ST. JOHNS AIRPORT AUTHORITY

Regular Meeting

held in The Conference Center, Meeting Room B

4730 Casa Cola Way

St. Augustine, Florida

on Monday, July 18, 2022

from 4:00 p.m. to 5:02 p.m.

BOARD MEMBERS PRESENT:

BRUCE MAGUIRE, Chairman SUZANNE GREEN ROBERT OLSON

BOARD MEMBERS ABSENT:

JUSTIN MIRGEAUX REBA LUDLOW

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR St. Augustine Court Reporters 17 Pacific Street, Suite B St. Augustine, FL 32084 (904) 825-0570

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1	PROCEEDINGS
2	CHAIRMAN MAGUIRE: All right. Pledge of
3	Allegiance. Call the meeting to order. Bob, can
4	you lead it?
5	MR. OLSON: Yes.
6	(Pledge of Allegiance.)
7	CHAIRMAN MAGUIRE: All right. I've been told
8	that Justin Mirgeaux will not attend this meeting.
9	Reba should show up, Ms. Ludlow, anytime I could
10	assume; I have not heard anything about her. So we
11	do have three members here.
12	MEETING MINUTES
13	CHAIRMAN MAGUIRE: All right. Meeting
14	minutes. Do we have any comments about the meeting
15	minutes?
16	MR. OLSON: No.
17	CHAIRMAN MAGUIRE: No comments? Suzanne?
18	MS. GREEN: No corrections or additions.
19	CHAIRMAN MAGUIRE: So the minutes will be
20	approved as presented.
21	FINANCIAL REPORT
22	CHAIRMAN MAGUIRE: Financial report. Any
23	comments on the financial reports that were
24	presented through the Internet? Nothing?
25	MS. GREEN: I went through them. No.

1	MR. OLSON: No.
2	CHAIRMAN MAGUIRE: Okay. They will stand as
3	approved as presented, also.
4	MS. GREEN: Just like our reserves, we've
5	worked so hard
6	CHAIRMAN MAGUIRE: I agree
7	MS. GREEN: We worked so hard to get.
8	CHAIRMAN MAGUIRE: I agree, too.
9	MS. GREEN: Yep.
10	CHAIRMAN MAGUIRE: Uh-huh.
11	AGENDA APPROVAL
12	CHAIRMAN MAGUIRE: Okay. Agenda approval.
13	Any questions, changes, or modifications to the
14	agenda?
15	MS. GREEN: No.
16	CHAIRMAN MAGUIRE: No?
17	STAFF REPORTS
18	CHAIRMAN MAGUIRE: All right. Moving right on
19	here. Staff reports?
20	MR. WUELLNER: A few items of interest for
21	you.
22	Terminal entrance road Phase 1 is complete at
23	this point. Phase 2, we should be out for bid,
24	beginning that bid process within the next week or
25	two.

Project -- the Taxiway B, the center section,

expecting that notification almost any time now

for -- for the FAA award for that grant.

2.4

And then fencing and gates, I don't know whether to expect something or not at FAA at this point. If not, it is a -- I remind you it's a programmed project for the following year, which would mean next -- next fall or this time next year would be the notice of award. So no expenditure expected unless FAA grant were to come through at that point. FDOT is amending their -- or working on their grant, which we would want to have in place ahead of the FAA one so that all the costs are eligible.

If you recall, FDOT grants are time-sensitive or time-specific; we can't incur costs until that.

FAA, we can look backwards and cover -- recover design costs after -- after the fact. So just a little -- a little nuance that catches -- can catch you every once in a while.

Strategic business plan, remind you that's on the agenda for action, or at least the grant part is.

And T-hangar development update, I just want to make you aware we are planning a presentation at

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the August meeting to go over projects that are
 1
 2
          programmed related to T-hangars and also talk about
 3
          the financial modeling as it applies to those so
          that the board has a chance to digest that going
 5
          forward and the public gets to hear kind of
          where -- where those projects are in the queue with
 7
          FDOT primarily, so...
               CHAIRMAN MAGUIRE: Okay.
               MR. OLSON: Would -- would that be everything,
 9
          site development and --
10
               MR. WUELLNER: It's a variety --
11
                          -- projects that are --
               MR. OLSON:
12
               MR. WUELLNER: -- of projects, but they
1.3
          support T-hangar development --
14
15
               MR. OLSON: Okay.
               MR. WUELLNER: -- in a combination of
16
17
          buildings as well as some site development.
18
               MR. OLSON: Okay. Okay.
19
               MR. WUELLNER: There's -- don't hold me to it,
20
          but there's four or five projects involved over the
21
          next five years.
2.2
               MR. OLSON: Okay.
23
               CHAIRMAN MAGUIRE: Okay. Any other questions?
2.4
                              (None.)
25
              MR. WUELLNER: That completes it.
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1	BUSINESS PARTNER UPDATES
2	CHAIRMAN MAGUIRE: All right. We'll go to
3	business partner updates.
4	Mr. Dean, is he available?
5	MR. WUELLNER: Is it on?
6	COMMISSIONER DEAN: Good afternoon. Henry
7	Dean. I'll I'll be brief. I don't have a lot
8	to report this month, but I'll mention give you
9	sort of an interesting heads-up.
10	Tomorrow at our commission meeting, we're
11	going to have the opportunity to consider
12	negotiating with the owners of some of you may
13	be aware of, know about this property that's been
14	lying just north of 312, just east of U.S. 1 in
15	back of sort of where Home Depot and Target is.
16	Bruce, you probably know the family.
17	Genovar
18	CHAIRMAN MAGUIRE: Yeah.
19	COMMISSIONER DEAN: I think that's the
20	name, if I have it correctly.
21	CHAIRMAN MAGUIRE: Yes.
22	COMMISSIONER DEAN: And there's an opportunity
23	to reach out to them.
24	It would be one of the few deep water accesses
25	for all of our recreational boaters in the county,

1	deep water to the to the intercoastal and then
2	the ocean.
3	So, I've personally I've spent quite a bit
4	of my career in conservation land acquisition, and
5	this is to me really an interesting opportunity
6	that I'm sort of excited about.
7	CHAIRMAN MAGUIRE: Would it include the
8	Cat's Paw Marina?
9	COMMISSIONER DEAN: I don't think so.
10	CHAIRMAN MAGUIRE: Okay.
11	COMMISSIONER DEAN: But it would provide a
12	boat ramp directly on the intercoastal deep water.
13	So we'll see how that goes. We're going to be
14	discussing that tomorrow.
15	Otherwise, earlier this month, actually at the
16	end of last month, several of you may have
17	attended, we had the opening of the Ascension
18	St. Vincent's new hospital on 210. And it was very
19	nice and they literally were opening the following

Otherwise, unless there are questions, that's all I have to report this afternoon.

Wednesday. We had it Thursday night and they were

accepting patients. So things are still moving

ahead with economic development and more medical

facilities, and that's kind of exciting.

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21

22

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1	CHAIRMAN MAGUIRE: Any questions?
2	MS. GREEN: No. I still have your brochure
3	from two months ago when we did the EDC, but thank
4	you for that. A lot of interest in the
5	COMMISSIONER DEAN: I'm gonna tell you
6	MS. GREEN: management of growth.
7	COMMISSIONER DEAN: quickly I did want to
8	mention and Bruce you'd particularly appreciate
9	this, I think that that evening after I attended
10	the St. Vincent affair, Bill Dudley and the
11	veterans of St. Johns County Veterans Council
12	presented two World War II veterans. They were
13	Merchant Marines, one a 98-year-old gentleman and
14	the other 102.
15	They had received Congressional Gold Medals
16	from Congress, but they both live in
17	St. Augustine Beach and they neither one had
18	traveled to Washington to attend that ceremony and
19	asked if they could receive those here. So
20	Congressman Waltz presented their gold medals at
21	at the county auditorium. We had probably 150, 175
22	people show up.
23	So it was an honor to be there because that
24	was a difficult assignment to serve on a on a
25	Merchant Marine ship in World War II and take

potshots from U-boats. It wasn't a pleasant 1 2 experience. 3 So it -- it was an honor to recognize and award those gentlemen the gold medals. 5 CHAIRMAN MAGUIRE: Okay. Great. 102-year-old was Bill Pruitt? 7 COMMISSIONER DEAN: Yeah. CHAIRMAN MAGUIRE: Yeah. 9 COMMISSIONER DEAN: Good guy. CHAIRMAN MAGUIRE: He -- he personally led the 10 effort to get those medals recognized by Congress 11 because Merchant Marines were not really 12 appreciated nor recognized in World War II for what 1.3 they did. 14 And he every year wrote letters and letters 15 16 and letters to the point that he was almost 17 harassing Congress, and then they finally approved 18 it and they went forward with it. So 99 percent of 19 that -- those gold medals were a direct result of 20 Bill Pruitt's efforts. 21 COMMISSIONER DEAN: Wow. Great. 2.2 Yeah, very very few people today --MS. GREEN: Persistence pays off. 2.3 2.4 COMMISSIONER DEAN: -- were aware of and 25 remember or even aware of the role of the

1	Merchant Marine. And and they were sitting
2	ducks, really, going across the channel and the
3	U-boats would just line them up and (indicating).
4	I mean, it was rough duty.
5	CHAIRMAN MAGUIRE: Yeah. Thank you.
6	All right. Vinny Beyers. Atlantic Aviation,
7	anybody here?
8	(Not present.)
9	CHAIRMAN MAGUIRE: Okay. Jose Riera?
10	MR. RIERA: Yes.
11	CHAIRMAN MAGUIRE: Did I say that correctly,
12	sir?
13	MR. RIERA: Yes, sir.
14	Good afternoon, everybody. My name is Jose
15	Riera. I'm the new liaison between the board and
16	the St. Augustine Airport Pilots Association. I
17	want to introduce myself, since I'm not new to
18	aviation but new to the area pretty much.
19	And there are two items I'd like to bring to
20	the attention. One is the Young Eagles program
21	that we would like the airport to provide us their
22	support. This is a program that is put out by the
23	EAA in order to bring young persons to fly and get
24	interested in aviation.

We would like to have that event, I think we

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did it last year, using the terminal area. It's
 1
 2
          slated for August -- I'm sorry, for October, I
 3
          believe the 22nd is the specific date and time, and
          we would like to see if we can have your support.
 5
               Just a little bit about myself. I am also in
          the U.S. Coast Guard Auxiliary. I am the
 7
          St. Augustine Flotilla vice commander. And if any
          of you is interested in joining the
          U.S. Coast Guard Auxiliary and help us maintain the
10
          safety of our waterways and the marine environment,
          please come see me some time and I'll be glad to
11
          answer any questions you may have. So if you have
12
          any questions for me at the moment.
13
            CHAIRMAN MAGUIRE: Questions from the board?
14
15
                              (None.)
16
               CHAIRMAN MAGUIRE: Great.
              MR. RIERA: Okay.
17
18
              MS. GREEN: Welcome.
19
              MR. RIERA: Thank you.
20
               CHAIRMAN MAGUIRE: Nate McKendrick?
21
                          (Not present.)
22
               CHAIRMAN MAGUIRE: Okay. Courtney Pittman,
23
         ATC.
2.4
                          (Not present.)
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MR. WUELLNER: Not here yet.

CHAIRMAN MAGUIRE: Not here, either. 1 2 And I know Doug Burnett's here. 3 MR. BURNETT: Two -- two things briefly. One, you'll recall at our prior meeting a 5 discussion about the second amendment to Atlantic Aviation's lease that was that carveout-related issue for the new entrance coming 7 back to the terminal. That's now been fully executed, so that issue's been completed now. Which the dovetail of there was that includes that 10 first -- right of first refusal that then they 11 could be put on notice if someone's going to 12 exercise it. So it is at that stage now to where 13 it's ripe to move forward if that were to come 14 about. 15 16 The other thing is --17 MR. OLSON: Oh, excuse me. Before you leave 18 that, so that contract has been executed. 19 MR. BURNETT: Yes, sir. The -- it's an 20 amendment, yes, sir. 21 MR. OLSON: Okay. Because I looked at the --22 you know, the minutes. 23 In our last May meeting, there was a lot of 2.4 discussion about that right of first refusal and

when if there was a separate party wanting to step

- forward and -- with interest in that site, how

 would that work out now that the contract is

 executed with Atlantic Aviation? I think that's my

 question.
- 5 MR. WUELLNER: Yeah. We just -- we just -- I just verbally confirmed that the original party who had indicated they wanted -- were interested in, I 7 quess, triggering the right of first refusal, is 8 probably the best way to say it, with Atlantic now, 9 we will be notifying them within the next day or so 10 formally that someone's interested and they'll need 11 to make a decision, as Atlantic, whether they're 12 building or whether they're going to forfeit their 13 right of first refusal. 14
- MR. OLSON: And how long will they have to make that decision?
- MR. WUELLNER: I think contract -- Doug, I'm
 going to defer to you because I -- typically it's
 been about 30 days, but I don't remember exactly
 where we left that with them.
- 21 MR. BURNETT: I've got it right here. It's -22 it gives them 60 days.
- MR. WUELLNER: 60 days.
- MR. OLSON: 60 days.
- MR. BURNETT: My computer just froze on me,

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1
          but yes, sir.
 2
               MR. OLSON: And there's no issue of price
 3
          because it's -- it's what the airport determines is
          market rate --
 5
               MR. WUELLNER: Correct.
 6
               MR. OLSON: -- correct? So --
 7
               MR. WUELLNER: The ground will be determined
 8
          by appraisal.
               MR. OLSON: Yeah. So it's basically anybody
 9
          that's interested, it's the same price, it's the --
10
               MR. WUELLNER: Correct.
11
               MR. OLSON:
                          -- the determined market price --
12
               MR. WUELLNER: Correct.
1.3
               MR. OLSON: -- of the lease.
14
               Okay. Okay. Thank you.
15
16
               MR. BURNETT: Yes, sir.
17
               And then one other thing, which is there is
18
          the lease related to Hangars A, B, and C, the
19
          4738 Casa Cola, which is the Modern Aero lease, the
20
          building located next door. The west side of that
21
          building, I guess, for orientation.
22
               That lease, after some back and forth over the
          last year, I guess, or more, a lot of the redline
23
24
          revisions that the tenant was proposing to your
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form lease have been -- overcome those issues,

- they've withdrawn the redlining, I guess, as you
 will, and so I think it's close now.
- There's maybe three or four issues that are

 outstanding related to that lease. I think one's

 related to potential use of the space. One is

 related to a Section 35 which relates to

 termination. And then the third one is our form

 leases typically require personal guarantees and

 the tenant wants to request a waiver to that

 requirement. So we've got a few issues there.

I think you may see that before you at next

month's meeting or that kind of thing. I'm not

sure where Mr. Wuellner is, but there's the update

as far as where it's at. And with that, that's all

I have to report.

- 16 CHAIRMAN MAGUIRE: Okay. Any questions for Mr. Burnett?
- 18 (None.)
- 19 CHAIRMAN MAGUIRE: Okay.
- 20 MR. RIERA: Could you tell us where the
- 21 hangars are?
- 22 CHAIRMAN MAGUIRE: You have to go to the
- 23 microphone.
- MR. RIERA: First time.
- I'd just like to know which hangars are you

1	mentioning on the very first sentence so I can make
2	a note of it. I'll make a note, if you don't mind.
3	MR. BURNETT: Sure. It's it's the
4	Hangar A, B, and C.
5	MR. RIERA: Okay.
6	CHAIRMAN MAGUIRE: Okay.
7	MR. BURNETT: It's the west half of the
8	building next door.
9	MR. RIERA: Okay. All right. Thank you.
10	RESOLUTION 2022-03
11	CHAIRMAN MAGUIRE: Okay. All right. If
12	that's it, let's go on to business items.
13	MR. WUELLNER: Yes. Happy to report we have
14	received the public transportation grant agreement
15	with Florida DOT for the as pertains to the
16	strategic business plan.
17	So we have Resolution 2022-03 for your
18	consideration today. It's a 50/50 grant with
19	Florida DOT, DOT participating at \$125,000 with the
20	Authority requirement to match that amount.
21	The project could begin once we get the grant
22	executed and we execute the supplemental agreement
23	that will go with it. So I think by the August
24	date, by the August meeting date, we're we're
25	ready to roll on this.

1	MR. OLSON: Great.
2	CHAIRMAN MAGUIRE: Great.
3	MR. WUELLNER: Assuming you pass the
4	resolution and accept the grants.
5	CHAIRMAN MAGUIRE: Okay. Questions from the
6	board?
7	MS. GREEN: No. I read through it and
8	CHAIRMAN MAGUIRE: Say again.
9	MS. GREEN: I went I read through it and
10	went through all of the
11	CHAIRMAN MAGUIRE: Okay.
12	MS. GREEN: Yeah.
13	CHAIRMAN MAGUIRE: Any public comment? I
14	don't have anything listed here.
15	(None.)
16	CHAIRMAN MAGUIRE: All right. Bring it back
17	to the board.
18	MR. OLSON: I move we adopt
19	Resolution 2022-03.
20	CHAIRMAN MAGUIRE: Okay.
21	MS. GREEN: I'll second as it's presented.
22	CHAIRMAN MAGUIRE: As presented.
23	MR. OLSON: Yes.
24	CHAIRMAN MAGUIRE: Okay. Further discussion?
25	(None.)

1	CHAIRMAN MAGUIRE: All in favor?
2	MS. GREEN: Aye.
3	MR. OLSON: Aye.
4	CHAIRMAN MAGUIRE: Aye. And it's three to
5	zero since there's no nays here. I'm looking
6	forward to that business plan.
7	MS. GREEN: Yeah.
8	EAST SIDE DEVELOPMENT - PASSERO SA 22-103
9	CHAIRMAN MAGUIRE: Okay. East side
10	development project.
11	MR. WUELLNER: Yeah, next item I have for you
12	is the next next step in moving the east side
13	project forward. It's for your consideration,
14	it's Supplemental Agreement 22-103 with
15	Passero Associates.
16	This is largely a Passero's subconsultant
17	agreements for specialized consulting work that
18	would provide the preliminary data on which to
19	build the the engineering agreements, if you
20	will, or the preliminary engineering guess as to
21	what it will take to do the project. Remember
22	we're looking at mostly the infrastructure-related
23	development items per previous meeting direction
24	you gave us.
25	Our the supplemental agreement as is

proposed is \$159,571. Would require you to approve that. There is no grant funding match with this at this point, but there are some real holes in data that will -- until we get those filled, I'm sure we can't come up with final or realistic construction estimates to get this work done.

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Supporting this a little bit, I am meeting with the Rod and Gun Club folks later this week to discuss the necessary land acquisition that would be adjacent to realign the road access back there, which is a project that's coming up on the horizon also.

We have programmed with Florida DOT the land acquisition money to support that. So we're just going to kick off those conversations again. We've had I would say two or three conversations related to acquiring that property over the last 25 years, but they always kind of -- there's no interest to get the -- get the project done or get the land to -- to a final number with them. But this time we have DOT participation in it out of the -- believe it or not, the modal funds again. So they're -- they're really -- really happy to use that money here at this point.

So we'll advise you at the August meeting

1	where where we think that's going. I doubt
2	we'll have an appraisal by the August meeting or
3	anything like that, but at least we'll be able to
4	update you on where where we think things are.
5	CHAIRMAN MAGUIRE: Okay.
6	MR. WUELLNER: Appraisals are really backed up
7	again out there.
8	CHAIRMAN MAGUIRE: Okay. Go ahead, Robert.
9	MR. OLSON: Has Passero provided a schedule
10	for this work so that, I mean, we know when it
11	we can anticipate when it can this work can be
12	completed? Because, you know, this is this is
13	one step in getting that project underway.
14	MR. WUELLNER: Agreed. And to that end, I've
15	kind of walked over someone else's brief
16	presentation on what was what work was going to
17	be proposed.
18	So if Matt Singletary would like I did that
19	again, didn't I to come up and let us know, walk
20	through those couple of slides for us. Maybe you
21	can answer the timing.
22	MR. SINGLETARY: How are you doing? Matt
23	Singletary, Passero Associates.
24	So, yeah, we've prepared a few graphics to

show you what each subconsultant is proposing to do

1 through this work order.

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So, the first subconsultant that I'm going to give you some more information on is our environmental subconsultant. So the area that we are proposing that they look at is the new border you see around the whole site here.

It includes the area of the hangar development you see on the right side of the page with the main part of the property, plus some additional property, you know, surrounding that which the airport owns and is planned for airport development per the master plan.

Then also the other main area we're talking about is on the left side of the page. The -- I think most of you are aware of the realignment of Hawkeye View Lane as another proposed project. There is money programmed for that in upcoming years for design and construction. So it makes sense right now if we can do it, to look at both the area for the hangars and this area, which, you know, it does directly support the hangar development area because it provides access to the site.

So -- but then the three specific tasks we're talking about which you see on the top left of the

1	page there that our environmental subconsultant
2	would be addressing, these are all standard
3	environmental tasks.

Phase one environmental assessment, that's where you look at the history of the site and research records to make sure there's not some kind of outstanding environmental issue that needs to be addressed when you go to develop the site.

Number two, wetland delineation. We do have wetlands on this site both on both sides here connecting to the Tolomato River. So we want to define what the components of that are. Obviously it's going to need to be either design around it or mitigate for it if we're going to have impacts to the wetlands.

And then finally number three, an endangered species survey is where you want to make sure that if there are any protected species on the site, that we plan to accommodate them when we go to develop the site. So those are all the standard — standard items that you would address when developing a new piece of land. The next slide, please.

Okay. Tying into the environmental, the second subconsultant that we have on board here is

1	a surveyor. But tying into the environmental, like
2	I was starting to say, the number two item on the
3	top left there that you see, the wetland
4	delineation survey. So we'll have the
5	environmental folks will stake out the limits of
6	the wetland and then the surveyor would go out and
7	survey it and map it for us so we have a record of
8	that.

And then also the red outline that you see on the right side of the page around the hangar site, that's going to be a topographic survey, is proposed there, where we would get a more detailed survey of all the features on the site including the contours of the land. And that's the scope for the surveyor. It's a standard -- you know, surveying the site's a standard item for any area that you want to develop. Next slide, please.

Number three, another standard scope of work in the data collection portion for site development is going to be geotechnical soils investigation and soil sampling.

So we've got two areas we're looking at, similar to the other, the environmental task I guess, where we've got the main hangar site, we're taking soil sampling outlined in red, the general

1 area, and then the -- the red crosshairs are soil
2 sample locations.

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And then the other area would be the Hawkeye View realignment area. Once again, just getting information over there while we have our geotech on-site if we're moving forward with this. Next slide, please.

The fourth subconsultant we have on board that we're proposing here is to look at the potable -- do potable water planning. I had some other notes on here that are missing, but that's all right.

This map that we're looking at here is a City of St. Augustine water map. So what you see there are existing water mains that the city owns, some of which as you can see go onto airport property. So what we're asking the subconsultant to do here, we want to look at what the existing development we have that is water demands on the water system, plus what all the future planned development water demands that we would have.

And mainly we're talking about development here on the north side near our hangar site off of Gun Club Road. That's one area. And then the other area that we're interested is on the South GA kind of area from Estrella Avenue down to like the

1 south limits of the airport property.

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There's airport development in the master plan on the north and the south planned. So what they're going to do, they're going to look at existing and then future demands. And the -- the subconsultant I should say that we have on board, they were part of the master plan as well, the master plan update, so it's kind of going to be like an update to what they did. Their similar analysis, you know, will update anything that's changed since then.

But they're going to look at the development and basically give us an idea of what the -- the best approach is to meet these future demands as far as improvements to the water system.

So it could be, you know, you increase the size of the piping up here or you increase the pipe -- the size of the piping down on the south side. Or the idea we had floated previously was a potential for looping the entire system, so connecting the south end to the north end across the area because in general that would provide much higher water capacity.

I'm not sure if that's needed, so that's something to look at for us. Is that something we

need	to	do	to	meet	all	the	futu	ıre	dem	ands	s we	e th	nink
we'll	ha	ive	or	possi	bly	can	you	jus	t u	pgra	ade	on	each
side	of	the	a a i	irport	:? N	lext	slid	de,	ple	ase.			

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And then finally, the fifth subconsultant we have on board is a transportation traffic engineer.

We are having them -- proposing to have them look at two intersections.

One is going to be the Gun Club Road intersection, which ties directly into our east side development hangar site because that provides your access from U.S. 1 to the site via Hawkeye View and ties into the Hawkeye View realignment project as well.

And then the second intersection down on the bottom right, we're calling that Fifth Street -- on the west side of U.S. 1 there, that's Fifth Street. There is a planned roadway construction project for a new road from that point to the east of U.S. 1 to the conference center area. There is money programmed for that, so that's why we want to go ahead and look at that area now, too. That would support future aviation and nonaviation development in that South GA area of the airport.

So -- so the scope of what we're asking this subconsultant to do is similar kind of to what the

1	potable water planning scope is where we look at
2	existing and potential planned development demands
3	in this case on traffic. And then specifically at
4	these two intersections, as you get more
5	development and more traffic, at what point would a
6	traffic signal signal be warranted or would it
7	be warranted at all? So that's what they'll look
8	at, those different demands, and give us an answer
9	to that question.

The FDOT has a standardized process for this where you -- there's certain different thresholds on traffic which require or that would allow you to install a traffic signal with it warranted. So that's -- we'll go through that process.

And then finally they would prepare an access management plan to identify different improvements on U.S. 1 that would be needed to support these — these developments and support a improved intersection of these two locations.

So that's -- that's the description of all the different subconsultants that are a part of this proposal that we have prepared.

23 CHAIRMAN MAGUIRE: Okay. Questions? Yeah,
24 Robert.

MR. OLSON: Yes. Can the work of each of the

1	subconsultants happen at the same time? They don't
2	necessarily need to happen serially, do they?
3	MR. SINGLETARY: No, definitely not in a
4	series. Some of it would. Like the environmental
5	staking of the wetlands would have to happen before
6	the surveyor goes and surveys the wetlands.
7	MR. OLSON: Yeah, but each of the distinct or
8	specialty groups.
9	MR. SINGLETARY: Right. I mention that
10	because you do have I'm saying the environmental
11	folks
12	MR. OLSON: Right.
13	MR. SINGLETARY: would have to get out
14	there before the surveyor.
15	MR. OLSON: Yeah.
16	MR. SINGLETARY: But that wouldn't delay very
17	much of anything.
18	They pretty much all could happen
19	simultaneously. I think at this point they pretty
20	much you know, just depending on their
21	schedules, workload, they could get started, you
22	know, soon. So there's just no reason it would
23	have to happen sequentially one after the other.
24	MR. OLSON: How soon can all of this be
25	completed?

1	MR. SINGLETARY: I don't I didn't have that
2	answer, as far as I'm not sure of the overall time
3	frame that each one would require. But I would
4	think within, you know, a handful of months.
5	MR. OLSON: You're going to get a schedule
6	from each of the subconsultants, then.
7	MR. SINGLETARY: We yeah, I mean, I have
8	the proposal here and they list some information
9	MR. OLSON: Okay.
10	MR. SINGLETARY: but I didn't have that
11	answer
12	MR. OLSON: That's okay. I'm just
13	MR. SINGLETARY: prepared
14	MR. OLSON: I guess the point I'm making is
15	that, you know, we'll all want to be focused on
16	what happens next and when that can happen. You
17	know, what what's the next step after this for
18	each of these.
19	It's different steps, actually. You know,
20	it's the road. It's the Hawkeye View. It's
21	there's there's several branches that come out
22	of the information that will be gleaned from this.
23	MR. SINGLETARY: That's right. Yeah,
24	unfortunately, I'm sorry, I don't have the
25	answer

```
MR. OLSON: Okay.
 1
 2
               MR. SINGLETARY: -- as far as what the overall
 3
          schedule that we think it would be to get to the
 4
          conclusion of all these studies, but I want to say
 5
          it would be within a handful of months, you know.
 6
               MR. OLSON: Okay.
 7
               MR. SINGLETARY: I don't know if that's longer
          than what you're --
 8
 9
               MR. OLSON: By the end of the year maybe.
10
              MR. SINGLETARY: Before the end of the year --
              MR. OLSON: Okay. Good.
11
              MR. SINGLETARY: -- I would think, yeah.
12
              MR. OLSON: Good. Thank you.
1.3
               CHAIRMAN MAGUIRE: Okav.
14
               MS. GREEN: I have a question for Ed.
15
16
          have any timing with FDOT to get -- I mean, next
17
          year is fine or whatever?
18
               MR. WUELLNER: For this?
19
              MS. GREEN: Yeah.
20
              MR. WUELLNER: No, there's no FDOT dollar in
21
          it.
22
               MS. GREEN: Okay. And not yet.
23
              MR. WUELLNER: At this point.
24
              MS. GREEN: I just wondered if for future.
```

Okay.

1	MR. WUELLNER: No. If there's anything
2	connected even remotely to FDOT, it's the two
3	the road projects and then one on the south end
4	with the access road back to the conference center,
5	that has a grant that will come out in June next
6	year.
7	MS. GREEN: Okay. That's what I was wondering
8	about.
9	MR. WUELLNER: So getting this a little ahead
10	of it would be helpful.
11	MS. GREEN: Okay. Thanks.
12	CHAIRMAN MAGUIRE: Okay. I don't see any
13	action on my slip. Do we have to do any action or
14	just
15	MR. WUELLNER: Well
16	CHAIRMAN MAGUIRE: follow through?
17	MR. WUELLNER: it's really up to you
18	whether you want to approve it approve this and
19	get going on the subconsultants or you want to
20	CHAIRMAN MAGUIRE: So you want us to approve
21	the 159,571?
22	MR. WUELLNER: If you're wanting to move
23	forward with the project, you going to need to do
24	that at some point.
25	CHAIRMAN MAGUIRE: Well, it's a pretty cheap

```
price to do everything --
 2
              MS. GREEN: Right.
 3
               CHAIRMAN MAGUIRE: -- they listed out there.
              MS. GREEN: Yeah.
 5
               CHAIRMAN MAGUIRE: Yeah. All right. So
          entertain issues from the board.
              MS. GREEN: I'll make a motion to accept the
 7
         Supplement Agreement 22-103 as presented to
          initiate the site work.
10
               CHAIRMAN MAGUIRE: Okay.
11
              MR. OLSON: Second.
               CHAIRMAN MAGUIRE: Second.
12
              MR. BURNETT: Public comment?
13
              MS. GREEN: Yeah.
14
               CHAIRMAN MAGUIRE: Yes.
15
16
              MS. GREEN: Public comment?
17
              MR. BURNETT: Do you have public comment?
18
               CHAIRMAN MAGUIRE: I'm getting ready to.
19
         Public comment?
20
                             (None.)
21
               CHAIRMAN MAGUIRE: Okay. Seeing none, bring
22
          it back to the board.
23
               MR. BURNETT: Mr. Chairman, one point, and
24
         this is related to I think what Mr. Olson's
25
         comments were.
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I assume Passero knows the consultants can get
 1
 2
          it done. If you're wanting to put a time frame on
 3
          it, maybe you could ask them to verify with the
         consultant before they actually sign their
 5
         subconsultant agreement that the consultant can get
         it done in, you know, a reasonable amount of time,
          30 -- 30 to 90 days. Is that --
 7
              MR. OLSON: Yeah.
 9
              MS. GREEN: Uh-huh.
              MR. OLSON: Good idea. Good plan.
10
              MR. WUELLNER: And also, just one --
11
              MR. BURNETT: I mean, they -- it's not
12
         necessarily binding. I mean --
13
             MR. OLSON: Yeah, right.
14
              MR. BURNETT: -- it may take them longer, but
15
16
          at least that's your intent.
17
              MR. OLSON: Exactly.
18
              MR. BURNETT: That's your hope.
19
              MR. WUELLNER: Yeah, just final comment.
20
          These are all subconsultant agreements to Passero.
21
              MS. GREEN: Right.
22
               CHAIRMAN MAGUIRE: Yeah.
23
              MR. WUELLNER: These are not individually
24
         contracted to them.
25
              MS. GREEN: No, but we were just talking
```

```
like --
 1
 2
              MR. WUELLNER: I was just making sure you knew
 3
         that.
              MS. GREEN: -- Mr. Burnett was saying that at
 5
          least in their conversations with the
         subconsultants, they can put stuff in there between
         Passero and the subconsultants what's your time
 7
         frame and --
 9
              MR. WUELLNER: We could get a little document
         that spells out the timelines and get it out to the
10
11
         board?
              MR. SINGLETARY: When they would be complete
12
         with their services?
13
            MR. WUELLNER: Yeah.
14
              MR. SINGLETARY: Yeah, we can do that.
15
16
              CHAIRMAN MAGUIRE: Okay. All right. Is that
17
         it?
18
              MR. BURNETT: That's all I have.
19
              CHAIRMAN MAGUIRE: All right. Bring it back
20
         to the board. Any further discussion?
21
              MS. GREEN: No.
2.2
              CHAIRMAN MAGUIRE: All in favor?
23
              MS. GREEN: Aye.
24
              MR. OLSON: Aye.
25
              CHAIRMAN MAGUIRE: Aye. Opposed, zero. Three
```

1 to zero pass.

2.2

2.4

FY2022-23 PRELIMINARY STAFF BUDGET PRESENTATION

3 CHAIRMAN MAGUIRE: All right. Next one?

4 MR. WUELLNER: Yeah, next items I have for you

5 are -- they're intertwined at the end.

The -- the only substantive budget item or next-year fiscal year financial requirements that are covered by statute are indeed the TRIM notice this year. It always occurs in July. The Airport Authority will be called upon at this meeting to basically provide final -- I'll call it final direction for the assessment of ad valorem as we move forward in the year.

It's -- you can -- you can still assess that, if you chose to, or do -- make those decisions at this meeting and make that notification, but after July, any additional -- any decision-making that might result in you wanting to collect taxes would require you to bear the cost of a lot of stuff if you -- if you would have to go and notify all of the taxpayers of St. Johns County if you changed your mind. Obviously I don't recommend you do that.

So, with that, we'll make a -- kind of a preliminary presentation as to what we think next

- 1 year's budget or at least as a starting point.
- 2 There are a number of very significant items that
- 3 the board is going to want to I'm sure discuss
- further, not necessarily today. But I'm going to
- 5 throw a couple of numbers out at you that you need
- 6 to think about.

7 My intent is that we spend a little more time

- 8 in the weeds with this in August ahead of the
- 9 September meeting, so just as a part of an agenda
- 10 item, discuss whether you want some of these things
- in or out of the budget so that we know what that
- 12 I'll call it final budget going into September that
- you'll be considering at the public hearings, so we
- 14 have that as -- as finished as possible by then.

There are also as always this time of year

- 16 waiting firm numbers for certain items within the
- 17 budget. It's just the way it is. You can't get
- 18 quotes on certain things or -- or commitments on
- 19 prices for things until we get very close to the
- 20 new fiscal year. That is -- that's been the norm
- every time.
- 22 But a couple of things I want to call your
- 23 attention to before we get -- again, just as
- 24 preliminary. You know, this is going to be a very
- interesting year from a budget perspective, but

it's also going to be a very painful year for a lot of people because most of our leases are indexed to CPI. And it doesn't take a whole lot of paying attention to realize what's going on with inflation at this point and what some of those increases you might be prepared to deal with as we get closer.

All those leases have very date-specific reviews of CPI, meaning what time of the year as it relates to their particular lease. All our T-hangars are indexed into September, so as we get ready to renew those for an October 1st on the automatic renewals, we'll be looking at the --where CPI is at that time year over year and providing that notice to everyone. But we'll see where that goes.

But currently you're -- we have built this budget around 8 percent, thereabouts. So that's -- appears to be low already, just based on data that came out last week. We'll -- we'll continue to adjust that as those numbers -- as we get closer to budget adoption in September.

A couple of things I want to make sure we -we have not put in here are items that we're just
now getting numbers. One is you just approved
\$159,000. That needs to get in. We'll work that

in here. That was not a programmed project as

such, so we did not -- we did not include it in

this first draft.

2.4

We will have a revision of this budget for you for August based on some of the things you tell me today. We do have a preliminary number, as kind of instructed or you asked us to look at for year-round fire rescue ARFF services. So we have a number from the county to provide that service.

That is a serious number, so you -- you may want to -- you're going to want to consider whether you want to absorb that cost into your overall budget on a recurring basis. This is not just a one-year. You know, we -- it's a one-year number, but it's something that would continue until you either decided not to or you came to different terms with the county at some point.

I think there's still some latitude to work with the county and try to finesse that down a little bit, but it's not going to be dramatic.

They also said that if you are not going to do full time, do not expect — for instance, you want to do half a day or something like that, do not expect those numbers to be halved. It will be more than half by the time it all works out, by the time they

factor in firefighter pay.

2.4

That number, just for your purposes, is not in this number. Again, it is right at \$727,000 a year. They're -- they declined to provide single firefighter service. They will not do that. They will only do double firefighter service around the clock. That -- those positions, they are only comfortable doing what would be a lieutenant and an engineer position. Both are well-paid positions within the fire department.

Their logic is that any event on the airport, they would automatically have someone capable and qualified to do the -- the emergency management component of it from the -- from the beginning to begin to direct resources and do that as well as operate the fire vehicles that are here. So that's their proposal. We'll see what -- you know, you guys can tell me what you want to do with that number or that proposal later.

I think that's it in terms of normal kinds of adjustments. Of course the budget, as directed back in May, does not include an ad valorem component at this point.

And a couple of things I'll try to explain as we go through, I don't think they're worth making a

1	big deal out of, but you need to understand where
2	the number might come from or where it might be
3	going.

2.2

Over all, we're looking at potential fuel revenues -- at this point I'm working off the very first sheet and the summary. And we can talk about anything in more detail as we go, but fuel revenue's projected at \$416,000 for the year. \$416,000, sorry I left that number of. Leases projected about \$3,673,000 for the year. Operating agreements, another \$242,500 for the year for about a \$4.3 million operating revenue number.

Now that's been adjusted downward by the compulsory 5 percent from the -- that the state requires, the state statutes require. So that's a 95 percent number of the actual revenue that we expect.

So with that said, there's about 200 -- excuse me, about a -- no, \$225,000, I believe's the number, that is actually revenue we expect but is not budgeted. So there's -- there's a little bit of a number there.

Personnel expenses estimated at \$1.4 million next year. Operating expenses at \$1.7 million.

Again, not inclusive of things like fire protection

- in that number. So total operating and personnel at about \$3,139,000 for -- for next year, subject
- 3 to some adjustment again.
- 4 MR. OLSON: Ed --
- 5 MR. WUELLNER: Yes, sir.
- 6 MR. OLSON: -- just would the fire rescue be
- 7 part of in -- would that be the line item operating
- 8 expenses?
- 9 MR. WUELLNER: It would.
- MR. OLSON: Okay. Thank you.
- MR. WUELLNER: It would, and it would likely
- 12 plug in -- we have not fully looked at that
- placement, but it looks like it would fit in under
- 14 government obligations at the point you executed an
- 15 MOU or whatever with the -- an operating agreement
- with the county to actually facilitate those
- 17 services.
- MR. OLSON: Okay.
- 19 MR. WUELLNER: So it would probably fall into
- that line item rather hard.
- MS. GREEN: Uh-huh.
- 22 MR. WUELLNER: Again, we carry no debt
- 23 service. We have reserves project -- projected at
- \$4,307,000 and capital at \$4,407,000. That's the
- 25 Authority's contribution -- or projects.

I can detail a little more if you want on the
individual lease components and the like. A couple
of items of note, the the largest single leases
around here of course come under the major
leasehold category, a little over \$2 million
projected for next year. That includes Grumman and
the FBO primarily.

Under the rental classification, that's primarily our T-hangar and box hangar product, and it's classified as rental, just as a reminder, because they're less one — they're one-year agreements or less by definition. They're renewable one-year agreements, so it's classified as a rental not a lease per se for our budget purposes.

It does include the additional position under personnel, but does not have a fully funded replacement for someone like Carol. So it would be something we'd pursue probably part time and perhaps even contractually versus being personnel at this point.

So we can -- that's an August discussion. If you want to consider trying to figure out how to get that back in there or work through it, it's fine. Just be aware it's not in there at the

1 moment. 2 But anyway, it leaves us with about 1.92, so just about \$1.2 million of net revenue over 3 operations, which is a good -- good thing. 5 When you take that down to the capital, which 6 is where we would fund that -- or use that money 7 for typically in a year, I'm going to take you back a couple of pages, like kind of a purplish color 8 with the heading labeled capital and you'll see 9 what's proposed this year. 10 We have end of life and IT and security kinds 11 of replacements for next year. And it's labeled as 12 pickup, but it's actually a mower. It will be 1.3 fixed on the next version. And we're still 14 functioning on a 22-year-old copier at this point. 15 16 So we are budgeting for one. We'll see. 17 The projects that are --18 CHAIRMAN MAGUIRE: That copier, does it have 19 any resale value? 20 MR. WUELLNER: A 20-year-old copier? Not 21 much. 2.2 CHAIRMAN MAGUIRE: Okay. 23 MS. GREEN: Probably doesn't scan, either. 2.4 MR. WUELLNER: It might be a trade-in -- it 25 might be a trade-in as a part of it.

1		CHAIRMAN	MAGUIRE:	Yeah	1. I	Well,	that's	what	Ι
2	was	thinking,	trade-in	more	so,	so			

1.3

MR. WUELLNER: Yeah. This also works against a 15-year-old printer. So it would be a combined use. So, these are -- the two are -- somehow we've managed to take -- they did very well. We made good choices, I guess, a long time ago.

The construction projects proposed for next year, Taxiway B, which is we're awaiting that grant right now. That's funded by FAA at 90 percent, and then the balance, the 10 percent, is split between FDOT and the Airport Authority.

Terminal access road, this is the balance of the project, which is about \$1.9 million. I will tell you that this -- you know, this was programmed in last year's budget, too. So when you look at the reserves that were increased in the -- in the budget, it's literally the almost dollar-to-dollar what we did not spend last year on this project.

So I wanted to make that clear to you because you -- when you look at -- it's not new money that we're programming here.

ATC tower equipment, the current -- the list that just came out the other day does not include St. Augustine for that replacement. However, they

1	will be making another allocation for this coming
2	fiscal year, so after October. So hopefully next
3	year during the during the calendar year,
4	they'll make make new awards for that and we'll
5	he included in that

So since it's a funded a pro- -- it would be funded at a 100 percent FAA, my thought is we'll leave it in there, since it has no outflow of cash for the Airport Authority. That way, if we do get the grant, it's already in the budget and included. Not really a -- that shouldn't matter.

The other is the strategic plan. Now that we know the DOT grant's in place, we have that programmed as a capital planning study.

That brings you to your capital total of about \$4.4 million, which when you go back to the second page, I'd say the nonoperating page, you can see where those plug in about two-thirds of the way down the page under -- and how that grant program relates to the total -- the total budget of \$11 million.

CHAIRMAN MAGUIRE: Okay. Any questions?

MR. OLSON: Yes. Yeah, just a few to clarify.

Let's see.

Okay. First off, the grants amount,

```
$3,021,000, those are all grants that are going to
 1
 2
          be drawn down upon or projected to be drawn down
 3
          upon in the -- in the year or awarded or --
 4
               MR. WUELLNER: Yes. Your -- I'm not sure
 5
          which sheet you're looking at, but --
 6
               MR. OLSON: The cover sheet.
               MR. WUELLNER: -- if you look at the
 7
          capital --
 8
 9
               MR. OLSON: The front sheet.
10
               MR. WUELLNER: It should --
               MR. OLSON: It's under nonoperating revenue --
11
               MR. WUELLNER: Okay.
12
               MR. OLSON: -- grants $3,021,000.
13
               MR. WUELLNER: Uh-huh.
14
               MR. OLSON: So that's grants that would be
15
16
          awarded or drawn down upon?
17
               MR. WUELLNER: They're all -- all of the
18
          grants we get at this point are considered
19
          reimbursable agreements, reimbursable meaning the
20
          Authority actually spends the cash then we get the
21
          money back. So they're not money that we get a
22
          check for up front and then spend down in the
23
          terminal.
2.4
               MR. OLSON: So these are all -- this is
25
          roughly -- this is all an aggregate of the
```

reimbursements that will come to the Authority? 1 2 MR. WUELLNER: Correct. 3 MR. OLSON: Okay. 4 MR. WUELLNER: And it will -- I will promise 5 you now it will not work out at the end of the 6 year. MR. OLSON: Okay. And --7 MR. WUELLNER: Mainly because they will straddle fiscal years. CHAIRMAN MAGUIRE: Then I have -- I'm curious 10 as to why we're listing the bringing forward of 11 reserves as a revenue item for that year. I mean, 12 it's not a revenue -- really a revenue item in the 13 coming budget year. 14 MR. WUELLNER: It's placed there to hold it. 15 16 MR. OLSON: So it's not revenue. 17 MR. WUELLNER: Correct. In the truest sense. That's --18 19 MR. OLSON: It'd be in the balance sheet. 20 MR. WUELLNER: -- why it's under nonoperating. 21 MR. OLSON: Yeah. Okay. It just says 22 revenue, so I'm wondering. 23 And related to the reserves, why are -- is 2.4 there -- we're not -- we're not including in our 25 budget any interest income from our --

MS. GREEN: Reserves? 1 2 MR. OLSON: Yeah, from -- yeah, from our 3 reserves. MR. WUELLNER: We will. That's -- that's the 5 next piece. We do that in the August or September, 6 so we have a handle on what the year was. MR. OLSON: Okay. So that --7 MR. WUELLNER: It will be a minor adjustment. 8 9 MR. OLSON: It will be under other 10 nonoperating --11 MR. WUELLNER: Correct. Revenues. MR. OLSON: Okay. And then I guess there's a 12 good answer for this, too, but under reserves again 13 at the bottom of that page, we have -- last year's 14 adopted budget had \$3.5 million in reserves and our 15 16 proposed one is \$4.5. So there's an even million 17 dollars difference in -- does that mean our 18 reserves increased by a million dollars over last year? 19 20 MR. WUELLNER: It did, but remember I just 21 explained, that's the capital match for the 22 terminal road that's just been placed back in cash. 23 It was allocated as capital last year and just 2.4 moved forward. So it's -- it's just going back 25 into reserves. The project is deferred -- was

- deferred a year in terms of budget.
- 2 MR. OLSON: I'm not sure the terms to use
- 3 really in accounting --
- 4 MS. GREEN: I think what he's saying, it was a
- 5 line item to show that it was a project, and that's
- 6 where your million dollars difference is. And now
- 7 it's taken off as a project and it's put in as
- 8 reserves. It's there when we put the project back
- 9 on if we want to.
- 10 MR. WUELLNER: Correct.
- MS. GREEN: We're just moving it --
- MR. OLSON: I guess my question --
- MS. GREEN: -- from one category to another.
- 14 MR. OLSON: -- is the balance sheet. What are
- the unencumbered reserves of the Authority? Where
- 16 would that -- that's not listed anywhere, here,
- 17 right? That's a balance sheet item?
- 18 MR. WUELLNER: Yes. And basically that number
- is about \$4.5 million.
- MS. GREEN: Right.
- 21 MR. OLSON: Okay. So when I'm looking at
- reserves here, we're not talking about the
- unencumbered -- what's -- there's another
- 24 accounting term.
- MR. WUELLNER: Well, there are -- ours are not

```
restricted in any sense. This is just really a
 1
 2
          cash balance versus a -- we don't -- we have never
 3
          set up --
 4
               MR. OLSON: Restricted.
 5
               MR. WUELLNER: Correct.
 6
               MR. OLSON: So these -- this is not the
 7
          unrestricted reserves that we're looking at here.
               MR. WUELLNER: These would be unrestricted,
          not restricted. In other words, you can do
 9
          whatever you wish with this money --
10
              MS. GREEN: Right.
11
               MR. WUELLNER: -- you're not setting it aside
12
13
          for --
               MR. OLSON: Well, if it's tied to a road
14
          project, how can it be unrestricted?
15
16
               MR. WUELLNER: Aside from what?
17
               MS. GREEN: He said if it's tied to the road
18
          project. In other words, that was a placeholder we
19
          had, was the road project, which wasn't funded that
20
          year. So now we put it back into reserves to show
21
          it's there.
2.2
               MR. WUELLNER: And then we rebudgeted it --
23
               MS. GREEN: So if we fund it again --
24
          rebudgeted, put it back in --
25
               MR. WUELLNER: You put it back in the budget
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1
          this year.
 2.
               MR. OLSON: Okay. So it's programmed
 3
          unrestricted reserves.
               MR. WUELLNER: Right.
 5
               MR. OLSON: Okay.
 6
               MR. WUELLNER: It's simpler than it feels.
 7
               CHAIRMAN MAGUIRE: Is that it?
 8
               MR. OLSON: Yes.
 9
               CHAIRMAN MAGUIRE: Okay. Any other questions?
10
                              (None.)
               CHAIRMAN MAGUIRE: All right. Going to the
11
          public, Matt Liotta.
12
               MR. LIOTTA: Matt Liotta, 93 Lake Mist,
1.3
          St. Johns.
14
               To Mr. Olson's point, it would be great to
15
          have a balance sheet so we could see how some of
16
17
          these things are put on the balance sheet.
18
               I'm looking at the personnel expenditures, and
19
          what I'm seeing here is that you're actually going
20
          down in employees in the proposed budget. And
21
          while you've got an almost 6 percent increase in
22
          expenditures for personnel, virtually none of that
23
          is actually going to pay increases for the people.
2.4
               You acknowledge that the inflation's a real
25
          deal. You've got to give more money to your
```

people. Everybody we're doing it. Everybody
needs to be raising their pay for their employees
to deal with the inflation, otherwise you're going
to lose your employees. This is one of the lowest,
I think the lowest unemployment counties in the
state, right? I mean, you've got to you've got
to take care of those people.

2.4

I'd like to see that the board seek real pay increases for your people and they get that in actual salary as opposed to just, you know, retirement and stuff going up in terms of the expenses.

And then you've got in here in the proposed lease the future revenues associated with many leases, but what I've come to learn here recently is that a substantial number, if not almost all leases, now have a 30-day termination clause for convenience, which means that this revenue could just go away in a month.

So, you know, based -- based upon how GAAP accounting would be, I don't really understand how you'd be able to actually consider these leases.

You know, they're not necessarily there for more than 12 months.

So, you know, here you've got a budget that's

1	planning on this revenue that could just go away.
2	That seems dangerous to me and seems like from an
3	accounting standpoint, you'd have to heavily
4	discount that future revenue from those leases if
5	you can't depend on them. Thanks.
6	CHAIRMAN MAGUIRE: Thank you. Any other
7	comments from the public?
8	(None.)
9	CHAIRMAN MAGUIRE: Okay. Bring it back to the
10	board.
11	MR. WUELLNER: There's no action required
12	today
13	CHAIRMAN MAGUIRE: Okay.
14	MR. WUELLNER: on the budget per se.
15	CHAIRMAN MAGUIRE: I like that.
16	MR. WUELLNER: It's more informational and
17	we'll end it up, beat it up further in August.
18	CHAIRMAN MAGUIRE: Okay.
19	MR. WUELLNER: And the only action you do need
20	is really the next agenda item, which is the TRIM
21	notice. You need to make a determination for sure
22	on what you want to do with that.
23	CHAIRMAN MAGUIRE: Before we do that, let me
24	make a note here to save the dates for the public.
25	September 12th will be the first real public

1	hearing for the budget, and the 19th will be the
2	final.
3	MR. WUELLNER: Yeah.
4	CHAIRMAN MAGUIRE: Okay.
5	MR. WUELLNER: And one and one of those two
6	will be a regular meeting where we have to
7	CHAIRMAN MAGUIRE: Yeah.
8	MR. WUELLNER: solidify it.
9	CHAIRMAN MAGUIRE: Okay. TRIM action.
10	FY2022-23 TRIM ACTION
11	MR. WUELLNER: Yes. You'll just need to make
12	a motion and pass it relative to your intentions
13	related to TRIM.
14	CHAIRMAN MAGUIRE: Okay. I'll let our
15	previous chairman make that motion.
16	MS. GREEN: I'll make a motion to save the
17	TRIM at .000 from what our projected is
18	CHAIRMAN MAGUIRE: Okay. Robert?
19	MR. OLSON: Second.
20	CHAIRMAN MAGUIRE: Okay. I don't see any
21	comment from the public. Yes, sir?
22	MR. BURNETT: I just wanted to make sure that
23	we have no public comment on this.
24	CHAIRMAN MAGUIRE: I need that guidance
25	sometimes. All bring it back to the board. All

1	in favor?
2	MS. GREEN: Aye.
3	MR. OLSON: Aye.
4	CHAIRMAN MAGUIRE: Aye. Opposed?
5	(None.)
6	CHAIRMAN MAGUIRE: Three to zero passes.
7	PUBLIC COMMENT - GENERAL
8	CHAIRMAN MAGUIRE: All right. Now we go to
9	public comment. Or do we not do that?
10	MR. WUELLNER: Yes.
11	CHAIRMAN MAGUIRE: Yes.
12	MR. WUELLNER: General public comment.
13	CHAIRMAN MAGUIRE: Yes. General public
14	comment. Again, I have one person and that's it,
15	Matt Liotta.
16	MR. LIOTTA: Matt Liotta again.
17	I've also recently come to understand that
18	while the board's policy regarding this room is to
19	make it available to the public, not just the
20	tenants here at the airport, but also the general
21	public, that is not happening anymore. At some
22	point, something changed. It's from apparently
23	without board approval, but this space stopped
24	being available to the general public.
25	When we asked for it as a tenant, we were told

that it's not available to anyone, when in fact
actually people are continuing to use it. Some
people get access to it in the public. Some people
don't. Appears to be just straight-up
discrimination.

We've also come to learn that we have actual tenants here that have badge access to this room while, again, other tenants at the airport can't even ask to use it.

So, you know, I -- I looked at the badge logs and there was a notable number of badge swipes from the neighbors here, Passero. And, you know, my understanding is that when their lease was first considered here at the board, I remember from the minutes that Reba asked a very specific question of the chairman at the time, Ms. Green, you know, will they be getting the entire floor? And the answer was no, just there. But in fact, they do have the entire floor because they can come and go in here whenever they see fit. So that is simply not true.

We need to not have discrimination for arbitrary decision-making as to who can access what. This is for the public good. This should be available to everybody equally. And I think there's a number of community members outside of

1	this airport that had previously enjoyed access to
2	it that no longer have access to it, like the
2	

3 Coast Guard, for example. And that's really too

4 bad. Thanks.

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5 CHAIRMAN MAGUIRE: Thank you. Any other 6 public comment? Yes, sir.

7 MR. RIERA: Jose Riera again.

And my only plea is that we in the Coast Guard Auxiliary, one of -- one of our main causes is to promote and improve recreational boating safety.

In the past we were using this particular room to do recreational boating safety classes, and we've been trying to get that going again. We understand COVID put a slowdown because of restrictions; however, I think we would like to request if we can use this room again because the 2021 and 2000- -- 2020 and 2021, we saw an increase in fatalities and had to do because people with COVID, they had more time and more money, so they could buy boats, but they did not have the ability to get a class and be educated on how to boat safely.

This room, we used in the past but we haven't been able to use it in the last two years. I would like to see if we could use this for recreational

1	boating safety classes on behalf of the
2	Coast Guard. That's one comment I would like the
3	board to consider.
4	CHAIRMAN MAGUIRE: Okay. Thank you.
5	MR. RIERA: Thank you.
6	CHAIRMAN MAGUIRE: Any other comments, public?
7	(None.)
8	MEMBER COMMENTS AND REPORTS
9	CHAIRMAN MAGUIRE: Okay. Bring it back to the
L 0	board and go to member comments. Ms. Ludlow is not
L1	here so, Mr. Olson, you're next.
L2	MR. OLSON: Yeah, two things.
L3	First off, I'm hoping that we might be able to
L 4	get some form of a memo, doesn't have to be really
L 5	long, that talks through what was the cost and the
L 6	county proposal and hopefully some options and
L 7	maybe some comparison as to how other airports with
L 8	our level of operations are handling it for the
L 9	fire rescue.
20	We have two board members that are not here.
21	It gives information to all five board members,
22	because apparently there's some big decisions that
23	have to be made. So if we could have something
2.4	MR. WUELLNER: Uh-huh.

MR. OLSON: -- prior to the next meeting that

1	gets	gives	us a	a (chance	to	look	at	that	information
2	in	- in de	etail	,	that	woul	.d be	god	od.	

2.4

Number two, just following up on the testimony, it'd be good to also have -- know what the policy is for the meeting room here. And if you could provide what that policy is -- you don't have to do it today, but what it is and how it might go forward.

Because as has been observed, we're going to have smatterings and versions of COVID around for a while. So this is a resource to the airport community. So how this might be able to be used would be good as a policy -- overall policy.

MS. GREEN: The only thing I have is the EDC which I attended -- was it six weeks ago, Mr. Dean, I guess since we missed one of meetings?

CHAIRMAN MAGUIRE: Okay. Okay. Suzanne?

But Mr. Dean was the speaker and was very vigilant and informative as to the management of growth in St. Johns County. It included the airport, a lot of things that we're working with in different developments such as SilverLeaf, and a lot of questions that Mr. Dean had to field for us.

But it was very informative. I think the people there were very impressed by what you're

1	trying to work with, what the county commission's
2	trying to work with with all of these developments,
3	which includes us. I mean, there's no question.
4	So it's not what are we doing with growth, our
5	management of growth, which was the main focus. So
6	I thank you for that. That was good and I kept
7	your (indicating).
8	CHAIRMAN MAGUIRE: Okay. And Justin is not
9	here and I have nothing to say. Unusual.
10	MS. GREEN: I was just going to say.
11	CHAIRMAN MAGUIRE: That's very unusual. So,
12	any wrap-up comments from you, Ed?
13	MR. WUELLNER: No, sir.
14	CHAIRMAN MAGUIRE: The attorney?
15	MR. BURNETT: No, sir. Nothing.
16	CHAIRMAN MAGUIRE: Meeting's over.
17	(Pause in the proceedings.)
18	CHAIRMAN MAGUIRE: I forgot to tell when the
19	next meeting is. Go to the back page and you will
20	see when the next meeting is.
21	MR. WUELLNER: August 15th.
22	(Meeting adjourned at 5:02 p.m.)
23	
24	
25	

1	REPORTER'S CERTIFICATE
2	
3	STATE OF FLORIDA)
4	COUNTY OF ST. JOHNS)
5	
6	I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
7	was authorized to and did stenographically report the
8	foregoing proceedings and that the transcript is a true
9	record of my stenographic notes.
10	Dated this 20th day of July, 2022.
11	
12	My My Banan
13	JANEI M. BEASON, RPR-CP, RMR, CRR
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{WITNESSNAME} {DATE}

CHAIRMAN
MAGUIRE: [106]
COMMISSIONER
DEAN: [11] 7/6 7/19
7/22 8/9 8/11 9/5 9/7 10/7 10/9 10/21 10/24
MR. BURNETT: [16]
13/3 13/19 14/21 14/25
15/16 17/3 17/7 33/13
33/17 33/23 34/12
34/15 34/18 35/18
55/22 61/15
MR. LIOTTA: [2] 52/13 56/16
MR. OLSON: [76]
MR. RIERA: [10]
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MR. SINGLETARY:
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29/13 29/16 30/1 30/7 30/10 30/13 30/23 31/2
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MR. WUELLNER: [83]
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\$11 million [1] 46/21

\$125,000 [1] 17/19

\$159,000 [1] 38/25

\$2 million [1] 43/5

\$225,000 [1] 41/19

\$242,500 [1] 41/11

\$3,021,000 [2] 47/1

\$3,139,000 [1] 42/2

\$3.5 [1] 49/15

\$4.3 [1] 41/12

\$4.4 [1] 46/16

\$3,673,000 [1] 41/10

\$4,307,000 [1] 42/24

\$4,407,000 [1] 42/24

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	22-year-old [1] 44/15 22nd [1] 12/3
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	30-day [1] 53/17 312 [1] 7/14
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\$727,000 [1] 40/3

5 5 percent [1] 41/14 **50 [1]** 17/18 **50/50 [1]** 17/18 **55 [1]** 2/11 **56 [1]** 2/12 40/22 **59 [1]** 2/13 **5:02 [2]** 1/7 61/22 6 percent [1] 52/21 **60 [3]** 14/22 14/23 14/24 **61 [1]** 2/14 **62 [1]** 2/15 2/14 **825-0570 [1]** 1/24 49/8 90 [1] 34/7 **90 percent [1]** 45/10 **904 [1]** 1/24 **93 [1]** 52/13 95 percent [1] 41/16 98-year-old [1] 9/13 **99 percent [1]** 10/18 **A.A.E [1]** 1/18 ability [1] 58/20 able [5] 21/3 53/22 11/14 58/24 59/13 60/12 about [28] 3/10 3/14 6/2 7/13 8/6 12/5 13/5 13/15 13/24 14/19 22/14 22/25 25/21 32/8 37/6 41/6 41/10 41/11 41/18 41/19 42/2 44/2 44/3 45/14 46/15 46/18 50/19 50/22 **ABSENT [1]** 1/12 54/20 absorb [1] 39/12 accept [2] 18/4 33/7 ACCEPTANCE [1] 2/5 accepting [1] 8/21 access [11] 20/10 22/22 27/11 28/15 32/4 45/13 57/3 57/7 57/22 58/1 58/2 accesses [1] 7/24 accommodate [1] 23/19 accounting [4] 50/3 50/24 53/21 54/3 acknowledge [1] 52/24 acquiring [1] 20/17 acquisition [3] 8/4 20/9 20/14 across [2] 11/2 26/21 action [8] 2/11 5/22 32/13 32/13 54/11 54/19 55/9 55/10 actual [3] 41/16 53/10 57/6

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4/18 5/13 7/2 7/25 8/25 11/6 16/14 17/9 17/11 18/10 18/16 19/1 23/2 23/20 24/13 25/11 25/19 27/1 28/7 28/20 29/18 29/24 30/15 31/4 33/5 34/20 35/16 35/18 35/19 35/22 36/3 36/20 38/7 38/9 39/25 41/4 47/1 47/17 47/17 47/24 47/25 52/11 53/16 55/25 55/25 56/8 59/21 61/2 all right [13] 3/2 3/7 3/13 4/18 17/9 17/11 18/16 25/11 35/16 35/19 36/3 52/11 56/8 ALLEGIANCE [3] 2/3 3/3 3/6 allocated [1] 49/23 allocation [1] 46/1 allow [1] 28/12 almost [5] 5/2 10/16 45/18 52/21 53/16 already [2] 38/18 46/10 also [16] 1/15 4/3 6/2 12/5 20/12 22/13 24/9 34/11 37/15 38/1 39/21 45/3 56/17 56/20 57/6 60/4 always [3] 20/18 36/9 37/15 **am [3]** 12/5 12/6 20/7 amending [1] 5/11 **amendment [2]** 13/5 13/20 amount [3] 17/20 34/6 46/25 analysis [1] 26/10 another [6] 22/16 24/18 41/11 46/1 50/13 50/23 answer [8] 12/12 21/21 28/8 30/2 30/11 30/25 49/13 57/17 anticipate [1] 21/11 any [30] 3/14 3/22 4/13 5/2 6/23 9/1 12/7 12/12 12/13 16/16 18/13 23/18 24/16 31/16 32/12 32/13 35/20 36/17 36/17 40/11 44/19 46/22 48/25 51/1 52/9 54/6 55/20 58/5 59/6 61/12 anybody [2] 11/7 15/9 anymore [1] 56/21 **anyone [1]** 57/1 **anything [7]** 3/10 18/14 21/3 26/10 29/17 32/1 41/7 anytime [1] 3/9 anyway [1] 44/2 anywhere [1] 50/16 apparently [2] 56/22

{PLAINTIFF} v.

{WITNESSNAME} {DATE}

{DEFENDANT} apparently... [1] 59/22 appears [2] 38/18 57/4 applies [1] 6/3 appraisal [2] 15/8 21/2 Appraisals [1] 21/6 appreciate [1] 9/8 appreciated [1] 10/13 approach [1] 26/14 approval [4] 2/6 4/11 4/12 56/23 approve [4] 20/1 32/18 32/18 32/20 approved [4] 3/20 4/3 10/17 38/24 arbitrary [1] 57/22 are [58] 5/14 5/15 5/25 6/1 6/6 6/12 8/21 8/24 11/19 16/3 16/21 16/25 20/3 21/4 21/6 21/22 22/5 22/15 23/2 23/12 23/18 23/20 25/1 25/11 25/14 27/6 28/21 34/20 34/23 36/5 36/8 36/8 37/2 37/15 38/2 38/10 38/23 39/21 40/7 40/9 40/16 44/16 44/17 45/5 45/5 47/1 47/1 47/18 47/24 48/23 50/14 50/25 50/25 52/17 57/2 59/18 59/20 61/4 area [19] 11/18 12/1 22/4 22/7 22/13 22/20 22/20 22/22 24/16 25/1 25/3 25/4 25/23 25/24 25/25 26/22 27/19 27/21 27/23 areas [1] 24/22 **ARFF [1]** 39/8 around [7] 22/6 23/13 24/10 38/17 40/6 43/4 60/10 as [67] **Ascension [1]** 8/17 aside [2] 51/12 51/16 **ask [2]** 34/3 57/9 asked [4] 9/19 39/7 56/25 57/15 asking [2] 25/16 27/24 assess [1] 36/14 assessment [2] 23/4 36/12 assignment [1] 9/24 associated [1] 53/14 **Associates [2]** 19/15 21/23 Association [1] 11/16 assume [2] 3/10 34/1 **Assuming [1]** 18/3

ATC [2] 12/23 45/23

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13/6 attend [2] 3/8 9/18 attended [3] 8/17 9/9 60/16 attention [3] 11/20 37/23 38/4 attorney [2] 1/17 61/14 auditorium [1] 9/21 August [12] 6/1 12/2 17/23 17/24 20/25 21/2 37/8 39/5 43/22 49/5 54/17 61/21 August 15th [1] 61/21 Augustine [9] 1/5 1/17 1/23 1/24 9/17 11/16 12/7 25/13 45/25 **AUTHORITY [10]** 1/1 1/17 2/13 17/20 36/10 45/12 46/9 47/20 48/1 50/15 Authority's [1] 42/25 authorized [1] 62/7 automatic [1] 38/12 automatically [1] 40/12 **Auxiliary [3]** 12/6 12/9 58/9 available [5] 7/4 56/19 56/24 57/1 57/24 Avenue [1] 25/25 aviation [5] 11/6 11/18 11/24 14/3 27/22 Aviation's [1] 13/6 awaiting [1] 45/9 award [3] 5/3 5/9 10/4 awarded [2] 47/3 47/16 bit [5] 8/3 12/5 20/7 awards [1] 46/4 aware [6] 5/25 7/13 10/24 10/25 22/15 43/25 away [2] 53/19 54/1 Aye [9] 19/2 19/3 19/4 35/23 35/24 35/25 56/2 56/3 56/4 В back [23] 7/15 13/8 15/22 18/16 20/10 32/4 33/22 35/19 40/22 43/24 44/7 46/16 47/21 49/22 49/24 50/8 51/20

51/24 51/25 54/9 55/25 59/9 61/19 backed [1] 21/6 **backwards** [1] 5/17 **bad [1]** 58/4 **badge [3]** 57/7 57/10 57/11 balance [8] 45/11 45/13 48/19 50/14 50/17 51/2 52/16 52/17 based [4] 38/18 39/5 53/20 53/20 basically [4] 15/9

26/13 36/11 50/18

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