

Regular Meeting Agenda

January 11, 2021

Call to Order – 4:00pm

- Call to Order – Chairman
- Pledge of Allegiance
- Oath of Office
 - Robert Olson & Reba Ludlow
- Outgoing Member Recognitions
- Officer & Committee Selections
- Meeting Minutes & Financial Report Acceptance
- Agenda Approval
- Executive Director’s Report
- Business Partner Updates
- Business Items –
 - Update and Authority Priorities for CY 2021
- Public Comment – General
- Member Comments and Reports
- Adjournment



Agenda – 2021 Officer & Committee Selections

	Robert Olson	Reba Ludlow	Bruce Maguire	Suzanne Green	Justin Mirgeaux
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Officers:

- | | | | | | |
|-------------------------|--|--|---|---|---|
| · Chairman - | | | X | X | |
| · Secretary/Treasurer - | | | X | | X |

Committees:

- | | | | | | |
|------------------------------------|---|---|--|---|---|
| · Aerospace Academy – Primary | | X | | | |
| · Aerospace Academy – Alternate | | | | X | |
| · Economic Development – Primary | X | | | X | X |
| · Economic Development – Alternate | | | | | |
| · TPO – Primary | | X | | | |
| · TPO – Alternate | X | X | | | X |

Board Discussion

Motion and
Discussion

Action

Meeting Agenda Approval –

Executive Director’s Report –

Upcoming Items of Interest & Update of Projects

- New T-Hangars B & C –
 - Estrella Road Improvements Change Order Pricing Underway
- Taxiway “D” –
 - Reconstruction Work Starting
- Terminal Access Road Improvements –
 - Preliminary Work Underway
 - Project Scope Review and Approvals at February 2021 Meeting
- Annual Audit –
 - Underway....Expected in Late-January
- Legislative and Operational Update –
 - Provided for Review
- Volaire Air Service Forum – **“NEW DATES”** - August 11 - 13, 2021

Business Partner Updates –

- Mr. Henry Dean, St. Johns County Commissioner
- Mr. Vinny Beyers, Atlantic Aviation
- Mr. Sam Barresi, SAAPA Liaison
- Mr. Dan Nehring , NGC
- Ms. Tammy Albin, ATCT
- Mr. Doug Burnett, Airport Attorney

Business Items –

Update and Authority Priorities for CY 2021

Board Discussion

Public Comment

Motion and Discussion

Action

Public Comments

General

- **Three (3) Minutes per Speaker**
- **Address Matters that Reasonably May Need Attention of the Authority**

RULES OF DECORUM

- **May Not Disrupt the Meeting with Personal, Impertinent or Slanderous Remarks or Boisterous Behavior**
- **Please Address the Authority as a Whole, Not Any Individual Member**
- **Please Refrain From Making any Demand for an Immediate Response From the Authority**

Authority Members

Comments and Reports

Mr. Bruce Maguire

Mr. Robert Olson

Ms. Reba Ludlow

Mr. Justin Mirgeaux

Ms. Suzanne Green



Items of Interest

Proposed Meeting Dates

- Proposed Regular Meeting – February 8th, 2021 @ 4pm

Adjournment



2021

Update and Authority Priorities



Update and Authority Priorities CY2021



**FISCAL
MANAGEMENT**



**CAPITAL
PROJECTS**



**COMMUNITY
OUTREACH**



**ECONOMIC
DEVELOPMENT**



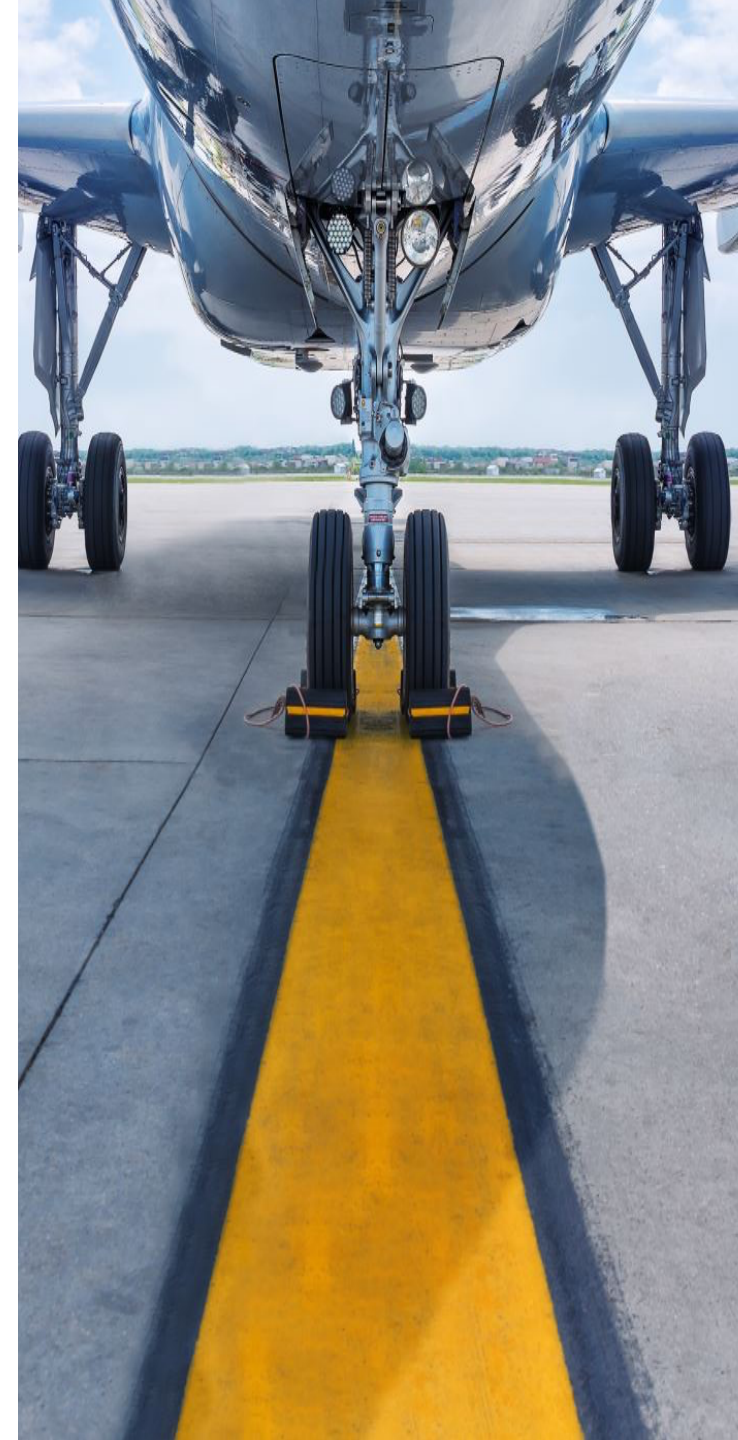
**COMMERCIAL
AIR SERVICE**

Fiscal Management

- **Ad Valorem** and **Debt Service** policies set annually by the Authority
- FY 2019-20 represented **10th Fiscal Year off the ad valorem tax rolls**
- Authority has operated for 20+ years without debt
- Annual Audit report presentation (Feb/March 2021)

Capital Projects

- **Projects in Progress (Next 12-18 months)**
 - Terminal Access Improvements
 - Taxiway “D”
 - Taxiway “B”
 - Air Traffic Control Tower – roof repairs & painting
 - Access Control / Security System
- **Future Projects in JACIP**
- **Planning Coordination**
 - FAA, FDOT State Work Program (JACIP), TPO / TAC
 - Airport Master Plan



Community Outreach

- **Media**

- **Social Media** – Active Facebook platform promoting the airport and community as an attractive tourism destination, highlighting the Airport’s positive economic impact, airport tenant information - low-cost communications
- **Promotional Partnerships** – WSOS/Historic City/Flagler College/SCJSD/Chamber & EDC
- **Print Media** – Earned media opportunities, paid advertising when marketing commercial air service flights

- **Website**

- **Minor Changes** – Enhancements made on an ongoing basis
- **Future Improvements** - Addition of full mobile conversion, ADA accessibility updates

- **Partnerships**

- ACI/AAAE/Florida Airports Council
- FDOT/St. Johns County Transportation Planning/TPO & TAC
- St. Johns County/St. Johns County Emergency Operations/Fire Rescue/Sheriff’s Office
- St. Johns County Chamber/EDC/TDC/VCB
- SJCSO/Aerospace Academy/FCTC Education Foundation/Civil Air Patrol
- BikeMS (annual national charitable event)

- **Public Tours/Internships**

- Aerospace Academy tours + summer internship opportunities (on hold due to Covid-19)
- Other student groups (on hold due to Covid-19)

NFRA Northeast Florida Regional Airport
43 mins · 🌐

Ready to Fly? Whether you'd like to take introductory flying lessons, earn your private pilot license (PPL) or commercial certifications, you can begin your journey today at NFRA. NFRA has two professional flight schools to help you reach your goals. Learn more about the flexible courses offered by [Florida Aviation Career Training \(www.florida-aviation.com\)](http://FloridaAviation.com) & [Florida Flyers Flight Academy \(www.flightschoolusa.com\)](http://FloridaFlyersFlightAcademy.com). #FlySafe #FlySmart #FlyNF




Learn to Fly @ NFRA

NFRA
Northeast Florida
Regional Airport
Fly Smart!


NFRA Northeast Florida Regional Airport
November 19 at 3:03 PM · 🌐

Hangar One Bistro @ NFRA is open for dinner & weekend brunch. Creative cuisine, craft cocktails and amazing airfield views. To make reservations or view their seasonal menus visit: www.HangarOneBistro.com #AirfieldViews #NFRA #FlySmart #FlyNF



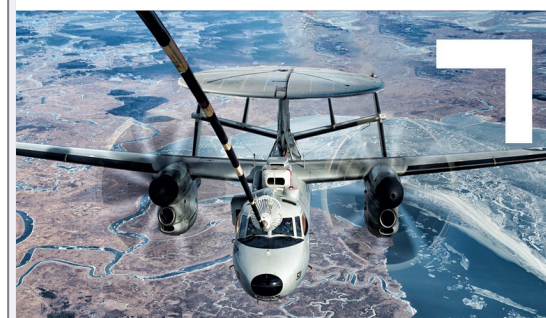
NFRA Northeast Florida Regional Airport
23h · 🌐

Legendary airshow performer and safety instructor Patty Wagstaff recently performed a fully-narrated flight in her famous Extra 300 at NFRA as part of the 2020 Virtual Airshow hosted by Sporty's Pilot Shop. <https://youtu.be/XlqpAIUOlwU> #PattyWagstaffAirshows #Extra300 #VirtualAirshow #FlySafe #FlySmart #FlyNF



NFRA Northeast Florida Regional Airport
5h · 🌐

Northeast Florida Regional Airport is proud to be known as "home of the Hawkeye" where the E-2D Advanced Hawkeye is built for the U.S. Navy and other international allies by an exceptional manufacturing team. Enjoy this brief summary of the E-2D's capabilities as a "digital quarterback" in service to our nation around the globe. #NorthropGrumman #E2DHawkeye #MadeInTheUSA #MadeInStAugustine #FlySmart #FlyNF







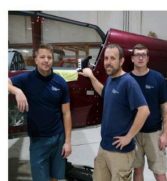
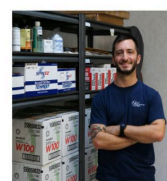

NFRA Northeast Florida Regional Airport
July 14 at 2:32 PM · 🌐

NFRA is a gateway to Florida's "First Coast of Golf." This year, TPC Sawgrass, home of THE PLAYERS Championship, is celebrating it's 40th Anniversary. If playing the Stadium Course at TPC Sawgrass is on your personal "bucket list," make plans today to visit Ponte Vedra Beach and experience the thrill of playing one of our world-class courses. <https://tpc.com/sawgrass/> (Photo credit: TPC Sawgrass/PGA Tour) #FirstCoastofGolf #TPCSawgrass #THEPLAYERS #FlySafe #FlySmart #FlyNF



NFRA Northeast Florida Regional Airport
Published by Carol Clayton Saviak · 1m · 🌐

NFRA SPOTLIGHT: Southeast Aero Sales and Services. The Northeast Florida Regional Airport is home to a number of exceptional businesses, including Southeast Aero. Southeast Aero was founded in 1992 by Kramer and Sandy Upchurch. Today, the company has earned a national reputation for customer service and serves as a comprehensive "one stop shop" for aircraft sales, maintenance and training. Southeast Aero is a dealer for new Extra Aircraft and American Champion Aircraft, and a factory-authorized Service Center for Cirrus Aircraft, Cessna and Beechcraft Piston, Extra Aircraft, and Diamond Aircraft. Their technicians provide quality maintenance, repair and overhaul services for all types of general aviation aircraft. Senior techs have Inspector Authorization (IA) ratings, with specialized engine and airframe training. Southeast Aero's avionics capabilities include installation and troubleshooting, specializing in Garmin, Avidyne & Aspen products. Southeast Aero's team includes expert craftsmen with experience in composite repair, painting and fabric work. Southeast Aero is also partnered onsite with Patty Wagstaff Aviation Safety, LLC., to provide aerobatic and advanced skills training. #NFRA #SoutheastAero #FlySafe #FlySmart #FlyNF

Economic Development / NFRB

- **Northrop Grumman**

- E-2D production for USA and allies, E-2D aerial refueling retrofit, F-18 CFT program
- Ongoing discussion with COE site leaders regarding long-term needs
- Coordination with NGC leaders on **East Access Road** development
- Future site development to be considered as NGC programs develop



- **St. Johns County Economic Development Office (EDO)**

- Improved partnership in 2020-21, including positive change in EDO staff



- **Enterprise Florida**

- Planned attendance **2021 MRO Americas Conference** in Orlando (2020 event rescheduled) with St. Johns County EDO & Enterprise Florida

- **FL Dept. of Economic Opportunity**

- Florida Job Growth Grant Fund - Public infrastructure, workforce development

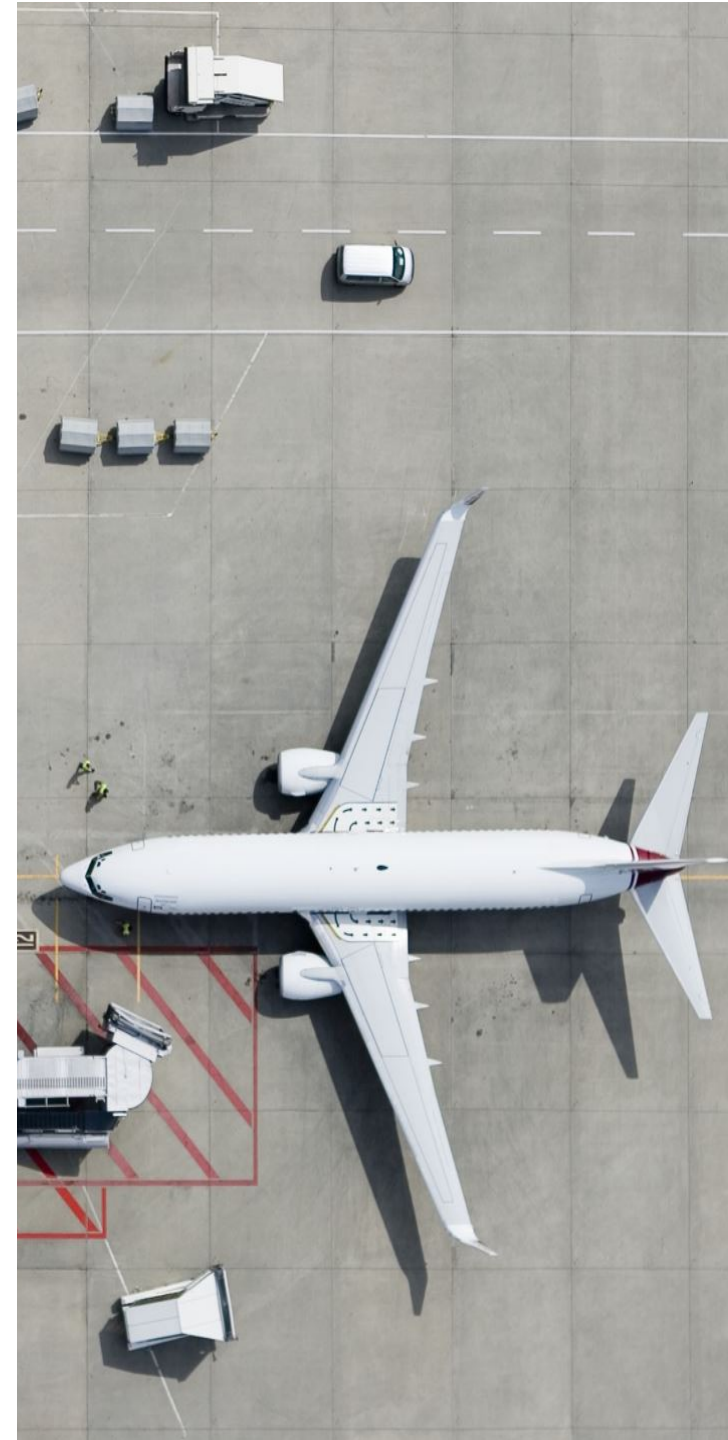


- **Potential Future Land Acquisition Opportunities**

- State / SJWMD surplus lands / Private landowner proposals (voluntary sales)

Commercial Air Service

- **Volaire Air Service Development Forum**
 - August 11-13, 2020
- **National Airline Industry Outlook**
 - New route development strategies
 - Interest in leisure markets
- **Local Tourism Market Recovery**
- **USDOT – SCASDP**



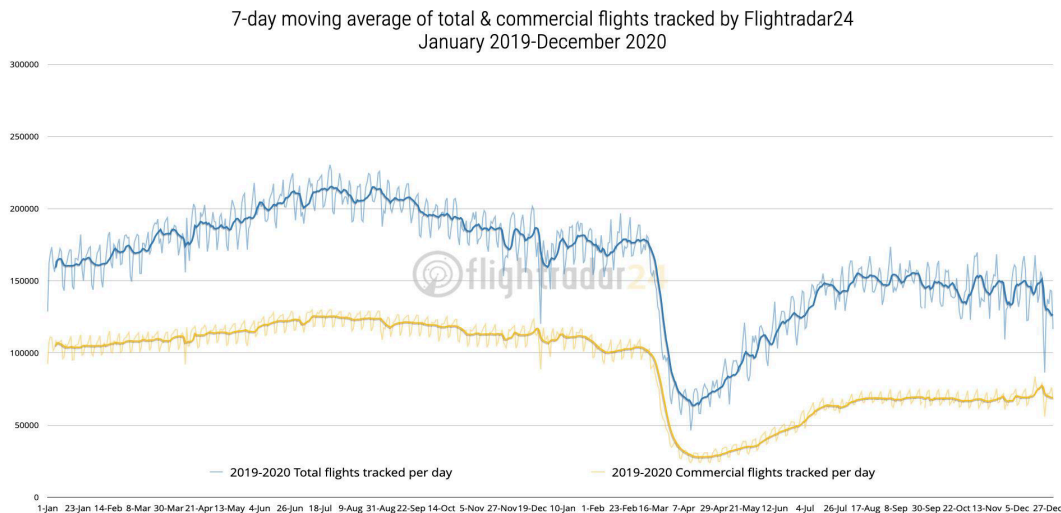
Current Industry Status

(Courtesy of VOLAIRE AVIATION)

“The holidays turned out to be much busier at US airports than most airlines predicted. Between December 18 and January 5, almost 19 million passengers passed through TSA checkpoints. **Demand was 47% of 2019 levels—the highest sustained demand since the pandemic began.** The holiday period is cause for optimism at several airlines. Delta’s CEO said he thinks planes will continue to fill up as more people are vaccinated. Southwest rescinded all furlough notices and said the end of 2021 should look a lot more like 2019 – at least domestically.”

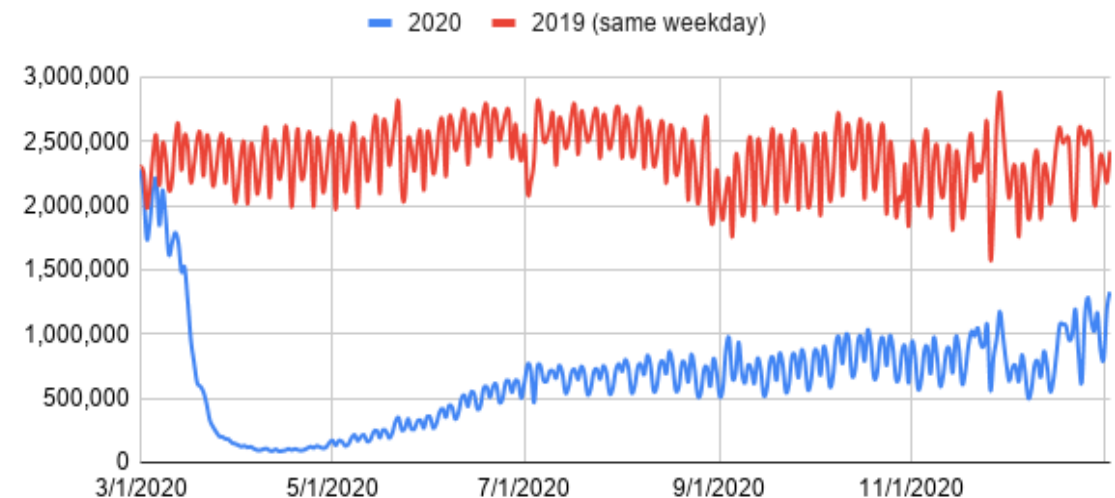
Air Carrier	Overall Capacity Cut	Seats Jan 2020	Seats Jan 2021	Updated
American	41%	21,612,225	12,672,250	12/29/20
Delta	35%	19,733,562	12,827,345	12/28/20
Southwest	42%	16,906,743	9,738,172	12/28/20
United	49%	15,924,193	8,175,321	12/23/20
JetBlue	55%	4,827,447	2,161,187	1/1/21
Alaska	34%	4,803,887	3,177,295	12/23/20
Spirit	27%	3,466,907	2,544,280	12/23/20
Frontier	42%	2,497,582	1,458,620	12/23/20
Allegiant	25%	1,342,281	1,013,328	12/23/20

INTERNATIONAL TOTAL FLIGHTS TRACKED BY FLIGHTRADAR24 JANUARY 2019 –DECEMBER 2020, SOURCE: FLIGHTRADAR24



USA TSA SCREENINGS PER DAY, 2020 VS. 2019

VOLAIRE ANALYSIS OF TSA DATA, AS OF JANUARY 5, 2021



Government Relations Update

December 2020

Federal

- December 28, 2020 – President Trump signed the second pandemic-related economic stimulus bill providing assistance for individual citizens and critical industries, including provisions for supplemental funding for national commercial airlines and airports.
- December 2, 2020 – U.S. Department of Transportation issued a new rule revising its definition of service animals which are allowed on airplanes.

State

- December 18, 2020 – SJC Legislative Delegation met and unanimously voted to support the Airport's local bill. Authority members Bruce Maguire and Justin Mirgeaux attended in addition to Ed Wuellner and Doug Burnett. Mr. Burnett briefly presented.
- December 17, 2020 – Ed Wuellner, Doug Burnett and staff participated in a scheduled conference call with Governor Ron DeSantis' State Legislative Affairs Director Stephanie Kopelousos regarding NFRA's local bill.
- 2021 Legislative Session starts March 2, 2021. Interim committee meeting schedule: January 11-15, 25-29, & February 1-5, 8-12, 15-19.
- Florida's budget shortfall due to the pandemic is estimated at \$3.3 billion.
- The Florida Airports Council updated its 2021 Legislative Agenda (See Attached).

Regional

- December 10, 2020 - Authority member Steve Kira participated in the North Florida TPO meetings and staff participated in the December 2, 2020 TCC meetings.

Operational Update

Calendar Year Results – December 2020

- Air Traffic Volume - (2019)
 - **December 2020:** **9,368 (9,738)** YTD: **113,833 (144,966)**
- **Fuel Volumes – Gallons (2019)**
 - Self Serve:
 - **100LL:** **16,906 (15,995)** YTD: **176,328 (210,273)**

Operations

- Rehabilitation and replacement of "G" Row roofing and interior maintenance was completed.
- Maintenance division received delivery of a new skid steer and implements (FY 2020-21 Capital Equipment budget item).

Community Outreach

In The News: Tenant News

- December 15, 2020 – Naval News referenced Northrop Grumman’s production of the E-2D Advanced Hawkeye in St. Augustine, in an article discussing France’s planned acquisition of three E-2Ds with refueling capabilities. *“French E-2D Advanced Hawkeyes to Feature Aerial Refueling Capability.”*
- December 10, 2020 – The Ponte Vedra Recorder published an article on the annual St. Johns County Chamber Annual Awards, including the Member of the Year Award to Northrop Grumman & First Coast Technical College the Chamber Member of the Year to Northrop Grumman and First Coast Technical College for “outstanding collaboration and efforts in workforce development.” *“Chamber recognizes volunteer leaders.”*

Chamber/VCB

- December 9, 2020 – Chair Suzanne Green and staff attended the St. Johns County Chamber / PVB Division Annual Holiday Event & Member Awards.

Events Calendar

General Information

Aerospace Academy Advisory Board

- February 24, 2021 – NFRA Conference Center
- April 21, 2021 – NFRA Conference Center

North Florida Transportation Planning Organization

- February 3, 2020, 10 am – TCC Mtg., Virtual / North Florida TPO Board Room
- February 11, 2020, 10 am – TPO Mtg., Virtual / North Florida TPO Board Room
- March 3, 2020, 10 am – TCC Mtg., Virtual / North Florida TPO Board Room
- March 11, 2020, 10 am – TPO Mtg., Virtual / North Florida TPO Board Room

Conferences (ACI/AAAE/FAC/Air Service/MRO)

- April 27-29, 2021 – MRO Americas, Orlando, FL
- May 23-26, 2021 – AAAE Conference & Expo, Las Vegas, NV
- June 14-16, 2021 – ACI JumpStart Conference, Milwaukee, WI
- July 18-21, 2021 – Florida Airports Council 52nd Annual Conference, Jacksonville, FL
- August 11-13, 2021 – Volaire Air Service Forum, St. Augustine, FL
- October 24-26, 2021 – ACI-NA Annual Conference, Toronto, ON



Florida Airports Council

2021 State Legislative Priorities

Florida's airports were on track to reach new heights surpassing the record 176 million passengers served in 2019. Then the COVID-19 pandemic disrupted travel for Florida's residents and visitors, abruptly creating unprecedented challenges for the aviation industry. Despite an immediate and significant drop in air travel, Florida's airports quickly adapted to the new reality, instituting new policies and procedures to keep passengers, employees, and the public safe throughout the traveling experience.

Even after making broad reductions in spending, Florida's airports remain in a daunting financial position. As an industry that generated \$175 billion in economic activity and created jobs for 1.4 million Floridians, airports are essential to our state's economic recovery – but also remain vulnerable to the lasting impacts caused by COVID-19.

As the statewide voice for aviation, the Florida Airports Council looks forward to serving as a strategic partner with state leaders as we navigate these challenges and advocate for issues that matter to Florida's airports and the passengers they serve. Together, we can restore Florida's all-important travel sector and help strengthen and rebuild the state's economy.



Every airport in Florida, regardless of its size, gives its home community access to the global economy. Florida's airports must continue to be developed, improved, and expanded to meet the needs of tomorrow's business environment. During these unprecedented times, it is absolutely essential that we focus on identifying and implementing solutions that will help our state achieve even greater heights than before COVID-19.

Top Legislative Priorities for Florida's Airports

Aviation Work Program State Funding

FAC **SUPPORTS** state funding for airport development that is equal to or above what FDOT proposed in its Tentative Work Plan for 2021/22. These funds are critical for airports across the state dealing with added COVID-19 requirements as they plan, build, and maintain aviation facilities – all while creating jobs and generating a strong return on investment.

Aviation Fuel Taxes

FAC **OPPOSES** any further reductions to the state aviation fuel tax. Now more than ever, this revenue source is critically important and helps support our state's increasing capital and development needs. Florida's airports must be able to count on stable, reliable aviation revenue sources sufficient to meet the heightened needs of passengers.

PFAS Exemption

FAC **SUPPORTS** an exemption from the costs associated with any investigation, third-party claim, or remediation efforts regarding PFAS, a type of man-made chemicals used in firefighting foam — which the FAA requires airports to use for aircraft rescue and firefighting operations.

Maintaining Transparency, Reducing Unnecessary Bureaucracy

FAC **SUPPORTS** greater flexibility regarding procurement thresholds for commodities and contractual services, while maintaining strong transparency standards. This added flexibility will help reduce overlapping policies at the state and local levels and streamline government functions by removing certain bureaucratic burdens.

Peer-to-Peer Rental Car Legislation

FAC **SUPPORTS** legislation that prioritizes safety, provides robust consumer protections, and allows each of Florida's airports to properly monitor and manage car rental and sharing transactions at airport. Airports welcome innovative services that provide passengers with a range of safe transportation options, when those innovations preserve critical airport operating revenues and ensure that all service providers can compete on a level playing field.

Diesel Exhaust Fluid

FAC **OPPOSES** legislative action that interferes with airport management and FBO contracts regarding the use of diesel exhaust fluid. FAC has worked with numerous stakeholders to develop operational best management practices for the prevention of fuel contamination.

Enterprise Florida and Visit Florida

FAC **SUPPORTS** the continued funding of Enterprise Florida and Visit Florida, which are vital to the sustainability of tourism and its economic contribution to the state's economy.

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Learn more at
FloridaAirports.org

