| ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY | 1 |
| :---: | :---: |
| Regular Meeting | 2 |
| held in The Conference Center, Meeting Room A | 3 |
| 4730 Casa Cola Way | 4 |
| St. Augustine, Florida | 5 |
| on Monday, March 26, 2018 | 6 |
| from 4:00 p.m. to 5:16 p.m. | 7 |
| **************************** | 8 |
| BOARD MEMBERS PRESENT: | 9 |
| $\begin{aligned} & \text { BRUCE MAGUIRE, CHAIR } \\ & \text { RANDY BRUNSON } \\ & \text { STEVE KIRA } \\ & \text { VICTOR RAYMOS } \end{aligned}$ | 10 |
| BOARD MEMBERS ABSENT: | 13 |
| SUZANNE GREEN | 1 |
| *************************** |  |
| ALSO PRESENT: | 15 |
| DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 104 Sea Grove Main St., St. Augustine, FL, 32080, Attorney for Airport Authority. | 16 17 18 |
| EDWARD WUELLNER, A.A.E., Executive Director. | 18 |
| ************** | 20 |
| JANET M. BEASON, RPR, RMR, CRR St. Auqustine Court Reporters 1510 N. Ponce de Leon Boulevard St. Augustine, FL 32084 <br> (904) 825-0570 | 21 22 23 |

2

PROCEEDINGS
MR. MAGUIRE: All right. 4:00. Pledge of Allegiance. Who leads?

MR. WUELLNER: You do.
MR. MAGUIRE: I do? Okay. Well, I'm going to
tell you up front, okay, Pledge of Allegiance, this
is a big deal with me.
Retired Air Force. At one of our meetings, we said all retired Air Force salute. That shows that we're proud to be retired; or if you're not retired, you were in the Service.

Secondly, when you get to the point -- when you say the Pledge of Allegiance, there is one part there is no comma, "I pledge allegiance to the flag of the United States of America and to the Republic for which it stands, one nation under God..."
There's no comma. It continues forward -- shaking it up, Randy. All right?
(Pledge of Allegiance.)
MEETING MINUTES \& FINANCIAL REPORT ACCEPTANCE
MR. MAGUIRE: All right. Meeting minutes and financial report acceptance. Do we have any updates, modifications, or changes to the minutes?

MR. BRUNSON: I have none.
MR. MAGUIRE: None?

## MR. KIRA: None.

MR. MAGUIRE: None?
MR. RAYMOS: None.
MR. MAGUIRE: Okay. Then they are approved as
present. How about the financial report; any
changes, modifications, Randy?
MR. BRUNSON: None.
MR. KIRA: No.
MR. MAGUIRE: Steve?
MR. RAYMOS: No.
MR. MAGUIRE: Okay. They'll stand as presented, then.

AGENDA APPROVAL
MR. MAGUIRE: Agenda approval, does anybody have any changes to the agenda?

MR. KIRA: No.
MR. RAYMOS: No.
MR. MAGUIRE: Okay.
MR. BRUNSON: None.
MR. MAGUIRE: This is an easy group to get along with.

## EXECUTIVE DIRECTOR'S REPORT

MR. MAGUIRE: Okay. Then we'll go right into the next thing is the Executive Director's report.

MR. WUELLNER: Now we'll screech to a halt.

MR. KIRA: Now you're on timer.
MR. WUELLNER: I'm on a timer. A couple of items.

Self-serve, 17,000, a little over 17,000
gallons. Jet A, 109-, almost 110,000 and
hundred -- another 8,000 in avgas at the FBO.
Did Tammy get here? I do not see Tammy, so I'll let you know that February's volume was 11,693 takeoffs and landings for that month. I can virtually assure you we're beating that number in March based on what I'm -- what we're observing.

Let you know that the T-hangar buildings, the bid document -- we are out on the street now for the buildings themselves, not the construction part of it. But the buildings are out on the street now with a May 1st bid opening date. So you will see that for award at your early May meeting.

And to let you know that we're continuing design efforts on the apron with a target of about May for bidding that project, also. If you recall, there's an FAA grant tied to that, and that will likely occur toward the end of their fiscal year, most likely late August or early September for that grant. So time -- everything's on a pace for the rest of the fiscal year.
between?
MR. WUELLNER: Oh, you want to do those.
MR. MAGUIRE: Oh, we forgot the business
partners? Okay. I'm jumping ahead. It's not that I don't like you guys, okay? We'll go with Mr. Henry Dean.

BUSINESS PARTNERS UPDATE
COMMISSIONER DEAN: Well, good afternoon.
I'll just take a -- I'd like to take a minute or two and highlight, just should anyone be thinking about that has some guide advice or suggestions.

We're starting this spring at the county our budget workshops in anticipation of the TRIM bill budget process, Bruce, that you're so familiar with. We will be adopting our millage rate July and the tentative and final budget hearings in September for the '19 fiscal year which starts October 1st. And we as a commission, all five of us, are trying to do everything we can to expand and increase our business and commercial activity in this county, and there are a couple of reasons why.

Number one, it's good to do. We need more business and commercial activity just to expand our economy. And -- but also, I think everyone should
That's all I have, unless you have --MR. MAGUIRE: I would like -- the numbers, Ilike to hear the numbers, but in my simple mind, Ihave nothing to relate them to.
MR. WUELLNER: Okay.
MR. MAGUIRE: Could it be easier that you just
put them in a sheet of paper?
MR. WUELLNER: Sure.
MR. MAGUIRE: Then you don't have to --
MR. WUELLNER: Absolutely. We can put --
MR. MAGUIRE: -- spit them out. We can --
just put us out a graph. Then I can relate back to
last year or last month or whatever.
MR. WUELLNER: No problem.
MR. MAGUIRE: Okay. Any questions of the
executive director?
MR. RAYMOS: None.
MR. KIRA: No.
MR. MAGUIRE: This -- you guys are too easy.
Gee. All right. The next one is the annual audit presentation; is that correct?
MR. WUELLNER: That's correct.
MR. MAGUIRE: Okay. And that is
Mr. Robert Lemmon?
MR. KIRA: Is there business partners in
recognize that as we go forward, right now 90 percent of our ad valorem revenue comes from residential rooftops in this county and only 10 percent from business and commercial activity.

And our residential rooftop ad valorem revenue is -- is going to take several hits in the coming year or two. It's going to be decreased. Why? Because there is referendum on the ballot in November, this November, to increase the homestead exemption an additional \$25,000, and I'm sure that will pass. I would be shocked if it failed. That's going to have an impact, a negative impact on our general fund of between $\$ 10$ and $\$ 12$ million a year down.

And also, after Matthew and Irma, our beaches are in critical, critical condition from St. Augustine Inlet north all the way up to J. Turner Butler Boulevard. I mean, it's a terrible terrible situation.

We're doing everything we can to seek federal and state support for our limited local funds, but we really need a tremendous amount of disaster relief from the federal government. The congress last month passed a supplemental appropriations for disaster relief for Harvey, Irma, and Maria, and
also the California wildfires.
We are cautiously optimistic that we can
qualify for some funding to address our critical beach erosion north of the inlet. But if we don't, those properties' values, the ad valorem revenue property, the assessed values could fall as much on average as 50 percent. And that's 20 percent of our ad valorem revenue, by the way, those beachfront properties from St. Augustine Inlet up to J. Turner Butler.

So it -- it's something -- anyone who has contacts with the Corps, FEMA, our congressional delegation, it's important that they know how hard we've been hit and how desperately we need help to restore our beaches. Our beaches are the lifeblood of our tourist industry, and the tourist industry, as you guys know, is sort of our number one industry, 7 million tourists a year.

So we're all working hard. We're going to be adopting impact fees with some increases in the residential impact fees, but we are reducing the recommended -- the consultant's recommendation on commercial and business activity across the board, we're reducing that by 40 percent to try and encourage and to seek new businesses in this
passes, it will be another year before it takes effect. We need to be planning ahead.

But the workshops for -- at the staff level are in mid May, and then the -- there is a millage rate at our July -- one of our two July meetings, and then the tentative and final budget hearings are in September.

MR. RAYMOS: Okay. Thank you.
COMMISSIONER DEAN: Yes, sir.
MR. KIRA: Is there any an -- did you
anticipate any increase in revenue from the construction of that new mall off 9-B and maybe the creation -- or Buc-ee's that I hear is a boomer?

COMMISSIONER DEAN: Well, I'll -- I'll speak in general terms because what we have are general numbers.

The -- our budget director estimates that last year -- the year we're in now, this current tax year, we worked off of an 8 percent increased value in ad valorem. He's estimating only a 6 percent increase for next year. So we're having a slight decrease. As our pie gets larger, whatever increase becomes by percentage-wise a little smaller.

But -- and probably the full impact of the

Durbin Creek town center is probably not going to take effect for another three years. As they grow, it's going to take a while to get -- to get that. At some point it's going to be we hope and we think larger than the St. Johns Town Center by square feet. And let me -- you mentioned Buc-ee's. And for those who don't know, Buc-ee's is kind of an interesting situation.

There is a company in Texas that makes what I call mega convenience store and gas stations. And I guess everything in Texas is big, and so they -these gas stations, they -- the convenience store is over 50,000 square feet, it's like a large Publix, and there are 120 gas pumps. Interestingly, they don't service or allow semi trucks, so it's not like a truck stop, but it's a lot of gas pumps.

And it's located in World Commerce Center. Y'all are all familiar with Ring Power. That's where the World Commerce Center is. And it's right at the intersection of I-95 and International Golf Parkway. And it's going to generate probably a lot of traffic.

And I have heard from probably at least 500 or 600 residents who really do not want that
additional congestion and safety issues, traffic issues. But the fact is that site was part of the
World Commerce Center PUD that was approved in 2003, and it included commercial industrial zoning which includes gas stations. So as long as Buc-ee's complies with the Land Development Code, it won't even come to the county commission for an up or down vote.

And for those who -- in the area there in World Golf Village who oppose it and would like us to deny it, it's unfortunate for them we won't even have a chance to vote. But for those -- it's kind of interesting. I dropped my dry cleaning off this morning at the dry cleaners in St. Augustine Beach, and the owner's a friend of mine, and he said, "I really hope that Buc-ee's goes forward." He's from Texas. And he said, "I just can't wait to have a Buc-ee's here." So we'll -- we'll see when -- that will be probably opening in 12 to 14 months, is the estimate once built.

MR. KIRA: Well, again, it's more revenue to --

COMMISSIONER DEAN: It will be more revenue, but it's kind of an interesting side story about how many people would not want it in their backyard

MR. WUELLNER: Authority did 17,400.
MR. HERNANDEZ: 17. Okay. That's good enough.

The other thing is that the -- I just want to let the whole meeting know that there's going to be a Family Fun Day on April the 7th here, and SAAPA's going to be a big part of it. It's actually with the Aerospace Academy. Suzanne isn't here today, but she'll probably be talking about it.

But there will be a Family Fun Day where we're going to have the SAAPA pilots bring out our airplanes and have just a general whole -- the whole shebang that we do every year.

It's very well attended, and at that point
they give out a lot of the scholarships in recognition for the students at the Aerospace Academy. So just want to let you guys know that the -- it will be on April the 7th from like 8:00 in the morning till like 1:00 in the afternoon. And there is barbecue. So, that's it.

MR. MAGUIRE: Okay. All right. Let's see. We've got Bryan Mahoney?

MR. MAHONEY: Evening, everybody -- afternoon, rather, everybody. Again, my name is Bryan Mahoney. I'm the vice president and --

MR. MAGUIRE: This -- let me inquire about it. This is a presentation that we asked to be given to us?

MR. MAHONEY: Absolutely. In response to your request for us?

MR. MAGUIRE: Yes. Thank you very much.
MR. MAHONEY: So again, my name is Bryan Mahoney. I'm the vice president and center leader for Northrop Grumman. I run the St. Augustine man -- manufacturing center of excellence right outside that window.

So I wanted to address your request and then provide everyone with a little information about our company, but more importantly about what we do at the integration center. So if -- if you would.

So a little bit about our company. At the end of the day, our focus is to be the most trusted provider of systems and technology to ensure the security and freedom of our nation and its allies. At the end of the day, we want to foster an environment that's diverse, inclusive, and again supports our customer requirements. So that's our focus. That's what Northrop Grumman's culture is. Go to the next slide.

So a little bit about what we do. We are a
global security company. We have 80,000 employees globally.

We are in a good position right now. Our industry is growing. We have attrition. We have turnover. We have some new -- new wins, if you will, that the company has -- has first both pursued and executed that provide us an excellent -- excellent opportunity for growth right now.

At the end of the day our focus is on autonomous systems, cyber, C4ISR, Strike logistics, and -- and again, supporting our warfighter at the end of the day. Next slide.

Our portfolio. Extremely diverse. Last year, on a personal note, I had an opportunity to attend the St. Johns County Leadership Forum. One of the highlights of the actual session was we got an opportunity to spend some time with our local sheriffs. The bomb squad pulled up, a robot pulled out and to my surprise, it had "Northrop Grumman" on the side. Was not even aware we manufactured bomb detection devices.

But -- but with that, as you can see from the
pictures, our portfolio is very broad, with the expectation that we continue to provide mature and
again, this is the breakdown of the five primary manufacturing systems, the centers of excellence across the United States. If you look at it as it goes from west coast to east coast, there are two manufacturing centers on this chart: Palmdale and St. Augustine.

So what that means and what that influence from a business strategy is, any production activity will be executed at those two facilities. And why it's important, and specifically for the St. Augustine facility, is while our company, again as I said earlier, provides tech -- technological solutions, the only statement of work St. Augustine executes is the delivery of those solutions. So we support program and program execution. And again, I'll give you a little more as we go forward on the primary programs we -- we -- we execute.

And our relationship with the Melbourne facility is both program leadership and program offices are managed and engineered out of the Melbourne facility. That work is completed here in St. Augustine. Next slide.

Look at our -- our history. Again prior to 1980, and those of you who have been in our community for some time know this facility, the
proven systems, and again in support of our nation and its allies. Our culture. I've spent 30 years with Northrop Grumman. I've worked in seven different locations across the United States. Probably the biggest thing I'm most proud of is our culture. It's one that, again, I mentioned both diversity and inclusion, but one that our -- our employees understand the importance and the role they play in preventing and protecting our nation. So at the end of the day, we want to be continued to be recognized as a valuable employer, is our focus. Next slide.

Our company. Currently broken into three sectors. The St. Augustine site is part of the aerospace systems sector. At the end of the day, again, our primary customer is the military and again providing autonomous systems, space systems, and next generation solutions to our customer. Next slide.

In 2013 the company, the aerospace sector changed its strategy, and one of the things that has proven to be very successful is we put like processes in like locations.

So if you look at this particular slide -- and

Northrop Grumman facility was primarily known as Fairchild Aviation. It was bought by Grumman in the 1980s and then later acquired by Northrop.

If you look at the portfolios and the naval programs we support, with the exception of the F-5, these are all Grumman legacy platforms. So for 25 and almost 30 years, there was no new production here in the St. Augustine facility. But what we do -- what we did do and the work we performed was depot maintenance and mod activity.

So aircraft would come in, and that's why the relationship with the Airport Authority continues to be so important to what we do, is being able to ply -- fly a platform in and deliver it back straight to the warfighter. Currently all platforms we -- we manufacture and execute go straight to the warfighter. So there's no intermediary in that whole statement of work.

The other thing l'd like to just highlight, currently right now we have over 1,000 employees at our facility including almost 100 defense contract management folks. So they're embedded in our programs, they represent our customer, and they provide services that provide oversight on every statement of work from -- from quality,
engineering, safety, and flight safety
So -- so again, our history is very very
diverse, but again this goes back since the year 1980. This August this calendar year we actually delivered our 1500th airport out of this facility. Significant milestone for us. Significant accomplishment along with the flight safety record associated with that execution and that program. Next slide.

So, air review, and again obviously we occupy and are collocated on the Northeast Regional Airport, utilizing that 8,000 foot runway. Currently we have 38 buildings. And again, our property is -- is sliced, if you will, by the airport and its runways.

So we occupy both the west side and the buildings on the east side that we designate as North 40, and again, the property on this side of your runway. Right now, we have almost 1.1 million square foot of footprint that we occupy and execute our platforms in. Next slide.

What we do. And again, processes and capabilities that you would expect to see in a manufacturing environment, and one of the things a little unique about our program, it's a dominant

Obviously corporate responsibility is significant. With the expectation of our employees and being good stewards in our community, it's important to use some of the corporate responsibility relationships we have. Everything and including the Freedom -- Freedom Trail through the most recent one -- and I encourage you-all to participate in the Relay For Life coming up in a few weeks. We are the captain for St. Johns County, in addition to we are also the main distributor for Toys for Tots in -- at the Elks Lodge. Abut again, it's been important. We've been in this community several several years, and we continue to do so and reach out and focus on STEM activity as well. Next slide.

Just in summary, again, very very proud of our employees, what we get to do, our role we play in protecting our nation and its allies. We've got a very talented workforce. We continue to focus on STEM, but again this relationship is significant and important to us, and again we want to continue to be solid business partners. So any questions?

MR. MAGUIRE: Questions, anybody?
MR. MAHONEY: Yes, sir?
MR. RAYMOS: Yeah. The thousand employees you
have here in St. Augustine --

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\begin{aligned}
& \text { MR. MAHONEY: Yes, sir. } \\
& \text { MR. RAYMOS: -- what's the average salary? } \\
& \text { MR. MAHONEY: Salaries, let me answer it this } \\
& \text { way. We have two primary skill sets. There's } \\
& \text { touch labor and then there's engineering technical } \\
& \text { folks. } \\
& \text { Touch labor, jobs vary. We also have a -- a } \\
& \text { relationship with First Coast Technical College. } \\
& \text { So learning it and training entry level employees, } \\
& \text { basic requirements, skill sets for electrical } \\
& \text { technicians and structural mechanics up to and } \\
& \text { including machinists, painters, as well as flight } \\
& \text { line technicians. That's probably the bulk of our } \\
& \text { workforce. } \\
& \text { About 60 percent of our thousand employees } \\
& \text { would fall into that category. But then we get } \\
& \text { into the technical fields associated with } \\
& \text { engineering, all the way up to and including pilots } \\
& \text { and that arena. } \\
& \text { wempetitive benefit package. Our wages are } \\
& \text { comparable with the market structure for this area. } \\
& \text { We -- we also manage to be competitive. We are a } \\
& \text { non-collective bargaining environment. But again, } \\
& \text { wa competitive wage. We also provide a } \\
& \text { me }
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program for us here in St. Augustine, is the E-2D 1 portfolio.

That includes both the air refueling
modification, the Japan derivatives, as well as the wet outer wing. We also are the home of the depot of the F-5. We also manufacture components for the B-2 and E-18 derivatives, gun bay pallets and weapon bay doors.

One of the unique things that's unique to the entire Northrop Grumman enterprise, St. Augustine is the only facility that executes a platform from nose to tail. So a lot of manufacturing processes and companies today integrate sections, they purchase sections, and again they stuff or integrate a fuselage and flight it away.

St. Augustine is a little unique. And
Building 100 is a new beautiful building that we -we started construction back in 2013 and completed it in mid 2015. The entire airplane's built under one roof over that 24-month cycle from $A$ to $Z$, it -- and including flight tests in another 6 -- 66 days after we complete an aircraft. And once that's delivered, that is an active weapons system that we deliver straight to warfighter. Next slide.
the wages would -- would differ based on both your background, experience, skill set, entry point.
But -- but I'll leave it at that Victor.
MR. RAYMOS: Great answer.
MR. MAHONEY: But we -- we pay a competitive
wage.
Obviously right now one of the challenges
associated with our industry is the battle for
talent. And as I mentioned earlier, you know, the
fact that Northrop Grumman is going through a dynamic shift in demographic, meaning we have a lot of folks who are senior and, you know, the projections in the next three to five years is those folks retire and/or move on. And that's probably, of our 80,000 employees, about 35,000 of those fall into that category.

MR. RAYMOS: So this doesn't have anything to do with Northrop Grumman.

MR. MAHONEY: Yes, sir.
MR. RAYMOS: You said you were part of the
St. Johns County --
MR. MAHONEY: Leadership?
MR. RAYMOS: -- Chamber Leadership Academy?
MR. MAHONEY: Yes, sir, uh-huh.
MR. RAYMOS: In the current year or --

MR. MAHONEY: Yes, sir.
MR. MAGUIRE: One is you had mentioned your company is very proud of their corporate culture.

MR. MAHONEY: Yes, sir.
MR. MAGUIRE: A couple of months ago, the Chamber had the CEO for Firehouse Subs, and one of his biggest issues was corporate culture --

MR. MAHONEY: Absolutely.
MR. MAGUIRE: -- internally, and that's what really made the success of that organization.

The -- it's -- I'm glad to hear all of those things you did do -- you do, however do. Your relationship with the community, both on a pay scale and involvement, is critical. So kudos to you for doing that.

MR. MAHONEY: Well, we appreciate that.
And at the end of the day, I'll tell you
where -- where it's obvious the results of the impact of that change and focus on diversity inclusion. You look at our performance over the last six years. And I don't know how many of you invest, but our portfolio is unbelievable right now.

MR. MAGUIRE: And if you ever have a back seat open for a retired Air Force guy, let me know.

MR. MAHONEY: We are hiring, as I said earlier.

MR. BRUNSON: Or front seat.
MR. MAHONEY: Front seat as well.
MR. MAGUIRE: Any other questions?
(None.)
MR. MAGUIRE: Thank you very much.
MR. MAHONEY: Thank you for the opportunity, folks.

MR. MAGUIRE: Thank you. Okay. Ms. Albin?
MS. ALBIN: My name is Tammy Albin. I'm with the air traffic control tower.

So far this year, we're pretty much on track with last year. Our first three months, over 10,000 each month. So far this month, we're already over 12 and a half thousand with five more days to go -- well, including today would be six days to go.

So we're probably as soon as the weather clears -- we've been having several 700-plus, even an 800-plus day this month, which is highly unusual to have that many in one month. But we're on record path for this month.

Probably we're guesstimating if the weather clears, probably 14- to 15,000 before we're done
with this one. Again, most of it is flight
schools, and any questions? That's about it for me.

MR. MAGUIRE: Questions?
MR. KIRA: No.
MR. MAGUIRE: Thank you, very much. Okay. Mr. Doug Burnett.

MR. BURNETT: Thank you. Let me start by saying that since Friday, I've been on spring break with four teenagers, so I'm enjoying this relaxing break.

I guess the one thing that I need to bring to your attention is something called the Oak Tree PUD. You may recall the property north of Gun Club Road, if you go down Gun Club Road -- we all know where the Gun Club is. You go down Gun Club Road and on the right is the Gun Club. Well, the Gun Club also owns to the left along the Intracoastal frontage, too.

Next to that property, though, to the left or to the north is a big parcel of land that is currently being proposed for rezoning. This land came to the airport's radar I guess and attention back in the 2008-09 time frame when they were proposing a cell tower to go on the land. And at
attention. Right now we don't have a staff report.
The staff report will be out this Wednesday or
Thursday. I'll forward it to everyone so you can see if you're interested.

It's going to the Planning and Zoning Agency on April the 5th. It won't go to the Board of County Commissioners until May the 15th, which is after your next scheduled meeting, from what I understand, depending I guess on what you do today.

But one thing that we did before with
Cordova Palms when they were coming through with a
subdivision like -- even bigger than this, much larger than this, was to contact them and say we want you to agree to an avigation easement so that you make your future residents aware of the fact that they may be impacted by being in close proximity to an airport.

I've reached out to the developer's attorney on this case to make him aware that my assumption is the standard practice of the Airport Authority is we'd like an avigation easement if you want your development of this kind of density.

So we'll be forwarding that to them. They certainly said they would consider it. I didn't get any kind of negative from it. And I anticipate
that time, the Airport Authority successfully opposed that cell tower, which resulted in the tower being in its location, the cell tower being in the location it's in now.

They've come through now with an application -- originally it was 75 homes. They're looking at 63 homes, single family, in that location. I bring it to your attention because it's close to the airport property.

Historically new projects close to the airport property, we have an airport overlay, so we get notice of them and staff most of the time doesn't have much of an opinion on it. It is what it is and it's in the county's purview.

The tower obviously was something that elevated to -- and was a perfect example of why we have an airport overlay, so that the airport gets notice and we are able to react and deal with it at that time.

This PUD doesn't propose any kind of place of assembly, which would be something else that would be -- we would be concerned about or interested in, if someone was going to create a large venue close to the airport.

And so, anyways, I just do bring it to your
that I'll back in the May meeting here to give you an update on the outcome of that. But otherwise, we'll be trying to negotiate with them to get an avigation easement over that property in connection with their construction plan approval for building that project.

Lot sizes are $70 \times 100 \mathrm{~s}$. So to put that in perspective for when you're driving around and you see all of the subdivisions being built in our community, 70s -- 70 foot wide lots are wider lots, larger lots.

A lot of the subdivisions that you see being built in our community now by the big national home builders are 53s. Home builders like Dream Finders are more in the 60 range. So 70 foot wide lots is a larger size lot for most of the product of what we see today. There's no big place of assembly, so that's kind of it as far as my report on that.

MR. MAGUIRE: Is -- is this within the overlay zone or just outside?

MR. BURNETT: I think it's just barely outside. And just as a point of reference, I don't have it up on the screen, but you can see here the airport. And right where it's at, I mean, it's got -- it's just north of the Gun Club.

MR. MAGUIRE: Yeah.
MR. WUELLNER: It will make it the closest residential lots to the airport on the north.

MR. RAYMOS: Doug?
MR. MAGUIRE: The -- one thing first. The county has an ordinance protecting industrial areas from residential encroachments. Would this qualify for that?

When -- when I was on the commission, we -and it started all the way down with the -- what you call it -- the aluminum plant on the south side because the residents down there were complaining about the aluminum. And of course they bought their house long after the aluminum company was there and then they complained.

So to protect the industrial base and
environment, there is now an ordinance protecting encroachment. So...

MR. BURNETT: It -- it does cause additional separation. And here I can show you the -- the sort of reddish-burgundy is the parcel. The pink is the overlay. So you can see it's just outside of the --

MR. MAGUIRE: It's just outside?
MR. BURNETT: -- airport overlay. I'll show

MR. RAYMOS: It's going to go before Planning and Zoning this Wednesday or Thursday?

MR. BURNETT: This coming Thursday, yes, sir.
MR. RAYMOS: This coming Thursday. Any idea as to how they may go vote on that?

MR. BURNETT: I mean, from a pure technical standpoint is it consistent and compatible with the St. Johns County Comprehensive Plan? Maybe.

I guess it's a question the Gun -- the -- I
don't know how they overcome the staff comment that they don't have sufficient buffer with their current design, which may cause them to lose staff support.

We don't have the staff report yet and we won't get that until Wednesday or Thursday afternoon. It's always you're not sure which one -- I watch them pretty regular. I don't know whether it will come out Wednesday or Thursday.

MR. RAYMOS: So the --
MR. WUELLNER: I think you misspoke. The meeting's the week after.

MR. RAYMOS: Okay. And then the Board of County Commissioners, their first reading of it would be May 15th at the earliest?

MR. BURNETT: You've got April 5th for

Planning and Zoning, and May 15th. And the May 15th, they don't have a first and second reading like the City does, it's --

MR. RAYMOS: Okay.
MR. BURNETT: That's the actual meeting, is May the 15th. So...

MR. MAGUIRE: Steve, comment? I'm sorry, Victor.

MR. BURNETT: Excuse me. Yeah, May --
MR. RAYMOS: They had the first and second readings of the -- on the impact fees. Is that different than what we're talking about here?

MR. BURNETT: On -- yeah.
On zoning matters, like Planning and Zoning Agency, they count the first public meeting as the Planning and Zoning Agency and then the final decision by the Board of County Commissioners. So that's their two-hearing process.

MR. RAYMOS: Okay.
MR. MAGUIRE: Steve?
MR. KIRA: I've always lived near airports because I like them a lot.

And I did notice that in the prior where I was taking my lessons up in Princeton, New Jersey area, they decided to build a development on the tail end
of the runway. And the airport existed for 60 years prior to that. They knew there was an airport coming. They built the homes anyway. Immediately afterwards, they started complaining and complaining and complaining.

I'm hoping this doesn't -- this doesn't come
back to us the same way. Though we are in a better position than a little -- you know, a little 3,000 -foot runway airport. But still I know it's going to happen.

MR. MAGUIRE: Yeah. Randy?
MR. BRUNSON: I have nothing.
MR. MAGUIRE: I would like to get the board's
opinion on this one as a collective opinion instead of putting it all on the executive director's shoulders to make a decision. I think the board ought to take a position on how we ought to proceed on that.

First -- because l'll say up front. I'm a big guy for property rights and I support 90 percent of all property rights issues. But in this case, it may not affect today's operations, but if we ever wanted to enhance or expand our operations, I guarantee you it's going to stop it, okay? As far as the aero club and activities out
and be ready then to give you a presentation of where it's at. I'd have the staff report, I can show you the aerial.

MR. MAGUIRE: That's --
MR. BURNETT: We can have the resolution
drafted in advance of that for you to review it and approve it, and in the interim we can also at a minimum get with the applicant to give them the form avigation easement that you've worked out of the -- the Authority has worked out over the years that in fact Flagler Development, which is FEC
Railway, agreed to. We negotiated with them on Cordova Palms for it. And it's a pretty comprehensive agreement so, you know, at a minimum, have that in there as part of it.

MR. MAGUIRE: All right. Do you want to make a motion?

MR. RAYMOS: I move that we --
MR. BRUNSON: Doug, didn't we have something
similar to this several years ago with -- with
problems with homeowners trying to bring up things in a subdivision that they moved into?

MR. BURNETT: Well, you -- your -- your noise
monitoring and logging of complaints related to airport noise came about from -- with some owners
that were over in the Vilano Beach area.
MR. BRUNSON: Right.
MR. BURNETT: And I know that has since settled down. I haven't heard much of it. Part of it may be that that one Learjet that was on the airport for a long time stopped flying on the airport, so I don't know. But anyways.

MR. BRUNSON: Yeah, I remember now.
MR. RAYMOS: Yeah. I would move that we draft a -- what do you call it?

MR. BURNETT: Resolution?
MR. RAYMOS: Resolution that we oppose the approval of the PUD as presented.

MR. MAGUIRE: Okay.
MR. KIRA: I second.
MR. MAGUIRE: Second the motion? Okay.

## Discussion?

MR. BRUNSON: I'll accept it.
MR. MAGUIRE: Okay. Public comment? Anybody want to make a public comment on that?

MS. LUDLOW: No comment.
MR. MAGUIRE: Okay. Galin? Don't drag it out, Galin, be short.

MR. HERNANDEZ: I'll try not to be too much like you.

My only thing that I wanted to say is I don't know if some of the airport commissioners knows that the airport in Santa Monica, California, a very large and very important airport, Santa Monica ran into the same thing and they've been fighting it.

But the airport's been trying to stay open, and they got the FAA involved. The FAA first said, no, you can't close it because you've got grants and you've got 20 years, 30 years, whatever many grants. And Santa Monica, they went to court and the FAA backed off and they are closing the Santa Monica airport.

So just because of this size of this airport
does not guarantee that in the future something could happen. And as Bruce was saying, Mr. Maguire was saying, we do need to make sure that we take care of this issue before it becomes a -- a larger issue. And that's just for St. Augustine.

MR. MAGUIRE: Okay. Victor, on your motion --
MR. RAYMOS: Yes.
MR. MAGUIRE: -- did I read you right, does it
include direction to the staff to draft
something --
MR. RAYMOS: Yes.

MR. MAGUIRE: Yeah.
MR. BURNETT: -- and those kinds of things to meld it into the resolution agreement and bring it back to you.

MR. RAYMOS: That's perfect.
MR. MAGUIRE: Okay. All right. Any other discussion?

MR. RAYMOS: The -- you talked about the other notice that you would give to them about -- what'd you call it? To give them about the easement.

MR. BURNETT: Yes, sir.
MR. RAYMOS: Is that -- is that in conflict
with our proposal or our resolution if we were to present that at the same time? In other words, if we fail here, here's this easement?

MR. BURNETT: I guess the way I could deliver that then, sir, would be to say that the airport's opposed to it. Any future development on that property should be aware that the Airport Authority at a minimum is going to require an avigation easement.

MR. RAYMOS: Right. Good. Thank you.
MR. MAGUIRE: And -- and larger buffers. All right. Staff, you got your direction?

MR. WUELLNER: Yes, sir.

MR. MAGUIRE: Over here?
MR. WUELLNER: We do. Thank you.
MR. MAGUIRE: I have a tendency to look over
here. All right. All in favor?
MR. BRUNSON: Aye.
MR. KIRA: Aye.
MR. RAYMOS: Aye.
MR. MAGUIRE: Aye. All opposed? (None.)
MR. MAGUIRE: Okay. That passes. All right. I'm learning to flip pages here as the agenda goes. Okay. Now the annual audit presentation, Mr. Lemmon.

ANNUAL AUDIT PRESENTATION
MR. LEMMON: All right. Thank you, very much for having me. Good afternoon. My name is Robert Lemmon. I am the audit partner with Carr, Riggs \& Ingram, here to present the annual audit for the year ended September 30, 2017.

I'm going to cut to the chase and give you the headlines to begin with. The audit is obviously finished, it is issued, and there were no issues. But I am going to give you a few more details.

You should all have a package that I sent. And I'm actually going to flip down to Page 34
because that's a real nice summary, a little snapshot of all of the highlights on Page 34.

What we'll see here, we -- it's headed Summary
of Auditors' Results and you'll see that the first two bullet points refer to the financial statement section of the audit as opposed to the compliance section. So what we've got here is we say number one that the audit report was unmodified.

Now, an unmodified opinion is the highest level of assurance an auditor can give. It's also often colloquially named a clean opinion. So that's -- it was a clean opinion on the financial statements.

And when we did our testing of the financial statements, we also evaluate the controls and if there were deficiencies, we would report them here in Section 2. There are no -- no such deficiencies to report in the controls, the financial statements.

3,4 , and 5 here talk now about the compliance
auditing, the compliance requirements that are in
place for the -- for the state funding that's received, the grants. We did not find any instances of noncompliance with the grant requirements. That's Item 3. Item 4 goes on to

Now I'm going to keep it quick and just spend a couple of minutes. There's a few required communications that you -- in your document follow those pages. I'm just going to give you the highlights very quickly. I'm here for questions, so please stop me or ask questions at the end as you prefer.

I'm now on Page 38, which is the start of our required communications. There's some things in here that talk about our responsibilities as auditors and the management responsibilities in regard to the audit. It's all very similar and the same wording that you would have seen in the engagement letter, and it's standard wording. And as I move through, I'm just going to hit the big points. We'll talk about judgmental areas later. Those are areas where the numbers aren't rock solid because there's an estimate involved.

So turning the page to 39, it talks about the significant accounting policies. The only thing I'll say here is that there were no new GASB or accounting standards that really changed the game for us this year, so the accounting policies from this year are consistent and appropriate, as they were last year.
say, again looking at controls, we did not identify 1 any control deficiencies in relation to the controls around the grounds.

And Item 5, again, we talk about compliance and we again give an unmodified opinion. So it's the second opinion we've given at the unmodified level. This went over the compliance with grant requirements, again, that highest level of assurance, another clean opinion for that.

As we carry on down, excuse me, we talk about also in Item 7, it refers to the specific major grant that was identified for testing this year and then the specific information also on the thresholds that we're required to use. That all comes straight from the auditing standards.

Again, then when we get a little further down in Section II, Financial Statement Findings, it echoes what l've just said. We say no matters to report. Similarly with were there any questioned costs related to grants, nope, there were -- there was nothing more to report.

And as I turn the page to Page 35, we're required to say were there any prior year findings which we remedied? No, there were no prior audit findings to be remedied.

As I move on, we said -- did we have difficulties? We're required to communicate this. There were no difficulties or disagreements with management, so we thanked them very much for their excellent cooperation and that it was a good smooth process.

Again, the last point on Page 40 is where I'm at right now. There was a few audit adjustments, nothing major, but we'll discuss those just shortly here in a moment.

Turn the page to 41 . One of the bigger points that would stand out here is the internal control deficiencies. Again you'll see, as I said earlier, there was nothing to be concerned about and no deficiencies identified. No -- no fraud or illegal acts.

So, as I move through, Page 42 just references a couple of those specific additional pieces of information and it talks about how the supplemental information is evaluated as part of the audit as well. And that's the highlights from the required communications. It's nothing major to report. So I'm now on Page 43. This is going to talk about the two areas of estimates where the -- the accounting numbers we require a level of
estimation. So they're not as rock solid as -
as -- because of that, the nature of the estimate
So, the capital assets is an estimate over the
depreciable lives. We have evaluated this, and the estimate used has always been historically accurate and remains -- remains so and remains appropriate. So the lives that are being estimated for assets we concluded were appropriate. So that was a good estimate.

Also as part of the pension numbers, the -- as part of Florida Retirement System pensions plan, the actuaries are required to use a number of estimates. So you'll see a big -- big numbers in here related to pension liabilities.

This disclosure I'm telling you now is that those numbers are not rock solid. That is not definite dollars that will go out in the future. The actuaries required to estimate those. So that the -- so I just to have to draw your attention to that.

Then I'm moving on to Page 44. And just to wrap up to say, you know, we had a few small adjustments to the original numbers, a few little tweaks that we made to -- to true them up. There were -- there was nothing major that popped out
here, so none that I want to draw your attention 1 to. Other than that, that really wraps up the highlights of the audit. Any questions?

MR. MAGUIRE: Go ahead. MR. RAYMOS: No, I don't have a question; I just --

MR. MAGUIRE: Questions --
MR. RAYMOS: -- have a comment.
MR. MAGUIRE: -- Steve?
MR. RAYMOS: Just a comment.
MR. MAGUIRE: Okay. A comment? Go ahead.
MR. RAYMOS: About the unmodified report --
MR. LEMMON: Yes, sir.
MR. RAYMOS: -- that's an excellent compliment
to the staff for maintaining the financial integrity, and I find it to be very valuable to see that in your report.

MR. LEMMON: Yes, sir.
MR. RAYMOS: Thanks.
MR. MAGUIRE: Steve?
MR. KIRA: I want to second what Victor just said, because being that I was a director of a credit union for like 18 years, and it's nice to get these unqualified reports when you finally get it.

But I was hoping to see it on a cover memo, not -- not $40-37$ pages into the thing. Because I read the whole thing, every line, and I was waiting to find it, and it took me -- it took me a couple of hours before I got to it --

MR. LEMMON: I'm sorry.
MR. KIRA: -- where I finally found it. So kudos.

MR. RAYMOS: I did the thing, but I found it under the table of contents.

MR. KIRA: I looked from Page 1 on.
MR. MAGUIRE: I think they achieved their objective, to get you to read it.

MR. KIRA: Yeah, but they don't know me.
MR. WUELLNER: You'd read it anyway.
MR. KIRA: I read everything.
MR. MAGUIRE: All right. Randy, questions?
MR. BRUNSON: None.
MR. MAGUIRE: Okay.
MR. LEMMON: If there's no further questions,
I will also depart early, if that's okay.
MR. MAGUIRE: You can retire early.
MR. LEMMON: Thank you very much.
MR. MAGUIRE: Okay. Thank you very much.
Okay. Do we ask for public discussion on that now
that he's gone?
MS. LUDLOW: No comment.
MR. MAGUIRE: All right.
MR. WUELLNER: The only action required there ,
Mr. Maguire, is the acceptance of the audit report.
MR. MAGUIRE: Oh, we have to accept it?
MR. WUELLNER: Yes.
MR. MAGUIRE: Is that what you told me that I
missed? Okay. All right. We need a motion to accept.

MR. RAYMOS: I move that we have a motion to approve the financial audit as reported.

MR. MAGUIRE: Okay.
MR. KIRA: I second.
MR. MAGUIRE: Second. Discussion Randy, anybody?

MR. BRUNSON: No.
MR. MAGUIRE: Okay. Public comment?
(None.)

MR. MAGUIRE: Okay. All in favor?
MR. BRUNSON: Aye.
MR. KIRA: Aye.
MR. RAYMOS: Aye.
MR. MAGUIRE: Aye. Opposed? (None.)

MR. MAGUIRE: It passes. Okay. And he steps right up without me saying a word.

MASTER PLAN UPDATE
MR. HOLESKO: Good afternoon. Andrew Holesko, program manager with Passero Associates providing your monthly update on the airport master plan update.

The two major tasks that are going to be occurring, what I'm labeling as this week and also next month, the first is this week, actually two days from now, we are going to do a business planning activity for the business planning components of the master plan update to conduct a strength/weakness opportunity and threat workshop here. We're meeting this Wednesday from 9:00 a.m. to 2:00 p.m. on Wednesday, March 28th.

We do have a new working group. It's not the same working group. Very specific, different group than our master plan advisory committee. We want to get some separate input from some different individuals on the strengths, weaknesses, and opportunities and threats both of east of U.S. 1, the aviation assets, but more focus on the assets west of U.S. 1.

And that's really the first step for
some very wide open input from that group of eight on what their input is to the director for the planning process. So...

MR. MAGUIRE: Okay.
MR. RAYMOS: Yeah. How did you pick the group?

MR. HOLESKO: Actually, the director and I sat down and wanted to get a wide -- a wide cross-section.

Some of the -- some of the elected members are people that we've been working with from
Flagler Development and East Coast Railroad.
There's actually another consulting engineer, not
from my firm, who is very knowledgeable about related ground transportation improvements in St. Johns County. We have another consulting engineer who actually is very knowledgeable about
inter -- intermodal development in the state of Florida.

We have another airport director that unfortunately had to withdraw today, actually flying in from out of state, who's very focused on economic development. We have another local resident who is actually sitting here in the audience today who is a semi-retired a -- another
identifying some more specifics on the business 1 strategies or the alternatives and the future development of the airport and further getting some insight on good projects that could be occurring both east and west of U.S. 1.

That's related to what's happening next month, because we haven't been able to really get our save the date set. We know what we believe will be the next meeting for the actual master plan advisory committee, which we think is going to be April 25th, but we don't want to set that date until we conduct the SWOT analysis this -- this Wednesday, and then we will finalize the airport development alternatives, again east, directly related to the aviation assets on the east side of U.S. 1; and also airport development alternatives west of the U.S. 1, which will support the airport but also be related to ground access, commercial, industrial, and distribution facilities and other factors for the large areas west.

So that's where we are today. Again, we hope to set our master plan advisory committee meeting later this week once we finish our SWOT analysis. But we'll be here in 9:00 a.m. till 2:00 this Wednesday with that working group and hope to hear
aviation consulting architect.
So we just looked at a cross section of people that don't necessarily sit in this room each day but are really bringing ideas from other areas. So they're -- they're not people working on the airport on a daily basis. And really we just sat down, Mr. Wuellner and I, for a few hours and thought about who that group could be to get some fresh ideas.

MR. RAYMOS: So, if I just followed what you said, we don't have anybody from the local area included in that business -- group of business.

MR. HOLESKO: You do. You have a board member to your left, who is actually the single board member, Board Member Kira is with us.

MR. RAYMOS: Oh.
MR. HOLESKO: And then the -- one of the planners is absolutely a member of your community from the other consulting engineering firm. Olga is also from your local community. So it's -- it is still a cross section of people that are knowledgeable about what's occurring in St. Johns County.

MR. RAYMOS: Okay.
MR. HOLESKO: But it's also some people,
someone from Miami, someone from Jacksonville. So others, too.

MR. MAGUIRE: Okay. Steve, anything?
MR. KIRA: No. Thank you.
MR. MAGUIRE: Randy?
MR. BRUNSON: No.
MR. MAGUIRE: Okay. Thank you, very much.
MR. HOLESKO: Thank you.
PUBLIC COMMENT - GENERAL
MR. MAGUIRE: All right. Now we get into
public comment. Galin, you've already talked. You going to talk again?

MR. HERNANDEZ: Yeah.
MR. MAGUIRE: Okay. Are you going to make it
short and simple again?
MR. HERNANDEZ: Just like I did the last one.
This time is -- I'm up here as a member of the
St. Augustine Civil Air Patrol unit just to inform you of what we've been up to.

The St. Augustine Civil Air Patrol, we are part of that CyberPatriot program, which is a STEM -- Science, Technologies, Engineering, Mathematics -- program in which they pretend to be a IT section for a company and they have to fix malware and viruses and holes in the IT and hard
team is now expanding.
They want to do two teams. They want to have a middle school team because, as they say, when you win, it breeds more winning. So, we're getting a lot of young persons really interested.

And these are some amazing, amazing teenagers that are really into the computers. And we're not talking the video games. We're talking they're in there doing, you know, Linux and hard coding and Windows. They're doing networking.

So it's really amazing to see that these youngsters are not the ones that you see in the newspaper that are lost doing crazy things. It's an incredibly good STEM system. Once again, we thank the Airport Authority and the commission for the support. We'd just like to see if we can get some more. Thanks.

MR. MAGUIRE: Thanks. Comments from staff? Go ahead.

MR. RAYMOS: Yeah. The -- the level of sponsorships that you're looking for?

MR. HERNANDEZ: Anything will help.
The national sponsor is Northrop Grumman, by the way. They run the entire national program. Oh, okay. Sorry.
net while the company is still running. 1
It's a national competition with over 1500
teams. And our squadron, our CyberPatriot team,
came in second in Florida, Civil Air Patrol; fifth
in all of Florida, which includes Army ROTC,
Air Force ROTC, Navy Sea Cadets, 4-H club, high
schools; 21st in the national Civil Air Patrol, the 21st highest team in all Civil Air Patrol; and the 42nd in the entire world.

This from a team that's only been together for six months and the oldest person is a sophomore in high school. So we pretty much believe that next year, which we should start some time in May, we'll be one of the most competitive teams in the world, hopefully.

Right now, what we're trying -- what we're
looking for -- we do thank again the commission and the Airport Authority for letting us use the conference room for some of our competitions. It's been really really helpful.

We were finally able to get internet -- we
were able to pay for internet for our building, not high speed, but we've got it there for our practices. We're needing -- we're still looking for mentors, sponsors, and support because this

We're looking for any kind of sponsorship help. Specifically we need to get faster internet access to our building. We were able to get internet access which is not very fast, it's only 10-- 2 megabyte. We need at least a 20 megabyte download/upload speed because all of our competition is up and down.

Like I said, Northrop Grumman is the national sponsor with the Air Force Association, plus another large sponsor. We need more corporate sponsors and we really need a mentor. Somebody -I'm an electrical engineer by trade. This computer stuff I know a little bit about the hardware. The software, that's -- whew, these kids are way above my grade.

We've been thankful to Leonard's Photography. They have let us use their super high speed internet network. But we still need somebody who really knows about IT, a real IT person to come in and mentor the kids, because they have questions that I'm looking at them like I have no idea what you're talking to me about. I can build you an IC chip. I can build a computer. How the darn thing -- I don't know.

MR. RAYMOS: What kind of a commitment for a
mentor? What time commitment?
MR. HERNANDEZ: Very little. Very little.
Just be there to answer questions when the -- when the students have -- have a question that I try to do as best as I can to find the answers to them. 90 times -- 90 percent of the time they find the answers on their own.

They're self-taught, but there are times that you really need somebody who's an IT professional that's in the business that they can call and say, hey, how do we approach this situation? And sometimes it's just a five-minute phone call.

MR. RAYMOS: If you give me your number, I'll hook up with you.

MR. HERNANDEZ: Thank you. That's probably our biggest need right now, just a mentor.

MR. RAYMOS: And I--
MR. MAGUIRE: Yes.
MR. RAYMOS: In regards to that, to kind of comment about the internet, I was wondering about the possibility of the airport expanding the internet service from the conference center to be able to provide internet service to the hangars at the airport. It would be something that could be done I think relatively inexpensive.
commonly referred to as the size of the pipe here.
MR. RAYMOS: Uh-huh.
MR. WUELLNER: We have -- we have a huge pipe
available to us. It's the conversion of that to
wireless --
MR. RAYMOS: Right.
MR. WUELLNER: -- that is hardware intensive.
The wired network property-wide is significant and robust. In fact, we're -- we're microwave data linked to Flagler College through a company called Joytel. So we have -- we have plenty of bandwidth. But the issue is getting that to wireless where folks need wireless.

MR. RAYMOS: Uh-huh.
MR. WUELLNER: In the case of the Civil Air
Patrol, we're trying to get an actual fiber
extension. Our on campus is largely fiber based, not wireless based because of the cost, and the stability of the hardware.

MR. MAGUIRE: All right. Anything else?
MR. RAYMOS: No. I -- I just -- I have a hard time with the cost on that.

MR. WUELLNER: Well, the issue is that when you look at the size of the campus -MR. RAYMOS: Right.

MR. MAGUIRE: Are you talking about hard lines or WiFi?

MR. RAYMOS: WiFi.
MR. WUELLNER: Yeah, we --
MR. RAYMOS: It would be a series of responders perhaps set up just to cover it.

MR. WUELLNER: We -- we look into it from time
to time, but frankly, the -- the cost of establishing the -- the hardware piece of it for the size campus is pretty significant.

We do have areas where we already have that presence. We were actually -- I think we're sort of in the cue, I don't -- we have no real sense of time to get there, but we're hoping to extend the fiber line that's on the airport out to the Civil Air Patrol at some point in the future. It's not -- it's nothing simple about getting it there.

MR. RAYMOS: Have you talked with the people with the railroad line? You know, they -- there is a company that has a high speed internet service that if you're close to the rail lines, you can run a line over from there over to here --

MR. WUELLNER: Right.
MR. RAYMOS: -- and have --
MR. WUELLNER: We're good in terms of the,

MR. WUELLNER: -- add in the kind of buildings you're attempting to reach with wireless, which is largely putting a big metal shield around everyone who wants to use it, making it very difficult to even penetrate those buildings, now you're talking about putting wireless hardware in buildings, particularly hangars.

The cost of systems like Meraki and the like that -- that we employ in the terminal, this building, and I think the GA terminal area, I mean, these are -- these are significant hardware expenses, as well as they're subscription-based in terms of the support. You cannot legally continue to use the hardware without the software support that comes with it. So it represents an ongoing operation cost as well as capital expense.

We can -- we can keep looking at it in the context of budget, but -- and get you an idea of what -- you know, which as we -- as we add Meraki or Meraki (pronunciation) installations, what the acquisition cost of the hardware is as well as the ongoing expense and put it as a part of the budget and, you know, you guys can make decisions related to that.

MR. RAYMOS: Yeah, I would like to see that.

MR. WUELLNER: Sure.
MR. MAGUIRE: Okay.
MR. RAYMOS: Thank you.
MR. MAGUIRE: All right. The only other comment, Reba?

MS. LUDLOW: Thank you, Victor, for bringing that up. We --

MR. MAGUIRE: Reba?
MS. LUDLOW: -- the paying tenants have been
asking for that for years.
MR. MAGUIRE: Reba --
MS. LUDLOW: That's it.
MR. MAGUIRE: -- there's a glass wall right
down the front of you. We can't hear a word you say until you get up to the microphone.

MS. LUDLOW: I have to do that just for that
sentence. No comment.
MR. MAGUIRE: All right.
MS. LUDLOW: You heard me.
MR. MAGUIRE: Did you get enough of that? All right.

MR. BEYERS: I do have something to bring. I didn't fill one of those out. Vinny with
Atlantic Aviation.
The 6th -- we're going to have a B-17 coming
the ramp, get them secured in a secure location.
MR. MAGUIRE: Okay.
MR. BEYERS: And I'm not sure how much it's
going to cost to do a flight in that thing yet, but I'm sure pretty expensive.

MR. MAGUIRE: Okay.
MR. KIRA: I'm coming.
MR. MAGUIRE: All right. Okay. Any other comments that somebody didn't submit?
(None.)
MEMBER COMMENTS \& REPORTS
MR. MAGUIRE: Okay. Let's go down. If I'm correct, next is members, right? All right. Got to follow this format. We're going to start off with Steve Kira.

MR. KIRA: The only thing I have to report is that when we -- at the TPO meeting last month, there was a summary of what the TPO is looking at in the area of legislation in Tallahassee, and I did mention at the board meeting that -- about the reduction in the aviation tax. And they weren't aware of it, so it made them aware of it. They're going to look into it and see. So I was able to get that. That's it.

MR. MAGUIRE: That's it? Okay. Mr. Randy
in on the 16th or the 19th from the Texas Raiders. They're going to be doing trips in and out of the FBO location. I don't know how much it's going cost as of yet as far as promotional and marketing. I've got a call in with the lady and I'm waiting for a call back. So...

MR. WUELLNER: It's April?
MR. MAGUIRE: What -- what date?
MR. BEYERS: It's going to April 16th through April 19th. That's Monday through Thursday, a B-17 with the Texas Raiders.

MR. MAGUIRE: It's just going to sit out on the ramp?

MR. BEYERS: It's going to sit out on the ramp. Just like the Ford Trimotor when it came in, it's going to do tours and all of that kind of good stuff. The same idea.

MR. MAGUIRE: Oh, they will do tours?
MR. BEYERS: Yes, sir.
MR. MAGUIRE: If people want to come out and see it, where do they go; go through your office?

MR. BEYERS: Yes, sir.
MR. MAGUIRE: Okay.
MR. BEYERS: We'll have something set up just like we did for the trimotor. We can get them on

Brunson?
MR. BRUNSON: I have nothing.
MR. MAGUIRE: Okay. Mr. Victor Raymos.
MR. RAYMOS: Yeah. Just to report on the Economic Development Council, they had their legislative breakfast last Friday at the World Golf Village. Very well attended, 160 people there.

And the legislative breakfast is an annual event. They invite representatives to come and talk about the year at Tallahassee. And this year, we had the U.S. Representative Rutherford. We had Representative Paul Renner, Representative Cyndi Stevenson, and Senator Travis Hutson, and the -Commissioner Dean, who is the chair of the county commissioners.

They were all there. They were given 10 minutes to give an overview of their legislative conference that they had. And then they took questions from the audience. And I think Commissioner Dean already touched on one of the areas that they talked about, and that was the recovery from the hurricanes and the money that's still due and owed to the county for that.

And as stated once before, St. Johns County is the only county in the state of Florida that didn't
have to go out and borrow money in order to start the -- the recovery from those hurricanes. All the rest of them had to go out and borrow money to do that. And so they're still waiting on probably 80 or 85 percent of the money still owed to them.

They also talked about the economic
development of the impact fee, and
Commissioner Dean referred to that today Currently what it is is it's like an 85 percent residential ad valorem tax and 15 percent commercial ad valorem tax, and a better ratio that you would like to see would be 65/35.

And so, in order to achieve that better balance, the board of commissioners, in a rare opportunity I might add -- it's the first time I've been to a county commission meeting in a long time where all five county commissioners agreed on one single item -- they voted to reduce the consultant's report, Dr. Nicholas.

He recommended tremendous increases in the commercial impact fee to the effect that if they had done that, we would have seen a drastic reduction as opposed to an increase in commercial activity. And so they voted to reduce the recommendation that Dr. Nicholas put forward by

MR. MAGUIRE: Well, good for the commissioners. Yeah. The -- the
Aerospace Academy, any issues on that?
MR. RAYMOS: Pardon me?
MR. MAGUIRE: I notice Aerospace Academy is listed under your name.

MR. RAYMOS: Yes. I -- the -- I went to the last one that we had here and I believe we -- they talked about the -- the -- they were looking for ways to increase the participation with the students. And we talked about the -- giving scholarships to that group.

And as a result, I gave to the school board official our address and our number so that they could make application, let the students in the Aerospace Academy know that we have scholarships that we're going to start looking at.

The deadline is fast approaching and we're looking at awarding 10 scholarships at $\$ 1,000$ each, and to selected students out of St. Johns School District. They can either be in the public school district or they can be home schooled. The scholarship's to be used for college and/or trade school.

MR. MAGUIRE: Good. Well, I'm glad to hear
trade schools.
MR. WUELLNER: And for the record, who is the "our"?

MR. RAYMOS: Pardon me?
MR. WUELLNER: Who is the -- what is the entity relative to the scholarships?

MR. RAYMOS: Oh. The St. Augustine-St. Johns County Board of Realtors. Every year we give \$10,000.

MR. MAGUIRE: You have to -- you have to look at Victor and see which hat he's wearing when he talks.

MR. WUELLNER: Yeah. I knew the answer, I just wanted to -- I wanted to make sure he says that before we are the "our".

MR. BRUNSON: Are you still with the Board of Realtors?

MR. RAYMOS: Oh, yes. Yeah. That's my only paying job, Randy.

MR. MAGUIRE: Okay. I only have two issues.
The -- I had dinner the other night, and at the table was a gentleman who's long since retired, but he was involved in avionics, specifically on simulator design functioning, and at one time actually worked with Kelly Johnson. I don't know
if y'all know who Kelly Johnson is, but he designed the U-2 and the SR-71.

MR. WUELLNER: Skunk Works.
MR. MAGUIRE: Pardon?
MR. WUELLNER: Skunk Works.
MR. MAGUIRE: Skunk Works, that's right. He also worked with Wally Schirra and a couple of other astronauts.

The point of bringing that up is I think we
have a lot of talent in the county. I don't know
how the Aerospace can -- Academy uses historical
people or stuff, because most of the time you think
in terms of the younger generation want current
activities. But if you ever wanted historical
activities, you've got people here in the county I
think could help with that.
MR. RAYMOS: I'm kind of like the new person
on the block. I just found out where the bathroom
is, and I just -- I just attended my first meeting
just several weeks ago and hopefully I can bring more information to you about that.

MR. MAGUIRE: Okay. I met with Nancy Shaver the other day and I'm going to meet with her this week. She's got some flood maps that she wanted to present to me.

MR. WUELLNER: Good to go.
MR. MAGUIRE: Attorney?
MR. BURNETT: No.
MR. MAGUIRE: Staff?
MR. HARVEY: Family Fun Day coming up.
MR. MAGUIRE: Okay.
MR. BRUNSON: Pay raise.
MR. MAGUIRE: That's it. It's over.
(Meeting adjourned at 5:16 p.m.)

| I want to see them not only for the airport | 1 |
| :---: | :---: |
| but for some other issues on the island, also. And | 2 |
| if anything comes out of that, l'll bring them back | 3 |
| to the board. And Suzanne is not here. Does | 4 |
| anybody want to speak on Suzanne's behalf? | 5 |
| (None.) | 6 |
| MR. MAGUIRE: Okay. Items of interest. | 7 |
| Proposed meeting dates, regular meeting May 7th, | 8 |
| followed by one on May 30th, followed by another | 9 |
| one on July 9th. The May 30th is on a Wednesday. | 10 |
| MR. BRUNSON: What's the purpose of the | 11 |
| Wednesday meeting, a regular meeting? | 12 |
| MR. MAGUIRE: It doesn't say here. It just | 13 |
| says meeting, okay? | 14 |
| MR. BRUNSON: Just a regular meeting? | 15 |
| MR. WUELLNER: Yes. | 16 |
| MR. MAGUIRE: All right. Therefore we will | 17 |
| all attend. Any questions, comments? One last | 18 |
| time. Victor? | 19 |
| MR. RAYMOS: No. | 20 |
| MR. MAGUIRE: Okay. Steve? | 21 |
| MR. KIRA: No. | 22 |
| MR. MAGUIRE: Randy? | 23 |
| MR. BRUNSON: No. | 24 |
| MR. MAGUIRE: Executive director? | 25 |

COUNTY OF ST. JOHNS )

I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I was authorized to and did stenographically report the foregoing proceedings and that the transcript is a true record of my stenographic notes.

Dated this 26th day of April, 2018.


## COMMISSIONER

DEAN: [7] 7/7 10/8
11/8 11/13 13/22 14/6 14/10
MR. BEYERS: [8]
14/16 65/21 66/8 66/13
66/18 66/21 66/23 67/2
MR. BRUNSON: [21]
3/23 4/6 4/18 28/2
37/11 39/18 40/1 40/7 40/17 42/12 44/4 51/17
52/16 52/20 57/5 68/1
72/15 74/10 74/14
74/23 75/6
MR. BURNETT: [24]
29/7 32/20 33/18 33/24 34/21 35/2 35/5 35/24 36/4 36/8 36/12 38/12 38/19 38/23 39/4 39/22 40/2 40/10 42/14 42/24 43/1 43/10 43/15 75/2 MR. HARVEY: [1] 75/4 MR. HERNANDEZ: [8] 14/19 15/1 40/23 57/12 57/15 59/21 61/1 61/14 MR. HOLESKO: [6]
53/3 55/6 56/12 56/16 56/24 57/7
MR. KIRA: [26] 3/25
4/7 4/15 4/25 6/17 6/24 10/5 11/9 13/20 26/23 29/4 36/20 38/13 40/14 44/5 50/20 51/6 51/10
51/13 51/15 52/13
52/21 57/3 67/6 67/15 74/21
MR. LEMMON: [6]
44/14 50/12 50/17 51/5
51/19 51/22
MR. MAGUIRE: [142]

MR. MAHONEY: [23] 15/22 16/3 16/6 23/23 24/1 24/3 25/4 25/18 25/21 25/23 25/25 26/3 26/6 26/11 26/14 26/21 26/25 27/3 27/7 27/15 27/25 28/3 28/7
MR. RAYMOS: [81] MR. WUELLNER: [35] 3/3 4/24 5/1 6/4 6/7 6/9 6/13 6/21 7/1 14/25
33/1 35/19 43/24 44/1 51/14 52/3 52/6 62/3 62/6 62/22 62/24 63/2 63/6 63/14 63/22 63/25 64/25 66/6 72/1 72/4 72/12 73/2 73/4 74/15 74/25
MS. ALBIN: [1] 28/10 MS. LUDLOW: [7]
40/20 52/1 65/5 65/8 65/11 65/15 65/18

## \$

\$1,000 [1] 71/19
\$10 [1] 8/13
\$10,000 [1] 72/9
\$12 [1] 8/13
\$25,000 [1] 8/10
,
'19 [1] 7/17
'20 [1] 10/25
0

0570 [1] 1/23
09 [1] 29/24
1
1,000 [1] 20/20
1.1 [1] 21/19

10 [4] 8/4 60/5 68/16 71/19

10,000 [1] 28/15
10-foot [1] 34/4
100 [2] 20/21 22/17
100s [1] 32/7
104 [1] 1/17
109 [1] $5 / 5$
10th [1] 10/11
11,693 [1] 5/8
110,000 [1] $5 / 5$
12 [2] 13/19 28/16
120 [1] 12/14
14 [2] 13/19 28/25
15 [1] 69/10
15,000 [1] 28/25
1500 [1] 58/2
1500th [1] 21/5
1510 [1] 1/22
15th [6] 31/7 35/24
36/1 36/2 36/6 38/25
160 [1] 68/7
16th [2] 66/1 66/9
17 [3] 15/2 65/25 66/10
17,000 [2] 5/4 5/4
17,400 [1] 15/1
18 [2] 22/7 50/23
1980 [2] 19/24 21/4
1980s [1] 20/3
19th [2] 66/1 66/10
1:00 [1] 15/19
1st [2] 5/16 7/18
2
20 [3] 9/7 41/10 60/5
2003 [2] 13/4 14/1
2008-09 [1] 29/24
2013 [2] 18/21 22/18 2015 [1] 22/19
2017 [1] 44/19
2018 [2] 1/6 76/10
21st [2] 58/7 58/8
24-month [1] 22/20 25 [1] 20/6

| 2 | 5th [2] 31/6 35/25 | a.m [2] 53/15 54/24 |
| :---: | :---: | :---: |
| 25th [1] 54/11 | 6 | [9] 20/13 30/18 |
| 26 [1] 1/6 | 60 [3] 24/16 32/15 37/1 | $61 / 2367 / 2370 / 6$ |
| 26th [1] 76/10 | 600 [1] 12/25 | about [51] 4/5 5/19 |
| 28th [1] 53/16 | 63 [1] 30/7 | about [51] 4/5 5/19 |
| 2:00 [2] 53/16 54/24 | 65/35 [1] 69/12 | 7/11 13/24 15/9 16/1 <br> 16/13 16/14 16/16 |
| 2D [1] 22/1 | 66 [1] 22/21 | 16/25 21/25 24/16 |
| 3 | 67 [1] 2/11 | 25/15 26/17 29/2 30/22 |
| $\begin{aligned} & 3,000 \text {-foot [1] 37/9 } \\ & 30[4] 18 / 320 / 741 / 10 \\ & 44 / 19 \end{aligned}$ | 6th [1] 65/25 | 33/13 36/12 39/25 43/8 |
|  | 7 | 43/9 43/10 45/20 46/4 |
|  | 70 [3] 32/7 32/10 32/15 | 46/10 47/10 47/16 |
| 30th [2] 74/9 74/10 | 700-plus [1] 28/20 | 47/19 48/14 48/19 |
| 32080 [1] 1/17 | 70s [1] 32/10 | 48/24 50/12 55/14 |
| 32084 [1] 1/22 | 71 [1] 73/2 | 55/17 56/8 56/22 60/13 |
| 34 [2] 44/25 45/2 | 75 [2] 2/12 30/6 | 60/19 60/22 61/20 |
| 35 [2] 46/22 69/12 | 76 [1] 2/13 | 61/20 62/1 62/17 64/6 |
| 35,000 [1] 25/15 | 7th [4] 15/6 15/18 | 67/20 68/10 68/21 69/6 |
| 37 [1] 51/2 | 38/22 74/8 | 71/9 71/11 73/21 |
| 38 [2] 21/13 47/8 | 8 | above [1] 60/14 ABSENT [1] 1/12 |
| 4 | 8,000 [2] 5/6 21/12 | absolutely [4] 6/10 |
|  | 80 [1] 69/4 | 16/4 27/8 56/18 |
|  | 80,000 [2] 17/1 25/15 | Abut [1] 23/12 |
| 4-H [1] 58/6 <br> 40 [6] 9/24 21/18 48/7 <br> 51/2 70/1 70/5 | 800-plus [1] 28/21 | Academy [7] 15/8 |
|  | 825-0570 [1] 1/23 | 15/17 25/23 71/3 71/5 |
| 41 [1] 48/11 | 85 [2] 69/5 69/9 | 71/16 73/11 |
| 42 [1] 48/17 | 8:00 [1] 15/18 | accept [3] 40/18 52/6 |
| 42nd [1] 58/9 | 8th [1] 10/11 | 52/10 |
| 43 [1] 48/23 | 9 | acceptance [3] 3/20 |
| 4730 [1] 1/4 | 9-B [1] 11/12 | access [3] 54/1 |
| 4:00 [2] 1/7 3/2 | 90 [4] 8/2 37/20 61/6 | 60/4 |
| 5 |  | accomplishment [1] |
|  | 95 [1] 12/21 | 21/7 |
| $\begin{aligned} & \hline 50 \text { [1] 9/7 } \\ & 50,000 \text { [1] } 12 / 13 \end{aligned}$ | $\begin{aligned} & 95[1] \text { 12/21 } \\ & 9: 00[2] 53 / 1554 / 24 \end{aligned}$ | accounting [4] 47/20 |
| 500 [1] 12/24 | $\text { 9th [2] } 10 / 1174 / 10$ | 47/22 47/23 48/25 |
| $53 \mathrm{~s} \text { [1] } 32 / 14$ | A | achieve [1] 69/13 |
| 57 [1] 2/10 |  | achieved [1] 51/12 |
| 5:16 [2] 1/7 75/9 | $\text { A.A.E [1] } 1 / 18$ | acquired [1] 20/3 <br> acquisition [1] 64/21 |


| A | advance [1] 39/6 | $1 / 10$ |
| :---: | :---: | :---: |
| across [3] 9/23 18/5 | advice [1] 7/11 | 7/1 |
| 19/3 | advisory [3] 53/19 54/9 | 57/20 58/4 58/6 58/7 |
| action [1] 52/4 | 54/22 | 58/8 60/9 62/16 63/1 |
| active [1] 22/23 | aerial [1] 39/3 | Air Force [5] 3/8 3/9 |
| actively [1] 34/7 | aero [1] 37 | 27/25 58/6 60/9 |
| activities [3] 37/25 | aerospace [8] | aircraft [2] 20/11 22/22 |
| 73/14 73/15 | 15/16 18/16 18/21 7 | airplane's [1] 22/19 |
| activity [9] 7/20 7/24 | 71/5 71/16 73/11 | airplanes [1] 15/12 |
| 8/4 9/23 19/9 20/10 | Aerospace Academy | airport [49] 1/1 1/17 |
| 23/15 53/12 69/24 | [3] 15/8 | 14/21 20/12 21/5 21/1 |
| acts [1] 48/16 | affect [1] 37/22 | 21/15 30/1 30/9 30/10 |
| actual [5] 17/17 34/16 | after [6] 8/15 10/25 | 30/11 30/17 30/17 |
| 36/5 54/9 63/16 | 22/22 31/8 33/14 35/2 | 30/24 31/17 31/20 |
| actually [14] 10/19 | afternoon [6] 7/8 15/19 | 32/24 33/3 33/25 34/2 |
| 15/7 21/4 26/1 44/25 | 5/23 35/16 44/16 53 | 37/1 37/3 37/9 38/12 |
| 53/10 55/7 55/13 55/17 | afterwards [1] 37/4 | 38/17 38/22 39/25 40/6 |
| 55/21 55/24 56/14 | again [40] 10/17 13/21 | 40/7 41/2 41/3 41/4 |
| 62/12 72/25 | 15/24 16/7 16/21 17/12 | 41/13 41/14 42/22 |
| actuaries [2] 49/12 | 18/1 18/7 18/17 18/18 | 43/19 53/6 54/3 54/13 |
| 49/18 | 19/1 19/11 19/15 19/23 | 54/16 54/17 55/20 56/6 |
| ad [8] 8/2 8/5 9/5 9/8 | 21/2 21/3 21/10 21/13 | 58/18 59/15 61/21 |
| 11/20 69/10 69/11 70/7 | 21/18 21/22 22/14 | 61/24 62/15 74/1 |
| ad valorem [6] $8 / 2 \mathrm{8} / 5$ | 23/12 23/16 23/20 | Airport Authority [7] |
| 9/5 9/8 11/20 69/10 | 23/21 24/25 29/1 46/1 | 20/12 30/1 31/20 38/12 |
| add [3] 64/1 64/19 | 46/4 46/5 46/8 46/16 | 38/22 58/18 59/15 |
| 69/15 | 48/7 48/13 54/14 54/21 | airport's [4] 29/23 |
| ddition [1] 23/1 | 57/12 57/15 58/17 | 34/18 41/7 43/17 |
| additional [4] 8/10 13/1 | 59/14 | airports [1] 36/21 |
| 33/19 48/18 | against [1] 38/5 | Albin [2] 28/10 28/11 |
| address [4] 9/3 16/12 | Agency [3] 31/5 36/15 | all [55] 3/2 3/9 3/18 |
| 34/12 71/14 | 36/16 | 3/21 6/1 6/20 7/18 8/17 |
| adjourned [1] | agenda [5] 2/5 4/13 | 9/19 12/19 14/23 15/21 |
| ADJOURNMENT [1] | 4/14 4/15 44/11 | 20/6 20/15 23/7 24/19 |
| 2/12 | ago [4] 26/2 27/5 39/20 | 27/11 29/15 32/9 33/10 |
| adjustments [2] 48/8 | 73/20 | 37/15 37/21 39/16 43/6 |
| 9/23 | agree [2] 31/14 42/12 | 43/23 44/4 44/4 44/8 |
|  | agreed [2] 39/12 69/17 | 44/10 44/15 44/24 45/2 |
|  | agreement [2] 39/14 | 46/14 47/12 51/17 52/3 |
|  | 43/3 | 52/9 52/20 57/10 58/5 |
| adopting [2] 7/15 9/20 | ahead [6] 7/4 10/19 11/2 50/4 50/11 59/1 | 58/8 60/6 63/20 65/4 65/18 65/20 66/16 67/8 |


| A |
| :--- |
| all... [7] 67/13 68/16 |
| 69/2 69/17 70/18 74/17 |

74/18
allegiance [6] 2/3 $3 / 3$
3/6 3/13 3/14 3/19
allies [3] 16/19 18/2 23/18
allow [2] 12/15 70/6 almost [4] 5/5 20/7 20/21 21/19
along [4] 4/21 21/7 29/18 34/13
already [4] 28/16 57/11 62/11 68/20
also [28] 1/15 5/20
7/25 8/15 9/1 22/5 22/6 23/10 24/8 24/21 24/24 29/18 39/7 42/21 45/10 45/15 46/11 46/13
49/10 51/21 53/9 54/16 54/18 56/20 56/25 69/6 73/7 74/2
alternatives [3] 54/2
54/14 54/16
aluminum [3] 33/11
33/13 33/14
always [3] 35/16 36/21 49/5
am [2] 44/17 44/23 amazing [3] 59/6 59/6 59/11
America [1] 3/15 amount [2] 8/22 34/17 analysis [2] 54/12
54/23
and/or [2] 25/14 71/23 Andrew [1] 53/4
annual [6] 2/9 6/20
44/12 44/14 44/18 68/8 another [12] 5/6 11/1

12/2 22/21 46/9 55/13 55/16 55/20 55/23 55/25 60/10 74/9 answer [5] 10/3 24/4 25/4 61/3 72/13
answers [2] 61/5 61/7 anticipate [2] 11/11 31/25
anticipation [1] 7/13 any [29] 3/22 4/5 4/15 6/15 10/3 10/23 11/10 11/11 14/3 19/8 23/22 26/22 28/5 29/2 30/20 31/25 35/4 38/2 43/6 43/18 45/23 46/2 46/19 46/23 50/3 60/1 67/8 71/3 74/18
anybody [7] 4/14 23/23 26/19 40/19 52/16 56/11 74/5
anyone [2] 7/10 9/11 anything [5] 25/17 57/3 59/22 63/20 74/3
anyway [2] 37/3 51/15 anyways [2] 30/25 40/7 apologize [1] 14/11 applicant [1] 39/8 application [2] 30/6 71/15
appreciate [1] 27/16 approach [1] 61/11 approaching [1] 71/18 appropriate [3] 47/24 49/6 49/8
appropriations [1] 8/24
approval [5] 2/5 4/13 4/14 32/5 40/13
approve [2] 39/7 52/12 approved [3] 4/4 13/3 14/1
approving [1] 38/5

April [9] 15/6 15/18 31/6 35/25 54/11 66/7 66/9 66/10 76/10
April 25th [1] 54/11 April 5th [1] 35/25 apron [1] 5/19 architect [1] 56/1 are [65] 4/4 5/13 5/15 6/19 7/19 7/21 8/16 9/2 9/15 9/21 10/2 10/10 10/16 11/4 11/7 11/15 12/14 12/19 14/18 16/25 17/3 19/4 19/20 20/6 21/11 22/5 23/9 23/10 24/22 24/24 25/12 28/1 30/18 32/7 32/10 32/14 32/15 37/7 41/12 45/17 45/21
47/17 47/24 49/7 49/12 49/16 53/8 53/11 54/21
55/10 56/4 56/21 57/14 57/20 59/6 59/7 59/12 59/13 60/14 61/8 62/1 64/11 64/11 72/15 72/16
area [7] 13/9 24/23 36/24 40/1 56/11 64/10 67/19
areas [8] 33/6 47/16 47/17 48/24 54/20 56/4 62/11 68/21
aren't [1] 47/17
arena [1] 24/20
argue [1] 38/5
Army [1] 58/5
around [4] 14/10 32/8 46/3 64/3
as [83]
ask [2] 47/6 51/25 asked [1] 16/2
asking [1] 65/10 assembly [2] 30/21

A
assembly... [1] 32/17 assessed [1] 9/6 assets [5] 49/3 49/7 53/23 53/23 54/15
associated [3] 21/8 24/18 25/8
Associates [1] 53/5
Association [2] 14/22 60/9
assumption [1] 31/19 assurance [2] 45/10 46/9
assure [1] 5/10 astronauts [1] 73/8
Atlantic [2] 14/16
65/24
Atlantic Aviation [2]
14/16 65/24
attempting [1] 64/2 attend [3] 17/15 26/11
74/18
attended [3] 15/14 68/7 73/19
attention [6] 29/13
29/23 30/8 31/1 49/19 50/1
attorney [3] 1/17 31/18
75/2
attract [1] 70/6
attrition [1] 17/4
audience [3] 34/1
55/25 68/19
audit [16] 2/9 6/20
44/12 44/14 44/17
44/19 44/21 45/6 45/8 46/24 47/12 48/8 48/20 50/3 52/5 52/12
auditing [2] 45/21
46/15
auditor [1] 45/10
auditors [1] 47/11 Auditors' [1] 45/4
August [2] 5/23 21/4 AUGUSTINE [24] 1/1 1/5 1/17 1/21 1/22 8/17 9/9 13/14 14/21 16/9 18/15 19/6 19/11 19/13 19/22 20/8 22/1 22/10 22/16 24/1 41/19 57/18 57/20 72/8
AUTHORITY [13] 1/1
1/17 2/11 15/1 20/12 30/1 31/20 38/12 38/22 39/10 43/19 58/18 59/15
authorized [1] 76/7
autonomous [2] 17/11 18/18
available [1] 63/4
average [2] 9/7 24/3
avgas [2] 5/6 14/24
aviation [7] 14/16 20/2
53/23 54/15 56/1 65/24 67/21
avigation [5] 31/14 31/21 32/4 39/9 43/20
avionics [1] 72/23
award [1] 5/17
awarding [1] 71/19
aware [6] 17/21 31/15
31/19 43/19 67/22 67/22
away [1] 22/15
Aye [8] 44/5 44/6 44/7
44/8 52/21 52/22 52/23 52/24

## B

B-17 [2] 65/25 66/10
B-2 [1] 22/7
back [12] 6/12 20/14 21/3 22/18 27/24 29/24

32/1 37/7 38/25 43/4 66/6 74/3
backed [1] 41/12 background [1] 25/2 backyard [1] 13/25 balance [1] 69/14 ballot [1] 8/8
bandwidth [1] 63/11 barbecue [1] 15/20 barely [1] 32/21 bargaining [1] 24/25 base [2] 33/16 70/8 based [5] 5/11 25/1 63/17 63/18 64/12 basic [1] 24/11
basically [1] 14/2
basis [1] 56/6
bathroom [1] 73/18 battle [1] 25/8
bay [2] 22/7 22/8
be [69] 3/10 6/6 7/10
7/15 8/7 8/11 9/19 10/3 11/1 11/2 12/4 13/19 13/23 15/5 15/7 15/9
15/10 15/18 16/2 16/17
18/11 18/11 18/23 19/9 20/13 23/22 24/24
28/17 30/21 30/22
30/22 31/2 31/16 31/23
32/3 35/24 38/3 38/4
39/1 40/5 40/23 40/24 43/17 43/19 46/25 48/14 50/16 53/8 54/4 54/8 54/10 54/18 54/24 56/8 57/23 58/14 61/3 61/22 61/24 61/24 62/5 66/2 69/12 70/6 70/8 70/13 71/21 71/22 71/23
beach [3] 9/4 13/14 40/1
beaches [3] 8/15 9/15
bidding [1] 5/20
big [11] 3/7 12/11 15/7
29/21 32/13 32/17
37/19 47/15 49/13 49/13 64/3
bigger [2] 31/12 48/11
biggest [3] 18/6 27/7
61/16
bill [1] 7/13
bit [3] 16/16 16/25
60/13
block [1] 73/18
board [21] 1/9 1/12
9/23 26/5 31/6 35/22
36/17 37/16 38/3 38/24
42/2 42/4 56/13 56/14
56/15 67/20 69/14
71/13 72/8 72/16 74/4
board's [1] 37/13
bomb [2] 17/19 17/22
boomer [1] 11/13
borrow [2] 69/1 69/3
both [10] 17/6 18/7
19/19 21/16 22/3 25/1
26/9 27/13 53/22 54/5
bought [2] 20/2 33/13
Boulevard [2] 1/22
8/18
break [2] 29/9 29/11
breakdown [1] 19/1 breakfast [2] 68/6 68/8 breeds [1] 59/4
bring [9] 15/11 29/12 30/8 30/25 39/21 43/3 65/22 73/20 74/3
bringing [3] 56/4 65/6 73/9
brings [1] 26/18
broad [1] 17/24
broken [1] 18/14
BRUCE [3] 1/10 7/14 41/16

BRUNSON [2] $1 / 10$ 68/1
Bryan [3] 15/22 15/24 16/7
Buc [6] 11/13 12/6 12/7 13/6 13/16 13/18
Buc-ee's [6] 11/13 12/6 12/7 13/6 13/16 13/18
budget [10] $7 / 13$ 7/14 7/16 10/8 10/13 10/20 11/6 11/17 64/18 64/22
buffer [4] 34/5 34/14 34/19 35/11
buffered [1] 34/20 buffers [2] 34/11 43/23 build [3] 36/25 60/22 60/23
builders [2] 32/14 32/14
building [6] 22/17
22/17 32/5 58/22 60/3 64/10
buildings [8] 5/12 5/14 5/15 21/13 21/17 64/1 64/5 64/6
built [5] 13/20 22/19 32/9 32/13 37/3
bulk [1] 24/14
bullet [1] 45/5
burgundy [1] 33/21
BURNETT [2] 1/16 29/7
business [18] 2/7 2/8
6/25 7/3 7/7 7/20 7/24
8/4 9/23 19/8 23/22
53/11 53/12 54/1 56/12
56/12 61/10 70/7
businesses [2] 9/25
26/16
Butler [2] 8/18 9/10

## C

Cadets [1] 58/6
calendar [1] 21/4
California [2] $9 / 141 / 3$ call [9] 10/9 12/10 33/11 40/10 43/10 61/10 61/12 66/5 66/6 called [2] 29/13 63/10 came [4] 29/23 39/25 58/4 66/15
campus [3] 62/10
63/17 63/24
can [35] 5/9 6/10 6/11
6/12 7/19 8/20 9/2
10/21 17/23 31/3 32/23 33/20 33/22 38/8 38/13 38/18 39/2 39/5 39/7 45/10 51/22 59/16 60/22 60/23 61/5 61/10 62/21 64/17 64/17 64/23 66/25 71/21
71/22 73/11 73/20
can't [4] 10/20 13/17 41/9 65/14
cannot [1] 64/13
capabilities [1] 21/23
capital [2] 49/3 64/16
captain [1] 23/9
care [1] 41/18
Carr [1] 44/18
carry [1] 46/10
Casa [1] 1/4
case [3] 31/19 37/21
63/15
category [2] 24/17
25/16
cause [2] 33/19 35/12 cautiously [1] 9/2
cell [3] 29/25 30/2 30/3 center [10] $1 / 312 / 1$
12/5 12/18 12/20 13/3

16/8 16/10 16/15 61/22 coast [4] 19/4 19/4 centers [2] 19/2 19/5 CEO [1] 27/6
certainly [4] 31/24 34/8 34/9 38/13
CERTIFICATE [2] 2/13 76/1
certify [1] 76/6 chair [3] 1/10 42/15 68/14
challenges [1] 25/7
Chamber [2] 25/23
27/6
chance [1] 13/12
change [1] 27/19
changed [2] 18/22
47/22
changes [3] 3/23 4/6 4/15
chart [1] 19/5
chase [1] 44/20
chip [1] 60/23
City [1] 36/3
Civil [7] 57/18 57/20 58/4 58/7 58/8 62/16 63/15
Civil Air [2] 62/16 63/15
clean [3] 45/11 45/12 46/9
cleaners [1] 13/14
cleaning [1] 13/13
clears [2] 28/20 28/25
close [7] 30/9 30/10
30/23 31/16 38/17 41/9 62/21
closest [1] 33/2
closing [1] 41/12
club [11] 29/14 29/15 29/16 29/16 29/17
29/18 32/25 34/5 34/7 37/25 58/6

24/9 55/12
Code [1] 13/6
coding [1] 59/9
Cola [1] $1 / 4$
collective [2] 24/25 37/14
college [3] 24/9 63/10 71/23
collocated [1] 21/11 colloquially [1] 45/11 come [9] 13/7 20/11 30/5 35/18 37/6 38/25 60/19 66/20 68/9 comes [4] 8/2 46/15 64/15 74/3
coming [10] 8/6 10/23 23/8 31/11 35/3 35/4 37/3 65/25 67/7 75/5 comma [2] 3/14 3/17 comment [22] 2/10 34/2 34/3 34/4 34/6 34/11 34/12 35/10 36/7 40/19 40/20 40/21 50/8 50/10 50/11 52/2 52/18 57/9 57/11 61/20 65/5 65/17
comments [7] 2/11 14/4 38/2 59/18 67/9 67/11 74/18
Commerce [3] 12/18 12/20 13/3
commercial [11] 7/20
7/24 8/4 9/23 13/4
54/18 69/11 69/21 69/23 70/1 70/7
commission [7] 7/18 13/7 33/9 58/17 59/15 69/16 70/11

## commissioner [5]

38/25 68/14 68/20 69/8 70/24

Commissioner Dean
[2] 68/20 69/8
commissioners [9]
31/7 35/23 36/17 41/2 42/4 68/15 69/14 69/17 71/2
commitment [2] 60/25 61/1
committee [3] 53/19 54/10 54/22
commonly [1] 63/1 communicate [1] 48/2 communications [3] 47/3 47/9 48/22
community [9] 19/25
23/3 23/13 26/16 27/13 32/10 32/13 56/18 56/20
companies [1] 22/13 company [14] 12/9
16/14 16/16 17/1 17/6 18/14 18/21 19/11 27/3 33/14 57/24 58/1 62/20 63/10
comparable [1] 24/23 compatible [1] 35/7 competition [2] 58/2 60/7
competitions [1] 58/19 competitive [5] 24/21
24/22 24/24 25/5 58/14 complained [1] 33/15 complaining [4] 33/12 37/4 37/5 37/5
complaints [2] 38/1 39/24
complete [1] 22/22 completed [2] 19/21
22/18
compliance [5] 45/6

45/20 45/21 46/4 46/7 complies [1] 13/6 compliment [1] 50/14 components [2] 22/6 53/13
comprehensive [3] 35/8 39/14 42/19
computer [2] 60/12 60/23
computers [1] 59/7 concerned [2] 30/22 48/14
concluded [1] 49/8 condition [1] 8/16 conduct [2] 53/13 54/12
conference [4] $1 / 3$ 58/19 61/22 68/18 confirm [1] 10/11 conflict [1] 43/12 congestion [1] 13/1 congress [1] $8 / 23$ congressional [1] 9/12 connection [2] 32/4 42/16
consider [1] 31/24 consistent [2] 35/7 47/24
construction [4] 5/14 11/12 22/18 32/5
consultant's [2] 9/22 69/19
consulting [4] 55/13
55/16 56/1 56/19
contact [1] 31/13
contacts [1] 9/12
contents [1] 51/10
context [1] 64/18
continue [6] 17/25
23/14 23/19 23/21 26/8 64/13
continued [1] 18/11
continues [2] $3 / 17$ 20/12
continuing [1] 5/18 contract [1] 20/21 control [3] 28/12 46/2 48/12
controls [4] 45/15 45/18 46/1 46/3
convenience [2] 12/10 12/12
conversion [1] 63/4 cooperation [1] 48/5 Cordova [2] 31/11 39/13
Cordova Palms [2]
31/11 39/13
core [1] 10/16
corporate [5] 23/1 23/4
27/3 27/7 60/10
Corps [1] 9/12
correct [3] 6/21 6/22 67/13
cost [8] 62/8 63/18 63/22 64/8 64/16 64/21 66/4 67/4
costs [1] 46/20
could [13] 6/6 9/6 34/8 38/9 38/10 38/25 41/16 43/16 54/4 56/8 61/24
71/15 73/16
Council [1] 68/5 count [1] 36/15 country [1] 70/14 county [35] 1/1 7/12 7/21 8/3 10/1 10/14 10/17 13/7 17/16 23/10 25/21 26/17 31/7 33/6 34/6 35/8 35/23 36/17 38/24 42/4 55/16 56/23 68/14 68/23 68/24 68/25 69/16 69/17 70/6 70/9 70/11 72/8 73/10

| C | D | deny [1] 13/11 |
| :---: | :---: | :---: |
| county... [2] 73/1576/4 | daily [1] 56/6 | depart [1] 51/21 <br> department [1] 10/12 |
| county's [2] 30/14 | dance [1] 14/20 | $\text { depending [1] } 31 / 9$ |
| couple [8] 5/2 7/21 | data [1] 63/9 | depot [2] 20/10 22 |
| 14/22 27/5 47/2 48/18 | date [6] 5/16 10/7 10/8 | depreciable [1] 49/4 |
| /5 73/7 | 54/8 54/11 66/8 | derivatives [2] 22/4 |
| course [1] 33/13 | dated [2] 70/19 76/10 |  |
| court [2] 1/21 41/11 | dates [1] 74/8 | $\begin{aligned} & \text { design } \\ & 72 / 24 \end{aligned}$ |
| $\begin{aligned} & \text { ver [2] } 51 / 162 / \\ & \text { [2] } 76 / 676 / 14 \end{aligned}$ | day [14] 15/6 15/10 | designate [1] 21/17 |
| [2] 76/6 76/14 <br> razy [1] 59/13 | $\begin{aligned} & 16 / 17 \text { 16/20 17/10 } \\ & 17 / 13 \text { 18/11 18/16 } \end{aligned}$ | designed [1] 73/1 |
| [1] 30/23 | 27/17 28/21 56/3 73/23 | desperately [1] 9/14 |
| [1] $11 / 13$ | 75/5 76/10 | details [1] 44/23 |
| credit [1] 50/23 | days [4] 22/22 28/17 | detection [1] |
| eek [1] 12/1 | 28/18 53/11 |  |
| critical [5] 8/16 8/16 | de [1] 1/22 | development [13] 13/6 |
| 9/3 10/16 27/14 | deadline [1] 71/18 |  |
| criticism [1] 70/23 | deal [2] 3/7 30/18 | $55 / 1255 / 1855 / 2368$ |
| cross [3] 55/9 56/2 | dealing [1] 10/2 |  |
|  | Dean [4] 7/6 68/20 69/8 | devices [1] 17/22 |
| cross-section [1] 55/9 CRR [3] 1/21 76/6 |  | did [22] 5/7 11/10 15/1 |
| 76/14 | decision [2] | 20/9 27/12 31/10 36/23 |
| cue [1] 62/13 | 37/16 [2] | 41/22 45/14 45/23 46/1 |
| culture [5] 16/23 18/3 | decisions [1] 64/23 | 48/1 51/9 55/5 57/16 |
| 27/3 27/7 | decrease [1] 11/22 | 65/20 66/25 67/20 |
| rent [5] 11/18 25/25 | decreased [1] 8/7 | 70/15 70/18 70/19 76 |
| /12 70/17 73/13 | defense [1] 20/21 | didn't [7] 14/23 31/24 |
| currently [6] 18/14 | deficiencies [5] 45/16 | 38/16 39/19 65/23 67/9 |
| 20/15 20/20 21/13 | 45/17 46/2 48/13 48/15 | 68/25 |
| 22 69/9 | definite [1] 49/17 | differ [1] 25/1 |
| stomer [4] 16/22 | definitely [1] 38/14 | different [5] 18/4 26/16 |
| /17 18/19 20/23 | delegation [1] 9/13 | 36/12 53/18 53/20 |
| [1] 44/20 | r [3] 20/14 22/24 | difficult [2] 10/1864 |
| cyber [1] 17/11 | 6 | difficulties [2] 48/2 |
| CyberPatriot [2] 57/21 | delivered [2] 21/5 | 48/3 |
| 58/3 | 22/23 | dinner [1] 72/21 <br> direction [2] 41/23 |
| $\begin{array}{ll}\text { cycle [1] } & 22 / 20 \\ \text { Cyndi [1] } & 68 / 12\end{array}$ | delivery [1] 19/14 | direction [2] 41/23 $43 / 24$ |
| Cyndi [1] 68/12 | demographic [1] 25/11 density [1] 31/22 | directly [1] 54/14 <br> director [9] 1/18 6/16 |

director... [7] 10/13
11/17 50/22 55/2 55/7
55/20 74/25
director's [4] 2/6 4/22 4/24 37/15
disagreement [1]
70/17
disagreements [2]
48/3 70/12
disaster [2] 8/22 8/25
disclosure [1] 49/15 discuss [1] 48/9 discussion [4] 40/17 43/7 51/25 52/15
distribution [1] 54/19 distributor [1] 23/11 district [2] 71/21 71/22 diverse [4] 16/21 17/14 21/3 26/15
diversity [2] 18/7 27/19 do [47] 3/4 3/5 3/22 5/7 7/2 7/19 7/23 12/25 14/20 15/13 16/14 16/25 20/9 20/9 20/13 21/22 23/14 23/17 25/18 27/12 27/12 27/12 30/25 31/9 38/2 39/16 40/10 41/17 42/6 42/16 44/2 51/25 53/11 53/17 56/13 58/17 59/2 61/5 61/11 62/11 65/16 65/22 66/16 66/18 66/21 67/4 69/3
document [2] 5/13
47/3
does [7] 4/14 33/19
36/3 41/15 41/22 42/11 74/4
doesn't [7] 25/17 30/12 30/20 34/7 37/6 37/6

74/13
doing [7] 8/20 27/15 38/3 59/9 59/10 59/13 66/2
dollars [1] 49/17 dominant [1] 21/25 don't [28] 6/9 7/5 9/4 12/7 12/15 14/8 27/21 31/1 32/22 35/10 35/11 35/14 35/17 36/2 40/7 40/22 41/1 42/23 50/5 51/14 54/11 56/3 56/11 60/24 62/13 66/3 72/25 73/10
done [4] 26/11 28/25 61/25 69/22
doors [1] 22/8
Doug [5] 29/7 33/4 38/8 38/19 39/19
DOUGLAS [1] 1/16 down [17] 8/14 13/8 14/24 29/15 29/16 33/10 33/12 34/18 40/4 44/25 46/10 46/16 55/8 56/7 60/7 65/14 67/12 download [1] 60/6 download/upload [1] 60/6
Dr. [3] 69/19 69/25 70/10
Dr. Nicholas [3] 69/19 69/25 70/10
draft [3] 38/18 40/9 41/23
drafted [1] 39/6 drag [1] 40/22 drastic [1] 69/22 draw [2] 49/19 50/1
Dream [1] 32/14 driving [1] 32/8 dropped [1] 13/13 dry [2] 13/13 13/14
due [1] 68/23
Durbin [1] 12/1
Durbin Creek [1] 12/1 dynamic [1] 25/11

| E |
| :--- |
| E-18 [1] 22/7 |
| E-2D [1] $22 / 1$ |
| each [3] 28/15 $56 / 3$ |
| $71 / 19$ |

earlier [4] 19/12 25/9
28/2 48/13
earliest [1] 35/24
early [4] 5/17 5/23
51/21 51/22
easement [7] 31/14
31/21 32/4 39/9 43/10 43/15 43/21
easier [1] 6/6
east [7] 19/4 21/17
53/22 54/5 54/14 54/15
55/12
easy [2] 4/20 6/19
echoes [1] 46/18 economic [3] 55/23 68/5 69/6
economy [1] $7 / 25$
EDWARD [1] $1 / 18$ ee's [6] 11/13 12/6 12/7 13/6 13/16 13/18
effect [4] 10/25 11/2 12/2 69/21
efforts [1] 5/19
eight [1] 55/1
either [1] 71/21
elected [1] 55/10
electrical [2] 24/11
60/12
elevated [1] 30/16
Elks [1] 23/12
Elks Lodge [1] 23/12 else [2] 30/21 63/20
 engineer [3] 55/13 55/17 60/12
engineered [1] 19/20 engineering [5] 21/1 24/6 24/19 56/19 57/22 enhance [1] 37/23 enjoying [1] 29/10 enough [2] 15/3 65/20 ensure [1] 16/18 enterprise [1] 22/10 entire [4] 22/10 22/19 58/9 59/24
entity [1] 72/6
entry [2] 24/10 25/2
environment [4] 16/21
21/24 24/25 33/17
erosion [1] 9/4
Esquire [1] 1/16 establishing [1] 62/9 estimate [7] 13/20 47/18 49/2 49/3 49/5

49/9 49/18
estimated [1] $49 / 7$
estimates [3] $11 / 17$ 48/24 49/13
estimating [1] 11/20 estimation [1] 49/1 evaluate [1] 45/15 evaluated [2] 48/20 49/4
even [7] 13/7 13/11
17/21 28/20 31/12 64/5 70/3
Evening [1] 15/23 event [1] 68/9
ever [3] 27/24 37/22 73/14
every [5] 10/12 15/13 20/24 51/3 72/9
everybody [3] 15/23
15/24 34/1
everyone [4] 7/25 16/13 31/3 64/3
everything [5] 7/19
8/20 12/11 23/5 51/16 everything's [1] 5/24 example [1] 30/16 excellence [2] 16/10 19/2
excellent [4] 17/8 17/8 48/5 50/14
exception [1] 20/5 exceptional [1] 26/12 excuse [2] 36/9 46/10 execute [3] 19/17 20/16 21/20
executed [2] 17/7 19/9 executes [2] 19/14 22/11
execution [2] 19/15 21/8
executive [7] 1/18 2/6 4/22 4/24 6/16 37/15

74/25
exemption [2] 8/10 10/25
existed [1] 37/1 expand [3] 7/19 7/24 37/23
expanding [2] 59/1 61/21
expect [2] 21/23 38/1
expectation [2] 17/25 23/2
expense [2] 64/16 64/22
expenses [1] 64/12 expensive [1] 67/5 experience [1] $25 / 2$ extend [1] 62/14 extension [1] 63/17
Extremely [1] 17/14
F
F-5 [2] 20/5 22/6
FAA [4] 5/21 41/8 41/8 41/12
facilities [2] 19/9 54/19 facility [9] 19/11 19/19 19/21 19/25 20/1 20/8 20/21 21/5 22/11
fact [7] 13/2 25/10 26/4 31/15 39/11 42/21 63/9
factors [1] 54/20
fail [1] $43 / 15$
failed [1] $8 / 11$
Fairchild [1] 20/2
fall [3] 9/6 24/17 25/16
familiar [2] 7/14 12/19
family [4] 15/6 15/10 30/7 75/5
far [5] 28/13 28/15 32/18 37/25 66/4 fast [3] 38/18 60/4 71/18


## G

Galin [4] 14/21 40/22
40/23 57/11
gallons [1] 5/5
game [1] 47/22
games [1] 59/8
gas [5] 12/10 12/12
12/14 12/17 13/5
GASB [1] 47/21
gave [1] 71/13
Gee [1] 6/20
general [6] 2/10 8/13
11/15 11/15 15/12 57/9
generate [1] 12/22
generation [2] 18/19
73/13
gentleman [1] 72/22
get [34] 3/12 4/20 5/7 12/3 12/3 23/17 24/17 30/11 31/25 32/3 35/15 37/13 39/8 46/16 50/24 50/24 51/13 53/20 54/7 55/8 56/8 57/10 58/21 59/16 60/2 60/3 62/14 63/16 64/18 65/15
65/20 66/25 67/1 67/24 gets [3] 11/22 26/19 30/17
getting [5] 42/6 54/3 59/4 62/17 63/12 give [15] 15/15 19/16 32/1 39/1 39/8 43/9 43/10 44/20 44/23 45/10 46/5 47/4 61/13 68/17 72/9
given [3] 16/2 46/6 68/16
giving [1] 71/11
glad [3] 27/11 70/14 71/25
glass [1] 65/13
global [1] 17/1 globally [1] 17/2 go [28] 4/23 7/5 8/1 10/6 10/18 16/24 19/16 20/16 26/19 28/17 28/18 29/15 29/16 29/25 31/6 34/13 35/1 35/5 49/17 50/4 50/11 59/19 66/21 66/21
67/12 69/1 69/3 75/1
God [1] 3/16
goes [6] 10/13 13/16 19/4 21/3 44/11 45/25 going [50] 3/5 8/6 8/7 8/12 9/19 10/17 10/22
12/1 12/3 12/4 12/22
14/8 15/5 15/7 15/11 25/10 30/23 31/5 34/12 35/1 37/10 37/24 38/10 42/17 43/20 44/20 44/23 44/25 47/1 47/4 47/15 48/23 53/8 53/11 54/10 57/12 57/14
65/25 66/2 66/3 66/9 66/12 66/14 66/16 67/4 67/14 67/23 70/5 71/17 73/23
Golf [3] 12/21 13/10 68/6
gone [1] 52/1
good [21] 7/8 7/23 15/2
17/3 23/3 34/16 34/19 43/22 44/16 48/5 49/8
53/4 54/4 59/14 62/25 66/16 70/8 70/10 71/1 71/25 75/1
got [20] 15/22 17/17 23/18 26/17 32/25 34/16 34/19 35/25 41/8 41/9 41/10 42/22 43/24 45/7 51/5 58/23 66/5 67/13 73/15 73/24
government [1] 8/23 grade [1] 60/15
grant [5] 5/21 5/24
45/24 46/7 46/12
grants [4] 41/9 41/11 45/23 46/20
graph [1] 6/12
Great [1] 25/4
GREEN [1] $1 / 13$
ground [2] 54/18 55/15 grounds [1] 46/3
group [11] 1/16 4/20
53/17 53/18 53/18 54/25 55/1 55/6 56/8 56/12 71/12
Grove [1] 1/17
grow [1] 12/2
growing [1] 17/4
growth [1] 17/8
Grumman [12] 16/9
17/20 18/4 20/1 20/2 20/6 22/10 25/10 25/18 38/2 59/23 60/8
Grumman's [1] 16/23 guarantee [2] 37/24 41/15
guess [9] 12/11 29/12 29/23 31/9 34/13 35/9 38/20 38/21 43/16
guesstimating [1]
28/24
guide [1] 7/11
gun [11] 22/7 29/14
29/15 29/16 29/16
29/17 29/18 32/25 34/5 34/6 35/9
Gun Club [2] 29/14 29/15
guy [3] 27/25 37/20 70/13
guys [7] 6/19 7/5 9/17 14/7 14/12 15/17 64/23

## H

had [16] 17/15 17/20
27/2 27/6 36/10 49/22
55/21 68/5 68/11 68/11 68/18 69/3 69/22 70/11 71/8 72/21
half [1] 28/16
halt [1] $4 / 25$
hangar [1] 5/12
hangars [2] 61/23 64/7
happen [3] 37/10 38/16
41/16
happening [1] 54/6 happy [1] 10/3 hard [6] 9/13 9/19
57/25 59/9 62/1 63/21
hardware [8] 60/13
62/9 63/7 63/19 64/6
64/11 64/14 64/21
Harvey [1] 8/25
has [13] 7/11 9/11
10/15 17/6 17/6 18/23
33/6 34/3 39/10 40/3
42/22 49/5 62/20
hat [1] 72/11
have [100]
haven't [3] 26/11 40/4 54/7
having [3] 11/21 28/20 44/16
he [12] 10/15 13/15
13/17 38/10 53/1 69/20
70/18 72/11 72/14
72/23 73/1 73/6
he's [5] 11/20 13/16 52/1 70/13 72/11
headed [1] 45/3
headlines [1] 44/21
hear [6] 6/3 11/13
27/11 54/25 65/14
71/25
heard [3] 12/24 40/4 65/19
hearing [1] 36/18
hearings [2] 7/16 11/6
held [1] $1 / 3$
help [4] 9/14 59/22
60/2 73/16
helpful [1] 58/20
Henry [4] 7/6 10/5 10/7 14/6
her [1] 73/23
here [40] 5/7 13/18 15/6 15/8 19/21 20/8 22/1 24/1 32/1 32/23 33/20 36/12 38/1 43/15 44/1 44/4 44/11 44/18 45/3 45/7 45/16 45/20 47/5 47/10 47/21 48/10 48/12 49/14 50/1 53/15 54/24 55/24 57/17
62/22 63/1 70/25 71/8 73/15 74/4 74/13
here's [1] 43/15
Hernandez [1] 14/21
hey [1] 61/11
high [5] 58/6 58/12
58/23 60/17 62/20
highest [3] 45/9 46/8 58/8
highlight [2] 7/10 20/19
highlights [5] 17/17 45/2 47/5 48/21 50/3
highly [1] 28/21
him [3] 10/15 31/19 70/12
hiring [1] 28/1
his [3] 27/7 70/17 70/17
historical [2] 73/11 73/14
historically [2] 30/10

49/5
history [2] 19/23 21/2
hit [2] 9/14 47/15
hits [1] $8 / 6$
holes [1] 57/25
Holesko [1] 53/4
home [4] 22/5 32/13
32/14 71/22
homeowners [1] 39/21 homes [3] 30/6 30/7 37/3
homestead [2] 8/9 10/24
hook [1] 61/14
hope [4] 12/4 13/16
54/21 54/25
hopefully [2] 58/15 73/20
hoping [3] 37/6 51/1 62/14
hours [2] 51/5 56/7
house [1] 33/14
how [18] 4/5 9/13 9/14 13/25 14/24 27/21
34/12 35/5 35/10 37/17
38/18 48/19 55/5 60/23
61/11 66/3 67/3 73/11
however [1] 27/12
huge [1] 63/3
huh [6] 25/24 34/21
38/23 63/2 63/14 70/21
hundred [1] 5/6
hunt [1] 34/9
hurricanes [2] 68/22
69/2
Hutson [1] 68/13

| I'd [4] | $7 / 9$ | $20 / 19$ | $38 / 21$ |
| :--- | :--- | :--- | :--- |
| $39 / 2$ |  |  |  |
| l'II [18] | $5 / 8$ | $7 / 9$ | $10 / 3$ |
| $10 / 11$ | $11 / 14$ | $11 / 14$ |  |
|  |  |  |  |

I'II... [12] 19/16 25/3
27/17 31/3 32/1 33/25
37/19 40/18 40/24
47/21 61/13 74/3
I'm [44] 3/5 5/2 5/11
7/4 8/10 14/7 14/12
15/25 16/8 18/6 26/4
27/11 28/11 29/10
34/11 36/7 37/6 37/19
44/11 44/20 44/25 47/1
47/4 47/5 47/8 47/15
48/7 48/23 49/15 49/21
51/6 53/9 57/17 60/12 60/21 66/5 67/3 67/5
67/7 67/12 70/14 71/25
73/17 73/23
I've [8] 18/3 18/4 29/9
31/18 36/21 46/18 66/5 69/15
I-95 [1] 12/21
IC [1] 60/22
idea [4] 35/4 60/21
64/18 66/17
ideas [2] 56/4 56/9
identified [2] 46/12 48/15
identify [1] 46/1 identifying [1] 54/1
II [1] 46/17
illegal [1] 48/15
Immediately [1] 37/4 impact [11] 8/12 8/12 9/20 9/21 11/25 27/19 36/11 69/7 69/21 70/1 70/12
impacted [1] 31/16 importance [1] 18/9 important [7] 9/13
19/10 20/13 23/4 23/12 23/21 41/4
importantly [1] 16/14 improvements [1] 55/15
include [1] 41/23
included [2] 13/4 56/12 includes [3] 13/5 22/3 58/5
including [6] 20/21
22/21 23/6 24/13 24/19 28/17
inclusion [2] 18/8 27/20
inclusive [1] 16/21 incompatible [1] 42/20 inconsistent [1] 42/20 increase [11] 7/20 8/9 11/11 11/21 11/23 34/10 69/23 70/1 70/3 70/7 71/10
increased [1] 11/19 increases [3] 9/20 10/23 69/20
incredibly [1] 59/14 individuals [1] 53/21 industrial [5] 13/4 33/6 33/16 34/15 54/19
industry [6] 9/16 9/16 9/18 17/4 25/8 70/2
inexpensive [1] 61/25
influence [1] 19/7
inform [1] 57/18
information [5] 16/13
46/13 48/19 48/20
73/21
Ingram [1] 44/18
inlet [3] 8/17 9/4 9/9
input [3] 53/20 55/1
55/2
inquire [1] 16/1
insight [1] 54/4
installations [1] 64/20
instances [1] 45/24
instead [1] 37/14 integrate [2] 22/13 22/15
integration [1] 16/15 integrity [1] 50/16 intensive [1] 63/7 inter [1] 55/18
interaction [1] 26/15
interest [1] 74/7
interested [3] 30/22
31/4 59/5
interesting [3] 12/8
13/13 13/24
Interestingly [1] 12/15 interim [2] 39/7 42/2 intermediary [1] 20/18 intermodal [1] 55/18 internal [1] 48/12 internally [1] 27/9 International [1] 12/21 internet [9] 58/21 58/22 60/2 60/4 60/18 61/20 61/22 61/23 62/20
intersection [1] 12/21 Intracoastal [1] 29/19 invest [1] 27/22 invite [1] 68/9 involved [3] 41/8 47/18 72/23
involvement [1] 27/14 Irma [2] 8/15 8/25 is [163]
island [1] 74/2
isn't [1] 15/8
issue [4] 41/18 41/19 63/12 63/23
issued [1] 44/22
issues [9] 10/2 13/1
13/2 27/7 37/21 44/22
71/3 72/20 74/2
it [149]

| I | 57/18 59/16 61/3 61/12 | 1] |
| :---: | :---: | :---: |
| it's [80] | 61 | language [1] 42 |
| item [5] 45/25 45/25 | 66/12 66/15 66/24 68/4 | large [5] 12/13 30/23 |
| 46/4 46/11 69/18 | $\begin{aligned} & 72 / 1473 / 1873 / 19 \\ & 73 / 1973 / 2074 / 13 \end{aligned}$ | $\begin{aligned} & \text { 41/4 54/20 60/10 } \\ & \text { largely [2] 63/17 64/3 } \end{aligned}$ |
| its [7] 16/19 18/2 18/22 21/15 23/18 26/18 30/3 | 73/19 73/20 74/13 $74 / 15$ | $\text { larger [7] } 11 / 2212 / 5$ |
|  | K | 31/13 32/11 32/16 |
| J | keep [2] 47/1 64/17 | last [15] 6/13 6/13 8/24 |
| J. [1] 8/18 | Kelly [2] 72/25 73/1 | 11/17 17/14 27/21 |
| J. Turner Butler [1] | key [1] 10/2 | 28/14 47/25 48/7 57/16 |
| 8/18 | kids [2] 60/14 60/20 <br> kind [13] 12/7 13/12 | 67/17 68/6 70/18 71/8 |
| Jacksonville [1] 57/1 | kind [13] 12/7 13/12 | 74/18 |
| JANET [3] 1/21 76/6 | 13/24 30/20 31/22 | late [1] 5/23 |
| 76/14 | 31/25 32/18 60/1 60/25 <br> 61/19 64/1 66/16 73/17 | later [3] 20/3 47/16 |
| Japan [1] 22/4 | 61/19 64/1 66/16 73/17 | 54/23 |
| Jersey [1] 36/24 | kinds [2] 42/20 43/2 | Law [1] 1/16 |
| Jet [1] 5/5 | KIRA [3] 1/11 56/15 | leader [1] 16/8 |
| job [1] 72/19 | 67/15 | leadership [4] 17/16 |
| jobs [1] 24/8 | knew [2] 37/2 72/13 | 19/19 25/22 25/23 |
| JOHNS [16] 1/1 1/16 | know [37] 5/8 5/12 | leads [1] 3/3 |
| 12/5 17/16 23/10 25/21 | 5/18 9/13 9/17 12/7 | Learjet [1] 40/5 |
| 26/17 35/8 55/16 56/23 | 15/5 15/17 19/25 25/9 | learn [1] 26/17 |
| 68/24 70/6 70/9 71/20 | 25/12 27/21 $27 / 25$ | learning [2] 24/10 |
| 72/8 76/4 | 29/15 35/10 35/17 37/8 | 44/11 |
| Johnson [2] 72/25 73/1 | 37/9 39/14 40/3 40/7 | least [3] 12/24 42/18 |
| Joytel [1] 63/11 | 41/2 49/22 51/14 54/8 | 60/5 |
| judgmental [1] 47/16 | 59/9 60/13 60/24 62/19 | leave [1] 25/3 |
| July [4] 7/15 11/5 11/5 | 64/19 64/23 66/3 70/24 | leaving [1] 14/12 |
| 74/10 | 71/16 72/25 73/173/10 | left [3] 29/18 29/20 |
| jumping [1] 7/4 | knowledgeable [3] | 56/14 |
| just [56] 6/6 6/12 7/9 | 55/14 55/17 56/22 | legacy [1] 20/6 |
| 7/10 7/24 13/17 14/22 | known [1] 20/1 | legally [1] 64/13 |
| 15/4 15/12 15/17 20/19 | knows [2] 41/2 60/19 | legislation [1] 67/19 |
| 23/16 30/25 32/20 | kudos [2] 27/14 51/8 | legislative [3] 68/6 |
| 32/21 32/22 32/25 | L | 68/8 68/17 |
| 33/22 33/24 38/6 41/14 | labeling [1] 53/9 | Lemmon [3] 6/24 44/13 |
| 41/19 46/18 47/1 47/4 | labor [2] 24/6 24/8 | 44/17 |
| 47/15 48/9 48/17 49/19 | lady [1] 66/5 | Leon [1] 1/22 |
| 49/21 50/6 50/10 50/21 | land [4] 13/6 29/21 | Leonard's [1] 60/16 |
| 56/2 56/6 56/10 57/16 | 29/22 29/25 | lessons [1] 36/24 <br> let [12] $5 / 85 / 125 / 18$ |


| L | 10 | 48/22 49/25 53/8 |
| :---: | :---: | :---: |
| let... [9] 12/6 15/5 | location [5] 30/3 30/4 | make [11] 31/15 31/19 |
| 15/17 16/1 24/4 27/25 | 30/8 66/3 67/1 | 33/2 37/16 39 |
| 29/8 60/17 71/15 | locations [2] 18/5 | $41 / 1757 / 1464$ |
| Let's [2] 15/21 67/12 | 18/24 <br> Lodge [1] 23/12 | 71/15 72/14 makes [1] 12/9 |
| letter [2] 42/17 47/14 | logging [1] 39/24 | making [1] 64/4 |
| letting [1] 58/18 | logistics [1] 17/11 | $\begin{aligned} & \text { making [1] 64/4 } \\ & \text { mall [1] } 11 / 12 \end{aligned}$ |
| level [7] 11/3 24/10 $45 / 1046 / 746 / 848 / 25$ |  |  |
| $45 / 1046 / 746 / 848 / 25$ $59 / 20$ | long [5] $40 / 6$ 72/22 | $\operatorname{man}[1] \quad 16 / 10$ |
| liabilities [1] 49/14 | look [14] 10/19 10/19 | manage [1] 24/24 |
| Life [1] 23/8 | 18/25 19/3 19/23 20/4 | managed [1] 19/20 |
| lifeblood [1] 9/15 | 27/20 34/15 38/15 44/3 | management [4] 10/14 |
| like [34] 6/2 6/3 7/5 7/9 | 62/7 63/24 67/23 72/10 |  |
| 12/13 12/16 13/10 | looked [3] 51/11 56/2 | manager [1] 53/5 |
| 5/18 15/19 18/23 |  | manufacture [2] 20/16 |
| 18/24 20/19 31/12 | looking [13] 26/8 30/7 | 22/6 |
| 31/21 32/14 36/3 36/14 | 46/158/17 58/24 59/21 | manufactured [1] |
| 36/22 37/13 40/25 42/5 | 61/9 71/17 71/19 | $17 / 21$ |
| 50/23 57/16 59/16 60/8 | lose [1] 35/12 | 16/10 19/2 19/5 21/24 |
| 60/21 64/8 64/8 64/25 | lost [1] 59/13 | 22/12 |
| 66/15 66/25 69/9 69/12 | lot [16] 12/17 12/22 | many [4] 13/2 |
| 73/17 | 15/15 22/12 25/11 | 28/22 41/10 |
| likely [2] 5/22 5/23 |  |  |
| likewise [1] 38/2 |  |  |
| limited [2] 8/21 10/23 | $36 / 22$ 59/5 70/1170/12 $70 / 1670 / 2273 / 10$ | March [3] 1/65/11 |
| line [5] 24/14 51/3 62/15 62/19 62/22 | lots [5] 32/10 32/10 | Maria [1] 8/25 |
| lines [2] 62/1 62/21 | 32/11 32/15 33/3 | market [1] 24/23 |
| linked [1] 63/10 | M | marketing [1] 66 |
| Linux [1] 59/9 | machinists [1] 24/13 | 53/3 53/6 53/13 53/19 |
| listed [1] 71/6 | made [3] 27/10 49/24 | $54 / 954 / 22$ |
| little [17] 5/4 11/23 | 67/22 |  |
| 16/13 16/16 16/25 | MAGUIRE [3] 1/10 |  |
| 19/16 21/25 22/16 37/8 | 41/16 52/5 |  |
| 37/8 45/1 46/16 49/23 60/13 61/2 61/2 70/4 | Mahoney [3] 15/22 | Mathematics [1] 57/2 |
| lived [1] 36/21 | 15/25 16/8 | matter [1] 26/4 |
| lives [2] 49/4 49/7 |  | matters [2] 36/14 46/1 |
| local [5] 8/21 17/18 55/23 56/11 56/20 | maintenance [1] 20/10 <br> major [5] 46/11 48/9 | Matthew [1] 8/15 mature [1] 17/25 may [25] 5/16 5/17 |


| M | 57/17 67/11 | 69/3 |
| :---: | :---: | :---: |
| may... [23] 5/20 10/10 | members [4] 1/9 | Monica [4] |
| 11/4 29/14 31/7 31/16 | memo [1] 51/1 | monitoring [1] 39/24 |
| 32/1 34/9 35/5 35/12 | $\text { mention [1] } 67 / 20$ | month [12] 5/9 6/13 |
| 35/24 36/1 36/2 36/6 | mentioned [4] 12/6 | 8/24 22/20 28/15 28/15 |
| 36/9 37/22 38/22 38/25 40/5 58/13 74/8 74/9 | 18/7 25/9 27/2 | 28/21 28/22 28/23 |
| 74/10 | mentor [4] 60/11 60/20 | 53/10 54/6 67/17 |
| May 15th [2] 36/2 |  | nthly [1] 53/6 |
| /25 | [1] 5 | months [4] 13/19 |
| maybe [3] 11/12 35/8 | Meraki [3] 64/8 64/19 | 28/14 58/11 <br> more [16] 7/23 13/21 |
| 70/14 | met [1] 73/22 | 13/23 16/14 19/16 |
| me [22] 3/7 12/6 16/1 24/4 27/25 29/3 29/8 | metal [1] 64/3 | 28/16 32/15 44/23 |
| 24/4 27/25 29/3 29/8 $36 / 944 / 1646 / 1047 / 6$ |  | 46/21 53/23 54/1 59/4 |
| $36 / 944 / 1646 / 1047 / 6$ $51 / 451 / 451 / 1452 / 8$ | Microphone [1] 65/15 | 59/17 60/10 70/6 73/21 |
| 51/4 51/4 51/14 52/8 | microwave [1] 63/9 | morning [2] 13/14 |
| 53/2 60/22 61/13 65/19 | mid [2] 11/4 22/19 | 15/19 |
| $71 / 472 / 473 / 25$ mean [4] 8/18 32/24 | middle [1] 59/3 | most [10] 5/23 10/16 |
| mean [4] 8/18 32/24 $35 / 64 / 10$ | might [2] 42/15 69/15 | 16/17 18/6 23/7 29/1 |
| 35/6 64/10 | milestone [1] $21 / 6$ | 30/12 32/16 58/14 |
| aning [1] 25/11 | military [1] 18/17 | 73/12 |
| eans [1] 19/7 | millage [2] $7 / 15$ 11/4 | motion [5] 39/17 |
| mechanics [1] 24/12 meet [1] 73/23 | million [3] 8/13 9/18 | $41 / 2052 / 952 / 11$ |
| meet [1] 73/23 meeting [27] |  | move [7] 25/14 39/18 |
| $\begin{aligned} & \text { ting }[27] \\ & 3 / 20 \\ & 3 / 21 \\ & \hline \end{aligned}$ | mind [2] $6 / 314 / 8$ | 40/9 47/15 48/1 48/17 |
| 31/8 32/1 36/5 36/15 | mine [1] 13/15 | 52/11 |
| 38/22 38/25 53/15 54/9 | minimum [3] 39/8 | moved [1] 39/22 |
| /20 | 39/14 43/20 | moving [1] 49/21 |
| 69/16 73/19 74/8 74/8 | minute [2] 7/9 61/12 | Mr [1] $52 / 5$ |
| 74/12 74/12 74/14 | minutes [6] 2/4 3/20 | Mr. [10] 6/24 7/6 14/15 |
| 74/15 75/9 | 3/21 3/23 47/2 68/17 | 29/7 41/16 42/15 44/13 |
| meeting's [1] 35/21 | missed [1] 52/9 | 56/7 67/25 68/3 |
| meetings [2] 3/8 $11 / 5$ | mission [1] 10/16 | Mr. Beyers [1] 14/15 |
| mega [1] 12/10 | misspoke [1] 35/20 | Mr. Chair [1] 42/15 |
| megabyte [2] 60/5 60/5 | mod [1] 20/10 | Mr. Doug [1] 29/7 |
| Melbourne [2] 19/18 | modification [1] 22/4 | Mr. Henry [1] 7/6 |
| 19/21 | modifications [2] 3/23 | Mr. Lemmon [1] 44/13 |
| ld [1] 43/3 | 4/6 | Mr. Maguire [1] 41/16 |
| member [7] 2/11 56/13 | moment [1] 48/10 | Mr. Randy [1] 67/25 |
| 56/15 56/15 56/18 | Monday [2] 1/6 66/10 | Mr. Robert Lemmon |


| M | negotiate [1] 32/3 | 0/1 |
| :---: | :---: | :---: |
| Mr. Victor [1] 68/3 | negotiated [1] 39/12 | 51/18 52/19 52/25 |
| Mr. Wuellner [1] 56/7 |  |  |
| Ms. [1] 28/10 | network [2] 60/18 63/8 networking [1] 59/10 | no |
| Ms. Albin [1] 28/10 | $\text { new [12] } 9 / 2511 / 12$ | $\begin{array}{ll} 21 / 18 & 29 / 14 \\ 29 / 21 \end{array}$ |
| much [20] 9/6 14/6 | 17/5 17/5 20/7 22/17 | $32 / 2533 / 3$ |
| 28/13 29/6 30/13 31/12 | 26/16 30/10 36/24 | North 40 [1] 21/18 |
| 40/4 40/24 44/15 48/4 | 47/21 53/17 73/17 | Northeast [1] 21/11 |
| 51/23 51/24 57/7 58/12 | New Jersey [1] 36/24 | Northrop [11] 16/9 |
| 66/3 67/3 | newspaper [1] 59/13 | 16/23 17/20 18/4 |
| my [16] 6/3 13/13 | next [22] 4/24 6/20 | 20/3 22/10 25/10 25/18 |
| 15/24 16/7 17/20 28/11 | 11/21 16/24 17/13 | 59/23 60/8 |
| 31/19 32/18 36/24 41/1 | 18/13 18/19 18/20 | Northrop Grumman [8] |
| 44/16 55/14 60/15 | 19/22 21/9 21/21 22/24 | 16/9 17/20 18/4 20/1 |
| 72/18 73/19 76/9 | 23/15 25/13 29/20 31/8 | 22/10 25/18 59/23 60/8 |
| N | 58/12 67/13 | Northrop Grumman's <br> [1] 16/23 <br> nose [1] 22/12 |
| name [5] 15/24 16/7 | nice [2] 45/1 50/23 |  |
| 28/11 44/16 71/6 | Nicholas [3] 69/19 | not [35] 3/10 5/7 5/14 |
| named [1] 45/11 | 69/25 70/10 | 7/4 10/20 12/1 12/16 |
| Nancy [1] 73/22 | night [1] 72/21 | /25 13/25 17/21 |
| nation [5] 3/16 16/19 | no [43] 3/14 3/17 4/8 | 34/12 35/16 37/22 |
| 18/1 18/10 23/18 | 4/10 4/16 4/17 6/14 | 40/24 41/15 42/1 |
| national [6] 32/13 58/2 | 6/18 14/9 14/11 20/7 | 45/23 46/1 49/1 49/16 |
| 58/7 59/23 59/24 60/8 | 20/17 26/1 26/24 29/5 | 49/16 51/2 51/2 53/17 |
| nature [1] 49/2 | 32/17 40/21 41/9 44/22 | 55/13 56/5 58/22 59 |
| naval [1] 20/4 | 45/17 45/17 46/18 | 59/12 60/4 62/17 63/18 |
| Navy [1] 58/6 | 46/24 46/24 47/21 48/3 | 67/3 74/1 74/4 |
| near [1] 36/21 | 48/14 48/15 48/15 50/5 | note [1] 17/15 |
| necessarily [1] 56/3 | 51/20 52/2 52/17 57/4 | notes [1] 76/9 |
| need [17] 7/23 8/22 | 57/6 60/21 62/13 63/21 | nothing [10] 6/4 14/17 |
| 9/14 10/15 11/2 29/12 | 65/17 74/20 74/22 | 37/12 46/21 48/9 48/14 |
| 34/10 41/17 52/9 60/2 | 74/24 75/3 | 48/22 49/25 62/17 68/2 |
| 60/5 60/10 60/11 60/18 | noise [2] 39/23 39/25 | notice [5] 30/12 30/18 |
| /9 61/16 63/13 | non [1] 24/25 | 36/23 43/9 71/5 |
| needing [1] 58/24 needs [1] 10/17 | non-collective [1] 24/25 | November [2] 8/9 8/9 now [34] 4/25 5/1 5/13 |
| negative [2] 8/12 31/25 | noncompliance [1] | 5/15 8/1 10/3 11/18 |
| negatively [2] 38/15 | 45/24 | 17/3 17/9 20/20 21 |
| 38/15 | none [17] 3/24 3/25 4 | 2 |
|  | 4/2 4/3 4/7 4/19 6/17 | 31/1 32/13 33/17 40/8 |

## N

now... [15] 44/12 45/9 45/20 47/1 47/8 48/8 48/23 49/15 51/25 53/11 57/10 58/16 59/1 61/16 64/5
number [9] 5/10 7/23 9/17 14/25 45/7 49/12 61/13 70/13 71/14 numbers [9] 6/2 6/3 11/16 47/17 48/25 49/10 49/13 49/16 49/23

0
Oak [1] 29/13
Oak Tree [1] 29/13 objective [1] 51/13 observing [1] 5/11 obvious [1] 27/18 obviously [7] 10/21
21/10 23/1 25/7 30/15 34/18 44/21
occupy [3] 21/10 21/16 21/20
occur [1] 5/22 occurring [3] 53/9 54/4 56/22
October [1] 7/18
off [5] 11/12 11/19
13/13 41/12 67/14
office [2] 10/13 66/21
offices [1] 19/20
official [2] 38/11 71/14
often [1] 45/11
Oh [8] 7/2 7/3 52/6
56/16 59/25 66/18 72/7 72/18
okay [70] 3/5 3/6 4/4 4/11 4/18 4/23 6/5 6/15 6/23 7/4 7/5 11/8 14/3

14/7 14/15 14/18 15/2 15/21 26/3 26/6 28/10 29/6 35/22 36/4 36/19 37/24 38/8 38/18 40/14 40/16 40/19 40/22
41/20 42/9 42/11 42/14 42/24 43/6 44/10 44/12 50/11 51/19 51/21
51/24 51/25 52/9 52/13 52/18 52/20 53/1 55/4 56/24 57/3 57/7 57/14 59/25 65/2 66/23 67/2 67/6 67/8 67/12 67/25 68/3 72/20 73/22 74/7 74/14 74/21 75/6
oldest [1] 58/11
Olga [1] 56/19 once [5] 13/20 22/22 54/23 59/14 68/24
one [43] 3/8 3/13 3/16 6/20 7/23 9/17 11/5 17/16 18/7 18/8 18/22 21/24 22/9 22/20 23/7 25/7 27/2 27/6 28/22 29/1 29/12 31/10 33/5 34/2 34/3 35/17 37/14 38/19 40/5 45/8 48/11 56/17 57/16 58/14 65/23 68/20 69/17
70/13 71/8 72/24 74/9 74/10 74/18
ones [1] 59/12
ongoing [2] 64/15
64/22
only [16] 8/3 11/20
19/13 22/11 34/4 41/1 47/20 52/4 58/10 60/4 65/4 67/16 68/25 72/18 72/20 74/1
open [4] 27/25 34/4 41/7 55/1
opening [2] 5/16 13/19
operation [1] 64/16 operations [2] 37/22 37/23
opinion [9] 30/13 37/14 37/14 45/9 45/11 45/12 46/5 46/6 46/9
opportunities [1] 53/22 opportunity [7] 17/8
17/15 17/18 26/20 28/8 53/14 69/15
oppose [2] 13/10 40/12 opposed [6] 30/2 43/18 44/8 45/6 52/24 69/23
opposing [1] 38/9 optimistic [1] 9/2 order [2] 69/1 69/13 ordinance [2] 33/6 33/17
organization [1] 27/10 original [1] 49/23
originally [1] 30/6 other [18] 14/3 15/4 20/19 26/22 28/5 43/6 43/8 43/14 50/2 54/19 56/4 56/19 65/4 67/8 72/21 73/8 73/23 74/2 others [1] 57/2
otherwise [1] 32/2 ought [2] 37/17 37/17 our [95]
out [34] 5/13 5/15 6/11 6/12 14/8 15/11 15/15 17/20 19/20 21/5 23/14 31/2 31/18 34/1 35/18 37/25 39/9 39/10 40/23 48/12 49/17 49/25 55/22 62/15 65/23 66/2 66/12 66/14 66/20 69/1 69/3 71/20 73/18 74/3 outcome [1] 32/2 outer [1] 22/5
outside [6] 16/11 26/7
outside... [4] 32/20
32/22 33/22 33/24 outstanding [1] 34/11 over [21] 5/4 10/21
12/13 14/18 20/20
22/20 27/20 28/14
28/16 32/4 39/10 40/1 44/1 44/3 46/7 49/3 58/2 62/22 62/22 70/17 75/8
overcome [1] 35/10 overlay [6] 30/11 30/17
32/19 33/22 33/25 34/24
oversight [1] 20/24 overview [1] 68/17 owed [2] 68/23 69/5 own [1] 61/7 owner's [1] 13/15 owners [1] 39/25 owns [1] 29/18
P
p.m [4] 1/7 1/7 53/16

75/9
pace [1] 5/24
package [2] 24/22
44/24
page [13] 2/2 44/25
45/2 46/22 46/22 47/8
47/19 48/7 48/11 48/17 48/23 49/21 51/11
Page 1 [1] 51/11
Page 34 [2] 44/25 45/2
Page 35 [1] 46/22
Page 38 [1] 47/8
Page 40 [1] 48/7
Page 42 [1] 48/17
Page 43 [1] 48/23
Page 44 [1] 49/21
page to [1] 48/11 pages [3] 44/11 47/4 51/2
painters [1] 24/13
pallets [1] 22/7
Palmdale [1] 19/5
Palms [2] 31/11 39/13
paper [1] 6/7
parcel [2] 29/21 33/21
Pardon [3] 71/4 72/4 73/4
Parkway [1] 12/22
part [13] 3/13 5/14 13/2
15/7 18/15 25/20 39/15 40/4 48/20 49/10 49/11 57/21 64/22
participate [1] 23/8
participation [1] 71/10 particular [1] 18/25 particularly [1] 64/7 partner [1] 44/17 partners [5] 2/76/25 7/4 7/7 23/22
pass [2] 8/11 38/8
passed [1] 8/24
Passero [1] 53/5
passes [3] 11/1 44/10 53/1
path [1] 28/23
Patrol [7] 57/18 57/20
58/4 58/7 58/8 62/16 63/16
Paul [1] 68/12
Paul Renner [1] 68/12
pay [5] 24/21 25/5 27/13 58/22 75/7
paying [2] 65/9 72/19
pending [1] $42 / 22$
penetrate [1] 64/5
pension [2] 49/10 49/14
pensions [1] 49/11
people [12] 13/25
26/10 55/11 56/2 56/5
56/21 56/25 62/18
66/20 68/7 73/12 73/15
percent [15] 8/2 8/4 9/7
9/7 9/24 11/19 11/20
24/16 37/20 61/6 69/5
69/9 69/10 70/1 70/5
percentage [1] 11/23 percentage-wise [1] 11/23
perfect [2] 30/16 43/5
performance [1] 27/20
performed [1] 20/9 perhaps [1] 62/6 period [2] 10/18 10/22 person [3] 58/11 60/19 73/17
personal [1] 17/15 persons [1] 59/5 perspective [1] 32/8 phone [1] 61/12
Photography [1] 60/16 phrases [1] 42/21
pick [1] 55/5
pictures [1] 17/24
pie [1] $11 / 22$
piece [1] 62/9
pieces [1] 48/18
pilots [3] 14/21 15/11 24/19
pink [1] 33/21
pipe [2] 63/1 63/3
place [3] 30/20 32/17 45/22
plan [14] 2/9 10/21
32/5 34/16 35/8 42/19 42/23 49/11 53/3 53/6
53/13 53/19 54/9 54/22
planners [1] 56/18
planning [12] 11/2 31/5
35/1 36/1 36/14 36/16

P planning... [6] 42/1
42/6 42/17 53/12 53/12 55/3
plant [1] 33/11
platform [2] 20/14
22/11
platforms [3] 20/6
20/16 21/21
play [2] 18/9 23/17
please [1] 47/6
pledge [6] 2/3 3/2 3/6
3/13 3/14 3/19
plenty [1] 63/11
plus [3] 28/20 28/21
60/9
ply [1] 20/14
point [8] 3/12 12/4
15/14 25/2 32/22 48/7
62/16 73/9
points [3] 45/5 47/16 48/11
policies [2] 47/20
47/23
Ponce [1] 1/22
popped [1] 49/25
portfolio [4] 17/14
17/24 22/2 27/22
portfolios [1] 20/4
position [5] 17/3 37/8
37/17 38/5 38/12
possibility [1] 61/21
Power [1] 12/19
practice [1] 31/20
practices [1] 58/24
prefer [1] 47/7
presence [1] 62/12
present [8] 1/9 1/15 4/5
38/11 42/1 43/14 44/18 73/25
presentation [6] 2/9

6/21 16/2 39/1 44/12 44/14
presented [3] 4/12 38/6 40/13
preservation [1] 38/7 president [2] 15/25 16/8
pretend [1] 57/23 pretty [7] 28/13 34/16 35/17 39/13 58/12 62/10 67/5
preventing [1] 18/10 primarily [1] 20/1 primary [4] 18/17 19/1 19/17 24/5
Princeton [1] 36/24 prior [5] 19/23 36/23 37/2 46/23 46/24
prioritize [1] 10/15 probably [16] 11/25 12/1 12/22 12/24 13/19 15/9 18/5 24/14 25/15 26/7 28/19 28/24 28/25 34/23 61/15 69/4
problem [1] 6/14
problems [1] 39/21
proceed [1] 37/17
proceedings [1] 76/8
process [4] 7/14 36/18
48/6 55/3
processes [3] 18/24 21/22 22/12
product [1] 32/16
production [2] 19/8 20/7
professional [1] 61/9
program [11] 19/15
19/15 19/19 19/19 21/8
21/25 22/1 53/5 57/21
57/23 59/24
programs [3] 19/17 20/5 20/23
project [2] 5/20 32/6 projections [1] 25/13 projects [2] 30/10 54/4 promotional [1] 66/4 pronunciation [1] 64/20
properties [1] 9/9 properties' [1] 9/5
property [19] 9/6 21/14
21/18 29/14 29/20 30/9
30/11 32/4 34/5 34/6
34/8 34/8 34/10 34/18
34/24 37/20 37/21
43/19 63/8
property-wide [1] 63/8 proposal [1] 43/13 propose [1] 30/20 proposed [2] 29/22 74/8
proposing [1] 29/25
protect [1] 33/16
protecting [4] 18/10
23/18 33/6 33/17
proud [4] 3/10 18/6 23/16 27/3
proven [2] 18/1 18/23
provide [7] 16/13 17/7
17/25 20/24 20/24 24/21 61/23
provider [1] 16/18
provides [1] 19/12
providing [2] 18/18 53/5
proximity [1] 31/17
public [9] 2/10 36/15 40/19 40/20 51/25
52/18 57/9 57/11 71/21
Publix [1] 12/14
PUD [6] 13/3 29/14 30/20 38/5 38/16 40/13
pull [1] 42/18
pulled [2] 17/19 17/19

| P |  | $\begin{array}{\|l\|} \hline 33 / 21 \\ \text { reduce [2] 69/18 69/24 } \end{array}$ |
| :---: | :---: | :---: |
| pumps [2] 12/14 12/17 |  |  |
| purchase [1] 22/14 |  | reducing [2] 9/21 9/2 |
| pure [1] 35/6 |  | reduction [3] 67/21 |
| purpose [1] 74/11 |  | $69 / 2370 / 5$ |
| pursued [1] 17/7 |  | refer [1] 45/5 |
| purview [1] 30/14 |  | reference [1] 32/22 <br> references [1] 48/17 |
| put [7] 6/7 6/10 6/12 |  | references [1] 48/17 referendum [2] 8/8 |
| 18/23 32/7 64/22 69/25 |  | referendum [2] 8/8 $10 / 25$ |
| putting [3] 37/15 64/3 64/6 |  | $10 / 25$ referred [2] 63/1 $69 / 8$ |
| Q |  | refers [1] 46/11 |
|  |  | refueling [1] $22 / 3$ |
| qualify [2] 9/3 33/7 |  | regard [1] 47/12 |
| quality [1] 20/25 |  | regards [1] 61/19 |
| question [3] 35/9 50/5 |  | Regional [1] 21/11 |
|  |  | regular [5] 1/2 35/17 |
| questioned [1] 46/19 |  | 74/8 74/12 74/15 |
| questions [19] 6/15 |  | relate [2] 6/4 6/12 |
| 10/4 14/3 23/22 23/23 |  | related [10] 34/3 39/24 |
| 26/22 28/5 29/2 29/4 |  | 42/19 46/20 49/14 54/6 |
| 47/5 47/6 50/3 50/7 |  | 54/15 54/18 55/15 |
| 51/17 51/20 60/20 61/3 |  | 64/23 |
| 68/19 74/18 |  | relation [1] 46/2 |
| quick [1] 47/1 |  | relationship [5] 19/18 |
| quickly [2] 38/20 47/5 |  | 20/12 23/20 24/9 27/13 |
| quite [1] 38/20 |  | relationships [1] 23/5 |
| R |  | relative [1] 72/6 |
| radar [1] 29/23 |  | relaxing [1] 29/10 |
| Raiders [2] 66/1 66/11 |  | Relay [1] 23/8 |
| rail [1] 62/21 |  | relief [2] $8 / 238 / 25$ |
| railroad [2] 55/12 |  | remains [3] 49/6 49/6 |
| 62/19 |  | 49/6 |
| Railway [1] 39/12 |  | remedied [2] 46/24 |
| raise [1] 75/7 |  | 46/25 |
| ramp [3] 66/13 66/15 |  | remember [1] 40/8 |
| 67/1 |  | Renner [1] 68/12 |
| ran [1] 41/5 |  | report [27] 2/4 2/6 3/20 |
| RANDY [11] 1/10 3/18 |  | 3/22 4/5 4/22 4/24 31/1 |
| 4/6 37/11 42/11 51/17 |  | 31/2 32/18 35/14 39 |
| 52/15 57/5 67/25 72/19 |  | 45/8 45/16 45/18 46/19 |

report... [11] 46/21 48/22 50/12 50/17 52/5 67/16 68/4 69/19 70/17 70/19 76/7
reported [1] 52/12 REPORTER'S [2] 2/13 76/1
Reporters [1] 1/21 reports [3] 2/11 50/24 67/11
represent [1] 20/23 Representative [3] 68/11 68/12 68/12 representatives [1] 68/9
represents [1] 64/15
Republic [1] 3/15 request [2] 16/5 16/12 require [2] 43/20 48/25 required [9] 46/14
46/23 47/2 47/9 48/2 48/21 49/12 49/18 52/4 requirements [5] 16/22 24/11 45/21 45/25 46/8 resident [1] 55/24
residential [7] 8/3 8/5 9/21 33/3 33/7 34/15 69/10
residents [3] 12/25 31/15 33/12
resolution [8] 38/9 38/14 39/5 40/11 40/12 42/18 43/3 43/13
responders [1] 62/6 response [1] 16/4 responsibilities [2]
47/10 47/11
responsibility [2] 23/1 23/5
rest [2] 5/25 69/3
restore [1] 9/15 result [1] 71/13 resulted [1] 30/2 results [2] 27/18 45/4 retire [2] 25/14 51/22 retired [7] 3/8 3/9 3/10 3/11 27/25 55/25 72/22 Retirement [1] 49/11 revenue [7] 8/2 8/5 9/5 9/8 11/11 13/21 13/23 review [2] 21/10 39/6 rezoning [1] 29/22 Riggs [1] 44/18 right [50] $3 / 23 / 183 / 21$ 4/23 6/20 8/1 10/3
12/20 15/21 16/10 17/3
17/8 20/20 21/19 25/7
27/22 29/17 31/1 32/24 39/16 40/2 41/22 42/8 43/6 43/22 43/24 44/4
44/10 44/15 48/8 51/17 52/3 52/9 53/2 57/10 58/16 61/16 62/23 63/6 63/20 63/25 65/4 65/13 65/18 65/21 67/8 67/13 67/13 73/6 74/17
rights [2] 37/20 37/21
Ring [1] 12/19
Ring Power [1] 12/19
RMR [3] 1/21 76/6
76/14
road [4] 29/15 29/15 29/16 34/20
Robert [2] 6/24 44/17 robot [1] 17/19 robust [1] 63/9 rock [3] 47/17 49/1 49/16
role [2] 18/9 23/17
roof [1] 22/20
rooftop [1] $8 / 5$
rooftops [1] 8/3
room [3] 1/3 56/3 58/19 ROTC [2] 58/5 58/6 RPR [3] 1/21 76/6
76/14
RPR-CP [2] 76/6 76/14 run [3] 16/9 59/24 62/21
running [1] 58/1
runway [4] 21/12 21/19 37/1 37/9
runways [1] 21/15
Rutherford [1] 68/11
S
SAAPA [2] 14/19 15/11
SAAPA's [1] 15/6
safety [4] 13/1 21/1
21/1 21/7
said [17] 3/9 13/15
13/17 14/9 14/23 19/12
25/20 28/1 31/24 41/8
46/18 48/1 48/13 50/22
56/11 60/8 70/24
Salaries [1] 24/4
salary [1] $24 / 3$
salute [1] 3/9
same [6] 37/7 41/5
43/14 47/13 53/18
66/17
Santa [4] 41/3 41/4
41/11 41/13
Santa Monica [3] 41/3
41/4 41/13
sat [2] 55/7 56/6
save [1] 54/7
say [17] 3/13 31/13
37/19 38/15 38/21 41/1
43/17 45/7 46/1 46/18
46/23 47/21 49/22 59/3
61/10 65/15 74/13
saying [4] 29/9 41/16 41/1753/2

S
says [2] 72/14 74/14 scale [1] 27/14
scheduled [1] 31/8 Schirra [1] 73/7 scholarship's [1]
71/23
scholarships [5] 15/15
71/12 71/16 71/19 72/6 school [6] 58/12 59/3
71/13 71/20 71/21
71/24
schooled [1] 71/22 schools [3] 29/2 58/7 72/1
Science [1] 57/22 screech [1] 4/25
screen [1] 32/23
Sea [2] 1/17 58/6
seat [3] 27/24 28/3 28/4
second [10] 36/2 36/10 40/15 40/16 42/11 46/6 50/21 52/14 52/15 58/4
Secondly [1] 3/12 section [8] 45/6 45/7 45/17 46/17 55/9 56/2 56/21 57/24
sections [2] 22/13
22/14
sector [2] 18/16 18/21 sectors [1] 18/15 secure [1] 67/1 secured [1] 67/1
security [2] 16/19 17/1
see [30] 5/7 5/16 13/18
14/12 15/21 17/23
21/23 31/4 32/9 32/12 32/17 32/23 33/22
34/14 45/3 45/4 48/13 49/13 50/16 51/1 59/11

59/12 59/16 64/25 66/21 67/23 69/12 70/14 72/11 74/1 seek [2] 8/20 9/25 seen [2] 47/13 69/22 select [1] 10/16 selected [1] 71/20 self [2] $5 / 461 / 8$ Self-serve [1] $5 / 4$ self-taught [1] 61/8 semi [2] 12/15 55/25 semi-retired [1] 55/25 Senator [1] 68/13 senior [1] 25/12 sense [1] 62/13 sent [1] 44/24
sentence [1] 65/17
separate [1] 53/20 separation [2] 33/20 34/23
September [4] 5/23
7/17 11/7 44/19
series [1] 62/5
serve [1] 5/4
service [5] 3/11 12/15
61/22 61/23 62/20
services [1] 20/24
session [1] 17/17
set [6] 25/2 54/8 54/11
54/22 62/6 66/24
sets [2] 24/5 24/11
settled [1] 40/4
seven [1] 18/4
several [6] 8/6 23/13
23/13 28/20 39/20 73/20
shaking [1] 3/17
Shaver [1] 73/22
she [1] 73/24
she'll [1] 15/9
She's [1] 73/24
shebang [1] 15/13
sheet [1] $6 / 7$
sheriffs [1] 17/19
shield [1] 64/3
shift [1] 25/11
shocked [1] 8/11
shoot [2] 34/7 34/8
short [2] 40/23 57/15
shortly [1] 48/9
should [7] 7/10 7/25
38/3 38/4 43/19 44/24
58/13
shoulders [1] 37/16
show [3] 33/20 33/25
39/3
shows [1] 3/9
side [9] 13/24 17/21
21/16 21/17 21/18
33/11 34/17 34/19 54/15
significant [8] 21/6
21/6 23/2 23/20 47/20
62/10 63/8 64/11
similar [2] 39/20 47/12
Similarly [1] 46/19
simple [3] 6/3 57/15
62/17
simulator [1] 72/24
since [5] 21/3 29/9
40/3 70/4 72/22
single [3] 30/7 56/14 69/18
sir [17] 10/4 11/9 23/24 24/2 25/19 25/24 26/22 27/1 27/4 35/3 43/11
43/17 43/25 50/13
50/18 66/19 66/22
sit [3] 56/3 66/12 66/14
site [3] 13/2 18/15
34/16
sitting [1] 55/24
situation [3] 8/19 12/8
61/11


S
starting [1] 7/12
starts [1] 7/17
state [7] 8/21 45/22
55/18 55/22 68/25
70/13 76/3
stated [1] 68/24
statement [5] 19/13
20/18 20/25 45/5 46/17
statements [3] 45/13
45/15 45/19
States [3] 3/15 18/5
19/3
stations [3] 12/10
12/12 13/5
stay [1] 41/7
STEM [4] 23/15 23/20
57/22 59/14
stenographic [1] 76/9 stenographically [1]
76/7
step [1] 53/25
steps [1] 53/1
STEVE [10] 1/11 4/9 26/23 36/7 36/20 50/9 50/20 57/3 67/15 74/21
Stevenson [1] 68/13 stewards [1] 23/3
stick [1] 14/9
still [13] 14/12 26/4 34/3 34/11 37/9 56/21
58/1 58/24 60/18 68/23
69/4 69/5 72/16
stop [3] 12/16 37/24
47/6
stopped [1] 40/6
store [2] 12/10 12/12
story [1] 13/24
straight [4] 20/15
20/17 22/24 46/15
strategies [1] 54/2
strategy [2] 18/22 19/8 street [2] 5/13 5/15 strength [1] 53/14 strength/weakness [1] 53/14
strengths [1] 53/21
Strike [1] 17/11
structural [1] 24/12 structure [1] 24/23 students [5] 15/16 61/4 systems [8] 16/18 71/11 71/15 71/20
stuff [4] 22/14 60/13
66/17 73/12
subdivision [2] 31/12 39/22
subdivisions [2] 32/9 32/12
submit [1] 67/9
Subs [1] 27/6
subscription [1] 64/12 subscription-based [1] 64/12
success [1] 27/10 successful [1] 18/23 successfully [1] 30/1 such [1] 45/17 sufficient [2] 34/23 35/11
suggestions [1] 7/11 summary [4] 23/16 45/1 45/3 67/18
super [1] 60/17
supplemental [2] 8/24 48/19
support [13] 8/21 18/1 19/15 20/5 26/8 35/13 37/20 38/14 54/17 58/25 59/16 64/13 64/14
supporting [1] 17/12 supports [1] 16/22 sure [9] 6/8 8/10 34/12

35/16 41/17 65/1 67/3
67/5 72/14
surprise [1] 17/20
SUZANNE [3] 1/13 15/8 74/4
Suzanne's [1] 74/5
SWOT [2] 54/12 54/23
system [3] 22/23 49/11 59/14

17/11 18/1 18/16 18/18 18/18 19/2 64/8
T
T-hangar [1] 5/12 table [3] 26/18 51/10 72/22
tail [2] 22/12 36/25 take [11] 7/9 7/9 8/6 12/2 12/3 37/17 38/10 38/11 41/17 70/4 70/18 takeoffs [1] 5/9
takes [2] 10/25 11/1 taking [1] 36/24
talent [2] 25/9 73/10
talented [1] 23/19
talk [8] 45/20 46/4
46/10 47/10 47/16 48/23 57/12 68/10
talked [7] 43/8 57/11
62/18 68/21 69/6 71/9 71/11
talking [7] 15/9 36/12 59/8 59/8 60/22 62/1
64/5
talks [3] 47/19 48/19 72/12
Tallahassee [2] 67/19
68/10
Tammy [3] 5/7 5/7 28/11
target [1] 5/19
tasks [1] 53/8
taught [1] 61/8 tax [5] 11/18 67/21 69/10 69/11 70/8 team [5] 58/3 58/8 58/10 59/1 59/3 teams [3] 58/3 58/14 59/2
tech [1] 19/12
technical [4] 24/6 24/9 24/18 35/6
technicians [2] 24/12 24/14
technological [1]
19/12
Technologies [1]
57/22
technology [1] 16/18 teenagers [2] 29/10 59/6
tell [3] 3/6 27/17 42/5
telling [1] 49/15 tells [1] 10/14 tenants [1] 65/9 tendency [1] 44/3 tentative [2] 7/16 11/6 terminal [2] 64/9 64/10 terms [5] 11/15 42/21 62/25 64/13 73/13 terrible [2] 8/19 8/19 testing [2] 45/14 46/12 tests [1] 22/21
Texas [5] 12/9 12/11
13/17 66/1 66/11
than [7] 12/5 31/12 31/13 36/12 37/8 50/2 53/19
thank [24] 11/8 14/6
14/13 14/14 16/6 26/21 28/7 28/8 28/10 29/6

29/8 43/22 44/2 44/15 51/23 51/24 57/4 57/7 57/8 58/17 59/15 61/15 65/3 65/6
thanked [1] 48/4
thankful [1] 60/16
Thanks [3] 50/19 59/17 59/18
that [265]
that's [51] 6/1 6/22
8/12 9/7 10/12 12/19
15/2 15/20 16/21 16/22
16/23 20/11 22/9 22/23
24/14 25/14 27/9 29/2 32/18 34/2 34/11 36/5 36/18 39/4 41/19 43/5 45/1 45/12 45/22 45/25 48/21 50/14 51/21
53/25 54/6 54/21 58/10 60/14 61/10 61/15 62/15 65/12 66/10 67/24 67/25 68/22 70/5 70/23 72/18 73/6 75/8 the Aerospace [1] 15/16
their [20] 5/22 13/25 27/3 32/5 33/14 34/5 34/16 34/17 34/24 $35 / 1135 / 23$ 36/18 42/19 48/4 51/12 55/2 60/17 61/7 68/5 68/17 them [28] 6/4 6/7 6/11 13/11 30/12 31/13 31/23 32/3 35/12 35/17 36/22 39/8 39/12 43/9 43/10 45/16 48/4 49/24 60/21 61/5 66/25 67/1 67/22 69/3 69/5 70/19 74/1 74/3
themselves [1] 5/14 then [26] 4/4 4/12 4/23 6/9 6/12 10/15 11/4

11/6 16/12 20/3 24/6 24/17 33/15 34/20 35/22 36/16 39/1 42/15 42/21 43/17 46/13 46/16 49/21 54/13 56/17 68/18
there [49] $3 / 133 / 14$ 6/25 7/21 8/8 11/4 11/10 12/9 12/14 13/9 14/18 14/18 15/10 15/20 19/4 20/7 33/12 33/15 33/17 34/13 37/2 39/15 44/22 45/16 45/17 46/19 46/20 46/20 46/23 46/24 47/21 48/3 48/8 48/14 49/24 49/25 52/4 58/23 59/9 61/3 61/8 62/14 62/17 62/19 62/22 67/18 68/7 68/16 70/22 there's [15] 3/17 5/21 15/5 20/17 24/5 24/6 32/17 47/2 47/9 47/18 51/20 55/13 65/13 70/16 70/25
Therefore [1] 74/17 these [8] 12/12 20/6 50/24 59/6 59/11 60/14 64/11 64/11
they [74] 4/4 9/13
10/15 12/2 12/11 12/12 12/15 15/15 18/9 20/23 20/23 22/13 22/14 26/11 29/24 31/11 31/16 31/23 31/24 33/13 33/15 34/2 34/4 34/9 34/9 34/22 35/5 35/10 35/11 36/2 36/10 36/15 36/25 37/2 37/3 37/4 39/22 41/8 41/11 41/12 47/24 51/12 51/14 57/23 57/24 59/2
they... [28] 59/2 59/3 59/24 60/17 60/20 61/6 61/10 62/19 66/18 66/21 67/21 68/5 68/9 68/16 68/16 68/18 68/18 68/21 69/6 69/18 69/21 69/24 70/15 71/8 71/9 71/14 71/21 71/22 They'll [1] 4/11 they're [14] 20/22 30/6 34/12 34/20 49/1 56/5 56/5 59/8 59/10 61/8 64/12 66/2 67/22 69/4 they've [4] 30/5 34/16 34/19 41/5
thing [17] 4/24 15/4 18/6 20/19 29/12 31/10 33/5 41/1 41/5 47/20 51/2 51/3 51/9 60/24 67/4 67/16 70/8
things [10] 14/22 18/22 21/24 22/9 26/25 27/12 39/21 43/2 47/9 59/13 think [16] 7/25 10/12 12/4 32/21 35/20 37/16 38/4 51/12 54/10 61/25 62/12 64/10 68/19 73/9 73/12 73/16
thinking [1] 7/10 this [86]
those [25] 7/2 9/5 9/8 10/2 10/12 12/7 13/9
13/12 19/9 19/14 19/24 25/14 25/16 27/11 42/20 43/2 47/4 47/17 48/9 48/18 49/16 49/18 64/5 65/23 69/2
though [3] 29/20 37/7 70/3
thought [3] 26/12 42/3

56/8
thousand [3] 23/25
24/16 28/16
threat [1] 53/14
threats [1] 53/22
three [5] 12/2 18/14
25/13 26/1 28/14
thresholds [1] 46/14 through [11] 10/18 23/6 25/10 30/5 31/11 47/15 48/17 63/10 66/9 66/10 66/21
Thursday [7] 31/3 35/2 35/3 35/4 35/15 35/18 66/10
tied [1] 5/21
till [2] 15/19 54/24
time [22] 5/24 17/18 19/25 29/24 30/1 30/12 30/19 40/6 43/14 57/17 58/13 61/1 61/6 62/7 62/8 62/14 63/22 69/15 69/16 72/24 73/12 74/19
timer [2] 5/1 5/2
times [2] 61/6 61/8
today [9] 15/8 22/13 28/17 31/9 32/17 54/21 55/21 55/25 69/8
today's [1] 37/22 together [1] 58/10 told [1] 52/8
too [4] 6/19 29/19 40/24 57/2
took [3] 51/4 51/4 68/18
Tots [1] 23/11 touch [2] 24/6 24/8 touched [1] 68/20 tourist [2] 9/16 9/16 tourists [1] 9/18 tours [2] 66/16 66/18
touted [1] 70/13 toward [1] 5/22
tower [6] 28/12 29/25 30/2 30/3 30/3 30/15
town [2] 12/1 12/5
Toys [1] 23/11
Toys for Tots [1] 23/11
TPO [2] 67/17 67/18
track [1] 28/13
trade [3] 60/12 71/23 72/1
traffic [3] 12/23 13/1 28/12
Trail [1] 23/6
training [1] 24/10
transcript [1] 76/8
transportation [1]
55/15
Travis [1] 68/13
Tree [1] 29/13
tremendous [2] 8/22 69/20
TRIM [1] 7/13
trimotor [2] 66/15
66/25
trips [1] 66/2
truck [1] 12/16
trucks [1] 12/16
true [2] 49/24 76/8
trusted [1] 16/17
try [3] 9/24 40/24 61/4
trying [7] 7/19 10/19
32/3 39/21 41/7 58/16
63/16
turn [2] 46/22 48/11
Turner [2] 8/18 9/10
turning [1] 47/19
turnover [1] 17/5
tweaks [1] 49/24
two [17] 7/10 8/7 10/18
10/20 10/21 11/5 19/4
19/9 24/5 26/25 36/18

| T | 8/17 | $855 / 1$ |
| :---: | :---: | :---: |
| 45/5 48/24 | /23 13/8 17/19 | 55/17 55/22 57/7 |
| 53/8 53/10 59/2 72/20 | 32/23 | 68/7 |
| two-hearing [1] 36/18 | 36/24 37/19 38/10 | vice [2] 15/25 16/8 vice president [1] $16 / 8$ |
| two-year [3] 10/18 10/20 10/21 | 38/11 39/21 49/22 | vice president [1] $16 / 8$ VICTOR [11] $1 / 11$ |
| typically [1] 34/14 | 57/19 60/7 61/14 62/6 | 26/13 36/8 38/3 41/20 |
| U |  |  |
| U-2 [1] 73/2 <br> U.S [1] 68/11 <br> U.S. [5] 53/22 53/24 <br> 54/5 54/16 54/17 <br> U.S. 1 [5] 53/22 53/24 <br> 54/5 54/16 54/17 <br> uh [6] 25/24 34/21 <br> 38/23 63/2 63/14 70/21 <br> uh-huh [6] 25/24 34/21 <br> 38/23 63/2 63/14 70/21 <br> unbelievable [1] 27/22 <br> under [4] 3/16 22/19 <br> 51/10 71/6 <br> understand [2] 18/9 <br> 31/9 <br> unfortunate [1] 13/11 <br> unfortunately [1] 55/21 <br> union [1] 50/23 <br> unique [4] 21/25 22/9 <br> 22/9 22/16 <br> unit [1] 57/18 <br> United [3] 3/15 18/5 <br> 19/3 <br> United States [3] 3/15 <br> 18/5 19/3 <br> unless [1] 6/1 <br> unmodified [5] 45/8 <br> 45/9 46/5 46/6 50/12 <br> unqualified [1] $50 / 24$ <br> until [4] 31/7 35/15 <br> 54/12 65/15 <br> unusual [1] 28/21 | update [12] 2/7 2/9 7/7 | video [1] 59/8 |
|  | 32/2 42/23 53/3 53/6 | Vilano [1] 40/1 |
|  | 53/7 53/13 70/18 70/19 | Vilano Beach [1] 40/1 |
|  | 70/23 | Village [2] 13/10 68/7 |
|  | updates [1] 3/23 | Vinny [1] 65/23 |
|  | upload [1] 60/6 | virtually [1] 5/10 |
|  | us [15] 6/12 7/19 13/10 | viruses [1] 57/25 |
|  | 16/3 16/5 17/7 21/6 | volume [1] 5/8 |
|  | 22/1 23/21 37/7 47/23 | vote [3] 13/8 13/12 |
|  | 56/15 58/18 60/17 63/4 | 35/5 |
|  | use [8] 23/4 38/6 46/14 | voted [2] 69/18 69/24 |
|  | 49/12 58/18 60/17 64 | W |
|  | 64/1 |  |
|  | used [2] 49/5 71/23 |  |
|  | uses [1] 73/11 utilizing [1] 21/12 | wages [2] 24/22 25/1 wait [1] 13/17 |
|  |  | waiting [3] 51/4 66/5 |
|  |  | 69/4 |
|  | valorem [8] 8/2 8/5 9/5 | wall [1] 65/13 |
|  | 9/8 11/20 69/10 69/11 | Wally [1] 73/7 |
|  | 70/7 | Wally Schirra [1] 73/7 |
|  | valuable [2] 18/12 | want [23] 7/2 12/25 |
|  |  | 13/25 15/4 15/17 16/20 |
|  | value [2] 11/19 26/18 | 18/11 23/21 31/14 |
|  | values [2] 9/5 9/6 | 31/21 34/9 39/16 40/20 |
|  |  | 50/1 50/21 53/19 54/11 |
|  | venue [1] 30/23 | 59/2 59/2 66/20 73/13 |
|  | very [34] 14/6 14/13 | 74/1 74/5 |
|  | 15/14 16/6 17/24 18/23 | wanted [9] |
|  | 21/2 21/2 23/16 23/16 | 37/23 41/1 55/872 |
|  | 7/3 28/7 29/6 | 72/14 73/14 |
|  | 41/4 41/4 44/15 47 |  |
|  | 47/12 48/4 50/16 51/23 | warfighter [4] 17/12 |


| W | 62/25 63/9 63/9 63/16 | /5 |
| :---: | :---: | :---: |
| warfighter... [3] 20/15 | 71/18 | wetlands [1] 34/17 what [54] 5/11 5/11 |
| 20/17 22/24 | we've [12] 9/14 15/22 | $\begin{array}{lll}  & 12 / 15 & 10 / 16 \end{array} 11 / 15 \quad 12$ |
| was [53] $5 / 813 / 213 / 3$ | 23/13 23/18 28/20 | 14/24 16/14 16/23 |
| $14 / 114 / 114 / 2014 / 24$ $14 / 2417 / 1717 / 2120 / 1$ | 42/22 45/7 46/6 55/11 | 16/25 19/7 19/7 20/8 |
| $14 / 2417 / 1717 / 2120 / 1$ 20/2 20/7 20/9 26/12 | 57/19 58/23 60/16 | 20/9 20/13 21/22 23/17 |
| 20/2 20/7 20/9 26/12 26/16 27/7 30/6 30/15 |  |  |
| 26/16 27/7 30/6 30/15 | weak [1] 53/44 | $\begin{array}{ll}\text { 26/18 } \\ 31 / 9 & 3 / 16 \\ 33 / 10 & 36 / 12\end{array}$ |
| 30/16 30/23 31/13 33/9 | weaknesses [1] 53/21 <br> weapon [1] 22/8 | $31 / 9$ $38 / 3$ $38 / 16$ $38 / 21$ $38 / 21$ |
| $33 / 1436 / 23 ~ 37 / 240 / 5$ $41 / 1641 / 1742 / 3 ~ 42 / 3$ | weapons [1] 22/23 | 40/10 42/6 42/16 45/3 |
| 41/16 41/17 42/3 42/3 |  | 45/7 46/18 50/21 52/8 |
| 45/8 45/12 46/12 46/21 | weather [2] 28/19 |  |
| 48/5 48/8 48/14 49/8 | weather [2] 28/19 28/24 | 53/9 54/8 55/2 56/10 |
| 49/25 50/22 51/1 51/3 | Wednesday [10] 31/2 | 60/21 60/25 61/1 64/19 |
| 61/20 67/18 67/23 | Wednesday $35 / 1535 / 1853 / 15$ | 64/20 66/8 66/8 67/18 |
| 68/21 70/11 70/18 |  | 69/9 72/5 |
| 70/22 72/22 72/23 76/7 | $74 / 1074 / 12$ |  |
| watch [1] 35/17 | week [5] 35/21 53/9 |  |
| way [11] 1/4 8/17 9/8 | week [5] 35/21 53/9 |  |
| 24/5 24/19 33/10 34/19 |  | 54/6 56/22 74/11 whatever [3] 6/13 |
| $37 / 743 / 16$ 59/24 60/14 ways [1] 71/10 | well [25] 3/5 7/8 11/14 | 11/22 41/10 |
| ways [1] 71/10 | 13/21 14/7 15/14 22/4 | when [21] 3/12 3/12 |
| we [225] | 23/15 24/13 27/16 28/4 | $10 / 7 \quad 10 / 24 \quad 13 / 18 \quad 29 / 24$ |
| We can [1] 6/10 |  | $\begin{aligned} & 10 / 7 \text { 10/24 13/18 29/24 } \\ & 31 / 1132 / 833 / 933 / 9 \end{aligned}$ |
| we'd [4] 31/21 38/16 |  |  |
| 42/5 59/16 | 64/12 64/16 64/21 68/7 | 61/3 61/3 63/23 66/15 |
| we'll [13] 4/23 4/25 7/5 | 70/10 71/1 71/25 | 67/17 70/10 72/11 |
| 13/18 13/18 31/23 32/3 |  |  |
| 45/3 47/16 48/9 54/24 | went [4] 26/1 41/11 | whenever [1] 34/9 where [19] 10/12 12/20 |
| 58/13 66/24 |  | where [19] 10/12 12/20 15/10 27/18 27/18 |
| we're [46] 3/10 5/10 | were [25] $3 / 1125 / 20$ 29/24 31/11 33/12 40/1 | 15/10 27/18 27/18 <br> 29/16 32/24 36/23 39/2 |
| 5/11 5/18 7/12 8/20 |  | 29/16 32/24 36/23 39/2 |
| 9/19 9/19 9/24 10/2 | $\begin{aligned} & 43 / 134 / 2245 / 16 \\ & 46 / 1946 / 2046 / 23 \end{aligned}$ | 54/21 62/11 63/12 |
| 10/17 10/19 10/22 |  | 66/21 69/17 73/18 |
| 11/18 11/21 15/10 |  |  |
| 28/13 28/15 28/19 | 49/8 49/25 58/21 58/22 | whether [1] 35/18 |
| 28/22 28/24 28/25 | 60/3 62/12 68/16 68/16 | whew [1] 60/14 |
| 36/12 42/6 46/14 46/22 | 71/9 | which [23] 3/16 7/17 <br> 13/5 28/21 30/2 30/21 |
| 48/2 53/15 58/16 58/16 |  | 13/5 28/21 30/2 30/21 |
| 58/24 58/24 59/4 59/7 | west [8] 19/4 21/16 | 31/7 35/12 35/16 39/11 |
| 59/8 60/1 62/12 62/14 | $54 / 17 \text { 54/20 }$ | 57/21 57/23 58/5 58/13 |

which... [5] 60/4 64/2 64/19 70/8 72/11 while [4] 12/3 19/11 34/7 58/1 who [21] $3 / 39 / 1112 / 7$ 12/25 13/9 13/10 19/24 25/12 26/19 55/14 55/17 55/24 55/25 56/8 56/14 60/18 64/4 68/14 72/2 72/5 73/1
who's [3] 55/22 61/9 72/22
whoever [1] 38/10 whole [5] 15/5 15/12 15/13 20/18 51/3
why [6] 7/22 8/7 19/10 20/11 30/16 70/23 wide [6] 32/10 32/15 55/1 55/8 55/8 63/8 wider [1] 32/10
WiFi [2] 62/2 62/3 wildfires [1] $9 / 1$ will [24] 5/16 5/21 7/15 8/11 11/1 13/19 13/23 15/10 15/18 17/6 19/9 21/14 31/2 33/2 35/18 49/17 51/21 54/8 54/13 54/17 59/22 66/18 70/8 74/17
win [1] 59/4
window [1] 16/11
Windows [1] 59/10
wing [1] 22/5
winning [1] 59/4
wins [1] $17 / 5$
wired [1] 63/8
wireless [6] 63/5 63/12 63/13 63/18 64/2 64/6 wise [1] 11/23 withdraw [1] 55/21
within [1] $32 / 19$ without [2] 53/2 64/14 won't [4] 13/7 13/11 31/6 35/15
wondering [1] 61/20 word [2] 53/2 65/14 wording [2] 47/13 47/14
words [1] 43/14 work [5] 19/13 19/21 20/9 20/18 20/25
worked [6] 11/19 18/4 39/9 39/10 72/25 73/7 workforce [2] 23/19 24/15
working [6] 9/19 53/17
53/18 54/25 55/11 56/5
Works [3] 73/3 73/5 73/6
workshop [2] 10/8 53/14
workshops [4] 7/13 10/9 10/10 11/3
world [7] 12/18 12/20 13/3 13/10 58/9 58/14 68/6
World Golf [2] 13/10 68/6
would [38] 6/2 8/11
13/10 13/25 14/9 14/11
16/15 20/11 21/23
24/17 25/1 25/1 26/10 26/19 28/17 30/21
30/21 30/22 31/24 33/7
34/14 35/24 37/13 38/1 38/21 40/9 42/16 43/9
43/17 45/16 47/13
48/12 61/24 62/5 64/25
69/12 69/12 69/22
wrap [1] 49/22
wraps [1] 50/2
write [1] 14/23
wrong [1] 70/25
WUELLNER [2] 1/18 56/7

| $\mathbf{Y}$ |
| :--- |
| y'all [2] 12/19 73/1 |
| yeah [24] 23/25 26/14 |

26/25 33/1 34/13 34/25
36/9 36/13 37/11 38/4 40/8 40/9 43/1 51/14 55/5 57/13 59/20 62/4 64/25 68/4 70/16 71/2 72/13 72/18
year [34] $5 / 225 / 25$ 6/13 7/17 8/7 8/14 9/18 10/18 10/20 10/21
10/23 10/24 11/1 11/18 11/18 11/19 11/21
15/13 17/14 21/3 21/4 25/25 28/13 28/14 44/19 46/12 46/23 47/23 47/24 47/25 58/13 68/10 68/10 72/9 years [14] 12/2 18/3 20/7 23/13 25/13 26/1
27/21 37/2 39/10 39/20
41/10 41/10 50/23
65/10
yes [26] 10/4 11/9 16/6 23/24 24/2 25/19 25/24 26/22 27/1 27/4 35/3
41/21 41/25 42/10
42/13 43/11 43/25
50/13 50/18 52/7 61/18
66/19 66/22 71/7 72/18 74/16
yet [4] 35/14 42/25 66/4 67/4
you [162]
You'd [1] 51/15
you'll [3] 45/4 48/13
49/13


