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                    Regular Meeting
    held in The Conference Center, Meeting Room B
                        4730 Casa Cola Way
                St. Augustine, Florida
                on Monday, January 10, 2022
                    from 4:00 p.m. to 5:34 p.m.
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BOARD MEMBERS PRESENT:
    BRUCE MAGUIRE, Chairman
    SUZANNE GREEN
    JUSTIN MIRGEAUX
    REBA LUDLOW
    ROBERT OLSON
ALSO PRESENT:
DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main Street, St. Augustine, FL, 32080, Attorney for Airport Authority.
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JANET M. BEASON, RPR, RMR, CRR St. Augustine Court Reporters

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        P R O C E E D I N G S
    CHAIRMAN MAGUIRE: All right. Call to order.
    Okay. Reba, since -- Reba, since you're
    standing up, you can lead us in the Pledge of
    Allegiance.
    (Pledge of Allegiance.)
        MEETING MINUTES
    CHAIRMAN MAGUIRE: All right. Meeting
    minutes. I assume everybody's read the minutes.
    Anybody have any changes/modifications that are
    relative to the minutes?
    MS. GREEN: No.
    CHAIRMAN MAGUIRE: Okay.
    MS. GREEN: I went through them all.
    CHAIRMAN MAGUIRE: Then they will stand as
    presented.
        FINANCIAL REPORT
    CHAIRMAN MAGUIRE: The financial report, if
    you noticed on your -- on your -- if you got your
    stuff off the -- it is not ready today; it will be
    ready at the February meeting, okay?
    AGENDA APPROVAL
    CHAIRMAN MAGUIRE: Agenda approval. Anybody
    have suggested changes --
    MR. OLSON: No.
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CHAIRMAN MAGUIRE: -- or requirements for the agenda?

MS. GREEN: No.
CHAIRMAN MAGUIRE: All right. It will stand as going.

STAFF REPORTS
CHAIRMAN MAGUIRE: Then staff reports. You probably noticed that we're missing Ed. Ed has COVID and/or Doug is going to take over, but we are not going to have staff reports today because --

MR. OLSON: He's been -- I understand that he's been exposed --

CHAIRMAN MAGUIRE: He's been exposed.
MR. OLSON: -- to someone who has COVID.
MS. GREEN: Yeah, he had to go to a fancy wedding.

MS. LUDLOW: His wife.
CHAIRMAN MAGUIRE: Somebody in the family --
MR. BURNETT: Yeah.
CHAIRMAN MAGUIRE: -- yeah.
MR. OLSON: All right.
CHAIRMAN MAGUIRE: All right. So Doug will be taking all the heat today and doing all the presentations, and we'll start off with Carol. Where is Carol? You can go first, Carol, for the
legislative update.
MS. LUDLOW: Can -- do we have a loud volume?
MR. HARVEY: If you'd speak into your microphone and speak up a little bit, otherwise, it's -- you're going to have squelch; it just gives your nothing but feedback.

MS. LUDLOW: Okay. If you can't hear in the audience, tell us.

MR. HARVEY: You're too afar away from your microphone.

MS. LUDLOW: If you can't hear in the audience, tell us.

CHAIRMAN MAGUIRE: And if you don't want to hear in the audience --

MS. GREEN: You'll tell us.
CHAIRMAN MAGUIRE: -- we'll move the other way.

MS. SAVIAK: I'll try to -- I'll try to lean in. Can you hear me?

CHAIRMAN MAGUIRE: Yes.
MS. LUDLOW: Thank you.
MS. SAVIAK: Well, happy to be here in the new year to give the government relations update.

December 31st, we have had a little bit of national interest and concern regarding the rollout
And the FAA is working with AT\&T and Verizon
regarding some mitigation opportunities to assist
with that and work through that transition, which
is planned for this year and planned for earlier
later year. But that was kind of larger national
news for the aviation industry.
And then in early December, FDOT secretary
announced $\$ 2.8$ billion, actually $\$ 2.89$ billion, in
national airport funding through the Bipartisan
Infrastructure act. And there'll obviously be more
to follow on that because it's a $\$ 15$ billion total
appropriation, but they've announced $\$ 2.8$ billion
to start for fiscal year 2022.
The state level is very exciting with the
legislative session scheduled to begin tomorrow,
January 11th. Interim committee weeks had ended in
December 3rd. And the Florida Airports Council has
a large agenda this year, and we have provided that
to the board on several occasions from the summer into the fall, continuing to monitor bills as they're filed and now begin to move to see which bills are actually live or not live. We typically try to provide that list, and we'll keep you posted on anything that requires board action or a chair letter, which we have done in the past. Operational update is in that.

For operations, on behalf of our operations team, Kevin has announced a maintenance closure of Runway $13 / 31$ from January 11 th to 13 th for some maintenance of runway markings.

And then also tomorrow -- or actually
Wednesday January 12th, the Florida Mosquito Control Association will be hosting an aerial spraying demonstration briefly in the morning. And so we have a C-130 parked on the airfield right now. That will be part of that state association conference briefing for them. So those are a few of the things, so thank you.

MS. LUDLOW: What's (inaudible) going to do with spray?

CHAIRMAN MAGUIRE: Reba, say it again in the microphone.

MS. LUDLOW: I have a question for Carol,
please.
CHAIRMAN MAGUIRE: Yes.
MS. LUDLOW: And the question is, on the $C-130$ and the mosquito control spray, do you have any idea what time that's going to be and if it will affect traffic?

MS. SAVIAK: I think it's a brief time period. Kevin?

MR. HARVEY: The event's between -- the event's between 8 a.m. and 10 a.m. Wednesday morning. It will just be two passes. So if there's any operational problems, they'll be brief. Tammy will be handling that with her folks.

MS. LUDLOW: Thank you.
CHAIRMAN MAGUIRE: Did you all get that?
Okay.
MR. OLSON: So the operational update, that's for -- that shows -- this is -- these would be the annual in the right column, right, for the entire year?

MS. SAVIAK: Correct. So our monthly report
that usually has both the monthly and then
year-to-date column is -- is correct there.
MR. OLSON: So that's annual.
I -- I guess I'm curious as to maybe it's a

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tower question, but what's our activity on
international flights coming -- basically flights
leaving or coming through that relate to the
Customs function and all that? The -- maybe that's
part of the tower report or --
    MS. SAVIAK: Yeah.
    MR. OLSON: I'd be interested to know that
figure because I saw one for another airport in
Florida.
    MS. SAVIAK: Okay. I'd be happy to try to get
    that for you if Tammy doesn't desire to speak to
    that briefly. But if not, we can follow up and get
you something that -- that's available.
    MR. OLSON: Okay. Just an observation, that
it -- it's nice to see the French are still buying
military hardware given the (inaudible).
    (Court reporter interruption.)
    CHAIRMAN MAGUIRE: Bob, talk into the
microphone.
    MR. OLSON: It's right here.
    I just commented that it's nice to see the
French are still buying military hardware from the
U.S., given the submarine deal that they have been
put up about.
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    CHAIRMAN MAGUIRE: Okay. Any other comments,
    questions?
MR. MIRGEAUX: Yeah, a question about that closure of Runway 13/31. It's an overnight closure, so I guess it's directed to Kevin. Not to put you responsibility spot, but --

MR. HARVEY: We have three nights, Tuesday, Wednesday, Thursday.

MR. MIRGEAUX: What type of maintenance are we talking about?

MR. HARVEY: Oh. We're having to clean the edge stripes and the chevrons.

MR. MIRGEAUX: So no re -- no painting.
MR. HARVEY: No, it's just cleaning.
MR. MIRGEAUX: Thank you.
CHAIRMAN MAGUIRE: Seeing no more questions. Thank you, Carol.

## BUSINESS PARTNER UPDATES

CHAIRMAN MAGUIRE: All right. Let's go to business partner updates. Henry Dean, is he here? Here he is.

COMMISSIONER DEAN: Good afternoon. Hope everybody's got off with a good start for the new year. I'll be brief and then an -- try to answer any questions, but $I$ do want to highlight what for me was a very exciting news Saturday morning.

We had a group of us who met Reba at the Serenata Beach Club hall. The homeowners, the interested stakeholders and homeowners who are interested in continuing beach renourishment activities from roughly Serenata Beach Club all the way north up to Duval County, the specific meeting was about the area between Serenata Beach Club and about two miles north of that Exxon station, what used to be a Gate station.

That was an area where the legislature in 2017 after Matthew allocated up to $\$ 10$ million for a one-time sand placement to basically build up the berm to pre-storm conditions. And it's taken a lot of effort on the part of local, state, and federal government, but we are now ready at the -- our board meeting next week to approve a contract to start that project.

But the representative from the Corps of Engineers, Jason Harrah, was there and he gave us an update that based on the storms we had -- if y'all remember the nor'easters we had in early November 5th, 6th and 7th -- they really did a lot of damage to not only the federal project which was just finished a year ago -- you-all remember the dredge that was in the St. Augustine inlet that was
moving sand, hydraulic dredge that was moving sand along the beach. That was the Vilano to Serenata federal project. It was very successful. It worked. And when we had the nor'easters, it really had a major impact, but it sort of sacrificed itself to save the homes and the businesses in A1 -- and A1A.

We also had similar impacts at
St. Augustine Beach, which sort of interests Doug and me, and really really severe erosion, critical erosion following those nor'easters that are -- the nor'easter over days.

So Jason indicated, Jason Harrah with the
Corps who is the project manager for
Northeast Florida for beach renourishment, that his staff over the Thanksgiving and Christmas holidays worked through the holidays and came up with enough evidence, enough facts, enough surveys of those -of those impacts that he has recommended to his chief, and it will be forwarded to the headquarters in Washington and the 3-star general, to basically trigger the agreement that we have had locally with the Corps, that if we have a federal project that's been constructed initially -- and both of these have, St. Augustine Beach and Vilano to Serenata --
and you have a major storm that critically impacts the beaches, the Corps will basically immediately within the next six months come in on their own dime, no local or state funding, and restore those to pre-storm condition. And he made that announcement at our meeting Saturday morning.

And he caveated, he said, I really really think that this will be approved, but until the general signs the papers, we can't, you know, open the champagne bottles. But we will -- because we have those two federal projects that went through the process, had their initial phase -St. Augustine did some time ago, but we just finished the first construction of Vilano to Serenata literally last January. So they now -- we think, based on Jason's comments, they both will be fully restored at the cost of the federal government, not St. Johns County, our taxpayers, or even the state. So that's kind of good news.

I asked him, I said, Jason, do you have any idea what that figure might be for both projects? And he said, caveat, he -- this is just an estimate, it may be as much as $\$ 60$ million.

So, I mean, it's a big deal for those who have

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followed beach renourishment, not only for
environmental purposes but economic purposes to
keep our beaches healthy.
    And we have a meeting next Tuesday, a week
from tomorrow, on the 18th. We have a new
commissioner who was appointed before Christmas --
actually before Thanksgiving, if you had heard. I
really just had a chance to meet her and say hello,
Sara Arnold. Seems like a wonderful lady. I think
she'll do a good job. The Governor appointed her
around November 2nd, I think.
    So if there aren't any questions, those are
the highlights I wanted to hit.
    CHAIRMAN MAGUIRE: Any questions for
commissioner?
    MS. LUDLOW: I do want to just say accolades
to Henry Dean, you know, for working with the Corps
so much, because he has been behind that all the
way, and we can't just say enough good things about
that.
    CHAIRMAN MAGUIRE: Good.
    MR. OLSON: You sure have.
    CHAIRMAN MAGUIRE: Thank you.
    COMMISSIONER DEAN: Let me give you a couple
of dollars.
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CHAIRMAN MAGUIRE: Go outside. COMMISSIONER DEAN: If there aren't any other questions, Bruce, I have a 5:00 meeting and I'm going to go prepare for it if y'all don't mind, my next one.

CHAIRMAN MAGUIRE: Go right ahead. Thank you. COMMISSIONER DEAN: See y'all at the next meeting.

CHAIRMAN MAGUIRE: Thank you for taking the time.

MS. LUDLOW: Thank you.
MS. GREEN: Thank you, Mr. Dean.
CHAIRMAN MAGUIRE: Okay. Next one,
Mr. Beyers?
MR. BEYERS: No comment.
CHAIRMAN MAGUIRE: No comment. Mike Thompson
or Jaime Topp, whichever one. SAAPA?
MS. LUDLOW: He's working on it.
CHAIRMAN MAGUIRE: Oh, there he is. Okay.
MR. THOMPSON: I didn't realize I was that easy to miss.

MS. LUDLOW: And we welcome Gunner as the new liaison for SAAPA.

CHAIRMAN MAGUIRE: Uh-huh.
MR. THOMPSON: Thank you, Ms. Ludlow.

First $I$ want to say it's certainly an honor to again for me to represent the Pilots Association -CHAIRMAN MAGUIRE: Say your name so they know and can record it.

MR. THOMPSON: I'm sorry. I thought you just said so. Mike Thompson.

CHAIRMAN MAGUIRE: Well, I had two names and I just wanted to make sure she got the right one. MR. THOMPSON: Oh. Okay. Nice to meet you. It's an honor for me to again represent the association to this -- to this board and also the board back to the association. I'm in a bit of a unique position in that I've been kind of AWOL from the airport for some years, and when $I$ went to the SAAPA first Friday and then the SAAPA regular monthly membership meeting on Saturday, occasionally those two things happen in tandem, $I$ had an opportunity to talk to people that I've known for a number of years but haven't had a chance to talk to.

And as I went from group to group, I've always said that if you ask ten pilots their opinion about something, you'll get 13 opinions. And I was really surprised when I -- my question was basically, what do you see that's going on at the
airport? What makes you happy? What makes you unhappy? You know, what do you think?

And there was almost a unanimity of opinion that more hangars are needed with a seven-year waiting list and it really discourages people from coming here. We've got very little turnover, as is obvious.

And, you know, we've identified an area where -- where we could put actually 40 more hangars. It would require the destruction of five of those port-a-port hangars, I guess, the real old ones, so again 35 hangars. That would go a long way towards alleviating that waiting list.

And that's the one thing that $I$ came away with Friday night and Saturday that the association as a group is concerned about. And sure there's other things, but that seems to be the one big thing.

There was some concern about the amount of money that's being diverted away from general aviation to these airline projects. I'm not sure why that's considered so important by this board, but it obviously is. But remember that your tenants are the ones that are funding that.

This -- and I stood before this board -- oh, I'm sorry. I stood before the county commission
several years ago when Commissioner Manuel was determined to take over the operation of the airport and I told him that one of the awesome things about having an airplane based here is when I'm out traveling, people would say to me, where are you based? Where do you live? St. Augustine, Florida. Oh, no kidding? That's the greatest airport in the country.

And it seems that we can no longer say that. They're just not -- there's no longer an emphasis on general aviation here. And that -- that showed up. Other than that, there wasn't anything major that I want to mention.

If there's anything that the board wishes for me to take back to the membership, please let me know either here or privately or by e-mail or whatever.

And I want to extend an invitation to all of you to come to the meetings. I heard this weekend without getting at the heart of the truth that y'all can't get an airport pass. So we'll be glad to escort you in and be your sponsor while you're at a meeting. We'd love to have you. It'd be an honor to have you. And maybe you'll get a little bit better idea about what the -- about what the
association does. Unless you have something for me, I'm done.

CHAIRMAN MAGUIRE: Any questions or comments?
(None.)
CHAIRMAN MAGUIRE: Thank you, very much, Mike.
MR. THOMPSON: Thank you, sir.
MS. LUDLOW: Thank you.
CHAIRMAN MAGUIRE: All right. Mr. McKendrick.
MR. McKENDRICK: Nate McKendrick, no comment.
CHAIRMAN MAGUIRE: No comment?
MR. McKENDRICK: Nope.
CHAIRMAN MAGUIRE: Okay. Tammy Albin. I saw her in the corner.

MS. ALBIN: Tammy Albin, RVA, air traffic control tower.

Let's see. In -- for our traffic numbers, we're still steadily slowly getting back to normal. For December of 2021, we had 10,572 operations over December 2020 that was 9,368 operations. For the entire year of 2021, was 1,022 -- or, I'm sorry, 122,470 operations as opposed to 2020 where we only had 113,833 operations.

So we're slowly getting back up to where we were before CoVID. We were about 133,000, I believe, to $140-$ to 150,000 before COVID a few
years leading into it. So we're slowly climbing back up to normal.

We had questions about the C-130 operation. We're going to work that in for regular flight ops. The only problem will be is when we're taxiing, we'll have to stop, you know, traffic so there won't be traffic at Taxiway Bravo or on Taxiway Bravo when they make their passes because they're going to do their passes over the taxiway instead of over the runway. So we'll still sequence everybody else as normal, but we'll have to stop taxi operations and make sure they have a clear path for the taxiway itself.

International flights, we do not keep track of that in the control tower. That would probably be something to get from Customs. But we do not keep track of how many.

And then the only -- what we normally keep track of is IFR versus VFR flights, and then we only keep track of the $I F R$ strips that we get for 15 days and then they go out --

MR. OLSON: Okay.
MS. ALBIN: -- okay? Was there something else
that there were questions about that I missed?
CHAIRMAN MAGUIRE: I don't think so.

MS. ALBIN: Okay.
CHAIRMAN MAGUIRE: Questions?

MS. LUDLOW: I -- I might have one.
Talking about the international flights and
you said you don't have the -- you don't keep track of the numbers, but $I$ understand we cannot get that information from Customs -MS. ALBIN: We don't always have the information --

MS. LUDLOW: -- that they don't share that information. So, how do we know?

MR. OLSON: The Boca airport know.

MS. LUDLOW: Right.
MS. ALBIN: And that's a different -- a little bit different system, though, too, with FAA versus non-FAA and things like that.

We don't keep -- we don't keep track of the numbers of who goes international and who doesn't. And sometimes we may not know that they're coming in from international until they do taxi in to Customs. We don't have a way of tracking that or of keeping that on record past 15 days.

CHAIRMAN MAGUIRE: The information you have for that 15 -day period, is that open for public review or is that --

MS. ALBIN: I can give you numbers, but it's just flight strips, is all it is.

CHAIRMAN MAGUIRE: It is just --

MS. ALBIN: Yes --

CHAIRMAN MAGUIRE: Okay.

MS. ALBIN: -- flight strips. And like I said, unless we make note on it, we may not know that that is one of the aircraft that came from -you know, it gives us the last point where they're coming, not necessarily where they originated.

CHAIRMAN MAGUIRE: Gotcha. Okay.

MS. ALBIN: So we may or may not know until they taxi up and if we don't make known on the flight strip, and that would depend on how busy we are, so...

CHAIRMAN MAGUIRE: Okay. Thank you. Any questions?
(None.)

CHAIRMAN MAGUIRE: Thank you, Tammy.

MS. ALBIN: You're welcome.

CHAIRMAN MAGUIRE: Okay. Mr. Burnett?

Partner first and then we'll move into the other stuff.

MR. BURNETT: Yeah. Nothing really to report.

I think I'm probably going to speak enough tonight
on the actual agenda items.
CHAIRMAN MAGUIRE: Okay. All right. Move into the -- are you ready to move in?

MR. BURNETT: Yes.
CHAIRMAN MAGUIRE: Okay. LEASE AMENDMENT - ATLANTIC AVIATION

MR. BURNETT: I guess looking at the item of the Atlantic Aviation lease amendment and the MOU that was before you last month, Mr. Mirgeaux, I recall pretty vividly having some questions about that, really wanting us to --

MR. TUCKER: We can hardly hear you.
MR. BURNETT: Really wanting us to work on the language --

MS. LUDLOW: Can you hear?
MR. BURNETT: A little better now?
MR. TUCKER: I'd say that's a little closer.
MR. BURNETT: Okay. Wanting us to work on the language. I'll show you where we were at before and then what we've come up with now in working with Michelle Hartmann at Atlantic Aviation and the other executives there.

The prior language on the bullet really of concern, this is the language that you had previously on the right of first refusal.

Admittedly it didn't address everything that you would want to address.

It talked about the right of first refusal would last until January 1st, 2036, which is the ultimate maximum date that the current FBO lease could extend to, but it didn't really narrowly define or try and define the area of right of the first refusal and the other issues related to it.

So putting that into context, we now have some new draft language, and you can see now we've taken from one paragraph to six different subparagraphs on, and I'll go through those individually.

The first one is really looking at, okay, what do they have for space? What would Atlantic want to have for space? And in those discussions with Atlantic, their number came out to 25,000 square feet roughly, is what they'd like to be able to build a structure of that type of square footage.

And so, we really talked in terms of the right of first refusal would be related to up to a 25,000-square-foot structure and then try and pinpoint to say where would that be located.

On that particular issue, we did identify this area that's in the Airport Layout Plan, the current Airport Layout Plan, to say, okay, it would be
where it's already indicated for potential future FBO development, is where it would go.

And this contemplates this location where existing Hawkeye View runs without relocating Hawkeye View. So you can see here, Mr. Mirgeaux, you -- this area right here is what we'd identify. Once Hawkeye View is relocated, then this area could expand into the full area of the potential FBO development as identified in the ALP. So that's -- that's one thing that we addressed. MR. OLSON: Hold on. MR. BURNETT: Yes, sir? MR. OLSON: I have a question right now. Is there a practical issue about what -- the provision you just covered? And I'm -- the reason I'm wondering is the right of first refusal to build a new 25 hundred -- thousand square foot facility, they would only be here until 2036. That gives them -- depending on how quickly they could get that underway, only gives them about 12 years to amortize the cost, because in '36, they have to walk away and leave the facility broom clean. I don't understand -- I mean, my thought is that there isn't a business reason for Atlantic to proceed with any new construction if they're going
to only have 12 years or even less to amortize and not recover anymore because of the terms of their departure.

So, I'm wondering that they would not act, but yet how would it be if a -- another entity wanted to come in and how would the right of first refusal operate under that situation? I guess I'm -- I'm real curious as to how that would work.

MR. BURNETT: I'll jump in and issue -- answer the business part. Maybe part of your other questions get answered as I go through the other points, but on a business side, in my experience on commercial leasing, a 10-year am is a good number.

MR. OLSON: Really?
MR. BURNETT: Yes, sir. And so, many times you have tenant improvements that take place under a ten-year amortization that their lease terms is in a ten-year.

MR. OLSON: Okay. Well, that --
MR. BURNETT: And I did in fact talk to them
about that specific issue and the fact that, you know, a hangar, pick a number, \$2, \$3 million hangar, could be more, amortizing that over ten years, you know, and what that cost versus the monthly rent revenue from being able to lease space
within that hangar, and they were comfortable with that.

MR. OLSON: Okay.
MR. BURNETT: So -- and that's consistent with what I see in my private practice with commercial leasing.

MR. OLSON: Okay. Well, that leaves a nice capital asset for the Airport Authority.

MR. BURNETT: Yes, sir, it does.
Now, what I would anticipate, to go one step further, and I think what you -- when you think about the capital asset of the Airport Authority beyond ten years, I think you instantly think, okay, well, if there's a right of first refusal and they exercise the right of first refusal, I think the Airport Authority in the ultimate lease document -- because right now we're talking a memorandum of understanding -- in a lease document, we would want to discuss architectural controls and we may want to discuss the building quality of the structure. And I'd have to really rely on someone like Andrew Holesko and his company to give us the feedback to say we want a minimum of a such-and-such structure.

And if there's pushback on that because it's
only a ten-year am that they have a window -- you know, build it for two years, have ten years clean to sublease space within it or to use that space to rent to for hangar storage -- then it may be that the airport may need to kick in money to have a more substantial structure with a longer lifespan on it during the con -- built during the construction.

And so, those are the things that $I$ don't know yet and will work to find out after today's meeting if we move forward with this memorandum of understanding, as part of the drafting of the lease document.

MR. OLSON: The reason I -- I mean, there could be -- I may be belaboring this, but what if another entity steps forward and agrees to build a 30 - or 20-year-life facility when Atlantic can't but that under a separate agreement with the Authority that new entity could? And then the Authority, following up on what you just said, wouldn't have to kick in any money to have a more substantial, more permanent building.

MR. BURNETT: True. And those are all things
that I assume we discuss beyond today -MR. OLSON: Yeah, another day.

MR. BURNETT: -- in the MOU and the details of it.

MR. OLSON: Another day.
MR. BURNETT: And I'm happy to meet with you
and go through --
MR. OLSON: No. No, I'm --
MR. BURNETT: -- some of those issues.

MR. OLSON: Okay. Okay. No.
MR. BURNETT: Because I think it actually gets to be pretty involved at the -- at the end of the day.

MR. OLSON: Okay. Thanks.
MR. BURNETT: Yes, sir.
The second paragraph that was added on here actually regulates the typical type of thing that you would have in a lease document regarding a right of first refusal.

If some other entity comes along to do FBO development and they're going to make an offer to do some development in the FBO area and so therefore that's going to trigger this right of first refusal, we'd have to have the basic terms to say, hey, Atlantic here's the terms you have to meet in order to be able to exercise your right of first refusal. So we've got some limit -- some
detail language in there regarding that.
Reasonable time and how it's dealt with -- and of course if -- if they don't exercise the right of first refusal, then we can go forward to whoever made the offer originally. If they do exercise the right of first refusal, then we'll work in good faith to come up with a definitive lease agreement for the future development.

Made very clear with a separate Section 4 that this expires no matter what January 1st, 2036. Sort of following that up to say nothing shall operate to be construed -- to be an extension of their right under the lease, even as amended by this section, the maximum term beyond the January 1, 2036. So even if there's a right of first refusal, it still terminates then.

And then this doesn't apply to lessor initiated, meaning the Airport Authority's future development of FBO and FBO-related services that are intended for use by the Airport Authority or which are developed or planned for development to facilitate the Airport Authority operating as an FBO.

So if the airport starts to develop on the northeast side of the airport for brand new FBO

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facilities, that doesn't trigger Atlantic's right
to exercise an FBO. So if we get down to 2034 and
the airport begins to undertake an operation to
build new facilities on the east side of the
airport, that's not triggering this right of first
refusal; it's just the airport getting ready for
whatever it's going to do at the end of the day
from 2036 and beyond if that -- if the airport
chooses to take that action and go that direction.
    So, the action requested is approval of a
letter of intent for a lease amendment and
authorize staff to negotiate and proceed with the
lease amendment consistent with what you've seen
here. And that's it as to the MOU.
    CHAIRMAN MAGUIRE: Okay. Any questions or
    comments?
    MR. BURNETT: And --
    MS. LUDLOW: Yes.
    MR. BURNETT: -- hopefully we've addressed
some of those issues that Mr. Mirgeaux and the rest
of you raised at the last meeting.
    CHAIRMAN MAGUIRE: Okay.
    MS. LUDLOW: Okay. Should I address this part
now or what is your next point? Am I going to
address it as a whole or --
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CHAIRMAN MAGUIRE: Do you want to address the individual points he talked about --

MS. LUDLOW: Yes.
CHAIRMAN MAGUIRE: -- or collectively as a whole?

MR. BURNETT: And I think, based on what the next item is where we talk about the hangar --

CHAIRMAN MAGUIRE: Uh-huh.
MR. BURNETT: -- teardown and the new infrastructure and the -- and the two bids awards that came in, it's up to the Chair, but if you want, I can -- we can go forward and I can do the rest of the presentation and then we can do comments of all of it together as one item or we can break it apart, however you --

MS. LUDLOW: No. I'd like to address this part first.

Okay. Yes, I do -- the hangar teardown and all the demolition, yeah, that -- that's another thing.

All of this is predicated by the road going in. If the road did not go in, the hangars would not be torn down. If the hangars were not torn down, Atlantic would not be in the driving seat of sending us their agreements or their stipulations

This is the Gun Club property up here and these are wetlands up here. So, I don't know why we are holding aside the -- this much property when -- I don't know how to make that thing talk -when the Hawkeye View Lane does not have to be restructured to put this in here.

But even putting it in here, why are we putting four-plus acres -- holding four-plus acres, you know, for a 25,000 -- it doesn't matter what for. Why are we holding these -- this amount of acres just because if the road goes in and the hangars go down?

If the hangars don't go down, then the FBO is not holding us to a first right of refusal. If the hangars don't go down, they are not holding us to a first right of refusal.

So why are we tying up a -- making a first right of refusal? Why are we tying up property till 2036 all dependent on two hangars going down? I hope everybody has looked at this really closely.

CHAIRMAN MAGUIRE: Okay. Comments, Doug?
MR. BURNETT: I guess to clarify, it's my understanding the intent is that this box identifies the area that a right of first refusal would be subject to if some other entity came along
and proposed to do FBO development, then the right of first refusal could be exercised by Atlantic in this -- within this area. That's contemplating Hawkeye View doesn't get relocated.

If Hawkeye View gets relocated to either one of these directions, then this would grow into this box, the larger potential FBO development box. Because right now it can't grow into there because of the Hawkeye View existing area wouldn't have something up in this area that would be subject to the right of first refusal.

This, however, doesn't apply to the airport even constructing T-hangars, corporate hangars, box hangars. They couldn't exercise a -- a right of first refusal for the airport spending its money to develop a new hangar.

MS. LUDLOW: Has nothing to do with that whatsoever.

The other thing I want to say is that I have been advised it is illegal, and unless we have a grant assurance release from the FSDO FAA, then there is no way we can -- we can allocate a piece of property on our airport for one entity.

That is against the law. It is called land banking. The grant -- you cannot grant an FBO
exclusive right. It is called land banking. It is
absurd. It is -- as long as you get grant --
anyway, FSDO in Orlando will be up visiting us
because they want to look it over, also. So I
think all of this should be tabled until we get a
legal opinion.

CHAIRMAN MAGUIRE: Where did you get your legal comment from? Say that again.

MS. LUDLOW: FSDO Orlando it is called. This is Bob Vernace, Rebecca Harper, Juan, the airport planners down there and environmental people. They will be happy to come visit us.

MR. BURNETT: And the opinion you received, was it specifically related to a first right of refusal or an option? Because we're -- at this stage, we're talking about a first right of refusal.

MS. LUDLOW: We're talking about -- we're talking -- you're right. But a first right of refusal you're saying for this amount of property, the airport is not -- is not able to set aside this much property for anything. It cannot designate this much property -- any amount of property for anything. We -- until we have a grant assurance letter from FAA, we are against the law. We cannot
tie up any property.
I'm sorry. I -- I -- I am for the airport and you think $I$ don't work on this stuff, and $I$ have met with other attorneys and, yes, it was suggested I ask Doug, you know, his idea on this, but I have the names and numbers.

I think it is illegal. I was advised it is illegal. Whatever you guys do, I'm against it until -- until we have some kind of assurance that -- that it is legal, that we can give anybody -- tie up any amount of property for anything, because we cannot.

MR. BURNETT: Mr. Chair? If the issue is an option on a parcel of property at the airport, then you have to charge fair market value for the option. If the issue is exclusivity that we would have a policy that Atlantic Aviation would be the exclusive $F B O$, we can't do that.

The Airport Authority has twice during my term as the attorney, maybe as co-attorney with George McClure previously, twice gone out for RFPs or RFQs for a second $F B O$. It's been a while since that was looked at, but in those two prior exercises, neither one produced a -- an acceptable option for a second $F B O$. It is lawful for the

Airport Authority to be the exclusive FBO like Naples has done.

MS. LUDLOW: But we're not saying --
MR. BURNETT: As far as a right of first refusal, those aren't unlawful, and we have a right of first refusal currently with Grumman for that portion of property on the east side of the airport where what's called the North 40 is located adjacent to it. In that area, no man's land if you will, between the big Grumman facility over there on the east side and the engine runup area on the east side, they've got a first right of refusal to that.

And -- and obviously in this situation, you're
hoping to negotiate an amicable solution to removing the hangars and offering some concession to resolve this issue.

And I hate to mention the word, but while I'm being the lawyer for a moment and talking about lawyer stuff, you can, it is within your power to exercise your power of eminent domain as to the leasehold and take the property that way as well, but $I$ don't know that anybody has the palate to do that.

CHAIRMAN MAGUIRE: The information you

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presented, do you have that in writing you could
pass that around to people?
    MS. LUDLOW: Oh. Well, I -- I will be happy
to give you a legal -- I will print out, but -- the
part I printed out, but I don't have --
    MS. GREEN: I think what we're talking about
    is definitely an opinion, not your notes, but
    somebody -- something from down I think it was
    Orlando?
    CHAIRMAN MAGUIRE: Yes.
    MS. LUDLOW: I will have someone -- I can have
    someone contact.
    CHAIRMAN MAGUIRE: Here's -- here's my
    concern.
    If what you say is correct, then yes, I agree
    we need to hold on. And a legal opinion from an
    attorney in Orlando does not spike me at all, okay?
    Had you got the -- somebody from Tallahassee, you
    know, in the justice department saying one thing or
    FAA, that's a little bit more powerful. The --
    that's the reason I'd like to see where the
    information came from, who it was --
    MS. GREEN: And them to put pen to paper so we
    know what we're talking about.
    CHAIRMAN MAGUIRE: Yeah.
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MS. GREEN: So we're talking about apples and apples and not -- I'm sure, Reba, you told them everything that we're doing, that's fine, but just make sure that they understand, because we don't even have our memorandum of understanding yet. So I'm not even sure what they're even looking at.

CHAIRMAN MAGUIRE: Correct. I'm not sure, either.

MS. LUDLOW: Well then, I would suggest the board delve into it themselves, instead of only one person delving into it.

But I will be happy to share all the information that I have, and I -- but it's from the FAA that these are the FAA rules. Unless we have a grant assurance paper, we cannot allocate and hold property.

CHAIRMAN MAGUIRE: Okay. So you could provide that information to our attorney and he can do some research.

MS. LUDLOW: But it -- and he can -- I can provide that information to the attorney and then he can have an opinion on it. I'm sure he doesn't need to do any, well, research or whatever -- yeah, whatever.
I -- I -- I am convinced it is illegal for us

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to go forward, it's illegal for us to -- to tie up
land for that many years when we don't have an FAA
grant assurance, bottom line that's one.
    CHAIRMAN MAGUIRE: All right. Bob, do you
    have a comment?
    MR. OLSON: Yeah. I mean, this is a -- a
    time-sensitive issue --
    CHAIRMAN MAGUIRE: Yes.
    MR. OLSON: -- correct? Because --
    MS. GREEN: Yes.
    MR. OLSON: -- I believe the MOU has the
    building delivered for demolition by the end of
    January; is that correct? I saw -- I think I saw
    January 22nd that the tenants --
    MR. BURNETT: And -- and the added trigger of
    timing is the grant funds associated with the
    overall project has a February 16th date.
    MS. GREEN: Carol's looking.
    MR. BURNETT: I'm looking back at Mr. Holesko.
    I think it's a February 16th date for this to be
    executed and move forward on the bids that went
    out.
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    So -- and the dynamic we're dealing with --
    and I understand there's matching funds coming from
    the Airport Authority, but one dynamic in here to
    keep in mind is this part of the roadway construction is from a different pot of money than what we usually deal with with FAA or FDOT.

This is from the transportation -- FDOT -excuse me, I said FAA earlier. This is from FDOT transportation funds not FAA aviation funds or FDOT aviation funds. It's the Department of Transportation actual transportation funds. So that's the unique issue with the grant that's before you.

MR. OLSON: Is there a drop-dead date or time sensitive --

MR. BURNETT: I'm not sure on the grant. I
know as to the bids, it's a February 16 th date.
MR. OLSON: Okay. Because I'm wondering, based on the discussion, whether we reconvene a special meeting after your analy- -- further analysis.

CHAIRMAN MAGUIRE: If we postpone this, we will reconvene as soon as Doug can give us information.

MR. OLSON: Okay.
CHAIRMAN MAGUIRE: We will.
MR. OLSON: Yes, thank you.
CHAIRMAN MAGUIRE: If that's permissible.

MR. BURNETT: My challenge on the information is in having compared notes, if you will, with Mr. Wuellner earlier today and speaking specifically to the issue of an option first right of refusal and the like, it is lawful for the Authority to do a first right of refusal.

MS. LUDLOW: Can you guys hear?
MR. BURNETT: So I'm not sure of the legal issue, the opinion, where it's coming from, case law or the like. And without having the benefit of that, then I'm not sure what the basis of the contrary position would be, if that makes sense. CHAIRMAN MAGUIRE: Yeah, it does. Yeah.

MS. LUDLOW: Well, I -- I -- does Atlantic have any other first right of refusal of any of our property?

MR. BURNETT: I don't believe there's any first right of refusals that are active with Atlantic currently.

MS. LUDLOW: You don't believe.

MR. BURNETT: They had one, to my knowledge, previously.

MS. LUDLOW: Yes. There's a lot more to this than meets the eye.

CHAIRMAN MAGUIRE: Now, Reba, that's easy to

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\begin{aligned}
& \text { say, but you don't have a -- you don't have someone } \\
& \text { standing here today with proof positive that they } \\
& \text { can present to us. } \\
& \text { MS. LUDLOW: I'm saying I -- you guys do } \\
& \text { whatever you want to do. I have my information. I } \\
& \text { shared it. That's up to -- you know, that's up to } \\
& \text { you. } \\
& \text { CHAIRMAN MAGUIRE: Let's look at it the other } \\
& \text { way. If we approved it today, could we put a } \\
& \text { caveat that it's only in effect if you find that } \\
& \text { it's supported -- that it's legal? } \\
& \text { MR. BURNETT: We can certainly do that. It's } \\
& \text { also -- it's the MOU portion, it's not the final } \\
& \text { agreement. } \\
& \text { CHAIRMAN MAGUIRE: Well, that's true, too. } \\
& \text { draft of the document we're talk about and they } \\
& \text { Ms. Ludlow's contacts could provide us whatever } \\
& \text { could obtain the information -- I assume } \\
& \text { correct. } \\
& \text { actually getting the lease amendment finalized, we } \\
& \text { agreement -- } \\
& \text { MR. BURNETT: Yeah. So between now and }
\end{aligned}
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could certainly have the benefit.

The MOU, it was in your e-mail, it went out -just so you know, what Atlantic did that was nice with how they gave us the MOU, they did this redline. So the change where I'm showing you, they gave you a redline version. So you see the -- the revised language in there. But that language, you know, could easily be e-mailed to your contacts in Orlando, wherever that is, for them to review it. MR. OLSON: Okay. This is -- this is the MOU, as you just pointed out. When do we need the final agreement done based on the time sensitivity? When does that have to be authorized and -- and executed by the Authority?

MR. BURNETT: Well, obviously the sooner the better because we're talking about the February 16th drop-dead date on the bids. MR. OLSON: So that's before our next scheduled regular monthly Authority meeting.

MS. GREEN: Uh-huh.

MR. OLSON: Okay.
MS. GREEN: I'm just concerned that we're -we're comparing apple to apples and not options to first right of refusals and something's getting not translated in the communication.

So that's why $I$ have concerns about wanting to -- I mean, I'd like to hear from whatever Orlando people, if they're getting the right information to make their decision. I'm not so sure that's there.

CHAIRMAN MAGUIRE: And that's my concern, too. It's one thing to say you can't do it, it's illegal, but when you really get down to the nuts and bolts, are they the same thing --

MS. GREEN: Right.
CHAIRMAN MAGUIRE: -- that we're talking about or is it slightly different?

MR. BURNETT: And if I may comment, we're talking about a 25,000-square-foot structure.

MS. LUDLOW: Four acres.
MS. GREEN: She's talking about holding the land.

MS. LUDLOW: Four-plus acres.
MR. BURNETT: 25,000 square feet --
MS. LUDLOW: Structure.
MR. BURNETT: -- typically is about two acres. And I understand the overall right of refusal area may be --

MS. LUDLOW: Right.
MR. BURNETT: -- roughly four acres, but it's
not four acres' worth of development, it's 25,000
square feet.

MS. LUDLOW: Right.
MR. BURNETT: So whatever that fits on is whatever it fits on.

Obviously you have the supporting infrastructure of the taxiway pavement going to and from the hangar, and it is contemplated to come off of Taxiway A. But it's not over the entire area that there's the potential for $F B O$ development.

MR. MIRGEAUX: Can you back it up to slide 8, please --

MR. BURNETT: The --
MR. MIRGEAUX: -- the drawing?
MR. BURNETT: Yeah.
MR. MIRGEAUX: So, first of all, thank you. I appreciate the clarification, the work that you've done to put this language into the amendment, the lease amendment.

Can you explain to me kind of in layman's terms the difference between the redine areas, the dash redline area and the solid redline area?

MR. BURNETT: I may have to get Andrew to answer some of the questions as to the dash and the solid area because it comes from the Airport Layout

Plan.
CHAIRMAN MAGUIRE: Well, we can bring Andrew
up if you want.
MR. MIRGEAUX: Yeah, that's fine.
MR. BURNETT: The -- the main key on here is
you -- this actually has Hawkeye View Lane still -it's overlaid in the aerial loosely. And so it would be relocated up into this area or up into this area. And so then that expands the availability of $F B O$ potential development --

CHAIRMAN MAGUIRE: Just under there where Hawkeye View Lane is?

MR. MIRGEAUX: So what you're saying is, is that we're talking the -- the solid redline area is where it exists now and then if they relocate Hawkeye Lane, it's going to include the dash line area; is that right? Am I understanding that correct?

MR. BURNETT: No. This red dash line?
MR. MIRGEAUX: Yes.
MR. BURNETT: I don't believe so.
MR. MIRGEAUX: So that's not --
MR. CLARK: That's the airport boundary. The solid red and the dash -MR. BURNETT: We -- it -- and what it does, I
believe, and $I$ can look back at the shot, $I$ think the intent is that it expands over this square. Is that what we're talking about, Michelle?

MS. HARTMANN: I'm sorry?
MR. BURNETT: It -- it expands over this
square on the other side of Hawkeye View Lane.

CHAIRMAN MAGUIRE: She has to come up --

MR. BURNETT: And I'm asking -- I'm asking

Michelle Hartmann from Atlantic Aviation.

CHAIRMAN MAGUIRE: Yeah. Get to the microphone, please.

MS. GREEN: The microphone.

MS. HARTMANN: Ask your question, again.
MR. BURNETT: The intent is for this to expand to the entire square in this area.

MS. HARTMANN: Well, eventually. I mean, I originally asked for the block not to be there and just use the normal ALP layout, okay?

And as we grew and as this went on, then it would be determined what area would fit best with the airport. But it was decided just to use that as a scope for the board to kind of potentially know where the FBO -- or the hangar would be.

So we don't have intentions to go over Sky Hawk Lane, or View, Lane, Road, or anything like
that. You know, we want to continue to work with the air -- with the airport and the best areas to develop with the hangars that are being demolished. So we're not set in stone on that spot, so... MR. BURNETT: Your -- your key from our discussions as $I$ recall is just to get a spot for a 25,000-square-foot hangar.

MS. HARTMANN: Yes, yes.
MS. LUDLOW: Three years. So what does the -but does the -- in the event the company does not exercise its right, proceed -- would the Authority proceed with relocating Hawkeye View Lane, which is anticipated to occur within three years? Then the company's right of first refusal will be relocated. So, I -- I don't know why anything is in here about relocating Hawkeye View Lane, because as it says, if we don't relocate it, then they are going to move somewhere else. Which is even more scary because we don't know where they might want to move next. There's enough -- there's enough questions here that it needs to be researched. MR. BURNETT: Well, on that particular issue -- and again, Michelle can come up and answer it -- but I believe the intent was that once Hawkeye View's relocated, this square would move to
this square.
MS. LUDLOW: But why?

MR. BURNETT: But -- but the thing that $I$ haven't asked, and maybe this is based on your comment, would Atlantic be -- would it be sufficient for them that it just remain at this square? I haven't asked that question.

MS. HARTMANN: Either location is fine. If the airport decides within the three years they want to relocate Hawkeye View Lane, relocate it.

If they want to -- if at their request they want to build inside the square, they would just say -- kindly say, Atlantic we have plans to build in the site in this area, this square area. Do you have plans already in the works? You know, we want to develop, okay? Or -- and/or offer it to a third outside party, which they have to build something similar and all that. That's already in the agreement, that they have to be -- we have to be offered something.

If we're not ready to build or anything and the airport wants to build hangars, then the airport -- we will say, okay, we're not ready, but then you just have -- you will offer us another location within the -- in the development area,
saying, okay, we're not developing here, so let's move you over here. We're not necessarily dictating the spot right now.

MS. LUDLOW: So why are we tied into a first right of refusal?

MR. BURNETT: I think the first right of refusal is --

CHAIRMAN MAGUIRE: Don't do that again.
MS. HARTMANN: It's under consideration for the removal of the hangars.

You guys passed a letter back in June of last year authorizing us to receive a letter saying that these hangars are going to be demoed. You asked earlier about a date in which we needed to have the hangars vacated.

It was January 31 st of this month by the end of the day, close of business. January 31st, 2022 we had to have these hangars vacated; everything removed. And we were to give our tenants a 90-day notice, written notice, of what was going on.

We have done so. We have -- we have no tenants in there. We are not making any revenue on those hangars. Those hangars in our eyes as of January 31st now belong to the airport.

If it is not going to continue and we're going
to be billed for those hangars and pay rent on those hangars, we might as well just keep the hangars, forget the road, forget all of this.

So we want to work with the airport. We want
to work in partnership in growth at the airport. And so, under our understanding and -- you know, if you will, we said, okay, we'll give you these hangars, we understand your point, we still want the opportunity to grow. That's why the right of first refusal.

MS. LUDLOW: And it does say first right of refusal favors the tenant, first right of offer favors the airport. Atlantic of course is writing the information. Atlantic is writing the documents and sending them to us to approve. We have not put in a first right offer to Atlantic.

MR. BURNETT: I will say in fairness to Atlantic that $I$ had a pretty significant hand in drafting the language that's in the redline and negotiating that with Atlantic. I think a good number of those provisions are ones that $I$ penned.

I -- for the first right of refusal, I think knowing we were going to be here and knowing that the board had expressed what it expressed at the last meeting, I was certainly conscientious to
understand what it was they were looking for as far as what they would build, what they could amortize over ten years and expect to get a rate of return on, and that number came out at the 25,000-square-foot number. And so, I plugged that into here so that we would have a good idea on what their potential square footage would be, knowing that that footprint of what the airport could build would be significantly larger than 25,000-square-foot space.

And we're talking a -- a limited number -- a limited number of years that they would have on that space. And it's them building the structure. It's -- it's not the airport's building the structure for them to lease, it's -- it's their cost.

MS. LUDLOW: And we've had offers like that before, you know, that people would like to build their own facility.

CHAIRMAN MAGUIRE: We're going to have to move this forward either one way or the other.

The Atlantic Aviation's got a lot on the line and we have to move forward. We're not signing or agreeing to anything that's going to be binding, is my understanding, at this meeting; is that correct?

This is a nonbinding MOU?
MR. BURNETT: I think as it was originally worded, it would be this MOU would form the framework that the amendment and we would move forward -- Mr. Wuellner would be authorized to move forward with the final lease amendment document and executing that.

CHAIRMAN MAGUIRE: Okay.
MR. BURNETT: I think that's the action that's requested in the agenda, is authorize staff to negotiate and proceed with the lease amendment.

CHAIRMAN MAGUIRE: Okay.
MR. BURNETT: If you wanted to have it come back to you, then I think you may need to look at juggling your meetings in February.

CHAIRMAN MAGUIRE: If -- if we're going to have to do that in order to bring it back, we will have a special meeting called.

MR. BURNETT: Or -- or move the meeting that's currently scheduled to earlier in the month, yes, sir.

CHAIRMAN MAGUIRE: And we'll -- we'll do a special meeting.

MS. LUDLOW: And right now it's scheduled February 28th for the next meeting.

CHAIRMAN MAGUIRE: Okay. Personally, I'd like to see this thing approved so we can move forward. If it's not approved, it's going to be stagnate, it's going to come back up again, and $I$ foresee that it may not have all the answers when it comes back up again.

I'd like to get it approved so we can move forward and if something comes up -- or we can go ahead and establish a special meeting tonight to be held no later than two weeks.

MS. LUDLOW: Every time it comes back up again, there's been headway and there's been negotiation and there's been changes in language. So there's nothing wrong with it coming back up again because it gets modified to --

CHAIRMAN MAGUIRE: I don't mind it -- I don't mind it coming back up again, but $I$ don't want to be pushing too late. Atlantic Aviation has a lot on the line here.

MS. LUDLOW: We have the same hangar right beside them, so we're losing the same amount of money.

CHAIRMAN MAGUIRE: So I would like to see it move forward. Bob, do you want to say something?

MR. OLSON: Well, it seems that maybe the
special meeting is the best option for us, then, because if -- if the last time that we will see this without a special meeting and if we were to approve this MOU would be -- this would be the last time because we'd be authorizing our executive director to execute an agreement. So if there's a question about this, it seems like that we need a little bit more --

CHAIRMAN MAGUIRE: Okay. MR. OLSON: -- of time of our counsel to report back to us.

CHAIRMAN MAGUIRE: And I agree with that. I think we need to get this one issue resolved that she brought up.

MR. OLSON: Yes.
CHAIRMAN MAGUIRE: I don't want to push the
time factor to the point that Atlantic Aviation loses something or we lose something.

MR. OLSON: Right.
CHAIRMAN MAGUIRE: So we need to have answers
promptly --
MR. OLSON: Right.
CHAIRMAN MAGUIRE: -- okay?
So if there's not anything else from the board right now, I have two people that would like to
speak, okay? Len Tucker, you want to speak on the lease amendment?

MR. TUCKER: Yes. Is it public comment now?
CHAIRMAN MAGUIRE: It would be public comment for you, yes. Only on the lease amendment for now.

MR. TUCKER: Right.
CHAIRMAN MAGUIRE: And a three-minute time limit.

MR. TUCKER: Yeah. Len Tucker.
I was concerned of course because it does seem like we are trying to rush this through. I went back to the -- the master agreement -- or the master, airport master. And so I went through there, and nowhere in the facilities recommendation page, which are Pages 450 and 451 , does this appear as an item with any priority at all. It's not even on the list.

So I went to the implementation plan for short-term development. Nowhere on the list. And that goes up through 2025.

In the intermediate term plan is where this now appears on the list. It's kind of far down, and all of a sudden it seems like we've got to just rush it through.

I'm not even sure with the information $I$ just
got that one of those hangars isn't the Airport Authority's. I think that's the one that's in the way. It wouldn't cost anything to remove that one; it's your hangar.

So the other hangar, I'm just not so sure whether it's in the way or not. I've been on that road several times and it's the one that $I$ believe, the farther one, the older one, that is certainly in the way. Whether or not the other one is in the way is questionable at this point in time. I'm not seeing any plans as far as what the road development's going to be.

Again, this is a project which has -- we've identified close to $\$ 3,600,000$ in hard costs going into it. There's $\$ 544,000$ in rent relief that you've given Atlantic. There's probably another half million dollars, if that is in fact the airport's hangar, that you're going to lose in rent from that hangar. So you're rapidly approaching a $\$ 4$ to $\$ 5$ million project to make a road pretty for an airline terminal, and they had 13 passengers get off the plane last Friday.

I don't think it's an overbearing thing to say let's delay it until we actually see the need for it. There's a need for a lot of other things on

> this airport other than this road, and I think that's why we need to evaluate it a little better.
> Also, I did a little research, just to bring you up to date. There -- Elite apparently is discontinuing one of the flights per week beginning next week on -- I believe starting January l7th, they'll only have one flight a week.
> I also went and checked what competitive flights there are out of Jacksonville. There are 41 flights between Newark and Jacksonville every day. 40 of those flights are cheaper than the cheapest rate that Elite has. Two-thirds of those are less than half of the cost of Elite's flight.
> Now, if I lived in the north side of the county, it doesn't matter to me which I go to, I'd be going up to Jacksonville, because at 40 flights a day, I can get the connection $I$ want. one per week, that ain't going to cut it. So we've got a poor poor plan here and we're trying to rush a road through that just doesn't seem to make sense. Thank you.

CHAIRMAN MAGUIRE: Thank you. Mr. Liotta?
MR. LIOTTA: Hi. I'm Matt Liotta here.
So, first of all, kudos to Ms. Ludlow for contacting the Orlando FSDO. I would highly advise
that you invite them here to give you lots of guidance. It's free. Why not take the FAA's guidance?

To the extent that first right of refusal might be a violation of the grant assurances, we're certainly going to look into that now. Thank you for letting us know, Reba. And we'll also be making a public record request for any other first right of refusals you may already have to find out if you've already violated.

But with all that aside, it appears that this plan interferes with the master plan. The box there seems to not match what the master plan's going to say you're -- you're thinking about doing as far as where the $F B O$ is and where other potential buildings are.

It mentions having a written proposal as triggering the right of first refusal, but what is a written proposal? What is the definition of that?

We've had our attorney send multiple e-mails to the airport attorney indicating our willingness to develop land. Is that a written proposal? What is a written proposal? Because we certainly haven't gotten any response to our interest in
developing land.
And I would think that you would want to consider, if you're going to potentially lose an FDOT grant, what you might lose on the FAA grant side if you violate the assurances. I'm not sure that you have any of this. Maybe the airport should actually have aviation counsel available to them that could give them insight into FAA regulation.

At the end of the day, I think Mr. Tucker made some great points. And we've heard from Michelle about their interest in growing. Why don't we keep the hangars that we already have and build some more? Then everybody wins and the only thing that loses is a road that nobody wants. Consider that.

CHAIRMAN MAGUIRE: Thank you, very much.
MS. MARTIN: Are we going -- gonna be given more time for public comment further on?

CHAIRMAN MAGUIRE: Not on this issue. If you have public comment, please speak up.

MS. MARTIN: Okay. Where do you get the forms?

CHAIRMAN MAGUIRE: Step up and give your name and comment, and then we'll get a form for you to fill out. Do you need a form if she says it?

MS. GREEN: Carol's getting it. MS. LUDLOW: She's getting it. CHAIRMAN MAGUIRE: Oh. MS. MARTIN: Somebody's very tall here. Okay. Can -- regarding the construction of the commercial terminal road, you know, the board really might be blindsided with a build-it-and-they-will-come concept here.

Except for Skybus in 2007 where the airline went out of business one Sunday night, the other airlines which have served the Northeast Florida airport have all left after the money from the stimulus grant stopped.

American Eagle would not come here without guaranteed income stimulus money, which means they're gone if the stimulus stops. I mean, that's what you have to understand that might happen. If I was traveling from Newark to either Jacksonville or St. Augustine and my destination were truly St. Augustine, what would I choose? Len has just given you the numbers on that. You know, it would be half the price, seven days a week with connections if $I$ were coming from Newark, unless I specifically wanted to go to St. Augustine. \$4 million from our Authority revenues would be needed for the road, but historically revenues have always primarily come from our general aviation operations. This new road would interrupt FBO operations, reduce future income by so much per month for the $F B O$ in satisfaction of taking out the hangars, and eliminate scarce hangar space.

Instead, why not spend those $\$ 4$ million to build 40 general aviation hangars located on existing identified property here where it would help with our very long hangar waiting list and provide immediate payback?

Just because if this project is already sort of underway, which we're seeing here now, it's not too late to redirect to what is actually needed here and makes more sense.

And at the same time $I$ want to ask the question, you know, what are the -- what's the contract or the obligations from Grumman for the shared use of the road and work? Are they helping pay for that road?

CHAIRMAN MAGUIRE: Thank you. Are there any other public comments?

MR. VILLARREAL: Yes.
CHAIRMAN MAGUIRE: Please give your name and address, please.

MR. VILLARREAL: Yes. My name Juan Villarreal from 66 Ferrol Road in St. Augustine. And I'm a student pilot as well, and I have actually two comments.

Leasing and running a private airport for funding and representing clients, I usually represent my clients -- I don't ask them to give up their money, in this case referring to the -- the demolishing or taking down of hangars that are creating already a fixed amount of revenue for general aviation.

And if there is a negotiation, I would say, well, if you want me to reduce $\$ 38,000$ a month or a year, a day, I better ask for $\$ 52,000$ from the -from the other side as a guarantee.

That said, I -- I would just make an opinion and say that it seems that the -- you know, is the board more interested in making an error that will cost greatly or do we rather -- or would you rather err on the side of caution?

It just seems that it's an all or nothing. But at this time, I mean, the airport has the leverage and that you're giving away your leverage to a single right of -- first right of refusal. That's my opinion.

On the other hand, what $I$ also want to comment is if commercial airlines are not being charged fees, then how about their incentives for them to provide service and -- you know, to and from St. Augustine Airport? But what about incentives for even encouragement to do charter services?

Excursion charter operators could have a great future here with opportunities for growth of their business. Also opportunity for increased use of Customs, and one of the most popular destinations is the Bahamas and the Caribbean from here.

That's my opinion, and if you have any further questions, I would like to defer to Len Tucker or to Bruce Kreis.

CHAIRMAN MAGUIRE: Thank you. Any other public comment?
(None, )
CHAIRMAN MAGUIRE: Okay. Bring it back to the board for further discussion and a motion either direction.

MR. MIRGEAUX: To clarify -- can we go back to slide 8 again? The area that we're talking about as it exists now is the solid red boxed area; is that correct?

MR. BURNETT: Loosely it could be defined as
that. It -- it could be a parallelogram, you know, if --

MR. MIRGEAUX: That's --
MR. BURNETT: It could be backed off of the two purple. If I -- actually maybe the pointer will work from here.

It could be backed off of these two so you'll leave these two open and available for corporate development, commercial development here, and then this orange square off of directly accessing Taxiway A.

MR. MIRGEAUX: And the orange -- and --
MR. BURNETT: Because as $I$ understand it, this drawing comes from the Airport Layout Plan, which is part of one of the exhibits that's on our -- the Airport Authority's website that was adopted as part of the master plan update.

MR. MIRGEAUX: Got it. And the area that we're talking about if you relocate Hawkeye View Lane is the orange square that's kind of overlapping.

MR. BURNETT: Correct. Yes, sir.
MR. MIRGEAUX: Okay.
CHAIRMAN MAGUIRE: Okay. Comments from the board?

CHAIRMAN MAGUIRE: Anybody want to make a motion?

MS. GREEN: Well, I was just looking at the calendar to see if we wanted to move -- not maybe a special meeting, but move our February meeting up rather than having a special meeting so we can deal with this.

But I have no problem having Doug speak to whomever Ms. Ludlow spoke with down in Orlando so that we're all on the same page with this. Unfortunately, $I$ just don't know if we are or not --

CHAIRMAN MAGUIRE: Correct.

MS. GREEN: -- because that just come out of somewhere that says what we're doing is illegal because somebody said so, but I'm hearing options, I'm hearing first right of refusals, I'm hearing FAA grants. I mean, nothing is consistent.

So I have no problem doing this, Doug, if you have a week to talk to these people or ten days or something like that, so we can be on the same page with all this and still comply with our February $16 t h$ deadline.

MR. BURNETT: Yeah, I -- I would think so.

The document, we should be able to e-mail it, follow up with a call --

MS. GREEN: Right.
MR. BURNETT: -- and ask them their opinion of the document.

MS. GREEN: What do they think about it? So this is the 10th. So we could do something the 24th, two weeks?

CHAIRMAN MAGUIRE: Do you want to make that a motion?

MS. GREEN: I will. I make a motion we have our next meeting, which will be January $24 t h$, to get the information so that we can decide on this -- on this MOU.

CHAIRMAN MAGUIRE: And that would include postponing this until that meeting.

MS. GREEN: Right.
CHAIRMAN MAGUIRE: With the direction that he research the particular issue that Reba brought up.

MS. GREEN: Correct.
MR. OLSON: I second that motion.
CHAIRMAN MAGUIRE: Okay.
MR. BURNETT: And if I might, Mr. Chair. I would assume that if I could jump forward, that would also postpone the two related items --

MS. GREEN: The bids.

MR. BURNETT: -- on the contract award for the
terminal access.

MS. GREEN: I would think it would have to.

MR. BURNETT: Yeah, I just wanted to make
sure --

MS. GREEN: But that still gives us a month, basically, three and a half weeks.

MR. BURNETT: And $I$ just want to make sure that would be included in the maker's motion and the second would also -MS. GREEN: Yes, to include the bids on -- on the agenda.

CHAIRMAN MAGUIRE: Okay. Does everybody understand the motion or does anybody not understand it? Understand it? Doug, you do?

MR. BURNETT: Yes, sir.

CHAIRMAN MAGUIRE: Okay. All right.

Discussion for the board on the motion?
(None.)

CHAIRMAN MAGUIRE: All in favor?

MS. GREEN: Aye.
MR. MIRGEAUX: Aye.
MS. LUDLOW: Aye.

MR. OLSON: Aye.

CHAIRMAN MAGUIRE: Aye. Opposed?
(None.)

CHAIRMAN MAGUIRE: Unanimously passed.

MS. GREEN: And I just haphazardly picked a day, so I'm not sure what the board wants to do as far as dates.

CHAIRMAN MAGUIRE: The key here making sure everybody knows that the 24 th is now a meeting date.

MS. GREEN: Correct. That would be Monday, January 24 th.

CHAIRMAN MAGUIRE: Okay. And that will be at 4:00? And then we'll -- if we get a resolution to this issue, that will take place at the February meeting. If it doesn't resolve this issue, we will probably have to look at another meeting shortly thereafter.

MR. BURNETT: And specifically those two items are being continued to that date.

CHAIRMAN MAGUIRE: They are being continued.
MS. GREEN: The bids.

CHAIRMAN MAGUIRE: Correct.

MS. LUDLOW: Okay. So at that meeting, only these items are going to be discussed and we're keeping our February 28th --

CHAIRMAN MAGUIRE: 28th.
MS. LUDLOW: -- meeting?
CHAIRMAN MAGUIRE: Uh-huh.
MS. LUDLOW: So the January 24 th is for
discussion on these items.
CHAIRMAN MAGUIRE: Right. All right.
MS. LUDLOW: Thank you.
CHAIRMAN MAGUIRE: Okay. So the two business items are over with. Any other issue that you would like to bring up, Doug?

MR. BURNETT: I think that's it. PUBLIC COMMENT - GENERAL

CHAIRMAN MAGUIRE: I'm looking at -all right. Now, Juan, you've already had public comment.

Anybody have a public comment on issues other than what we've already talked about? If you want to talk about what we've already talked about, it's too late.

Okay. Go up and fill out -- did you?
MR. LIOTTA: I filled it out already. CHAIRMAN MAGUIRE: You've already got it. MR. LIOTTA: So, during 2021, I had unfortunately experienced the open hostility from the Airport Authority that seems to be business as
usual around here. I've also found that the board was generally naive, or worse, indifferent to the poor treatment of most tenants at this airport. I've provided the board with examples of the director violating policies and law. Examples of this include the director creating policy without authorization, violating Florida Sunshine Laws, and violating FAA's assurances.

Beyond that, I've recently discovered that the director may be engaged in an ongoing campaign of tax fraud related to improper assessment and collection of sales tax on operating agreements at the airport.

I've shared this information with the airport's attorney who has never responded. At multiple board meetings, I've asked the board to hold the director accountable. There has only been silence as the response.

Now that we are in 2022, I am asking for the last time for the director to be held accountable via public comment at the board meeting. The board should immediately form a committee to investigate the allegations against the director. At this late date, failing to investigate them will be considered malfeasance and potentially breach of
fiduciary duties.

> If the board, and for that matter the director, continue to follow the same course of action from 2021, I have no choice -- I can't continue to just make public comments -- I'll be forced to seek administrative and judicial resolutions to this very serious behavior.
> I have even advised the airport attorney on his ethical obligations that transcend his professional duties to the airport. Unfortunately, he continues to ignore that as well, and unfortunately, that leaves me with no option other than to file a substantial ethics complaint with the Florida Bar.

So I hope that you take these words seriously. You now have another board meeting scheduled on the $24 t h$ where you can also take the opportunity now to investigate these allocations -- allegations and deal with them at the next board meeting, and $I$ would ask that you each handle yourself accordingly. Thank you.

MS. LUDLOW: I have a -- I have question.
CHAIRMAN MAGUIRE: Okay.
MS. LUDLOW: Can I have a question with whoever is speaking, Matt?

Yes, Matt, I -- I do hear you and, yes, you have said that many times, you know. And I do believe the board should work as a unit. It -- you know, we should work and advise our executive director.

Somehow -- you know, I just wanted to say, do you have any suggestions on exactly how to do that? I mean, other than set in Ed's lap or write down something? I mean, what are the suggestions? You keep telling us to -- to do something about it, but I mean, what can we do? What can we do? MR. LIOTTA: Well, I mean, certainly if any of the allegations that I've made are concerning to you, you can ask your attorney for a legal opinion on them and he would advise you, as is his duty. And you can, based upon the information that you learn from counsel and maybe your own investigation, determine for yourself if the allegations are true or not. But I don't think that it's fair to anybody to have allegations that have gone unanswered. Somebody should decide, are these statements true that I'm making? Because if they're not true, I should stop making them. But also, if they are true, you should do something about it.

MS. LUDLOW: Then I'm -- Bruce, even and Matt, I mean, it -- we're under the Sunshine Law. We can't really talk to each other, and so --

MR. LIOTTA: Well, I believe you can form a committee to investigate it and the members of the committee can talk to each other during that investigation. But again, you've got counsel to advise you on what you can do.

MS. LUDLOW: That would have to be tell -- I mean, publicized, okay, to form a committee to give to it.

CHAIRMAN MAGUIRE: Okay. Any other comments or questions?

MS. LUDLOW: Thank you, Matt. That's it.
CHAIRMAN MAGUIRE: And I want -- I usually try
to hold my tongue, but I'm going to say what I believe right now, okay?

I do not respond to threats. If someone has an allegation, if you have an allegation, Matt, or anybody else, I suggest you go straight to the courts, because it is not up to this board to be the judicial arm to find out if there's an allegation that's true or not true --

MR. LIOTTA: Actually, it's your job.
CHAIRMAN MAGUIRE: -- okay?
It's -- so if someone wants to make an
allegation or a claim, don't come to us and expect
us to be the judicial system to resolve it. That's
the reason they have a court system. It's that
simple.
MS. LUDLOW: So, Bruce, how do we work
together?

CHAIRMAN MAGUIRE: We -- we can work together. If he has an allegation or anybody else there has an allegation against anybody, not just him or Ed or with anybody on this board, it's not up to us to make a decision if it's a valid or not valid allegation. There's a judicial system designed for
that. And if there's an allegation, use the judicial system; don't come expecting us to be judge and jury.

MS. LUDLOW: But the board should work as a unit. It's really hard to work as a unit.

CHAIRMAN MAGUIRE: That -- that's true. But that's different than what he's talking about with the allegations.

MS. LUDLOW: I'm not talking about that. CHAIRMAN MAGUIRE: Tax fraud, that's a major major allegation, okay? That's not something we sit down around this table and make a decision and
we don't form a committee.
We are naive? I take that as a personal affront. I don't mind somebody coming up and saying the airport is inefficient and this and that. But when you start making personal comments about the people, whether it's the director, the board members or the staff, I take affront to that. We are not naive --

MR. LIOTTA: I think you misunderstand the word "naive."

CHAIRMAN MAGUIRE: I think we -- we are not naive. We know what we're doing for the most part. If we don't know what we're doing, then somebody -if any of the board members feel like they don't know what they're doing, they should step off the board. You're here because you were elected based on your experience and people want you, okay? MS. LUDLOW: Next.

CHAIRMAN MAGUIRE: So, any other comments?
MR. CLARK: I have a comment.
CHAIRMAN MAGUIRE: All right. Public comment's over, but I'll let you speak. Give your name and address and fill out a card.

MR. CLARK: My name is Dennis Clark, and I'm a resident of St. Johns County. I -- I'm also a
pilot. I have a -- a plane and rent the hangar here with my partners.

And I've been to about four or five board meetings. And, you know, I've been -- since I retired, $I$ 'm more interested in what's going on. And this is at least the third meeting where I've heard Mr. Liotta level his comments.

I'm a voter and a taxpayer. And as a tax -and as a voter, we elected the five of you to represent the voters of this county. We own this airport. You represent us. The executive director takes direction from you. If you don't take that seriously, then I agree with you, you should step down.

Now he's made some allegations that are very serious, shocking, and you need to do something about it. It's not a judicial matter. If you want to form a committee --

CHAIRMAN MAGUIRE: So you --
MR. CLARK: If you want to form -- I'll finish when I'm -- I'll let you know when I'm done.

If you want to form a committee of citizens to help in your -- in this investigation because they're very serious and they need to be dispelled, I'll be happy to volunteer and I'm sure some other
people in this room would help you with -- would help look into it and settle the matter.

But it's your responsibility. You represent us. You represent me. I'm a taxpayer and a voter. Work with me. That's all $I$ have to say. CHAIRMAN MAGUIRE: Fill out a name -- a piece of paper, please. Any other comments or questions? (None.)

## MEMBER COMMENTS AND REPORTS

CHAIRMAN MAGUIRE: All right. Going to the comment by the board members themselves. Reba? MS. LUDLOW: I -- actually, I feel rather heartened that hopefully the board can -- can begin working together.

I am -- I'm happy that Doug is pliable enough to -- whether he agrees or not agrees, but he's -you know, he's willing to work with -- with the board. So I'm -- I think we're -- I think we're heading in the right direction.

CHAIRMAN MAGUIRE: Okay. Specifically the transportation authority?

MS. LUDLOW: Oh. I'm sorry.
CHAIRMAN MAGUIRE: It's that time.
Aerospace Academy and TPO.
MS. LUDLOW: I'm sorry.

We've had no meeting for the Aerospace Academy and TPO postponed their meeting, so we don't meet until February. Thank you.

CHAIRMAN MAGUIRE: Okay. Mr. Olson?
MR. OLSON: Yes. Just to report that there's a lot of groundwork that's being done on the business planning -- business plan matter, and the hope is that there will be a good amount of detail to bring to the board to look at a path forward at the February meeting.

CHAIRMAN MAGUIRE: Okay. Ms. Green?
MS. GREEN: We didn't have an EDC this month. It will be February 25th at World Golf Village. That's our next meeting.

CHAIRMAN MAGUIRE: Mr. Mirgeaux?
MR. MIRGEAUX: Just to follow up with regard to the hangar demo, to the GA terminal paving and improving, and the work that -- Doug, that you've done with the right of first refusal and the changes to the language of the contract, I appreciate the direction that you're going.

I understand that most of the people that come to these meetings are interested in general aviation and you've got the biggest stake in what this airport looks like now and how you want this
airport to look like in the future. This is a GA airport. I recognize that and $I$ understand that. But it's not just a GA airport.

We've got other stakeholders. We've got a growing county, people that want to fly commercial and they want to fly out of St. Augustine. We've got a military tenant here as well. So we are balancing the interests of all of the owners of St. Johns County, not just the general aviation community.

So while I recognize that you've got an outside stake in the operation of this airport and you are well represented at these meetings, I also understand that you're not the only stakeholder at these meetings, and we're doing the best we can to balance your interests against the rest of the county's interests.

CHAIRMAN MAGUIRE: Okay. Thank you.
And contradicting some of the comments made tonight, I talked with Bill Lennon this morning. Bill Lennon flew out on Elite Airlines a week ago, two weeks ago up to Newark to visit his wife's family, and he came back saying that he has never had such a wonderful flight.

The people were wonderful. The flight was
wonderful. There was no parking fees to park your car. There were no long lines that you had to wait in line to go through any problem, security for flying.

They came back. They were full going up, almost full going back. Had a 15-minute delay departing here because of the traffic control -the traffic issues. Had an hour delay coming out of Newark coming back here, same issue up there, he said, but he has never enjoyed a flight more. And he -- he said that he would not go to Jacksonville to fly to Newark again.

MS. LUDLOW: And would like to see the date of that to make sure that that flight was almost full because that would be a first.

CHAIRMAN MAGUIRE: It may be, but that's what he said.

MS. LUDLOW: I hope so.
CHAIRMAN MAGUIRE: The point being, depending on what side you want to take, you can find all the data you want to find. The point being we have a company, Elite Airlines, and we need to do all we can to make it work out or cancel it, one or the other.

Okay. No other comments, the meeting's

## REPORTER'S CERTIFICATE

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STATE OF FLORIDA )
COUNTY OF ST. JOHNS )
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    I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I
    was authorized to and did stenographically report the
foregoing proceedings and that the transcript is a true
record of my stenographic notes.
Dated this 19th day of January, 2022.


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| CHAIRMAN |
| MAGUIRE: [148] |
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MR. BEYERS: [1] 15/15
MR. BURNETT: [75]
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MR. CLARK: [4] 48/23 78/20 78/24 79/20
MR. HARVEY: [6] 5/3 5/9 8/9 10/6 10/10 10/13
MR. LIOTTA: [7] 60/23 72/21 72/23 75/12 76/4 76/24 78/9

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MS. LUDLOW: [68] 4/17 5/2 5/7 5/11 5/21 7/21 7/25 8/3 8/14 14/16 15/11 15/18 15/22 19/7 21/3 21/10 21/13 23/15 31/18 31/23 32/3 32/16 35/17 36/9 36/18 38/3 39/3 39/11 40/9 40/20 43/7 43/14 43/20 43/23 44/4 46/15 46/18 46/20 46/24 47/3 50/9 51/2 52/4 53/11 54/17 55/24 56/11 56/20 63/2 70/24 71/23 72/2 72/4 72/7 74/22 74/24 76/1 76/9 76/14 77/6 77/17 77/22 78/18 80/12 80/22 80/25 83/13 83/18
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