

ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY
 Final Budget Meeting
 held in the Airport Terminal
 4900 U.S. Highway 1
 St. Augustine, Florida
 on Monday, September 14, 2017
 from 5:01 p.m. to 5:17 p.m.

BOARD MEMBERS PRESENT:

SUZANNE GREEN, Chairman
 BRUCE MAGUIRE
 STEVE KIRA

BOARD MEMBERS ABSENT:

RANDY BRUNSON

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group,
 104 Sea Grove Main St., St. Augustine, FL, 32080,
 Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

JANET M. BEASON, RPR, RMR, CRR
 St. Augustine Court Reporters
 1510 N. Ponce de Leon Boulevard
 St. Augustine, FL 32084
 (904) 825-0570

1 P R O C E E D I N G S
 2 CHAIRMAN GREEN: We can stand and pledge to
 3 the flag over there somewhere in a building.
 4 MR. KIRA: Well, there is a poster --
 5 MR. WUELLNER: Poster of a flag?
 6 CHAIRMAN GREEN: Pledge allegiance to the
 7 poster.
 8 MR. KIRA: There's a poster of a flag and
 9 someone saluting.
 10 (Pledge of Allegiance.)
 11 DISCUSSION OF MILLAGE RATE BY AUTHORITY
 12 CHAIRMAN GREEN: All right. We are starting
 13 our final public hearing on our budget. The first
 14 order of business is our millage, which was
 15 previously set as you know at zero zero, unless
 16 something has changed, Mr. Wuellner.
 17 MR. WUELLNER: No. No, ma'am. Just planning
 18 on working another year.
 19 CHAIRMAN GREEN: Any board discussion on our
 20 millage?
 21 MR. KIRA: No.
 22 MR. MAGUIRE: No.
 23 CHAIRMAN GREEN: No? So we have a resolution
 24 to -- no public comment.
 25 MR. KIRA: No public comment.

1	I N D E X	
2	PAGE	
3	PLEDGE OF ALLEGIANCE	3
4	MILLAGE	3
5	Discussion of Millage Rate by Authority	3
6	Public Comment	none
6	Final Adoption - Resolution 2017-04	5
7	BUDGET	6
8	Proposed Budget - Staff	6
9	Discussion	7
9	Public Comment	none
10	Final Adoption - Resolution 2017-05	11
11	COMMENTS	11
12	REPORTER'S CERTIFICATE	19
13		
14		
15		
16		
17		
18		
19		
20		
21		
22		
23		
24		
25		

1 CHAIRMAN GREEN: No public. So we'll go back
 2 to the board for the adoption of the resolution.
 3 This is 2017-04 back to --
 4 MR. WUELLNER: Would you like me to read that
 5 into --
 6 CHAIRMAN GREEN: You can read it in for us.
 7 MR. WUELLNER: It's St. Augustine - St. Johns
 8 County Airport Authority Resolution 2017-04.
 9 A resolution of the Authority adopting the
 10 final levying of ad valorem taxes for Fiscal Year
 11 2017-2018 and providing for an effective date.
 12 Whereas, the St. Augustine - St. Johns County
 13 Airport Authority of St. Johns County, Florida on
 14 September 14th, 2017 adopted for Fiscal Year
 15 2017-18 a final millage rate following a public
 16 hearing as required by Florida Statutes 200.605;
 17 and
 18 Whereas, the St. Augustine - St. Johns County
 19 Airport Authority proposed a millage rate of 0.0000
 20 and said rate does not exceed the rolled back rate.
 21 Now, therefore, be it resolved by the
 22 St. Augustine - St. Johns County Airport Authority
 23 of St. Johns County, Florida, that the -- or that
 24 the Fiscal Year 2017-2018 operating millage rate of
 25 0.0000 mills does not -- which does not exceed the

1 rolled back rate.
 2 All right. This resolution shall take effect
 3 immediately upon its adoption and it will be duly
 4 adopted as of this date, the 14th of September,
 5 2017, and signed by your chairman and attested to
 6 by your Secretary-Treasurer.
 7 CHAIRMAN GREEN: Any further comment?
 8 MR. MAGUIRE: No.
 9 (None.)
 10 CHAIRMAN GREEN: All in favor of the
 11 resolution as read?
 12 MR. MAGUIRE: Aye.
 13 MR. KIRA: Aye.
 14 CHAIRMAN GREEN: Aye. All opposed?
 15 (None.)
 16 CHAIRMAN GREEN: The resolution shall pass.
 17 MR. MAGUIRE: Did somebody make a motion?
 18 CHAIRMAN GREEN: No one did? Okay. I thought
 19 you read it first. Okay. Is there a motion to
 20 accept the resolution as read?
 21 MR. KIRA: I propose we accept the motion as
 22 read.
 23 CHAIRMAN GREEN: Second?
 24 MR. MAGUIRE: Second.
 25 CHAIRMAN GREEN: Any further board discussion?

1 expected of \$1,814,000. For a total non-operating
 2 revenue of \$4,151,594, and a total revenue expected
 3 for Fiscal Year 17-18 of \$7,949,112.
 4 On the expense side, personnel all items
 5 include -- included in this number are \$1,057,033.
 6 Operating expenses all items \$1,454,500. For a
 7 total operating and personnel expense of
 8 \$2,511,533. We have no debt service in the coming
 9 year. Reserves forward would -- would recapture at
 10 \$2,367,579 and a proposed capital budget of
 11 \$3,070,000. Non-operating expenses would total
 12 \$5,437,579. For a total expense budget of
 13 \$7,949,112.
 14 I'm happy to report that total revenue as
 15 predicted and total expenses equal each other, so
 16 we are presenting a balanced budget for the coming
 17 year and staff would recommend adoption of that
 18 budget through Resolution 2017-05.
 19 BOARD DISCUSSION
 20 CHAIRMAN GREEN: Okay. Board discussion?
 21 MR. MAGUIRE: None.
 22 MR. KIRA: Reserves forward on the top is
 23 \$2,200- -- \$2,337-, and the reserves on the
 24 non-operating side I would have expected it to have
 25 been the same, is \$2,367-, about a \$30,000

1 MR. MAGUIRE: No?
 2 CHAIRMAN GREEN: All those in favor?
 3 MR. MAGUIRE: Aye.
 4 MR. KIRA: Aye.
 5 CHAIRMAN GREEN: Aye. Any opposed?
 6 (None.)
 7 CHAIRMAN GREEN: None.
 8 MR. WUELLNER: Good catch.
 9 CHAIRMAN GREEN: Yeah. Next is the budget.
 10 PROPOSED BUDGET - STAFF
 11 MR. WUELLNER: Next is the budget. I will
 12 focus my attention on the first page. If you have
 13 additional questions, we can dig deeper as you --
 14 if you wish.
 15 It's a preliminary budget -- this is -- would
 16 be the final budget for 2017-2018. Revenues are
 17 stated at 95 percent, for the record. Fuel at
 18 \$219,598. Leases of \$3,282,077. Operating
 19 agreements provide another \$295,843 of operating
 20 revenue. For a total adjusted operating revenue of
 21 \$3,797,518. Non-operating revenue, reserves
 22 forward of \$2,337,594.
 23 (Mr. Burnett enters the room.)
 24 MR. WUELLNER: We have zero loan revenue
 25 proceeds anticipated in this budget. And grants

1 difference.
 2 MR. WUELLNER: Exactly. It's about 29,000 and
 3 change difference, and that's the net over
 4 operations after spending for capital.
 5 MR. KIRA: Okay.
 6 MR. WUELLNER: So it's additional reserves
 7 budgeted for this year.
 8 CHAIRMAN GREEN: \$29,985.
 9 MR. KIRA: Yeah, it's in -- it's in the
 10 following pages.
 11 CHAIRMAN GREEN: Yes.
 12 MR. WUELLNER: Yes.
 13 MR. KIRA: I've seen that before.
 14 MR. WUELLNER: Yes.
 15 MR. KIRA: Just wanted to mention that.
 16 MR. WUELLNER: That's a good thing.
 17 CHAIRMAN GREEN: Yeah. We're adding --
 18 MR. MAGUIRE: A lot better than the other way.
 19 CHAIRMAN GREEN: Yeah, we're adding something
 20 to the reserves.
 21 MR. WUELLNER: Yeah.
 22 CHAIRMAN GREEN: Okay. Any further board
 23 discussion?
 24 (None.)
 25 MR. BURNETT: With that, I'll read the --

1 CHAIRMAN GREEN: Public comment?
 2 (None.)
 3 CHAIRMAN GREEN: Okay.
 4 MR. BURNETT: I'll read the resolution.
 5 St. Augustine - St. Johns County
 6 Airport Authority Resolution 2017-05.
 7 A resolution of the St. Augustine - St. Johns
 8 County Airport Authority of St. Johns County,
 9 Florida, adopting the final budget for Fiscal Year
 10 2017-2018 providing for an effective date.
 11 Whereas, the St. Augustine - St. Johns County
 12 Airport Authority of St. Johns County, Florida on
 13 September 14th, 2017 adopted for Fiscal Year
 14 2017-2018 a final budget following a public hearing
 15 as required by Florida Statute 200.065; and
 16 Whereas, the St. Augustine - St. Johns County
 17 Airport Authority has prepared a budget for the
 18 Fiscal Year 2017-2018; and
 19 Whereas, the St. Augustine - St. Johns County
 20 Airport Authority adopted the final millage rate
 21 prior to adopting this resolution.
 22 Now, therefore, be it resolved by the
 23 St. Augustine - St. Johns County Airport Authority
 24 of St. Johns County, Florida that:
 25 1. The annual budget estimates of revenues

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1 and expenditures of St. Augustine - St. Johns
 2 County Airport Authority for the Fiscal Year
 3 2017-2018, as considered and acted upon, under and
 4 by the authority of the Laws of Florida are hereby
 5 ratified, approved, and adopted, and the amounts of
 6 money set forth therein are hereby appropriated.
 7 2. The annual budget of revenues and
 8 expenditures adopted for the ensuing Fiscal Year
 9 2017-2018 shall be attached to the minutes of this
 10 meeting.
 11 This resolution shall take effect immediately
 12 upon its adoption. Duly adopted at a public
 13 hearing this 14th day of September, 2017.
 14 CHAIRMAN GREEN: Okay. That's the resolution
 15 read into the record. We had offered public
 16 comment, but I see some public has arrived. Is
 17 there any public comment on our budget?
 18 MS. DANZEISEN: No, we're just listening.
 19 CHAIRMAN GREEN: Okay. We adopted the millage
 20 rate --
 21 MR. WUELLNER: Which is zero.
 22 CHAIRMAN GREEN: -- of zero mills.
 23 MS. DANZEISEN: That's great.
 24 CHAIRMAN GREEN: And then the resolution for
 25 the budget was read into the record. And there's a

1 copy I'm sure, if you want to see a copy of the
 2 budget.
 3 MS. DANZEISEN: That would be great. Thanks.
 4 CHAIRMAN GREEN: Okay. Any other comment then
 5 from the board?
 6 (None.)
 7 CHAIRMAN GREEN: I'll entertain a motion.
 8 MR. KIRA: I propose we accept the proposal.
 9 MR. MAGUIRE: Second.
 10 MR. WUELLNER: For the -- for the record,
 11 that's Resolution 2017-05.
 12 MR. KIRA: 2017-05.
 13 CHAIRMAN GREEN: No more board discussion, all
 14 in favor of the adoption of the resolution as
 15 presented 2017-05 in favor say aye.
 16 MR. MAGUIRE: Aye.
 17 MR. KIRA: Aye.
 18 CHAIRMAN GREEN: Aye. Any opposed?
 19 (None.)
 20 CHAIRMAN GREEN: That resolution shall pass.
 21 Okay. Any comments by board members?
 22 COMMENTS
 23 MR. MAGUIRE: I've got one general question.
 24 MR. WUELLNER: Sure.
 25 MR. MAGUIRE: Why do we read a proposal (sic)

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1 into the record?
 2 MR. BURNETT: It's silly, isn't it?
 3 MR. MAGUIRE: It's silly.
 4 MR. BURNETT: I agree with you a hundred
 5 percent, but it is actually statutorily interpreted
 6 to be required.
 7 MR. MAGUIRE: To read it even though it's
 8 printed and distributed?
 9 MR. BURNETT: Yes. And so you'll go to some
 10 counties and municipalities that don't read it and
 11 majority of them do read it.
 12 MR. MAGUIRE: The St. Johns -- when I was a
 13 commissioner, St. Johns County did not read it.
 14 MR. BURNETT: Did not. I know.
 15 MR. MAGUIRE: Which was nice.
 16 MR. BURNETT: I would agree with you.
 17 MR. MAGUIRE: And then I watched --
 18 MR. BURNETT: I would much prefer to not read
 19 it. But it's one of those things where I guess the
 20 ultraconservative view is to read it.
 21 And if you go to like the Florida Municipal
 22 Attorneys Association annual meeting, they suggest
 23 the safest approach is to read it, then there's no
 24 mistake as to what was done during the meeting and
 25 whether there was some resolution that was off from

1 what was actually passed.
 2 MR. WUELLNER: We are looking at simplifying
 3 that resolution so that we don't say
 4 "St. Augustine - St. Johns County Airport
 5 Authority" 96 times per resolution. So we will
 6 find a streamlined way to say that.
 7 MR. KIRA: Well, we could keep calling it
 8 NFRA.
 9 MR. WUELLNER: Or call it "the Airport" or
 10 "the Authority."
 11 MR. MAGUIRE: The city does the same thing and
 12 it drives me nuts to listen because 90 percent of
 13 what they say is redundant from the previous
 14 resolution.
 15 MR. BURNETT: Uh-huh.
 16 MR. MAGUIRE: It's just over and over again.
 17 And the county it was just, you know, "I make a
 18 motion to approve 2017-05."
 19 MR. BURNETT: I try and read faster than I
 20 talk and that helps.
 21 MR. WUELLNER: And we -- and we do that with
 22 every other resolution we adopt, you know,
 23 especially with our JPAs, we don't read it; we just
 24 adopt it based on the number.
 25 MR. MAGUIRE: Yeah. I believe the county's

1 CHAIRMAN GREEN: He's been on a lot of boards
 2 and stuff before, and his comments were very, you
 3 know, well taken. And also he gave us his -- the
 4 yellow, hopefully legible, are mine. But he has
 5 his written ones if down the road anyone wants to
 6 see them, I'm going to leave them with Ed.
 7 MR. WUELLNER: Very good.
 8 MR. KIRA: Doesn't -- doesn't the airport
 9 actually have a web site that actually includes
 10 most of the things he's -- that he's requesting --
 11 CHAIRMAN GREEN: It does --
 12 MR. KIRA: -- like a summary of what the
 13 airport does?
 14 CHAIRMAN GREEN: But it doesn't give an
 15 annual -- he has been seeing, you know, detailed
 16 annual reports about fiscally this and that --
 17 MR. KIRA: Oh, okay.
 18 CHAIRMAN GREEN: -- which our airport is not
 19 of that size. But it's something we probably could
 20 do, I talked to Ed about it, on a smaller scale,
 21 and also input as to what we felt as a board as far
 22 as commercial service being enhanced.
 23 And I sat and explained to him just what we
 24 were up against dealing with some of the entities
 25 at -- at Frontier and at Allegiant and Spirit and

1 philosophy was it's printed, you have it in advance
 2 to read it, if you have any questions, and the
 3 public -- it's distributed online to the public, so
 4 it's a waste of energy. Okay.
 5 CHAIRMAN GREEN: I just have one comment. And
 6 if you-all read your e-mails or whatever, I
 7 received an e-mail -- maybe we all did, I'm not
 8 sure -- from a Robert Olson, who is a member of our
 9 community, and he lives across the Intracoastal
 10 over here at Vilano. And he just wanted to come in
 11 and talk about our master plan and what was going
 12 on and sent us a nice thank you for sitting down
 13 and talking to him.
 14 He had some interesting things, input. You
 15 know, obviously wanted a little more commercial
 16 service if we could get it. He was actually for
 17 that, which is a little unusual because on that
 18 side of the Intracoastal we usually get the noise
 19 comments. And just asking for some certain things.
 20 Maybe for the airport to give some type of
 21 manual report, not anything voluminous, but just
 22 where we stand at the end of the year. So I'm
 23 going to leave my notes with Ed and the very nice
 24 thank you note that he gave.
 25 MR. WUELLNER: Yep.

1 that we're out there trying, there is no question.
 2 So -- and I passed on that one story you told
 3 to me about Frontier when they had a great -- no.
 4 I think it was Frontier had a great flight from JIA
 5 to Puerto Rico and they were --
 6 MR. WUELLNER: That was JetBlue.
 7 CHAIRMAN GREEN: JetBlue. They were packing
 8 what, 120 people --
 9 MR. WUELLNER: Filling the airplane.
 10 CHAIRMAN GREEN: -- and it was full and all of
 11 the flights were full three days a week or
 12 something and they were thrilled with it. So then
 13 they upped their plane to 150, or I can't remember
 14 how much it was, and they were three or four seats
 15 shy each flight. So instead of scaling back to the
 16 120-seaters, they canceled everything. No flights
 17 to Puerto Rico.
 18 So that's the mentality sometimes we're
 19 dealing with, and it makes no fiscal business sense
 20 to me. So I know that staff is working very hard
 21 to --
 22 MR. KIRA: Well, we can look outside of the
 23 country.
 24 We were talking about Canada. I know that
 25 there is a flight from Europe to Stewart Air Force

1 base, Norwegian Air --
 2 MR. WUELLNER: Just started.
 3 MR. KIRA: -- okay? It's off the wall. It's
 4 90 miles from New York, so you have to get -- I
 5 don't know how you arrive there. But I know the
 6 area. So, why not us in that same arena?
 7 CHAIRMAN GREEN: Well, we working on it. I
 8 just wanted to bring that to everybody's attention.
 9 So if you wanted to see his input, Ed will have it.
 10 MR. MAGUIRE: I may have mentioned this
 11 before.
 12 Stupid mentality. When I lived in England,
 13 went down to Windsor Castle and I was too cheap to
 14 buy a tour, so I sort of followed the existing tour
 15 around. And the -- of course they were all
 16 Americans.
 17 And this old couple in the back -- and of
 18 course the planes were coming in going to Heathrow.
 19 And this lady turns around and looks at her husband
 20 and said "Why did they build the castle so close to
 21 this airport?" That's the American mentality.
 22 CHAIRMAN GREEN: A lot of people have that.
 23 MR. MAGUIRE: American mentality.
 24 MR. WUELLNER: That's a good one.
 25 CHAIRMAN GREEN: All right. I didn't have a

1 REPORTER'S CERTIFICATE
 2
 3 STATE OF FLORIDA)
 4 COUNTY OF ST. JOHNS)
 5
 6 I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that
 7 I was authorized to and did stenographically report the
 8 foregoing proceedings and that the transcript is a true
 9 record of my stenographic notes.
 10 Dated this 15th day of September, 2017.
 11
 12
 13 _____
 14 JANET M. BEASON, RPR-CP, RMR, CRR
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1 gavel, so they told me I could meeting's adjourned.
 2 (Meeting adjourned at 5:17 p.m.)
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<p>CHAIRMAN GREEN: [45] MR. BURNETT: [10] 8/24 9/3 12/1 12/3 12/8 12/13 12/15 12/17 13/14 13/18 MR. KIRA: [21] MR. MAGUIRE: [23] MR. WUELLNER: [25] MS. DANZEISEN: [3] 10/17 10/22 11/2</p>	<p>1 104 [1] 1/16 11 [2] 2/9 2/10 120 [1] 16/8 120-seaters [1] 16/16 14 [1] 1/6 14th [4] 4/14 5/4 9/13 10/13 150 [1] 16/13 1510 [1] 1/21 15th [1] 19/10 17-18 [1] 7/3 18 [2] 4/15 7/3 19 [1] 2/11</p>	<p>8 825-0570 [1] 1/22</p> <p>9 90 [2] 13/12 17/4 904 [1] 1/22 95 [1] 6/17 96 [1] 13/5</p>
<p>\$ \$1,057,033 [1] 7/5 \$1,454,500 [1] 7/6 \$1,814,000 [1] 7/1 \$2,200 [1] 7/23 \$2,337 [1] 7/23 \$2,337,594 [1] 6/22 \$2,367 [1] 7/25 \$2,367,579 [1] 7/10 \$2,511,533 [1] 7/8 \$219,598 [1] 6/18 \$29,985 [1] 8/8 \$295,843 [1] 6/19 \$3,070,000 [1] 7/11 \$3,282,077 [1] 6/18 \$3,797,518 [1] 6/21 \$30,000 [1] 7/25 \$4,151,594 [1] 7/2 \$5,437,579 [1] 7/12 \$7,949,112 [2] 7/3 7/13</p>	<p>2 200.065 [1] 9/15 200.605 [1] 4/16 2017 [6] 1/6 4/14 5/5 9/13 10/13 19/10 2017-04 [2] 2/6 4/3 2017-05 [5] 2/9 9/6 11/12 11/15 13/18 2017-18 [1] 4/15 2017-2018 [8] 4/11 4/24 6/16 9/10 9/14 9/18 10/3 10/9 2018 [8] 4/11 4/24 6/16 9/10 9/14 9/18 10/3 10/9 29,000 [1] 8/2</p>	<p>A A.A.E [1] 1/18 about [7] 7/25 8/2 14/11 15/16 15/20 16/3 16/24 ABSENT [1] 1/12 accept [3] 5/20 5/21 11/8 across [1] 14/9 acted [1] 10/3 actually [5] 12/5 13/1 14/16 15/9 15/9 ad [1] 4/10 ad valorem [1] 4/10 adding [2] 8/17 8/19 additional [2] 6/13 8/6 adjourned [2] 18/1 18/2 adjusted [1] 6/20 adopt [2] 13/22 13/24 adopted [8] 4/14 5/4 9/13 9/20 10/5 10/8 10/12 10/19 adopting [3] 4/9 9/9 9/21 adoption [7] 2/6 2/9 4/2 5/3 7/17 10/12 11/14 advance [1] 14/1 after [1] 8/4 again [1] 13/16 against [1] 15/24 agree [2] 12/4 12/16</p>
<p>0 0.0000 [2] 4/19 4/25 04 [3] 2/6 4/3 4/8 05 [7] 2/9 7/18 9/6 11/11 11/12 11/15 13/18 0570 [1] 1/22</p>	<p>3 32080 [1] 1/16 32084 [1] 1/22</p> <p>4 4900 [1] 1/4</p> <p>5 5:01 [1] 1/7 5:17 [2] 1/7 18/2</p>	

A

agreements [1] 6/19
Air [2] 16/25 17/1
Air Force [1] 16/25
airplane [1] 16/9
airport [21]
Airport Authority [1]
 9/6
all [13] 3/12 5/2 5/10
 5/14 6/2 7/4 7/6 11/13
 14/6 14/7 16/10 17/15
 17/25
allegiance [3] 2/3 3/6
 3/10
Allegiant [1] 15/25
also [3] 1/15 15/3
 15/21
American [2] 17/21
 17/23
Americans [1] 17/16
amounts [1] 10/5
annual [5] 9/25 10/7
 12/22 15/15 15/16
another [2] 3/18 6/19
anticipated [1] 6/25
any [10] 3/19 5/7 5/25
 6/5 8/22 10/17 11/4
 11/18 11/21 14/2
anyone [1] 15/5
anything [1] 14/21
approach [1] 12/23
appropriated [1] 10/6
approve [1] 13/18
approved [1] 10/5
are [8] 3/12 6/16 7/5
 7/16 10/4 10/6 13/2
 15/4
area [1] 17/6
arena [1] 17/6
around [2] 17/15 17/19
arrive [1] 17/5

arrived [1] 10/16
as [16] 3/15 4/16 5/4
 5/11 5/20 5/21 6/13
 7/14 9/15 10/3 11/14
 12/24 15/21 15/21
 15/21 15/22
asking [1] 14/19
Association [1] 12/22
attached [1] 10/9
attention [2] 6/12 17/8
attested [1] 5/5
Attorney [1] 1/17
Attorneys [1] 12/22
AUGUSTINE [17] 1/1
 1/5 1/16 1/21 1/22 4/7
 4/12 4/18 4/22 9/5 9/7
 9/11 9/16 9/19 9/23
 10/1 13/4
authority [19] 1/1 1/17
 2/5 3/11 4/8 4/9 4/13
 4/19 4/22 9/6 9/8 9/12
 9/17 9/20 9/23 10/2
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authorized [1] 19/7
aye [10] 5/12 5/13 5/14
 6/3 6/4 6/5 11/15 11/16
 11/17 11/18

B

back [6] 4/1 4/3 4/20
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balanced [1] 7/16
base [1] 17/1
based [1] 13/24
be [7] 4/21 5/3 6/16
 9/22 10/9 11/3 12/6
BEASON [3] 1/20 19/6
 19/13
because [2] 13/12
 14/17
been [3] 7/25 15/1
 15/15

before [3] 8/13 15/2
 17/11
being [1] 15/22
believe [1] 13/25
better [1] 8/18
board [12] 1/9 1/12
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boards [1] 15/1
Boulevard [1] 1/21
bring [1] 17/8
BRUCE [1] 1/10
BRUNSON [1] 1/13
budget [22]
budgeted [1] 8/7
build [1] 17/20
building [1] 3/3
BURNETT [2] 1/16
 6/23
business [2] 3/14
 16/19
buy [1] 17/14

C

call [1] 13/9
calling [1] 13/7
can [4] 3/2 4/6 6/13
 16/22
can't [1] 16/13
Canada [1] 16/24
canceled [1] 16/16
capital [2] 7/10 8/4
castle [2] 17/13 17/20
catch [1] 6/8
certain [1] 14/19
CERTIFICATE [2] 2/11
 19/1
certify [1] 19/6
chairman [2] 1/10 5/5
change [1] 8/3
changed [1] 3/16

C

cheap [1] 17/13
city [1] 13/11
close [1] 17/20
come [1] 14/10
coming [3] 7/8 7/16
 17/18
comment [10] 2/5 2/9
 3/24 3/25 5/7 9/1 10/16
 10/17 11/4 14/5
comments [5] 2/10
 11/21 11/22 14/19 15/2
commercial [2] 14/15
 15/22
commissioner [1]
 12/13
community [1] 14/9
considered [1] 10/3
copy [2] 11/1 11/1
could [4] 13/7 14/16
 15/19 18/1
counties [1] 12/10
country [1] 16/23
county [21]
county's [1] 13/25
couple [1] 17/17
course [2] 17/15 17/18
Court [1] 1/21
CP [2] 19/6 19/13
CRR [3] 1/20 19/6
 19/13

D

date [3] 4/11 5/4 9/10
Dated [1] 19/10
day [2] 10/13 19/10
days [1] 16/11
de [1] 1/21
dealing [2] 15/24 16/19
debt [1] 7/8
deeper [1] 6/13

detailed [1] 15/15
did [7] 5/17 5/18 12/13
 12/14 14/7 17/20 19/7
didn't [1] 17/25
difference [2] 8/1 8/3
dig [1] 6/13
Director [1] 1/18
discussion [9] 2/5 2/8
 3/11 3/19 5/25 7/19
 7/20 8/23 11/13
distributed [2] 12/8
 14/3
do [4] 11/25 12/11
 13/21 15/20
does [6] 4/20 4/25 4/25
 13/11 15/11 15/13
doesn't [3] 15/8 15/8
 15/14
don't [4] 12/10 13/3
 13/23 17/5
done [1] 12/24
DOUGLAS [1] 1/16
down [3] 14/12 15/5
 17/13
drives [1] 13/12
duly [2] 5/3 10/12
during [1] 12/24

E

e-mail [1] 14/7
e-mails [1] 14/6
each [2] 7/15 16/15
Ed [4] 14/23 15/6 15/20
 17/9
EDWARD [1] 1/18
effect [2] 5/2 10/11
effective [2] 4/11 9/10
end [1] 14/22
energy [1] 14/4
England [1] 17/12
enhanced [1] 15/22
ensuing [1] 10/8

enters [1] 6/23
entertain [1] 11/7
entities [1] 15/24
equal [1] 7/15
especially [1] 13/23
Esquire [1] 1/16
estimates [1] 9/25
Europe [1] 16/25
even [1] 12/7
every [1] 13/22
everybody's [1] 17/8
everything [1] 16/16
Exactly [1] 8/2
exceed [2] 4/20 4/25
Executive [1] 1/18
existing [1] 17/14
expected [3] 7/1 7/2
 7/24
expenditures [2] 10/1
 10/8
expense [3] 7/4 7/7
 7/12
expenses [3] 7/6 7/11
 7/15
explained [1] 15/23

F

far [1] 15/21
faster [1] 13/19
favor [4] 5/10 6/2 11/14
 11/15
felt [1] 15/21
Filling [1] 16/9
final [10] 1/2 2/6 2/9
 3/13 4/10 4/15 6/16 9/9
 9/14 9/20
find [1] 13/6
first [3] 3/13 5/19 6/12
fiscal [10] 4/10 4/14
 4/24 7/3 9/9 9/13 9/18
 10/2 10/8 16/19
fiscally [1] 15/16

F
FL [2] 1/16 1/22
flag [3] 3/3 3/5 3/8
flight [3] 16/4 16/15
16/25
flights [2] 16/11 16/16
Florida [11] 1/5 4/13
4/16 4/23 9/9 9/12 9/15
9/24 10/4 12/21 19/3
Florida Statute [1]
9/15
Florida Statutes [1]
4/16
focus [1] 6/12
followed [1] 17/14
following [3] 4/15 8/10
9/14
Force [1] 16/25
foregoing [1] 19/8
forth [1] 10/6
forward [3] 6/22 7/9
7/22
four [1] 16/14
Frontier [3] 15/25 16/3
16/4
Fuel [1] 6/17
full [2] 16/10 16/11
further [3] 5/7 5/25
8/22

G
gave [2] 14/24 15/3
gavel [1] 18/1
general [1] 11/23
get [3] 14/16 14/18
17/4
give [2] 14/20 15/14
go [3] 4/1 12/9 12/21
going [4] 14/11 14/23
15/6 17/18
good [4] 6/8 8/16 15/7

17/24
got [1] 11/23
grants [1] 6/25
great [4] 10/23 11/3
16/3 16/4
GREEN [1] 1/10
Group [1] 1/16
Grove [1] 1/16
guess [1] 12/19

H
had [4] 10/15 14/14
16/3 16/4
happy [1] 7/14
hard [1] 16/20
has [5] 3/16 9/17 10/16
15/4 15/15
have [15] 3/23 6/12
6/24 7/8 7/24 7/24 14/1
14/2 14/5 15/9 17/4
17/9 17/10 17/22 17/25
he [8] 14/9 14/10 14/14
14/16 14/24 15/3 15/4
15/15
he's [3] 15/1 15/10
15/10
hearing [4] 3/13 4/16
9/14 10/13
Heathrow [1] 17/18
held [1] 1/3
helps [1] 13/20
her [1] 17/19
here [1] 14/10
hereby [2] 10/4 10/6
Highway [1] 1/4
him [2] 14/13 15/23
his [4] 15/2 15/3 15/5
17/9
hopefully [1] 15/4
how [2] 16/14 17/5
huh [1] 13/15
hundred [1] 12/4

husband [1] 17/19
I
I'll [3] 8/25 9/4 11/7
I'm [5] 7/14 11/1 14/7
14/22 15/6
I've [2] 8/13 11/23
immediately [2] 5/3
10/11
include [1] 7/5
included [1] 7/5
includes [1] 15/9
input [3] 14/14 15/21
17/9
instead [1] 16/15
interesting [1] 14/14
interpreted [1] 12/5
Intracoastal [2] 14/9
14/18
is [22]
isn't [1] 12/2
it's [17] 4/7 6/15 8/2
8/6 8/9 8/9 12/2 12/3
12/7 12/19 13/16 14/1
14/3 14/4 15/19 17/3
17/3
items [2] 7/4 7/6
its [2] 5/3 10/12

J
JANET [3] 1/20 19/6
19/13
JetBlue [2] 16/6 16/7
JIA [1] 16/4
JOHNS [22]
JPs [1] 13/23
just [13] 3/17 8/15
10/18 13/16 13/17
13/23 14/5 14/10 14/19
14/21 15/23 17/2 17/8

K

KIRA [1] 1/11
know [11] 3/15 12/14
 13/17 13/22 14/15 15/3
 15/15 16/20 16/24 17/5
 17/5

L

lady [1] 17/19
Law [1] 1/16
Laws [1] 10/4
Leases [1] 6/18
leave [2] 14/23 15/6
legible [1] 15/4
Leon [1] 1/21
levying [1] 4/10
like [3] 4/4 12/21 15/12
listen [1] 13/12
listening [1] 10/18
little [2] 14/15 14/17
lived [1] 17/12
lives [1] 14/9
loan [1] 6/24
look [1] 16/22
looking [1] 13/2
looks [1] 17/19
lot [3] 8/18 15/1 17/22

M

ma'am [1] 3/17
MAGUIRE [1] 1/10
mail [1] 14/7
mails [1] 14/6
Main [1] 1/16
majority [1] 12/11
make [2] 5/17 13/17
makes [1] 16/19
manual [1] 14/21
master [1] 14/11
master plan [1] 14/11
may [1] 17/10
maybe [2] 14/7 14/20

me [5] 4/4 13/12 16/3
 16/20 18/1
meeting [5] 1/2 10/10
 12/22 12/24 18/2
meeting's [1] 18/1
member [1] 14/8
members [3] 1/9 1/12
 11/21

mentality [4] 16/18
 17/12 17/21 17/23
mention [1] 8/15
mentioned [1] 17/10
miles [1] 17/4
millage [10] 2/4 2/5
 3/11 3/14 3/20 4/15
 4/19 4/24 9/20 10/19
mills [2] 4/25 10/22
mine [1] 15/4
minutes [1] 10/9
mistake [1] 12/24
Monday [1] 1/6
money [1] 10/6
more [2] 11/13 14/15
most [1] 15/10
motion [5] 5/17 5/19
 5/21 11/7 13/18

Mr [1] 6/23
Mr. [1] 3/16
Mr. Wuellner [1] 3/16
much [2] 12/18 16/14
Municipal [1] 12/21
municipalities [1]
 12/10
my [3] 6/12 14/23 19/9

N

net [1] 8/3
New [1] 17/4
New York [1] 17/4
Next [2] 6/9 6/11
NFRA [1] 13/8
nice [3] 12/15 14/12

14/23
no [19] 3/17 3/17 3/21
 3/22 3/23 3/24 3/25 4/1
 5/8 5/18 6/1 7/8 10/18
 11/13 12/23 16/1 16/3
 16/16 16/19
noise [1] 14/18
non [4] 6/21 7/1 7/11
 7/24
non-operating [4] 6/21
 7/1 7/11 7/24
none [11] 2/5 2/9 5/9
 5/15 6/6 6/7 7/21 8/24
 9/2 11/6 11/19
Norwegian [1] 17/1
Norwegian Air [1] 17/1
not [10] 4/20 4/25 4/25
 12/13 12/14 12/18 14/7
 14/21 15/18 17/6
note [1] 14/24
notes [2] 14/23 19/9
Now [2] 4/21 9/22
number [2] 7/5 13/24
nuts [1] 13/12

O

obviously [1] 14/15
off [2] 12/25 17/3
offered [1] 10/15
Oh [1] 15/17
old [1] 17/17
Olson [1] 14/8
one [6] 5/18 11/23
 12/19 14/5 16/2 17/24
ones [1] 15/5
online [1] 14/3
operating [10] 4/24
 6/18 6/19 6/20 6/21 7/1
 7/6 7/7 7/11 7/24
operations [1] 8/4
opposed [3] 5/14 6/5
 11/18

O

order [1] 3/14
 other [4] 7/15 8/18 11/4
 13/22
 our [9] 3/13 3/13 3/14
 3/19 10/17 13/23 14/8
 14/11 15/18
 out [1] 16/1
 outside [1] 16/22
 over [5] 3/3 8/3 13/16
 13/16 14/10

P

p.m [3] 1/7 1/7 18/2
 packing [1] 16/7
 page [2] 2/2 6/12
 pages [1] 8/10
 pass [2] 5/16 11/20
 passed [2] 13/1 16/2
 people [2] 16/8 17/22
 per [1] 13/5
 percent [3] 6/17 12/5
 13/12
 personnel [2] 7/4 7/7
 philosophy [1] 14/1
 plan [1] 14/11
 plane [1] 16/13
 planes [1] 17/18
 planning [1] 3/17
 pledge [4] 2/3 3/2 3/6
 3/10
 Ponce [1] 1/21
 poster [4] 3/4 3/5 3/7
 3/8
 predicted [1] 7/15
 prefer [1] 12/18
 preliminary [1] 6/15
 prepared [1] 9/17
 PRESENT [2] 1/9 1/15
 presented [1] 11/15
 presenting [1] 7/16

previous [1] 13/13
 previously [1] 3/15
 printed [2] 12/8 14/1
 prior [1] 9/21
 probably [1] 15/19
 proceedings [1] 19/8
 proceeds [1] 6/25
 proposal [2] 11/8
 11/25
 propose [2] 5/21 11/8
 proposed [4] 2/8 4/19
 6/10 7/10
 provide [1] 6/19
 providing [2] 4/11 9/10
 public [15] 2/5 2/9 3/13
 3/24 3/25 4/1 4/15 9/1
 9/14 10/12 10/15 10/16
 10/17 14/3 14/3
 Puerto [2] 16/5 16/17
 Puerto Rico [2] 16/5
 16/17

Q

question [2] 11/23 16/1
 questions [2] 6/13 14/2

R

RANDY [1] 1/13
 rate [10] 2/5 3/11 4/15
 4/19 4/20 4/20 4/24 5/1
 9/20 10/20
 ratified [1] 10/5
 read [22]
 recapture [1] 7/9
 received [1] 14/7
 recommend [1] 7/17
 record [6] 6/17 10/15
 10/25 11/10 12/1 19/9
 redundant [1] 13/13
 remember [1] 16/13
 report [3] 7/14 14/21
 19/7

REPORTER'S [2] 2/11
 19/1
 Reporters [1] 1/21
 reports [1] 15/16
 requesting [1] 15/10
 required [3] 4/16 9/15
 12/6
 reserves [6] 6/21 7/9
 7/22 7/23 8/6 8/20
 resolution [26]
 Resolution 2017-04 [1]
 4/8
 Resolution 2017-05 [2]
 7/18 11/11
 resolved [2] 4/21 9/22
 revenue [7] 6/20 6/20
 6/21 6/24 7/2 7/2 7/14
 revenues [3] 6/16 9/25
 10/7
 Rico [2] 16/5 16/17
 right [3] 3/12 5/2 17/25
 RMR [3] 1/20 19/6
 19/13
 road [1] 15/5
 Robert [1] 14/8
 rolled [2] 4/20 5/1
 room [1] 6/23
 RPR [3] 1/20 19/6
 19/13
 RPR-CP [2] 19/6 19/13

S

safest [1] 12/23
 said [2] 4/20 17/20
 saluting [1] 3/9
 same [3] 7/25 13/11
 17/6
 sat [1] 15/23
 say [4] 11/15 13/3 13/6
 13/13
 scale [1] 15/20
 scaling [1] 16/15

S

Sea [1] 1/16
seaters [1] 16/16
seats [1] 16/14
Second [3] 5/23 5/24
 11/9
Secretary [1] 5/6
Secretary-Treasurer [1] 5/6
see [4] 10/16 11/1 15/6
 17/9
seeing [1] 15/15
seen [1] 8/13
sense [1] 16/19
sent [1] 14/12
September [6] 1/6 4/14
 5/4 9/13 10/13 19/10
service [3] 7/8 14/16
 15/22
set [2] 3/15 10/6
shall [5] 5/2 5/16 10/9
 10/11 11/20
shy [1] 16/15
sic [1] 11/25
side [3] 7/4 7/24 14/18
signed [1] 5/5
silly [2] 12/2 12/3
simplifying [1] 13/2
site [1] 15/9
sitting [1] 14/12
size [1] 15/19
smaller [1] 15/20
so [20]
some [7] 10/16 12/9
 12/25 14/14 14/19
 14/20 15/24
somebody [1] 5/17
someone [1] 3/9
something [4] 3/16
 8/19 15/19 16/12
sometimes [1] 16/18

somewhere [1] 3/3
sort [1] 17/14
spending [1] 8/4
Spirit [1] 15/25
ST [13] 1/1 1/1 1/5 1/16
 1/16 1/16 1/21 1/22 4/7
 4/12 9/5 12/12 19/4
St. [27]
St. Augustine [2] 4/7
 4/12
St. Augustine - St. Johns [9] 4/18 4/22
 9/7 9/11 9/16 9/19 9/23
 10/1 13/4
St. Johns [1] 9/5
St. Johns County [6]
 4/13 4/23 9/8 9/12 9/24
 12/13
staff [4] 2/8 6/10 7/17
 16/20
stand [2] 3/2 14/22
started [1] 17/2
starting [1] 3/12
STATE [1] 19/3
stated [1] 6/17
Statute [1] 9/15
Statutes [1] 4/16
statutorily [1] 12/5
stenographic [1] 19/9
stenographically [1]
 19/7
STEVE [1] 1/11
Stewart [1] 16/25
story [1] 16/2
streamlined [1] 13/6
stuff [1] 15/2
Stupid [1] 17/12
suggest [1] 12/22
summary [1] 15/12
sure [3] 11/1 11/24
 14/8
SUZANNE [1] 1/10

T

take [2] 5/2 10/11
taken [1] 15/3
talk [2] 13/20 14/11
talked [1] 15/20
talking [2] 14/13 16/24
taxes [1] 4/10
Terminal [1] 1/3
than [2] 8/18 13/19
thank [2] 14/12 14/24
Thanks [1] 11/3
that [35]
that's [8] 8/3 8/16
 10/14 10/23 11/11
 16/18 17/21 17/24
their [1] 16/13
them [3] 12/11 15/6
 15/6
then [5] 10/24 11/4
 12/17 12/23 16/12
there [9] 3/3 3/4 5/19
 10/17 12/25 16/1 16/1
 16/25 17/5
there's [3] 3/8 10/25
 12/23
therefore [2] 4/21 9/22
therein [1] 10/6
they [12] 12/22 13/13
 16/3 16/5 16/7 16/12
 16/13 16/14 16/16
 17/15 17/20 18/1
thing [2] 8/16 13/11
things [4] 12/19 14/14
 14/19 15/10
think [1] 16/4
this [17] 4/3 5/2 5/4
 6/15 6/25 7/5 8/7 9/21
 10/9 10/11 10/13 15/16
 17/10 17/17 17/19
 17/21 19/10
those [2] 6/2 12/19

T

though [1] 12/7
 thought [1] 5/18
 three [2] 16/11 16/14
 thrilled [1] 16/12
 through [1] 7/18
 times [1] 13/5
 told [2] 16/2 18/1
 too [1] 17/13
 top [1] 7/22
 total [8] 6/20 7/1 7/2
 7/7 7/11 7/12 7/14 7/15
 tour [2] 17/14 17/14
 transcript [1] 19/8
 Treasurer [1] 5/6
 true [1] 19/8
 try [1] 13/19
 trying [1] 16/1
 turns [1] 17/19
 type [1] 14/20

U

U.S [1] 1/4
 Uh [1] 13/15
 Uh-huh [1] 13/15
 ultraconservative [1]
 12/20
 under [1] 10/3
 unless [1] 3/15
 unusual [1] 14/17
 up [1] 15/24
 upon [3] 5/3 10/3 10/12
 upped [1] 16/13
 us [4] 4/6 14/12 15/3
 17/6
 usually [1] 14/18

V

valorem [1] 4/10
 very [4] 14/23 15/2
 15/7 16/20
 view [1] 12/20

Vilano [1] 14/10

voluminous [1] 14/21

W

wall [1] 17/3
 want [1] 11/1
 wanted [5] 8/15 14/10
 14/15 17/8 17/9
 wants [1] 15/5
 was [18] 3/14 10/25
 12/12 12/15 12/24
 12/25 12/25 13/1 13/17
 14/1 14/11 14/16 16/4
 16/6 16/10 16/14 17/13
 19/7
 waste [1] 14/4
 watched [1] 12/17
 way [2] 8/18 13/6
 we [31]
 we'll [1] 4/1
 we're [5] 8/17 8/19
 10/18 16/1 16/18
 web [1] 15/9
 web site [1] 15/9
 week [1] 16/11
 well [5] 3/4 13/7 15/3
 16/22 17/7
 went [1] 17/13
 were [10] 15/2 15/24
 16/5 16/7 16/11 16/12
 16/14 16/24 17/15
 17/18
 what [8] 12/24 13/1
 13/13 14/11 15/12
 15/21 15/23 16/8
 whatever [1] 14/6
 when [3] 12/12 16/3
 17/12
 where [2] 12/19 14/22
 Whereas [5] 4/12 4/18
 9/11 9/16 9/19
 whether [1] 12/25

which [6] 3/14 4/25

10/21 12/15 14/17
 15/18

who [1] 14/8

why [3] 11/25 17/6
 17/20

will [4] 5/3 6/11 13/5
 17/9

Windsor [1] 17/13

Windsor Castle [1]
 17/13

wish [1] 6/14

working [3] 3/18 16/20
 17/7

would [10] 4/4 6/15 7/9
 7/9 7/11 7/17 7/24 11/3
 12/16 12/18

written [1] 15/5

WUELLNER [2] 1/18
 3/16

Y

Yeah [6] 6/9 8/9 8/17
 8/19 8/21 13/25

year [14] 3/18 4/10
 4/14 4/24 7/3 7/9 7/17
 8/7 9/9 9/13 9/18 10/2
 10/8 14/22

yellow [1] 15/4

Yep [1] 14/25

Yes [4] 8/11 8/12 8/14
 12/9

York [1] 17/4

you [25]

you'll [1] 12/9

you-all [1] 14/6

your [3] 5/5 5/6 14/6

Z

zero [5] 3/15 3/15 6/24
 10/21 10/22