ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

## Regular Meeting

 held in The Conference Center, Meeting Room B 4730 Casa Cola Way St. Augustine, Florida on Monday, February 8, 2021 from 4:00 p.m. to 5:46 p.m.BOARD MEMBERS PRESENT:

BRUCE MAGUIRE, Chairman SUZANNE GREEN
JUSTIN MIRGEAUX
REBA LUDLOW
ROBERT OLSON

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR St. Augustine Court Reporters

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| REPORTER'S CERTIFICATE |  |103 $P R O C E E D N G S$ CHAIRMAN MAGUIRE: All right. Did $I$ do that right, Suzanne? MS. GREEN: You're good. CHAIRMAN MAGUIRE: All right. I'll bring the meeting to order.

(Pledge of Allegiance.)
CHAIRMAN MAGUIRE: Justin, you are either the most timely person or you sneak in barely at the last minute. I haven't figured out which one.

MR. MIRGEAUX: It's my secret.
MEETING MINUTES AND FINANCIAL REPORT
CHAIRMAN MAGUIRE: All right. Meeting minutes and financial order. Anybody have any updates or changes or modifications to the minutes that were presented over the e-mail? MS. GREEN: No. CHAIRMAN MAGUIRE: Okay. MS. LUDLOW: Make a motion to accept them. CHAIRMAN MAGUIRE: Okay. We don't have -- if there are no changes, we don't have to accept them; we just -- they just -MS. LUDLOW: Ah, that was my first motion. CHAIRMAN MAGUIRE: -- they stand as submitted. How about the financial report?

MS. LUDLOW: Anybody have anything on that? MS. GREEN: No objection. MS. LUDLOW: Okay. Make a motion we accept that.

MR. WUELLNER: Still no.
CHAIRMAN MAGUIRE: We don't have to. They stand as reported if there are no changes or amendments, okay? MS. LUDLOW: Well, thank you, Bruce. CHAIRMAN MAGUIRE: But we appreciate the effort.

## AGENDA APPROVAL

CHAIRMAN MAGUIRE: Okay. Agenda, do we approve the agenda.

MS. LUDLOW: Can I approve it?
CHAIRMAN MAGUIRE: Anybody changes or
modifications?
MR. WUELLNER: We have none.
CHAIRMAN MAGUIRE: Okay. You can approve it
this time.
MS. LUDLOW: I -- I move to approve the agenda.

MR. OLSON: Second.

CHAIRMAN MAGUIRE: Second. All in favor?
MS. GREEN: Aye.

MR. MIRGEAUX: Aye. MS. LUDLOW: Aye. MR. OLSON: Aye.

CHAIRMAN MAGUIRE: Aye. Opposed?
(None.)

MS. LUDLOW: I'm done.
CHAIRMAN MAGUIRE: I did that to help her out. We don't really have to do that on the agenda, do we?

MR. WUELLNER: Not really.

STAFF REPORTS

CHAIRMAN MAGUIRE: Okay. Staff reports.

First one coming up.
MR. WUELLNER: Okay. A couple of items for you -- let me get this on again. I have a couple of items for you.

The Estrella work road -- or roadwork
affiliated with the $T$-hangar project should begin this week. Survey approval will be out shortly. Materials are in. So $I$ would expect to see physical work in earnest beginning next week, beginning probably the first of the week.

So it's not a long-running project, so we don't expect the -- this to be much of an impact. Although we are beginning to communicate to tenants
about the use of a different gate in the $T$-hangar area as road closures become necessary while paving and reconstruction work goes on in that area. But they're kind of used to the -- to the idea of using a different gate when -CHAIRMAN MAGUIRE: Uh-huh. MR. WUELLNER: -- the opportunity presents itself, so don't expect any issues with that. We are finalizing some pricing on another aspect of that project, but we'll -- we'll see how that goes, being able to work it into the budget.

Taxiway Delta's still on track for beginning March 15th. So basically the day after TPC concludes here, that work will begin in earnest. And we're still -- still probably another two or three weeks away from finalizing a -- the phasing schedule.

So we'll begin to communicate with T -hangar tenants. It will likely be right before the next Authority meeting as to what areas will be closed when, and we'll begin that process of notifying and making sure everybody's aware of that. That will have airside access impacts. It will not have issues relative to T-hangars. You will be able to get to your $T$-hangars and that kind

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\begin{aligned}
& \text { of thing. What you may have occasional } \\
& \text { interruption in is access to the airfield from time } \\
& \text { to time because of the -- the construction, but it } \\
& \text { won't be a wholesale, completely closed kind of } \\
& \text { scenario. } \\
& \text { Carol's going to give us an update on } \\
& \text { legislative and operational, so I'm not going to } \\
& \text { touch that. } \\
& \text { A reminder the Volaire, the air service forum, } \\
& \text { is -- you know, has new dates. That's August llth } \\
& \text { through the 13th Volaire. } \\
& \text { I wanted to make you aware your budget } \\
& \text { contains some rehabilitation work for a couple of } \\
& \text { larger hangars out there. I wanted to make you } \\
& \text { aware of the fact that the G row hangars, the } \\
& \text { replacement of the roof over the original four } \\
& \text { units -- which I -- I'm guessing here, but I think } \\
& \text { were probably } 40-p l u s ~ y e a r s ~ o l d ~--~ t h a t ~ r o o f ~ i s ~ \\
& \text { replacement is now complete. } \\
& \text { coated and they are moving on to Rows H and I. } \\
& \text { hard steel replace -- not so much replacement, but } \\
& \text { fhe guy -- our guys got in and did all the }
\end{aligned}
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$H$ and $I$ will simply be a good quality roof coating that will go on that -- on those hangars. As soon as we get a little period of dry weather and temperatures warming, trending toward the warming side a little bit, they'll be in there getting that coating done. I would think the next 30 to 45 days those two units are complete. It's, again, not a terribly long project to do.

They will move on from there, maybe even slightly concurrently to doing the painting rehab, if you want to call it, but the exterior metal painting and priming and the like for the air traffic control tower. That exterior work, especially the high work, will begin as soon as the weather cooperates there, too.

A big issue during this time of year, as you might expect, is the relative wind is a little stiff when you get up a hundred feet in the air and makes it very difficult to paint without painting a lot of things you didn't intend to.

Did want to make you aware, if you didn't catch the revised agenda, but the audit is pushed out till March in terms of report. Apparently some first-year audit requirements were a little slow in developing. So those -- those will be completed
shortly and we'll get you a draft copy of that ahead of the meeting so you'll have a chance to look that over, get your questions answered, whatever you might have related to that. Not expecting any surprises.

Looking at maybe next month inviting Richard Goldman to provide an update from TDC. We are working that issue relative to getting some -- some attention on that board as far as placing someone at their meetings.

We are also working concurrently -- I wanted to make you aware of a grant $I$ think we ought to pursue. It's a DOT grant -- a federal DOT, not state. It's a grant related to air service. There is -- it's called the SCASD program as it's called, but the Small Community Air Service Development program.

This -- we had a grant from them, you may recall if you've been on the board long enough, about, oh what, about four years ago, five years ago, for -- we could use for air -- or airline marketing. We were able to match grant with the federal government on that. That went extremely well.

The conditions of the program are such that
you can't apply for the same kind of use of the money. But another approved use is what's called a MRG or a Minimum Revenue Guarantee.

This is a way of working with a carrier on a specific route, typically it's to a hub location, and then allows you to in a sense provide backup financial assistance, not out of the Authority's pockets, but out of DOT and private sector dollars or other dollars.

It can come from any source but the airport. And -- and that -- when revenues or ridership is off in the first -- till that money dries up, it can be augmented so that a carrier is encouraged to develop and stay in a route and in this case provide hub-related service. So, we -- we believe this year is a good year to go after it only from the perspective that through all the COVID relief packages that have come out of the federal government, they've put additional money in that fund, making more resources available to communities who are pursuing air service out there. So we think it would be a great opportunity for us to go ahead and apply. We would be the grantee agency, however, it is not our money in the kitty.

We are currently working with and seeing if this -- this possibility exists as working through VCB for a portion of the match grant funds for that -- that kind of a grant.

Typically these are 70 -- you can ask for whatever ratio you'd like, but they typically -minimums are going to be typically around 70 percent federal, 30 percent local. And we would suspect that the ask would be somewhere around a total project budget of around a million dollars. CHAIRMAN MAGUIRE: Hmm.

MR. WUELLNER: The application date on this is March 1st, so it's something that would be applied for quickly. It's unlikely you'd have an answer as to whether you got a grant for maybe as long as six months after the application. And then it's still -- in order to draw or use that money, a carrier has to agree to begin that service and -before draws can be made.

So it's a reaction to service announcement that the money can be spent, not just collecting money. So it's -- looks like a very interesting approach. And it -- it's been out there for years, the program, but you're prohibited from taking money too often and you absolutely cannot use it

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for the same reason. So this is now an opportunity
for us to at least try to get some of that money.
No guarantees you'll get it, but --
    CHAIRMAN MAGUIRE: Any questions on that
particular program?
    MR. WUELLNER: -- it's worth an ask.
    MR. OLSON: Does -- thank you.
    Does a carrier have to be identified prior to
seeking the grant? And if not, how would -- if the
grant were awarded, how would -- what would be the
process of ending up with a carrier partner to
proceed with this activity?
    MR. WUELLNER: I'm going to be a little vague
only because it would require disclosing something
that's not mature yet.
    MR. OLSON: Okay.
    MR. WUELLNER: But it -- typically the
applications are viewed much more favorably with a
letter of support from a carrier who would
otherwise be interested in serving the market.
    We have a carrier who is willing to do that.
So that is a -- with the grant in place in
particular, there's a strong chance that that
carrier would enter the market in order to take
advantage of the grant proceeds, since they
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supported the application for that.

MR. OLSON: And it would be a carrier that would --

MR. WUELLNER: This would be a network carrier.

MR. OLSON: -- connect us to a hub.

MR. WUELLNER: To a real hub, yes.

MR. OLSON: Okay.

CHAIRMAN MAGUIRE: Any other questions?
(None.)
CHAIRMAN MAGUIRE: The

MR. WUELLNER: I'm happy to brief you --

CHAIRMAN MAGUIRE: You say March lst is the deadline to submit?

MR. WUELLNER: For the application. It's an online application.

CHAIRMAN MAGUIRE: Do you have to have our approval to do that or are you proceeding forward?

MR. WUELLNER: I think if you're generally
okay with it, we'll proceed with it. You won't have to worry about accepting a grant until which time as one is offered, but --

CHAIRMAN MAGUIRE: Does anybody have any opposition to that, providing a consensus to go?

MR. MIRGEAUX: Not an opposition, but a
clarification.
MR. WUELLNER: Okay.
MR. MIRGEAUX: You said that the ask is \$1 million. Is that 1 million Airport dollars or is that 1 million total project?

MR. WUELLNER: Okay. It's total project.
The Airport can be no money in the game.
Statutorily under federal law, the Airport cannot use its revenues in support of this kind of grant. So we have -- we can have zero dollars in this game, the Airport Authority.

MR. MIRGEAUX: Thank you.
MS. GREEN: It's kind of a no-brainer.
CHAIRMAN MAGUIRE: Any other questions?
Not so related that you're bringing this up. Per the television, a lot of airlines are suffering because they're not getting extra money.

MR. WUELLNER: Uh-huh.
CHAIRMAN MAGUIRE: Do we have any information on it or is that something Carol's going to get into, about the status of these airlines? Are they really going broke or are they just saying that?

MR. WUELLNER: I don't know that Carol has background on that, but we're happy to feed you what we know, but there's not much --

CHAIRMAN MAGUIRE: Okay. MR. WUELLNER: -- you know.

CHAIRMAN MAGUIRE: Probably what I know already.

MR. WUELLNER: You probably already know.
CHAIRMAN MAGUIRE: Okay. Any other questions of the topics he brought up?
(None.)
CHAIRMAN MAGUIRE: All right. Carol?
MS. SAVIAK: Thank you for the opportunity. Can you hear me okay?

As the board is aware, we track a variety of federal, state, and local regulations that potentially would impact the aviation industry and the airport specifically.

Some of our top priorities include federal sources of funding, and in this particular case, this -- this month, you know, we're waiting on the -- the exact amount of an award that will come from what we informally call the CARES Act II. Its official name is the Airport Coronavirus Response Grant Program. But they awarded in December an allocation, and we will get an allocation at some point, but the numbers haven't been released.

There's also talk from both the subcommittees
and the U.S. House of Representatives, and obviously the President is talking about a third coronavirus economic stimulus package that could also benefit both the airlines who have financial challenges but also the airports. And so we're tracking that.

This has kind of been a big month to report on the work of the Florida legislature. They began their subcommittee meetings in advance of the March 2nd start of the 2021 legislative session and we have a few high points there.

The big focus of their session is going to be the state budget. It's currently estimated that the budget shortfall due to the pandemic is about \$2.1 billion, but thankfully that's a little bit less than the 3.3 estimated earlier. So it's going down a little bit. So if we have can have those revenue estimates continue to look more positive, that would be great for the state budget.

But within that budget we are most concerned about the state transportation work fund program. The Governor released his budget last week and it provides considerable funding for FDOT, including $\$ 9.47$ billion for the state transportation work program and $\$ 331$ million for the state aviation
work program.
Even though there's a little bit of a differential between last year's budget and this year's budget allocation, the Florida Airports Council believes that the state aviation work program will remain at about the same amount. That was kind of clarified a little bit this week. We also look out for some of our other partners. We look at the funding for Visit Florida and Enterprise Florida, and those are both scheduled to receive the same as last year, \$50 million for Visit Florida again. And then Enterprise Florida is going to get a little bit of a boost from last year including a $\$ 30$ million boost to the Job Growth Grant Fund, which is a portion that the Enterprise Florida, the Governor, can use for economic development. And then they've also created a new fund for -- they're calling it a roads trust fund, but economic development-related roadwork, and they put another $\$ 50$ million for that.

Of specific interest to the airport is we have a local bill that's been filed by state representative Cyndi Stevenson. Our board members have been aware of that bill for a little while
since we began discussing it last summer.
That bill has technically been filed. It's in bill drafting, and with pleasure $I$ can report today that we have a bill number. And aviation fans will love our bill number. It's 787. Also for reference, that's the same number as the Boeing Dreamliner. So I happen to think that that might be a good portent this year.

And then the Florida Airports Council has a state affairs committee, and we talk every two weeks during committee meet and it's all the airports and their government relations or their lobbyists for the Florida Airports Council, and we review all of the bills that could affect aviation. Priorities is the state aviation work program funding. And then also I have provided in your packet some of the top legislative items including funding and a few of the bills that were being looked at this session that could affect airports.

So I don't want to get too much into the weeds, but I thank you for the opportunity to let you know that we're looking out for you both in Tallahassee and also watching what's going on federally on your behalf.
So, thank you. I'm happy to answer any
questions.
CHAIRMAN MAGUIRE: Questions?
(None.)
CHAIRMAN MAGUIRE: Thank you.
MS. SAVIAK: Thank you.
CHAIRMAN MAGUIRE: Looking at this, the second page, it's says that Justin attended -- Justin and the staff attended a meeting of -- on the 27 th with The Players?

MR. MIRGEAUX: Yes.
CHAIRMAN MAGUIRE: Are you going to talk about that later?

MR. MIRGEAUX: Yeah, I can right now or whenever you want.

CHAIRMAN MAGUIRE: When do you want to do it? Go ahead and do it now since we're talking about $i t$.

MR. MIRGEAUX: Sounds good.
Yeah, the TPC held a -- a Zoom call and then there was a -- there was some people that attended in person, but it was just a familiarization of the events coming up to talk about current sponsorship, current program.

They mentioned the airfield and -- just as part of The Player experience, the client
experience, and making sure that everybody's on board, and I'm sure that we are.

But we were mentioned prominently in the beginning of the meeting and then there towards the end as a big cog in the wheel of that event and making sure that it goes smoothly, so...

CHAIRMAN MAGUIRE: Okay. What are the actual dates of that?

MR. MIRGEAUX: I'd have to look at --
MS. GREEN: Isn't it the 14th?
MR. MIRGEAUX: The 7th?
MS. GREEN: Yeah, it ends on the 14th.
MR. MIRGEAUX: Yes.
CHAIRMAN MAGUIRE: Yeah.
MR. MIRGEAUX: Yeah, you count the practice rounds, I guess.

MS. GREEN: Uh-huh. So it would be that Monday or Tuesday.

CHAIRMAN MAGUIRE: You're not used to speaking over there, but can you speak into the microphone?

MS. GREEN: It ends on the 14th and I think it's the -- starts the -- technically the practice rounds are Monday, Tuesday, and then --

CHAIRMAN MAGUIRE: Okay.
MS. GREEN: -- the fun round Wednesday and
then, Thursday, Friday, Saturday, Sunday. CHAIRMAN MAGUIRE: All right. Any other comments?
(None.)

CHAIRMAN MAGUIRE: Okay. Let's move on to the business partners. Mr. Henry Dean. BUSINESS PARTNERS UPDATE

COMMISSIONER DEAN: Well, good afternoon. Hope everybody is doing fine.

I had a doctor's appointment last month and was not able to attend, so y'all had a pretty interesting meeting. Carol briefed me on a few things post meeting. But anyway, sorry to miss that meeting.

A couple of things and I'll be brief today. We did finish within the last couple of weeks the four- or five-month effort for our beach restoration, our beach renourishment project, which worked real well.

If you haven't had a chance to see the expansive beach that is there now from Vilano up to roughly Serenata Beach Club and then the state one-time placement continues on up to South Ponte Vedra. But it's a pretty impressive project, in my opinion.

And one thing I mentioned before, I think, but it's critical in my opinion, one of the reasons it was good to do that project, not only is it going to, you know, support a healthy beach with the economy, tourism, but if we have -- if we -hopefully we won't have another severe hurricane. But if we do have another Matthew or Irma, the federal government, the Corps of Engineers, comes in immediately and restores the beach to its pre-storm condition on their dime, not ours. So that's one of the benefits. If you -- some of you may know after Matthew, Jacksonville Beach got whacked badly, the beach did, and the Corps within 45 days because it was a federally approved program, came in and restored that beach right away. And the people were asking us, why isn't our beach restored? And, well, we didn't have a federal project like Jacksonville Beach. Now we do. So, to me, that's a good thing.

I want to briefly mention that our next meeting, February $16 t h$, we're going to be taking up the short-term rental ordinance. And that's been a -- somewhat of a pretty active discussion among a number of homeowners.

There are two primary areas, at least that I am aware of, homeowners have caught me. One is on Anastasia Island on a long stretch of Atlantic View, which is about a mile and a half north of 206, Crescent Beach. The other is Vilano Beach north, the North Shore community.

And, you know, it's -- it's a balance, because on the one hand -- at least $I$ can only speak for myself, not the other commissioners -- I want to support economic development, I want to support business.

On the other hand, I want to make sure that residents who live in a residential neighborhood have reasonable, you know, quiet enjoyment of their home. It's kind of a balance and we just have to make sure that we treat everyone fairly. But that's going to be an interesting discussion on February 16th.
There's -- actually on top of that, as Carol's was giving the legislative highlights for airport issues, there's a bill up Wednesday morning in the House, I think it's regulated industries, that would go a step further in preempting local government from operation of -- or regulating short-term rentals.

And so, I think if we act soon, depending on what we do, we might have be grandfathered if that does pass. It's one of those kind of moving targets. We'll see.

Those are the highlights $I$ wanted to mention this afternoon, so if there are any questions, I'd be happy to respond.

CHAIRMAN MAGUIRE: Do you have any update on the potential fifth penny tax that the VCB is going to be possibly incurring or not incurring?

COMMISSIONER DEAN: We haven't -- as a commission, we haven't discussed it really since it did not -- since it did not pass two years ago, I believe it was. I don't have any -- any insight into what -- if and when that might be brought up again.

CHAIRMAN MAGUIRE: Okay. I do, so I'd like to talk to you later.

COMMISSIONER DEAN: Okay.
CHAIRMAN MAGUIRE: All right.
COMMISSIONER DEAN: Yeah?
MS. LUDLOW: Henry --
COMMISSIONER DEAN: Yeah.
MS. LUDLOW: -- I just want to tell you that everybody that got sand loves you.

COMMISSIONER DEAN: But those that didn't -MS. LUDLOW: The beach renourishment.

COMMISSIONER DEAN: But those that didn't get sand hate me?

MS. LUDLOW: Well, Serenata's divided a south and a north. The south end got sand. The restaurant and the north end did not get sand. And so it picks up again about a quarter of a mile north. So my little portion got no sand, but I love you anyway. I just wanted to tell you.

COMMISSIONER DEAN: Okay. Well, thank you. I love you, too. Okay?

MS. LUDLOW: One little piece.
CHAIRMAN MAGUIRE: Okay. Any other questions? (None.)

CHAIRMAN MAGUIRE: All right. Mr. Beyers?
MR. BEYERS: I'm good, thank you.
CHAIRMAN MAGUIRE: You're good? Mr. Barresi.
MS. GREEN: They changed.
MR. WUELLNER: Looks like it's Mr. Tucker tonight.

CHAIRMAN MAGUIRE: Yeah.
MR. TUCKER: Sam apologizes. He's not able to make it again because of medical reasons, and so he asked me the step in on his behalf.

There really wasn't much that we have, other than we do have a continuing need for some new hangars. And I don't know how to get this thing off center to kind of get some impact. If there's some possibility that maybe we could form a committee with some airport administration and some of the other tenants to come up with some alternatives to try to push that forward, it would be a great help because there's a -- there's a dire need out there for the tenants to get some more hangars. Thank you.

CHAIRMAN MAGUIRE: Okay. All right.
Mr. Nehring? Anybody here from Grumman?
(None present.)
CHAIRMAN MAGUIRE: Ms. Albin?
MS. ALBIN: Tammy Albin, RVA, St. Augustine Tower.

Let's see. Looking at our traffic count numbers for January 2021, we're at 9,011, which is pretty much on track with 10 years ago. We're kind of -- haven't progressed that far. The weather has been an issue so far this month, so that kind of shows you where we're -- we're kind of lagging right now.

This month, we're doing pilot surveys. We've
sent them out via e-mail this -- this year and have already gotten more surveys back than any year previous. So we're right around 29 evaluations already. Usually we get somewhere between 20 and 24, but right now we've already gotten 29 or so back. And I'm pleased with our marks so far, so...

Our Runway Safety Action Team meeting is scheduled virtually via the FAA Teams program, it's a virtual program that they have. That's scheduled for the 17 th of this month between 9 a.m. and 11 a.m.

We sent out the -- we had to find a way to work around everything, but we sent out the invitation and got it forwarded -- or sent it to Ms. Cindy and then she forwarded it to the tenants, is the only way we could figure out how to get everybody invited, so... We've had a few that accepted the invitation, and it's still open for -for y'all to accept, so...

We would love the input, though, because we're trying to figure out what more we can do to provide additional safety for runway encroachments. That is a huge issue still with the FAA. And we do have three hotspots that have been published. We still have -- we've still had a few issues. So the FAA
is trying to help us find ways to make that everybody remains safe. We've done everything we can think to do ourselves and the Airport Authority.

The FAA just about a week ago or so, they shot an episode of -- video for an episode from a series that they're doing trying to get all of the airports in the United States included.

St. Augustine is one of the first in Florida to be included, and it's called "From The Flight Deck." And they come in and they shoot like maybe problem areas and things that could lead to issues for pilots of confusion or whatever. And they just got done with that and they'll have it ready to be online.

It's on -- from the -- FAA From The Flight Deck on YouTube. And so that should be ready to go within six weeks to two months for St. Augustine. So that's their latest thought process to see if that -- if that'll provide any assistance. The March Operation Raincheck right now is pending because it would have to be virtual. We're trying to find a better way other than go through -- go through with the FAA's Teams application or how we can do that.

So that's still pending. We haven't decided if that will happen. If it does not, then the next one would be in June and we'll have to see how that progresses with COVID. Okay.

CHAIRMAN MAGUIRE: Your survey, what type of questions do you ask on your survey?

MS. ALBIN: It's a canned survey from the company. They ask about basically -- I wish I'd have known you were going to ask this question; I would have brought one.

Basically are the -- the speech rate, is it a good speech rate or are we too fast or slow? You know, kind of gives you a 1 -to-5 type thing on speech rate.

You know, are traffic advisories provided in timely manner? Weather information provided, you know, timely? You know, things like that, to make sure that we're meeting you-all's needs.

CHAIRMAN MAGUIRE: How do y'all normally rate when you do these? Excellent?

MS. ALBIN: It depends. Yeah, usually we're above average, in the excellent range, so...

CHAIRMAN MAGUIRE: Okay.
MS. ALBIN: We do have a few issues that we've been working on for a few years with phraseology

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and things like that to try to meet the needs of
the foreign students to the maximum extent
possible. That includes trying to slow down our
speech rate.
    The biggest one that seems to still have a
little bit of an issue is with our ATIS broadcast.
So we're trying to make that plus talk -- try to --
the tendency is to hurry through that recording, so
we're trying to get that slowed down some.
    CHAIRMAN MAGUIRE: Okay. Any other questions?
    Go ahead.
        MR. OLSON: Just curious.
        You mentioned that we're at about -- in
    operations about where we were 10 years ago. Could
    you give a comparison for a year ago?
    And second part of the question, can you -- do
    you have any more insight into why our -- which
    segment of our operations is down? Flight
    training, you know.
    MS. ALBIN: I think last year that was
    before --
    MR. OLSON: Yeah.
    MS. ALBIN: January was before COVID.
    MR. OLSON: Yeah.
    MS. ALBIN: And I think that was a pretty busy
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month. I can't recall if it was --
MR. WUELLNER: It's 12.
MS. ALBIN: -- between 15 --
MR. WUELLNER: It was about 12 something.
MS. ALBIN: I'm sorry?
MR. WUELLNER: We have it as 12 something.
MS. ALBIN: I was going to say. And then I think February was around 12 to 15, and then March I think was our last real big month, and then it kind of started going down.

MR. OLSON: So we're about 30 to 40 percent off year for year?

MS. ALBIN: Yes. And St. Augustine was -- the way that the users dealt with COVID was different than most of the other area airports.

Most of the other area airports, their flight schools and stuff shut down right away for a while and then gradually picked back up and now they're -- Craig is on a record year. They're about to 160,000 operations. So -- but St. Augustine, the fliers here tended to fly as hard as they could for as long as they could and then tried to, you know, recuperate. So two different approaches.

Everybody -- it seems like a lot of the other
airports have already recovered on their flight training. Ours hasn't quite recovered. And that's our biggest draw, is in flight training.

MR. OLSON: Okay.
MS. ALBIN: We're still getting quite a bit of training from other schools coming through, but our own schools haven't quite got back up to normal. Okay?

CHAIRMAN MAGUIRE: Any other comments, questions?
(None.)
CHAIRMAN MAGUIRE: Thank you, Tammy.
All right. Doug Burnett, sir.
MR. BURNETT: Briefly.
You may recall last month I spoke about Boomerang. I think that we'll be bring it back to you next month with a resolution of that thing finally.

We've talked to the lawyer who represents Boomerang. Of course its new ownership now. They've sent us back revisions to the operating agreement. Their proposed revisions to the standard operating agreement really are custom tailored for their client. It's really not changing anything of our great substance to our
form.
So, it should be something we can bring back to you that you'll find as acceptable, and then it's a function of resolving the lawsuit, which I think the bottom line there is they recognize that an operating agreement is appropriate and should be in place. And so, we'll get some acknowledgment of that and have a recommendation for you next month. CHAIRMAN MAGUIRE: Okay. MS. GREEN: Did that include the insurance that they're supposed to carry? MR. BURNETT: Yes.

CHAIRMAN MAGUIRE: Okay. Any questions for Mr. Burnett?
(None.)
CHAIRMAN MAGUIRE: All right. The -- we'll go
into business items now.
JACIP PROJECTS REVIEW
MR. WUELLNER: I -- we have a meeting or a
phone meeting, whatever you want to call it these days, but coming up with -- combination meeting with Florida DOT and the FAA.

It's an annual -- annual event typically this
time of year. It's coming up next week, and we felt it was probably a good idea to go ahead and
walk through the work programs as they are currently in the Joint -- the JACIP, the Joint Automated Capital Improvement Program, that both entities draw projects out of relative to funding. If you have questions about the process or anything else, we're happy to get -- get those answered during this. But essentially what you're looking at on the screen and your first page of this in the agenda package are the projected FAA grants on this page.

As -- and these are total project budget numbers. So FAA share on all of these would be typically 90 percent. The remaining 10 percent typically is split between the Airport Authority and Florida DOT.

So when we get to the next page and I'm talking about FDOT projects, keep in mind there are still FDOT projects that are over here in the FAA job in terms of funding. So there's additional funding that's being -- that's allocated to the FAA work.

Projects for this year -- I don't know where she's going. We need to go back. All right. She's jumping ahead here.

Anyway, Taxiway Bravo, this is a '21 project,
is just design, and it is for the center section of Taxiway B. So, essentially this is between Runway 6 and where Bravo 2 would cross Bravo. So it's just the center section of the -- of the work, which is the oldest piece that was built or the original piece of Bravo. It's a rehab-related project.

I want to make -- this gets -- this gets really complicated only because the dates are really wackadoodle as they align with our budget and align with the state budget.

So when I say '21, we're -- this is a project that will show up as a grant offer typically somewhere between June and September of this year. So some time in that period of time, FAA will recognize the project and will provide a grant offer based on an engineering proposal to do that work.

The grant dollars will change because FAA projects are awarded to the grant dollar of the proposal. So while this is a -- kind of a placehold number, it could vary slightly when the grant actually shows up.

The following year -- of course we've done the design. The following year, so a year from

September -- I'm going to use September, but a year from September would be the award or we'll likely get the grant do the actual work. So we'll have a year to do design.

At some point as we get into spring of next year, we'll likely bid that project and we'll have real numbers as to what it costs to build or do. That will get wrapped into a grant -- a grant application to the FAA and we will eventually get an award for that work.

Current placeholder amount is about a \$3 million effort. It's a -- it's basically a mill and overlay and then addressing any other issues that might be in that project as they're determined during design.

The following year, which is 2023 -- again, all these are I think September -- we've programmed the security fencing and gate replacement. This is also in the queue, so there's some chance before that date, we could potentially get supplemental grant funding from FAA to do that project on a stand-alone basis, possibly as high as a hundred percent funded. But otherwise, the security fencing and gates would be in the queue to be replaced beginning in ' 23.

Also in that year it's likely that we would get design money for the design of the access road realignment. Now the access road realignment in this project is basically taking Gun Club Road, so the extreme east side of the airport, and realigning that through what would be a portion of Gun Club property out to Gun Club Road. That opens up an envelope finally for development of additional hangars and the like on the east side of the airport once that project's done.

Now, before we get all excited about it, this is a project that FAA is going to look closely at as to the value of it. It's going to have to serve many tenants, which is likely the case. It will need to go through a relatively elaborate justification process. They don't like to do surface transportation projects like roads and the like. That's -- they don't believe that to be their best use of dollars.

We are pressing it with them. So we will go through a justification process before they're able to commit dollars to design, or in the case of the following year, construction for that job. We believe it's a good project and something they ought to be involved in. Otherwise it will
continue to be pursued with Florida DOT.

In the event some large-scale project is proposed for back there in the interim, there's always an opportunity to go to Florida DOT or economic -- Enterprise Florida or one of those agencies for financial assistance to get that road done sooner, if it supports a significant economic development kind of project.

Lastly, in '25, you would see the beginning of design for Taxiways $F$ and $G$, which is largely this area outside the conference center out to the main airfield. Believe it or not, that's coming up on 20 years already. Yeah. So, it would be designed one year and then the following year, ' 26 would typically be the construction again.

FAA has had a complete kind of change of approach to these projects. They now want you to do design one year, followed by construction the following year. For -- for most of my career, you could do those things simultaneously and under the same single grant. They are just -- they changed it up and this is -- appears to be way they're proceeding at this point.

Now I can get the next slide. All right.
Because we can't do anything simply in government,
this is where we swap fiscal years on you.
This is now the state fiscal year. So there's a three-month overlap here where things get a little confusing as to which year we're actually in. They also talk about them differently. So with that, keep in mind the $F A A$ jobs that we just looked at all have, again, a 5 percent FDOT money commitment that would go to them, also. These are stand-alone typically FDOT jobs that are in the work program right now. Terminal access road this year and next year -- these are total dollars, by the way. So it's 50 percent airport, 50 percent FDOT.

The first two projects on this list, the terminal access road projects -- which includes last year's money, we had a little bit of money from last year -- these are all non-aviation funds. So I want to point that out. So we're not take -- this isn't something that's taking money away from building hangars or doing something else. This is money that's coming out of the multimodal fund. So it's actually coming out of surface transportation funds at DOT, not aviation funds. So this is kind of a big coup for -- for this airport to have money out of a
non-aviation program, and significant money in this case.

But this is the redesign project that we have as an agenda item here coming up in a couple of minutes. So it gives you an idea of what that -that total dollars looks like.

On top of that is a little bit of $G A$, we call it GA apron and taxiway rehab. Again, a 50/50 job, but effectively this job is to repave taxiways that are in between $T$-hangars. It's a very little apron kind of connotation in this. It's mostly paving between $T$-hangar taxiways.

So probably the earliest focus of these monies will be between, I would say, J row and M row toward the tower, that connection there. It might include a little bit of work around what would be the self -- self-serve asphalt component out there so that all that stuff gets a chance to get rehabbed.

Believe it or not, those hangars are almost 30 years old, 25 years old. Those hangars were built in 2000 roughly. So that pavement needs to be looked at.

We did do some intermediary things years ago with some Grip-Flex material that preserved some
utility on it, but it's now time to look at likely a mill and overlay of those pavements and get it -get it back up to what it should be before we start experiencing real failures out there.

Next year, we have some money -- this is our real lean year, if you want to call it that, with Florida DOT. We've simply got a little bit of money in there. Apparently FDOT allocated money to other airports in that year and -- as a priority over this airport. Now, that may feel bad, but the reality is we get more than our fair share most years. So this is -- you know, it's just going to happen once in a while.

But corporate hangar design is in there and then the following year followed by corporate hangar construction, is the way it's described today. There's also some money in there for land acquisition. There's also money in there related to fuel -- excuse me, fuel farm.

The following year has the conference access road, so you're looking at the road outside of here, trying to punch this all the way out to U.S. 1. Secondary reason for that is a long-term coordinated effort with the St. Johns County Fire

$$
\begin{aligned}
& \text { Rescue district to eventually build a } \\
& \text { community-related fire station jointly with the } \\
& \text { Airport and ultimately take over the fire rescue } \\
& \text { component on the airport on a full-time basis. } \\
& \text { So, to do that and make it work, we've got to } \\
& \text { have solid access to u.s. l that -- that doesn't } \\
& \text { effectively slow up fire rescue response in the } \\
& \text { community. That's something that's got, you know, } \\
& \text { time to -- time to percolate and we'll -- we will } \\
& \text { all be pursuing funding to build such a -- such a } \\
& \text { facility at an appropriate time. But the first } \\
& \text { piece of that of course is access road. } \\
& \text { Last is a project called hangar. That can } \\
& \text { easily be corporate, can easily be T-hangar at that } \\
& \text { point the way it's currently designated. The -- } \\
& \text { one of the primary purses -- purposes of the } \\
& \text { progects. } \\
& \text { meeting that will be involved in here is to add the } \\
& \text { out-year project. } \\
& \text { adopted by the legislature and we enter a new } \\
& \text { fiscal year with those agencies, it frees up } \\
& \text { another year on the back side of the five-year } \\
& \text { as you know, every year as the work program is }
\end{aligned}
$$

Normally we're looking at the airport master plan and seeing -- taking recommendations out of that and making sure those -- the scale of the project still fits the constraints of the Authority's overall budget.

Keeping in mind the Authority typically has no more than, say, $\$ 1.2$ to $\$ 1.5$ million in any given year to match something. So, you know, things that are really super expensive, we've got to -- we've got to figure out how to do over multi years of funding.

CHAIRMAN MAGUIRE: I was getting ready to make
that comment as I look -- as I look at those numbers, and it could easily be $\$ 10, \$ 12, \$ 13$ million. And then you start thinking about our share of it -MR. WUELLNER: Uh-huh. CHAIRMAN MAGUIRE: -- that's a big limiting factor. And of course our number one goal is airport. Number two goal is stay off the tax rolls.

MR. WUELLNER: Of course.
CHAIRMAN MAGUIRE: So we have to be very careful.

MR. WUELLNER: That's the nice thing of like a
project in '23, is, you know, we allocate a fraction of, you know, something like 20 percent of the available capital. So we can effectively bank that money and then it'd available for the following year when we have well over $\$ 2$ million from the Airport Authority perspective.

CHAIRMAN MAGUIRE: Good. Okay.
MR. WUELLNER: It's a --
CHAIRMAN MAGUIRE: Questions?
MR. WUELLNER: It's a cash flow exercise.
CHAIRMAN MAGUIRE: Questions for him?
MR. MIRGEAUX: Can you go back one slide, please? I had a question about the Taxiway Bravo rehab project. Is that FDOT or is that federal?

MR. WUELLNER: That whole list is FAA jobs.
MR. MIRGEAUX: Those are FAA.
MR. WUELLNER: That whole page of projects.
FDOT has a little bit of money in it. It's about 5 percent of the total.

MR. MIRGEAUX: So I'm looking at the JACIP
from the last meeting and it says -- it's got an FDOT number for design and rehab Taxiway B. Lights, drainage Phase 1. It's the same amount. Is that the same project or is it just --

MR. WUELLNER: It is the same project, but DOT
grant will combine to the two -- two years' worth of projects.

So the F -- to simplify that, the FDOT dollar will -- grant that we get will include design and it will include construction. So we'll get one grant for both pieces. Whereas the FAA piece will get two separate grants. It's --

MR. MIRGEAUX: Okay.
MR. WUELLNER: It's not an issue for us; it's
kind of normal the way it happens.
MR. MIRGEAUX: The Gun Club Road extension?
MR. WUELLNER: It's -- yeah, the realignment?
Yes.
MR. MIRGEAUX: So you said -- you talked about access for current future hangars. Are you talking GA ?

MR. WUELLNER: I'm sorry. Say that --
MR. MIRGEAUX: You said that that potentially
could have access to future like hangar spaces --
MR. WUELLNER: Yes, it's corporate.
MR. MIRGEAUX: Roadway access.
MR. WUELLNER: Yeah.
MR. MIRGEAUX: Where is that going to be, like on the north side or the east side?

MR. WUELLNER: You know what? It's going to
come up -- I'll point it out. It's going to come up as a part of the slide in -- in the part Passero's going to present here in a minute, if you don't mind. MR. MIRGEAUX: No. MR. WUELLNER: And there'll be a graphic up there that shows -- it's not a part of the project you're talking about, but $I$ know it's in the graphic, so I'll point it out to you at that point, if you want.

MR. MIRGEAUX: Okay.

MR. WUELLNER: It's in the master plan
drawings, if you want to look at them. MR. MIRGEAUX: You bet. CHAIRMAN MAGUIRE: Any other questions or comments? Looking at that 2023 security fencing, I had someone come up the other day. They watched Airplane Repo on television. Have you seen that show?

MR. WUELLNER: Yes.

MR. MIRGEAUX: Yes.

CHAIRMAN MAGUIRE: It's the most unrealistic
reality show I think I've ever seen. I'm sure things like that happen, but not the way they show
it on TV.
But it's interesting. We watched one the other night. They rescued a -- they recovered a \$5 million jet and their fee was 10 percent of the recovery. So in one night, those guys made -- two guys made $\$ 500,000$. So if you're looking for a part-time job... Okay.

MR. MIRGEAUX: Hot-wiring jets that may or may not work.

MR. WUELLNER: Yeah.
MS. LUDLOW: Will our security keep them out?
CHAIRMAN MAGUIRE: All right.
MR. WUELLNER: Rich reward, I guess.
CHAIRMAN MAGUIRE: Anything else?
MR. WUELLNER: Not on that.
CHAIRMAN MAGUIRE: Okay. All right. So now we can go to public comment; is that correct? No? What am I missing?

MR. WUELLNER: Oh, we've got another --
CHAIRMAN MAGUIRE: Oh, another slide up there.
I didn't print that page --
MR. WUELLNER: No, no. It's a whole new
agenda item.
CHAIRMAN MAGUIRE: Okay.
MR. WUELLNER: It's your --

TERMINAL ACCESS ROAD IMPROVEMENTS
MR. WUELLNER: And it's -- I think, Matt, you're handling this, right? Matt Singletary with Passero.

Let me quickly hit the funding. We just talk about it, but I'll go over it again. Last year, we had a 50/50 grant with Florida DOT. Again, these are non-aviation work program dollars. You had $\$ 40,000$ last year to begin the effort. That was followed by a grant you accepted just recently for $\$ 1.94$ million. That -- well, half of that was the grant. That's the project amount.

And it will be followed up after July of this year -- so probably August or September you'll see the other million dollar component there or fiscal year 2022 dollars free up from the state budget year. And we'll at that point be in a position, we'll have full funding we believe at that point, barring something that comes up in engineering.

But at this point, we expect to be ready to move it to a construction project probably this time next year. Just guessing. At which point some of that -- the bigger dollars really start to begin to be spent there based on a construction contract.

You'll see those contracts, those kind of things, all come back to you, but we're way ahead of that right now. You're still nearly probably 10 months from a construction contract.

CHAIRMAN MAGUIRE: Okay.
MR. WUELLNER: They have a separate
PowerPoint, so it just takes a second to transition, hopefully.

MR. SINGLETARY: I'll just introduce myself. Like Ed said, I'm Matt Singletary with Passero Associates. I think everyone knows who Passero Associates is, engineering consultant for the airport for many years now. But yeah, so I'm going to try to go through this to familiarize everybody with this project.

So the outline of what we're going to talk about is give you some background on the project, the goals of the project, talk about some of the efforts that have already taken place to date and the preliminary design and planning, and then just touch on some of the funding that Ed kind of already covered a little bit just now.

Okay. So the background what we're talking about primarily here is how the project relates to the master plan. Most of you, I think, are aware
that there was a master plan update completed last year.

And you -- I think most of you know what the master plan is, but if you're not completely familiar with it, it's a planning study, and documents that are put together, say, every 10 to 15 years for an airport. It consists of a report and then an associated set of drawings.

And one thing to point out, the A -- the set of drawings is called the Airport Layout Plan, the ALP, and you're required to have an updated ALP to get grant funding from the FAA and FDOT. So that's important to note.

So, part of the ALP in the -- from the master plan update included this project. And it's shown highlighted in two separate plans, which what we're talking about here, one is the terminal area plan and the second is the ground access plan.

So this plan right here, this is the terminal
area plan. Highlighted in yellow here, this is just showing you the area of the project where we're talking about. Down on the bottom is U.S. 1. Up top is the terminal building.

MR. WUELLNER: At the bottom, too, is the multimodal --

MR. SINGLETARY: Right.
MR. WUELLNER: -- just as a reference.
MR. SINGLETARY: Yes.
MR. WUELLNER: Thanks.
MR. SINGLETARY: So the next slide, we've just got a blowup of the same drawing, just to kind of show you a little more clearly the area we're talking about. The highlighted green is the proposed project which represents the roadway corridor that's proposed. And just orient you a little bit more, the -- the blue are existing buildings.

Grumman property's going to be over here, so that's the Number 12 buildings. You can't see it here, but 13 is the top of the terminal. 14 and 15, that's the -- the Area 51 hangar and bulk hangar. And they then you've got the shade hangar, the PGA hangar and attached offices, and then the FBO building.

So you can see right here. So one of the main purposes of this project is to provide a straight realigned roadway from U.S. 1 to the terminal with a line of sight. And so, in order to do that there's a couple of modifications to existing facilities and boundary lines that need to be made.

So Grumman, the property line kind of in this middle area is where you've got to make some adjustments. It has to be shifted, the fence line, and then also these Buildings 14 and 15 would have to be removed to make way for this realigned roadway.

Anything else?

MR. WUELLNER: No.

MR. SINGLETARY: Okay. All right. So then the second plan we have here from the ALP set --

MR. WUELLNER: Is that

MR. SINGLETARY: Yeah, this is what you were referring.

MR. WUELLNER: This -- this is the realignment we were referring to. The current road dips down into here and comes up, cuts off all this property for development.

CHAIRMAN MAGUIRE: And Highway 1 is down here in the corner.

MR. WUELLNER: And Highway 1 runs kind of like this.

CHAIRMAN MAGUIRE: Yeah.
MR. WUELLNER: It's on -- as I said, it was on
this slide. This should do it. It shows it. Go ahead, Matt. I'm sorry.

MR. SINGLETARY: Not a problem. So this is just to show you this is a second sheet that highlights this project we're talking about. This plan in general is just to show different roadway development alternatives, possible -- in various areas of the airport. But this one right here, this on the top right, that's the main terminal area again. This view is actually flipped 180 degrees from the last one we were looking at, so U.S. 1 is on the top, the terminal's on the bottom, and north is to the right.

But then, once again here, we've just got a blowup for you to kind of show you a little more clearly what this plan showed in relation to this project. It's kind of all the same exact layout pretty much here.

It does show and depict some of the
improvements that are needed on U.S. 1 itself. Proposing a new signalized intersection and then also associated -- associated with that would be some changes to the medians and turn lanes. And then also as part of the master plan, as I mentioned, it's the -- the drawings have the ALP and then also there's a report. Chapter 5 covers
airport development alternatives. And what this chapter of the report does, it identifies projects which meet aviation needs and development goals and then it screens these projects based on criteria and rates them on this criteria 1 through 5. So based on that, this project rated pretty highly. It's a viable project for that screening criteria.

A couple of the major benefits is the category of operations. It was identified as a major operational benefit, this project. And then also to -- a major benefit to business and airfield strategies for -- related to long-term goals of the airport. So -- okay. Moving on. So that -- that covers how this relates to the master plan and kind of ties it in to the past planning that's already been done.

And then moving forward, kind of the goals, the major goals of this project. Improved traffic safety is right up at the top. And this includes consolidating three existing access points into one access point. We're talking about connections to U.S. 1 when $I$ say that.

And so, this drawing is just an aerial view of these three access points I'm referring to. We've got the FBO right here. North is to the left. So
the three access points are, so the first, the main airport FBO access on the right side. And then you have a terminal access or connection to the road that leads back to the terminal building. And then over here, you've got the Northrop Grumman south property access.

So, one of the main things we're trying to do is you've got these three connections. They're in a relatively short distance, about 700 feet, which creates a little bit of a safety issue, doesn't meet current FDOT standards. We're trying to take these three and combine them into one, which would be the location of our new access road, new and improved with signalization.

And then also besides the driveway
connections, there's also a median opening. So you'd have a median opening associated with this access point and you'll also have a median opening associated with the Grumman access points. So we're going to take those two, close both of those, and have one new opening right here.

So what all that does really is improve the safety you have. When you have closely-spaced access points, it -- you have more potential for accidents, for conflict. So that'll bring it up to
more standard design and really improve the safety. The second point to make here on safety, we want to, related to what $I$ was just talking about, eliminate one of the access points, being the main airport $F B O$ entrance which we're referring to as a pinchpoint.

You can kind of see pretty well what we mean by that on this aerial. You've got a situation here where the buildings that are existing kind of jut down closer to U.S. 1 at this location. And then you've also got right at that spot this access point, which any normal kind of potential conflict in traffic you would have is exacerbated by that less space being available and people having to make decisions quicker and that sort of thing. And so, we've just drawn right here with the arrows and the lines to kind of give you an idea of all the different turning movements that happen right in this area.

Then on top of that, you've also got this fire lane and kind of dropoff point which people park in, and that even makes the situation worse. So that's another safety improvement we're looking at here.

Secondly for major goals of the project,

> improved traffic access and circulation for all airport users including Northrop Grumman, FBo, terminal users, tenants and businesses. And part of this improved roadway corridor, we'll be able to do all of this by improving the signage to get everyone where they're going properly and then also improve the visibility, which we kind of touched on a minute ago, but this picture right here kind of underscores that point with the existing condition. When you look back towards the terminal from u.s. l, it's not ideal -if you're not familiar with the airport, you probably are questioning if you're going the right way. traffic flow for all of the users. And one thing we want to point out here, so this is a photo is some signage, but if you aren't -- if you're not familiar, you're probably going to be questioning if you're going the right way. existing condition's not ideal. Right when you get back to the hangars, you're kind of in a little bit sort of what you think of as an alley. And there for then also, this project provided improved foto farther down the
looking at the Northrop Grumman south property access. And so, basically the point of -- here is they have a couple of peak-hour traffic times in the morning and then even more so in the afternoon. So compared to other spots along U.S. 1 where you've got similar, you know, tough situations turning out, you've got even more traffic at one time in this location. So it gets even a little less ideal, less safe, and the cars can back up and make that worse. So, this new -- new intersection, we would move all this traffic to our new signalized intersection, which would be a big improvement.

And then, also you have a similar-type issue when you have commercial service. When planes arrive, everyone's leaving at the same time, you have a similar, somewhat unsafe situation. I mean, you can see out here, too, just point out that there's -- you know, the cars are trying to -- are getting out here in the middle and there's traffic going both ways. So signalization --

MR. WUELLNER: Yeah. And it's a
55-mile-an-hour speed limit section right there. Currently, anyway.

MR. SINGLETARY: And finally on the goals we
want to point out, this is not included in this project as far as a big increase in parking, but this paves the way for future parking improvements on the northwest side of -- well, just northwest of where the terminal building and where there's existing parking now for commercial service and for Grumman. That's a spot that could be improved in the future, and this project lends -- lends itself to doing that in the future if the demand is there. So, moving on. So this I'd just mention there's a good amount of work that we've put in since the master plan, or separate from the master plan at least, to date regarding preliminary design and planning efforts.

One of the things we've already done is some of the site investigation that's required for design including a topographic survey and utility survey between U.S. 1 and the terminal. So that's done.

Also, we've spoken with the FDOT about their requirements for the project, because we're connecting to U.S. 1, which is a state highway, and we're also making modifications to it. There's a good amount of coordination and permitting involved with that.

So we've had that initial meeting. We have laid out for them what -- what the property consists of and gotten their input on what their process and permitting steps are. And then, after that, we've also -- related to that same topic, we've been in consultation with a traffic engineer to even further be able to define the scope of what's required with the permitting and FDOT -- with the FDOT design, traffic engineering design, the signalization design, that whole process, so that we could properly scope it. And then also, we have met with Northrop Grumman a couple of times, most recently before the holidays. There's really nothing to report there, just that we're on the same page; there's no real hurdles we see working between the two of us, the Airport Authority and Northrop Grumman.

Then also, we have talked to the FBO area tenants and tried to inquire what their parking needs are exactly so that when we do these layouts for the new project, we make sure we're meeting everyone's needs. And then -- so we have done multiple access and parking layouts and reviewed these with the Airport Authority to arrive at --
this concept plan is where we're at today. So, once again, this is a -- north is to the left. U.S. 1 terminal building. We've looked at -- so the corridor of the aligned -- realigned roadway goes through an existing parking area. So that was one of the hurdles and things we were trying to figure out, these spots that were in that area, how do we put them back in the project somewhere else. So we went through iterations on that.

This is one location where we're showing some new parking. Mainly more for not customers, but tenant employees. Then also some -- we're really targeting more this space in front of the buildings to be for customers and then the spots away from that area for employees of tenants and businesses.

Another thing to point out, we have another access point -- I didn't touch on this before -but kind of similar to what we have today. So this is where that existing main $F B O$ entrance is. There's a kind of a loop circulation exists today. So we're providing something farther spaced, so a safer distance, but also still provide that kind of loop circulation so that we don't lose that.

That's kind of -- just point out again this is
that future parking garage back there in the back. That's basically it. Did you want to say anything else about it? No? Okay.

Okay. So the schedule. Design, permitting, and bidding we're estimating to be 10 to 12 months, including the traffic signalization design and permitting. And then construction, we don't have a real firm schedule, the number of months to give you on that right now. But once design gets underway, we'd keep you updated on what the estimated duration of construction is.

And it's good to point out that it would -there's some kind of complicated phasing that probably needs to be done, since we can't close down the airport and we have to work -- work in that roadway area, which is an access for -- for lots of airport users.

And then last point here is obviously before we move into construction and executing any construction contracts, obviously that would come back to the board.

The funding, I think Ed pretty much already covered this, but it's 50/50 FDOT grant funding. You've already pointed out that it's -- it's multimodal funds, not aviation. So we're not
taking away from some other airfield project or
hangar project we might do.
Total project cost today is $\$ 2.94$ million
including all the years that are allocated. And
then we'll keep you updated during design of cost
estimation and where we think the construction
dollars are based on any changes made in the
design.
And that's -- that's all I've got. Do you
have any questions or input, comment?
CHAIRMAN MAGUIRE: Questions? Yes?
MR. OLSON: Do you -- are -- have you
completed the concept design? So when you're
saying the next step is design, is that more
construction document preparation?
MR. SINGLETARY: Well, it would include
construction document preparation in the full
permitting with FDOT, Water Management District.
So we would get any input from those agencies and
make --
MR. OLSON: Right. So the concept design is
completed. That's what you're showing us.
MR. SINGLETARY: Yeah, you could refer to it
as concept design, or I'm calling it prelimin --
it's one of the preliminary design --

MR. OLSON: Okay. I just wanted to make a comment, but I'm sure everyone's seen.

This project, the terminal access project that you're showing us, really helps image making for the airport for commercial air service. I mean, it's obvious and you're -- you're describing that. So I think it goes beyond safety. I know we have to probably say safety to FDOT, but that's a real important factor. And in making that comment, I wanted to ask, will the project include a really nice new sort of with-it looking monument entrance sign for the terminal?

I really think -- I mean, my view is that that would really really be good. The one that's there now is probably -- you know, it looks sort of 1970. So I think that would really be a good thing to include in the project. MR. SINGLETARY: Yeah. I mean, definitely in my opinion, there is signage included in the project. So, I don't know if, Ed, you have any specific comment on the signage, but -MR. WUELLNER: It can be, yeah. MR. OLSON: Thank you. MR. SINGLETARY: Sure. Yes? MS. GREEN: Does that signal take place of the
one at Grumman or are we going to have two signals back-to-back?

MR. SINGLETARY: Right. So if signalization's installed here, $I$ don't know the exact distance, but you've got the one at the north -- northern end of Grumman --

MS. GREEN: Uh-huh.
MR. SINGLETARY: -- property access.
MR. WUELLNER: So it would be additional.
MR. SINGLETARY: It would be additional, yes.
MS. GREEN: Okay.
CHAIRMAN MAGUIRE: That southern point, is that going to be a right-out-only because it doesn't line up with --

MR. SINGLETARY: That's right. This is -this would intended -- be proposed as right-in/right-out-only, not the full access and median opening and all of that.

CHAIRMAN MAGUIRE: Okay.
MS. LUDLOW: Yeah. Doesn't Northrop Grumman have two work entrances?

MR. SINGLETARY: Yes.
MS. LUDLOW: Will they be using this same --
the work people going to their place, are they going to be using the same thing?

MR. SINGLETARY: That's the idea, yeah. This new -- this new access point, it would --

MS. LUDLOW: So we're going to get caught in the traffic at 7:00 and 3:00 --

MR. WUELLNER: A percentage --
MS. LUDLOW: -- backup?
MR. WUELLNER: A percentage of the -- the -right currently, anyway, the smallest percentage of Grumman employees use that -MR. MIRGEAUX: South exit. MR. WUELLNER: -- that south exit. Most of them are up at the north where the traffic signal currently exists.

MS. LUDLOW: It sure looked -- they sure drew in a lot of cars on that plan.

MR. WUELLNER: Well, currently they're darting out into the middle of 55-mile-an-hour traffic trying to unload at that gate. This would provide a signal.

MS. LUDLOW: So where is the -- is the flight school there and is there parking for the flight school?

MR. WUELLNER: Uh-huh.
MS. LUDLOW: So everybody will use --
Northrop Grumman, the workers, the flight school,

Atlantic Aviation, everything.
What else are you going to have to take down on -- on the right -- on the airport side?

MR. MIRGEAUX: If you could back it up a couple of slides.

MS. LUDLOW: How much are you going to have to take down?

MR. MIRGEAUX: You're losing a corporate
hangar and --
MR. WUELLNER: Yeah, there's a 40 - to 50 -year-old bulk hangar that comes down.

MR. MIRGEAUX: So Building 15 and Building 14 ?
MR. WUELLNER: Just 15.
MR. MIRGEAUX: Just 15. What is 14? Is that a building?

MR. WUELLNER: 14 I think's identifying pavement out there originally.

MR. MIRGEAUX: Okay.
MR. SINGLETARY: I think it is pointing to --
they've just got it off to the side so it doesn't cover.

MR. WUELLNER: Oh, okay.
MR. SINGLETARY: Yeah, so those two hangars
that are connected.
MS. LUDLOW: Those are the --

MR. SINGLETARY: There's like a little vault building over here that's got to be moved for Grumman. And like I said, the fence, the security fence between Grumman and Airport property's got to be adjusted. But those are the main things I think that have to be moved or removed.

CHAIRMAN MAGUIRE: Any other questions?
MS. LUDLOW: No. But I really don't like the idea of sharing a road to commercial, \$3 million commercial terminal with traffic at 3:00 and 7:00 -- I mean, yeah, at 7 a.m. and 3 p.m., because we've all been there and you know what it's like going out there. It's a lot of traffic coming from Grumman.

MR. MIRGEAUX: You mentioned you spoke with Northrop before the holiday. MR. SINGLETARY: Uh-huh. MR. MIRGEAUX: So talk to me about their opinion on losing their south access eventually permanently. But at some point during the construction, they're going to lose that because you're blocking off their -- their left turn exit. MR. SINGLETARY: Yeah. I mean, as far as the phasing, we're going to have to figure out exactly how we're going to do that, but that's going to be a construction phasing.

MR. MIRGEAUX: I mean, eventually it's going to be business as usual for them. They're going to have to figure out some way to -- as Reba was mentioning, they're going to be --

MR. WUELLNER: They will be closing that entrance. That's their intent, is to close their south entrance.

They do want to preserve a gate location there because it is possible -- they talked about on occasion needing to move a fully-assembled radar dome up to their test site up off of --

MR. BURNETT: 210. IGP Golf.
MR. WUELLNER: -- off of I-Golf up there.
MR. SINGLETARY: But the intent is that most of their traffic, as far as deliveries, instead of coming in this south property access we're talking about --

MR. WUELLNER: Would just come right in.
MR. SINGLETARY: -- would come right in and go through here. That would be their main gate access. And then for staff parking back in their parking area, they would come out of an access back here. And the details of that would be figured out.

But their main -- main gate access would be moved from this location to this location. We're talking about not demolishing this, but like Ed said, it would be just for special --

MR. WUELLNER: They're very supportive of it. They've had at least two fatalities at that southern entrance location --

MR. MIRGEAUX: Right. I mean, it's not a -it's definitely a hazard -MR. WUELLNER: Yeah.

MR. MIRGEAUX: -- for sure.
MR. BURNETT: Part of -- if I may,
Mr. Chairman.
MR. WUELLNER: And we had several, too.
MR. MIRGEAUX: Yeah.
MR. BURNETT: If I may.
Part of what you get into with FDOT is they have a warrant study for a traffic light and they have criteria for it. And sadly, fatalities are one of the things that weighs into a warrant study for a traffic light.

You can't just show up to DOT and say "We'd like to put a traffic signal up." They won't -they won't allow it unless it's warranted. It doesn't matter if you're paying for it; they won't
allow it.
So one of the things that you have here right now is these three accesses don't meet the FDOT's minimum spacing guidelines. So they want to get rid of at least one of the accesses to create the spacing that should be there under their guidelines.

And then the warrant study, with these two existing access points being combined into one, it's going to weigh pretty heavily in getting a warrant study accomplished to get that light there, so...

And the other thing that's shown on this plan which is key -- and I think, Reba, this is helpful to you; it doesn't solve your problem over all -but the only thing that is helpful in there, they're showing two outs. And so, they have a dedicated right and a dedicated left going to that red light to help some of the traffic volume exiting. Still isn't perfect, but...

MS. LUDLOW: So -- okay. So when you're in line, you're going to be in line to go left or right.

MR. BURNETT: Yes.
MS. LUDLOW: Everybody's not in one line. How
many people are -- are in one of those shift changes?

MR. MIRGEAUX: That's a good question.

MR. WUELLNER: That's a good question and we don't have that data. That's part of that traffic study component of it.

I -- we can give you an idea of what total employment is, but $I$ can't tell you whether it's -I can tell you the lion's share is coming out the other gate because that's the access point for the big building that was just constructed where the majority of workers

MS. LUDLOW: Are they contributing anything, Northrop Grumman?

MR. WUELLNER: Are they what? I missed it.

MS. LUDLOW: Contributing anything.

MR. WUELLNER: At this point it's only DOT with us.

MS. LUDLOW: Aren't we building it for them?

MR. WUELLNER: Actually, we're building it for us with their inclusion in it.

The -- the long-term benefit to us is likely with expansion of Northrop Grumman, because at that point parking is going to have to get solved and they will be a contributor in that.

MR. MIRGEAUX: Where do they currently park? MR. WUELLNER: Actually, it's kind of the area that's shaded there.

MR. MIRGEAUX: Yeah, the --
MR. WUELLNER: So that's --
MR. MIRGEAUX: You know, back when we had passenger service, that's where you parked if you were a passenger.

MR. WUELLNER: Well, there -- yeah, there's a fence that divides what -- the commercial airline side and the Grumman employee parking.

MR. MIRGEAUX: Yeah.
MR. WUELLNER: That is all parking, believe it or not, that's owned or is on Airport Authority property. So even their current parking over there is a part of the land lease structure that dates back to the -- I think it's the 80's, a ground lease that was in place over there.

But it -- it is going to be the lynchpin, because it's come up one other time already with Grumman when they were attempting to bid new work into the St. Augustine facility and parking was the number one issue.

That's what sort of started the discussion relative to, is there a way to maximize the use of
the property and the economic development component of -- of Northrop Grumman's potential in this -- in this town and deal with the parking issue without tying up acres and acres of ground access parking that is frankly too valuable to not go up on.

MS. LUDLOW: Okay. I'm sorry. Are you -- it looks like you're adding a lot of parking like to the south of -- of like Atlantic Aviation. Now you have two rows there.

MR. SINGLETARY: Down here?
MS. LUDLOW: Yeah.
MR. SINGLETARY: We've tried to add as much as we could throughout here and in spots where there's a little bit of space available for some -- for some extra parking spaces.

MS. LUDLOW: Are they still going to be able to cut through on that road?

MR. WUELLNER: Yes. Yes.
MS. LUDLOW: The helicopter people?
MR. WUELLNER: Yeah. That doesn't close.
It's just not highlighted color-wise on it.
CHAIRMAN MAGUIRE: Okay. Any other questions, comments?
(None.)

CHAIRMAN MAGUIRE: Is that it?

MR. SINGLETARY: That's it.
CHAIRMAN MAGUIRE: All right.
MR. SINGLETARY: Thank you.
MR. WUELLNER: Can you bring our old slide back up for me? We'd like to be able to just get them generally going on the engineering component of this work.

CHAIRMAN MAGUIRE: Uh-huh.
MR. WUELLNER: To that extent, you have a recommendation of a not to exceed on this of -it's already been approved by DOT in terms of its content, but it's $\$ 334,815$, and that's -- includes all the subconsultant studies and all of the -it's interesting.

This is about not quite $50 / 50$ with subspecialty consultants as it relates to this, because you can imagine what's going on underground and above ground. All the utilities run through there. Electric, water, sewer, phone, and data all run that -- that roadway, if you will, through the property, as well as some relocations that will have to occur.

If you're -- I think that one -- I'm not going to ask him to bring it back up, but there's an electric vault location, a block -- a small block

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    building that kind of sits at the corner of the
    parking lot there in the access road that belongs
    to Grumman.
    And this thing has just been in the way, I
can't even tell you how long, it's just in the way.
And that would go away in this project. They don't
really use the building, so it allow -- it allows
the utility part, the overhead electrical component
of that, to be relocated off to the side now and
free that space for access now, as an example.
    Plus they're very specialized studies on
    the -- I like to call it the traffic study, but not
    only the flow piece, but the design of the
    intersections and the signalization and all that is
    highly specialized these days because of all the
    requirements that DOT has.
    CHAIRMAN MAGUIRE: Okay.
    MR. WUELLNER: I'm sorry.
    MS. LUDLOW: Now where the commercial -- the
    shade hangar is --
        MR. WUELLNER: Yes.
    MS. LUDLOW: -- you know, right there at the
    corner. So are you going to take all the away up
    to the flight school or what?
        MR. WUELLNER: The shade hangar remains.
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MS. LUDLOW: The shade hangar remains.
MR. WUELLNER: It doesn't get touched at all.
MS. LUDLOW: The front of it gets -- still has their offices.

MR. WUELLNER: Correct. That all stays.
MS. LUDLOW: So that -- is that the last part
that remains?
MR. WUELLNER: Yeah. The only -- only
component to come down is the old bulk hangar, the oldest hangar frankly on the property, probably.

MS. LUDLOW: Uh-huh.
CHAIRMAN MAGUIRE: Okay. So now, what do you need, a motion from us to --

MR. WUELLNER: Yeah, we'd like to approve --
CHAIRMAN MAGUIRE: -- not to exceed, then we'll have discussions?

MR. WUELLNER: Correct.
CHAIRMAN MAGUIRE: Somebody like to make a motion?

MR. OLSON: Well, I have a question. Someone else probably needs to make the motion, but there's some history here that $I$ haven't been able to be here for, so if someone else wants to make a motion.

MS. GREEN: I'll make a motion, the
not-to-exceed number that Ed brought up. CHAIRMAN MAGUIRE: Okay. I have a motion. MS. LUDLOW: Well, I'm still on discussion. MS. GREEN: Well, you -- there's a motion -CHAIRMAN MAGUIRE: Have to get a second. MS. GREEN: -- and a second. MR. WUELLNER: Then discussion. CHAIRMAN MAGUIRE: The motion was made. So we need a second so we can go into the discussion. Okay. Somebody want to second the motion? MS. LUDLOW: Well, it's only my second meeting.

MR. MIRGEAUX: I'll second the motion. CHAIRMAN MAGUIRE: Okay. We have a second. MS. LUDLOW: I'm working on it. CHAIRMAN MAGUIRE: Now -- go ahead, Doug. MR. BURNETT: Mr. Chairman, one legal clarification.

On the issue of the motion, is the motion to take both recommendations -- recommended actions by staff, to the design award to Passero Associates not to exceed the $\$ 334,815$, plus to provide notice to Atlantic about the bulk hangar's removal in approximately 12 months out?

MS. LUDLOW: Well, we didn't understand the
motion.
MS. GREEN: I think we have to. I would amend my motion to include both.

CHAIRMAN MAGUIRE: So the motion includes both of those aspects.

MR. BURNETT: I just wanted to make sure.
CHAIRMAN MAGUIRE: Okay. There's a motion.
Justin seconded. Now we can discuss, Reba.
MS. LUDLOW: Okay. So what you're saying is
that we are giving this job to Passero, right?
MR. WUELLNER: The engineering component.
CHAIRMAN MAGUIRE: Yes.
MS. LUDLOW: The engineering.
CHAIRMAN MAGUIRE: Yes.

MS. LUDLOW: So, you know, I'm not sure, but don't people get second bids and things like that? MR. WUELLNER: They do on the construction. Construction is open bid, meaning any contractor can bid the physical work of doing it.

MS. LUDLOW: Nobody else gets to work on the engineering.

MR. WUELLNER: Okay. The -- on the engineering side, the Authority selects a general consultant whose contract is good for a period of five years. So engineering work can just be
awarded to the engineering firm during that five-year period.

At that five-year period, we bring it up and you will reselect. You can reselect who you have. You can solicit proposals from anywhere, other -MS. LUDLOW: How far -MR. WUELLNER: -- engineering firms. MS. LUDLOW: How far are they into the five-year period?

MR. WUELLNER: I would tell you approximately halfway, without looking it up here.

MS. LUDLOW: That's all.
MR. WUELLNER: Approximately.
MS. LUDLOW: I just -- for clarification.
That's all, Bruce, I'm sorry.
MR. BURNETT: And they -- and Passero was competitively selected under the statute. So we followed that process.

MS. LUDLOW: So it was --
MR. WUELLNER: There's a statute process of how you select engineering firms.

MS. LUDLOW: Okay.
CHAIRMAN MAGUIRE: Okay.
MR. OLSON: So just -- that actually was sort of a question $I$ had. So it's not -- the motion is
not to select Passero, it's to authorize the next --

MR. WUELLNER: The piece of work, the work -MR. OLSON: -- piece of work.

MR. WUELLNER: -- part of it.
MR. MIRGEAUX: The not-to-exceed piece of work.

MR. OLSON: Right. Okay.

MR. WUELLNER: Yeah.

CHAIRMAN MAGUIRE: Okay. Is that it?
MR. WUELLNER: Yeah. Just -- just for -- I'm not trying to muddy it here, but you have the ability to award multiple contracts to multiple firms, in the sense that you could go through this selection process and create relationships wherever you want.

Typically, it's -- an airport this size, it's
just very efficient to use the same firm for the -for a finite period of time. It simplifies that process, because the selection process itself can take three to six months before you -- from solicitation to actual award of a contract.

MS. LUDLOW: Okay. So after they do the engineering, then how do you decide on the people who will do the construction? Does that go out for
bid?
MR. WUELLNER: It does.
The engineer, as a part of this award, will create the plans and specifications for the work. That will be public -- publicly bid, and any contractor in the U.S. technically could bid that work. Those bids will all be opened at the same time and then ultimately this board awards the contract to the lowest responsible bidder.

MS. LUDLOW: Thank you for your patience.
CHAIRMAN MAGUIRE: Okay. Any other questions?
Public comment? Anybody want to speak on this?
MR. MIRGEAUX: To clarify, this -- we spent most of the time talking about the terminal access road just south of Northrop -- Northrop Grumman. But this also includes improvements to the north end of the runway as well -- or the north end of the airfield as well.

MR. WUELLNER: It does not.
MR. MIRGEAUX: Oh, it doesn't?
MR. WUELLNER: That's a stand-alone FAA project.

MR. MIRGEAUX: Okay.
MR. WUELLNER: That in theory will kick off in about two years from a design -- assuming the
justification is accepted by FAA.
MR. MIRGEAUX: Okay.
CHAIRMAN MAGUIRE: Okay.
MS. GREEN: Because this is DOT.
MR. WUELLNER: Yeah, this is --
CHAIRMAN MAGUIRE: All right. Anything else
from the board?
(None.)
CHAIRMAN MAGUIRE: Go back to public comment. Anybody?
(None.)
CHAIRMAN MAGUIRE: Okay. No public comment, then let's make a motion -- I mean, make a decision. All in favor?

MS. GREEN: Aye.
MR. MIRGEAUX: Aye.
MS. LUDLOW: Aye.
MR. OLSON: Aye.
CHAIRMAN MAGUIRE: Aye. Opposed?
MS. LUDLOW: Favor.
CHAIRMAN MAGUIRE: Pardon?
MS. LUDLOW: I'm in favor. I'm just slow.
CHAIRMAN MAGUIRE: Okay. You're late. Okay.
Five to zero in favor.
Okay. Ed, next?

## EDA OPPORTUNITIES

MR. WUELLNER: Actually it's more of an introduction.

One of your board members, your newest board members, Bob Olson, brought to our attention an opportunity for grant funds potentially or an agency of the federal government -- the Economic Development Agency, is it, or --

MR. OLSON: Yeah.
MR. WUELLNER: I never get the --because it's different than the FAA's one.

MR. OLSON: Administration, I'm sorry.
MR. WUELLNER: Administration?
MR. OLSON: Administration, yes. I should know that.

MR. WUELLNER: Hence my confusion.
But in any case, I'm going to let he and Carol
present the item. But essentially there are
opportunities with this -- this agency for grant
partnering for economic development related items all the way through capital potentially, depending on how -- how the projects are presented to us.

MR. OLSON: Right. Okay. Thank you. Well --
MR. WUELLNER: So I'll let these guys go.
MR. OLSON: -- I've been working with staff
the last couple of weeks on this opportunity. It's -- it's directed toward the economic development mission of the Airport Authority, and it's a -- it would be a very pointed, in-depth look at the feasibility how to, who, all of that, everything about growing an aerospace industry cluster that's airport related that would be -would grow here because of the attraction of the airport assets, the location, and the overall growth of the industry in Florida. It would -- there's a slide that we have that shows how the strong presence of the aerospace industry in Florida is one of the top states. The defense part of the aerospace industry is even more rapidly growing than the broad inclusion of all the activities.

So, a feasibility analysis would do the things that are -- work through the things that are bulleted on the slide and would give us extreme detail as to the possibility, the pace, who to look to in the industry to work on this initiative. The sort of fundamental thing is that if -- if this could happen over time, it would help to diversify the county's economic base from its large dependence on tourism to a higher wage, less
cyclical industry.
It's a -- it's an opportunity that we have for federal support through the Economic Development Administration that we may not have after this year.

EDA funds economic development work in the stressed communities. St. Johns County is typically not distressed. We're never on their eligibility list for any of their programs, with the exception of the -- what's happened in the past year makes us eligible. It's a competitive grant. We've been -- we've priced it in the range of $\$ 250,000$ to $\$ 300,000$ based on what other such industry regional cluster studies have happened.

This would be more focused. It would involve bringing on a -- a contractor who is extremely knowledgeable and works within the aerospace industry, and that specialist would work through the project with a steering group that would include our economic development partners locally and include, we would hope and expect, Northrop Grumman participation in that steering group because they figure very importantly.

Northrop Grumman has -- is a -- has a huge dependence on supplier chain support for what they
do here, but they say that most of their suppliers are out of state up in the northeast part of the country.

Within that extensive supplier chain, part of this growth here could be the relocation -- I take that back. We don't use that word with this agency. It could be expansion of certain suppliers to collocate here based on the obvious benefit of being in close proximity to the primary activity. So, we are not -- the proposed -- or today is a brief. It's -- the next step, if there is interest in moving forward with this would be a full-blown application that would be brought back to this board next month for authorization to submit.

I'm sure I left things out. Again, I've been working with staff, Carol and Ed, and we've had -we've had two phone conferences with the Economic Development Administration.

CHAIRMAN MAGUIRE: You've obviously talked with Ed about this. Do you see any negative or downside to this?

MR. WUELLNER: None at all.

MS. GREEN: Does it require another person, a salaried person? Because Mr. Olson said bringing
somebody on full time to work with the steering committee.

MR. WUELLNER: It's a selection -- it's a consultant contract.

And to your earlier question, this is not -this is specialized economic development work. This is not something we would award to an engineering company. This is highly specialized work. So a separate selection process or solicitation and award process would go on for this kind of a consultant --

MS. GREEN: Okay.
MR. WUELLNER: -- should we be successful with a grant.

MS. GREEN: Well, that's what I meant. So we're trying to get 250 or 300 , and then how much would we be spending to deal with the --

MR. WUELLNER: We have --
MS. GREEN: -- new engineering or new --
MR. WUELLNER: We have no internal costs other than whatever match might be required ultimately in the application. Which frankly, I think we -- we have some potential other outside sources to help there, too.

CHAIRMAN MAGUIRE: Yeah, I would think so.

MR. WUELLNER: We just, we aren't that far along with developing that --

MS. GREEN: Well, I'm sure when we've got more information, the board could still make a feasibility study on if it's cost-effective or not.

CHAIRMAN MAGUIRE: Yeah, I -- that's enough information to think that we need to move forward on it and see if it's going to be worthwhile. It sounds good --

MR. WUELLNER: Okay.
CHAIRMAN MAGUIRE: -- off the top. It does. Especially with the land that we have available.

MR. WUELLNER: Yeah.
CHAIRMAN MAGUIRE: All right. Now, do we need consensus or --

MR. WUELLNER: I think consensus is fine. There's no real action item --

CHAIRMAN MAGUIRE: Yeah, there's no --
MR. WUELLNER: -- per se, at this moment.
CHAIRMAN MAGUIRE: Does anybody not approve that?
(None.)
CHAIRMAN MAGUIRE: Okay. Ed, you have consensus to move forward. And you will provide something more detailed --

MR. OLSON: Yeah.
CHAIRMAN MAGUIRE: -- next month.
MR. WUELLNER: Yeah. He's too -- he would
never tell you, but he is the -- a regional
director for this entity, so he's intimately
familiar with at least the general process.
He's extremely knowledgeable. It's a real
pleasure to hear him work with these guys, because he -- he speaks the language

CHAIRMAN MAGUIRE: He speaks the language. MR. WUELLNER: -- a lot more fluent than I do. CHAIRMAN MAGUIRE: Yeah, great. Good job. I like that.

MR. OLSON: Thank you.
PUBLIC COMMENT - GENERAL
CHAIRMAN MAGUIRE: All right. Three minutes
per speaker. Is this for the regular public
comment? Then $I$ only had two things from. Is Len still here?

MR. TUCKER: Yeah.
CHAIRMAN MAGUIRE: You're number one.
MR. TUCKER: Yeah, Len Tucker.
I had written a letter to the board on Friday, Thursday or Friday I believe, concerning the live streaming, and $I$ don't know whether there was any
feedback that we needed to take, but there was some items that we wanted to try to proceed with.

One was, to improve the quality of the process, we would like to be able to tap into your audio feed and also be able to tap into the video feed of these documents so they can be put up in better resolution so we can see the documents and see them online, rather than just having a camera that shoots a picture of it, which is completely illegible.

So there's several items like that that we had addressed, and I didn't know if you wanted to try to make it something that we could just meet with staff on, which $I$ would think would be preferable, or whether you wanted to take that up for any concerns you might have.

CHAIRMAN MAGUIRE: Okay. Any questions, comments from anybody on this issue? This was brought up last time --

MS. GREEN: It was.
CHAIRMAN MAGUIRE: -- okay? And I think the biggest question that $I$ had was the legality of making sure that we were not going to be liable for something that might be thrown out on your -- your system. Is -- do you have any comments, Doug?

MR. BURNETT: You know, the quick -- the quick answer on this --

MR. WUELLNER: I think your mic's dying there.
MR. BURNETT: Yeah, I'll just speak loud.

The quick answer on this -- I'll go to a microphone. The quick answer on this is the public is allowed to audiotape or videotape these meetings --

CHAIRMAN MAGUIRE: Yes.

MR. BURNETT: -- so long as -- under the statute it talks about so long as it's not disruptive.

The only issue that we have here is they want to live broadcast it and they want to have some coordination of the Airport Authority's facilities.

So the question about that is, and I don't think you solved that here, I think that takes some technical knowledge of whatever the folks that Mr. Tucker's brought with him tonight figures out how that would function here.

And then the question is, is that practical for the Airport Authority to say, yeah, okay, move forward with it, or is it one of those things where whatever system they have, they are to broadcast their -- on their own or they could video it and
then upload it and whoever wants to see it later, can see it and it might not be in real time.

Those things are all for your consideration. But as far as I don't know that which microphone cord is going to plug in between here and there is something you want to deal with.

I think the overall big picture is exactly where I think you were headed and I think the rest of the board would be headed. The big picture can be worked out with staff on the issue of -- or the minutia can be worked out with staff on how these would function together.

One question that -- one question $I$ saw in there was the WiFi connection and the other one was the actual microphone, how that works.

MR. WUELLNER: And the video.
MR. BURNETT: As far as the overall policy decision on whether or not you want to facilitate that, that's obviously for the board.

CHAIRMAN MAGUIRE: All right. And the video system, too. Because he brought up earlier that camera over there doesn't pick up the video very well, so they would like to be able to tie into the video and to the audio, and -- and that doesn't bother me. Being open and exposed doesn't bother
me.
My only concern was for the board, that we don't get a liability aspect facing us down the road, number one. And once you get into the system, if John Doe Corporation comes in and says I want to do the same thing, now are we into a situation where multiple people want to tie in and create problems? So -- and that's --

MR. TUCKER: Well, I believe that's why it would be up to your approval in order to --

CHAIRMAN MAGUIRE: Right.
MR. TUCKER: -- provide that access. Of course our whole goal here is not to be obtrusive at all. So we would not have anything that would actually interfere with any of your operation, you know. So that's just a matter of you wanting to control who you approve or who you don't approve to do that.

You know, we're perfectly willing to leave it as is. It's just $I$ think in order to give a better quality product to the public and make it to where they can see what's going on and understand it better, I think those would be the improvements we're requesting.

CHAIRMAN MAGUIRE: Anybody not agree with this
or have any concerns from the board?
MR. MIRGEAUX: I mean, $I$ think we should err on the side of transparency for sure.

CHAIRMAN MAGUIRE: Well, yes.
MR. MIRGEAUX: But then $I$ think the point that you brought up, I didn't hear if it was officially addressed yet or not, which $I$ think is valid is, you know, the official record of the meeting is -are the meeting minutes and -- and, you know, what we do --

MR. WUELLNER: Correct.
MR. MIRGEAUX: -- and what the support staff do.

So, to the extent that Len and his team can tie in and we can give them a quality product or give them access to a quality product, maybe they can disclaim it, you know, this isn't an official record. But everybody knows that --

MR. TUCKER: Yes. We'll be happy to work with whatever disclaimer --

MR. MIRGEAUX: Sure.
MR. TUCKER: -- Doug wants to come up with
that we have to advertise on that particular site.
MS. GREEN: Right.
MR. MIRGEAUX: Just so your --

MS. GREEN: Things aren't altered and -- or changed and --

MR. MIRGEAUX: Right. Your stakeholders know that, you know, it really is to create greater transparency, which is what we want to do, but also to know that the official record is what the work of the staff do.

MR. TUCKER: Sure.

CHAIRMAN MAGUIRE: Okay.

MR. BURNETT: Mr. Chair, if I might comment?

CHAIRMAN MAGUIRE: Yes.

MR. BURNETT: The only -- the only added thing was I think very easily we can come up with some disclosure language for their web site if they intend to rebroadcast this or save it to their web site to where viewers could click on it later and watch it. We can easily provide the disclosure language.

And then the only other thought $I$ had coming into tonight was it appears that everything's going to be portable and they're not asking to permanently affix anything in this room.

If they're asking to permanently affix something in this room, we need to make sure that the airport staff can absolutely know that it's off
when a meeting's not going on in this room. Because it's only able to be used during the official meeting, not when this room is being used for other purposes by third parties that aren't part of the board.

CHAIRMAN MAGUIRE: Good point.
MR. TUCKER: Yeah, it would be completely out of here at the end of every meeting.

CHAIRMAN MAGUIRE: All right. So you want a consensus that they can proceed to try to set something up --

MR. WUELLNER: For sure.
CHAIRMAN MAGUIRE: -- into the system, and coordinate with the staff and Ed to see what can be done.

MR. TUCKER: All right. Thank you.
CHAIRMAN MAGUIRE: Okay. All right. Next one is Tony Sherbert.

MR. SHERBERT: Hi. Good afternoon. Tony
Sherbert with Atlantic Aviation.
I just wanted to take a few minutes this
afternoon to raise a safety concern that's come to my attention related to our operations on the FBO ramp.

We have -- for those of you not familiar with
the layout over there, we have a pretty awkward layout as far as the ramp is concerned. It's asymmetrical. There's a number of pinchpoints. Because of our need to accommodate and desire to accommodate the flight school, the only place that we had room for tie-downs was right in the middle of the ramp, which really reduces our ability and options for parking. A large portion of our ramp is in the safety zone for Runway $2 / 20$, which again limits that portion of the ramp for parking.

So we have a number of, again, just inherent limitations and challenges, operationally speaking, with this ramp. And that creates during a certain time of the year -- i.e. right now, during peak operations -- some real safety concerns and real safety hazards when a ramp gets to a heavy concentration of activity.

Notoriously, this ramp in St. Augustine, we've had challenges over the years with flight school operators, for example, getting themselves into trouble. It's an awkward ramp. It's challenging. And when that ramp gets congested, obviously those issues are exacerbated; it becomes very challenging to work on that.

So, in the past, we've always had a path to supplement that space. In the times that we need it, we've been able to reach out to operations, we've been able to reach out to staff, and we've been able to get supplemental space in other areas on the airport, and for whatever reason, that seems to have been terminated for us. It doesn't seem to be an option. We've been denied. So that's really created some challenges for us operationally. And most importantly, it's created a major safety concern on the ramp for the airport community and the users of that ramp.

And it seems to me that it should be in everybody's best interest to find mutually -mutually beneficial to accommodate anybody who wants to land here, all right? For the restaurant, for the stakeholders, for everybody. But that's -that's really become a challenge of late. So, my attempts to engage have been unsuccessful, so I thought it was appropriate to bring it up in this venue. And I'm happy to answer any questions, but otherwise, you know, I welcome a path forward to talk about it with staff. CHAIRMAN MAGUIRE: Okay. Comments, questions? (None.)

CHAIRMAN MAGUIRE: Talk to staff. MR. SHERBERT: I -- I've tried.

CHAIRMAN MAGUIRE: Okay. All right. Any other public comment that didn't submit anything? (None.)

MEMBER COMMENTS AND REPORTS
CHAIRMAN MAGUIRE: All right. Ms. Reba Ludlow, you're next.

MS. LUDLOW: Oh goody.
Okay. I get to report on TPO. I'm on the TPO committee and we have not had a meeting. It will be Thursday and it will be Zoom.

But I had a wonderful two-hour Zoom meeting with Jeff Sheffield, the head of the TPO, and with Carol because she's on the advisory board. And, you know, I -- I was able to get the workings, learn the workings that the advisory board meets first and then they decide what goes to the TPO board.

And it was -- it was quite interesting.
Aviation is such a small part in TPO, but boy, talk about our sidewalks and our roads, we -- we need to know about that because we are the airport. So anyway, the next meeting, it will be Thursday by Zoom and I'm looking so forward to that.

And then our Aerospace Academy, I look forward to that. It's -- I already forgot when it was.

MR. WUELLNER: End of the month some time.
MS. LUDLOW: It is -- I forgot.
MS. SAVIAK: The 24 th .
MS. LUDLOW: I've got too many notes.
MS. SAVIAK: The 24 th.
MR. WUELLNER: The 24th?
MS. LUDLOW: Okay. February 24 th at 6 p.m.
CHAIRMAN MAGUIRE: Okay. Good. Mr. Olson?
MR. OLSON: Nothing, thank you.
CHAIRMAN MAGUIRE: Ms. Green?
MS. GREEN: I have nothing, either. Thank you.

CHAIRMAN MAGUIRE: Okay. It's up to you.
MR. MIRGEAUX: Nothing further.
CHAIRMAN MAGUIRE: The -- the only thing I
have is to the two new people, thank you very much. You don't know a whole lot and you're learning about what -- how things operate.

Your suggestion on this EDA is fantastic. We encourage all the board members to be proactive, bring things in, ask a lot of questions. It doesn't do any good to sit back and sort of nod your head. So get involved.

I will sit here for hours if you want to drag on conversations because I'll be sitting here listening. So the only comment $I$ have there is being succinct in your comments. Be on point and straightforward. Don't beat around the bush. Say what you need to say. But let's get involved to benefit the airport, all right?

MS. LUDLOW: Thank you, Bruce.
CHAIRMAN MAGUIRE: All right. Any other comments?
(None.)
CHAIRMAN MAGUIRE: Done.
MS. GREEN: Next meeting?
CHAIRMAN MAGUIRE: Oh, next meeting. Thank you, very much.

MR. WUELLNER: March 15th.
CHAIRMAN MAGUIRE: You didn't remind me.
MR. WUELLNER: March 15th.
CHAIRMAN MAGUIRE: March 15 th at 4 p.m. Thank you, Suzanne.
(Meeting adjourned at 5:46 p.m.)

## REPORTER'S CERTIFICATE

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STATE OF FLORIDA )
COUNTY OF ST. JOHNS )
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    I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
    was authorized to and did stenographically report the
foregoing proceedings and that the transcript is a true
record of my stenographic notes.
Dated this $26 t h$ day of February, 2021.


|  | $20 / 4$ | 0 | 4 | $44$ |
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| CHAIRMAN MAGUIRE: [145] COMMISSIONER <br> DEAN: [8] 21/8 24/11 <br> 24/19 24/21 24/23 25/1 <br> 25/3 25/11 <br> MR. BEYERS: [1] |  | 0570 [1] 1/2 | 4 p.m [1] 102/19 |  |
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|  | 83/4 83/15 87/24 88/12 | 1 | 40 percent [1] 31/11 | 54/21 55/9 56/3 59 |
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|  | MS. LUDLOW: [64] | 10 percent [2] 34/13 | 4730 [1] $1 / 4$ | $\begin{aligned} & 2 / 25 \text { 85/6 87/21 } 92 \\ & 2 / 1699 / 23100 / 22 \end{aligned}$ |
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| MR. BURNETT: [15] | 4/15 4/21 5/2 5/6 24/22 24/24 25/2 25/5 25/13 | 102 [1] | 5 | $5 / 18$ ; ; : - rol |
| 32/14 33/12 69/13 | 24/i | 103 [1] 2/14 | 5 | $96 / 25$ |
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| $96 / 12$ | 71/25 72/13 72/16 | 12 [7] 31/2 31/4 | 75/15 | 4/3 27/19 |
| MR. MIRGEAUX: [57] | 72/19 74/6 74/1174/1 | 31/8 51/14 62/5 78/24 | 50 percent [2] 39/12 | acceptable [1] 33/3 |
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| 46/11 46/14 46/22 47/8 | 100/9 101/4 | $15 \text { [8] 31/3 31/8 50/7 }$ | 6 | 0/18 54/20 5 |
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| 68/18 69/2 70/8 70/11 | MS. SAVIAK: [4] <br> 15/10 19/5 101/5 101/7 | 15th [4] 6/13 102/16 |  | $55 / 655 / 1355 / 1855 / 1$ $55 / 2456 / 456 / 1157 / 1$ |
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| 73/6 73/12 78/13 81/6 | \$ | 160,000 | $7 \text { a.m [1] }$ | 4/3 65/8 65/17 66/ |
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| 80/24 81/4 81/8 83/18 | \$2.1 [1] 16/15 | $\begin{aligned} & 2000 \text { [1] } 40 / 22 \\ & 2021 \text { [4] } 1 / 616 / 10 \end{aligned}$ | 825-0570 [1] 1/23 <br> 84 [1] 2/10 | $71 / 11$ |
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