

1 ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

2 Budget Meeting

3 held at 4796 U.S. 1 North

4 St. Augustine, Florida

5 on Monday, September 12, 2011

6 from 5:01 p.m. to 5:17 p.m.

7 \* \* \* \* \*

8 BOARD MEMBERS PRESENT:

- 9 KELLY BARRERA, Chairman
- 10 CARL YOUMAN
- 11 JAMES WERTER
- 12 ROBERT COX, Secretary-Treasurer
- 13 JOSEPH CIRIELLO

14 \* \* \* \* \*

15 ALSO PRESENT:

16 DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 509  
17 Anastasia Boulevard, St. Augustine, FL, 32080, Attorney  
18 for Airport Authority.

19 EDWARD WUELLNER, A.A.E., Executive Director.

20 \* \* \* \* \*

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## 1           P R O C E E D I N G S

2           CHAIRMAN BARRERA: I'd like to call the  
3 St. Augustine-St. Johns County Airport Authority  
4 into session. If we could all rise and say the  
5 Pledge of Allegiance.

6           (Pledge of Allegiance.)

7           CHAIRMAN BARRERA: Thank you. I'd like to  
8 open this meeting just by complimenting the staff  
9 and Ed on the hard work that they did putting this  
10 budget together and also sticking with our old  
11 budget that we had last year and continuing to keep  
12 our airport to be self-sufficient and funded in  
13 such a strong and profitable way.

14          So with that, I would like to go ahead and  
15 open it up to our meeting. And our first item  
16 today is our millage rate and a discussion of our  
17 millage rate. So if we could move on to that item.

## 18           D I S C U S S I O N   O F   M I L L A G E   R A T E

19          CHAIRMAN BARRERA: At our last meeting, we had  
20 talked about the millage rate, the budget. And the  
21 proposed millage from staff's recommendation was a  
22 .00. Ed, did you want to talk about that any  
23 further?

24          MR. WUELLNER: It remains the recommendation

25 as of today. No ad valorem required this year.

4

1 CHAIRMAN BARRERA: Did we have any questions  
2 about the budget from the board?

3 MR. WUELLNER: Ad valorem --

4 CHAIRMAN BARRERA: I mean ad valorem. I'm  
5 sorry. Do we have any questions about the proposed  
6 millage rate? Jim?

7 MR. WERTER: Well, if we go to a negative  
8 millage rate, will that really make the people  
9 happy?

10 CHAIRMAN BARRERA: Jim is just teasing when he  
11 says that.

12 MR. WERTER: Jim is very tired. No, that's  
13 fine by me.

14 CHAIRMAN BARRERA: Do we have any further  
15 conversation on the proposed millage rate? Carl?

16 MR. YOUMAN: I see the public is really bored  
17 with our millage rate activities. There's nobody  
18 here. I just want to make it a part of the record  
19 that we have no one person from the public here.

20 MR. WERTER: So are you saying we need  
21 controversy so we should raise it, what?

22 MR. YOUMAN: No, I just wanted to make a  
23 point. That's all. It's a very calm board.

24 I did raise the question with Ed in an e-mail.

25 Last year we had it as .000000 with a 1 on the end.

5

1 And I just asked the question whether it was  
2 necessary to do that again to protect the process  
3 for the rest of the future, for the future boards,  
4 and Ed told me that 0000000 was okay. Do you  
5 confirm that, Doug?

6 MR. BURNETT: That's correct. And that was  
7 the opinion we had gotten from the Attorney General  
8 as well.

9 MR. YOUMAN: Thank you.

10 MR. WUELLNER: And procedurally, I would point  
11 out if you wanted .00001, you needed to do that at  
12 the TRIM notice. That shipped sailed back in July.

13 MR. YOUMAN: Did I miss the ship?

14 MR. WUELLNER: Yeah. Well, sort of.

15 MR. YOUMAN: Diploma -- diplomacy.

16 CHAIRMAN BARRERA: Okay. Do we have any  
17 further board discussion on the proposed millage  
18 rate?

19 MR. YOUMAN: I make a motion that we accept  
20 the 000000 infinitum for the next year.

21 MR. WERTER: Second.

22 CHAIRMAN BARRERA: Okay. We have no public  
23 comment in the room. So we can -- I would  
24 procedurally, Doug, put that back to the board for

25 a vote?

6

1 MR. BURNETT: That's correct. Yes, ma'am.

2 CHAIRMAN BARRERA: Okay.

3 MR. WUELLNER: You have to do that in the form  
4 of Resolution --

5 CHAIRMAN BARRERA: 2011-05?

6 MR. WUELLNER: Whatever the first one there  
7 is. I don't have it in front of me.

8 CHAIRMAN BARRERA: 2011-05.

9 MR. WUELLNER: Yes, that one. Adoption of 05  
10 has the net effect of adopting a zero millage.

11 CHAIRMAN BARRERA: So did you want to amend  
12 your motion?

13 ADOPTION OF TENTATIVE MILLAGE RATE

14 MR. YOUMAN: I make the motion that the  
15 Resolution 2 -- which one?

16 MR. WUELLNER: 2011-5.

17 MR. YOUMAN: 2011-5 be accepted by the board,  
18 which represents the 000000 millage rate for next  
19 year.

20 CHAIRMAN BARRERA: And, Jim, did you want to  
21 second that?

22 MR. WERTER: Now that it's -5, I don't know,  
23 but yes, I will second it.

24 CHAIRMAN BARRERA: Okay. Any further board

25 discussion?

7

1 (None.)

2 CHAIRMAN BARRERA: All in favor, aye?

3 MR. COX: Aye.

4 MR. CIRIELLO: Aye.

5 MR. YOUMAN: Aye.

6 MR. WERTER: Aye.

7 CHAIRMAN BARRERA: Aye. Okay. Any opposed?

8 (None.)

9 CHAIRMAN BARRERA: Motion passes unanimously.

10 Okay. Our second item is our budget. We've  
11 all had our bud -- had the budget to look over for  
12 the last couple of weeks. Ed, did you want to go  
13 into discussion?

14 PRESENTATION OF PROPOSED BUDGET - STAFF

15 MR. WUELLNER: I'll just highlight the budget  
16 just for purposes of making sure it's on the record  
17 this year.

18 But key points, our revenue from operations at  
19 95 percent would total \$2,467,272 as forecasted for  
20 next fiscal year. And that would include all the  
21 revenue sources of the Airport Authority that are  
22 not tied to capital projects or grant revenues.

23 Nonoperating revenues next year will be a  
24 carry forward of reserves of \$3,450,135. Interest

25 projections of \$4,000 for the year. And looks like

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1 federal and state grants totaling \$7,058,500.

2 And that would of course lead us to the  
3 expenditure side of the budget. And personnel  
4 costs are estimated next year at \$823,765.

5 Operating budget as proposed would equate to  
6 \$1,275,500. The nonoperating expenditures really  
7 is just the carry forward of reserves totaling  
8 \$3,513,642.

9 Balance of expenditures proposed fall under  
10 the classification of capital. You have \$75,000  
11 proposed in equipment capital expenditures next  
12 year and a total of \$7,292,000 proposed in  
13 construction and planning projects, bringing a  
14 total project or a total capital program of  
15 \$7,332 -- 332,000 for the year.

16 I would point out just quickly the percentages  
17 related to that. You can see perhaps an unusually  
18 high FAA contribution representing 92 1/2 percent  
19 of the capital budget next year. The other 4.3  
20 percent of the capital budget being made up by  
21 Florida DOT, with the Airport Authority share  
22 represented at 3.75 percent.

23 And the difference, if you're wondering why  
24 the DOT and Authority aren't in alignment, it's

25 because there is a single-year reimbursement that's

9

1 actually related to the FIND grant for the design  
2 component that was accomplished in this previous  
3 fiscal year. Which brings us to a total proposed  
4 budget of \$12,979,907.

5 And it would be staff's recommendation that it  
6 could be adopted should you desire in Resolution  
7 2011-06. These are tentative adoptions, just to  
8 make sure you're clear on that. Both the millage  
9 and the budget itself are tentative adoptions. You  
10 will adopt final versions of that budget next  
11 Monday at the second public hearing.

12 DISCUSSION OF BUDGET

13 CHAIRMAN BARRERA: Do we have any board  
14 discussion of the budget? Carl?

15 MR. YOUMAN: The ARFF station construction,  
16 even though it's being constructed right now, that  
17 will fall into next year?

18 MR. WUELLNER: It's a carry forward amount on  
19 that job.

20 MR. YOUMAN: Okay. These are -- most of these  
21 are carry forwards, then.

22 MR. WUELLNER: With the exception of Taxiway B  
23 South and the barge basin construction, the  
24 \$180,000 number --

25 MR. YOUMAN: Okay.

10

1 MR. WUELLNER: -- the balance of them are  
2 carry forward numbers.

3 MR. YOUMAN: So that means we maintain that  
4 beautiful reserve in its big dollar figure --

5 MR. WUELLNER: We actually add to it.

6 MR. YOUMAN: -- for a couple of years.

7 MR. WUELLNER: The -- find it here.

8 CHAIRMAN BARRERA: Your building -- repair and  
9 replacement.

10 MR. WUELLNER: Get the right page here. We  
11 would add \$54,507 to reserves next year.

12 MR. YOUMAN: Would that be the difference  
13 between our operating profit minus the \$273,500,  
14 which gives us the \$54,507?

15 MR. WUELLNER: That's correct.

16 MR. YOUMAN: And so, next year we're going to  
17 have an operating profit of \$367,007 versus a total  
18 of \$297,217 for this year --

19 MR. WUELLNER: Correct.

20 MR. YOUMAN: -- if everything goes right.

21 MR. WUELLNER: Correct.

22 MR. YOUMAN: And all that goes into reserves  
23 except for what portion you take out for other  
24 capital program matches.

25 MR. WUELLNER: Correct.

11

1 MR. YOUMAN: We're in good shape. I love it.

2 And then -- and then this -- and then the plan,  
3 these two years are going very well according to  
4 the original plan. And next year, the higher  
5 revenues should start kicking in from these other  
6 projects.

7 MR. WUELLNER: Correct.

8 MR. YOUMAN: And so we'll even be in a better  
9 shape in the future.

10 MR. WUELLNER: Correct.

11 MR. YOUMAN: Beautiful.

12 CHAIRMAN BARRERA: Do we have any more board  
13 discussion?

14 (None.)

15 CHAIRMAN BARRERA: Seeing that we have no one  
16 from the public for public comment, we'll open it  
17 back up for a motion.

18 TENTATIVE ADOPTION OF BUDGET

19 MR. COX: I move that we adopt Resolution  
20 2011-06 as stated.

21 CHAIRMAN BARRERA: Joe?

22 MR. CIRIELLO: Second.

23 CHAIRMAN BARRERA: Okay. Any further board  
24 discussion?

1 CHAIRMAN BARRERA: All in favor, aye?

2 MR. COX: Aye.

3 MR. CIRIELLO: Aye.

4 MR. YOUMAN: Aye.

5 MR. WERTER: Aye.

6 CHAIRMAN BARRERA: Aye. Motion passes  
7 unanimously.

8 MR. WUELLNER: And last point of business,  
9 under the PowerPoint portion here is the final  
10 budget hearing of course is next Monday beginning  
11 at 5:01.

12 We'll begin our regular meeting at 4 o'clock,  
13 as -- as we would traditionally do, and then if  
14 necessary, we will adjourn and reconvene it for the  
15 public final public hearing on the budget at 5:01.

16 MR. YOUMAN: Will -- may I --

17 CHAIRMAN BARRERA: Carl.

18 MR. YOUMAN: -- ask a question? Will this be  
19 given to The Record for publicity purposes or will  
20 we wait till next week to involve The Record or  
21 other news agencies?

22 MR. WUELLNER: After adoption -- after today's  
23 action, we're required to publicly advertise the  
24 budget and the date of the final budget hearing.

25 Those will be probably Thursday or Friday in the --

13

1 in The Record they'll be advertised.

2 MR. WERTER: I think what he was looking, as a  
3 good PR piece going a little further with it.

4 MR. WUELLNER: I would think you could -- I  
5 would say do that after the last -- after next  
6 Monday.

7 MR. YOUMAN: Okay.

8 MR. WUELLNER: If you want, we can draft up a  
9 little release on it, just saying the same thing.

10 But in terms of advertising, there's statutory  
11 items we've got to do this week.

12 MR. YOUMAN: Right. Because I think is a very  
13 opportune time in light of the budget crisis in the  
14 county to highlight that we're doing here for  
15 publicity purposes for the airport.

16 MR. WERTER: Yeah.

17 MR. WUELLNER: Absolutely. And I don't know  
18 if you happened to catch it, but there was a nice  
19 little commentary kind of piece that was in the  
20 Historic City News congratulating the Authority  
21 again on remaining off the tax rolls.

22 MR. YOUMAN: Right. I saw that.

23 MR. WUELLNER: Nice little -- okay.

24 CHAIRMAN BARRERA: Do we have any --

25 MR. YOUMAN: Are we also -- these are hitting

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1 me as I'm going along. Are we also going to  
2 publish in Facebook and can you Twit on Tweeter?  
3 Tweeter, Twatter?

4 CHAIRMAN BARRERA: Tweet on Twitter.

5 MR. WUELLNER: Tweet on Twitter all the time.

6 MR. BURNETT: You've probably got it set up to  
7 if it does one, it does the other.

8 MR. WUELLNER: It does.

9 MR. BURNETT: That's pretty neat.

10 CHAIRMAN BARRERA: Uh-huh.

11 MR. YOUMAN: You mean his Facebook Twits go to  
12 Tweeter?

13 MR. WUELLNER: Something like that.

14 CHAIRMAN BARRERA: They have different  
15 marketing publishers that if you publish it to one,  
16 it can go to all. They have a news feed to several  
17 other.

18 MR. YOUMAN: Thank you.

19 CHAIRMAN BARRERA: Do we have any other  
20 further board comments?

21 (None.)

22 CHAIRMAN BARRERA: I'm going to pass out our  
23 executive director performance evaluations for  
24 completion. We're looking at having this back to

25 me before the October meeting. So if each one of

15

1 you could take one and pass them down. If you have

2 any questions about them --

3 MR. COX: Thank you.

4 CHAIRMAN BARRERA: -- we can bring them up at

5 the next board meeting. But we'd like to be able

6 to have them collected and back to me before the

7 October meeting so it can be administered prior to

8 the October meeting and the results can be reviewed

9 for the board.

10 MR. WERTER: I have a dart board at home just

11 for it.

12 MR. YOUMAN: Yeah.

13 CHAIRMAN BARRERA: With that, thank you all

14 and the meeting will be adjourned. Our next

15 meeting again will be on September 19th at 4 p.m.

16 (Meeting adjourned at 5:17 p.m.)

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1 REPORTER'S CERTIFICATE

2

3 STATE OF FLORIDA )

4 COUNTY OF ST. JOHNS )

5

6 I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR, certify

7 that I was authorized to and did stenographically report

8 the foregoing proceedings and that the transcript is a

9 true record of my stenographic notes.

10

11 Dated this 12th day of September, 2011.

12

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\_\_\_\_\_  
JANET M. BEASON, RPR-CP, RMR, CRR, FPR

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