1	ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY
2	Regular Meeting
3	held at 4796 U.S. 1 North
4	St. Augustine, Florida
5	on Monday, July 16, 2012
6	from 4:01 p.m. to 5:53 p.m.
7	********
8	BOARD MEMBERS PRESENT:
9	KELLY BARRERA
10	CARL YOUMAN, Chairman JAMES WERTER, Secretary-Treasurer
11	ROBERT COX JOSEPH CIRIELLO
12	********
13	ALSO PRESENT:
14	DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 509
15	Anastasia Boulevard, St. Augustine, FL, 32080, Attorney for Airport Authority.
16	EDWARD WUELLNER, A.A.E., Executive Director.
17	* * * * * * * * * * * * * * * * * * * *
18	
19	
20	
21	TANETIA DEACON DED DAD CED EDD
22	JANET M. BEASON, RPR, RMR, CRR, FPR St. Augustine Court Reporters
23	1510 N. Ponce de Leon Boulevard St. Augustine, FL 32084
24	(904) 825-0570

1	INDEX			
2	PAGE			
3	PLEDGE OF ALLEGIANCE	3		
4	MEETING MINUTES & FINANCIAL REP	PORT		3
5	AGENDA APPROVAL	4		
6	EXECUTIVE DIRECTOR'S REPORT		4	
7	BUSINESS PARTNERS UPDATE		9	
8	BUSINESS ITEMS			
9 10	A. Civil Air Patrol - Lease 44 B. 2012-13 Trim & Preliminary Budget	62		
_	PUBLIC COMMENT - GENERAL		87	
12	MEMBER COMMENTS AND REPORTS			87
13	ADJOURNMENT 99	9		
14				
15				
16				
17				
18				
19				
20				
21				
22				
23				
24				

1	PROCEEDINGS
2	CHAIRMAN YOUMAN: This is to call the
3	Northeast Florida Regional Airport of the
4	St. Augustine-St. Johns County Airport Authority to
5	order at 4 p.m. How is everybody today?
6	MR. WUELLNER: Good.
7	CHAIRMAN YOUMAN: Let us start with the Pledge
8	of Allegiance.
9	(Pledge of Allegiance.)
10	MEETING MINUTES & FINANCIAL REPORT
11	CHAIRMAN YOUMAN: Are there any corrections or
12	amendments to the meeting minutes?
13	(None.)
14	CHAIRMAN YOUMAN: If not, I declare the
15	minutes to be approved as distributed. Is there
16	any corrections or amendments to the financial
17	report?
18	MR. WERTER: (Inaudible.)
19	CHAIRMAN YOUMAN: Pardon me?
20	MR. WERTER: (Inaudible.) I thought that
21	usually just goes in front of me.
22	MR. WUELLNER: You do. It does.
23	MR. WERTER: It does go out. Okay.
24	MR. COX: Speak into your microphone. She

1	MR. BURNETT: You need to move a little
2	closer.
3	MR. WERTER: I was whispering. I'm sorry. Go
4	ahead.
5	CHAIRMAN YOUMAN: Thank you for the
6	correction. Mr. Werter, financial report?
7	MR. WERTER: It's fine.
8	CHAIRMAN YOUMAN: It's fine.
9	MR. WERTER: Yeah. I mean, it went to
10	everybody, if that's what you're asking. We'll get
11	to the report later.
12	CHAIRMAN YOUMAN: Okay. I'll declare them
13	approved as distributed.
14	AGENDA APPROVAL
15	CHAIRMAN YOUMAN: Agenda approval, everybody
16	approve the agenda, may I have your ayes?
17	MR. COX: Aye.
18	CHAIRMAN YOUMAN: Agenda's approved.
19	EXECUTIVE DIRECTOR'S REPORT
20	CHAIRMAN YOUMAN: Executive Director's report,
21	Mr. Wuellner.
22	MR. WUELLNER: I have several items to
23	mention. Status report on the Taxiway B, it
24	continues to move ahead. They're just about

1	on track to be done and in theory off property by
2	the end of August at this point. We're beginning
3	the structural components of the taxiway itself and
4	the lime rock's starting to arrive. So it's
5	shaping up very quickly. Looking forward to being
6	able to use that.
7	Second project I or second grant I just
8	wanted to mention was the if you notice on the
9	bottom of the items on my list, we had notification
10	of receipt of a grant from Firehouse Subs. And I
11	thank Kevin for doing the legwork and groundwork on
12	getting that accomplished.
13	But \$21,343 to buy some self-contained
14	breathing apparatus for first responders to
15	aircraft accidents on the airport. So that's good
16	news. No match required. Just simply
17	MR. COX: Wow.
18	MR. WUELLNER: simply a grant. And it's
19	also partly because or we got noticed, the new
20	station, because the owners of Firehouse fly
21	through here periodically and noticed the new
22	station and asked if there was anything they could
23	do to help. So they have a a grant program set
24	up through the subs with using some of their

1	area. Pretty cool.
2	MR. WERTER: Isn't that organization developed
3	by New York firemen? It was actually founded by
4	MR. WUELLNER: I really don't know
5	MR. WERTER: Yeah.
6	MR. WUELLNER: but just glad to have it.
7	Back to since the last meeting, had the
8	Aerospace Family Fun Day here. Went over
9	despite some weather concerns, went over very well.
10	Destination Bahamas on the on the 2nd of June.
11	We also hosted the Caribbean Calypso Night, which
12	was a fundraiser for the Carrying Hands helping
13	hands charitable organization.
14	We did our FIND grant presentation earlier in
15	June down in Merritt Island or Cocoa Beach,
16	technically. It went over very well. I expect
17	that we'll get get that fully funded for this
18	coming year also. I believe it's at \$210,000 FIND
19	grant and would be a \$210,000 match by the
20	Airport Authority for additional dredging of the
21	seaplane basin area.
22	And wanted to make you aware of FAC
23	conference, you're probably already aware of that,
24	coming up here the end of this month. And during

coming up here the end of this month. And during

23

24

1	to award Bryan Cooper with the Distinguished
2	Professional of the Year award as part of that
3	procedure meeting. So if there's any chance you
4	can get down there and join us for that day, we'd
5	love to have you.
6	Unless you have questions, that would conclude
7	my report.
8	CHAIRMAN YOUMAN: I just think it's fantastic
9	Bryan's getting that award.
10	MR. WUELLNER: Absolutely.
11	CHAIRMAN YOUMAN: Couldn't go to a better
12	better person.
13	MR. WUELLNER: I have one other item just to
14	make you aware of. I got it this afternoon. I
15	don't think is Norm here?
16	MR. GREGORY: Yeah.
17	MR. WUELLNER: You are? Are you going to
18	mention this, JTA meeting or
19	MR. GREGORY: No. Go ahead. You go ahead.
20	MR. WUELLNER: Well, I just got the details
21	literally printed out as I walked in here, but
22	August 6th, which is a Monday night, at 4 o'clock

here, the chamber -- chamber board of directors,

the EDC board, county commission, City of

24

1	Industrial Development Authority are invited to
2	attend a presentation and a question-and-answer
3	session with the Jacksonville regional
4	transportation group down here. They'll be at
5	this this location here. I think they're
6	presenting part of their regional transportation
7	study and facilitating any questions you might
8	have. They'd like to get any governmental agencies
9	briefed on that.
10	Following that, apparently there's a
11	Jacksonville Suns game that they were provided
12	tickets to. And so if you're interested in
13	attending that after that meeting, let I guess
14	let the Chamber know and they'll hold you a ticket
15	for that.
16	MR. WERTER: We what's what's the date
17	and time again?
18	MR. WUELLNER: August 6th beginning at 4:00,
19	and it's right here in this room.
20	MR. WERTER: Okay.
21	CHAIRMAN YOUMAN: So there'll be time to
22	depart from here and get back into Jacksonville to

MR. WUELLNER: I assume so, since they're on

go to the Suns game.

1	form forward this e-mail to you all so you can
2	read the entirety of it.
3	CHAIRMAN YOUMAN: Just a reminder for the
4	audience. If anybody wants to make comments,
5	there's comment cards to fill out on the agenda
6	items you wish to make comment on, please.
7	BUSINESS PARTNER UPDATE
8	CHAIRMAN YOUMAN: Business partner updates.
9	Mr. Sanchez? County commissioner.
10	COMMISSIONER SANCHEZ: Thank you, sir. We
11	have a new communications director, which is not
12	only going to testing 1, 2 not only going to
13	fill in some of the things Karen Pan used to do,
14	but he is going to expand that department quite a
15	bit. So you will be seeing some changes, and the
16	press will be notified almost on everything. He's
17	has some really good ideas. His name is Michael
18	Ryan and he appears to be all set to do an
19	excellent job.
20	So our budget meeting was last week. There'll
21	be no change in millage coming up. We set that
22	tomorrow. We're we're moving the millage
23	around, but there's no increase in the millage.
24	We're just taking it from one and putting it into

1	anything. And the devaluation is 2.75 percent. We
2	feel like that will bring people's taxes down.
3	And the I just did want to mention here
4	about fire and rescue. I don't know how many of
5	you saw the article, but our rescue fire and
6	rescue saved three heart attack victims in one day.
7	Now, there was people there on two occasions that
8	administered CPR, but it was some of the equipment
9	we have added, some of the real sophisticated
10	equipment that
11	(Microphone interference.)
12	MR. WUELLNER: That's Doug's fault.
13	COMMISSIONER SANCHEZ: Mr. Burnett, he's
14	got he's upset with me because I had him
15	contribute some money, so
16	MR. BURNETT: It's to a good cause.
17	COMMISSIONER SANCHEZ: No, not really. But
18	they did a really good job on all three occasions,
19	and it's the equipment that helped them. And
20	they're well-trained on it and all of it spelled
21	success. They saved three people. So and other
22	than that, The Beach Boys concert was on national
23	television
24	(Microphone interference.)

1	COMMISSIONER SANCHEZ: Should I just try to do
2	it without this one?
3	MS. HOLLINGSWORTH: It's Doug.
4	MR. WUELLNER: It's really hot. Why is that?
5	MR. BURNETT: When in doubt, blame the lawyer.
6	MR. COX: I like that. Can we adopt that as a
7	rule?
8	COMMISSIONER SANCHEZ: But anyway, the PBS
9	broadcast the show and St. Augustine of course was
10	mentioned before they got into the whole thing, it
11	was mentioned slightly in a couple of things, and
12	then it was mentioned again at the end. So it was
13	definitely some pretty good advertisement.
14	The Beach Boys' management sent us a letter
15	commending us on the facility and the way it was
16	run. And the camera crew, who had a lot of
17	hesitation about doing the filming here because of
18	it being an amphitheatre and there was some other
19	problems they didn't like, they wrote back and said
20	that the quality of the people working there was so
21	professional and they were so knowledgeable, that
22	it actually beat out Madison Square Gardens' crew.
23	So that made us feel pretty good.
24	Anyway, that's all good news. And if there's

1	try to answer them.
2	CHAIRMAN YOUMAN: Any new businesses with a
3	lot of jobs?
4	COMMISSIONER SANCHEZ: Pardon me?
5	CHAIRMAN YOUMAN: Any new businesses with a
6	lot of jobs?
7	COMMISSIONER SANCHEZ: There's some things in
8	the works, but it's things we can't talk about yet.
9	And and I really love that program, because that
10	does tend to scare some businesses away. They
11	don't like their name to get out there.
12	I did go by the the generator business that
13	we brought in here and their building is looking
14	really good. They've got it just about fixed up.
15	So I don't look for that to be too long to
16	before it will be in the works. That's the German
17	company.
18	And seemed like there has been a few problems,
19	and some people wanted to put in vending machines
20	and have that kind of stuff available for the
21	workers. And and there was a little bit of
22	communication problem between the guy from Germany
23	and what he was being told, people that from
24	here are going to want the vending machines.

24

1	So they said, well, we will work with you in every
2	way we can, but if you don't have Mountain Dew in
3	your vending machine, you're going to be in
4	trouble. And so they I think they got all that
5	worked out.
6	And he mentioned to us his first day before he
7	came before the commission that that before they
8	actually got things organized, they had over a
9	thousand applications already.
10	MR. WERTER: How many job how many job
11	spots in that?
12	COMMISSIONER SANCHEZ: They're hiring 130, I
13	think. But we look forward to that getting
14	underway. There will be some more activity coming,
15	I can tell you that, no doubt.
16	Anyway, I guess that's it, unless y'all just
17	want me to talk a little while longer. I I'm
18	not running this time, but I have a campaign speech
19	I could
20	CHAIRMAN YOUMAN: Thank you, Mr. Sanchez.
21	Next up, Mr. Michael Slingluff, Galaxy Aviation.
22	MR. SLINGLUFF: Nothing new to report.
23	CHAIRMAN YOUMAN: Mr. Harry Ruhsam, SAAPA?

MR. RUHSAM: Nothing to report. We had no

1	CHAIRMAN YOUMAN: Dan Nenning?
2	MR. BURNETT: Not here.
3	CHAIRMAN YOUMAN: Norman Gregory, EDC?
4	MR. GREGORY: I'm going to follow up on what
5	Ron had to say. We've tracked jobs that we've
6	created through the partnership with all of the
7	entities within in the county. And between last
8	May and this July, we've created a or have
9	promises of creation of 1,076 jobs and \$94 million
10	in capital improvements, which is pretty darn good.
11	2G-CENERGY, the German company that Ron was
12	talking about, the CEO and president of that
13	company is coming to speak at the chamber
14	breakfast, the EDC breakfast on July 31st. And
15	that will be at the Renaissance Resort and
16	Convention Center out at World Golf Village.
17	We also have Politics in the Park coming up on
18	July 19th. And we have over 300 people already
19	signed up for that program. And you we're doing
20	a straw vote. Just about everyone who's running
21	for office has a table at that event, will get
22	three minutes to speak, and then we will have the
23	elections office actually doing a straw poll with
24	real election equipment. And so we should have a

1	of those races.
2	We are not endorsing anyone for office and
3	want to make that perfectly clear. The chamber
4	doesn't endorse anyone for political office. But
5	we do give everyone the opportunity to speak that
6	wants to.
7	We are currently tracking 24 active projects
8	with total employees of 3,289 and \$447 million in
9	capital improvements. We'll be lucky if we get a
10	third of that, but that's what we're working on.
11	And we have 22 projects on hold, for a total of \$45
12	million. And those projects are projects they
13	either backed off or said we're going to come back
14	later or we're not sure what they're doing, they
15	don't answer the phone anymore. So we put them on
16	hold or drop them.
17	So there is the lot of activity out there. We
18	are doing extremely well with marketing the
19	community due to the quality of our workforce, the
20	quality of our school system, and the quality of
21	our government. Any questions?
22	(No questions.)
23	MR. GREGORY: Thank you.
24	CHAIRMAN YOUMAN: Mr. Jim Zimmerman, IDA?

1	CHAIRMAN YOUMAN: Mr. Doug Burnett?
2	MR. BURNETT: I do have something to report
3	and I like to update you every so often. I've
4	updated you on the litigation related to Hangars 8,
5	9 and 10. I'd like to update you about that
6	tonight and maybe seek some direction from you.
7	The just a very brief overview of what that case
8	involves for the public and I guess that we're all
9	dealing with the same or talking from the same
10	page.
11	The litigation related to Hangars 8, 9, and 10
12	involved a originally came to the attention of
13	the airport after the construction of those
14	hangars. A couple of years after they'd been
15	use in use, the hangar door on Hangar 10 failed.
16	Of course all three hangars were built very similar
17	in construction, which then gave the airport pause
18	to wonder what was what if anything was wrong
19	potentially with Hangars 8 and 9.
20	After a long period of time, it was and not
21	a lot of some cooperation, but not a lot of
22	cooperation out of the contractor and the door
23	design manufacturer, the Airport Authority
24	commissioned Structures International to do a

1	buildings and determine what if anything needed to
2	be done.
3	Of course that re revealed that there were
4	some things that needed to be done to correct the
5	deficiencies in the buildings. The airport
6	demanded that the contractor fix and pay for the
7	problem with the hangars at various times and also
8	sent that demand to the building manufacturer and
9	the door manufacturer.
10	The long and short of it is, is we've always
11	felt from the beginning that the door manufacturer
12	was the real primary culpable party in the mix.
13	Although certainly the contractor, being the one
14	who coordinates the work and actually does oversee
15	the work and is the contractor who is contracted to
16	do the work, would have liability in the door in
17	the building manufacturer itself, there should be
18	some coordination between the building and the
19	door.
20	To make a long short story, the
21	Airport Authority ultimately filed suit. After a
22	period of time of serving the parties or working on
23	serving the parties, we learned that HydroSwing,
24	the company that manufactured the doors, has filed

1	One of the things that I've got given you
2	today, the letter that actually is on my St. Johns
3	Law Group letterhead is a letter that we wrote to
4	Mr. Wuellner back at the end of May talking about
5	the status of the bankruptcy case. Let me find one
6	document here.
7	The bankruptcy filed by HydroSwing is a
8	Chapter 7 bankruptcy. You can see in my letter
9	there's about \$6 1/2 million of debt that
10	HydroSwing has. The amount that the debtor's
11	attorney listed in the bankruptcy, the total amount
12	of net value was \$508,000. And you've got \$242,000
13	which the trustee has on hand to pay 6 1/2 million
14	dollars.
15	Mr. Werter knows this area of the law far
16	better than I do, practicing it. But I think you'd
17	probably confirm that's not the best case for us,
18	being in an unsecured position, the
19	Airport Authority, trying to seek to be paid when
20	there's already \$6 1/2 million of claims out there
21	and \$242,000 in cash.
22	So, the reality is the damages that we would
23	primarily be looking at HydroSwing to recover just
24	aren't going to be able to be recovered because of

1	My own observation, they sort of seem to have
2	the hot product, so you wonder how even in the bad
3	economy that they'd wind up in this place or that
4	position, but neither here nor there it is what it
5	is.
6	What that means is we can't move forward with
7	the case against HydroSwing unless we get a stay
8	lifted. From a practical standpoint, it's not
9	worth the expense and legal fees. One of the
10	things outlined in my in in my letter to
11	Mr. Wuellner is we would have to actually hire an
12	attorney in Minnesota to deal with the bankruptcy
13	action there.
14	It's not cost-effective to the authority and
15	certainly you know, even when you're looking at
16	cents on the dollar, this is maybe no cents on the
17	dollar to the Airport Authority when we're talking
18	about this kind of money and especially paying
19	legal fees. So pursuing HydroSwing really doesn't
20	look like an option.
21	Which then leads us to the building contractor
22	and Ceco, the building manufacturer. One thing
23	about Ceco, Ceco has said from the beginning and
24	maintained from the beginning that they simply

1	withstand the load of the HydroSwing doors. And
2	one of the things that I've included there for
3	with you is a letter from Ceco.
4	Now, this letter is dated July 16th, 2009,
5	which is after the doors failed and Ceco came out
6	to look after the door, singular, after the door
7	failed on Hangar 10, Ceco representatives came out
8	to look at the door.
9	And one of the things that they cited to in
10	this in their letter, aside from other issues
11	related to the doors, and its interior flange
12	bracing were not installed that they had called out
13	for to be installed, but they cite to a document
14	that is HydroSwing's specifications related to
15	their product, their door.
16	And one of the things that they cite to in
17	their letter is taken strictly is taken straight
18	from the HydroSwing document, and it says "The
19	HydroSwing overhead door comes complete with its
20	own framework. All of the loads placed on the
21	HydroSwing cylinders are transferred to the
22	framework of the door, not your building." And
23	that's a general thing to whatever building they're
24	being installed on. So Ceco's defense is they're

1	Our view from the beginning has been, well,
2	you've got some liability in there because there
3	should have been some coordination. Of course that
4	also goes to the contractor, that there should have
5	been some coordination.
6	Let me talk about the contractor briefly.
7	Bill Pageau, which was Pageau Construction, we have
8	done an exhaustive search of the public records and
9	other search tools that we have available to us to
10	research Mr. Pageau and his company, and we have
11	learned that he is in the Middle East and no
12	longer the best information we have is that he
13	is in the Middle East and no longer conducting
14	business here in the States. We've tried serving
15	him at four different locations with sheriffs
16	deputies and a private investigator and have been
17	unsuccessful.
18	So at this stage, we're really at a position
19	where the primary party that we would tell you,
20	hey, let's go sue HydroSwing, we can't sue because
21	of the bankruptcy action. It's not productive.
22	And then the contractor, it may be unlikely that we
23	would would be able to recover even if we spent
24	the effort. And Ceco has what they would maintain

1	some ability to get them to a portion of liability
2	of of the total problem and damage suffered by
3	the airport.
4	The added thing I will tell you about Ceco is
5	that Ceco hired Curtis Brown, who is the lawyer
6	that represented Earth Tech. And I bring that to
7	your attention because the airport I know the
8	authority members will recall the Earth Tech
9	litigation being very expensive to the authority.
10	Curt Brown was on the other side of that
11	litigation. He is a good construction litigator.
12	It's worth you to it's important for me to point
13	that out to you because litigating against Ceco
14	will be expensive. Going forward beyond this with
15	Ceco would be expensive.
16	So my reason for bringing it back to you is to
17	give you the update, one, but then additionally ask
18	for your authorization if you agree with my
19	recommendation, and my recommendation to you is not
20	to pursue this anymore because I don't believe it's
21	cost-effective to the authority.
22	If it was HydroSwing and they were still in
23	the game and they hadn't filed bankruptcy, then I
24	think there's no question we would be going forward

1	at the end of the line to seek liability against
2	and there would not be the opportunity for the two
3	other parties to say, oh, well the guy who really
4	did all of this and caused all this mess isn't here
5	at the table, isn't here at trial, which is where
6	we're at now, what we would be faced with now.
7	So my my recommendation is to not pursue
8	this litigation, assuming that Ceco would agree for
9	the case to as to Ceco be dismissed and no
10	longer be pursued by either party and we waive
11	liability related to this matter.
12	MS. BARRERA: Mr. Chairman?
13	CHAIRMAN YOUMAN: But are are they looking
14	at to see if these people at Hydro Hydro were
15	skimming? I mean, with a difference of \$6 million
16	versus \$238,000 in assets, where'd that money go?
17	MR. WERTER: Well, the trust if I may?
18	MR. BURNETT: Yes, please.
19	MR. WERTER: That's the trustee's job, is to
20	look to see if there are hidden assets. They go
21	through a creditor's meeting. The trustee looks at
22	the paperwork he demands from the client, okay, to
23	see if there's any suspicious activity, to see if
24	there's been any illegal transfers or improper

1	were are they, Minnesota?
2	MR. BURNETT: Minnesota.
3	MR. WERTER: I don't know what Minnesota's
4	time frame is. New York is six years six years.
5	Here, it's four years. I don't know what Minnesota
6	is. But the trustee looks back a certain number of
7	years to see if it for any improper transfers of
8	assets and funds.
9	As far as how they spend their money on
10	whether, you know, it's a travel, meals and
11	entertainment, you know, trustees don't usually get
12	too much into that. But gifts, things of that
13	nature, they do. And you run into this all the
14	time with upside down assets, okay? Assets and
15	liabilities.
16	You know, people started off with millions of
17	dollars, owing hundreds of thousands above what
18	they're worth, you know, and they don't have
19	anything to reclaim. What the trustee what it's
20	called is a no-assets case. And that's from
21	your numbers, that's what this is, is a no-assets
22	case, you know. So
23	CHAIRMAN YOUMAN: What is your recommendation
24	as a lawyer on the hoard?

- 1 question is the contractor has no ties here to the
- 2 United States, no property, no anything?
- 3 MR. BURNETT: I've done an asset search
- 4 related to the contractor. I don't find anything.
- 5 MR. WERTER: Okay.
- 6 MR. BURNETT: As to the contractor, if we
- 7 parse it out and look at in it in three ways, if we
- 8 look solely at the contractor, Bilco Construction,
- 9 Bilco hasn't been served because we've been unable
- to serve him.
- MR. WERTER: Uh-huh.
- MR. BURNETT: So with Bilco, we could serve
- 13 him by publication -- we could serve that company
- by publication.
- MR. WERTER: By public -- yeah.
- MR. BURNETT: And then after the getting the
- service by publication, assuming there's no answer
- that's filed in the case, we could then get a
- 19 judgment.
- MR. WERTER: Who's the -- who's the registered
- agent for Bilco?
- MR. BURNETT: He is, Bill -- Bill Pageau.
- MR. WERTER: Okay.
- MR. BURNETT: So then we could get a judgment.

24

1	be something that I think was reasonably
2	cost-effective to go obtain. If we were to file an
3	answer and defend the case, then I could come back
4	and report to you that. So
5	MR. WERTER: If if he has or had insurance
6	which would have been effective at the time, which
7	we don't know what kind of liability insurance, I
8	don't think it would be too much more expensive to
9	get even a default judgment on him. If we can drop
10	service him, if he's a registered agent and
11	where would he be? Where is the contractor from?
12	MR. BURNETT: Here. In
13	MR. WERTER: In Florida. Okay.
14	MR. BURNETT: Yeah. It's New Smyrna Beach as
15	I recall.
16	MR. WERTER: Well, is is Bilco defunct now?
17	Is the registered is the state, you know, the
18	Department of State
19	MR. BURNETT: They haven't been
20	administratively dissolved yet, but they haven't
21	filed the annual report this year.
22	MR. WERTER: Okay. But they haven't been
23	dissolved yet.

MR. BURNETT: Right.

1	service, you can do a publication
2	MR. BURNETT: Uh-huh.
3	MR. WERTER: right?
4	MR. BURNETT: Yes, sir.
5	MR. WERTER: And he's got you've got in
6	personam or at least on the corporation. So if
7	if it doesn't cost too much to get a default
8	judgment, then when he comes back, if he's got
9	insurance, you know, you file a claim let him
10	file a claim.
11	MR. BURNETT: Yeah.
12	MR. WERTER: Unless his policy says if not
13	filed you know, claim filed within a certain
14	period of time, you know, like car insurance kind
15	of stuff.
16	MR. BURNETT: And
17	MR. WERTER: So that would be the most
18	economic way to do it, I would think. How do you
19	feel about that?
20	MR. BURNETT: Yeah. And I I think that's
21	economical for the authority without winding up
22	with a big legal bill
23	MR. WERTER: Yeah. As far as
24	MR. BURNETT: fighting over something

1	that's completely reasonable.
2	MR. WERTER: The other two parties, you're
3	right. I mean, the nexus on on the on the
4	building manufacturer is tenuous at best and the
5	other one's bankrupt, so
6	MR. BURNETT: Yeah.
7	CHAIRMAN YOUMAN: Ms. Barrera?
8	MS. BARRERA: I was going to ask Jim for his
9	feedback, being that he's his expertise is in
10	bankruptcy law and so he could state
11	MR. WERTER: That's a dangerous word to use
12	with me, but go ahead.
13	MS. BARRERA: And then also I was going to
14	remark that this is something as far as the length
15	of legal pursuit that I remember Mr. Ciriello
16	bringing up when we decided to enter in pursuing
17	this, is that we didn't want it to extend out and
18	already we've had it extend out a year. And I'm
19	I'm in favor of avoiding any more legal fees in
20	that regard with maybe the exception of filing
21	MR. WERTER: On the contractor
22	MS. BARRERA: against the insurance.
23	MR. WERTER: you know, it's a minimum

it's a minimum -- it would be a minimum investment,

1	publication, you know, that's what, five hours, ten
2	hours at max?
3	MR. BURNETT: Yeah. We're not talking about
4	lot of money.
5	MR. WERTER: Yeah. And the fact of the matter
6	that he's recommending this brings the oxymoron on
7	his attorney, because he could be saying we need to
8	pursue the building manufacturer and looking at a
9	hundred thousand dollar bill, but he's saying let's
10	not do that. So I would go with his
11	recommendation.
12	CHAIRMAN YOUMAN: Mr. Ciriello?
13	MR. CIRIELLO: I've got a few comments with a
14	question more or less at the end of it. My
15	comments, I want Mr. Wuellner and Mr. Burnett not
16	to take personal. It's nothing personal.
17	But as Kelly mentioned, as you guys know, back
18	in the beginning and not just this particular
19	question, way back 12, 15 years ago when I started
20	getting involved with this authority, I was never
21	satisfied with the way things were done as far as
22	trying to fix problems.
23	I mentioned earlier that I wanted to see
24	contracts made out with a statement in there that

1	after a project has been done and things aren't
2	satisfied, that we would go right to court.
3	In other words, I'm not a fan of turning this
4	problem or any problem similar to this to the
5	director and the lawyer and let them dicker back
6	and forth for a year, a year and a half, because
7	that's what lawyers do, is they try to delay things
8	as long as they can, and now this because of
9	this time limit and the bankruptcy and we're out
10	of out of luck.
11	So my question, with this dissatisfaction of
12	what's going on, if we would have had something in
13	our contract with that 60-day thing, in other
14	words, you're putting the I want to put the onus
15	back on the board. I don't want the board to throw
16	problems at these gentleman and let them handle it
17	and take the guff at the end of it if it doesn't
18	come out right. I think it's the board's
19	responsibility.
20	So at the end of the 60 days, we would have
21	got a report that these people were not working
22	right with us and we would have said right then and
23	there, go to court. So if we had went to court way
24	back when, just 60 days when this all started

1	money out of them? 1 that's the thought I want
2	know. By going to court early instead of dragging
3	it out, would we benefit more than what we're
4	doing?
5	MR. BURNETT: Two things related to that to
6	answer your question. I think your idea is a good
7	one. I think that a lot of the times, your idea
8	would apply and work for the airport. But I think
9	there's other times where you can't plan for
10	everything.
11	And in this particular case, the construction
12	was complete. Everything looked great. The
13	certificate of occupancy was there. Everyone was
14	using the hangar. No one had any clue that the
15	building was going to fail and that the door
16	that the door would fail and, you know, damage the
17	building when it failed.
18	MR. CIRIELLO: Well, how long did it take to
19	fail after the building was finished?
20	MR. BURNETT: Two years.
21	MR. CIRIELLO: You mean that hangar was being
22	used for two years and we was making \$30,000 a
23	month a year out of it before?
24	MR. BURNETT: Yes, sir.

1	was originally made, I mought we were just losing
2	30,000 grand a year just right of the top without
3	getting any benefit from it at all.
4	MR. BURNETT: Yeah. And the sort of
5	interesting thing about that is we were pushing the
6	issue, pushing the issue, and pushing the issue,
7	and trying to get HydroSwing and Ceco and Bill
8	Pageau to fix it and deal with it.
9	I don't think we got much help from
10	HydroSwing, but we did get we had a couple of
11	meetings here where Bill Pageau was here, who is
12	the contractor, and two, three, four
13	representatives of Ceco would come from their
14	different areas. You'd have like a project manager
15	and a couple of engineers. And the ultimate thing
16	from that is we couldn't get a detailed report. So
17	the Airport Authority hired Structures
18	International.
19	The Structures International report wasn't
20	complete until May 25th, 2011. It wasn't until
21	then that we knew, okay, here's what needs to be
22	done to Hangars 8, 9, and 10. It's relatively
23	minor and then that's everything's fine. It
24	wasn't until May of 2011 that we got that report.

1	months before we got the report is when HydroSwing
2	actually filed the bankruptcy.
3	So to answer your question, there wasn't the
4	opportunity to try and beat them to the punch and
5	get money before other folks.
6	MR. CIRIELLO: Well, what would have hurt to
7	have that kind of language whether you're going to
8	use it or not in the contract? Would it be
9	something maybe to fall back on? Like you said,
10	sometimes it might work and sometimes not. But
11	just putting it down on paper, what's the big deal
12	about having it there just in case?
13	MR. BURNETT: Well, in this case, I I
14	wasn't sure who we would sue until I got the report
15	from Structures International because they may
16	have they might have pointed the finger at one
17	party or the other. Instead, their their report
18	was less specific as to who was culpable
19	culpable other than clearly the door manufacturer
20	was.
21	MR. CIRIELLO: Well, you say that it took you
22	a long time to get that get that report that you
23	needed and everything. But let's let's just say
24	for argument that if we went ahead right away quick

1	this report a lot sooner than they did because they
2	were being sued?
3	MR. BURNETT: We hired
4	MR. CIRIELLO: I mean, going into court you
5	have to show proof.
6	MR. WUELLNER: Different
7	MR. BURNETT: They didn't we hired the
8	report to be done. They wouldn't do it.
9	CHAIRMAN YOUMAN: Can can I
10	MR. BURNETT: So
11	CHAIRMAN YOUMAN: interject and make a
12	comment?
13	MR. BURNETT: Yes, sir.
14	CHAIRMAN YOUMAN: As the board, we could put
15	that 60-day clause in there as part of our policy.
16	MR. WERTER: 60 days from what, though? What
17	are we talking about?
18	CHAIRMAN YOUMAN: Well, just I don't know.
19	Just any 60 days. I'm just making a hypothetical
20	right now. Just let me finish the line of thought.
21	And as our and it's in the contract, 60
22	days after whatever that we're going to sue
23	automatically. But as a board, we can vote to drop
24	that out of the contract, can't we, before we sue?

1	even though it's a policy, we can change the policy
2	at that moment in time and say, no, we want to hold
3	off and not sue in this case because of whatever
4	reason.
5	MR. WERTER: We can say we can without
6	that clause, we could say 60 days, we could say two
7	weeks. We could you know, he brings it to our
8	attention, we say, okay, let's go ahead with the
9	suit tomorrow, right? I mean, that's our decision
10	as a board.
11	MR. BURNETT: I mean, you could set policy
12	CHAIRMAN YOUMAN: It's still the same.
13	MR. BURNETT: Well, the concern is if you put
14	it in the contract, it may be that you'd have to
15	be careful about how you word it in the contract
16	because you couldn't just put 60 days in there or
17	we'll file suit because then if you don't file
18	suit, then it could be waived and now you can't
19	file suit.
20	So we'd have to be careful on how we word it.
21	But, I mean, if you give us the policy direction
22	that you want suits filed within 60 days of
23	whenever there's a disagreement between the
24	Airport Authority staff and contractors

1	condition that you might want to put in the airport
2	policy, not in a con individual contract.
3	MR. WUELLNER: I agree.
4	MR. BURNETT: Yeah.
5	CHAIRMAN YOUMAN: Mr. Cox?
6	MR. COX: Yes, sir. Thanks. I was just going
7	to say I I'm not sure we want to mention
8	anything about lawsuits in a contract because we
9	wouldn't be able to get anybody to build anything
10	on the airport for one thing, but
11	CHAIRMAN YOUMAN: Right.
12	MR. COX: switching gears slightly. Just a
13	couple of things.
14	This comes right into the board's purview of
15	due diligence, this exact situation and overseeing
16	the situation and and where we need to go with
17	it. I'm curious, though, about after the fact
18	because you and I spoke earlier about this issue
19	with the with the the door.
20	Do we have the communiques between Ceco and
21	Bilco where Ceco told them they had to put these
22	flanges on these other bracketing? This May
23	29th but this is this is July.

MS. BARRERA: Over here. That's the only one.

29th -- but this is -- this is July.

1	the letter from Ceco saying "You guys need to
2	install these brackets on this door?" You know
3	what I'm saying, Doug?
4	MR. BURNETT: It's in the it's with it
5	would be within their plans. It wouldn't even be
6	internal memoranda. It would be within the plans
7	and specifications for the building. They've got
8	plans and specifications for the building. They
9	deliver the building materials and the plans and
10	specifications. It's an erector set and here's the
11	plans.
12	MR. COX: Right.
13	MR. BURNETT: And when you leave some parts
14	off when you have
15	MR. COX: There's a disconnect, because the
16	door says that all the stuff's transferred and it
17	doesn't put any loads on the building and then Ceco
18	sees this and says, Oh, by the way, you've got to
19	install after there after the fact, they come
20	out and inspect it and they said you need to
21	install these flanges and we see that they're not
22	there. Where is that communique that says told
23	them to do that? You know you understand what

I'm saying?

1	MR. COX: You see where I'm going? Do we have
2	that?
3	I mean, I don't disagree with you that we need
4	to probably drop this with Ceco. But I I'm
5	still trying to figure out, you know, did Bilco get
6	communique from Ceco saying they need to reinforce
7	this the sides of the hangar door to make this
8	thing work? And if they didn't do that, what are
9	we holding Bilco responsible for and how much money
10	would that be?
11	MR. BURNETT: I gotcha. The in part, let
12	me say this. The airport undertook to do an
13	emergency fix
14	MR. COX: Okay.
15	MR. BURNETT: which the structural
16	engineer
17	MR. COX: Right. Okay. Yeah.
18	MR. BURNETT: later said that emergency fix
19	is fine.
20	MR. COX: Yeah.
21	MR. BURNETT: And so that part is what it is,
22	so to speak. As far as the the one part of
23	their letter that they're referencing, they also

notice that internal -- internal flange bracing

1	MR. COX: Right. Well, they obviously
2	inspected it to say that
3	MR. BURNETT: Uh-huh.
4	MR. COX: right?
5	MR. BURNETT: Yeah. That
6	MR. COX: So when did they tell them that they
7	needed to install that?
8	MR. BURNETT: That that was an item that
9	was part of it it's like you and I as kids, when
10	we get an erector set and we're going to build the
11	crane
12	MR. COX: So
13	MR. BURNETT: and we wind up with a few
14	extra pieces.
15	MR. COX: So Ceco is saying that part of
16	Bilco's materials were missing to begin with and
17	they didn't install it correctly. Is that that
18	part of it?
19	MR. BURNETT: Ceco's saying that they
20	delivered you a building system with the plans and
21	specifications and you didn't put part parts of
22	it in there.
23	MR. COX: Okay. Gotcha.
24	MR. BURNETT: Now, whether we don't know

1	MR. COX: Okay. That's where I'm yeah.
2	MR. BURNETT: Yeah, we don't know that issue.
3	MR. COX: So these
4	MR. BURNETT: It
5	MR. COX: So we don't have access to the
6	internal communication between those two companies
7	or, you know, nothing communicated to us.
8	MR. BURNETT: We have some of it, but not
9	not all of it.
10	MR. COX: One other point. If if Bilco is
11	in the mid east right now doing construction
12	projects, they're making a ton of money.
13	MR. BURNETT: Could be.
14	MR. COX: Well, I'll just about guarantee. So
15	when they come back, I I would I would agree
16	with Jim on the fact that we should probably
17	purs you know, at a at the least amount of
18	expense to pursue whatever we can go forward with
19	on with
20	MR. BURNETT: Well, let me do service by
21	publication, and assuming we get a default against
22	them, then we'll default and get the judgment and
23	record the judgment and come back and report back

to you. If they file an answer, we'll come back

1	MR. COX: Thank you, sir.
2	CHAIRMAN YOUMAN: Does the board in general
3	agree with the action?
4	MS. BARRERA: I agree.
5	MR. COX: I agree.
6	MR. WERTER: Just one other side now for Joe's
7	edification as far as and I know what you were
8	driving at, that if we chased them sooner, could we
9	have beaten the bankruptcy and find some money?
10	Most of the times this is long in coming, the
11	failure of consumer or business companies,
12	especially something that size is long in coming,
13	and they we could have gotten a judgment against
14	them. We would have probably added fuel to the
15	fire for them to file bankruptcy. And what a
16	bankruptcy does is it takes a judgment, an unpaid
17	judgment, and does away with that also. So, you
18	know, whether we whenever we lock the barn door,
19	the horse is gone.
20	MR. CIRIELLO: Let me ask you a question.
21	MR. BURNETT: Yes, sir.
22	MR. CIRIELLO: When these contractors build
23	something for us and everything, is there not a
24	guarantee that at the end whenever the thing is all

24

1	year or two years of no defects?
2	Just like when you go to buy a water heater
3	from somebody or a washer, there's a year warranty
4	on it? Do did we get any kind of a warranty
5	from these people? And if so, why why couldn't
6	we fall back on that warranty instead of dickering
7	back and forth for a year and a half and getting
8	nowhere?
9	MR. BURNETT: We were outside of the one-year
10	warranty period.
11	MR. CIRIELLO: It was it was a one-year
12	warranty. Okay. All right.
13	CHAIRMAN YOUMAN: Mr. Cox?
14	MR. COX: One more quick question pretty much
15	directed to Ed. Just switching gears slightly.
16	What are we doing to protect ourselves now
17	construction-wise in any of the other hangar doors?
18	Have we made our own fixes on this to prevent this?
19	Anybody?
20	MR. BURNETT: Let two if I could.
21	Let me I want to answer your question.
22	Mr. Ciriello, the other part about that is
23	even regardless of a warranty, being outside of the

warranty, if it's a hidden or latent defect, you

23

24

but yes.

1	unfortunately they filed bankruptcy. So whether
2	it's a warranty or suit, they don't have the money
3	to fix it.
4	Back to your question, Mr. Cox, I don't think
5	the HydroSwing products on the market I assume
6	that whatever door is going back into the building
7	systems is different in some way, and I know I
8	have to assume we're still using the same
9	engineering firm as our
10	MR. COX: Yeah.
11	MR. BURNETT: continuing consultant
12	MR. COX: They can discuss it later.
13	MR. BURNETT: that's well aware of the
14	issue to oversee it. But
15	MR. WUELLNER: I would say perhaps suffice it
16	to say we've built nearly 50 hangars since that
17	time with the same kind of door system and haven't
18	had those issues now.
19	MR. COX: Yeah. Obviously they have less load
20	on them because they're much smaller so
21	MR. WUELLNER: Some are.
22	MR. COX: Yeah.

MR. WUELLNER: I have several of similar size,

1	discussed this enough?
2	MS. BARRERA: Certainly.
3	MR. WERTER: Yeah.
4	CIVIL AIR PATROL LEASE
5	CHAIRMAN YOUMAN: Okay. Can move on to the
6	next item, business items? The Civil Air Patrol
7	lease. Mr. Wuellner?
8	MR. WUELLNER: Yes, sir. We we have a
9	proposed lease agreement between the
10	Airport Authority and the St. Augustine squadron of
11	the Civil Air Patrol wing. This is for office
12	property arguably along U.S. 1. This is in the
13	seven-acre parcel the Authority acquired
14	approximately 18 months ago out of a previous or
15	from a bank related to a foreclosure.
16	It's specifically for the building the most
17	I'll use this description because you'll best
18	understand it. It's the building that looks like a
19	former railroad building. It is not a railroad
20	building, it was actually a feed store, but it is a
21	similar kind of look. That building exclusively,
22	that's that's the building we're talking about.
23	It's approximately 2,400 square feet. It's a
24	one-year lease agreement with automatic renewals

1	The agreement, as Kelly had asked me in an
2	e-mail earlier, has a 60-day bailout clause. We
3	have been very open with the Civil Air Patrol as to
4	the the inability to clearly say that that
5	building can be used for long periods of time
6	because we have yet internally and with the board
7	come to a highest and best use kind of an
8	understanding for that property. So it's a way of
9	solving their need for meeting space and gathering
10	space.
11	It's an in-kind lease, which is facilitated by
12	your policy, meaning they will trade value added to
13	the building as well as volunteer hours in lieu of
14	us receiving a check for the equivalent value. So
15	they will be contributing volunteer hours to the
16	airport.
17	They will also any improvements they make
18	to that building, we will give them credit for as
19	rent paid in this case. That will be evaluated
20	pretty much on an annual basis, or as the lease is
21	renewed, we'll come to some understanding of what
22	that what the total hours provided to the
23	airport will be or has been and then also what
24	investment's there.

1	improvements made so that we have an agreement up
2	front on what the valuation of those improvements
3	are so that there's no misunderstandings as to
4	how how much is applied ultimately to the rent
5	equation. It's they're a tax exempt agency
6	also. I would not expect to have tax-related
7	issues as it surrounds the lease.
8	As I said, they it has an automatic renewal
9	provision, so once a year you'll have the ability
10	to just not renew the lease. As well as at any
11	other time during the term, either party can
12	provide 60 days' notice and the agreement would
13	come to an end. And it would be our recommendation
14	to approve that.
15	CHAIRMAN YOUMAN: And they fully understand
16	that if they make it into a Taj Mahal and Hilton
17	comes along and wants to put a big hotel up there
18	and we make a ton of money for the airport, that
19	they're gone?
20	MR. WUELLNER: They do. Now, whether they
21	understand that from a practical standpoint
22	CHAIRMAN YOUMAN: I'm being I'm being very
23	blunt.
24	MR. WUELLNER: I have done my best to make

1	they're here. So if they have
2	CHAIRMAN YOUMAN: Because I don't want ill
3	feelings, you know
4	MR. WUELLNER: And they're here. If they have
5	a
6	CHAIRMAN YOUMAN: when that happens.
7	MR. WUELLNER: different understanding,
8	they're they're perfectly welcome to stand up
9	and do that.
10	CHAIRMAN YOUMAN: Mr. Ciriello?
11	MR. CIRIELLO: Boy, do I have a bunch of
12	questions. Is this building vacant right now?
13	MR. WUELLNER: Yes, it is.
14	MR. CIRIELLO: What kind of condition's it in?
15	MR. WUELLNER: Not good.
16	MR. CIRIELLO: Hmm?
17	MR. WUELLNER: Has basically has no
18	electrical service. The air-conditioning was
19	vandalized before we took possession. It need
20	it needs a lot of work.
21	MR. CIRIELLO: Okay. Now
22	MR. BURNETT: Having been in the structure
23	five years ago, four three, four, five years
24	ago three, four, five years ago, it was a pretty

1	MR. CIRIELLO: Well, gee whiz, is it feasibly
2	financially viable to do this? I didn't know about
3	this ten volunteer part at the airport. You're
4	saying if one of those CAP guys comes out here and
5	volunteers to sweep a ramp off for an hour, they
6	get a \$10 adjustment to their rent.
7	MR. WUELLNER: Correct.
8	MR. CIRIELLO: Has nothing to do with that
9	building. But anyhow, let's say for some reason or
10	other that at the end of the year, when I guess
11	they'll document everything they do for you
12	MR. WUELLNER: Right.
13	MR. CIRIELLO: that it comes up that
14	it's they put in, say, \$20,000 into renovating
15	the building and, you know, volunteer work and
16	everything, like that, do they then have to come up
17	with the extra 4 the other \$4,000 to make it a
18	\$24,000 deal or
19	MR. WUELLNER: Or we can apply that they have
20	much more the following year. We'll negotiate that
21	part of it. But the effect is they would have
22	\$24,000 worth of in-kind services for a year.
23	MR. CIRIELLO: Doesn't seem to me like this
24	building is even worth doing this. It ought to

1	MR. WUELLNER: They they need the space
2	more than we need the improvements, if that makes
3	sense.
4	MR. CIRIELLO: The way you're talking about
5	condition of this thing, it's almost going to be
6	built from the ground back up again in the bad
7	condition it's in. It doesn't make any sense.
8	CHAIRMAN YOUMAN: Mr. Werter?
9	MR. CIRIELLO: I don't
10	MR. WERTER: Joe, you're in this situation,
11	I think you're missing the forest for the trees.
12	What we're endeavoring to do is work with a
13	a charitable civilian volunteer organization to
14	have them a home, a place they can call home, a
15	headquarter, and not only provide additional sea
16	and air rescue service, but a place for where they
17	develop junior aviators as well. Kids who are
18	interested in aviation, want to go into the future.
19	That's the overall objective. It is not a dime out
20	of our pocket. This whole setup
21	MR. CIRIELLO: Well, you bought the building
22	to start with.
23	MR. WERTER: Wait a minute. But the whole
24	the whole idea is to legally set up this program so

1	organization providing a service to
2	St. Johns County. Not just St. Johns County, but
3	the region. So what you've got to do is back up
4	and look at the overall picture.
5	Yeah, we have property that we acquired on a
6	very good deal and eventually, you know, it could
7	be, you know, what the overall picture is that
8	maybe a few years down the line, that becomes our
9	rent a car center. I think that's what we had in
10	mind in the future.
11	At this point in time, we're making use of it
12	for a community service, okay? So at a point in
13	time when it becomes available or there is a real
14	use to the airport, then we have that option to go
15	in there and use it for its design purpose. But
16	right now, we're providing a service to the region.
17	MR. CIRIELLO: How are they surviving right
18	now if they don't have that building? What kind of
19	dire straits is the Civil Air Patrol in because
20	they don't have that building?
21	MR. WERTER: Hey, they're just looking for a
22	place to meet like every other place
23	MR. CIRIELLO: They meet here for free.
24	MR. WERTER: But they're working to improve

24

1	that hurt us? How does that hurt us?
2	MR. CIRIELLO: I understand you claim they're
3	a volunteer group, and I understand. It's not like
4	Council on Aging. They're a branch of the mil
5	of the military government, aren't they? Is it
6	military? Are they not a branch of the military
7	MR. WERTER: They are not no, they are not
8	part of DOD. They are not part of DOD. They're
9	not they're a volunteer civilian organization.
10	MR. CIRIELLO: They don't get any money from
11	the Air Force for any anything at all?
12	MR. WERTER: I don't know if they get
13	charitable contributions or anything like that.
14	But they don't get a pay stipend. They don't get
15	a a an operational budget.
16	They are like when I was a kid growing up,
17	I was in the Boy Scouts. I actually wanted to be
18	in the CAP, except in Flushing, New York we didn't
19	have a CAP, okay? But this is one of those kinds
20	of organizations. Boy Scouts, Girl Scouts, Boys
21	Clubs, Girl Club, YMCA, something like that.
22	That's what this organization is.
23	MR. CIRIELLO: Don't they own some of their

own airplanes? I don't mean the individuals, I

1	Patrol organization. Aren't some of the
2	airplanes
3	MR. WERTER: The YMCA the YMCA owns their
4	own buildings. What's your point?
5	MR. CIRIELLO: Well, you don't go there for
6	free. You've got to pay for everything. They
7	don't give you anything for free.
8	MR. WERTER: Well, I don't know if there's a
9	membership fee, but I know they run charity
10	organizations
11	MR. CIRIELLO: Well, I went to the YMCA as a
12	kid and yes, sir, you paid.
13	CHAIRMAN YOUMAN: Mr Ms Mrs. Barrera?
14	MS. BARRERA: I just see this as a win-win for
15	the community. It takes a load off of our back as
16	far as maintenance and upkeep and provides
17	opportunities for us to expand on some of the
18	projects we have here. And in addition, it
19	provides them a place that they can have a home and
20	store their own equipment. So I'm very much in
21	favor of it and look forward to making a motion
22	when it's time.
23	CHAIRMAN YOUMAN: Is there a member of the CAI
24	here?

1	MR. WERTER: Two of them.
2	CHAIRMAN YOUMAN: Could you speak to what I
3	said? If I just want I just want to hear it
4	from you-all.
5	MR. HENDERSON: What is it you want me to ask?
6	CHAIRMAN YOUMAN: That you fully that you
7	fully understand that if Hilton comes along and
8	you've made a ton of improvements to the building
9	and it's Taj Mahal, it's beautiful, Hilton comes
10	along and says we would like to buy that property
11	to put up a brand new hotel and it's going to serve
12	the community with so many jobs, et cetera,
13	et cetera, and we come to you and say, you've got
14	to be out of here in 60 days and that's it, are
15	there any going to be any ramifications
16	publicity-wise to the airport from that from the
17	CAP?
18	MR. HENDERSON: Well well, first first
19	off
20	MS. BARRERA: You have to go to the
21	microphone.
22	MR. HENDERSON: Okay. Okay. I'm Wayne
23	Henderson. And, you know, first off, you know,
24	this is the first time I've seen provisions of what

1	first uning I can't do is you know, delie Metton
2	is here with me tonight. He's another CAP member.
3	But neither one of us have the authority to sign
4	something.
5	But I can sure tell you that we have you
6	know, we have a certain amount of concerns as some
7	of the senior members were working with the with
8	the youth and we're trying to, you know, grow and
9	increase this thing.
10	And of course what we were you know, some
11	of us were worried about is, well, if we go out
12	and I think we've already taken a chance and bought
13	like an air conditioner compressor we got we
14	ended up having a good deal on. Some people put
15	some money together and bought that.
16	And I think we were all concerned that we come
17	in and we put in put in this put in this work
18	and so forth and it all goes away, and my position
19	is and I think the position is with the senior
20	members is there's a certain amount of there's a
21	certain amount of good faith risk that we all have
22	here.
23	And I think that we are you know, we're
24	certainly very much attuned to the fact that if we

1	building and making it better, we can only do that
2	to the extent that we can, you know, get donations
3	and we do our own fundraising and things of that
4	nature. And we're willing to, you know, do that on
5	good faith.
6	And we understand that hopefully you'll end up
7	with a bargain that you say, well, we like what
8	you're doing and we're going to we're going to
9	turn this into a rental car, you know, place but by
10	golly we'll find you another place to go to.
11	So I think that we're going to be building
12	good will as we go. So we understand that the
13	benefits we the hours we put in and painting and
14	doing improvements, that's certainly going to go to
15	the building.
16	And my feeling is, when I was trying to sell
17	this idea is why is it a good deal for the county?
18	It's because if we put that building into good
19	shape and we make it look good and it shines, it's
20	going to be more valuable to you, and it will be
21	more rentable or something of that nature and we
22	have something we've given something back and I
23	think that we'll get rewarded in the end.
24	The typical thing I have not seen the other

24

1	know, some of the leases that we hear about in
2	Jacksonville and places like that, is they work
3	out they work out certain things and they have
4	just a you know, a token lease is what it really
5	amounts to.
6	But these are going to be large part a lot of
7	the, you know, youth that are going to be putting
8	forth a lot of good will and growing in the area.
9	We work hand in hand with the with the aerospace
10	program and are increasing things of that nature.
11	I could go on for a long time and give you a good
12	presentation and maybe we can do that do that
13	another day if you've got time. But does that
14	answer your question close enough?
15	CHAIRMAN YOUMAN: Answers mine.
16	MR. WERTER: May I?
17	CHAIRMAN YOUMAN: Yes, Mr. Werter.
18	MR. WERTER: Could you go on and explain
19	exactly what the CAP is for the general public and
20	Mr. Ciriello?
21	I mean, all of us on the board knows and the
22	pilots in there know what the CAP's about, but
23	there's some people who are nonaviator types here.

Can you tell us, give us an overview of what CAP is

1	MR. HENDERSON: I'll try to do that. And
2	first off, I wasn't prepared to do that
3	presentation.
4	But the CAP started I think it was what, 1941
5	or something like that, Gene? And it was started
6	in 1941 as a volunteer effort of civilians that a
7	lot of them flying small airplanes and doing things
8	up around the coast and things of that nature.
9	It's been in operation ever since.
10	The CAP is a it is a government it is a
11	government corporation. It's under the U.S.
12	Air Force, it's under the Air Force Auxiliary, but
13	we are not we're not part and parcel of the
14	Air Force. We get some benefit from the Air Force.
15	We don't get operational expenses. They may
16	provide us something in Congress.
17	Some people we get some airplanes that we
18	put into public use and some of these aircraft used
19	to be surplus military aircraft. We have a we
20	have a fleet of Cessnas. I think in in Florida
21	we have maybe 40 aircraft all together. And a lot
22	of these airplanes are based in different places.
23	And we don't have one here. We're hoping if we
24	increase our viability here, we'll eventually win

1	But they they they do a lot of they
2	do a lot of missions and public service missions.
3	They spent many many hours flying on the deep water
4	horizon effort over over in the gulf and doing
5	that were very instrumental in doing that.
6	But we don't we don't we don't have a
7	source of income. And so what happens is that if
8	you have a squadron, the squadron's either going
9	to you know, some places might meet at a church.
10	Some people Jacksonville, I think the
11	airport authority up there provides them a
12	building, you know, that they can use up there and
13	they are at Craig Field. And I think that they do
14	the same thing in Fernandina. We have one in is
15	it Ormond Beach is not far. But those are the
16	types of things.
17	We have right now, we have I think a little
18	over 2,000 cadets in the state of Florida. We have
19	a total of about 4,000 members here in Florida
20	and all together including cadets and
21	MR. WERTER: And what is a cadet?
22	MR. HENDERSON: A cadet is going to be someone
23	from 12 years old, and you can stay until you're
24	21, Gene?

1	MR. HENDERSON: You're allowed to do that.
2	Most of them will tend to, you know, rotate out.
3	Right now, Gene has gone over to Murray Middle
4	School. We had a meeting over at Murray Middle
5	School I think last year.
6	We were trying we were trying to put in a
7	youth after after school enrichment program to
8	provide aerospace education, you know, an
9	enrichment program to some of the children in
10	the in the middle school and try to increase,
11	you know, participation of young people especially
12	in like Murray Middle School to give them the leg
13	up on trying to encourage some of their kids to go
14	in the Aer into the Aerospace Academy. That's
15	just generally what some of the things we do.
16	CHAIRMAN YOUMAN: Thank you, very much
17	MR. WERTER: Thank you. Well done.
18	CHAIRMAN YOUMAN: Mr. Cox?
19	MR. HENDERSON: Thanks.
20	MR. COX: Another thing they do, they provide
21	very active search and rescue duties and and
22	they do that phenomenally. They teach these young
23	men and women to go out and be able to do the
24	search and rescue techniques. But also provides a

1	whatever other military academy they might choose.
2	And there are a number of retired and active
3	duty Air Force generals right now that have been
4	that were CAP cadets. So I don't understand
5	what why is it that we're even arguing about
6	this deal. Let's give let's give the CA the
7	building to the CAP. They mitigate their rent
8	through services to us, period. So
9	CHAIRMAN YOUMAN: Mr. Ciriello?
10	MR. CIRIELLO: I don't want any of you people
11	seem to think that I'm anti Civil Air Patrol, that
12	I don't like them or anything
13	MR. COX: Well, you sure sound like it.
14	MR. CIRIELLO: Baloney.
15	CHAIRMAN YOUMAN: Gentlemen.
16	MR. CIRIELLO: My main concern is the
17	building.
18	Now, if this building was sitting empty for a
19	long time, is in as bad shape as you I wonder if
20	there has been any if there is or has to be
21	or an inspection. Someone from the county go in
22	and look at that and say, oh, this building is
23	uninhabitable, it doesn't make sense to fix it,
24	it's condemned.

- 1 putting good money after bad. That's what my --
- 2 this whole argument of mine is about. This
- 3 building and the -- and the \$24,000 going in to
- 4 repair it and fixing it and everything, if it's
- 5 really worth it. It's not the idea just it's the
- 6 Civil Air Patrol --
- 7 MR. COX: We're not spending \$24,000, Joe.
- 8 We're not spending any money on it.
- 9 MR. WERTER: We're not spending a dime.
- MS. BARRERA: Do we have any public comment?
- 11 CHAIRMAN YOUMAN: May I --
- MR. CIRIELLO: Somebody is.
- MR. COX: Yeah. Go ahead, Carl.
- MR. WUELLNER: It's not us.
- 15 CHAIRMAN YOUMAN: I -- I think we're at the
- point that we should have a motion.
- MS. BARRERA: I'd like to make a motion that
- we accept the in-kind lease agreement with the
- 19 Civil Air Patrol for the building.
- MR. WERTER: Second.
- 21 CHAIRMAN YOUMAN: Excuse me. I didn't ask for
- 22 public comment, but I -- I'm going to ask for it,
- but there is none because there's no -- I don't
- have any comment statements. I asked for the

1	MR. WERTER: Second, yeah.
2	CHAIRMAN YOUMAN: Any further discussion?
3	(None.)
4	CHAIRMAN YOUMAN: Ayes?
5	MR. CIRIELLO: Aye.
6	MR. COX: Aye.
7	MR. WERTER: Aye.
8	MS. BARRERA: Aye.
9	CHAIRMAN YOUMAN: Aye.
10	MR. BURNETT: Any opposed?
11	CHAIRMAN YOUMAN: Any opposed?
12	(None.)
13	2012-13 TRIM & PRELIMINARY BUDGET DISCUSSION
14	CHAIRMAN YOUMAN: Moving on to
15	(Mr. Cox leaves the room.)
16	CHAIRMAN YOUMAN: the next item, the
17	2012-13 TRIM and preliminary budget discussion.
18	Mr. Wuellner?
19	MR. WUELLNER: Yes, sir. In order to get to
20	the TRIM discussion and ultimately some action on
21	that, which is the only action required today, is
22	to set the level of TRIM. It has to be done during
23	the month of July. This is your only meeting in
24	July, there therein some action is required.

1	words, or the first time you will see the proposed
2	budget for next year. There is no action on the
3	budget per se. Again, the last order of business
4	related to the budget today would be to adopt some
5	level for TRIM.
6	The budget as it's been developed internally
7	again requires no ad valorem taxes at this point.
8	We have improved the accuracy of the budget, at
9	least the estimated actual kinds of numbers, by
10	successfully tying the budget papers you have in
11	front of you of the budget to our financial
12	statements in the QuickBooks software that we use
13	to produce financials. That will improve the
14	reliability, allows for updated information as we
15	go through the budget period and allows updated
16	estimated actual data.
17	Again, we build a budget as we always have on
18	a very conservative basis, meaning we tend to
19	underestimate our revenues or try to and still
20	overestimate our expenditures to the extent
21	reasonable.
22	This year's budget proposed right now is at
23	\$6,443,809. Those of you that follow the annual
24	bouncing ball of budget around here, you'll notice

1	budget. So in a big picture, if you only look at
2	total budgets, this is half as much as last year's
3	budget. I'll help explain why that is in a minute,
4	but it it really has nothing to do with the
5	stability side of the budget, which is in the
6	operating side.
7	And this is largely due to a smaller capital
8	development program. That's not being driven
9	internally, that is, by airport. It really is
10	reflective of a couple of things. One, it reduced
11	capital programs from both Florida DOT and to some
12	extent FAA, Federal Aviation Administration. Also
13	just how grants were programmed, this happens to be
14	a year where the airport is not particularly in the
15	hunt for this year's funding for those from
16	those sources for grants.
17	If you recall, we had huge years last year and
18	the year before. And in fact, to the tune of
19	almost \$20 million of capital development money
20	that flowed through the airport for projects such
21	as Taxiway B North, the runway rehab, the
22	mitigation
23	(Mr. Cox reenters the room.)
24	MR. WUELLNER: for the Taxiway B project,

1	built a conference center. We built 48 T-hangars.
2	You've have a couple of extremely over the top
3	successful years of grants. This is just one of
4	those years where we're we're not getting the
5	lion's share of capital funds.
6	We are getting money. We have deferred we
7	were identified as part of the last round that
8	Congress did for Airport Improvement Program
9	funding that went through. This spring, we will
10	get an additional believe it or not \$1 million this
11	year identified and next year for having had
12	commercial service in 2007 and 2008. We will get
13	an additional \$1 million for each of those years.
14	For those of you following that as a
15	primary or as an entitlement, commercial service
16	entitlement, that effectively doubles the amount of
17	entitlements that the airport was successful in
18	getting. Since we didn't get that information
19	until very late, we have deferred it. But they
20	will be combined. We don't lose it. We just defer
21	it one year. So we'll have a \$2 million project
22	available to us next year.
23	We do have GA entitlements coming to us anyway
24	this year to up to a level of about \$150,000 of

1	begin to support the projects that would be funded
2	in the following year. So we can get the
3	engineering component accomplished in this slower
4	year and be ready to go when we hit the following
5	budget year. What else was I going to tell you
6	about that? That's probably about it.
7	You many of you are aware that we are in
8	the process of creating a value related to to
9	our grant to our, one of our tenants, Northrop
10	Grumman. There's a lease that becomes goes into
11	a renewal cycle this fall. We are attempting to
12	establish that value.
13	We did not include that anticipated revenue,
14	and we expect that any revenue derived from that
15	lease would go directly into reserves. So it's
16	really not fundamental to the discussion today
17	since the dollars would pass right through from
18	from revenue to reserves.
19	So, as that number gets better into focus, and
20	it will be in focus by the time we hit budget
21	hearings in September, we'll be able to identify
22	the number. It will be included in the budget and
23	we'll see the course the corresponding revenue
24	increase as well as the the tagged along

1	sharing that with you as the number gets into
2	focus.
3	To hit the highlights of the budget,
4	essentially revenues include everything we have
5	effectively at full occupancy as it has been for a
6	while. It reflects an approximate 2 percent CPI
7	adjustment over the coming year.
8	The only item that we flatlined for the year,
9	for lack of better words, is fuel revenues,
10	fuel-related revenues, which includes flowage fees
11	that pass through Galaxy as well as fuel flowage
12	fees or fuel profits that are generated off our
13	self-fuel operation.
14	With fuel prices frankly being all over the
15	place for the last couple of years, this keep in
16	mind only represents the fuel flowage fee
17	component, not the fuel total sales or anything
18	similar. This is simply the authority's 8 cents a
19	gallon from Galaxy as well as the Airport
20	Authority's what I'll call after-cost profits on
21	the self-fuel operation.
22	So that and the vast majority of this
23	\$170,000 number is fuel flowage fee that passes
24	through Galaxy. Probably \$140,000 of which at the

23

24

1	sir yes, ma'am.
2	MS. BARRERA: And with that flatlining the
3	fuel sales, has has it been stable
4	MR. WUELLNER: Yes, it's a good reliable
5	number
6	MS. BARRERA: as far as Galaxy and on the
7	self-serve?
8	MR. WUELLNER: Yeah. We we're seeing
9	strong but not generally growing numbers on
10	self-fuel.
11	MS. BARRERA: Uh-huh.
12	MR. WUELLNER: And I we've seen improvement
13	on the Galaxy side. It's nowhere near where they
14	want to be and it's nowhere where it was a couple
15	of years back. But I think we can we can
16	hold I think holding it is about as optimistic
17	as I'm prepared to be for the next year. If we do
18	better, we do better. That's great.
19	MS. BARRERA: Certainly.
20	MR. WUELLNER: So a you see we still
21	didn't still haven't budgeted anything directly
22	for airline operations or airline revenues. If

then that -- we'll plug a number in there and that

something comes up, and we're very hopeful it does,

1	side, and you'll see we haven't budgeted expenses
2	against it either, so we'll have to have that
3	discussion when something does happen to include
4	it. Overall net increase of about 1.83 percent of
5	revenues projected over next year. Which takes us
6	to the expenditure side.
7	I'll touch basically the only let me
8	just real quick. The only nonoperating revenues
9	that the airport enjoys of course is is our
10	reserves. They're not technically revenues,
11	they're just being held over from previous years.
12	We do have miscellaneous revenues that equate
13	to about \$11,000, which is related to interest on
14	monies the airport holds. And the only other
15	nonoperating revenues are grant revenues that we
16	would that we project out of capital and then
17	make it onto the the revenue side of the
18	equation to offset the expenditure of capital.
19	I remind everybody related to the capital
20	program if it's got a grant project associated with
21	it, unless we have the grant executed, there are no
22	expenditures against it. So it's a no-risk
23	scenario. We don't spend the money and then hope
24	somebody comes up with a grant. It doesn't work

1	spending the money. So, just to remind you of
2	that.
3	All right. To the general expenditure side or
4	what we call the operating side. Personnel, we've
5	made a few changes that I need to just kind of walk
6	you through, help you explain what we did, because
7	they on the surface may not make a tremendous
8	amount of sense.
9	On personnel on salaries, existing positions,
10	you'll see that it's about 71 and a thousand
11	dollars reduced. That reflects the removal of the
12	salary-related items to Bryan from a full-time
13	position.
14	We do we are not at this point replacing
15	at anyone at that level as a new position within
16	the organization right now. However, we are
17	looking to we are exploring some contractual
18	service options with outside agencies. So it's not
19	a net wash, but it comes out of personnel at this
20	point. And it should we execute a contract
21	with with an agency to help us do some economic
22	development, industrial park development kinds of
23	things, it will come under contractual services or
24	professional services on the operating expenditures

1	a second.
2	The only new positions, we are we are
3	exploring putting two new positions in place. Both
4	of them would be in the area of janitorial. They
5	would replace what has been a contractual service
6	in the past. The idea here is we would be better
7	able to control the volume of the output of the
8	and the quality over all of work being accomplished
9	with having that staff under airport direct
10	supervision.
11	When we do those kinds of services
12	contractually, you get a finite number of hours and
13	a finite amount of effort put in each week. We're
14	continually for the most part always adding space
15	that's covered by that contract, therefore it's
16	expanding the cost.
17	We believe we've reached finally the the
18	critical point in here. We're bringing it inside,
19	anticipating perhaps air service in the future,
20	which would bring a high level of additional
21	janitorial required and would have to come out
22	of be covered by the operating cost of air
23	service.
24	This takes some of the pressure off of

1	aiready covering those costs under general
2	operating.
3	But if you recall when as an example, when
4	Skybus was here and particularly when we got to the
5	point where we were doing four flights daily, we
6	literally had janitorial services required just to
7	keep up at almost two times a day. And that's
8	every day of the week. So it really had a net
9	effect of hitting that budget line item very very
10	hard.
11	Fortunately it was offset by revenues at the
12	time generated by in this case it was car
13	rentals, parking, things of that nature. It was
14	it was at the end of the day certainly profitable
15	for us. So it would more than offset the cost.
16	But at the end of the day, it this is takes
17	some pressure off of the revenue side of air
18	service later on. So it's it should be a
19	win-win for us completely.
20	Now, a couple of other things to point out.
21	Under the last really couple of years, we
22	because of the requirements of employees who reach
23	Medicare age, historically they are moved off of
24	private insurance or insurance the authority has

1	by Medicare. The Authority has picked up the cost
2	of the additional Medicare premium, which was
3	extremely low compared to private insurance,
4	especially for someone well in their 60s in terms
5	of buying a full full blown medical coverage.
6	Well, with those Medicare eligible employees
7	no longer on staff, any new employees of course are
8	brought in with the full medical cost. So there's
9	an uptick by adding full-time employees to the mix.
10	So that's that's where the difference will be in
11	particular under insurances. That's where that
12	that uptick comes from.
13	Retirement contributions are pretty much a
14	function of salary. They are they're a fixed
15	percentage by statute. We don't really get any
16	governance in what that rate is. And workers' comp
17	of course as well as our Authority share of
18	unemployment insurance, FICA, and what's the
19	other one Medicaid, are are fixed by statute
20	and they're just simply a multiplication of
21	expected salary. So that's where the number
22	derives.
23	Over all under personnel, it's a 7 percent at
24	the end of the day untick from the previous year's

1	there will be of course some offset of some of
2	those costs on the other side under expenditures.
3	So with that, moving to operating accounts,
4	which is the next page, our I think about 15
5	major categories. Again, estimated actuals being
6	fed from our financial statements, so they are
7	relatively reflective of what our expected costs
8	are through the end of the year.
9	You can see professional services I'm going
10	to leave off another sheet as I go to it because we
11	have some notes for for my benefit on that.
12	Professional services essentially is reduced about
13	\$8,400. Let me see if I can find out.
14	Reduced part of it was reduction of the
15	airport or the airport's emergency plan, which
16	was required under FAR Part 139, was completed this
17	year. It does not require the level of revision
18	each year. So that has been pulled out of
19	professional services or at least what we expect
20	this year.
21	We with hopefully settling the issue of
22	litigation, our expectation is we'll be on a at
23	least at this point we expect to be on a flat
24	retainer for the for the upcoming 12 months.

1	woodwork with similar other litigation, but at
2	least at this point we expect that to be limited
3	within the confines of normal retainer.
4	Then those those were mostly reductions.
5	Then you can see under professional services, there
6	is an uptick. We did create a \$50,000 placeholder,
7	that's why you don't see the number reduced as much
8	as I just said, to hold the place related to our
9	economic development efforts, industrial park
10	development efforts. We do have a placeholder
11	there to do that as a contractual service instead
12	of under salaries with a full-time position.
13	Contractual services. Let's see what else
14	we've got here. That's pretty much, what did we
15	reduce here? Let's see.
16	MS. BARRERA: The waste.
17	MR. WUELLNER: Yeah, we have oh, part of -
18	I'm sorry. The the wholesale, the \$50,000
19	related to salaries adjustment is made on
20	contractual services. And what we had not done is
21	include under other contractual services, we had
22	a miss I guess you'd call it it was on the wrong
23	line item in previous budgets related to
24	navigational aid maintenance has now been brought

1	services.
2	And the other is reduction of the \$50,000 that
3	we currently do janitorial services contract has
4	been pulled out of that line item completely. So
5	that's why you see those combination of items is
6	why you see would be a reduction of 50. Then we at
7	23,000 back in there for the navigational aid
8	maintenance under that line item. So the net is
9	about \$32,000 reduction on the line item over last
10	year to this year.
11	Travel and per diem's fairly flat, but does
12	reflect stepped-up efforts in recruitment of
13	airline air service as well as covering what our
14	anticipated travel is for the next year. You can
15	see we haven't hit that number this year and
16	don't probably won't next year, either.
17	Communications change my page here
18	includes a reclassification of of about I think
19	it was 19,000 about \$19,000 that was currently
20	covered in this year's budget under communications.
21	It really should have been under contractual
22	services, also. And it has to do with network
23	maintenance related agreements with Cisco. So
24	we've made that correction, too.

1	this tied in the financial statements, is we we
2	really do get to see where the where the
3	expenditures are really supposed to be made out of
4	versus the line item they may have been carried
5	into the budget.
6	Utility services, again this reflects what
7	looks like we'll be paying plus a little bit of an
8	uptick cause the utility rates typically do climb
9	every year.
10	Leases, same deal. You can see we reduced
11	that by about \$7,400. These are leases that we
12	enter into. These are things we rent. Could be
13	equipment. Could be other things. But that's the
14	kind of thing. I don't have any particular notes
15	on that one.
16	Repair and maintenance, this is just general
17	upkeep on the facility. Includes grounds,
18	equipment, buildings, any anything the Authority
19	owns and has to do routine maintenance on.
20	Public relations, you see an uptick there.
21	We're hoping to a couple of things, one wanted
22	to solidify within the budget line item our
23	participation in TPC so that it's apparent on the
24	appropriate line item for it, which it would be in

1	in airline marketing, events sponsorship TPC at 15,
2	branding and PR and general PR at 15,000. That
3	equates to the 85,000.
4	Government obligations, these are really a
5	combination of things. Taxes we we pay are
6	obligated on behalf of our tenants. This includes
7	cost of Customs, any other thing we pay. There's
8	on that goes to several that go to the state for
9	various licensing and service fees.
10	What's the community services community
11	is it community development, the state agency?
12	Community Affairs. I never get that department
13	right. But that that's the kind that's
14	consolidated places we pay other governmental
15	agencies. There's always this belief that
16	government doesn't charge government for things,
17	but it's completely the opposite.
18	Slight increase in office supplies from 13,8
19	to 15. Slight increase on office equipment line
20	items. Operating expenses themselves, these are
21	consumable items within the budget. Basically
22	flat.
23	Publications and memberships, these are ACIs,
24	FACs, Contract Tower Association, any agencies like

1	professional development, these are
2	conference-related fees, things like that. Any
3	kind of training for staff that anything along
4	that that vein. And that's essentially the same
5	number as last year. It's about \$300 less.
6	You can see the overall operations budget is
7	reduced by about estimated about \$3,000 when you
8	net it all back out. So it is a slight decrease
9	expected next year over this year. And any
10	questions on the operating as it sits anyway right
11	now? Okay.
12	(None.)
13	MR. WUELLNER: Okay. Op nonoperating
14	expenses. This is where we under you see we
15	still are maintaining no debt and don't expect debt
16	at least in this next fiscal year.
17	Reserves, you can see we hold the reserve line
18	item and at this point anticipate adding about
19	\$20,000 to the of additional reserves at the
20	conclusion of next year, by the end of next year.
21	No PSC-related activity. Capital construction
22	planning, I'll go over that in a second, but these
23	are carry-forwards from the next sheet, which I'll
24	go over in a little more detail with you

1	approximately \$25,000 is expected under capital.
2	Equipment replacements at 15 and general capital
3	equipment at about \$10,000 estimated next year for
4	a total of 50,000.
5	Your projects proposed for next year include
6	the barge seaplane basin, Phase it's Phase 2 in
7	terms of construction, Phase 3 in terms of grants,
8	estimated at \$420,000. It's a 50/50 project with
9	the FIND district. So the Authority's obligations
10	would be 210
11	We have a to be determined \$150,000 50/50
12	project with Florida DOT. We have made the request
13	but have not gotten any confirmation back yet. But
14	we we're looking at maybe using that to to do
15	the industrial park planning under that line item.
16	You have \$50,000 in there for land
17	acquisition. It's a 50/50 grant. We have
18	substantially more money in that with DOT. So
19	should the need arise, we can match much more than
20	that with DOT. But it didn't make much sense to
21	budget it and not have something identified to
22	actually expend it.
23	Typically we get a couple of industrial park
24	lots offered to us across U.S. 1 on the north end

1	adequately would cover those kinds of acquisitions
2	should they become available again this year.
3	We see the \$150,000 there for Taxiway Alpha
4	and Taxiway Delta design. That's the FAA project I
5	mentioned a little bit earlier. It's the GA
6	entitlement funds. It's a 95 percent FAA-funded
7	project. The Authority's share would be the
8	balance, which is \$15,000.
9	We have some significant repair items that
10	come under capital this year we're recommending.
11	These are not matched by grants. So these are
12	wholly would be wholly funded by the
13	Airport Authority. Include repairs to Corporate
14	Hangars 2 and 3. These are the Southeast Area
15	hangars in the east side corporate hangar area, if
16	you know where those two hangars are.
17	The building insulation on the roof and all
18	that is coming down. It is de degenerated in
19	the ultraviolet light. This provides a recommended
20	solution to fix that permanently so we won't have
21	this problem on an ongoing basis.
22	Hang corporate Hangar 11, this is for
23	you may have seen we have some canopy railing
24	damage over the years and just wear and tear on the

1	Also includes some money to match the
2	manufacturer who provided roof-related repairs on
3	the bulk hangar at the Galaxy leasehold that the
4	Airport Authority owns. We own that building.
5	There's some warranty work to be done. They've
6	offered to recoat the roof over there by splitting
7	the cost and gaining additional years of service
8	out of that.
9	Grant grand total of all capital is \$890,000.
10	FAA portion of that is about \$135,000. State funds
11	at \$310,000. Leaving the authority with \$395,000
12	or approximately 47 percent of the total capital
13	expenditures. All of which carries forward to the
14	front page.
15	CHAIRMAN YOUMAN: One quick question.
16	MR. WUELLNER: Sure.
17	CHAIRMAN YOUMAN: Where does the \$395,000 come
18	from?
19	(Mr. Cox leaves the room.)
20	MR. WUELLNER: \$395,000 is is the lion's
21	share of the operating profit of our revenues over
22	our expected expenditures with the balance feeding
23	reserves.
24	CHAIRMAN YOUMAN: Excellent.

1	getting into reserves to cover the capital programs
2	for this year.
3	CHAIRMAN YOUMAN: Excellent.
4	MR. WUELLNER: All right. All of which is
5	kind of summarized on this front page. You can see
6	all the lease revenues carrying forward,
7	nonoperating revenues carried forward including the
8	grants. We are under the yellow highlighted
9	column.
10	On the expense side, personnel carries into
11	this. Operating expenses are summarized and
12	carried forward. You can see this is exactly
13	the where we can summarize that maybe better for
14	you, Mr. Youman, is that operating revenues total
15	\$2,524,000 expected. Operating expenses at
16	\$2,020,000. So there's approximately \$500,000
17	THE COURT: Uh-huh.
18	MR. WUELLNER: that feeds the capital
19	development program and feeds any additional into
20	reserves.
21	CHAIRMAN YOUMAN: Love it.
22	MR. WUELLNER: Nonoperating, you can see
23	reserves are approximately 3.5 million. And then

you see the capital expenditures from that very

1	and grants and all that related, we have a proposed
2	budget of \$6,443,809 at this point.
3	It will move slightly, as the numbers are
4	finalized and we get into September, we'll have
5	not at least the Grumman information will change
6	these numbers even if it affects those two items.
7	We will also have the opportunity over the
8	next 45 days or so as more and more current year
9	financial data is in there, if we see something
10	else or some other anomaly, we'll have that
11	opportunity to make that pitch to you as we present
12	the first budget that would require some level of
13	approval when we hit the public hearing cycle in
14	September.
15	And right now, we propose that public
16	hearing the yeah, thank you at 5:01 on
17	September 5th, which is a Wednesday, will be the
18	preliminary first public hearing as it relates to
19	budget. The and then the second public hearing
20	is tentatively held on, what is it, the 20 is it
21	the 17th?
22	MS. HOLLINGSWORTH: 17th.
23	MR. WUELLNER: 17th of September. That will
24	be, as we have more often than not included that in

1	pause, convene the public hearing portion and then
2	when that's concluded, if necessary we'll reconvene
3	the meeting. Hopefully it won't be necessary by
4	that point. That's our goal anyway.
5	Which all of which that I've been saying for
6	however long I've been talking brings us back to
7	our recommendation to you. We're always pleased to
8	make the recommendation that a zero millage
9	requirement for the upcoming fiscal year would
10	again be appropriate. As such, we would recommend
11	that to you for formal action time.
12	CHAIRMAN YOUMAN: I think Mr. Cox is locked
13	out. We'll wait for a moment.
14	MR. WUELLNER: I did hear a click, so he
15	probably
16	MS. BARRERA: Does this need a motion?
17	MR. WUELLNER: The budget, nothing does. The
18	only thing that needs an action by the board is the
19	TRIM, is the only action, or whatever level you
20	choose.
21	CHAIRMAN YOUMAN: Is this the time to discuss
22	the budget or the next meeting?
23	(Mr. Cox enters the room.)
24	MR. WUELLNER: You are welcome to kick around

1	time and go over details. Ultimately no formal
2	action is required on the budget today. I'll be
3	happy to try and address questions, but September
4	5th at 5:01 is the the formal public hearing
5	related to the budget.
6	CHAIRMAN YOUMAN: Does anyone on the board
7	want to discuss the budget any budget item at
8	this time or hold off?
9	MS. BARRERA: It's your recommendation that
10	this budget as proposed can be done with a zero
11	with a TRIM set at zero millage?
12	MR. WUELLNER: Yes, ma'am.
13	CHAIRMAN YOUMAN: Any board discussion on the
14	TRIM millage of zero?
15	(None.)
16	CHAIRMAN YOUMAN: Open for public comment, but
17	no public comment slips, so there's no public
18	comment.
19	MR. WUELLNER: Require a motion and
20	MS. BARRERA: I make a motion that we adopt
21	the the zero millage for TRIM.
22	MR. WERTER: Second.
23	CHAIRMAN YOUMAN: May I have ayes?
24	MR. CIRIELLO: Aye.

1	MR. WERTER: Aye.
2	MS. BARRERA: Aye.
3	CHAIRMAN YOUMAN: Aye. Any nays?
4	(None.)
5	CHAIRMAN YOUMAN: No nays. Motion carried
6	unanimously. Zero millage again for the third year
7	in a row, I believe.
8	MR. WUELLNER: Yes, sir.
9	PUBLIC COMMENT - GENERAL
10	CHAIRMAN YOUMAN: All right. Any public
11	comment in general?
12	(No public comment.)
13	CHAIRMAN YOUMAN: Authority Members' comments
14	and reports. Mr. Ciriello, intergovernmental
15	meeting?
16	MR. CIRIELLO: Yes. Mr. Rippe of the waterway
17	authority people was made a report that they're
18	working on their budget like everybody else in the
19	county, and he made mention that their discussions
20	and actions going on with dredging Salt Run and
21	Sebastian River.
22	A Mr. Sample I didn't put down here who he
23	represented, but something about land assessment
24	project. But their 3 3133 millage in their

1	increase or a decrease.
2	Cyndi Stevenson from the county said that
3	their budget's going to show a 2 and a half percent
4	reduced value. They have an 8 percent decrease in
5	the number of employees. Property tax will show a
6	20 percent decrease. And the population in the
7	county is nearing 200,000.
8	Now, Vicky Oakes from the elections said in
9	the general election, there will be 11 amendments
10	on the ballot to vote on. August 14th is the
11	primary election day. August 4th starts the early
12	votes for the the primary. And they're at the
13	time now training 365 poll workers for the upcoming
14	election.
15	Mr. Brinville (phonetic) said that the San
16	Sebastian Bridge project is 413 days into their
17	contract. And I guess by the end of February 2013
18	it should be finished. Carla Wright from the
19	school board said they're working on the budget,
20	there's no proposed tax increase, and that school
21	will start in the end of August. That's it.
22	CHAIRMAN YOUMAN: Good report. Thank you,
23	Mr. Ciriello. Mr. Cox, you have no nothing to
24	report on the marketing?

1	I want to say that the the airport and I
2	think the entire board is 110 percent behind the
3	Civil Air Patrol and its activities on this field
4	and they will have a home at this field for the
5	foreseeable future and we'll find them one if they
6	can't find one. That's all I have to say.
7	CHAIRMAN YOUMAN: Excellent comments, Mr. Cox.
8	Mr. Werter, EDC?
9	MR. WERTER: On the A EDC, that's coming up
10	as as Norm said July 31st, so no comments there.
11	But a side comment on the treasury report. I got a
12	little flustered between comments, but there are no
13	abnormalities.
14	But something I'd like to talk about just real
15	briefly, a commentary as to something Mr. Ciriello
16	brought up a few months ago as to unapproved
17	projects on the airport that don't require votes,
18	things of that nature, like the office
19	administration improvements.
20	One of the things that I look for when I look
21	over the treasury report is any unusual amounts
22	that I don't understand. And this report goes out
23	to everybody and anybody on this board it
24	doesn't go out to everybody? That's the confusion

1	this report goes out to everybody; it's just me to
2	make commentary on.
3	But there were no abnormalities. But that's
4	what I look for. If there's any unusual spikes in
5	any certain areas, I turn around and I talk to
6	Cindy or I talk to Ed what it is. But anybody in
7	the on this board and given that it's probably
8	public information, can question the the monthly
9	treasury report and if they see something they have
10	a question for, they can come to me or come to Ed,
11	you know, come to any member of the board who will
12	go to Ed. Ed is inundated, so maybe they should
13	come to one of us and say, hey, I saw something on
14	the budget that seems unusual. Can you explain it
15	to me? And we'll clarify it.
16	So, even though there may be an un a
17	project that's not subject to board approval like,
18	you know, improving the administrative office, ask
19	questions. If you see something abnormal, ask
20	questions. But so far, I don't think we have any
21	problems with Mr. Wuellner's judgment. But we keep
22	an eye out. That's our job.
23	So, I just want to bring that attention. In
24	one way he's right, you know, as far as we keep an

24

1	projects that are not subject to board approval,
2	you know, and but there is a watchdog on it.
3	You know, it starts with me. But everybody's
4	involved, be it the board or the general public.
5	So you are right in a way. It's just not that
6	every little minor project should be run through.
7	So, yes and no, I do understand it and I actually
8	agree with you on that thing you brought up a few
9	months ago. So I just wanted to bring that to the
10	board's attention and the general public's
11	attention.
12	Other than that, I'm"m looking forward to the
13	EDC breakfast. It's a nice view and they have a
14	lot of good speakers. So that's coming up. And
15	that's all I have to say. And also as far as
16	Mr. Cox's last comments, hooray.
17	CHAIRMAN YOUMAN: Thank you, Mr. Werter
18	MR. WERTER: Carry on.
19	CHAIRMAN YOUMAN: Ms. Barrera?
20	MS. BARRERA: Jim, as far as your last
21	comments, we do trust you to be the watchdog on the
22	finances and on the financial reports. And I think
23	that if there is a question, I just want to clarify

that we want to go to Ed regarding that question

1	MR. WERTER: On, no, no. The Sunshine
2	Law, yeah. No, that would be more the general
3	public. Yeah.
4	MS. BARRERA: I just wanted to clarify that
5	because I knew that that's what you meant, but it
6	didn't come out that way.
7	MR. WERTER: I hear that from a judge every
8	now and then, but go ahead.
9	MS. BARRERA: As far as the TPO meeting that I
10	attended, a lot of good information came out about
11	that. They talked about the Argyle campaign that's
12	being done with CareMore, and they rolled out that
13	advertising and how they came about for that
14	project and what went into that.
15	And they're looking at doing some further
16	campaigns regarding pedestrian and cycle traffic in
17	both St. Augustine and in Jacksonville Beach. So I
18	thought that was very interesting and probably much
19	needed.
20	The other thing that came out is when I answer
21	announced to them that we were having our Bahamas
22	air day, it was interesting because a lot of people
23	didn't realize that they could fly out of
24	St. Augustine, Northeast Florida Regional Airport

1	So I think that whatever we can do with our
2	publications to to increase that would be money
3	and time well spent. One gentleman who already had
4	a flight booked just two weeks later was heading
5	out of Orlando Daytona. So, I just encourage us
6	to move a little bit further with that.
7	In regards to the Bahamas air day, I thought
8	it was very well done again. And I know I saw
9	several people out there, and I think that it was
10	beneficial in trying to keep a raising raising
11	the awareness regarding it.
12	As far as the Aerospace Academy is concerned,
13	they are currently looking for they do have a
14	position open. They are currently looking to have
15	it filled. If anyone is interested in that
16	position, I would suggest that they contact Gail
17	Cullum who is the director of the aviation
18	Aerospace Academy at St. Augustine High School.
19	I would like to further say that both the
20	Civil Air Patrol and SAAPA have both been huge in
21	the Aerospace Academy and and the Family Fun Day
22	that was that occurred and in providing a lot of
23	resources to the Aerospace Academy. So I want to
24	commend them.

1	Firehouse Subs. Those grants these days are very
2	competitive. And I want to thank you for doing the
3	legwork for that, because that was they can be
4	very cumbersome, I know.
5	And I also wanted to suggest that in
6	recognition of Bryan Cooper, many of the
7	Airport Authority members weren't able to attend
8	his retirement. And it may be something that we
9	might want to do as a board, is to invite him here
10	and recognize him in a special way for his
11	contributions here to the airport.
12	We've got his recognition being done by the
13	Florida Airports Council. And certainly I think
14	from a board standpoint, we could we could come
15	up with something to recognize him as well for his
16	time and efforts.
17	And the last thing is I just wanted to remark
18	on the passing, that we've had two losses at the
19	airport community here. One indirectly through the
20	student who passed and also with Bill Bullock. And
21	just keep those families in your thoughts and
22	prayers. And that's it.
23	CHAIRMAN YOUMAN: Thank you. My turn.
24	From the TPO meeting, there was a number of

1	station study for the area for the benefit of
2	St. Johns County and St. Augustine.
3	And it will be very very neutral. They will
4	not hold any meetings at this airport. Everything
5	will be done off-site to make sure the neutrality
6	is maintained so that we come up with a good plan
7	whether or not multimodal should be here or not or
8	just a separation station for AMTRAK down the way
9	somewhere.
10	HNTP (sic) is performing a traffic study with
11	St. Augustine and the TPO is having both
12	organizations do some melding between each other
13	where it's applicable to make this board HNTB.
14	I needed another little circle, didn't I?
15	Another item. This was in the paper, the
16	St. Augustine paper, managed lanes. This is a
17	phenomenal concept. For some reason, The Record
18	they were sort of neutral but sort of negative
19	about it because it said tolls. And there's
20	supposed to be some guarantee out there that in
21	Duval County that there would be no more toll lanes
22	when they raised the taxes to cover the
23	expenditures of maintaining the highways.
24	But what this is is not developing new

1	lanes to existing highways and charging a toll to
2	use those new lanes. And what they've found around
3	the country where this has been put into effect,
4	the users of the other lanes have great benefits
5	but because it just picks up these people and puts
6	then in the lanes where they want to do a hundred
7	miles an hour and they're in a hurry to get there
8	two minutes earlier than everybody else. They're
9	willing to pay that extra money to do it. And it
10	takes the pressure off the other lanes.
11	And because we are in trouble as a country
12	finding funding sources for maintaining our
13	highways, our user fees are not being covered even
14	closely with the tax the gas tax because of
15	what's happening with the higher mileage vehicles,
16	electric cars, et cetera, all the conservation. So
17	there has to be dealings with reality, I guess
18	you'd call it, and this is one of them.
19	The increase in the PR budget. With
20	everything that's going to be going on, like
21	combining with the committee reports and the
22	marketing plan, I would think that hopefully our PR
23	would increase for the airport to cover what
24	Ms. Barrera was stating with the Bahamas and the

1	long period of time, start extolling the
2	positiveness and the resources we have here to the
3	general public in a massive way, not just a little
4	tiny way. That's my view and I hope the board
5	agrees with me.
6	And Mrs Ms. Barrera's comments about Bryan,
7	I fully support them and I believe we should put
8	something together for Bryan.
9	And on the CAP, I think the CAP understands my
10	position with my discussions with them on about
11	the possibilities of coming to the airport here.
12	It's just my comments were to make sure that they
13	just fully understand the ramifications of what
14	could happen and that was it.
15	And I fully support the CAP, I'm glad you're
16	here, and I'm sure that we're going to be able to
17	make any adjustments as an Airport Authority and
18	administration to make sure you have a long, long,
19	long, long stay here at the airport.
20	And I just want to lastly say I've come into
21	about this is my fourth year and it's been quite
22	a trip. And I've been fortunate enough I'm going
23	to be here for four more years and I don't have to
24	work for it. Why nobody ran against me is beyond

1	And I just want to say to the board that this
2	has been a very exciting board to be with. You're
3	a positive board to work with. You're looking at
4	continuously improving this airport. You're
5	looking towards securing service for the people of
6	St. Johns County, some commercial service within
7	our limits, as we can only do so much in that area.
8	But as long as we have something for the St. Johns
9	representatives people.
10	And if we go out in the county and I'm sure
11	when you-all were out there running, that most of
12	the citizens of St. Johns County wanted commercial
13	service. And I'm dedicated to working with
14	Mr. Wuellner in any way I can to support that
15	position.
16	And I just want to congratulate all the boards
17	behind us that put together these programs
18	business-wise that made it possible for us in the
19	last three years to vote for zero millage, because
20	without their plans previous to us, this never
21	would have occurred. Never.
22	And there's been some really dedicated people
23	working for this authority. It's been a pleasure
24	working with each and every one of you and I'm

	99
1	so much. Any other things before I hit this gavel
2	in the meeting? Mr. Ciriello?
3	MR. CIRIELLO: When's our next meeting? I
4	don't see it down here.
5	MR. WUELLNER: It's September
6	MR. CIRIELLO: In other words, you're going to
7	bypass August?
8	MR. WUELLNER: At this point, yes, sir.
9	CHAIRMAN YOUMAN: That's correct. Meeting
10	adjourned.
11	(Meeting concluded at 5:53 p.m.)
12	
13	
14	
15	
16	
17	
18	
19	
20	
21	
22.	

looking forward to continuing to do so. Thank you,

25

23

1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR, certify
7	that I was authorized to and did stenographically report
8	the foregoing proceedings and that the transcript is a
9	true record of my stenographic notes.
10	
11	Dated this 27th day of July, 2012.
12	
13	JANET M. BEASON, RPR-CP, RMR, CRR, FPR
14	
15	
16	
17	
18	
19	
20	
21	
22	
23	
24	