## Workshop

held in The Conference Center, Meeting Room B

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4730 \text { Casa Cola Way }
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St. Augustine, Florida
on Monday, October 18, 2021
from 4:00 p.m. to 6:20 p.m.

BOARD MEMBERS PRESENT:

BRUCE MAGUIRE, Chairman SUZANNE GREEN
JUSTIN MIRGEAUX
REBA LUDLOW
ROBERT OLSON

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR
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I N D E X

PLEDGE OF ALLEGIANCE WORKSHOP ITEMS

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PUBLIC COMMENT - GENERAL 114

AD JOURNMENT

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PR OCEED I N GS
CHAIRMAN MAGUIRE: Okay. 4:00. Time to start. Okay. Reba, if you could lead us in the pledge.
(Pledge of Allegiance.)
CHAIRMAN MAGUIRE: All right. This is a workshop. It is not a formal meeting where we vote and make decisions. It is a meeting designed for the five us to talk among ourselves to try to get a better understanding of what's being looked at and the procedures and policies that are being presented to us. So, it's a chance to do a lot of talking that we can't do outside of this because of the Sunshine Law. So feel free to ask whatever to any board member or anybody else.

The issue of public comment, there will be public comment at the end of this meeting. I think that our attorney's going to go through enough information in detail that hopefully all of our questions will be answered or clarified, and then at the end, we'll have the public comment. If you have any questions, please ask. Don't sit back and think about it. There are two sections that we're going to talk about, the lease policy and then the minimum operating procedures.

So when we get through with the first one, the first issue, we'll move into the second and hopefully do not go back and readdress those in the first that we've already gone through because we don't want to be here for five hours discussing things, okay?

MS. LUDLOW: Public comment for each or -CHAIRMAN MAGUIRE: At the end, the very end. MS. LUDLOW: One?

CHAIRMAN MAGUIRE: Okay. For one, okay? Questions from the board? (None.)

CHAIRMAN MAGUIRE: All right. Ed, you'll start it off.

MR. WUELLNER: I will. A couple of points. One, this is designed to be way less formal than a regular meeting, so be that as it may. The other is $I$ do want to provide a little bit of just clarification on the difference between the two policies.

The -- the minimum operating standards policy is effectively a part of the lease policy. So when we're talking about one, we're in a way talking about the other. So it is a -- a component of the lease policy, also, as are a number of other
attachments that -- or appendices, if you will,
that go into the lease policy document itself.
Intended to start today with the lease policy.
The lease policy has been amended a number of times
over the years. I think the most recent was last
July with some -- or 2020 , that is, with some
changes related to $I$ think it was $T$ hangar-related
policy back then. But that was the last time the
policy's been -- been touched.
one of the items that's come out of our, I'll
call it little adventure as it relates to a
potential future tenant here, is that one thing
that was called to our attention is something that
we've been administering as policy was indeed
pointed out as not exist in policy as a document,
which sort of got us wondering, well, how is it
little sooner than that, earlier than that, as it
that the actions from nearly 20 years ago have --
the language has not been there, the direction
have not made it into a structured policy?
which have largely formed how we've administered the airport, in particular this southern area here.

The other is $I$ want to make perfectly clear that despite comments made at our last regular meeting, you know, the use of the term "light general avi- -- light general aviation" or "light aircraft" was not intended to be FAA's definition of light aircraft. It never was.

FAA's definition of $E-$-- of light aircraft is FAA's definition of it. Our intent was to really describe single-engine, light single-engine aircraft and light twin aircraft, meaning -- and by that, I mean piston-driven aircraft. So, it's kind of which when you look out the window here, that's what you'd typically see in this area. So just -just get that on the table and clarified for what the intent was versus how it was perhaps being portrayed.

The first item we wanted you to consider was to formally create, in an effort to clarify the previous two master plans, the development of very specific areas on the airport in general geographically that describe some operational areas on the airport. The first being airline terminal.

MR. OLSON: Oh.

MR. WUELLNER: Yeah?
MR. OLSON: Could we -- before you go to
that --
MR. WUELLNER: Uh-huh.
MR. OLSON: -- the first, very first part of the master plan where you sent out this redline version --

MR. WUELLNER: Uh-huh.
MR. OLSON: -- earlier, all the redlining is our proposed additions to the policy

MR. WUELLNER: Correct.
MR. OLSON: -- correct?
MR. WUELLNER: Or changes, yes.
MR. OLSON: Because I -- I wanted to observe
that the very first words that are redlined, essentially added under Item 2 under Implementation Procedures, you're -- we would be adding a -adding to our policy that we could not approve anything in the -- we could not approve any proposed property uses as an Authority without concurrence by FAA.

And I just -- I just -- sort of my question is, does that add a cumbersomeness and an extra step if we have a compeling reason to, I don't know, draft an exception or do something that would be objectively or thought to be not in conformance with our current master plan?

MR. WUELLNER: Yeah, is this the old --
MR. OLSON: It's this redline that you sent out on I think the 19th of September.

My only reason for bringing that up is that it appears to add the FAA as part of the stop if we -in those cases where we are confronted with a -something --

MR. WUELLNER: Yeah.
MR. OLSON: -- the Authority might wish to do that might be viewed as not conforming with the master plan.

MR. WUELLNER: Okay. To help clarify that, FAA's involvement or approval requirements are strictly related to nonaviation uses.

So if you have a nonconforming use, meaning something that is not an aviation use on the property, that those kind of lease agreements and agreements are still subject to review by FAA. Otherwise, they're not subject to FAA for standard lease-related policies, your minimum operating standards, the like.

These are not documents that are formally approved by the FAA. They're encouraged -- you're
encouraged to adopt them and come up with your, you know, rules of the road, lack of better words.

MR. OLSON: So if there's a -- can you use an example of a nonaviation and avi- --

MR. WUELLNER: Sure.
MR. OLSON: I guess what you're saying is that an aviation use would very obviously be under -would also require FAA --

MR. WUELLNER: It does not. Years and years and years ago, 20 -- say in excess of 25,30 years ago, FAA reviewed all leases on airport properties. After I would say the -- I'm guessing here, but somewhere around the mid 1980s, the FAA came out with guidance that basically said aviation leases, for the most part, they don't want to see.

Now, if you have something that's really strange or is going to impact the utility of the airport or something along that line, then of course FAA's going to want to review it.

And a part of that comes down to provisions within your lease -- or, excuse me, within your property deed that interject some FAA oversight at times, and also of course through the grant agreement mechanism, there are some -- some things that get interjected into your -- into your
operating rules, if you will.
MR. OLSON: Okay. So, but here we're adding FAA as -- it appears that we're adding FAA as stop before the Authority can do something if it wishes to do something.

MR. WUELLNER: Yeah, that would not be the intent. So if you're reading it -- I -unfortunately my copy is small enough I can't read it, so...

MR. OLSON: Well, I'll just read it.
Number 2, Proposed property uses which do not conform with the approved Airport Layout Plan will not be approved until which time as appropriate revisions to the plan are made and concur by the FAA and the Authority.

MR. WUELLNER: Right. So something that's not already shown on the Airport Layout Plan. And keep in mind they're not talking about location of buildings and the like. Something that would be outside of the -- an area that's depicted on the airport. So if it's shown as a -- an aviation area, it's fine as an aviation area.

What occurs is, every time we go through a master plan cycle or we can also submit just the Airport Layout Plan to FAA, they will review that
and can issue comments or approvals at future times.

MR. OLSON: So I assume it's always --
MR. WUELLNER: But you just operate between the cycles.

MR. OLSON: I'm assuming it's always an option
that we seek --
MR. WUELLNER: Sure. It --
MR. OLSON: Why are we adding it as a
requirement?
MR. WUELLNER: That -- we're not saying -we're just saying that it has to be -- if it's something that's nonconforming, meaning it's outside of your master plan, which right now I don't know that what that would be -- it would trigger FAA review of the issue so that we don't find ourselves in a noncompliance scenario with FAA. They'd have an opportunity to comment on it.

It could be for something as simple as -- as
height restrictions or imaginary surfaces related to the runways or something along that line that they wish to review.

MR. OLSON: Okay.
MR. WUELLNER: But not everything goes to FAA.
CHAIRMAN MAGUIRE: If you have questions, ask
him directly. You don't have to ask for approval to talk, except directly to him, okay?

MR. WUELLNER: Okay. So first -- first area that we have listed is the airline terminal. And the airline terminal we try to describe, but basically it's the area where you know to be where the airline terminal is today.

The footprint there of the apron is bordered on the west by U.S. 1, is bordered on the east by Taxiway Bravo 2 for the most part, has Runway $2 / 20$ on the south, and has Grumman's leasehold sort of intersecting it on the north edge of the -- of the leasehold. It's designated as an airline terminal.

That area, $I$ know you -- it won't be that hard to understand, but we've got -- you know, there are some very unique situations, security requirements and the like, that are required in that area and they're unlike anywhere else on the airport in terms of things like SIDA, a strict observance of TSA rules or security plan from -- or airport security plan that's approved by the $F-$-- excuse me, by TSA. And there -- and there's a required isolation of this area when airline kinds of operations are going on. So it has some very unique classifications. But that generally
describes what that area is.
The other -- the next area would be the FBO area. This is kind of characterized by high transient use as charters, flight schools, a very busy ramp, ongoing fueling activities both of jet and -- and avgas. They're operate -- aircraft being operated continually in that area as well as the towing of aircraft in that area. So it creates a very high density, high busy, high activity level area. And -- and of course that area's, again, bordered on the west by U.S. 1, to the south by the essentially the clear zone or Runway 2/20, and on the north and western edges by the airline terminal property.

The third area is the corporate and commercial area of the airport, which is primarily going to be described as the east side of the airfield, the airfield being east side of Taxiway Alpha. So it's bordered on the west by Taxiway Alpha, on the east by Gun Club Road, on the north end -- I'm sorry, on the east by Hawkeye View Lane, the north by Gun Club Road, and the south is going to be largely a -- Runway $2 / 20$ where it concludes. That's also going to be an area that's, before you get that far south, you're going to be on the Grumman leasehold
there in the area we would refer to as the North 40. Everybody seems to know it by that name.

It includes the Florida Air Avia- -- excuse me, Florida National Guard, charter operators, maintenance operators. There's some specialized flight instruction activity that goes on out there as well as corporate, corporate jet utilization, as well as aircraft utilization in those hangar -individual hangars that are out there all along the east side.

Okay. The last area is the light general -general aviation area, and that's generally characterized as that area south of Runway 6/24 on the west. I'd say Taxiway Foxtrot for the most part creates the border. As you get up to this building here, the conference center, then it kind of scoots over, if you will, to the conference center access road to accommodate some building that's gone on there at this point.

That would go all the way out to Casa Cola Road right now, and eventually that might go all the way out to U.S. 1 or very near U.S. 1 at some point, as the master plan kind of depicts it in the future. And then that comes up on the north side to be the Taxiway Echo -- excuse me,

Taxiway Delta -- Echo's gone now -- Taxiway Delta area and includes the wash rack and -- and things of that nature. Self-fuel apron. Includes the -currently the U.S. Customs in terms of the geographic footprint.

But I would point out, too, that there are a couple of -- a couple of uses in that area, especially as you get to the -- what would be the northeast corner of that, which is essentially where Delta, Runway Del- -- excuse me, Taxiway Delta and Taxiway Foxtrot come together, you have the air traffic control tower, the airfield's electrical vault, you have U.S. Customs, you have the fire -- fire station there. You also have our -- we have one of our larger -- not larger tenants but certainly a larger tenant building, probably the only privately owned building at this point that's been allowed on the property. But its access point is right there onto the main airfield and not through $T$-hangar development areas and the like.

There are some areas along Taxiway Echo that are -- I would just call your attention to that do end up, have over the years held some businesses related to light $G A$, particularly in hangar rows $H$
and I row. Both of those hangar row buildings front a T-hangar taxiway. They have held everything from a Warbird, not a flight school, but a Warbird --

MS. HOLLINGSWORTH: Sightseeing. MR. WUELLNER: What do you call it?

MS. LUDLOW: Instruction.
MR. WUELLNER: Instruction, okay. And we've had a number of little things in there. We even had a paint shop many, many, many years ago. So it's had and was constructed to be a little more commercial in nature, the design of those hangars. Keep in mind when those -- when that hangar -those hangars were built and were occupied, the east side corporate area did not exist. It came about several years later as a result of some -some infrastructure that was able to be put back there with the help of DOT.

The area -- this area just generally is
designed in catering to very small kinds of aircraft with similar kinds of uses. Tends to be relatively low activity per unit, meaning a T-hangar with -- with most $T$-hangar units, they're not out flying multiple times a day out moving aircraft around doing that on a daily basis.

Perhaps it's every week or even some monthly if that. It's just a place to store -- store aircraft for many people.

So anyway, those four areas are the -- make up the suggested use area.

The purpose of defining these is largely to solidify the use of those areas. So we -- the intent of developing these areas many years ago in the master plan process was to keep similar kinds of uses together where they have similar operating parameters, similar operating characteristics, require similar infrastructure, and avoid issues of noncommon kinds of aircraft operating in close vicinity and close proximity to one another. MR. OLSON: Is this language pretty well -these descriptions of these four areas, is that pretty well lifted out of the master plan document or are there --

MR. WUELLNER: No. They're --
MR. OLSON: -- differences between the master plan narrative and what is here? MR. WUELLNER: Yeah. The master plan doesn't attempt to describe the areas in the sense of text. What they've done in the master plan document and the Airport Layout Plan is show like
development and like areas. So they've created the areas, but what's not in the master plan is the textual description of the areas like you're doing here in this policy.

MR. OLSON: So we're adding more detail?
MR. WUELLNER: We are adding more detail --
MR. OLSON: Okay.
MR. WUELLNER: -- in an attempt to clarify what was the intent of these areas. That seems to be a sticking point.

MR. OLSON: Okay. Because I guess I was thinking would it be easier or better to simply reference the master plan in a lease policy rather than create new -- new language and -- and insert it in the lease policy?

MR. WUELLNER: Yeah, it indeed would be. If the language were in there that cleanly, it would be a relatively easy matter, because your lease policy already provisions for compliance with the airport master plan. That's the section you're amending here, is to try and put that clarity in place.

But if you took all the new language out, if it was clear in the master plan, it would have been there by reference, but it is not currently.

MS. LUDLOW: So you're changing the lease policy that is now in the master plan.

MR. WUELLNER: No.

MS. LUDLOW: It's not in the master plan.
MR. WUELLNER: It's not in the master plan.
MS. LUDLOW: But you're adding it to the master plan.

MR. WUELLNER: No.
MS. GREEN: Fine-tuning it.
MR. WUELLNER: It's -- it's graphically
depicted on the Airport Layout Plan, which by the way is the only component of your master plan, with the exception of approval of forecast, that FAA actually signs off on.

They do not sign off on the phone book document. That's not -- they don't -- that's not where their approval is. It's on the Airport Layout Plan itself.

MR. OLSON: The phone book document you're referring, what --

MR. WUELLNER: I call it the phone book document. You know, it ends up just --

MR. OLSON: What do you -- what do you mean by that?

MR. WUELLNER: The textual document of the
master plan. The descriptions, the discussions -MR. OLSON: Yeah. Right. We have two volumes of it.

MS. GREEN: Yeah, exactly.
MR. WUELLNER: Exactly. It's quite verbose, for lack of better words.

MR. OLSON: And FAA doesn't sign on that.
MR. WUELLNER: They do not sign on that
document, about that document. They sign only on the Airport Layout Plan.

And the only other approval in the master plan process that $F A A$ does is the approval of your forecast fairly early on in the master plan process and that drives the develop -- you know, what's necessary to meet the demand for the airport. That kind of drives that processes of forecasting. FAA signs off and concurs in that. That drives the balance of the master plan. Then they only sign off on the Airport Layout Plan. And primarily because that's the graphical depiction of things like safety areas, your Part 77 surfaces where buildings and development will occur relative to the airfield. Navigational aids, lighting, you name it --

MR. OLSON: So these proposed --

MR. WUELLNER: -- that's all depicted. MR. OLSON: So these proposed amendments are not part of the Airport Layout Plan that the FAA approves?

MR. WUELLNER: These proposed amendments are not. We're -- we're simply trying to take the geographical areas that are shown currently on the Airport Layout Plan --

MR. OLSON: Okay.
MR. WUELLNER: -- reduce them to some text and get them inserted in here.

MR. OLSON: Okay.
MS. LUDLOW: So you're actually changing the lease policy.

MR. WUELLNER: Correct. Yeah.
MS. LUDLOW: Okay.
MR. WUELLNER: That is -- that's why we're here today. Well, not --

CHAIRMAN MAGUIRE: Well, $I$ tend to disagree with that. I don't think we're changing. For how many years have we been doing the exact same thing all this time and we've been doing it by verbal or thought process? It's not in writing.

MS. LUDLOW: Then why do we change it now?
CHAIRMAN MAGUIRE: Because the question came
up, because apparently having it not in writing has created some vagaries that people are starting to question can I? Can I not? Why? Why not?

So it's forcing those policies that I understand has been going on for $X$ number of years to be quantified in terms of the text. So it's not changing; it's -- it's putting a definition to what the airport prior to us has been doing. Is that correct?

MR. WUELLNER: That is -- that is generally correct, uh-huh.

MS. LUDLOW: But -- but it hasn't been a problem until now.

So if one person comes up with a question, then we're going to change the whole lease? And aren't the reg -- the lease policy? And aren't the hangars self-regulating? Because you're not going to build a -- a huge hangar and expect to put a private plane in there.

CHAIRMAN MAGUIRE: Reba, we are not changing based on one person. We are clarifying and defining what the document says. And if I'm wrong, tell me, Ed.

MR. WUELLNER: No.
CHAIRMAN MAGUIRE: So, for years that has been
the policy --
MS. LUDLOW: Yes.
CHAIRMAN MAGUIRE: -- okay? Now someone says, I don't quite understand. I want to do this and they want to do that.

It's our -- it's up to us to say either our policy that we've been operating under it's now time to put more definition so we don't have any more vagueness in the policy. So we're not changing, we're clarifying. Robert, do you agree with that?

MR. OLSON: I'm -- yes, I -- to the -- I guess
my other question is, if our policy becomes so specific because we're making it more specific, what happens if we want to have -- if we have some sort of compelling reason to have an exception to a very very specific provision in our policy
that's -- you know, it doesn't meet the language here, but it's --

MR. WUELLNER: Uh-huh.
MR. OLSON: -- how does the Authority or can the Authority or how does -- does the Authority have to amend its policy again? Or is there a provision in this lease policy where the Authority, any specific -- if there's a compelling reason that

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comes to the Authority that is -- that the, I
guess, majority of the Authority sees as value and
a reason --
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MR. WUELLNER: Uh-huh.

MR. OLSON: -- to step outside the policy, is there a way that can be done without again going back and having a workshop and amending the policy?

MR. WUELLNER: Yes. You -- you as a board can always either change -- you have the option. You could certainly change the policy if you wanted to make it a permanent adjustment.

You already have a provision in the lease policy that provides for the ability of the appeal of a decision. In other words, somebody comes in and says that I'm not -- I'm not administering it properly or my interpretation is different than what they really are going to do. Whatever that is, there's a process in place in your current lease policy that allows them to move that question. If you guys want to hear it, you have the ability to hear that and make a decision. You have always got the ability to make an exception should you deem it by a majority vote to be the proper action.

MR. OLSON: So we would not -- if that were
something the Authority wanted to do, we wouldn't have to go back and actually further amend the policy, we could grant an exception.

MR. WUELLNER: Correct.
MR. OLSON: Okay.
MR. WUELLNER: Just keeping in mind when you grant exceptions, you are --

MS. GREEN: Somewhat --
MR. WUELLNER: -- somewhat amending the policy, because you're going to have additional appeals, no doubt.

MS. GREEN: Set a precedent.
MR. OLSON: Yeah.
MR. WUELLNER: Which is your call --
MR. OLSON: Exceptions are some unusual thing that --

MR. WUELLNER: Agreed.
MR. OLSON: Okay.
MS. LUDLOW: I think the board -- I think that the board should be able to make that decision. I don't think it has to go in the lease. If it hasn't been a problem for 20 years and now we have somebody that wants -- I don't think we need to change the lease for one person. That's the board's job.

CHAIRMAN MAGUIRE: But let me throw another comment in.

I tend to relate a lot of this issue to being a landlord, okay? One of the biggest issues -- and Suzanne can agree or whatever. One of the biggest issues we always face is what is written and not written in our leases. We have more lawsuits over the vagueness of a lease that is not defined and we are constantly changing our lease.

One example, we had to change our lease last week over a minor and major repair that we required to tenants to perform.

MR. WUELLNER: Yeah.
CHAIRMAN MAGUIRE: We had to get very specific and say exactly dollar-wise what constitutes a minor repair, what constitutes a major repair, who do you call, and it got -- what turned -- what started out as about three sentences turned out to about three paragraphs because it was vague. And it cost us a lot of money not to be clear and precise.

MS. LUDLOW: Bruce, you don't have a board of directors. We have a board of directors.

CHAIRMAN MAGUIRE: That's right. And we have a responsibility --

MS. LUDLOW: We should make those decisions. CHAIRMAN MAGUIRE: -- to protect the airport from lawsuits, okay?

MS. LUDLOW: Yes. And it's the board's
responsibility --

CHAIRMAN MAGUIRE: It is.

MS. LUDLOW: -- not the lease policy. The board is the one that makes those

CHAIRMAN MAGUIRE: No.

MS. LUDLOW: Okay.
CHAIRMAN MAGUIRE: Go ahead. Anybody else?
MS. LUDLOW: If I have property adjacent to the airport, I'd be worried about that, too.

CHAIRMAN MAGUIRE: About what?

MS. LUDLOW: About lease problems.

CHAIRMAN MAGUIRE: Yeah.
MS. LUDLOW: Don't you have some property
right down here that has a --

CHAIRMAN MAGUIRE: Who, me? Yes.

MS. LUDLOW: It has the -- the speeders. You
know, the kids that ride along the road and they make so much noise at night and things like that.

CHAIRMAN MAGUIRE: I don't know about that.

MS. LUDLOW: Well, there are tracks on the
road. Okay. I still think it's the board's
responsibility.
MR. WUELLNER: It absolutely is. That's why it's here as a pol- -- ultimately will be a policy decision, not an -- not an Ed decision.

MS. LUDLOW: It's --
MR. WUELLNER: I can't administer what isn't given to me to administer, and it's really that simple. And whatever direction this goes is to what my marching orders are.

MR. MIRGEAUX: But you've proposed these changes.

MR. WUELLNER: I have, yes.
MR. MIRGEAUX: So, these four areas, just to clarify as you've laid them out -- the airline terminal area, the FBO area, the corporate and commercial area, and the light GA area -- they're not identified in the master plan.

MR. WUELLNER: Not as areas specifically, but they are identified in how they're developed on the property.

MR. MIRGEAUX: But --
MR. WUELLNER: When you look at the Airport Layout Plan, you see --

MR. MIRGEAUX: So yes or no, are they in the current master plan?

MR. WUELLNER: The labeling? Is that what you're asking?

MR. MIRGEAUX: These four changes --
MR. WUELLNER: They're not.
MR. MIRGEAUX: -- the changes that we make to
our lease policy.
MR. WUELLNER: They're not.
MR. MIRGEAUX: They're not.
MR. OLSON: That's interesting. I thought
they were referenced in the -- I mean, I really --
MR. MIRGEAUX: Yeah. So, to clarify, these four areas are not currently defined in the lease policy in the master plan.

MS. GREEN: Under these terms.
MR. WUELLNER: Under these terms.

MS. GREEN: Under these labels.
MR. WUELLNER: These labels.
MR. OLSON: Well --
MR. WUELLNER: They are graphically depicted.
MR. MIRGEAUX: I mean --

MR. OLSON: They're in the -- during the master plan process, they were certainly discussed, and $I$ think they're in -- I mean, $I$ think they're -- why they may -- while they may not be -I thought they were actually terms used in the
master plan.
MR. MIRGEAUX: Right, but --
MR. OLSON: But I don't have a copy of the master plan here, so...

MR. MIRGEAUX: Okay. So just, I don't -- I don't want to quote every chapter and verse for everybody, because our master plan is on our website --

MR. WUELLNER: Uh-huh.
MR. MIRGEAUX: -- and is available not just for the board, but for the general public. Anybody that has an interest has access to this. They're out there.

But the Airport Layout Plan is Section 8 of Part 1, and it talks about the terminal area plans --

MR. OLSON: Yeah.
MR. MIRGEAUX: -- multimodal plans, you know, plans for the future.

But then the -- the actual areas are discussed in -- I had it and now I'm losing it -- in the inventory of existing -- inventory of existing conditions. General aviation buildings and leaseholds. There's a west side, there's an east side, and then there's a south side. And then the
airport support facilities are defined in their own section.

MR. WUELLNER: Uh-huh.

MR. MIRGEAUX: But this is not -- those areas, like say, for instance, the south side area, would, you know, loosely follow what you have in here as the light GA area.

MS. GREEN: The north side would be the corporate.

MR. MIRGEAUX: And the master plan doesn't say anything about, you know, exclusive of piston-driven aircraft. But you have that in this definition.

MR. WUELLNER: But when -- when you look at the layout as depicted in the master plan, the ALP, the Airport Layout Plan, you'll see that the dimensioning, the layout, the organization is all --

MR. MIRGEAUX: I mean, Taxiway Bravo is Taxiway Bravo. It doesn't matter if it's in the lease or if it's in the master plan or if it's -you know, you're out there walking it. It's -that's what it is. We can all agree on that.

MR. WUELLNER: Uh-huh.

MR. MIRGEAUX: But in terms of defining
something for a lease and a lease agreement, then
you're -- you're restricting in what our customers,
our stakeholders can do if you say, for instance,
in a light $G A$, we want to just limit it to
piston-driven aircraft only.
MR. WUELLNER: Uh-huh.
MR. MIRGEAUX: And I'd be interested to know
like if we adopt these changes, who is it going to
affect? Who is -- who is actually impacted?
MR. WUELLNER: Currently, no one.
MR. MIRGEAUX: Is that - is that -- right
currently because we don't have it in place. But
if we enact these, if the board votes in favor of
these, who is impacted?
MR. WUELLNER: Currently, no one that has an
existing lease with the Authority would be impacted
by it.
MR. MIRGEAUX: I mean --
MR. BURNETT: Other than the obvious.
MS. GREEN: Other than the proposed.
MR. WUELLNER: There is a proposed lease that
certainly would be impacted.
MR. MIRGEAUX: Okay. So --
MS. LUDLOW: But this is -- it isn't in the
master plan, right? The terms are not in the
master plan.
MR. WUELLNER: The -- the descriptor for the area is not in the master plan, that is correct.

MS. LUDLOW: Right.
MR. MIRGEAUX: So we've got -- just to put it -- let's dot the $I$, cross the $T$ here, put a fine point on it. We've got a 14,000-foot commercial hangar as defined in the master plan and what we're saying is we don't want commercial air operations operating in that commercial hangar.

MR. WUELLNER: Where do we have -- I'm not sure where you're coming up with 14,000.

MR. MIRGEAUX: It's a --
MS. LUDLOW: I think it's --
MR. MIRGEAUX: According to the master plan -again, I'm not making it up; I'm reading it right out of the master plan -- we've got a commercial hangar in good condition, Building Number 46, and Figure -- Figure 216 discusses all the general aviation buildings and leaseholds. The source is Passero Associates. Page 2-27.

MR. WUELLNER: Oh. I think you're referring to the aggregate size of $T$-hangars; is that correct?

MR. MIRGEAUX: It's not just $T$-hangars. It
discusses box hangars. Discusses the -- all the buildings on the -- on the airfield, everything.

MS. LUDLOW: And that's exactly what I'm -why build a commercial size hangar and regulate that you can only put one certain kind of plane in there?

MR. MIRGEAUX: And if we adopt these -- if we adopt this language, what we're saying is in that -- that area, that hangar is actually going to fall in our newly defined light general -- general aviation area.

MR. WUELLNER: And what
MR. MIRGEAUX: And you define light general aviation as single-engine and light twin-engine piston-driven aircraft of a type and character. First of all, aircraft don't have characters, you know? Come on.

MS. LUDLOW: Good for you.
MR. MIRGEAUX: I mean, what are we doing here?
MR. WUELLNER: I think you're stretching the word "character" beyond what was intended.

MR. MIRGEAUX: Okay. Well, I mean, it's an inanimate object, okay? Come on now. That would typically occupy a T-hangar. But we have buildings in this area that are not $T$-hangars; they're
commercial hangars, as defined by the master plan.
MR. WUELLNER: Yeah. With light -- with --
MR. MIRGEAUX: They can handle big aircraft.
MR. WUELLNER: With a light GA emphasis.
MR. MIRGEAUX: Well, I mean --
MR. WUELLNER: They were built for smaller aircraft use --

MR. MIRGEAUX: But, I mean, we're limiting -we're limiting what we can do if we adopt the language as it's outlined.

MR. WUELLNER: The buildings already limit that.

MR. MIRGEAUX: Does it, though?
MR. WUELLNER: Yeah.
MR. MIRGEAUX: I mean --
MS. LUDLOW: The building size would somewhat limit it, but it wouldn't limit it to piston or jet. I mean, you know, you could have a jet that will fit in a smaller hangar. It's self-regulating. You can't put something big in a smaller hangar.

MR. WUELLNER: Well, I think you're also -the -- the building you're referring to, now that I see which one you're referring to, is a four-unit building that totals that number, not a --

MS. GREEN: Single.
MR. WUELLNER: -- single space of 14,000
square foot.

MR. MIRGEAUX: But -- okay. Well -- okay.
MR. WUELLNER: Which is --

MR. MIRGEAUX: But it's -- is it defined in
the master plan as a commercial hangar?
MR. WUELLNER: I couldn't tell you right off the top. Is it? It's defined as corporate, actually.

MR. MIRGEAUX: Oh, corporate hangar. It's defined --

MR. WUELLNER: But it's more --
MR. MIRGEAUX: -- as a corporate hangar.
MR. WUELLNER: -- the type of hangar than the use in this case.

MR. MIRGEAUX: But it's defined as a corporate hangar. Like maybe -- okay.

MR. WUELLNER: It says that.
MR. MIRGEAUX: So not a commercial hangar --

MR. WUELLNER: I'm reading it.

MR. MIRGEAUX: -- a corporate hangar. And if
we adopt --

MR. WUELLNER: But to be fair --

MR. MIRGEAUX: -- the lease policy changes --

MR. WUELLNER: -- I can --
MR. MIRGEAUX: -- we're saying that there's
only a certain type of corporate aircraft that can operate in this corporate hangar.

MR. WUELLNER: Well, I will readily concede
that the in -- when we built the hangar, it was intended to have commercial uses also.

MR. MIRGEAUX: Yeah.
MR. WUELLNER: It could have commercial uses.
It could be strictly corporate. We've had a mixture in that hangar since it was built.

MR. MIRGEAUX: Right.
MR. WUELLNER: Dating back to 2009, I believe, somewhere around there.

MR. MIRGEAUX: So, I mean, it sounds like we're limiting our own -- we're kind of hamstringing ourselves here if we do this. Especially with the way that that's currently worded.

MR. WUELLNER: We have -- I don't know how else to say it, but we have plenty of people willing to use a hangar as it's designed in that area. It's -- it's not a fact that a hangar's going to sit here empty.

MR. MIRGEAUX: So if we adopt these changes,
you know, as soon as a month from now, who is this going to impact? I mean, that -- you know, currently no one, is what you say.

MR. WUELLNER: Correct.
MR. MIRGEAUX: But, you know, currently we're also -- you know, you're also in the midst of negotiating a new lease with --

MR. WUELLNER: We're really not talking about the lease today but I'm happy to go down that road if that's where --

CHAIRMAN MAGUIRE: I believe we have to be very careful, okay? You're tracking along questioning to satisfy a potential lease after this is done. I'm looking at what the airport is doing right now, what they have done, and what's best for the airport in terms of having a structure in place that everybody understands, whether they're brand new or old or the hundred people still on the waiting list, okay?

I am not going to tailor my position based upon what if we want this airplane to go. The answer in my mind is, where do we want that airplane to go when it's all said and done? And then my mind is, it's a structure. It's a definition of this airplane, this category,
whatever it is we're talking about, has a structure to it, okay?

MR. OLSON: Within the structure that you just are thinking of or referring to or -- does that structure in your mind add -- allow an exception -and obviously exceptions have to have attendant rationale for granting those specific exceptions. But how ridged do you see this structure?

CHAIRMAN MAGUIRE: And that goes back to what he said. The board can do anything they want to do. We can make changes if that's what we decide to do, okay? All it takes is a majority vote to do that. I may disagree. I may agree, okay? But we are not prevented from making exceptions, if that's your question, all right?

MR. OLSON: Okay.
CHAIRMAN MAGUIRE: So, by -- by establishing the criteria, the structure, we now have a base from which we can work.

And if somebody comes in and says, well, I want to put a space exploration project over in this corner, we can look at it and see if we want to make an exception, okay? But we all start from the same base and structure and we know where we're -- where we are and where we're going.

MR. OLSON: Right. And in that sense, when -if an exception is made, there has to be -- there's an attendant accountability that has to happen as to why --

CHAIRMAN MAGUIRE: You have to --
MR. OLSON: -- that exception is being made. CHAIRMAN MAGUIRE: Exactly. You have -whatever the request is to change or to modify or to approve has to have substantial justification -MR. OLSON: Yes.

CHAIRMAN MAGUIRE: -- that says not only is this a qualified business operation, but this is how it contributes to the airport, the general aviation aspect of the county, the business or whatever it is, and we consider it, yes.

MR. OLSON: Right. Okay.
MS. LUDLOW: But we are limiting, see? We are
limiting. You're limit -- limiting the --
CHAIRMAN MAGUIRE: That's --

MS. LUDLOW: -- kind of airplane --
CHAIRMAN MAGUIRE: That's what -- that's what
happens when you put together a structure.
MS. LUDLOW: Right.
CHAIRMAN MAGUIRE: You say this is where we're starting from, and yes, that is a limit in many

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    cases --
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MS. LUDLOW: Yes.
CHAIRMAN MAGUIRE: -- but it's not a limit that will never be able to be changed.

MS. LUDLOW: Well, why change it?
CHAIRMAN MAGUIRE: It can always be changed.
MS. LUDLOW: I mean, you know --
CHAIRMAN MAGUIRE: But you don't start off with making a change before you have the structure. You set the structure first.

MS. LUDLOW: I -- I think we're restricting aircraft if you start limiting this, because then it's up to you to say, you know, you have -- what is a general aviation aircraft? You don't even have that defined.

MR. MIRGEAUX: Well, we don't have to define that. I mean, that's an FAA definition. I don't think we --

MS. LUDLOW: If they're going to designate areas.

MR. WUELLNER: Well, G -- yeah -- well, I mean, general aviation is defined as everything but military and commercial aviation.

MR. MIRGEAUX: Yeah, it's a catchall.
MR. WUELLNER: It's a catchall classification.

MS. LUDLOW: Military or commercial. MR. WUELLNER: I mean, that's by definition what it is. It includes just about anything else. CHAIRMAN MAGUIRE: Doug, do you have any comments?

MR. BURNETT: Regardless of what direction you take on a policy -- and I'll just comment on this to put it in terms that sometimes it helps by analogy.

If you put your zoning hat on and you think about zoning and older buildings and that kind of thing, you may think of an existing nonconforming use or grandfathering the use in.

So, however your policy's adopted here today, there still may be a way to address the potential user that you feel comfortable with. And maybe it's that it's -- the lease term is whatever it is and ultimately it's -- that use is going to be out of that area or -- or any number of things like that.

So, you know, this is just dealing with the policy itself. I don't think by this policy that if a jet aircraft were to taxi through here, that suddenly there's going to be some sort of action and some emergency that your executive director's
going to go running out there flagging them down to
stop them, so I'm not sure $I$ can speak to that.

MR. OLSON: Yeah, that's a good comparison to zoning. And the county has a comprehensive plan. It's a plan for $I$ think it's 25 -- 2025. It's probably going to -- there's probably going to be a new plan soon, but $I$ assume it's adopted by -- as a policy of the county for making land use decisions. However, that plan is amended at times --

MR. BURNETT: Uh-huh.
MR. OLSON: -- because of certain things that come up, change in conditions, whatever, so...

MR. BURNETT: And -- and many of those changes are -- the airbase comp plan amendments are every ten years, what they call them. But most of the comprehensive plan amendments are individually driven by individual property owners asking the county to make an exception for a --

MR. OLSON: Right. But it is --
MR. BURNETT: -- particular piece of
property --
MR. OLSON: Right. But it is the --
MR. BURNETT: -- and change it.
MR. OLSON: Yes. But it is the official comp plan and it's amended in order to I guess modify
it, $I$ think is the term that county uses. Major modification, modification.

MR. BURNETT: Not a bad analogy, yes, sir.
MR. OLSON: But I'm thinking the 1995 plan, master plan, would be very difficult to put in a policy like this because it was so ambitiously futuristic. I'm not sure -- that was the plan that moved U.S. 1 and the railroad.

MS. GREEN: Uh-huh.
MR. WUELLNER: No, no. That's the '85 --
MR. OLSON: No, the '95 plan, isn't it?
Because I -- I spent time with that plan.
MR. WUELLNER: I think it's the previous one.
MR. OLSON: It's the one --
MR. WUELLNER: To move the railroad west and move the -- is that the one you're referring to?

MR. OLSON: It's the plan done by the --
what's the name of the firm in Jacksonville?
MR. WUELLNER: RS\&H.
MR. OLSON: Yeah, RS\&H, '95.
MR. WUELLNER: No, it'd be '85. No. I'm sorry. You are right. It is '95. Yeah, you're correct.

MR. OLSON: Right. And then the 2005 plan actually was --

MR. WUELLNER: Correct.
MR. OLSON: -- sort of the very -- the plan that everything got -- almost everything got implemented -MR. WUELLNER: Uh-huh. MR. OLSON: -- because that's the plan that the theme of it was get the ready -- get the airport ready for modern commercial scheduled air service, and that's -- was -- and everything was really done. It was all that security stuff, terminal, everything -MR. WUELLNER: Uh-huh. MR. OLSON: -- it was -- but the '95 plan would be very difficult to put into policy. MR. WUELLNER: Agreed. And -- and the 2005 version is where we develop -- in the development of that plan something we didn't do this time because the areas were, at least in our mind, already identified on the airport. The previous version, we formed little working groups, if you will, of like users to discuss the needs and what should be included in these geographic areas. These were done ahead of adopting and finalizing the airport master plan. They were done in probably 2003, 2004, and maybe as late as 2005,
because that '5 plan really wasn't adopted till '6 or '7 once it finally gets through the hoops.

But in any case, we met with a user group of general aviation, of light GA -- to use my version of light GA. We met with corporate users. We met with our FBO. It was still ahead of actual airline service here for the first time by a couple of years. Little did we know the phone would ring, you know, basically at adoption.

But we worked with them to get an understanding of what the needs were in those G -those areas -- and I'll speak specifically to here -- what was needed, whether it's T-hangars. There was even discussion of -- that plan, if you look at it, shows an $F B O$ location back in that day, and it was designed or supposed to cater to light general aviation aircraft.

The reality is, $I$ don't think there's a business plan in the world that works well for just simply selling avgas in a remote spot of an airport as a full-service $F B O$. It just -- that ship sailed many years ago. Not just here, but $I$ think nationally. There are very few airports that don't strictly have real $F B O s$ that can operate in those conditions.

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    MR. OLSON: So the mass -- the -- the
master plan for airports requires -- I guess maybe
it's FAA that requires a public hearing before it's
adopted.
    MR. WUELLNER: Uh-huh.
    MR. OLSON: But we wouldn't have to have a
public hearing by -- with this material giving more
detail because it's part of adding more description
to the master plan.
    MR. WUELLNER: It doesn't amend the
master plan at all.
    MR. OLSON: Right. Okay. It's a lease
policy, that's right. Okay. Yes.
    MR. BURNETT: But it still would be at a
    public meeting.
    MS. GREEN: Yeah.
    MR. OLSON: Right. But not a hearing, not a
formal hearing like the master plan requires.
    MR. WUELLNER: The requirements of FAA are
    public meetings, not public hearings.
    MR. OLSON: So FAA doesn't even require a
    master -- a public hearing for approval of the
    master plan.
    MR. WUELLNER: You -- you agree with FAA up
    front as to what that -- in the development and
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approval of the scope of the master plan as to what that looks -- what it's going to look like. Not the end result, but how you're going to go about meetings and public information and the like.

MR. OLSON: Okay.
MS. LUDLOW: I -- but you're introducing a whole new term, light general aircraft, and you just said yourself in my opinion or my version. MR. WUELLNER: Well, it's meant to just be an easy descriptor. It's not meant to be introducing a new term in that scheme.

MS. LUDLOW: But once this gets passed,
then --
MR. MIRGEAUX: What's the mass gross takeoff weight

MS. LUDLOW: -- they'll it --
MR. MIRGEAUX: -- of a light --
MS. LUDLOW: -- what it will call it.
MR. MIRGEAUX: -- general aircraft?
MS. LUDLOW: I think it should be up to the
public. I don't think -- we're a general aviation airport and that's what -- what's the difference in corporate and commercial?

I mean, you can't put a Cessna in a
commercial -- a corporate hangar. I mean, you
could, but why would they pay -- you're defining it. You are restricting it.

MR. WUELLNER: Well, the -- not to get too deep in the woods, but typically those leases are not going to allow for things like subleasing arrangements that you might be describing in the way you're saying that.

Corporate and commercial is really, they're -for the way we're using them here, commercial means someone who's in aviation business, not like scheduled service, to be clear.

It's somebody operating a -- I mean, it could
be anything: An avionics shop, a maintenance operation, a charter business, something specialized in aviation.

You have -- we have, you know, a rehab or
refurbishment facility up on the north end. Those qualify as commercial businesses. They're regulated under your lease policy and minimum operating standards. Whereas, your corporate guys operate similar aircraft, but they're operated in a -- in support of their own private business in many -- most cases.

Albeit there's probably at least one on the airport who owns the aircraft personally in that

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respect and flies it for personal use. But it
becomes a corporate in scale and type. But they're
very similar aircraft, very similar, if not
identical in some cases.
    MS. LUDLOW: Well, I --
    CHAIRMAN MAGUIRE: Suzanne, do you have
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anything?
MS. LUDLOW: I --
MS. GREEN: No, I read through it quite a bit.
CHAIRMAN MAGUIRE: Okay.
MS. LUDLOW: I'm sorry. I still think it
should be up to the board and we wouldn't be having
this exceptions clause lawsuit.
I don't think we should change it. It's
worked this way for 20 years. And if you're saying
that now somebody complained, that's one person in
20 years. I mean, I don't think the whole thing
should be changed just because you made the
decision.

MR. WUELLNER: Well, what did I make a decision on?

MS. LUDLOW: Well, you made the decision on who goes in corporate and who goes in commercial.

CHAIRMAN MAGUIRE: I -- I disagree with that.
MR. WUELLNER: No.
CHAIRMAN MAGUIRE: That decision was made --
MR. WUELLNER: No, I don't, you do.
CHAIRMAN MAGUIRE: --20 years ago.
MS. LUDLOW: I --
MR. WUELLNER: You make the decision by the approval of the lease agreements when they come to you.

MS. LUDLOW: Well --

MR. WUELLNER: I mean, not since you've been on the board, but that's -- the board has done that.

MS. LUDLOW: I -- I think that's too
restricting. I don't -- I think that the board should be able to make that decision and make it -when that comes up.

MR. WUELLNER: I'm -- I'm not understanding
what you mean by too restrictive.

MS. LUDLOW: You're -- you're saying light
general aircraft and you can't even say what light general aircraft is.

MR. WUELLNER: I just did.

MS. LUDLOW: Everyone has different opinions.

MR. WUELLNER: It's single -- single and
multiengine piston-driven aircraft.
MS. LUDLOW: Well, that's what you say today,
but, you know, is that --
MR. WUELLNER: That's why I'm writing it down. That's why we're suggesting it be written down, so that it's not an opinion.

MS. LUDLOW: You're restricting -- you know, it's a general aviation airport.

MR. WUELLNER: We're not restricting the airport.

MS. LUDLOW: You are. You're categorizing --
MR. WUELLNER: This airport is accessible to all aircraft.

MS. LUDLOW: -- them and you're deciding which goes in which area.

MR. WUELLNER: That -- that is absolutely common practice at every airport in the country.

MR. MIRGEAUX: I mean, it's --
MR. WUELLNER: There are a myriad of reasons that drive that.

MR. MIRGEAUX: Yeah, but when you're
segregating different aircraft by type and -- you know, spatially across an airfield, that's usually for air traffic control reasons or for safety reasons or, you know, facility reasons like runway -- runway bearing strength reasons, things like that.

It's not, you know, $I$ don't like -- I don't like the -- the cut of that aircraft's jib, so to speak, so, you know, I'm gonna -- it's like come on, you know? That's a -- and power plant? Come on, it's a piston versus a jet engine? You know, any more these days, they -- there's no mention in here of lighter than aircraft derivatives.

You know, what about if somebody wants to, you know, station the Goodyear Blimp here? Move it from -- where are they at, Fort Pierce, Jupiter, or something like that? What if they decide that they want to move further up the coast? What about drone operations? I mean, you know, either, you know, designate a certain area for that or, you know, say something about this is where aviation's going to be a decade from now, two decades from now.

So why -- why are we -- I don't even know why we would put this language in our lease agreements that are supposed to be forward-looking like that when we're essentially -- we're hamstringing ourselves. I said it again. I'm starting to sound like a broken record. I just don't think it's -- I don't think it's needed.

MR. OLSON: I'm wondering if it -- if some of

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the discussion we're having now might be, our
concerns that we're -- or questions we're having
now might be addressed by having a -- adding
language to the lease policy that discusses the
exception, the process of, I don't know, exceptions
Or amendments or -- well, not amendments --
exceptions to the policy, the lease policy, and
how -- what accountability would be required or
what types of -- you know, generally describe what
type of situations would be key -- would key an
exception and that the -- that would require of
course approval by the board.
    Would -- would that give -- address some of
the questions or concerns people have -- are
voicing about the policy being too rigid? Because
as has been pointed out, I mean, there's a lot
of -- there's a lot of technology advancing in
aircraft right now and -- including in the business
of aircraft or flying.
    So, I'm thinking that if there was an
exception paragraph that actually acknowledged that
this may not -- that there may be great
opportunities for this airport that are outside of
this lease policy, that this is how the Authority
would address those.
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CHAIRMAN MAGUIRE: I like the idea of having it in writing if somebody wants to file for an exception, how -- how do they go about? What can they expect? What do they know that they have to do to make it a credible issue?

From your comment combined with Justin's comment, technology is moving so fast, we don't have any idea what's going to be happening in five years. We don't. It could be that the drones are so popular, that there would be a special area for drones. I don't know. Could not be.

But to say that we're not going to have a structure to be able to address those issues that come out, that we're just going to wing it when they come up and when somebody asks and then we'll make a decision without being prepared in advance, that's a recipe for disaster.

There's not a business that $I$ know of that operates on a wing-it attitude, let's wait to see what somebody comes in and complains about and then we'll work on it.

Businesses don't do that. They have a plan, they have a structure, they have a format, and they have a procedure for changing that. So I have no problem with -- with putting something in there
about how do we address changes or requests for changes.

MS. LUDLOW: I have -- I have a plane on the field. A Citation light jet is -- is listed as general light aviation and the Sonex single pilot, they're listed as a light general aviation.

MR. WUELLNER: You do?
MS. LUDLOW: So you're just trying to put them in a category and you're making a category that you -- they're -- where are the terms? Don't you think that we should have -- you made up the terms, you made up light general aviation. That should have been, you know, addressed first. MR. WUELLNER: That's why it's here today. For that input, for that -MS. LUDLOW: No. What you're doing today is segregating the airport so you can tell -MR. WUELLNER: That -- that isn't -- I'm sorry. That segregation occurred -MS. LUDLOW: The master plan?

MR. WUELLNER: -- 15 years ago. And you've invested literally millions of dollars in infrastructure supporting that.

MS. LUDLOW: You're saying that, but who makes the decision on what is general aviation? I mean,
if a --
MR. WUELLNER: No --
MS. LUDLOW: -- Citation jet is general aviation, a single-engine Sonex is a light general aviation.

MR. BURNETT: If I could comment on this piece of it.

I believe the language that's before you is what your staff believes was the intended use of the south area and the other areas of the airport, these four areas. And so, the language up here is reflective of what staff's understanding was.

This is suggested language. Obviously the Authority can adopt it in whole, adopt it in part, not adopt it at all. I mean, that's -- you know, you guys are the ones that set the policy and then we follow it.

I guess if there was a blimp issue that came along tomorrow, and -- and it could, I think we would be saying we don't know where that fits in the policy. Maybe we're looking at it and thinking it's corporate and so it's the northeast area.

But I guess Ed would -- and your staff would identify the areas. And if it didn't fit the northeast area, we would come back to you and say,
hey, here's options; we can put it here, we can put it there, or drones or the like. I think that as things wind up coming back to you guys for y'all to look at it and say grace over it.

At this stage, we're sort of -- and what's brought this about is it's -- the question was there's not written policy related to these areas. Okay. Let's bring it to the Authority and then we'll know what your intent is going forward. We'll also have to obviously deal with the potential lease that everyone knows is out there and how that gets addressed, whether it fits in this policy or not.

But as a fundamental thing, is this the policy or is there some version of this that's the policy that we should have in place so everyone knows the guidelines going forward? Your long-range planning document, if you will, to know where we're all headed, even if there's an exception here or there. MR. MIRGEAUX: But to be clear, these definitions as you've laid them out, you're -- you have a corporate hangar smack dab in the middle of the area that you want to now define as light GA piston aircraft only.

MR. WUELLNER: Because we've had --

MR. MIRGEAUX: That --
CHAIRMAN MAGUIRE: Corporate doesn't mean not light general aviation.

MR. WUELLNER: We have -- we have corporate users in our $T$-hangars.

MR. MIRGEAUX: Right. But you've got -- and you're defining the light general aviation area as small box-style hangars less than 4,000 square feet. But I'm look at the master plan, and the area that you defined it in here where you say your hangars here are 4,000 square feet or less, we have a 14,000 square foot hangar.

MR. WUELLNER: The 4,000s are under -- units within the 4 -- the 14,000 -MR. MIRGEAUX: But they're being defined as a corporate hangar. Like -MR. WUELLNER: Yeah, just by nature of the source. MR. MIRGEAUX: -- it exists, like so why are we --

MR. WUELLNER: I think you're -MR. MIRGEAUX: -- why would we put -- why would we put language in our lease policy that essentially makes believe that the thing doesn't exist? It does. It's there.

MR. WUELLNER: Well, the -- it's the same argument that you're not making related to T-hangars. A T-hangar building is 20,000 square foot, but it holds how many units? 12 units. 12 single-engine aircraft or multiengine aircraft. It's exactly the unit you're pointing to right now that is 14,000 square foot is a four-unit building, not a one-unit building. MR. BURNETT: It's Hangars A, B, D and E with C in the middle is --

MR. MIRGEAUX: Is the office.
MR. WUELLNER: It's office space to support an aviation business, should it be wanting over there.

MS. LUDLOW: I think we should be specific. I think everybody in this room thinks this is aimed at one. The same thing on the lease policy --

MR. WUELLNER: It -- to be fair, it's in
response to that, without question --
MS. LUDLOW: Yes.
MR. WUELLNER: -- because there's apparently not enough clarification and now it's inappropriate in that area.

MS. LUDLOW: So we should -- we should attend to that problem, not change --

MR. WUELLNER: That is --

MS. LUDLOW: -- the whole airport.
MR. WUELLNER: That is what this is, attending
to that problem.
MS. LUDLOW: You're changing the whole
airport, though. We -- we could attend to one problem.

MR. WUELLNER: Nothing changes. There is nothing different than has been operated for 20 years -- well, 15 at this point.

MS. LUDLOW: Then we don't need to do anything.

MR. WUELLNER: That's fine by me.
MS. LUDLOW: I think --
MR. WUELLNER: You don't --
MS. LUDLOW: -- it's a general aviation and I
think we shouldn't change it.
MR. WUELLNER: It's always been general
aviation. 98 percent of this airport is general aviation.

MS. LUDLOW: But there's really no definition of light general aviation.

MR. WUELLNER: I -- I'm not trying to define it; I'm trying to describe it.

MS. LUDLOW: You're trying to put light
general aviation in one area.

MR. WUELLNER: Yes. It's been that way for 15 years.

MS. LUDLOW: But you don't know what light general aviation is. I mean, it could be a Citation jet.

MR. WUELLNER: I -- I just tried to --
MS. LUDLOW: It could be -- huh?
MR. WUELLNER: I tried to describe it here as to what that looks like.

MS. LUDLOW: Okay.
MR. WUELLNER: You can add to that definition.
You can subtract. You can take it out all together.

MS. GREEN: And we can make exceptions to it --

MR. WUELLNER: It's a suggestion.
MS. GREEN: -- as a board.
CHAIRMAN MAGUIRE: Yes.
MR. WUELLNER: You can create a whole new metric.

MS. LUDLOW: We can make an exception when it comes up.

MR. WUELLNER: You can whatever you want to do.

MR. MIRGEAUX: So the last time one of our
stakeholders presented the board with a request for an exception to policy, it had to do with the -the flight club wanting to take one of their members and replace their spot on the list -MR. WUELLNER: The hangar waiting, yes. MR. MIRGEAUX: -- with the flight club's name on the list, and this board denied their exception. So, I take your point, which is we can always make exceptions to policy, but, you know, in my limited experience, exceptions to policy, you know, they don't -- they don't actually come to fruition. CHAIRMAN MAGUIRE: I disagree. I disagree. It depends on the makeup of the board. It's -- I mean, you can look at the White House and see changes.

If this board were made up of people who believe like you and Reba do, the thing would have changed. It depends on the makeup of the board, and that is based upon the makeup of the voters who put us here.

MS. LUDLOW: We're trying to approve something -- change a lease that we don't have a clear definition of.

MR. WUELLNER: We're not changing a lease.
CHAIRMAN MAGUIRE: We're not -- get rid of
this change. We are not changing anything. My position --

MS. LUDLOW: Okay. You're adding to it.
CHAIRMAN MAGUIRE: -- we are not changing.
But you have the mindset we're changing. We're not changing, in my mind, a single thing.

MS. LUDLOW: In your mind.
CHAIRMAN MAGUIRE: We're saying -- we are saying this is the way it's been, it was established verbally by previous boards, not by Ed, not by his predecessor, by previous boards on how the airport should look and how it should operate. Do you disagree with that? Do you think Ed defined all of this?

MS. LUDLOW: Do you want to start that? I
don't think you want to start --
CHAIRMAN MAGUIRE: Well, no, you said -- you
told him he did and it's wrong.
MS. LUDLOW: No.
CHAIRMAN MAGUIRE: The Airport Authority is what established the makeup of this footprint.

MS. LUDLOW: Then why change it?
CHAIRMAN MAGUIRE: It's not changing.
MS. LUDLOW: What are you doing? You're
changing the lease policy. You're --

CHAIRMAN MAGUIRE: We are --
MS. LUDLOW: -- segregating aircraft.
CHAIRMAN MAGUIRE: We are -- we are clarifying what can and cannot go or how it should look, okay? But we are not changing it. It's always been that way.

MS. LUDLOW: What's the definition of light general aviation?

CHAIRMAN MAGUIRE: What does it say up here?
MS. LUDLOW: What's it say? They -- who made
this up? Generally utilized, somebody made that up
because it isn't in a master plan. It isn't in another lease. Is it a Citation jet? Is it a Sonex? Is it a --

MR. WUELLNER: Did you read it?
MS. LUDLOW: -- TDM? Is it a -- what?
AUDIENCE MEMBER: No jets.
MS. LUDLOW: Pardon?
AUDIENCE MEMBER: It says no jets.
CHAIRMAN MAGUIRE: Hey.
MS. LUDLOW: I can't read that fast, thank you.

CHAIRMAN MAGUIRE: Doug, can you read it out loud for everybody.

MR. BURNETT: I certainly can.

Light general aviation area. This area is generally utilized by single-engine and light twin-engine piston-driven aircraft of a type and character that would typically occupy $T$-hangar and small box-style hangars of less than 4,000 square feet of floor space per unit. Other uses include primary and advanced flight training activities, maintenance and related businesses that cater to or use this type of aircraft. Limited capacity in this area also allows for the storage or very low activities of some site-specific larger piston driven and smaller turboprop aircraft operators. Due to the predominant use of this area by smaller piston-driven aircraft, the area is considered generally incompatible with high activity uses, jet operators, as well as most larger turboprop aircraft. The Light General Aviation Area is roughly described as the area within Taxiway D, northern edge; Taxiway $F$ and the Conference Center Access Road, southern edge; Casa Cola Road, western edge; and Estrella Avenue, west of Gate 4S; and the Estrella Avenue aircraft wash rack.

CHAIRMAN MAGUIRE: And, Doug, does that say jets are not allowed on this airport?

MR. BURNETT: As to this area, they would be
discouraged from the south area.

CHAIRMAN MAGUIRE: But they're not prevented on the airport.

MR. BURNETT: Not on the overall airport, no. MS. LUDLOW: So is a -MS. GREEN: Which is where we -MS. LUDLOW: -- Cirrus Vision jet, is that light general aircraft?

MR. WUELLNER: I'm sorry. Say again?

MR. BURNETT: According to this definition, if it is not a single piston-driven aircraft or light twin-engine piston-driven aircraft, then it would not fit within the definition as it's drafted. MS. LUDLOW: So do we decide by weight or propulsion or power plant or... It's -- it's a personal decision. If the board doesn't make it -- somebody's making a personal decision if the board doesn't make it. MR. BURNETT: Well, two things related to that. This language -- obviously this is a workshop. This presumably would come back to you next month for you to vote on. And certainly lang- -- the language can be tweaked before now and then.

This isn't one of those things where it's here
before you today to vote on. This is precisely what the workshop's for, so that you've got it, you can digest it, the five of you can talk about it before your final meeting, and -- and if there's other language that you want to propose, that certainly can be brought forward and y'all can all discuss it right here right now.

MR. WUELLNER: And by before the next meeting, he doesn't mean before the next meeting.

MR. BURNETT: Yes.
AUDIENCE MEMBER: Say that again.
MS. GREEN: Sunshine Laws.
MR. WUELLNER: Sunshine Laws.
MR. BURNETT: Yes.
MR. WUELLNER: He wasn't trying to say you can talk about it outside of a meeting.

MR. BURNETT: Yes. Yes, the five of you
obviously have this huge restriction on your ability to communicate with each other, and this is your opportunity to discuss the language before it comes back to you.

MR. WUELLNER: Is there a language change or tweak or -- that you'd like to see different? I mean, happy to have that discussion.

It doesn't have to be this language. We would
enjoy the additional clarification. But if you choose to do nothing, that's certainly within your prerogative.

MR. OLSON: I don't know if it addresses everything, but $I$ think the exception clause would be a good detail.

MR. WUELLNER: I'm thinking it might be in there, but I don't -- I don't have a copy of the -unfortunately the wireless was down, but --

MR. OLSON: Well, sort of tracking the theme of what has been discussed and thinking about an exception clause here today (inaudible).
(Court reporter clarification.)
MR. OLSON: Tracking the theme of what has been mentioned when we discuss a possible exception clause would be good to see in an actual proposed addition to this policy --

CHAIRMAN MAGUIRE: Robert, you may want to
move --
MS. GREEN: Just a basic, and the board can make an exception if necessary, I mean, if something --

MR. OLSON: Yeah, with -- and then, you know, it requires the board to state good reasons why the exception was granted. Sort of the logic behind it

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or the support -- the reasons that support the idea
of the exception clause -- an exception being
granted.
    CHAIRMAN MAGUIRE: Robert, in the future, can
    you move your microphone closer --
    MR. OLSON: Oh, sorry.
    CHAIRMAN MAGUIRE: -- so she -- she can hear
    you?
    MR. OLSON: Sorry.
    MS. LUDLOW: So are jets allowed or not?
    MR. WUELLNER: Maybe, the way --
    MS. LUDLOW: See?
    MR. WUELLNER: -- it's worded. It depends on
the activity level of -- of an aircraft --
    MS. LUDLOW: Well, the flight school --
    MR. WUELLNER: -- back here.
    MS. LUDLOW: -- that's high activity level,
the flight school.
    MR. WUELLNER: It's in here.
    CHAIRMAN MAGUIRE: All right. Without being
redundant, any further discussion, new items,
comments on this?
    MR. MIRGEAUX: You're -- I mean, the new areas
as they're described, Area D, the light GA area as
it's defined and currently worded, functionally
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prohibits jet-driven aircraft from the light GA area. Essentially the South G- -- what we currently identify as the South GA ramp -- the South GA area.

CHAIRMAN MAGUIRE: I think that's --
MR. WUELLNER: That's fair, yeah.
CHAIRMAN MAGUIRE: That's correct.

MR. MIRGEAUX: So when you're saying, you
know, a jet could be --

MR. WUELLNER: As an example, somebody who owned a small jet, wanted it in a $T$-hangar, it's used on an occasional basis, that kind of storage is not the kind of implication that we're talking about.

Running a relatively large-scale aircraft charter business using jet aircraft in an area that's adjacent to T-hangars, high-density T-hangar storage areas, isn't -- is a different look-at than someone storing an aircraft.

CHAIRMAN MAGUIRE: And go back to the change that we're talking about. Even though it says jets are not allowed --

MR. MIRGEAUX: It doesn't say that.
CHAIRMAN MAGUIRE: -- somebody could easily
come in and say, I want to put a jet there, will
you approve it? And if -- like Robert says, if they justify it and the board says yes, that's the way it is. MS. LUDLOW: Then why change it? Sorry. I said that word you didn't like. CHAIRMAN MAGUIRE: All right. MS. LUDLOW: Okay. One thing. CHAIRMAN MAGUIRE: Go ahead. MS. LUDLOW: I forgot what I was going to -you confused me. I forgot what I was going to say. CHAIRMAN MAGUIRE: Don't -- don't look at this -MS. LUDLOW: Oh. CHAIRMAN MAGUIRE: -- as if it's -- if it's solid concrete never to be changed. It's the platform. It's the base structure that we start with. It gives us a definition of how we want the airfield to look and operate for safety, for efficiency, for functionality, whatever it is. It's the base. We can change anything any time we want to. All we have to do is have a good reason to do so.

MS. LUDLOW: I remembered it. Because we are basically supposed to be -- we began as a general aviation airport, I know --
that's all right; Bruce can say what he thinks, so I can say what $I$ think.

And, I mean, this is -- this is my responsibility to St. Johns County and all the people that voted for me that $I$ find this out. But why are we not having more businesses? Why are you like squashing a business that could make a -- make the airport a lot of money?

CHAIRMAN MAGUIRE: Nobody said squashing a business. Now you're trying to bring in the issue of what's being brought in from the outside. We're looking at what we have right now.

We're not -- hold on a second. We're not squashing any business. If we decide we want a jet operation here, a big jet, small jet, then let's figure out where we want to put it. We're not squashing anything. Is that correct?

MR. WUELLNER: That is correct. I mean --

MS. LUDLOW: We need --

MR. WUELLNER: -- frankly, it's an issue of where, not what.

CHAIRMAN MAGUIRE: Yeah, it's a question of where do we want them on the airfield.

We're not saying you can't come. We're not saying we don't want you. We're saying that we
want -- because there's a vagueness in this policy and -- and other issues, we need to create a design of this airfield that matches what's been going on for all these years so people will know -- if they want to come in and do something, they will know where it goes, we all do, so it doesn't come up a second time.

MS. LUDLOW: It came up once in 20 years.
CHAIRMAN MAGUIRE: All right. Anything else?
Robert?
MR. OLSON: No.
CHAIRMAN MAGUIRE: Suzanne?
MS. GREEN: No.
CHAIRMAN MAGUIRE: Justin?
MR. MIRGEAUX: Nothing.
CHAIRMAN MAGUIRE: Ed, anything else?
MR. WUELLNER: Not on that topic.
CHAIRMAN MAGUIRE: Okay. Doug?
MR. BURNETT: No, sir, other than $I$ will point
out there is a section -- it's in the appeals section of your lease policy.

There is a section, it's in Part 5, that's Appeals and Variances and it talks about what the process is and what kind of elements there are to be considered for granting of a variance. So that
language is in there and that language obviously as part of this process for next month could be tweaked.

MR. OLSON: Okay. If you would highlight that and send it out.

MR. BURNETT: Yes, sir.
MR. OLSON: Make sure that it's in a way we can find it easily.

MR. BURNETT: Yes. And for those listening or in the audience, it's on Page -- it's on Page 95 of the lease policy. It's Part 5, Appeals and Variances.

MR. OLSON: Okay. And based on what was said earlier, I'm understanding that if this language is adopted, if this lease amendment is adopted, even though it's in the redline as an addition, we do not have to seek FAA --

MR. WUELLNER: Correct.
MR. OLSON: -- concurrence or approval --
MR. WUELLNER: Correct.
MR. OLSON: -- for any -- anything related to granting an exception.

MR. BURNETT: Correct.
CHAIRMAN MAGUIRE: All right. Before we move on to the next one, we're going to take exactly a
five-minute break, okay? Hard and fast. 23 after.
(Recess had.)
CHAIRMAN MAGUIRE: All right. Five minutes are up. Now we're going into the second part and I'll turn it back over to Ed.

MS. LUDLOW: The board, we have a lawsuit against us now.

MR. WUELLNER: No, we don't.
CHAIRMAN MAGUIRE: No, we don't. No, we do not.

MS. LUDLOW: Oh, we don't have a -- what -what's this thing in my file?

CHAIRMAN MAGUIRE: They're threatening a lawsuit. We do not have a lawsuit.

MS. LUDLOW: Well, whatever the reason, I said that --

MR. MIRGEAUX: Is this an agenda item?
CHAIRMAN MAGUIRE: The lawsuit? No.
MR. MIRGEAUX: Okay.
MS. LUDLOW: That we need to know what kind of insurance -- the board needs to be aware of what kind of insurance we have regarding something like that.

MR. BURNETT: My -- my recommendation would be to proceed with the agenda, Mr . Chair. And to the
extent there's any insurance that anyone wants to inquire about, obviously it's a public record, so they obviously can get a copy of it. Additionally, if a board member has a request, obviously staff will provide you a copy of it. CHAIRMAN MAGUIRE: Okay. Okay, Ed. MR. WUELLNER: Okay. That was the easy one. All right. Next -- next item, we're going to move to minimum operating standards, which again is a subset of the airport lease policy. This is a specific section of the lease policy. This, by sort of definition, is the -- where the standards are set for businesses who wish to operate as a commercial entity out of the airport, meaning do business off airport property. Using airport property is a better way to say it. One of the items that we suggested at the last meeting was related to adding an additional statement to the preamble to the minimum operating standards which makes the -- just a declaratory -declaratory kind of statement that the Airport Authority may be interested in being the FBO at sometime in the future.

There is an existing $F B O$ lease as it exists today. That lease has through I believe it's 2036
until it runs its course. Where this would rear its head, if you will, is at the expiration of that lease, is one opportunity. Should the Authority ever decide -- of course it's sort of a self-answering question there. Should the Authority decide to solicit proposals for the development of a second $F B O$ or a third or a fifth one, for that matter, the Authority would make the decision by allowing that to happen that they're not interested in being the $F B O$ at any point in the future.

The other would be someone would present a unsolicited proposal of some sort to become an $F B O$, a full $F B O$. Then the Authority could make the decision at that point that, no, we're not going to allow an additional $F B O$ because it's our intent at this point to become the $F B O$ at the expiration of the lease with -- with the existing FBO. So that's what this is attempted to try and insert in there so that there's something for people who are perhaps considering FBO. We've had over 25 years a number of times where we've been approached for additional FBOs and the like, and due to other econ- -- due to economic reasons, those have not met with fruition here.

The obvious question is: Why would we -- why we, meaning the Airport Authority, down the road, why would we want to consider being the FBO?

The -- one of the primary reasons is if you're aware, today's FBO, no offense to them, but the FBO is part of a large chain of $F B O$ s even just recently acquired by a firm, this $F B O$ has absolutely no financial interest in St. Johns County, no interest in this airport other than to literally pull money out of this community as a part of primarily the fuel sales component of the FBO.

The growth in $F B O$ sales in terms of gallonage, not in dollars, because the dollars have been all over the place as you might imagine in 25 years, but in terms of real volume, have largely been flatiined for 25 years.

We believe a great deal of that is the inability or unwillingness to be particularly price-sensitive in attracting and retaining new businesses on the airport.

We know that well over $\$ 1$ million a year is extracted from our community and going to some other corporation. That's money that could, should the Authority decide to enter that business at some point in the future, that margin or a portion of
that margin anyway, could be or would be reinvested or available for the Airport Authority's investment in any facility on the property, whatever that would be. It could be anything. But it would free up as an alternative source of income to the Airport Authority or an additional method of income and allow that to be reinvested here on the property.

Our existing users support relatively high margins on the property to the point that we seem like constantly, once, twice a year are entertaining requests by individual businesses on the airport to go into fueling their own aircraft as a consideration because those margins are perhaps onerous in their viewpoint.

We have adopted policy that handles how all those things are hap -- happen. And so far, in order to be compliant, that is a very difficult or a very steep hill to climb because primarily the environmental regulations in place today as it surrounds establishing self -- fuel facilities on an airport and the impairment and insurance and things that go with that. But that is why we would suggest that kind of language into the preamble. Again, it's not committal, meaning the

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Authority is not committing to be the FBO today.
It's simply saying we think it's something we want
to think about and perhaps act on at some date in
the future. But it's making anyone looking at
minimum operating standards aware of the fact that
that's something the Authority is actively
considering moving forward.
    Okay. That's the fuel aspect of it or the
preamble.
    MR. OLSON: Ed --
    MR. WUELLNER: Questions on that?
    MR. OLSON: -- you used -- you used the
figure. Is the current FBO net upstreaming, did
you say a million dollars?
    MR. WUELLNER: I would think it's at least
that, based on --
    MR. OLSON: I would think --
    MR. WUELLNER: -- on retail.
    MR. OLSON: -- at least, yeah. Probably more.
    MR. WUELLNER: Yeah, I have -- I have no -- we
don't get involved in that margin, nor do they
report that to us, but --
    MR. OLSON: I was just wondering how you used
    that number. Okay. Thanks.
    MR. WUELLNER: Based on volume -- the volume
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we do know.
MR. MIRGEAUX: I was going to say they report volume.

MR. WUELLNER: They do. Because the flowage fee is based -- it has a volume component to it.

CHAIRMAN MAGUIRE: Okay.
MR. MIRGEAUX: What's the current structure of the FBO lease? Is that include -- inclusive of the optional period?

MR. WUELLNER: This is inclusive, yes, sir.
MR. MIRGEAUX: So 2030 -
MR. WUELLNER: We're down to five, four to five years in the base lease, and then there's a ten-year option that is in there.

MR. BURNETT: So that's where we get to that -- excuse me. That's where we get to that 2036 number.

MR. WUELLNER: That's --
MR. MIRGEAUX: That pushes it out 15 years.
MR. WUELLNER: Unfortunately, the option doesn't have a -- doesn't really have a way for the Authority, other than perhaps if they were in complete nonconformance, you might have an angle to terminate the option. But the reality is there's no real approval there; it's just going to roll
into that with notification.
MR. OLSON: What was the logic behind running the FBO to -- with -- with the extensions 2036? Was there a sizeable capital outlay or something that needed to be amortized that was huge based on -- that was being made by the FBO or -MR. WUELLNER: No. It was -MR. OLSON: It was the 2005 agreement, right? MR. WUELLNER: Well, the agreement was -- if you read it carefully, the front end, it was a codification of an older lease agreement that had those kind of terms in it.

So it -- it's really -- you have a fresh form
for the lease as it -- as you have it today, compared to what the old form was, which was a -honestly, from an administrative point, was a nightmare because it had been in place since the 60's and continually amended and -MR. OLSON: But to have that -- to grant that right for so many years, typically there's something big that the entity is amortizing over that period of time.

MR. WUELLNER: Typically that would be correct. It is not in this case.

MR. OLSON: Okay.

MR. WUELLNER: The Authority has, for the most part, built everything the FBO occupies, so...

MR. BURNETT: Yeah.

MS. LUDLOW: Is there a clause in the FBO's lease that says they cannot have another FBO on the field or we cannot have another --

MR. WUELLNER: No, no, no. We're not -- we're not allowed to do that. That is -- that is an illegal provision.

MS. LUDLOW: It's illegal to have a clause in there --

MR. WUELLNER: Correct.
MS. GREEN: Limiting.
MS. LUDLOW: -- saying they can't have another.

MR. WUELLNER: Correct.
MS. LUDLOW: And nothing --
MR. WUELLNER: However, to take that one step further, there is the provision within FAA order that allows the airport operator to become an exclusive -- the exclusive FBO.

MR. BURNETT: Yes.
MS. LUDLOW: That's what $I$ wanted to know.
MR. WUELLNER: And you do not have to allow competition, should you go that direction. You can
choose to, but you don't have to. It's one of the rare things that's reserved for the airplane owner.

MR. BURNETT: So making this declaration here gives you that option if that's what you want to do in 2036.

MS. LUDLOW: I see.
MR. BURNETT: So I would think that if you
project into the future and say, okay, it's -- it's 2034, it's 2035, we've got these assets over here we're going to have to deal with, what's the best next step of addressing it?

And it may be that the airport take -- steps in and takes over because you've analyzed it and you realize the revenue stream that you're going to get.

It may be that some other FBO is standing in line saying, look, we'll make a $\$ 30$ million infrastructure investment in buildings, give us a lease for 15, 20 years to amortize the dollar amount over that term. You have all of those things in play to -- to analyze.

The only little piece of in there that I'll add is there's a lot of moving parts related to the legalities of FBOs and second FBOs and the like. So we're not trying to touch on every answer to
related to that in Ed's comments.
We've even got lang- -- there's language in the current FBO lease that obviously, as you would think or as you would anticipate or expect, that protects the existing $F B O$ from someone else coming in and being an FBO that's not having to be at the commitment level that they are.

So, there's a number of dynamics in there that we have to deal with on that issue. So if it was something that you were to consider, it's something that takes some thought, some analysis, some prep to deal with.

MS. LUDLOW: But nothing says that --
MR. OLSON: There's some really good examples I think out there of airports that are directly assuming the FBO role, and one that was mentioned in the case law is -- is Naples.

I believe Naples is doing that and are -- are being able to upstream from $I$ think it's a subsidiary of the Airport Authority. Somehow it's an organization under the Authority, is how it was structured, and they're able to upstream.

And their -- their whole operating revenue, even though from an overall operations they're sort of similar to this airport, they are really
operating at a different, a much higher level and able to do things at a higher level than -- than we are now here.

MR. WUELLNER: Uh-huh.
MS. GREEN: Well, what I'm hearing, this language gives us flexibility.

MR. WUELLNER: That's it.
MS. GREEN: That's the whole thing. It gives the Authority options to go different ways.

MR. MIRGEAUX: Do -- would the board in 2034 or 20- -- approaching 2036, would they not have that flexibility? Like do they not presently have it?

MR. WUELLNER: No, I think the -- I think this is the safeguard, if you will --

MS. GREEN: More defined.
MR. WUELLNER: -- in the in-between period
should you get proposals or the like.
You're simply up front declaring we're not
necessarily looking at additional FBOs, but should one propose, then it might force the Authority to make the decision then that they will be going into the FBO business.

Not immediately starting the FBO business, but simply making that declaration at some point in the
future. It could occur at any time in theory
between adoption and ' 36 . But the natural is the
expiration of the FBO lease.
MR. BURNETT: It -- and it certainly puts
anyone on notice that would want to come in as a
second FBO.

MR. MIRGEAUX: Is that what you mean by the last bullet here, may force decision-making earlier should interest in second FBO exist?

MR. WUELLNER: That's correct.
MR. BURNETT: And -- and I think that -- that the issue there also is if someone showed up and wanted to be a second $F B O$ and says we're going to push you to do it, having this in there, they have no expectation beyond 2036 of being able to do it.

MR. WUELLNER: Exactly. And if you had a second $F B O$, you could simply limit the term of that FBO out to '36, I mean, if you indeed wanted a second $F B O$ in the -- in the interim.

The challenge there is, the investment and recovery of that investment within the $F B O$ business plan. That could be quite expensive, to recover your money in very short period of time. Your investment, that is.

CHAIRMAN MAGUIRE: I agree with Suzanne. It
gives a lot of flexibility to the board, but it also gives a lot of negotiating power to the board. And that's important. When you start talking about big dollars, if you're standing back with no ability to negotiate, you're just going to win with the other guy.

MS. LUDLOW: Why do we need to put anything in -- intent in there when it doesn't come up till 2036? That board is the one that should be doing it, not us.

MR. WUELLNER: It --

MS. LUDLOW: The same thing that happened
there.

MR. WUELLNER: It would be ultimately. MS. LUDLOW: What -- but there's no point in putting that intent in there. MR. MIRGEAUX: I think what she's trying to saying is, like, is -- is this language worth the paper that it's printed on? I mean, you know -MR. WUELLNER: Yes. It in a sense creates your -MR. MIRGEAUX: The board 15 years from now can make their decision.

MR. WUELLNER: Only in the sense it creates a really loose right of first refusal for the

Airport Authority.
MR. BURNETT: It makes it very difficult for a second $F B O$ to come here.

MR. MIRGEAUX: Okay. So that's --
MR. BURNETT: That's the -- that's what it does. It makes it very difficult for a second $F B O$ to come in right now.

MR. MIRGEAUX: Do we want to do that? I mean, the -- just looking at the volume, do we -- do we realistically think a second FBO --

MR. WUELLNER: That's why we don't have one today.

MR. MIRGEAUX: -- is beating down the door to get into Northeast Florida Regional Airport? No.

MR. WUELLNER: And the scale of investment required to start an FBO is --

MR. MIRGEAUX: Right. So that's -- that's not something we need to really worry about now. Maybe in 2036.

But it's going to limit that likelihood, you know, in the interim between now and 2036 if you -we double or triple our volume and, you know, some of these -- you're basically saying now, this is a one-FBO airport between now and 2036.

MR. BURNETT: Your limit is the facilities, I
guess, in that where even could it potentially go and operate between now and 2036?

MR. MIRGEAUX: Say more about that. When you say facilities, what do you mean? Like -MR. WUELLNER: The -MR. BURNETT: It has to have -MR. MIRGEAUX: Like it's got to meet -MR. BURNETT: It has -MR. MIRGEAUX: -- certain minimum standards. MR. WUELLNER: Both. MR. BURNETT: It -- it does. Plus it has to have like facilities to Atlantic Aviation under Atlantic's lease with the airport. Otherwise we're in breach of our lease with Atlantic.

MR. MIRGEAUX: Do we have a facility like that --

MR. BURNETT: No.

MR. MIRGEAUX: -- on the airport?

MR. WUELLNER: No.

MS. GREEN: Huh-uh.

MR. WUELLNER: It would have to be newly constructed. Wouldn't have to be done by us necessarily, but would have to be similar in character. You don't like that word. In scope.

MR. OLSON: Doug, just the -- the statement,

> the Authority can -- under the description here, the line, the Authority -- Airport Authority can elect to exercise its right to a proprietary exclusive right to FBO operations at any time.
> What does that mean in -- what's it mean in plain language in our situation?

MR. BURNETT: Sure. In really simple terms -now, I -- I'll preface this by saying I don't believe the Authority's going to do this. I highly recommend against doing this. You could terminate Atlantic Aviation's lease and remove them from the facility now.

MR. OLSON: Okay.
MR. BURNETT: You have that ability.
MR. OLSON: Okay. That's what I thought it said.

MR. BURNETT: Now you will have to pay them for --

MR. WUELLNER: It's expensive.
MR. BURNETT: -- for the value of the
leasehold. And how that -- and how those damages are calculated, $I$ would say is very much akin to an FDOT-type eminent domain of a leasehold where the --

MR. OLSON: Okay.

MR. BURNETT: -- State of Florida in a transportation project would take property and you obviously have the land hold -- landowner and then you've got the leasehold and they value them differently, but it would be significant.

MR. OLSON: Okay.
MS. LUDLOW: I think a second FBO, you know, what we want is good business and friendly atmosphere and we -- don't tell Vinny I said that, but --

MS. GREEN: He's right there.
MS. LUDLOW: -- I can remember when we were approached to have a second FBO, you know, but they didn't -- you know, they just weren't prepared.

I frankly don't think the Airport Authority in any way should run the $F B O$ and $I$ don't think that we should be making a decision for 2036.

MR. WUELLNER: You aren't.
MS. LUDLOW: You're putting the intent in there. Once it gets in there, it never gets out.

MR. WUELLNER: Okay.
CHAIRMAN MAGUIRE: All right. Do you have more pages?

MR. WUELLNER: Yeah. One's a clarification or -- that relates to the FBO -- the nonfuel FBO
classification as it exists today.
As you recall, and Doug can expound on this, but we approached the board three years ago, four years ago, I don't even know, on behest of a number of our tenants who were wanting to find an avenue to mitigate the ad valorem tax component with their particular business on the airport.

There were several maintenance shops as well as a flight school that were paying the ad valorem taxes as they -- as they relate to facilities that are actually owned by the Airport Authority.

Doug construct -- we -- the Authority
provisioned for that with the inclusion of the nonfuel $F B O$ classification in the minimum operating standards to facilitate it, and then Doug drafted the lease amendment that was put on or, you know, given to each of the tenants that qualified and those were executed and became part of the leases.

The language in the codifica- -- excuse me, in the amendments was -- was wonderfully worded so that the Authority could, if it doesn't prove fruitful or gets, you know, a pushback from the property appraiser's office or whatever to where the language is no longer appropriate, it can't be enforced or whatever, the Authority could claw back
the lease amendments en -- en masse. So those that are out there.

It also states -- you know, I'm stealing kind of Doug's thing here, but it also stated that they don't -- what's the term you used? They -- you can't rely on it.

MR. BURNETT: Yeah. And I guess I'll pick up there.

The reason for this, you'd say, well, Doug, we've got amendments right now that -- that this language has been in. Why would you go put it in the minimum operating standards when it's part of the policy?

The reality is, so oftentimes these documents outlive and outlast the folks that are working for you at a -- at a particular time. And so, the reality is this should be in the policy and not just an amendment so someone knows why it's there, why it's been done that way, that it is a trial.

This is something that protects the Airport Authority $I$ think pretty strongly that no one comes along and detrimentally relies on it. And -- and God forbid, someone at your staff level -- we get a change in staff, someone at staff level sends this out without the proper language in
it and it gets signed on the lease level and this wasn't in the policy. But if this is in the policy, the lease references the policy, so therefore you have it covered. So it really does need to go in here in the policy.

Again, as Ed touched on, this is one of those things where we really were trying to help, if you will, the little guys on the airport. And as -and as odd as this may sound, if you're a maintenance shop at the FBO, you're not paying ad valorem taxes. If you're Atlantic and you're a maintenance shop, you're not paying ad valorem taxes. But the same size maintenance shop at a hangar leased from the Airport Authority is paying ad valorem taxes. And so there really was this complaint that, hey, so and so on the other side of the field's got an unfair advantage of me because I'm getting hit with the ad valorem taxes.

We met with the property appraiser and tried to come up with a solution, gave them some suggestions of what we thought might work, really had a brainstorming thing, came up with this as a trial program and brought it to you guys and you -and y'all approved it. I think was in '18 when this came to be. And then those amendments got

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sent out to let them take advantage of it. And,
you know, obviously it's one of those things that's
pretty important to some of the businesses that are
on your airfield.
        MR. WUELLNER: Of course it is.
        And the other -- the other component of this
is the whole interpretation of this from a taxation
standpoint could change with a different property
appraiser in St. Johns County.
    They could have their own take on what the
statute allows, whether this lease -- these leases
are conforming for their purposes. They could
instantly be back in a scenario where they're
paying taxes.
    MR. OLSON: Really? So it isn't -- it isn't
real specific and under state law? It's -- it's
interpreted by the --
    MR. BURNETT: I will -- I will tell you we
have taken a liberal interpretation of what's in
Florida law.
    MR. OLSON: Okay.
    MR. BURNETT: And that could be clarified with
    legislation. That could be clarified by court
    case. That could be clarified by an
    Attorney General's Opinion. You know, there's any
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number of things that could change that from being something that could be offered.

Obviously our -- our overriding theme of any lease is a contract that violates law isn't binding and is void, or at least at a minimum that portion of it would be void. So that would still knock this out.

But nonetheless, the ultraconservative approach, which is usually the advice $I$ try and give y'all to keep you out of being in trouble, is -- would be to adopt this portion of the policy. It's really reflective of what you've already done. And I don't know that it causes any problem or consternation for anyone.

MR. WUELLNER: You've also up to this point, kind of the second half of the same section of your -- of your operating standards policy, is it's currently only offered to maintenance shops or flight schools, full -- full flight schools. That's how -- how those have been administered to this date.

The -- the amendment or the language we've tried to insert there kind of solidifies that so that we're not necessarily offering it to any other type of commercial aviation business. It's really
repair and flight schools.
And -- and part of the reason of that is the language in Florida Statutes uses this "available to the public" kind of language, and we're not sure that too many other kinds of businesses -- first of all, we don't have many of them -- but any other kinds of businesses are going to meet the test of whether it's available to have public.

Can you -- you know, can you go up and do business with them readily? You get outside of that definition, I think you do call attention potentially by another property appraiser, or even this one for that matter, if one were show to up as an amendment that he's reviewing for tax purposes -- assessment purposes, that is.

MR. MIRGEAUX: How many parties do we have currently defined in these lease terms, this $F B O$ nonfuel?

MR. WUELLNER: How many entities?
MR. MIRGEAUX: How many parties on the airfield --

MR. WUELLNER: I think we have --
MR. MIRGEAUX: -- do we currently have defined as FBO nonfuel?

MR. WUELLNER: -- one, two, three, four, I
want to say. Is there five?
MR. BURNETT: There may be five.
MR. WUELLNER: I think there's four currently. Three are maintenance shops; one's a flight school.

MR. BURNETT: Okay. I'm looking at Cindy over there. She --

MR. WUELLNER: It might be four. Maybe five.
MS. HOLLINGSWORTH: I think four, right off the top of my head.

MR. MIRGEAUX: Four maintenance --
MR. WUELLNER: I think it's five. I think it's five total, four maintenance shops and one -one flight school.

MS. HOLLINGSWORTH: Oh, yeah, yeah. Five.
MR. MIRGEAUX: My next question is, at this section, if we adopt this language, specifically this middle section that highlights that we want to say that this section is subject to termination at any time by the Airport Authority, are we solidifying that executive staff can't terminate that category?

MR. WUELLNER: Yeah. We cannot -- we cannot terminate it as staff. That's -- that's a board action.

MR. MIRGEAUX: So then, if we eliminate -- if
a future board decides to eliminate the FBO nonfuel designation from the section, does it impact all four or five parties?

MR. BURNETT: Absolutely.
MR. WUELLNER: It would, absolutely.
MR. BURNETT: Yes. Yes.
MR. WUELLNER: This likely would be triggered,
I would think, by something from the property appraiser's office determining that those things are now -- they're now taxable and that would really negate needing that clause because it wouldn't be applicable any longer.

You wouldn't be able to gain an exemption if the property appraiser determines it's not. They get the call on it. I mean, it can be litigated, but their -- it's ultimately their call as to whether something is taxable or not.

MR. MIRGEAUX: Right. But as a taxing authority, it doesn't --

MR. WUELLNER: We're on the other side of it.
MR. MIRGEAUX: We're on the other side of that.

MR. WUELLNER: We're on the collecting part not the determining part.

MR. MIRGEAUX: Right.

MR. WUELLNER: We get no say in this. The only thing we have been able to do is meet with their staff and attempt to find something that worked, and this ultimately was that. That was done in $I$ think was '18.

MS. GREEN: A couple of years ago.
MS. LUDLOW: I have a question.
MR. WUELLNER: Of course.
MS. LUDLOW: How does -- I know J --
Jacksonville Aviation Authority, you know, is Duval County, but do they charge ad valorem taxes or how do they interpret this law?

MR. WUELLNER: I truly don't know. It's literally up to every county's property appraiser as to how they at -- how they determine the taxable value.

MS. LUDLOW: You don't know it's --
MR. WUELLNER: I know -- I know there's some counties and it's -- and I'm told it's roughly split, it's about half the counties one way and one the other.

Some interpret it very, I'll call it airport friendly, much like ours is doing. There are others that go after every little dime, beat the snot out of every airport. And $I$ know the one in

Orange County in the Orlando area at Orlando International, they go after every possible angle at that airport, feeling it's his statutory duty. MR. BURNETT: There's been fights over ad valorem taxation of the $T$-hangars and box hangars.

MR. WUELLNER: Uh-huh. MR. BURNETT: So -MR. WUELLNER: They -- they could argue our T-hangars are taxable. MR. BURNETT: Yes. MR. WUELLNER: So -- so far, the last two property appraisers look at it and go, it's a common use building and as such is not an exclusive lease.

Plus that's one of the reasons, if you've ever wondered, why we write one-year lease agreements for $T$-hangars, is that when it falls under the shorter-than-one-year term, it becomes an exception under the length of lease exemptions under Florida Statutes. We can write them as automatically renewing, but technically they're one-year lease agreements, and that's why. We could write ten-year $T$-hangar leases. It's just you open the door to being taxed on the

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T-hangar. And considering what it cost us to build
each of the T-hangars most recently, it's like
paying taxes on your home with no possibility of
homestead exemption.
    MR. MIRGEAUX: In -- in your minds, what
problem is this solving?
    MR. BURNETT: This -- what problem is it
solving?
    MR. MIRGEAUX: Yeah.
    MR. BURNETT: With -- it's interesting.
    If I'm being candid, I wouldn't want to be on
the -- we've taken a very liberal interpretation of
what Florida law allows you to claim in order to
facilitate those five tenants not being assessed
ad valorem taxes.
    MR. MIRGEAUX: We're not. That's the tax
assessor's decision.
    MR. BURNETT: True. But by calling them a
nonfuel fixed-base operator, the taxation language
    in the statute is fixed-base operation. It has to
    be a fixed --
    MR. WUELLNER: It's very specific to FBO.
    MR. BURNETT: If you're not an FBO, then
you're -- you're paying an ad valorem taxes.
    MR. MIRGEAUX: But again, it's not -- it's not
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our decision as the board.

MR. WUELLNER: Well, it was to create the classification. Because without the classification originally, there's no -- no ability for the property appraiser's office to not tax.

MR. BURNETT: So -- so just to show you physically what goes on.

Atlantic says here's my lease, I'm an FBO . And then the five other guys now are -- the five other operators are now able to come in and say, here's my lease, that doesn't say I'm an FBO, but here's my amendment that the Airport Authority came up with for me that says I'm an FBO. And the property appraiser looks at it and says, okay, and they don't pay ad valorem -- they don't get assessed ad valorem taxes.

MR. MIRGEAUX: Right. But presumably that -you know, that past decision, you know, the 2018 decision to establish that category within our lease terms, was so that the people that -- you know, the five parties that currently enjoy this language in their lease, they're not paying ad valorem tax and they're passing those savings that they're not paying in tax on to their customers.

MR. BURNETT: Sure.

MR. MIRGEAUX: So, you know -- and it kind of like levels the playing field.

MR. BURNETT: Yes.

MR. WUELLNER: Well, and part of the -- yeah. And a part of the language that we're talking about here limits that, if you will, extension of ad valorem exemption to a couple of classifications within your minimum operating standards because of the public access nature of it.

MR. BURNETT: The goods and services to the public is the language in the statute $I$ think that Ed's keying you on.

MR. WUELLNER: We - we don't see an avenue to expand it, to be honest with you. This is an attempt to just clarify what your lease amendment does --

MR. MIRGEAUX: Was this to make --

MR. WUELLNER: -- within the policy.
MR. MIRGEAUX: Is the problem that we're solving, as $I$ understand it, is to make the minimum operating standards agree with this --

MR. WUELLNER: Florida Statute.

MR. MIRGEAUX: -- these lease terms?

MR. WUELLNER: Yes, the -- the lease amendment

> terms. Because they're all amendments at this point.

MR. BURNETT: Two -- two things.
One, Cindy, if you go back to the slide before. This language -- and the slide previous. This language right here is really there and designed to make absolutely certain it is clear from a liability standpoint that the Airport Authority did this on a trial basis and that it can revoke it in order to comply with Florida law.

MR. MIRGEAUX: The Authority can revoke it.
MR. BURNETT: Yes, sir. And so that's different than the next issue. They're slightly different than the next issue.

The next issue is defining which ones would actually qualify. Can you go to the next slide, Cindy?

MR. WUELLNER: And sort of conversely, the other authority in this is the property appraiser. So they could -- they could start that engine for you by determining they're going to tax it anyway. MR. BURNETT: True. MR. WUELLNER: In which case it matters not what's in the policy. Any other questions? Clear
as mud now?
(None.)
MR. WUELLNER: Okay. A couple of other clarifications.

One is, clarifying in your minimum operating standards that flight training facility was meant to be a Part 141 schools interpretation, not a Part 61 or 91 type flight instruction. We're looking at a -- an actual flight school as the -the basis for that section in your minimum operating standards.

If you're trying to operate a 61 school, it would be reviewed or evaluated under the specialized commercial flight provisions of the minimum operating standards. It's actually a looser classification for Part 61.

MR. OLSON: Who decides that, which part -MR. WUELLNER: Well, they -- ultimately the entity decides whether they're a 141 or a 61.

MR. OLSON: Not FAA?
MR. WUELLNER: Well, that's -- that's the process. They're ultimately the regulatory authority. But a business can decide they're going to -- they want to be a 141 school and go through all the process and eventually --

MR. OLSON: But the Authority doesn't decide. MR. WUELLNER: We do not. We just recognize that as a --

MR. OLSON: Okay. Yeah. MR. WUELLNER: -- the classification. And then --

MR. MIRGEAUX: So when you say flight schools and maintenance operations, that's essentially the 61 and 91 parts? That's Part 61 and Part 91?

MR. WUELLNER: Part 61 and 91 refer to flight training in one form or another.

It's a specific provision to have a flight school that's under 141. It's approved curriculums, things of that nature. Whereas, 61 is arguably anyone who decides they want to offer flight instruction, which it -- it's a looser provision, if you will. It kind of establishes the requirements to get certificates and ratings and the like.

MS. GREEN: Yeah.
MR. WUELLNER: And the next one is aircraft
storage. We have -- we have always had the provision, this is just kind of a -- a recapturing, if you will, of the language that exists in a different part of the -- of the same lease
document. But this just brings it over to minimum operating standards.

And the reason being is we frequently are just providing the minimum operating standards to people, not the entirety of the policy, is that we have always had, since I've been here anyway, a prohibition of -- of your ability to lease the Airport Authority's assets for the purpose of having a business to sublease those spaces to some other -- some other company.

In other words, you're in business to sell space within the hangar you lease from the Airport Authority as a business. You have every right to do that as a business, but you're going to build your own building, we're not going to be the ones capitalizing your free storage business.

MS. LUDLOW: That'd be cool if you'd lease us the land.

MR. WUELLNER: Well, we will if we have the space. It's one of those -- you know, that's one of the assets we do not have a lot of on this side of the -- of U.S. 1, unfortunately.

MS. LUDLOW: So our 1,600 acres, are you including that's what across the street that -MR. WUELLNER: Yeah. Oh, yeah.

MS. LUDLOW: How much is over there, three acres or --

MR. WUELLNER: West?

MS. LUDLOW: How -- no -- yeah, west.
MR. WUELLNER: West of U.S. 1?
MS. LUDLOW: Yes.

MR. WUELLNER: That's vicinity of about a thousand acres.

MS. LUDLOW: Oh, is it?

MS. GREEN: Uh-huh.

MS. LUDLOW: I wasn't sure.

MR. WUELLNER: Exact number, I don't know.

MS. LUDLOW: So we only have 600 on this side?
MR. WUELLNER: Roughly.
MR. OLSON: The thousand isn't all
Airport Authority owned at this point.
MS. LUDLOW: It is.
MR. WUELLNER: Well, we do have about that.

MS. GREEN: Yeah, on the west of U.S. 1.

MR. OLSON: Oh. I didn't know. I thought --

MR. WUELLNER: It's near that. It's not
exactly a thousand, but it's in the neighborhood.

Yeah, the biggest chunk came, I think you were still on the board, but when the FEC -- or, I'm sorry, at that time it was FDC, Flagler Development

Corporation, sold a number of large tracts to the Airport Authority back five years ago, ten years ago. Somewhere in that window.

MS. LUDLOW: I remember. I just didn't realize that we had a thousand over there and only 600 over here.

MR. WUELLNER: Unfortunately, most of our property is disconnected from the airfield.

And -- and lastly, multiple services, Subpart J, we add some clarifying language to the purpose of this and we remind that maintenance intensive space users are unlikely to be able -we -- we are making it clear that maintenance, as a maintenance operation, you -- to qualify under multiple services, you'd need to have additional space. You can't rely on maintenance space as storage space and the like.

And the reason is the relatively dense utilization of mult- -- of maintenance space is -is very different than just $I$ have a hangar bay and I can do three different businesses out of there. It avoids the duplication. So you'd need an additional hangar or facility to add another business. And we would just add that to the lease, rather than create a multiple services agreement,
if that makes sense.
MS. LUDLOW: Let me ask this. Where it says
duplicate space, do -- so if you have a --
MR. WUELLNER: Yeah.
MS. LUDLOW: -- 600-foot maintenance shop, do you have to have a 600-foot office?

MR. WUELLNER: Only if -- yeah, I'm -duplicate's probably not a great word for it. Honestly, I know I use it, but it's probably not what I'm trying to say.

MS. LUDLOW: Added.
MR. WUELLNER: You'd need additional space, not necessarily duplicate space.

MS. GREEN: And it's not in the proposed. It doesn't say "duplicate" in your proposal.

MR. WUELLNER: It's not in the policy language, "duplicate" isn't. It was in my description of the policy change.

MS. LUDLOW: Gotcha.
MS. GREEN: Okay.
MR. WUELLNER: It's not a great chase -choice of words, now that you point it out. And that's it. That's it.

CHAIRMAN MAGUIRE: Any further questions from the board?

MR. MIRGEAUX: Would it be possible to get a copy of Subpart I, specialized commercial flight activities, in the minimum operating standards policy?

MR. WUELLNER: Absolutely. If you don't already have it, happy to --

MR. MIRGEAUX: I mean, I'm probably sure I have access to it somewhere, but just can you send it to me?

MR. WUELLNER: We'll attach it as an e-mail to you.

MR. MIRGEAUX: I appreciate it. Thank you.
MR. WUELLNER: Of course.
MS. LUDLOW: It's not something you would have to --

MR. WUELLNER: It's also on the website, too.
MR. MIRGEAUX: I'll look, thanks.
MS. GREEN: It's just voluminous.
MR. WUELLNER: Yeah.
CHAIRMAN MAGUIRE: Any further discussion on the second part?
(None.)
CHAIRMAN MAGUIRE: All right. We're going to open this up for public comment. We don't have the cards, so do you want them to sign in or just --

MS. HOLLINGSWORTH: They signed in out there. CHAIRMAN MAGUIRE: Okay. All right. So -MR. BURNETT: Need a name and address.

CHAIRMAN MAGUIRE: Yeah. We need you, when you go to the board, clearly and distinctly name and address and three minutes, okay? Three minutes. Last time, we had people going on. Yeah, as you raise your hand, do you want to go first? AUDIENCE MEMBER: Sure. My name -MR. LIOTTA: Can you -- excuse me. Bruce, could you clarify the three-minute issue? As I understand it, the three minutes was adopted for airport board meetings and this is not a board meeting.

MR. WUELLNER: Yes, it is.
CHAIRMAN MAGUIRE: It is a board meeting.
MS. GREEN: Just not voting.
MR. LIOTTA: I thought it was.
CHAIRMAN MAGUIRE: And clearly, I almost -- I almost canceled public comment because there's no requirement for public comment.

MR. LIOTTA: Okay. So there is no
three-minute policy, you're saying.
CHAIRMAN MAGUIRE: There is a three-minute
policy, okay?

MR. LIOTTA: So --

MR. WUELLNER: It applies to all board
meetings.

CHAIRMAN MAGUIRE: It applies to all board meetings, if we have public comment.

MR. LIOTTA: So there was a previous board meeting that adopted a three-minute policy for workshops?

MR. WUELLNER: That's correct.
CHAIRMAN MAGUIRE: Correct.

MR. LIOTTA: All right. I'll find it.
CHAIRMAN MAGUIRE: I'm sure you will.

Okay. Go ahead. Name and address.
MR. TOPP: My name's Jaime Topp, 6119 Old Dixie Drive.

CHAIRMAN MAGUIRE: Could you spell your last name?

MR. TOPP: $T-o-p-p$.

CHAIRMAN MAGUIRE: Thank you, sir.
MR. TOPP: All right. My background is an airline pilot, FBO operator, Cessna dealer, flight school Part 141 and Part 91, plus cellular business for many, many, many years.

In the first discussion we had here to the point of changing or whatever, if $I$ have been on
this list as a citizen of this county waiting for a hangar and then all of a sudden $I$ get a hangar, I can't put it in there because I have a turbo Baron. It's a turbojet airplane -- turboprop.

And with that language, if y'all don't change that, I wouldn't be able to put it in there, and I've been waiting for five years for hangar space. Now I can't put my airplane in a hangar. I don't think that's serving the county. That's a point $I$ want to make.

As far as being an FBO, you've really got to think about that and the investment. And burdening the current board with that issue I think is a mistake, also. Waiting until the time is important to think about it.

And because -- and also, you were talking about the million dollars -- and I don't know how much time I have left -- the million dollars that is being left on the table, so to speak. Remember that this $F B O$, by being a larger -- a part of a much larger organization, enjoys economies of scale.

So they buy fuel at a much lower rate. They buy -- they can do all their accounting centralized so that they don't have to have a staff here,
all right? They do their purchasing in volumes. Uniforms, all of those things, all the expenses, and the HR, which is not a cheap thing both personnel-wise and insurance-wise.

So there's some things here that I think we're treading on some areas that can be an issue for St. Johns County residents and for the airport and for the Airport Authority. Thank you.

CHAIRMAN MAGUIRE: Thank you. Okay. Who's next? Len?

MR. TUCKER: Len Tucker, 51 Avista Circle, St. Augustine.

There's several things that $I$ wanted to go over regarding the first issue, and first is, $I$ don't think it's possible to redefine the definition of light general aviation. That definition is out in the world.

And I'm pretty sure if it came to a court of law and they said, oh, here's St. Augustine's definition of light general aviation, here's the rest of the world's, I wonder which one they're going to pick. I don't think that's even a question. You can't redefine it.

So light general aviation needs to be struck as a term from that terminology because that
doesn't apply. Now, if what you really mean is
noncommercial aviation, put it in there as
noncommercial. Don't try to hide it under a term
called light general aviation.
But anyway, these restrictions are
inconsistent with the master plan. The master plan
wasn't designed just overnight and by the whim of
somebody. There was a lot of work that went into
that. Several of you are very familiar with how
much work. And they decided to leave the term
light general aviation off that area for a reason.
Because it was too restrictive.
Nowhere in the layout plan is that listed as
light general aviation. Modifying that is --
you're going to be modifying a document that the
FAA signed off on. I don't think that's
appropriate.
Here we go. Single and twin-engine piston
aircraft. So you've excluded gliders. Why? Was
that too much activity to have a glider being
pulled out?
You know, there's jet-powered gliders now.
There's a 42-pound jet engine, technology marches
on, that mounts on a glider. That would be
eliminated not only because it's a glider but also
because it's jet-powered. I can put -- you know, jet power is going to be on a lot of things in the future. Why do we exclude it? Certainly it doesn't require size of aircraft.

Then you've got terms like small aircraft pavement geometry. Who determines what small aircraft is? That sounds like a nebulous term. To me, a Beechcraft, a -- a Super King Air is a big aircraft to me. If it crashes, the news media calls it a small aircraft. So who defines what a small aircraft is? It's very nebulous. You're not -- you're not improving things, you're actually making it more complicated by putting that rule in there.

Lower activity levels. I can tell you that charter service is not high activity. I'm sure they would like it to be high activity, but it's not high activity.

The flight school is high activity. They've got ten operations an hour going on out there. Look at the parking out here. Where do you think all those cars came from? That's the high activity. So when you say lower activity levels, that's inconsistent. You're not being consistent here.

Business catering to small aircraft. Again, what's a small aircraft? You mean because I have a business over here and somebody over there needs some work or something, I can't service them after I'm paying all my rent here and doing it on the field?

So all of these things are issues that I think are very inconsistent. You haven't made it -- you haven't clarified it, you've made it more complicated. Thank you.

CHAIRMAN MAGUIRE: Okay. Who's next? Yes.
MS. GREEN: Can I just answer one question for the gentleman, I think Matt?

Our meeting conduct policy, it was adopted in August of 2021, but Paragraph 12, public comment, states specifically, "To this end, three minutes will be afforded for the public for comments of a more general nature during the course of each regular meeting, workshop, or public hearing."

MR. LUDWIG: Thank you.
MS. GREEN: So you didn't have to look for it. CHAIRMAN MAGUIRE: Thank you.

MR. LUDWIG: Thank you for the clarification. MS. GREEN: I just didn't want you to have to dig for it.

MR. LUDWIG: I think what really -CHAIRMAN MAGUIRE: Excuse me. Name and address?

MR. LUDWIG: Oh, I'm sorry. I apologize. My name's Jeff Ludwig. 5150 Belfort Road, Jacksonville, Florida, 32256, Building 500. Right out of the box the problem came out of what we're dealing with here and that's when Mr. Wuellner started talking, he said -- he said, I wrote it down, our definition of small aircraft and the FAA definition is different. That's a huge problem right there where what he decides or your staff decides is small aircraft and it's differing from FAA's definition.

The general breakpoint as I think most of the people that know aviation in here is 12,500 pounds. Poundage is something we can all measure. The size of the wings can be different, but poundage you can measure.

Just not what we decide to do as -- and by the way, I think if Mr. Wuellner and counsel would study your plan a little closer, it's not called the light general aviation area in the master plan. It's called the south aviation area. This area, that's what it's called, the south aviation. It's
not called light general aviation area. So you may want to check on that.

I thought it was intriguing that your counsel cited a case when he was talking about proprietary exclusive rights if you want to get into the $F B O$ business -- I'm not going to comment on that; that's really -- that's 15 years from now, but if you wanted to do it.

He cites a case and I took time this morning and pulled it out, and he took one sentence out of the 36 -page opinion by the FAA. And let me tell you what is important $I$ think is they talk about what you're going through right now, you know, what the rights are of airport authorities.

And it says, The airport sponsor, that's y'all, will make the airport available as an airport for public use under reasonable terms and without unjust discrimination to all types, kinds, and classes of aeronautical activity including commercial aeronautical activities offering services to the public at the airport. And that deals with the federal grant assurance number 22, economic nondiscrimination.

And I can tell you that these proposed changes that they're suggesting you adopt as far as light
general aviation does completely the opposite. It shrinks the general aviation population that you can service in this area here.

You spent a lot of money, yet here you are, you're shrinking the definition of what can be in here like a light jet. And what the gentleman said before you, the technology is changing rapidly. The world is moving away from hundred low-lead gasoline out here to turbine type, you know, jet fuel type available fuels.

You're going to see more and more of these kind of planes. And what they're asking you to do is to shrink it down so you won't be able to use those. How many minutes, sir? Am I over?

CHAIRMAN MAGUIRE: Three, yes.

MR. LUDWIG: Okay. So I'm saying you're -you're going down a slippery slope here with what they're asking you to do, especially in this light general aviation area.

What I would suggest to you is you allow some people to suggest to you some language that would fit everybody's needs, not just what their definition of what it should be. Thank you.

CHAIRMAN MAGUIRE: Thank you, sir.
MR. LIOTTA: Hi. Matt Liotta, 93 Lake Mist

Court. That's St. Johns, 32259.
Just to finish up Jeff's statement there, the FAA circular on the matter actually states that the sponsor, that's the airport, may prohibit or limit any given types or class only in regard for safe operation. And in fact, it's the FAA that has final authority of determining safe operation. So make sure you don't make that determination without being sure that the FAA agrees.

Now, unfortunately $I$ only have three minutes so I have to breeze through this because there was so many things that weren't covered correctly during your public meeting where you should really allow for a more interactive opportunity for the public.

Obviously you need to constrain that, but there's a lot of things to be fixed. For example, the Executive Director and Chairman Maguire both stated that things haven't changed for 20 years and that there's been these unwritten activities and way things are supposed to be, and he's seeking to clarify and put this stuff on the record, which I think is valuable for everybody, except what we know is that some of the things that have happened over the last 20 years don't match up with this
policy.
There's a Grumman Albatross in Nimbus' hangar which is a 37,000-pound plane with radial engines, not piston, that is louder and bigger than any other plane in the South GA area. There's a TBM 930, which is a turboprop plane, that's louder and bigger than almost every other plane in here. There's a Piper M600. There was previously other jets and other turboprops like $P C-12 s$ back in that area that have existed since the hangar that we occupy today was built in 2009. So if we're not going to change anything, we definitely don't want to prohibit jets.

And I know that there was the statement that jets aren't prohibited, but in fact the director sent the e-mail saying that it is the policy of the Airport Authority that jets are prohibited and nobody has done anything to correct that.

And we know that this is all real because the board, although very different members, approved the Nimbus lease back in 2 -- 2013, right? So, certainly the board was -- had knowledge that Nimbus was going to occupy that place and have that huge hangar and has that huge plane. And it's certainly in the South GA area and your master plan
has that included in the South GA area.
So we -- we don't need to actually change anything to adopt what you-all have been doing for 20 years, which is to allow planes that weigh less than the maximum weight that the taxiway can handle, that have a wingspan that's less than the geometry allows for it to safely operate regardless of the power plan.

Continuing on, there was this discussion about T-hangars --

CHAIRMAN MAGUIRE: Okay. Time's up, okay? Who's next, anyone?

MR. LAWSON: Good afternoon. I'm James Lawson, 130 South End Street, St. Augustine, 32095.

I'm just going to reiterate what $I$ said the last three meetings as a witness to the history of the South GA.

The very first tenants in 2009 of the Casa Cola hangars, the 14,000-square-foot ones that were mentioned by one of the board members, were myself, Rhumb Runner Aviation, four years there, PC-12 Pilatus, 54-foot wing span, jet-powered turboprop. My next-door neighbor, King Air 200, a King Air twin-engine jet-powered turboprop. To my left, Citation 500 jet aircraft.

All of them are light category aircraft except for the Citation 500, which is 16,900 pounds. So it's greater than 12,5-. And I operated there for four years. The last year, $I$ was under a charter operator called Tradewinds Aviation, Part 135. Still had less operations than the flight school next year.

But I just wanted to give you that history lesson, that since 2009, the very first operators in the Casa Cola hangars were jet-powered aircraft. Any questions that -- on that regard? That's all I have. All right. Thank you.

CHAIRMAN MAGUIRE: I have a question for you. Are you representing the military?

MR. LAWSON: Oh, no. That's a good point, Bruce. I came from reserve duty today. I'm not representing the United States Navy. So excuse the uniform.

CHAIRMAN MAGUIRE: Thank you very much.
MR. LAWSON: All right. Thank you.
CHAIRMAN MAGUIRE: Okay.
MS. GREEN: Never excuse the uniform.
CHAIRMAN MAGUIRE: I wanted to get that on the record.

MR. LAWSON: No, no, no. That's good. That's
a real thing. That's a government ethics thing. CHAIRMAN MAGUIRE: Yes. Any other comments? Feel free.
(None.)
CHAIRMAN MAGUIRE: Okay. Let me wrap this up. Three minutes is a short time to talk and we all know that. I encourage you to write down what you wanted to say, you didn't get a chance to say, and send it out to the board, okay?

We're not going to try to stifle. We're just going to say make sure whatever you send is very straightforward and concise and eloquent, okay? And send it to the board members, and to Ed and them, okay?

Coming back to the board. No decisions are made. No votes are taken. The whole purpose was to talk and discuss. Any final comments before we go in that regard?

MS. GREEN: I just want to briefly say thanks to Mr. Ludwig and Matt for -- well, Matt was on the phone -- but coming by the office and educating and spending the time in my office. So, thank you.

MR. LUDWIG: You're welcome.
CHAIRMAN MAGUIRE: Okay. Thank you, very much. Meeting's adjourned.
(Meeting adjourned at 6:20 p.m.)

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## REPORTER'S CERTIFICATE

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STATE OF FLORIDA )
COUNTY OF ST. JOHNS )
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    I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
    was authorized to and did stenographically report the
    foregoing proceedings and that the transcript is a true
    record of my stenographic notes.
    Dated this 4th day of November, 2021 .
    ,

|  |  | [273] |  |  |
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| AUDIENCE MEMBER: <br> [4] 65/17 65/19 68/11 <br> 115/9 | $\begin{aligned} & \text { 28/10 28/13 28/21 } \\ & 28 / 2429 / 329 / 529 / 8 \end{aligned}$ | MS. GREEN: [37] 19/9 | 19th |  |
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