ST. JOHNS AIRPORT AUTHORITY

REGULAR MEETING

HELD IN THE CONFERENCE CENTER, MEETING ROOM B

4730 CASA COLA WAY

ST. AUGUSTINE, FLORIDA

ON MONDAY, FEBRUARY 13, 2023

From 4:00 P.M. to 6:24 P.M.

BOARD MEMBERS PRESENT:

ROBERT OLSON, CHAIRMAN REBA LUDLOW MICHELLE CASH-CHAPMAN DENNIS CLARKE, TREASURER JENNIFER LIOTTA

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

MELISSA SCHROEDER, RPR St. Augustine Court Reporters 17 Pacific Street, Suite B St. Augustine, FL 32084 (904) 825-0570

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1 PROCEEDINGS 2 CHAIRMAN OLSON: Okay. Calling to order the 3 regular meeting of the Airport Authority. All stand for the Pledge. 4 5 (Pledge of Allegiance.) 6 CHAIRMAN OLSON: A couple items before we go 7 into the main agenda. We have now scheduled visits 8 by -- as part of our executive director search with 9 the two candidates that have been briefly 10 interviewed. We have Mr. Brienza coming in on 11 Wednesday, this Wednesday, the 15th. His schedule 12 for the 15th is 9:00 a.m. to 10:30 airport tour, so 13 he'll get a extensive tour of the airport before he 14 has other meetings. And then he'll be in this 15 room, The Conference Center, from 10:30 to 12 noon, 16 and that's available time for individual 17 interviews. Kevin will be here to manage the time 18 period and how the interview flows go. I don't 19 think there's a plan to schedule in advance the 20 times, but for anyone interested in interviewing, 21 to come and Kevin will be available to, I guess, 22 just manage the flow. 23 I didn't -- given that the Authority is the

24 primary body to give direction and vote on this and 25 ultimately make decisions, that's -- would be

1 priority for board members, but then others, how is 2 that going to work? Do we have enough -- should 3 we -- is this for board members? MR. HARVEY: Yes, sir. 4 5 CHAIRMAN OLSON: Okay. I'm sorry. Board 6 members exclusively. That will be better to manage 7 that 90 minutes. Okay. 8 MR. HARVEY: Yes, sir. 9 CHAIRMAN OLSON: Then on Friday, this coming 10 Friday, the 17th, is Mr. Carver. Same schedule for 11 Mr. Carver: 9:00 a.m. to 10:30 airport tour, 10:30 12 to 12:00 p.m. -- 12 noon here in the conference 13 room for opportunities for board members to come in 14 and meet and individually visit with Mr. Carver. 15 So that's that. 16 Another matter is that I've been -- regarding the Part 16th matter -- Part 16 matter, I have finally been able to make direct contact with the attorney handling that for the airport. He was unavailable -- totally unavailable last week. I

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the Part 16th matter -- Part 16 matter, I have
finally been able to make direct contact with the
attorney handling that for the airport. He was
unavailable -- totally unavailable last week. I
finally reached him mid-morning this morning. And
the -- I would like to propose that we have an exec
session with Mr. Margolin, who is the attorney
handling this, to receive guidance and to discuss
with Mr. Margolis [sic] the matter, and that we do

that under the provisions of Florida Sunshine Laws,
 an exec session.

3 So if I don't hear any other ideas, I think that would be good to proceed. And we should -- we 4 5 should schedule that as soon as possible, as soon 6 as the statute allows us to post the notice and 7 schedule the meeting. So if there's no other comments on that, we'll proceed to do that. 8 9 MS. LUDLOW: Do -- you don't have any idea of 10 what day and time or anything yet? 11 CHAIRMAN OLSON: Well, that's going to be -have to be worked out. I think it would be good to 12 13 get -- I believe there's a one-week advance that has to be posted. So the earliest it could be 14 15 would be next Monday, which is a national holiday. 16 So we would need to go to our calendars, and we 17 could do that now, and look at other dates next 18 week for that to happen.

So no problem with me. I can do it any day next week. So looking at any -- let's just -- why don't we hear the nonavailability.

22 Any nonavailability?

23 MS. LUDLOW: We're talking about the week of 24 the 27th?

25 CHAIRMAN OLSON: The week of the 21st.

1 Today's the 13th. So it would be the 21st. 2 MS. LUDLOW: Oh -- oh, okay. Monday, the 3 20th, is the holiday? 4 CHAIRMAN OLSON: Yeah. Right. 5 MS. LUDLOW: Wednesday --6 MS. LIOTTA: I have -- I have a question. I 7 guess a point of order. I have not been involved 8 in an executive session before. Is that subject to notice? 9 10 My understanding of executive session is it's 11 on the record but not open to the public. So I 12 don't know that you need a one-week notice to do 13 that. 14 CHAIRMAN OLSON: Whatever the law says. 15 MR. CLARKE: You do. 16 MS. LIOTTA: You do? Okay. 17 All right. Yeah, I just wanted to see and 18 make --19 CHAIRMAN OLSON: Okay. Sure. 20 MS. LIOTTA: -- sure that we're working on the 21 right rules. 22 CHAIRMAN OLSON: Sure. 23 MS. LIOTTA: I also have just one comment for 24 everybody. I will not be at that meeting. As is 25 widely known, I'm employed by Volato, who's a party

in the -- in the matter. Before I was --1 2 immediately after the election, I had recused 3 myself from all involvement in this, both with Volato and the Authority. So I wouldn't --4 5 wouldn't be participating in any meetings. CHAIRMAN OLSON: Okay. Thank you. 6 7 MR. CLARKE: Uh-huh. 8 CHAIRMAN OLSON: Okay. So --9 MS. LUDLOW: How about Wednesday -- how about 10 Thursday -- how about Wednesday afternoon? 11 CHAIRMAN OLSON: That's one of the days, but 12 we have to, of course, coordinate it with our 13 attorney, and he may be bringing in someone else in 14 addition --15 MS. LUDLOW: Yeah. 16 CHAIRMAN OLSON: -- to himself from the firm 17 into the meeting, so... 18 MS. LUDLOW: But we can give him a couple 19 options. 20 CHAIRMAN OLSON: Yeah. Right. 21 So which day can't you -- you -- any --22 MR. CLARKE: No restrictions here. 23 MS. CASH-CHAPMAN: I cannot do Wednesday after 24 3:00. 25 CHAIRMAN OLSON: Okay.

1 MS. CASH-CHAPMAN: From 3:00 on, I am booked. 2 And then Friday, from 11:30 on, I am unavailable as 3 well. Everything else, I can rearrange. 4 MS. LUDLOW: So you think --5 CHAIRMAN OLSON: Friday 11:30 on is a no. 6 MR. CLARKE: Will this executive session give 7 us enough time to react or respond to the next 8 filing deadline? 9 CHAIRMAN OLSON: No, it won't. It's the 20th, 10 I believe is the filing deadline. 11 MR. CLARKE: That's a national holiday? 12 CHAIRMAN OLSON: Yeah. Well, isn't it -- I 13 believe it's the 20th, is the next filing deadline. 14 MS. LUDLOW: That's a Wednesday? 15 CHAIRMAN OLSON: What? 16 MS. LUDLOW: That's a Wednesday, is the 20th? 17 CHAIRMAN OLSON: Yes. 18 MR. CLARKE: Because they won't -- they won't 19 even be open. The administrative courtroom won't 20 be open that day. 21 CHAIRMAN OLSON: Yeah. Okay. So we have that 22 the nonavailability is after 3:00 on Wednesday and 23 after 11:30 on Friday of next week. 24 MS. LUDLOW: I can't do Friday morning. 25 CHAIRMAN OLSON: Oh, Friday's out. Okay.

1 MS. LUDLOW: I --2 CHAIRMAN OLSON: Okay. 3 MS. CASH-CHAPMAN: I think the earlier we can 4 do it, the better, in the week. 5 CHAIRMAN OLSON: Yeah. Yeah. 6 MS. CASH-CHAPMAN: If we could try to work 7 maybe like Tuesday, the 21st, if there's 8 availability. 9 CHAIRMAN OLSON: Yeah. 10 MS. CASH-CHAPMAN: No? Just kidding. 11 CHAIRMAN OLSON: Yeah. 12 MR. WUELLNER: Mr. Chairman, that -- that 13 schedule is somewhat driven by how quickly we can 14 get it published. It's typically, what, about 15 three days? So three days. So you'll get a, at 16 best, Wednesday or Thursday publication, which 17 means best you could have a meeting is Wednesday or 18 Thursday next week would be the earliest. 19 CHAIRMAN OLSON: Is that published in the 20 Record? Is it -- St. Augustine Record the official 21 record? 22 MR. WUELLNER: Yep. 23 CHAIRMAN OLSON: Okay. 24 MR. WUELLNER: Yes, sir. 25 MS. LUDLOW: I can do Wednesday afternoon. I

1 can do anything Wednesday.

MS. CASH-CHAPMAN: So Wednesday morning or
Thursday?

MS. LUDLOW: I can do Wednesday morning. 4 CHAIRMAN OLSON: Okay. We'll -- we'll --5 we'll work with that. These people are working for 6 us, so I hope they'll make their arrangements so 7 they can meet our schedule sometime next week in 8 the areas -- in the days we've looked at. 9 10 MS. LUDLOW: Can everybody do Wednesday 11 morning by chance? 12 Can you, Jen? 13 MS. LIOTTA: I can't be involved. 14 MS. LUDLOW: Oh, I'm sorry. 15 CHAIRMAN OLSON: Yeah. 16 MR. CLARKE: Yeah, I'm available all week. MS. LUDLOW: Okay. 17 18 CHAIRMAN OLSON: Yeah. Okay. Yeah. Yeah. 19 MS. LUDLOW: So Wednesday morning looks 20 like --21 CHAIRMAN OLSON: We'll see -- we'll see what's 22 possible. 23 MS. LUDLOW: We'll just throw that out. 24 CHAIRMAN OLSON: Okay. Good. 25

1	MEETING MINUTES
2	CHAIRMAN OLSON: Okay. Now moving to our
3	agenda. Meeting minutes, any comment any
4	comments on our minutes from the 9th of January?
5	That's the organizational meeting, so there's a lot
6	of organizing in reflected in those minutes.
7	(None.)
8	CHAIRMAN OLSON: Hearing none, those minutes
9	will be approved as presented in the transcripts.
10	AGENDA APPROVAL
11	CHAIRMAN OLSON: Agenda approval, we have a
12	rather simple but very important agenda today.
13	Other items that any other ideas about the
14	agenda?
15	(None.)
16	CHAIRMAN OLSON: If not, they're stand it
17	stands approved.
18	STAFF REPORT
19	CHAIRMAN OLSON: Staff report. Staff report?
20	MR. WUELLNER: Yes, sir. Just to update you
21	on the Taxiway Bravo Project, Taxiway B center
22	section, the paving is complete at this point.
23	Lighting and sign installation is underway.
24	They're also completing the markings. We thought
25	they'd be done by the end of last week, but rain

1 got in the way of that. Looks like a couple of 2 weeks from being finished on that in total. 3 They've already begun work on the shoulder, Grip-Flex product being applied. And the threshold 4 5 light replacement -- or lights replacement or 6 relocation associated with the runway will begin 7 next Monday. So everything's on the queue to be 8 done within two to three weeks total. CHAIRMAN OLSON: Questions about any of those 9 10 items -- matters? 11 MR. CLARKE: (Shakes head.) 12 MS. CASH-CHAPMAN: (Shakes head.) 13 (None.) 14 BUSINESS PARTNER UPDATES 15 CHAIRMAN OLSON: Okay. Business partner 16 updates. Since we're meeting twice as often, we 17 may not have a business -- all our business 18 partners here today. Mr. Dean? 19 (Not present.) 20 CHAIRMAN OLSON: I don't see Mr. Dean from the 21 county. 22 Mr. Beyers? 23 (Not present.) 24 CHAIRMAN OLSON: I don't see Mr. Beyers. 25 Mr. Riera?

MR. TOPP: I'm going to -- I'm going to go for
 Mr. Jose Riera.
 CHAIRMAN OLSON: Mr. Topp is going to do it.
 MR. TOPP: How's it going, folks?

5 MS. LUDLOW: Great.

6 MR. TOPP: Great.

We had a meeting Saturday for SAAPA, and two
things came up, one in reference to this Part 16
situation. Fortunately, I've had a lot of
experience dealing with the FAA. Most of it,
pretty good. Sometimes not so good.

12 I would suggest strongly between now and 13 Monday, which is when you're supposed to respond, 14 okay -- because with the FAA, unfortunately, it's 15 unlike the law of the land; you're guilty until 16 proven innocent. All right? So if you received a 17 notice from the FAA, as far as they're concerned, 18 we're quilty -- or you're quilty. I would file for 19 an extension sometime this week just to make sure 20 that they understand we're trying to work with 21 them. I'm just saying. All right?

The other thing that came up at the SAAPA meeting is that -- has to do -- Michelle will probably like this -- about doing things with the community. We would like to do a -- and I will

1 talk to Ed and the rest of the folks about this as 2 we get a little closer, but May 27th, we want to do 3 a car show for this particular operation. And I'll present something at the next meeting, all right, 4 5 when there's time for my -- my -- my position, what it is, but this is a professional company that does 6 7 the car shows. And they have usually between 500 8 and 1500 people show up for these car shows. And 9 our plan is to do it, obviously, outside the 10 Part 139 Restriction. We'd love to have it over by 11 the terminal.

12 And then we'd also discuss as we go through 13 this about doing a static display, not unlike the 14 way we handled the Young Eagles a couple of months 15 ago where there's escorted people onto the property 16 to look at airplanes and that kind of thing. But 17 it will be exciting. It will bring a lot of 18 notoriety to -- not notoriety; that's a bad word --19 publicity for the airport and let them know we're 20 out here and we care about the community. That's 21 it.

22 But back to the FAA thing, folks, I've done a 23 ton of business with them over the last 30 to 24 40 years. You need to reply before the 20th. 25 That's my humble opinion.

1 Thank you.

25

2 CHAIRMAN OLSON: Thank you. And --3 MS. LUDLOW: Can the board say something? CHAIRMAN OLSON: Yes. Go ahead. 4 5 MS. LUDLOW: Jaime, thank you. 6 MR. TOPP: Yep. 7 MS. LUDLOW: So I -- I wanted to ask, I quess, 8 Bob if -- if the due date is Monday, then -- then 9 what are we going to do if we're meeting after 10 that? 11 CHAIRMAN OLSON: Well, we have counsel 12 watching out for us, and if -- if an extension is 13 needed, we look for our counsel to make that 14 filing. 15 MS. LUDLOW: But FAA won't care if they gave 16 us till Monday, unless the complainant extends or 17 gets another extension. 18 CHAIRMAN OLSON: I just suggest that we not --19 that we talk about it in the session, and I will --20 I will take up the assignment of pressing the 21 attorney about that when I -- when I get back with 22 him to set up our -- our meeting that we've 23 discussed. 24 MS. LUDLOW: Okay. I just assumed if we're

going to have a meeting after the deadline --

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CHAIRMAN OLSON: Okay.

2 MS. CASH-CHAPMAN: Yeah, I agree. I mean, we 3 need to do something prior to the deadline. So 4 someone needs to call the attorney and say, "We need an extension." We can't just ignore it and 5 6 say, "Well, we're not meeting yet, so we're just 7 not going to do anything about it." 8 CHAIRMAN OLSON: I already wrote it down when 9 Mr. Topp mentioned it. So, yes, I mean, it's on --10 yes, I mean, I -- I made a specific note. 11 MS. CASH-CHAPMAN: So he'll be contacted prior 12 to the deadline? 13 CHAIRMAN OLSON: Yes. 14 MS. CASH-CHAPMAN: Thank you. 15 MR. CLARKE: Mr. Chairman, can you let us --16 the rest of the board members know when you find 17 out this week for certain through the staff so that 18 if we have to act any quicker? CHAIRMAN OLSON: Yes. 19 MR. CLARKE: Okay. 20 21 MR. BURNETT: Mr. Chairman, if I might, I 22 don't believe that the five of you can communicate 23 outside of this venue. 24 CHAIRMAN OLSON: No, I --MR. BURNETT: So the Sunshine Law would 25

prevent a report back to the other board members
 related to a matter that may come before the board
 for determination.

The best I can tell you related to this is I 4 5 would anticipate that the law firm that currently 6 is representing the Authority is very well known, I 7 would think, among most any lawyer, being that it's 8 Akerman. They -- if they felt that there was 9 something they needed to bring to your attention, I 10 believe they would have previous to now. And if 11 they were to need an extension for Monday, 12 extensions are kind of routine. So, otherwise, 13 they would file and do what they believe is in the 14 best interest of protecting the Airport Authority's 15 interest.

16 I don't know that that, nonetheless, prevents 17 the Authority from still, after that, timely 18 having -- "timely" meaning in accordance with 19 Florida law -- roughly ten days or later, having a 20 closed-door executive session where you speak to 21 the lawyer and discuss strategy of the case, 22 budget, and those kinds of things related to the 23 litigation.

24 CHAIRMAN OLSON: The way I heard Mr. Clarke's 25 request was that administratively, it be reported

1 back to the board, that matter. And I don't -- so 2 it -- I don't believe -- the way I understand it, 3 it would not meet the -- would not be characterized as a communication among and between board members 4 5 outside of a meeting. Isn't that correct? 6 MR. BURNETT: You cannot communicate with each 7 other outside of this board. 8 MS. LUDLOW: So --9 MR. BURNETT: So the staff --10 CHAIRMAN OLSON: And administrative --11 MR. BURNETT: -- cannot be a go-between 12 either. So, for example, one Airport Authority 13 couldn't tell a staff member something to be 14 communicated to another Airport Authority member. 15 Now, if it's related to scheduling or mundane 16 administrative things like that, that's fine. 17 Obviously, you've got to coordinate your calendar 18 in order for you to have a meeting. Especially in 19 a situation like this where you're trying to find 20 out to fit all five of your calendars, staff's 21 calendar, and an outside lawyer's calendar, that's 22 administrative. But as far as business that would 23 come before the Authority, anything that may come 24 before the Authority has to be communicated between the five of you in this forum. 25

MS. LUDLOW: Are you saying that the attorney has to be without the board? The attorney -- who does the attorney meet with? Ed or who? CHAIRMAN OLSON: We're talking about actually in a meeting with this -- with this board and the

6 attorney directly to receive guidance from the 7 attorney and to discuss that guidance with the 8 attorney.

9 MS. LUDLOW: It -- it sounded to me like when 10 we -- I know Ed sent a letter that did say 11 something about we didn't want to appear to have 12 shade meetings or something of that nature.

So are you saying -- are you saying the attorney can come here and meet with the board?

15 MR. BURNETT: Absolutely. You can have a 16 closed-door executive session with the lawyer under 17 Florida law, what's commonly referred to as a shade 18 meeting. The only issue there is between three 19 days' notice and seven days before the meeting, 20 it's loosely about ten days in advance that it 21 takes you to start coordinating to have those 22 meetings. That's the --

23 MS. LUDLOW: That was -- so we can't just go 24 by -- a week to -- to publicize our meeting, our 25 Sunshine Law meeting? What is -- what's over

1 ten days?

2 MR. BURNETT: I believe it takes -- I believe 3 it takes Ms. Hollingsworth two to three days to 4 actually get the Record to place the ad. Because, 5 obviously, the Record has to have the ad. It 6 couldn't run in the same day that the Record had 7 the ad. It's going to run one day. So you're 8 going to lose a day there. But typically the 9 Record already has things programmed for 10 formatting. So it's a -- usually, I think, a 11 three-day for those types of legal notices. So --12 and then seven days in advance of that. So that's 13 how I get roughly ten days.

14 MS. LUDLOW: Okay.

15 CHAIRMAN OLSON: Yes, it seems like everything 16 in the Record is at least three -- happened at 17 least three or four days before we're reading it in 18 the Record.

19 Okay.

20 MS. LIOTTA: I'd -- I'd be curious what 21 Florida law guidance is on emergent matters. I 22 don't know if this qualifies for that, but I can 23 imagine a situation where the Authority may want to 24 go to seek a TRO or some sort of emergency basis 25 relief, and it's -- would be puzzling if there had to be a ten-day waiting period before the Authority could have a meeting to discuss something like that.

MS. LUDLOW: I have another thought too. So is it possible that we will hire legal counsel today?

7 MS. LIOTTA: I understand that's the agenda8 today.

9 MS. LUDLOW: So then could this case be passed 10 to our new legal counsel?

11 MR. BURNETT: Two pieces of that, I think, 12 which is the RFP that went out was split into two, 13 one for general counsel, one for aviation counsel. 14 Assuming that you were to deem this an aviation, 15 FAA matter, because that's where it's at, and you 16 wanted to move it to the new aviation counsel, for 17 example, then you would have that right to replace 18 the current lawyer with another lawyer. Or you could have the general counsel do it if -- if you 19 20 felt their qualifications were sufficient to handle 21 that work and they wanted to take on that work.

22 MS. LUDLOW: So I don't -- you answered my 23 question.

Also, on general counsel and aviation counsel, are we getting two different attorneys or can't

1 they be one?

2 MS. LIOTTA: We have -- we have proposals from 3 one, Akerman, who's proposing to -- to be all -- to be both. There's another joint proposal that's LLW 4 5 and KKR. Theirs is actually a little different. Their -- their -- their proposal is suggesting that 6 7 we hire LLW for the GC type of things and KKR for 8 the aviation.

9 I did actually get a chance to speak with --10 just blanked on her name -- the -- Amy Petrick from 11 LLW. And she confirmed for me that, although they 12 did a joint proposal, we are free to consider that 13 as two separate, one for the aviation and one for 14 the -- the general counsel.

MS. LUDLOW: Okay. Thank you. I -- I needed that to be cleared up, because we can get one that can do both. We don't have to hire two attorneys. We can hire an aviation attorney, and if he is a local person, then he could function as general counsel also?

21 MS. LIOTTA: Well, I think the only limit 22 there is which RFQ was responded to. If somebody 23 only responded to aviation or only responded to 24 general counsel, I think that was the intent of 25 their -- their proposal was to only be considered

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for that one part of the work.

2 MS. LUDLOW: Okay. But if we ask them, maybe 3 they didn't know all that, we said, you know, "Do you want to be considered for the other side also?" 4 5 Anyway, I -- I don't think we need two attorneys. CHAIRMAN OLSON: Okay. Let's see. Are we --6 7 oh, we are still on business partner updates. 8 Mr. McKendrick, Northrop Grumman? 9 (Not present.) 10 CHAIRMAN OLSON: Not here. 11 Mr. Pittman? 12 (Not present.) 13 CHAIRMAN OLSON: I don't see Mr. Pittman here 14 either. 15 NEW BUSINESS 16 CHAIRMAN OLSON: Okay. So we're moving on to 17 new business, airport legal solicitation. 18 And, Ms. Liotta, did you want to say anything at the beginning? You've been taking the lead on 19 20 the issue of working with staff on the issuance of RFQs. Anything we need to say at the outset or 21 22 know about -- understand at the outset? 23 MS. LIOTTA: Well, I think the rest of the 24 Authority members have the same information I do. 25 I did work to help redraft and -- and -- to get the

1 second version of the RFQ out that did have the two 2 RFQs, one just specialized aviation, the other 3 basically everything else. After that, the 4 responses that came in, you know, I had the same 5 information as everyone else. 6 I did make a couple -- like I said, I did -- I 7 did call to get a couple of clarification items, 8 which I just reported on LLW's. So I think it's --9 right now is it's time to, you know, do the work of 10 looking through the RFQs and hearing from the --11 from the people who are here today who want to 12 speak on it and just having our discussion. 13 CHAIRMAN OLSON: Okay. So we have four 14 respondents to the RFQ. 15 MR. BURNETT: You --16 MS. LIOTTA: Well, I guess which one do you 17 want to do first? 18 CHAIRMAN OLSON: Well, we can go --19 MS. LIOTTA: The general -- general counsel or 20 aviation? 21 CHAIRMAN OLSON: We could go alphabetically or 22 we could go by specialized area. Just how do you 23 see us proceeding? 24 MS. LIOTTA: Well, I'd suggest we just pick 25 one, maybe the -- the general counsel one or the

1 aviation one. Might make sense to do the 2 specialized one first, might be my suggestion, and 3 hear from anyone who's -- there were three. There 4 was Roberts, Coquina, and -- well, I guess it's 5 four -- KKR on their half of it and then Akerman all -- all wanted to be considered for the aviation 6 7 side. 8 CHAIRMAN OLSON: Four -- four firms? 9 MS. LIOTTA: Yes. 10 CHAIRMAN OLSON: So I quess we could go 11 alphabetically. And then we would start with the 12 Akerman firm. 13 MS. LUDLOW: But that -- but aren't they going 14 to -- we're going into the same thing. Is one 15 person going to get up and talk about why they want 16 this job and everybody else gets to hear them? 17 MS. LIOTTA: Well, I think that's to 18 Mr. Burnett's point from the prior -- I think it 19 was, what, November or December, if there are 20 people who want to speak, we'd ask the other 21 applicants to step outside so everyone has a free 22 and equal kind of shot at it, so to speak. 23 CHAIRMAN OLSON: So roughly --24 MS. LUDLOW: Right. 25 CHAIRMAN OLSON: -- ten-minute time for

1 presentation and then Q and A, is that about it, 2 just for us to discipline them on the topic? 3 MS. LIOTTA: Yeah, so I think the one suggestion I might make to speed things up a little 4 5 bit is that the -- like if -- it might make sense 6 for, if -- if Akerman is here, to do one 7 presentation for both because I think they're --8 it's -- it might be hard for them to parse out the 9 two since it's one proposal, and that would also, 10 you know -- and they -- we heard from them again --11 we heard from them in December. So I think that 12 might be fair to have Akerman present once today 13 instead of twice since they're -- you know, they 14 want to be considered for both. CHAIRMAN OLSON: So they're -- they're 15 16 presenting for both, the general counsel and the 17 aviation specialty? 18 MS. LIOTTA: Correct. 19 CHAIRMAN OLSON: And then responding to Reba's 20 question about are the others in the room when the 21 presentation's being made or are we wanting to

22 manage it the way we did last time?

23 MS. LIOTTA: Well, I think that's for us to 24 all to decide, but I think it was -- it would be 25 more equitable for -- for everyone to have --

1 CHAIRMAN OLSON: Their own? 2 MS. LIOTTA: -- the -- the -- the room, so to 3 speak --4 CHAIRMAN OLSON: Yes. Okay. MS. LIOTTA: -- and have the other -- the 5 6 others wait outside. 7 CHAIRMAN OLSON: Okay. Okay. So, presumably, 8 we have representatives of Akerman, Roberts, LLW, 9 and Coquina here. We'll first hear from Akerman 10 and visit with Akerman. And if the other 11 representatives will be outside while we're doing 12 that, we'll -- we'll call in the firms as we 13 address it. 14 MS. LAQUIDARA: Thank you. 15 Thank you. And I appreciate the time to visit 16 with you and to speak to the new board members who 17 were not part of this decision-making panel last 18 time. I'm Cindy Laquidara. I'm a partner at 19 20 Akerman. And I was here myself on the general 21 counsel position. My partner, Mr. Margolin, of 22 course, represents you in litigation. And he and I 23 were both working on that, but I had a trial, so he 24 took it and -- which worked out really well for 25 everyone.

With regard to the extension, it's
 appropriate, as you mentioned it, for me to bring
 that message back at the end of the meeting if you
 want me to. That might address that.

5 I have been doing -- representing public agencies since 1985. I have -- I've been 6 7 board-certified for a couple of decades in that and 8 have addressed all kinds of issues, from public 9 records to Sunshine Law litigation. And I think my 10 litigation background as a trial lawyer is helpful 11 because I can see the issues as they arise that 12 might cause litigation.

13 I always, when litigation is a potential in 14 your decision-making, advise you on what I consider 15 a Bleak House analysis. And that's from Dickens, 16 where at the end of the litigation, the people won, 17 but the attorneys had gotten all the money, which 18 is not really the good answer. So we always look 19 at that and give you an idea of what the costs 20 would be, the time would be so as you are in 21 charge.

And I see my job as the general counsel, as I have for others, as giving you all the tools you can to do your job. And only if you suggest something, which would be inadvertently not legal,

because I'm quite certain none of you would intend to do that, and we're fortunate to have another attorney here on the board, it would be to say "You can't do it this way, but you can achieve your legal purpose this other way." And there are many general counsel tools.

7 Now, of course in a county growing of this 8 size -- and while our office is not in St. Johns, 9 I've been a mem- -- I have been a resident since 10 August 11, 1989. I returned from taking the tolls 11 off of Butler Boulevard. My son just recently left 12 the Marines. He lives in -- off of Pacetti. I 13 have a cousin and her husband and a brother, wife, 14 and two kids all in St. Johns County. So, you 15 know, we're well steeped and have been here years 16 and seen the growth. You may have runway issues, 17 growth issues, economic development issues coming 18 I've done all of that: Tax increment up. 19 financing, tourist development financing, land use, 20 zoning, preemption. Who's in charge of your 21 runways, you or the FAA? Where do they end?

22 So in my representation of JIA, I was always 23 called in when there were issues, not on day-to-day 24 matters, but issues with an FBO, issues with 25 compliance on public speeches and things within

airports, issues on public property, right-of-way,
 things of that nature, or issues within the board
 to get the right procedures together, so -- I've
 also handled employment for them, and I handled
 their CEO contracts negotiations for them.

6 So I have a depth of matters that I enjoy 7 doing. I like representing elected officials. I 8 think that's really the key to how everything 9 works. They're the ones responsible to people. 10 And I'm the one you can rely on to get that done.

11 With regard to your Sunshine meeting, for 12 example, coming up, very tightly scripted. One way 13 around your calendaring issues that I've devised 14 over the years is the attorney calls -- the 15 attorney himself calls for the meeting, identifies 16 the litigation by title, identifies the issues, 17 because there are only two you can talk about in a 18 Sunshine meeting -- in a shade meeting. And then 19 the board votes to authorize it, leaving it to the 20 attorney and the executive director to call you all and schedule it at a convenient time that works. 21

22 So that's a -- kind of a process that I've 23 been able to use, Mr. Burnett, over the years 24 successfully all throughout Florida and in helping 25 them to schedule their shade meetings.

1 The -- there are rules that you adhere to. 2 They're your own bylaws, as well as the state, as 3 well as the county. So there's layers of where you 4 can create certain rules that work well for you 5 within that framework of the county or something 6 else that I can help with.

7 Because of my experience, I don't often have 8 to spend much time looking up an answer, although I 9 do confirm that the legislature has not in their 10 wisdom changed anything in the last legislative 11 session. That sometimes happens. So the -- my 12 ability to give you an answer on the phone when you 13 call me is pretty good. You know, I've known it, I 14 can cite, I have a memo, and I can -- I can help 15 you with that. So that, I think, is a way that I 16 could be cost-effective in representing you.

With regard to the aviation side -- and I don't want to put Board Member Liotta in a difficult position, and so just raise your hand if there's something you do not want me to mention, Ms. Liotta, as I've -- as I discuss it.

But we also have a very strong aviation side, a very -- I'm here just for efficiency to present on that part. You certainly have a wealth of qualified candidates to choose from, and Akerman's

credentials are set forth within there. We
 represent, and you may like that or not like that,
 the Hillsborough County Airport Authority. So
 we're used to Florida county airport authorities,
 all the rules and issues.

6 We have strong lobbying in Tallahassee. We 7 keep our ear to the ground on things that might 8 affect you.

9 So those are some of the issues I have for 10 you. I do think I could be an asset to you and 11 provide a depth of legal knowledge that you would 12 find helpful and together, you know, help you with 13 implement your very important mission.

14 Thank you.

15 MS. LUDLOW: And can we ask a --

16 CHAIRMAN OLSON: Yes. Now's the time.
17 MS. LUDLOW: Can we ask her questions?
18 CHAIRMAN OLSON: You are -- you are -- you
19 have the floor. Ask your question.

20 MS. LUDLOW: Oh, thank you. I was
21 wondering if somebody would say that.
22 So thank you. It's good to see you again.

23 MS. LAQUIDARA: Thank you. It's nice --24 MS. LUDLOW: I always like to see somebody 25 that I'm bigger than.

So I'm looking at your hourly fees on all the partners, they're like from 500 to 800 per hour, and that your monthly base rate is almost 7,000 a month --

5 MS. LAQUIDARA: Right. That's --6 MS. LUDLOW: -- not including expenses. 7 MS. LAQUIDARA: That's correct. I don't 8 anticipate expenses. I'm not going to charge you 9 for driving back and forth from my home in 10 St. Johns County, but -- so it would have to be 11 something significant where you asked me to go 12 somewhere else to do it.

13 My rate was discounted \$200 an hour at my --14 at my request because you are a public agency. 15 And -- and I do recognize, you know, that's a lot 16 of money, ten hours on that. And so the question 17 is do you need ten hours' worth of services? If 18 so, I think it's a good deal because you'll get 19 that and more because of my background and my 20 ability to give you some written policies that help 21 you. All -- all the time, I'll respond to 22 questions and say, "Yes, let me get you something 23 on that."

I don't nitpick on my time. We don't chargefor conferences between attorneys. I don't believe

in that. All right? You won't ever see that. And you will see that we detail time even with the flat fee, because if you're not happy with me, then you need to work with someone else, right? I mean, you have to have that bond with your counsel, that that's the go-to person, you're not against it. So...

8 MS. LUDLOW: But you only -- you only have one 9 partner -- everyone's litigation except one and he 10 is Florida land?

11 MS. LAQUIDARA: Okay. Well, Peter, we -- now 12 I would say about half of my practice -- I consider 13 myself a trial lawyer. Half of my practice has to 14 maintain certification in local government law.

15 MS. LUDLOW: Uh-huh.

16 MS. LAQUIDARA: The same with Mr. Porter, who 17 also represents the Tampa Airport Authority, and 18 while he does land use and all, he's also certified 19 in the same area of law. Peter Dame, because he's 20 done municipal bond works -- I've worked with Peter 21 and hired him myself prior to joining Akerman. He 22 certainly knows all the local government ins and 23 outs that can come.

24 So we have a -- a great depth. Those are the 25 people we named for you because we have a depth,

1 the greatest experience.

2 MS. LUDLOW: I see.

3 MS. LAQUIDARA: Uh-huh.

4 MS. LUDLOW: Okay. And thank you. And thank 5 you for being here in person.

6 MS. LAQUIDARA: Thank you.

7 CHAIRMAN OLSON: All right. Other questions?
8 MR. CLARKE: Yeah, I have a question.

9 Thank you for being here. I would like to 10 understand for my benefit and the rest of the 11 Authority the difference -- without getting into 12 the specifics, you know, we have a current matter 13 before the FAA, the difference adjudicating a legal 14 matter in front of a administrative law judge, such 15 as the FAA, and civil court.

As Mr. Topp mentioned in his statement, that we're -- we've been -- the Authority, that is, has been accused of dealing -- not dealing in good faith, and we are obligated to prove that wrong rather than --

21 MS. LAQUIDARA: Correct.

22 MR. CLARKE: -- the FAA proving that we're 23 guilty.

24 MS. LAQUIDARA: Correct.

25 MR. CLARKE: So innocent until proven guilty,

maybe you can comment on that just general concept.

2 MS. LAQUIDARA: I can because the FAA is 3 different from other administrative agencies in 4 shifting that burden of proof of good faith.

Now, I'm -- as a trial lawyer, I'm always fond of saying you really do have a burden of good faith in everything you do, because if the finder of fact doesn't believe you're acting in good faith, then they're going to struggle to rule against you.

10 MR. CLARKE: Uh-huh.

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11 MS. LAQUIDARA: But the FAA, because they're a 12 regulatory body first, their regulations are 13 basically drafted because they see the Airport 14 Authority with a good deal of power, right, and all 15 these regulations that they've given you power to 16 enforce through them, and the FBOs and others as 17 having less power in that situation. And so, 18 therefore, they approach it -- you're almost -almost in a fiduciary position where you can't just 19 20 strong-arm these people, because you're a very 21 limited and very valuable resource that has a lot 22 of government money in it and it can't work without 23 government regulations and government money. And 24 so if you were able to have the great deal of 25 discretion that you do in other areas of

procurement, then you can do what you want -wanted so long as it wasn't arbitrary and
capricious, which pretty -- that's a lot of
discretion.

5 So the FAA, believing that they've imbued you 6 with this power of regulation and provided a good 7 deal of money to you, says, "No. No. On this 8 situation, we're going to look out for the people 9 who are coming in wanting this resource to ensure 10 that it's a level playing field."

11MR. CLARKE: Uh-huh. Thank you.12CHAIRMAN OLSON: Other questions?

I guess I wanted to just generally ask on this topic who in Akerman in the practice that's in Florida has the most extensive experience or work with representation of airports with FAA?

17 MS. LAQUIDARA: I would say it's between 18 Mr. Porter and Mr. Margolin, who's presently 19 representing you, within the state of Florida. 20 Mine is a bit dated because it was back at JAA, and 21 I left -- I left that practice in 2014. So as to 22 the specific FAA litigation, the person you have 23 present now, along with Mr. Jim Porter, who 24 submitted, has the most -- has the most experience. 25 CHAIRMAN OLSON: Okay.

1 MS. LAQUIDARA: How that stacks up with 2 others, I'm not certain. 3 CHAIRMAN OLSON: Mr. Porter from your firm assisted in our -- our filings with -- on the 4 5 Part 16 -- current Part 16 matter; is that correct? MS. LAQUIDARA: You know, I don't recall, sir. 6 7 I'd have to look at -- at the pleading itself. 8 CHAIRMAN OLSON: Is he based in Jacksonville? 9 MS. LAQUIDARA: No. No. I am the only one 10 based in Jacksonville on the team. 11 CHAIRMAN OLSON: So the others are in Tampa? 12 MS. LAQUIDARA: That's correct. CHAIRMAN OLSON: Okay. 13 14 MS. LAQUIDARA: And that's why I separated myself out. And I do believe that you may have 15 16 some local people here for the aviation counsel 17 aspect though. 18 CHAIRMAN OLSON: Okay. 19 MS. LAQUIDARA: It's a small town. I know 20 them. They're good lawyers too. 21 CHAIRMAN OLSON: Okay. Thank you. 22 MS. LAQUIDARA: Thank you. Is that it? 23 CHAIRMAN OLSON: Thank you very much. 24 MS. LAQUIDARA: Thank you. 25 (Ms. Laquidara exited.)

1 CHAIRMAN OLSON: Going down alphabetically, it 2 looks like Coquina. Is that -- would be the next 3 firm. 4 MR. HARVEY: Who's that? 5 CHAIRMAN OLSON: Coquina. 6 MS. LUDLOW: Ashby. 7 CHAIRMAN OLSON: It says Coquina. 8 (Mr. Underhill entered.) MR. UNDERHILL: Good afternoon. 9 10 CHAIRMAN OLSON: Good afternoon. 11 MR. UNDERHILL: William Ashby Underhill on 12 behalf of Coquina Law Group. We've put in for the 13 aviation side of this, felt that I had good 14 applicants for the general counsel parties that we 15 work well with. Mr. Douglas, know him very well, 16 his law partner, Jeremiah Blocker, feel that they 17 would be good candidates to take care of the 18 general representation part. They took over 19 St. Augustine Beach after Coquina Law Group stopped 20 representing St. Augustine Beach. 21 I'm a board-certified aviation attorney. I'm 22 the aviation attorney. All I do is aviation law,

23 insurance and commercial litigation. That is what 24 Coquina Law Group does.

25 I've grown up around aviation. And if this

board wants somebody to take care of aviation
 matters and to look after the board and do things
 right, I'm your guy.

Now, I'll go ahead and say this: If this
board doesn't -- is anti-general aviation and
business aviation, I'm not your guy. That's not
me.

8 I grew up in business aviation, general 9 aviation. I know what a airport can do. I'm very 10 familiar with assurances. I've litigated hangar 11 issues, been a part of assurance litigation in the 12 state of Florida, as well through the FAA, and of 13 course enforcing matters after the FAA.

14 So I've put in there at a discounted rate 15 350 an hour. That's \$100 less than my current rate 16 for manufacturers that I represent in the state of 17 Florida. And it would be my envision that I would 18 be available to general counsel, to answer issues, 19 review the agenda. If you all need me here, I 20 would be here at meetings, because there's no 21 reason to have two attorneys here for a general 22 meeting unless there's going to be an issue with 23 aviation, and that would be, you know, contingent 24 on you all having a firm that wants to work with an 25 outside counsel.

We have an office here in St. Augustine off 1 2 Highway 16. I also have an office in 3 Daytona Beach, Florida. 4 If you have any questions, please let me know. 5 Otherwise, I believe I gave you a pretty in-depth 6 CV. 7 CHAIRMAN OLSON: Other -- I have a question. 8 In your work as aviation counsel, do you -- how do 9 you break down the clients you have or have had 10 that are airports -- airport-sponsored 11 organizations versus others that are, I guess, 12 taking action --13 MR. UNDERHILL: I have not represented an 14 airport authority. I have been involved in 15 litigation against an airport before. 16 CHAIRMAN OLSON: Okay. 17 MR. UNDERHILL: Actually, two of those, I've 18 been involved in, even though I wasn't a named 19 attorney on the pleadings. Other than that, my 20 representation is of airmen before the FAA. I've 21 represented manufacturers. I have represented 22 airports in defense of litigation, but most of 23 that's been several years, but that's been defense 24 of accidents -- aviation accidents/incidents on the 25 airport.

1 I represent manufacturers on lien disputes, 2 leases, and that sort of stuff currently, but no 3 airport authorities are currently represented by 4 us. CHAIRMAN OLSON: Okay. Okay. Including 5 6 cities or counties that operate airports? 7 MR. UNDERHILL: No. Currently, we do not 8 represent any --CHAIRMAN OLSON: Okay. 9 MR. UNDERHILL: -- cities or counties that 10 11 operate -- no airport operators. 12 CHAIRMAN OLSON: Okay. Thank you. 13 MR. UNDERHILL: I have defended airport 14 operators in the past regarding personal injury 15 defense and that sort of stuff. 16 CHAIRMAN OLSON: Yes. Yes. Okay. Thank you. 17 Other questions? 18 MS. LUDLOW: Yes. And mine's always about 19 money. 20 So you bill in six-minute increments, but you 21 don't charge for travel time unless required to 22 travel out of the country, and then it's half the 23 hourly rate --24 MR. UNDERHILL: Out of the county. 25 MS. LUDLOW: -- but -- so does that -- and

1 your fee is 350 an hour and your paralegals are 2 150. So in your firm, you have two attorneys and 3 two paralegals? 4 MR. UNDERHILL: Correct. 5 MS. LUDLOW: Right. So if you weren't here, 6 one of your part- -- your partner would be here. 7 How did you -- I always do that. How -- how 8 are you going to handle, like, coming to all of 9 these meetings that we have? I mean, you're going 10 to bill in six-minute increments or --11 MR. UNDERHILL: If I'm needed, I'm going to be 12 billing -- you know, if the aviation attorney needs 13 to be here, I'm going to bill for my time here. 14 MS. LUDLOW: Okay. 15 MR. UNDERHILL: If it's -- at .6, if I'm 16 needed. 17 MS. LUDLOW: Okay. 18 MR. UNDERHILL: If I'm not needed, I -- and 19 I'm here, I'm not going to bill it. 20 MS. LUDLOW: I see. Okay. 21 MR. UNDERHILL: You know, if I'm just here 22 because I want to be here. 23 MS. LUDLOW: I see. 24 MR. UNDERHILL: That would be --25 MS. LUDLOW: The good thing --

1 MR. UNDERHILL: -- necessitated out of the 2 agenda. 3 MS. LUDLOW: The good thing is you don't have a monthly fee. So that's good. Reassurance is 4 5 qood. 6 Thank you. That's all I have. 7 CHAIRMAN OLSON: Other questions for 8 Mr. Underhill? Okay. Thank you very much. Appreciate it. 9 10 MR. UNDERHILL: Thank you. 11 MS. LUDLOW: Thank you, Ashby. 12 (Mr. Underhill exited.) 13 CHAIRMAN OLSON: Next one is LLW. 14 MS. LIOTTA: So LLW is actually --15 MS. LUDLOW: KKR. 16 CHAIRMAN OLSON: In partnership or --17 MS. LIOTTA: In partnership with KKR. I don't 18 know if they're intending on speaking on behalf of 19 KKR --20 CHAIRMAN OLSON: Okay. 21 MS. LIOTTA: -- but LLW proposed their 22 specific firm for general counsel, not for 23 aviation. 24 CHAIRMAN OLSON: Okay. 25 (Ms. Durden entered.)

1 MS. DURDEN: So you've announced Lewis, Longman & Walker. Is it --2 3 CHAIRMAN OLSON: I'm sorry. What was your 4 question? Your -- well, welcome. And you are... MS. DURDEN: And I -- thank you. I'm 5 6 Brenna Durden. 7 CHAIRMAN OLSON: Yes. 8 MS. DURDEN: And I'm with Lewis, Longman & Walker. 9 10 CHAIRMAN OLSON: Yes. 11 MS. DURDEN: And I don't know whether you want 12 me to speak about KKR at the same time because our 13 proposal was one proposal. They can be split. So 14 I just wasn't sure what the rules are, what you 15 want me to talk about. 16 CHAIRMAN OLSON: I guess how would we handle 17 that? Speak for both of them? 18 MS. LIOTTA: Well, I quess, in fairness, if you're happy to speak for KKR --19 20 MS. DURDEN: Yes. 21 MS. LIOTTA: -- they don't have -- they didn't 22 send a person, so they wouldn't -- so if you -- if 23 you feel comfortable speaking --24 MS. DURDEN: I'm here --25 MS. LIOTTA: -- and answering for them --

MS. DURDEN: Right.

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2 MS. LIOTTA: -- then I think you could, yes.
3 MS. DURDEN: Okay. Great. Okay.

Well, first, I am Brenna Durden. I'm with
Lewis, Longman & Walker. And I just want to say
thank you for inviting me to be here today. It's a
wonderful opportunity, and I'm grateful for your
time and your efforts in trying to make this
decision.

Lewis -- we did submit a combined application on the -- or a proposal. It is for both Lewis, Longman & Walker, who would be serving as your general, and Kaplan, Kirsch & Rockwell, who would be serving as aviation counsel.

15 Lewis, Longman & Walker was formed in 1994 by 16 a number of lawyers who had significant experience 17 in governmental law, in land use law, and 18 environmental law. Lewis, Longman & Walker, in 19 fact, has at some point served as special counsel 20 to the Airport Authority in regards to wetlands 21 matters here adjacent to the airport. I believe 22 that representation ended sometime in the teens, 2015, 2014 or so, but we -- we were special counsel 23 24 in regards to that.

25 We have signif- -- I'll talk first about

Lewis, Longman & Walker and then a little bit about
 KKR.

3 Lewis, Longman & Walker has served numerous 4 special districts, governmental entities, and 5 cities and counties ever since its inception. This 6 does -- I'll jump right to it. This does include 7 currently two airport authorities: Boca Raton as 8 well as Palm Beach County Department of Aviation, 9 and also Broward at the Fort Lauderdale Airport as 10 special counsel. The other two, we serve as 11 general counsel.

12 That has been a very, you know, productive 13 experience specific to airports, but our special 14 district participation and representation, we have 15 lists and lists that we included in the proposal to 16 describe the number of different special districts 17 that we have represented.

18 All of the lawyers -- and Amy Petrick that 19 Ms. Liotta mentioned earlier, Amy was not able to 20 be here today because of a conflict in her 21 schedule. She had to be in Fort Myers. And, also, 22 Kathryn Rossmell had to be in a community meeting, 23 I think, right about now. So we apologize that 24 neither Amy nor Kathryn could be here today. So 25 I'm here in Jacksonville, and they asked me to come

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down and speak. I am part of the team.

2 Most recently, about me, I just stepped down 3 as the city attorney for Atlantic Beach where I was 4 there for specifically six years and ten months --5 I say almost seven years -- and did the day-to-day 6 representation of the city.

7 I would say that many of the issues that you
8 face as a government entity are similar to the ones
9 that a local government, like a city or a county,
10 would also experience.

I handled all their transactions. I did all of that every day-to-day representation. As part of that, I also did annual training in ethics and public records and Sunshine Law.

15 The same is true for Amy and Kathryn and their 16 representations. Kathryn's very active with the 17 Community Development Agency in Boynton Beach, 18 which is a special district and, again, has many of 19 the same kinds of representation and issues that 20 this airport authority would have.

21 So I don't -- I'll switch over to KKR. KKR is 22 a national law firm with numerous offices 23 throughout the country. Their focus is about 24 99 percent on airport law. And they are very, very 25 familiar with the special federal and state regulations applying strictly to airport - airports and airport operations.

3 One of the things that I wanted to mention about Kaplan is that -- well, two things: First, I 4 5 just want to say currently Lewis, Longman & Walker 6 and KKR work together in very much exactly the same 7 setup that we have proposed for this 8 Airport Authority, where Lewis, Longman & Walker 9 serve as the general counsel but KKR serves as 10 aviation counsel. And they're doing that for the 11 Boca Raton Airport Authority, and it's been very, 12 very successful.

13 None of the lawyers, as of February 13th, at 14 KKR are licensed to practice in Florida; however, 15 the partner, Steve Osit, the lead partner in our 16 proposal, is in fact sitting for the Bar in 17 February -- or I guess in about two weeks, I think. 18 It's usually about that. He is sitting for the 19 Bar. However, under the -- under the privileges 20 authorized in Florida, when you have a firm that 21 has lawyers that are authorized, you may allow for 22 outside counsel to practice law by -- by -- that's 23 authorized under the Florida Bar rules.

24 So I do have every anticipation that Steve 25 will pass the Bar in Florida. He's licensed in

1 about six different states and in the Washington --2 in the D.C., District of Columbia, currently. And 3 he -- I fully expect that he'll pass the Bar and be a member of the Bar certainly by April. But I did 4 5 want you to know that. 6 CHAIRMAN OLSON: Well, I -- if I might 7 interrupt, when you're talking about Mr. Osit, 8 would he be the one that would typically be brought 9 in to assist? 10 MS. DURDEN: Yes. There's a full team at KKR, 11 just like there is at Lewis, Longman & Walker, but 12 Mr. Osit would be the lead person. CHAIRMAN OLSON: Okay. And he's -- you said 13 14 he's sitting for the Bar for admission to the 15 Florida Bar. 16 MS. DURDEN: Correct. 17 CHAIRMAN OLSON: Where does board-certified 18 aviation counsel, how does -- how does one gain 19 that specialty and does he have it? 20 MS. DURDEN: Well, he -- he does not yet have 21 the certification because you can't even -- you 22 can't sit for it until you are a member of the 23 Florida Bar. 24 CHAIRMAN OLSON: Okay. So that certification is also on a state basis? 25

1 MS. DURDEN: That's a state basis. 2 CHAIRMAN OLSON: If you're board-certified for 3 aviation, it's by specific state? 4 MS. DURDEN: Well, yes, it is. 5 CHAIRMAN OLSON: Okay. 6 MS. DURDEN: In Florida, it is. 7 CHAIRMAN OLSON: Okay. Thank you. 8 MS. DURDEN: So I wanted to tell you something 9 about KKR that I think is very impressive about 10 They actually -- and I want to read this to them. 11 the board. They actually teach the course that all 12 the aviation -- hold on. If -- may I put my papers down? 13 14 So KKR, as I said, they currently work with us 15 at Boca -- at the Boca Authority. They actually 16 also currently represent over 20 airports in the 17 state of Florida but through a special relationship 18 with a law firm that is licensed to practice law. 19 I'm sure this is why Steve is going to sit for the 20 Bar, because, you know, it just allows him to be

able to say that the firm has lawyers authorized to practice.

But as an illustration of KKR's ability and their reputation in the airport community, KKR has for over a decade provided the faculty, the course,

1 and the organizational support for the annual American Association of Airport Executives Airport 2 3 Law Workshop, this is the firm that does that, 4 which is the definitive three-day training course 5 for airport lawyers in the United States. So they 6 really are very -- they are the go-to airport and 7 aviation law firm in -- quite frankly, in the 8 country.

9 So, you know, we think that our proposal is 10 well suited to this airport authority because of 11 our background in governmental law as well as the 12 superior ability of KKR in the aviation world.

And I don't -- I'm happy to answer any questions. Our proposal tells you a lot about our background.

16 You know, the -- the -- you know, the things 17 like even tonight, the issue about the shade 18 meeting, that's something that I know that all -certainly I have experience, but so does Amy and so 19 20 does Kathryn specifically and so does 21 Bob Diffenderfer specifically, because those 22 provisions regarding shade meetings are very 23 specific, very strict, and they -- and they apply to any governmental entity who's involved in 24 25 litigation.

1 So you can see that it's a very important 2 decision that you guys will be making. And -- and 3 so I would be happy to answer any questions that 4 you might have about Lewis, Longman & Walker or 5 about our team or about KKR. Yes, sir. 6 7 MR. CLARKE: I have a couple of questions. One quick question: Can you estimate the -- the 8 9 proportion of services that your combined firm 10 would offer for general avia- -- general legal 11 matters versus aviation matters? Is it 80/20, 12 50/50? Just --13 MS. DURDEN: Well, I would guess that it's 14 probably closer -- maybe 75/25. 15 MR. CLARKE: Okay. 16 MS. DURDEN: And it might depend upon the --17 you know, the issues that are before you at a 18 particular moment. Certainly, most of the time, it's going to be the general, but -- but there are 19 20 always -- you always face the FAA and other special 21 aviation provisions for the operation of, 22 particularly, a federally funded airport, as -- as 23 you are. 24 So it's a lot to keep track of. You know, the

25 tenant issues, the grant assurance issues, the

1 access issues, the -- you know, even, you know, 2 in -- in our situation here, even the environmental 3 issues, the noise issues, the safety issues, these 4 are all -- you know, to a degree, some of those would be blended, where you would have local 5 6 government issues and you would have your own 7 provisions versus a blending with the FAA and other 8 federal and state regulations because, of course, 9 DOT is part of your, you know -- I guess your 10 hierarchy, I'll call it, of -- of entities that 11 would be relevant to you as well as have regulatory 12 authority with you. 13 So does that help? 14 Yep. Absolutely. MR. CLARKE: 15 MS. DURDEN: Okay. Great. 16 MR. CLARKE: Yep. Thank you. 17 And my second question is, given KKR's, you 18 know, notoriety knowledge in the business and they're -- very impressive that they, you know, 19 20 would be the go-to firm, do they have some sort of 21 a -- do they publish best practices? 22 And I'll -- I'll tell you why I'm asking this. 23 We've -- one of our member -- board members --24 Authority board members has proposed a policy 25 review committee, and we would -- I would guess

1 that it would be appropriate to line up with an 2 industry best practices publication. Is that 3 something that they would be able to provide? 4 MS. DURDEN: I'm sure that they could provide that. There's no doubt in my mind. And -- and 5 6 that kind of policy manual, I would expect to be a 7 blend of both Florida local government law in 8 general as well as some special FAA. I would 9 expect it to be a very blended type of a project. 10 MR. CLARKE: Thank you. 11 CHAIRMAN OLSON: Other questions? 12 MS. LUDLOW: Yes. CHAIRMAN OLSON: Ms. Ludlow? 13 14 MS. LUDLOW: Yes. It's guite commendable 15 you're the largest practice in the nation? 16 MS. DURDEN: KKR has the largest firm focused 17 on aviation law in the nation. 18 MS. LUDLOW: Focused on -- in the nation. That is amazing. 19 20 And I see Mr. Osit's fee is something like \$500 an hour? 21 22 MS. DURDEN: I -- I believe it is. 23 MS. LUDLOW: Yes. I -- I have it. 24 CHAIRMAN OLSON: Discounted hourly rate. 25 MS. LUDLOW: Right. But I think shareholders

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and non-shareholders are 385, I think.

2 But you were right about him having so much 3 aviation experience. I mean, he was like a -- let 4 me see -- regulation -- he provided legal support 5 on several high -- airport improvement program. He 6 did include an air carrier incentive. He served in 7 litigation at -- of the FAA. He previously served 8 as chair at the Florida Bar. So I'm quite 9 impressed with his credentials, I -- I will say.

10 And so no monthly fee, just 3 to 500 an hour,11 plus expenses?

12 MS. DURDEN: Yes. And -- and both firms would be very careful about expenses. You know, first 13 14 off, we are well aware of your per diem issues 15 that, you know, would affect your operation, and 16 certainly aware of -- of making sure that if we 17 have out-of-pocket expenses -- by the way, it's 18 only out-of-pocket expenses. We don't charge for secretarial time. We don't charge for 19 20 administrative time. We don't charge for printing. 21 You know, so --22 MS. LUDLOW: But you charge for paralegals, 23 right?

24 MS. DURDEN: We would -- we would charge for 25 our paralegals, yes.

1 MS. LUDLOW: Okay. 2 MS. DURDEN: But -- but not for -- not for any 3 of their --MS. LUDLOW: Clerical work. Sure. 4 MS. DURDEN: -- kinds of costs, correct. 5 MS. LUDLOW: Thank you. That was very nice. 6 MS. DURDEN: Thank you. 7 8 CHAIRMAN OLSON: Okay. MS. LUDLOW: Do you have anything? 9 CHAIRMAN OLSON: Okay. I guess that's it. 10 11 Oh -- okay. Thank you very much. 12 MS. DURDEN: Well, thank you. And -- and we look forward to hearing the decision. 13 14 MS. LUDLOW: Okay. Thank you. Thanks for 15 coming. 16 (Ms. Durden exited.) 17 MR. HARVEY: Who's next? 18 CHAIRMAN OLSON: So Roberts Firm. That's the 19 last one. MR. BURNETT: No. You've got Douglas. 20 CHAIRMAN OLSON: I only have four firms. 21 22 MR. BURNETT: You have one --23 MS. LUDLOW: Douglas. You've got The Douglas 24 Firm. 25 CHAIRMAN OLSON: Oh.

1 MS. LIOTTA: Yeah, Douglas didn't apply for 2 aviation. 3 CHAIRMAN OLSON: Oh, okay. Okay. 4 MS. LIOTTA: It was only -- just general 5 counsel. 6 (Mr. Roberts entered.) 7 CHAIRMAN OLSON: Welcome. 8 MR. ROBERTS: You all must be a glutton for 9 punishment. I've been talking to all the lawyers 10 outside, and I'm already tired of talking to 11 lawyers, so... 12 MS. LUDLOW: Hi, Chad. 13 MR. ROBERTS: How are you? How are you? 14 Is there a format for this, or would you like 15 me to just drift for a moment or two and then wait 16 for questions? 17 CHAIRMAN OLSON: I think just go ahead and 18 briefly summarize your firm and why it's -- matches well with our needs and --19 20 MR. ROBERTS: Sure. Sure. 21 CHAIRMAN OLSON: -- we may have -- have 22 questions. 23 MR. ROBERTS: Sure. Would be happy to. 24 Chad Roberts with the Roberts Firm. Most of 25 my biography is in the response to the RFQ.

1 Aviation brat, been here professionally since the early '90s, including going back to the 2 3 representation of the Moser family that was here. 4 So I have a good strong grounding in the airport, 5 its growth, its evolution, its population here, and 6 the issues that it's faced being an airport. So I 7 feel confident that I've got a real solid grounding 8 in -- in this airport and the people it serves and 9 the needs that it has. And professionally, we've 10 been board-certified in aviation law for -- for 11 15 years or so. So I feel confident that I can 12 give you some good advice on these things. I 13 really do. 14 One of the things, Commissioner Ludlow, that I 15 would say, just based on your comments, that might 16 impact my candidacy to give advice to you is that 17 don't worry too much about lawyers working

18 together.

19 MS. LUDLOW: Uh-huh.

20 MR. ROBERTS: So we're used to working in 21 teams --

22 MS. LUDLOW: Uh-huh.

23 MR. ROBERTS: -- where you put together the
24 right team for the right job.

25 MS. LUDLOW: Uh-huh.

MR. ROBERTS: And lawyers know when to stand back and let the right person with the right skill set do that task.

MS. LUDLOW: Uh-huh.

4

5 MR. ROBERTS: So we're used to overlapping 6 responsibilities all the time. And I -- I know 7 most every one of those folks in the -- the 8 hallway, and -- and just about any combination and 9 permutation of us could work together and serve you 10 well.

But with that, let me just stop and answer any questions that you have so far.

13 MS. LIOTTA: Go ahead.

14 MR. ROBERTS: Yes.

15 MS. LUDLOW: No, I -- is she --

16 CHAIRMAN OLSON: I'll -- if no one's popping
17 up, I'll ask.

18 MR. ROBERTS: Sure.

19 CHAIRMAN OLSON: I'm looking at your -- you
20 list the types of clients that you have represented
21 in your specialty.

22 MR. ROBERTS: Yes.

CHAIRMAN OLSON: How many or what proportion has been airports, airport sponsors versus others that need to relate in some way to the airport?

1 MR. ROBERTS: Yeah. I -- I've never -- I've 2 never been a lawyer retained by an airport. 3 CHAIRMAN OLSON: Okay. 4 MR. ROBERTS: Never done that. I've always 5 been on the outside relating to the airport, 6 including this one in the past and others, 7 representing the users. So that's the side of the 8 V that I've been on professionally. 9 Pretty small group of folks really 10 historically that have been government practice 11 lawyers that have tended to be retained by 12 airports. But there's a reason I think you should be open to a different perspective, and it's 13 14 precisely because you -- you -- you will benefit by 15 the worldview and the perspective that your users 16 and your operators and your tenants have. And 17 that's an advantage. 18 You know, a lot of times, lawyers in their 19 career will go on different sides of the V, right, 20 will change sides from time to time. And when you 21 do, you bring a fresh perspective to that new

representation that -- that if you've only had one, you can get a little insular. And so I suggest that think of it as a strength that someone from the private practice, with that perspective and

that grounding, can bring that understanding to your -- to your -- to the advice that you get. And so --

CHAIRMAN OLSON: Okay.

4

5 MR. ROBERTS: -- that's how I would -- I would 6 suggest as a way to think about it.

7 I think your general counsel is going to have the strength for the government law side, like all 8 9 the candidates that are here. I think the general 10 counsel RFQ candidates will -- will give you that 11 primary government entity kind of advice specific 12 if there's some that's unique. So I think between 13 the two of us with a combination, you'll be well 14 served. I do.

15 CHAIRMAN OLSON: All right. Other questions16 of Mr. Roberts?

17 MR. CLARKE: Yeah, I have one.

18 Without -- without getting into the specifics 19 of, you know, we -- we have a Part 16 matter, you 20 know, before the FAA, just generally what -- what 21 can we expect? If we are to continue to avail 22 our -- the services of our legal counsel and 23 continue down that path of the administrative law 24 path, what can we expect, you know, from the FAA? 25 We've had a tenant -- we've had a dispute with

1 a tenant. They've gone to the FAA, and they said 2 we were -- been accused of negotiating in bad 3 faith. And we responded, and they responded to our 4 response. And, you know, so what's -- what's the 5 next step that the FAA will take and, you know, 6 where will they go with this? 7 MR. ROBERTS: I think the best next step is 8 executive session. 9 MR. CLARKE: Okay. 10 MR. ROBERTS: I think I would serve you best 11 by putting it just like that. 12 MR. CLARKE: Okay. Thank you. 13 MR. ROBERTS: That's how I would serve you 14 best. 15 CHAIRMAN OLSON: Okay. 16 MS. LUDLOW: Well, then --17 MS. LIOTTA: I --18 MS. LUDLOW: You --19 MS. LIOTTA: Yeah, I --20 MS. LUDLOW: Okay. You're next. 21 MS. LIOTTA: Okay. I have one or two 22 questions. 23 First of all, thank you for your service. I see that you're a Navy veteran. 24 25 MR. ROBERTS: Flew -- flew the Hawkeye -- I

1 didn't fly the Hawkeye, as we operated with the 2 Hawkeye battle group folks. So that's part of the 3 pre-law connection here. 4 MS. LIOTTA: So specific to the RFQ, I think 5 there -- there may be -- the board has in front of 6 it some decisions to make between some very large 7 law firms --8 MR. ROBERTS: Right. 9 MS. LIOTTA: -- and some smaller, more 10 boutique firms. 11 MR. ROBERTS: Right. Yes. 12 MS. LIOTTA: So I -- if you can speak to 13 coming from a smaller firm --14 MR. ROBERTS: Right. 15 MS. LIOTTA: -- how you see your role in 16 handling situations where you may come across and 17 looking down the road say, "Oh, well, this may be a 18 litigation matter where you're going to need a litigation firm" --19 20 MR. ROBERTS: Exactly. MS. LIOTTA: -- "a team." How would --21 22 MR. ROBERTS: Exactly. 23 MS. LIOTTA: How would you handle that, when we have to pull in outside counsel? 24 25 MR. ROBERTS: That's a great point. And

how -- so let's look at how -- how the public sector -- the private sector does it. Typically, a very large corporation may have a smallish kind of general counsel's office, and they manage those matters and they staff those matters, whether they handle them internally or whether they outsource those.

8 So, for example -- and I don't know about the 9 particulars of your -- your current -- your current 10 issue, but it can sometimes be the case that 11 there's a team that comes together. You may need 12 bench depth. There are litigation matters where I 13 don't sign up to be the attorney of record because 14 the client needs more bench depth. I'm in a place 15 in my career where I don't have to try to be 16 everything everywhere all the time. If the client 17 is better served by having bench depth, we 18 collaborate with the larger components of the team 19 to find the right solution that's the best fit for 20 it.

So -- so there are -- you know, I can conceive many routine matters where you would benefit from the simply unique kind of advice that I can give from my experience, but when a monstrous litigation project comes along, it's often the time to be a

manager of that litigation. Right? And -- and the best role you can have is someone that understands a big litigation project to simply manage it, help you manage it on your behalf, right, and not be the one up late at night writing the briefs and all that stuff.

7 So it's -- it's not a big billing role necessarily, but it's -- it's the role where it's 8 9 nice to have a liaison between -- and I know you're 10 an attorney with background and experience, but 11 in -- in the normal case, it's good to have a 12 liaison between lay folks like you all and outside 13 litigation firms where there's at least one lawyer 14 that's permanently attached to you and representing 15 your best interest that can help manage a bigger 16 project like that.

17 So that's how I see it, is really just 18 depending on factually specific the circumstance of 19 a matter without hesitating to -- to get some bench 20 depth from -- from the other half of that. That's 21 how I think you all would be best served.

MS. LUDLOW: Okay. Yes. Don't you have to have a special qualification to go before these federal courts?

25 MR. ROBERTS: No.

1 MS. LUDLOW: Oh. Because you have talked to 2 the Court of Appeals, the District Court, Middle 3 District --MR. ROBERTS: So --4 MS. LUDLOW: -- 11th Circuit and --5 6 MR. ROBERTS: Right, right, right. So you 7 have to be -- you have to be admitted to practice. 8 MS. LUDLOW: Oh, that's all? MR. ROBERTS: Well --9 10 MS. LUDLOW: No? Not at all? 11 MR. ROBERTS: -- you have to take an exam -you have to take an exam and all that stuff. 12 13 MS. LUDLOW: Uh-huh. 14 MR. ROBERTS: There -- there is -- I'm 15 board-certified in aviation law. 16 MS. LUDLOW: Uh-huh. 17 MR. ROBERTS: And that's a pretty rigorous 18 process --19 MS. LUDLOW: Uh-huh. 20 MR. ROBERTS: -- both by experience, peer 21 review, and examination. 22 But for practicing in court, you -- you 23 simply, besides being a member of the Florida Bar 24 and -- and being admitted to that local federal 25 court where you represent to the court that you're

1 familiar with the local court rules, you're --2 you're pretty much all set. 3 MS. LUDLOW: Oh, okay. Anyway, I thought that 4 was --MR. ROBERTS: I should --5 MS. LUDLOW: And you -- you are qualified in 6 7 Florida and Georgia? 8 MR. ROBERTS: I'm a member of the Florida and 9 Georgia Bars, yes. 10 MS. LUDLOW: Okay. And your fees are around 11 like --12 MR. ROBERTS: Whatever I put in the 13 application. I can't even tell you. 14 MS. LUDLOW: Yeah. I think they're 215. So 15 it's probably only you and a paralegal or -- and --16 MR. ROBERTS: So -- so I've got attorneys 17 that -- so my folks are W-9 folks, not W-2 folks --18 or 1099 folks, not W-2 folks. MS. LUDLOW: I gotcha. Uh-huh. 19 20 MR. ROBERTS: And it's -- it's for that same 21 process, a small -- small-shop lawyers --22 MS. LUDLOW: Uh-huh. Uh-huh. 23 MR. ROBERTS: -- we tend to have a mental Rolodex of people in our town who are good at this. 24 25 I know another solo practitioner that does appeals,

another solo practitioner that's good at writing a brief in federal court that I have confidence in, these kinds of things. So there's -- there's a tight collaboration network that I answer at the end of the day and I'm accountable for at the end -- at the end of the day for everything that goes out under my signature.

8 So -- but, again, that's part of our -- how we 9 staff things up based on the needs of a particular 10 matter. It gives you a lot of flexibility and it's 11 a lot more economical that way as well.

MS. LUDLOW: So if you came to -- I didn't see an hour -- oh, two -- well, 215 or 250 an hour. So that's what -- you are available to come to the meetings. We've gotten really spoiled having Doug here at all of our meetings because we just use him for everything.

So I was disappointed, though, that youthought you could not do general and aviation.

20 MR. ROBERTS: I think you need more bench21 depth than that. I really do.

22 MS. LUDLOW: Yeah. I really like your 23 candidness.

24 MR. ROBERTS: Well, I -- look, I -- I -- it 25 comes from being -- having being at the 30-year

1 mark, you know what I mean --2 MS. LUDLOW: Yeah. Right. 3 MR. ROBERTS: -- you can be more candid. It's 4 just easier when you're at a point. 5 MS. LUDLOW: Right. 6 MR. ROBERTS: I know these folks out in the 7 hall. 8 MS. LUDLOW: Uh-huh. 9 MR. ROBERTS: You know, I know 10 Cindy Laquidara. We've been in this town for a 11 long time. 12 MS. LUDLOW: Right. 13 MR. ROBERTS: They bring -- you can't match 14 the strength of some of that --15 MS. LUDLOW: Uh-huh. Uh-huh. 16 MR. ROBERTS: -- without that experience, and 17 you shouldn't -- shouldn't try. 18 MS. LUDLOW: Right. 19 MR. ROBERTS: What you should do is have a 20 good collaborative working relationship --21 MS. LUDLOW: Uh-huh. 22 MR. ROBERTS: -- with people like a Cindy or 23 whoever the candidate you're selecting is. But I 24 think you would be better served by having this --25 exactly what this RFQ model is. I just think

1 historically you needed a little more 2 aviation-specific focus to your --3 MS. LUDLOW: Uh-huh. 4 MR. ROBERTS: -- advice. 5 MS. LUDLOW: And you live in Ortega? MR. ROBERTS: I live in -- no. That's the 6 7 wrong side of the river. I live in Avondale. 8 MS. LUDLOW: Oh. I was -- oh, you're right. 9 MR. ROBERTS: Right. On the other side, yes. 10 MS. LUDLOW: I was -- I was trying to think, 11 where is Challen Avenue, but --12 MR. ROBERTS: Right. 13 MS. LUDLOW: And you've been here like 20 or 14 30 years? 15 MR. ROBERTS: Since eight -- the Navy brought 16 me here in '81. The Navy --17 MS. LUDLOW: Oh, the Navy. That's right, 18 you're the son of a career airline pilot. 19 MR. ROBERTS: I'm an airline brat. 20 MS. LUDLOW: Is that why you went into law 21 instead of flying? 22 MR. ROBERTS: I did want to do something 23 different than what my dad did. So I was surface 24 ships, and we -- we shot at airplanes and -- and 25 didn't fly them so much.

1 MS. LUDLOW: Okay. Yeah. Thank you, Chad. 2 Thank you so much. 3 MR. ROBERTS: Yes. 4 CHAIRMAN OLSON: Okay. 5 MR. ROBERTS: Anything else? Who should I -- who should I invite next? 6 7 CHAIRMAN OLSON: We have a -- we have an 8 usher. MR. ROBERTS: Okay. All right. Thanks, 9 10 everybody. 11 CHAIRMAN OLSON: Thank you very much. 12 MS. LUDLOW: Thank you. 13 MR. ROBERTS: You bet. 14 (Mr. Roberts exited.) 15 CHAIRMAN OLSON: And that would be Douglas. 16 Last but not least, Douglas. 17 MS. LUDLOW: Bye, Clay. 18 (Mr. Douglas and Mr. Blocker entered.) 19 MR. DOUGLAS: Good afternoon, everyone. 20 CHAIRMAN OLSON: Afternoon. 21 MR. DOUGLAS: My name is Charlie Douglas, and 22 this is my partner, Jeremiah Blocker. 23 CHAIRMAN OLSON: Uh-huh. 24 MS. LUDLOW: I thought I knew you. 25 MR. DOUGLAS: We have met once before at the

1 Palatka Airport.

2 MS. LUDLOW: You fly -- yeah. But I thought 3 you were an old man.

4 MR. DOUGLAS: Oh, is that right? I'm starting 5 to get some gray hair in my beard.

6 MS. LUDLOW: I'm sorry. Yes. But, yes, I do 7 remember you going down there. Thank you for being 8 here and bringing Jeremiah also.

9 CHAIRMAN OLSON: Yes, thank you. And if you'd 10 just briefly describe your firm's services and how 11 you think that strongly connects with what our 12 airports needs.

13 MR. DOUGLAS: Sure. Thank you for having us 14 here today. We're honored to be in your presence 15 and to be considered for this position of general 16 counsel for your board.

17 Our firm has been around about ten years, and 18 we are comprised of around 12 lawyers and a staff of around 35 total. And we cover a lot of 19 20 different areas of the law, but our most pertinent 21 to the services that we would be considered for 22 here today, we represent the Putnam County School 23 Board and the City of St. Augustine Beach, and we 24 handle a lot of matters regarding Sunshine, public 25 records requests, contract law, collective

bargaining, contract review, leases, anything to do
with real estate. And I'll ask Jeremiah to speak
to real estate in more detail. Jeremiah heads up
our real estate division, and he's an LLM, which is
an advanced law degree in real estate.

And our -- our firm is really built on a set 6 7 of core values, and first and foremost is being 8 client-centered. So anything we do, we always do 9 in the best interest of the client. And the best 10 example I've seen of that in the corporate world is 11 Bezos at Amazon. Every time there would be a board 12 meeting, he left a chair empty, and that chair 13 represented the customer of Amazon. And whatever 14 decision they made in the boardroom, they always 15 were mindful of how is that the best way to serve 16 our client, our customer.

And that's how we would approach our relationship with the board here, is a relationship-based approach where we're not just call the lawyer on the telephone, what is the issue of the day; but really to develop -- understand what your goals are and how we can be of value to that and facilitate you accomplishing those goals. Also, communication is very big in our firm.

Also, communication is very big in our firm. We have a policy that anytime a client calls, we

call back within 24 hours. All of you as board
 members would have our cell phones. So anytime any
 issue would come up, you or our staff would be
 available to reach us immediately.

5 So communication is one of those things that 6 we want to go against the grain of why attorneys 7 are criticized a lot, which is the failure to 8 communicate. We -- we do not fail to communicate. 9 We try to go above and beyond to make sure our 10 clients have us -- is accessible as -- as they're 11 required.

12 Also, we believe in collaboration. So our 13 firm, we handle a lot of different issues. And to 14 the degree that different issues come up before the 15 airport board, we most likely have an attorney in 16 our firm who has some experience in that. I know 17 you have gone out to bid for an FAA-specific 18 attorney, so I'm not necessarily describing that, 19 but we -- we rely on a lot of the -- the Braintrust 20 of the lawyers at our firm to -- to help in 21 matters, such as liability. We have a personal 22 injury group at our firm. So, you know, if it's a 23 car show coming to the airport and how we can help 24 mitigate some of the potential liability to the 25 airport, we would welcome to be part of that

1 discussion.

2 And, also, we believe in being cost-conscious 3 for our client. So we understand that you have a 4 fiduciary duty to the taxpayers and you want to be good stewards of the assets that are entrusted into 5 6 your care. So anytime that we recommend a course 7 of action, please know that we will consider costs 8 and -- and help you make a decision that is going 9 to be in a way that under- -- understands the --10 the finite resources that are available.

11 And then, finally, community service is 12 something that we pride ourselves on. All of our 13 attorneys are involved in community service in one 14 way or the other. We're proud to be from St. Johns 15 County. Jeremiah and I both live in St. Johns 16 County. Our kids go to schools in St. Johns 17 County. And we've had a law firm here for seven years. We first started out in the Record 18 19 building, and when University of St. Augustine 20 purchased that building, then we relocated to the Ameris Bank building. So we're on the fourth floor 21 22 in the Ameris Bank building.

23 So we're very accessible either on the phone 24 or in person. And I'm a pilot myself, so I'm 25 always looking for a reason to come to the airport.

So if you need us down here for anything, we will
 be here. And anything that we can do to help
 answer your questions today, we'd be honored.

And, also, if -- Jeremiah, if you would allow for an opportunity to discuss more in the particulars of real estate, as that is a big issue confronting governmental entities such as the airport work.

9

MR. BLOCKER: Sure.

10 Thank you all for the opportunity to speak 11 with you today. As St. Johns County is growing 12 tremendously, you all, as elected officials, have 13 some important challenges in how to deal with that 14 growth and how to continue to make sure that we 15 have some exciting opportunities here. With 16 exciting opportunities comes important challenges, 17 and land use is going to be important going forward 18 for you all as elected officials. It's kind of --19 determines some of the growth that's in the 20 peripherals as well.

21 So we feel that with the core competencies 22 that we have in our firm, that we can draw on those 23 core competencies and we can help address those 24 needs. So it's not just reviewing contracts, it's 25 not just giving competent legal advice on Sunshine

issues, but it's also addressing some of those
 long-term challenges that are going to come as you
 continue to see growth surrounding St. Augustine,
 St. Johns County.

5 You all really are on an incredible 6 opportunity here with this airport. As our 7 population grows, we're going to have residents 8 that are going to want to see more opportunities, who are going to want to see more business 9 10 opportunities come here to St. Johns County. And 11 we want to be a part of that in helping meet the 12 needs of our residents, meeting the needs, and 13 helping you all address those concerns and --14 especially with land use, in particular.

So thank you all for the opportunity to speak
with you today. I'll turn it back to Charlie for
questions.

18 CHAIRMAN OLSON: Okay. Questions? Any 19 questions?

20 It's just you.

21 MS. LUDLOW: Gosh, I -- yes, just me.

22 So do you have one office or two?

23 MR. DOUGLAS: We have offices in

24 Jacksonville --

25 MS. LUDLOW: Yeah.

1 MR. DOUGLAS: -- Nocatee, St. Augustine, 2 Palatka, and Ocala. 3 MS. LUDLOW: Oh, so what is your total -- your 4 overall employment number? 5 MR. DOUGLAS: 12 lawyers and a staff of about 6 35. 7 MS. LUDLOW: Oh, you did say -- you did -- I 8 got the 12 lawyers. I didn't get the staff of 35. 9 So you're saying you -- a base service fee of 10 6,000 a month, plus \$200 per hour, and then 11 paralegal is at 125? 12 MR. DOUGLAS: So it would be 200 an hour for 13 attorney time --14 MS. LUDLOW: Yes. 15 MR. DOUGLAS: -- for those items that are 16 outside the base salary, such as litigation or 17 quasi-judicial services. 18 MS. LUDLOW: Uh-huh. 19 MR. DOUGLAS: And then 125 an hour for 20 paralegal time. 21 MS. LUDLOW: I understand. 22 MR. DOUGLAS: We would hope to have everything 23 inside of the 6,000, but if there were some 24 specific issues that came up that would require 25 extraordinary services, then we -- we would charge

1 additional for that.

And there are times that issues would come 2 3 before the board that would potentially require us 4 to reach out to a specialist, but it sounds like 5 the board's desire is to have an FAA specialist as part of the team anyway, so there will not be as 6 7 much of a need for us to reach out if there were 8 somebody serving in that capacity already. But to 9 the degree that we're able to help research and 10 communicate with and strategize with counsel --11 MS. LUDLOW: Uh-huh. 12 MR. DOUGLAS: -- either in-house with FAA or 13 outside counsel, we're certainly willing to do 14 that. 15 MS. LUDLOW: So you would serve more as a 16 general -- like, I see -- are you still working for 17 the City of St. Augustine Beach? 18 MR. DOUGLAS: Yes, ma'am. 19 MS. LUDLOW: You still have them. And all the 20 Sunshine Law information you have. It's very 21 interesting. 22 I guess -- you know, I guess that's all 23 that -- gosh, I sound bad, don't I? 24 I -- you know, I just so wish -- it was my 25 hope to get a firm that did both, and that -- that

1 was my hope. So I'm disappointed because I see 2 that's probably not going to happen. 3 But -- but on your 6,000 a month, and then you 4 charge like expenses, car, travel, and things like 5 that? MR. DOUGLAS: Yes, ma'am. It would be rare 6 7 that we would charge for travel. MS. LUDLOW: Uh-huh. 8 MR. DOUGLAS: I don't remember the last time 9 10 that we have charged for travel --11 MS. LUDLOW: Uh-huh. 12 MR. DOUGLAS: -- for our other governmental 13 clients. So I don't foresee that being much of an 14 issue. 15 MS. LUDLOW: Well, other people just put that 16 in there, half the going rate or something like that. 17 18 MR. DOUGLAS: Okay. Yes, ma'am. 19 MS. LUDLOW: So that's all I have. And I'm 20 happy to see you again. Good to see you both 21 again. 22 Got one? 23 MS. CASH-CHAPMAN: (Shakes head.) 24 CHAIRMAN OLSON: Okay. Other questions? 25 Anything?

1 MS. LIOTTA: (Shakes head.) 2 CHAIRMAN OLSON: Okay. Thank you so much. Ι 3 appreciate it. 4 MR. DOUGLAS: Our pleasure. Thank you. 5 MS. LUDLOW: Bye, guys. 6 (Mr. Douglas and Mr. Blocker exited.) 7 CHAIRMAN OLSON: So, Ms. Liotta, you want to 8 suggest what we do next? MS. LIOTTA: Well, I think it comes down to 9 10 just, you know, picking -- picking one of them 11 first off -- by RFQ. I think -- I think as the 12 first matter, we maybe just want to see if there's 13 a desire to -- if -- if -- if the board is maybe 14 looking at Akerman for doing both, because 15 everything else is split between two firms, 16 essentially. So if we don't pick Akerman -- I 17 think they want to do both. So I think that would 18 be our first decision point. 19 MS. LUDLOW: I --20 CHAIRMAN OLSON: I guess I've had the most

21 contact recently this morning with Akerman with one 22 of the two people that were mentioned as being the 23 aviation counsel. So I'd be very interested in 24 hearing about other proposers.

25 MS. LIOTTA: Well, if we want to open it to

1 about -- I haven't had interaction with the Akerman 2 attorneys, but I, you know, looked very, very 3 closely at the RFQs. I can speak to that. 4 Generally, if we want to just -- if people 5 want to give their thoughts on -- just on -- on the -- the merits of the -- of the RFQ itself. 6 7 CHAIRMAN OLSON: It's interesting, we -- this board will have the opportunity to assess Akerman's 8 9 abilities and have -- and -- presumably next week. 10 I mean, I'm just wondering -- I guess in asking 11 that -- in posing that statement, I'm wondering if 12 we need to act -- I mean, what -- if we need to act 13 today or whether, given that we're going to have that experience within the next week --14 15 MS. LIOTTA: Well, I personally don't want to 16 wait. I really don't want the board to get into a 17 habit of delaying for delay's sake. Akerman is 18 engaged on the Part 16. I don't necessarily think 19 that we should just delay this decision because of 20 that. 21 So I feel very strongly that we should -- we should have two different law firms and -- and have 22 23 a specialized aviation and a general counsel.

I've -- you know, I am an attorney. I've
worked at a big firm. I've been a solo

1 practitioner. I've worked in-house. You know, 2 I've done all sorts of manner of legal services and 3 been a consumer of legal services on behalf of 4 companies I've worked for, and I've always, you 5 know, at the end of day -- you know, big firms are 6 great if you need a big firm to do something, but 7 if you don't need the big firm, you're overpaying 8 for what you're getting. So that just -- that's 9 just the way it goes.

10 CHAIRMAN OLSON: Yeah, there's a large 11 difference in proposed fees.

12 MS. LUDLOW: Yeah.

13 Right. So having someone who's MS. LIOTTA: 14 our day-to-day lawyer, that's how most companies 15 work with their in-house counsel. You know, it's 16 your -- it's your day-to-day person, they manage 17 the small stuff, they deeply understand what you're 18 trying to accomplish as an organization, so that 19 when you do need to get that specialist, they're 20 very good at managing and select -- and helping 21 select that person because they understand your 22 business. So I think, you know, that's a valuable 23 role to have that person who's embedded in the 24 organization and deeply understands, comes to the meetings, is your person but also can pull in the 25

1 specialist when needed.

2 There'll be things that pop up that will 3 require a specialist from time to time. Like what 4 if you need to do a bond? I mean, I don't think we 5 need to hire a general counsel who's -- does 6 government bonds. You know, it may came up -- may 7 come up, and that's when you -- you call up the big 8 firm, but it shouldn't be -- in my view, feel very 9 strongly that you shouldn't expect, you know, 10 someone who could do everything for you all the 11 I don't think that's a good use of our time. 12 resources because you're going to just be looking at big billing rates. 13

14 And I will note that Akerman has by far the 15 highest billing rates, and I don't think that 16 that's fiscally responsible for us. And I'm saying 17 all those things with -- absolutely not meaning 18 to -- with all respect to their -- their skill set 19 and not a comment on the quality of their work, but 20 I think for us, that would not be a good use of our 21 funds to -- to -- to go with that option.

22 MS. LUDLOW: Okay. It's my opinion that 23 Akerman is not well versed in aviation or Part 16, 24 since this is the only case they've ever had with 25 Part 16. The only case. And, you know, the way

1 they have not interacted, which I know Doug and 2 Ed -- Ed will say they weren't supposed to or 3 something like that, I don't have a good feeling 4 about them at all. I just don't. They're not 5 loc- -- what I would prefer is aviation and local. 6 It doesn't look like we're going to get that. So 7 the next best aviation would be KKR. I mean, 8 they're the best one in the nation. And, you know, 9 I -- I was really impressed with them. 10 But Akerman, for what they've shown us so far, 11 they're way down the line. 12 CHAIRMAN OLSON: Yeah, I -- I -- I hear what the others two have -- people have said already, 13 14 and I -- I think there are reasons to look at 15 others. 16 If -- if we hire a local firm, we can match 17 up, presumably, KKR with -- as we want to. And 18 they don't require a retainer; is that right? KKR does not require a retainer? 19 20 MS. LIOTTA: I didn't see that they were. Ιt 21 was straight hourly billing. 22 MS. LUDLOW: I didn't see a retainer. 23 CHAIRMAN OLSON: Okay. 24 MS. LUDLOW: Yeah. 25 CHAIRMAN OLSON: Again, I have visited and

spent time -- a good amount of time with the director at the Boca airport, and they are very pleased with their relationship with KKR for aviation, and they have the -- Ms. Durden's firm tied to KKR.

MS. LIOTTA: Yeah, I think, you know, KKR is a 6 7 perfect example of that big firm specialized 8 experience that -- I brought up the example of the 9 bond. You know, their -- their RFQ specifically 10 stated that they've done bond work for airports. 11 So those sorts of things where there's a special 12 project or a litigation or something like that 13 where it's time to bring in the bench, the deeper 14 bench firm, I think KKR is definitely -- you know, 15 they -- they had an impressive proposal.

16 MS. LUDLOW: Uh-huh.

MS. LIOTTA: I think, however, someone here day to day to deal with the smaller -- the smaller items -- KKR doesn't have someone in Florida, they can't come to our meetings, and they are a higher bill rate.

22 MS. LUDLOW: Did they not say they would have 23 a representative for us?

24 MS. LIOTTA: They said that they would -- no, 25 they don't -- they don't have a -- they don't have

1 someone who's physically here. It would be --2 there's -- the partner -- the lead partner of the 3 firm is planning on becoming Barred in Florida. 4 MS. LUDLOW: Oh. 5 MS. LIOTTA: I don't think he lives in 6 Florida. 7 MS. LUDLOW: Oh. 8 MS. LIOTTA: So everything is going to be kind 9 of by the phone with KKR. 10 MS. LUDLOW: Right. Right. Osit --11 Steven Osit, but he has -- but he has good 12 background in aviation because he's been on the FAA 13 boards and things. 14 MS. LIOTTA: Sure. I -- I think of them as 15 a -- as -- in my mind, I think of KKR as the big 16 firm you call in when you have a big project. I 17 don't think that that forecloses us looking at 18 Coquina or Roberts as aviation counsel because, you 19 know, if we have someone who's here local, is a, 20 you know -- frankly, a lower bill rate --21 MS. LUDLOW: Uh-huh. 22 MS. LIOTTA: -- and can manage a lot of the 23 day-to-day things, when a big project comes up, you 24 know, bring in the KKR. And I think there's a --25 there's a big value to having someone who can sit

in the room and look someone in the eye and have a discussion with them for something. If we have -if there's -- you know, so I am not as comfortable with having counsel who does -- isn't going to have a physical presence on a regular basis for us.

6 MS. LUDLOW: Well, I'm not comfortable paying 7 \$7,000 a month and 660 for -- per attorney. And 8 they haven't been stellar so far. And that's 9 Akerman, so -- but I like the idea of having an 10 aviation attorney that's local. Coquina, Roberts, 11 and Douglas, at least they're all local. And I 12 think that's -- that's very important. But maybe 13 they don't have the expertise that KKR has.

MS. LIOTTA: Well, Douglas is for the -- thegeneral counsel.

Uh-huh.

16 MS. LUDLOW:

MS. LIOTTA: So they -- and I was really quite impressed with their -- or it bounced around a little bit, but I think that's -- I think that's fine because we kind of -- I think at the end of the day, we may be mixing and matching these a little bit to figure out what's going to work for us.

24 MS. LUDLOW: Good -- good point. I didn't --25 I was thinking general was only the two big ones.

No. Douglas --1 MS. LIOTTA: 2 MS. LUDLOW: So Douglas is general? 3 MS. LIOTTA: Douglas is for general. And they 4 did something that I was -- in their -- I was not 5 expecting in their RFQ. They are, you know, to be clear, proposing a 6,000-a-month flat fee for 6 7 all-inclusive services. 8 MS. LUDLOW: Uh-huh. MS. LIOTTA: I was -- you know, that's very, 9 10 very compelling. So all of our meetings --11 MS. LUDLOW: Uh-huh. 12 MS. LIOTTA: -- and we're having a lot more of them now --13 14 MS. LUDLOW: Well, yes. 15 MS. LIOTTA: -- you know, ordinary view of 16 leases, the land use issues would all be included 17 at 6,000 an hour, period. 18 MS. LUDLOW: A month. 19 CHAIRMAN OLSON: A month. 20 MS. LIOTTA: And then only the additional 21 if -- if it's something more litigation or special 22 project where -- and then it's a -- a two thou- --23 200 an hour for attorney time, which is still very, 24 very good. 25 MS. LUDLOW: Very, very good. But we didn't

1 see any -- that was only your conversation with 2 them, right? So we didn't see anything that said a 3 possible 6,000-a-month all-inclusive? MS. LIOTTA: No. It's in their RFQ. I didn't 4 5 actually speak with them. 6 MS. LUDLOW: It's in their RFQ? 7 MS. LIOTTA: Yeah. 8 CHAIRMAN OLSON: Uh-huh. 9 MS. LIOTTA: I -- that was -- I didn't speak 10 with any representatives from The Douglas Firm. 11 MS. LUDLOW: Oh, okay. And it does say 12 "general" right there in front of my very eyes. 13 Yes. Thank you. 14 CHAIRMAN OLSON: Mr. Clarke, do you have 15 thoughts? 16 MR. CLARKE: Good thoughts. I -- I would have 17 to agree, I think LLW and KKR, particularly KKR, 18 stand head and shoulders above every other proposer; in particular, they only represent 19 20 airports whereas Mr. Roberts and Coquina have only 21 represented pilots and not airports. However, I 22 do -- Mr. Roberts' comment about having the 23 viewpoint of a tenant is -- is compelling to me. 24 I -- I like that viewpoint because I -- I think we 25 need to make sure that our tenants are protected

1 from -- you know, and -- and their interest. MS. LUDLOW: Uh-huh. 2 3 MR. CLARKE: So that's very compelling. 4 The Douglas Firm, I think that their local 5 presence and knowledge of the real estate business 6 is -- can't be touched by any -- any of the other 7 firms simply because, I mean, they -- you know, 8 they're here. They've been here -- they're 9 residents of St. Johns County. They've been here 10 in practice for seven years. 11 As you well know, the Airport Authority owns a 12 large parcel of non-aviation property that is 13 potentially very lucrative in revenue for the 14 Airport Authority, and I think they would be in a 15 very good position to help us maximize our return 16 on that -- that investment that has been made over 17 the years. 18 So I'm kind of torn between KKW [sic] and 19 LLR [sic] and Mr. Roberts and -- and Douglas. I 20 think we'd be served very well if we had any 21 combination of the -- of those firms. 22 MS. LIOTTA: Yeah. 23 MR. CLARKE: But, you know, I just want to lay that out for now. 24 25 MS. LIOTTA: You know, to me, the biggest --

MS. LUDLOW: I was very impressed with the Douglas Law Firm also, but I like Chad Roberts too. I'm thinking Ashby -- Coquina -- might still be a little small for us.

5 MS. LIOTTA: Yeah, LLW, I thought, had some --6 some great -- great resumés. My concern with them 7 is the same that I had with KKR, is for your 8 day-to-day representation --

9 MS. LUDLOW: Uh-huh.

MS. LIOTTA: -- they don't have anyone local.
MS. LUDLOW: Right.

MS. LIOTTA: I mean, Ms. Durden is -- you know, Brenna came in and spoke with us, but she would not be our lead or our backup for day -- for day-to-day matters.

16 MS. LUDLOW: Right.

MS. LIOTTA: And so I really think we need someone who would be -- you know, be able to come to the meetings, do that day-to-day, and be able to talk to staff and executive director and have all that contact.

22 So I feel -- you know, I agree with -- with --23 with Ms. Ludlow that, you know, Roberts, Coquina, 24 and Douglas are very strong candidates. They're 25 all local. They all have very reasonable billing

1 rates. And, you know, that does not foreclose the 2 Authority from reaching out to KKR to take over 3 or -- or start a complex matter --4 MS. LUDLOW: Uh-huh. 5 MS. LIOTTA: -- and, you know, bring in that 6 deep expertise when it's -- when it's needed. 7 MS. LUDLOW: I think -- I think aviation 8 attorney. 9 CHAIRMAN OLSON: Okay. Let's see. Does --10 does someone want to be specific as to an action 11 that we take today? 12 MS. LIOTTA: I think before we do any actions, 13 maybe we can do the public comment before we do 14 votes. CHAIRMAN OLSON: Yeah, there -- there aren't 15 16 any requests for public comment for airport legal 17 services solicitation. It's general public comment 18 is -- we have two requests for general public 19 comment. 20 MS. LIOTTA: Okay. I saw the papers there, so 21 I was just checking. 22 CHAIRMAN OLSON: I mean, that's -- that's what 23 I have. I have public comment, general, but I -- I 24 know we receive public comment before we take an 25 action, but we don't have any requests --

1 MS. LIOTTA: Okay. 2 CHAIRMAN OLSON: -- that I see, unless --3 MS. LUDLOW: We can ask. 4 CHAIRMAN OLSON: -- we ask. Anyone wanting to get into the discussion of 5 6 attorney selection? Any comment? 7 (None.) 8 CHAIRMAN OLSON: I guess not. So -- okay. So 9 back to is there a specific --10 MR. LIOTTA: I'll throw in a comment, just 11 because nobody else is, if you don't mind. 12 CHAIRMAN OLSON: Okay. 13 MR. LIOTTA: As you probably saw in the --14 CHAIRMAN OLSON: Identify yourself. 15 MR. LIOTTA: Oh, that's right. Excuse me. 16 Matt Liotta, 93 Lake Mist Court, St. Johns. 17 As you probably saw in -- in the response from 18 LLW, we -- I actually previously engaged them. We finished our -- our matter, but I worked personally 19 20 with Brenna Durden, and I found her to be a very 21 good attorney, and I think she would serve you well. 22 23 CHAIRMAN OLSON: Yeah. Okay. Does anyone 24 want to be specific on a path forward and the next 25 specific action, such as a motion?

1 MS. LUDLOW: I -- I think we have -- we still 2 have to tune up or do the fine points with them, 3 but I would make a motion to accept -- what was I 4 going to say? Shoot -- to accept the Douglas Law 5 Firm. 6 MS. LIOTTA: Second. 7 CHAIRMAN OLSON: A motion made and seconded to 8 accept the -- for general counsel. That means --9 accepting, meaning -- do we have to negotiate 10 something, or is there nothing we need to 11 negotiate? We simply accept their proposal and 12 they're our general counsel? Is it as simple as 13 that? 14 MR. CLARKE: Yes. 15 MS. LIOTTA: I believe so. 16 CHAIRMAN OLSON: Okay. Okay. So --17 MS. LIOTTA: It's their offer, so we would be 18 accepting it. 19 MS. LUDLOW: Yeah, I do think --20 CHAIRMAN OLSON: Motion --21 MS. LUDLOW: Have any advice, Doug? 22 MR. BURNETT: I think you're on the right 23 The way the RFQ was done actually has the track. 24 engagement letter in there, and so you've got the 25 dollar amounts and you've got an agreement that you

1 would be authorizing the executive director to 2 execute on behalf of the Airport Authority. CHAIRMAN OLSON: Okay. So we have a motion 3 and a second on the floor. Let's take a vote. I 4 5 guess, will this be a -- procedurally, a voice -- a voice vote or --6 7 MR. WUELLNER: (Nods head.) 8 CHAIRMAN OLSON: -- individual voting? Voice vote? 9 10 Okay. All in favor of the motion, signify by saying "aye." 11 12 MR. CLARKE: Aye. 13 CHAIRMAN OLSON: Aye. 14 MS. LIOTTA: Aye. 15 MS. LUDLOW: Aye. 16 MS. CASH-CHAPMAN: Aye. CHAIRMAN OLSON: Opposed? 17 18 (None.) 19 CHAIRMAN OLSON: No opposed. Okay. Motion 20 carried. 21 MS. LUDLOW: We got something done. 22 CHAIRMAN OLSON: So the next question is 23 air -- is the specialized counsel for aviation. 24 We've had comments. Does someone want to make a 25 motion on that?

MS. LIOTTA: Do you have any further discussions? Because I think we've narrowed it down maybe to -- Roberts, Coquina, and KKR have all been mentioned.

Is there -- I personally want -- want -really want someone who's local. And I feel like -- I do really appreciate KKR and I think that they would easily envision us reaching out to them for -- to take on complex matters. I don't know if anyone else feels differently or has particular feedback as -- as between Coquina and Roberts.

12 MS. LUDLOW: And I do. Okay. It's a good 13 thing you brought it up. As much as, you know, I 14 really like Ashby, but he doesn't have the depth of 15 the knowledge, I think, that Chad Roberts has. Ι 16 appreciate when someone says, you know, "Hey, you 17 should get a real expert and that's not me." You 18 know, and I just appreciate his demeanor and -- and 19 I think we would be in good hands with him. And --20 and what did he say about the Mosers? Didn't he 21 represent Moser for a while?

22 MS. LIOTTA: Yeah.

23 MR. CLARKE: Yeah.

24 CHAIRMAN OLSON: Yeah. He -- he said he has 25 not represented an airport, and I'm a little

1 uncomfortable with -- with that because my view is
2 that --

MS. LIOTTA: Well, I --

3

4 CHAIRMAN OLSON: -- for this specialized work, 5 I think representing -- having some experience in 6 representing actual airports is a positive. 7 MS. LUDLOW: Neither does Ashby, right? 8 CHAIRMAN OLSON: I mean, not every legal issue 9 before FAA presumably is -- relates to a tenant or 10 an user with the airport. I assume there's a lot 11 of other aviation matters that require attention. 12 And if we're going to go real local on the general, 13 which we've acted on, seems like bringing in a 14 heavyweight to use whenever we need it that has 15 this wealth of experience could be a plus, could be 16 a plus right now with the matter we're dealing 17 with.

18 MS. LIOTTA: Well, I don't disagree that, you 19 know, there are matters pending right now that 20 could use, you know, deep expertise. I will say 21 that, you know, having -- having -- being a 22 practicing attorney, I've done -- I can appreciate 23 that, you know, experience in the subject matter is 24 experience in the subject matter, so you can 25 represent -- you can be on either side of the V.

1 You know, the attorney -- the attorney we select 2 will represent us at the end of the day. 3 Having a perspective and understanding of what 4 it's like to represent users and tenants is helpful actually because you can say, "Well, this is where 5 6 they're coming from. This is what they will likely 7 say. This is what their position is going to be." 8 It actually helps you see things a little better. 9 I find that to be a positive. And, again, if it's 10 something very complex, specialized, that's 11 probably where you'd bring in a -- bring in the KKR 12 anyway. 13 MS. LUDLOW: Uh-huh. MS. LIOTTA: So I -- I still think on the 14 15 day-to-day work, "Hey, does this lease, you know, 16 generally have assurances issues?" or, you know, 17 those sorts of analyses are going to be the same 18 whether, you know, we have someone who's 19 represented airports or tenants in the past. 20 The assurances are the assurances. How they 21 get applied, you know, understanding that is -- you 22 know, irrespective of the exact representations 23 we've had in the past, it's a subject matter

24 expertise.

25

MS. LUDLOW: And I'm all for local. And I

really like it that they do get to know us. And
 sometimes we might need something special,
 something real fast, and they -- it would be harder
 to get with someone out of the country [sic] that
 has no idea who we are. So, yes, I totally agree
 on the Roberts Firm.

7 MS. CASH-CHAPMAN: Well, I also -- I don't want to discount that Coquina -- I know he didn't 8 9 really mention it in his presentation, but we do 10 still have here that -- for speaking engagements 11 and publications, The Florida Bar Aviation Law 12 Board Certification Review Course, he's been on 13 various years; Aviation Insurance Association 14 conferences; The Florida Bar Convention; Aviation 15 Committee meetings.

16 So he does have -- I just don't want to 17 discount -- I feel like we're only talking about 18 the two --

19 CHAIRMAN OLSON: Yeah.

20 MS. CASH-CHAPMAN: -- but we do still have 21 three people here. I just don't want to see him 22 get lost in the shuffle because he had a little bit 23 of a faster overview for us. But he does still 24 meet the same qualifications as Roberts. So I just 25 want to --

1 MS. LUDLOW: Thank you. 2 MS. CASH-CHAPMAN: -- not forget about him. 3 CHAIRMAN OLSON: So --MS. LUDLOW: Make a motion? 4 5 Should -- I make a motion we accept 6 Roberts Firm as our aviation legal counsel. 7 MR. CLARKE: I'll second. 8 CHAIRMAN OLSON: Motion made and seconded. 9 All in favor signify by saying "aye." 10 MS. LUDLOW: Aye. 11 MR. CLARKE: Aye. 12 MS. LIOTTA: Aye. 13 CHAIRMAN OLSON: All opposed? 14 I will register a no vote on that, but we can 15 proceed, I guess. 16 And so we have both aviation counsel and we 17 have general counsel. 18 MS. LUDLOW: Did you vote? 19 MR. BURNETT: Mr. Chairman, I just want to 20 make sure the vote's clear. It's a 4-to-1 vote? 21 CHAIRMAN OLSON: Yes. 22 MR. BURNETT: Is that correct, 23 Ms. Cash-Chapman? I didn't see you register a 24 vote. 25 MS. CASH-CHAPMAN: I wasn't quite ready. I

1 was still -- still thinking --2 CHAIRMAN OLSON: Oh, okay. 3 MS. CASH-CHAPMAN: No, that's okay though. CHAIRMAN OLSON: I went too fast. 4 5 MS. CASH-CHAPMAN: No, that's all right. I think I'm -- I'm going to go with Mr. Olson 6 7 on this and -- and say no, but I'm comfortable moving forward. It just wouldn't be my --8 9 MR. BURNETT: So we'll record a 3-to-2 vote 10 for the official vote. 11 And, Mr. Chairman, if I may bring up one 12 point. Perhaps -- understanding the board's 13 comments and you've now selected the Roberts Firm, 14 but there is obviously a great affinity for KKR on 15 the big issues, perhaps you communicate to 16 Mr. Roberts that he -- he should report back to you 17 when he believes KKR -- KKR should be brought in on 18 a matter so then he has some ownership in bringing 19 that back to you; and perhaps even go so far as a 20 second piece to that, which is to have Mr. Roberts communicate to KKR as to the board's intent related 21 22 to this matter, that they would be a potential 23 option for matters where their extra legal power 24 and depth is needed.

CHAIRMAN OLSON: Is the -- is the board on

25

1 line with that, communicating that intent? MS. LUDLOW: Yeah. And he -- and he 2 3 demonstrated that already. He said, "That's not my 4 expertise or my forte. You need to call in 5 somebody else." So I think he's very willing to 6 have KKR. And if you want him to specify exactly 7 KKR, I think that's okay, too, but I wouldn't think 8 that they would be the only ones. Why should we 9 designate, you know, to him when he's the attorney? 10 MS. LIOTTA: Well, I -- I think maybe what 11 might be helpful is having the -- the --12 Mr. Roberts, specifically when he does speak to 13 them, discuss the possibility of us going -- if 14 they'd be open to going ahead and signing the 15 engagement letter, which does have very favorable 16 billing rates off their -- their normal, so that if 17 they do pick up the phone for a big matter, we have 18 those -- we have the rates that are in this RFQ 19 already agreed to.

So they're not -- they're not going to be the everyday aviation, but when they're needed for -you know, there'd be an understanding that if they're brought in, there's already an engagement in place for those matters.

25 CHAIRMAN OLSON: So that was the -- that was a

1 letter to the Authority. Would the Authority need 2 to -- would the Authority need to sign on to that? 3 MS. LIOTTA: Well, yes, but, I mean, having -the RFQ was, you know, I think, an offer for them 4 5 to do all of our aviation work. So it might be 6 helpful to say, Well, hey, if we -- would you --7 KKR be willing to have this agreement but the scope 8 be a little different where, you know, it's not 9 everything, every -- aviation all the time. It's 10 when the Authority wants to bring in --11 MS. LUDLOW: Uh-huh. 12 MS. LIOTTA: -- or when Mr. Roberts recommends 13 the specialist. 14 CHAIRMAN OLSON: Yeah, I understand that. MS. LIOTTA: And if it's their -- you know, 15 16 then -- then you already have their rates agreed to and they're -- they're -- you know, I thought they 17 18 were -- they're almost half of their -- their 19 published rates --CHAIRMAN OLSON: Yeah. 20 21 MS. LIOTTA: -- which was quite good. 22 MS. LUDLOW: But I don't think we should have 23 a base rate. I think they should say, "Yes, you 24 call us, and it will be \$200 an hour or something." 25 MS. LIOTTA: That's -- that's what I meant.

1 MS. LUDLOW: Yes. 2 MS. LIOTTA: Their -- their RFQ was for their 3 hourly rate. MS. LUDLOW: Yes. 4 MS. LIOTTA: There's no --5 6 MS. LUDLOW: Do you know what it was? It 7 wasn't 500, was it? 8 MS. LIOTTA: It was -- 500 was their discounted rate. 9 10 MS. LUDLOW: Okay. 11 MS. LIOTTA: They bill out at almost a 12 thousand dollars an hour, which a lot of big firms do. So... 13 14 CHAIRMAN OLSON: Okay. So no other action 15 needed. We have our counsel selected. 16 Okay. So we have -- now we have public 17 comment. We have two --18 MS. CASH-CHAPMAN: Need to bring them in. 19 MR. HARVEY: Are you ready to bring them in? 20 CHAIRMAN OLSON: Oh, sorry. 21 MS. LUDLOW: Well, I thought they left. 22 MS. CASH-CHAPMAN: They're just outside waiting for us. 23 24 MS. LUDLOW: I already forgot about them. 25 MS. MARTIN: They're all out there, I think.

1 MS. LUDLOW: We should bring them in. 2 We have to tell them. Kevin will bring them 3 in. 4 CHAIRMAN OLSON: Oh, is that -- I mean, our 5 procedure, I guess, we do. Okay. 6 MS. LUDLOW: I knew he wanted something. 7 CHAIRMAN OLSON: Okay. 8 MS. LUDLOW: No, we are not. We have to give them the news. 9 10 (All of the attorneys entered.) 11 MS. LUDLOW: We apologize for taking so long. 12 CHAIRMAN OLSON: Yes. We, again, very much 13 thank the firms for their time, their considerable 14 time, and we recognize this meeting has gone on for 15 a while. The board has acted on selections. For 16 general counsel firm: Douglas. For aviation 17 counsel: Roberts, with a caveat of having --18 keeping KKR in the backup situation for additional 19 support for as -- as needed for aviation issues. 20 So, again, we greatly appreciate all the interest and presentation and time and thank you. 21 22 MR. ROBERTS: Thank you. 23 MS. LAQUIDARA: Thank you. And 24 congratulations to the winners. Thank you. Best 25 of luck.

1 MS. DURDEN: Thank you very much. 2 MS. LUDLOW: Bye. Thank you. 3 CHAIRMAN OLSON: Okay. Now we're to general 4 comment. PUBLIC COMMENT - GENERAL 5 6 CHAIRMAN OLSON: Okay. Mr. Riera? 7 MR. RIERA: Jose Riera, 133 Paranza Trace, 8 St. Augustine. In general, it's going to be a little bit 9 10 specific, and being into negotiations with legal 11 firms before -- actually, I'm not going to go into 12 all the firms. I'm thinking that if we select KKR, 13 are they going to say "Wait a minute. This 14 proposal was in with this, and now all of a sudden 15 you're coming to me with that, and the price is not 16 that"? So just be aware of that, that that could 17 possibly be, and so, you know, we may be stuck with 18 that. 19 Other than that, thank you for your time in 20 doing this selection. I think it's been productive 21 and we needed to get this done. And hopefully we

can start getting some traction and getting things

done.

22

24 Thank you.

25 CHAIRMAN OLSON: Thank you.

1	Ms. Martin?
2	MS. MARTIN: Ooh. Oops. Oh, it's stuck.
3	MR. HARVEY: Stand by.
4	MS. MARTIN: There we go.
5	MR. HARVEY: There you go.
6	MS. MARTIN: I have no hands left.
7	I just wanted to make since you're going to
8	be meeting with the proposed candidates for
9	executive director, I had some I've went through
10	all my notes. I gave you my notes from the meeting
11	where they were on the Zoom, but I went through and
12	I I had some questions. So I just wanted to let
13	you know what the questions were because I don't
14	think they were addressed in the questions that the
15	board asked the candidates. And I'm also afraid
16	that what some of them either one may have said
17	may be not totally kosher or, you know I don't
18	think got the detail.
19	Like one candidate said his most wonderful
20	involvement with the community was a dog
21	fundraiser. To me, you know what happened to the,
22	you know, air show. But, anyway, you have copies
23	of this.
24	But under Operations Policies: During the

24 But under Operations Policies: During the 25 past year, what airport operations policies have been reviewed at your airport for possible changes?
 And if not, what policies should be reviewed for
 changes?

I'm just assuming that every airport has
policies that need to be reviewed for changes.

6 Then Community Interaction: Give examples of 7 community interaction projects or events that have 8 happened at your airport.

9 Grant Funding: Give examples of what projects 10 have been at least partially funded by grants 11 during the last five years. Were they federal or 12 state? Because it wasn't -- one candidate said he 13 had 18 in five years, but he didn't give any 14 details on what those were.

15 And then Action or Agenda Items Presented: 16 Can you provide a copy of a PowerPoint for ideas 17 you presented or an agenda for action items 18 presented to the people or entity for whom you report? You know, what's his reporting ability in 19 20 terms of action items? Why did -- why did they 21 want to leave their current airports or past 22 airports?

And what are -- the biggest thing is, what are the challenges you see if you're here at the St. Augustine Airport as executive director and what are the opportunities you see? You know, what
 kind of answers do you get from that?

And I -- especially you should consider the input received from our current airport staff, especially from Kevin and Cindy, and what candidate would they prefer to work with and why or why not.

And then on Committees, I have some experience with a committee. The Airport Authority wants to be able to get input from the community, stakeholders, tenants, et cetera. Communities -committees can have an important role, so they can be a part of idea generation and decision-making, but I have a question to ask of the attorney.

What is the difference between an ad hoccommittee versus like charging committee?

Do they have the same legal requirements for our Authority, or must all committees be governed under the administrative onus of the Sunshine Laws and the resulting costs of operation of committees as well as delays in the actual output of information for action?

And as they are going to be made -- made up of volunteers, how can we simplify the operation of committees in terms of requirements of meeting frequency, pre-meeting research done in advance to save on meeting time and administration costs?
 And then, you know, the goal of these
 committees is to make recommendation for actions to
 the Airport Authority Board. You need to keep that
 in mind.

At the round-table presentation today on resiliency and stormwater program for the city, it was mentioned that on their website, under that program, they are asking for public input and questions. So this is an ongoing -- open public forum, so maybe ours could list committee categories for input.

13 In Vilano Beach Main Street, our committees 14 are very important, but they're kind of loosely 15 structured in that they are results oriented in 16 terms of brainstorming.

17 The landscape committee meets every Saturday 18 and cleans up and looks at the businesses to see if 19 they should be cleaning up their -- their 20 properties.

The marketing committee is, again, a brainstorming thing, and they get together and they see opportunities and they report back to the board.

25 And the events committee, in particular, our

1 board has a very big list of items that for every 2 event have to be taken care of, like permitting and 3 food and music. And then the committees figure out 4 how to do that, but they also come up with ideas on 5 new events that might happen. 6 Anyway, I just wanted you to think of some 7 other possible questions to ask when you meet with 8 the candidates. 9 Thank you. 10 CHAIRMAN OLSON: Thank you, Ms. Martin. 11 And we have, again, no other public comments. It looks like we're at the end of our meeting. 12 13 MEMBER COMMENTS AND REPORTS 14 CHAIRMAN OLSON: I just want to remind the 15 board about our planned session next week, and we 16 have the availability dates, times from you all. 17 And our next meeting is a workshop, and that is on 18 the -- they're all listed -- February --19 February 27th at 2:00 p.m. -- no. No. I'm sorry. 20 March --21 MR. CLARKE: 27th. 22 CHAIRMAN OLSON: What's our -- what's our 23 next --24 MS. LUDLOW: March 13 and 27. 25 CHAIRMAN OLSON: Oh, okay.

1 MR. CLARKE: 27th, 3:00 p.m. 2 CHAIRMAN OLSON: Oh, you all are looking at 3 it. Okay. I don't have that page in front of me 4 now. Okay. So we -- we have those dates. 5 And our next regular Authority meeting is 6 March 13th. Okay. 7 MR. CLARKE: Did you say at 2:00 p.m. for the 8 air service development? Is the special meeting at 9 2:00 p.m. on --10 CHAIRMAN OLSON: Yes, that's listed at 11 2:00 p.m. on the -- on February 27th --12 MR. CLARKE: Okay. 13 CHAIRMAN OLSON: -- special meeting to discuss 14 air service development. 15 Okay. No other business. Meeting --16 MR. BURNETT: Mr. Chair? Mr. Chairman, thank 17 you. 18 CHAIRMAN OLSON: Yes. 19 MR. BURNETT: Just to clarify, the regular 20 meetings that -- that are intended to be on the 21 second and fourth Monday, obviously they may change 22 as to the date, but currently they're set for 23 March 13th and March 27th. The board has confirmed 24 the new starting time for those meetings will be 25 2:00 p.m.?

1 MS. LUDLOW: No. 4:00. 2 CHAIRMAN OLSON: Back to 4:00. 3 MR. BURNETT: It is 4:00? I'm looking --4 MS. CASH-CHAPMAN: I think it's being proposed 5 right now. We haven't actually discussed that yet. 6 MR. BURNETT: Okay. That's -- I just wanted 7 to make sure that it was clear to the public and 8 for staff for advertising. There was some --9 CHAIRMAN OLSON: Okay. 10 MR. BURNETT: -- thought that the time -- time 11 would change. I just wanted to make sure that --12 CHAIRMAN OLSON: Can we make a quick consensus 13 on changing the meeting times to 2:00 p.m. in 14 lieu -- instead of 4:00 p.m. right now? Can we do 15 that? 16 MS. LUDLOW: Well, I got a lot of complaints, 17 because I'm representative of those people out 18 there at the airport and the people that work. And 19 they sat -- he sat right there and said, "Thank 20 goodness. Don't -- don't let them change it past 21 4:00 because you won't get anybody here." 22 So I think when we want to have special 23 meetings, like the air service and strategic, then

25 meetings, I think it's important that the community

let's, you know, plan those. But for our regular

24

1 knows the regular meeting is at one time, at 4:00. CHAIRMAN OLSON: Yes, the proposal is to 2 3 change our regular meeting to one time, and that 4 would be 2:00 p.m. But are you speaking -- you're 5 not supportive of that? 6 MS. LUDLOW: No, I'm not. 7 CHAIRMAN OLSON: Okay. MS. LUDLOW: I'm supportive of special 8 9 meetings being at different times but our regular 10 meetings being at 4:00. 11 I have to announce all that out there, so... 12 CHAIRMAN OLSON: Okay. Other thoughts? 13 MS. LIOTTA: I think keeping it at 4:00 makes 14 sense. Hopefully, as some of these bigger issues 15 get -- get resolved --16 MS. LUDLOW: Right. 17 MS. LIOTTA: -- meetings won't be two-plus 18 hours. And it is nice that it's towards the end of the day so more people can -- you know, can attend. 19 20 And -- and, you know, Ms. Ludlow, I think you 21 also -- I don't know if they're on Mondays, but 22 you're -- you -- you have -- you work with the --23 MS. LUDLOW: My people? My shut-in people on 24 Monday. 25 MS. LIOTTA: Oh, I didn't know -- didn't know

you were doing volunteer work, so that -- yeah,
 with other -- yeah.

MS. LUDLOW: Oh, yeah. I cook dinner every Monday to -- Mondays I work 9:00 to 5:00, but -- I forgot what I was going to say.

CHAIRMAN OLSON: Okay.

MS. CASH-CHAPMAN: I would like to see it
earlier only for the sake of the staff that has to
be here hours and hours --

10 CHAIRMAN OLSON: Yes.

6

11 MS. CASH-CHAPMAN: -- after the workday. But 12 if we can try to really focus on our meetings, I'm hopeful that the additional meetings and the -- the 13 14 committee meetings and things like that that we're 15 hoping to introduce will allow for shorter meetings 16 because it's really -- I understand that we want, 17 you know, the people to be here, but they can see 18 the agenda ahead of time and hopefully, if there's 19 something they feel passionate about, they can make 20 the arrangements to be here. I just want to be 21 cognizant of all of the effort and energy that it 22 takes for us to meet at that time and then how long 23 it does take for that.

24 MS. LUDLOW: What I -- I -- that's what I was 25 going to say and what I forgot, that we should -- 1 maybe we should have a limit, say two hours, and 2 then what -- because nobody wants to sit here three 3 and four hours and -- then, hopefully, we would get 4 down to one hour. But do you think we could have a 5 two-hour limit?

6 CHAIRMAN OLSON: Okay. So it looks like at 7 this point we don't have a consensus about -- or 8 support for changing our regular meeting time. So 9 regular meetings as of now will remain at 4:00 p.m.

10 MS. LIOTTA: Oh, I do -- I do have one, I 11 quess, comment. I'm not sure, would it be -- the 12 outcome of -- for scheduling the agenda for the 13 next regular meeting, which I guess is March 13th, 14 as we did not resolve the charters for the 15 committees. I definitely want to see that on 16 there. The markups to four of the charters, I -- I 17 got those back to staff.

18 MS. LUDLOW: Uh-huh.

MS. LIOTTA: So, hopefully, those -- those can
be distributed.

And -- and I wanted to follow up and see when the -- the redline to the policy charter, I think, will be out so that they can all be looked at together. And March 13 is a comfortable amount of time. So I just wanted to make sure they're, if

1 we're going to be having that, addressed. 2 MS. MARTIN: I didn't get an answer from Doug 3 about --4 CHAIRMAN OLSON: Yes. 5 MS. MARTIN: -- ad hoc or -- versus charge 6 committees. 7 MS. LIOTTA: Well, I think -- my understanding 8 of what Mr. Burnett said was that it's not a matter 9 of just what the committee does. So if the 10 committee is recommending things, actions to --11 MS. MARTIN: Yes. 12 MS. LIOTTA: -- to the Authority, then that 13 would be under Sunshine. So based on the scope of 14 the committee, I think, more than if it's -- how 15 it's characterized. 16 MS. MARTIN: Well, I don't know about the 17 Airport Authority, but --18 MR. BURNETT: And, Mr. Chairman, one other business item, and it really involves the fact that 19 20 you now have two groups of lawyers representing the 21 Authority. 22 You've got a special board meeting 23 February 27th at 2:00 and a strategic plan workshop February 27th at 3:00. Do you just want general 24 25 counsel at both of those meetings, or do you want

aviation counsel at either one?

1

2 And you may want to think of that going 3 forward, sort of to set the stage, so you know 4 going forward you make that determination at each 5 meeting as to what you're -- support you're going 6 to envision needing. 7 CHAIRMAN OLSON: I think -- I guess it would 8 make a difference as to whether we're taking action or not? 9 10 MS. LUDLOW: Are you saying -- is air service 11 development, is that the executive director? Or 12 what is air service development? I don't know what it is. 13 14 MR. WUELLNER: We consider contract for air 15 service. 16 CHAIRMAN OLSON: Yes. 17 MS. LUDLOW: Pardon me? 18 MR. WUELLNER: We consider contract for air service. 19 20 MS. LUDLOW: You consider contracts for --MR. WUELLNER: Air service. 21 22 MS. CASH-CHAPMAN: Air service. 23 MS. LUDLOW: For air --24 CHAIRMAN OLSON: Air carriers. 25 MS. LUDLOW: We don't know anything about

1 that.

2 MS. CASH-CHAPMAN: I think that's what Ed will 3 explain.

4 MR. WUELLNER: You will -- you will very
5 shortly. I have that.

6 MS. LIOTTA: Well, I -- I would think a good 7 way to handle it might be just general counsel is 8 the default for regular meetings. If there is a 9 particular agenda item that might require the 10 aviation counsel to appear, maybe we could arrange 11 that so that that's first, since that's hourly 12 billable and not a flat rate, so that if we need 13 two attorneys, you know, we organize that. 14 Otherwise -- and we can look to our general counsel 15 to advise if he thinks that we need to have 16 aviation counsel for anything on a regular meeting. 17 That's what I'd suggest.

18 MR. CLARKE: I would like to suggest that we 19 invite both attorneys at least to the special 20 workshop meeting and -- and business planning 21 meeting. It's an initiative that the -- the Authority has undertaken -- was undertaken last 22 23 year, and it's -- evidently, it's the first time in 24 many years that that was considered. And we're 25 looking, I would say -- suggest just for this one

1 time because it embodies our -- what we hope is a 2 long-term vision, you know, for the future of the 3 airport. And I think it would be good just to --4 to bring our new counsel up to speed on -- on where 5 we're going. But that's my suggestion. 6 That would be a good way for CHAIRMAN OLSON: 7 the -- these two firms to get to know us better, 8 too, like what's -- what's happening and --9 MR. CLARKE: Exactly. CHAIRMAN OLSON: Okay. Okay. No further --10 11 MS. CASH-CHAPMAN: Well, before -- before we 12 end, I just -- I wanted to say thank you to 13 Mr. Burnett because I'm pretty sure this is his 14 last meeting with us, and I wanted to acknowledge 15 that he's given us a lot of guidance and support. 16 I know he has in just the two months that -- that we've been here as a full board, but I know that 17 18 it's been years prior. So I didn't want that to 19 go unrecognized, that he's done quite a bit for us 20 and that we should all appreciate and -- and thank 21 him. And we wish you the best. 22 CHAIRMAN OLSON: Well said. Well said. Thank

23 you.

24 MS. LUDLOW: And I have one more thing. I 25 always bring up what my constituents -- it's funny.

1 It's not bad. I'm the last one to want to extend 2 the meeting, believe me.

3 But this came from, you know, some of my 4 airport people. And it says "As you know, Part 3 5 of Chapter 12, Florida Statutes, contain standards 6 of ethical conduct and disclosures applicable to 7 public officers and employees. As the airport 8 attorney, Doug, are you aware of Mr. Wuellner 9 accepting any gifts prohibited by law, e.g., from 10 Passero?"

Mr. Doug Burnett, are you aware of any gifts?
MS. CASH-CHAPMAN: I tried to end on a happy
note.

14 MR. BURNETT: I'm not sure my microphone is15 on.

You're asking me if I'm aware of some gift
that were given to --

MS. LUDLOW: I'm asking you are you aware of agift to Mr. Wuellner from Passero.

20 MR. BURNETT: No. I can't even fathom where 21 that's coming from or what the reference would be. 22 CHAIRMAN OLSON: Okay. So that question's 23 been answered, right? It just was answered --24 MS. LUDLOW: Well, no, he's not through. 25 CHAIRMAN OLSON: I heard him answer. MR. BURNETT: I'm not sure - MS. LUDLOW: I want to make sure it goes on
 the record.
 So you say that - CHAIRMAN OLSON: We're recording it.
 MS. LUDLOW: -- you say that you did -- you do
 not know of Mr. Wuellner accepting any gifts from

8 Passero?

9 MR. BURNETT: I'm not aware of anything. I 10 guess what I would say in response to that is if 11 you have a question related to either one of the 12 two individuals, they're -- they're in the room. 13 I'm not sure why I'm being asked.

MS. LUDLOW: No, no, no. I've -- I've just brought up what -- they bring it to me. They voted for me, so I have to bring it to you. So that's something that needs to be answered because I need to go back to tell, you know, my airport people what -- what the answer is.

20 MR. BURNETT: What my -- what my knowledge on 21 the issue is? I'm not sure I understand.

22 MS. LUDLOW: Yes. Are you aware of any -- are 23 you aware of Mr. Wuellner accepting any gifts 24 prohibited by law from Passero?

25 MR. BURNETT: And -- and I answered the

question. MS. LUDLOW: And what did you say? MR. BURNETT: I'm not aware of anything. MS. LUDLOW: Okay. CHAIRMAN OLSON: Okay. So no other issues today, meeting adjourned. (Meeting was adjourned at 6:24 p.m.)

1	CERTIFICATE OF REPORTER
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, Melissa Schroeder, Registered Professional
7	Reporter, certify that I was authorized to and did
8	stenographically report the foregoing proceedings; and
9	that the transcript is a true and complete record of my
10	stenographic notes.
11	I further certify that I am not a relative,
12	employee, attorney, or counsel of any of the parties, nor
13	am I a relative or employee of any of the parties'
14	attorney or counsel connected with the action, nor am I
15	financially interested in the action.
16	DATED this 22nd day of February, 2023, in
17	St. Johns County, Florida.
18	
19	Melissa Schroeder Melissa Schroeder,
20	Registered Professional Reporter
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