ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

Budget Meeting

held in The Conference Center, Meeting Room B

4730 Cola Casa Way

St. Augustine, Florida

on Monday, September 13, 2021

from 5:01 p.m. to 5:24 p.m.

BOARD MEMBERS PRESENT:

BRUCE MAGUIRE, Chairman SUZANNE GREEN REBA LUDLOW ROBERT OLSON

BOARD MEMBERS ABSENT:

JUSTIN MIRGEAUX

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR St. Augustine Court Reporters 17 Pacific Street, Suite B St. Augustine, FL 32084 (904) 825-0570

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1	PROCEEDINGS
2	CHAIRMAN MAGUIRE: There you go.
3	All right. Let the record show there are four
4	people here. Can you state the Pledge?
5	MR. OLSON: Will do.
6	(Pledge of Allegiance.)
7	CHAIRMAN MAGUIRE: To start off with, I'm an
8	Air Force guy, but kudos to Army for carrying those
9	flags out on the field. Boy, that was great. But
10	Air Force won. That's what's important.
11	OPENING REMARKS
12	CHAIRMAN MAGUIRE: All right. We'll start off
13	with opening remarks and go right into the millage
14	with the discussion by the staff.
15	MR. WUELLNER: Just a couple of let me turn
16	this on. I did.
17	All right. Just a quick comment. As always
18	as we begin the budget process, it's largely
19	governed by statutes in terms of the order of
20	things and how we present information to you.
21	At the end of each section we'll begin with
22	the millage. At the end of each section, millage
23	and budget, you'll be asked to adopt a resolution
24	that tentatively adopts the previous discussion
25	item. So first want one of course we'll cover

millage; the second one will cover budget. 1 2 This is the first of two required public 3 hearings. The advertisement for this, for the 4 record, is done as a part of the TRIM notice as 5 it's sent out by the tax collector's office. I 6 think it was about a month ago when that came out. 7 The next one is legally advertised and will have to be in the St. Augustine Record, and we'll 8 take care of that for next Monday's meeting. And 9 with that, we'll beginning discussion of the 10 millage. So, our --11 CHAIRMAN MAGUIRE: Go ahead and introduce it. 12 DISCUSSION OF MILLAGE RATE BY AUTHORITY 13 MR. WUELLNER: Our expectation relative to the 14 budget, following the guidance we've had here 15 16 before, is that zero millage is required to perform 17 this year's budget. As such, no millage is 18 included in your budget as we move forward. 19 So it would be staff's recommendation that you 20 adopt Resolution 2021-01, which provides for a zero 21 millage for the upcoming fiscal year. 22 CHAIRMAN MAGUIRE: Okay. Public comment? 23 (None.) 2.4 TENTATIVE ADOPTION - RESOLUTION 2021-01 25 CHAIRMAN MAGUIRE: Seeing none, bring it

become to the board. We've discussed this numerous 1 2 times. I don't expect any real negative comments. 3 So I'd like to have a motion so we can discuss it. 4 MS. GREEN: I'll make a motion that we adopt 5 Resolution 2021-01, do a zero millage, as we have 6 discussed with our budget. 7 CHAIRMAN MAGUIRE: Okay. Do I have a second? MR. OLSON: Second. 8 9 CHAIRMAN MAGUIRE: Do we have to read it? 10 MR. BURNETT: Yeah. And --MR. WUELLNER: And for the record, it's 11 tentatively adopting. Just --12 CHAIRMAN MAGUIRE: Yeah. 13 MS. GREEN: Yeah. 14 MR. BURNETT: There is some debate on whether 15 16 we read it or not. The best thing is to do -- is to read it. 17 This would be Resolution 2021-01. A 18 19 resolution of the St. Johns County 20 Airport Authority of St. Johns County, Florida, 21 adopting the tentative levying of ad valorem taxes 2.2 for Fiscal Year 2021-2022 providing for an 2.3 effective date. 2.4 Whereas, the St. Johns County 25 Airport Authority of St. Johns County, Florida, on

1	September 13th, 2021 adopted for Fiscal Year
2	2021-2022, a tentative millage rate following a
3	public hearing as required by Florida Statute
4	200.065; and
5	Whereas, the St. Johns County
6	Airport Authority proposed a millage rate of 0.0000
7	and said rate does not exceed the rolled back rate.
8	Now, therefore, be it resolved by the
9	St. Johns County Airport Authority of
10	St. Johns County, Florida, that the Fiscal Year
11	2021-2022 operating tentative millage rate is
12	0.0000 mills, which does not exceed the rolled back
13	rate.
14	This resolution shall take effect immediately
15	upon its adoption.
16	Duly adopted at a public hearing this 13th day
17	of September, 2021. St. Johns County
18	Airport Authority.
19	CHAIRMAN MAGUIRE: Okay. Discussion by the
20	board?
21	MS. LUDLOW: Yes. Mr. Chairman, I just want
22	to say, for the budget meeting, we have nothing to
23	do with the regular procedures.
24	CHAIRMAN MAGUIRE: Well, let's wait till we do
25	the budget. This is the millage.

1 MS. LUDLOW: Okay. So we didn't correct the 2 minutes or we don't have to --CHAIRMAN MAGUIRE: This is a special meeting. 3 We don't have to go backwards. 4 5 MS. LUDLOW: Thank you. 6 MR. WUELLNER: It's a public hearing. 7 Technically you'll do it next week. MS. LUDLOW: Thank you. Yes. 8 CHAIRMAN MAGUIRE: Okay. Further discussion? 9 10 (None.) CHAIRMAN MAGUIRE: Are you sure? Okay. 11 All right. All in favor? 12 13 MR. BURNETT: And there was no public comment, 14 I assume? 15 CHAIRMAN MAGUIRE: We already asked public 16 comment. 17 MR. BURNETT: Just wanted to make sure. CHAIRMAN MAGUIRE: All in favor? 18 19 MS. GREEN: Aye. 20 MS. LUDLOW: Aye. 21 MR. OLSON: Aye. 2.2 CHAIRMAN MAGUIRE: Aye. Opposed? 23 (None.) 2.4 CHAIRMAN MAGUIRE: None. Okay. I do have a 25 question I'll ask. Justin, the secretary-treasurer

is not here. How do we sign this? 1 2 MR. WUELLNER: I think since it's adopted 3 formally, the resolution can be signed at any time 4 thereafter. 5 MR. BURNETT: Yeah. 6 CHAIRMAN MAGUIRE: Even though he's not here? 7 MR. WUELLNER: Yeah. 8 MR. BURNETT: Yeah. CHAIRMAN MAGUIRE: Okay. All right. The 9 second issue is the budget, proposed budget by the 10 staff. 11 PROPOSED BUDGET - STAFF 12 MR. WUELLNER: Yes. As has kind of become our 13 14 custom for this meeting, I typically work through the second and third sheets that you've been 15 16 provided, which would be the pages titled operating 17 revenues and expenses followed by the nonoperating 18 revenues or nonoperating sheet, in an effort to 19 cover the budget. If you wish more detail as we go 20 through, please let me know. Then next week we'll 21 really work off the first sheet, more of a summary, 22 so we get whatever issues are on the table. 23 CHAIRMAN MAGUIRE: And this is tentative, 2.4 also. 25 MR. WUELLNER: This is tentative, yes. It

1

certainly can be changed.

Okay. Walking through it, fuel service, net fuel -- I'll be reading from the yellow highlighted column -- but net fuel sales are estimated at 125 -- \$125,891, FBO fuel at \$247,500, for a subtotal of \$373,391 for the fuel service next year.

8 Commercial leases at \$586,073, corporate 9 leases at \$187,951 next year, major leases at 10 \$1,979,163, other leases and -- or rather fees at 11 \$171,439, and the title of rental which is largely 12 T-hangars at \$887,040, for a total leases subtotal 13 of \$3,811,666.

Under the heading of agreement and revenues, 14 airline operations has been bolstered based on 15 16 information we know is coming to \$163,674 as 17 estimated, operating revenues -- excuse me, 18 operating expenditure -- or, excuse me, operating revenues of \$4,821, and use fees are estimated at 19 20 \$80,001 for next year. So the agreements total 21 would be \$248,496.

Total revenue estimated at \$4,433,552. That's at 100 percent. The adjustment statute to four -to 95 percent gives us \$4,211,875. That is a \$221,678 reduction in that 5 percent, in case you 1 were wondering.

2 Personnel benefits at \$1,331 and eight --3 \$1,331,898, airline operations expenditures at 4 \$36,400, professional services at \$146,000, travel 5 and per diem at \$12,000, technology expenditures at 6 \$60,000, utility services at \$160,000, leases -these are outgoing leases, things we lease -- at 7 \$500, insurance at \$382,000, repairs and 8 maintenance at \$280,000, outside communications at 9 \$230,000, \$135,000 under government obligations, 10 office expenditures of \$15,000, operating expenses 11 at \$130,000, publications and memberships at 12 \$15,000, professional development at \$8,000, for a 13 total estimated expenditure budget next year of 14 \$1,600 -- \$1,609,900. Total expenditures including 15 personnel and benefits of \$2,941,798. Represents 16 about an 8.4 percent increase over last year. 17 18 When you do the exercise of total revenues less total expenditures estimated for next year, we 19 20 have a net operating income or call it a profit of 21 \$1,270,077 estimated for next year.

If you turn the page with me, you'll see that we have no debt service forecast and no nonoperating expenditures expected for next year, leaving us still \$1,270,077. 1 On the capital side, we have FAA contribution 2 of \$300,000, FDOT at \$1,085,000, proposed economic 3 development agency grant of \$240,000. The 4 Airport Authority's match to all of those would 5 equal \$1,120,000 even, giving us a total grant 6 proceeds of \$2,745,000.

7 Expenditures along that line include 8 construction and planning projects and grants at 9 \$2,745,000, equipment and noncapital grant items of 10 \$142,000, or \$288,000 -- \$200 -- \$2,887,000.

When you run the exercise there, you'll --11 you'll find that operating income after debt 12 service is \$1,270,077. Capital grants all sources 13 equal \$1,625,000. Proposed capital expenditures 14 reduction there leaves us \$1,262,000 as the 15 16 subtotal as a negative. Operating income, meaning 17 our proposed profit for next year against that, is 18 \$1,262,000, leaving a total balance going to reserves of \$8,077 estimated for next year. 19

Last thing I would point out is the reserves in -- in a summary. We've gone from \$2.5 million last year to approximately \$3.5 million in reserves. Net operating income to reserves adding that \$8,077 leaves us \$3,508,077 estimated in reserves at the conclusion of next fiscal year.

And we would recommend the Authority adopt the 1 2 budget. Budget revenue and expenditure is 3 balanced, and the total budget proposed for next 4 year is \$9,336,875. And that would be the focus of Resolution 2021-02. And of course staff would 5 6 recommend approval of that. 7 CHAIRMAN MAGUIRE: All right. Public comment, 8 if any? 9 (None.) 10 DISCUSSION 11 CHAIRMAN MAGUIRE: Discussion? Yes, ma'am. 12 MS. LUDLOW: Board comment. Mr. Chairman, may I address a question to staff? 13 CHAIRMAN MAGUIRE: Yes. 14 MS. LUDLOW: Thank you. The -- wait. 15 16 Okay. On the airline operations operating revenues and expenses --17 18 MR. WUELLNER: Yes. 19 MS. LUDLOW: -- with airlines operations of 20 \$163,000, and -- how do you calculate that? Do you 21 decide it might be 50 percent or 80 percent or 22 30 percent? How do you calculate? That's an 23 estimate. 24 MR. WUELLNER: Yeah, we -- we literally can --25 we have a worksheet that we developed many years

ago back when we've had previous air service. 1 2 Basically it calculates the number of 3 employees required, it calculates the hours 4 required to turn a particular aircraft, the 5 manhours required per flight as a result of that. 6 We use a load factor of 70 percent on the aircraft, meaning in this case we know it's a 90-seat 7 aircraft that we're dealing with. 8 MS. LUDLOW: Okav. 9 MR. WUELLNER: We use an -- what's called an 10 EPAX rate, which is the earnings per passenger on 11 that flight. That is set at -- our history shows 12 it to be about \$10 per passenger. 13 The average number of enplanements, meaning 14 there'd be 63 per flight, meaning there'd be \$630 15 revenue per flight. When you do that three times a 16 17 week for 52 weeks, you come out with a revenue 18 projection of \$163,674. 19 MS. LUDLOW: Thank you. 20 MR. WUELLNER: Uh-huh. 21 MS. LUDLOW: That was very well broken down. 22 The other thing is the airline operations, how 23 did you estimate the calculation of \$36,400? 2.4 MR. WUELLNER: It's a very similar exercise. 25 It's the number of law enforcement and/or ARFF

personnel that are required to be in place during those operations, and it's simply multiplied by the number of flights per year.

4 MS. LUDLOW: I see. Thank you. No other 5 questions.

6 CHAIRMAN MAGUIRE: Okay. Good questions.
7 Good discussion. Thank you, very much.

8 MR. OLSON: Mr. Chairman --

9 CHAIRMAN MAGUIRE: Any other comments?

MR. OLSON: -- I had a couple I guess just minor questions -- or one observation. I guess there's not a good place other than under

13 construction and project planning to put EDA.

14 MR. WUELLNER: It is.

MR. OLSON: Just as an observation. Of course we all know it's a strategy grant.

17 MR. WUELLNER: Right.

18 MR. OLSON: And it's not necessarily a capital19 project.

20 MR. WUELLNER: Correct. But it's treated like 21 one for purposes of our budget.

22 MR. OLSON: So the other thing is, I'm -- I 23 guess we're hoping during this budget period that 24 we'll be -- that FAA will properly categorize our 25 airport as to what kind of airport we are and if so, they owe us about \$60,000 or more from the
 American Rescue Plan.

MR. WUELLNER: Yeah. It turns out the first grant we got, we were properly classified. The second one that was proposed, we are not properly classified. However, they are not going to be able to fix that. It would be at least 18 months till they can fix that again.

9 However, the stopgap is we actually end up in 10 a much better place. With the addition of 11 commercial service, we'll be considered commercial 12 service, we'll be able to enter the data and we'll 13 also be in a much higher return classification from 14 that point forward.

MR. OLSON: Is there any chance of us receiving more under the American Rescue Plan or do we lose on the technicality that they miscategorized us during -- in doling out the

19 funds?

20 MR. WUELLNER: We -- yes, we lose, basically.

21 MR. OLSON: Okay. Okay.

22 CHAIRMAN MAGUIRE: Is that it?

23 MR. OLSON: Yep, thank you.

24 CHAIRMAN MAGUIRE: Your turn.

25 MS. GREEN: I do. I have a question. I've --

the airlines operations that we're looking at for 1 2 163- as revenue --3 MR. WUELLNER: Uh-huh. 4 MS. GREEN: -- is based on what we know now. 5 MR. WUELLNER: Correct. 6 MS. GREEN: And I know after --7 MR. WUELLNER: Only. MS. GREEN: Correct. And after what we've had 8 over the wonderful airline commercial people that 9 came over here, and I'm anticipating everything was 10 positive and this as actually being low. 11 MR. WUELLNER: It's going to be I hope 12 extremely low. 13 MS. GREEN: Okay. That's what I figured. 14 CHAIRMAN MAGUIRE: Yes. 15 MS. GREEN: I just wanted to make sure. I 16 mean, that's a very good low conservative number 17 to --18 CHAIRMAN MAGUIRE: Correct. 19 20 MR. WUELLNER: And while it's slightly off 21 topic, I did want to make you just generally aware 2.2 we did receive this morning our feedback from TSA 23 indicating we will be re-federalized. So we've got 2.4 to go through some --

25 MS. GREEN: Training?

MR. WUELLNER: Yeah. We've got some hurdles 1 2 to get over between now and first flight, which are 3 perfectly normal; we are used to that. But the 4 permission to be federalized is -- was the huge 5 first step. So now we're going to be legally 6 allowed to advertise and make that announcement. So I would really expect over the next not 7 more than a week or so, that will be out and the 8 first -- first part of the commercial service will 9 be -- everybody will be aware of that. 10 CHAIRMAN MAGUIRE: Okay. 11 MR. WUELLNER: And we still have a follow-on 12 meeting, as I mentioned I think at the last 13 meeting. We have a video call with -- with our 14 SCASD partner first week of October. And that 15 grant, by the way, has been executed and returned 16 to FD- -- or to federal DOT. So we're all -- we're 17 18 all good to go there at this point. 19 CHAIRMAN MAGUIRE: Okay. 20 MR. WUELLNER: And we'll keep you informed on 21 that as we know. 2.2 CHAIRMAN MAGUIRE: Further discussion? 23 (None.) 24 PUBLIC COMMENT 25 CHAIRMAN MAGUIRE: All right. Still no public

1 comment?

2 MR. BUFFINGTON: I have one question because 3 it kind of went kind of quick. 4 MR. BURNETT: Need a microphone. 5 CHAIRMAN MAGUIRE: You have to come to a 6 microphone. 7 MR. HARVEY: Pass him one. MS. GREEN: Yeah, I was going to say pass him 8 9 one. 10 MR. BUFFINGTON: I don't need a microphone; I have a loud voice. 11 MS. GREEN: But we can't hear -- she can't 12 13 transcribe you. MR. BUFFINGTON: Oh, I'm sorry. 14 MR. WUELLNER: That's all. It's not -- we can 15 hear you okay. 16 MR. BUFFINGTON: I've got the drill sergeant 17 voice. But I --18 19 CHAIRMAN MAGUIRE: Your name? 20 MR. BUFFINGTON: My name is Henry Buffington. 21 I've been here four years in St. Augustine. I'm a 22 Yankee, so don't shoot me. 23 I'm not sure I picked up on some of it, but 24 when I noticed military aircraft flying into the 25 airport, how does that affect your operating

1 budget?

2 MR. WUELLNER: It does not.

3 MR. BUFFINGTON: I don't know. That's why I'm 4 asking.

5 MR. WUELLNER: It does not directly. The --6 most of the military aircraft that you see in and 7 out of here are related to Grumman activity. So --8 Northrop Grumman.

So, in many cases, yes, we get a -- we have
revenue associated with their presence on the
airport, but not directly because of military.
MR. BUFFINGTON: Oh, I'm talking specifically
like Black Hawks that come in, military aircraft
other than E-2s.

MR. WUELLNER: All -- all we get is fuel revenues off of those.

17 MR. BUFFINGTON: That's what you get?

18 MR. WUELLNER: Yes, sir.

19 MR. BUFFINGTON: Okay. Live and learn time.

20 MS. GREEN: Thanks.

21 MR. WUELLNER: All good. Good question.

22 MS. LUDLOW: Thank you.

23 CHAIRMAN MAGUIRE: That was a good question.

- 24 Any further comment from the public?
- 25

(None.)

CHAIRMAN MAGUIRE: Seeing none, bring it back 1 2 to the board for further discussion if any. 3 (None.) 4 TENTATIVE ADOPTION - RESOLUTION 2021-02 5 CHAIRMAN MAGUIRE: All right. Need a motion 6 so we can read it. 7 MS. GREEN: I make a motion to accept Resolution 2021-02. 8 9 MR. WUELLNER: 2. 10 CHAIRMAN MAGUIRE: Okay. 11 MS. LUDLOW: I second. CHAIRMAN MAGUIRE: Second. Go ahead and read 12 13 it, please. MR. BURNETT: Thank you. And, Mr. Chairman, 14 real quick to answer that question earlier about 15 Mr. Mirgeaux signing. 16 17 Ideally we would have him sign within 15 days 18 of today. But the big key is that we have a 19 compliance package to give to the property 20 appraiser within 30 days of the final hearing and 21 it needs to be in that. That's -- that's the real 2.2 hit. 23 CHAIRMAN MAGUIRE: Okay. 24 MR. BURNETT: So within 30 days of our final 25 hearing. So we've got time to accomplish that.

1 MR. WUELLNER: The needs are actually for our 2 records, the tentatively adopting. The final ones 3 are the important ones for next week. 4 MS. GREEN: Yeah, next Monday would be --5 CHAIRMAN MAGUIRE: Okay. 6 MR. BURNETT: So Resolution 2021-02. 7 A resolution of the St. Johns County Airport Authority of St. Johns County, Florida 8 adopting the tentative budget for Fiscal Year 9 2021-2022, providing for an effective date. 10 Whereas, the St. Johns County 11 Airport Authority of St. Johns County, Florida, on 12 September 13th, 2021 adopted for Fiscal Year 13 2021-2022 a tentative budget following a public 14 hearing, as required by Florida Statute 200.065; 15 16 and Whereas, the St. Johns County 17 18 Airport Authority has prepared a budget for the Fiscal Year 2021-2022; and 19 20 Whereas, the St. Johns County 21 Airport Authority adopted a tentative millage rate 22 prior to adopting this resolution. 23 Now, therefore, be it resolved by the 2.4 St. Johns County Airport Authority of 25 St. Johns County, Florida that:

1 The annual budget estimates of revenues 1. 2 and expenditures of the St. Johns County 3 Airport Authority for Fiscal Year 2021-2022, as 4 considered and acted upon, under, and by the 5 authority of the laws of Florida, are hereby 6 ratified, approved and tentatively adopted, and the 7 amounts of money set forth therein are hereby appropriated. 8 9 2. The annual budget of revenues and expenditures tentatively adopted for the ensuing 10 Fiscal Year 2021-2022 shall be attached to the 11 minutes of this meeting. 12 This resolution shall take effect immediately 13 upon its adoption. 14 Duly adopted at a public hearing this 13th day 15 of September, 2021. St. Johns County 16 Airport Authority. 17 18 CHAIRMAN MAGUIRE: Okay. No further 19 discussion, all in favor? 20 MS. GREEN: Aye. 21 MS. LUDLOW: Aye. 2.2 MR. OLSON: Aye. 2.3 CHAIRMAN MAGUIRE: Aye. Opposed? 24 (None.) 25 CHAIRMAN MAGUIRE: No? Passes unanimously.

All right. Any further comments from the
 staff?

3 MR. WUELLNER: I have none. Look forward to
4 seeing y'all next Monday.

5 We will begin at 4:00 with the regular 6 meeting, and then we will adjourn at 5:01 to 7 conduct the public hearing because that's time sensitive. And then if there's additional business 8 9 on the agenda to be accomplished at your regular meeting, we'll reconvene that at that point. So 10 we'll be here a little while next week. 11 CHAIRMAN MAGUIRE: Okay. Further comments? 12 MS. GREEN: Just to reiterate that 13 Mr. Martinelli's services are next --14 MR. WUELLNER: Thank you. 15 MS. GREEN: -- Monday prior to our meeting. 16 They're in Ponte Vedra, if anyone would like to 17 18 attend. 19 CHAIRMAN MAGUIRE: In Ponte Vedra? 20 MS. GREEN: Yes, sir. Our Lady Star of the Sea. It's at 1:00. So if anyone --21 2.2 CHAIRMAN MAGUIRE: Okay. 2.3 MS. GREEN: -- that had known him and all the 24 work he's done for the airport --25 CHAIRMAN MAGUIRE: All right.

1 MS. GREEN: -- those are his services. 2 CHAIRMAN MAGUIRE: Any other comments? 3 MS. LUDLOW: I'm sorry, but did we have 4 anything to give as a family when we give them a --5 a proclamation, or is it just in our minutes or 6 recorded? 7 MR. WUELLNER: We usually provide a hard copy to them. Typically we'd frame that and send it. 8 9 I'm not exactly sure who it would go to at this 10 point. 11 MS. LUDLOW: Well, there -- there's a son and daughter, yeah. So, I just wondered if we had 12 something to give to them, because how would they 13 know we've made the proclamation? 14 CHAIRMAN MAGUIRE: Good question. We need to 15 send them something. 16 MR. WUELLNER: Good point. 17 18 CHAIRMAN MAGUIRE: Yeah. Okay. Good point. 19 MR. WUELLNER: We'll figure out how to get it 20 to them. 21 CHAIRMAN MAGUIRE: All right. See everybody 22 Monday at 4:00. 2.3 MS. GREEN: Yes, sir. Thank you. 2.4 MR. WUELLNER: Thank you. 25 (Hearing concluded at 5:24 p.m.)

1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
7	was authorized to and did stenographically report the
8	foregoing proceedings and that the transcript is a true
9	record of my stenographic notes.
10	Dated this 29th day of September, 2021.
11	
12	
13	JANET M. BEASON, RPR-CP, RMR, CRR
14	URNET M. BERSON, KIK CI, KEK, CKK
15	
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{PLAINTIFF} v. {DEFENDANT}

{WITNESSNAME} {DATE}

{DEFENDANT}				{DATE
	\$221,678 [1] 9/25	29th [1] 25/10	adopts [1] 3/24	appraiser [1] 20/20
	\$230,000 [1] 10/10	2s [1] 19/14	advertise [1] 17/6	appropriated [1] 22/8
CHAIRMAN				
MAGUIRE: [54]	\$240,000 [1] 11/3	3	advertised [1] 4/7	approval [1] 12/6
MR. BUFFINGTON: [9]	\$247,500 [1] 9/5		advertisement [1] 4/3	approved [1] 22/6
18/2 18/10 18/14 18/17	\$248,496 [1] 9/21	30 [2] 20/20 20/24	affect [1] 18/25	approximately [1]
18/20 19/3 19/12 19/17	\$280,000 [1] 10/9	30 percent [1] 12/22	after [3] 11/12 16/6	11/22
	\$288,000 [1] 11/10	32080 [1] 1/17	16/8	are [19] 3/3 7/11 8/22
19/19	\$3,508,077 [1] 11/24	32084 [1] 1/23	again [1] 15/8	9/4 9/19 10/7 14/1
MR. BURNETT: [10]	\$3,811,666 [1] 9/13		against [1] 11/17	14/25 15/5 15/6 17/2
5/10 5/15 7/13 7/17 8/5	\$3.5 [1] 11/22	4	agency [1] 11/3	17/3 19/7 21/1 21/3
8/8 18/4 20/14 20/24		4730 [1] 1/4		
21/6	\$300,000 [1] 11/2	4:00 [2] 23/5 24/22	agenda [1] 23/9	22/5 22/7 23/14 24/1
MR. HARVEY: [1] 18/7	\$36,400 [2] 10/4 13/23	4:00 [2] 23/3 24/22	ago [2] 4/6 13/1	ARFF [1] 13/25
MR. OLSON: [12] 3/5	\$373,391 [1] 9/6	5	agreement [1] 9/14	Army [1] 3/8
5/8 7/21 14/8 14/10	\$382,000 [1] 10/8		agreements [1] 9/20	as [23] 3/17 3/18 4/4
	\$4,211,875 [1] 9/24	5 percent [1] 9/25	ahead [2] 4/12 20/12	4/4 4/17 4/18 5/5 6/3
14/15 14/18 14/22	\$4,433,552 [1] 9/22	50 percent [1] 12/21	air [3] 3/8 3/10 13/1	8/13 8/19 9/16 11/15
15/15 15/21 15/23	\$4,821 [1] 9/19	52 [1] 13/17	Air Force [2] 3/8 3/10	11/16 13/5 14/15 14/25
22/22	\$500 [1] 10/8	5:01 [2] 1/7 23/6	aircraft [6] 13/4 13/6	16/2 16/11 17/13 17/21
MR. WUELLNER: [40]		5:24 [2] 1/7 24/25		
MS. GREEN: [22] 5/4	\$586,073 [1] 9/8		13/8 18/24 19/6 19/13	21/15 22/3 24/4
5/14 7/19 15/25 16/4	\$60,000 [2] 10/6 15/1	6	airline [5] 9/15 10/3	ask [1] 7/25
16/6 16/8 16/14 16/16	\$630 [1] 13/15		12/16 13/22 16/9	asked [2] 3/23 7/15
16/25 18/8 18/12 19/20	\$8,000 [1] 10/13	63 [1] 13/15	airlines [2] 12/19 16/1	asking [1] 19/4
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