I	ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORI
2	Regular Meeting
3	held at 4796 U.S. 1 North
4	St. Augustine, Florida
5	on Monday, January 24, 2011
6	from 4:05 p.m. to 6:00 p.m.
7	* * * * * * * * * * * * * * * * * * * *
8	BOARD MEMBERS PRESENT:
9	JOSEPH CIRIELLO
10	ROBERT COX KELLY BARRERA, Chairman
11	CARL YOUMAN JAMES WERTER, Secretary-Treasurer
12	* * * * * * * * * * * * * * * * * * * *
13	ALSO PRESENT:
14 15	DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 509 Anastasia Boulevard, St. Augustine, FL, 32080, Attorney for Airport Authority.
16	EDWARD WUELLNER, A.A.E., Executive Director.
17	BRYAN COOPER, Assistant Airport Director.
18	**************************************
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22	JANET M. BEASON, RPR, RMR, CRR, FPR St. Augustine Court Reporters
23	1510 N. Ponce de Leon Boulevard St. Augustine, FL 32084
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1	PROCEEDINGS
2	CHAIRMAN BARRERA: We'd like to call the
3	meeting of the St. Johns County-St. Augustine
4	Airport Authority into session. If everyone could
5	rise for the Pledge of allegiance.
6	(Pledge of Allegiance.)
7	OATH OF OFFICE
8	CHAIRMAN BARRERA: At this time, we'd like to
9	invite Robert Cox and Joseph Ciriello to stand for
10	their oath of office.
11	MR. BURNETT: Gentlemen, if you would, if you
12	would please repeat after me. I do raise your
13	right hand as well. Thank you, gentlemen.
14	(Oath of office administered.)
15	MR. BURNETT: Congratulations, gentlemen.
16	MR. CIRIELLO: Thank you.
17	CHAIRMAN BARRERA: Bob, Joe, welcome to the
18	board.
19	MR. CIRIELLO: Thank you. Do you want these
20	signed and returned or what?
21	CHAIRMAN BARRERA: At this time, we would like
22	to have Wayne George please stand.
23	MR. GEORGE: Yes.
24	CHAIRMAN BARRERA: Wayne, Buzz, on behalf of

1	Authority, we would like to thank you for your
2	eight years of dedicated service here to our board,
3	also to the taxpayers of the county, and also to
4	your board. Thank you, so much.
5	MR. GEORGE: Thank you, very much.
6	CHAIRMAN BARRERA: We know you won't be
7	serving on the board this year, but we do hope that
8	you'll still be around and you'll still contribute.
9	MR. GEORGE: Absolutely. Thank you.
10	CHAIRMAN BARRERA: Please.
11	MR. GEORGE: I got an opportunity to read a
12	letter that Jack had sent, and I hope that somebody
13	reads it or one of you guys get to read it. It's a
14	good synopsis of the things that have happened over
15	the last eight years that he's been involved in,
16	and it brought back a lot of memories to me.
17	I still think that the major accomplishment
18	that we've all made is getting off the tax rolls.
19	And we took every dollar decision that had to be
20	made and measured that against the plan. But we
21	got there, but you guys have the tough job. You've
22	got to keep us off the tax rolls.
23	It's my understanding that Ed and Vic and a
24	few other people are working on a business plan,

24

1	business now. And just like you've heard of people
2	having budgets for years, you know, that's the way
3	you focus on what you're going to do and what's it
4	going to take to get there. And I I'm very
5	pleased that you're doing that. I think it's a
6	great idea.
7	And please put the necessary time in that you
8	can commit to it like you did the plans for getting
9	off the tax rolls. We held the plans to get off
10	the tax rolls kind of a loose direction that we
11	were going. I hope that you take the business plan
12	and stick to it very tightly, because things are
13	going to get tight there.
14	In the past, we've had our yearly budgets, and
15	I think for the most part, we exceeded by a certain
16	amount every year. And that's coming from us
17	taking it loosely. When you get a business plan, I
18	hope that you as a board define, is this plan a
19	caution sign or is it a stop sign?
20	You've got all the opportunity in the world,
21	you've got all the knowledge in the world that when
22	we're going to exceed it, you talk about it, you
23	agree to change the plan to accomplish it, but it's

something you do ongoing as opposed to once a year

1	we've got a lot of assets here. \$62 million,
2	something like that in buildings. But I think one
3	of the biggest assets that you've got is the
4	people. You know, for the last eight years, we
5	have enjoyed a nice board relationship because of
6	the staff. What Ed has accomplished, Cindy
7	corralling us together, and we're going to miss
8	Donna, you know, quite a bit. But I think that now
9	we're a business, we need to look at formalizing
10	something to take a look at that asset, to build
11	some plans for where they want to go and where we
12	want them to go. And that to me is coming up with
13	an appraisal system.
14	I think Kelly did a great job of putting an
15	appraisal form together the last time for the
16	executive director, but I would hope that you would
17	consider hiring a consultant or someone with a
18	human resources background to come in, analyze what
19	you're doing, and give you the recommendation of
20	how you need to go down the road.
21	I have for the last two years recommended that
22	you consider another assistant that can be building
23	a base of knowledge that can help you in the past
24	and in the future, and I hope you do that.

24

1	and to stick to it. And we've got some good track
2	records and we've done that before. And I hope
3	that you continue with it.
4	It's going to be an exciting couple of years.
5	I kind of a little leery about sitting on this side
6	of the fence because I know you guys are going to
7	have a lot of fun. So enjoy it, have a blast, and
8	keep us off the tax rolls. One of the things I
9	wanted to formally do was to return my assets to
10	Ed.
11	MR. WUELLNER: Thanks, Buzz.
12	MR. GEORGE: So that it's there and use it.
13	Thank you.
14	CHAIRMAN BARRERA: Thank you, so much, Wayne.
15	Also, Carl is going has volunteered to read
16	Jack's comments into the record. Carl?
17	MR. YOUMAN: Jack as the Jack Gorman asked
18	that this be read into the record. He couldn't be
19	here, it became impossible, according to what he
20	states here.
21	"Final thoughts - On my eight years on the
22	St Augustine St Johns County Airport Board

Good Idea - The shade hangar.

Bad - Litigation - paying lawyers three

1	Rewarding- Relocation of a VOR used every day
2	by two flight schools (It was scheduled for
3	termination).
4	Bad - Loss of revenue for three years while
5	lawyers tried to fight tried to do the right
6	thingin the longest billable time possible.
7	Horrible - Displacing families from their
8	homes by eminent domain.
9	Good - Taxiway construction - to allow
10	commercial traffic.
11	Thoughtful - and poignant - A park for the
12	public to view aviation activity (two of the
13	Eminent Domain sites are encompassed).
14	Incredibly Moronic - The Environment agencies
15	forcing the Airport into cutting an entire 17 acre
16	existing island down to below sea levelbecause
17	the Government says so.
18	Well done - A beautifully designed multi use
19	building - already in use very frequently.
20	Great - Award for environmental design
21	excellence.
22	Amazing - Taking a municipal airport off local
23	tax rolls.
24	For me - A journey through a microcosm of our

1	about Democracy, 'Not good - but better than
2	anything else.'
3	I appreciate the association with my fellow
4	Board Members, and I admire the team effort the
5	Director has put together. I wish our most
6	beautiful of Airports well and into the future. A
7	lot has been accomplished. Captain John C. Gorman,
8	(Jack)."
9	CHAIRMAN BARRERA: Thank you, Carl. On behalf
10	of the Airport Authority here at St. Augustine
11	Airport and St. Johns County, we'd like to thank
12	Jack also for his eight years of service,
13	dedication to the board, dedication to the airport,
14	and dedication to the taxpayers.
15	MEETING MINUTES & FINANCIAL REPORT ACCEPTANCE
16	CHAIRMAN BARRERA: Now we'd like to move on
17	with the meeting minutes and financial report
18	acceptance. Has everybody had a chance to read
19	over the meeting minutes? Do we have any
20	additions, deletions, or corrections to the last
21	meeting minutes?
22	MR. YOUMAN: No.
23	CHAIRMAN BARRERA: Hearing none, the minutes
24	will stand as approved. The financial report

will stand as approved. The financial report

1	MR. WERTER: Reviewed. Nothing out of the
2	ordinary. Standard standard expense.
3	CHAIRMAN BARRERA: Okay. Then the financial
4	report will stand as accepted.
5	CONSENT AGENDA
6	CHAIRMAN BARRERA: Moving on to our consent
7	agenda. We have our runway safety area. Ed, if
8	you could go through this with us.
9	MR. WUELLNER: I wasn't intending to. It's
10	consent agenda, so
11	CHAIRMAN BARRERA: Oh, that's right. We a
12	consent yeah. Do we have any questions
13	regarding the consent agenda items that were sent
14	out in advance? There's the runway safety area and
15	also the air show agreement.
16	(None.)
17	CHAIRMAN BARRERA: Do we have a motion to
18	accept the consent agenda?
19	MR. WERTER: I move we approval the consent
20	agenda.
21	MR. COX: Second.
22	CHAIRMAN BARRERA: We have a motion and a
23	second. Do we have any further discussion on the
24	consent agenda? Joe?

1	on the consent agenda?
2	MR. WUELLNER: Actually, two at this point.
3	CHAIRMAN BARRERA: Just two.
4	MR. WUELLNER: Should be just the two. One
5	the one that has two parts. So I guess you could
6	look at it as three.
7	MR. CIRIELLO: Okay. It's the first two about
8	the Passero. Is any of that actual construction
9	work, or is it more just procedural and paperwork?
10	MR. WUELLNER: That's are just it's the
11	project inspection and also the oversight for the
12	permit compliance during construction. That's what
13	the two elements there are under that. The actual
14	construction project was awarded last month, I
15	believe or no, several months ago, actually.
16	Back in October.
17	MR. CIRIELLO: So this isn't going to be
18	the construction end of it isn't going to be
19	something new. It's already
20	MR. WUELLNER: The construction part's already
21	approved. This is the oversight for it. It's the
22	same exact numbers that were in the grant when we
23	received it from FAA. So these are already
24	covered.

1	won't be able to say anything about because it's
2	already done done deal.
3	MR. WUELLNER: The construction is, yes.
4	MR. CIRIELLO: Maybe I can ask the question
5	anyhow. It might be get me thrown out of here,
6	but
7	I've already talked to you about the future,
8	whenever we give out contracts that I feel that the
9	actual board members, other than making a motion to
10	award it really has no more input on it, it goes
11	the staff and the legal department. Now, what's
12	bugging me is this latest deal on this Hangar 10
13	thing. From what I understand in attending a
14	couple of meetings, there's quite a bit of money
15	that the Authority is losing because it can't use
16	the hangar.
17	So I would like to see if it's legal some time
18	in the future whenever the board is going to award
19	any contracts to anybody, that there be some kind
20	of stipulated language in it that if there's any
21	discrepancies on the guarantee, you know, or any
22	discrepancies that the Authority has that want to
23	be made whole against the people doing the work,
24	that there be an item in there that they get 60

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1	it out. And I think that should be enough time.
2	That at the end of that time, it's taken out of the
3	staff and the Authority's hands because it's
4	automatically approved by the board to go ahead and
5	go to court proceedings.
6	It might end up costing us a lot of money and
7	everything, but I I don't quite like and it
8	might be the way the procedures are and I might be
9	out of order, but I don't quite like the idea of
10	anybody just sitting down and arguing month after
11	month after month and delay and delay
12	and delay and getting nowhere. I I'm an
13	impatient sort, and if somebody's done something
14	wrong, I want to get off the dime and get it taken
15	care of.
16	So I want it taken out of the hands of the
17	staff and the attorney and give the authority to
18	the board to say we're not going to put up with
19	this dickering back and forth; we're going to do
20	something about it.
21	MR. WUELLNER: Well, if if I might. This
22	would really be an item better discussed it's
23	not a consent agenda item today. It would be

better discussed -- at next month's meeting, you

1	have all has an opportunity or has the ability
2	in that policy to insert language like you're
3	thinking. So when that policy gets reviewed next
4	month, I think it's a perfect time to have that
5	discussion within the context of the policy.
6	MR. CIRIELLO: All right. That's fine. Thank
7	you.
8	CHAIRMAN BARRERA: Do we have any further
9	board discussion on the consent agenda items?
10	(None.)
11	CHAIRMAN BARRERA: Hearing none, all in favor,
12	aye?
13	MR. COX: Aye.
14	MR. CIRIELLO: Aye.
15	MR. YOUMAN: Aye.
16	MR. WERTER: Aye.
17	CHAIRMAN BARRERA: Aye. Any opposed?
18	(None.)
19	CHAIRMAN BARRERA: Consent agenda passes.
20	MEETING AGENDA
21	CHAIRMAN BARRERA: Moving on to the meeting
22	agenda, do we have any additions, deletions to the
23	meeting agenda?
24	MR. WUELLNER: I would be I really have

1	to me on the intermodal discussion item. So if
2	you'd like, you could remove that
3	CHAIRMAN BARRERA: Okay.
4	MR. WUELLNER: or I can tell you that again
5	when we get to it. But I I have no
6	funding-related information on the study in the
7	absence of that discussion with FDOT. I have made
8	the inquiries and asked the questions, but I do not
9	have a response.
10	CHAIRMAN BARRERA: Okay. So we can look at
11	any board discussion on removing the intermodal
12	aspect from the agenda?
13	MR. YOUMAN: No.
14	MR. WUELLNER: We'll pick it up next month.
15	EXECUTIVE DIRECTOR REPORT
16	CHAIRMAN BARRERA: Then on to the executive
17	director report.
18	MR. WUELLNER: Yes, ma'am. I this section
19	in the agenda is kind of now designed to just give
20	you a couple of a couple of things that aren't
21	necessarily covered in the course of business or
22	showing up in the consent agenda and the like.
23	But I felt like as we started a new calendar
24	year in particular, that maybe we I could spend

1	or two, going over some of the nightights and ups
2	and downs as we saw it from the last calendar year.
3	And there were some obviously some good things
4	that occurred during the last calendar year and
5	then some not so good things or some things that we
6	continue to play with.
7	For instance, avgas sales are up. They've
8	been up all year. We've had a and they're
9	already doing extremely well into this into this
10	year. However, jet fuel sales are still off. And
11	I think that reflects generally the a couple of
12	things. One's the economy. The other is
13	continuing land basing of corporate aviation within
14	the governmental structures, particularly federal
15	level. And it it's been slow to rebound in many
16	cases.
17	And also point out that the only impediment I
18	see to this year being a better year is that now we
19	seem to be in a cycle, at least short term if not
20	continuing, where prices are going to continue to
21	rise. And they've been doing that for almost the
22	last half of the year and continue to climb several
23	cents at least every week on the wholesale side.
24	Which of course reflects on, you know, the

1	we had a good year in that we brought in some
2	new tenants. We I think we brought in four or
3	five new tenants to the to the airport. Not all
4	of those tenants are aviation-related. Some are
5	just occupying office space. However, the downside
6	to to that is that probably everybody on the
7	airport's overall profitability is off, considering
8	the economy as a whole.
9	We accomplished several major projects to
10	its to their conclusions, the most recent of
11	which is really Runway 13/31, which after tonight
12	will be 100 percent complete. And also completion
13	of this complex on the south end here wrapped up
14	this year. With some new projects on the horizon
15	for next year to include the safety area project
16	that we just just had a few seconds on as well
17	as the fire station will move forward during this
18	calendar year.
19	Encouraging signs. We saw operations up this
20	last calendar year significantly. I was very
21	pleased. We ended at 102,647 takeoffs and landings
22	for the year. And I am pleased to report that's
23	the highest level of takeoffs and landings we've
24	had since 2006. So, it it dwarfed last year by

1	change in in one fiscal year, one calendar year.
2	One of the other we had several big
3	highlights. Of course one of which is getting off
4	the tax rolls. Of course that presents its own
5	challenges coming into the new year. We also
6	rebranded the airport to Northeast Florida Regional
7	Airport.
8	We still have no air service. However, I I
9	am pleased to report we have plenty of interest and
10	I really think that we really are just a short
11	period away from reestablishing that. And I think
12	once that starts, we may may very well have all
13	that we want. We spent the year and part of
14	that branding is getting ourselves a good social
15	media presence.
16	We have completely revised all our Airport
17	Authority-related business web sites. We jumped
18	into the Facebook and Twitter foray and have sites
19	there that we will be working very hard this year
20	to stay up with, not only to keep the web sites
21	current, but to provide timely information
22	vis-a-vis Twitter and Facebook kind of updates.
23	And of course post it on the web site.
24	With that, I think we've got a number of great

1	working through it all to see it see continued
2	success.
3	CHAIRMAN BARRERA: Thank you, Ed. Do we have
4	any board comments before we move on?
5	(None.)
6	BUSINESS PARTNER UPDATES
7	CHAIRMAN BARRERA: Then we'll move on to our
8	business partner updates. Mr. Sanchez for the
9	County Commission?
10	COMMISSIONER SANCHEZ: Thank you, Madam Chair.
11	I do appreciate all the hard work your board
12	has done, and I've certainly witnessed all of it.
13	You've worked real hard to accomplish a lot of
14	things. I think you're doing a great job. And
15	again, like Buzz said, you know, you have good
16	staff. There's no doubt about that. So that
17	always comes back as a plus. I'm going to cover
18	just a few items right quick.
19	You might have read about the Customs training
20	center. That is going to locate in the City of
21	St. Augustine. Thanks to Carl Blow, who came to
22	me let me tell you what, we were about to lose
23	that, except that when Carl came to see me, I
24	picked up the phone. I got ahold of Congressman

24

1	in the running to take that. And he said, "Well,
2	that was a done deal. What do you mean?" I said,
3	"You need to find out on your end. There must be
4	something political happening." And he put his
5	staff on it, and I'll you what. They got it done.
6	We're going to have the school. It's going to be a
7	real plus for the area.
8	Tomorrow morning at 9:00, we have an impact
9	fee meeting with the school board, a joint meeting.
10	Open to the public of course. We're going to be
11	discussing a number of things. Our whole aim was
12	to try to get the commercial impact fees reduced.
13	I don't know how the rest of the board will vote.
14	I will totally support it.
15	The estimate is that we can reduce the
16	commercial industrial impact fees by 40 to 60
17	percent. That will be a plus for everybody. We're
18	not going to have any luck with the residential.
19	The consultant said there's no way because of
20	obligations we have on on commitments and bond
21	payments and the fact that we owe about 200 and
22	something million dollars in impact fee credits to
23	developers.

So we'll not be able to lower the residential.

1	can raise thems up to 40 percent more than it is
2	now. That's totally up to the school board. They
3	have to decide what they want and they the
4	county commission has to implement it. And I don't
5	know of anyone that would certainly torture them in
6	any way, shape or form. I think they've had
7	enough.
8	But as far as some county business real quick.
9	Our board approved the hiring of an economic
10	director, which will be the first for St. Johns
11	County government. We will have someone aboard
12	that will be very professional, will know how to
13	land businesses, will know what we need to do.
14	They will work with the Chamber. They will
15	work with Cornerstone. We're not trying to put
16	anyone out of the picture. And as I explained to
17	them, I don't care who does it. I don't care if we
18	have an eight grade child come up with a business.
19	We'll pat them on the back and move on because we
20	need commercial businesses. And I think you're
21	going to see a big change coming up.
22	You remember Lowe's was in the paper a while
23	back? I'm hearing a lot of people say, "Well,
24	that's a dead deal, they aren't going to do it."

24

1	of next week to discuss this with the county
2	further.
3	When they came to the county, they were
4	offered a better piece of real estate. And that's
5	up to them, whether they want to do it or not. So
6	they're going to come back and meet. If they
7	decide to do that, I think you will see that
8	progress. That's also more jobs. So we're looking
9	at all of those things.
10	There's also a local business that we will be
11	announcing soon. We were about to lose. They had
12	a lot of false information. Mr. Wanchick, Darrell
13	Locklear, and myself went out and sat down
14	toured their plant. We sat down with them for
15	about two or three hours. And after they found out
16	that all of their information was wrong, they were
17	very impressed. And we have worked with them, and
18	the plans to expand their business have been
19	submitted to the county. That will be another 150
20	to 160 jobs.
21	So we're working real hard in that vein. I
22	know all of it, if we all keep working and here
23	at the airport is vital, too, because you already

have a lot of it. But if we all keep working,

1	industrial taxes to our county.
2	I will be glad to answer any questions. The
3	only comment I've heard from someone today was that
4	"I see a schedule for the Ponte Vedra concert hall.
5	I don't see anything for the amphitheatre. What
6	are you people doing?" you know.
7	So we immediately turned that over to Troy
8	Blevins, who basically explained to them that we
9	don't run entertainment there during the wintertime
10	and it's an outdoor venue basically. And the
11	concert hall of course in Ponte Vedra is inside.
12	So it's a big difference.
13	But they understood, but the schedule that
14	will be coming out is going to be very impressive.
15	And there's a couple of things later this summer I
16	can't really communicate on. There's one in the
17	fall that will be a tremendous boost to St. Johns
18	County for having that. So I'm hoping that comes
19	through. We don't have a contract signed yet by
20	the performer.
21	But anyway, a lot of things going on. And if
22	anyone's got any questions, I'll be glad to answer
23	them.
24	CHAIRMAN BARRERA: Carl?

1	MR. YOUMAN: Will this new executive director
2	be working with Ed?
3	COMMISSIONER SANCHEZ: It is a new economic
4	director.
5	MR. YOUMAN: Economic director. To see
6	what
7	COMMISSIONER SANCHEZ: He will
8	MR. YOUMAN: we can do with our properties?
9	COMMISSIONER SANCHEZ: be working with
10	everyone in the county.
11	MR. YOUMAN: Good.
12	COMMISSIONER SANCHEZ: He's going to be there
13	as a county position. And his job will be to get
14	commercial activity into this county.
15	We have headhunters are going to bring us
16	back some applicants. That will be up to our
17	administrator to make that decision. The board
18	would then have to approve his decision. This is
19	the same company that delivered Wanchick, delivered
20	our library director, delivered our new health and
21	human service director. So I have all of the faith
22	in them in the world.
23	MR. YOUMAN: Great. Thank you.
24	COMMISSIONER SANCHEZ: They've done a great

24

1	CHAIRMAN BARRERA: Thank you, Mr. Sanchez
2	Mr. Slingluff?
3	MR. SLINGLUFF: Nothing to report.
4	CHAIRMAN BARRERA: Thank you. Harry?
5	MR. RUHSAM: Thanks, Kelly. I'll be brief.
6	January 5th, we had the first board meeting of
7	the year for SAAPA with our new members. In
8	particular, the new president Craig Fordham and
9	vice president Matty O'Toole.
10	And I'd like to call attention to first Friday
11	coming up February 4th. That's going to be held in
12	the Skybus terminal. And that will be dinner, and
13	the guest of honor will be the new heavy metal jet
14	team, aerobatic team, featuring Dale Snodgrass and
15	be a T-33 and I think three or four L-39s. So
16	they'll be coming in Friday evening for the dinner,
17	they'll speak, and then will be practicing on
18	Saturday and Sunday. Yes, sir?
19	MR. YOUMAN: Did they give you any time frame
20	that when they'd be practicing?
21	MR. RUHSAM: No. I imagine it's going to be
22	somewhat sobriety and weather dependent.
23	MR. YOUMAN: Okay.

CHAIRMAN BARRERA: Thank you, Harry.

1	MR. BURNETT: A couple of things.
2	First, I want to comment about Mr. Gorman's
3	words. Just so everybody knows, Mr. Gorman and I
4	get along just fine. So, just want to put that in
5	the record. I don't think Mr any of those
6	comments on legal services were directed to me,
7	knowing Mr. Gorman well enough and him having
8	and he and I having talked about it enough over the
9	years.
10	One thing real quick. The logo, just so you
11	know to go back to a comment Ed was touching on.
12	Your Northeast Florida Regional Airport, we have
13	trade-marked the logo and gone to protect it. So
14	we have some additional protection of someone
15	trying to come in and use a similar-type name.
16	Hangar 10. Hangar 10 is a problem, Joe
17	Mr. Ciriello, without question. The and I have
18	to tell you I'm not sure exactly the extent of the
19	problem and not sure exactly who to directly point
20	at and say is absolutely the culprit of the problem
21	other than the contractor, who's Bilco.
22	We've got a product that the contractor's
23	responsible for. We've got a set of doors from
24	HydroSwing that aren't correct. And we've got a

1	aren't correct. And the building's by Seco.
2	It's my opinion that the Airport at this stage
3	needs to file suit, okay? There's no secret there.
4	I can tell you that we've been going through a
5	process of trying to myself in particular,
6	trying to understand the issues and understand
7	where we got to where we're at.
8	And it's only been in the last two months that
9	an interesting thing occurred, I don't mind sharing
10	with you, which is a high level representative from
11	HydroSwing on behalf of the president and owner of
12	that company, what I understand to be the president
13	and owner of that company, Mr. Marshal, represented
14	in an e-mail that the doors on Hangars 8, 9 and 10
15	are not HydroSwing doors, okay? And says very
16	adamantly that they're not HydroSwing doors.
17	Now, the problem with that is you've got
18	when you go way way back in time to when this job
19	was originally bid, you've got a bid in quotation
20	from HydroSwing with a HydroSwing logo on it saying
21	three HydroSwing doors for \$58,211, to be
22	120-mile-per-hour wind loaded. Then you follow
23	that up with a purchase order. And the purchase
24	order again shows these three doors. You have an

1	Blico has come in as the low bluder. The
2	Airport's accepted Bilco's bid as the low bidder.
3	The Airport has then decided to directly purchase
4	the doors because there's a tax savings to do an
5	owner-direct purchase, and Florida law allows for
6	that. You wind up with an invoice from HydroSwing
7	to the Airport Authority. Okay? Then you wind up
8	with a check from the Airport Authority to
9	HydroSwing. Ms. Hollingsworth documents the check
10	and has the check stub at the bottom.
11	Everything shows HydroSwing. HydroSwing
12	the check is transmitted off. When you flip the
13	check over, there's a stamp on the back of it
14	showing that it's endorsed and it says "For deposit
15	only" whatever bank and "HydroSwing, Inc." on the
16	back of the check. HydroSwing says it's not their
17	door. They also raise some other problems with it.
18	The reason it's gone on for so long, so you
19	know, is we've had cooperation with the contractor
20	and some some level of cooperation with the
21	contractor and some level of cooperation with Seco
22	who built the door. We had at various points in
23	time what appeared to be cooperation of HydroSwing.
24	We had a, what I thought was a pretty big

24

1	different from the three different entities
2	involved showed up with staff, different levels of
3	staff. Seco brought I think actual an actual
4	engineer with them, somebody who has a license as a
5	PE. And we had a meeting and went away from the
6	meeting with sort of a game plan of loosely these
7	are the things we need to figure out and determine
8	to understand the issue, whether there is a problem
9	at this stage or not.
10	From the Airport's standpoint, if there's not
11	a problem, someone needs to just sign off
12	certifying that there's not a problem and it's good
13	to operate and we'll move forward from here. If
14	there is a problem, somebody's got to fix it.
15	More recently, like I said earlier, we've
16	gotten this e-mail that says that it's not a
17	HydroSwing door from HydroSwing. At this stage,
18	we're at a situation where there's other facts to
19	it than this.
20	I I'm happy to brief you beyond this at
21	another meeting, but at this stage, I can tell you
22	that I want to request a closed-door executive
23	session, a shade meeting with the five of you and

Mr. Wuellner, and obviously have the court reporter

1	Now you say, well, Doug, there's not
2	litigation. Well, and that's an interesting thing,
3	because the way the law reads, and this is Section
4	286.011 of Florida Statutes, it says that I can
5	have a closed-door executive session with you to
6	discuss pending litigation. And in there, I can
7	discuss with you settlement discussions and
8	strategy related to expenditures. I can't say at
9	this stage that there's much in the way of
10	settlement discussions to discuss, but there is a
11	strategy related to expenditures, in the
12	expenditures of money going forward in litigation
13	with these three entities.
14	Before we have the executive session, though,
15	there needs to be pending litigation. And I
16	I'll do it now, I'll ask you whether you'll
17	authorize me to go ahead and file the suit against
18	these three entities, knowing what I've just told
19	you. Or, at your pleasure, I'll be happy that we
20	can set this over for the next meeting as an agenda
21	item for you to take action on whether or not to
22	sue them. And then after that, we'll have a
23	closed-door executive session.
24	But we've got to have the the pending

1	session. And without the closed-door executive
2	session, I really don't know how much detail I want
3	to get into in this venue.
4	So at this at this stage, I really have to
5	tell you that it's to some degree a leap of faith
6	of the of I'm asking you to appreciate my
7	opinion that the Airport needs to go ahead and file
8	suit against these three entities.
9	Now, if for some reason one of the three,
10	knowing that the litigation is going to going to
11	occur and this Airport's going to file suit,
12	decides to fix it and immediately start taking
13	action to correct the issues, then, you know,
14	that's something that we will obviously listen to
15	and maybe that would stop some litigation from
16	starting. But I think that where we're at right
17	now, litigation needs to go ahead and begin.
18	CHAIRMAN BARRERA: Okay. Thank you, Doug.
19	I'd like to open that up for board discussion. I'd
20	like to discuss whether or not the board is at the
21	point that you would like to proceed with filing
22	litigation or if you would like to put it off as an
23	agenda item for the next board meeting. Bob?
24	MR COX: If I might direct some comments

1	CHAIRMAN BARRERA: Bob, are you speaking
2	MR. COX: our attorney. Yeah.
3	CHAIRMAN BARRERA: into the mic?
4	MR. COX: I thought I was. How is that? How
5	much of a having gone through the lawsuit issues
6	before with the number of other entities that we
7	were involved with, how much of a Pandora's box is
8	going to open up when we, as a shot across the bow,
9	launch a lawsuit at the three? Are we going to end
10	up and I understand and I agree with your
11	position. I just want to know, is it going to
12	MR. BURNETT: I think that's that's
13	obviously a fair question. I think what where
14	we're at right now and so you understand
15	stylistically compared to last time because I
16	appreciate the fact that you were around before.
17	What what I do for clients when it's
18	litigation is I try and lay out what it is I see
19	the case as being good points, bad points, and to
20	put it to you in writing.
21	I can tell you one of the things that I always
22	start with is a spreadsheet that shows what the key
23	issues are, what the key facts are, what we need to

prove, how we're going to prove them, what the

1	so you can click on it and actually pull the
2	document up that supports it. So that's what
3	you'll see in a shade meeting
4	MR. COX: Okay.
5	MR. BURNETT: and to help you understand
6	the expenditure side of it. At this stage, you
7	know, there's the cost of getting it filed.
8	MR. COX: Okay.
9	MR. BURNETT: And obviously legislature
10	continues to raise the amount of the cost every
11	time for every kind of suit. The big costs these
12	days are on foreclosures. And, you know, you
13	get foreclosures over \$250,000, there's a \$1,905
14	filing fee. I think the filing fee for this sort
15	of suit is still in the \$405 range and then about
16	\$40 to get each one of the parties served.
17	MR. COX: So the direction you're looking for
18	is for us to give you the direction to move forward
19	with the lawsuit so we can go to the shade meeting
20	to get a really in-depth briefing on the situation?
21	MR. BURNETT: Yes, sir. So that you can
22	really talk strategy related to expenditures going
23	forward.

As far as a Pandora box at this stage, the

1	a long period of time with two of them having
2	marginal use, one really not having use at this
3	time. Work that needs to occur to some of some
4	fashion, it would appear, on at least Hangar 10.
5	MR. COX: Right.
6	MR. BURNETT: And so you're at a position
7	where the Airport by the fact that Hangar 10 is
8	sitting there, is is losing revenue from renting
9	Hangar 10. So it is costing you money for it to
10	sit there. And that in part is why I think this
11	issue needs to go ahead and be brought to a head.
12	Because once we get once we got to the
13	point where we're no longer, okay, let's okay.
14	We all met. We know there's a problem. Okay.
15	Contractor, you're going to look at it. Building
16	manufacturer, you're going to look at it. Door
17	manufacturer, you're going to look at it. And we
18	all come back and there's not the cooperation there
19	to get it resolved anymore, something's got to give
20	at that stage.
21	So that's that's the only reason that I
22	come to you. And I am, based on the past and
23	Mr. Ciriello, you were around then, too, I believe
24	from prior litigation that went on regarding the

1	forward and ten you that you need to sue someone
2	because it's unfortunate when it happens.
3	Ed and I haven't wanted to have a situation
4	where the Airport had a lawsuit or had litigation.
5	This one's really different than before because
6	there's I don't think there's an ability for
7	your staff while this was going on to know that
8	this was going to come out this way because the
9	parties aren't coordinating their effort between
10	the door manufacturer or the building manufacturer
11	and the door manufacturer not providing a product
12	it would appear that meet the specifications of
13	what it was they were supposed to supply. So,
14	anyways, there is it in a nutshell. I'll be happy
15	to take any of your other questions.
16	I think the cost, though, is marginal at this
17	stage to begin litigation. And obviously we're not
18	going to click through a bunch of fees or potential
19	fees on the other side to the extent it's an
20	attorney's fees case, that the other side would
21	click through a lot of fees before we got to the
22	closed-door executive session.
23	CHAIRMAN BARRERA: I think from my standpoint
24	being chairperson for the last two years, I have

24

1	time, and I've been severely disappointed in the
2	lack of progress that's been made and the lack of
3	income we've been able to take in due to this.
4	With our with our airport no longer
5	assessing ad valorem tax taxes, we don't have that
6	cushion. Our budget's a prime concern. And in my
7	opinion, I think that we should move on with filing
8	the suit, because we don't think we can afford to
9	miss out on that income and have this hanging on
10	your head unresolved any longer.
11	I've spoken with Ed over several situations
12	and I've seen the length that the staff has gone,
13	not only in this instance, but in other instances
14	to avoid litigation. But I believe in my opinion
15	at this point, we need to go ahead and file.
16	MR. WERTER: I I have to say
17	CHAIRMAN BARRERA: I think Joe was next,
18	actually.
19	MR. CIRIELLO: Let him go and then I'll go
20	after him.
21	MR. WERTER: Given that we've addressed this
22	issue before before the Court, at least Carl and I
23	sitting here have been through the briefings that,

you know, Doug has presented as to the problems

1	with litigation.
2	The only caveat is our if our two board
3	members are comfortable making an informed vote at
4	this time as to that or do they need to be brought
5	up to speed as to exactly what was going on behind
6	that litigation.
7	I'm for going ahead, but if our board members
8	are insecure at that point because they haven't had
9	a formal presentation of the problems we've been
10	going through, it may be an agenda item for a vote
11	at the next meeting. So right now, it rests with
12	them.
13	CHAIRMAN BARRERA: Well, I think that we did
14	have a briefing on it at the last board meeting and
15	at the one before, and I believe both gentlemen
16	were present. So they do have some some
17	knowledge in which to make an educated decision.
18	Joe, I think you wanted to speak next.
19	MR. CIRIELLO: Yeah. The thought I had in
20	mind, I believe Mr. Burnett already answered it,
21	but during his presentation, if I remember
22	correctly, he said that in his opinion, we should
23	file suit and it's at the time he said that, my
24	thought was why haven't we? So that's but I

1	But if you'd like to reanswer it, I'd like to
2	know why this hasn't happened before now. That's
3	why I said earlier we ought to have something in
4	the contract about 60-day maximum and automatically
5	go to trial to get these people off the dime.
6	CHAIRMAN BARRERA: Did you want to address
7	that, Doug, again?
8	MR. BURNETT: I wanted to comment related to
9	this part of it. Because of the history of the
10	litigation with the airport in the past and me
11	having been around during that time period when the
12	Earth Tech litigation was going on, I think this is
13	an important thing for me to tell the five of you
14	so that you have a comfort level related to the
15	litigation in general.
16	If if you want me to give you individually
17	a briefing of any level, I'm happy to do that. If
18	you want to call me, if you want to get a meeting,
19	if you want me to come by and meet with you, I'm
20	happy to do that. And I'll tell you this related
21	to it. I'll also do that without any charge to the
22	airport.
23	I want and the reason for that is, the five
24	of you really need to know what's going on. I

24

1	and you not feel like if you call me or that it's
2	going to generate a bill to the airport if you're
3	trying to get a briefing from me as to what's going
4	on with the litigation. Call me. Ask me what's
5	going on. Ask me to explain it in detail. I'm
6	happy to do that. So I think that's important to
7	be said as well.
8	CHAIRMAN BARRERA: Thank you, Doug. Bob, did
9	you have any comments?
10	MR. COX: I'm comfortable with that, and I
11	support your position and Mr. Burnett's position,
12	too. So I'm ready to move forward with the
13	litigation.
14	CHAIRMAN BARRERA: Okay. Carl?
15	MR. YOUMAN: Just one question. Ed, you
16	you are behind this 100 percent?
17	MR. WUELLNER: I am.
18	MR. YOUMAN: That's what I just wanted to
19	have
20	MR. WUELLNER: Patience has literally run out.
21	MR. YOUMAN: that on the record. Are these
22	costs recoverable, the lawyers' fees when we win?
23	MR. BURNETT: Potentially. I I don't know

that whether or not a -- without stating the

1	talk about this more if we wind up in a closed-door
2	executive session related to it.
3	But if a product was sold to the airport and
4	the airport believed it was purchasing a certain
5	product but something else was sold to the airport,
6	we may have a very serious issue related to that
7	particular part of this case.
8	MR. COX: Okay.
9	MR. BURNETT: And so, even outside of the
10	typical contract-type basis that you can recover
11	your attorney's fees, because of the seriousness of
12	that allegation, we may be in a situation where the
13	airport can recover its attorney's fees next to
14	that particular entity or group of people that
15	caused that to occur.
16	MR. YOUMAN: My last comments are I'm
17	comfortable with Doug's recommendations.
18	CHAIRMAN BARRERA: Doug, do you need a formal
19	motion on this item?
20	MR. BURNETT: I would like one so that then we
21	can get the pending the litigation pending and
22	we can schedule the closed-door executive session.
23	CHAIRMAN BARRERA: Doug, I make a motion
24	that or board I make a motion that we move

1	lawsuit against the three different parties.
2	MR. COX: Second.
3	CHAIRMAN BARRERA: All in favor anymore
4	further board discussion?
5	(None.)
6	CHAIRMAN BARRERA: All in favor, aye?
7	MR. COX: Aye.
8	MR. CIRIELLO: Aye.
9	MR. YOUMAN: Aye.
10	MR. WERTER: Aye.
11	CHAIRMAN BARRERA: Aye. Motion passes.
12	MR. BURNETT: Thank you.
13	MR. WUELLNER: The last item under this
14	CHAIRMAN BARRERA: Before we move on to our
15	last item on this section and to our agenda items
16	for discussion, I'd like to remind everybody in the
17	public that there's a piece of paper on the outside
18	for these after this item for the agenda items
19	that we'll be going over. If you are interested in
20	commenting or having public comment, if you'll fill
21	that out and bring it up to the table, we'd greatly
22	appreciate it. And our last item is going to be
23	our featured business partner. Ed?
24	MR. WUELLNER: One of the things we're going

1	reature a particular business on the airport at
2	your meetings, not only to help you understand some
3	of the businesses that are on the airport, but also
4	to create a library, if you will, and additional
5	data that can be linked vis-a-vis the web site
6	(Mr. Burnett leaves the room.)
7	MR. WUELLNER: that allows the public more
8	information about the businesses located here and
9	their excuse me, their importance to the airport
10	community and the community at large.
11	So with that, our first business partner we
12	would like to feature is Southeast Aero Services.
13	So if you would kind of take a glance at the
14	CHAIRMAN BARRERA: We'd just like to say that
15	this is an opportunity for us to appreciate these
16	businesses.
17	MR. WUELLNER: Absolutely.
18	CHAIRMAN BARRERA: These businesses are
19	integral to our airport here. We have over
20	what's the latest count on the number of businesses
21	here that operate?
22	MR. WUELLNER: It's close to 30 now.
23	CHAIRMAN BARRERA: Yeah, thirty businesses
24	here at the airport. And this airport is a

24

1	those who are operating here, for the people that
2	they employ and for their decision in locating here
3	at our airport.
4	(Business feature presentation showed.)
5	CHAIRMAN BARRERA: On behalf of the St. Johns
6	County Airport Authority, we appreciate Southeast
7	Aero and their business here at the airport. And I
8	also want to thank Dan for putting together that
9	video.
10	I understand that streaming isn't always easy
11	to predict, but that was a very well narrated video
12	and I think it gave us all a great insight and it
13	will give other people an insight into the business
14	that Southeast Aero provides. Thank you.
15	MR. YOUMAN: Can I ask a question?
16	CHAIRMAN BARRERA: Certainly.
17	MR. YOUMAN: These videos, can they be
18	presented to the community at large and
19	different like the Rotaries and things like
20	that
21	MR. WUELLNER: Absolutely.
22	MR. YOUMAN: about what's happening at the
23	airport?

MR. WUELLNER: Absolutely. And they'll all be

1	MR. YOUMAN: Beautiful.
2	MR. WUELLNER: We have to apologize for the
3	jumpiness of it. We ended up the media player
4	on this particular laptop just refused to deal with
5	it in the original format. So we had to up
6	upload a master format to it, which is huge, and
7	it's different to process off of a laptop.
8	So the jumpiness was in trying to keep up with
9	the video and audio at the quality level it is,
10	because it's all at a high def. kind of level. So
11	we'll get that fixed so that we don't have that
12	problem for future presentations. And of course it
13	will be available on the web site. And it will be
14	limited by your own computer's capabilities at that
15	point.
16	CHAIRMAN BARRERA: Okay. We'd like to go
17	ahead and move on to the agenda items.
18	2011 ORGANIZATIONAL GOALS
19	CHAIRMAN BARRERA: Our first agenda item is
20	our 2011 organizational goals. All of the board
21	members were asked to input their their goals
22	that they perceive for the airport forward and
23	staff this year. And staff has been able to
24	compile those and develop different bullet points

1	MR. WUELLNER: Okay. First first item I
2	have for you is really related to restructuring the
3	Airport Authority meetings to focus on policy and
4	planning.
5	One of the things we've we've really
6	struggled with I think are getting meetings that
7	are getting way too long in dealing with items that
8	are largely administrative or almost perfunctory in
9	nature in terms of things like contracting,
10	accepting grants, things like that. Of course
11	we're always going to be doing those kinds of
12	activities, but they're also done in a very routine
13	manner. And by making better use of things like
14	consent agenda which you saw earlier in the
15	meeting, we can consolidate some of that.
16	Some of the other things we removed you
17	probably already noticed, things like project
18	updates, we will remove that from that's been
19	removed from the agenda. It won't show up on
20	Airport Authority meetings from this point forward.
21	However, monthly, typically in the first
22	meeting of each month, we will produce a document
23	that updates the projects that are ongoing at the
24	airport. That will be available on the web site

1	members. And if they desire, we can also mik it
2	back to other sites like SAAPA or anywhere else
3	that would like to put that document out for
4	membership for the membership.
5	The other thing we're trying to do is
6	consolidate business items wherever possible. We
7	want we really would like the Airport Authority
8	to in a sense begin to focus on the real issues
9	related to the airport, the development, admin
10	policy-related items as well as the
11	planning-related items that the Airport Authority,
12	the things they're ultimately responsible for in
13	terms of direction as they were elected to do that.
14	So we would like to kind of make the majority of
15	the meetings focus around those kinds of items
16	instead of the general business items.
17	The other thing we've done in terms of
18	consolidating business items is where we used to do
19	individual reports on committees that Airport
20	Authority Members are involved in, we're going to
21	put those back with the Airport Authority Member
22	items so they can provide that update at the time.
23	So they'll be near the end of the meeting, not at
24	the beginning of the meeting. That way, if they

I	they've gotten all the business done at that point.
2	I think it will help us be more efficient with the
3	time we do.
4	The next item that we came up with was really
5	development of a business plan. Now that the
6	Airport Authority's off the tax rolls
7	(Mr. Burnett enters the room.)
8	MR. WUELLNER: we need to begin the
9	transation transition, if you will, from an
10	inherently government kind of approach to operating
11	the airport to that of a business approach to
12	operating the airport. And that will require us to
13	completely revisit how we do business in a very
14	strong way.
15	To that extent, we would like to get charged,
16	if you will, from the from the board itself,
17	charge staff with beginning the development of that
18	business plan. We'll provide you updates as we go
19	along. There will certainly be input points as we
20	get there. And ultimately that business plan will
21	be adopted in some form or fashion at the end by
22	this board.
23	As a part of that business planning strategy,
24	we will address all of the normal business plan

1	Things like marketing. Things like staff.
2	Organizational chart or organizational-related
3	issues.
4	We're going to look at and focus on
5	development of our actual cost centers on the
6	airport so that we have some idea how we can
7	collectively tie our revenue sources to where we
8	spend the money within those revenue sources, those
9	business items. So we're going we've got a lot
10	of work ahead of us. And if it's your desire to
11	move forward, hopefully you'll direct staff to do
12	that.
13	We have a goal of getting it done very very
14	quickly. We want that in place not later than June
15	of this year because we believe, as with most
16	business plans, they look at a five-year kind of
17	horizon. Well, that includes forecasting the
18	budget the budget-related items, revenues,
19	expenses, capital projects, things like that.
20	We would like to bring that forward in a June
21	time line so that the budget-related items can be
22	really discussed within a realtime basis going
23	toward our October fiscal year. So that all of
24	those things are in place and we we hit

1	business plan that we believe we can execute in
2	every every possible way.
3	The other thing we'd like to do is deal with
4	what I would call the kind of proliferation of
5	policies. We we are proposing that we create a
6	couple of major headings and that we as a part of
7	the normal process that we should be doing is we're
8	going to look at the policies that are in place.
9	We've going to look at codifying those, reviewing
10	them, modernizing the language as appropriate,
11	dealing with current situations in those policies,
12	and put them under several key headings. One of
13	which would be administrative-related policies.
14	That would cover everything from things like the
15	airport's investment policy, purchasing policy,
16	personnel-related policies. Those kinds of things
17	would all get wrapped under that administrative
18	policy.
19	Then we'd have a policy related to leases.
20	It's very much like the lease policy document. If
21	you remember seeing that, it's a very very thick,
22	very comprehensive, deals with a lot of issues, but
23	they're all related to one topic, that is leasing.
24	We'd like to do the same thing with

1	dealing with outside related. So it's how we
2	relate to our users and tenants and the like. So
3	things like airport rules and regulations might be
4	some other kinds of I know we have some I
5	can't come up with any off the top of my head. But
6	all of those kind of things wrapped into another
7	major heading, all of which will get reviewed over
8	the next oncoming year or so.
9	Some of the small ones, I think we can deal
10	with a couple of them in a meeting. Some of the
11	larger more difficult ones may we may only get
12	one done at a time. But they all need to be
13	reviewed. There's very few policies here that
14	aren't at least two or three years old. And we
15	really do need to look back because some of these
16	are in excess of 15 years old and they haven't been
17	looked at in 15 years. So you can imagine the
18	there's some things in there that just don't work
19	today.
20	Next key item we see is developing the
21	intermodal plan. That's somewhat dependent and
22	you guys will ultimately make that call. But we're
23	obviously pursuing at my level state participation
24	in doing that study and also walking through the

1	facilities.
2	We'll be bringing that back to you in bits and
3	pieces depending on how it develops. Hopefully the
4	state will be able to participate and match us on a
5	50/50 level at least and that will ultimately
6	result in a revisit and kind of a hopefully a
7	direction that we can all embrace as a community
8	related to intermodal intermodality.
9	Airport land use planning. One of the other
10	things we need to look at, we have property that
11	isn't in production. We own it. It's sitting in
12	various places. We need to look seriously at how
13	we're going to move forward in development of that
14	property or utilization.
15	Development's probably a bad word for it
16	because not all of it's going into development by
17	necessity. But it needs to get looked at as to how
18	we protect what we need to protect, develop what we
19	need to protect or develop what we need to
20	develop to ensure long-term sustainability on the
21	airport. And by that, I mean both revenue and
22	environmentally. And then the whatever items
23	you guys might want to come up with and get on the
24	table today, we'd be happy to try and deal with as

1	with.
2	We've had I've had input over the last
3	couple of years from individual members. We'd be
4	happy to that I think we kind of got distilled
5	into this. But anything you come up with, we'd be
6	happy to kind of try and work in and certainly get
7	as an organizational goal for the upcoming year.
8	It's going to be a pretty busy year, as you can
9	tell.
10	CHAIRMAN BARRERA: Okay. Let's open that up
11	for board discussion, board questions. Joe?
12	MR. CIRIELLO: Yeah. This organizational
13	goals here, down at the end is motion and
14	discussion. If we approve what's on this page, is
15	it a done deal or are we going to just approve to
16	give the staff the go-ahead and come back to us
17	with more detailed specifics on each one of these
18	things so we can get a better idea of what might
19	happen? Because just just the way it is out
20	here outlined in general, and if it's just to give
21	them permission to go ahead and do it and then
22	we're done with it
23	MR. WUELLNER: No.
24	MR. WERTER: No.

1	more specifics. I want to another chance to
2	approve the changes. This is what I'm asking. Is
3	this just a go-ahead or is this the end of it?
4	CHAIRMAN BARRERA: No. This is a priority
5	list. This is a priority list.
6	The airport staff has asked that we give them
7	at the beginning of this year a direction that
8	we of areas that we want them to concentrate on.
9	And so this is that direction. This is our
10	organizational goal directions. And if we have any
11	other organizational goals, this is our opportunity
12	to bring it up. But this is not the detail plan.
13	This is stuff that that they will as the
14	airport in each of our meetings, they will keep us
15	apprised of, they will discuss the ins and outs of
16	these different items. But this is just the
17	overview, the 10,000 foot
18	MR. WUELLNER: And ultimately yeah. And
19	ultimately you this is in a sense our joint work
20	items for the year.
21	These are the items that we work on at a staff
22	level and bring back, the Airport Authority
23	digests, adds input, ultimately adopts or sends us
24	forward with marching orders to go to the next

24

1	just kind of identifying what needs to be done at
2	this point. Not trying to say it's all done and
3	MR. CIRIELLO: Well then, we're not completely
4	out of the loop then.
5	MR. WUELLNER: No, not at all. In fact, we're
6	just starting this
7	MR. CIRIELLO: Okay.
8	MR. WUELLNER: not just ending it.
9	MR. CIRIELLO: All right.
10	CHAIRMAN BARRERA: Bob?
11	MR. COX: I do think one of the priorities,
12	the business plan development portion of this
13	agenda, you know, the organizational goals is
14	something that we need to focus on and and
15	direct staff at this point, because as and the
16	goal is the completion of June of 2011.
17	So that's if we wait another month to go to
18	a meeting and then as an agenda item, you know,
19	task staff to move forward with it, I think that if
20	you could seek consent from, you know, the board
21	members to go ahead and move forward with that and
22	task them to move forward with the development of a
23	business plan, I think that's very important for us

to attack right now, you know.

1	MR. WERTER: Tean. I was just thinking. Ed,
2	you were mentioning that a report would be put out
3	as to the operations when we give you more
4	directional responsibility as to the smaller
5	mundane items.
6	MR. WUELLNER: Yes.
7	MR. WERTER: In other words, we will have some
8	sort of an oversight mechanism to review what's
9	going on, or actually just appoint a liaison from
10	the board to come in and review much like I do
11	as the treasurer, review the monthly expenditures
12	things of that nature. An oversight would be an
13	appropriate item
14	MR. WUELLNER: Yeah. We're
15	MR. WERTER: as part of your program.
16	MR. WUELLNER: Yeah. We're not trying to
17	eliminate the oversight. What we are trying to do
18	is consolidate it into one business item at a
19	meeting.
20	MR. WERTER: Yeah.
21	MR. WUELLNER: So as a part, like you receive
22	this month, your consent agenda includes the
23	background details, the copy of the contracts, the
24	copy of whatever you would need to or would

1	in advance of the meeting as a part of that consent
2	agenda.
3	The you also have the ability at Airport
4	Authority meetings when a consent agenda item comes
5	up, if there's something you're not comfortable
6	with, there's an item on there that you just feel
7	needs to be discussed in more detail before anybody
8	does anything, the process will simply be to let
9	the Chairman know at that point that you'd like to
10	pull that item off of the consent agenda and we'll
11	place it on the agenda, the same meeting, and
12	discuss it thoroughly before any kind of vote. And
13	it would have its own stand-alone vote at that
14	point.
15	So it doesn't remove your input process, but
16	it does allow for streamlining for things that are
17	not necessarily I'll use the word controversial,
18	but are not outside of normal business.
19	So if it's normal business, you may be able to
20	deal with it in a consent agenda. If we feel it's
21	controversial, we're not going to place it on a
22	consent agenda. That's not the goal is not to
23	try and run something by everybody and surprise
24	everybody at the end that you approved this and

1	to that.
2	So and if you find an item that you just
3	aren't comfortable with, as I said, pull it off,
4	we'll mention it here, we'll get it dealt with. If
5	we still can't get there, we'll agenda it for the
6	meeting, also.
7	(Phone interruption.)
8	MR. WUELLNER: Quite the concert over there.
9	CHAIRMAN BARRERA: Carl?
10	MR. YOUMAN: Under business plan developmen
11	then, the securing or going after commercial air
12	service, publicity, et cetera, would fall right in
13	that business plan development area, would it not?
14	MR. WUELLNER: It would in terms of marketing
15	developing the marketing plan. If you wish to
16	deal air service could be dealt with as an
17	independent item here, too. It can be added as an
18	item that you want us to focus, you know, a
19	significant amount of time.
20	MR. YOUMAN: I wouldn't want it to get buried.
21	MR. WUELLNER: I I agree with you. And I
22	think maybe that's at least one that I saw
23	your your list the other day. I think that's at
24	least one item that probably needs to get brought

1	of developing it within the context of marketing
2	plan and business plan.
3	MR. YOUMAN: Plus costing it out and seeing
4	where we're going to make the money.
5	MR. WUELLNER: Absolutely. Yeah.
6	MR. YOUMAN: The other question is
7	sustainability. Would that that would just come
8	under the business plan development, would it not?
9	Because that's an integral part of it.
10	MR. WUELLNER: Absolutely. We're we're
11	seeing that as a stand-alone section within the
12	business plan.
13	MR. YOUMAN: Okay.
14	CHAIRMAN BARRERA: Ed, I had I had air
15	service to ask you, about bringing that out as a
16	separate item. And I also had attracting new
17	business. And when I solicited some feedback from
18	previous board members, I also was asked to look at
19	soliciting new small GA business as a part of
20	soliciting new business out to the airport.
21	I understand the business plan, but I think
22	that's something those those two items are
23	priorities that will work within the business plan

but really need to be pulled out as high priority

24

1	MR. YOUMAN: Yeah. One other one other
2	point. We are a general aviation airport, and
3	general aviation's been the crux of the business.
4	And I wouldn't want to see them get lost so to
5	speak in the
6	MR. WUELLNER: Absolutely.
7	MR. YOUMAN: in the grand planning of
8	becoming 21st century, so to speak.
9	MR. WUELLNER: Well, it's kind of interesting
10	you bring the business develop planning if you will
11	for general general aviation in particular,
12	because one of the things we we began a process
13	in December I believe it was to or it may have
14	been November.
15	But we began the process of in the sense
16	disassembling the marketing committee, staff
17	committee that we've had and reconstituting that
18	with a different kind of goal set. So rather than
19	them bog down in communication efforts that they're
20	not it's not working well with a committee, that
21	we use those same resources we can augment them
22	as we need to. But use those resources to
23	identify, target businesses we need to be going

after. Based on needs that we know of that are on

24

1	that. As well as scan the GA business world to
2	identify types of businesses that would be an
3	appropriate fit here at this airport and use their
4	skill set to develop that marketing-related plan to
5	go after those businesses and target it in whatever
6	method becomes appropriate at that point.
7	MR. YOUMAN: I have one last question or
8	statement. And all this would be cognizant of our
9	neighbors
10	MR. WUELLNER: Uh-huh.
11	MR. YOUMAN: around the airport, where we
12	can you know, for quality of life, where we can
13	do what we can to maintain that.
14	MR. WUELLNER: Absolutely.
15	MR. YOUMAN: Thank you.
16	CHAIRMAN BARRERA: As a part of our
17	organizational goals. Okay. We'll open it up
18	hearing no further board discussion, we'll open it
19	up for public comment. Reba?
20	MS. LUDLOW: Is nobody else going to
21	Hi. Reba Ludlow, Ponte Vedra Beach. I think
22	it's a great plan actually. And, you know, I mean,
23	you guys have time you guys get this ahead of

time and so you have time to digest it. But, you

1	organizing and establishing and time you know,
2	that's going to take some time. And I think that's
3	quite ambitious for June, although I do realize
4	that that's very necessary. But I just good
5	luck.
6	MR. WUELLNER: Well honestly, as Buzz pointed
7	out earlier, it's something that is really
8	continually visited. So once the baseline plan is
9	developed and implemented, it's got to be
10	continually monitored, continually updated to
11	with the changing environment.
12	CHAIRMAN BARRERA: And this this has been
13	in discussion for the last couple of months in
14	generality. So this is an opportunity really just
15	to bring it into a concrete formable process.
16	We've been talking about having these
17	organizational goals and what they would look like
18	for the last couple of months. And even yourself
19	have been asked to be a part of that to to
20	solicit. So we appreciate that. And we continue
21	to appreciate anybody else who would have input
22	into that. Vic Martinelli?
23	MR. MARTINELLI: Thank you. I don't want to
24	get into the technicalities of this exercise, but

1	marketing plan, which is a prerequisite to a
2	business plan, encompasses all of the points that
3	have just been made.
4	For example, Carl, when you talk about
5	targeting specific businesses that are compatible
6	with our focus as a GA airport and so on, that all
7	is part of a marketing plan and it's very very
8	comprehensive.
9	And so, without reading the how-to on the
10	marketing plan, which is about 33 pages, it would
11	be very difficult for you to really comprehend it.
12	But let me say this. If any of you would like a
13	copy of the 33 pages that tell you how to do a
14	marketing plan and what it encompasses, I think we
15	might be able to provide that. I would leave that
16	up to staff and to you.
17	MR. YOUMAN: I'd appreciate a copy.
18	MR. MARTINELLI: Okay.
19	CHAIRMAN BARRERA: I think that can be easily
20	e-mailed out and provided to all of the board
21	members just for their easy reference. Many of us
22	have dealt with business plans in the past and have
23	done marketing business plans in college. But
24	certainly having an updated view of it would always

1	MR. MARTINELLI: Okay. I will give it to Ed
2	and he can send it out to you folks. Is that okay?
3	MR. WUELLNER: Perfect.
4	CHAIRMAN BARRERA: Seeing no further public
5	comment on this item, back to board discussion and
6	motion. Motion and discussion. Do we have a
7	motion?
8	MR. YOUMAN: I make a motion that we accept
9	the agenda 2011 organizational goals as presented.
10	CHAIRMAN BARRERA: Do we have a second?
11	MR. COX: Second.
12	CHAIRMAN BARRERA: Any further board
13	discussion on this agenda item?
14	(None.)
15	CHAIRMAN BARRERA: Hearing none, put it to a
16	vote. All in favor, aye?
17	MR. COX: Aye.
18	MR. CIRIELLO: Aye.
19	MR. YOUMAN: Aye.
20	MR. WERTER: Aye.
21	CHAIRMAN BARRERA: Aye. Motion passes
22	unanimously.
23	SUSTAINABILITY UPDATE
24	MR. WUELLNER: We are moving past the

24

1	need some feedback from y'all is more schedule
2	related, is that you have a we have been asked
3	to provide some time, the Authority Members' time,
4	to go over the sustainability aspects of the plan
5	at this point.
6	I think they're prepared to provide a document
7	by the second week of February that is a draft, if
8	you will, of the final report. It still needs
9	input from the board, and not necessarily in the
10	context of voting but certainly in the context of
11	discussion.
12	And we have run across to put a little
13	different head on it, but we have run across you
14	should be holding March 7th as a meeting date at
15	this point from previous meetings. March 7th
16	conflicts with some meeting airline meetings
17	that I have. I have to be out of town on the 7th
18	and 8th.
19	I am asking if you would look at your
20	calendar, see if we can move your regular meeting
21	to the 28th, February 28th, have a second
22	another regular meeting on the March 21st, which
23	would be your normal third Monday kind of scheme.

And since you're holding the 7th, perhaps you

24

1	the workshop, the sustainability workshop item.
2	You can do that in my absence. It's mostly your
3	interaction with the consultants. I can certainly
4	catch up with that afterwards.
5	MR. COX: So your suggestion is February 28th
6	for the regular, then March 7th
7	MR. WUELLNER: 7th do do a workshop
8	MR. COX: Workshop?
9	MR. WUELLNER: on sustainability at
10	whatever time you choose. You can do it at 4:00.
11	You can do it at 2:00. Whatever you'd like. They
12	would like up to two hours.
13	The problem with putting it this particular
14	kind of meeting ahead of a regular meeting is that
15	there's a significant chance it's not going to take
16	that much time, but if we schedule it to allow that
17	much time, then you're all standing around here for
18	an hour waiting to start a meeting that has is
19	noticed for a particular start time.
20	MR. YOUMAN: This would be also a public
21	meeting.
22	MR. WUELLNER: Oh, yeah, yeah. They're all
23	public meetings. All of these are.

CHAIRMAN BARRERA: Okay. Do we have any board

1	regular board meeting?
2	MR. YOUMAN: No problem on my part.
3	MR. WERTER: I'm fine.
4	CHAIRMAN BARRERA: Joe, are you good on
5	February the 28th for a board meeting?
6	MR. CIRIELLO: Oh, yes, ma'am. Yes, ma'am.
7	CHAIRMAN BARRERA: Okay. So we can go ahead
8	and plan for that.
9	MR. WUELLNER: Okay.
10	CHAIRMAN BARRERA: And then on the March 7th
11	date, how does that look for a workshop for the
12	board?
13	MR. WERTER: That's fine by me.
14	MR. YOUMAN: Pick a time.
15	CHAIRMAN BARRERA: Joe, is that a good date
16	for you on March the 7th.
17	MR. COX: Hey Joe?
18	CHAIRMAN BARRERA: March 7th, is that good
19	date for you?
20	MR. CIRIELLO: Oh, yeah. Anything's good for
21	me.
22	CHAIRMAN BARRERA: Okay. Do we have a time
23	preference? 4 o'clock, would you guys like to keep
24	it at 4:00?

- 1 CHAIRMAN BARRERA: Okay. So both of those
- 2 changes are good.
- 3 MR. WUELLNER: Okay. And then we'll insert --
- 4 we were not scheduled for a March meeting.
- 5 Originally we were combining March and February.
- 6 21st of March, does that work for everyone? It's
- 7 also a Monday.
- 8 MR. COX: Yeah.
- 9 MR. WUELLNER: From then on, it's the schedule
- as -- or at least foreseeably.
- MR. WERTER: That's fine.
- MR. YOUMAN: No problem on my part.
- 13 MR. COX: Good.
- MR. WUELLNER: March -- Monday, March 21st for
- the March meeting.
- 16 CHAIRMAN BARRERA: Carl, 21st is good?
- MR. COX: Yeah.
- 18 CHAIRMAN BARRERA: Okay.
- 19 MR. WUELLNER: Okay. Thank you.
- 20 CHAIRMAN BARRERA: All of those dates are
- 21 good.
- MR. WUELLNER: Those are all 4 p.m. starts.
- 23 Make sure you have public comment.
- 24 CHAIRMAN BARRERA: Do we have any public

1	MS. LUDLOW: No comment.
2	CHAIRMAN BARRERA: Vic, on the sustainability?
3	MR. MARTINELLI: No comment.
4	CHAIRMAN BARRERA: Do we have any further
5	board comment on the sustainability update, the
6	workshop and plans to address it at the board
7	meeting? I'm not seeing that that needs a vote.
8	PUBLIC COMMENT - GENERAL
9	CHAIRMAN BARRERA: On to public comment.
10	General public comment. Vic?
11	MR. MARTINELLI: No.
12	CHAIRMAN BARRERA: Reba?
13	MS. LUDLOW: Yes. Thank you. Reba Ludlow.
14	I don't know if anyone else has a problem with
15	this, but I would like for staff to consider making
16	it a little easier to obtain the agenda and the
17	previous meeting's minutes. It's very difficult to
18	go through the whole process of finding the NFL, NF
19	whatever .org instead of .com.
20	Also, looking it over and now that you don't
21	give us paper minutes anymore, the last minutes on
22	there are September. So how are we supposed to
23	even be able to look over minutes before we get
24	here at the last meeting?

1	I don't mind, you know, finding the minutes. But I
2	wanted to go over the minutes and bring some things
3	up this time, and they are nowhere. They're not
4	there. The last time it was updated is September.
5	So I would just like to ask if there is an easier
6	way to do that.
7	Oh, I also you know, you had missed the
8	Aerospace Academy, and so, Ed, did you want to tell
9	them about they're having the open house on I'm
10	not I mean
11	CHAIRMAN BARRERA: I have it down to talk to
12	on my board members comments reports.
13	MS. LUDLOW: Oh, okay. Well, they are having
14	an open house Wednesday the 26th. And the
15	Aerospace Academy open house will be Thursday the
16	27th from 5:00 to 8:00 at their at their school.
17	But the open house isn't there. I didn't write
18	down where that was.
19	And the other thing, I really this is back
20	to this. I really appreciate getting this notice
21	that, you know, we were not getting the minutes
22	anymore. However, I just now realized that small
23	print at the bottom does say .org, Cindy. I do

realize that now. However, you know, that's

24

1	here? So I wanted that.
2	Also, every year I'm sorry Suzanne Green
3	left but she used to sponsor or be the
4	representative for the airport for the Tips For
5	Kids Sake, Big Brothers, Big Sisters. And so that
6	has fallen to me to represent the airport, I
7	assume or to represent aviation in general, I
8	guess that's the best thing to do.
9	So Tips For Kids Sake collects money for Big
10	Brothers, Big Sisters to mentor young people that
11	don't have a good authority figure or someone in
12	their life for that. The Tips For Kids Sakes is an
13	evening at a restaurant, and you have celebrity
14	waiters, which not a celebrity I'm not a
15	celebrity, but my partner is Commissioner Jay
16	Morris. So so he should bring in lots of
17	business.
18	What happens on that night is that the wait
19	staff is paid catering wages. So they still get
20	paid. They don't get the tips, but they still get
21	paid. And all of the tips collected that night go
22	to Big Brothers and Big Sisters to fund these
23	programs.

Mine -- Jay Morris and I will be at --

1	February 1.	There are about	16 different	locations

- on February 1. And it is from 5:00 to 8:00. And
- 3 call and make your reservations at Aqua Grill, not
- 4 the others.

- 5 MR. YOUMAN: Reba? Reba? Wait.
- 6 CHAIRMAN BARRERA: Ron?
- 7 MS. LUDLOW: Huh-oh. He's a competitor.
- 8 Don't let him talk.
- 9 COMMISSIONER SANCHEZ: Well, I've done this
- 10 for about four years. But anyway, I'll be at
- Barnacle Bill's at the beach. But what I wanted to
- mention is you can still tip your waitress and pay
- your tab for the meal.
- MS. LUDLOW: Sure.
- 15 COMMISSIONER SANCHEZ: They will give you an
- 16 envelope for you to make your contributions to the
- 17 Epic for the Big Brothers Big Sisters. So --
- MS. LUDLOW: That's true. You can.
- 19 COMMISSIONER SANCHEZ: -- the meal cost and
- 20 the tip is as normal, but then you make a
- 21 contribution to the thing. And you should make
- reservations ahead of time.
- MS. LUDLOW: Definitely make reservations.
- 24 COMMISSIONER SANCHEZ: Especially at my place.

1	MS. LUDLOW: Shut up.
2	COMMISSIONER SANCHEZ: I was at Aqua Grill for
3	two years, so I'm very familiar with that.
4	MS. LUDLOW: I know. Well, but you know, the
5	biggest question we get, you know, for the tables
6	that night is, "Am I the waiter waited on us, he
7	served us and everything, so am I giving my money
8	to Big Brothers Big Sisters and he's not getting
9	anything?"
10	So we want them to know that, yes, they are
11	getting paid wages that night. Yes, if you want to
12	tip them normally, that's okay, too. But the whole
13	point of tips for Big Brothers and Big Sisters is
14	the tips go to Big Brothers and Big Sisters.
15	COMMISSIONER SANCHEZ: But it is handled
16	separately.
17	MS. LUDLOW: Yes, you do have an envelope.
18	COMMISSIONER SANCHEZ: And the person from the
19	establishment, whatever you might want to tip them,
20	and then put your contribution in the envelope for
21	the celebrity waiter or waitress.
22	MS. LUDLOW: I like my way better. Be sure to
23	come to Aqua Grill February 1.
24	MR. YOUMAN: Reba, what is the date of the

1	CHAIRMAN BARRERA: I think
2	MS. LUDLOW: The open house is Wednesday the
3	26th.
4	CHAIRMAN BARRERA: I have I have different
5	dates, Reba.
6	MS. LUDLOW: Do you? Okay. Well, that's from
7	Salzberg. My e-mail's in the car. So you guys
8	check that. I I was trying to get an update for
9	Jack Reilly for the newsletter Flight Line. So
10	Joan sent me back some things like that. So it
11	could be I mean, please correct me if it's
12	wrong.
13	CHAIRMAN BARRERA: On our upcoming meeting
14	dates, I think it shows the 31st for the Aerospace
15	Academy. And the high school showcase, which
16	showcases all of the academies, is on Thursday, the
17	28th. And that's at the World Golf Village. And
18	the Aerospace Academy is at St. Augustine High in
19	the room in the F building.
20	MR. WUELLNER: And, Reba, it might Reba, it
21	might help you. Any one of the three Airport
22	Authority web sites, they're all linked to the
23	others. So you can you can easily move between
24	the three airport-related web sites. They're all

1	MS. LUDLOW: Okay. Ed, if you go on the web
2	site right now, and if anybody had their computer,
3	you can go on Airport Authority and you get North
4	Florida Regional Airport. There is nothing on that
5	page whatsoever that will give you the agenda. It
6	says go to, NFL whatever .com. It is not on .com.
7	It is on .org. You have to get to the page that
8	shows the airport layout. That's not easy.
9	MR. WUELLNER: Okay. There's a link on every
10	first page of every one of our web sites to go to
11	the other web site.
12	CHAIRMAN BARRERA: Maybe after the meeting,
13	you two can sit down and look at the stuff after
14	the meeting. We can move on to the extra part of
15	it.
16	MR. WUELLNER: Look at it right there.
17	CHAIRMAN BARRERA: Okay. We'll go on to
18	comments and reports. Joe?
19	AUTHORITY MEMBER COMMENTS AND REPORTS
20	MR. CIRIELLO: Yes, Madam Chair. It's been a
21	procedure for many years of this Authority to open
22	up its meeting with the Pledge of Allegiance and
23	there are a lot of organizations that do that.
24	There are also a lot of organizations that

1	of Allegiance, and I would like to have an agenda
2	item put on the next regular meeting for this board
3	to discuss whether we could do the same thing of
4	including a little invocation along with our Pledge
5	of Allegiance.
6	CHAIRMAN BARRERA: We can certainly look at
7	putting that on the next board agenda as an item
8	for discussion. I'm not sure that that we can
9	look at the different the legalities of it, the
10	ins and outs and how we how that would be look
11	like going forward. It should it be voted on.
12	MR. WUELLNER: We can have Doug provide a
13	little something. Anything else, Joe?
14	MR. CIRIELLO: No, ma'am.
15	CHAIRMAN BARRERA: Bob?
16	MR. COX: I'm very excited to be a new board
17	member once again. I think we have a lot of
18	challenges moving forward in the next four years.
19	I really and that's one of the reasons I'm
20	excited. These challenges are going to be really
21	good.
22	You know, future air service. The new
23	business plan as we move forward. And keeping the

airport off the tax roll is going to be some really

1	I'm looking forward to it. Thank you.
2	CHAIRMAN BARRERA: Thank you, Bob. Carl?
3	MR. YOUMAN: A couple of items. Relative to
4	TPO, I gave everybody a copy of the latest revision
5	of the transportation plans for St. Johns County.
6	And on Page 2, there's monies that's been allotted
7	for the purchase of property in 2012 and '15, I
8	believe. I sent a copy to Ed.
9	And there is a recently formed commission
10	created within Florida Department of
11	Transportation, FDOT, to monitor the efficiency,
12	productivity, and management of all publicly funded
13	passenger rail systems and to advise the FDOT and
14	the legislature on policies and strategies relating
15	to state-owned passenger rail systems. They have a
16	web site.
17	And they had a meeting at January 18th in the
18	FDOT urban office which I attended. And it was an
19	interesting session. It was almost educational for
20	for the people who are on the board as to some of
21	the processes of passenger rail service in itself,
22	because they did not seem to be too familiar with
23	some of the in-depth things about passenger service
24	and high speed rail.

1	in the audience, and it was I and Nancy
2	Sikes-Kline. And Kim Daugherty (sic) was there to
3	give a presentation and I didn't I wasn't
4	planning on giving a presentation, but I ended up
5	doing so, inasmuch as Nancy Sikes-Kline, who is the
6	St. Augustine Commissioner, made a short
7	presentation relative to the east coast rail
8	process and the San Marco station.
9	So I felt compelled, as a multimodal advocate
10	for St. Augustine-St. Johns County Airport, NFCR,
11	to stand up and present points versus you know,
12	for their edification about multimodal. And after
13	I sat down, Congressman Mica was also a speaker
14	there and it was very interesting because one of
15	his highlights was multimodalism within the State
16	of Florida to make multimodal a prime concept. I
17	don't know how far that will get.
18	And he also talked about other aspects of rail
19	and funding, which are not too good at this point
20	in time and the outlook is quite iffy as to how the
21	transportation subcommittee is going to handle some
22	of these high speed rail project funding and east
23	coast funding. So we'll see what happens. There
24	was no formal meeting of the TPO. And I want to

24

1	working with both of you. It's going to be
2	MR. COX: Same.
3	MR. CIRIELLO: Thank you.
4	MR. YOUMAN: a great board from what I can
5	see here. And I just want to say Kelly has done a
6	magnificent job as chairman in the time that I've
7	been here at the airport, and I guess this is my
8	way of saying I'd love to see you stay in power.
9	Thank you.
10	CHAIRMAN BARRERA: Thank you, Carl. And thank
11	you for representing the airport at that meeting.
12	MR. YOUMAN: Oh, I have one else Aerospace.
13	I was supposed be liaison for Aerospace. I guess
14	they didn't like the way I was handling things or
15	something because I disappeared from any
16	communication with Aerospace.
17	I have not received any mention of meetings,
18	anything. And I don't know who's been representing
19	the airport at Aerospace, but I gather somebody
20	has. And I don't know why Ron told me that he
21	was going to put me back on the list and it's never
22	happened. So I don't know what's happened in the
23	background.

MR. WUELLNER: Nothing.

1	town, is when the last meeting was. But also,
2	thank you for keeping your eye on the rail. I know
3	it's a hot hot topic right now and you hear
4	about it on the news. You hear it on the national
5	news. You hear it on the local news and you also
6	hear about it in lots of different venues on
7	discussion within the state. And it's something
8	that we definitely need to keep keep engaged in.
9	So thank you. Jim?
10	MR. WERTER: Yes. As far as the EDC goes, no
11	meeting this past month. The breakfast the EDC
12	annual breakfast is on the 31st, January 31st. I
13	believe it's at World Golf Village. That's where
14	they're usually held. So all are invited to
15	attend. Go to St. Johns Chamber of Commerce and go
16	to EDC and you can find out how to buy tickets in
17	advance. I do plan on attending.
18	Just to concur with Carl as far as you doing a
19	magnificent job the past two years. I have the
20	bruises on my shin from sitting next to you to show
21	it. And with that, I'm ready to move on.
22	CHAIRMAN BARRERA: Thank you, Jim. I'm going
23	to go over. I attended the intergovernmental

meeting on the Airport's behalf and I'm pleased to

1	this last voting process was one of the smoothest
2	operations in their history.
3	The Sheriff's Office is looking at trying to
4	establish a DNA data processing facility here in
5	our county, which I think would be wonderful,
6	instead of having to wait so long on the state.
7	And Commissioner Stevenson brought up the
8	concept of putting together a citizens advisory
9	council to which would be more like an
10	educational academy of citizens academy to be able
11	to learn about government.
12	And she asked whether or not the airport would
13	be interested in participating in that type of
14	service, to be able to offer a one-hour segment or
15	so on the airport to this group should it be
16	established. So I expressed our interest on our
17	behalf of being able to help out with that
18	progress.
19	As Reba mentioned, we do have a high school
20	showcase at World Golf Village this Thursday
21	this Thursday. The kids will be brought in from
22	the different area high schools. They're expecting
23	about 2,500 kids to come through the World Golf
24	Village And the aviation academy will be

1	Also in that evening, they'll be coming back
2	with their parents to the different academies that
3	they're interested in. And then the individual
4	academies will each be having their own open houses
5	on different days. I have down the 31st, but you
6	may want to check the web site just to verify that
7	since Reba has a different date.
8	And lastly I wanted to mention the Tips For
9	Kids. One of the things that I want everyone to
10	keep in mind is the money that's raised for Big
11	Brothers and Big Sisters on that night of event
12	that Reba's representing the airport and aviation
13	as a whole is use the money stays in St. Johns
14	County.
15	So the money that you spend that night and
16	I know several of you in the audience support that,
17	and I would encourage everybody to try to support
18	it, because that money stays for our kids in our
19	county. And with that, I thank you all.
20	I want to make a point of welcoming Joe and
21	Bob to the board, but I also want to make a point
22	of again thanking Buzz and Jack for their time on
23	the board. They both have served us well over the
24	eight years. And both of them have been

1	is today and in this board being in the position it
2	is today. So thank you again.
3	And we can move on to the election of our 2013
4	officers. The first position is the Chairman. And
5	the duties for that includes presiding over the
6	Airport Authority meetings. Representing the
7	airport at numerous public and private functions.
8	Occasional public speaking events. Primary board
9	member media contact.
10	It requires frequent detailed communication
11	with the executive director. Serve also as an
12	additional signatory for checks and banking. And
13	you are the universal backup for the different
14	committee representatives. The estimated time on
15	that, depending on the month, is 20-plus hours a
16	month.
17	The next position that we'll be looking at is
18	the secretary-treasurer. The duties there include
19	chairing the Airport Authority meetings in the
20	event the Chairman's not present. You serve as an
21	official witness to the Chairman's signature on
22	official documents.
23	You're responsible for a review of the
24	Authority financial statements. Serves as a

1	time commitment you're looking at there is 10-plus
2	hours a month. That includes check signing two to
3	three times a month and occasionally on short
4	notice plus any committee time obligations.
5	With those two positions and their primary
6	duties stated, we'd like to go ahead and open the
7	nominations for the Chairman position. And
8	reminding everyone that a second is required for
9	each nomination. Joe?
10	MR. CIRIELLO: Madam Chair, I see no reason at
11	this point in time of making any changes, and I'd
12	like to make a motion that you be renominated for
13	the position.
14	MR. YOUMAN: I second it.
15	CHAIRMAN BARRERA: Do we have any further
16	nominations for the position?
17	MR. WERTER: Well, how do you feel about it?
18	MR. YOUMAN: That's the question.
19	CHAIRMAN BARRERA: You know, I I enjoy
20	representing the Airport and the Airport Authority
21	and would be happy to continue to do so. But if
22	there was someone else who really wanted to do so,
23	I certainly wouldn't stand in that person's way.
24	That's never been my desire or intent. I truly

1	So if there is someone else who would like to
2	do it or would like to be nominated, I would
3	encourage them to do so because, you know, I don't
4	mind, but I certainly am not somebody who's looking
5	to monopolize that position.
6	(No further nominations.)
7	CHAIRMAN BARRERA: Okay. Close the
8	nominations.
9	MR. YOUMAN: Congratulations, Chairman
10	Barrera.
11	CHAIRMAN BARRERA: All in favor, aye?
12	MR. COX: Aye.
13	CHAIRMAN BARRERA: Aye.
14	MR. CIRIELLO: Aye.
15	MR. YOUMAN: Aye.
16	MR. WERTER: Aye.
17	CHAIRMAN BARRERA: Opposed?
18	(None.)
19	CHAIRMAN BARRERA: Thank you all so much for
20	your confidence. Again, I'm just very humbled. I
21	appreciate that.
22	MR. YOUMAN: You ought to see her in action
23	when she gets up to give an impromptu speech.
24	She's amazing.

1	position of Secretary-Treasurer. Do we have any
2	nominations for Secretary-Treasurer?
3	MR. WERTER: I'm thinking about one of our two
4	new two new members here. Joe, are you
5	interested in the financial part of this airport?
6	Do you have a particular interest? I'll do it this
7	way.
8	MR. CIRIELLO: Not really. I don't see a
9	reason of making any changes at all when everything
10	is running so smoothly. So if nobody else is going
11	to do it, I would like to renominate you.
12	MR. WERTER: Well, the thing is my viewpoint
13	on the board in general is that, you know,
14	positions are rotated so that everybody has the
15	experience of doing these positions, you know.
16	Like before, I was I was on EDC and
17	Aerospace Academy. I think the only one I traded
18	out was the Aerospace Academy. But it's good that
19	these positions do occasionally get rotated so
20	we're not we all have a full understanding of
21	what's going on in each position and each factor of
22	the of the operations of the airport and the
23	business of the airport board.
24	So that's the reason why these things should

24

1	experience and understanding of every facet of this
2	business. And, you know, so on that if either
3	Bob or Joe did not want to accept the nomination,
4	I'll keep the position. Unless of course unless
5	of course Carl is interested in rotating.
6	MR. YOUMAN: Well, how about asking Mr. Cox?
7	MR. COX: Typically people are nominated. You
8	don't ask them to throw their name in the hat or
9	not
10	MR. YOUMAN: Based on Mr. Werter's comments, I
11	nominate Mr. Cox to be secretary-treasurer.
12	MR. COX: I wouldn't turn it down if it was
13	nominated.
14	MR. WERTER: Okay. I second the nomination.
15	CHAIRMAN BARRERA: Okay. So we have a
16	nomination for Joe, but I wasn't sure whether or
17	not he accepted. It sounded like you declined on
18	the
19	MR. CIRIELLO: No, that's fine.
20	CHAIRMAN BARRERA: And then we have a
21	nomination and a second for Bob
22	MR. WERTER: I don't think we had a
23	CHAIRMAN BARRERA: A nomination for Joe?

MR. WERTER: For Joe, yeah.

1	MR. WERTER: Yeah.
2	CHAIRMAN BARRERA: So it's just the nomination
3	for Bob.
4	MR. WERTER: Yeah. Because I don't want to
5	nominate someone who's going to reject the
6	nomination.
7	CHAIRMAN BARRERA: Okay.
8	MR. WERTER: A little preemptive strike.
9	CHAIRMAN BARRERA: Okay.
10	MR. CIRIELLO: You certainly wouldn't want an
11	Italian looking over your money.
12	MR. YOUMAN: Well, are you a sis never
13	mind.
14	CHAIRMAN BARRERA: Do we have any other
15	nominations then for the position right now on the
16	table? We have Bob Cox. Do we have any other
17	nominations? We have a nomination and a second for
18	Bob.
19	MR. WERTER: Did we have a second?
20	CHAIRMAN BARRERA: Yeah, Carl seconded.
21	MR. WERTER: Okay.
22	CHAIRMAN BARRERA: Okay. Then we'll close the
23	nominations. All in favor of Bob Cox to be the
24	neyt be Secretary-Treasurer, ave?

1	MR. CIRIELLO: Aye.
2	MR. YOUMAN: Aye.
3	MR. WERTER: Aye.
4	CHAIRMAN BARRERA: Aye. All opposed?
5	(None.)
6	CHAIRMAN BARRERA: Bob, congratulations.
7	MR. COX: Thank you.
8	CHAIRMAN BARRERA: Now we move on to our
9	different committees and liaison descriptions.
10	We have our Transportation Planning
11	Organization, TPO. That position is a voting
12	member of the North Florida Transportation Planning
13	Organization for St. Johns County delegation.
14	Meets the second Thursday of the month at 10 a.m.
15	downtown at the Jacksonville TPO office. It
16	requires verbal and written update, report to the
17	full Airport Authority, and the approximate monthly
18	time commitment is five to seven-plus hours a
19	month.
20	(Mr. Burnett leaves the room.)
21	CHAIRMAN BARRERA: And I think speaking on
22	Carl's behalf, sometimes that is a plus. Do we
23	have do we have anybody who has any well,
24	actually let me read through the descriptions.

1	position supporting the Airport Authority
2	membership.
3	MS. HOLLINGSWORTH: That's changed.
4	CHAIRMAN BARRERA: It meets the third Thursday
5	of each month. Right now they're doing a quarterly
6	breakfast, and if I'm not mistaken, Jim, are they
7	still doing the lunch the once a month lunch and
8	the quarterly breakfast, or are they just the
9	quarterly breakfast?
10	MR. WERTER: For this month, this period, it's
11	just the breakfast.
12	CHAIRMAN BARRERA: Just the quarterly
13	breakfast. So there's a little bit less commitment
14	there.
15	It requires written and verbal update, report
16	to the full Airport Authority. And approximate
17	time commitment may be a little less than that.
18	But with our current focus on economic development
19	as a county, it could be still the same, the four
20	to six hours a month depending on the things they
21	come up with.
22	Intergovernmental committee. It's a full
23	membership position. There are discussion and
24	updates with other St. Johns County governmental

1	St. Johns Water River Management District. It
2	meets the first Wednesday of every other month in
3	St. Augustine at 3 p.m. And the approximate time
4	commitment for that is three to five hours a month.
5	And lastly, we should have the St. Johns
6	County Aerospace Academy. It's a full advisory
7	board position along with the airport executive
8	director. Advises on curriculum, special events
9	planning, internship opportunities, and fiscal
10	matters. Represents the Airport at numerous
11	academy-related events during the school year.
12	Meets quarterly at St. Augustine High School in the
13	evening. Usually at 6 p.m. And requires written
14	or verbal update reports to full Airport Authority,
15	and the time commitment is three to ten hours a
16	week.
17	MR. WUELLNER: A month.
18	CHAIRMAN BARRERA: A month. Sorry about that.
19	(Mr. Burnett enters the room.)
20	CHAIRMAN BARRERA: So that's an overview of
21	the different positions and their and their
22	duties. We'll start with the TPO. Do we have an
23	expression of interest and commitment to serve on
24	the TPO?

1	the board approves.
2	CHAIRMAN BARRERA: Do we have any further?
3	MR. WERTER: I nominate Carl to remain on the
4	board, on the TPO.
5	CHAIRMAN BARRERA: What this and I think
6	just the expression of interest would be great, if
7	you would continue, Carl. I think you've done an
8	awesome job on the TPO and I think that it's
9	something that is it's not really open to a lot
10	of changes.
11	I think that the nature of that committee is
12	that you are well-informed at all times on the
13	background of what's going on. It's not something
14	that it needs that continuity. And you've done an
15	excellent job representing us and it's very
16	important.
17	MR. YOUMAN: Thank you.
18	CHAIRMAN BARRERA: Do we have anybody who
19	would like to be an alternate for this board?
20	MR. WERTER: I'll be an alternate.
21	CHAIRMAN BARRERA: Okay. Great. Did anybody
22	else was anybody else interested in the
23	alternate position? Thank you, Jim and Carl. I
24	appreciate you both taking on that one.

I	anybody who's interested in serving on the EDC?
2	MR. WERTER: I'll maintain that, but I'm
3	interested in another position. I think one of
4	the I think one of them one of us doubles up
5	on two positions I think, if I remember correctly.
6	MR. YOUMAN: Uh-huh.
7	CHAIRMAN BARRERA: Okay. So Joe (sic) is
8	interested in that position. Do we have anybody
9	else who's interested in taking on
10	MR. WUELLNER: Joe or Jim?
11	CHAIRMAN BARRERA: Jim. I'm sorry. Do we
12	have anybody else who's interested on taking the
13	EDC as their area of responsibility?
14	(None.)
15	CHAIRMAN BARRERA: Joe I mean Jim, that
16	position is going to be yours as your primary
17	responsibility. Do we have an alternate?
18	MR. YOUMAN: Can I be his backup?
19	CHAIRMAN BARRERA: You can. Do we have
20	anybody else who's interested?
21	MR. WERTER: See, we're just running mates and
22	backup buddies.
23	MR. YOUMAN: Yeah.
24	CHAIRMAN BARRERA: Okay. We have the

24

1	position and its duties. Do we have anybody who's
2	interested in taking that on as their primary
3	responsibility?
4	MR. WERTER: In this situation, I'll nominate
5	Joe Ciriello.
6	CHAIRMAN BARRERA: Okay. Do we have anybody
7	else who's interested in that one?
8	MR. WUELLNER: I was going to say you might
9	want to make sure he can do it.
10	MR. YOUMAN: Do you want to do it?
11	MR. CIRIELLO: Yeah, I can do it if you help
12	me where I have to be.
13	MR. WUELLNER: It's usually at our office
14	either here or at the county, depending on the
15	month. It's every other month
16	MR. CIRIELLO: That's fine.
17	MR. WUELLNER: it's in the afternoon.
18	MR. YOUMAN: It's the intergovernmental?
19	MR. WUELLNER: It's here most of the time
20	right where we are. Intergovernmental, yes.
21	CHAIRMAN BARRERA: And do we have anybody who
22	would be interested in being the alternate for that
23	committee?

MR. YOUMAN: I'll back him up.

1	Joe, you'll be taking on the primary responsibility
2	for the intergovernmental committee.
3	MR. CIRIELLO: All right.
4	CHAIRMAN BARRERA: And, Carl, we'll have you
5	as a backup.
6	The St. Johns County Aerospace Academy. Do we
7	have anybody on the board who's interested in being
8	the primary responsibility for the Aerospace
9	Academy?
10	MR. COX: I'll do it.
11	CHAIRMAN BARRERA: Bob? And do we have
12	anybody who wants to serve as the alternate?
13	MR. WERTER: I'll wait. Are you going to
14	serve or
15	CHAIRMAN BARRERA: Well, I didn't know if
16	maybe that might be something that Joe might want
17	to be the alternate on, the backup since you're
18	already an alternate on another one. Joe, would
19	you like
20	MR. WUELLNER: He's primary. He's not
21	alternate.
22	CHAIRMAN BARRERA: Yeah, but Jim is already
23	alternate on EDC

MR. YOUMAN: Yeah, we're alternate buddies.

1	something you would interested in being the
2	alternate, that if Bob can't make the meeting
3	MR. CIRIELLO: Yeah, okay.
4	CHAIRMAN BARRERA: Okay. Great. And the one
5	other committee is the refurbished business
6	planning committee. And I know that that's already
7	met and I would ask that and I know Bob's
8	already been involved in that and I would ask that
9	he continue to stay involved in that and kind of
10	even in an official capacity be the board's liaison
11	for that.
12	MR. YOUMAN: Which committee?
13	CHAIRMAN BARRERA: The business planning
14	committee. He's already taken an active role in
15	that. But in the event, Bob, that you weren't able
16	to make the meeting, I would ask that you would
17	check with one of the other board members to be a
18	backup on that so that we have representation. Did
19	you want to be the backup on that?
20	MR. YOUMAN: Well, yeah. I mean, if nobody
21	else wanted to. If I'm in town, yes. I'll back
22	anybody up.
23	CHAIRMAN BARRERA: Okay.
24	MR. YOUMAN: Is there a publicity committee

1	MR. WUELLNER: That committee is gone. It
2	turned into that business development thing.
3	CHAIRMAN BARRERA: It's been refurbished for
4	the time being, to focus on the business
5	development side as their primary focus. And then
6	that would also lead into the public relations and
7	marketing aspect.
8	Okay. Our wrap-up items. Our next board
9	thank you all for agreeing to serve and for filling
10	in those different responsibilities. Those
11	responsibilities are huge and I think we all know
12	how important it is to be represented and to be
13	well represented and well-informed when we attend
14	those meetings.
15	I would just ask that if there is any reason
16	that a board member isn't able to make one of their
17	functions, that they let Cindy know in advance so
18	that she can ask one of the other board members,
19	the alternate and whoever else, to attend on the
20	Airport's behalf. And as always, I will be the
21	backup.
22	MR. WERTER: One clarification on that. In
23	this particular situation when the alternate is
24	required, can it be done directly to the alternate

1	sensitivity of the sunshine issue?
2	MR. WUELLNER: I don't think you have an issue
3	if you're just trying to find somebody to
4	participate. I think you've got a problem if
5	you're discussing the details of the meeting.
6	MR. BURNETT: Yeah.
7	MR. WERTER: Okay.
8	CHAIRMAN BARRERA: Be sure to copy Cindy on it
9	because if if another board member if Cindy's
10	not informed, sometimes even at the last minute if
11	a board member can't attend, someone from staff
12	might be able to represent us.
13	MR. WERTER: Sure.
14	MR. WUELLNER: If somebody's going to fill in,
15	then we might contact the Chairman, so we end up
16	with more than one person there unnecessarily.
17	CHAIRMAN BARRERA: Which has happened to me
18	MR. YOUMAN: Can I ask a question of Doug on
19	this?
20	MR. BURNETT: Yes.
21	MR. YOUMAN: Jim and I have been at the same
22	EDC meetings a number of times because I just like
23	to go and see what's happening. And we've sat the
24	same table. There's no problem with that, is

1	MR. WUELLNER: Sitting at the same table?
2	MR. BURNETT: The generally it's not a
3	problem. The concern is and what I would
4	recommend to you because as the Airport
5	Authority's lawyer and whenever I'm advising a
6	government body, I take the ultraconservative
7	approach or interpretation for giving you legal
8	advice, especially when it comes to sunshine law
9	Public Records Act.
10	What I would suggest is whoever is the main
11	person be the only one that actually talks at the
12	meeting. The alternate sits there, takes it all
13	in. And obviously, you know, when the meeting's
14	broke and you go over and talk to people, those
15	things are fine.
16	But when the meeting's ongoing and it's an
17	open forum like this, you should not engage in a
18	communication back and forth and debate, because
19	some item as harmless as it might be may seem like
20	something that would never come before the airport
21	but lo and behold that's the issue that may come
22	before the airport.
23	So I would just say use caution related to it.
24	If it's talking about, you know, the the local

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1	the kind of thing you could talk about. But
2	otherwise, I would be very cautious on what subject
3	you communicate about.
4	MR. YOUMAN: No, no. I understand what you're
5	saying. Whenever I've been at the meeting with
6	Jim, I've kept quiet. I don't talk. I just we
7	just talk amongst the table. But he maintains the
8	record, he maintains the communication with the
9	speakers and stuff like that. But I'm just talking
10	about the presence of sitting at the same table
11	like right here.
12	MR. BURNETT: That's fine.
13	MR. YOUMAN: That's fine.
14	MR. BURNETT: Yes, sir.
15	CHAIRMAN BARRERA: And I would kind of
16	piggyback on that, that if a board member is
17	interested in attending a certain meeting,
18	certainly, you know, you're welcome to attend it.
19	It's not going to hurt to have the extra
20	representation. Just the main thing is, is let the
21	person who is the primary be the one to speak so
22	that there's not that open dialogue.

Okay. Our wrap-up items, our next meeting is

February 28th at 4 p.m. We have our workshop

1	MR. WUELLNER: It's at 4:00.
2	CHAIRMAN BARRERA: At 4 p.m. And our
3	tentative date for our regular meeting is March the
4	21st at 4 p.m. Thank you all. Again, welcome Joe
5	and Bob, and meeting adjourned.
6	(Meeting adjourned at 6 o'clock p.m.)
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1	REPORTER'S CERTIFICATE
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3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR, certify
7	that I was authorized to and did stenographically report
8	the foregoing proceedings and that the transcript is a
9	true record of my stenographic notes.
10	
11	Dated this 7th day of February, 2011.
12	
13	JANET M. BEASON, RPR-CP, RMR, CRR, FPR
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