

ST. JOHNS AIRPORT AUTHORITY

REGULAR MEETING

HELD IN THE CONFERENCE CENTER, MEETING ROOM B

4730 CASA COLA WAY

ST. AUGUSTINE, FLORIDA

ON MONDAY, FEBRUARY 13, 2023

From 4:00 P.M. to 6:24 P.M.

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BOARD MEMBERS PRESENT:

ROBERT OLSON, CHAIRMAN  
REBA LUDLOW  
MICHELLE CASH-CHAPMAN  
DENNIS CLARKE, TREASURER  
JENNIFER LIOTTA

\*\*\*\*\*

ALSO PRESENT:

DOUGLAS N. BURNETT, Esquire, St. Johns Law Group,  
104 Sea Grove Main Street, St. Augustine, FL, 32080,  
Attorney for Airport Authority.

EDWARD WUELLNER, A.A.E., Executive Director.

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## 1 P R O C E E D I N G S

2 CHAIRMAN OLSON: Okay. Calling to order the  
3 regular meeting of the Airport Authority. All  
4 stand for the Pledge.

5 (Pledge of Allegiance.)

6 CHAIRMAN OLSON: A couple items before we go  
7 into the main agenda. We have now scheduled visits  
8 by -- as part of our executive director search with  
9 the two candidates that have been briefly  
10 interviewed. We have Mr. Brienza coming in on  
11 Wednesday, this Wednesday, the 15th. His schedule  
12 for the 15th is 9:00 a.m. to 10:30 airport tour, so  
13 he'll get a extensive tour of the airport before he  
14 has other meetings. And then he'll be in this  
15 room, The Conference Center, from 10:30 to 12 noon,  
16 and that's available time for individual  
17 interviews. Kevin will be here to manage the time  
18 period and how the interview flows go. I don't  
19 think there's a plan to schedule in advance the  
20 times, but for anyone interested in interviewing,  
21 to come and Kevin will be available to, I guess,  
22 just manage the flow.

23 I didn't -- given that the Authority is the  
24 primary body to give direction and vote on this and  
25 ultimately make decisions, that's -- would be

1 priority for board members, but then others, how is  
2 that going to work? Do we have enough -- should  
3 we -- is this for board members?

4 MR. HARVEY: Yes, sir.

5 CHAIRMAN OLSON: Okay. I'm sorry. Board  
6 members exclusively. That will be better to manage  
7 that 90 minutes. Okay.

8 MR. HARVEY: Yes, sir.

9 CHAIRMAN OLSON: Then on Friday, this coming  
10 Friday, the 17th, is Mr. Carver. Same schedule for  
11 Mr. Carver: 9:00 a.m. to 10:30 airport tour, 10:30  
12 to 12:00 p.m. -- 12 noon here in the conference  
13 room for opportunities for board members to come in  
14 and meet and individually visit with Mr. Carver.  
15 So that's that.

16 Another matter is that I've been -- regarding  
17 the Part 16th matter -- Part 16 matter, I have  
18 finally been able to make direct contact with the  
19 attorney handling that for the airport. He was  
20 unavailable -- totally unavailable last week. I  
21 finally reached him mid-morning this morning. And  
22 the -- I would like to propose that we have an exec  
23 session with Mr. Margolin, who is the attorney  
24 handling this, to receive guidance and to discuss  
25 with Mr. Margolis [sic] the matter, and that we do

1           that under the provisions of Florida Sunshine Laws,  
2           an exec session.

3           So if I don't hear any other ideas, I think  
4           that would be good to proceed. And we should -- we  
5           should schedule that as soon as possible, as soon  
6           as the statute allows us to post the notice and  
7           schedule the meeting. So if there's no other  
8           comments on that, we'll proceed to do that.

9           MS. LUDLOW: Do -- you don't have any idea of  
10          what day and time or anything yet?

11          CHAIRMAN OLSON: Well, that's going to be --  
12          have to be worked out. I think it would be good to  
13          get -- I believe there's a one-week advance that  
14          has to be posted. So the earliest it could be  
15          would be next Monday, which is a national holiday.  
16          So we would need to go to our calendars, and we  
17          could do that now, and look at other dates next  
18          week for that to happen.

19          So no problem with me. I can do it any day  
20          next week. So looking at any -- let's just -- why  
21          don't we hear the nonavailability.

22          Any nonavailability?

23          MS. LUDLOW: We're talking about the week of  
24          the 27th?

25          CHAIRMAN OLSON: The week of the 21st.

1 Today's the 13th. So it would be the 21st.

2 MS. LUDLOW: Oh -- oh, okay. Monday, the  
3 20th, is the holiday?

4 CHAIRMAN OLSON: Yeah. Right.

5 MS. LUDLOW: Wednesday --

6 MS. LIOTTA: I have -- I have a question. I  
7 guess a point of order. I have not been involved  
8 in an executive session before. Is that subject to  
9 notice?

10 My understanding of executive session is it's  
11 on the record but not open to the public. So I  
12 don't know that you need a one-week notice to do  
13 that.

14 CHAIRMAN OLSON: Whatever the law says.

15 MR. CLARKE: You do.

16 MS. LIOTTA: You do? Okay.

17 All right. Yeah, I just wanted to see and  
18 make --

19 CHAIRMAN OLSON: Okay. Sure.

20 MS. LIOTTA: -- sure that we're working on the  
21 right rules.

22 CHAIRMAN OLSON: Sure.

23 MS. LIOTTA: I also have just one comment for  
24 everybody. I will not be at that meeting. As is  
25 widely known, I'm employed by Volato, who's a party

1 in the -- in the matter. Before I was --  
2 immediately after the election, I had recused  
3 myself from all involvement in this, both with  
4 Volato and the Authority. So I wouldn't --  
5 wouldn't be participating in any meetings.

6 CHAIRMAN OLSON: Okay. Thank you.

7 MR. CLARKE: Uh-huh.

8 CHAIRMAN OLSON: Okay. So --

9 MS. LUDLOW: How about Wednesday -- how about  
10 Thursday -- how about Wednesday afternoon?

11 CHAIRMAN OLSON: That's one of the days, but  
12 we have to, of course, coordinate it with our  
13 attorney, and he may be bringing in someone else in  
14 addition --

15 MS. LUDLOW: Yeah.

16 CHAIRMAN OLSON: -- to himself from the firm  
17 into the meeting, so...

18 MS. LUDLOW: But we can give him a couple  
19 options.

20 CHAIRMAN OLSON: Yeah. Right.

21 So which day can't you -- you -- any --

22 MR. CLARKE: No restrictions here.

23 MS. CASH-CHAPMAN: I cannot do Wednesday after  
24 3:00.

25 CHAIRMAN OLSON: Okay.

1 MS. CASH-CHAPMAN: From 3:00 on, I am booked.  
2 And then Friday, from 11:30 on, I am unavailable as  
3 well. Everything else, I can rearrange.

4 MS. LUDLOW: So you think --

5 CHAIRMAN OLSON: Friday 11:30 on is a no.

6 MR. CLARKE: Will this executive session give  
7 us enough time to react or respond to the next  
8 filing deadline?

9 CHAIRMAN OLSON: No, it won't. It's the 20th,  
10 I believe is the filing deadline.

11 MR. CLARKE: That's a national holiday?

12 CHAIRMAN OLSON: Yeah. Well, isn't it -- I  
13 believe it's the 20th, is the next filing deadline.

14 MS. LUDLOW: That's a Wednesday?

15 CHAIRMAN OLSON: What?

16 MS. LUDLOW: That's a Wednesday, is the 20th?

17 CHAIRMAN OLSON: Yes.

18 MR. CLARKE: Because they won't -- they won't  
19 even be open. The administrative courtroom won't  
20 be open that day.

21 CHAIRMAN OLSON: Yeah. Okay. So we have that  
22 the nonavailability is after 3:00 on Wednesday and  
23 after 11:30 on Friday of next week.

24 MS. LUDLOW: I can't do Friday morning.

25 CHAIRMAN OLSON: Oh, Friday's out. Okay.

1 MS. LUDLOW: I --

2 CHAIRMAN OLSON: Okay.

3 MS. CASH-CHAPMAN: I think the earlier we can  
4 do it, the better, in the week.

5 CHAIRMAN OLSON: Yeah. Yeah.

6 MS. CASH-CHAPMAN: If we could try to work  
7 maybe like Tuesday, the 21st, if there's  
8 availability.

9 CHAIRMAN OLSON: Yeah.

10 MS. CASH-CHAPMAN: No? Just kidding.

11 CHAIRMAN OLSON: Yeah.

12 MR. WUELLNER: Mr. Chairman, that -- that  
13 schedule is somewhat driven by how quickly we can  
14 get it published. It's typically, what, about  
15 three days? So three days. So you'll get a, at  
16 best, Wednesday or Thursday publication, which  
17 means best you could have a meeting is Wednesday or  
18 Thursday next week would be the earliest.

19 CHAIRMAN OLSON: Is that published in the  
20 Record? Is it -- St. Augustine Record the official  
21 record?

22 MR. WUELLNER: Yep.

23 CHAIRMAN OLSON: Okay.

24 MR. WUELLNER: Yes, sir.

25 MS. LUDLOW: I can do Wednesday afternoon. I

1 can do anything Wednesday.

2 MS. CASH-CHAPMAN: So Wednesday morning or  
3 Thursday?

4 MS. LUDLOW: I can do Wednesday morning.

5 CHAIRMAN OLSON: Okay. We'll -- we'll --  
6 we'll work with that. These people are working for  
7 us, so I hope they'll make their arrangements so  
8 they can meet our schedule sometime next week in  
9 the areas -- in the days we've looked at.

10 MS. LUDLOW: Can everybody do Wednesday  
11 morning by chance?

12 Can you, Jen?

13 MS. LIOTTA: I can't be involved.

14 MS. LUDLOW: Oh, I'm sorry.

15 CHAIRMAN OLSON: Yeah.

16 MR. CLARKE: Yeah, I'm available all week.

17 MS. LUDLOW: Okay.

18 CHAIRMAN OLSON: Yeah. Okay. Yeah. Yeah.

19 MS. LUDLOW: So Wednesday morning looks  
20 like --

21 CHAIRMAN OLSON: We'll see -- we'll see what's  
22 possible.

23 MS. LUDLOW: We'll just throw that out.

24 CHAIRMAN OLSON: Okay. Good.

25

1                    MEETING MINUTES

2                    CHAIRMAN OLSON: Okay. Now moving to our  
3 agenda. Meeting minutes, any comment -- any  
4 comments on our minutes from the 9th of January?  
5 That's the organizational meeting, so there's a lot  
6 of organizing in -- reflected in those minutes.

7                    (None.)

8                    CHAIRMAN OLSON: Hearing none, those minutes  
9 will be approved as presented in the transcripts.

10                   AGENDA APPROVAL

11                   CHAIRMAN OLSON: Agenda approval, we have a  
12 rather simple but very important agenda today.  
13 Other items that -- any other ideas about the  
14 agenda?

15                   (None.)

16                   CHAIRMAN OLSON: If not, they're stand -- it  
17 stands approved.

18                   STAFF REPORT

19                   CHAIRMAN OLSON: Staff report. Staff report?

20                   MR. WUELLNER: Yes, sir. Just to update you  
21 on the Taxiway Bravo Project, Taxiway B center  
22 section, the paving is complete at this point.  
23 Lighting and sign installation is underway.  
24 They're also completing the markings. We thought  
25 they'd be done by the end of last week, but rain

1 got in the way of that. Looks like a couple of  
2 weeks from being finished on that in total.

3 They've already begun work on the shoulder,  
4 Grip-Flex product being applied. And the threshold  
5 light replacement -- or lights replacement or  
6 relocation associated with the runway will begin  
7 next Monday. So everything's on the queue to be  
8 done within two to three weeks total.

9 CHAIRMAN OLSON: Questions about any of those  
10 items -- matters?

11 MR. CLARKE: (Shakes head.)

12 MS. CASH-CHAPMAN: (Shakes head.)

13 (None.)

14 BUSINESS PARTNER UPDATES

15 CHAIRMAN OLSON: Okay. Business partner  
16 updates. Since we're meeting twice as often, we  
17 may not have a business -- all our business  
18 partners here today. Mr. Dean?

19 (Not present.)

20 CHAIRMAN OLSON: I don't see Mr. Dean from the  
21 county.

22 Mr. Beyers?

23 (Not present.)

24 CHAIRMAN OLSON: I don't see Mr. Beyers.

25 Mr. Riera?

1 MR. TOPP: I'm going to -- I'm going to go for  
2 Mr. Jose Riera.

3 CHAIRMAN OLSON: Mr. Topp is going to do it.

4 MR. TOPP: How's it going, folks?

5 MS. LUDLOW: Great.

6 MR. TOPP: Great.

7 We had a meeting Saturday for SAAPA, and two  
8 things came up, one in reference to this Part 16  
9 situation. Fortunately, I've had a lot of  
10 experience dealing with the FAA. Most of it,  
11 pretty good. Sometimes not so good.

12 I would suggest strongly between now and  
13 Monday, which is when you're supposed to respond,  
14 okay -- because with the FAA, unfortunately, it's  
15 unlike the law of the land; you're guilty until  
16 proven innocent. All right? So if you received a  
17 notice from the FAA, as far as they're concerned,  
18 we're guilty -- or you're guilty. I would file for  
19 an extension sometime this week just to make sure  
20 that they understand we're trying to work with  
21 them. I'm just saying. All right?

22 The other thing that came up at the SAAPA  
23 meeting is that -- has to do -- Michelle will  
24 probably like this -- about doing things with the  
25 community. We would like to do a -- and I will

1 talk to Ed and the rest of the folks about this as  
2 we get a little closer, but May 27th, we want to do  
3 a car show for this particular operation. And I'll  
4 present something at the next meeting, all right,  
5 when there's time for my -- my -- my position, what  
6 it is, but this is a professional company that does  
7 the car shows. And they have usually between 500  
8 and 1500 people show up for these car shows. And  
9 our plan is to do it, obviously, outside the  
10 Part 139 Restriction. We'd love to have it over by  
11 the terminal.

12 And then we'd also discuss as we go through  
13 this about doing a static display, not unlike the  
14 way we handled the Young Eagles a couple of months  
15 ago where there's escorted people onto the property  
16 to look at airplanes and that kind of thing. But  
17 it will be exciting. It will bring a lot of  
18 notoriety to -- not notoriety; that's a bad word --  
19 publicity for the airport and let them know we're  
20 out here and we care about the community. That's  
21 it.

22 But back to the FAA thing, folks, I've done a  
23 ton of business with them over the last 30 to  
24 40 years. You need to reply before the 20th.  
25 That's my humble opinion.

1 Thank you.

2 CHAIRMAN OLSON: Thank you. And --

3 MS. LUDLOW: Can the board say something?

4 CHAIRMAN OLSON: Yes. Go ahead.

5 MS. LUDLOW: Jaime, thank you.

6 MR. TOPP: Yep.

7 MS. LUDLOW: So I -- I wanted to ask, I guess,  
8 Bob if -- if the due date is Monday, then -- then  
9 what are we going to do if we're meeting after  
10 that?

11 CHAIRMAN OLSON: Well, we have counsel  
12 watching out for us, and if -- if an extension is  
13 needed, we look for our counsel to make that  
14 filing.

15 MS. LUDLOW: But FAA won't care if they gave  
16 us till Monday, unless the complainant extends or  
17 gets another extension.

18 CHAIRMAN OLSON: I just suggest that we not --  
19 that we talk about it in the session, and I will --  
20 I will take up the assignment of pressing the  
21 attorney about that when I -- when I get back with  
22 him to set up our -- our meeting that we've  
23 discussed.

24 MS. LUDLOW: Okay. I just assumed if we're  
25 going to have a meeting after the deadline --

1 CHAIRMAN OLSON: Okay.

2 MS. CASH-CHAPMAN: Yeah, I agree. I mean, we  
3 need to do something prior to the deadline. So  
4 someone needs to call the attorney and say, "We  
5 need an extension." We can't just ignore it and  
6 say, "Well, we're not meeting yet, so we're just  
7 not going to do anything about it."

8 CHAIRMAN OLSON: I already wrote it down when  
9 Mr. Topp mentioned it. So, yes, I mean, it's on --  
10 yes, I mean, I -- I made a specific note.

11 MS. CASH-CHAPMAN: So he'll be contacted prior  
12 to the deadline?

13 CHAIRMAN OLSON: Yes.

14 MS. CASH-CHAPMAN: Thank you.

15 MR. CLARKE: Mr. Chairman, can you let us --  
16 the rest of the board members know when you find  
17 out this week for certain through the staff so that  
18 if we have to act any quicker?

19 CHAIRMAN OLSON: Yes.

20 MR. CLARKE: Okay.

21 MR. BURNETT: Mr. Chairman, if I might, I  
22 don't believe that the five of you can communicate  
23 outside of this venue.

24 CHAIRMAN OLSON: No, I --

25 MR. BURNETT: So the Sunshine Law would

1 prevent a report back to the other board members  
2 related to a matter that may come before the board  
3 for determination.

4 The best I can tell you related to this is I  
5 would anticipate that the law firm that currently  
6 is representing the Authority is very well known, I  
7 would think, among most any lawyer, being that it's  
8 Akerman. They -- if they felt that there was  
9 something they needed to bring to your attention, I  
10 believe they would have previous to now. And if  
11 they were to need an extension for Monday,  
12 extensions are kind of routine. So, otherwise,  
13 they would file and do what they believe is in the  
14 best interest of protecting the Airport Authority's  
15 interest.

16 I don't know that that, nonetheless, prevents  
17 the Authority from still, after that, timely  
18 having -- "timely" meaning in accordance with  
19 Florida law -- roughly ten days or later, having a  
20 closed-door executive session where you speak to  
21 the lawyer and discuss strategy of the case,  
22 budget, and those kinds of things related to the  
23 litigation.

24 CHAIRMAN OLSON: The way I heard Mr. Clarke's  
25 request was that administratively, it be reported

1 back to the board, that matter. And I don't -- so  
2 it -- I don't believe -- the way I understand it,  
3 it would not meet the -- would not be characterized  
4 as a communication among and between board members  
5 outside of a meeting. Isn't that correct?

6 MR. BURNETT: You cannot communicate with each  
7 other outside of this board.

8 MS. LUDLOW: So --

9 MR. BURNETT: So the staff --

10 CHAIRMAN OLSON: And administrative --

11 MR. BURNETT: -- cannot be a go-between  
12 either. So, for example, one Airport Authority  
13 couldn't tell a staff member something to be  
14 communicated to another Airport Authority member.  
15 Now, if it's related to scheduling or mundane  
16 administrative things like that, that's fine.  
17 Obviously, you've got to coordinate your calendar  
18 in order for you to have a meeting. Especially in  
19 a situation like this where you're trying to find  
20 out to fit all five of your calendars, staff's  
21 calendar, and an outside lawyer's calendar, that's  
22 administrative. But as far as business that would  
23 come before the Authority, anything that may come  
24 before the Authority has to be communicated between  
25 the five of you in this forum.

1 MS. LUDLOW: Are you saying that the attorney  
2 has to be without the board? The attorney -- who  
3 does the attorney meet with? Ed or who?

4 CHAIRMAN OLSON: We're talking about actually  
5 in a meeting with this -- with this board and the  
6 attorney directly to receive guidance from the  
7 attorney and to discuss that guidance with the  
8 attorney.

9 MS. LUDLOW: It -- it sounded to me like when  
10 we -- I know Ed sent a letter that did say  
11 something about we didn't want to appear to have  
12 shade meetings or something of that nature.

13 So are you saying -- are you saying the  
14 attorney can come here and meet with the board?

15 MR. BURNETT: Absolutely. You can have a  
16 closed-door executive session with the lawyer under  
17 Florida law, what's commonly referred to as a shade  
18 meeting. The only issue there is between three  
19 days' notice and seven days before the meeting,  
20 it's loosely about ten days in advance that it  
21 takes you to start coordinating to have those  
22 meetings. That's the --

23 MS. LUDLOW: That was -- so we can't just go  
24 by -- a week to -- to publicize our meeting, our  
25 Sunshine Law meeting? What is -- what's over

1 ten days?

2 MR. BURNETT: I believe it takes -- I believe  
3 it takes Ms. Hollingsworth two to three days to  
4 actually get the Record to place the ad. Because,  
5 obviously, the Record has to have the ad. It  
6 couldn't run in the same day that the Record had  
7 the ad. It's going to run one day. So you're  
8 going to lose a day there. But typically the  
9 Record already has things programmed for  
10 formatting. So it's a -- usually, I think, a  
11 three-day for those types of legal notices. So --  
12 and then seven days in advance of that. So that's  
13 how I get roughly ten days.

14 MS. LUDLOW: Okay.

15 CHAIRMAN OLSON: Yes, it seems like everything  
16 in the Record is at least three -- happened at  
17 least three or four days before we're reading it in  
18 the Record.

19 Okay.

20 MS. LIOTTA: I'd -- I'd be curious what  
21 Florida law guidance is on emergent matters. I  
22 don't know if this qualifies for that, but I can  
23 imagine a situation where the Authority may want to  
24 go to seek a TRO or some sort of emergency basis  
25 relief, and it's -- would be puzzling if there had

1 to be a ten-day waiting period before the Authority  
2 could have a meeting to discuss something like  
3 that.

4 MS. LUDLOW: I have another thought too. So  
5 is it possible that we will hire legal counsel  
6 today?

7 MS. LIOTTA: I understand that's the agenda  
8 today.

9 MS. LUDLOW: So then could this case be passed  
10 to our new legal counsel?

11 MR. BURNETT: Two pieces of that, I think,  
12 which is the RFP that went out was split into two,  
13 one for general counsel, one for aviation counsel.  
14 Assuming that you were to deem this an aviation,  
15 FAA matter, because that's where it's at, and you  
16 wanted to move it to the new aviation counsel, for  
17 example, then you would have that right to replace  
18 the current lawyer with another lawyer. Or you  
19 could have the general counsel do it if -- if you  
20 felt their qualifications were sufficient to handle  
21 that work and they wanted to take on that work.

22 MS. LUDLOW: So I don't -- you answered my  
23 question.

24 Also, on general counsel and aviation counsel,  
25 are we getting two different attorneys or can't

1           they be one?

2           MS. LIOTTA: We have -- we have proposals from  
3           one, Akerman, who's proposing to -- to be all -- to  
4           be both. There's another joint proposal that's LLW  
5           and KKR. Theirs is actually a little different.  
6           Their -- their -- their proposal is suggesting that  
7           we hire LLW for the GC type of things and KKR for  
8           the aviation.

9           I did actually get a chance to speak with --  
10          just blanked on her name -- the -- Amy Petrick from  
11          LLW. And she confirmed for me that, although they  
12          did a joint proposal, we are free to consider that  
13          as two separate, one for the aviation and one for  
14          the -- the general counsel.

15          MS. LUDLOW: Okay. Thank you. I -- I needed  
16          that to be cleared up, because we can get one that  
17          can do both. We don't have to hire two attorneys.  
18          We can hire an aviation attorney, and if he is a  
19          local person, then he could function as general  
20          counsel also?

21          MS. LIOTTA: Well, I think the only limit  
22          there is which RFQ was responded to. If somebody  
23          only responded to aviation or only responded to  
24          general counsel, I think that was the intent of  
25          their -- their proposal was to only be considered

1 for that one part of the work.

2 MS. LUDLOW: Okay. But if we ask them, maybe  
3 they didn't know all that, we said, you know, "Do  
4 you want to be considered for the other side also?"  
5 Anyway, I -- I don't think we need two attorneys.

6 CHAIRMAN OLSON: Okay. Let's see. Are we --  
7 oh, we are still on business partner updates.

8 Mr. McKendrick, Northrop Grumman?

9 (Not present.)

10 CHAIRMAN OLSON: Not here.

11 Mr. Pittman?

12 (Not present.)

13 CHAIRMAN OLSON: I don't see Mr. Pittman here  
14 either.

15 NEW BUSINESS

16 CHAIRMAN OLSON: Okay. So we're moving on to  
17 new business, airport legal solicitation.

18 And, Ms. Liotta, did you want to say anything  
19 at the beginning? You've been taking the lead on  
20 the issue of working with staff on the issuance of  
21 RFQs. Anything we need to say at the outset or  
22 know about -- understand at the outset?

23 MS. LIOTTA: Well, I think the rest of the  
24 Authority members have the same information I do.  
25 I did work to help redraft and -- and -- to get the

1 second version of the RFQ out that did have the two  
2 RFQs, one just specialized aviation, the other  
3 basically everything else. After that, the  
4 responses that came in, you know, I had the same  
5 information as everyone else.

6 I did make a couple -- like I said, I did -- I  
7 did call to get a couple of clarification items,  
8 which I just reported on LLW's. So I think it's --  
9 right now is it's time to, you know, do the work of  
10 looking through the RFQs and hearing from the --  
11 from the people who are here today who want to  
12 speak on it and just having our discussion.

13 CHAIRMAN OLSON: Okay. So we have four  
14 respondents to the RFQ.

15 MR. BURNETT: You --

16 MS. LIOTTA: Well, I guess which one do you  
17 want to do first?

18 CHAIRMAN OLSON: Well, we can go --

19 MS. LIOTTA: The general -- general counsel or  
20 aviation?

21 CHAIRMAN OLSON: We could go alphabetically or  
22 we could go by specialized area. Just how do you  
23 see us proceeding?

24 MS. LIOTTA: Well, I'd suggest we just pick  
25 one, maybe the -- the general counsel one or the

1 aviation one. Might make sense to do the  
2 specialized one first, might be my suggestion, and  
3 hear from anyone who's -- there were three. There  
4 was Roberts, Coquina, and -- well, I guess it's  
5 four -- KKR on their half of it and then Akerman  
6 all -- all wanted to be considered for the aviation  
7 side.

8 CHAIRMAN OLSON: Four -- four firms?

9 MS. LIOTTA: Yes.

10 CHAIRMAN OLSON: So I guess we could go  
11 alphabetically. And then we would start with the  
12 Akerman firm.

13 MS. LUDLOW: But that -- but aren't they going  
14 to -- we're going into the same thing. Is one  
15 person going to get up and talk about why they want  
16 this job and everybody else gets to hear them?

17 MS. LIOTTA: Well, I think that's to  
18 Mr. Burnett's point from the prior -- I think it  
19 was, what, November or December, if there are  
20 people who want to speak, we'd ask the other  
21 applicants to step outside so everyone has a free  
22 and equal kind of shot at it, so to speak.

23 CHAIRMAN OLSON: So roughly --

24 MS. LUDLOW: Right.

25 CHAIRMAN OLSON: -- ten-minute time for

1 presentation and then Q and A, is that about it,  
2 just for us to discipline them on the topic?

3 MS. LIOTTA: Yeah, so I think the one  
4 suggestion I might make to speed things up a little  
5 bit is that the -- like if -- it might make sense  
6 for, if -- if Akerman is here, to do one  
7 presentation for both because I think they're --  
8 it's -- it might be hard for them to parse out the  
9 two since it's one proposal, and that would also,  
10 you know -- and they -- we heard from them again --  
11 we heard from them in December. So I think that  
12 might be fair to have Akerman present once today  
13 instead of twice since they're -- you know, they  
14 want to be considered for both.

15 CHAIRMAN OLSON: So they're -- they're  
16 presenting for both, the general counsel and the  
17 aviation specialty?

18 MS. LIOTTA: Correct.

19 CHAIRMAN OLSON: And then responding to Reba's  
20 question about are the others in the room when the  
21 presentation's being made or are we wanting to  
22 manage it the way we did last time?

23 MS. LIOTTA: Well, I think that's for us to  
24 all to decide, but I think it was -- it would be  
25 more equitable for -- for everyone to have --

1 CHAIRMAN OLSON: Their own?

2 MS. LIOTTA: -- the -- the -- the room, so to  
3 speak --

4 CHAIRMAN OLSON: Yes. Okay.

5 MS. LIOTTA: -- and have the other -- the  
6 others wait outside.

7 CHAIRMAN OLSON: Okay. Okay. So, presumably,  
8 we have representatives of Akerman, Roberts, LLW,  
9 and Coquina here. We'll first hear from Akerman  
10 and visit with Akerman. And if the other  
11 representatives will be outside while we're doing  
12 that, we'll -- we'll call in the firms as we  
13 address it.

14 MS. LAQUIDARA: Thank you.  
15 Thank you. And I appreciate the time to visit  
16 with you and to speak to the new board members who  
17 were not part of this decision-making panel last  
18 time.

19 I'm Cindy Laquidara. I'm a partner at  
20 Akerman. And I was here myself on the general  
21 counsel position. My partner, Mr. Margolin, of  
22 course, represents you in litigation. And he and I  
23 were both working on that, but I had a trial, so he  
24 took it and -- which worked out really well for  
25 everyone.

1           With regard to the extension, it's  
2           appropriate, as you mentioned it, for me to bring  
3           that message back at the end of the meeting if you  
4           want me to. That might address that.

5           I have been doing -- representing public  
6           agencies since 1985. I have -- I've been  
7           board-certified for a couple of decades in that and  
8           have addressed all kinds of issues, from public  
9           records to Sunshine Law litigation. And I think my  
10          litigation background as a trial lawyer is helpful  
11          because I can see the issues as they arise that  
12          might cause litigation.

13          I always, when litigation is a potential in  
14          your decision-making, advise you on what I consider  
15          a Bleak House analysis. And that's from Dickens,  
16          where at the end of the litigation, the people won,  
17          but the attorneys had gotten all the money, which  
18          is not really the good answer. So we always look  
19          at that and give you an idea of what the costs  
20          would be, the time would be so as you are in  
21          charge.

22          And I see my job as the general counsel, as I  
23          have for others, as giving you all the tools you  
24          can to do your job. And only if you suggest  
25          something, which would be inadvertently not legal,

1       because I'm quite certain none of you would intend  
2       to do that, and we're fortunate to have another  
3       attorney here on the board, it would be to say "You  
4       can't do it this way, but you can achieve your  
5       legal purpose this other way." And there are many  
6       general counsel tools.

7               Now, of course in a county growing of this  
8       size -- and while our office is not in St. Johns,  
9       I've been a mem- -- I have been a resident since  
10      August 11, 1989. I returned from taking the tolls  
11      off of Butler Boulevard. My son just recently left  
12      the Marines. He lives in -- off of Pacetti. I  
13      have a cousin and her husband and a brother, wife,  
14      and two kids all in St. Johns County. So, you  
15      know, we're well steeped and have been here years  
16      and seen the growth. You may have runway issues,  
17      growth issues, economic development issues coming  
18      up. I've done all of that: Tax increment  
19      financing, tourist development financing, land use,  
20      zoning, preemption. Who's in charge of your  
21      runways, you or the FAA? Where do they end?

22              So in my representation of JIA, I was always  
23      called in when there were issues, not on day-to-day  
24      matters, but issues with an FBO, issues with  
25      compliance on public speeches and things within

1 airports, issues on public property, right-of-way,  
2 things of that nature, or issues within the board  
3 to get the right procedures together, so -- I've  
4 also handled employment for them, and I handled  
5 their CEO contracts negotiations for them.

6 So I have a depth of matters that I enjoy  
7 doing. I like representing elected officials. I  
8 think that's really the key to how everything  
9 works. They're the ones responsible to people.  
10 And I'm the one you can rely on to get that done.

11 With regard to your Sunshine meeting, for  
12 example, coming up, very tightly scripted. One way  
13 around your calendaring issues that I've devised  
14 over the years is the attorney calls -- the  
15 attorney himself calls for the meeting, identifies  
16 the litigation by title, identifies the issues,  
17 because there are only two you can talk about in a  
18 Sunshine meeting -- in a shade meeting. And then  
19 the board votes to authorize it, leaving it to the  
20 attorney and the executive director to call you all  
21 and schedule it at a convenient time that works.

22 So that's a -- kind of a process that I've  
23 been able to use, Mr. Burnett, over the years  
24 successfully all throughout Florida and in helping  
25 them to schedule their shade meetings.

1           The -- there are rules that you adhere to.  
2           They're your own bylaws, as well as the state, as  
3           well as the county. So there's layers of where you  
4           can create certain rules that work well for you  
5           within that framework of the county or something  
6           else that I can help with.

7           Because of my experience, I don't often have  
8           to spend much time looking up an answer, although I  
9           do confirm that the legislature has not in their  
10          wisdom changed anything in the last legislative  
11          session. That sometimes happens. So the -- my  
12          ability to give you an answer on the phone when you  
13          call me is pretty good. You know, I've known it, I  
14          can cite, I have a memo, and I can -- I can help  
15          you with that. So that, I think, is a way that I  
16          could be cost-effective in representing you.

17          With regard to the aviation side -- and I  
18          don't want to put Board Member Liotta in a  
19          difficult position, and so just raise your hand if  
20          there's something you do not want me to mention,  
21          Ms. Liotta, as I've -- as I discuss it.

22          But we also have a very strong aviation side,  
23          a very -- I'm here just for efficiency to present  
24          on that part. You certainly have a wealth of  
25          qualified candidates to choose from, and Akerman's

1           credentials are set forth within there. We  
2           represent, and you may like that or not like that,  
3           the Hillsborough County Airport Authority. So  
4           we're used to Florida county airport authorities,  
5           all the rules and issues.

6           We have strong lobbying in Tallahassee. We  
7           keep our ear to the ground on things that might  
8           affect you.

9           So those are some of the issues I have for  
10          you. I do think I could be an asset to you and  
11          provide a depth of legal knowledge that you would  
12          find helpful and together, you know, help you with  
13          implement your very important mission.

14          Thank you.

15          MS. LUDLOW: And can we ask a --

16          CHAIRMAN OLSON: Yes. Now's the time.

17          MS. LUDLOW: Can we ask her questions?

18          CHAIRMAN OLSON: You are -- you are -- you  
19          have the floor. Ask your question.

20          MS. LUDLOW: Oh, thank you. I was  
21          wondering if somebody would say that.

22          So thank you. It's good to see you again.

23          MS. LAQUIDARA: Thank you. It's nice --

24          MS. LUDLOW: I always like to see somebody  
25          that I'm bigger than.

1           So I'm looking at your hourly fees on all the  
2           partners, they're like from 500 to 800 per hour,  
3           and that your monthly base rate is almost 7,000 a  
4           month --

5           MS. LAQUIDARA: Right. That's --

6           MS. LUDLOW: -- not including expenses.

7           MS. LAQUIDARA: That's correct. I don't  
8           anticipate expenses. I'm not going to charge you  
9           for driving back and forth from my home in  
10          St. Johns County, but -- so it would have to be  
11          something significant where you asked me to go  
12          somewhere else to do it.

13          My rate was discounted \$200 an hour at my --  
14          at my request because you are a public agency.  
15          And -- and I do recognize, you know, that's a lot  
16          of money, ten hours on that. And so the question  
17          is do you need ten hours' worth of services? If  
18          so, I think it's a good deal because you'll get  
19          that and more because of my background and my  
20          ability to give you some written policies that help  
21          you. All -- all the time, I'll respond to  
22          questions and say, "Yes, let me get you something  
23          on that."

24          I don't nitpick on my time. We don't charge  
25          for conferences between attorneys. I don't believe

1 in that. All right? You won't ever see that. And  
2 you will see that we detail time even with the flat  
3 fee, because if you're not happy with me, then you  
4 need to work with someone else, right? I mean, you  
5 have to have that bond with your counsel, that  
6 that's the go-to person, you're not against it.  
7 So...

8 MS. LUDLOW: But you only -- you only have one  
9 partner -- everyone's litigation except one and he  
10 is Florida land?

11 MS. LAQUIDARA: Okay. Well, Peter, we -- now  
12 I would say about half of my practice -- I consider  
13 myself a trial lawyer. Half of my practice has to  
14 maintain certification in local government law.

15 MS. LUDLOW: Uh-huh.

16 MS. LAQUIDARA: The same with Mr. Porter, who  
17 also represents the Tampa Airport Authority, and  
18 while he does land use and all, he's also certified  
19 in the same area of law. Peter Dame, because he's  
20 done municipal bond works -- I've worked with Peter  
21 and hired him myself prior to joining Akerman. He  
22 certainly knows all the local government ins and  
23 outs that can come.

24 So we have a -- a great depth. Those are the  
25 people we named for you because we have a depth,

1 the greatest experience.

2 MS. LUDLOW: I see.

3 MS. LAQUIDARA: Uh-huh.

4 MS. LUDLOW: Okay. And thank you. And thank  
5 you for being here in person.

6 MS. LAQUIDARA: Thank you.

7 CHAIRMAN OLSON: All right. Other questions?

8 MR. CLARKE: Yeah, I have a question.

9 Thank you for being here. I would like to  
10 understand for my benefit and the rest of the  
11 Authority the difference -- without getting into  
12 the specifics, you know, we have a current matter  
13 before the FAA, the difference adjudicating a legal  
14 matter in front of an administrative law judge, such  
15 as the FAA, and civil court.

16 As Mr. Topp mentioned in his statement, that  
17 we're -- we've been -- the Authority, that is, has  
18 been accused of dealing -- not dealing in good  
19 faith, and we are obligated to prove that wrong  
20 rather than --

21 MS. LAQUIDARA: Correct.

22 MR. CLARKE: -- the FAA proving that we're  
23 guilty.

24 MS. LAQUIDARA: Correct.

25 MR. CLARKE: So innocent until proven guilty,

1           maybe you can comment on that just general concept.

2           MS. LAQUIDARA: I can because the FAA is  
3           different from other administrative agencies in  
4           shifting that burden of proof of good faith.

5           Now, I'm -- as a trial lawyer, I'm always fond  
6           of saying you really do have a burden of good faith  
7           in everything you do, because if the finder of fact  
8           doesn't believe you're acting in good faith, then  
9           they're going to struggle to rule against you.

10          MR. CLARKE: Uh-huh.

11          MS. LAQUIDARA: But the FAA, because they're a  
12          regulatory body first, their regulations are  
13          basically drafted because they see the Airport  
14          Authority with a good deal of power, right, and all  
15          these regulations that they've given you power to  
16          enforce through them, and the FBOs and others as  
17          having less power in that situation. And so,  
18          therefore, they approach it -- you're almost --  
19          almost in a fiduciary position where you can't just  
20          strong-arm these people, because you're a very  
21          limited and very valuable resource that has a lot  
22          of government money in it and it can't work without  
23          government regulations and government money. And  
24          so if you were able to have the great deal of  
25          discretion that you do in other areas of

1 procurement, then you can do what you want --  
2 wanted so long as it wasn't arbitrary and  
3 capricious, which pretty -- that's a lot of  
4 discretion.

5 So the FAA, believing that they've imbued you  
6 with this power of regulation and provided a good  
7 deal of money to you, says, "No. No. On this  
8 situation, we're going to look out for the people  
9 who are coming in wanting this resource to ensure  
10 that it's a level playing field."

11 MR. CLARKE: Uh-huh. Thank you.

12 CHAIRMAN OLSON: Other questions?

13 I guess I wanted to just generally ask on this  
14 topic who in Akerman in the practice that's in  
15 Florida has the most extensive experience or work  
16 with representation of airports with FAA?

17 MS. LAQUIDARA: I would say it's between  
18 Mr. Porter and Mr. Margolin, who's presently  
19 representing you, within the state of Florida.  
20 Mine is a bit dated because it was back at JAA, and  
21 I left -- I left that practice in 2014. So as to  
22 the specific FAA litigation, the person you have  
23 present now, along with Mr. Jim Porter, who  
24 submitted, has the most -- has the most experience.

25 CHAIRMAN OLSON: Okay.

1 MS. LAQUIDARA: How that stacks up with  
2 others, I'm not certain.

3 CHAIRMAN OLSON: Mr. Porter from your firm  
4 assisted in our -- our filings with -- on the  
5 Part 16 -- current Part 16 matter; is that correct?

6 MS. LAQUIDARA: You know, I don't recall, sir.  
7 I'd have to look at -- at the pleading itself.

8 CHAIRMAN OLSON: Is he based in Jacksonville?

9 MS. LAQUIDARA: No. No. I am the only one  
10 based in Jacksonville on the team.

11 CHAIRMAN OLSON: So the others are in Tampa?

12 MS. LAQUIDARA: That's correct.

13 CHAIRMAN OLSON: Okay.

14 MS. LAQUIDARA: And that's why I separated  
15 myself out. And I do believe that you may have  
16 some local people here for the aviation counsel  
17 aspect though.

18 CHAIRMAN OLSON: Okay.

19 MS. LAQUIDARA: It's a small town. I know  
20 them. They're good lawyers too.

21 CHAIRMAN OLSON: Okay. Thank you.

22 MS. LAQUIDARA: Thank you. Is that it?

23 CHAIRMAN OLSON: Thank you very much.

24 MS. LAQUIDARA: Thank you.

25 (Ms. Laquidara exited.)

1           CHAIRMAN OLSON:   Going down alphabetically, it  
2           looks like Coquina.   Is that -- would be the next  
3           firm.

4           MR. HARVEY:   Who's that?

5           CHAIRMAN OLSON:   Coquina.

6           MS. LUDLOW:   Ashby.

7           CHAIRMAN OLSON:   It says Coquina.

8           (Mr. Underhill entered.)

9           MR. UNDERHILL:   Good afternoon.

10          CHAIRMAN OLSON:   Good afternoon.

11          MR. UNDERHILL:   William Ashby Underhill on  
12          behalf of Coquina Law Group.   We've put in for the  
13          aviation side of this, felt that I had good  
14          applicants for the general counsel parties that we  
15          work well with.   Mr. Douglas, know him very well,  
16          his law partner, Jeremiah Blocker, feel that they  
17          would be good candidates to take care of the  
18          general representation part.   They took over  
19          St. Augustine Beach after Coquina Law Group stopped  
20          representing St. Augustine Beach.

21                 I'm a board-certified aviation attorney.   I'm  
22          the aviation attorney.   All I do is aviation law,  
23          insurance and commercial litigation.   That is what  
24          Coquina Law Group does.

25                 I've grown up around aviation.   And if this

1 board wants somebody to take care of aviation  
2 matters and to look after the board and do things  
3 right, I'm your guy.

4 Now, I'll go ahead and say this: If this  
5 board doesn't -- is anti-general aviation and  
6 business aviation, I'm not your guy. That's not  
7 me.

8 I grew up in business aviation, general  
9 aviation. I know what a airport can do. I'm very  
10 familiar with assurances. I've litigated hangar  
11 issues, been a part of assurance litigation in the  
12 state of Florida, as well through the FAA, and of  
13 course enforcing matters after the FAA.

14 So I've put in there at a discounted rate  
15 350 an hour. That's \$100 less than my current rate  
16 for manufacturers that I represent in the state of  
17 Florida. And it would be my envision that I would  
18 be available to general counsel, to answer issues,  
19 review the agenda. If you all need me here, I  
20 would be here at meetings, because there's no  
21 reason to have two attorneys here for a general  
22 meeting unless there's going to be an issue with  
23 aviation, and that would be, you know, contingent  
24 on you all having a firm that wants to work with an  
25 outside counsel.

1           We have an office here in St. Augustine off  
2           Highway 16. I also have an office in  
3           Daytona Beach, Florida.

4           If you have any questions, please let me know.  
5           Otherwise, I believe I gave you a pretty in-depth  
6           CV.

7           CHAIRMAN OLSON: Other -- I have a question.  
8           In your work as aviation counsel, do you -- how do  
9           you break down the clients you have or have had  
10          that are airports -- airport-sponsored  
11          organizations versus others that are, I guess,  
12          taking action --

13          MR. UNDERHILL: I have not represented an  
14          airport authority. I have been involved in  
15          litigation against an airport before.

16          CHAIRMAN OLSON: Okay.

17          MR. UNDERHILL: Actually, two of those, I've  
18          been involved in, even though I wasn't a named  
19          attorney on the pleadings. Other than that, my  
20          representation is of airmen before the FAA. I've  
21          represented manufacturers. I have represented  
22          airports in defense of litigation, but most of  
23          that's been several years, but that's been defense  
24          of accidents -- aviation accidents/incidents on the  
25          airport.

1 I represent manufacturers on lien disputes,  
2 leases, and that sort of stuff currently, but no  
3 airport authorities are currently represented by  
4 us.

5 CHAIRMAN OLSON: Okay. Okay. Including  
6 cities or counties that operate airports?

7 MR. UNDERHILL: No. Currently, we do not  
8 represent any --

9 CHAIRMAN OLSON: Okay.

10 MR. UNDERHILL: -- cities or counties that  
11 operate -- no airport operators.

12 CHAIRMAN OLSON: Okay. Thank you.

13 MR. UNDERHILL: I have defended airport  
14 operators in the past regarding personal injury  
15 defense and that sort of stuff.

16 CHAIRMAN OLSON: Yes. Yes. Okay. Thank you.

17 Other questions?

18 MS. LUDLOW: Yes. And mine's always about  
19 money.

20 So you bill in six-minute increments, but you  
21 don't charge for travel time unless required to  
22 travel out of the country, and then it's half the  
23 hourly rate --

24 MR. UNDERHILL: Out of the county.

25 MS. LUDLOW: -- but -- so does that -- and

1       your fee is 350 an hour and your paralegals are  
2       150. So in your firm, you have two attorneys and  
3       two paralegals?

4               MR. UNDERHILL: Correct.

5               MS. LUDLOW: Right. So if you weren't here,  
6       one of your part- -- your partner would be here.

7               How did you -- I always do that. How -- how  
8       are you going to handle, like, coming to all of  
9       these meetings that we have? I mean, you're going  
10      to bill in six-minute increments or --

11              MR. UNDERHILL: If I'm needed, I'm going to be  
12      billing -- you know, if the aviation attorney needs  
13      to be here, I'm going to bill for my time here.

14              MS. LUDLOW: Okay.

15              MR. UNDERHILL: If it's -- at .6, if I'm  
16      needed.

17              MS. LUDLOW: Okay.

18              MR. UNDERHILL: If I'm not needed, I -- and  
19      I'm here, I'm not going to bill it.

20              MS. LUDLOW: I see. Okay.

21              MR. UNDERHILL: You know, if I'm just here  
22      because I want to be here.

23              MS. LUDLOW: I see.

24              MR. UNDERHILL: That would be --

25              MS. LUDLOW: The good thing --

1 MR. UNDERHILL: -- necessitated out of the  
2 agenda.

3 MS. LUDLOW: The good thing is you don't have  
4 a monthly fee. So that's good. Reassurance is  
5 good.

6 Thank you. That's all I have.

7 CHAIRMAN OLSON: Other questions for  
8 Mr. Underhill?

9 Okay. Thank you very much. Appreciate it.

10 MR. UNDERHILL: Thank you.

11 MS. LUDLOW: Thank you, Ashby.

12 (Mr. Underhill exited.)

13 CHAIRMAN OLSON: Next one is LLW.

14 MS. LIOTTA: So LLW is actually --

15 MS. LUDLOW: KKR.

16 CHAIRMAN OLSON: In partnership or --

17 MS. LIOTTA: In partnership with KKR. I don't  
18 know if they're intending on speaking on behalf of  
19 KKR --

20 CHAIRMAN OLSON: Okay.

21 MS. LIOTTA: -- but LLW proposed their  
22 specific firm for general counsel, not for  
23 aviation.

24 CHAIRMAN OLSON: Okay.

25 (Ms. Durden entered.)

1 MS. DURDEN: So you've announced Lewis,  
2 Longman & Walker. Is it --

3 CHAIRMAN OLSON: I'm sorry. What was your  
4 question? Your -- well, welcome. And you are...

5 MS. DURDEN: And I -- thank you. I'm  
6 Brenna Durden.

7 CHAIRMAN OLSON: Yes.

8 MS. DURDEN: And I'm with Lewis, Longman &  
9 Walker.

10 CHAIRMAN OLSON: Yes.

11 MS. DURDEN: And I don't know whether you want  
12 me to speak about KKR at the same time because our  
13 proposal was one proposal. They can be split. So  
14 I just wasn't sure what the rules are, what you  
15 want me to talk about.

16 CHAIRMAN OLSON: I guess how would we handle  
17 that? Speak for both of them?

18 MS. LIOTTA: Well, I guess, in fairness, if  
19 you're happy to speak for KKR --

20 MS. DURDEN: Yes.

21 MS. LIOTTA: -- they don't have -- they didn't  
22 send a person, so they wouldn't -- so if you -- if  
23 you feel comfortable speaking --

24 MS. DURDEN: I'm here --

25 MS. LIOTTA: -- and answering for them --

1 MS. DURDEN: Right.

2 MS. LIOTTA: -- then I think you could, yes.

3 MS. DURDEN: Okay. Great. Okay.

4 Well, first, I am Brenna Durden. I'm with  
5 Lewis, Longman & Walker. And I just want to say  
6 thank you for inviting me to be here today. It's a  
7 wonderful opportunity, and I'm grateful for your  
8 time and your efforts in trying to make this  
9 decision.

10 Lewis -- we did submit a combined application  
11 on the -- or a proposal. It is for both Lewis,  
12 Longman & Walker, who would be serving as your  
13 general, and Kaplan, Kirsch & Rockwell, who would  
14 be serving as aviation counsel.

15 Lewis, Longman & Walker was formed in 1994 by  
16 a number of lawyers who had significant experience  
17 in governmental law, in land use law, and  
18 environmental law. Lewis, Longman & Walker, in  
19 fact, has at some point served as special counsel  
20 to the Airport Authority in regards to wetlands  
21 matters here adjacent to the airport. I believe  
22 that representation ended sometime in the teens,  
23 2015, 2014 or so, but we -- we were special counsel  
24 in regards to that.

25 We have signif- -- I'll talk first about

1 Lewis, Longman & Walker and then a little bit about  
2 KKR.

3 Lewis, Longman & Walker has served numerous  
4 special districts, governmental entities, and  
5 cities and counties ever since its inception. This  
6 does -- I'll jump right to it. This does include  
7 currently two airport authorities: Boca Raton as  
8 well as Palm Beach County Department of Aviation,  
9 and also Broward at the Fort Lauderdale Airport as  
10 special counsel. The other two, we serve as  
11 general counsel.

12 That has been a very, you know, productive  
13 experience specific to airports, but our special  
14 district participation and representation, we have  
15 lists and lists that we included in the proposal to  
16 describe the number of different special districts  
17 that we have represented.

18 All of the lawyers -- and Amy Petrick that  
19 Ms. Liotta mentioned earlier, Amy was not able to  
20 be here today because of a conflict in her  
21 schedule. She had to be in Fort Myers. And, also,  
22 Kathryn Rossmell had to be in a community meeting,  
23 I think, right about now. So we apologize that  
24 neither Amy nor Kathryn could be here today. So  
25 I'm here in Jacksonville, and they asked me to come

1 down and speak. I am part of the team.

2 Most recently, about me, I just stepped down  
3 as the city attorney for Atlantic Beach where I was  
4 there for specifically six years and ten months --  
5 I say almost seven years -- and did the day-to-day  
6 representation of the city.

7 I would say that many of the issues that you  
8 face as a government entity are similar to the ones  
9 that a local government, like a city or a county,  
10 would also experience.

11 I handled all their transactions. I did all  
12 of that every day-to-day representation. As part  
13 of that, I also did annual training in ethics and  
14 public records and Sunshine Law.

15 The same is true for Amy and Kathryn and their  
16 representations. Kathryn's very active with the  
17 Community Development Agency in Boynton Beach,  
18 which is a special district and, again, has many of  
19 the same kinds of representation and issues that  
20 this airport authority would have.

21 So I don't -- I'll switch over to KKR. KKR is  
22 a national law firm with numerous offices  
23 throughout the country. Their focus is about  
24 99 percent on airport law. And they are very, very  
25 familiar with the special federal and state

1 regulations applying strictly to airport --  
2 airports and airport operations.

3 One of the things that I wanted to mention  
4 about Kaplan is that -- well, two things: First, I  
5 just want to say currently Lewis, Longman & Walker  
6 and KKR work together in very much exactly the same  
7 setup that we have proposed for this  
8 Airport Authority, where Lewis, Longman & Walker  
9 serve as the general counsel but KKR serves as  
10 aviation counsel. And they're doing that for the  
11 Boca Raton Airport Authority, and it's been very,  
12 very successful.

13 None of the lawyers, as of February 13th, at  
14 KKR are licensed to practice in Florida; however,  
15 the partner, Steve Osit, the lead partner in our  
16 proposal, is in fact sitting for the Bar in  
17 February -- or I guess in about two weeks, I think.  
18 It's usually about that. He is sitting for the  
19 Bar. However, under the -- under the privileges  
20 authorized in Florida, when you have a firm that  
21 has lawyers that are authorized, you may allow for  
22 outside counsel to practice law by -- by -- that's  
23 authorized under the Florida Bar rules.

24 So I do have every anticipation that Steve  
25 will pass the Bar in Florida. He's licensed in

1       about six different states and in the Washington --  
2       in the D.C., District of Columbia, currently. And  
3       he -- I fully expect that he'll pass the Bar and be  
4       a member of the Bar certainly by April. But I did  
5       want you to know that.

6               CHAIRMAN OLSON: Well, I -- if I might  
7       interrupt, when you're talking about Mr. Osit,  
8       would he be the one that would typically be brought  
9       in to assist?

10              MS. DURDEN: Yes. There's a full team at KKR,  
11       just like there is at Lewis, Longman & Walker, but  
12       Mr. Osit would be the lead person.

13              CHAIRMAN OLSON: Okay. And he's -- you said  
14       he's sitting for the Bar for admission to the  
15       Florida Bar.

16              MS. DURDEN: Correct.

17              CHAIRMAN OLSON: Where does board-certified  
18       aviation counsel, how does -- how does one gain  
19       that specialty and does he have it?

20              MS. DURDEN: Well, he -- he does not yet have  
21       the certification because you can't even -- you  
22       can't sit for it until you are a member of the  
23       Florida Bar.

24              CHAIRMAN OLSON: Okay. So that certification  
25       is also on a state basis?

1 MS. DURDEN: That's a state basis.

2 CHAIRMAN OLSON: If you're board-certified for  
3 aviation, it's by specific state?

4 MS. DURDEN: Well, yes, it is.

5 CHAIRMAN OLSON: Okay.

6 MS. DURDEN: In Florida, it is.

7 CHAIRMAN OLSON: Okay. Thank you.

8 MS. DURDEN: So I wanted to tell you something  
9 about KKR that I think is very impressive about  
10 them. They actually -- and I want to read this to  
11 the board. They actually teach the course that all  
12 the aviation -- hold on. If -- may I put my papers  
13 down?

14 So KKR, as I said, they currently work with us  
15 at Boca -- at the Boca Authority. They actually  
16 also currently represent over 20 airports in the  
17 state of Florida but through a special relationship  
18 with a law firm that is licensed to practice law.  
19 I'm sure this is why Steve is going to sit for the  
20 Bar, because, you know, it just allows him to be  
21 able to say that the firm has lawyers authorized to  
22 practice.

23 But as an illustration of KKR's ability and  
24 their reputation in the airport community, KKR has  
25 for over a decade provided the faculty, the course,

1       and the organizational support for the annual  
2       American Association of Airport Executives Airport  
3       Law Workshop, this is the firm that does that,  
4       which is the definitive three-day training course  
5       for airport lawyers in the United States. So they  
6       really are very -- they are the go-to airport and  
7       aviation law firm in -- quite frankly, in the  
8       country.

9               So, you know, we think that our proposal is  
10       well suited to this airport authority because of  
11       our background in governmental law as well as the  
12       superior ability of KKR in the aviation world.

13              And I don't -- I'm happy to answer any  
14       questions. Our proposal tells you a lot about our  
15       background.

16              You know, the -- the -- you know, the things  
17       like even tonight, the issue about the shade  
18       meeting, that's something that I know that all --  
19       certainly I have experience, but so does Amy and so  
20       does Kathryn specifically and so does  
21       Bob Diffenderfer specifically, because those  
22       provisions regarding shade meetings are very  
23       specific, very strict, and they -- and they apply  
24       to any governmental entity who's involved in  
25       litigation.

1           So you can see that it's a very important  
2           decision that you guys will be making. And -- and  
3           so I would be happy to answer any questions that  
4           you might have about Lewis, Longman & Walker or  
5           about our team or about KKR.

6           Yes, sir.

7           MR. CLARKE: I have a couple of questions.  
8           One quick question: Can you estimate the -- the  
9           proportion of services that your combined firm  
10          would offer for general avia- -- general legal  
11          matters versus aviation matters? Is it 80/20,  
12          50/50? Just --

13          MS. DURDEN: Well, I would guess that it's  
14          probably closer -- maybe 75/25.

15          MR. CLARKE: Okay.

16          MS. DURDEN: And it might depend upon the --  
17          you know, the issues that are before you at a  
18          particular moment. Certainly, most of the time,  
19          it's going to be the general, but -- but there are  
20          always -- you always face the FAA and other special  
21          aviation provisions for the operation of,  
22          particularly, a federally funded airport, as -- as  
23          you are.

24          So it's a lot to keep track of. You know, the  
25          tenant issues, the grant assurance issues, the

1       access issues, the -- you know, even, you know,  
2       in -- in our situation here, even the environmental  
3       issues, the noise issues, the safety issues, these  
4       are all -- you know, to a degree, some of those  
5       would be blended, where you would have local  
6       government issues and you would have your own  
7       provisions versus a blending with the FAA and other  
8       federal and state regulations because, of course,  
9       DOT is part of your, you know -- I guess your  
10      hierarchy, I'll call it, of -- of entities that  
11      would be relevant to you as well as have regulatory  
12      authority with you.

13               So does that help?

14               MR. CLARKE:  Yep.  Absolutely.

15               MS. DURDEN:  Okay.  Great.

16               MR. CLARKE:  Yep.  Thank you.

17               And my second question is, given KKR's, you  
18      know, notoriety knowledge in the business and  
19      they're -- very impressive that they, you know,  
20      would be the go-to firm, do they have some sort of  
21      a -- do they publish best practices?

22               And I'll -- I'll tell you why I'm asking this.  
23      We've -- one of our member -- board members --  
24      Authority board members has proposed a policy  
25      review committee, and we would -- I would guess

1           that it would be appropriate to line up with an  
2           industry best practices publication. Is that  
3           something that they would be able to provide?

4           MS. DURDEN: I'm sure that they could provide  
5           that. There's no doubt in my mind. And -- and  
6           that kind of policy manual, I would expect to be a  
7           blend of both Florida local government law in  
8           general as well as some special FAA. I would  
9           expect it to be a very blended type of a project.

10          MR. CLARKE: Thank you.

11          CHAIRMAN OLSON: Other questions?

12          MS. LUDLOW: Yes.

13          CHAIRMAN OLSON: Ms. Ludlow?

14          MS. LUDLOW: Yes. It's quite commendable  
15          you're the largest practice in the nation?

16          MS. DURDEN: KKR has the largest firm focused  
17          on aviation law in the nation.

18          MS. LUDLOW: Focused on -- in the nation.  
19          That is amazing.

20          And I see Mr. Osit's fee is something like  
21          \$500 an hour?

22          MS. DURDEN: I -- I believe it is.

23          MS. LUDLOW: Yes. I -- I have it.

24          CHAIRMAN OLSON: Discounted hourly rate.

25          MS. LUDLOW: Right. But I think shareholders

1 and non-shareholders are 385, I think.

2 But you were right about him having so much  
3 aviation experience. I mean, he was like a -- let  
4 me see -- regulation -- he provided legal support  
5 on several high -- airport improvement program. He  
6 did include an air carrier incentive. He served in  
7 litigation at -- of the FAA. He previously served  
8 as chair at the Florida Bar. So I'm quite  
9 impressed with his credentials, I -- I will say.

10 And so no monthly fee, just 3 to 500 an hour,  
11 plus expenses?

12 MS. DURDEN: Yes. And -- and both firms would  
13 be very careful about expenses. You know, first  
14 off, we are well aware of your per diem issues  
15 that, you know, would affect your operation, and  
16 certainly aware of -- of making sure that if we  
17 have out-of-pocket expenses -- by the way, it's  
18 only out-of-pocket expenses. We don't charge for  
19 secretarial time. We don't charge for  
20 administrative time. We don't charge for printing.  
21 You know, so --

22 MS. LUDLOW: But you charge for paralegals,  
23 right?

24 MS. DURDEN: We would -- we would charge for  
25 our paralegals, yes.

1 MS. LUDLOW: Okay.

2 MS. DURDEN: But -- but not for -- not for any  
3 of their --

4 MS. LUDLOW: Clerical work. Sure.

5 MS. DURDEN: -- kinds of costs, correct.

6 MS. LUDLOW: Thank you. That was very nice.

7 MS. DURDEN: Thank you.

8 CHAIRMAN OLSON: Okay.

9 MS. LUDLOW: Do you have anything?

10 CHAIRMAN OLSON: Okay. I guess that's it.

11 Oh -- okay. Thank you very much.

12 MS. DURDEN: Well, thank you. And -- and we  
13 look forward to hearing the decision.

14 MS. LUDLOW: Okay. Thank you. Thanks for  
15 coming.

16 (Ms. Durden exited.)

17 MR. HARVEY: Who's next?

18 CHAIRMAN OLSON: So Roberts Firm. That's the  
19 last one.

20 MR. BURNETT: No. You've got Douglas.

21 CHAIRMAN OLSON: I only have four firms.

22 MR. BURNETT: You have one --

23 MS. LUDLOW: Douglas. You've got The Douglas  
24 Firm.

25 CHAIRMAN OLSON: Oh.

1 MS. LIOTTA: Yeah, Douglas didn't apply for  
2 aviation.

3 CHAIRMAN OLSON: Oh, okay. Okay.

4 MS. LIOTTA: It was only -- just general  
5 counsel.

6 (Mr. Roberts entered.)

7 CHAIRMAN OLSON: Welcome.

8 MR. ROBERTS: You all must be a glutton for  
9 punishment. I've been talking to all the lawyers  
10 outside, and I'm already tired of talking to  
11 lawyers, so...

12 MS. LUDLOW: Hi, Chad.

13 MR. ROBERTS: How are you? How are you?  
14 Is there a format for this, or would you like  
15 me to just drift for a moment or two and then wait  
16 for questions?

17 CHAIRMAN OLSON: I think just go ahead and  
18 briefly summarize your firm and why it's -- matches  
19 well with our needs and --

20 MR. ROBERTS: Sure. Sure.

21 CHAIRMAN OLSON: -- we may have -- have  
22 questions.

23 MR. ROBERTS: Sure. Would be happy to.

24 Chad Roberts with the Roberts Firm. Most of  
25 my biography is in the response to the RFQ.

1 Aviation brat, been here professionally since the  
2 early '90s, including going back to the  
3 representation of the Moser family that was here.  
4 So I have a good strong grounding in the airport,  
5 its growth, its evolution, its population here, and  
6 the issues that it's faced being an airport. So I  
7 feel confident that I've got a real solid grounding  
8 in -- in this airport and the people it serves and  
9 the needs that it has. And professionally, we've  
10 been board-certified in aviation law for -- for  
11 15 years or so. So I feel confident that I can  
12 give you some good advice on these things. I  
13 really do.

14 One of the things, Commissioner Ludlow, that I  
15 would say, just based on your comments, that might  
16 impact my candidacy to give advice to you is that  
17 don't worry too much about lawyers working  
18 together.

19 MS. LUDLOW: Uh-huh.

20 MR. ROBERTS: So we're used to working in  
21 teams --

22 MS. LUDLOW: Uh-huh.

23 MR. ROBERTS: -- where you put together the  
24 right team for the right job.

25 MS. LUDLOW: Uh-huh.

1           MR. ROBERTS: And lawyers know when to stand  
2 back and let the right person with the right skill  
3 set do that task.

4           MS. LUDLOW: Uh-huh.

5           MR. ROBERTS: So we're used to overlapping  
6 responsibilities all the time. And I -- I know  
7 most every one of those folks in the -- the  
8 hallway, and -- and just about any combination and  
9 permutation of us could work together and serve you  
10 well.

11           But with that, let me just stop and answer any  
12 questions that you have so far.

13           MS. LIOTTA: Go ahead.

14           MR. ROBERTS: Yes.

15           MS. LUDLOW: No, I -- is she --

16           CHAIRMAN OLSON: I'll -- if no one's popping  
17 up, I'll ask.

18           MR. ROBERTS: Sure.

19           CHAIRMAN OLSON: I'm looking at your -- you  
20 list the types of clients that you have represented  
21 in your specialty.

22           MR. ROBERTS: Yes.

23           CHAIRMAN OLSON: How many or what proportion  
24 has been airports, airport sponsors versus others  
25 that need to relate in some way to the airport?

1           MR. ROBERTS: Yeah. I -- I've never -- I've  
2 never been a lawyer retained by an airport.

3           CHAIRMAN OLSON: Okay.

4           MR. ROBERTS: Never done that. I've always  
5 been on the outside relating to the airport,  
6 including this one in the past and others,  
7 representing the users. So that's the side of the  
8 V that I've been on professionally.

9           Pretty small group of folks really  
10 historically that have been government practice  
11 lawyers that have tended to be retained by  
12 airports. But there's a reason I think you should  
13 be open to a different perspective, and it's  
14 precisely because you -- you -- you will benefit by  
15 the worldview and the perspective that your users  
16 and your operators and your tenants have. And  
17 that's an advantage.

18           You know, a lot of times, lawyers in their  
19 career will go on different sides of the V, right,  
20 will change sides from time to time. And when you  
21 do, you bring a fresh perspective to that new  
22 representation that -- that if you've only had one,  
23 you can get a little insular. And so I suggest  
24 that think of it as a strength that someone from  
25 the private practice, with that perspective and

1           that grounding, can bring that understanding to  
2           your -- to your -- to the advice that you get. And  
3           so --

4           CHAIRMAN OLSON: Okay.

5           MR. ROBERTS: -- that's how I would -- I would  
6           suggest as a way to think about it.

7           I think your general counsel is going to have  
8           the strength for the government law side, like all  
9           the candidates that are here. I think the general  
10          counsel RFQ candidates will -- will give you that  
11          primary government entity kind of advice specific  
12          if there's some that's unique. So I think between  
13          the two of us with a combination, you'll be well  
14          served. I do.

15          CHAIRMAN OLSON: All right. Other questions  
16          of Mr. Roberts?

17          MR. CLARKE: Yeah, I have one.

18          Without -- without getting into the specifics  
19          of, you know, we -- we have a Part 16 matter, you  
20          know, before the FAA, just generally what -- what  
21          can we expect? If we are to continue to avail  
22          our -- the services of our legal counsel and  
23          continue down that path of the administrative law  
24          path, what can we expect, you know, from the FAA?

25          We've had a tenant -- we've had a dispute with

1 a tenant. They've gone to the FAA, and they said  
2 we were -- been accused of negotiating in bad  
3 faith. And we responded, and they responded to our  
4 response. And, you know, so what's -- what's the  
5 next step that the FAA will take and, you know,  
6 where will they go with this?

7 MR. ROBERTS: I think the best next step is  
8 executive session.

9 MR. CLARKE: Okay.

10 MR. ROBERTS: I think I would serve you best  
11 by putting it just like that.

12 MR. CLARKE: Okay. Thank you.

13 MR. ROBERTS: That's how I would serve you  
14 best.

15 CHAIRMAN OLSON: Okay.

16 MS. LUDLOW: Well, then --

17 MS. LIOTTA: I --

18 MS. LUDLOW: You --

19 MS. LIOTTA: Yeah, I --

20 MS. LUDLOW: Okay. You're next.

21 MS. LIOTTA: Okay. I have one or two  
22 questions.

23 First of all, thank you for your service. I  
24 see that you're a Navy veteran.

25 MR. ROBERTS: Flew -- flew the Hawkeye -- I

1        didn't fly the Hawkeye, as we operated with the  
2        Hawkeye battle group folks. So that's part of the  
3        pre-law connection here.

4                MS. LIOTTA: So specific to the RFQ, I think  
5        there -- there may be -- the board has in front of  
6        it some decisions to make between some very large  
7        law firms --

8                MR. ROBERTS: Right.

9                MS. LIOTTA: -- and some smaller, more  
10       boutique firms.

11               MR. ROBERTS: Right. Yes.

12               MS. LIOTTA: So I -- if you can speak to  
13       coming from a smaller firm --

14               MR. ROBERTS: Right.

15               MS. LIOTTA: -- how you see your role in  
16       handling situations where you may come across and  
17       looking down the road say, "Oh, well, this may be a  
18       litigation matter where you're going to need a  
19       litigation firm" --

20               MR. ROBERTS: Exactly.

21               MS. LIOTTA: -- "a team." How would --

22               MR. ROBERTS: Exactly.

23               MS. LIOTTA: How would you handle that, when  
24       we have to pull in outside counsel?

25               MR. ROBERTS: That's a great point. And

1       how -- so let's look at how -- how the public  
2       sector -- the private sector does it. Typically, a  
3       very large corporation may have a smallish kind of  
4       general counsel's office, and they manage those  
5       matters and they staff those matters, whether they  
6       handle them internally or whether they outsource  
7       those.

8               So, for example -- and I don't know about the  
9       particulars of your -- your current -- your current  
10      issue, but it can sometimes be the case that  
11      there's a team that comes together. You may need  
12      bench depth. There are litigation matters where I  
13      don't sign up to be the attorney of record because  
14      the client needs more bench depth. I'm in a place  
15      in my career where I don't have to try to be  
16      everything everywhere all the time. If the client  
17      is better served by having bench depth, we  
18      collaborate with the larger components of the team  
19      to find the right solution that's the best fit for  
20      it.

21             So -- so there are -- you know, I can conceive  
22      many routine matters where you would benefit from  
23      the simply unique kind of advice that I can give  
24      from my experience, but when a monstrous litigation  
25      project comes along, it's often the time to be a

1 manager of that litigation. Right? And -- and the  
2 best role you can have is someone that understands  
3 a big litigation project to simply manage it, help  
4 you manage it on your behalf, right, and not be the  
5 one up late at night writing the briefs and all  
6 that stuff.

7 So it's -- it's not a big billing role  
8 necessarily, but it's -- it's the role where it's  
9 nice to have a liaison between -- and I know you're  
10 an attorney with background and experience, but  
11 in -- in the normal case, it's good to have a  
12 liaison between lay folks like you all and outside  
13 litigation firms where there's at least one lawyer  
14 that's permanently attached to you and representing  
15 your best interest that can help manage a bigger  
16 project like that.

17 So that's how I see it, is really just  
18 depending on factually specific the circumstance of  
19 a matter without hesitating to -- to get some bench  
20 depth from -- from the other half of that. That's  
21 how I think you all would be best served.

22 MS. LUDLOW: Okay. Yes. Don't you have to  
23 have a special qualification to go before these  
24 federal courts?

25 MR. ROBERTS: No.

1 MS. LUDLOW: Oh. Because you have talked to  
2 the Court of Appeals, the District Court, Middle  
3 District --

4 MR. ROBERTS: So --

5 MS. LUDLOW: -- 11th Circuit and --

6 MR. ROBERTS: Right, right, right. So you  
7 have to be -- you have to be admitted to practice.

8 MS. LUDLOW: Oh, that's all?

9 MR. ROBERTS: Well --

10 MS. LUDLOW: No? Not at all?

11 MR. ROBERTS: -- you have to take an exam --  
12 you have to take an exam and all that stuff.

13 MS. LUDLOW: Uh-huh.

14 MR. ROBERTS: There -- there is -- I'm  
15 board-certified in aviation law.

16 MS. LUDLOW: Uh-huh.

17 MR. ROBERTS: And that's a pretty rigorous  
18 process --

19 MS. LUDLOW: Uh-huh.

20 MR. ROBERTS: -- both by experience, peer  
21 review, and examination.

22 But for practicing in court, you -- you  
23 simply, besides being a member of the Florida Bar  
24 and -- and being admitted to that local federal  
25 court where you represent to the court that you're

1 familiar with the local court rules, you're --  
2 you're pretty much all set.

3 MS. LUDLOW: Oh, okay. Anyway, I thought that  
4 was --

5 MR. ROBERTS: I should --

6 MS. LUDLOW: And you -- you are qualified in  
7 Florida and Georgia?

8 MR. ROBERTS: I'm a member of the Florida and  
9 Georgia Bars, yes.

10 MS. LUDLOW: Okay. And your fees are around  
11 like --

12 MR. ROBERTS: Whatever I put in the  
13 application. I can't even tell you.

14 MS. LUDLOW: Yeah. I think they're 215. So  
15 it's probably only you and a paralegal or -- and --

16 MR. ROBERTS: So -- so I've got attorneys  
17 that -- so my folks are W-9 folks, not W-2 folks --  
18 or 1099 folks, not W-2 folks.

19 MS. LUDLOW: I gotcha. Uh-huh.

20 MR. ROBERTS: And it's -- it's for that same  
21 process, a small -- small-shop lawyers --

22 MS. LUDLOW: Uh-huh. Uh-huh.

23 MR. ROBERTS: -- we tend to have a mental  
24 Rolodex of people in our town who are good at this.  
25 I know another solo practitioner that does appeals,

1 another solo practitioner that's good at writing a  
2 brief in federal court that I have confidence in,  
3 these kinds of things. So there's -- there's a  
4 tight collaboration network that I answer at the  
5 end of the day and I'm accountable for at the  
6 end -- at the end of the day for everything that  
7 goes out under my signature.

8 So -- but, again, that's part of our -- how we  
9 staff things up based on the needs of a particular  
10 matter. It gives you a lot of flexibility and it's  
11 a lot more economical that way as well.

12 MS. LUDLOW: So if you came to -- I didn't see  
13 an hour -- oh, two -- well, 215 or 250 an hour. So  
14 that's what -- you are available to come to the  
15 meetings. We've gotten really spoiled having  
16 Doug here at all of our meetings because we just  
17 use him for everything.

18 So I was disappointed, though, that you  
19 thought you could not do general and aviation.

20 MR. ROBERTS: I think you need more bench  
21 depth than that. I really do.

22 MS. LUDLOW: Yeah. I really like your  
23 candidness.

24 MR. ROBERTS: Well, I -- look, I -- I -- it  
25 comes from being -- having being at the 30-year

1 mark, you know what I mean --

2 MS. LUDLOW: Yeah. Right.

3 MR. ROBERTS: -- you can be more candid. It's  
4 just easier when you're at a point.

5 MS. LUDLOW: Right.

6 MR. ROBERTS: I know these folks out in the  
7 hall.

8 MS. LUDLOW: Uh-huh.

9 MR. ROBERTS: You know, I know  
10 Cindy Laquidara. We've been in this town for a  
11 long time.

12 MS. LUDLOW: Right.

13 MR. ROBERTS: They bring -- you can't match  
14 the strength of some of that --

15 MS. LUDLOW: Uh-huh. Uh-huh.

16 MR. ROBERTS: -- without that experience, and  
17 you shouldn't -- shouldn't try.

18 MS. LUDLOW: Right.

19 MR. ROBERTS: What you should do is have a  
20 good collaborative working relationship --

21 MS. LUDLOW: Uh-huh.

22 MR. ROBERTS: -- with people like a Cindy or  
23 whoever the candidate you're selecting is. But I  
24 think you would be better served by having this --  
25 exactly what this RFQ model is. I just think

1           historically you needed a little more  
2           aviation-specific focus to your --

3           MS. LUDLOW: Uh-huh.

4           MR. ROBERTS: -- advice.

5           MS. LUDLOW: And you live in Ortega?

6           MR. ROBERTS: I live in -- no. That's the  
7           wrong side of the river. I live in Avondale.

8           MS. LUDLOW: Oh. I was -- oh, you're right.

9           MR. ROBERTS: Right. On the other side, yes.

10          MS. LUDLOW: I was -- I was trying to think,  
11          where is Challen Avenue, but --

12          MR. ROBERTS: Right.

13          MS. LUDLOW: And you've been here like 20 or  
14          30 years?

15          MR. ROBERTS: Since eight -- the Navy brought  
16          me here in '81. The Navy --

17          MS. LUDLOW: Oh, the Navy. That's right,  
18          you're the son of a career airline pilot.

19          MR. ROBERTS: I'm an airline brat.

20          MS. LUDLOW: Is that why you went into law  
21          instead of flying?

22          MR. ROBERTS: I did want to do something  
23          different than what my dad did. So I was surface  
24          ships, and we -- we shot at airplanes and -- and  
25          didn't fly them so much.

1 MS. LUDLOW: Okay. Yeah. Thank you, Chad.  
2 Thank you so much.

3 MR. ROBERTS: Yes.

4 CHAIRMAN OLSON: Okay.

5 MR. ROBERTS: Anything else?

6 Who should I -- who should I invite next?

7 CHAIRMAN OLSON: We have a -- we have an  
8 usher.

9 MR. ROBERTS: Okay. All right. Thanks,  
10 everybody.

11 CHAIRMAN OLSON: Thank you very much.

12 MS. LUDLOW: Thank you.

13 MR. ROBERTS: You bet.

14 (Mr. Roberts exited.)

15 CHAIRMAN OLSON: And that would be Douglas.  
16 Last but not least, Douglas.

17 MS. LUDLOW: Bye, Clay.

18 (Mr. Douglas and Mr. Blocker entered.)

19 MR. DOUGLAS: Good afternoon, everyone.

20 CHAIRMAN OLSON: Afternoon.

21 MR. DOUGLAS: My name is Charlie Douglas, and  
22 this is my partner, Jeremiah Blocker.

23 CHAIRMAN OLSON: Uh-huh.

24 MS. LUDLOW: I thought I knew you.

25 MR. DOUGLAS: We have met once before at the

1 Palatka Airport.

2 MS. LUDLOW: You fly -- yeah. But I thought  
3 you were an old man.

4 MR. DOUGLAS: Oh, is that right? I'm starting  
5 to get some gray hair in my beard.

6 MS. LUDLOW: I'm sorry. Yes. But, yes, I do  
7 remember you going down there. Thank you for being  
8 here and bringing Jeremiah also.

9 CHAIRMAN OLSON: Yes, thank you. And if you'd  
10 just briefly describe your firm's services and how  
11 you think that strongly connects with what our  
12 airports needs.

13 MR. DOUGLAS: Sure. Thank you for having us  
14 here today. We're honored to be in your presence  
15 and to be considered for this position of general  
16 counsel for your board.

17 Our firm has been around about ten years, and  
18 we are comprised of around 12 lawyers and a staff  
19 of around 35 total. And we cover a lot of  
20 different areas of the law, but our most pertinent  
21 to the services that we would be considered for  
22 here today, we represent the Putnam County School  
23 Board and the City of St. Augustine Beach, and we  
24 handle a lot of matters regarding Sunshine, public  
25 records requests, contract law, collective

1 bargaining, contract review, leases, anything to do  
2 with real estate. And I'll ask Jeremiah to speak  
3 to real estate in more detail. Jeremiah heads up  
4 our real estate division, and he's an LLM, which is  
5 an advanced law degree in real estate.

6 And our -- our firm is really built on a set  
7 of core values, and first and foremost is being  
8 client-centered. So anything we do, we always do  
9 in the best interest of the client. And the best  
10 example I've seen of that in the corporate world is  
11 Bezos at Amazon. Every time there would be a board  
12 meeting, he left a chair empty, and that chair  
13 represented the customer of Amazon. And whatever  
14 decision they made in the boardroom, they always  
15 were mindful of how is that the best way to serve  
16 our client, our customer.

17 And that's how we would approach our  
18 relationship with the board here, is a  
19 relationship-based approach where we're not just  
20 call the lawyer on the telephone, what is the issue  
21 of the day; but really to develop -- understand  
22 what your goals are and how we can be of value to  
23 that and facilitate you accomplishing those goals.

24 Also, communication is very big in our firm.  
25 We have a policy that anytime a client calls, we

1 call back within 24 hours. All of you as board  
2 members would have our cell phones. So anytime any  
3 issue would come up, you or our staff would be  
4 available to reach us immediately.

5 So communication is one of those things that  
6 we want to go against the grain of why attorneys  
7 are criticized a lot, which is the failure to  
8 communicate. We -- we do not fail to communicate.  
9 We try to go above and beyond to make sure our  
10 clients have us -- is accessible as -- as they're  
11 required.

12 Also, we believe in collaboration. So our  
13 firm, we handle a lot of different issues. And to  
14 the degree that different issues come up before the  
15 airport board, we most likely have an attorney in  
16 our firm who has some experience in that. I know  
17 you have gone out to bid for an FAA-specific  
18 attorney, so I'm not necessarily describing that,  
19 but we -- we rely on a lot of the -- the Braintrust  
20 of the lawyers at our firm to -- to help in  
21 matters, such as liability. We have a personal  
22 injury group at our firm. So, you know, if it's a  
23 car show coming to the airport and how we can help  
24 mitigate some of the potential liability to the  
25 airport, we would welcome to be part of that

1 discussion.

2 And, also, we believe in being cost-conscious  
3 for our client. So we understand that you have a  
4 fiduciary duty to the taxpayers and you want to be  
5 good stewards of the assets that are entrusted into  
6 your care. So anytime that we recommend a course  
7 of action, please know that we will consider costs  
8 and -- and help you make a decision that is going  
9 to be in a way that under- -- understands the --  
10 the finite resources that are available.

11 And then, finally, community service is  
12 something that we pride ourselves on. All of our  
13 attorneys are involved in community service in one  
14 way or the other. We're proud to be from St. Johns  
15 County. Jeremiah and I both live in St. Johns  
16 County. Our kids go to schools in St. Johns  
17 County. And we've had a law firm here for  
18 seven years. We first started out in the Record  
19 building, and when University of St. Augustine  
20 purchased that building, then we relocated to the  
21 Ameris Bank building. So we're on the fourth floor  
22 in the Ameris Bank building.

23 So we're very accessible either on the phone  
24 or in person. And I'm a pilot myself, so I'm  
25 always looking for a reason to come to the airport.

1       So if you need us down here for anything, we will  
2       be here. And anything that we can do to help  
3       answer your questions today, we'd be honored.

4             And, also, if -- Jeremiah, if you would allow  
5       for an opportunity to discuss more in the  
6       particulars of real estate, as that is a big issue  
7       confronting governmental entities such as the  
8       airport work.

9             MR. BLOCKER: Sure.

10            Thank you all for the opportunity to speak  
11       with you today. As St. Johns County is growing  
12       tremendously, you all, as elected officials, have  
13       some important challenges in how to deal with that  
14       growth and how to continue to make sure that we  
15       have some exciting opportunities here. With  
16       exciting opportunities comes important challenges,  
17       and land use is going to be important going forward  
18       for you all as elected officials. It's kind of --  
19       determines some of the growth that's in the  
20       peripherals as well.

21            So we feel that with the core competencies  
22       that we have in our firm, that we can draw on those  
23       core competencies and we can help address those  
24       needs. So it's not just reviewing contracts, it's  
25       not just giving competent legal advice on Sunshine

1 issues, but it's also addressing some of those  
2 long-term challenges that are going to come as you  
3 continue to see growth surrounding St. Augustine,  
4 St. Johns County.

5 You all really are on an incredible  
6 opportunity here with this airport. As our  
7 population grows, we're going to have residents  
8 that are going to want to see more opportunities,  
9 who are going to want to see more business  
10 opportunities come here to St. Johns County. And  
11 we want to be a part of that in helping meet the  
12 needs of our residents, meeting the needs, and  
13 helping you all address those concerns and --  
14 especially with land use, in particular.

15 So thank you all for the opportunity to speak  
16 with you today. I'll turn it back to Charlie for  
17 questions.

18 CHAIRMAN OLSON: Okay. Questions? Any  
19 questions?

20 It's just you.

21 MS. LUDLOW: Gosh, I -- yes, just me.

22 So do you have one office or two?

23 MR. DOUGLAS: We have offices in  
24 Jacksonville --

25 MS. LUDLOW: Yeah.

1           MR. DOUGLAS:  -- Nocatee, St. Augustine,  
2           Palatka, and Ocala.

3           MS. LUDLOW:  Oh, so what is your total -- your  
4           overall employment number?

5           MR. DOUGLAS:  12 lawyers and a staff of about  
6           35.

7           MS. LUDLOW:  Oh, you did say -- you did -- I  
8           got the 12 lawyers.  I didn't get the staff of 35.

9           So you're saying you -- a base service fee of  
10          6,000 a month, plus \$200 per hour, and then  
11          paralegal is at 125?

12          MR. DOUGLAS:  So it would be 200 an hour for  
13          attorney time --

14          MS. LUDLOW:  Yes.

15          MR. DOUGLAS:  -- for those items that are  
16          outside the base salary, such as litigation or  
17          quasi-judicial services.

18          MS. LUDLOW:  Uh-huh.

19          MR. DOUGLAS:  And then 125 an hour for  
20          paralegal time.

21          MS. LUDLOW:  I understand.

22          MR. DOUGLAS:  We would hope to have everything  
23          inside of the 6,000, but if there were some  
24          specific issues that came up that would require  
25          extraordinary services, then we -- we would charge

1 additional for that.

2 And there are times that issues would come  
3 before the board that would potentially require us  
4 to reach out to a specialist, but it sounds like  
5 the board's desire is to have an FAA specialist as  
6 part of the team anyway, so there will not be as  
7 much of a need for us to reach out if there were  
8 somebody serving in that capacity already. But to  
9 the degree that we're able to help research and  
10 communicate with and strategize with counsel --

11 MS. LUDLOW: Uh-huh.

12 MR. DOUGLAS: -- either in-house with FAA or  
13 outside counsel, we're certainly willing to do  
14 that.

15 MS. LUDLOW: So you would serve more as a  
16 general -- like, I see -- are you still working for  
17 the City of St. Augustine Beach?

18 MR. DOUGLAS: Yes, ma'am.

19 MS. LUDLOW: You still have them. And all the  
20 Sunshine Law information you have. It's very  
21 interesting.

22 I guess -- you know, I guess that's all  
23 that -- gosh, I sound bad, don't I?

24 I -- you know, I just so wish -- it was my  
25 hope to get a firm that did both, and that -- that

1 was my hope. So I'm disappointed because I see  
2 that's probably not going to happen.

3 But -- but on your 6,000 a month, and then you  
4 charge like expenses, car, travel, and things like  
5 that?

6 MR. DOUGLAS: Yes, ma'am. It would be rare  
7 that we would charge for travel.

8 MS. LUDLOW: Uh-huh.

9 MR. DOUGLAS: I don't remember the last time  
10 that we have charged for travel --

11 MS. LUDLOW: Uh-huh.

12 MR. DOUGLAS: -- for our other governmental  
13 clients. So I don't foresee that being much of an  
14 issue.

15 MS. LUDLOW: Well, other people just put that  
16 in there, half the going rate or something like  
17 that.

18 MR. DOUGLAS: Okay. Yes, ma'am.

19 MS. LUDLOW: So that's all I have. And I'm  
20 happy to see you again. Good to see you both  
21 again.

22 Got one?

23 MS. CASH-CHAPMAN: (Shakes head.)

24 CHAIRMAN OLSON: Okay. Other questions?  
25 Anything?

1 MS. LIOTTA: (Shakes head.)

2 CHAIRMAN OLSON: Okay. Thank you so much. I  
3 appreciate it.

4 MR. DOUGLAS: Our pleasure. Thank you.

5 MS. LUDLOW: Bye, guys.

6 (Mr. Douglas and Mr. Blocker exited.)

7 CHAIRMAN OLSON: So, Ms. Liotta, you want to  
8 suggest what we do next?

9 MS. LIOTTA: Well, I think it comes down to  
10 just, you know, picking -- picking one of them  
11 first off -- by RFQ. I think -- I think as the  
12 first matter, we maybe just want to see if there's  
13 a desire to -- if -- if -- if the board is maybe  
14 looking at Akerman for doing both, because  
15 everything else is split between two firms,  
16 essentially. So if we don't pick Akerman -- I  
17 think they want to do both. So I think that would  
18 be our first decision point.

19 MS. LUDLOW: I --

20 CHAIRMAN OLSON: I guess I've had the most  
21 contact recently this morning with Akerman with one  
22 of the two people that were mentioned as being the  
23 aviation counsel. So I'd be very interested in  
24 hearing about other proposers.

25 MS. LIOTTA: Well, if we want to open it to

1       about -- I haven't had interaction with the Akerman  
2       attorneys, but I, you know, looked very, very  
3       closely at the RFQs. I can speak to that.

4               Generally, if we want to just -- if people  
5       want to give their thoughts on -- just on -- on  
6       the -- the merits of the -- of the RFQ itself.

7               CHAIRMAN OLSON: It's interesting, we -- this  
8       board will have the opportunity to assess Akerman's  
9       abilities and have -- and -- presumably next week.  
10       I mean, I'm just wondering -- I guess in asking  
11       that -- in posing that statement, I'm wondering if  
12       we need to act -- I mean, what -- if we need to act  
13       today or whether, given that we're going to have  
14       that experience within the next week --

15              MS. LIOTTA: Well, I personally don't want to  
16       wait. I really don't want the board to get into a  
17       habit of delaying for delay's sake. Akerman is  
18       engaged on the Part 16. I don't necessarily think  
19       that we should just delay this decision because of  
20       that.

21              So I feel very strongly that we should -- we  
22       should have two different law firms and -- and have  
23       a specialized aviation and a general counsel.

24              I've -- you know, I am an attorney. I've  
25       worked at a big firm. I've been a solo

1 practitioner. I've worked in-house. You know,  
2 I've done all sorts of manner of legal services and  
3 been a consumer of legal services on behalf of  
4 companies I've worked for, and I've always, you  
5 know, at the end of day -- you know, big firms are  
6 great if you need a big firm to do something, but  
7 if you don't need the big firm, you're overpaying  
8 for what you're getting. So that just -- that's  
9 just the way it goes.

10 CHAIRMAN OLSON: Yeah, there's a large  
11 difference in proposed fees.

12 MS. LUDLOW: Yeah.

13 MS. LIOTTA: Right. So having someone who's  
14 our day-to-day lawyer, that's how most companies  
15 work with their in-house counsel. You know, it's  
16 your -- it's your day-to-day person, they manage  
17 the small stuff, they deeply understand what you're  
18 trying to accomplish as an organization, so that  
19 when you do need to get that specialist, they're  
20 very good at managing and select -- and helping  
21 select that person because they understand your  
22 business. So I think, you know, that's a valuable  
23 role to have that person who's embedded in the  
24 organization and deeply understands, comes to the  
25 meetings, is your person but also can pull in the

1 specialist when needed.

2 There'll be things that pop up that will  
3 require a specialist from time to time. Like what  
4 if you need to do a bond? I mean, I don't think we  
5 need to hire a general counsel who's -- does  
6 government bonds. You know, it may come up -- may  
7 come up, and that's when you -- you call up the big  
8 firm, but it shouldn't be -- in my view, feel very  
9 strongly that you shouldn't expect, you know,  
10 someone who could do everything for you all the  
11 time. I don't think that's a good use of our  
12 resources because you're going to just be looking  
13 at big billing rates.

14 And I will note that Akerman has by far the  
15 highest billing rates, and I don't think that  
16 that's fiscally responsible for us. And I'm saying  
17 all those things with -- absolutely not meaning  
18 to -- with all respect to their -- their skill set  
19 and not a comment on the quality of their work, but  
20 I think for us, that would not be a good use of our  
21 funds to -- to -- to go with that option.

22 MS. LUDLOW: Okay. It's my opinion that  
23 Akerman is not well versed in aviation or Part 16,  
24 since this is the only case they've ever had with  
25 Part 16. The only case. And, you know, the way

1           they have not interacted, which I know Doug and  
2           Ed -- Ed will say they weren't supposed to or  
3           something like that, I don't have a good feeling  
4           about them at all. I just don't. They're not  
5           loc- -- what I would prefer is aviation and local.  
6           It doesn't look like we're going to get that. So  
7           the next best aviation would be KKR. I mean,  
8           they're the best one in the nation. And, you know,  
9           I -- I was really impressed with them.

10                 But Akerman, for what they've shown us so far,  
11           they're way down the line.

12                 CHAIRMAN OLSON: Yeah, I -- I -- I hear what  
13           the others two have -- people have said already,  
14           and I -- I think there are reasons to look at  
15           others.

16                 If -- if we hire a local firm, we can match  
17           up, presumably, KKR with -- as we want to. And  
18           they don't require a retainer; is that right? KKR  
19           does not require a retainer?

20                 MS. LIOTTA: I didn't see that they were. It  
21           was straight hourly billing.

22                 MS. LUDLOW: I didn't see a retainer.

23                 CHAIRMAN OLSON: Okay.

24                 MS. LUDLOW: Yeah.

25                 CHAIRMAN OLSON: Again, I have visited and

1       spent time -- a good amount of time with the  
2       director at the Boca airport, and they are very  
3       pleased with their relationship with KKR for  
4       aviation, and they have the -- Ms. Durden's firm  
5       tied to KKR.

6               MS. LIOTTA: Yeah, I think, you know, KKR is a  
7       perfect example of that big firm specialized  
8       experience that -- I brought up the example of the  
9       bond. You know, their -- their RFQ specifically  
10      stated that they've done bond work for airports.  
11      So those sorts of things where there's a special  
12      project or a litigation or something like that  
13      where it's time to bring in the bench, the deeper  
14      bench firm, I think KKR is definitely -- you know,  
15      they -- they had an impressive proposal.

16             MS. LUDLOW: Uh-huh.

17             MS. LIOTTA: I think, however, someone here  
18      day to day to deal with the smaller -- the smaller  
19      items -- KKR doesn't have someone in Florida, they  
20      can't come to our meetings, and they are a higher  
21      bill rate.

22             MS. LUDLOW: Did they not say they would have  
23      a representative for us?

24             MS. LIOTTA: They said that they would -- no,  
25      they don't -- they don't have a -- they don't have

1       someone who's physically here. It would be --  
2       there's -- the partner -- the lead partner of the  
3       firm is planning on becoming Barred in Florida.

4               MS. LUDLOW: Oh.

5               MS. LIOTTA: I don't think he lives in  
6       Florida.

7               MS. LUDLOW: Oh.

8               MS. LIOTTA: So everything is going to be kind  
9       of by the phone with KKR.

10              MS. LUDLOW: Right. Right. Osit --  
11       Steven Osit, but he has -- but he has good  
12       background in aviation because he's been on the FAA  
13       boards and things.

14              MS. LIOTTA: Sure. I -- I think of them as  
15       a -- as -- in my mind, I think of KKR as the big  
16       firm you call in when you have a big project. I  
17       don't think that that forecloses us looking at  
18       Coquina or Roberts as aviation counsel because, you  
19       know, if we have someone who's here local, is a,  
20       you know -- frankly, a lower bill rate --

21              MS. LUDLOW: Uh-huh.

22              MS. LIOTTA: -- and can manage a lot of the  
23       day-to-day things, when a big project comes up, you  
24       know, bring in the KKR. And I think there's a --  
25       there's a big value to having someone who can sit

1 in the room and look someone in the eye and have a  
2 discussion with them for something. If we have --  
3 if there's -- you know, so I am not as comfortable  
4 with having counsel who does -- isn't going to have  
5 a physical presence on a regular basis for us.

6 MS. LUDLOW: Well, I'm not comfortable paying  
7 \$7,000 a month and 660 for -- per attorney. And  
8 they haven't been stellar so far. And that's  
9 Akerman, so -- but I like the idea of having an  
10 aviation attorney that's local. Coquina, Roberts,  
11 and Douglas, at least they're all local. And I  
12 think that's -- that's very important. But maybe  
13 they don't have the expertise that KKR has.

14 MS. LIOTTA: Well, Douglas is for the -- the  
15 general counsel.

16 MS. LUDLOW: Uh-huh.

17 MS. LIOTTA: So they -- and I was really quite  
18 impressed with their -- or it bounced around a  
19 little bit, but I think that's -- I think that's  
20 fine because we kind of -- I think at the end of  
21 the day, we may be mixing and matching these a  
22 little bit to figure out what's going to work for  
23 us.

24 MS. LUDLOW: Good -- good point. I didn't --  
25 I was thinking general was only the two big ones.

1 MS. LIOTTA: No. Douglas --

2 MS. LUDLOW: So Douglas is general?

3 MS. LIOTTA: Douglas is for general. And they  
4 did something that I was -- in their -- I was not  
5 expecting in their RFQ. They are, you know, to be  
6 clear, proposing a 6,000-a-month flat fee for  
7 all-inclusive services.

8 MS. LUDLOW: Uh-huh.

9 MS. LIOTTA: I was -- you know, that's very,  
10 very compelling. So all of our meetings --

11 MS. LUDLOW: Uh-huh.

12 MS. LIOTTA: -- and we're having a lot more of  
13 them now --

14 MS. LUDLOW: Well, yes.

15 MS. LIOTTA: -- you know, ordinary view of  
16 leases, the land use issues would all be included  
17 at 6,000 an hour, period.

18 MS. LUDLOW: A month.

19 CHAIRMAN OLSON: A month.

20 MS. LIOTTA: And then only the additional  
21 if -- if it's something more litigation or special  
22 project where -- and then it's a -- a two thou- --  
23 200 an hour for attorney time, which is still very,  
24 very good.

25 MS. LUDLOW: Very, very good. But we didn't

1       see any -- that was only your conversation with  
2       them, right? So we didn't see anything that said a  
3       possible 6,000-a-month all-inclusive?

4               MS. LIOTTA: No. It's in their RFQ. I didn't  
5       actually speak with them.

6               MS. LUDLOW: It's in their RFQ?

7               MS. LIOTTA: Yeah.

8               CHAIRMAN OLSON: Uh-huh.

9               MS. LIOTTA: I -- that was -- I didn't speak  
10       with any representatives from The Douglas Firm.

11              MS. LUDLOW: Oh, okay. And it does say  
12       "general" right there in front of my very eyes.  
13       Yes. Thank you.

14              CHAIRMAN OLSON: Mr. Clarke, do you have  
15       thoughts?

16              MR. CLARKE: Good thoughts. I -- I would have  
17       to agree, I think LLW and KKR, particularly KKR,  
18       stand head and shoulders above every other  
19       proposer; in particular, they only represent  
20       airports whereas Mr. Roberts and Coquina have only  
21       represented pilots and not airports. However, I  
22       do -- Mr. Roberts' comment about having the  
23       viewpoint of a tenant is -- is compelling to me.  
24       I -- I like that viewpoint because I -- I think we  
25       need to make sure that our tenants are protected

1 from -- you know, and -- and their interest.

2 MS. LUDLOW: Uh-huh.

3 MR. CLARKE: So that's very compelling.

4 The Douglas Firm, I think that their local  
5 presence and knowledge of the real estate business  
6 is -- can't be touched by any -- any of the other  
7 firms simply because, I mean, they -- you know,  
8 they're here. They've been here -- they're  
9 residents of St. Johns County. They've been here  
10 in practice for seven years.

11 As you well know, the Airport Authority owns a  
12 large parcel of non-aviation property that is  
13 potentially very lucrative in revenue for the  
14 Airport Authority, and I think they would be in a  
15 very good position to help us maximize our return  
16 on that -- that investment that has been made over  
17 the years.

18 So I'm kind of torn between KKW [sic] and  
19 LLR [sic] and Mr. Roberts and -- and Douglas. I  
20 think we'd be served very well if we had any  
21 combination of the -- of those firms.

22 MS. LIOTTA: Yeah.

23 MR. CLARKE: But, you know, I just want to lay  
24 that out for now.

25 MS. LIOTTA: You know, to me, the biggest --

1 MS. LUDLOW: I was very impressed with the  
2 Douglas Law Firm also, but I like Chad Roberts too.  
3 I'm thinking Ashby -- Coquina -- might still be a  
4 little small for us.

5 MS. LIOTTA: Yeah, LLW, I thought, had some --  
6 some great -- great resumés. My concern with them  
7 is the same that I had with KKR, is for your  
8 day-to-day representation --

9 MS. LUDLOW: Uh-huh.

10 MS. LIOTTA: -- they don't have anyone local.

11 MS. LUDLOW: Right.

12 MS. LIOTTA: I mean, Ms. Durden is -- you  
13 know, Brenna came in and spoke with us, but she  
14 would not be our lead or our backup for day -- for  
15 day-to-day matters.

16 MS. LUDLOW: Right.

17 MS. LIOTTA: And so I really think we need  
18 someone who would be -- you know, be able to come  
19 to the meetings, do that day-to-day, and be able to  
20 talk to staff and executive director and have all  
21 that contact.

22 So I feel -- you know, I agree with -- with --  
23 with Ms. Ludlow that, you know, Roberts, Coquina,  
24 and Douglas are very strong candidates. They're  
25 all local. They all have very reasonable billing

1 rates. And, you know, that does not foreclose the  
2 Authority from reaching out to KKR to take over  
3 or -- or start a complex matter --

4 MS. LUDLOW: Uh-huh.

5 MS. LIOTTA: -- and, you know, bring in that  
6 deep expertise when it's -- when it's needed.

7 MS. LUDLOW: I think -- I think aviation  
8 attorney.

9 CHAIRMAN OLSON: Okay. Let's see. Does --  
10 does someone want to be specific as to an action  
11 that we take today?

12 MS. LIOTTA: I think before we do any actions,  
13 maybe we can do the public comment before we do  
14 votes.

15 CHAIRMAN OLSON: Yeah, there -- there aren't  
16 any requests for public comment for airport legal  
17 services solicitation. It's general public comment  
18 is -- we have two requests for general public  
19 comment.

20 MS. LIOTTA: Okay. I saw the papers there, so  
21 I was just checking.

22 CHAIRMAN OLSON: I mean, that's -- that's what  
23 I have. I have public comment, general, but I -- I  
24 know we receive public comment before we take an  
25 action, but we don't have any requests --

1 MS. LIOTTA: Okay.

2 CHAIRMAN OLSON: -- that I see, unless --

3 MS. LUDLOW: We can ask.

4 CHAIRMAN OLSON: -- we ask.

5 Anyone wanting to get into the discussion of  
6 attorney selection? Any comment?

7 (None.)

8 CHAIRMAN OLSON: I guess not. So -- okay. So  
9 back to is there a specific --

10 MR. LIOTTA: I'll throw in a comment, just  
11 because nobody else is, if you don't mind.

12 CHAIRMAN OLSON: Okay.

13 MR. LIOTTA: As you probably saw in the --

14 CHAIRMAN OLSON: Identify yourself.

15 MR. LIOTTA: Oh, that's right. Excuse me.

16 Matt Liotta, 93 Lake Mist Court, St. Johns.

17 As you probably saw in -- in the response from  
18 LLW, we -- I actually previously engaged them. We  
19 finished our -- our matter, but I worked personally  
20 with Brenna Durden, and I found her to be a very  
21 good attorney, and I think she would serve you  
22 well.

23 CHAIRMAN OLSON: Yeah. Okay. Does anyone  
24 want to be specific on a path forward and the next  
25 specific action, such as a motion?

1 MS. LUDLOW: I -- I think we have -- we still  
2 have to tune up or do the fine points with them,  
3 but I would make a motion to accept -- what was I  
4 going to say? Shoot -- to accept the Douglas Law  
5 Firm.

6 MS. LIOTTA: Second.

7 CHAIRMAN OLSON: A motion made and seconded to  
8 accept the -- for general counsel. That means --  
9 accepting, meaning -- do we have to negotiate  
10 something, or is there nothing we need to  
11 negotiate? We simply accept their proposal and  
12 they're our general counsel? Is it as simple as  
13 that?

14 MR. CLARKE: Yes.

15 MS. LIOTTA: I believe so.

16 CHAIRMAN OLSON: Okay. Okay. So --

17 MS. LIOTTA: It's their offer, so we would be  
18 accepting it.

19 MS. LUDLOW: Yeah, I do think --

20 CHAIRMAN OLSON: Motion --

21 MS. LUDLOW: Have any advice, Doug?

22 MR. BURNETT: I think you're on the right  
23 track. The way the RFQ was done actually has the  
24 engagement letter in there, and so you've got the  
25 dollar amounts and you've got an agreement that you

1 would be authorizing the executive director to  
2 execute on behalf of the Airport Authority.

3 CHAIRMAN OLSON: Okay. So we have a motion  
4 and a second on the floor. Let's take a vote. I  
5 guess, will this be a -- procedurally, a voice -- a  
6 voice vote or --

7 MR. WUELLNER: (Nods head.)

8 CHAIRMAN OLSON: -- individual voting?  
9 Voice vote?

10 Okay. All in favor of the motion, signify by  
11 saying "aye."

12 MR. CLARKE: Aye.

13 CHAIRMAN OLSON: Aye.

14 MS. LIOTTA: Aye.

15 MS. LUDLOW: Aye.

16 MS. CASH-CHAPMAN: Aye.

17 CHAIRMAN OLSON: Opposed?

18 (None.)

19 CHAIRMAN OLSON: No opposed. Okay. Motion  
20 carried.

21 MS. LUDLOW: We got something done.

22 CHAIRMAN OLSON: So the next question is  
23 air -- is the specialized counsel for aviation.  
24 We've had comments. Does someone want to make a  
25 motion on that?

1 MS. LIOTTA: Do you have any further  
2 discussions? Because I think we've narrowed it  
3 down maybe to -- Roberts, Coquina, and KKR have all  
4 been mentioned.

5 Is there -- I personally want -- want --  
6 really want someone who's local. And I feel  
7 like -- I do really appreciate KKR and I think that  
8 they would easily envision us reaching out to them  
9 for -- to take on complex matters. I don't know if  
10 anyone else feels differently or has particular  
11 feedback as -- as between Coquina and Roberts.

12 MS. LUDLOW: And I do. Okay. It's a good  
13 thing you brought it up. As much as, you know, I  
14 really like Ashby, but he doesn't have the depth of  
15 the knowledge, I think, that Chad Roberts has. I  
16 appreciate when someone says, you know, "Hey, you  
17 should get a real expert and that's not me." You  
18 know, and I just appreciate his demeanor and -- and  
19 I think we would be in good hands with him. And --  
20 and what did he say about the Mosers? Didn't he  
21 represent Moser for a while?

22 MS. LIOTTA: Yeah.

23 MR. CLARKE: Yeah.

24 CHAIRMAN OLSON: Yeah. He -- he said he has  
25 not represented an airport, and I'm a little

1           uncomfortable with -- with that because my view is  
2           that --

3           MS. LIOTTA: Well, I --

4           CHAIRMAN OLSON: -- for this specialized work,  
5           I think representing -- having some experience in  
6           representing actual airports is a positive.

7           MS. LUDLOW: Neither does Ashby, right?

8           CHAIRMAN OLSON: I mean, not every legal issue  
9           before FAA presumably is -- relates to a tenant or  
10          an user with the airport. I assume there's a lot  
11          of other aviation matters that require attention.  
12          And if we're going to go real local on the general,  
13          which we've acted on, seems like bringing in a  
14          heavyweight to use whenever we need it that has  
15          this wealth of experience could be a plus, could be  
16          a plus right now with the matter we're dealing  
17          with.

18          MS. LIOTTA: Well, I don't disagree that, you  
19          know, there are matters pending right now that  
20          could use, you know, deep expertise. I will say  
21          that, you know, having -- having -- being a  
22          practicing attorney, I've done -- I can appreciate  
23          that, you know, experience in the subject matter is  
24          experience in the subject matter, so you can  
25          represent -- you can be on either side of the V.

1       You know, the attorney -- the attorney we select  
2       will represent us at the end of the day.

3               Having a perspective and understanding of what  
4       it's like to represent users and tenants is helpful  
5       actually because you can say, "Well, this is where  
6       they're coming from. This is what they will likely  
7       say. This is what their position is going to be."  
8       It actually helps you see things a little better.  
9       I find that to be a positive. And, again, if it's  
10      something very complex, specialized, that's  
11      probably where you'd bring in a -- bring in the KKR  
12      anyway.

13      MS. LUDLOW: Uh-huh.

14      MS. LIOTTA: So I -- I still think on the  
15      day-to-day work, "Hey, does this lease, you know,  
16      generally have assurances issues?" or, you know,  
17      those sorts of analyses are going to be the same  
18      whether, you know, we have someone who's  
19      represented airports or tenants in the past.

20              The assurances are the assurances. How they  
21      get applied, you know, understanding that is -- you  
22      know, irrespective of the exact representations  
23      we've had in the past, it's a subject matter  
24      expertise.

25      MS. LUDLOW: And I'm all for local. And I

1 really like it that they do get to know us. And  
2 sometimes we might need something special,  
3 something real fast, and they -- it would be harder  
4 to get with someone out of the country [sic] that  
5 has no idea who we are. So, yes, I totally agree  
6 on the Roberts Firm.

7 MS. CASH-CHAPMAN: Well, I also -- I don't  
8 want to discount that Coquina -- I know he didn't  
9 really mention it in his presentation, but we do  
10 still have here that -- for speaking engagements  
11 and publications, The Florida Bar Aviation Law  
12 Board Certification Review Course, he's been on  
13 various years; Aviation Insurance Association  
14 conferences; The Florida Bar Convention; Aviation  
15 Committee meetings.

16 So he does have -- I just don't want to  
17 discount -- I feel like we're only talking about  
18 the two --

19 CHAIRMAN OLSON: Yeah.

20 MS. CASH-CHAPMAN: -- but we do still have  
21 three people here. I just don't want to see him  
22 get lost in the shuffle because he had a little bit  
23 of a faster overview for us. But he does still  
24 meet the same qualifications as Roberts. So I just  
25 want to --

1 MS. LUDLOW: Thank you.

2 MS. CASH-CHAPMAN: -- not forget about him.

3 CHAIRMAN OLSON: So --

4 MS. LUDLOW: Make a motion?

5 Should -- I make a motion we accept

6 Roberts Firm as our aviation legal counsel.

7 MR. CLARKE: I'll second.

8 CHAIRMAN OLSON: Motion made and seconded.

9 All in favor signify by saying "aye."

10 MS. LUDLOW: Aye.

11 MR. CLARKE: Aye.

12 MS. LIOTTA: Aye.

13 CHAIRMAN OLSON: All opposed?

14 I will register a no vote on that, but we can  
15 proceed, I guess.

16 And so we have both aviation counsel and we  
17 have general counsel.

18 MS. LUDLOW: Did you vote?

19 MR. BURNETT: Mr. Chairman, I just want to  
20 make sure the vote's clear. It's a 4-to-1 vote?

21 CHAIRMAN OLSON: Yes.

22 MR. BURNETT: Is that correct,

23 Ms. Cash-Chapman? I didn't see you register a  
24 vote.

25 MS. CASH-CHAPMAN: I wasn't quite ready. I

1 was still -- still thinking --

2 CHAIRMAN OLSON: Oh, okay.

3 MS. CASH-CHAPMAN: No, that's okay though.

4 CHAIRMAN OLSON: I went too fast.

5 MS. CASH-CHAPMAN: No, that's all right.

6 I think I'm -- I'm going to go with Mr. Olson  
7 on this and -- and say no, but I'm comfortable  
8 moving forward. It just wouldn't be my --

9 MR. BURNETT: So we'll record a 3-to-2 vote  
10 for the official vote.

11 And, Mr. Chairman, if I may bring up one  
12 point. Perhaps -- understanding the board's  
13 comments and you've now selected the Roberts Firm,  
14 but there is obviously a great affinity for KKR on  
15 the big issues, perhaps you communicate to  
16 Mr. Roberts that he -- he should report back to you  
17 when he believes KKR -- KKR should be brought in on  
18 a matter so then he has some ownership in bringing  
19 that back to you; and perhaps even go so far as a  
20 second piece to that, which is to have Mr. Roberts  
21 communicate to KKR as to the board's intent related  
22 to this matter, that they would be a potential  
23 option for matters where their extra legal power  
24 and depth is needed.

25 CHAIRMAN OLSON: Is the -- is the board on

1 line with that, communicating that intent?

2 MS. LUDLOW: Yeah. And he -- and he  
3 demonstrated that already. He said, "That's not my  
4 expertise or my forte. You need to call in  
5 somebody else." So I think he's very willing to  
6 have KKR. And if you want him to specify exactly  
7 KKR, I think that's okay, too, but I wouldn't think  
8 that they would be the only ones. Why should we  
9 designate, you know, to him when he's the attorney?

10 MS. LIOTTA: Well, I -- I think maybe what  
11 might be helpful is having the -- the --  
12 Mr. Roberts, specifically when he does speak to  
13 them, discuss the possibility of us going -- if  
14 they'd be open to going ahead and signing the  
15 engagement letter, which does have very favorable  
16 billing rates off their -- their normal, so that if  
17 they do pick up the phone for a big matter, we have  
18 those -- we have the rates that are in this RFQ  
19 already agreed to.

20 So they're not -- they're not going to be the  
21 everyday aviation, but when they're needed for --  
22 you know, there'd be an understanding that if  
23 they're brought in, there's already an engagement  
24 in place for those matters.

25 CHAIRMAN OLSON: So that was the -- that was a

1 letter to the Authority. Would the Authority need  
2 to -- would the Authority need to sign on to that?

3 MS. LIOTTA: Well, yes, but, I mean, having --  
4 the RFQ was, you know, I think, an offer for them  
5 to do all of our aviation work. So it might be  
6 helpful to say, Well, hey, if we -- would you --  
7 KKR be willing to have this agreement but the scope  
8 be a little different where, you know, it's not  
9 everything, every -- aviation all the time. It's  
10 when the Authority wants to bring in --

11 MS. LUDLOW: Uh-huh.

12 MS. LIOTTA: -- or when Mr. Roberts recommends  
13 the specialist.

14 CHAIRMAN OLSON: Yeah, I understand that.

15 MS. LIOTTA: And if it's their -- you know,  
16 then -- then you already have their rates agreed to  
17 and they're -- they're -- you know, I thought they  
18 were -- they're almost half of their -- their  
19 published rates --

20 CHAIRMAN OLSON: Yeah.

21 MS. LIOTTA: -- which was quite good.

22 MS. LUDLOW: But I don't think we should have  
23 a base rate. I think they should say, "Yes, you  
24 call us, and it will be \$200 an hour or something."

25 MS. LIOTTA: That's -- that's what I meant.

1 MS. LUDLOW: Yes.

2 MS. LIOTTA: Their -- their RFQ was for their  
3 hourly rate.

4 MS. LUDLOW: Yes.

5 MS. LIOTTA: There's no --

6 MS. LUDLOW: Do you know what it was? It  
7 wasn't 500, was it?

8 MS. LIOTTA: It was -- 500 was their  
9 discounted rate.

10 MS. LUDLOW: Okay.

11 MS. LIOTTA: They bill out at almost a  
12 thousand dollars an hour, which a lot of big firms  
13 do. So...

14 CHAIRMAN OLSON: Okay. So no other action  
15 needed. We have our counsel selected.

16 Okay. So we have -- now we have public  
17 comment. We have two --

18 MS. CASH-CHAPMAN: Need to bring them in.

19 MR. HARVEY: Are you ready to bring them in?

20 CHAIRMAN OLSON: Oh, sorry.

21 MS. LUDLOW: Well, I thought they left.

22 MS. CASH-CHAPMAN: They're just outside  
23 waiting for us.

24 MS. LUDLOW: I already forgot about them.

25 MS. MARTIN: They're all out there, I think.

1 MS. LUDLOW: We should bring them in.

2 We have to tell them. Kevin will bring them  
3 in.

4 CHAIRMAN OLSON: Oh, is that -- I mean, our  
5 procedure, I guess, we do. Okay.

6 MS. LUDLOW: I knew he wanted something.

7 CHAIRMAN OLSON: Okay.

8 MS. LUDLOW: No, we are not. We have to give  
9 them the news.

10 (All of the attorneys entered.)

11 MS. LUDLOW: We apologize for taking so long.

12 CHAIRMAN OLSON: Yes. We, again, very much  
13 thank the firms for their time, their considerable  
14 time, and we recognize this meeting has gone on for  
15 a while. The board has acted on selections. For  
16 general counsel firm: Douglas. For aviation  
17 counsel: Roberts, with a caveat of having --  
18 keeping KKR in the backup situation for additional  
19 support for as -- as needed for aviation issues.

20 So, again, we greatly appreciate all the  
21 interest and presentation and time and thank you.

22 MR. ROBERTS: Thank you.

23 MS. LAQUIDARA: Thank you. And  
24 congratulations to the winners. Thank you. Best  
25 of luck.

1 MS. DURDEN: Thank you very much.

2 MS. LUDLOW: Bye. Thank you.

3 CHAIRMAN OLSON: Okay. Now we're to general  
4 comment.

5 PUBLIC COMMENT - GENERAL

6 CHAIRMAN OLSON: Okay. Mr. Riera?

7 MR. RIERA: Jose Riera, 133 Paranza Trace,  
8 St. Augustine.

9 In general, it's going to be a little bit  
10 specific, and being into negotiations with legal  
11 firms before -- actually, I'm not going to go into  
12 all the firms. I'm thinking that if we select KKR,  
13 are they going to say "Wait a minute. This  
14 proposal was in with this, and now all of a sudden  
15 you're coming to me with that, and the price is not  
16 that"? So just be aware of that, that that could  
17 possibly be, and so, you know, we may be stuck with  
18 that.

19 Other than that, thank you for your time in  
20 doing this selection. I think it's been productive  
21 and we needed to get this done. And hopefully we  
22 can start getting some traction and getting things  
23 done.

24 Thank you.

25 CHAIRMAN OLSON: Thank you.

1 Ms. Martin?

2 MS. MARTIN: Ooh. Oops. Oh, it's stuck.

3 MR. HARVEY: Stand by.

4 MS. MARTIN: There we go.

5 MR. HARVEY: There you go.

6 MS. MARTIN: I have no hands left.

7 I just wanted to make -- since you're going to  
8 be meeting with the proposed candidates for  
9 executive director, I had some -- I've went through  
10 all my notes. I gave you my notes from the meeting  
11 where they were on the Zoom, but I went through and  
12 I -- I had some questions. So I just wanted to let  
13 you know what the questions were because I don't  
14 think they were addressed in the questions that the  
15 board asked the candidates. And I'm also afraid  
16 that what some of them -- either one may have said  
17 may be not totally kosher or, you know -- I don't  
18 think got the detail.

19 Like one candidate said his most wonderful  
20 involvement with the community was a dog  
21 fundraiser. To me, you know what happened to the,  
22 you know, air show. But, anyway, you have copies  
23 of this.

24 But under Operations Policies: During the  
25 past year, what airport operations policies have

1       been reviewed at your airport for possible changes?  
2       And if not, what policies should be reviewed for  
3       changes?

4               I'm just assuming that every airport has  
5       policies that need to be reviewed for changes.

6               Then Community Interaction: Give examples of  
7       community interaction projects or events that have  
8       happened at your airport.

9               Grant Funding: Give examples of what projects  
10       have been at least partially funded by grants  
11       during the last five years. Were they federal or  
12       state? Because it wasn't -- one candidate said he  
13       had 18 in five years, but he didn't give any  
14       details on what those were.

15              And then Action or Agenda Items Presented:  
16       Can you provide a copy of a PowerPoint for ideas  
17       you presented or an agenda for action items  
18       presented to the people or entity for whom you  
19       report? You know, what's his reporting ability in  
20       terms of action items? Why did -- why did they  
21       want to leave their current airports or past  
22       airports?

23              And what are -- the biggest thing is, what are  
24       the challenges you see if you're here at the  
25       St. Augustine Airport as executive director and

1       what are the opportunities you see? You know, what  
2       kind of answers do you get from that?

3               And I -- especially you should consider the  
4       input received from our current airport staff,  
5       especially from Kevin and Cindy, and what candidate  
6       would they prefer to work with and why or why not.

7               And then on Committees, I have some experience  
8       with a committee. The Airport Authority wants to  
9       be able to get input from the community,  
10      stakeholders, tenants, et cetera. Communities --  
11      committees can have an important role, so they can  
12      be a part of idea generation and decision-making,  
13      but I have a question to ask of the attorney.

14              What is the difference between an ad hoc  
15      committee versus like charging committee?

16              Do they have the same legal requirements for  
17      our Authority, or must all committees be governed  
18      under the administrative onus of the Sunshine Laws  
19      and the resulting costs of operation of committees  
20      as well as delays in the actual output of  
21      information for action?

22              And as they are going to be made -- made up of  
23      volunteers, how can we simplify the operation of  
24      committees in terms of requirements of meeting  
25      frequency, pre-meeting research done in advance to

1       save on meeting time and administration costs?

2               And then, you know, the goal of these  
3       committees is to make recommendation for actions to  
4       the Airport Authority Board. You need to keep that  
5       in mind.

6               At the round-table presentation today on  
7       resiliency and stormwater program for the city, it  
8       was mentioned that on their website, under that  
9       program, they are asking for public input and  
10      questions. So this is an ongoing -- open public  
11      forum, so maybe ours could list committee  
12      categories for input.

13              In Vilano Beach Main Street, our committees  
14      are very important, but they're kind of loosely  
15      structured in that they are results oriented in  
16      terms of brainstorming.

17              The landscape committee meets every Saturday  
18      and cleans up and looks at the businesses to see if  
19      they should be cleaning up their -- their  
20      properties.

21              The marketing committee is, again, a  
22      brainstorming thing, and they get together and they  
23      see opportunities and they report back to the  
24      board.

25              And the events committee, in particular, our

1 board has a very big list of items that for every  
2 event have to be taken care of, like permitting and  
3 food and music. And then the committees figure out  
4 how to do that, but they also come up with ideas on  
5 new events that might happen.

6 Anyway, I just wanted you to think of some  
7 other possible questions to ask when you meet with  
8 the candidates.

9 Thank you.

10 CHAIRMAN OLSON: Thank you, Ms. Martin.

11 And we have, again, no other public comments.  
12 It looks like we're at the end of our meeting.

13 MEMBER COMMENTS AND REPORTS

14 CHAIRMAN OLSON: I just want to remind the  
15 board about our planned session next week, and we  
16 have the availability dates, times from you all.  
17 And our next meeting is a workshop, and that is on  
18 the -- they're all listed -- February --  
19 February 27th at 2:00 p.m. -- no. No. I'm sorry.  
20 March --

21 MR. CLARKE: 27th.

22 CHAIRMAN OLSON: What's our -- what's our  
23 next --

24 MS. LUDLOW: March 13 and 27.

25 CHAIRMAN OLSON: Oh, okay.

1 MR. CLARKE: 27th, 3:00 p.m.

2 CHAIRMAN OLSON: Oh, you all are looking at  
3 it. Okay. I don't have that page in front of me  
4 now. Okay. So we -- we have those dates.

5 And our next regular Authority meeting is  
6 March 13th. Okay.

7 MR. CLARKE: Did you say at 2:00 p.m. for the  
8 air service development? Is the special meeting at  
9 2:00 p.m. on --

10 CHAIRMAN OLSON: Yes, that's listed at  
11 2:00 p.m. on the -- on February 27th --

12 MR. CLARKE: Okay.

13 CHAIRMAN OLSON: -- special meeting to discuss  
14 air service development.

15 Okay. No other business. Meeting --

16 MR. BURNETT: Mr. Chair? Mr. Chairman, thank  
17 you.

18 CHAIRMAN OLSON: Yes.

19 MR. BURNETT: Just to clarify, the regular  
20 meetings that -- that are intended to be on the  
21 second and fourth Monday, obviously they may change  
22 as to the date, but currently they're set for  
23 March 13th and March 27th. The board has confirmed  
24 the new starting time for those meetings will be  
25 2:00 p.m.?

1 MS. LUDLOW: No. 4:00.

2 CHAIRMAN OLSON: Back to 4:00.

3 MR. BURNETT: It is 4:00? I'm looking --

4 MS. CASH-CHAPMAN: I think it's being proposed  
5 right now. We haven't actually discussed that yet.

6 MR. BURNETT: Okay. That's -- I just wanted  
7 to make sure that it was clear to the public and  
8 for staff for advertising. There was some --

9 CHAIRMAN OLSON: Okay.

10 MR. BURNETT: -- thought that the time -- time  
11 would change. I just wanted to make sure that --

12 CHAIRMAN OLSON: Can we make a quick consensus  
13 on changing the meeting times to 2:00 p.m. in  
14 lieu -- instead of 4:00 p.m. right now? Can we do  
15 that?

16 MS. LUDLOW: Well, I got a lot of complaints,  
17 because I'm representative of those people out  
18 there at the airport and the people that work. And  
19 they sat -- he sat right there and said, "Thank  
20 goodness. Don't -- don't let them change it past  
21 4:00 because you won't get anybody here."

22 So I think when we want to have special  
23 meetings, like the air service and strategic, then  
24 let's, you know, plan those. But for our regular  
25 meetings, I think it's important that the community

1 knows the regular meeting is at one time, at 4:00.

2 CHAIRMAN OLSON: Yes, the proposal is to  
3 change our regular meeting to one time, and that  
4 would be 2:00 p.m. But are you speaking -- you're  
5 not supportive of that?

6 MS. LUDLOW: No, I'm not.

7 CHAIRMAN OLSON: Okay.

8 MS. LUDLOW: I'm supportive of special  
9 meetings being at different times but our regular  
10 meetings being at 4:00.

11 I have to announce all that out there, so...

12 CHAIRMAN OLSON: Okay. Other thoughts?

13 MS. LIOTTA: I think keeping it at 4:00 makes  
14 sense. Hopefully, as some of these bigger issues  
15 get -- get resolved --

16 MS. LUDLOW: Right.

17 MS. LIOTTA: -- meetings won't be two-plus  
18 hours. And it is nice that it's towards the end of  
19 the day so more people can -- you know, can attend.

20 And -- and, you know, Ms. Ludlow, I think you  
21 also -- I don't know if they're on Mondays, but  
22 you're -- you -- you have -- you work with the --

23 MS. LUDLOW: My people? My shut-in people on  
24 Monday.

25 MS. LIOTTA: Oh, I didn't know -- didn't know

1       you were doing volunteer work, so that -- yeah,  
2       with other -- yeah.

3               MS. LUDLOW: Oh, yeah. I cook dinner every  
4       Monday to -- Mondays I work 9:00 to 5:00, but -- I  
5       forgot what I was going to say.

6               CHAIRMAN OLSON: Okay.

7               MS. CASH-CHAPMAN: I would like to see it  
8       earlier only for the sake of the staff that has to  
9       be here hours and hours --

10              CHAIRMAN OLSON: Yes.

11              MS. CASH-CHAPMAN: -- after the workday. But  
12       if we can try to really focus on our meetings, I'm  
13       hopeful that the additional meetings and the -- the  
14       committee meetings and things like that that we're  
15       hoping to introduce will allow for shorter meetings  
16       because it's really -- I understand that we want,  
17       you know, the people to be here, but they can see  
18       the agenda ahead of time and hopefully, if there's  
19       something they feel passionate about, they can make  
20       the arrangements to be here. I just want to be  
21       cognizant of all of the effort and energy that it  
22       takes for us to meet at that time and then how long  
23       it does take for that.

24              MS. LUDLOW: What I -- I -- that's what I was  
25       going to say and what I forgot, that we should --

1        maybe we should have a limit, say two hours, and  
2        then what -- because nobody wants to sit here three  
3        and four hours and -- then, hopefully, we would get  
4        down to one hour. But do you think we could have a  
5        two-hour limit?

6                CHAIRMAN OLSON: Okay. So it looks like at  
7        this point we don't have a consensus about -- or  
8        support for changing our regular meeting time. So  
9        regular meetings as of now will remain at 4:00 p.m.

10               MS. LIOTTA: Oh, I do -- I do have one, I  
11        guess, comment. I'm not sure, would it be -- the  
12        outcome of -- for scheduling the agenda for the  
13        next regular meeting, which I guess is March 13th,  
14        as we did not resolve the charters for the  
15        committees. I definitely want to see that on  
16        there. The markups to four of the charters, I -- I  
17        got those back to staff.

18               MS. LUDLOW: Uh-huh.

19               MS. LIOTTA: So, hopefully, those -- those can  
20        be distributed.

21               And -- and I wanted to follow up and see when  
22        the -- the redline to the policy charter, I think,  
23        will be out so that they can all be looked at  
24        together. And March 13 is a comfortable amount of  
25        time. So I just wanted to make sure they're, if

1 we're going to be having that, addressed.

2 MS. MARTIN: I didn't get an answer from Doug  
3 about --

4 CHAIRMAN OLSON: Yes.

5 MS. MARTIN: -- ad hoc or -- versus charge  
6 committees.

7 MS. LIOTTA: Well, I think -- my understanding  
8 of what Mr. Burnett said was that it's not a matter  
9 of just what the committee does. So if the  
10 committee is recommending things, actions to --

11 MS. MARTIN: Yes.

12 MS. LIOTTA: -- to the Authority, then that  
13 would be under Sunshine. So based on the scope of  
14 the committee, I think, more than if it's -- how  
15 it's characterized.

16 MS. MARTIN: Well, I don't know about the  
17 Airport Authority, but --

18 MR. BURNETT: And, Mr. Chairman, one other  
19 business item, and it really involves the fact that  
20 you now have two groups of lawyers representing the  
21 Authority.

22 You've got a special board meeting  
23 February 27th at 2:00 and a strategic plan workshop  
24 February 27th at 3:00. Do you just want general  
25 counsel at both of those meetings, or do you want

1 aviation counsel at either one?

2 And you may want to think of that going  
3 forward, sort of to set the stage, so you know  
4 going forward you make that determination at each  
5 meeting as to what you're -- support you're going  
6 to envision needing.

7 CHAIRMAN OLSON: I think -- I guess it would  
8 make a difference as to whether we're taking action  
9 or not?

10 MS. LUDLOW: Are you saying -- is air service  
11 development, is that the executive director? Or  
12 what is air service development? I don't know what  
13 it is.

14 MR. WUELLNER: We consider contract for air  
15 service.

16 CHAIRMAN OLSON: Yes.

17 MS. LUDLOW: Pardon me?

18 MR. WUELLNER: We consider contract for air  
19 service.

20 MS. LUDLOW: You consider contracts for --

21 MR. WUELLNER: Air service.

22 MS. CASH-CHAPMAN: Air service.

23 MS. LUDLOW: For air --

24 CHAIRMAN OLSON: Air carriers.

25 MS. LUDLOW: We don't know anything about

1           that.

2           MS. CASH-CHAPMAN: I think that's what Ed will  
3           explain.

4           MR. WUELLNER: You will -- you will very  
5           shortly. I have that.

6           MS. LIOTTA: Well, I -- I would think a good  
7           way to handle it might be just general counsel is  
8           the default for regular meetings. If there is a  
9           particular agenda item that might require the  
10          aviation counsel to appear, maybe we could arrange  
11          that so that that's first, since that's hourly  
12          billable and not a flat rate, so that if we need  
13          two attorneys, you know, we organize that.  
14          Otherwise -- and we can look to our general counsel  
15          to advise if he thinks that we need to have  
16          aviation counsel for anything on a regular meeting.  
17          That's what I'd suggest.

18          MR. CLARKE: I would like to suggest that we  
19          invite both attorneys at least to the special  
20          workshop meeting and -- and business planning  
21          meeting. It's an initiative that the -- the  
22          Authority has undertaken -- was undertaken last  
23          year, and it's -- evidently, it's the first time in  
24          many years that that was considered. And we're  
25          looking, I would say -- suggest just for this one

1 time because it embodies our -- what we hope is a  
2 long-term vision, you know, for the future of the  
3 airport. And I think it would be good just to --  
4 to bring our new counsel up to speed on -- on where  
5 we're going. But that's my suggestion.

6 CHAIRMAN OLSON: That would be a good way for  
7 the -- these two firms to get to know us better,  
8 too, like what's -- what's happening and --

9 MR. CLARKE: Exactly.

10 CHAIRMAN OLSON: Okay. Okay. No further --

11 MS. CASH-CHAPMAN: Well, before -- before we  
12 end, I just -- I wanted to say thank you to  
13 Mr. Burnett because I'm pretty sure this is his  
14 last meeting with us, and I wanted to acknowledge  
15 that he's given us a lot of guidance and support.  
16 I know he has in just the two months that -- that  
17 we've been here as a full board, but I know that  
18 it's been years prior. So I didn't want that to  
19 go unrecognized, that he's done quite a bit for us  
20 and that we should all appreciate and -- and thank  
21 him. And we wish you the best.

22 CHAIRMAN OLSON: Well said. Well said. Thank  
23 you.

24 MS. LUDLOW: And I have one more thing. I  
25 always bring up what my constituents -- it's funny.

1           It's not bad. I'm the last one to want to extend  
2           the meeting, believe me.

3           But this came from, you know, some of my  
4           airport people. And it says "As you know, Part 3  
5           of Chapter 12, Florida Statutes, contain standards  
6           of ethical conduct and disclosures applicable to  
7           public officers and employees. As the airport  
8           attorney, Doug, are you aware of Mr. Wuellner  
9           accepting any gifts prohibited by law, e.g., from  
10          Passero?"

11          Mr. Doug Burnett, are you aware of any gifts?

12          MS. CASH-CHAPMAN: I tried to end on a happy  
13          note.

14          MR. BURNETT: I'm not sure my microphone is  
15          on.

16          You're asking me if I'm aware of some gift  
17          that were given to --

18          MS. LUDLOW: I'm asking you are you aware of a  
19          gift to Mr. Wuellner from Passero.

20          MR. BURNETT: No. I can't even fathom where  
21          that's coming from or what the reference would be.

22          CHAIRMAN OLSON: Okay. So that question's  
23          been answered, right? It just was answered --

24          MS. LUDLOW: Well, no, he's not through.

25          CHAIRMAN OLSON: I heard him answer.

1 MR. BURNETT: I'm not sure --

2 MS. LUDLOW: I want to make sure it goes on  
3 the record.

4 So you say that --

5 CHAIRMAN OLSON: We're recording it.

6 MS. LUDLOW: -- you say that you did -- you do  
7 not know of Mr. Wuellner accepting any gifts from  
8 Passero?

9 MR. BURNETT: I'm not aware of anything. I  
10 guess what I would say in response to that is if  
11 you have a question related to either one of the  
12 two individuals, they're -- they're in the room.  
13 I'm not sure why I'm being asked.

14 MS. LUDLOW: No, no, no. I've -- I've just  
15 brought up what -- they bring it to me. They voted  
16 for me, so I have to bring it to you. So that's  
17 something that needs to be answered because I need  
18 to go back to tell, you know, my airport people  
19 what -- what the answer is.

20 MR. BURNETT: What my -- what my knowledge on  
21 the issue is? I'm not sure I understand.

22 MS. LUDLOW: Yes. Are you aware of any -- are  
23 you aware of Mr. Wuellner accepting any gifts  
24 prohibited by law from Passero?

25 MR. BURNETT: And -- and I answered the

1 question.

2 MS. LUDLOW: And what did you say?

3 MR. BURNETT: I'm not aware of anything.

4 MS. LUDLOW: Okay.

5 CHAIRMAN OLSON: Okay. So no other issues  
6 today, meeting adjourned.

7 (Meeting was adjourned at 6:24 p.m.)

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I, Melissa Schroeder, Registered Professional Reporter, certify that I was authorized to and did stenographically report the foregoing proceedings; and that the transcript is a true and complete record of my stenographic notes.

DATED this 22nd day of February, 2023, in  
St. Johns County, Florida.

*Melissa Schroeder*  
Melissa Schroeder,  
Registered Professional Reporter

	43/21 43/24 44/1 44/10 <b>MR. WUELLNER: [9]</b> 9/12 9/22 9/24 11/20 97/7 120/14 120/18 120/21 121/4 <b>MS. CASH-CHAPMAN:</b> <b>[27]</b> 7/23 8/1 9/3 9/6 9/10 10/2 12/12 16/2 16/11 16/14 81/23 97/16 101/7 101/20 102/2 102/25 103/3 103/5 106/18 106/22 115/4 117/7 117/11 120/22 121/2 122/11 123/12 <b>MS. DURDEN: [28]</b> 45/1 45/5 45/8 45/11 45/20 45/24 46/1 46/3 50/10 50/16 50/20 51/1 51/4 51/6 51/8 53/13 53/16 54/15 55/4 55/16 55/22 56/12 56/24 57/2 57/5 57/7 57/12 108/1 <b>MS. LAQUIDARA:</b> <b>[22]</b> 27/14 32/23 33/5 33/7 34/11 34/16 35/3 35/6 35/21 35/24 36/2 36/11 37/17 38/1 38/6 38/9 38/12 38/14 38/19 38/22 38/24 107/23 <b>MS. LIOTTA: [101]</b> 6/6 6/16 6/20 6/23 10/13 20/20 21/7 22/2 22/21 23/23 24/16 24/19 24/24 25/9 25/17 26/3 26/18 26/23 27/2 27/5 44/14 44/17 44/21 45/18 45/21 45/25 46/2 58/1 58/4 60/13 63/17 63/19 63/21 64/4 64/9 64/12 64/15 64/21 64/23 82/1 82/9 82/25 83/15 84/13 86/20 87/6 87/17 87/24 88/5 88/8 88/14 88/22 89/14 89/17 90/1 90/3 90/9 90/12 90/15 90/20 91/4 91/7 91/9 92/22 92/25 93/5 93/10 93/12 93/17 94/5 94/12 94/20 95/1 96/6 96/15 96/17 97/14 98/1 98/22 99/3 99/18 100/14 102/12 104/10 105/3 105/12 105/15 105/21 105/25 106/2 106/5 106/8 106/11 116/13 116/17 116/25 118/10 118/19 119/7 119/12 121/6 <b>MS. LUDLOW: [211]</b> <b>MS. MARTIN: [8]</b> 106/25 109/2 109/4 109/6 119/2 119/5	119/11 119/16 \$ \$100 [1] 40/15 \$200 [3] 33/13 79/10 105/24 \$500 [1] 55/21 \$7,000 [1] 89/7 ' '81 [1] 71/16 '90s [1] 59/2 ' .6 [1] 43/15 0 0570 [1] 1/25 1 104 [1] 1/19 107 [1] 2/9 1099 [1] 68/18 10:30 [4] 3/12 3/15 4/11 4/11 11 [4] 2/3 2/4 2/5 29/10 113 [1] 2/10 11:30 [3] 8/2 8/5 8/23 11th [1] 67/5 12 [7] 2/6 3/15 4/12 73/18 79/5 79/8 123/5 125 [3] 2/11 79/11 79/19 126 [1] 2/12 12:00 [1] 4/12 13 [3] 1/10 113/24 118/24 133 [1] 108/7 139 [1] 14/10 13th [5] 6/1 49/13 114/6 114/23 118/13 15 [1] 59/11 150 [1] 43/2 1500 [1] 14/8 15th [2] 3/11 3/12 16 [9] 4/17 13/8 38/5 38/5 41/2 62/19 83/18 85/23 85/25 16th [1] 4/17 17 [1] 1/24 17th [1] 4/10 18 [1] 110/13 1985 [1] 28/6 1989 [1] 29/10 1994 [1] 46/15 2 20 [3] 51/16 53/11 71/13 200 [2] 79/12 90/23 2014 [2] 37/21 46/23 2015 [1] 46/23 2023 [2] 1/10 126/16 20th [5] 6/3 8/9 8/13 8/16 14/24 215 [2] 68/14 69/13 21st [3] 5/25 6/1 9/7 22nd [1] 126/16	23 [1] 2/8 24 [1] 75/1 25 [1] 53/14 250 [1] 69/13 27 [1] 113/24 27th [9] 5/24 14/2 113/19 113/21 114/1 114/11 114/23 119/23 119/24 2:00 [8] 113/19 114/7 114/9 114/11 114/25 115/13 116/4 119/23 3 30 [2] 14/23 71/14 30-year [1] 69/25 32080 [1] 1/19 32084 [1] 1/24 35 [3] 73/19 79/6 79/8 350 [2] 40/15 43/1 385 [1] 56/1 3:00 [5] 7/24 8/1 8/22 114/1 119/24 4 40 [1] 14/24 4730 [1] 1/8 4:00 [10] 1/11 115/1 115/2 115/3 115/14 115/21 116/1 116/10 116/13 118/9 5 50 [1] 53/12 50/50 [1] 53/12 500 [5] 14/7 33/2 56/10 106/7 106/8 5:00 [1] 117/4 6 6,000 [4] 79/10 79/23 81/3 90/17 660 [1] 89/7 6:24 [2] 1/11 125/7 7 7,000 [1] 33/3 75/25 [1] 53/14 8 80/20 [1] 53/11 800 [1] 33/2 825-0570 [1] 1/25 9 90 [1] 4/7 904 [1] 1/25 93 [1] 95/16 99 [1] 48/24 9:00 [3] 3/12 4/11 117/4 9th [1] 11/4 A A.A.E [1] 1/21 a.m [2] 3/12 4/11 abilities [1] 83/9 ability [5] 31/12 33/20 51/23 52/12 110/19	able [10] 4/18 30/23 36/24 47/19 51/21 55/3 80/9 93/18 93/19 111/9 about [65] 5/23 7/9 7/9 7/10 9/14 11/13 12/9 13/24 14/1 14/13 14/20 15/19 15/21 16/7 19/4 19/11 19/20 23/22 25/15 26/1 26/20 30/17 34/12 42/18 45/12 45/15 46/25 47/1 47/23 48/2 48/23 49/4 49/17 49/18 50/1 50/7 51/9 51/9 52/14 52/17 53/4 53/5 53/5 56/2 56/13 59/17 60/8 62/6 65/8 73/17 79/5 82/24 83/1 86/4 91/22 98/20 101/17 102/2 106/24 113/15 117/19 118/7 119/3 119/16 120/25 above [2] 75/9 91/18 absolutely [3] 19/15 54/14 85/17 accept [5] 96/3 96/4 96/8 96/11 102/5 accepting [5] 96/9 96/18 123/9 124/7 124/23 access [1] 54/1 accessible [2] 75/10 76/23 accidents [2] 41/24 41/24 accidents/incidents [1] 41/24 accomplish [1] 84/18 accomplishing [1] 74/23 accordance [1] 17/18 accountable [1] 69/5 accused [2] 35/18 63/2 achieve [1] 29/4 acknowledge [1] 122/14 across [1] 64/16 act [3] 16/18 83/12 83/12 acted [2] 99/13 107/15 acting [1] 36/8 action [13] 41/12 76/7 94/10 94/25 95/25 106/14 110/15 110/17 110/20 111/21 120/8 126/14 126/15 actions [3] 94/12 112/3 119/10 active [1] 48/16 actual [2] 99/6 111/20 actually [16] 19/4 20/4 22/5 22/9 41/17 44/14 51/10 51/11 51/15 91/5 95/18 96/23 100/5 100/8 108/11 115/5
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