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        ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY 1
            Regular Meeting
        held in The Conference Center, Meeting Room A
            4730 Casa Cola Way
            St. Augustine, Florida
            on Monday, December 11, }201
            from 4:00 p.m. to 5:33 p.m.
BOARD MEMBERS PRESENT:
    SUZANNE GREEN, Chairman
    RANDY BRUNSON
    BRUCE MAGUIRE
    STEVE KIRA
    VICTOR RAYMOS
ALSO PRESENT:
    DOUGLAS N. BURNETT, Esquire, St. Johns Law Group,
    104 Sea Grove Main St., St. Augustine, FL, 32080,
    Attorney for Airport Authority.
    EDWARD WUELLNER, A.A.E., Executive Director.
        JANET M. BEASON, RPR, RMR, CRR
        St. Auqustine Court Reporters
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            St. Augustine, FL }3208
                (904) 825-0570
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PROCEEDINGS
CHAIRMAN GREEN: I'm going to call to order the meeting, please. Please stand for the pledge.
(Pledge of Allegiance.)
MEETING MINUTES \& FINANCIAL REPORT
CHAIRMAN GREEN: Meeting minutes \& financial report acceptance.

MS. HOLLINGSWORTH: Suzanne, do you want a paper copy?

CHAIRMAN GREEN: No. Okay. The first issue
of business would be the meeting minutes and the financial report. Everybody have a chance -- they were disseminated last week, actually before that -- to read through the minutes and the financial report? Any comments?

MR. KIRA: No.
MR. MAGUIRE: No comments.
MR. BRUNSON: I had a few things, but I left them at home. I have none.

CHAIRMAN GREEN: Okay. Mr. Kira?
MR. KIRA: Move to accept.
CHAIRMAN GREEN: Okay. As presented? Is that
fine? That's the minutes and the agenda -- I'm
sorry, the meeting minutes from last and our financial report, those two. Okay. Then they are

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accepted as presented.
AGENDA APPROVAL
CHAIRMAN GREEN: Next is our agenda for today's meeting. Is that acceptable to everybody?

MR. KIRA: Sure.
MR. BRUNSON: Yes.
CHAIRMAN GREEN: Okay. Then we'll go forward and accept that agenda.

MR. KIRA: And moving along.
CHAIRMAN GREEN: All right. Mr. Wuellner. EXECUTIVE DIRECTOR'S REPORT
MR. WUELLNER: All right.
Highlights for the month. ATC we had 11,718 operations during the month of November during hour -- during hours that -- in which the tower was operating. That brings us to about 122,502 takeoffs and landings thus far.

Based on an average December, we should be very close to 134,000 takeoffs and landings by the end of the calendar year. And I apparently have not have turned on the mic. Thank you, Cindy. I'll repeat that. 122,502 for the year and at the current pace, we should be at about 134,000 takeoffs and landings by the end of the year.

Self-service pumped about 20-, 21,500 gallons
this past November with Atlantic reporting 8,200 -a little over 8,200 and a little more than 110,000 in Jet A. Enplanements, solely ViaAir at two days a week at 248 for the month of November.

As far as items of interest, I have two to call your attention to. One is successful completion of our FAA annual Part 139 inspection. And l'd like to give personal thanks to Kevin and James for making sure that went without hitch, and we had -- had a good year according to our FAA inspector, and that was accomplished last week.

Also want to make you aware of some preliminary discussions with the Federal Aviation Administration relative to funding -- a little earlier than we were expecting, but perhaps funding the apron rehabilitation project in the FBO area.

There's -- there's a chance that could fund this coming -- well, it would be late summer, August/September would be the funding date for -for fall next year. It's an approximately $\$ 4$ million project of which the airport would be allocating $\$ 2$ million of its entitlement funds under FAA grants, and the FAA facilitating the balance of the 90 percent share with Florida DOT and the Airport Authority making up 10 percent of AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
entitlement and an additional million out of probably a discretionary or block grant with the state. So, in any case it's coming at us, it's just a question of whether it's this fall or next. That's -- that's all I have for you.
MR. MAGUIRE: Does that change any of the --
the issues we're looking at? Sometimes when you get money early, it's nice and sometimes it's not so nice. Are there any negative impacts to this? MR. WUELLNER: Not currently. The -- because these are -- the fiscal impacts
of this would not occur till the following budget year, we still would have the ability to -- to deal with it in terms of our budget for next year.
There's no real expenditure of money that's unexpected this year, so I don't see anything --

MR. MAGUIRE: Okay.
MR. WUELLNER: -- anything that's negative at
this point, assuming we can fund our 5 percent match at the next budget cycle. So it should not be an issue.

ChAIRMAN GREEN: Good question, Mr. Maguire. Okay?

MR. MAGUIRE: Uh-huh.
CHAIRMAN GREEN: Then we have Mr. Dean. I
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hope you're feeling better, sir. BUSINESS PARTNERS UPDATE COMMISSIONER DEAN: Good afternoon. I want to first welcome Victor Raymos to the board. You've got a real good appointee there. The Governor did good.

I'm going to cover hurricanes, growth, and
beach renourishment all in about 30 seconds and then if there are questions.

I want to report to you that following Hurricane Matthew, our staff has been working with a consultant and we finally have started receiving obligations from FEMA to pay us for damages and expenses, and we hope to recover by probably midyear or late year 2018 the full $\$ 40$ million that we anticipate getting reimbursed. I think we're at $\$ 6$ million now of commitments and obligations to the county.

So that's -- it's a marathon, it's not a
sprint when you're dealing with the federal government, but I probably don't need to tell you guys that. You probably have been there done that. And I want to touch on the pace of growth just to keep you up to -- up to speed or abreast.

Interestingly enough, a year after Matthew and
a month after Irma, we had in October -- Victor, we had 432 building permits pulled, which is pretty astounding. That may not be a record pre, you know, 2008, but I think since 2008 we've been averaging around 300 a month. And so 432. And again, ironic that that falls on the heels of both Irma and Matthew.

We are moving forward in a -- jointly, we're sort of the facilitator of the one-time sand placement of sand on a stretch from just north of Vilano Beach, about nine miles north -- that's a couple of miles north of the Exxon station, previous Gate station all of you are familiar with -- to place approximately a long berm of sand approximately 10 feet high and approximately 27 feet wide to basically restore the damage, the erosion that was done by Hurricane Matthew. The legislature has appropriated $\$ 10$ million to us for this, assuming we get local match.

We're in the process of moving forward with the creation of a municipal services taxing unit, but we are sending out surveys to the individual property owners. And we want to gauge the appetite of the property owners whether they want to tax themselves before we implement the MSTU. AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
one-time sand placement.
So that's -- I just wanted to highlight, because you may get questions from some of your neighbors or, you know, work -- coworkers of what's going on. So I wanted to just fill you in on those three things and answer any questions if you have any.

MR. MAGUIRE: What's the -- the length of the program in terms of geography? You said nine miles north --

COMMISSIONER DEAN: Roughly nine and a half miles -- if you start just north of Vilano Beach proper --

MR. MAGUIRE: Which is?
COMMISSIONER DEAN: -- it is probably around 12th.

MR. MAGUIRE: What is Vilano Beach proper?
COMMISSIONER DEAN: Vilano Beach I consider when you go across the bridge and look at Publix, that's where Vilano Beach proper --

MR. MAGUIRE: Okay. So roughly -- roughly the jetties, you mean?

COMMISSIONER DEAN: So it starts just a little bit north of the intersection of where you hit the T intersection and turn right to Publix and north

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to Vilano.
So it's just a little bit north of there,
north -- up to several miles north of the Exxon station. That's the area that was most -- that's been determined by DEP to be critically eroded, and it is therefore in -- able to accept these state funds subject to a 50/50 match through the MSTU.

MR. MAGUIRE: Okay.
MR. BRUNSON: Henry, are you --
COMMISSIONER DEAN: Yes.
MR. BRUNSON: Access to the beach.
COMMISSIONER DEAN: Yes.
MR. BRUNSON: Could you update us on that, what's going on there?

COMMISSIONER DEAN: Well, we've had some problems with the storms certainly since Irma in September that we're working -- our rec and parks department, Wil Smith and Billy Zeits are working hard to get beach access, full access back.

There's still a -- an access point at Vilano there that has been closed, and we're working to try to get that reestablished and reopened. I anticipate that happening in the -- in the briefly near future.

MR. BRUNSON: That's good.

COMMISSIONER DEAN: Okay?
I have a wife that's in Jacksonville at her dental appointment and I have four dogs at home. So if I can be excused if y'all don't have any other questions. I would stay, but I need to -Doug understands this.

MR. BRUNSON: Well, I can't go down the 206
exit, but I can get out of there.
COMMISSIONER DEAN: Yeah. Well, I understand.
All right?
CHAIRMAN GREEN: Thank you, Mr. Dean.
MR. MAGUIRE: Thanks.
COMMISSIONER DEAN: Y'all have a very
Merry Christmas.
CHAIRMAN GREEN: Same to you
MR. BURNETT: Merry Christmas.
CHAIRMAN GREEN: You, too. Thank you.
Atlantic?
MR. BEYERS: We're good, thank you.
CHAIRMAN GREEN: All right. Then SAAPA,
Mr. Hernandez?
MR. HERNANDEZ: Until the T-hangar part comes up, we don't have any.

CHAIRMAN GREEN: Okay. So we'll save the public com -- or for T-hangar? Got you.

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Inside those meetings we're going to talk
about where we are in the study to date, hearing your direct input to both Mr. Wuellner and I. We're going to give you the list of facility deficiencies of things that we see technically that -- that may need to be addressed inside the master plan.

And then we're going to look at some very empty sheets of, believe it or not, development alternatives to get your ideas on things that you might have some visions of things that you want to see inside the master planning process at the alternatives stage that we're looking at.

Last week we had some small group meetings right here in the conference room. The first one was focused on economic development of available land both in the eastern section of the airport and west of U.S. 1. We looked at some early discussion on ground access improvements along the U.S. 1 corridor, the east side of the airport, and then the route 313 corridor extending all the way out to I-95.

The focus of the meetings, which were very beneficial, really were looking at area needs and then trying to determine how they might be AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
accommodated by the airport. So if there's a need and things that we can do to help, what would they be and how could the airport fill those needs?

And then finally, our next advisory committee meeting, the full master plan advisory committee meeting, we are going to plan for the week of January 29th. I don't have an exact date yet of Tuesday, Wednesday, or Thursday, but I will be discussing that with -- with Ed and Cindy and getting that on the advisory committee's calendar and be updating you in both January and February the results of that -- that next meeting.

So, with that, any questions that you have for me before our one-on-one discussions next Monday?

MR. WUELLNER: Another point. I just -- you went over the topic, I don't know if you covered it, but is that we also in early January are planning to get over to the Water Management District and have conversations relative to the adjacent property -- the property that will end up west of 313 once it's built.

Are there access alternatives available to the airport to 95 -- to l-95? Also, there are some surplus properties or properties they have declared they intend to surplus on the east side of 313 that AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
are very contiguous to airport property as we have today, and see what their intentions of that property are and what restrictions would go with, perhaps interest should we have any in that property, also.

That appears to be an additional vicinity of about 500 acres of property that could -- could potentially benefit the airport again. That's east of 313 and west of U.S. 1. And we'll update you at the next Authority meeting as to how that conversation was or whether it was a slam door and forget it or what.

MR. MAGUIRE: Since you -- since you brought up 313, is there an update? Because I haven't heard anything about 313 in a long time.

MR. WUELLNER: Our understanding is it's working its way through the -- the fund -- what's the term? Funded -- the TPO. The -- Kevin, what's the term? Funded? The ones where they actually have money identified within 10 years? Yeah.

MR. HARVEY: Sorry.
MR. WUELLNER: You're a big help.
MR. MAGUIRE: It's one of the programs.
MR. WUELLNER: Yeah. Anyway, there's a list
where there's no money but there are facilities
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that at some point we'll have to deal with
dedicating to them or whatever we intend to do as an entity.

MR. RAYMOS: The reports that I've seen that are mentioning probably in the five- to ten-year category is in the far end of the five to ten category.

MR. WUELLNER: Yeah.
MR. MAGUIRE: Is that starting or finishing?
MR. RAYMOS: Starting.
MR. WUELLNER: Starting. Yeah, they still
haven't started building the southern end yet,
so -- but that's coming up.
MR. KIRA: Yeah, the thing about Route 16 is being done --

MR. WUELLNER: Yes.
MR. KIRA: -- being in the process of some
kind of construction. But the stuff between there and here is just planning.

MR. WUELLNER: Yeah.
MR. BURNETT: They've been actively exercising
the powers of eminent domain, FDOT has, on the right-of-way. They did have to shift the road a little bit on that section from 207 and State Road 16.

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And I think that has to do with the fact that they discovered some of those pits were deeper than they thought they might be along the Holmes Boulevard area, and so they've shifted it a little bit, which caused them to have do a little bit more of a redesign on their plans and to do some additional eminent domain work to get the additional parcels. But that one obviously will lead much farther -- much faster and much sooner than the north section.

MR. WUELLNER: And -- and the section I'll remind you is actually being built by the developer there on the extreme north end up where it meets U.S. 1 and the old Cordova plat. There -- there's some actual construction dollars in that piece, too. The initial or what they have to build unfortunately probably just benefits them --

MR. MAGUIRE: Sure.
MR. WUELLNER: -- at least in the short term until they connect the dots. At least the rail crossing, the connectivity to U.S. 1, all of those are development-required options up there along where it connects.

MR. HOLESKO: One more task that's also underway consistent with the ground access is that AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
we had some discussion last week about early
planning to get the airport included in the state
system plan for Strategic Inter -- part of the
Strategic Intermodal System, or SIS plan, from DOT.
It's another pot of money and another part of
the planning that considering that we have the
river and the airport and the highway and the rail
line, all of which individually are components of
the SIS plan, believe it or not the airport is not
even though it is surrounded by three different modes that are. So we're trying to put those four things together and have the airport be included with the river and the rail line and U.S. 1.

MR. WUELLNER: And that's a very important
step, because the SIS funding is about $83-$ I
think I heard 83 percent of the capital budget of
FDOT, is for projects included in the SIS. So you're competing for a very small pot of money once you're not in the SIS.

MR. KIRA: The SIS is getting all the money right now.

MR. WUELLNER: Yeah. Which was projected when
they started it --
MR. KIRA: Right.
MR. WUELLNER: -- so it's certainly following.
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Plus they're making some -- we understand some 1
revisions to the projects that are going to be included in the SIS and what are eligible facilities. They're doing that now. So it's very very important that we get in there and -- and do
our best to be included in the SIS at the earliest possible time.

MR. BRUNSON: This -- this meeting Monday, it
will be the board and staff, and will any of the
advisory people be there?
MR. WUELLNER: No, no. It's just some
one-on-ones.
MR. BRUNSON: Okay.
MR. WUELLNER: Just three people --
MR. BRUNSON: Okay.
MR. WUELLNER: -- including yourself.
MR. BRUNSON: Okay.
MR. RAYMOS: On the input that you had at the
meeting, the morning meeting was economic
development input, and I was part of that conversation. And I -- just for the record, I want to just say that that -- I thought that meeting, that portion went very well. We were scheduled to end at 11:00 and I don't think we finished until about 11:30 that morning.

But it was an interesting and informative discussion held with members of the community on economic development and what could be done about the thousand acres on the other side of U.S. 1, and I just thought it was a very worthwhile conversation.

It certainly reached a wide range of topics of things that should be looked at for economic development on that side of U.S. 1. And I -- I didn't attend your afternoon session. That was for the transportation input. I assume that that went as well? I don't know.

MR. HOLESKO: It did. And certainly we very much came away from the meeting feeling the same way, that by taking the -- the needs of the county and the regional needs before trying to put any facilities, even thinking what they could be, Ed had been preaching that throughout the process. And that is, you know, before we start laying out any facilities, what do we really need? Don't even put the pen to paper until we have a better understanding of what we can do west of U.S. 1. So that was the focus of the morning and it was certainly beneficial, so...

MR. RAYMOS: Melissa Glasgow was here from the
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county and, you know, the county participate in that discussion was very necessary and needed. And she offered a lot of insight into economic development, what has taken place, what's currently going on, and what could be looked at for future purposes. And then there were other people from the EDC community as well, so...

MR. WUELLNER: Yeah. Likewise in the afternoon, we -- we were happy to have Denise Bunnewith with the TPO attend it. So her -- her input in that process was invaluable.

CHAIRMAN GREEN: Andrew, on your master plan meetings possibly the 29th are you still looking at new time 11:00 like we've done before?

MR. HOLESKO: Yes. But it -- it definitely won't be on that Monday. It will be that Tuesday, Wednesday, or Thursday.

CHAIRMAN GREEN: Okay.
MR. HOLESKO: So we're -- again, we want to try to get a save the date out a month in advance, and you'll see something on that in the next seven days. We just need to check the availability of the room and all that. But it will be on Tuesday, Wednesday, or Thursday.

CHAIRMAN GREEN: Okay.

MR. WUELLNER: Last two have been on a Wednesday, so hopefully.

CHAIRMAN GREEN: Okay. Do we have anything else from the master plan?

MR. HOLESKO: See you all on Monday.
MR. BRUNSON: All right.
T-HANGAR LEASE \& POLICY AMENDMENTS
CHAIRMAN GREEN: Okay. Mr. Wuellner?
MR. WUELLNER: Yes, ma'am.
Next item is the -- has to do with the
T-hangar lease policy and the -- or at least the lease and the policy. And after much conversation and consternation and a lot of input from a lot of places, we -- we have I guess in a sense retreated from the idea of -- of broadening the scope of uses within the T -hangar area a bit.

And I say retreated because they were just suggestions at the time, not -- these are -- the items -- many of the items we're talking about were never -- were not adopted, were not policy, were not something we're retreating from in the existing policy, it's just things we're not recommending to move forward necessarily.

I've been made aware of concerns over the lateness of this getting out, but I assure you

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there. Those things were -- were appropriate.
We've tried to make adjustments in that in those recommendations back to you.

But walking through just on the -- using the
PowerPoint kind of as a guide, we provide -- the policy adjustments on the waiting list would provide for what we are -- what I refer to as top of list options, meaning when you arrive at the top of the waiting list, there's essentially a -- a decision point for that individual, both of which afford you some time.

One of course is you can enter the lease,
begin, you know, occupying the facility as you wish, and within six months of executing the lease, you need to have made some provisions for an airplane in that lease, or a kit airplane or whatever you -- whatever you intend to do there.

The other course of action is when you arrive at the lease -- or arrive at that point, you can elect not to lease at that point and you may remain at the top of the list for a period not to exceed six months, allowing you the opportunity at no cost or commitment in the lease the opportunity to go acquire an airplane or purchase the kit or do whatever, and then when the next availability comes AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
up, you will have the option of leasing it or entering into a lease at that time, and at that point you would have an airplane or whatever. That's what we were referring to as top of the list options.

Either case, you have six months to remain on the -- at that location or at that position on the waiting list without fear of going to the bottom of the list or -- or coming off the list or whatever. Of course if you reach top of the list and tell us you're no longer interested, that's -- nothing changes that.

We have accommodated at -- as requested some language related to visiting aircraft, meaning if you have somebody visiting you and they would like to use your hangar and you -- you have no issues with that, it's your -- you would be permitted within this to do that

We have attached or are suggesting a 30-day annual limit on the ability to do that. And that is with the aircraft visiting, not with the individual user. So the individual would only have a 30-day maximum period in which to store the airplane temporarily on the airport premises in anyone's hangar each year. The idea here is --

MR. KIRA: Is that continuous 30 days or contiguous or --

MR. WUELLNER: We think 30 in total.
MR. KIRA: In total.
MR. WUELLNER: We -- yeah, if you do that two weeks or one week, I don't --

MR. BRUNSON: Ed, does this come up a good bit?

MR. WUELLNER: Frankly, no. It's -- it has occurred a few times, and frankly over the years when someone's approached us, we've accommodated, you know, once we have some basic information of who they are so we know what to expect.

It also keeps us from running off half-cocked
to say, hey, the airplane in the hangar doesn't match the lease, you know, do those kinds of things. It's just a matter of fessing up. We don't -- you know, there's no charge with it, no nothing that we've done in the past.

But what we are -- we feel the limitation, rather than putting it with the hangar occupy -- or the owner, or for lack of better words lessee, we believe it rests with the user, and the idea is that we don't have an individual basically hopping all over the airport in 30-day increments and

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believe -- you know, our research and our just thought process is that this is -- this has mushroomed into something much larger than I -than perhaps it was ever intended, but it's tough enough to control it when you don't allow it.
It -- we believe it even harder to control when you do allow it.

We're not aware of any other airport, in this area at least, that allows subleasing of T-hangar type units. They're designed to be single use. You know, we've historically been as flexible as possible in -- in our application of this. We believe it ought to be sustained as a no-sublease situation.

MR. BURNETT: And -- and if I could jump in and say this, on that issue, there's a -- a lot of dynamics related to the input we've received related to subleasing.

So if that's something you decide to take up, it may be something that we do a future meeting and not throw out the baby with the bath water. Address everything else now, deal with the subleasing at another meeting. But at this stage, we need to get a policy and a lease in place that we can move forward with right now.

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And just to throw one out there from a legal standpoint, when we have a recognized subtenant that is going to be documented, now all of a sudden when we have a problem with the tenant and we go to evict them for a default in payment or other default or send a demand letter, now we're dealing with a subtenant, too. So --

MR. WUELLNER: Right.
MR. BURNETT: -- we can avoid that issue all together at least for the interim and the time being. So...

MR. WUELLNER: One of the conditions that was recommended by one of your fellow board members was a provision related to the automatic lease renewal that's in the lease.

No real issues with the automatic renewal, but -- and it was rightly pointed out that we make no requirement that the lease be in good standing at the point that it auto renews. So we believe that to be appropriate language so that if assuming you're current on your payments and not in default in any other way, the lease will automatically roll over.

And to follow what Doug was saying about the subleasing, again, if that's something you want AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
to -- you want to take up, you're -- that's always under your prerogative to do that, or any other provision, for that matter, that we're discussing.

We can always every year going into September
force a -- if you will, a revisit or a re-execution
of all leases related to T-hangars. So something
that's adopted and after -- after debate over the next few months or next eight to ten months, we can still implement going into next year and just simply not do it this year.

MR. KIRA: Again, about the subleasing, I
agree with you totally because if you look at it,
the people who are on the waiting list have been up there for a while and all of a sudden someone comes in out of left field and subleases it, and it just throws the whole waiting list concept out of whack. I agree with you. I think the idea of subleasing should be not -- not used.

MR. WUELLNER: Yeah. And lastly, for -- I'm just -- we simplified some language in the lease.

There was things that were very unique to the particular lease or things as I point out to Doug all the time overly verbose, to say something that we believe could be said in one sentence and doesn't require an entire paragraph.

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effectively I started and drafted it in a different community and --

MR. KIRA: Sure.
MR. WUELLNER: -- we brought it over and tried to make it the Airport Authority's, and we didn't catch every word back in the day.

MR. BURNETT: I don't know that the policy that was circ -- that's the minimum commercial operating standards, and we revised that.

MR. KIRA: Was that under policy and procedures, Page 89?

MR. BURNETT: This has the most recent -yeah, they haven't been put together. The minimum operating standards, your Page 89, the policy that was circulated to you doesn't have the -- we revised this two meetings ago, three meetings ago.

MR. KIRA: I just got it. It's in here.
MR. WUELLNER: What was -- just for clarification, was it in the appendix or was it in the base of the document?

MR. KIRA: It's in the base of the document.
MR. WUELLNER: If it's in the base of the document, then it needs to be --

MR. KIRA: Page 89.
MR. WUELLNER: -- changed.

CHAIRMAN GREEN: Under minimum operating standards?

MR. WUELLNER: It would not be minimum
operating. It would be ahead of that
MR. BURNETT: Yes.
MR. WUELLNER: Because if it has a procedure, it's not in minimum operating standards.

CHAIRMAN GREEN: Right.
MR. KIRA: I just came across it and I said -you can basically do a text scan for "County" and just eliminate it.

CHAIRMAN GREEN: Uh-huh.
MR. WUELLNER: Yeah. The intent was always those were air -- those authority, not county.

MR. KIRA: Right.
MR. RAYMOS: Are you looking for a motion to approve the proposed policy and lease amendments as presented?

MR. WUELLNER: That's a question for your
chairman, but ultimately, yes.
CHAIRMAN GREEN: We are.
MR. RAYMOS: I would so move.
CHAIRMAN GREEN: Yeah. And I need to open it up to public discussion, too.

But staying back with board discussion, we do
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CHAIRMAN GREEN: So, still we have 40 out of contract --

MR. WUELLNER: Correct.
CHAIRMAN GREEN: -- so we need to execute
this. So if there's any more board discussion,
let's do it. If not, I'm going to open up to
public.
MR. RAYMOS: Did we get a second on my motion?
CHAIRMAN GREEN: Not yet because we have to have public input and then we'll do the motion. So the motion is noted and will be tabled just for -until public comment. So I have Ms. Ludlow, Reba? You want to --

MS. LUDLOW: Yes. And would you please remind people that they need to sign -- have -- give you that signed slip? Because we have new people here.

Reba Ludlow, 230 North Serenata Drive. Yes, I
do have several questions. And, Steve, that was very good that at least, you know, you did read through the whole thing. I'm sure you're probably the only one.

So I do -- I had one question about the \$50 late fee. How much -- how many people were late at the $\$ 25$ fee? Because it looks like the $\$ 50$ was just something rather personal.

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MR. WUELLNER: How many -- how many are -CHAIRMAN GREEN: How many -MR. WUELLNER: Cindy has a better feel for this than I would.

CHAIRMAN GREEN: -- may be assessed? MS. HOLLINGSWORTH: We don't have that many. MS. LUDLOW: So why would you go to $\$ 50$ ?
MS. HOLLINGSWORTH: We don't have that many that are past --

MR. WUELLNER: Well, clearly the goal is to get to zero.

MS. LUDLOW: But $\$ 25$. I mean, you did $\$ 25$ if you were 10 days late. I mean, I thought that was a gracious amount of penalty to be late.

MR. WUELLNER: Well, honestly, the time -administrative time to chase down people who don't pay their bills is significant staff time.

MS. LUDLOW: So you went from $\$ 25$ to $\$ 50$ if you're ten days late.

MR. WUELLNER: We are recommending that yes.
MS. LUDLOW: Oh, recommending that.
MR. WUELLNER: We have no authority to change anything.

MS. LUDLOW: I mean, when are you planning on voting all of this?

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MR. WUELLNER: That's --
CHAIRMAN GREEN: Hopefully today. We have a motion that's been tabled --

MS. LUDLOW: Hopefully not.
Okay. The other thing is obviously you were
aware that SAAPA and other people were unhappy that they didn't get the new lease with modifications until Friday afternoon.

Then -- so we feel that you didn't want 50
people to show up again to tell them our views of things, because you gave us no time to do anything about it. So -- and thank you, Suzanne, for letting Ed know that.

CHAIRMAN GREEN: Yes.
MS. LUDLOW: Obviously you did. And I want to say one more thing.

About these cameras, what is this about you can go into a -- a hangar and install cameras for the premise -- to look in the premise? Isn't that like harassment or unlawful?

MR. WUELLNER: No. No, ma'am. The intent is not for inside the hangar, but for outside --

MS. LUDLOW: It doesn't say that.
MR. WUELLNER: -- to mount that on the -- to
mount that on the building.
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CHAIRMAN GREEN: Go ahead, Mr. Burnett MR. BURNETT: The intent was exterior, as I understood it all from the beginning. So that's --

MS. LUDLOW: It doesn't say exterior. It says for the looking at the premises. And that could be interior.

You know, I want to tell you. This is how this happened -- and this is my opinion only, so I just want this down for the record.

On our white hangars, our port-a-ports, we wanted -- we tenants and SAAPA members wanted those down because we needed more hangars. We could not get those down. Ed had other ideas about what he wanted to do with that space and it wasn't hangars.

So the -- when the people keep saying, well, we need hangars, we need hangars, obviously we have a waiting list, we need hangars, well then, Ed -it's like Ed and whomever, at least staff -- who is the staff, by the way, when you say the staff recommends?

MR. WUELLNER: Anyone who works for the Airport Authority or is contracted to fill a staff obligation, such as legal --

MS. LUDLOW: Contracted or -- or you alone?
MR. WUELLNER: -- or accounting or whatever.
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MS. LUDLOW: Okay. So then when we convinced you, which we didn't, that we did need more hangars and we wanted those white port-a-ports taken down, well now everything else after that -- this seems like a retaliation.

Because so far you've raised the rent. You -you've totally changed the lease. You know, what -- yes, some of it's to our advantage, I agree with that. What about the $\$ 200$ on the subleasing; has that been erased or is that still there on the policy?

MR. WUELLNER: The current recommendation is that you would not be allowed to sublease, but this board has yet to deal with that, making the fee a moot point.

MS. LUDLOW: Okay. So you just cannot sublease and therefore --

MR. WUELLNER: Correct. Which is the existing policy now.

MS. LUDLOW: I'm telling you, you guys are making it so hard for people to -- to rent here and be happy.

I mean, you're just doing everything in your power to -- to make it harder for us. I mean, that's the way I feel about it. And that's the
way -- and SAAPA's almost 300 people strong and you can be sure that's how they feel about it. And we could have 50 tenants here right now and you'd see how they felt about it.

Okay. What about this automatic lease
renewal? Oh, that's the appropriate language.
Okay.
Oh. And so then you're threatening us with
you could go over in September, you could make us
sign a whole new lease that you don't have to automatically renew us even if we're in good standing?

MR. BURNETT: I guess I'll answer that one from a technical perspective. Any of the --

MS. LUDLOW: Nobody can hear you, Doug.
MR. BURNETT: Any of the leases can be
terminated on 30 days' notice.
MS. LUDLOW: Uh-huh.
MR. BURNETT: And so they could always be
terminated regardless of a renewal on 30 days'
notice. That's the way it's always been.
MS. LUDLOW: Okay.
MR. BURNETT: The auto renewal, the only thing
that was changed related to auto renewal would be
if you -- if a tenant were in default, then the
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lease would not automatically renew, which is common in the commercial leasing world.

The issue of the subleasing, subleasing has always been prohibited in T-hangars and box hangars.

MS. LUDLOW: I understand.
So what you're saying then is that you may not sublease, but an aircraft can stay in the hangar for 30 days if they are notified and if -- Ed, what about this, that if -- you said whatever is the situation in your hangar now is grandfathered in? You said that.

MR. WUELLNER: I have no -- no authority to
say that. That's a board -- I have no authority to say that.

MS. LUDLOW: You said that to Len Tucker. You said --

MR. WUELLNER: I did not say that to Len Tucker. Len Tucker made a request, which we have evaluated and they're not recommending.

MS. LUDLOW: The --
MR. WUELLNER: I have no authority to amend your lease that way --

MS. LUDLOW: Didn't you say --
MR. WUELLNER: -- or the policy.

MS. LUDLOW: -- that whatever is in your hangar now, we will work with you to keep things as they are?

MR. BURNETT: That's the money.
MR. WUELLNER: That's the money side of it.
MS. LUDLOW: No, it wasn't. It was -- it was like your aircraft or --

MR. WUELLNER: I -- I would make no such promise.

We were talking about the development of policy, not the I'm signing off on something. I have no authority to decide what's in the lease or what's in the policy. That rests solely with this board.

I am making nothing more than a recommendation
relative to how we're doing -- we expect to do business. They can change everything that's discussed or recommended today. That's their purview.

MS. LUDLOW: Okay. All right. For example, Cindy made the helicopter -- Cindy made. See, you're saying these are your rules, but Cindy does the execution. But --

MR. WUELLNER: Okay.
MS. LUDLOW: -- there was a helicopter in
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Bob Thousand's second hangar and he was taking
lessons in it. Cindy said he couldn't be in that hangar.

MR. WUELLNER: The aircraft is not leased to
Bob Thousand. It's a pretty straightforward
sublease agreement as it stands.
MS. LUDLOW: No, it was not.
MR. WUELLNER: It's not a use agreement. It's been in there for how long?

MS. LUDLOW: A month?
MR. WUELLNER: No, no.
MS. LUDLOW: I mean, I'm the one that said
that -- that, you know, suggested that whole
thing --
MR. WUELLNER: I'm not --
MS. LUDLOW: -- that helicopter --
MR. WUELLNER: I'm not --
MS. LUDLOW: -- and I --
MR. WUELLNER: I'm not debating who suggested
anything. The fact of the matter is it's not being recommended today.

MS. LUDLOW: Well, I hope you don't pass this today, because if you do, we're going to have more amendments coming.

CHAIRMAN GREEN: Mr. Hernandez?

MR. HERNANDEZ: Galin Hernandez, St. Augustine Airport Pilots Association.

First thing I want to lead off by saying that I didn't get a copy of the -- of the lease agreement I think until early this morning when Len Tucker sent it to me

I would have liked to have received it Friday from the admin. I did not. So I really can't -plus SAAPA did not get a chance to talk what our position's going to be based upon the lease agreement. So that part, I can't really offer what the SAAPA point of view is going to be. We haven't had time to go look at it.

I do have some of my concerns independent of
the Airport Pilots Association. One is the lease agreement, the -- the subleasing and the enforcement of the lease agreement.

How is it going to change from what is happening right now, or is it going to change, or are we going to go back to the way it was where the lease agreement is fine on paper but it has no teeth in it, or nothing happens with it; this has all just been a big exercise in futility and we've done nothing? That's more of a rhetorical question than -- than one that actually requests an answer.

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first got offered --
MR. WUELLNER: No, after --
MR. HERNANDEZ: -- six months later --
MR. WUELLNER: No. I mean after --
MR. HERNANDEZ: Yeah, yeah. From my cursory
read this morning, I didn't notice anything in
there. So that was a -- one of my questions.
And I did want to clarify. So basically there is very little change to the existing lease agreement to which you're recommending now except for some wordsmithing and some -- some slight changes. Is this a fairly correct statement on my part, or am I --

MR. WUELLNER: What we're recommending today, that is correct.

MR. HERNANDEZ: What you're recommending, exactly, exactly.

But I do have one thing. And, yes, there are airports that approve subleasing. Flagler does approve it with the Airport Authority because I have a hangar there and I have a sublease and I have it approved by the authority. So, yes, there are airports around here that do approve subleasing with permission from the Airport Authority.

And like I said, I didn't get -- we didn't
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have time to discuss the -- the provisions of it, so I really can't give you what the airport -- what the Pilots Association stance is because we didn't see it.

CHAIRMAN GREEN: Thank you. Mr. Martin.
MR. MARTIN: Scott Martin, Hangar 2.
And I just wanted to, kind of what Reba was
saying, a lot of us enjoy this airport, we've been
coming out here for a lot of years, and it just seems like it's us against the staff mentality going on right now.

And l've been out here for a lot of years. I started with a small T-hangar in the back. Moved my way up to another T-hangar a little bit closer to the airfield at about $\$ 450$. And then five or six years ago, I got a bigger box hangar.

There was no list back then. You guys
wanted -- staff, you know, asked me if I wanted to move into that, it was available, and I said yes. And so rent there is $\$ 1200$ a month. I have a small airplane.

And ever since I started here, I've shared the hangar with somebody else. And that's -- I've never tried to make money off of it. You know, I'm a social person out here and people would come and AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
where I can still have the one other plane in my hangar, you know, so I don't have to pay the $\$ 1200$.
That's all l've got.
CHAIRMAN GREEN: Mr. Sipprell?
MR. SIPPRELL: Hello, everyone. My name is
Steven Sipprell. I'm kind of new to this whole, so I appreciate the invite. I just got the invite just literally like 30 minutes before this meeting started, and as an aircraft owner, partner with Scott here, I just want to come and voice my opinion about this as well.

MR. BURNETT: Mr. Sipprell, what's your address, for the record, sir?

MR. SIPPRELL: I'm sorry. It's 4369 Palm Street.

MR. BURNETT: Thank you, sir.
MR. SIPPRELL: Thank you very much.
So anyway, I just would like to reiterate the fact that, you know, I've been in situations I've been partners with different aircraft here on the field that were already established in hangars, and one of the things l've always thought about was trying to establish myself into a hangar.

But with the situation that's coming right now and not having the consideration to give any kind

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we'd have two airplanes in that big hangar, which is a large hangar. It's right beside Len Tucker's. And staff has always known about it. We've always gone with our paperwork and let them know what we were doing. We're not trying to make money off of these hangars. It's $\$ 1200$.

Like I said, I come out here four or five
times a week, I fly my airplane, I use the fuel here. You know, I hang out with people. You know, I love this place. So now I've got to pay $\$ 1200$ by myself, is what I'm seeing, and that's a lot.

And I don't think it's a good rule. I've been out here for many years, and I think we can do something to either -- I understand what a lot of you guys are saying because there is a list now. But I'm not cherrypicking off the top of the list or the bottom of the list or anywhere.

If some -- you know, right now, I have a jet in my hangar with mine who's Bob Davis. He's already here. He's getting some maintenance done, so he's in my hangar as a visitor for 20 days. But after that, l'll be on my own.

And I think there's some way -- there's a lot of -- a lot of successful people in this room over here at this table. We can figure out something
of time to look at this or understand this, this new little flip that came about with the subleasing, I would like to give the board consideration to say, hey, can you give us more time to really think this through and go through that?

Also I want to reiterate what Scott said. I think it's, you know, fair to sit down and look. You know, we're talking about T-hangars. I don't know if there's provisions that speak to the T-hangars versus box hangars and what those do. However, I do feel like, you know, if you set precedence for one, it's going to set the precedence for all, and -- and that's something that also should have consideration.

So, that's just what I wanted to have a chance to voice my opinion, that possibly this vote be delayed and consideration be delayed until more people have the opportunity to look at this agreement as it stands. Thanks.

CHAIRMAN GREEN: Thank you. Okay. Now we're back with board discussion. That's all the public I have.

MR. BURNETT: If I -- if I might. The hangar lease and policy that you have before you today is
largely what was before you at the meeting last
month.

If you'll recall, Mr. Maguire had some
comments and concerns about it, and in fact gave me
pretty quite lengthy and detailed revisions; some of it catching errors, some of it saying, hey,
Doug, why is this part in this section when it should be in the other section of the lease, you need to move it from here to there so it makes sense. Doug, there's duplicates of sections, when you actually read where we talk about binding effect and severability, it's actually in the beginning and at the end. And so those kind of changes were made to the document from the last meeting to this meeting.

In fact, words like "lessee" or "the tenant hereby hires, takes, and leases," Bruce says why -Mr. Maguire says, Why do we have hires, takes, and leases? Why don't you just say the tenant leases the property? So we've got some of those kind of changes in your -- largely the changes were ones of that nature.

This issue of not having an auto renewal if you're in default was one that he's obviously I
think in his personal life has commercial tenants
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CHAIRMAN GREEN: I have a question. So if we approve the lease, when -- if we need to come back and revisit the sublis -- subleasing issue, can that be done at any time?

MR. WUELLNER: In theory, yes.
MR. BURNETT: Yeah.
MR. WUELLNER: You have a 30-day notice provision in the lease. You can effect it any time you want.

CHAIRMAN GREEN: I thought so. Give someone 30 days' notice that we're going to think of this now and maybe there's --

MR. WUELLNER: Perhaps the more natural occurrence is at the end of the term, but --

CHAIRMAN GREEN: Yeah.
MR. WUELLNER: -- it certainly can be done with 30 days' notice.

MS. LUDLOW: I have a clarification.
CHAIRMAN GREEN: I need you to go to the --
MS. LUDLOW: Can I--
MR. BURNETT: And we don't prevent joint tenants.

CHAIRMAN GREEN: Correct.
MS. LUDLOW: Okay. This is just for my clarification.

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that he's dealt with or been a commercial tenant himself, so just the language that in his experiences were some of the things that he offered that we probably should take a look at, and we made a lot of those revisions.

The issue of the subleasing, again, if that's
something the board wants to look at, I think it's something that we could bring back before you. Right now, sort of don't throw the baby out with the bath water. It's been looked at pretty closely and we've got it before you for a recommendation at the staff level at this time for the lease and the updated policy.

And in fact, part of the language that's in
here, just to go over it -- a couple -- a couple of more things in detail of what Ed's elaborated on, part of it we just have the basic grant assurance language that we put in here for FAA, sort of an updating modernization of a document that's not useless, just old and needed some updating.

A large part of it is still in fact the same.
And we didn't take the commercial hangar that we used for the corporate hangars and apply it to the T-hangars. Most of that language has stayed out of here.

> If Ed says the number of aircraft in your hangar depends upon the size of your hangar and so -- you know, more or less, is that not what you said, Ed?
> MR. WUELLNER: No. You're mixing it up with a limit that we're establishing and we're simply removing that in fact --
> MS. LUDLOW: Okay. If --
> MR. WUELLNER: -- and saying if the building
> will -- whatever the building will hold.
> MS. LUDLOW: So if our -- if our -- how big are our hangars, $50 \times 50$ or --
> MR. WUELLNER: They vary.
> MS. LUDLOW: Whatever. Whatever. Anyway, if I can have two taildraggers in my hangar and they're mine, why can't I have them?
> MR. WUELLNER: You can.
> CHAIRMAN GREEN: You can.
> MS. LUDLOW: Okay. Why can't I have a partner in that one and --
> MR. WUELLNER: In the airplane?
> MS. LUDLOW: Yes.
> MR. WUELLNER: You can.
> MS. LUDLOW: So does that answer Scott?
> MR. WUELLNER: Actually, he's --

MS. LUDLOW: You have two people --
MR. WUELLNER: He has the ability to --
because it's a box hangar, our policy allows him to
enter an agreement with someone else and both parties be a joint --

CHAIRMAN GREEN: It's a joint tenancy.
MR. WUELLNER: -- you can be a joint tenant
with them. That's -- that's always existed.
MS. LUDLOW: Scott, do you understand that?
MR. MARTIN: Shoot me in the head. That
answers the problem.
MR. SIPPRELL: And I would like to just
further throw a suggestion out to the board if I
can when you get a chance.
MR. WUELLNER: We need you at the mic, if you
would.
MR. SIPPRELL: Okay.
MR. WUELLNER: Sorry.
CHAIRMAN GREEN: I was pointing. Bruce and I
were both pointing.
MR. SIPPRELL: No, one more suggestion just to
throw out there -- and I can appreciate, you know,
your consideration in that.
But one thing would be is you have a list,
right? So this list is, you know, you guys are
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because it's not authorized.
CHAIRMAN GREEN: But you can have a joint tenancy.

MR. HERNANDEZ: That -- that was my next question. Joint tenancy, that's -- that was exactly what it leads into. When you -- what would be the requirements for joint tenant? It's not specified. It's not --

CHAIRMAN GREEN: You're both on the lease.
MR. HERNANDEZ: So a third person shows up, add them to it as a third joint tenant?

CHAIRMAN GREEN: I'm not sure, that's what I said, how it can be amended. But right now if you both want to sign a lease, you can have a joint tenant, right, Mr. Burnett?

MR. BURNETT: Uh-huh.
MR. HERNANDEZ: I have -- theoretically, I have a $50 \times 50$ and I'm in there and my friend Joe decides he wants to have -- come in with me. What would be the mechanism to get a joint lease for the two of you? It's not specified. We don't see it anywhere.

MR. WUELLNER: Just come in and ask. It's always been that way. It's been that way for 20-plus years.

MR. HERNANDEZ: So then he would sign another lease agreement?

MR. WUELLNER: Yeah.
MR. BURNETT: You both would sign --
MR. KIRA: You both would sign.
MR. WUELLNER: You're both --
MR. HERNANDEZ: We both sign --
MR. WUELLNER: -- jointly and severally liable for the entire lease.

MR. HERNANDEZ: And then a third person shows up, same thing -- same thing. So that would basically eliminate the sublease.

Now my other question is payment, how is it paid? Is one person -- that's my question and which --

MR. WUELLNER: Tenants in the entirety.
MR. HERNANDEZ: -- how does it go?
MR. WUELLNER: You're hitting on the problem.
MR. BURNETT: They're -- if there's a default
for nonpayment, you -- you both get sued -- all three of you get sued.

MR. HERNANDEZ: But who -- who has to pay --
MR. BURNETT: The airport doesn't care who has to pay. The airport just --

MR. WUELLNER: All three of you are liable for AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
care how we get it.
MR. WUELLNER: You can pay it for them and then collect it from them.

MS. LUDLOW: You may have to be all in one name.

MR. HERNANDEZ: Each one --
MR. MAGUIRE: But understand if you only send a check in for $\$ 700$ because you agreed to do it --

MR. WUELLNER: Your eviction notice applies to all of you.

MR. MAGUIRE: -- the whole -- the whole group is in default, not that one guy.

MR. HERNANDEZ: We -- I understand that part.
But my question was, all right, if you're
going to have three joint tenants, then it's
irrelevant to the -- to the airport how the monthly
payment gets -- arrives to the -- to the airport as
long as it arrives --
MR. WUELLNER: Uh-huh. Correct.
MR. HERNANDEZ: -- within the correct amount of time.

CHAIRMAN GREEN: In the correct amount.
MR. WUELLNER: As well as we do not bill all three parties in that.

MR. HERNANDEZ: You bill one person.
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MR. MAGUIRE: Can I respond to that also?
My experience on that joint tenancy with my
commercial properties, it invariably evolves into a
headache --
CHAIRMAN GREEN: Uh-huh.
MR. MAGUIRE: -- it does, if you get three checks from three people.

We have changed our policy now as commercial landlords. We take one check from one person only, and its up to that one person to collect from the other one, two or three because it simplifies and it prevents the headaches.

I can visualize -- not saying it's going to happen, but I can visualize over time if we start seeing headaches with three people paying checks, that policy will be changed where we take one check only because like Ed said before, it's a -- an expense for staff to spend time to do all of these things.

People think, well, l'll just take another check down. Well, if you only get two checks and you don't get that third one in, staff now gets involved and that costs more money, okay?

So right now, three checks, four checks, whatever it is, but in the future, don't be
surprised if it comes down to one.
MR. HERNANDEZ: Personal recommendation would be take one check --

MR. WUELLNER: And a reminder --
MR. HERNANDEZ: -- personal, not three or four.

MR. WUELLNER: -- and I say it in public because I don't want anybody surprised, but the other -- that's the tip of the iceberg.

The other is in nine months when you can't stand each other --

MR. HERNANDEZ: That's an issue --
MR. WUELLNER: -- and then you're all in our
office wanting us to negotiate a settlement out of this lease.

MR. HERNANDEZ: So, in clarifying all of this --

MR. MAGUIRE: Now the --
MR. HERNANDEZ: -- joint tenants, there is no number of joint tenants as long as they're on -each one has -- are they going to have one tenant agreement or two --

MR. BURNETT: Let me -- let me answer --
MR. HERNANDEZ: -- or one with the different names?

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responsible for --
MR. HERNANDEZ: So it's not -- you know, if the hangar holds four, five, whatever, that's the number of airplanes that go in there, and the owners of those airplanes have to be on the lease.

CHAIRMAN GREEN: On the lease, yes.
MR. WUELLNER: Correct.
CHAIRMAN GREEN: Okay. We've had enough
public discussion. Thank you, Mr. Hernandez.
All right. We have a motion that was
presented. If there's more board discussion -- you
want to explain, Mr. Raymos, your motion again?
MR. RAYMOS: The motion --
CHAIRMAN GREEN: It was a while ago. I just want to make sure we're all understanding.

MR. RAYMOS: The motion was to move approval of the proposed policy and lease amendments as presented.

CHAIRMAN GREEN: Is there a second?
MR. KIRA: Second.
CHAIRMAN GREEN: Any further board discussion?
MR. BRUNSON: I just want to say that I personally have been in a joint tenancy with two other people at this airport and it went real smooth and we didn't get mad with each other and -AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
and had a good time, and so it -- it works.
MR. MAGUIRE: Yeah, I -- I did make a lot of recommended changes and met with this -- the airport attorney. I see a lot of the changes here. A lot of them he did not take word-for-word but he changed them around to where they're even better than what I thought, so I'm very pleased with what I see.

I do believe that leases -- and Victor probably can concur on his side -- leases evolve, you know? Things happen now, but in eight months, something in the economy could change, something legally could change, leases change. And -- and my recommendation is we're going to look at the leases almost every year looking for changes, amendments, and upgrades. It's going to happen, okay? So don't be upset because our responsibility is the airport. We have to -- we have to look at that first, okay? That's all.

CHAIRMAN GREEN: And I -- that was my question for the subleasing. I think we need to approve the leases that we have now. If something evolves and we have some situation that comes up, we can always readdress it at another time.

MR. WUELLNER: I -- I would suggest that
perhaps we will -- we'll earmark it on the
Authority's agenda calendar for summer every
year --
CHAIRMAN GREEN: Sure
MR. WUELLNER: -- and simply make the request
as to whether you wish to automatically renew the
leases coming up, because we would provide notice
before September in a normal year, or -- we either
automatically or there's some changes you want to
consider and you'd have a couple of meetings to work through whatever you wanted to change, whether it was form or otherwise.

So we'll just put it on our calendar to ask
that question in probably May or June each year,
and if it's go ahead as it is, then it's a simple
yes/no.
CHAIRMAN GREEN: Okay. So we have a first and
a second. No more board discussion. All in favor
of staff's recommendation as to accept the leases
and policy, all in favor?
MR. BRUNSON: Aye.
MR. MAGUIRE: Aye.
MR. KIRA: Aye.
MR. RAYMOS: Aye.
CHAIRMAN GREEN: Aye. Any opposed?
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that. I don't believe in using bonuses as an encouragement motive. I think the encouragement comes from the leadership, the management.

I do like the idea of compensating employees,
but I -- I'd like to scratch "to encourage." Let's just say "The intent is to compensate."

CHAIRMAN GREEN: "Compensate"? Okay.
MR. KIRA: Okay.
MR. MAGUIRE: Secondly, same paragraph,
second-to-the-last sentence, "Bonus payments for employees are subject to review and approval by the Executive Director." That's okay with me.
However, I would like the Executive Director to make that report to the board --

CHAIRMAN GREEN: To the board.
MR. MAGUIRE: -- in advance so we know, okay?
MR. WUELLNER: That's -- that -- that was the intention behind requiring a resolution for it --

MR. KIRA: Right.
MR. WUELLNER: -- is that you have to adopt the final action to do something, which obviously there's supporting documentation that has to go with the resolution.

MR. MAGUIRE: Okay. Now, one contra -- and Doug knows I'm big on contradictions.

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You say, Line A, "Provide a vehicle for recognition of significant outstanding employee performance." But down in the next page, ii, Number 1, "The employee must have a satisfactory rating"?

Those two don't jive. You've got to be superior outstanding but only have a satisfactory rating. I'd like those two to be married up so they complement each other.

MR. WUELLNER: I think they are, and I'm saying this because if you have an unsatisfactory performance, you become ineligible for an extraordinary circumstance.

And I think all we're trying to do in the first paragraph is establish the baseline for which you could qualify, not -- because the bonus as it's kind of --

MR. KIRA: Sure.
MR. WUELLNER: -- packaged, maybe you want to deal with this better than I'll end up doing it, but effectively, you're looking at single -- I'm looking at it as a single event methodology, such as response to the hurricane, throw that out there, versus a year -- a system of awarding bonuses at the end of the year. That is in no way what this AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
is -- 1

MR. MAGUIRE: And we agree on that. MR. WUELLNER: Yeah.
MR. MAGUIRE: My concern was it says
"outstanding employee performance." It doesn't say
"event." "Employee performance." But to qualify you have to have a satisfactory rating.

MR. WUELLNER: Which --
MR. MAGUIRE: It just seemed like --
MR. WUELLNER: Okay.
MR. MAGUIRE: -- it didn't line up.
MR. BURNETT: I think that -- I think the --
MR. KIRA: I disagree with you, because
basically when he works -- someone works normally
every time, is performing to standards, that's a
satisfactory performance.
What we're talking about, that's his normal
annual performance level. But when we come to a
extreme event, that's above and beyond. So if you're performing at a normal level and then there's an event, that's a superior event. That's where he's entitled to a bonus.

MR. MAGUIRE: What you're --
MR. KIRA: But if he's not performing --
MR. MAGUIRE: -- saying is justifying my
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position.
MR. KIRA: Pardon?
MR. MAGUIRE: What you're saying justifies my
position.
MR. KIRA: Right. But then I read the
terminology different.
MR. MAGUIRE: I think a satisfactory rating,
if he came in and said "John Doe did a satisfactory
job for two weeks," my first question is, "So
what?"
MR. KIRA: "Good."
MR. MAGUIRE: "It's satisfactory. It's not
outstanding because you're telling me it's only
satisfactory." I want him to walk in and say,
"John Doe was outstanding."
MR. KIRA: But we're looking at special events
above and beyond that, and that's what we're rating
it for.
If someone is not performing at level, I don't
expect them to perform super level during a hurricane. But if he's performing well and then we require more and more of him to perform, I think that's fine.

MR. WUELLNER: I think we're --
MR. KIRA: It's not a disagreement here; it's
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just how I view it.
MR. WUELLNER: I think it's -- it could be clarified. Because the intent was that the individual being awarded this or being considered for awarding has a satisfactory annual performance.

MR. KIRA: Right.
MR. WUELLNER: And I think by inserting "annual performance rating" instead of the vanilla, it clarifies that we're talking about a
different -- so someone who has not maintained or is not being -- has a less than --

MR. MAGUIRE: Yes.
MR. WUELLNER: -- satisfactory annual performance rating as they're done every year, they're not eligible whether they go through the moon --

MR. MAGUIRE: Yeah.
MR. WUELLNER: -- hurricane days, they're not going to be considered for a bonus because frankly that may just be getting them to average.

CHAIRMAN GREEN: Okay. So we're taking out "encourage and" in Line 3.

MR. MAGUIRE: Uh-huh.
CHAIRMAN GREEN: We are also inserting on
ii, 1, after the word "satisfactory," "annual
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performance rating." "Has a satisfactory annual
performance rating."
MR. MAGUIRE: Correct.
CHAIRMAN GREEN: That's the bare bones. Then you've to check off to Level 2.

MR. MAGUIRE: That clarifies a lot of the issue.

MR. WUELLNER: Yeah --
MR. MAGUIRE: -- okay?
MR. WUELLNER: It's one of those cases where we think we know what we're saying.

MR. MAGUIRE: Yeah.
MR. WUELLNER: I appreciate that because that clarifies it.

MR. MAGUIRE: Yeah. Okay.
CHAIRMAN GREEN: Okay. Do I have any public comment?

MS. LUDLOW: Yes.
CHAIRMAN GREEN: Reba?
MS. LUDLOW: Thank you. I'm going to try and redeem myself. Ha ha, impossible.

But I know that this is a public meeting and the public can't vote, but you guys are voting and -- but you have the information. So can somebody explain what -- what you're voting on?
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CHAIRMAN GREEN: Yes. This came up at the last meeting, too. We went over it quite a bit,
actually. It's one --
MS. LUDLOW: Everybody can't come to every meeting.

CHAIRMAN GREEN: Well, we read the meetings.
They're there for us.
But anyway, it really came to light with all
of the extra hours and work that had been done with the hurricane the last two years. And if somebody performs on staff to an extraordinary level, where they give up weeks and days and 24-hour, 48 -hour periods straight, that there is a policy in place that it can be reviewed and we can award a one-time, lump-sum -- it doesn't bump up their or anything like that -- if, one, the executive director deems it's appropriate for staff; and, two, we as the board then have the right to review it and look at it and vote on it. So it's just a one-time vehicle for these extraordinary times, and thank you, Matthew and Irma.

MS. LUDLOW: Thank you.
MR. KIRA: I think the other issue was that we didn't have a performance bonus process in place. So to be able to do this maybe sometime in the

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CHAIRMAN GREEN: Any further board discussion? (None.)
CHAIRMAN GREEN: Hearing none, all in favor? MR. BRUNSON: Aye.
MR. MAGUIRE: Aye.
MR. KIRA: Aye.
MR. RAYMOS: Aye.
CHAIRMAN GREEN: Aye. Any opposed? (None.)
OFFICER \& COMMITTEE SELECTION
CHAIRMAN GREEN: Okay. All right. We are I
think to our officers. We need to have our 2018
selections.
MR. WUELLNER: And as a reminder, these are for next year, so they do not start until January of next year, which isn't that far away. Yeah.

CHAIRMAN GREEN: So, before you-all -- when people were interested in whatever area they're interested, we all kind of elected what we thought we would be interested in.

So, Ed, I mean, do we just start --
MR. WUELLNER: Yeah.
CHAIRMAN GREEN: -- with Chairman? I mean, we all take votes or how do you want to do it? Sometimes we've done it with paper.

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MR. WUELLNER: Typically you guys just discuss it and you end up agreeing. And in worst case, you end up by consensus or --

CHAIRMAN GREEN: Yeah.
MR. WUELLNER: -- or a vote, you know, resulting in ties -- resolving in ties, I should say, not resulting in.

CHAIRMAN GREEN: Okay. Well, we'll start with the chairman. Mr. Maguire and I both put our names in. I didn't see anybody else, unless that's changed as we sit here.

MR. KIRA: No, but I can...
No. I'm kidding. We can all try for this position.

CHAIRMAN GREEN: That's true.
MR. KIRA: Okay.
MR. MAGUIRE: How do you want to handle it?
CHAIRMAN GREEN: I guess, I mean, we can vote.
MR. MAGUIRE: Vote?
CHAIRMAN GREEN: You want to vote?
MR. MAGUIRE: Okay.
CHAIRMAN GREEN: That's the easiest way.
MR. BRUNSON: Well, can -- are we going to vote for chairman first?

CHAIRMAN GREEN: I think so. I'm just going
down the list
MR. KIRA: It's right there.

MR. BRUNSON: Well -- okay.
CHAIRMAN GREEN: So the two to vote for basically, unless someone wants to proxy themselves in, would be Mr. Maguire and myself.

MR. MAGUIRE: Okay. So call for a vote.
CHAIRMAN GREEN: Okay. Calling for a vote. MR. MAGUIRE: All in favor --
CHAIRMAN GREEN: Mr. Raymos? I'll just have them speak whatever they want.

MR. RAYMOS: Pardon?
MR. MAGUIRE: Who do you want to vote for Vic?
MR. RAYMOS: Oh. As it's presented.
CHAIRMAN GREEN: Well, there's two.
MR. WUELLNER: No, there's two people.
MR. RAYMOS: There's two people?
MR. MAGUIRE: You've got to make a selection.
MR. RAYMOS: Oh, okay.
MR. KIRA: Bruce or Suzanne.
MR. RAYMOS: All right. Well, I don't know.
Doug, what do you? No, I -- I would vote for Suzanne.

CHAIRMAN GREEN: Okay. Mr. Kira?
MR. KIRA: Suzanne.
AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017 vote.

Okay. Next we have is Aerospace Academy, which is myself and Mr. Raymos and then an alternate. And I'm perfectly fine, Mr. Raymos, if you want to be primary. I've been doing it for years. I really enjoy it. I'll probably go to the meetings anyway.

MR. RAYMOS: Uh-huh.
CHAIRMAN GREEN: But it's a really good institution to be involved in, especially with the kids. So if it's just between you and I, I'll back off and be alternate if you want to go ahead --

MR. RAYMOS: Okay.
CHAIRMAN GREEN: -- and be the primary.
MR. RAYMOS: That would be fine.
CHAIRMAN GREEN: And you may see me at a lot of meetings, so...

MR. RAYMOS: Okay.
MR. MAGUIRE: So is that going to be the vote?
CHAIRMAN GREEN: Well, unless anybody else
wants somebody else.
MR. MAGUIRE: Primary Vic and alternate
Suzanne?
CHAIRMAN GREEN: Yeah.
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MR. BRUNSON: I'll vote for that.
MR. MAGUIRE: I'll vote for that.
MR. KIRA: Sure. No problem.
CHAIRMAN GREEN: So got that one down.
Economic development, the two people that put
in were myself and Mr. Raymos, and an alternate Mr. Kira. Any discussion, guys?

MR. BRUNSON: I'll vote -- I'll vote for that.
MR. WUELLNER: It just doesn't seem that complicated.

CHAIRMAN GREEN: It's not. Mr. Raymos, would you like to be involved in the EDC?

MR. RAYMOS: Yes.
CHAIRMAN GREEN: Do you have the time to do -MR. RAYMOS: Yes.

CHAIRMAN GREEN: Okay. Then l'll back off of that one. I usually go to that anyway because my office is a member of the EDC, so I --

MR. MAGUIRE: Yeah.
CHAIRMAN GREEN: -- go anyway. And then the alternate, Mr. Kira, do you want to be the alternate?

MR. KIRA: I've been attending the quarterly
events and --
CHAIRMAN GREEN: You go all the time anyway,
yeah.
MR. KIRA: -- I'll just continue --
CHAIRMAN GREEN: Okay. All right. Well,
we'll --
MR. KIRA: -- as an alternate.
CHAIRMAN GREEN: An alternate, right.
MR. KIRA: As an alternate.
CHAIRMAN GREEN: So --
MR. WUELLNER: And this deals with the
official capacity.
CHAIRMAN GREEN: Right.
MR. WUELLNER: You're welcome to attend those events anyway.

MR. KIRA: I know.
MR. WUELLNER: Yeah.
MR. KIRA: That's why at least there's someone there to --

MR. WUELLNER: Correct.
MR. KIRA: -- volunteer.
CHAIRMAN GREEN: Right. Okay. So that would be then Mr. Raymos primary, Mr. Kira alternate. And TPO, Mr. Kira, you are the man.

MR. KIRA: That's it. Yeah, I'm the man.
MR. MAGUIRE: Okay.
CHAIRMAN GREEN: All right. Then --
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17, thank you for everything that you've done for us.

CHAIRMAN GREEN: Thank you. MEMBER COMMENTS \& REPORTS
CHAIRMAN GREEN: Authority Members, Mr. Maguire?

MR. MAGUIRE: Speaking of the Civil Air Patrol, I went to one of their meetings a week ago. Really impressed.

These young kids get up there and they put a lot of the military organizations to shame. When they get up there, they do the -- the exact routine as if they were cadets at the academies. They were really tough on each other, you know? And there was no laughing, joking, punching, or making fun of.

When -- when a young girl stood up and made a comment, boy the guys, the whole group snapped to. It didn't matter guy or girl, they did the job. Super. I was really impressed.

CHAIRMAN GREEN: Thank you. Mr. Kira?
MR. KIRA: Thank you.
November 17th I attended the EDC quarterly breakfast at Casa Monica, okay? On December 7th, I attended the Northeast Florida Regional Council AIRPORT AUTHORITY REGULAR MEETING - DECEMBER 11, 2017
leadership awards program in Jacksonville.
St. Johns County was awarded -- St. Johns
County was awarded a two -- 2017 regional award for excellence in economic development tourism because they got the contract to build the PGA Tour headquarters here, which is a lot of money.

And just on the other side is the TPO was awarded a 2017 regional award for excellence in transportation for a smart region master plan. And it was good. I was glad to be there since I belong to both. That -- that's it.

CHAIRMAN GREEN: Okay. Mr. Brunson?
MR. BRUNSON: I'll have to say I really
appreciate this board taking on these -- all of
these responsibilities.
Bruce and I in years past have made a lot of trips to Jacksonville for the TPO and we've been involved in EDC, and I just don't have the time to do what I did all those years. And -- but if I happen to be off and the alternate can't show up and I -- I'd like to help out on the TPO and the EDC. So that's about all I have.

CHAIRMAN GREEN: Mr. Raymos?
MR. RAYMOS: The -- what I would say about the
EDC is at the meeting that we had on the input for
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the EDC I've said before was very worthwhile and noteworthy.

It was so important, that I stayed for the
entire thing and I missed the -- the event that they had that day. They recognized Melissa Glasgow and -- and the county for being able to persuade the PGA to have their -- more of their corporate offices here in St. Johns County.

And it -- and it really means a lot to the county what they brought to the table, what they offered to them, you know, in exchange for the approval by the county. And -- and so, it's -- the partnership between the County and the Chamber of Commerce, the Economic Development Council, is on very good footing and they're working closely together to try to bring more jobs and more opportunities to St. Johns County. That's all I have.

CHAIRMAN GREEN: That's very good. Aerospace was quiet, Academy. So they're going to figure out what --

MR. WUELLNER: Until February.
CHAIRMAN GREEN: Right. Till February because of the school break.

I do want to thank Melissa Glasgow. I have
actually known her since I was 14 years old, and it's nice to have her in this county and doing such a good job for everything.

So I guess our next meeting is January --
MR. BURNETT: 22nd.
CHAIRMAN GREEN: -- 20 --
MR. WUELLNER: 22nd.
CHAIRMAN GREEN: -- 22nd.
MR. MAGUIRE: Can I add one more thing?
CHAIRMAN GREEN: Uh-huh.
MR. MAGUIRE: I forgot to mention. State --
State Road 313 --
MR. WUELLNER: Uh-huh.
MR. MAGUIRE: -- that could play a major role in our development in the future. Could we get a TPO expert or somebody from DOT to come down and brief us in January --

MR. WUELLNER: We'll ask.
MR. MAGUIRE: -- on exactly everything in detail on 313 ?

MR. WUELLNER: Absolutely.
MR. MAGUIRE: Because, I mean, we're going to be looking at -- if we're looking at between here and 95 and all of this other stuff, that would be nice to know.

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CHAIRMAN GREEN: Yeah, that's major for a master plan.

MR. MAGUIRE: Yes.
CHAIRMAN GREEN: Yeah.
MR. KIRA: I'll just mention it at the next
TPO meeting, which is on Thursday.
MR. WUELLNER: Oh, perfect.
CHAIRMAN GREEN: Okay.
MR. MAGUIRE: Yeah, bring it up.
MR. KIRA: I'll bring it up at the TPO
meeting --
MR. MAGUIRE: Yeah, and now --
MR. KIRA: -- for basically a summary here for our meeting on the 22nd.

MR. MAGUIRE: They might have a lot of insight comments.

MR. KIRA: Okay.
MR. WUELLNER: We'll make an agenda item for it if they're able to attend.

CHAIRMAN GREEN: Okay. Everybody then we will adjourn and if not before, we'll see you on the 22nd of January. Happy New Year, Merry Christmas. (Hearing concluded at 5:33 p.m.)

3 STATE OF FLORIDA )
COUNTY OF ST. JOHNS )

I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that
I was authorized to and did stenographically report the
foregoing proceedings and that the transcript is a true
record of my stenographic notes.
Dated this 8th day of January, 2018.

JANETM. BEASON, RPR-CP, RMR, CRR

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| GREEN: | MR. HOLESKO: [7] | 95/21 96/2 96/8 96/11 |
| [150] | 14/15 14/18 20/23 | 96/14 |
| COMMISSIONER | 23/12 24/14 24/18 25/4 | MR. MARTIN: [2] 53/5 |
| DEAN: [11] 8/2 11/10 | MR. KIRA: [66] 3/15 |  |
| 11/14 11/17 11/22 12/9 | 3/20 4/4 4/8 19/13 | MR. RAYMOS: [27] |
| 12/11 12/14 12/25 13/8 | 19/16 21/19 21/23 | 19/3 19/9 22/17 23/2 |
| 13/12 | 28/25 29/3 33/10 34/8 | 37/15 37/21 39/7 71/12 |
| MR. BEYERS: [1] | $35 / 135 / 3$ 35/9 35/13 | 71/15 73/23 83/6 85/11 |
| 13/18 | 35/15 35/18 35/20 | 85/13 85/16 85/18 |
| MR. BRUNSON: [25] | 35/23 36/2 36/9 36/16 | 85/20 86/24 87/8 87/13 |
| 3/17 4/5 12/8 12/10 | 36/20 36/23 37/8 37/14 | 87/15 87/18 88/12 |
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| 22/12 22/14 22/16 25/5 | 71/19 73/22 75/7 75/18 | 93/23 |
| 29/6 71/21 73/20 82/24 | 76/17 77/12 77/23 78/1 | MR. SIPPRELL: [7] |
| 83/3 84/22 85/2 86/1 | 78/4 78/10 78/15 78/24 | 55/4 55/13 55/16 61/1 |
| 86/3 86/21 87/25 88/7 | 79/5 81/22 83/5 84/11 | 61/16 61/20 63/17 |
| 93/12 | 84/15 85/1 85/19 85/24 | MR. WUELLNER |
| MR. BURNETT: [32] | 86/20 88/2 88/22 89/1 | [173] |
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| 31/14 32/8 34/20 35/2 | 89/18 89/22 92/21 96/4 | HOL |
| 36/6 36/11 37/4 42/24 | 96 |  |
| 43/1 45/12 45/15 45/18 | MR. MAGUIRE: [84] | MS. LUDLOW: [53] |
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| MR. HARVEY: [1] | 20/17 38/14 63/6 63/13 | 44/15 44/19 45/14 |
| 17/20 | 67/6 67/10 67/25 68/5 | 45/17 45/21 46/5 46/15 |
| MR. HERNANDEZ: | 69/17 70/10 72/1 73/21 | 46/20 46/23 46/25 47/5 |
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| $\begin{aligned} & 43 / 1543 / 1944 / 149 / 5 \\ & 51 / 551 / 2557 / 757 / 10 \end{aligned}$ | wife [1] $13 / 2$ | 61/24 64/6 64/20 65/1 |
| 59/2 61/14 64/6 69/10 | Wil [1] 12/18 | 65/4 65/5 65/11 66/22 |
| 77/14 77/18 83/17 | will [22] $6 / 36 / 2110 / 7$ | 69/2 70/22 72/25 73/7 |
| 92/11 92/17 92/17 | 10/20 16/8 16/20 20/8 | 75/13 83/20 85/6 85/2 |
| whenever [1] 51/5 | 22/9 22/9 24/16 24/23 | 87/16 88/11 89/20 |
| where [22] 11/20 11/24 | 28/1 32/22 33/5 39/11 | 91/19 93/24 95/24 |
| 15/2 17/19 17/25 18/1 20/13 20/23 35/23 | 47/2 60/10 60/10 68/16 | writing [1] 26/11 |
|  | 73/1 86/8 96/20 | wrong [1] 86/7 |
| 42/17 49/20 55/1 57/11 | Windows [1] 90/23 | WUELLNER [5] 1/1 |
| $\begin{aligned} & \text { 62/5 62/19 68/16 72/6 } \\ & 74 / 2477 / 2280 / 10 \\ & 81 / 1190 / 10 \end{aligned}$ | wish [3] 26/19 27/14 | 4/10 14/23 15/3 25/8 |
|  |  | Y |
|  | 27/14 28/18 67/20 | y'all [3] 13/4 13/13 |



