

1 ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

2 Regular Meeting

3 held at 4796 U.S. 1 North

4 St. Augustine, Florida

5 on Monday, October 15, 2012

6 from 4:00 p.m. to 5:01 p.m.

7 * * * * *

8 BOARD MEMBERS PRESENT:

- 9 KELLY BARRERA
- 10 CARL YOUMAN, Chairman
- 11 JAMES WERTER, Secretary-Treasurer
- 12 ROBERT COX
- 13 JOSEPH CIRIELLO

14 * * * * *

15 ALSO PRESENT:

- 16 DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 509
- 17 Anastasia Boulevard, St. Augustine, FL, 32080, Attorney
- 18 for Airport Authority.
- 19 EDWARD WUELLNER, A.A.E., Executive Director.

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1 P R O C E E D I N G S

2 CHAIRMAN YOUMAN: The Northeast Florida
3 Regional Airport, St. Augustine-St. Johns
4 Airport Authority board meeting 4 p.m. October the
5 15th is now called to order. May we stand for the
6 Pledge of Allegiance, please.

7 (Pledge of Allegiance).

8 CHAIRMAN YOUMAN: Good afternoon to everybody,
9 and Mr. Cox is now with us. We have a full total
10 board quorum. Any members of the audience wishing
11 to comment, would you please fill out a comment
12 sheet? I'd appreciate it so you'd have the
13 authority to comment, except for public -- public
14 discussion at the end.

15 MEETINGS MINUTES & FINANCIAL REPORT

16 CHAIRMAN YOUMAN: Meeting minutes. Any
17 correction or amendments to the meeting minutes?

18 (None.)

19 CHAIRMAN YOUMAN: If there are none, I declare
20 the minutes approved as distributed. Financial
21 report. Mr. Werter?

22 MR. WERTER: I have reviewed it and I haven't
23 seen any abnormalities, so nothing to report on
24 that.

25 CHAIRMAN YOUMAN: I declare the financial

1 report approved.

2 AGENDA APPROVAL

3 CHAIRMAN YOUMAN: And the agenda approval?
4 Has everybody reviewed the agenda? Agenda's
5 approved. Executive director's report.

6 EXECUTIVE DIRECTOR'S REPORT

7 MR. WUELLNER: A number of items just to make
8 mention of. MS 150 was held September 29th and
9 30th here. Went off without a hitch. Got some --
10 some media on it. You had to look a little bit for
11 it locally, but it was -- it was covered pretty
12 well.

13 No issues that I'm aware of related to it.
14 The guys did an awesome job -- our staff guys did
15 an awesome job. As I understand it, even our JU
16 intern showed up to provide a little extra
17 assistance for the guys on -- on the Saturday.

18 CHAIRMAN YOUMAN: For the record, would you
19 describe what MS 150 is?

20 MR. WUELLNER: It's the multiple sclerosis. I
21 was hoping you wouldn't make me say all that
22 because I have trouble with it, too. Multiple
23 Sclerosis 150 bike ride that occurs every year.
24 We've hosted it for at least five years. I'm not
25 sure exactly.

1 It's north of 2,000 riders depart -- base here
2 and depart from here very early on Saturday
3 morning. This year, that was the 29th. Rode 70 --
4 they can choose different profiles, but they --
5 those that are the ambitious type ride the 75-mile
6 course between the airport and Daytona Beach, where
7 they normally spend the night and ride back the
8 next morning and arrive throughout the day on
9 the -- on Sunday, where they throw them a little
10 party out in a tent and -- out on the airfield here
11 and then they all go home. And usually in their
12 wake, they leave nearly a million dollars worth of
13 donations in favor of the multiple sclerosis
14 society -- if I can get all that out. It's just
15 not coming out.

16 CHAIRMAN YOUMAN: It's fantastic.

17 MR. WUELLNER: It's a great event. MS people
18 do an awesome job. It's gotten to be almost like
19 clockwork around here with that event. They just
20 show up here on Thursday before the event. We
21 don't even really need a lot of coordination ahead
22 of it. It just -- they come in here, they know
23 what they're doing, we know what we're doing with
24 it, a couple of phone calls and off they go. It
25 works out. It's a fabulous event. Those of you

1 that like to ride a bike, it's a good event.

2 MR. WERTER: How was the press coverage?

3 MR. WUELLNER: It was mediocre local, but it
4 got its usual -- I mean, it did well in
5 Jacksonville, did well in Daytona. It's -- you --
6 you've got some TV participation up here. Sam
7 Kouvaris and Richard Nunn of Channel 4 are both
8 big -- big involved in that. I think they --
9 Richard Nunn rode this year. Sam has run many
10 years but didn't run this year -- or ride this
11 year. So pretty -- pretty neat event.

12 What else can I tell you? Oh, grant project,
13 I'll just get that one out of the way. Taxiway B,
14 if all goes well, they will begin paving efforts
15 next week. That will signal near the end of this
16 job and finally I would think within a couple of
17 weeks should be at a point to close this or get it
18 to the point where the construction's complete and
19 ready to go.

20 A couple of other things. Air service
21 marketing update, I just want to let -- make you
22 aware of, I was up at the air service conference
23 this last week, met with four different air
24 carriers again and continue to have good strong
25 interest in the community.

1 Some are plagued by aircraft deliveries, still
2 don't have aircraft coming in that fast. One still
3 waiting a certificate of approval on one of the
4 start-ups. Making good inroads with an existing
5 carrier in Florida who's I think really close to
6 maybe having something available to us starting
7 this spring. So we'll continue to work those --
8 those carriers as well as a few others that are out
9 there.

10 MR. WERTER: Some official notice before
11 November 6th?

12 MR. WUELLNER: Probably not. Yeah. Just
13 doesn't go that fast, but...

14 We also, thanks to our TDC partnership, a
15 partnership with our Tourist Development Council
16 and the visitor's convention bureau, all have been
17 invited this year to participate in Jacksonville's
18 airline summit wherein airlines are invited to just
19 come to the area. They are in a bit of a fast and
20 furious tour of the area, just to acquaint them
21 with Northeast Florida.

22 It's less about specifically airport
23 locations, but more about just getting them in
24 here, seeing what's available in the communities,
25 get them excited about the area, and hopefully that

1 generates air service into Northeast Florida
2 without regard to what airport it ends up in.

3 But we've been invited to participate. We
4 have jumped all over that and are working with J --
5 Jacksonville Airport Authority to get -- get that
6 coordinated and moving. And our thanks publicly to
7 TDC and VCB guys, particularly Richard Goldman, who
8 looks out for us in that regard. Especially
9 considering they bring them down here every year
10 and show off this area, but have managed to not
11 invite us in previous years. So it -- it's a good
12 thing we're moving that way.

13 I did want to make you aware of looks like
14 we'll be able to -- we'll be adding the -- through
15 contractual update, we'll be able to add marketing
16 air service and regular marketing as well as our
17 media, social media capability with -- with --
18 through Sixel who we have an air service
19 development contract with already.

20 Looks like we'll be able to do that and have a
21 person approximately 20 hours a week available to
22 us to do all kinds of things for us from a -- from
23 a PR marketing and the like. I will make every
24 effort to have that person down here for you so you
25 can get to know her, speak with her, and all that

1 ahead of -- or at your next meeting. She will
2 probably be a regular at your Airport Authority
3 meetings, provide you updates and allow you a
4 chance to get questions and all of that answered.

5 We will be doing an in-house sort of -- and I
6 believe you've offered to assist us there, but
7 you're going to -- toward the end of the month,
8 date's still a little uncertain as to when it --
9 but we're going to bring her down. We're going to
10 do a bit of a strategy session, set some benchmarks
11 and goals and objectives for that whole effort
12 toward the end of the month. We'll get them down
13 here and get that done. So we'll be able to share
14 a lot more detail in that regard at the -- I keep
15 saying November -- December meeting.

16 CHAIRMAN YOUMAN: One quick question about
17 that. Mr. Cox was involved with the marketing
18 study for a long period of time --

19 MR. WUELLNER: Uh-huh.

20 CHAIRMAN YOUMAN: -- so he's intimate with the
21 knowledge of what's going on. Would you want to be
22 part of that and step -- and I back off? Because
23 maybe your knowledge is better than mine at this
24 point.

25 MR. COX: I don't -- I don't know, Carl, it

1 would make any difference because we haven't really
2 met for a number of months now. I'm -- I don't
3 know --

4 MR. WUELLNER: It was more business plan
5 development, is what you were doing.

6 MR. COX: I don't know that I would have -- at
7 this point have any more intimate knowledge of the
8 marketing elements than -- than anybody else on the
9 committee right now -- I mean, on the board.

10 CHAIRMAN YOUMAN: Okay.

11 MR. COX: I mean, it's up to you. I would
12 serve --

13 CHAIRMAN YOUMAN: I just wanted to make that
14 offer to you.

15 MR. COX: Okay. Well, I appreciate it. No,
16 I -- I'd serve at your discretion if want me to,
17 that's fine, but I don't think I have any more
18 intimate knowledge at this point than -- than the
19 rest of the board did.

20 CHAIRMAN YOUMAN: Okay. I'll just go ahead
21 and attend.

22 MR. WUELLNER: We -- we just think somebody
23 ought to plug in because you guys have obviously
24 strong opinions relative to PR and marketing, and
25 just getting those communicated on the front end is

1 I think an important part of this.

2 See if I have anything else in my notes here
3 quick. Oh, I wanted to let you know that the
4 Aerospace Academy has elected this year to use the
5 airport for the most part in developing their
6 project green projects wherein students are --
7 create small groups basically and go after an award
8 within the county for projects related to -- to the
9 green initiative.

10 They're plugging into, reviewing our
11 sustainability management program, and looking for
12 opportunities that they can do project work to
13 support our sustainability initiative. And I'm
14 very excited to see them do that, plug in. Went
15 over and spoke to the school, a couple of sections
16 of these students, gosh a couple of weeks ago now.
17 Really excitable group. Looking forward to some --
18 seeing some of that young brain power plug into
19 some of the initiatives and see what they come up
20 with.

21 And we'll get a chance to hear some of those
22 at a later meeting, and -- and ultimately we'll
23 pick one or two that get to represent
24 St. Augustine High School in the county-wide
25 competition for this. So we'll see what they come

1 up with. It could be -- could be anything.

2 MR. WERTER: And so this -- they're
3 participating in a county-wide competition --

4 MR. WUELLNER: Yes, school system.

5 MR. WERTER: -- with other high schools.

6 MR. WUELLNER: Within St. Johns County.

7 MR. WERTER: Oh, okay.

8 MR. WUELLNER: So the six, seven -- I lose
9 track of my high schools, but --

10 MS. BARRERA: Seven.

11 MR. WUELLNER: Seven you said?

12 MS. BARRERA: Including St. Augustine --
13 including St. Johns Tech.

14 MR. WUELLNER: Including Tech.

15 MR. COX: Okay. Thanks.

16 MR. WUELLNER: That's where I --

17 MR. WERTER: Is there a posting somewhere that
18 I can put on Facebook with that one?

19 MR. WUELLNER: I don't know. I don't know how
20 that's plugged in yet. I'll see what I can find
21 out for you. They're just kicking it off now, as
22 the -- it's an annual competition. But they're
23 really excited to be plugged in with some of our
24 stuff. I'll tell you about something else in a
25 minute when we get to the actual agenda item.

1 I also wanted to let you know the
2 sustainability report card that's a feature of the
3 sustainability program is being worked on actively
4 by a JU intern, and he's planning to present the
5 results of that sustainability report card to you
6 at your December meeting. So he is working fast
7 and furious.

8 I know he has dissected every water bill and
9 electric bill and everything else for the last five
10 years and is -- has dug in this like nobody's
11 business. So I can't -- again, can't wait to -- I
12 haven't seen him since I've been back, so --

13 CHAIRMAN YOUMAN: So you don't stand a chance.

14 MR. WUELLNER: I don't stand a chance
15 basically. I have been sustainability'd out in the
16 last couple -- just kidding. But it -- it's all
17 good stuff. So you're going to have a -- what I
18 suspect will be a fairly busy or at least
19 interesting meeting coming up in December. And I
20 think that concludes everything I've got for
21 executive director report.

22 CHAIRMAN YOUMAN: Does the board have any
23 questions of Mr. Wuellner?

24 (None.)

25 CHAIRMAN YOUMAN: I'll save mine for the end.

1 Unless you want them now.

2 MR. WUELLNER: It's up to you guys.

3 BUSINESS PARTNER UPDATE

4 CHAIRMAN YOUMAN: Let us move on right now to
5 the business partner update. Mr. Ron Sanchez,
6 county commissioner.

7 COMMISSIONER SANCHEZ: Thank you. Once again,
8 pleasure being here. Is this all right?

9 CHAIRMAN YOUMAN: You're on.

10 COMMISSIONER SANCHEZ: The first thing is we
11 had sent out an invitation for the -- for the
12 airport to present the video that I saw last month.
13 I was very impressed with the mitigation award so
14 we could get the word out to more people about how
15 good y'all are doing.

16 We're also getting ready to get into the
17 process of naming the amphitheatre. This is a
18 process where you can take in money because you
19 charge so much a year for that name to be on there.
20 And that would certainly help the situation
21 immensely. So, I mean the amphitheatre's doing all
22 right, they're doing fine. But that would jump the
23 money up real good to the point of where we could
24 possibly have programs, free programs for certain
25 things and it would add a new -- just a new tone to

1 the entertainment, and we're looking forward to
2 find somebody that would be interested in that.

3 I do know during the tour I took, just about
4 every amphitheatre we went to had a sponsor,
5 although some of that was the government's
6 involved, like the Chastain up north of Atlanta is
7 supported by Atlanta to the tune of a million
8 dollars a year. We're not looking for a million
9 dollars, but I think it'd be nice for some business
10 because we're at the point now it would be
11 beneficial for someone to advertise that. And, you
12 know, we'll get a certain amount of money every
13 year and their name stays on the amphitheatre.
14 We're also going to be doing something with the
15 seats, the back of the seats as far as
16 advertisement. So now we're going into the next
17 phase of it, which is an important phase because it
18 will -- it will be something that will help sustain
19 it all the way through.

20 Our towers, radio towers, contrary to some
21 people's opinion, they haven't even been tested
22 yet, but they are all up. The FCC has extended a
23 six-month extension to us that we couldn't get
24 before because we hadn't invested anything. But
25 only because we took the step we did, they've given

1 us a six-month extension in case we go past the end
2 of the year in the testing and everything else. I
3 think it's going to be great when it's done.
4 Really looking forward.

5 I know that fire rescue, Sheriff's Department,
6 actually anybody else that wants to get on it is
7 the way I understand, it's a fantastic
8 communication network. So the guy told me when he
9 was -- when he was before the board, he told us
10 there's no way we would ever max out the system
11 that we're putting in now because he said it has a
12 capability of carrying 4500 conversations at the
13 same time. You could be carrying on conversations
14 fire truck to fire truck or fire truck to
15 ambulance, fire truck to deputies.

16 You can go to anyone you want to without going
17 through the switchboard. And that's and that's a
18 real crucial thing. Especially when you hear some
19 of the horror stories of some of the deputies where
20 they were calling for backup in hostile situations.
21 One of them had three different occasions he never
22 got it. He never even got through to dispatch.
23 And that's not good. You know, you've got
24 responders. You have to protect them because
25 that's -- if you lose them, you've lost the whole

1 thing.

2 We have some more activity happening in the
3 commercial side. Some I can't talk about yet.
4 There's one coming before us tomorrow for an
5 incentive package, and we're looking forward to
6 that. They don't have a code name. They're using
7 their name. And it's for another corporate
8 headquarters.

9 CHAIRMAN YOUMAN: Wow.

10 COMMISSIONER SANCHEZ: And it's Advanced
11 Disposal. So we're looking forward to that. And
12 if we can get that one here, a lot of jobs, a lot
13 of tax base. So we're really -- really moving on a
14 lot of that.

15 Mr. Wanchick was in New York this past week
16 and while up there, he visited with another company
17 that we're trying to get to move here. And he
18 was -- he was still out today. I haven't
19 communicated with him yet to ask him how he was --
20 how he felt like it went. But I do know that
21 they've already called and made an appointment with
22 Melissa. Can't ask for much more than that. And I
23 guess that's probably it unless anyone's got any
24 questions.

25 (None.)

1 CHAIRMAN YOUMAN: No questions? Thank you,
2 Mr. Sanchez.

3 COMMISSIONER SANCHEZ: Thank you, I appreciate
4 it.

5 CHAIRMAN YOUMAN: It was a good report.
6 Mr. Slingluff, I don't see him in attendance.
7 Mr. Ruhsam at SAAPA?

8 MR. RUHSAM: Nothing to report.

9 CHAIRMAN YOUMAN: Mr. Nehring, Northrop
10 Grumman?

11 (Not present.)

12 CHAIRMAN YOUMAN: Norman Gregory from the EDC.

13 MR. GREGORY: From the EDC, yes. We've got a
14 number of things going on. Right now, we're
15 tracking five projects here at the airport, which
16 is kind of nice. I can't really talk about any of
17 them, but all of them are -- are good opportunities
18 that I think will help the airport grow. We're
19 currently tracking 34 projects overall, one of them
20 being Advanced Disposal. I don't know about the
21 other one, so I don't know what that one is. Maybe
22 something we're tracking.

23 We have three announcements that will come out
24 this week. One -- and these are -- some of these
25 are small. This is Painting with a Twist, which is

1 eight full-time equivalent employees. It is a
2 franchise. We had the grand opening last week,
3 ribbon cutting. It was a full house and a nice
4 little addition to St. Augustine. And it's a small
5 organization that puts on painting classes and you
6 bring your own wine and have a good time while
7 you're learning to paint, which is kind of neat.

8 Medatrax, which is a medical fraud protection
9 system, they're up and running. It's only full --
10 two full-time equivalent employees, but we expect
11 them to grow significantly once that catches on.
12 The Governor's office and Enterprise Florida
13 believes that it could save the state a minimum of
14 \$6 billion in medical fraud that happens throughout
15 the system at Medicare, Medicaid, as well as
16 private providers for medicine. And a pretty neat
17 little system.

18 Also old -- the old city factory, and it's
19 going to be a private incubator. Feature[23] who
20 moved here a year ago with six employees now has 18
21 employees. And I've been working with them the
22 last six months to develop this concept of the
23 private in -- incubator.

24 And they're announcing this week they're
25 opening that up. They already are working with six

1 small companies. These are typically startup
2 companies that have a software component to them.
3 This company brings them in or The Factory will
4 bring them in for 90 days, work with them, see if
5 their project can be monetized, and then if so,
6 they take a portion of the ownership of the company
7 and continue to work with them to take them to the
8 market or they say, "Thank you, very much" and send
9 them on their way. And all that -- a lot has to do
10 with a company's ability to do or a person's
11 ability to take the company forward.

12 We started an international delegation, which
13 you may have seen in the newspaper. After talking
14 with Mark Vitner a few weeks ago over lunch -- he
15 is an economist with Wells Fargo. Last year, he
16 told me I should be working on locally because
17 people couldn't move and people were stuck in their
18 homes and companies couldn't move their employees.
19 This year we talked about going international,
20 finding companies internationally that want to
21 relocate and bring their businesses to the
22 United States.

23 Specifically we are targeting Western Europe,
24 Germany, Belgium, the Netherlands, France, Spain.
25 The French just went to a 75 percent income tax

1 rate. We think that's going to be an impetus for
2 people to want to move their businesses. So we are
3 working on that.

4 Last week, we had a delegate from our
5 international delegation in London. She went to a
6 trade mission on her -- at her own expense, which
7 was very nice. She is a real estate broker, so
8 she's interested in also doing some real estate
9 deals.

10 And she was also invited to be with the
11 Jaguars at the reception for the Jaguars in London.
12 And you may have seen a small blurb in the
13 newspaper about that when Mark Lamping with the
14 Jaguars mentioned that her dog had eaten her
15 passport so they weren't going to let her out of
16 the country. But she did get her passport. I
17 heard from her today they got her a new passport
18 and she'll be home on Wednesday, which is good.

19 October 18th, which is coming up pretty
20 shortly, we have an international trade workshop in
21 cooperation with the SBDC, the county economic
22 development office, the Enterprise Florida, and the
23 commerce department as well as the EDC are coming
24 together to bring international opportunities to
25 the forefront through this workshop to help

1 companies understand how they can do import and
2 export business, how to use the foreign trade zone.
3 We will certainly be touting that we have the
4 Customs ability right here at the airport. And so
5 I think there's some opportunity for us to grow in
6 those -- in that direction. That is my report for
7 today. Thank you.

8 CHAIRMAN YOUMAN: Can I ask a question?

9 MR. GREGORY: Certainly.

10 CHAIRMAN YOUMAN: Go ahead. Mr. Werter, go
11 ahead.

12 MR. WERTER: Norman?

13 MR. GREGORY: Yes.

14 MR. WERTER: If I meet up with you like during
15 the week or something, are you open to discussions
16 about those six airport projects or you're just not
17 allowed to talk about them?

18 MR. GREGORY: Five -- we can talk -- talk
19 about them confidentially, but we can't talk about
20 them otherwise.

21 MR. WERTER: Okay.

22 MR. GREGORY: Okay.

23 CHAIRMAN YOUMAN: Norm, Lowe's, what's
24 happening with Lowe's?

25 MR. GREGORY: Lowe's? Luhrs or Lowe's?

1 COMMISSIONER SANCHEZ: Lowe's.

2 MR. GREGORY: Lowe's. I don't know what's
3 going on with Lowe's.

4 COMMISSIONER SANCHEZ: We're waiting to
5 receive the payment that they're going to send. I
6 think December is the month. Once that is
7 received, we have two years to vacate that area and
8 we will start into either a new building or we
9 will -- or we have been looking around to purchase
10 one that would work so we could save some money.
11 So that's all in the works.

12 But until Lowe's sends that check, you know,
13 we're -- we're not supposed to really start on
14 anything. But that is -- it's all agreed to and
15 they're supposed to send the check, and then we
16 will start movement on the -- on the new area so we
17 can move out of there. So they're probably, you
18 know, two and a half years out from, you know, from
19 December.

20 CHAIRMAN YOUMAN: Are we --

21 MR. GREGORY: Thanks, Ron.

22 CHAIRMAN YOUMAN: Are we -- are we staying
23 even with job losses and business closures and in
24 job gains with new business coming in?

25 MR. GREGORY: As a matter of fact, we're up

1 about 1600 jobs --

2 COMMISSIONER SANCHEZ: We're definitely up.

3 CHAIRMAN YOUMAN: Beautiful.

4 MR. GREGORY: -- and our unemployment rate
5 went down to 6.7 percent in August. The next one
6 will come out in a few days. We are seeing a 1.9
7 percent drop year over year in unemployment. And
8 our population continues to grow, too. So not only
9 is our population growing, but our unemployment
10 rate is dropping, which means we're doing pretty
11 good and we're doing better than most of the
12 state --

13 CHAIRMAN YOUMAN: Fantastic.

14 MR. GREGORY: -- which is really really a
15 plus. And why not? I mean, between the river and
16 the ocean is a little piece of paradise we just
17 happen to call home.

18 CHAIRMAN YOUMAN: That's right.

19 St. Johns County.

20 COMMISSIONER SANCHEZ: As a matter of fact,
21 there's a lot of people working real hard to
22 accomplish that and more.

23 CHAIRMAN YOUMAN: That's right.

24 MR. GREGORY: Yeah, this isn't just a one-man
25 show. This is the economic development office of

1 the county, myself, the Airport Authority and
2 working with Ed, working with the Tourist
3 Development Council, working with the VCB, working
4 with the City of St. Augustine. I've got nine
5 projects working with the city right now. Great
6 stuff.

7 CHAIRMAN YOUMAN: Yeah, it's phenomenal, the
8 cooperation between the agencies now in the last
9 year or two.

10 MR. GREGORY: Oh, and don't let me forget the
11 IDA.

12 CHAIRMAN YOUMAN: Yes. Thank you, Norm.

13 COMMISSIONER SANCHEZ: Bill probably would not
14 let you forget that.

15 MR. GREGORY: Oh, Bill's here.

16 CHAIRMAN YOUMAN: Well, speaking of the IDA,
17 Mr. Zimmerman, do you have any reporting today?

18 MR. ZIMMERMAN: No report.

19 CHAIRMAN YOUMAN: Mr. Burnett?

20 MR. BURNETT: I have a brief report, and that
21 is to let you -- or inform you that we have a mild
22 disagreement between us and the tax collector. And
23 here's --

24 MR. COX: Again?

25 MR. BURNETT: -- the source of the

1 disagreement.

2 The Airport Authority we believe does not pay
3 taxes because it's a government entity. And while
4 we don't have a disagreement over that fundamental
5 concept, there's always some little nuance where
6 folks disagree. And where that comes in for us is
7 if you take, for example, the property that -- or
8 the hangar that was previously rented by
9 SK Logistics, if while they're renting the hangar
10 they need to pay ad valorem taxes because it's a
11 rental unit at that point in time and they don't
12 pay it, is the Airport Authority liable for the
13 ad valorem taxes? That's the issue in a nutshell
14 as a -- as one example.

15 We don't believe, and this is myself and James
16 Hatfield in my office, don't believe that the
17 airport is responsible for it because again the
18 airport can't pay taxes of that nature.

19 Additionally, the airport for a long time, a number
20 of years, has asked Ben Phipps, who is a lawyer
21 over in Tallahassee, questions from time to time.

22 Ed Wuellner in fact had used him prior to me
23 becoming the air -- the attorney for the airport.

24 Mr. Phipps, interestingly enough is a lawyer,
25 member of the Bar. He's been a lawyer since 1964.

1 The interesting thing about him is he was the
2 lawyer for the house tax committee and wrote most
3 of the ad valorem taxation language in the Florida
4 Statutes. So he's now in private practice and he's
5 of the legal opinion that the Airport Authority
6 shouldn't pay the ad valorem taxes.

7 The short part of that story is we're going to
8 ask the circuit court to make a decision in a
9 declaratory relief action to say, does the airport
10 pay it or not? And that's pretty much it. We're
11 working with the tax collector's legal counsel,
12 Frank Upchurch of Upchurch, Bailey & Upchurch
13 and -- to make it as friendly a process as
14 possible. So that's an update on that issue. We
15 need to resolve it one way or the other. It's
16 lingered around for years.

17 There's a few other little issues or examples
18 out there when this comes up, and we just need to
19 resolve it so it doesn't every few years come back
20 up and we -- we have a fire drill over whether we
21 pay it or not and we still wind up in a
22 disagreement, and okay, both sides disagree and it
23 lingers.

24 So we're just -- we're going to take it before
25 the Court, get a declaratory judgment, and then

1 that gives us as the airport hopefully the decision
2 we want, but then it also gives the tax collector
3 some relief to say "The Court said I'm not supposed
4 to collect it." So he feels like he'll be doing
5 his job I'm sure and we feel like we're doing
6 what's appropriate for the airport. So that's
7 it --

8 CHAIRMAN YOUMAN: Questions from the board?
9 Mr. Cox?

10 MR. COX: We went down this road like in 2003,
11 '4 and '5 and I thought we got declaratory relief
12 from the Court on that specific issue. Am I wrong?
13 No?

14 MR. BURNETT: A slight -- slightly different
15 issue.

16 MR. COX: Really?

17 MR. BURNETT: Yeah. It's actually -- it comes
18 up every now and then with the county.

19 MR. COX: Okay. It was the county that we had
20 the --

21 MR. BURNETT: Yes, sir. And different than
22 the ad valorem taxes, it was whether or not the
23 airport pays impact fees for new construction on
24 the airport property. And the way that was
25 resolved is the FAA basically says, well, if you

1 have income sources to the airport other than
2 airport revenues, then you can use those other
3 income sources to pay the county's impact fees.

4 Well, the airport revenues are airport
5 revenues and I think now at the stage we're at
6 today, we've got everything you would think of at
7 least is airport revenue. Before, we had ad
8 valorem tax revenue --

9 MR. COX: Right.

10 MR. BURNETT: -- as well. So we could pay the
11 county's impact fees --

12 MR. COX: Through the ad valorem.

13 MR. BURNETT: -- with our ad valorem tax
14 revenues.

15 MR. COX: And that was the argument before,
16 right?

17 MR. BURNETT: Yes.

18 MR. COX: Okay. All right.

19 MR. BURNETT: So that -- that's the issue --

20 MR. COX: Right.

21 MR. BURNETT: -- that came up before.

22 MR. COX: Right, right. Got it.

23 MR. BURNETT: So there's a brief overview --

24 MR. COX: I think it's wise to try to seek a
25 final judgment from the Court and just say we'll

1 get this off the table forever.

2 MR. BURNETT: Yeah. So at least that one
3 doesn't seem to come up -- come back up.

4 MR. WUELLNER: There's always a new one.

5 MR. BURNETT: Yes.

6 MR. COX: I'm sure.

7 CHAIRMAN YOUMAN: As people keep looking for
8 ways to tax.

9 MR. BURNETT: So that's the only update I have
10 for you. If you -- I needed you to be aware of the
11 fact that there will be a declaratory relief
12 lawsuit out there pending. But the purpose of it
13 is not to take depositions and have some
14 adversarial trial or anything like that. I imagine
15 it will be resolved at summary judgment, briefs
16 from both sides. There's no reason to have a trial
17 on the matter before the Court.

18 CHAIRMAN YOUMAN: Any other questions from the
19 board?

20 (None.)

21 CHAIRMAN YOUMAN: There's no objections from
22 the board for continuing this course of action from
23 anybody?

24 (None.)

25

1 ECONOMIC DEVELOPMENT PLANNING STUDY

2 CHAIRMAN YOUMAN: Moving on to business items.
3 The economic development planning study,
4 Mr. Wuellner?

5 MR. WUELLNER: Yeah. Briefly, the action
6 today that we're -- that we're asking for is just
7 to approve Resolution 2012-06. It's a resolution
8 providing for a joint participation agreement with
9 the State of Florida. The project is being called
10 the economic development planning study.

11 There are a number of elements that we're
12 anticipating that we will look at. Some will be
13 begun within this grant and you'll understand why
14 in a second. Others, we hope to get to firm
15 conclusions on and allow us to -- to make other
16 decisions as a result of the study.

17 This is a -- was provided in your budget as
18 a -- I think initially when we gave it out to you,
19 it didn't have a strong project description
20 affiliated with it, but it had an FDOT project
21 allocation there that matches the -- the \$150,000
22 total project. So you have \$75,000 of state money
23 to be matched with local money, Authority money,
24 that is -- is already budgeted. So this isn't a
25 new -- a new kind of project coming at you. It's

1 just we're trying to define it for you.

2 What we are proposing to do is sit down -- we
3 have a meeting scheduled this Wednesday -- to begin
4 detailing out and that will lead to some tasks and
5 eventually some contract kind of work between a
6 number of agencies. We are going to sit down with
7 the EDC, our consultant team. We have Mr. Apol
8 with the IDA that will be in attendance. We have
9 representatives from the school board, school
10 system. Paula Chaon will be there. St. Johns
11 County economic development office will be in
12 attendance. I believe Carl has -- your chairman
13 has agreed to attend. And myself.

14 And the over -- overreaching idea here is to
15 do several things. One is to take a look at the
16 need for industrial commercial development of
17 property in St. Johns County, look at the
18 opportunities that are directly related to the
19 airport. And by that, I don't necessarily mean
20 they're aviation-related, but could benefit from
21 the location on or near the airport.

22 Look at property that is available to support
23 that, whether we own it already or property that's
24 available immediately adjacent to the airport.

25 Look at those things, make a decision at some point

1 or a recommendation back to the Authority relative
2 to that, whether it's develop what we've got and
3 keep it in that context, look at additional
4 property acquisition possibilities that are out
5 there, develop recommendations related to that.
6 Sort of a baseline due diligence effort, for a lack
7 of better words, related to some adjacent property
8 to the airport.

9 We anticipate being at a point where we can
10 come back at your December meeting with a very
11 detailed kind of plan of attack, the who's doing
12 what, and put the time line together that we
13 would -- we would move forward into probably I'm
14 going to guess, but probably into late spring next
15 year before we get to a resolution of the whole
16 study.

17 I'm hoping that we can get to decisions
18 relative to property interests sooner than that,
19 maybe shortly after the first of the year on the
20 current schedule so that if it's something the
21 Authority's interested in and makes business sense
22 more importantly, that we can proceed with that
23 along maybe a more expedient time line.

24 We've involved you've noticed a lot of
25 economic development agencies in this discussion

1 because we believe a -- a solid partnership will be
2 required between the Airport Authority, the
3 Industrial Development Authority, St. Johns
4 County's economic development office, as well as
5 the Chamber's Economic Development Council and the
6 Chamber itself in order for anything to be
7 successful in this regard. So we want to make sure
8 that everybody's around the table, everybody
9 understands what we're trying to get accomplished,
10 and is a participant in the outcome of that study.

11 So we're -- we're asking you to go ahead and
12 approve the resolution which authorizes the grant
13 execution. That grant process will still take
14 another 30-plus days. So in terms of anything
15 being able to be billed or the like, that will all
16 be at least another month away.

17 Now, one of the pieces of this I'm a little
18 excited about is we're -- we're looking to partner
19 with the school district in the concept of
20 project-based learning that the school district is
21 pressing forward with the career academies in
22 particular.

23 And you may know that we have a number of
24 career academies within all of the high schools in
25 the county. They all have sort of specialty

1 interests. Much like we involve frequently with
2 the Aerospace Academy, there are academies in other
3 disciplines out there to include construction,
4 civil engineering, international business to name a
5 few.

6 We are looking to try to bring elements of
7 this looky-loo, this study, to the classroom and
8 apply some of our high school students' intellect
9 and examples and case studies and the like to this
10 project effort so that we not only broaden our
11 reach from an Airport Authority perspective to the
12 entirety of the school system, not just the
13 Aerospace Academy, but also take advantage of the
14 youth and energy that sits around our classrooms in
15 St. Johns County for some ideas. In the process we
16 create new partnerships with individual students
17 and the like within the community and build the
18 public relations and value with -- of the airport
19 to students all over the county.

20 So we're looking forward to that partnership
21 aspect of this, too, to that extent they're
22 included in that working group, too. So with that,
23 we would just suggest approval of 2012-06. I'll be
24 happy to answer any questions you might have.

25 CHAIRMAN YOUMAN: Board discussion?

1 Mr. Ciriello?

2 MR. CIRIELLO: Yeah. When I first read this,
3 I formed an opinion and now from what Ed says, I'm
4 not sure, but let me ask --

5 MR. WUELLNER: Sure.

6 MR. CIRIELLO: I want to ask the attorney a
7 direct question, but let me ask. Is this -- Part 4
8 and 5 and 6, is this more of a -- what words am I
9 looking for -- searching for information then
10 coming back to the board or is this actually giving
11 two members of the board and yourself the right to
12 go out and make decisions without -- without the
13 whole board being involved?

14 MR. WUELLNER: Okay. To specifically answer
15 this, what the resolution does is authorize
16 specifically here the chairman and
17 secretary-treasurer's signature to the resolution.
18 Okay. So it approves the resolution.

19 Secondly, the resolution allows me to just
20 sign the grant documents that support accepting the
21 DOT money so we don't have to find the chairman and
22 the secretary-treasurer to sign the documents
23 related to the grant.

24 This is -- it's just a normal course of
25 business thing required by the DOT grants. We've

1 done this for at least the 15, 16 years or 17 years
2 almost that I've been here. It's just the normal
3 requirement of DOT business.

4 CHAIRMAN YOUMAN: Well, ultimately though if
5 projects are suggested or recommended, they'll come
6 before the board for approval and --

7 MR. WUELLNER: Sure. Any -- any contracts
8 related to this are independent. This just simply
9 says, "Hey, DOT, we accept the terms of your
10 grant -- or the grant and by the way, Ed's allowed
11 to sign the grant for us." That's really all it's
12 saying.

13 MR. CIRIELLO: Yeah, I was -- I got a question
14 I was going to ask the attorney, but from what
15 you're saying, that this -- what I was looking for
16 words was fact-finding. In other words --

17 MR. WUELLNER: Okay.

18 MR. CIRIELLO: -- nothing in this resolution
19 will give a minority of two board members the right
20 to pass anything that would normally be considered
21 business of the whole board.

22 MR. WUELLNER: That's correct. Nothing --
23 nothing in this resolution allows that to happen.

24 CHAIRMAN YOUMAN: Just a minute, Mr. Werter,
25 let him finish. Are you --

1 MR. CIRIELLO: No, I'm done. Go ahead. I
2 want to hear other --

3 MR. WERTER: No. Just to expand, it's the
4 grant money to research how to utilize our vacant
5 property better to establish more business in the
6 surrounding area, and I'm assuming that's including
7 the west side --

8 MR. WUELLNER: Yes.

9 MR. WERTER: -- to utilize it and it's in a
10 joint -- it's in joint efforts with the county and
11 the state to do a study as to what can we do with
12 that land to create more job opportunity, you know,
13 in the -- in the county.

14 So that's what that money's for. And that's
15 as far as the authority goes, is they get the grant
16 money in to do the study. But then any projects
17 thereafter of course we're going to have to decide,
18 we the board.

19 MR. WUELLNER: And we can't -- until this is
20 authorized -- ultimately I would sign the grant
21 documents, they go back to DOT for their signature.
22 By the time that process is accomplished, which is
23 typically a month or so, when you come up to your
24 next meeting, we would be presenting work contracts
25 for say Passero or someone to do actual work on the

1 job and you would have contract approval at that
2 time to actually spend money out of the grant.

3 Up to -- up to this point, this is just
4 accepting the money. Until we authorize contracts,
5 which your whole board has to deal with, not
6 just -- this in no way -- I understand your
7 question. This in no way authorizes two members to
8 make decisions on behalf of all five of you. It in
9 no way does that.

10 MR. CIRIELLO: That was what my concern was
11 and that what was my question was to the attorney.
12 In other words, I had a question -- my note down
13 here, is it legal, should any board member give up
14 the right to vote on any issue before the board?

15 And I probably -- some board members might say
16 that, well, for something real minute, just a few
17 bucks, why do we all have to say so? But to me, I
18 don't care how small the business or project is or
19 how large it is, it's a whole board decision. And
20 I thought maybe this was pinpointing it to where
21 two board members could go ahead and make a
22 decision on something small --

23 MR. WUELLNER: Not at all.

24 MR. CIRIELLO: -- compared to the whole board.
25 And that's what my concern is. But from what

1 you're saying, I guess I don't have to worry about
2 it.

3 MR. WUELLNER: It -- it's a strange thing, but
4 the way the resolutions are required by Florida DOT
5 is that the whole board has to authorize the two
6 individuals to sign the resolution, which is what
7 that Line 4 is or Section 4 there is.

8 And then further in the resolution, you have
9 to specify who's allowed to sign the actual
10 documents with Florida DOT, who can ask for time
11 extensions, who can -- any other assurances or
12 certifications that go with the grant document
13 proper, which is what your 5, 6 and 7 is. That's
14 all it does.

15 CHAIRMAN YOUMAN: Mr -- Mr. Wuellner --

16 MR. WUELLNER: And it has to be named.

17 CHAIRMAN YOUMAN: -- isn't this standard in
18 every resolution --

19 MR. WUELLNER: It is. It's been in --

20 CHAIRMAN YOUMAN: -- no matter who the board
21 chairman is?

22 MR. WUELLNER: Through Section 5 has been in
23 every grant for the last probably 20 years. They
24 in the last three years added what would be
25 equivalent of Sections 6 and 7, which now they want

1 specific authorization to be able to request
2 extensions of the grants or any other modifications
3 to the grants that may be necessary.

4 That -- that's a new section. But it's --
5 it's consistent what we've done in the past. We
6 used to do it anyway, it's just now they want it in
7 the resolution specifically saying you're allowed
8 to do that.

9 MR. CIRIELLO: But wasn't the whole board
10 informed before you did it before?

11 MR. WUELLNER: Well, you've always been
12 informed before we accepted it.

13 MR. CIRIELLO: My -- my problem here is I was
14 going to ask for some examples so I could get it
15 clear in my mind what this is for, but probably
16 going to seem stupid, but --

17 MR. WUELLNER: No.

18 MR. CIRIELLO: -- supposing the two members
19 and yourself get together and there's some money
20 available for a specific project that I as one
21 individual don't like.

22 MR. WUELLNER: Uh-huh.

23 MR. CIRIELLO: And I would say, well, if you
24 came to the board and say, well, we want permission
25 to go for this money, I as one guy would say no, I

1 don't want you to get that money because I don't
2 like the project.

3 MR. WUELLNER: Right.

4 MR. CIRIELLO: I mean, this is not --

5 MR. WUELLNER: This does not allow that.

6 MR. CIRIELLO: I can't stop that --

7 MR. WUELLNER: Yes, you can.

8 MR. CIRIELLO: -- or have a voice in it
9 according to this resolution on that example.

10 MR. WUELLNER: No. In that example, any time
11 there's money being given or taken away from a
12 grant, it requires a new resolution. It requires
13 this exact process to happen again.

14 MR. CIRIELLO: All right.

15 MR. WUELLNER: So it does -- does nothing more
16 than what's specifically in here.

17 CHAIRMAN YOUMAN: Mr. Burnett?

18 MR. BURNETT: I was just going to comment.
19 That's -- that's accurate. The resolution is
20 saying that the two board members execute this
21 resolution and that's the authority they have, is
22 to sign it. And then Ed signs the joint
23 participation -- joint participation agreement.
24 The DOT also makes me sign it, too, as I recall.

25 MR. WUELLNER: The -- the FAA grant does.

1 MR. BURNETT: Oh.

2 CHAIRMAN YOUMAN: Do you read the resolution
3 for the record?

4 MR. BURNETT: No, sir.

5 MR. WUELLNER: We don't normally.

6 CHAIRMAN YOUMAN: May I ask -- have a motion
7 to approve the resolution?

8 MR. WERTER: I move that --

9 CHAIRMAN YOUMAN: I'm sorry. Just a motion --

10 MR. WERTER: Yeah. I move that we adopt --
11 Resolution 2012-06, be adopted as written.

12 CHAIRMAN YOUMAN: May I have a second, please?

13 MR. COX: Second.

14 CHAIRMAN YOUMAN: Mr. Cox seconds it. And
15 that brings it --

16 MR. WUELLNER: Discussion.

17 CHAIRMAN YOUMAN: -- for further discussion.

18 (None.)

19 CHAIRMAN YOUMAN: Any public discussion?
20 Nobody's turned in any sheets. All right. May we
21 have a vote, please? May I have the ayes for
22 approval?

23 MR. CIRIELLO: Aye.

24 MR. COX: Aye.

25 MR. WERTER: Aye.

1 MS. BARRERA: Aye.

2 CHAIRMAN YOUMAN: Aye. And it's a majority
3 aye, no nays, approved.

4 MR. WUELLNER: Thank you.

5 PUBLIC COMMENT - GENERAL

6 CHAIRMAN YOUMAN: Next item on the agenda is
7 public comment in general. Do we have any public
8 comment in general? I won't require any receipts.
9 Anybody have a piece they'd like to say.

10 (None.)

11 CHAIRMAN YOUMAN: Nothing, Reba?

12 MS. LUDLOW: You're doing a great job.

13 CHAIRMAN YOUMAN: That was -- that was a
14 paid-for advertisement.

15 MR. WERTER: No, a paid-for advertisement?
16 Anybody in particular, Reba?

17 MS. LUDLOW: I have to be careful with my
18 media man right here.

19 CHAIRMAN YOUMAN: All right. We're towards
20 the end here.

21 MEMBER COMMENTS & REPORTS

22 CHAIRMAN YOUMAN: Members comments and
23 reports. And we shall ask for Mr. Ciriello first.
24 Intergovernmental meeting on November the 7th.

25 MR. CIRIELLO: Well, of course I can't report

1 on a meeting we haven't had yet --

2 CHAIRMAN YOUMAN: That's right. It's November
3 the 7th. I was reading it.

4 MR. CIRIELLO: -- but then any board
5 discussion, I have nothing. I have nothing.

6 CHAIRMAN YOUMAN: Mr. Cox, nothing to report
7 on.

8 MR. COX: No comments.

9 CHAIRMAN YOUMAN: Mr. Werter, EDC?

10 MR. WERTER: Nothing to report on.

11 CHAIRMAN YOUMAN: Ms. Barrera, Aerospace
12 Academy?

13 MS. BARRERA: There wasn't a meeting and Ed
14 already spoke to the updates.

15 CHAIRMAN YOUMAN: Oh, my goodness. Came to me
16 awful quick.

17 On the TPO, they just had nothing spectacular,
18 a few resolutions to shift money around for
19 different projects to get things going on different
20 things. But there was one very interesting.

21 St. Augustine Mobile -- Mobility
22 Institution -- Institute presentation, and there's
23 a study going on in St. Augustine on King Street,
24 on San Marco and May Street, and U.S. 1 by the
25 proposed station for traffic congestion and traffic

1 congestion throughout St. Augustine as a whole.
2 And they set up five meetings in the city -- I read
3 it in the paper. I probably should have gone, but
4 I didn't. And it was -- it was well attended.
5 They had 200 people attending.

6 And they said that the -- the consultants said
7 at the first meeting there was a lot of skepticism
8 that their ideas, the citizens' ideas or input
9 which was going to be relevant, that this was just
10 a sham. But as they went along -- they had nightly
11 sessions and then during the day, the consultants
12 would draw the concepts that these people -- the
13 people were presenting and bring it to the next
14 meeting for refinement.

15 And what they showed us at that time in a
16 meeting was just the -- the drawings. And a lot of
17 them were conceptually putting circles, traffic
18 circles at the foot of the bridge at King --
19 San Marco and May, and at U.S. 1 at -- the at
20 station. And there was interesting concepts coming
21 out of it.

22 There's nothing final yet, but the meeting
23 with -- meetings with the public were very
24 successful and they're going to continue that
25 process and go forward with however it works out

1 for St. Augustine. They're really going at it.

2 Mr. Wuellner doesn't know it yet, but for the
3 December the 15th meeting, he's been volunteered to
4 give a nice presentation about the airport if he
5 can make it, I hope.

6 MR. WUELLNER: Okay.

7 CHAIRMAN YOUMAN: And what it is, on the
8 different taxing authorities or different
9 independent authorities, the TPO has asked to have
10 a presentation made as to the history of the in --
11 history of the place, what's going on now, and what
12 we see in the future. It's just a presentation
13 about our airport, a positive one.

14 MR. WUELLNER: I assumed that.

15 CHAIRMAN YOUMAN: One thing I'd like to put in
16 the public record, there was an op-ed in the paper
17 and it had some positive comments on the airport.
18 And I'm just going to put two paragraphs in there
19 and nothing else. It has nothing -- and the only
20 reason I'm putting it in there is because it's
21 positive about the airport and I just want it in
22 the public record.

23 In the op-ed, they said the Airport Authority
24 is a taxing agency within St. Johns County which
25 oversees the airport including its fixed base

1 operator, various commercial leases including
2 Northrop Grumman, a barge port, and a newly
3 established public park. The Authority is a
4 nonpart -- nonpartisan board composed of five
5 members who are elected countywide for four-year
6 terms. Authority Members receive no salaries or
7 stipends. And I just wanted to put that in because
8 they have it accurate.

9 And below, their support. We support the
10 Airport off the tax rolls and believe the Airport
11 Authority's growth plan needs regular air service
12 to sustain it. We believe that the county has a
13 future in commercial airline service for those air
14 travelers within St. Johns County and in southern
15 Duval and city -- and Clay Counties who want
16 convenience and don't want to drive to Jacksonville
17 International Airport 40 to 60 miles away. And I
18 just thought that since this is a part of our plan
19 and The Record supports it, that it should be in
20 our record. I hope you-all agree.

21 We have a -- our very important function
22 that's up now, is the executive director's -- the
23 performance evaluation. I have been given five
24 copies to distribute to the board members. And
25 included in the second section, just to make sure

1 it's clear, Authority-established goals and
2 initiatives for the year. This is the same as what
3 we approved in April, but it's made part of the
4 evaluation.

5 And what I'd like to ask each board member, if
6 this is not a problem, or if it is let me know, can
7 you turn these in in a sealed envelope to Cindy by
8 November the 15th so I can tabulate the results and
9 be able to present the -- the coordinated
10 tabulation at the next meeting? Is that agreeable?

11 MS. BARRERA: It is.

12 CHAIRMAN YOUMAN: Have I covered everything,
13 Cindy? Mr. Werter, would you pass these --
14 Mr. Ciriello?

15 MR. CIRIELLO: One question. I'm not
16 objecting or anything. I just -- when was the last
17 evaluation? How long has it been between?

18 CHAIRMAN YOUMAN: Last year.

19 MR. CIRIELLO: Oh, it's been a year? I
20 thought --

21 CHAIRMAN YOUMAN: Yeah.

22 MR. CIRIELLO: -- you said something about
23 April, which would only make it a few months.

24 CHAIRMAN YOUMAN: No, no. April is when we
25 approved the priorities for --

1 MR. CIRIELLO: Okay.

2 CHAIRMAN YOUMAN: -- the executive director.

3 MR. CIRIELLO: No problem.

4 MR. WERTER: Can I use red ink?

5 CHAIRMAN YOUMAN: You may use any color ink
6 you so desire.

7 MR. WUELLNER: Everything but blue.

8 CHAIRMAN YOUMAN: I'd like to ask Mr. Wuellner
9 a few questions about different projects around the
10 airport. This will only take a minute. The park,
11 how do we stand on the park? Is there any action
12 or any activity to finalize?

13 MR. WUELLNER: No. And the only excuse I
14 really have here is just dedication of resources
15 right now and the fact that they are using elements
16 of the park as staging areas for the -- that
17 construction as far as both the fire station and
18 the taxiway. So there's been a lot of vehicle
19 traffic through there for the second phase of the
20 park -- or from basically this building heading
21 east.

22 CHAIRMAN YOUMAN: Okay.

23 MR. WUELLNER: And we have yet to reener --
24 try to reenergize anyway Aerospace Academy support
25 to come out and help get it -- keep it maintained

1 and expand it a little bit. There seems to be some
2 interest in doing that, it's just getting it
3 coordinated.

4 CHAIRMAN YOUMAN: What about the lakes? I
5 notice they're getting mossed over, I guess you'd
6 call it. Is there anything we have to do with that
7 or --

8 MR. WUELLNER: We've been inclined to leave
9 it. It's created its own little habitat. We have
10 alligators and wading birds and fish and pretty
11 much everything else in there. I think it gets
12 occasionally a blow-in from grass cutting, is what
13 you see floating on top.

14 CHAIRMAN YOUMAN: Okay. Facebook, I just want
15 to make a comment. That's -- that's very positive,
16 the time line is still going in there. That's
17 neat.

18 MR. WUELLNER: We're excited about that.

19 CHAIRMAN YOUMAN: Have we had any noise
20 complaints or any complaints from the citizens
21 advisory group in the last few months?

22 MR. WUELLNER: No, sir.

23 CHAIRMAN YOUMAN: Everything's been quiet.
24 Any activity pertaining to the county free trade
25 zone?

1 MR. WUELLNER: Not directly with us, but I
2 understand that the chamber, there he is, that
3 they're doing some education this week with local
4 businesses in helping them understand what that is
5 and what opportunities might be there.

6 CHAIRMAN YOUMAN: Norm, do you think that's
7 going to still help us in the county?

8 MR. GREGORY: Absolutely. Trade zone, Foreign
9 Trade Zone 64 out of JAXPORT has now been extended
10 to the seven counties and we have the capability of
11 doing it in a building, a park, a large section of
12 a park, and be able to offer that opportunity for
13 companies to be their own Customs house.

14 CHAIRMAN YOUMAN: So we can --

15 MR. GREGORY: Sorry.

16 CHAIRMAN YOUMAN: So we can tie in our
17 property with this concept --

18 MR. GREGORY: Yes, we can.

19 CHAIRMAN YOUMAN: -- with our Customs facility
20 here, can't we?

21 MR. GREGORY: Yes, we can. And it only takes
22 30 days to accomplish.

23 CHAIRMAN YOUMAN: All right.

24 MR. GREGORY: Or so I'm told. We haven't done
25 one yet.

1 CHAIRMAN YOUMAN: Well, we're waiting.

2 MR. GREGORY: We're educating folks and
3 hopefully we'll get some opportunities to do that.

4 CHAIRMAN YOUMAN: Thank you, sir.

5 MR. GREGORY: Thank you.

6 CHAIRMAN YOUMAN: Indian Head (sic) Road at
7 U.S. 1, are we going to be able to put a sign up
8 there still that --

9 MR. WUELLNER: Indian Bend? I -- I don't know
10 that we've -- I know we looked at some concepts for
11 the sign, but I don't know what -- I don't know
12 what the exact status is on that. They were
13 making -- they've been making and kind of
14 installing the signs around the perimeter primarily
15 in the east corporate area around the back side of
16 Grumman. They've been doing those signs.

17 CHAIRMAN YOUMAN: I noticed that.

18 MR. WUELLNER: But it takes us a while. It's
19 kind of as we fill in gaps with weather and other
20 things, we get time to actually get them made, as
21 we do all of those in-house. I'll follow up on
22 that. I don't know. I know we -- it was a
23 permitting thing at one time, but we may be able to
24 do it.

25 CHAIRMAN YOUMAN: One last thing. The

1 taxiway, is that still due to be completed in about
2 30 days?

3 MR. WUELLNER: About 30 days, yeah.

4 They're -- in theory, they're keep -- maintaining
5 they're going to be able to pave starting next
6 week. They're wrapping up the lime rock effort on
7 the southern end of the taxiway at this point and
8 any finished fill.

9 They did -- over in the last week while I was
10 out, they did complete connection of all the
11 drainage. Underground drainage pipes are now all
12 connected and flowing. So all the diversion things
13 that had been going on with drainage have been
14 eliminated now, so we're on the drainage system as
15 permitted. So it should come together pretty
16 quickly. I know they planted shore plants on areas
17 already and it's just -- it just takes a while to
18 wrap up. But it is progressing.

19 CHAIRMAN YOUMAN: Okay. One last question.
20 Kevin took me for the tour the other day.

21 MR. WUELLNER: Uh-huh.

22 CHAIRMAN YOUMAN: He showed me where the
23 crossing place was where the one improvement in --
24 in the ditch line and all you mentioned at the last
25 meeting I believe for possible projects for next

1 year. When will these be looked at seriously? I
2 don't know what it's called.

3 MR. WUELLNER: Yeah.

4 CHAIRMAN YOUMAN: You brought it up at the
5 SAAPA meeting, Harry.

6 MR. RUHSAM: Yes. I reported what had been
7 reported here about filling in --

8 CHAIRMAN YOUMAN: What is that crossing there?

9 MR. WUELLNER: Oh, the ditch closure?

10 MR. RUHSAM: Cindy says I need to speak into a
11 mic.

12 MR. WUELLNER: Is it the ditch closure, is
13 that what you're --

14 MR. RUHSAM: Yes.

15 MR. WUELLNER: -- on Delta?

16 CHAIRMAN YOUMAN: And the crossing spot for
17 airplanes coming into the -- into the terminal
18 where they can come around and go across --

19 MR. WUELLNER: At Delta --

20 CHAIRMAN YOUMAN: -- to get into the terminal
21 itself.

22 MR. WUELLNER: Delta 3? 3? Yes.

23 MR. RUHSAM: Delta 3.

24 MR. WUELLNER: Delta 3 and the ditch closure,
25 they were actually out there today. I saw them

1 doing survey work. So they're -- they've begun the
2 effort on that. That's a federal grant project for
3 design. There's no construction contemplated for
4 the entire year, the fiscal year. So it will come
5 up probably this time next year, maybe a few months
6 ahead of this, but usually September. We'll get
7 notification of a grant to begin some of that
8 construction probably this time next year. It
9 won't be any sooner than that.

10 If you remember, we -- in a -- in a strange
11 quirk of how they approved the Airport Improvement
12 Program this past year following the big strike a
13 summer ago, there's a provision in there for
14 airports who had air carrier service in 2007 and
15 2008 that met the minimum 10,000 enplanements to
16 get an extra \$1 million for each of those years as
17 kind of guaranteed grant money. And you're using a
18 small piece of that to do design right now.

19 We deferred the balance of that first year
20 money to next year, and next year that will
21 facilitate construction along with hopefully any
22 other money that needs to be gathered with FAA at
23 that time.

24 CHAIRMAN YOUMAN: And just for the record, the
25 money we're talking about is trust fund user fees.

1 MR. WUELLNER: Yes. It is funded through
2 trust fund user fees, but it's money within that
3 fund that's dedicated to commercial service.

4 CHAIRMAN YOUMAN: Correct.

5 MR. WUELLNER: So it's commercial -- it's a
6 direct result of air carrier service having been
7 here.

8 CHAIRMAN YOUMAN: Correct.

9 MR. WUELLNER: Which is kind of an interesting
10 thing is you've -- you really got or will have
11 gotten by the end of this \$4 million of federal
12 money that was absolutely earmarked for the airport
13 as a result of the eighth -- eight months of
14 service that Skybus provided.

15 CHAIRMAN YOUMAN: There's a lot of side
16 benefits from that air service.

17 MR. WUELLNER: There was. There was.

18 CHAIRMAN YOUMAN: Any other comments before I
19 close the meeting from anyone that they think was
20 very important to present right now?

21 (None.)

22 CHAIRMAN YOUMAN: The next regular meeting
23 will be December 3rd beginning at 4 p.m. Meeting
24 is adjourned.

25 (Meeting adjourned at 5:01 p.m.)

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REPORTER'S CERTIFICATE

STATE OF FLORIDA)
COUNTY OF ST. JOHNS)

I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR, certify
that I was authorized to and did stenographically report
the foregoing proceedings and that the transcript is a
true record of my stenographic notes.

Dated this 24th day of October, 2012.

JANET M. BEASON, RPR-CP, RMR, CRR, FPR