1	ST. JOHNS AIRPORT AUTHORITY
2	REGULAR MEETING
3	held in The Conference Center, Meeting Room B
4	4730 Casa Cola Way
5	St. Augustine, Florida
6	on Monday, May 22, 2023
7	from 4:00 p.m.to 5:47 p.m.
8	**************************************
9	Reba Ludlow Michelle Cash-Chapman
10	Jennifer Liotta Dennis Clarke, Treasurer
11	**************************************
12	BOARD MEMBER NOT PRESENT
13	ROBERT OLSON, CHAIRMAN
14	ALSO PRESENT:
15	CHARLES DOUGLAS, ESQUIRE Douglas Law Firm
16	100 Southpark Boulevard, Suite 414, St. Augustine, Florida 32086
17	Counsel for Airport Authority
18	CHAD S. ROBERTS, ESQUIRE The Roberts Firm, PLLC
19	1633 Challen Avenue Jacksonville, Florida 32205
20	Aviation Counsel for Airport Authority
21	KEVIN HARVEY, Interim Executive Director
22	*************
23	LAURA DWYER PIERLE, RPR ST. AUGUSTINE COURT REPORTERS
24	17 PACIFIC STREET, SUITE B ST. AUGUSTINE, FLORIDA 32084
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1	PROCEEDINGS
2	MR. CLARKE: Good afternoon, folks. We will
3	be calling to order the meeting of the regular
4	meeting of the St. Johns County Airport Authority.
5	And we'll begin with the pledge of allegiance.
6	PLEDGE OF ALLEGIANCE
7	MR. CLARKE: All right. Do we need to take a
8	roll call? It's not on the agenda. But we don't
9	need to do take a roll call. I'll just for the
10	record, Mr. Olsen, the chairperson, is not at the
11	meeting. He's on vacation.
12	MEETING MINUTES
13	MR. CLARKE: And we'll begin with the is
14	there are there any comments on the meeting
15	minutes for the May 2nd, 2023 workshop? Were they
16	distributed too? Okay.
17	MS. LUDLOW: I read them and I did not
18	whoo and there were no discrepancies.
19	MR. CLARKE: Okay.
20	MS. LUDLOW: I approve the minutes.
21	MR. CLARKE: Okay. Anyone else? No one else
22	Okay. We'll accept them as approved.
23	The financial report.
24	MR. DOUGLAS: So is there a motion and second
25	to approve the minutes?

1	MR. CLARKE: Oh. Okay. We will entertain a
2	motion to approve the minutes for the workshop
3	meeting, the Master Plan Workshop Meeting as of May
4	2nd.
5	MS. LIOTTA: So moved.
6	MR. CLARKE: Is there a second?
7	MS. LUDLOW: Second.
8	MR. CLARKE: All in favor?
9	Aye.
LO	MS. LUDLOW: Aye.
L1	MS. CASH-CHAPMAN: Aye.
12	MS. LIOTTA: Aye.
13	FINANCIAL REPORT
L 4	MR. CLARKE: All right. We'll review the
L5	financial report. We'll briefly review that.
L 6	We are year to date our the gross revenues,
L7	our gross profit 4,478,000. Corresponding expenses
L8	are 4,823,000 including depreciation. However, on
L9	a cash flow basis the authority has positive cash
20	flow for the year of \$2,454,000. So I don't see
21	any anything notable in the financials except
22	for you may note that under the executive director
23	there is we currently have two people being paid

under that until the end of June. So that number

appears excessive for the moment. But that will go

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away at the end of this second quarter.
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2 Any questions on the financials?

3 MS. LUDLOW: No -- yes. How do you -- so

4 that -- what's coming out is \$430,000, yeah.

5 \$43,000. \$43,000. And that's doubled because

6 that's Kevin and Ed?

7 MR. CLARKE: Correct.

8 MS. LUDLOW: Is that right? So do you know

9 what that will drop to?

MR. CLARKE: No, I would say --

MS. LUDLOW: We'll see.

12 MR. CLARKE: -- approximately half. Less than

13 half of it.

MS. LUDLOW: Okay. Okay.

15 MR. CLARKE: I do not have an exact number.

Any other questions? No other questions.

17 I'll entertain a motion to accept the

18 financial report.

19 MS. LIOTTA: I'll make a motion to accept.

MR. CLARKE: Second?

MS. CASH-CHAPMAN: Second.

MR. CLARKE: All in favor.

23 Aye.

MS. LIOTTA: Aye.

MS. LUDLOW: Aye.

1	MS. CASH-CHAPMAN: Aye.
2	MR. CLARKE: Ayes have it.
3	AGENDA APPROVAL
4	MR. CLARKE: Do we have approval for the
5	agenda? Are there any is there any questions on
6	the agenda?
7	MS. LUDLOW: There was something that I would
8	like to have seen added to the agenda. Who decides
9	what gets added to the agenda by the way? This is
10	for the public
11	MR. HARVEY: Jeremiah.
12	MS. LUDLOW: not just me.
13	Who decides what gets added to the agenda?
14	MR. HARVEY: The chairman does.
15	MS. LUDLOW: The chairman?
16	MS. LIOTTA: Yeah, I think I think the
17	airport policy, if I'm recalling it correctly, says
18	something along the lines of the chairman works
19	with the executive director.
20	MS. LUDLOW: But so they both have to approve
21	what is added to the agenda?
22	MS. LIOTTA: Well, it didn't say approval. It
23	just said those are the people that put it
24	together.

MR. HARVEY: That's correct.

1	MS. LIOTTA: We can't talk to the chairman so
2	we would instead talk to the executive director.
3	And then the final agenda would be put together by
4	the chairman, I assume, making any final decisions.
5	But that's speculation.
6	MS. LUDLOW: So in the case that our chairman
7	isn't here we would have spoken to well, we
8	can't speak to Dennis. We would have spoken to
9	Kevin.
10	MR. HARVEY: Yes, ma'am.
11	MS. LUDLOW: And Kevin would have spoken to
12	Dennis. And you guys would have agreed or not on
13	what should be added to the agenda?
14	MR. HARVEY: Yes, ma'am. We would discuss
15	that.
16	MS. LUDLOW: This is for the public
17	understanding. I get asked that question a lot.
18	Okay. Thank you.
19	MR. CLARKE: I have a question for our chair
20	of our policy committee. Is this is the agenda
21	preparation and the items that appear on that, is
22	that something that the policy committee would
23	entertain to review?
24	MS. LIOTTA: Well, the policy committee
25	charter is drafted such that it works on what the

1	board asks it to work on, not sua sponte deciding
2	for itself what should or should not be worked on.
3	We would happily work on anything. But right now
4	there is no agenda things to work on because the
5	committee is still being set up for one. And, two,
6	the board, this body hasn't really put forth a very
7	long list of things to be looked at.
8	MR. CLARKE: Okay. I would suggest to my
9	fellow board members if you have any ideas on
10	agenda and how items may appear on the agenda to
11	keep that in mind and refer it to the committee
12	when they begin their meetings and deliberations.
13	MS. LUDLOW: Thank you.
14	MR. CLARKE: Any other discussion on the
15	agenda?
16	Do we need a motion to approve it, counsel?
17	MR. DOUGLAS: Yes, sir.
18	MR. CLARKE: Entertain a motion to approve the
19	agenda.
20	MS. LUDLOW: Moved.
21	MS. LIOTTA: So moved.
22	MR. CLARKE: Second?
23	All in favor?
24	Aye.

MS. LIOTTA: Aye.

1	MS. CASH-CHAPMAN: Aye.
2	MS. LUDLOW: Aye.
3	Okay. I'll have staff reports.
4	MR. DOUGLAS: Just for the record, Madam Court
5	Reporter, did you get who made the motion and
6	second.
7	COURT REPORTER: I had it as Ms. Reba doing
8	the first and the second is Ms. Jennifer.
9	MR. DOUGLAS: Okay. I wanted to make sure
10	that was accurately reflected. Thank you.
11	MS. LUDLOW: Thank you. We did it at the same
12	time.
13	STAFF REPORT
14	MR. CLARKE: All right. We'll hear from staff
15	now on their reports.
16	MR. HARVEY: First of all, if there is any
17	comments cards that didn't get turned in, please
18	feel free to pass them over.
19	MR. CLARKE: Okay.
20	MR. HARVEY: Okay. Um. So I've got a few
21	items to to speak about here today. First of
22	all, it would be the Airport Security Improvements.
23	We received four bids that were open last week.
24	That portion was taken care of and, of course,
25	Passero is reviewing those bids for compliance.

1	I have been waiting on grant funding. Well,
2	at least we've received some good news that from
3	Congressman Rutherford's office that we got the
4	grant notification for this project in the amount
5	of \$2,416,500. 150,000 of that is from entitlement
6	funds, 226,500 in discretionary funds.
7	Now remember this is broken down with funded
8	90 percent by FAA, five percent by FDOT, and five
9	percent from the Airport Authority.
10	It looks like the bids that came in were lower
11	than the grant dollars that have been that we
12	were notified for. So that all matches up at the
13	end at some point. So whatever it is. We won't
14	spend 2.4 million, but at least we've got most of
15	it paid for. So that's great news.
16	As a side note, just throw this in for what
17	it's worth for some folks, the airport would not
18	even receive this amount of funding if were not a
19	part of 139 Airport. Okay. So major money that
20	way.
21	MS. LUDLOW: But there are different facets of
22	part 139.
23	MR. HARVEY: Yes, ma'am, there are.

25 Eastside Development Project. I gave you a

Second -- no questions regarding that.

1	handout. If you take a look at that handout let
2	you know where things are at. Kind of give you an
3	idea.
4	So Phase I Cultural Survey has been completed
E	and submitted to the state processories office. I

and submitted to the state preservation office. It looks like it's going to require a Phase II survey. Based on those Phase I findings you can look at your handout, it kind of explain to you what's been found during the first phase. There was quite interesting items found on the properties. Some of it dating back BC time. Okay. It goes back a long ways. So it kind of gives you an overlay of what to look for there and where things are located.

MR. ROBERTS: And -- and I'm sorry. That's Phase II to cultural, right?

MR. HARVEY: Correct.

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MR. ROBERTS: Not Phase II environmental.

MR. HARVEY: That's correct. Still got to be done before you can put a shovel in the ground so to speak.

So at this point the next steps would be to provide a final parcel sketch to Gun Club and get an agreement in writing on partial size and layout. And then we will have Phase II survey, the boundary survey, and the appraisal completed at that time.

1	Okay. So a few more steps to go through.
2	Little bit more time. But we are still moving in
3	the right direction.

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Matt Singletary with Passero was out last week laying out some areas that the Gun Club asked us to look at for a buffer. So kind of redefining the possible boundary. And once that is done we can really move forward now. We'll get with the Gun Club, make sure they're good with everything, and move forward.

Okay. Any questions on that?

Okay. Getting ready for budget time. Okay.

Moving in that direction. I thought that would

make Mr. Clarke excited. We'll see. He loves this

stuff. So...

So that being said, there is some key items affecting your budget development, capital development program, grant opportunities. These are your primary budget drivers. Okay. They usually make up 60 to 80 percent of the Authority's budget. So be aware of that.

Assumptions. You know, assuming there is no required ad valorem tax assessment unless you decide otherwise, so is there anything else to consider? Okay.

1	Save the dates. So here they come up in the
2	next few months. June 12 at 4:00 p.m. is your
3	preliminary budget presentation. You have until
4	July 24th meeting to decide to go or no go on ad
5	valorem.
6	Okav. July 24th is your TRIM Action, your

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Okay. July 24th is your TRIM Action, your truth in millage, to determine ad valorem taxes. The past few years it's been 0.00 mills. So if you continue to be off the tax rolls that's what you are looking at again. Okay.

August 28th at 4:00 p.m. your budget review.

September 11th at 5:01 is your first public budget hearing. It's required by state statute.

September 18th the 5:01 final budget hearing required by state statute. And at this time if they're, you know, budget or project items to try to work in now is the time to do it. Okay. So think about that and get with us soon if there is anything in particular that you want to try to work into this. Okay.

What have we got next? So future item for consideration. Mr. Clarke asked me to ask you to consider what the plans will be for the 360 J North Boulevard House, that will come back to the Authority, whatever you-all determine use for it,

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1 September 30th of 2023. Okay. So start thinking,
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- 2 there is -- what do you want to do? Do you want to
- 3 rerent the house? Do you want to tear it down?
- 4 Whatever you might think you want to do with the
- 5 property. Okay.
- 6 Next will be --
- 7 MS. LUDLOW: Can I ask a question about that?
- MR. HARVEY: Yes, ma'am.
- 9 MS. LUDLOW: Okay. So you're talking about
- 10 this 360 J. This is the house that they -- that
- 11 they -- that Ed lives in that the Airport Authority
- owns.
- MR. HARVEY: Yes, ma'am.
- MS. LUDLOW: Okay. Is it on airport property?
- MR. HARVEY: It is.
- MS. LUDLOW: Do -- do we have the survey of
- 17 all of that property that goes out that way?
- 18 MR. HARVEY: Sure.
- 19 MS. LUDLOW: I need to look at that to see how
- 20 much property we have. It's -- what's the name of
- 21 the road that goes --
- MR. HARVEY: North Boulevard.
- 23 MS. LUDLOW: North -- North Boulevard.
- MR. HARVEY: Yes, ma'am.
- MS. LUDLOW: So it's right down there by the

- 1 trailer park and you go to the end and then our
- 2 property.
- 3 MR. HARVEY: It's there. You also own some on
- 4 the other -- south side of North Boulevard. Excuse
- 5 me.
- 6 MS. LUDLOW: Oh, really.
- 7 MR. HARVEY: Yes, ma'am.
- 8 MS. LUDLOW: So I thought we only owned on the
- 9 water side.
- MR. HARVEY: No, ma'am.
- MS. LUDLOW: Okay. But that's very
- interesting in case you guys would like to go down
- and look at the rest of airport property. So after
- 14 June 30th?
- MR. HARVEY: After September 30th.
- MS. LUDLOW: Okay.
- MR. HARVEY: Yes, ma'am. But you can start
- thinking that way. You've got a little bit of
- 19 time. Okay. Just putting that out there.
- 20 Mr. Clarke asked for that.
- MR. CLARKE: I would like to make a
- 22 suggestion. I would like to see some options.
- Number one, is it -- could it be used for airport
- usage, air side usage or for peripheral usage.
- What's the fair market value? What would be the

- rental value? Do we incur any costs? Is it on the tax rolls? I mean, all --
- 3 MR. HARVEY: Sure.
- MR. CLARKE: -- all the facts that, you know,

 would help us to make a decision. How large is it?

 You know, how many acres? What's the size of the

 home? How large? So, you know, any kind of facts

 that you can provide will help.
- 9 MR. HARVEY: Okay.
- 10 MS. LUDLOW: That be clarified next meeting?
- 11 MR. CLARKE: Is that it?
- MR. HARVEY: Okay. I've still got another
- item here.
- MR. CLARKE: Okay.
- MR. HARVEY: So we're going to need some
- direction from the board going forward on some
- items here. On land lease proposals primarily at
- 18 this point. It seems like the floodgates are
- 19 starting to open with people asking for property.
- 20 And there is things to consider. We -- we're going
- to need direction on what method or order of
- 22 consideration we're going to give these. Are we
- going to solicit RFPs from the existing waiting
- 24 list of interested parties for these parcels?
- There's many on the list that have not been

1	informed that they might be shovel ready
2	properties. They've been on the list, but they
3	weren't informed it was available.
4	Is it going to be on a first come, first serve
5	basis. Hey, you know, that's an option.
6	Are we going to advertise and solicit RFPs
7	from any interested party or in some cases does the
8	airport authority prefer to develop the parcels
9	itself. These are all things instead of, you know,
LO	you know you make more money on what you can build
L1	and bring in versus kind of pennies on the dollar
L2	for land leases so to speak. So you may not want
L3	to take every piece of property you've got out here
L 4	and submit it, take submissions for land leases.
L5	MS. LUDLOW: Are you talking about a land
L6	lease?
L7	MR. HARVEY: Yes, ma'am.
L8	MS. LUDLOW: Okay. Then can that should be
L9	open discussion for the board?
20	MR. HARVEY: It's something we're going to
21	wait. But I want you to start thinking about it.

MS. LUDLOW: Okay. I want to talk about that now. Because I want to say that we have received

We can talk about it again at the next meeting.

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But...

1	an offer, we want to acknowledge that, you know,
2	land lease is an option for us. And I don't agree
3	that it's pennies on the dollar. But Tom Solano
4	has stepped up to to agree to build his own
5	hangar and he has had an attorney draw up the
6	proper papers and everything. And Michelle you
7	should be happy, because if that happened, he would
8	free up four or five spaces on the waiting list.
9	So because he has four or five airplanes in his
10	hangar now. And he is willing to build his own
11	hangar with with a lease of land from the
12	airport. And I think that is a wonderful idea. I
13	think I think we should be open to that.
14	We should be open to business opportunities

We should be open to business opportunities that are good for the airport. That is a business opportunity that is good for the airport. And I think we should keep that under consideration and we'll talk about it next meeting.

MR. HARVEY: Okay.

MS. LUDLOW: That's -- I was afraid everyone didn't really realize when you said land lease that we do have an offer, that somebody is willing to pay millions of dollars for a hangar and free up five hangars at least for the waiting list, if a -- if we can approve a land lease.

1	MR. HARVEY: If I may speak to that just
2	briefly. He won't be giving up five hangars.
3	MS. LUDLOW: Oh, he has no, he'll be giving
4	up one hangar that has five planes in it.
5	MR. HARVEY: It's got two at the moment. I
6	think it can hold three. But it's kind of an odd
7	situation.
8	MS. LUDLOW: Liam, how many hangars are in
9	there how many planes are in there?
10	MR. MULLANE: Five hangars.
11	MS. LUDLOW: Five planes are in there?
12	MR. MULLANE: Five hangars currently and I
13	think possibly giving up three of them.
14	MS. LUDLOW: He would give up three hangars.
15	So he is a wonderful asset to the airport and I
16	think for like our first land lease negotiation I
17	think we, you know, could not have a better
18	applicant and a better thing for the airport.
19	MR. HARVEY: He is definitely a good applicant
20	there is no doubt about that. It's just other
21	things to consider, though.
22	MS. LIOTTA: Well, I'm aware that we have a
23	leasing policy. And I imagine that that would be a
24	good first place to start. Does our counsel have
25	any feedback on this?

1	MR. ROBERTS: Other than I would say I
2	would go ahead. I would second Kevin's notion
3	that while there is a lease manual, and it has a
4	lease policy, there is also the master plan, there
5	is also the airport layout plan, which we never had
6	a chance to really talk about a lot as a board, but
7	those are those are not just nice to have
8	documents, those are FAA approved vision documents.
9	Right. So the FAA has approved our predecessor
10	board's work to develop a vision and that is what I
11	would call a mixed use kind of plan. So it has
12	components of commercial aviation development. It
13	has components of hangar for private aeronautical
14	use. And it's just a big nice plan. So the lease
15	manual says we will lease to the plan. And there
16	is a nice plan in place. So you can change the
17	plan or modify it, but we just have not had a
18	volume of these kinds of applicants. We've sort of
19	been in new territory that way when there are
20	concurrent proposals for the same or similar
21	dwindling very limited resource of acreage. And
22	board guidance that can fill in the details of
23	what's in the lease manual I think that will be
24	helpful to the executive director.

MR. HARVEY: You're right. The lease policy

isn't exactly clear on procedure of this. 1 2 just not. I'm assuming it's because this wasn't an 3 issue in the past. So that's why I'm -- we need 4 some direction going forward here as you think 5 about this. 6 We've got that waiting list that hangs over 7 the head. And then my concern is that you've 8 handed off to one person and no one else had a shot 9 that could have been -- that was ahead of that 10 person on the list. So I'm just concerned about 11 any legal ramifications that come from that. 12 MS. LUDLOW: But it can be an agenda item at 13 next meeting? MR. HARVEY: Yes, ma'am. Absolutely. 14 MS. LUDLOW: I -- absolutely will be an agenda 15 16 item at the next meeting. 17 MR. HARVEY: Okay. 18 MS. LUDLOW: Thank you. MR. CLARKE: I would like to weigh in. You 19 20 know I have some thoughts on it. We have the -- we have two waiting lists. We have a hangar waiting 21 2.2 list. There is currently 216 names or so on there. 23 And we have a commercial/corporate hangar list and

there are -- that is divided into small corporate,

large corporate, small commercial, large

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commercial. I'm not sure if we even know what that threshold is between large and small. I think we need to define that.

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And the other -- the other component that I believe needs defined is to determine among those people on the commercial and corporate waiting list which of them are willing to build, you know, use their own funds to build a hangar under a land lease, which by the way the airport will own those facilities at the end of the land lease anyway, 30 years, or are they just looking for shelter for their aircraft to park their aircraft. So we have to -- that will help us in the planning, you know, to use our precious resources as our counsel so clearly defines it. We only have so many acres that we can -- that we can use. So we need to maximize the usage of that. But if we provide clarity to the public and to the people that are on those waiting lists that will give them a clearer indication of whether they want to be here or not and they are willing to spend their resources and are they willing to wait for service versus them seeking accommodations elsewhere.

I would also like to reiterate my view of the airport is that we are a type of utility, we are

owned by the public and we are obligated, in my view, at least to provide service to people who come first come first service on a cost recovery basis. Profits are nice to have. But it should not be our first motive. We should absolutely be recovering our costs and so that we can maintain the airport according, you know, up to the standards that we're -- are necessary for safe operation.

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But I don't believe we should be soliciting usage of our limited facilities for people who are not currently on the waiting list. I mean, how would we tell the 300 people that are on the waiting list, well, we're -- we decided to -- we have space, but we're going to solicit proposals from somebody from out -- that is not currently asking for accommodations on our airport.

So I think we need to keep that in mind as we develop a policy. I'd like to suggest that maybe that this whole idea be taken up with several of our committees that we recently formed, particularly the policy and planning committee and the master planning committee, because it's very complex and we're not going to develop guidelines for staff overnight, I don't believe. But I would

1	like to put this in front of those committees and
2	get some input. A lot of you a lot of people
3	that who have experience dealing with other
4	airports will perhaps be able to contribute what
5	they know and we can do some research on the topic
6	how it's handled.

If we were blessed with 10,000 acres of property it wouldn't be an issue. But we're not. So we have very limited resources. So we have to use them very wisely. So that's my two cents.

MS. LUDLOW: So help me understand that. So you're saying we should not go outside our waiting list. We should work on our waiting list first before we go outside of the waiting list?

MR. CLARKE: Yeah.

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MS. LUDLOW: For other --

MR. CLARKE: I believe that's -- I believe that's fair to the people who have been waiting in some cases up to ten years. You know once we at some point reach a point where we can -- we don't no longer have a waiting list and we want to fill in our available facilities, we have the capacity to accommodate them then, yes, let's solicit business. Otherwise I believe we're -- it's up to us to try to accommodate everybody who wants access

- 1 to the national airspace system.
- 2 MS. LUDLOW: You shouldn't open the floodgates
- 3 for them.
- 4 MS. LIOTTA: Well, I -- I agree people who
- 5 have expressed an interest, you know, are -- we
- 6 should definitely not ignore them and pretend like
- 7 they never, you know, indicated an interest to be
- 8 here. However, I do think that the
- 9 commercial/corporate waiting list may be of
- somewhat limited help to us, because my impression
- of that waiting list is that it's based on the type
- 12 of hangar that a person wants, not who the
- applicant is. And so you have a mix of people on
- that list. My understanding is some people who are
- 15 private users and some people who are commercial
- users. And I don't view those people as being
- fungible. Someone who wants to open a business
- that's open to the general public is not of the
- 19 same type of applicant as somebody who wants to
- 20 open -- who wants to just have private usage on --
- 21 on the field. So I think we need to take that into
- 22 consideration.
- MR. CLARKE: I agreed. You need to clarify.
- There's -- it's not -- not a simple subject.
- 25 Anymore? Anyone from the public care to

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1
          comment on the issue?
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               MR. HARVEY: Okay.
 3
              MS. CASH-CHAPMAN: This is still going to be
 4
          on the, excuse me, the agenda the next meeting,
 5
          correct?
 6
               MR. CLARKE: Correct. Right.
              MR. HARVEY: So this is just --
 7
 8
              MS. CASH-CHAPMAN: All right. So I don't want
 9
          to talk when -- I don't want to say a whole lot
10
          until next week.
11
               MR. HARVEY: Well, it gives you kind of an
          understanding why we need some clear directions.
12
              MR. CLARKE: Absolutely.
13
14
              MS. LIOTTA: Thank you.
15
              MR. HARVEY: You bet.
              MR. CLARKE: Is that it?
16
              MR. HARVEY: No. Just a couple of things that
17
18
          were not on the list real quick.
19
               Air Service Development I spoke with Mike Lum
20
          of Volaire. There has been nothing to report from
          him. We've received no feedback from Avelo at this
21
22
          point.
23
               So and one -- one last thing on staff report
2.4
          is the Volato's proposal it's still under review
25
          and we're working on it, working on response and
```

recommendation. 1 Okay. MR. CLARKE: Okay. 2 3 MS. LUDLOW: I have a question. On Volaire, 4 is that the company that we pay money to -- to find an airline to come in, they're a consultant? 5 6 MR. HARVEY: Yes, ma'am. MS. LUDLOW: Well, since we're paying so much 7 in salaries, why don't we cut that off for a while. 8 9 Why don't we, you know, not have their -- why don't 10 we stop their contract for a while? MR. HARVEY: That means you are not looking to 11 recruit airline service into the airport? 12 MS. LUDLOW: There are other ways to do it. 13 How much are they charging us, \$40,000, \$50,000, 14 15 you know? And we're ready. Everybody knows we 16 have the facility and we have the runways ready and they know. But I don't see at this point if we 17 can't afford -- if we are not going to look for a 18 new executive director at this time and/or chief 19 20 financial officer, then I don't think we should be paying a consultant to look for an airline. I 21 think we have more home duties at this moment to 2.2 23 try to save money or not save money. I think we 2.4 have more home duties at this time to take care of.

Is there -- what is their contract?

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MR. HARVEY: It's up at the end of the year.
 1
 2
              MS. LUDLOW: End of year?
 3
              MR. HARVEY: Yes, ma'am.
              MS. LIOTTA: Can it be terminated earlier?
 4
 5
               MR. HARVEY: I'm not sure.
 6
               MS. LIOTTA: Well, sometimes after some
 7
          initial term it can be terminated on notice.
 8
               MR. HARVEY: I would say that your -- just
 9
          because you have a building that they will come is
10
          not how it works. So if you're not going to get
11
          out there and put your name out there and keep your
12
          name out there, you fade off into oblivion and
          you're done. So if you don't want to promote the
1.3
          airport for possible air service, that's obviously
14
15
          your prerogative. But...
               MS. LIOTTA: We don't even understand what
16
17
          this consultant is doing.
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18 MR. HARVEY: Pardon.

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2.4

MS. LIOTTA: So it's hard -- personally, I
don't even know what this consultant is doing. So
I don't know that I necessarily agree with whatever
strategy is out there. And so paying for something
that I'm not even thoroughly aware of what it is,
is, you know, not exciting.

MR. HARVEY: Well, I would be happy to get you

1	a copy of the contract if would you like to review
2	it.
3	MS. LIOTTA: Okay. Well, that could be part
4	of it. But it may not describe what the what
5	the consultant is doing. Is he going out and
6	saying, oh, well, the airport is going to give you
7	a bunch of incentives to come here, you know?
8	Those were the exact we don't want to get into
9	another Avelo situation where we have a carrier who
10	has expectations that we can't meet.
11	MR. HARVEY: No, they do not go out on their
12	own promising things that we don't authorize them
13	to promote. I mean
14	MS. LIOTTA: I don't know what the progress
15	MR. HARVEY: I don't know anybody that would
16	do that. But, you know, they're a top-notch outfit
17	and they've been doing it for a long time.
18	MS. LIOTTA: Yes. But this was the same
19	consultant who was engaged and brought us an
20	airline that was looking for a lot of incentives.
21	MR. HARVEY: That was based on
22	MS. LIOTTA: So past performance is an
23	indication of to me of what they may be doing right
24	now. And I think that's worth a discussion and a

review.

1	MR. HARVEY: Yes, ma'am. And that was the
2	direction that they were given now. So
3	MS. CASH-CHAPMAN: How long have we had them
4	under under contract? How is this been like
5	ten years that we've been it's like a long term
6	every year we're paying them \$40,000?
7	I'm sorry. I didn't want to put you on the
8	spot.
9	MR. HARVEY: You know, it's not something
10	MS. LIOTTA: Like a new contract.
11	MR. HARVEY: No, it is not. No, it is not.
12	MS. LIOTTA: It did seem somewhat I
13	attended a lot of board meetings before I was
14	elected. You know, I can't recite them chapter and
15	verse, but I never heard of this consultant before.
16	And I am generally aware that there is a certain
17	threshold over which for contracts the consultant
18	needs to get board approval for.
19	MS. CASH-CHAPMAN: Sure.
20	MS. LIOTTA: So it seems like it was never
21	actually brought to the board for approval that I
22	am aware of. So I'm not sure what term of these
23	contracts are that we had them so long how did it
24	never come to the board for approval.

MS. CASH-CHAPMAN: I'm just wondering why

1	we're paying somebody forty some odd thousand
2	dollars a year and we still I would just like to
3	know how long we've been paying that and the
4	results that we have to see if it's worth it. To
5	see if it's
6	MS. LIOTTA: Yeah, if we've had prior
7	contracts with them such that if we had multiple
8	contracts would it have triggered the board
9	approval and maybe instead it was a bunch of
10	smaller contracts so we may need to go back further
11	and find out how long we've been working them, you
12	know, under what scenarios of contracts.
13	MR. HARVEY: Okay.
14	MS. CASH-CHAPMAN: Is that possible for you
15	guys to send us each the contracts for maybe us to
16	look over.
17	MR. HARVEY: Sure. Absolutely.
18	MS. CASH-CHAPMAN: Before the next meeting.
19	MR. HARVEY: Okay.
20	MS. CASH-CHAPMAN: You can add that to the
21	list for the agenda for the next meeting perhaps.
22	MR. HARVEY: Do you want it as an agenda item
23	or just a discussion at that point or whatever you
24	decide? But we'll get that information to you.

MS. CASH-CHAPMAN: Thank you.

1	MR. HARVEY: Okay. Okay. At that point
2	MR. CLARKE: That's it for staff report?
3	MR. HARVEY: That's it. We're good on staff
4	report.
5	BUSINESS PARTNER UPDATES
6	MR. CLARKE: Mr. Dean. Time for our business
7	partner updates. Is Mr. Dean here? Mr. Dean is
8	not here.
9	MS. LUDLOW: He can't do two meetings a month.
10	MR. CLARKE: Mr. Beyers? Nothing.
11	Mr. Riera.
12	MR. RIERA: Yes. We had SAAPA. Thank you
13	very much for attending our meeting. We had
14	another guest and he was very informative. So we
15	really appreciate that.
16	We are still going on with the June 17th car
17	show, air show combination. Thanks again for the
18	board for approving that and help us and Kevin
19	helping us getting that all done.
20	No other comments other than from the Coast
21	Guard side. It is National Safe Boating Week.
22	Make sure you boat safely. And July 4th is called
23	the dry weekend. The Coast Guard and the sheriff
24	and FDLE is going to be in force trying to stop
25	boating under the influence since alcohol seems to

be the primary cause of accidents on boating. So

if you're going boating on that weekend, be aware

that if you are caught drinking, you are going to

get a stiff fine from everybody. So based on that,

that's all I have. Thank you.

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MS. LUDLOW: That's a lot of work and thank you so much. I'm a member of the airport auxiliary also. But not the boating part. I do the -- I volunteered as a flying partner. My plane was designated as a facility. Right. Apparatus facility. Yes. And to do that, you know, it's when I quit -- I'm sorry. I am taking a minute time. But I was doing Angel flights. And so that kind of got heavy after a while. So I wanted to do something, you know, for -- for people. And so I joined the airport -- the U.S. Auxiliary, Coast Guard Auxiliary. And the beginning as when you have to fly grids and so you have to fly like 10 feet off the water or something and you have to fly really close to the water and you have to go down this line, and down this line, back this line. Anyway, I really admire the people that are able to do this and donate their time. Because that is a really difficult thing to do. I have to say that. But when you find somebody it's worth it. So thank

1	you for doing that Jose.
2	MR. RIERA: You're welcome.
3	MR. CLARKE: Thank you, Mr. Riera.
4	Mr. McKendrick.
5	MR. McKENDRICK: Nothing for Northrup Grumman.
6	Thanks.
7	MR. CLARKE: Okay. Mr. Pittman. Pittman is
8	not here.
9	BOARD COMMITTEE UPDATES
LO	MR. CLARKE: Okay. Well, we'll have some
L1	board committee updates. Ms. Liotta will begin by
L2	discussing the policy committee.
L3	MS. LIOTTA: So policy committee is still in
L 4	its early, early stages looking for people. May or
L5	may not need some additional work on its charter.
L 6	I think I was having some discussions along those
L7	lines with our counsel and then he was out for
L8	service, military service I believe. So we're
L 9	still working on having our first meeting.
20	MR. CLARKE: Okay. I'll talk about the audit
21	committee. Now we have one one member of the
22	audit committee. And so far I have to carefully
23	preface with what Ms. Liotta said about with the

early stages where the decision whether to make

that a formal committee based on concerns among the

24

1	membership for operating in the Sunshine and what
2	that entails is still questionable. So we only
3	have one member so far. Still looking for another
4	volunteer. Would be happy to entertain anyone who
5	would like to be considered. You know, please call
6	me with questions. And that's it. We haven't had
7	a meeting yet.

1.3

2.4

Master Plan Committee. There again, the formality of that committee and the membership is still up in the air with that. Nevertheless we did have a workshop on May 2nd. And we reviewed those minutes. Thank you Andrew Holesko and Matt Singletary from Passero for essentially conducting that meeting on behalf of, you know, the authority for all the participants. There were six participants there. There were people from the staff. There were members of the board were there. People were sitting in front of you were all there. And it was very informative.

The whole capital planning process, the grant making process, assurances is very complex. And Andrew Holesko certainly helped us to navigate and understand that process.

And I would like to -- I'm going to schedule another meeting. And I would like to vet some of

1	the things that we discussed at this meeting about
2	the you know, how we treat the people that are
3	waiting for commercial and corporate hangar space,
4	not so much a t-hangar space, but I'm thinking that
5	maybe early June. Some of you are on that
6	committee. Alan I know. We'll get a meeting
7	together or announce it publicly within a week
8	with the week notice. And we'll just have another
9	one.
10	And it was very helpful and I encourage anyone
11	who is interested to attend that. I don't know how
12	fruitful it will be yet. It may be several months
13	before we're able the committee is able to come
14	back and actually give recommendations to the board

substantive. But perhaps we can do it in

the next month.

Anybody have any questions about either policy or the audit committee or planning committee so far from the public?

conjunction with the budget process coming up in

Well, we'll move on. Ms. Ludlow, can you discuss the safety risk management committee.

MS. LUDLOW: Yes. I keep talking with these wonderful firemen and first responders and Sheriff's Department, and helicopters sheriffs. We

1	don't want to be under the Sunshine law. And
2	they're not going to they're public servants.
3	They're not going to agree to have all their
4	records examined. So as soon as the charter issue
5	is resolved, I would say, then then the
6	safety it's not that we're not moving, but we
7	are not having a meeting because those people are
8	public servants and they're not going to open up
9	their life to scrutiny. We're waiting.
10	Hopefully there was a glitch in our set up for
11	our for those charter committees and they and
12	the rules can be revised. And we're working on it.
13	But we are not official.

MS. CASH-CHAPMAN: Can I make a comment? I agree with whatever you are saying as far as people not wanting to be under the Sunshine law. And I think we heard very similar comments when we met for the master plan committee. And that was one of the main reasons that I stepped back from having this community engagement process use the term committee.

And I think that we may have been misguided at one point on what a committee meant under our board. And so, I think, that we should seriously consider while moving forward, because I got so

1	much out of meeting with the meeting that does
2	help. And I've gotten so much out of meeting with
3	the individuals that I am meeting with and I don't
4	want to lose that, because people don't want to
5	fall under the Sunshine Law. So I would really
6	like us to consider having like you-all
7	entrusted me and assigned me under this community
8	engagement umbrella. Right. And so I can now host
9	a workshop that you can or don't have to be at
10	because we are not voting on anything. And we can
11	invite members of the public to come and speak
12	their mind and then I can formulate some
13	recommendations to come back to. And I think that
14	that might be beneficial to some of these
15	committees. I think that you will find people will
16	be more interested in showing up to them and they
17	will feel like they can speak a little bit more
18	freely or that they can pick up and call and say,
19	hey, I have a quick question about this because
20	they can't do that right now. And that's there
21	is a lot of scarry things, I guess, around the
22	Sunshine Law. And I get it.
23	People did not sign up for this. I don't know
24	that we all understood this variable before we
25	signed on for this. And that's okay.

1	But I really think that we should take a
2	minute and just consider maybe getting rid of the
3	term committee for each of these and maybe going
4	under assigning certain areas to certain board
5	members to host these workshops.
6	MR. CLARKE: Workshop.
7	MS. CASH-CHAPMAN: Workshops. Thank you.
8	MS. LUDLOW: Charlie, our legal.
9	MR. DOUGLAS: You may certainly handle it that
10	way and approach it from a workshop setting more
11	informal first and see how much traction you are
12	able to get, how much success you are able to have,
13	and the quality of the feedback you are able to
14	return to the big board. And then depending on the
15	outcome, go back to a more onerous committee
16	structure later.
17	MS. CASH-CHAPMAN: Sure.
18	MR. DOUGLAS: If needed. Well, I completely
19	understand where you are coming from.
20	MS. CASH-CHAPMAN: And that might not work for
21	all of the set committees. But just the feedback
22	that I'm hearing from. It doesn't make sense that
23	we can't have a meeting with multiple people in a
24	room. Why can't the fire department be talking

with the police department and talking to us

without them being under the Sunshine Law. They can be invited as guests to speak and it can be an open discussion and everything -- I just feel like it makes more sense. It takes some time off of our staff members. You know, we've learned now that our meetings don't necessarily have to be all recorded. And we can take detailed notes and submit those. And I just think that the more we've learned in the past few months that might be a better direction for our committees.

2.4

MS. LIOTTA: I think the -- one of the -- my recollection, one of the discussion points for having committees as opposed to a board member going around or doing a workshop, is that there has been frustration from the airport community in the past where the board did have a workshop over this or that and, you know, the public got to sit, you know, major stakeholders of the airport got to sit there and watch it all happen and they maybe got three minutes to have their input. And at least for me personally the idea of having the committee was that we are not saying, okay, it's a board workshop, we're all going to talk about it and then we'll let people talk for three minutes each. It was much more. They are part of the process. And

by making it that process -- and then we were less than completely aware of the fact that like part of that process is making recommendations to the board, then that triggers Sunshine requirements.

And I can understand the policy reasons for that.

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So it's going to be, I think, on one hand people don't -- are not excited by those extra burdens of Sunshine. On the other hand, you know, how are they going -- are we going to make an effort to make sure people are actually included in workshops if we have them, if they are not true -- true committees so that we are getting the feedback that we're looking for. So I think that in the past has been an issues.

MS. CASH-CHAPMAN: Right. I agree with you.

And I think that given the support we have the opportunity to change what the structure of a workshop looks like. Again, it -- this is -- you each have a committee under that. I do not right now. I just wanted to put that out there kind of food for thought because there was available information that came from those meetings and I don't want to see that lost for the people that don't want to be bound by the Sunshine Law for various reasons. So just some food for thought.

- 1 MS. LUDLOW: And thank you for that. I 2 totally agree of course.
- My thing is the -- so what would I call my safety risk management.
- MS. CASH-CHAPMAN: It's not like a club. I

 don't think you have to have a name. I consider

 myself a community engagement liaison. You can be

 a safety and risk management liaison to the

 community for our board.
- 10 MS. LUDLOW: Right. Because I figure, you 11 know, my meetings -- first meeting there we'll be 12 inviting all the stakeholders on the airport, commercial tenants, everything. So everybody can 13 have, you know, a voice in things. And I do feel 14 15 like -- I mean, with the principals of the fire 16 department and first responders and sheriff. And I 17 do feel like as soon as they see that things are 18 being done and it's a positive thing, you know, 19 that, of course, they won't have to show up at a 20 meeting, hey, we got fire extinguishers or, hey, 21 we've got something like that. So will that work, Charlie, that I call it a -- I'll just call it a 2.2 23 liaison?
 - MR. DOUGLAS: Yes. You can do that. The board can opt to reverse course on the safety risk

2.4

1	management committee to resolve that, appoint you
2	as a board member on special assignment with a
3	particularized focus on safety and risk management
4	and you can still host these, in essence, kind of
5	town hall style get-togethers with those various
6	stakeholders that you mentioned once or multiple
7	times, have multiple of these meetings.
8	MS. LUDLOW: Yes. That's exactly, you know,
9	what I want. And that's what these people are
10	waiting on.
11	MR. DOUGLAS: And report back to the board and
12	to board members at this point, guide the
13	discussion in those workshops to a degree that
14	prompts action items
15	MS. LUDLOW: Right.
16	MR. DOUGLAS: that are needed to come back
17	to the board. So that that concern that the board
18	member Liotta has addressed, which is that in the
19	past it sounds like to me that the discussion
20	was had and then it just fizzled, nothing came of
21	it.
22	MS. LUDLOW: Right.
23	MR. DOUGLAS: But if there is more intentional

on the front end about a result of action items to

bring back to the main board that could help

24

1	alleviate some of her concerns.
2	MS. LUDLOW: I will have a report next
3	meeting.
4	MR. HARVEY: And also at the same time, it may
5	not require board action, it's something you just
6	take it to staff, and we just handle.
7	MS. LUDLOW: And I want to commend our minutes
8	from Dennis on the master plan. I don't have to
9	I don't have to type up minutes. I can just give a
10	verbal report back to the board, because I am not
11	listed as a committee.
12	MS. CASH-CHAPMAN: I think if it's if it's
13	a public meeting like that you would have to do
14	minutes I would presume.
15	MR. DOUGLAS: Yeah, I would encourage that
16	these meetings be noticed, you know, public notice.
17	MS. LUDLOW: Then I am more
18	MR. DOUGLAS: In accordance with the Sunshine.

MS. CASH-CHAPMAN: But the difference -- the difference would be you wouldn't have to have individual meeting with everybody and also that someone from the fire department can now call you and say, hey, quick question about this. Oh, I think that's kind of the main difference.

And then minutes would arise out of that anyway.

1	MS. LIOTTA: Yeah, but if somebody who's not
2	necessarily in the core group of people who know,
3	now they are interested in coming to the meeting
4	meeting, it will be noticed.

2.2

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MS. LUDLOW: I don't think -- I don't want them -- I don't want to have to be tied to a public notice. I want to be able to send a blast e-mail to every tenant on the field and say, you know, we'll be meeting at SAAPA Clubhouse. It doesn't have to be under the board at all. We'll be meeting at SAAPA Clubhouse and just like Jose reports back to the board, I can report -- just nothing but a report.

MR. DOUGLAS: Let me do some research on that. There are two things that are on my mind. One is the direction for the creation of these committees was there board action in the recent past to establish the committee. That's the intention of the board to operate under those guidelines then we would first need some type of action from the board to go back on that to resolve the need for a formal committee.

And then, secondly, if it is your intention to have other board members potentially be present at these workshops at the field with other stakeholder

- 1 then that would definitely need to be --
- MS. LUDLOW: I totally agree. I understand
- 3 that.
- 4 MR. DOUGLAS: Yes. You're able right now
- 5 without a committee or without a special assignment
- to send blast e-mails out to whoever you'd like to.
- 7 MS. LUDLOW: Right. Right.
- 8 MR. DOUGLAS: Solicit that public.
- 9 MS. LUDLOW: We need to undo the -- the first
- 10 charter type thing, that thing that listed -- was
- 11 listed as a charter committee.
- MS. CASH-CHAPMAN: To dissolve.
- MS. LUDLOW: We want to be dissolved. We
- don't want a charter.
- MR. DOUGLAS: That would have to go before the
- 16 board.
- 17 MS. LUDLOW: Yeah, the board. Yes. Okay.
- 18 That's very good information. Thank you. So I'll
- 19 have a report next month. Sorry.
- MR. CLARKE: Thank you. Mr. Roberts, any
- thoughts on this issue before we move on?
- MR. ROBERTS: On this issue?
- MR. CLARKE: Yes.
- MR. ROBERTS: The committee issue?
- MR. CLARKE: Yes.

MR. ROBERTS: I don't. Other than that I 1 2 would defer to Charlie on that. 3 MR. CLARKE: Are there any comments from the 4 public? These are all very good comments. 5 MS. LIOTTA: Did we get any notice -- I mean, 6 we might be bouncing around from the agenda. So if anybody -- if somebody wanted to comment whether 7 there was a filled out form or not? 8 9 MR. CLARKE: Yeah. Yeah. We don't have any 10 form. 11 MR. RIERA: You want a comment right now? 12 MR. CLARKE: Yeah. Sure. 13 MR. RIERA: My comment is --14 MR. DOUGLAS: State your name and address, 15 please. MR. RIERA: Jose Riera. 133 Paranza Trace. 16 am within Madeira CDC. So I am under Sunshine Law. 17 I couldn't really meet with the residents or other 18 board members. So I had to do a little research on 19 20 this. And what I found out is that I can meet with 21 the residents in an open settings without having to 2.2 have the public, you know, and some other locations 23 to discuss what some of the issues are. 2.4 So I think we're falling under the same 25 category here. And I agree at the last master plan

1	meeting when all the members express their
2	concerns, hey, if I am going to be governed by the
3	Sunshine Law and I cannot meet with you next door
4	so I can talk to you then why. And so that's one
5	of the things that, I think, we need to be
6	addressing as well.
7	And, I guess, being a part of the committee I
8	like to be able to meet tenants and other people to
9	find out what their concerns are. But if I'm going
10	to have my hands tied, then I'm out, you know. I
11	have had my hands tied already with my other CDC.
12	I'm one of the supervisors. So that's my concern
13	and I expressed the desire to really go in that
14	other direction.
15	MS. LUDLOW: Great. Thank you. Okay, Jose.
16	MR. CLARKE: All right. Thank you for all the
17	input. And I think the board will look forward to
18	reviewing any recommendations of staff and general
19	counsel may have going forward on how we may reform
20	the structure or revise the now committee
21	structure. Then that will be it.
22	OLD BUSINESS
23	MR. CLARKE: Let's move on to the next agenda

MS. LUDLOW: Do we need to approve your

item. We have old business. Terminal Access Road.

1	workshop minutes?
2	MR. CLARKE: We already did that. Yeah, we
3	did that.
4	MS. LUDLOW: I approve application.
5	MR. HARVEY: All right. We have something
6	under old business items. You have the Terminal
7	Access Road FDOT grant. It's going to be expiring
8	at the end of the year. This is your airline
9	terminal entrance area. Staff needs direction on
10	this. We're getting to a critical point of making
11	a decision here.
12	So the current grant expires end of the year,
13	December 29th. Remaining FDOT grant funds at two
14	million. 50/50 grant share. It's from dedicated
15	roadway funds only.
16	And here is some options you've got. It could
17	be looking at reducing scope of the work.
18	We could request a grant extension so we
19	continue some at least address some items while
20	we got this grant available.
21	By installing below ground utilities even.
22	Getting those overhead power lines, getting them
23	underground. It needs to be done at some point.
2.4	Might as well try to take advantage of some funding

while you've got it.

Ţ	Pernaps you would like to consider going aneac
2	and putting in the parking area at the terminal
3	that's shown on your plan. I'm sorry. You've got
4	a handout there just to remind you of what we were
5	looking at. Okay.
6	Your other option is to return the remaining
7	balance to FDOT for future roadway use. There is
8	no guarantee on a date that that might be available
9	again. I say might. You know, we've been told
10	maybe two to three years. It could be utilized for
11	something for another roadway project.
12	MS. LIOTTA: I've got two questions.
13	MR. HARVEY: Or you can return the balance to
14	FDOT, you could give it all back.
15	MS. LIOTTA: So I have two questions.
16	MR. HARVEY: Okay.
17	MS. LIOTTA: For burying the power lines that
18	doesn't require that could be done irrespective
19	of any road changes or any of that that would be
20	existing footprint, just putting those underground?
21	MR. HARVEY: That's correct. It's just a
22	matter of what method would be used to accomplish
23	it.
24	MS. LIOTTA: Okay. And second question, I

seem to recall in a prior meeting there was

1	discussion of potentially trying to get these funds
2	moved over to a road project that would leave from
3	Highway One and go all the way through to this
4	building.
5	MR. HARVEY: We talked about that. Andrew,

MR. HOLESKO: Andrew Holesko, with Passero
Associates. There was two options of repurposing
the funds. First was to take the Conference Center
road and go all the way out to U.S. One which also
does have grant funds coming to try to combine

could you speak to that, please. This is Andrew.

The second one was the big project on the east side, the straightening of Hawkeye View Lane in the future year. That would be other areas that you could request that the funds go to.

As Kevin mentioned, DOT is not committing to that, but they are saying if you make a request, tell us, and we'll put it over there, but we can't tell you whether we'll spend it or give those additional funds. But those were the two, which are both roadway projects.

MS. LIOTTA: All right. So that's what you meant by for future use --

MR. HARVEY: Yes.

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them.

1 MS. LIOTTA: -- was for those two possible 2 future projects, which no quarantee we'd get it.

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The over -- the power line project, is that something that would require further approvals or is that something that we could direct the funds towards?

MR. HARVEY: No, we could proceed. Probably would need to extend the grant. I'm not sure of the time frame we can be able to get that done. But that being said some -- so it's kind of a rough estimate of -- of what these items would cost. You've already paid FPL \$100,000 to basically be prepared to go. They've already been paid for that. So that's only partially done at this point. Work to be done, you know, you're looking at a cost of \$100,000 for contractor to install the conduit. Once that's installed that 100,000 you paid FPL that wire gets pulled. It's already paid for. And, of course, if they'd be setting transformer pads and so forth. Somewhere around 75 to \$100,000 to do the parking lot. You go ahead and do that little access in. Get that parking area covered up. You've got a fenced project that's coming up that then fences all that in also so gives you a nice clean look over there. You no longer have

just a sand lot sitting there. And so you could accomplish these at least a few of these items.

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MS. LIOTTA: So you mentioned just a few moments ago that these power lines have to be buried at some point. What's the basis for that?

Is it there -- are these --

MR. HARVEY: Well, I would recommend that they get buried for one. It's -- any time we can remove power lines off an airport environment we would like to. It's very industrial looking going through there. It also gives you, I would say, more, the right word is, confidence in the power supply that you'll have going back there at some point. And, again, we still hope at some point getting the easement from Northrup Grumman to kind of take that corner off, that there is an old block building that's sitting there to straighten up the road at some point even, that this would have to go for that to happen.

So I think ultimately at some point we would still like to clean that up to make a nice entrance getting to that back building. Just esthetics, time -- time factors in this. It's not a great shaped road leading back into that area. So I just think at some point you're going to want to do it

1	and why not take advantage of it now.
2	MS. LIOTTA: Okay. But there's nothing
3	critically wrong with those power lines?
4	MR. HARVEY: There is not.
5	MS. LIOTTA: They're not like aging out or
6	something where they've got to be replaced?
7	MR. HARVEY: That is correct. There has been
8	a little bit of preliminary work already by FPL to
9	accommodate this though. So
10	MS. LIOTTA: So could that work be, shelved,
11	for lack of a better word/prase, if it was
12	surveying or something like that where if in one
13	year, two years, something like that this gets
14	buried with other funds, that or is this a sunk
15	cost, if we don't do that now, that that money is
16	gone? It would be paid to FPL.
17	MR. HARVEY: Yeah, they're not going to let
18	you set it aside and use if for this particular
19	application later to bury the lines.
20	MS. LUDLOW: However however, we could
21	they won't set the money aside to use for that
22	exact thing. But something that is more pertinent,
23	you know, would be the Casa Cola Road right there.
24	And actually Passero would be the expert in telling

us how best to be able to use that money to get

1	that done to repurpose that money.
2	MR. HARVEY: Well, that's true. But I think
3	you still could use part of this money and
4	accomplish this and you still have money left over.
5	MS. LUDLOW: Okay. Well well, I think
6	Passero can figure out a way to spend all of the
7	money.
8	What I am saying is that if we are going to
9	repurpose what we want to do is use the money,
10	you know. And so we are going to have to pay money
11	for Casa Cola, you know, sooner or later so why not
12	go ahead and start working on that now.
13	MR. HARVEY: Well, you've got you've got
14	funding coming for this road.
15	MS. LUDLOW: And then we can use that and use
16	that for something else also.
17	MR. HARVEY: That could be a couple more we
18	don't know for sure that that money is going to be
19	available at a certain date.
20	MS. LUDLOW: That's right. So we could use
21	this money now and then if they approve if they
22	approve repurposing instead of using it for, you
23	know, something over there, then we definitely are

going to need that Casa Cola Road. I mean, that's

important. That's a very necessary thing. So if

24

1	our money is going to be gone by the end of the
2	year why can't we send in, you know, a request to
3	transfer that money to this project.
4	MR. HARVEY: They won't they won't transfe

1.3

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MR. HARVEY: They won't -- they won't transfer it this year to that project. It's got its own set of funding already set up. This money would go back to FDOT and probably be reprogramed for something. We could perhaps see it again in two to three years. You will not be able to use it immediately.

MS. LUDLOW: Isn't there some other road -something for a road other than Casa Cola? Can we
use Estrella?

MR. HARVEY: No, ma'am. So...

MS. LUDLOW: So you're saying -- what you're saying is that if we don't use this money for something over there, then we're going to lose it?

MR. HARVEY: At this time, yes, ma'am. That's why my recommendation, again, at the end of the day it's your decision, is at least do some of this work right now. Whatever balance is left over goes back to DOT where the -- hopefully with the understanding that we can use it in a couple of years for another project.

25 MR. ROBERTS: Can I just -- can I jump in on

another barancing factor. Is that this prior plan
that's been in place for quite a while now has
is part of a lot of chest moves on the airport
leasehold board. Right. And so it's been part of
a long-term plan. And there have been other things
adjusted to accommodate it. And and so just in
terms of the public use compliance aspect of it, I
think that favors in doing whatever moving along
that can be done, because adjustments have been
made to accommodate that. I just point that out as
an additional factor to consider.

MS. LIOTTA: If we -- when do we make a decision by failing to act? So basically when would we have to have either told the grant -- when do we have to either notice how we are going to use the funds or is there some kind of deadline that if we don't do anything by a certain day it's just over?

MR. HOLESKO: I think it would simply be probably the middle of the year. DOT wouldn't want us to wait until October or November and say we're not using them in December. But probably July giving them a six months window of notice that would seem appropriate.

MR. HARVEY: Thanks.

1	MS. LIOTTA: Okay. Well, personally I've
2	never understood this road straightening project
3	coming to these board meeting as a member of the
4	public. I did not clearly see the whole cost
5	benefit of it. And I certainly don't agree with
6	taking out airside properties for parking. And
7	took down the shade hangar that's now a dirt pile.
8	And I'm not supportive of putting in a parking lot
9	there.
10	MR. CLARKE: I have a couple of questions.
11	I'm in favor of putting the utilities below ground.
12	But I have to agree with Ms. Liotta I don't see the
13	benefit of putting a surface parking lot for
14	ground base vehicles. I mean, we have an
15	existing the commercial terminal has how many
16	parking spaces? You told me one time I think 200.
17	MR. HARVEY: Yes. 200. What did I count the
18	other day, 264 I want to say.
19	MR. CLARKE: Okay. So then this new new
20	where it says small access/parking at terminal, how
21	many would that add?
22	MR. HARVEY: I don't recall exactly. I want
23	to say it was somewhere around it's like 30, Matt.
24	MR. SINGLETARY: Something like that 30, 40.
25	MR. CLARKE: So now we would have about 300

1	parking spaces for vehicles, road vehicles that
2	would be unused.
3	What about could that area that's now you're
4	contemplating for parking, could that be repurposed
5	for transient tie down?
6	MR. HARVEY: Well, part of the issue for that
7	and I think Andrew might have mentioned this before
8	is having so you're talking about repaving it
9	for transient parking?
10	MR. CLARKE: Well, yeah, I mean
11	MR. HARVEY: This is part of Atlantic
12	leasehold.
13	MR. CLARKE: Oh, it is. Well, here is what
14	I'm thinking. Okay. We paved it, we make 30
15	parking spots out of it.
16	MR. HARVEY: I take it back. I don't believe
17	it is. I think that came out with the roads are on
18	the other side.
19	MR. SINGLETARY: Property parallel to.
20	MR. CLARKE: Here is the scenario. We
21	repurpose we've paved the parking lot. Now we
22	have 30 parking spots. Until we get some
23	commercial Avelo or somebody else in there, those
24	parking spots are going to go vacant. Could that

be -- could that same paved area be repurposed to

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tie down the transient aircraft?
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 2
               MR. HARVEY: Currently it's not paved.
               MR. CLARKE: I know it's not. If it were --
 3
 4
          if it were paved anticipating, you know, a parking
 5
          lot.
 6
               MR. HARVEY: You would have to bring it to
 7
          standards to parking aircrafts on it.
 8
               MR. CLARKE: That's the point. Can we do
 9
          that? Is it plausible?
10
               MR. HARVEY: I wouldn't really recommend
11
          through an open fence where you have planes
12
          cranking up with people being on the other side of
13
          that fence.
               MR. CLARKE: Of course not. We would have to
14
          wall it off. I mean -- I mean, if we have two
15
16
          acres of space that's going to be sitting vacant.
17
               MR. HARVEY: It's not two acres.
18
              MR. CLARKE: Well, whatever it is.
              MR. HARVEY: It's fairly small.
19
20
               MR. CLARKE: It's 30 parking spaces.
21
          still sitting vacant. Right now it's vacant.
22
          We're going to pave it; we're going to leave it
23
          vacant.
2.4
               MR. HARVEY: Well, I'm not sure we can --
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MR. CLARKE: What else can we use it for?

1	MR. HARVEY: We can't use grant funds for
2	for that. So
3	MS. LIOTTA: Well, it was big enough for a
4	hangar at one point.
5	MS. CASH-CHAPMAN: I think it makes more sense
6	to do the underground lines. Because I know it's a
7	small chunk of real estate, but we are still
8	limited on our real estate that I think we're all
9	having issues with the idea of turning it into a
10	parking lot when we don't necessarily have an
11	immediate need for a parking lot.
12	MR. HARVEY: Well, again at the moment,
13	it's parking lot is a better look than sand and
14	weeds growing in it. You're not going to be
15	building any time soon another hangar there. It's
16	airport property unless you've got funding to do so
17	or if you're going to try to procure funding for a
18	small tie down area, you're just sitting there
19	with
20	MS. LIOTTA: I think we are missing an obvious
21	alternative choice, it's land that the airport
22	owns. Apparently it's not encumbered by a lease
23	right now. There are people asking for land
24	leases.

MR. HARVEY: But their access is through

- 1 Atlantic's leasehold.
- MS. LIOTTA: Clearly I'm not aware of all the
- details. But it was -- there was a hangar there
- 4 once and it's airside property and maybe staff can
- 5 look at that. I know there is other complicated
- 6 things going on and we have to move some pieces
- 7 around. But I don't think our only choices are
- 8 leave it a dirt pile or put a parking lot.
- 9 MS. CASH-CHAPMAN: So it sounds like a lot of
- 10 us are leaning more toward using the funds that we
- need to use before December toward converting
- 12 overhead power lines to underground especially,
- 13 Kevin, if you're saying that's something that
- should be done at some point --
- MR. HARVEY: I recommend it be done.
- MS. CASH-CHAPMAN: -- in the future anyway.
- 17 I'm comfortable moving forward.
- 18 MS. LIOTTA: I agree that the power lines for
- 19 all the reasons that Kevin mentioned safety,
- 20 potential future, you know, potential future
- changes to any of the layout over there, esthetics,
- 22 all make good sense and if there is funds left over
- perhaps the balance of those funds we could request
- to be put towards Casa Cola Road or some other
- 25 project that would be a future grant. But we

1	can't
2	MS. LUDLOW: They won't let us do that now.
3	MS. LIOTTA: Well, we can ask. We wouldn't
4	necessarily know if we get it. But we can we
5	know for sure we can apply funds to the power
6	lines.
7	MS. CASH-CHAPMAN: And that gives us a little
8	extra time to kind of give this patch here some
9	thought what would be the best use.
10	MR. HARVEY: Well, Cindy informed me that
11	normally for grant extensions she has to do it 90
12	days prior to expiration.
13	MS. CASH-CHAPMAN: Okay.
14	MS. LUDLOW: And, Cindy, I understand that
15	Atlantic would love to build, rebuild hangars over
16	there. That's true. I heard him say-so myself.
17	Atlantic could rebuild those hangars. How could we
18	work that out?
19	MS. CASH-CHAPMAN: I mean, are we moving
20	forward on any? Clearly it sounds like the four of
21	us are agreeing on one thing. So something we move
22	forward on with a vote on tonight or
23	MR. HARVEY: We need some direction.
24	MS. LIOTTA: I'm seeing indications from the
25	staff that our time is running out.

1	MS. CASH-CHAPMAN: Do we have to do it today?
2	MS. LUDLOW: We have until July. We don't
3	have to make any changes. We don't if we were
4	to ask FDOT to make a different arrangement than we
5	have, you know, six months would be fine. So we
6	have until July.
7	MS. CASH-CHAPMAN: It just sounds like they
8	are not willing to make too many exceptions with
9	the funds that they've already promised us. So if
10	these are our only and I'm not sure. I'm not
11	saying that. But if these are our only two
12	options.
13	MS. LUDLOW: Are these are our only two
14	options?
15	MS. LIOTTA: So I guess I'll ask the staff.
16	You there was a mention of a 90-day notice, is
17	that 90 days before October that we need staff
18	needs to inform
19	MR. HARVEY: Would be 90 before the expiration
20	of the grant.
21	MS. LIOTTA: Which is?
22	MR. HARVEY: December 29th.
23	MS. LIOTTA: And by then we would need to have
24	known what was not only what decision we made
25	but what monies were spent?

- 1 MR. HARVEY: Say that again.
- MS. LIOTTA: Well, like say we decided to bury
- 3 the power line.

yes.

- 4 MR. HARVEY: Uh-huh.
- MS. LIOTTA: The 90-day cut off, would we have had to also figured out what that was costing and what amounts were going back. I mean, we would have to have everything figured out. I'm trying to figure out if there is actually a real deadline
- 10 before that for us to deal with it.
- 11 MR. HARVEY: I guess what I don't understand 12 is why are we delaying it? What's the reason?
- MS. LUDLOW: Well, we don't know if these are the only two options.
- 15 MS. CASH-CHAPMAN: Because I think some board 16 members are concerned that we are taking this grant 17 money between two choices that's don't necessarily thrill any of us. I think that's what it comes 18 down to. So if we have the opportunity to utilize 19 20 funds that are being granted to us for something 21 that makes a little bit more sense or something we 2.2 can use a little bit more now that would be 23 something that we would be interested in seeing 2.4 prior to making a definite decision on these two,

MS. LUDLOW: I totally agree. 1 2 MR. HARVEY: I'm not sure what that will be. 3 MS. LUDLOW: That means we -- we can look into 4 other options to use the money. MS. LIOTTA: Okay. So my understanding is we 5 6 have the options in front of us for the approved 7 scope. And we can use it inside the approved the scope. 8 9 MR. HARVEY: That's correct. 10 MS. LIOTTA: If we don't use all of it we can 11 ask for it to be put towards a future approved 12 scope, but right now that's a short list of projects and the FDOT may not approve that 13 14 transfer. They might just take the money back and 15 say thank you. 16 MR. HARVEY: Right. MS. LIOTTA: And the third option being just 17 don't do anything and all the money goes back. 18 19 MR. HARVEY: Correct. 20 MS. LIOTTA: I do have one follow-up question. 21 I like questions. 2.2 How much of the budget if we just did the 23 power lines, what would that -- do you have any 2.4 idea of how much of the total amount that would be?

MR. HARVEY: We've already extended 100 to

- 1 FPL. Estimate is 100,000 for the contractor to do
- 2 the conduit work.
- 3 MS. LIOTTA: So it's a fairly small amount of
- 4 the overall project?
- 5 MR. HARVEY: It is.
- 6 MS. LIOTTA: My understanding that was a 50/50
- 7 grant?
- 8 MR. HARVEY: Correct.
- 9 MS. LIOTTA: So we would still be paying for
- 10 half of that?
- 11 MR. HARVEY: Correct.
- MS. LIOTTA: So even if we did more like the
- parking lot theoretically speaking we would still
- be paying for half of that out of the general funds
- of the airport?
- MR. HARVEY: Correct.
- MS. LIOTTA: So if we do something smaller
- 18 we're also spending a smaller amount. We are
- 19 taking our chances about future application of
- those funds to a different project. Okay.
- 21 MS. CASH-CHAPMAN: Because this was all
- 22 presented to us months ago. And I think that we
- all asked a lot of questions and we got a lot of
- answers. I think that's how we narrowed it down to
- 25 these two. So I don't -- again, I don't know how

- much longer we want to exhaust staring at these two

 options if we are being told there really are no

 other options. I don't know if there are any

 others.
- MS. LIOTTA: Well, I'm comfortable waiting for another meeting. I know our -- Mr. Olson is not here. He may like the opportunity to participate in further discussion before a vote. But I do think that we should be able to do a vote soon.
- MR. HARVEY: Okay.
- 11 MR. CLARKE: How about I have a suggestion. 12 Why don't we give staff the right to pursue the convert the utilities underground tonight and then 13 defer any decision on the parking lot until a later 14 15 time or perhaps Atlantic Aviation will come back 16 and give us a proposal for the use of the currently the dirt pile. You said -- is that where the 17 18 parking lot is proposed?
- 19 MR. HARVEY: Yes, sir.
- 20 MR. CLARKE: That's on their leasehold.
- MR. HARVEY: It's not their leasehold any
- longer.
- MR. CLARKE: It's not. So it's airport
- 24 property?
- MR. HARVEY: Yes, sir.

1	MS. LIOTTA: Well, I think we are maybe in
2	danger of mixing two issues. One I think is the
3	scope of the grant money. What if the board all
4	eventually votes that they don't want to go forward
5	with the parking lot, then alternatives need to be
6	figured out for that parcel.
7	MR. CLARKE: Okay. Thank you. Thank you for
8	clarifying that. But is there any thought to
9	giving the staff the go ahead to pursue the
10	utility?
11	MS. CASH-CHAPMAN: I think the concern was
12	that some board members are wondering if there is
13	another option, if we're missing something that the
14	funds could be used toward before we say, yes,
15	let's convert the power lines but maybe there was
16	something else that was missing. I don't know the
17	answer to that.
18	MR. CLARKE: Okay. I think they're going to
19	go underground anyway.
20	MR. HARVEY: Understand these are roadway
21	funds. So it's not going to a building. It's not
22	going to yeah.
23	MS. LIOTTA: And whatever funds it is applied
24	towards we have to match. So there's if we are

doing anything this year.

1	MR. CLARKE: Our cash position is strong.
2	We're able to afford, you know, the utility
3	relocation. Any other thoughts from counsel
4	perhaps?
5	MR. ROBERTS: I think it is framed. I think
6	your choices are framed.
7	MS. LIOTTA: Well, I'm hearing that not all
8	the board members not all board members are
9	comfortable making a vote right now on this. And
10	Mr. Olson will be here for the next meeting. Is
11	that a decision at the next board meeting is
12	staff comfortable that's giving you enough time to
13	deal with this?
14	MR. HARVEY: Yeah. We want to give you a
15	sense of urgency on our part. We would like to
16	figure out where we are going.
17	MS. LIOTTA: It's better to not let things
18	linger, I agree.
19	MR. HARVEY: Okay. All right.
20	MS. LUDLOW: Then I get to chime in again.
21	Yes. So, you know, listening to all of the
22	discussion, I think, you know, it would be wiser to
23	make a decision now instead of waiting to go over
24	this whole thing again. So I would vote for the
25	power line myself.

- 1 MS. CASH-CHAPMAN: So we're comfortable making
- 2 a motion to vote, yes.
- 3 MS. LIOTTA: I think so.
- 4 MS. CASH-CHAPMAN: Reba, you want to make that
- 5 motion official?
- 6 MS. LUDLOW: I make -- yes, I make a motion we
- 7 use the money for the power line.
- 8 MS. CASH-CHAPMAN: I second.
- 9 MR. HARVEY: All in favor?
- We need any public discussion?
- MS. CASH-CHAPMAN: Sorry, guys. I forgot
- 12 about it.
- MS. LUDLOW: We got Alan.
- 14 AUDIENCE SPEAKER: Alan Bloch (phonetic),
- Ponte Vedra. Just for the public could you tell us
- where these power lines are.
- 17 MR. HARVEY: Just drive down the side road.
- AUDIENCE SPEAKER: Not on U.S. 1?
- 19 MR. HARVEY: No, sir.
- 20 MS. LUDLOW: Behind where Vinny's hangars
- were.
- 22 AUDIENCE SPEAKER: Okay. Okay. Thank you.
- MR. CLARKE: Anyone else?
- 24 We have a motion on the floor and a second.
- 25 Any other discussion?

1	All in favor?
2	Aye.
3	MS. LUDLOW: Aye.
4	MS. LIOTTA: Aye.
5	MS. CASH-CHAPMAN: Aye.
6	NEW BUSINESS ITEMS - RFQ ENGINEERING SERVICES
7	MR. CLARKE: Okay. We are under new business
8	items RFQ Engineering Services.
9	MR. HARVEY: Okay. It seem like ages almost
10	Ms. Liotta she asked for staff to prepare the RFQ
11	to go out for engineering services, request for
12	qualifications. We've done that.
13	The RFQ has been reviewed by general counsel,
14	responded from Mr. Blocker that he saw no issues
15	with the formatting and so forth of the RFQ. And
16	we are just wanting to know if you are ready for us
17	to proceed with legal notifications to get it out
18	on the streets.
19	MS. LIOTTA: Well, I thank the staff for your
20	efforts, and Mr. Blocker in absentia thanks to him
21	as well. I'm looking forward to getting this out
22	there, definitely more than happy to rely on your
23	expertise in putting this together, and I think it
24	will be great for the airport to get this going.

MS. CASH-CHAPMAN: I agree.

1	MR. HARVEY: If you're not familiar with the
2	RFQ, I would be happy to provide it just so you see
3	the process. Okay. Did they receive that? You
4	did. You got it.
5	Okay. So just take a look at that just so you
6	have an understanding of how it works. It's pretty
7	straightforward. Fairly simple.
8	MS. LUDLOW: Anybody like to see the RFQ.
9	MR. HARVEY: And then there is kind of a
10	timeline as to how thing rolls there. Okay. So
11	Very good.
12	MS. LIOTTA: Oh. Would you recommend I
13	guess this is a question to both staff and counsel.
14	Is there a need to be or would you recommend
15	that a board member be delegated as kind of initial
16	point of contact to help to we did we did
17	something like that for general counsel. Would you
18	recommend we do something similar on this RFQ?
19	MR. HARVEY: Going on past experience, it
20	seemed like we had a board member at the one in
21	2003. It's not required obviously. I've already
22	made some inquiries on possible folks that would be
23	happy to review these proposals as they come in.
24	I'm still looking for another one or two. Trying

to have at least perhaps four independent minds, so

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1 to speak, look at it. So if you will give me just
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- 2 a little bit of leeway, I'll -- let me see if I can
- 3 fill out that committee and see if that passes
- 4 muster with everybody. Okay.
- 5 MS. LIOTTA: Okay. Yeah. I don't think we
- 6 need to delay the process.
- 7 MR. HARVEY: Yeah, but we can move on with it.
- 8 We can move on with the advertising and so forth.
- 9 MS. LUDLOW: Again, I totally agree with that.
- 10 I really like board participation. So even though,
- like you said, we don't report back to the board.
- 12 As least you -- the board is involved in your
- process.
- MR. HARVEY: Yes, ma'am. I understand.
- 15 MS. LUDLOW: So I'd really like to have
- 16 somebody --
- 17 MR. HARVEY: All right.
- 18 MS. LUDLOW: -- in the same seat with you.
- MR. HARVEY: As we get closer I'll provide
- those thoughts and see what you think. Okay?
- 21 MS. LIOTTA: I don't think there is a lot to
- do until we get some responses back.
- MR. HARVEY: There is not.
- MS. LIOTTA: Yeah.
- MR. HARVEY: And the vetting process is fairly

```
1
          quick. So...
 2
               MS. CASH-CHAPMAN: So we're comfortable.
              MR. CLARKE: You need a motion for that?
 3
 4
               MR. HARVEY: At least a consensus. Does it
 5
          require a motion?
 6
               MR. DOUGLAS:
                             I would request that there be a
 7
          motion saying that passed for the direction for the
 8
          staff to move forward with the RFQ.
 9
               MS. LIOTTA: Do we need public comment first?
10
              MR. DOUGLAS: Uh-huh.
11
              MS. LIOTTA: Okay.
              MR. DOUGLAS: Any public comment?
12
13
              MS. LIOTTA: No.
14
               MR. CLARKE: Entertain a motion to proceed
          with the RFO.
15
               MS. LIOTTA: Okay. I move that we --
16
          authority direct staff to --
17
               MR. DOUGLAS: Begin the RFQ process.
18
19
               MS. LIOTTA: -- begin the RFQ process based on
20
          the draft that's presented today.
21
               MR. CLARKE: Is there a second?
22
              MS. LUDLOW: Second.
23
              MR. CLARKE: All in favor.
2.4
              Aye.
```

MS. LIOTTA: Aye.

1	MS. LUDLOW: Aye.
2	MS. CASH-CHAPMAN: Aye.
3	PUBLIC COMMENT - GENERAL
4	MR. CLARKE: All right. Next item.
5	Next item is general public comments. Any
6	general? That was Mr. Riera. Terminal Access
7	Road, Engineering, public comment.
8	MR. RIERA: Yeah, I had Jose Riera, 133
9	Paranza Trace. I had a question on this early item
10	on the security list. I just wanted to find out
11	what is that the we're going to be spending
12	money on security items that was proposed at the
13	very beginning. I just have a question for that.
14	I would like to find out what is entitled? What
15	are we getting for it? Is it fans? Is it a bunch
16	of security guards? I'm curious.
17	MR. HARVEY: You are getting new fencing, new
18	gates, new gate operators, all hopefully last us
19	another 30 or 40 years.
20	MR. RIERA: Okay.
21	MR. CLARKE: Videos, video cameras?
22	MR. HARVEY: It will be at least wired at each
23	location for as if we want to expand the camera
24	system.

MR. CLARKE: Okay.

MS. LUDLOW: Did we get a diagram? Was that 1 2 one we got some time ago? 3 MR. HARVEY: Yes, ma'am. 4 MS. LUDLOW: Yes. I remember talking about 5 that because one thing there was a gate wanted to 6 be install over here at the Atlantic property 7 where -- they wanted the gate widen and Ed said that was in the process. 8 9 MR. HARVEY: Well, actually it gets removed so 10 they have full access straight on in. Just there is a little side road that we will put a gate there 11 12 instead to get -- separates you from the ramp. 1.3 MS. LUDLOW: Okay. So we got a letter about 14 that. 15 MR. HARVEY: Did you? 16 MS. LUDLOW: Yes. So it was from Stephen 17 Baldwin and he said that I understand that you are -- not that one. I understand you're doing 18 security and so why -- security work so, you know, 19 20 I would like to be involved or know something about it. Did you get something like that? 21 22 MR. HARVEY: I don't know Stephen Baldwin. 23 MS. LUDLOW: Oh. Stephen Baldwin. 2.4 MR. HARVEY: Well, at this point he is a

25

little too late.

1	MS. LUDLOW: Yeah. So did an RFQ go out for
2	that?
3	MR. HARVEY: Yes, ma'am. We went over the
4	bids has been done and everything.
5	MS. LUDLOW: Okay. Anyway I was surprised to
6	get a letter out of the blue like that saying I
7	would like to provide some of the security
8	apparatus for you. Anyway. Thank you.
9	MR. HARVEY: Yes, ma'am.
10	MR. CLARKE: Any more comments?
11	MS. LUDLOW: One more thing. On this on
12	the security does that have anything to do with the
13	TSA?
14	MR. HARVEY: Not per se. But it meets their
15	specifications. They had to approve they had to
16	approve it to make sure that it met their
17	requirements and it does. But it meets it's FAA
18	standard fencing and so forth. So
19	MS. LUDLOW: Okay. Thanks.
20	MR. CLARKE: Okay. Anything more?
21	MEMBER COMMENTS AND REPORTS
22	MR. CLARKE: Any member comments?
23	Ms. Cash-Chapman.
24	MS. CASH-CHAPMAN: So oh, sorry. So I have
25	been as most of you know when I was campaigning

1	for this I was campaigning for some events back on
2	the airport. I am so excited about June 17th. But
3	I was thinking something on a smaller scale. But I
4	know I talked about during campaigning and then
5	other people have mentioned it to me as well is
6	that they would like to see some fly-ins around
7	here. And I would I would love to see something
8	on Fridays and we could call it like fly-ins and
9	food trucks or something like that that we can
10	bring some food trucks around, people can fly-in.
11	Whether the general public come look at them or
12	just for pilots that want to have a fly-in.
13	I am curious on what the board's thoughts are
14	on that. I don't want to move forward and meet
15	with people and talk about it if it's something you
16	guys think I am way off base with. What are your
17	initial thoughts on something like that?
18	MS. LIOTTA: I don't object to the idea at
19	all. I do know that there was at least one unhappy
20	customer who I think e-mailed every single member
21	of the board when he came down to visit in his
22	plane and he did not purchase the minimum fuel
23	required to use Atlantic's ramp and he was unhappy

MS. CASH-CHAPMAN: Sure.

with the charge that he got.

1	MS. LIOTTA: I mean, I think these charges are
2	findable, he didn't check in advance. But we could
3	find ourselves in a similar situation.

MS. CASH-CHAPMAN: Sure.

2.4

MS. LIOTTA: So I would just suggest that if we do something like that that we just give them information. Like --

MS. CASH-CHAPMAN: In the advertising.

MS. LIOTTA: Yeah, if there is a minimum fuel requirement to waive -- ramp fee here is what it is so people can know in advance when they are planning their fuel, you know, so they can fuel up here, which will, of course, help us benefit the airport economically if they do buy fuel here.

MS. LUDLOW: Obviously, that was an honest mistake. And I would have hoped that Atlantic could have been a little more generous instead of adding another \$15, another \$27 when the guy thought he was parking and taking his wife to lunch and then he comes out with two hundred fifty, four hundred dollars. So maybe you should tell them when they drive up or fly up and get out of the plane. I mean, it used to be a fabulous thing on the weekend we would have 13 or 15 planes fly in all for breakfast. So — so we have no free public

1	parking now?
2	MR. BEYERS: Well, Pistons get free parking.
3	MS. LUDLOW: Pardon me.
4	MR. BEYERS: Piston aircraft don't have to pay
5	any fees. Mind you you are utilizing my resources
6	on my leasehold to service these aircrafts on a
7	very limited ramp. So if you get 15 pistons that
8	fly in on Friday that essentially takes up the
9	whole leasehold for nonpaying customers.
10	MS. LUDLOW: Parking one airplane?
11	MR. BEYERS: Fifteen. If you get fly-in you
12	have 12, 15 airplanes that come in for a fly-in
13	they are going to park on my property, my
14	leasehold.
15	MS. LUDLOW: Okay. I'm talking about this one
16	incident. I do understand. But like in the past,
17	yes. In the past, yes, they did, you know. We had
18	a wonderful representation for being generous and
19	happy and entertaining new people.
20	MS. CASH-CHAPMAN: I love to entertain some
21	food trucks and some fly-ins. So if we are
22	interested in moving forward, I would be happy to
23	reach out to some of those contacts. But is that
24	something we are all comfortable with?
25	MS. LIOTTA: Yes. Do the food trucks pay a

1	fee?
2	MS. CASH-CHAPMAN: So that is something that I
3	would like to work out. Obviously, I would like us
4	to gain something out of this as well. So, yes,
5	what I am the process of doing right now is kind of
6	seeing what the trends are. So there is a lot of
7	neighborhoods that do things like this and that
8	sort of thing. I kind of want to gauge what the
9	norm is. It will obviously be a little bit
10	different because it wouldn't be a neighborhood.
11	So, of course, I would expect to for us as an
12	airport to get a small something out of it as well,
13	yes. That's the plan.
14	I think we have a question/comment from the
15	AUDIENCE SPEAKER: I am up hear talking Alan
16	Black, Ponte Vedra. Is this something we do at the
17	parking lot at the field terminal building?
18	MS. LIOTTA: I have not worked out any any
19	of the details.
20	AUDIENCE SPEAKER: Use that ramp. I know it's
21	a conflict for Vinny because he's got to get his
22	people in and out, his planes.
23	SPEAKER ONE: Right.
24	AUDIENCE SPEAKER: So we could use the

building when we don't have an airline in.

1	MS. CASH-CHAPMAN: Right. Thank you. Yeah.
2	So I'm just trying to before I dug in and quite
3	frankly spent any energy to come up with a whole
4	plan for it, I just wanted to make sure it was
5	something we were interested in doing before I
6	present it for everyone to say way off base. No.
7	So now that I know.
8	MS. LUDLOW: They drive in, right?
9	MS. CASH-CHAPMAN: Uh-huh.
10	MS. LUDLOW: They can't fly in.
11	MS. CASH-CHAPMAN: So now that I know that
12	this is something we're interested in, I'm happy to
13	put something together and hopefully have some
14	input for everyone.
15	MR. CLARKE: I would suggest you talk to Jerry
16	Melton, you know, The Wheels Wings and Wheels
17	is is a good model and if we could have a
18	similar event at the commercial terminal so that we
19	don't infringe on Atlantic, you know, leasehold.
20	MS. CASH-CHAPMAN: Sure.
21	MR. CLARKE: Because I believe that policy,
22	they are able to charge piston aircraft or not
23	charge piston aircraft, but they are able to charge
24	aircrafts that use aviation fuels, is that correct?

MR. BEYERS: Jet fuel.

```
1
               MR. CLARKE: Jet fuel.
 2
               So if that policy were, you know, maybe
 3
          somebody could enlighten the board, if that policy
 4
          were based on weight instead of fuel type, in other
          words, you know, if you have an aircraft that uses
 5
 6
          jet fuel, it weighs less than a TBM, for example,
 7
          or Lattice. Then the general --
 8
               MR. BEYERS: All our fees are based on
 9
          capacity.
10
               MR. CLARKE: What, is there a weight cut off?
               MR. BEYERS: There's no weight cut off. Each
11
12
          aircraft might have a capacity and algorithm that
          they use. So each -- so Cheyenne has a different
13
          minimum fuel than a Conquest. A Conquest has a
14
          different minimum fuel than --
15
               MR. CLARKE: If it's Piston --
16
               MR. BEYERS: If it's Piston aircraft we don't
17
18
          charge them anything for that.
19
               MR. CLARKE: Okay.
               MR. BEYERS: Piston aircraft we don't craft
20
21
          any fees for that.
2.2
               MR. CLARKE: Okay.
23
               MR. BEYERS: But if it's Bonanza, RV6, RV4.
2.4
               MR. CLARKE: But, I mean, you charge -- you
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charged the gentleman Ms. Liotta was referring to

1	was charged \$268 because of the type of craft he
2	had because of the fuel type. If he were to have
3	flown in in a Piston aircraft he wouldn't have been
4	charged a ramp fee?
5	MR. BEYERS: Nothing.
6	MR. CLARKE: Security fee?
7	MR. BEYERS: Nothing.
8	MR. CLARKE: So is that that a policy that
9	maybe we want to address at the policy committee,
10	you know, make it based on weight instead of fuel
11	type? Because I don't I mean if you if I buy
12	an electric car and next guy my neighbor buys a
13	diesel car, and the one across the street buys an
14	electric car, they are all automobiles that travel
15	on the road. Your essentially
16	MS. LIOTTA: Well, I'm not sure that's
17	something that the authority can do if this is
18	something inside Atlantic's leasehold and under the
19	terms of their lease. You know, that's just maybe
20	their corporate policies.
21	MR. BEYERS: If I may, we are the only
22	Atlantic in our network that does not charge Piston
23	any fees to come on the ramp for the day. We have

when we came over in 2014. So if it were up to us

over 100 locations. Proposed by airport authority

- we would charge everybody that touches the ramp a 1 2 certain fee.
- 3 MR. CLARKE: So all the more reason the 4 airport should consider getting free parking space for transient aircraft. 5
- 6 MS. LUDLOW: And I do want to say, Vinny, I'm 7 not picking on you, but I was --
- 8 MR. BEYERS: Yeah, you are.

- 9 MS. LUDLOW: I'm sorry. That was actually an 10 honest mistake on his part, because he checked with all of the beings that he checked with and they all 11 12 had different answers. So, you know, and everything can't stay up to the minute, every 13 resource can't stay up to the minute. So he 14 just -- he was unaware. 15
- MS. LIOTTA: Well, I will just say that my 16 17 understanding is that ramp fees are fairly normal 18 especially if you have a jet aircraft and buying minimum fuel is generally how those get waived. So 19 20 I'm not sure -- it just seems like it would have been a reasonable assumption that something like 2.2 that might have happened. So I think -- I don't 23 think that necessarily Atlantic was, you know, clearly being unreasonable. 2.4
- 25 MS. CASH-CHAPMAN: I'm happy to add all of

1	that information and I will touch base on whatever
2	information we think everyone needs to know on food
3	trucks and fly-ins. So that's all I have if we
4	would like to move on.

MR. CLARKE: Any more comments? You have any other comments? Ms. Reba, any further comments?

MS. LUDLOW: No, we don't have TPO meeting.

And I don't have anything else to say. And I just want to say thank you for the few people that showed up showed up.

MR. CLARKE: Okay. I have a couple comments on my favorite subject. This is budgeting coming up.

MS. LUDLOW: Money.

1.3

2.4

MR. CLARKE: Yeah. I asked staff to prepare a report expenses by vendor sorted and order high to low. And, you know, I've always found it helpful, you know, when we are doing budgeting especially to enlighten the board members. We spent four and a half million dollars a year on vendors, vast, you know, the other big expense is not in vendors is wages.

But what I have encouraged the staff to do is be prepared to discuss where we have really three different types of categories of vendors, people

1	that provide mission critical services, entities or
2	people that provide discretionary type services,
3	such as the consulting that we referred to earlier
4	Volaire Aviation, and people who provided really
5	fixed type of cost, you know, the Florida Power and
6	Light, City of St. Augustine, and the aviation
7	fuel, that kind of thing.
8	So it will just help the board understand when
9	we go through the budget, budget numbers line by
10	line be prepared to back those numbers up, you
11	know. Yet we are going to need to tell people
12	particular type of service, this is why or, you
13	know, obviously we need power and it's based on the
14	current rates and so on and so forth.
15	MR. HARVEY: Yes, sir. I am hoping even what
16	you presented today
17	MR. CLARKE: Yep.
18	MR. HARVEY: makes it fairly clear already.
19	MR. CLARKE: Yep.
20	MR. HARVEY: Really opens your eyes to see
21	what is what.
22	MR. CLARKE: It generally falls Pareto
23	principle, where it says 80 percent of something
24	20 percent of something causes 80 percent of
25	something else. You know, so maybe 20 percent of

your 150 vendors on here are going to represent 1 about 80 percent of your budget. I would like to 2 know what Rev Technical Center is. We don't have 3 4 no idea what they are and we can enlighten the 5 board. But we don't really care what Michael 6 Floral Supplies for twenty. 7 MR. HARVEY: The Rev is really -- really was a grant funded phone card to test our fire phone. 8 9 MR. CLARKE: Yeah. 10 MR. HARVEY: So that didn't come out of your 11 pocket. That was 100 percent. MR. CLARKE: It's -- it's just a helpful way 12 for the board to begin to, you know, understand the 1.3 14 complexity. MR. HARVEY: And also I think you've had some 15 16 extraordinary expenses so far this year that you 17 won't see next year. 18 MR. CLARKE: Yeah. 19 MR. HARVEY: Case in point. 20 MS. LUDLOW: I do want to say thank you for 21 Dennis for -- thanks to Dennis for stepping in for 22 Bob today. But before I say that, I might say 23 again, since we are talking about all the money, 2.4 when are we going to get back to looking for a

chief financial officer. I mean, that -- these --

1	these incongruities are just growing and getting
2	bigger and bigger and I don't see what the holdup
3	is, why can't we advertise for a chief financial
4	officer to start straightening this out.
5	MR. HARVEY: I thought that was going to be
6	left up to whoever the permanent director was going
7	to be.
8	MS. LUDLOW: And nothing to do with I mean,
9	the executive director, you know, doesn't
10	necessarily have to choose a chief financial. They
11	should not choose the chief financial officer.
12	MR. HARVEY: They are going to have to work
13	side by side.
14	MS. CASH-CHAPMAN: I think it was suggested by
15	someone on the board that we wait until we have
16	someone else. I think that was recommended to us.
17	I don't have a preference either way.
18	MS. LUDLOW: It was recommended. But I think
19	that Dennis is that what is your role?
20	MR. CLARKE: Well, I think we said we would
21	wait for a couple of months to let the executive
22	director, permanent executive director situation
23	work its way out. I think it's probably worthwhile
24	having a discussion, you know, when we have a full
25	board here. Mr. Olson gets back next week, next

1 month. 2 MS. LUDLOW: But the executive director 3 doesn't choose. 4 MR. HARVEY: Yes, they do. Yes, the director 5 does the hiring. 6 MR. CLARKE: Is an officer -- let me ask 7 counsel. Is an officer or chief financial officer 8 would have been required board approval would it 9 not? 10 MR. DOUGLAS: I would like to look at the policy first on that particular type of position. 11 12 MR. CLARKE: I mean functionally they would report to the executive director, but they would be 13 14 approved. 15 MR. ROBERTS: The only one in the charter is 16 that position right there. 17 MR. DOUGLAS: That's what I thought. MS. LIOTTA: Well, it's my belief that if the 18 authority wants something in the budget that can 19 20 happen. As long as we're being fiduciaries with that and if that's something a position that we 21 want -- the board wants created I think that's 2.2 23 within the realm of possibility. I do also belief

that the executive director would be involved in

the hiring of that. That doesn't mean that I think

2.4

L	that the board members wouldn't be able to speak
2	with candidates. But I think there is
3	participation from staff and the board on a senior
1	position like that would be perfectly reasonable in
5	the expectation

2.2

2.4

My recollection was when we were last interviewing for executive directors it was recommended to us by the search firm that the CFO position be held off a little bit because we were so close to hiring an executive director that person being brand new would want to have input on that. So it becomes a timing issue of how long are we going to wait to do the next executive director's search, you know, what's that going to look like. Is that going to happen? And but we are running up -- we are running up against budget timing and being able to put that head count in the budget. So I think regardless of whether we have that person we should be budgeting for that person.

MR. HARVEY: And if I may, maybe it's not -maybe it's not a person. Maybe it's a consultant
instead. You don't have to carry a \$200,000 nut a
year when you may not need to.

MS. LIOTTA: Very good point. Yeah. So I think that it's all open to the budget in general

it's like, hey, if we want to bring in a new skill 1 2 set, doing it through a consultancy firm or a 3 single -- single professional is certainly a valid 4 way to do it and is financial responsible from a 5 budgetary, you know, view. 6 MS. LUDLOW: I would really like to advertise 7 local. I mean, I can't tell you how many people came to me and say because our opening for 8 9 advertising airlines only. And, you know, so the 10 other people, the other professionals in town knew nothing about it. So I -- if it's going to be, you 11 12 know, advertising airline, then it should be local 1.3 also. 14 MR. HARVEY: And we do that. 15 MS. LUDLOW: Pardon. MR. HARVEY: We advertise local. And we 16 17 advertise in various manuals. So you know. 18 MS. LUDLOW: Okay. But not anybody talked to me about it. 19 20 MR. HARVEY: Okay. 21 MS. LUDLOW: Okay. 22 MR. CLARKE: Any other items? 23 ADJOURNMENT 2.4 MR. CLARKE: Entertain a motion to adjourn.

MS. LUDLOW: I make a motion we adjourn.

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MS. LIOTTA: Second.
 1
               MR. CLARKE: All in favor.
 2
 3
               Aye.
               MS. LIOTTA: Aye.
 4
 5
               MS. CASH-CHAPMAN: Aye.
 6
               MS. LUDLOW: Aye.
               (Thereupon, at 5:47 p.m. the meeting was
 7
     adjourned.)
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1	CERTIFICATE
2	
3	The State of Florida)
4	County of St. Johns)
5	T. Januar Dinana Diania Canat Danastan da
6	I, Laura Dwyer Pierle, Court Reporter, do hereby certify that I was authorized to and did report
7	the above meeting in stenotype; and that the foregoing pages numbered from 1 to 94, inclusive, are a true and correct transcription of my stenotype notes taken during
8	said meeting.
9	I further certify that I am not attorney or
10	counsel of any of the parties, nor am I a relative or employee of any attorney or counsel of party connected
11	with the action, nor am I financially interested in the action.
12	action.
13	The foregoing certification of this transcript does not apply to any reproduction of the same by any
14	means unless under the direct control and/or direction of the certifying reporter.
15	or one cororrying repercer.
16	IN WITNESS WHEREOF, I have hereunto set my hand this 9th day of June, 2023.
17	nana enito sen ady et edne, 2025.
18	
19	
20	
21	Laura Dwyer Pierle, Notary
22	Public, in and for the State of Florida at large.
23	My Commission Expires 10/26/24
24	My Commission #HH 053319
25	

\$	4th [1] 32/22	ADJOURNMENT [2] 2/16 93/23
·	5	adjusted [1] 57/6
\$100,000 [3] 52/12 52/16 52/20 \$15 [1] 80/18	50 [2] 49/14 67/6	adjustments [1] 57/9
\$2,416,500 [1] 10/5	50 2 49/14 67/6 50/50 2 49/14 67/6	admire [1] 33/22
\$2,454,000 [1] 4/20	5:01 [2] 13/12 13/14	advance [2] 80/2 80/11 advantage [2] 49/24 54/1
\$200,000 [1] 92/22	5:47 [2] 1/7 94/7	advertise [5] 17/6 90/3 93/6 93/16 93/17
\$268 [1] 85/1	6	advertising [4] 74/8 80/8 93/9 93/12
\$27 [1] 80/18		aeronautical [1] 20/13
\$40,000 [2] 27/14 30/6	60 [1] 12/20	affecting [1] 12/17
\$43,000 [2] 5/5 5/5	7	afford [2] 27/18 70/2
\$430,000 [1] 5/4	72 [1] 2/13	afraid [1] 18/20
\$50,000 [1] 27/14	75 [1] 52/20	after [4] 15/13 15/15 28/6 33/14
0	76 [1] 2/14	afternoon [1] 3/2 again [16] 13/10 17/22 32/17 35/8 41/18
0.00 [1] 13/8	78 [1] 2/15	50/9 53/14 56/8 56/19 61/12 65/1 67/25
053319 [1] 95/24	8	70/20 70/24 74/9 89/23
0570 [1] 1/25	80 [4] 12/20 88/23 88/24 89/2	against [1] 92/16
1		agenda [24] 2/8 3/8 6/3 6/5 6/6 6/8 6/9
10 [1] 33/18	9	6/13 6/21 7/3 7/13 7/20 8/4 8/10 8/10 8/15
10,000 [1] 24/7	90 [4] 10/8 63/11 64/17 64/19	8/19 21/12 21/15 26/4 31/21 31/22 47/6
10/26/24 [1] 95/23	90-day [2] 64/16 65/5	48/23
100 [4] 1/16 66/25 85/24 89/11	904-825-0570 [1] 1/25	ages [1] 72/9
100,000 [2] 52/17 67/1	93 [1] 2/16	aging [1] 54/5 ago [3] 53/4 67/22 77/2
11th [1] 13/12	94 [1] 95/7 95 [1] 2/17	agree [17] 18/2 18/4 25/4 28/21 37/3
12 [2] 13/2 81/12	95 [1] 2/17 9th [1] 95/16	37/15 41/15 42/2 46/2 47/25 58/5 58/12
13 [1] 80/24		62/18 66/1 70/18 72/25 74/9
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