direction on how to move forward with those type of events?

CHAIRMAN OLSON: Where -- where was that event and --

MR. HARVEY: My recollection was Colorado. So...

MS. LUDLOW: Maybe Chad?
MR. HARVEY: Chicago. I'm sorry. Chicago.
But just moving forward, you've got these opportunities to go out and meet with airlines and so forth. And don't know who's going to take the lead, if that's going to be the new director's item to deal with, but those opportunities are out there.

CHAIRMAN OLSON: Well, if it's something coming up as -- during the interim period where you're acting, make a recommendation.

MR. HARVEY: Okay.
CHAIRMAN OLSON: So...
MR. HARVEY: Well, right now, I would
recommend at this point, since it's such a short suspense between now and the next event, that we'd not be prepared for it.

CHAIRMAN OLSON: Okay.

MR. HARVEY: So just putting it out there so that you know those are out there.

CHAIRMAN OLSON: Yeah. Yeah.
MR. HARVEY: Those are events we've attended in the past, and I would suggest that you continue that path if you're interested in additional service.

CHAIRMAN OLSON: Right.
MR. HARVEY: Okay.
CHAIRMAN OLSON: Absolutely. Thank you. EXECUTIVE DIRECTOR POSITION

CHAIRMAN OLSON: Okay. Moving on to the next item, executive director position. Ms. Liotta and Mr. Blocker?

MS. LIOTTA: Okay. So I proceeded as discussed and asked to by the board, and I spoke with Blake Astran, who's the executive search firm representative that we've been working with, and I spoke with Mr. Brienza and sent him information on -- on our benefits and standard package. And I got the -- also got the current -- some of the baseline current compensation for, you know, the executive director as a -- so I'd have a baseline of kind of where we're at now. And working through that, put together the offer letter that was --
draft form that was circulated. And it has some brackets.

Of course, the whole thing is open for discussion by the board and approval, but it's, I think, an offer that would be acceptable to Mr. Brienza. There were a couple of spots where I wanted the board to have some discussion and come up with a consensus on, and that's two items. Since -- one is the termination provision. Since this is an at-will offer, Mr. Brienza wanted a -basically a severance payment if he were to be terminated without cause within a certain amount of time from when he starts, which seems reasonable. But the -- what number to land on, anywhere from six months to two years was discussed. And I was not comfortable just trying to -- I thought that was something that the board should discuss and decide upon because two years seems high. And Mr. Astran also agreed that that was high. But that was -- that may be something that the board thinks is worth it as a recruiting mechanism. So there could be discussion there. And the other one was Mr. Brienza asked for a -- excuse me -- an automobile allowance. The current executive director, that is in his comp
package. So Mr. Brienza asked -- he floated the number of 800 a month, which is, my understanding, a little bit higher than what the current allowance is. So that may or may not be acceptable to the -to the group.

So I think this is close with a little bit of discussion by the board to get to something that we could agree upon and vote so that it could be presented to Mr. Brienza. And, of course, you can see that the top line number is 200,000 a year, which is more than what we have currently. I think the number currently is 176 and change as a base salary. So it is a little bit more. But I was -you know, Blake -- Mr. Astran said that that was market, somewhere between 2 and up to 250 maybe, but he thought 200 was a good number.

MR. CLARKE: But this excludes housing?
MS. LIOTTA: Correct, there's no housing in this.

MR. CLARKE: Okay.
CHAIRMAN OLSON: Ms. Ludlow?
MS. LUDLOW: Yeah. Number one, I was amazed at 25,000 moving from North Carolina.

MS. LIOTTA: Well, that, you could call it a signing bonus. You could call it a relocation
bonus.
MS. LUDLOW: Uh-huh.
MS. LIOTTA: It's a way to, you know -- and if -- if the board -- it's a one-time charge, so it's -- you know, obviously, everything in here is open for discussion. So if someone feels that any part of that is inappropriate or too high, you know, we can get -- adjust it.

MS. LUDLOW: And the other thing is as a severance, you know, within -- within any amount of time equal to your annual salary, 100 to 200,000? CHAIRMAN OLSON: Right.

MS. LIOTTA: It is. I had the same reaction.
I thought two years was not reasonable, but I
didn't want to -- that's what Mr. Brienza asked for, so I thought you should -- everyone should at least be aware that he did ask for that.

Six months to a year is a lot more typical, from my understanding from what Mr. Astran said, and this is only if it's without cause.

MS. LUDLOW: Uh-huh.
MS. LIOTTA: So if the future Authority decides that they just don't like the color of his jacket anymore, I mean, it -- it -- he is relocating here, so that was -- in lieu of having
an employment contract, it's this. It would be the safety net, so to speak. It's unlikely, I think --

MS. LUDLOW: Okay.
MS. LIOTTA: -- that that -- this would ever come into play.

MS. LUDLOW: Those numbers were quite extravagant, I thought.

CHAIRMAN OLSON: Other -- other comments?
I have a few, but I wanted to give others a chance also to comment.

MR. CLARKE: Would -- would the new executive director be under the FRS defined benefit plan or defined contribution plan? Or was that even determined?

CHAIRMAN OLSON: It's the State program, right? State --

MR. CLARKE: Yeah, but there's -- there was two -- two components that -- one is defined benefits and the other is defined contribution. We have both, correct?

CHAIRMAN OLSON: Is it a choice of employee as to which they go under? That's -- the federal one is --

MR. HARVEY: It's a choice.
CHAIRMAN OLSON: -- I believe --

MR. HARVEY: It's a choice.
MR. CLARKE: It's a choice. Okay.
CHAIRMAN OLSON: Okay. Okay. I have thoughts that I made notes on. I'm really wondering if this should be further expanded to touch many of the things in an employment contract that are not.

And the other thing that $I$ did is --
Mr. Astran, I believe, has been misinformed or there was miscommunication. He may have thought -Mr. Astran responded that -- to both you and to me separately, I believe, that the common thing is an employment letter, and that employ- -- full standard employment agreements are not common with airport executive directors. And it just seemed to not ring well based on what $I$ know.

So I went and talked to the CEO of -- there are two, apparently, search firms: ADK and ACE. They both have three initials. But the CEO of AC -- ACS -- ACS, I'm sorry -- Eric Mercado, I caught him at a conference in California. He was kind enough to schedule a meeting with me.

The important thing -- the most telling thing that he said is that 95 percent of all executive directors that are hired and work under a airport authority or an airport commission are under
employment agreements. I ended up -- so he felt that it could be because Mr. Astran has not done executive director searches. In fact, he was brought on -- and he's -- I think he's done a great job for us. But he was brought on by this authority to actually do the search for the deputy. And it could also be that he is thinking of situations where the airport is a department within a city or a county. He could be thinking that.

But, anyway, I also went and surveyed several authorities in Florida to see whether they're under full-blown agreements, and their -- many of their agreements are accessible if you aggressively search for them online. But Boca -- here's -here's a list of airport authorities, and all of them -- I couldn't find one that doesn't have an employment agreement. Boca Raton Airport Authority, Naples Airport Authority, Sarasota Manatee Airport Authority, Melbourne Airport Authority, Charlotte County Punta -- Punta Gorda Airport Authority, those are the ones that I -- I looked and found and confirmed with an hour -about an hour of searching.

So, I mean, I'm thinking if we could expand it, we would be able to do -- there are -- there
are benefits both to the authority and to the employee -- the executive director to have a full-blown employment agreement. Some of the ones that I will mention is the letter doesn't -- the letter of employment doesn't have a term of employment or renewal provisions. So that would need to be -- it's left ambiguous as to the full term and the renewal -- renewal -- renewal.

One important thing, I think for our
authority, is a provision -- in many -- most of
these agreements is devotion of effort requirements. It essentially requires that airport executive director to not have -- not do consulting work or do -- have side business activity during his time as employee of executive director. And I note that Mr. Brienza, in his information, has been planning on forming a consulting business. And a lot of people do consulting. I think half the people I know in this county do consulting of one type or other.

Anyway, I think that we want our executive director to -- to be full time and not be popping up doing consulting work or having other activities -- business activities other than working for us.

The other thing -- important thing, I think, with employment agreements is provisions for performance, incentives, and goals. That's typically -- and annual reviews. That's -- the process of that is written into these agreements. Annual reviews seem really important. That is something that the board overlooked with our airport for a number of years. There were no annual reviews. Certainly we can do annual reviews based -- there's nothing in the employment letter, but to have it set out as a process. And certainly the goals would be set -- could be set annually. But to have that embedded in an employment agreement seems important.

And then the other thing is probably just -I'm thinking about the protection of the -- of the executive director. But a -- for-cause termination is -- "for cause" is not defined. Typically in these employment agreements what -- what would be a cause for -- for a termination is -- is well defined.

And then the without-cause termination in the letter suggests that after two years, the employee can be terminated without cause and -- and sent on their way without any compensation. That's
probably very advantageous to our authority, but two years out happens to be right after -- almost a couple of months after the next election for this airport authority board. You know, we could have suddenly an airport executive that's looking more at the election and wondering "Who's going to be on this board?" and "Are they going to want to can me because of their campaign priorities? and "I could be sent on my way without any compensation, just excused and terminated."

So I believe what we want is we want a -- I mean, we want to have an executive director that takes a leadership position with our airport, a day-to-day leadership position, a director that can go out to the world, to interact in our community and have the confidence that's embedded in -- with the provisions of a full -- full employment agreement.

And I think, you know, if we are successful with this -- with this search -- we've spent much -- some time looking at and talking to candidates and making a decision. Some of these airport authority directors -- the ones that the -that have these agreements, Naples, the executive director's been there now for 7 years, has gone
through several contract renewals; Sarasota, Rick Riccolo [sic], 28 years; Melbourne, Greg Donovan, 9 years; Punta Gorda, James Parish, 6 years. We certainly don't want to -- I hope we don't want to hire an executive director that we have a two-year horizon with and -- or do we want to give them a situation or a dynamic where they're looking at the calendar and thinking "I could be gone for no reason at all in two years."

I've taken up a lot of time with these -going through these notes, but I -- just sort of fundamentally, as a matter of best practice and given that 95 percent of authorities and commissions -- airport authorities and commissions do do these full agreements and they have these standard provisions in them, I'm thinking we should really expand the letter and have such an agreement here.

I guess -- I know -- there's one agreement that's -- we've had that I was able to retrieve from Boca, and I don't know how many people have had a chance to look at it. I don't think it's anything that we should shy away from doing a full agreement. So that's my thought. And I guess we have our counsel here, Mr. Blocker.

How do you -- how do you see advising us on a arrangement that would have more provisions to them and more definition?

MR. BLOCKER: Make sure I'm doing this correctly.

So, Mr. Chairman, I think you raised some good points. Generally what $I$ have seen is, is the initial offer letter is a starting point. That's then followed by a more formal contract.

Based on the circumstances there, the board can decide a couple of things. They can decide to move forward with an offer letter to -- since we have an interested party and we want to make sure there's some agreed-upon terms, and then follow up later with a more formal contract.

Obviously, there are going to be some terms that are -- you're just not going to include in an offer letter. There's too much detail. It's not the purpose of it. So the board could make that decision to start with the offer letter, then define it more formal with the contract.

There are different ways this is done. Generally in government, you do want to have a more formal contract, but $I$ don't think starting with an offer letter precludes that. That could just be
the starting point and then come back with a more formal contract.

CHAIRMAN OLSON: How long would it take between the offer letter -- I mean, I -- I -- we do want to -- you know, we -- I believe if we're in agreement on the individual, we -- it would advantage us to proceed quickly. There's -there's matters that could -- we could start engaging on now.

So how -- what would be the time dimension you would see between an offer letter, the acceptance of an offer letter, the candidate's now making plans to go to work for us? How soon would an employment agreement come into play? Before they started full time, would you say?

MR. BLOCKER: Well, I think that's a good question. I think a couple of ways the board could proceed, we could see if there's an acceptance of the offer letter since we have one that the board will presumably approve. Once that goes forward, then we could either build into the offer letter or we can do within 90 days or -- or some defined time. Then six months, come back to the board with the formal contract that the board can approve.

CHAIRMAN OLSON: What -- I'm sorry. What
period of time?
MR. BLOCKER: It's really up to the board. I mean, we could do 90 days. We could do six months. It's really -- it's really the pleasure of the board.

Generally offer letters, in my experience, and Mr. Roberts may have some views on this, is generally you have someone that the board is interested in hiring, they've expressed interest, but there has to be some defined terms, so there's movement for both -- both sides. So that's really with the offer letter the intent is: Here's some compensation. Because at this point, nothing's been defined, you know, as far as formally, so that would be the first step to see if the party on the other side accepts that.

Then we can build in within 90 days that there will be executed a formal contract, an employment contract, or something of that -- whatever the board chooses.

The board could also -- what I've seen happen is the board can continue to have an appointed board member who has some experience in employment contracts doing this. You can continue to give direction as a board that within, you know,

90 days, six months, whatever the pleasure of the board is, that they'll come back with a negotiated contract.

Because I would imagine there are details that would need to be negotiated with the party. We would need to figure out -- we've talked about retirement. We've talked about some other -- other things that have been raised as good points here. Some of that is going to take some time and a process to work out.

But, again, $I$ think the thought is, if $I$ understood, is the offer letter is to make sure that there's interest on the other side just to kind of get them here and get -- get to work, so to speak.

CHAIRMAN OLSON: Well, just following up, there's a date for acceptance of the -- the letter. And I didn't have any questions about the amounts in it. So there's a date for the letter. Could the -- a date be established for the contract also, such as input in the letter?

MR. BLOCKER: Yes, sir. And I think
Mr. Roberts wants to weigh in. We could put in the offer letter within -- "within 90 days of acceptance, come back with a formal contract."

CHAIRMAN OLSON: But could it be before that individual starts full time? MR. BLOCKER: Yes, sir. So it's whatever the board -- whatever the pleasure of the board is. CHAIRMAN OLSON: Okay. Okay. MR. BLOCKER: Yes, sir. MR. ROBERTS: Yeah, I was just going to chime in that what I've seen customarily is, is it helps before everybody undertakes all that granularity of a form in a contract to have a meeting of the minds of the essential terms: The framework, the commitment, the things you just expressed. And so it's part of that being a process, the board -- the board is moving along in its decision-making process, along with the candidate. And in exchange -- think of it as a letter of undertaking. CHAIRMAN OLSON: Yes. Yes. Sure. MR. ROBERTS: You know, when two large parties are about to enter into a big agreement, we start with a -- kind of a summary version, letter of undertaking: We both want to do this. And then we both sit down and roll our sleeves up and grind out the details. And if some sticking point emerges in the course of the details, that little fine point can come up to the attention of the board and get
resolved.
But this -- this, I think, is a good process of going forward with a letter of understanding to just confirm that there's mutuality of what our essential terms would be.

CHAIRMAN OLSON: Okay.
MR. BLOCKER: And just one more, if I may add just one more, Mr. Chairman. You have a candidate that potentially has -- has -- you know, was looking at other options. I don't know what those would be. I don't have details on that. But you want to make sure that you don't lose a good candidate as we kind of negotiate because some of this can be negotiated later. These are things that we can work through, that we have experience collectively doing.

So we can -- so my recommendation would be to define this, get the offer letter, if this is acceptable to the board to move forward with that. See if the other party accepts it, because there has not been a formal acceptance on their part that I'm aware of. So this would be a formal acceptance as far as that we can move forward, and then we can -- as a board, as they get here, we can start working towards a formal employment contract,
because some of this will need to be defined and will have to be worked through.

But we want to make sure that this is a candidate the board wants, I believe it is, and we want to make sure that we go ahead and have their commitment moving forward.

CHAIRMAN OLSON: Okay.
MR. CLARKE: I'd just like to add that I spoke to Mr. Brienza about this issue, and he pointed out to me that he was perfectly comfortable with an employment at-will arrangement, at least initially, and that it would give him time and the board time to develop measurable parameters where -- whereby we would jointly agree that if he met certain goals -- measurable goals that, you know, we could build into a contract -- a future contract. And he was -- I would suggest giving us between six and nine months. You know, that way --

CHAIRMAN OLSON: When did you -- did you speak with him since our last meeting?

MR. CLARKE: At -- no. It was before that.
CHAIRMAN OLSON: Okay.
MR. CLARKE: While we were doing the -- the interview process.

CHAIRMAN OLSON: So it wasn't -- it didn't
have the specifics of this letter?
MR. CLARKE: No, no, not at all. I just --
CHAIRMAN OLSON: Okay.
MR. CLARKE: -- you know, just pointed it out. It was a general conversation. He indicated he was comfortable with that.

MS. LIOTTA: When I spoke with him last, this was very specifically a topic of conversation of putting in a contract. But for now, this board likes him, does not want to lose him as a candidate --

CHAIRMAN OLSON: Right.
MS. LIOTTA: -- and we don't have KPIs that -we've not even discussed what that would be. So if we tried to -- that is one of the main purposes of having an employment contract. So in my mind, it was -- I've never been opposed to one, but I think it's a cart-and-horse situation right now.

And he's comfortable coming in at-will. And I definitely agree that there's reasons to have an employment contract, but if we try to put one in place now just to have one, it's going to be missing some key elements that you see in employment contracts.

So -- and I discussed that with Mr. Brienza,
saying that that would be something that would be somewhat collaborative with him, is what -- what are reasonable goals, how would you measure them, get them in there, make them clear. That's -that's a process, and that's not something we're going to get out of a form somewhere. You know, that has to be something that fits the needs of this airport.

CHAIRMAN OLSON: I guess a legal question based on -- quickly, if there -- if the employment contract goes in a direction that might not -might be -- might not be totally consistent with the employment letter, would the employment contract supersede or take precedence over the letter?

MS. LIOTTA: (Nods head.)
CHAIRMAN OLSON: Okay.
MR. BLOCKER: Yes, sir, that's -- that's
correct. And just to clarify again, this -- this gives -- you know, again, this gentleman is coming in with the understanding that this is a temporary. This is not a long-term agreement.

CHAIRMAN OLSON: Okay. I did not understand that, so that's -- that's good to know.

MR. BLOCKER: Understood, Mr. Chairman. And
this will, again -- I think this is one of the things where you want to make sure that if the board chooses to move in this direction, that you don't lose this can- -- my understanding is that there were other opportunities that were maybe open to them. Most of those are going to be a similar -- generally speaking, they're going to be similar. There will be an offer letter, so there's some general terms, and later a contract would follow. So...

CHAIRMAN OLSON: Okay.
MS. LIOTTA: I admit I don't have it
memorized, but there is a personnel policy. I'm not sure if it addresses moonlighting. If so, then that would apply, anything that's in the Authority's personnel policy. So to the extent that there's those kind of terms and policies that apply, generally, it's going to apply to him.

But I do understand like, you know, the high-profile position like executive director, you know, that's more sensitive. It would be very easy to put in a standard "no moonlighting" clause into this, and I don't think that there should be any reason that would be a problem.

CHAIRMAN OLSON: Okay. Other discussion?

MS. LUDLOW: Yes.
MS. CASH-CHAPMAN: I agree that we need to send the offer letter and get that going as soon as possible, but $I$ am not entirely comfortable with a 25,000 relocation payment either. I think that that needs a little bit of discussion before we move forward. I think that that's an excessive amount to move from North Carolina to St. Augustine, so -- I don't know if that's the best choice.

CHAIRMAN OLSON: Could I respond -- I mean, I know that you're taking the lead on it, Ms. Liotta, but there's a -- there are a lot of expenses, and it isn't just the geographic distance. Moving one's household is -- can be costly, especially if you're moving it to terms that are in this letter. I mean, again, I don't want to belabor it, but at risk and not at -- "for cause" not defined, but just to move a household -- and you may -- maybe you have recently, but I have -- or, I mean, I haven't absolutely recently, but there are costs. There are costs that relate to temporary housing. Many executive -- top executives at this level that are hired both in government and -- well, authorities, $I$ have a personal experience, is
corporate relocation housing is many times a benefit where the -- the hiring entity funds 18 months -- up to 18 months of housing just for relocation, and that's -- that's common.

So I think you can get the 25,000 in the costs you incur moving very easily these days, including a move into St. Johns County. And we hope they'll live in St. Johns County. But that's just my view of the 25,000, that it really is not excessive because it goes beyond thinking of just the rate -that they're coming from North Carolina down to St. Augustine.

MS. CASH-CHAPMAN: Right. And I definitely hear you, and I have done that, moved down the entire East Coast. So I understand the costs associated with it. I guess I'm just curious -and, Jennifer, maybe you can answer it -- where that specific number came from. Was that a recommended number from a service, or is that just a number that we just picked or --

MS. LIOTTA: That was mostly kind of a negotiated discussion, call it. Labels don't really control here. You could call it a signing bonus, a relocation bonus, defrayment payment, what have you. It's all taxed the same, is my
understanding.
MS. CASH-CHAPMAN: Sure.
MS. LIOTTA: You know, I think it's somewhat standard for these kinds of hires for there to be some sort of one-time extra --

MS. CASH-CHAPMAN: Right.
MS. LIOTTA: -- incentive payment, and that's what this is. And he -- he was -- this was around what he was thinking he would be offered.

MS. CASH-CHAPMAN: Okay.
MS. LIOTTA: Could we go lower and offer him 20, 15 -- like any number the Authority wants to agree to or none at all? Those are all options. But that is something that he specifically said was a number that he was hoping to get. So to the extent that that's an incentive to get this particular candidate, that is something that he was looking for that seemed important to him as part of the overall package.

MS. CASH-CHAPMAN: Okay. I'm not against it. I just needed to understand where that number was coming from before I say, yes, let's go for that.

MS. LUDLOW: And thank you. I do want to remind us that the board unanimously chose or decided on this one applicant. His credentials are
extensive. And he did make a move from Medford, Oregon, down to North Carolina. So he knows that.

So if the 25,000 is broken into different areas -- and I do agree, you know, that if you want to call it a signing bonus or whatever, it is worth it to us. And we have put -- the board has, you know, put Jennifer -- Ms. Liotta in charge of the negotiating, and I think she's done a fabulous job.

One thing we -- his job -- I don't think he's really started the consulting job. What he -- the thing we liked about him, one of the things, was economic development. He was so interested in economic development. And this job that he wanted to start, I think, was with concessionaires at different airports. So it was still in the aviation realm, but it was also including economic development. And I think that was to our advantage that he thought that way. And that his wife, you know, moved down for her position in the lumber company and she's willing to -- you know, she has served her obligatory stint there. So she's willing to come and start her own business here.

I think -- I think Jennifer has done an excellent job. And I think -- I definitely don't want to start at zero again. I think the 200 was
fine with it. The auto is fine. And if we can break down the 25,000 , not to just say relocation, you know, just to name it something else.

And I've been going through all of our personnel policies here. So as we're going through this, we can update our personnel policies. There's nothing in our policies now that have to do with this.

MS. LIOTTA: Well, that's an excellent point. One way to address not just the executive director but all personnel is we could just have -- if the Authority decides -- decides that's more appropriate, is just to amend that entire policy -MS. LUDLOW: Right.

MS. LIOTTA: -- so there's no moonlighting or no moonlighting for certain positions, what have you, and just take care of it across the board.

I still think it's not a bad idea to just put the -- the "no moonlighting" clause in the offer letter. The standard language is available. I think that -- it's pretty non-controversial for a position like this.

There was -- I don't know if it is a clarification, but what Mr. Brienza's doing right now is that consulting. It's a company that does
outsource development work for airports that don't have that economic development personnel in-house. So that's what he's doing now. And he would be needing to give notice for that. So that's just why it's -- he's 30 days to 45 days out from the day he gets a letter that he can accept, which is why, when I talked to him, I -- he's not exactly sure, it's going to be a bit of a negotiation with his current employer. So I just asked him, okay, assuming we get this approved today and it gets presented to him, he would pick a date up until May 1st and then just tell us what his start date's going to be.

MS. LUDLOW: I think we should be willing to work with that and get the ball rolling, you know, and we can negotiate the nuances as we go along. We have excellent counsel.

CHAIRMAN OLSON: Okay. Other board discussion before we have public comment on this matter?

MS. LIOTTA: I'd like maybe just some clarification, make sure I'm understanding everybody.

Is everybody okay with the -- I'll just work in no particular order. For the severance, is everybody okay with two years' salary? Or do we
want to go with -- excuse me. I didn't even put two years in here.

The numbers here represent six months to a year. Is everybody okay with the year, which would be a $\$ 200,000$ payment?

MS. CASH-CHAPMAN: I don't have any --
MS. LUDLOW: Uh-uh.
MS. LIOTTA: Okay. So if we assume that that goes in the --

CHAIRMAN OLSON: I'm generally okay with -for me, I'm okay with the letter as long as we add provisions in the letter that say that this is a terms letter that will -- will -- that the intent of both parties is to negotiate a full employment agreement and have that enforced by the time the individual starts work for our authority.

MS. LIOTTA: We won't have the ability to have KPIs and have any kind of bonus worked out by the time he starts.

CHAIRMAN OLSON: When is he starting?
MS. LIOTTA: In 30 or 45 days.
CHAIRMAN OLSON: Oh, okay. June 1st? Is
June 1st --
MS. LIOTTA: I don't want to hobble us with having to come -- I think it's going to take some
time for him to come in, figure out where -CHAIRMAN OLSON: Okay. MS. LIOTTA: -- get his bearings, figure out what can be done, what can't be done, what his recommendations would be.

CHAIRMAN OLSON: Okay. MS. LIOTTA: In my mind, that's what the KPIs would be built on, would be designed from. CHAIRMAN OLSON: Okay. So you're okay with the provision that -- with the wording that this is an offer letter and that a full employment agreement -- the intent of both parties is to execute -- negotiate and execute a full employment agreement within -MR. CLARKE: Six months. MS. LIOTTA: How about something along the lines of "The parties will work in good faith to enter into an employment agreement by" -- maybe -MR. CLARKE: By the end of the fiscal year. MS. LIOTTA: -- "end of -- " no. That would be June 30th. That would -MR. CLARKE: No. No. September 30th. MS. LIOTTA: I thought our fiscal year with the airport was June 30th. MR. CLARKE: No. September.

MS. LIOTTA: Oh, okay.
MR. CLARKE: I would say -- suggest by the beginning of the next fiscal year. That will give us time to develop KPIs, which have to be measurable.

CHAIRMAN OLSON: That's October 1st?
MR. CLARKE: Yeah.
MS. LIOTTA: I think it might take that long.
CHAIRMAN OLSON: Okay. Okay.
MR. CLARKE: Yeah.
CHAIRMAN OLSON: Okay.
MS. LUDLOW: And one more thing. Is it normal
that if you let someone go within six months of their employment for cause, then they get a hundred -- I mean, they get an entire annual?

MS. LIOTTA: No. If it's -- if it's a for-cause termination, there is no severance payment.

MS. LUDLOW: Okay.
MS. LIOTTA: This is only an at-will, no-cause by the Authority.

MS. CASH-CHAPMAN: Okay.
CHAIRMAN OLSON: But, again, we have not defined "for cause" here. Could we -MS. LIOTTA: Well, I think we just have to
look to Florida state law on that.

MS. LUDLOW: The 102,000 [sic], that's his annual salary and half of it, so -- I thought that was extravagant.

But what do you think, Mr. Jeremiah? Were you going to say something?

MR. BLOCKER: Yes, ma'am. I was just going to say this individual's coming in understanding that those terms have not been defined. So he would be agreeing to come and start work with the understanding that's not been defined. Obviously, that would be defined in more detail later.

CHAIRMAN OLSON: Okay.

MS. LUDLOW: Okay.

CHAIRMAN OLSON: Let's see. Do we -- I guess we need a more formal motion so that we can -before we receive -- that we feel ready to vote on before we receive public comments? Or do we receive public comments now on this?

MS. LIOTTA: Okay. So one more time I'm just going to reiterate where $I$ think we're at.

CHAIRMAN OLSON: Uh-huh.

MS. LIOTTA: It might be helpful.

Okay. So the 200 per year, no discussion on that, so I'm assuming that's okay. Benefit to
include a monthly vehicle allowance of 800, I didn't hear any discussion on it, so I assume that's okay.

If you want to just call it a signing bonus instead of relocation, that's -- that -- seems like 25 is the one-time payment. I'll just say maybe call it a signing bonus instead, you're more comfortable with?

MS. LUDLOW: (Nods head.)
MS. LIOTTA: Okay. And the -- one thing -adding a standard "no moonlighting" clause, add language to the effect of "The parties working in good faith on an employment agreement to be executed by October 1st of this year."

And the last item I'm still a little unclear on, sorry, is the severance. Are we okay with one year, which would be 200,000 or -- because I had 100 to 200,000, six months to a year.

CHAIRMAN OLSON: Yeah, that -- there's a -that could end up being modified in the full employment agreement.

MS. LIOTTA: Yes.
CHAIRMAN OLSON: So --
MS. LIOTTA: I think really it's unlikely to ever come into play, but it's just a point we need
to decide.
He would be more comfortable seeing the year. So to the extent it's an incentive to get him to sign, it may make a difference.

CHAIRMAN OLSON: Okay.
MR. CLARKE: I'm okay with it. Uh-huh.
CHAIRMAN OLSON: Okay. So we have that -well, we've agreed that that additional language with the provision that was just outlined by Ms. Liotta will be included in the offer letter. So we're -- no more discussion from the board. So we'll now receive public comment on the item executive director position.

And Mr. O'Toole is signed up for doing that -for making comment.

MR. O'TOOLE: Mr. Chairman, my comments are for both the airline and the two items that you have already discussed. Is that okay to talk about -- it's only four minutes.

CHAIRMAN OLSON: Okay.
MR. O'TOOLE: That's okay to do both?
CHAIRMAN OLSON: Yes. Yeah. I'm sorry. I did not -- I overlooked that. You were here for the other comment also.

MR. O'TOOLE: Correct.

CHAIRMAN OLSON: So Mr. O'Toole is speaking both for air service development and executive director's position.

MR. O'TOOLE: My name is Mattie O'Toole. I work here at the airport, as most of you know. I've just seen another agenda item up there, Kevin Harvey's salary. A million dollar salary? I think he deserves it for what he's taken -- the tasks he's undertaken. And he's doing a great job. I really like working for him.

As far as the airport director position -most of what I'm going to say now has to do with the former director for a minute and just what I see is happening at this airport.

In almost 18 years of being at this airport in multiple capacities, $I$ can honestly say I've never seen what was once a united and fun place to be where the Airport Authority, the FBO, and the pilots association worked harmoniously to ensure that common good prevailed, but because of the actions and words of some people at this airport, I don't see that anymore. And it pains me to say that because, as many of you know, I am passionate about this airport and what happens to it.

The way that this staff change took place was
unfortunate, but the way that it was carried out was less than respectable.

I think that everyone should be made aware that every improvement made at this airport over the last 27 years -- taxiways, runways, lighting, et cetera, and hangars, okay -- was done when Ed was the airport director with board approval. So they worked together. But I think I got my little spiel out about that. And that's the last thing I have to say about that.

To the issue of an airline service, I am listening to nothing but complaints about everything to do with any kind of airline service from so-called experts, mostly from pilots here at the airport that say they know how to run an airport. Why didn't they? People who did work to their hangar that are now airport executives; emergency response and safety experts who can't keep their own hangars in compliance what the fire department is looking for; and security experts who can't wait for a gate to close.

I don't believe that anyone has looked at the facts about the airlines here. The public, who this board has an obligation to, has nothing but good to say -- good stuff to say when we have
service here. I know that for me it's convenient. Okay. I fly up to New York every once in a while. I have to go to -- the airport that I want to go to is Westchester. I have to go to Orlando.

Jacksonville's a wonderful airport. I hate going there because of the drive. Twice it's taken me longer to drive to Jacksonville than it did to get to New York.

Okay. So it's convenient -- it's convenience. And I hear that from a lot of the public.

And they didn't leave -- the airlines didn't leave because of us, mostly economic situations. I would venture to say that some of the route choice was not the best. I can see that. But if we had let them expand to find out better origin and destination airports, they would have ultimately succeeded.

For example, the Portland route in Maine, every week that flight was full every time. I didn't even know there were that many people in Portland, to tell you the truth.

When we had Skybus here, Columbus, same thing. That was a flight that was full all the time. Same thing, I don't know where all these people from Columbus came from. I didn't know, so -- with some
of the routes that even Avelo announced, I was questioning, but maybe they'll fill too. I don't know. Okay. I'm willing to take the risk.

With Skybus, too, the same thing happened. The CEO pulled all his money out of the airline and that's why they closed.

Frontier, in my opinion, used us as their stepping stone to Jacksonville to see what they could get, and then whatever deal they got up there materialized.

Elite and Via, and I swore I've never use this as an excuse with the COVID thing, after that happened, a lot of pilots left from those airlines to go to -- because the major airlines were offering a lot better salary. These guys were maybe getting 90,000 in the left seat, where the airlines were offering 150,000 in the right seat. Okay. So who wouldn't leave? Then their staffing went down, and I believe that they had problems with that, and that's why the circumstances that happened, happened.

As for the money aspect, I have yet to see anybody show me that we lost money. I don't know. I've heard people say that, you know, "We've got to pay for you guys, comes out of our hangar rent" and
all that. You're paying for us anyway, and we're the ones that were working the flight. So I don't know how any extra money came into it. I know that the airline paid for any overtime that we had, so that didn't come out of anybody's pocket except theirs.

But needless to say, the money that was generated for improvement on the airport came from passenger volume -- right? -- lights, taxiways, runways, ramps. For every 10,000 enplanements that we do, a million dollars can be granted from the FAA. All right? Out of all the ideas, and some of them, I think, that you have, I don't know how you could generate that much money that quick. That's within a year with nine flights. I'm pretty sure it would be easy to put 10,000 people out of here. Okay. Just a thought.

This board has repeatedly said that they want to improve their public image, which I think is good, but public interaction at the airport: A museum, good idea; a park, what we already have; and some air shows.

Okay. In my 30 years of working at airports, most people, when I tell them that I work at the airport, don't come up to me and say, "Do you have
a museum? Do you have a park? Do you have air shows?" They say, "Do you have air service?" And that, $I$ think, is their main concern in the public. Okay?

And even if it loses some money, which I
haven't seen, like I said in the beginning, over time, I think it could be developed where it could succeed.

Remember, you're elected by the public. This
is a public airport. We are obligated to provide the public a service to use this airport and keeping them from thinking that this is some kind of rich man's playground. Not a good image to have. Okay?

MS. LUDLOW: Time.
MR. O'TOOLE: Let's make that connection by providing airline service because some of you may lose their vote for you if you don't.

CHAIRMAN OLSON: Mr. O'Toole, thank you.
MR. O'TOOLE: I'm sorry for going over.
CHAIRMAN OLSON: I think you may have gone over. But you had two items you were speaking to, so you got -- you got six minutes.

MR. O'TOOLE: That's it.
CHAIRMAN OLSON: Thank you.

MR. O'TOOLE: I appreciate it. Thanks for
your time.
CHAIRMAN OLSON: Thank you.
Okay. So we have a -- does someone want to make a motion to authorize the terms letter of offer to be extended to our -- Mr. Brienza? And we're looking for as outlined -- just outlined by Ms. Liotta.

MR. CLARKE: I'll make a motion.
CHAIRMAN OLSON: Motion has been made. MS. LUDLOW: Second.

CHAIRMAN OLSON: Seconded by Ms. -Ms. Ludlow.

All -- oh, do we need an individual vote on that?

MR. BLOCKER: You can, Mr. Chairman. You can
say "all in favor" or --
CHAIRMAN OLSON: All in favor of the motion, signify by saying "aye." Aye. MR. CLARKE: Aye. MS. LIOTTA: Aye. MS. LUDLOW: Aye. MS. CASH-CHAPMAN: Aye. CHAIRMAN OLSON: Opposed?
(None.)
CHAIRMAN OLSON: None opposed. Motion carried.

## ANNUAL AUDIT PRESENTATION

CHAIRMAN OLSON: Okay. So moving on to new business, audit presentation. We're ready for the audit presentation.

MR. HARVEY: Excuse me, Mr. Chairman?
CHAIRMAN OLSON: Yes.
MR. HARVEY: You still have one more item
under that.
CHAIRMAN OLSON: Oh.
MR. HARVEY: Old business.
MS. CASH-CHAPMAN: Kevin Harvey's salary.
CHAIRMAN OLSON: What?
MS. CASH-CHAPMAN: Kevin Harvey's salary, we haven't discussed it.

CHAIRMAN OLSON: Oh. Oh. Minor -- minor -it's not on the agenda sheet. I am sorry.

Mr. Harvey, did you want to speak to this item?

MR. HARVEY: Well, from what I'm hearing, it sounds like you're getting a bargain out of me right now.

CHAIRMAN OLSON: Is it a --

MR. HARVEY: You're getting a two for one right now.

CHAIRMAN OLSON: You're seeking clarification -- you're seeking clarification from the board, right? Was that -- you're seeking --

MR. HARVEY: That's correct. Yes, please.
CHAIRMAN OLSON: The board is being asked to clarify the duration -- I believe it's for the duration that he serves as acting executive director, correct?

MR. CLARKE: Uh-huh.
MS. LUDLOW: Uh-huh. But what about the particulars, which was, you know, his salary was going to be increased by half of the annual salary of the former executive director?

CHAIRMAN OLSON: By -- at the same rate. He's being -- he would be paid at the same rate as the executive director to assume the duties on an interim basis of the executive director.

MS. LUDLOW: With his monthly amount, yes.
CHAIRMAN OLSON: Yes. Is that --
MR. CLARKE: Yes, sir.
CHAIRMAN OLSON: So just to restate, the interim executive director, it's the -- has been the intent of the board to compensate the interim
executive director while he's performing that -the duties of executive director at the level and with the benefits of the executive -- prior executive director until such time as the new -newly hired executive director assumes the full-time position at the airport; is that correct? MR. CLARKE: Correct. I don't believe we said anything about benefits. That would not -- that would exclude housing.

CHAIRMAN OLSON: Oh, yes. Exclude housing. MR. CLARKE: But -- right. But there wouldn't be any other changes to your benefits that you get now, Kevin; is that correct?

MR. HARVEY: No, there would not be. MR. CLARKE: Okay. So it's just salary. MR. HARVEY: When you're through, I'd like to make another comment.

CHAIRMAN OLSON: Okay. We should probably take another vote on that just to make it of record.

MR. ROBERTS: I think he has a question. MR. HARVEY: I'd like to comment first before you make a settlement on my behalf. CHAIRMAN OLSON: Oh, I'm sorry. Yes.

MR. HARVEY: Again -- I was semi-joking. I'm presently doing two jobs, which was my airport operations job and I'm doing -- performing the interim director's job. You are getting a deal, believe me. Even though it's short time, just offering Mr. Wuellner's base salary to me, it's -I'm doing a lot more than that. So just so you know.

Also, going forward, you've got a new director coming in. He's not going on his own day one. It's going to be a 6- to 12-month endeavor to get him up to speed. Granted, he gets what he gets up front. Good for him. But myself and staff are the ones that are going to bear responsibility of getting him up to date on just about everything that goes on at this airport.

So bear that in mind as you move forward whether it's with me or with staff. There's a lot of work that's going into this right now, and it's not a eight-hour job and you go home. Never has been. But now I'm getting it from multiple angles, not just what I normally do.

So bear that mind if you intend to just put me back at my regular salary after this is all said and done. It's your prerogative, but think about
it, please.
MS. CASH-CHAPMAN: I think those are excellent points, and I don't think I'm ready to move forward without more discussion on additional pay for Mr. Harvey moving forward.

CHAIRMAN OLSON: Do you want to --
MS. LUDLOW: I -- go ahead.
MS. CASH-CHAPMAN: I'm not a numbers person by
nature. I'm going to look to Dennis for those types of things. But I do think that he needs more than -- because he's 100 percent right. And I appreciate you bringing that up to us. He is doing two jobs right now. He didn't ask for this. We told him he was doing it. And I think that we need to recognize that and appreciate him in a way that is appropriate for the level of work that he is putting into this airport for us.

MS. LUDLOW: And I would suggest that we bring on another part-time person. We have -- we have experienced people on the field that have run airports and would take an interim position to be an extra body. In fact, they would be very beneficial to Kevin because they have the experience of running the airport.

CHAIRMAN OLSON: Of course, that's another
matter. I mean, it's allied with it, but I would suggest that if we -- and we may -- if we need additional help in the administrative office, that we look to our acting executive -- interim executive director to propose and arrange that. Some of it can be handled administratively without even board action. So I would just look for that. Because, again, Mr. Harvey, we are very dependent on him to do a bunch of things on a daily basis. This board doesn't meet again until -well, I guess almost the end of the month, so -and I -- I agree with what has just been said about additional compensation and recognition that it is more than stepping into another job. It's doing two jobs. And we are extremely fortunate and lucky to be able to do this because, as we discussed earlier, we do not have a -- we did not have a formalized succession plan in place when we suddenly were without an executive director. So as far as there was a question made to

Mr. Clarke about how -- what a compensation adjustment added might be to recognize this... MR. CLARKE: I have to say that I agree with Mr. Harvey and Ms. Chapman. We -- what I would like to see, and I've also discussed this to some
degree with the incoming executive director, I believe we needed to have a -- I don't know when we've done a formal compensation survey, but I believe one is warranted. I believe we should give the incoming executive director time to evaluate his staffing needs. And if we -- you know, but we need to be a little more formal about it.

If we can determine if Kevin's -- or the assistant director's salary is warranted to be increased because of his duties and responsibilities and the size of our airport and staff, then I'd be the first person to say, you know, we'll make that adjustment, even retroactively to the time that he assumed these positions.

But I think a compensation survey is warranted. But I would like to defer to the incoming executive director because he has had experience with that, as have I, I mean, in my former -- with former employments. It's very important that everybody is, you know, evaluated and treated fairly, especially in this market. CHAIRMAN OLSON: Could the added adjustment be in the form of a bonus at some point? MR. CLARKE: Yeah. Or a -- yeah, a
retroactive adjustment that it would bring him up to -- up to date.

CHAIRMAN OLSON: It could be a bonus for --
MR. CLARKE: Yeah.
CHAIRMAN OLSON: -- work well done during an
interim period?
MR. CLARKE: Yeah, without a doubt. Right.
CHAIRMAN OLSON: Yes. Okay.
Other discussion?
MS. CASH-CHAPMAN: I don't know that a bonus later makes sense for the amount of work that he's doing right now because the bonus later is going to come from us and a new director who has no part in what has been going on now. So I think it might behoove us to discuss maybe -- and, again, I don't know the numbers off the top of my head, but perhaps that base salary that we just talked about, plus half of his current salary, or something along the lines where he is being compensated now for the work that he is doing now.

CHAIRMAN OLSON: Well, if there -- I mean --
MS. CASH-CHAPMAN: Because he has two full-time jobs that he's taken on right now.

CHAIRMAN OLSON: And it would need to be -- if we're going to take formal action and have it
administratively implemented, it would have to be a formal amount, such as -- you know, you referred to 50 percent of the other salary. We're talking about an interim period.

Did you want to -- are you -- I mean, that may be --

MS. CASH-CHAPMAN: I'd like to hear from the rest of the board and see if anyone else has any input before I say any more.

Anybody else comfortable with paying him the base salary, plus half of his -- we need to do something, I feel like. I don't --

CHAIRMAN OLSON: So we've -- let's see.
MR. HARVEY: Mr. Chairman?
CHAIRMAN OLSON: It's been proposed that the compensation for the interim executive director include the base salary, plus benefits --

MS. CASH-CHAPMAN: Percent of some --
CHAIRMAN OLSON: -- except not housing
benefit, of the current -- or the former executive director, plus -- plus 50 percent of the base salary of the -- Mr. Harvey's current or official position that he had before he became interim and that that would extend through the period of time until the new executive director is on board --

MS. CASH-CHAPMAN: Uh-huh.
CHAIRMAN OLSON: -- here on board.
Is that specific enough to -- for people to act --

MR. HARVEY: If I may, sir? It's going to extend well beyond the new director just taking his position. He's not stepping in on day one knowing how to do most anything around here.

MS. CASH-CHAPMAN: Right.
CHAIRMAN OLSON: Okay.
MR. HARVEY: So -- and I would also remind you -- I wasn't in the room at the time, but my understanding was you already made a motion that I was at the base salary of the current or present director. So --

CHAIRMAN OLSON: Yeah. Yep.
MR. HARVEY: -- that was already -- that's already taken place.

CHAIRMAN OLSON: Yes, that was -- that was already done.

So does someone want to --
MS. LIOTTA: I'd like to hear from our counsel.

MR. BLOCKER: Mr. Chairman, I think we need to be cautious here. We've used the term "bonus."

Under Florida Statute, there are some restrictions on bonus in local government, and even the aviation authority is unique under Florida Statute. We need to be careful with that. So I'd like to, if I may, advise the board. I think it might be worth -- the board has already voted to give Mr. Harvey the base salary of the executive director. It might be worth -- obviously, he's raised some issues for board consideration today.

What might be helpful is before the next meeting is for, you know, Mr. Harvey to either meet with one of the board members, whoever the board appoints, to talk about some type of negotiated compensation. That way we can have some finality to this and make sure that we've vetted that, make sure the compensation is consistent with Florida Statute, and make sure we're covering all the bases, if that makes sense.

CHAIRMAN OLSON: Okay. Is there someone on the -- I mean, we have now some guidance from our counsel.

Ms. Chapman, did you want to be the board person to work on that with Mr . Blocker and Mr. Harvey in the interim?

MS. CASH-CHAPMAN: If that's something that
everyone else is comfortable with, I'm happy to do that.

CHAIRMAN OLSON: Okay. Does that sound like a good path forward? Okay. And I don't believe we need a motion on that because that's just a direction. MR. BLOCKER: That's -- that's correct. And just for clarity, the board has already voted to -CHAIRMAN OLSON: Yes. MR. BLOCKER: -- for the base salary, but -CHAIRMAN OLSON: Yes. MR. BLOCKER: -- what the board direction would be here is for one board member, Ms. Chapman, to meet with Mr. Harvey for them to talk about whatever the compensation is. We'll vet that through legal, and then come back, either at the next meeting or a follow-up meeting, and clarify what those terms are for final approval. Is that --

MR. HARVEY: Thank you. CHAIRMAN OLSON: Okay. Sounds good. ANNUAL AUDIT PRESENTATION CHAIRMAN OLSON: So making sure that I'm on the agenda now, for the next item, we have new business, annual audit presentation. Okay.

MR. CONRAD: Good evening, everyone. I'm
Ron Conrad. I'm the engagement partner from Cherry Bekaert. And I'm here to share the presentation with Bryan Harman, who's the audit manager with us. And we have a special guest here today, Mr. Jeff Zeichner. Jeff just joined us, actually, in our firm just recently. He lives here in St. Augustine and has worked on the airport in a prior life. So he's got experience out here. And just wanted to introduce him. And he's just sitting in and absorbing all this. So I appreciate Jeff coming in and joining us today.

So what we're going to do is we have some required communications, which is the first slide. There's a audit standard out there that requires us to go over certain matters. I'm going to go over part of that, and then Bryan is going to chime in and kind of finish that part up.

And then we have the financial statements that we're actually going to issue and, I believe, you're going to approve at the end of the meeting for issuance of approval of the audit. We'll just go over some highlights of the financial statements too. So kind of a two-part presentation, and Bryan and I are going to tag-team it for you.

So to start out, we have up on our PowerPoint slides here on the screen -- Cindy's operating the screen here for us. So I appreciate that, Cindy. The first thing you see is the client service team, and you see Bryan in there as the manager, and we have other people that have very much participated in this as well, as reviewers, Natalie Spradling, helping us with the audit, some of the detail work. So that's our client service team for you.

What we're going to be doing is going over this agenda, and in the -- the agenda is -- I'm first going to go over the results of the audit, the -- and some of the aspects of internal controls, any corrected, uncorrected misstatements, and then certain required communications -- a lot of this is required communications that auditing standards have -- and then just some other matters on supplementary information and reporting changes that are coming up in the future that you might be -- want to make you aware of.

So the results of the audit, this audit is auditive financial statements, which we're looking at having a clean opinion on, unmodified opinion, so a clean opinion. And then separately, there's
also -- within this package is an audit of federal grants. So -- and you'll see and I'll go over that with you a little bit later, but part of what we do is we look at compliance with federal grants, and we do issue an opinion on compliance in relation to federal grants. So our opinion is on the financial statements as well as on the compliance -- or with uniform guidance on federal grants.

In relation to those opinions, we look at internal control. We do this audit in accordance with government auditing standards. That is a requirement when we have an audit in accordance with uniform guidance and also by Florida Statute. Florida Statute requires all government entities to have audits in accordance with government auditing standards.

So what we're doing is we're looking at the internal control as the basis to issue our opinions on the financial statements and on the federal grant compliance. We don't issue an opinion on the internal control, but we are looking at internal control with those primary aspects in mind.

So with regard to internal control, what we do is at the end we're required to report to you any material weaknesses that we find or significant
deficiencies. Last year, we had a couple of material weaknesses. So we looked at those again this year, followed up on those, and we saw that those were corrected. So you don't see any material weaknesses this year. Last year's items were corrected. So we're in good shape with that.

There's another item called "significant deficiency." That's where it wouldn't be material to the financial statements, but it's something we think is significant enough to warrant your attention. We didn't have any of those either. So clean as far as the internal controls. Another item that we are supposed to -- or required to communicate to you is any corrected or uncorrected misstatements other than those that we would consider more trivial in nature, so any of the larger-type items. And we didn't have anything there in corrected misstatements or uncorrected misstatements.

We did do some consulting during the interim working with Dana, just making sure that we had all the prior items all taken care of and we looked over things and consulted in that manner, but, you know, with regard to the financial statements and the closing entries, we didn't have any items.

I wanted to go over the first slide here on the qualitative aspects, and this is dealing with a new pronouncement that we had for government accounting standards. We -- we, as a -- since you're a government entity, we are required to use government accounting standards. And there's a standard, it's Standard 87, which deals with leases. And this is something that's permeated from the financial accounting standard. It's been in the commercial world and it's also in the government world with GASB 87.

So what this is all about is that -- for airports, is you have leases that are both regulatory and non-regulatory, as defined. So what they call regulatory is that when an airport is -the FAA has jurisdiction, they have oversight capability and responsibility to ensure that if you have leases out there that has a lessor, that you have reasonable prices, and that you have -- and that you provide available access. You know, when it's -- when it's available, that you provide the access, you know, to those in need of it.

So there's a couple of things that the FAA gets involved in. And you have hangars and T-hangars out there that are the primary ones that
are associated with those types of items. So those are considered regulatory. And if they're regulatory leases, we don't need to show a receivable on a payroll. We don't need to record anything different than we've ever recorded. It's always -- it's still the same under the standard. We do have separate disclosures which you'll see on page 14 of the financial statements for those regulatory leases. It just shows the amount that's out there.

Separately, if you have non-regulatory leases, like a ground lease that you have for the cell tower that FAA doesn't really get involved in or you have office space that doesn't really go into aeronautics at all -- you have four of those. And so those types of leases, they do tell you to go ahead and put a receivable and a payable on the books at its present value.

So that calculation was made for those leases: What is the present value? So you'll see on the financial statements a lease receivable and what we call a deferred inflow, which means that that will be recognized in revenue as time goes on on those leases.

So a little different presentation. You'll
see some additional disclosure on the non-regulatory leases on pages 13 and 14, as well, in the financial statements. So that's what that's all about. I just wanted to let you know that. Bryan's going to come up here and talk to you about the other required communications and the rest of this slide, and then we'll go over the financial statements briefly.

MR. HARMAN: All right. Thanks, Ron.
On the next line here, just some more qualitative aspects of accounting practices. One thing, there's no related party transactions, so that's something that we have to disclose if we see anything there, and we did not. On the next line, we noted no transactions entered into by the Authority which lacked authoritative guidance, and we noted no significant unusual transactions during our audit.

On the next slide, of course accounting estimates are an integral part of the financial statements, and the most sensitive estimate that the authority has is the depreciation of capital assets. So there's some judgment involved there which we evaluate.

On the next slide, the financial statement
disclosures are neutral, consistent, and clear. So we evaluate that.

And on the next slide, we look at some
independence considerations. Very important, of course, for the auditors to be independent. We do provide some non-attest services that you see -- as you see listed here. So we assist in the preparation of the financial statements and the notes, the data collection form, and then also the depreciation schedules. As Ron was talking about earlier, GASB 87, we did provide some consulting services there to the airport and provided some assistance with implementing that standard.

And as with any non-attest services, management accepts responsibility for anything that we give them and they oversee that by a competent employee of management staff.

So our conclusion on independence is that we are independent in relation to the airport and there's no concerns there.

On the next slide, some further required communications, but there were no difficulties with management that we need to report. There was no disagreements in regards to financial accounting, reporting, or anything related to the audit at all.

We didn't have to consult with anyone outside of the audit team about any matters, and the management has signed a representation letter, which includes certain representations to us in regards to accounting records.

On the next slide, looking at some other required communications, to our knowledge -sometimes, you know, an entity will consult with a second auditor or accountant, and to our knowledge, there was no instances of this.

The next area is other findings or issues that we need to bring to your attention, and there was nothing else in relation to the audit this year that we need to bring to the board's attention.

I'm happy to report that there were no fraud or illegal acts that we need to bring to the board's attention and we had no concerns over the going concern of the Authority.

Other matters, there are supplementary schedules in the financial statements. We made sure that these conformed to U.S. GAAP, and we also compared them to the underlying records or to the financial statements themselves to make sure they tied out correctly.

On the next slide, looking at some of the
upcoming financial reporting standards, of course we have the Governmental Accounting Standard Board, they're always coming out with new standards, and we'll evaluate with management which ones will be most applicable to the authority.

GASB 87 -- excuse me -- GASB 96 will have a similar effect of GASB 87, which will involve grossing up on some items on the balance sheet once we evaluate certain contracts related to IT arrangements.

And with that, I'll turn it back over to Ron. MR. CONRAD: Thanks, Bryan.

Okay. So here's the fun stuff. We go into the financial statements. I know there's three new board members, so you haven't gone through this before. So I want to just give you an overview. My responsibility is going to be to give you an overview. Bryan knows all the numbers, so he's going to go through some of the detail on the numbers, but I just wanted to introduce the financial statements to you to begin with. You have that draft in front of you. Go to the table of contents. Now, first, you know, at the front, you'll see this is a September year-end because, by state statute, all local governments
have to have a September year-end. All state agencies or what they call agencies of the state have to have June year-ends in the state of Florida. So in the state of Florida, when you see financial statements, that's what you're generally going to see and that's why the airport has a September year-end.

So when we look at the table of contents, the first thing you'll see is a report of the independent auditor. That's a new report this year. It's actually a different -- it's not -- the concept isn't new, but the -- you'll see that if you look at last year's financial statements, the format of the report is considerably different. It's because of a new standard that was -- an auditing standard that came out this year. It's a clean opinion regardless, but it just looks different than what it did before. The opinions are at the top instead of the bottom, those types of things.

Management's Discussion and Analysis follows that. And Management's Discussion and Analysis is a requirement for any government report, similar to what you might have for the securities and exchange commission public reports, except there's certain
required information that's in this MD\&A. So that's something if you want to get an overview of the financial statements. It's kind of a nice little snapshot that you'll see at the beginning of certain required things, certain things that are -are required to be put in there with capital assets and debt management and the economic type of environment you have.

Then after that is the financial statements. These are the required financial statements that you have.

And then there's certain supplementary
information after that that deals with the Florida Retirement System and your share of the system for the employees that you had. You had 14 employees at the end of September, and so, you know, that's what this FRS is dealing with, the benefits that you have.

After that is the Compliance and Single Audit section. We are required by our standards uniform guidance for federal purposes or in the Florida Single Audit Act in Florida if we have $\$ 750,000$ or more of federal assistance, we have to do an audit of the grants. And you have that, so that's why you see a federal single audit in here. For the
state grants, you didn't have 750,000. You didn't have the required amount that would require a state single audit. So that's why you have the federal there.

And then after that, we have an "Other Reports" section, which has a management letter that's required, management letter by the auditor general in the state of Florida. So the contents of that are prescribed by the auditor general.

And then after that is a report on investment compliance, and that is a requirement by Florida Statute that we go ahead and look at your compliance with investment policies, and we have to issue a report opinion on that.

So that's the overview of what's in these financial statements. I'm going to let Bryan just kind of go through some of the numbers.

Before, I had pointed out to you that pages 13 and 14 deal with those leases. So you'll see those new this year. That's kind of the new disclosures this year. Otherwise, the disclosures are very consistent with what you have seen before.

MR. HARMAN: All right. Thanks, Ron.
So I'm just going to highlight a couple of things. First, we'll look at the statements of net
position, probably most noticeable with the implementation of GASB 87. That's on page 7 if you have the financial statements there.

With the implementation of GASB 87, you'll see a lease receivable. You'll have a current portion and then you'll also have non-current portion. And then basically on the other side of the balance sheet, you have the deferred inflows. You'll see that towards the bottom. Deferred inflows is related to the lease. So it's basically just a gross-up on the balance sheet, has no impact on the bottom line.

Other changes you'll see there, there was a number of construction-in-progress additions, and then there were a number of projects completed this year, which were then capitalized and moved into capital assets, which are being depreciated.

Another notable increase, of course you have your net pension of liability. You probably notice increase. Of course, with an FRS, the Authority is in the FRS and they have a certain responsibility there in relation to their size of staff. And you'll see the increase there mostly related to the lower investment projections, which, you know, the FRS has the actuarial valuation each year and those
projections change each year.
On page 8, just looking at some of the changes from the statements of revenue, expenses, and changes in net position, of course you'll see some of the lease revenue was up related to $T$-hangars.

The next line item there, fuel sales, most of that increase was related to the fuel sales, about 260,000 increase there, and then some of the flowage fees increased as well.

General and admin, just point out -- of course, we're always looking at the expenses. Nothing significant to point out. There was just overall increases in a lot of different areas. IT support increased 27,000; and then -- let's see, I think it was insurance, that was about a 45,000 increase. So there was just a number of things that increased.

Salaries and benefits, there was, you know, brought into the airport a finance manager. I believe that was about a half year. And then there was part-time gate employees, which I don't think you had in the other previous year.

And then of course the cost of fuel, that's pretty self-explanatory, but that's the cost of fuel sold. That increased as well.

The other major item you'll notice under "Capital Contributions," there was a lot of major programs wrapped up in the current year, so that's why you'll see the decrease. You do still have a number of programs still going on, but it's not quite as high as the prior year and those dollars used.

And then underneath that, "Other Capital Contributions," there were some additions made that were brought on to the books of the Authority. That was related to the Grumman building on a prior year, but they didn't have any of those in this year.

With that, I'll turn it back over to Ron.
CHAIRMAN OLSON: Mr. Harman, I was just wanting to clarify, where we have our -- I believe it's listed as unrestricted capital in the numbers, where would I be -- I don't have the actual audit in front of me right now. It's on my --

MR. HARMAN: Page 7 .
CHAIRMAN OLSON: Okay.
MR. CLARKE: Right here.
MR. CONRAD: On the bottom.
CHAIRMAN OLSON: Is that the same as what people refer to as capital reserve? Is that the
same -- is unrestricted capital the same thing? When someone asks -- wants to compare our financial strength, our ability to perhaps consider financing options or strategies and they ask about capital reserve, is that the same as unrestricted capital?

MR. HARMAN: I'll let Ron take that one. CHAIRMAN OLSON: I'm just -- I'm very interested in just knowing the terminology. MR. CONRAD: Actually, that was the first thing I was going -- when I was coming back up here, I wanted to talk to you about that. CHAIRMAN OLSON: Okay. Go ahead.

MR. CONRAD: So the net position on page 7, you have a net position of 85 and a half million dollars roughly at the end of September 30, 2022. Now, the way you work is you get -- for capital assets, you know, the improvements of the runway, et cetera --

CHAIRMAN OLSON: Yeah. Yeah.
MR. CONRAD: -- you get that money from the --
from the federal government, state government. They're -- and so when we look at what we call capital contributions, that is what you see in investment capital assets. If you look at the capital assets note in the financial statements,
you'll see that it almost entirely comes from that. We reconcile that out at the end of every year because we want to see that you haven't been spending your operating capital on the -- money on -- on capital assets that normally should be funded by the federal or state government. So separate from what is funded by them as capital assets, the rest of it is you have this reserve. Whether you call it a capital reserve or whatever, you have -- the money you have left over, that is your -- your -- your funds that you have that are available for spending, you know, going forward.

So you have two components. Normally, there's a third component. It would be restricted -amounts restricted, but you don't have any restricted amounts. So it's all unrestricted to be able to use in the general capital --

CHAIRMAN OLSON: Restricted would, for
example, mean if it was -- if we had undertaken a financing and had to serve service bonds? MR. CONRAD: Yeah. Exactly. Exactly. CHAIRMAN OLSON: Okay. Okay. Yeah. MR. CONRAD: Yeah.

MR. CLARKE: Just to clarify, if we're looking
at the balance sheet, the difference between the total assets and the net position, is that equal to the total assets minus the total liabilities minus the deferred inflows?

MR. CONRAD: You have to get the deferred outflows in there and then defer it. So it's the assets plus the deferred outflows.

MR. CLARKE: Plus deferred outflows?
MR. CONRAD: Yeah, minus the liabilities, minus the deferred inflows. Because basically you just take --

MR. CLARKE: Okay. Yeah. All right. Yeah, the asset side. Okay. So that -- so in a normal balance sheet, those -- they would equal. Okay.

MR. CONRAD: Yeah. Yeah, the deferred inflows just means it's -- it's -- you know, some of it's pension related. You have assumptions that the actuary is using on that FRS, on the Florida Retirement System, and so what we do is we pick all this up from the auditor general. The auditor general will have the audit of all the -- they do the audit of the Florida Retirement System. MR. CLARKE: Okay.

MR. CONRAD: And after they've done the audit, they have an allocation of all the governments in
the state of Florida that participate in that system. And they say: This is how much relates to you based on the contributions that you've given, this is the liability that you have, the deferrals, and all this stuff, based on the actuaries that they have up there at the state level. So that's -- that's where that comes from, from the pension.

And as Bryan mentioned on the lease, that came from the new standard. That's what the deferred inflows are. And then you see on the deferred outflows, it's the same thing; that comes from the actuary, the results from the auditor general.

MR. CLARKE: Can I ask you another number question?

MR. CONRAD: Yeah, sure.
MR. CLARKE: Can you take a look at -- I'm referring to on the statement of net position, page 7, the long-term liabilities, net pension liability plus compensated absences equals 1.076 . And then compare that to Note 6 on page 16 and see if there's a -- there's a difference there between those two numbers. I'm wondering if the note has not been updated.

MR. CONRAD: I bet it's the FRS and the HIS.

MR. CLARKE: The compensated absences are slightly different.

MR. CONRAD: Oh, the compensated absences?
All right. Any balance of 16 --
MR. CLARKE: It's different -- oh, pardon me. Its difference is due within one year. It looks like --

MR. CONRAD: Yeah, the current portion versus the long-term portion.

MR. CLARKE: Okay. All right.
MR. CONRAD: Yeah, the 42 and the 18. MR. CLARKE: All right.

MR. CONRAD: Good observation. You almost got it.

MR. CLARKE: One other question I have is -or two, I'm -- again, I'm looking at the note on page 16 where we have the net pension liability of -- beginning balance of 412,088, and then there were additions of 622,203, which was about 50 percent more than the beginning balance. It seems like a high number. Can you -- is there -what can we attribute that to? MR. CONRAD: I can't recall if that was due to investment performance at the -- at the -- you know, because what happened -- I think it was. I think that that's what happened. You know, we had a tough year.

MR. CLARKE: So it went down?
MR. CONRAD: Yeah.
MR. CLARKE: Okay.
MR. CONRAD: Yeah, so all of a sudden, they say, "Well, you guys have to fork up more in the future to make up for the fact that you lost a lot of your assets."

MR. CLARKE: Right. Okay. And then one other question, we have the pending -- our executive director will be, you know, leaving employment at the end of June. Will that impact our net pension liability, the liability on the balance sheet?

I mean, when a person leaves our employment, you know, how does that -- how are those -- does that affect our financial statements?

MR. CONRAD: You know, his defined benefit that he gets is still going to be paid through the airport plan, so -- I don't think he's getting that right away because he's going to get that as a defined benefit throughout the rest of his, you know -- you know, throughout the rest of his life. So I think that that stays off there, that that is an asset.

MR. CLARKE: So do we have -- well, does that -- you mentioned we had 14 employees at the end of September. Does the pension liability include active and retirees as well?

MR. CONRAD: Yeah, it's going to include -MR. CLARKE: So it has everybody in the plan? MR. CONRAD: Yeah.

MR. CLARKE: Okay. All right.
MR. CONRAD: I think that's true. I think we've done -- I can't tell you with a hundred percent certainty.

MR. ZEICHNER: I can give you the answer to that question.

MR. CONRAD: What was that?
MR. ZEICHNER: I can give you the answer.
The State determines its liability as a whole for all state and, you know, local company employees. And they make allocations to the individual state agencies and local governments. The allocation factor is based on the salary that you reported paying during the previous fiscal year as a percent of all the compensations that've been paid into the plan.

So in theory, he won't be included in your liability because the salary won't be in that
allocation factor, but you'll have a new executive director you're paying. So your payroll will remain the same or go up.

MR. CONRAD: Yeah, that makes sense. That's -- yeah. So it's all the salary payroll and every single liability that's allocated through the auditor general.

MR. CLARKE: Okay.
MR. CONRAD: Thank you. I knew there was a reason.

MR. ZEICHNER: I'm glad I got a chance to talk.

MS. LUDLOW: Now you can't hide him.
MR. CONRAD: Anything else?
CHAIRMAN OLSON: Just a -- I guess a question about last year. As you noted, we had the material weakness findings. And at that point, you said -I believe you reported that we would be on some sort of at-risk list with one of our funding agencies for two years.

So do we go -- when do we get off our at-risk list?

MR. CONRAD: You'll see on page 33, there's -it says "Auditee qualified as a low-risk auditee," and we say "no." So this is the first year of the
two years. So next year, it will say "no" again because we have a material weakness. When you have a material weakness --

CHAIRMAN OLSON: We had another one this year?
MR. CONRAD: No, no.
MR. CLARKE: No, no.
CHAIRMAN OLSON: Oh, I thought you said --
MR. CONRAD: Because we had one last year, it carries forward. You don't even have to have one this year.

CHAIRMAN OLSON: But it's two years, right?
MR. CONRAD: Yeah. No, this is the first one.
CHAIRMAN OLSON: I believe that you reported
last year it was -- would be two years.
MR. CONRAD: We look prospectively. Two more years. So we found it last year, so it's the next two years. Actually, yeah, because -- yeah, so we have two years.

This is the first year, so you'll see on page 33 that you're not considered a low-risk auditee.

Now, the relevance of that is that if we were -- if you were a low-risk auditee and we had multiple grants to look at, we would -- we could look at less as auditors because we'd say you're a
low-risk auditee. That's really the relevance of it.

CHAIRMAN OLSON: Right.
MR. CONRAD: The fact is it didn't really make any difference this year because of --

CHAIRMAN OLSON: Isn't there other relevance if we were issuing bonds, the bond rating agencies? The underwriters would take note of at-risk verse -MR. CONRAD: I don't think that would -- this is just for uniform guidance. And it's their definition of a low-risk auditee. It's not really whether you're a low-risk or high-risk financial statement.

CHAIRMAN OLSON: Okay. Okay. MR. CONRAD: The financial statements are very different. CHAIRMAN OLSON: Okay. Good to know that. MR. CONRAD: This is just simply for federal grant purposes and how they define it and what they require for auditors to look at.

CHAIRMAN OLSON: Okay. Okay. Thank you. MR. CONRAD: Yeah. MR. CLARKE: Just maybe you can make one general comment. We -- you know, of course, you
have your statements. You say you don't express enough -- an opinion on our effectiveness of our internal control, but you also state that we could have material weaknesses; you just haven't found them.

But what -- for the Authority board as a body, what is your general recommendation that we can do as a board to make sure there aren't -- we don't encounter this material weakness going forward and we have --

MR. CONRAD: I think one thing that you've done, if $I$ recall right, is that you have established or are establishing an audit committee, right?

MR. CLARKE: Yeah, that's to be decided this -- tonight.

MR. CONRAD: Okay. Well, that's one item that, you know, if you can get another independent, you know, body there.

MR. CLARKE: Yeah.
MR. CONRAD: You know, you used to have an outside accounting firm that was another independent and you don't have that anymore.

MR. CLARKE: Uh-huh.
MR. CONRAD: So -- but at the same time, you
strengthened your internal control with Dana coming here as far as, you know, an in-house person. So -- you know, but I think, you know, from the standpoint of strengthening what you're doing from an audit committee standpoint -- and I know it's been discussed for quite some time, but that's something where, you know, you have an outside group that is focused on certain things, can ask certain things, not just about the financial statement numbers but also about risks, how are risks being handled in the internal control. CHAIRMAN OLSON: Okay. MR. CONRAD: Yeah. MR. CLARKE: Thank you. MR. CONRAD: Anything else? Otherwise, I'd be looking for approval of this, and then we'll be looking to issue by tomorrow or the next day. CHAIRMAN OLSON: Okay. Thanks. MR. CONRAD: Thank you. CHAIRMAN OLSON: Uh-huh. Okay. Audit presentation, we don't -- do we formally accept the audit, or how do we -- what do we do?

MR. BLOCKER: Yes, sir.
CHAIRMAN OLSON: Okay. So looking for a
motion to formally accept the audit for the fiscal year ending last October 1st -- 31st. MR. CLARKE: I'll make a motion. CHAIRMAN OLSON: Motion's been made. Is there a second to that motion to accept the audit for the period ending October 31st, 2022? MS. CASH-CHAPMAN: I'll second. CHAIRMAN OLSON: Motion made and seconded. All in favor, signify by saying "aye." MR. CLARKE: Aye. CHAIRMAN OLSON: Aye. MS. LIOTTA: Aye.

MS. LUDLOW: Aye.
MS. CASH-CHAPMAN: Aye.
CHAIRMAN OLSON: Opposed?
(None.)
CHAIRMAN OLSON: No opposed. Motion carried.
Okay. Thank you again for coming --
MR. CONRAD: Thank you.
CHAIRMAN OLSON: -- and making the
presentation.
MR. BLOCKER: Mr. Chairman --
CHAIRMAN OLSON: Yes.
MR. BLOCKER: -- we just want to make sure we make an opportunity for public comment.

CHAIRMAN OLSON: Oh, yes, on that.
Public comment on the audit for the -- last
year? This year's audit presentation, any public
comment?
(None.)
CHAIRMAN OLSON: Thank you. No public comment.

So we're moving on to discussion --
MR. CLARKE: Can we have a five-minute or
two-minute recess?
CHAIRMAN OLSON: No.
MR. CLARKE: Okay. I'm going to excuse myself
for a minute to use the restroom.
CHAIRMAN OLSON: Oh, yes. Let's see. And we
need you to be present for this. So a -MR. CLARKE: Two-minute recess.

CHAIRMAN OLSON: -- two-minute recess.
Two-minute recess.
(A recess was taken from 5:49 p.m. to
5:53 p.m.)
CHAIRMAN OLSON: Okay. Reconvening. Reconvening. We're -- I've got a feedback on this. MR. HARVEY: Push it back a little bit. BOARD COMMITTEE DISCUSSION

CHAIRMAN OLSON: Okay. We're shifting to new
business. And the -- we've done the audit
presentation. We're going to discussion of the committees. And we have the scopes of -- one, two, three, four -- five. Five committees have been scoped out. We have discussed the committee scopes in, I believe, two previous meetings. Some of them have been updated, new drafts for -- or tweaked here and there.

How would the board like to discuss?
Individually each committee or discuss them as a group and make comments on the ones we want to make comment on or have questions?

We have a -- we have a board member that is the -- has been the point of contact for advancing each of these committee proposals. So I just open it up for discussion. We can -- we can discuss them individually or we can discuss the ones that -- some of -- that have -- someone wants to discuss further.

Again, we have had prior discussions of the scopes. So...

MS. LUDLOW: I have a --
CHAIRMAN OLSON: Yes.
MS. LUDLOW: I think there was only one committee that was -- that had any question about,
and that was --
MR. CLARKE: Policy?
MS. LUDLOW: Not against you, Jennifer.
MS. LIOTTA: It's fine.
MS. LUDLOW: You and Jennifer had a
discussion --
CHAIRMAN OLSON: Yes, we did. Yes.
MS. LUDLOW: -- about that committee.
CHAIRMAN OLSON: Yes.
MS. LUDLOW: The rest of our committees are easy and -- I mean, I don't have a problem with mine, safety risk management, except Sunshine Law, because it's going to be hard for me to meet with the fire chiefs and the TSA. And, you know, I know I -- I'm going to need several of them to meet at a time, so I don't want them to be -- I don't want to have to publicize Sunshine Law. So as long as I'm the only -- Jeremiah will help me with this. As long as I'm the only board member meeting with them, then I'm okay? I don't have to --

CHAIRMAN OLSON: Yes.
MS. LUDLOW: Because most of my things will be individually or tiny groups or something. So I'm totally happy with my new -- thank goodness. You know, Jennifer cleaned it up for me. And --

CHAIRMAN OLSON: And, Ms. Ludlow, what you just described really is a good way for people or committee chairs to work to try to avoid multiple -- you know, high volumes of committee meetings that require all the Sunshine requirements and counsel support and advertising and all of that.

MS. LUDLOW: Right.
MS. CASH-CHAPMAN: And so you -- Mr. Olson, you brought this up when we had our last meeting about all of these, and I've really been thinking about it more and more about not necessarily having -- and I don't know if the wording would change and it wouldn't be technically a committee anymore, but if me as a community engagement committee am trying to plan events and do things like that, to not be able to call another committee member and say, "Hey, let's move forward with booking this whatever," that doesn't make sense to me.

And so I'm now wondering if I shouldn't be necessarily a committee but if the board would maybe charge me as like the head liaison or whatever for -- to hold community meetings and that sort of a thing, if that's something that you're
comfortable with.
Again, I would stick pretty much to this but maybe not necessarily a formal committee that would require a court reporter and our staff members and seven days' notice for me to say, "Yes, let's move forward with -- those balloons look great. Let's go for it," without subjecting everybody to the Sunshine Law and e-mails and phone calls and that sort of thing. I'm just not sure it makes sense for my area, but I'm definitely open to some feedback on that.

CHAIRMAN OLSON: I want to add to that. Interesting you should be thinking that. I was also thinking in terms of how we handled recently the focus groups for the -- for the strategic business plan. We had -- one was a bunch of community people in, and we had -- we -- this board agreed to have one -- we would limit to one board member in those focus -- or observing those focus groups. I mean, we could have participated, but because of that, we didn't.

So you could definitely operate, I believe, the way you describe and avoid a huge amount of costs and staff support and other things for -for -- for the work, and probably work more
efficiently, rather than the kind of things of posting formal meetings.

The other really benefit that I thought of when you were discussing the very important need of more community engagement is that if we can avoid some of the costs for a intricate and high volume set of community meetings that are under Sunshine and the staffing and all the other costs, we could consider -- you know, that would -- one possibility is allocating some of that savings to actually refilling the public affairs position on our airport staff, which would be an ideal person for you to work with that could be your -- do the legwork for many of the things that you, holding that portfolio, might want to proceed, because some of that could be a lot of administrative follow-up work.

MS. CASH-CHAPMAN: Uh-huh. And most certainly I'm sure it will be something that we consider when we bring a new executive director on and we go through those surveys for compensation, so...

CHAIRMAN OLSON: Yeah.
MS. CASH-CHAPMAN: But if the board's comfortable with me not necessarily be a formal committee and doing it as open meetings, then I'd
like to stick with that.
CHAIRMAN OLSON: Okay. Other discussion?
MR. CLARKE: I think it's a good idea.
MS. LIOTTA: Yeah, that's fine.
And just -- this might help speeds things up tremendously. I looked at the comments that you did for the policy committee, and I find them completely fine. No issues there. So I don't have any further discussion for any of the committee scopes.

CHAIRMAN OLSON: Okay. Other -- discussion on other --

MS. LUDLOW: I'm happy with mine. But what about -- no. No other comment. I'm fine.

MR. CLARKE: I have just a general question. Maybe it's more for counsel than anyone else. But I don't necessarily think -- I believe that the committees I proposed, the audit finance and the master plan committee, I think they, because they were already addressed -- we have a master plan. We have -- you heard our CPA address the need -- or the desirability of having, you know, close oversight through the formation of an audit committee, which is common in the government business, but I don't necessarily think we need a
court reporter there. Is that true?
I mean, we're not -- if the committees are making decisions and evaluating factual data and, you know, constructing analysis and advising the board, I mean, do we -- do we actually need a court reporter there transcribing every sentence and every -- you know, crossing every t, dotting every i? Or can the committee take it upon itself to summarize the deliberations and then deliver a product to the board?

MR. BLOCKER: Sir, if you're meeting with -if there are other board members -- I think an example that was used earlier, if there's one board member that's out engaging the public, that would not necessarily fall under the Sunshine meeting requirement because it would not be two members of this board meeting.

MR. CLARKE: Okay.
MR. BLOCKER: Now, if there are two or more members of this board that are coming together to form a subcommittee, then you would want to make sure that the meeting requirements in the Sunshine, because really the Sunshine is two -- there are two components. There are more components, but the two big ones are the public record component that you
have to -- there's a public record that's created and there's documentation that has -- the public has to have access to it unless it falls under one of the exceptions. But the others, if there's a meeting and two -- two or more of you are coming together for the purpose of a subcommittee, then we would want to make sure all these components are in place, and it is advisable to have a court reporter.

MR. CLARKE: Okay. Okay. MR. BLOCKER: That way, if there's questions, there's a record for the minutes. MR. CLARKE: Okay. All right. Well, that answers the question. MR. BLOCKER: And just to clarify, I think what was -- what the board members indicated their committee is, Ms. Ludlow and Ms. Cashman [sic], I think those are a little bit different. If I understand this correctly, this would be you all going out into the community, you know, meeting, maybe making some decisions on community engagement. If there are no other board members from this board that are participating in that, then that is really just you acting independently as board members. You may have other people in the
community you're engaging with, but then you're reporting back to the board. Your e-mails would still be -- obviously, your communications would be, you know, open to the Sunshine, but as far as the meeting requirement, that would not.

Yes, sir?
CHAIRMAN OLSON: Following up on what you
said, I just -- would they -- they would -- would they have the ability, as we did with the master planning or the strategic business planning process just recently, be able to convene small groups that were not necess- -- not part of the board and no other board members but small groups to discuss things like safety and community engagement without having to have the Sunshine then? Because we did that as focus groups with strategic planning work; we convened and we made sure we only had -- I mean, it was restricted to one board member in that meeting.

MR. BLOCKER: So it depends, Mr. Chairman. If the purpose of that committee or that board, even if it's not made up of board members, is to advise this board or to make recommendations, then that could trigger Sunshine requirements. So as an example, what -- and I'll use Ms. -- Board Member

Ludlow's example. She mentioned meeting with the fire chief, meeting with the sheriff. There's no requirement for those meetings to be made public. CHAIRMAN OLSON: Yeah. Okay. MR. BLOCKER: That is purely one board member meeting. But if there's a committee that's formed, a safety committee, and there's -- the sheriff is sitting on it, there are other individuals who are sitting on it, the purpose of that committee is to make material recommendations to this board for action, then that could potentially -- we'd need to define it a little bit more, but that would potentially turn -CHAIRMAN OLSON: What if it's a group of people to come together to plan an event that would have a community connection? MR. BLOCKER: Well, I think they could be different. I think what was described -- and I guess it would depend on the event, if this is, you know, meetings or -- or they're special remembrances or whatever, however that's defined, I think that's a little bit different. CHAIRMAN OLSON: Okay. MR. BLOCKER: You can absolutely have a board member and say "You're the liaison to special
events, a community engagement" --
CHAIRMAN OLSON: Okay.

MR. BLOCKER: -- and then that board member can go and have those meetings.

CHAIRMAN OLSON: So another question then related to fully understanding this.

MR. BLOCKER: Sure.

CHAIRMAN OLSON: If there's a committee, such as the safety or community engagement committee, I'll say -- if you don't mind, I'll use community engagement -- that occasionally they may want to have -- $I$ don't know, they may want to work in the way of -- informally, not as formal meetings, but then maybe occasionally they may want to -- would it be possible that the committee operates only with the Sunshine requirement for meetings that meet the key -- or meet the traits of a -- or the profile of a meeting that would be required under Sunshine?

MR. BLOCKER: So if I understand the question correctly, there would be times where they would meet, and if it met with the criteria of Sunshine, then it would obviously fall under the Sunshine? CHAIRMAN OLSON: Got it.

MR. BLOCKER: There are other times it would
not potentially meet that?
CHAIRMAN OLSON: Yeah. Yes.

MR. BLOCKER: You know, Mr. Chairman, I think there's some caution that needs to be exercised here because one of the things that Florida law has -- the case law has shown is disfavor of trying to get around Sunshine.

CHAIRMAN OLSON: Yeah. Yeah. Okay.

MR. BLOCKER: The idea is to operate in the Sunshine. Florida being one of the more open -Sunshine cures -- cures all -- all ailments is kind of the thought process. So I think what might be better -- because some of these committees, when you look at -- you know, some truly seem -community engagement where you're out there talking to -- you know, setting up an event, you may not need really any other engagement from other board members and it really may not be truly a committee, it may be really on a case-by-case basis.

CHAIRMAN OLSON: Meeting for coffee and -MR. BLOCKER: Correct. CHAIRMAN OLSON: Yeah. MR. BLOCKER: Yes, sir. But when you're talking about a potential finance committee or a rule-making committee where there are going to be
recommendations made, even if there's just one board member that's on there, if there are other individuals on there that are making formal recommendations that are being considered by this board for the purposes of taking action, then that could absolutely trigger a Sunshine requirement.

So the safest -- the safest really is always to make sure, unless --

CHAIRMAN OLSON: Yeah.
MR. BLOCKER: -- it's the case that's been described here earlier, the earlier examples, is to make sure it's documented, to go through those procedures, to notify the public, give them an opportunity to come to weigh in. That way you're covered. Does that --

CHAIRMAN OLSON: So as currently outlined, it seemed, in the scope -- the current scopes, it seems that the policy committee and the audit committee and possibly the safety committee would all be making recommendations back to this board. So they would probably be -- whenever they met as a group to do that, they would be under Sunshine?

MR. BLOCKER: That's correct. Unless -unless -- as the example with Board Member Ludlow, I think the way it was described is it would be her
meeting with different public officials.
CHAIRMAN OLSON: Yeah. Yeah.
MR. BLOCKER: They wouldn't meet as a
committee. It would be more meeting with the sheriff, meeting with the fire. Now, if all of them were formally meeting or coming together for a discussion together, then $I$ think that would potentially -- there's some other considerations there as well that would have to be vetted, but -MS. LUDLOW: And you'll catch me up on that. But the only time $I$ think that, you know, my -Sunshine Law would come into effect is, yes, I do want the stakeholders involved. So at some point, I will have a big meeting, and that's when totally, you know, we want, you know, to have Sunshine Law and do everything we need to there. But while I'm compiling and my chairman, vice chairman, or, you know, whomever, we're compiling all the information before we -- to present to a stakeholder, and that would be a big meeting, so, yes, I understand then why we'd be liable for it. But other than that, it's fact gathering and things like that, I think. MR. BLOCKER: Absolutely, when you're operating on your own going to meetings, but if you -- let's say you had a public forum or you
wanted to have, you know, a workshop, then that's probably where you would want -- especially if other board members are there, but even if you have other elected officials, you'd probably want to go through the notice requirements, just to take this precaution to make sure the public was fully informed and understood, it was documented.

MS. LUDLOW: I agree.
CHAIRMAN OLSON: Okay. More discussion and -I guess are we working toward a motion, or what are we working toward?

MS. LIOTTA: Well, a point of clarification, I suppose, is -- Ms. Cash-Chapman, are you wanting to withdraw your charter for now or keep it where it is?

MS. CASH-CHAPMAN: I think -- I think I should withdraw it because -- so the three, like, main subcommittees that I had under community engagement were communication, events, and community outreach, and I really think that I can do those without holding like an open meeting every month and things like that.

Like working through the wait list, I'm meeting with people individually to see what their wants and needs are, and that way I can formulate
something to present to everyone and say, "Here's where we're at. Here's what people are thinking." Or, "Hey, here's this opportunity for this event. These are the people that have been involved in it," and I can reach out to them without -- and, you know, if there is a, you know, meeting that we have to have as a group, I would make the appropriate notifications and we could certainly do it that way. But $I$ think it would just be much more efficient if $I$ withdrew it for now if you guys are still comfortable with me kind of taking on those same tasks but more independently as opposed to getting members for this committee and sitting down with them on a regular basis. Does that make sense? CHAIRMAN OLSON: Uh-huh. MS. LUDLOW: Okay. I'd like to say one thing about that, please. And I love -- you know, community engagement, $I$ think that's wonderful. And, you know, $I$ think it's perfect that you, you know, meet with everybody and line these wonderful things up and -- we're really looking -- putting us on the map, we're really looking forward to you doing that.

If you start working on the wait list, that's
definitely board concern.
MS. CASH-CHAPMAN: Right. So when I say that, I mean like we have this wait list. This person Wants some -- a corporate hangar. "What are your goals for that?" Right? And so now I know what the goals are instead of a named corporate hangar. I'm not doing anything with that except understanding what people's wants and needs are. I'm not asking for their recommendation for anything. I'm not -- I just want to know "I see your name on this list. What do you want?"

And I think any of us could reach out to that person and say, "What would you like?" I think some of you have done that to other people. You know what people want from these hangars. I do not. So the way I would get that information is to reach out to them and say, "Hey, let's meet. What do you want?" And now I know, so that when we do have discussions moving forward, I know what people have for expectations.

MS. LUDLOW: I think you might be getting yourself in a really tenuous position, you know, because then they're going to depend on you and think you're going to influence the board, and you cannot do that with the wait list.

MS. CASH-CHAPMAN: Well, I think I'm pretty -I think I'm pretty clear when I meet with people what the expectations are and what the purpose of the meeting is. I don't think I've ever made a promise. And like we've talked about in previous meetings, that anytime I have a conversation or meeting with someone, I usually follow it up with an e-mail to that person so that we're all clear and on the same page. And I think that -- and correct me if I'm wrong, but I think that that covers me.

MR. BLOCKER: Yes, ma'am, I think it does.
And just to kind of address the concerns here, so as an example, the board delegated to Board Member Liotta to work on the contract for the new executive director. The board absolutely can delegate and say, "We want, you know, one of the board members" -- in this case, you, ma'am -- "to go and to work and do engagement." Then you would just report back at a time and place that's determined by the chairman of the board to say, "I've researched it. I've talked to these people. Here's a report." So you would make that report. And there's really no committee. It would just be you as a board member. So I would describe that
more as an additional duty than a specific committee that would be set up.

I understand that -- the concerns as well, but that can be defined by the board. The board can give very clear direction, say, "Hey, we want you to go work on this piece."

Just like in the case with the offer letter, there was clear direction that was given, board member operated after being asked, and then brought it back to the board. So you would not be acting unilaterally. You would be acting at the behest of the board.

The committees that we've talked about are a little bit different. There'd be more, you know, formal discussion and maybe a record kept of that, so.. .

CHAIRMAN OLSON: Seems as though that we have some committees that there's no question that they would be operating under Sunshine, and they're pretty much close -- they're close -- they're -the scope, I believe, everyone agrees on for those committees: The audit committee, the policy committee. I'm not sure what category I'd put the safety committee in right now, whether that would be -- but if there are specific, I think -- I mean,
there's been an effort to try to set up or establish a policy committee -- I mean, an audit committee for a couple years here, and so -- and the policy committee, I can see some policy referral work happening fairly soon for a policy committee.

I'm wondering whether we should -- we could proceed with at least those two committees now, as far as chartering them, and we could further discuss or hear more from the portfolio holders for the other things at a later meeting.

There's not a -- there's not as much -- I think there's a lot of need to -- I mean, we can -if we want to act on the policy and the audit committee, they seem ready to go forward.

MR. CLARKE: I'll chime in on the master plan committee, if I may.

CHAIRMAN OLSON: Okay.
MR. CLARKE: All right. Of course we have
a -- the master plan is somewhere north of 500 pages. It contains at least a hundred recommendations for improvements, some of which are safety related, some of which are, you know, related to hangars and so forth. But the concept was to avail ourselves to the expertise that's
already here on the field that you -- whether it's our -- you know, the staff -- Mattie O'Toole, for example, you know, he couldn't be a member, but he could, you know, certainly contribute. But we have a lot of either -- or both pilots and business owners that would contribute and go through the master plan, any recommendations. And I think we could do it rather quickly and come back to the board with, well, okay, we -- because it's never been done as far as I can tell, you know, with the other -- or previous meetings, and say, "Okay, here's where we are. Let's update it." I don't think that would consume a lot of time or even staff resources except for the court reporter.

But I think that would also result in we're going to get feedback from our stakeholders, and they're going to say, "Okay. We -- yes, this is in the master plan. We -- we agree that we don't need to abandon Runway 220. That's a bad idea. So let's strike that. But here's another idea that I came up with, and so let's get that feedback."

So we really are not going to know the impact. I'm concerned about the impact on the staff. I am because I think we're stretched thin as it is. But we're really not going to know what that impact is
until we come back and look at the recommendations or the report from the committees that suggest the need for additional staff resources, particularly the audit committee because they're going to come up with a list and they're going to say, "I want a list of 12 different things, you know, out of files." Well, that doesn't happen magically. That has to -- someone has to do that.

So I think we -- the safety, audit, master plan, and policy committee, we can pass them, and then -- but we don't have to launch into a -- you know, launch the rocket. They don't have to be done immediately. We put the structure in place and get them going, and then they're going to evolve. That's my suggestion.

MS. LIOTTA: I don't think any of these committees are going to be four meetings a month right away. You know, I think it's going to take a long time for them to get a cadence, so...

CHAIRMAN OLSON: Yeah. Okay.
MS. LIOTTA: And we'll be able to get a good sense of what kind of -CHAIRMAN OLSON: Is the master plan committee -- as you said just now: Evolved? Is it -- is it sufficiently generally stated so it can
evolve? Because some of these scopes have been rather specific the way they've been drafted.

MR. CLARKE: I believe so.
CHAIRMAN OLSON: Okay. Okay.
MR. CLARKE: I mean, you know, then the other -- the other item we made sure that we put in there is that the committee can evaluate its own -its own charter and come back and say, "Well, yeah, this was a good idea a year ago, but it's not such a good idea now. And, by the way, we missed another large component. Let's come back."

CHAIRMAN OLSON: Okay.
MR. CLARKE: There's nothing to say these are cast in stone. So...

CHAIRMAN OLSON: Okay. Well, I think preserving staff time and using staff time prudently and acting in a way that does, it's really important. I started listing -- in fact, one of the suggestions I was going to make is that we consider actually delaying formal committees that require Sunshine support until our treasurer can get with our new executive director and look at the budget implications in terms of our -- it will be a very important thing for our next director to formulate the next budget for this. And it's got
to be presented -- it's going to the formal hearings by, I believe, August, so it's got to be brought through the board and -- to meet that.

And just looking at -- and I don't want to get us off topic, but some of the things that will have to be considered for the next -- the '23/'24 budget is -- in addition to support for any committees that are intents under Sunshine, is the proposal for a CFO staff position added to our staff, refilling the vacant community government affairs position, increase legal support fees because this board is meeting twice as frequently, and because of other needs relative to, again, these committees and we -- our legal team is experiencing a lot more hourly work than has been -- would have been anticipated if you draw from the experience of the prior years.

We have -- this is not an operating expense; it's a capital expense, but it's one that appears to have been delayed. We have a pressing need for a major new equipment addition to our flight control tower that -- our ATC manager's not here today, but apparently it's becoming a very pressing need. I don't know if the safety committee has burrowed into this, but this is, I think, something
the safety committee absolutely needs to look at. MS. LUDLOW: Okay. And he wants to be very involved. He has already contacted me. CHAIRMAN OLSON: Okay. Good. And then we need to look at whether we -because we'll have a challenge for $T$-hangar financing because those grants will be insufficient, especially given the new cost estimates we're seeing for $T$-hangar construction, we'll have to be looking at our budget for supplemental revenue for any -- for options that may be -- we may need to explore for financing a larger portion of the Authority's share in T-hangar construction. So those are some of the things that I think are important considerations for our next budget. And, again, I hope that our treasurer and next executive director will give a lot of attention to that because it seems necessary and it seems necessary to do before the new budget process starts -- has to start happening. So, anyway, that's -- that was my concern in thinking about the committees at this point. MR. ROBERTS: Mr. Chairman? CHAIRMAN OLSON: Yes.

MR. ROBERTS: May I just chime in?
On whatever -- on whatever time schedule the board obviously thinks is appropriate, I would just chime in on my lane -- on my wish list would be the master planning committee and the policies committee. I can see great benefit to at least getting the logistics set up for those committees as promptly as the board was comfortable with, consistent with whatever other policy concerns you have. But those two items I think the board will get great benefit from.

MR. BLOCKER: Also, Mr. Chairman, it's important, you know, staff is going to support this board. So if the board feels that there are committees that need to be put in place -- all these committees make sense, whether it's designating a liaison -- this board is coming in with some energy and focus. And there's a lot of work to be done. So staff is going to support whatever this board wants to get through.

Obviously, we need to work through some things. We talked through some things today. We need to make sure staff's taken care of. But I don't want you or the board to feel hampered by that because we will -- we can adjust and make this
work.
If -- you know, if all these committees are meeting, you know, once a week, I think that's going to be challenging, but some of this, I think, we can work through and figure out. And the tempo may ebb and flow. I can imagine the audit committee, you know, there could be a ebb and a flow to that. So we can -- we can adjust. There's a lot of work here, but I think we can --

CHAIRMAN OLSON: Absolutely. My point was that the context in which we plan the added support cost for committee work needs to be part of the overall budgeting for the coming year. And that's -- that's really important because I think we can all -- if -- I'm absolutely confident that we do not have -- we've stretched our staff to the point that we can't support it without staff additions, and that's -- adds to the costs and is a budget indication.

MR. BLOCKER: Of course, yes.
CHAIRMAN OLSON: Okay.
MS. LIOTTA: And I think some committees, as you pointed out before, will have a bigger impact than others on staff time.

CHAIRMAN OLSON: Yeah.

MS. LIOTTA: I can see, like you said, audit committee having to pull specific records, specific contracts, get ledger information. That's much more intensive than perhaps a safety committee or policy where you're, you know, working from a document or you're working from --

MS. LUDLOW: Sure.
MS. LIOTTA: And that's not as time intensive. So the court reporting, that's -- that's easy to figure out, you know, but $I$ think the -- there will be a variability in some of the others.

I'd like to see them all approved today, actually, because I think it will take some time to plan them, set them up, think about it. It's not going to be a day-one issue. And it will help us lay some of that groundwork so that it's there when the -- when we've got a new executive director or something comes up that the board wants to have a specific committee start looking at.

CHAIRMAN OLSON: Okay. Is there someone prepared to make a motion to move this forward?

MR. CLARKE: Maybe we should hear from our counsel as to the proposed airport committee formation resolution. Is that -- that's in the agenda. Is that -- it was drafted by our previous
counsel.

MR. BLOCKER: Yes, sir, this is -- this is -if the board wants to, this is -- would be simple. Yes, sir.

MS. LIOTTA: I think the only change might be if it refers to the --

MR. CLARKE: Community engagement.
MS. LIOTTA: -- community engagement, that
would just be, you know -- but I think otherwise -do we need to do public comment first before we --

CHAIRMAN OLSON: We don't have anyone signed up for public comment under this --

MS. LIOTTA: Okay.
CHAIRMAN OLSON: -- under committees.
MS. CASH-CHAPMAN: Yep, we have one.
MR. CLARKE: Mr. Gorman --
CHAIRMAN OLSON: I don't have one.
Oh, no, we have -- you're making a general public -- you're at the end of the meeting, right, Mr. Gorman? Or did you wish to comment specifically on these committees we're talking about?

MR. GORMAN: One simple comment.
CHAIRMAN OLSON: Okay. You're not -- you're not -- come and --

MS. LUDLOW: Only you, Jack.
MR. GORMAN: Just a couple of comments.
CHAIRMAN OLSON: The mike's not on, is it?
MR. HARVEY: It is.
MR. GORMAN: It's on?
MR. HARVEY: It's on.
CHAIRMAN OLSON: Oh, okay. Okay.
MR. GORMAN: Jack Gorman, 795 Stokes Landing Road.

Will the committee member list be published to the public?

And will the committee member times of -- and where they meet be published to the public?

And my last question, are all the board meetings advertised? Aren't all board meetings advertised right now except for shade?

MS. LUDLOW: (Nods head.)
MS. HOLLINGSWORTH: Yes, sir, they are.
MS. LUDLOW: Cindy does it.
CHAIRMAN OLSON: And I believe the answer to your first question is any committees that would be under Sunshine, which would be most of the formal committee meetings or all of the ones that meet formally, would be noticed in advance and comply with the days' advance notice for the meetings.

And we -- we -- we notice those meetings in the St. Augustine Record as well as the airport website. And they're also discussed -- or the dates of them are discussed at board meetings. So three ways that people know about them, I guess. MR. GORMAN: Thank you. CHAIRMAN OLSON: Okay. So we have the resolution. I guess that's the motion, if someone wants to make a motion about the resolution. MS. LIOTTA: I make a motion that we accept the draft resolution for the charters with the exception of removing reference to the community engagement committee.

MS. LUDLOW: (Nods head.)
CHAIRMAN OLSON: Motion's been made to adopt Resolution 2023-02 with the exception of the proposed community engagement as a committee. So it would be authorizing policy committee, audit committee, master plan committee, and risk management committee.

Motion has been made and seconded. We will do that vote alphabetically.

Ms. Cash-Chapman --
MS. CASH-CHAPMAN: Aye.
CHAIRMAN OLSON: -- is a yes.

Mr. Clarke --
MR. CLARKE: Aye.
CHAIRMAN OLSON: -- is a yes.
Ms. Liotta --
MS. LIOTTA: Yes.
CHAIRMAN OLSON: -- is yes.
Ms. Ludlow?

MS. LUDLOW: Yes.
CHAIRMAN OLSON: And Ms. Ludlow is a yes and Mr. Olson is a yes.

Motion carried. Okay. MR. BLOCKER: Excuse me, Mr. Chairman, just to clarify.

Board Member, did you second? I just want to make sure for the record we had it clear who the second --

MS. LUDLOW: Did we have a second? MS. CASH-CHAPMAN: I thought you said you did. CHAIRMAN OLSON: I thought -MS. LUDLOW: I did. I did. MR. BLOCKER: Is that clear for -- thank you. PUBLIC COMMENT - GENERAL

CHAIRMAN OLSON: Okay. So we're at general public comment. Mr. Gorman, did you want to make a general
public comment?
MS. LIOTTA: I have -- I'm sorry. Can I -MR. GORMAN: I will -- I'll rescind that right now. I think that's -- what I said was sufficient. CHAIRMAN OLSON: Oh, okay. MS. LIOTTA: I have a minor housekeeping for clarification. CHAIRMAN OLSON: Oh, sure. Go ahead. MS. LIOTTA: I'm sorry, guys. The -- for the offer letter, we approved it, but then there was some subsequent discussion and we got information from our counsel about not using the word "bonus," so I think I'm going to, unless there's an objection, just keep with the language of "relocation expense" -CHAIRMAN OLSON: Relocation, yes. MS. LIOTTA: -- "reimbursement" -CHAIRMAN OLSON: Yes. MS. LIOTTA: -- and not use the word "bonus"? CHAIRMAN OLSON: Yes. Yes. MS. LIOTTA: Okay. CHAIRMAN OLSON: Okay. General public comment. And we have Mr. Gorman down for general public comment. Did you wish to make --

MR. GORMAN: No. I just said -- I thought you referred to that. No. What I've said is sufficient. Thank you.

CHAIRMAN OLSON: Okay. Thank you.
Any other general public comments?
(None.)
MEMBER COMMENTS AND REPORTS
CHAIRMAN OLSON: Not seeing any other general
public comments, member comments?
Ms. Cash-Chapman?
MS. CASH-CHAPMAN: None myself.
CHAIRMAN OLSON: Mr. Clarke?
MR. CLARKE: Oh, I just -- you know, with respect to announcing the committees, is it customary to issue a press release? I'm asking. It's not? MR. HARVEY: No. MR. CLARKE: Is that advisable? MR. BLOCKER: It's completely up to the board. That might be something that you all want to notify the public. It's completely the board's discretion. MR. CLARKE: I just want to put that on the table for our discussion. CHAIRMAN OLSON: Okay. Okay.

MS. LUDLOW: Are you saying should we notify the public that we have formed these committees? MR. CLARKE: Well, that would be -- one way to notify the public would be to do that. MS. LUDLOW: Okay. MR. CLARKE: I mean, I think a press release is -- is -- I don't know how often it's been used in the past, but it's a common method of announcing, you know, developments, you know, positive or -MS. LUDLOW: We have the media here. MR. CLARKE: Yeah. CHAIRMAN OLSON: That's right, we do. MR. CLARKE: There you go. CHAIRMAN OLSON: You can just -- in fact, I think you just made it, haven't you? MR. CLARKE: All right. I didn't -MS. LUDLOW: Ms. Liotta, did you have any other comments? MS. LIOTTA: No. CHAIRMAN OLSON: Okay. Ms. Ludlow? MS. LUDLOW: No. Great meeting, Chairman Olson. CHAIRMAN OLSON: Okay. I have nothing more. So meeting is adjourned. (Meeting was adjourned at 6:35 p.m.)

STATE OF FLORIDA )
COUNTY OF ST. JOHNS)

I, Melissa Schroeder, Registered Professional
Reporter, certify that I was authorized to and did stenographically report the foregoing proceedings; and that the transcript is a true and complete record of my stenographic notes.

I further certify that $I$ am not a relative, employee, attorney, or counsel of any of the parties, nor am I a relative or employee of any of the parties' attorney or counsel connected with the action, nor am I financially interested in the action.

DATED this 23rd day of March, 2023, in St. Johns County, Florida.

> | Melissa Schroeder |
| :--- |
| Melissa Schroeder, |
| Registered Professional Reporter |

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