	Airport Authority -	May 15,	, 2000
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][1] ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY	[1]	INDEX
[2] Regular Meeting	[2]	PAGE
	3] held at 4796 U.S. 1 North	[3] 2.	APPROVAL OF MEETING MINUTES 3
	4] St. Augustine, Florida	[4] 3.	ACCEPTANCE OF FINANCIAL REPORTS 4
	on Monday, May 15, 2000	[5] 4.	REPORTS:
	6] from 4:04 p.m. to 5:40 p.m.	[6]	A. Mr. Jim Bryant - County Commissioner 4
	7] *******	[7]	B. Mr. Richard Weaver - Aero Sport, Inc. 4 C. Mr. John Leslie - Grumman St. Augustine 4
٦١		[8]	D. Mr. Robert Fleming - S.A.P.A. 5 E. Ms. Cindy Bartin - Attorney 5
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	JOSEPH S. TAYLOR 0] BILL ROSE	[10]	A. Release of Retainage 5
1.	CHARLES WATTS 1] JIM BRYANT, County Commissioner/Airport Liaison	[11]	B. Update on the Workshop-County Commission 6 C. Engineering & Planning Services Interviews
			A. ICF Kaiser 14 B. LPA Group 31
- 1 -	2] ************************************	[12]	C. RS&H 45
-	3] BOARD MEMBERS ABSENT:	[13]	D. W. Smith & Associates 56 D. Air Traffic Control Tower 10
	4] CHARLES LASSITER	[14] 6.	AUTHORITY MEMBER REPORTS:
	2]	[15]	A. Mr. James "Carl" Davis 70
- 1	6] ALSO PRESENT:	[16]	B. Mr. William "Bill" Rose 69 C. Mr. Joe Taylor 69
	7] CINDY BARTIN, Esquire, Rogers, Towers, Bailey, Jones & Gay, P.A., 170 Malaga Street, St. Augustine,	[17]	D. Mr. Dennis R. Watts 70
[]	8] FL, 32084, Attorney for Airport Authority.	[18] 7.	
- 1	9] EDWARD WUELLNER, A.A.E, Executive Director.	[19] 8.	ADJOURNMENT 72
[2	0] BRYAN COOPER, Assistant Airport Director.	[20]	
[2	1] *******	[21]	
[2	2] St. Augustine Court Reporters 1510 N. Ponce de Leon Blvd., Suite A	[22]	
[2		[23]	
[2		[24]	
	5]	[25]	
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	1] PROCEEDINGS	[1]	CHAIRMAN DAVIS: By your vote, you have
][[2]	approved the minutes from that meeting.
Ī	gentlemen. We want to welcome you to our May	[3]	ACCEPTANCE OF FINANCIAL REPORTS
] [[4]	CHAIRMAN DAVIS: Our second order of
] [5] Authority meeting. This is our regular meeting,	[5]	business will be the acceptance of financial
] [6] and our first order of business for this meeting	[6]	reports. Mr. Rose?
] [7] will be the approval of the minutes from the	[7]	MR. ROSE: Mr. Chairman, you saw in your
1	8] April 17th meeting. Gentlemen?	[8]	in your agenda package that we didn't include the
] [9] APPROVAL OF MEETING MINUTES	[9]	financial report. Expected to have them
[1	0] MR. TAYLOR: I so-move.	[10]	distributed at this meeting, but the accounting
[1	1] CHAIRMAN DAVIS: And a second, please?	[11]	firm has not completed them, and we don't have
[1	2] MR. ROSE: Second.	[12]	them. We'll have them next week or next
[1	3] CHAIRMAN DAVIS: Thank you, Mr. Watts	[13]	month. So, we'll pass on this item today.
[1	4] Mr. Rose. All in favor are there any	[14]	CHAIRMAN DAVIS: Thank you, Mr. Rose. We'll
[1	5] questions on the minutes, gentlemen?	[15]	go on to our reports.
[1	6] (No questions.)	[16]	4.A COMMISSIONER BRYANT
[1	7] CHAIRMAN DAVIS: All in favor of approving	[17]	CHAIRMAN DAVIS: Mr. Bryant?
[1	8] the minutes from the April 17th meeting, signify	[18]	MR. BRYANT: No report, sir.
[1	9] by aye.	[19]	CHAIRMAN DAVIS: Thank you, sir.
[2	0] MR. ROSE: Aye.	[20]	4.B AERO SPORT
1,4	1] MR. TAYLOR: Aye.	[21]	CHAIRMAN DAVIS: Mr. Weaver?
[2	2] MR. WATTS: Aye.	[22]	MR. WEAVER: No report.
	3] CHAIRMAN DAVIS: Aye.	[23]	4.C NORTHROP GRUMMAN
- 1	4] And opposed?	[24]	CHAIRMAN DAVIS: Mr. Leslie?
1	5] (No opposition.)	[25]	MR. LESLIE: No report,
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		Tity - May 15, 2000
Page	5	Page 6
[1]	CHAIRMAN DAVIS: Thank you.	[1] here?
[2]	4.D ST. AUG. PILOTS ASSOC.	[2] (No comment.)
[3]	CHAIRMAN DAVIS: Mr. George from the Pilots?	[3] CHAIRMAN DAVIS: If not, I'll entertain a
[4]	MR. FLEMING: No report.	[4] motion to accept Staff recommendation on the
[5]	CHAIRMAN DAVIS: Thank you.	[5] action item.
[6]	4.E AIRPORT AUTHORITY ATTORNEY	[6] MR. ROSE: I so-move, Mr. Chairman.
[7]	CHAIRMAN DAVIS: Mr	[7] CHAIRMAN DAVIS: Thank you, Mr. Rose. And a
[8]	MS. BARTIN: Nothing to report.	[8] second, please?
[9]	MR. WUELLNER: You. Whoever you are.	[9] MR. WATTS: I second,
[10]	CHAIRMAN DAVIS: Gentlemen, I have none.	[10] CHAIRMAN DAVIS: Thank you, Mr. Watts. All
[11]	Action items, Mr. Wuellner?	[11] in favor of accepting Staff recommendations on
[12]	5.A RELEASE OF RETAINAGE	[12] the action item, signify by aye.
[13]	MR. WUELLNER: First first item I have is	[13] MR. ROSE: Aye.
[14]	the contract retainage release relative to	[14] MR. TAYLOR: Aye,
[15]	taxiway A, and construction efforts are pretty	[15] MR. WATTS: Aye.
[16]	much done for taxiway A, and we're requesting	[16] CHAIRMAN DAVIS: Aye.
[17]	release of retainage to J.B. Coxwell in the	[17] And opposed?
[18]	amount of \$150,342.29 relative to the project.	[18] (No opposition,)
[19]	And once all punch list items are completed and	[19] CHAIRMAN DAVIS: By your vote, you have
[20]	lien releases obtained, we'll go ahead and issue	[20] approved this item.
[21]	that, assuming you pass this agenda item.	[21] 5.B UPDATE ON WORKSHOP WITH COUNTY COMMISSION
[22]	CHAIRMAN DAVIS: Thank you. Is there any	[22] MR. WUELLNER: Okay. Next item I have,
[23]	public comment?	[23] assuming I can find it, the bring you up to
[24]	(No public comment.)	[24] speed on where we are with the joint meeting with
[25]	CHAIRMAN DAVIS: Gentlemen? Any comment up	[25] the Board of County Commissioners.
		[]
Page 7		Page 8
[1]	I met with the County Administrator as well	[1] ordinances.
[2]	as Joe Stephenson and Scott Clem with the County	[2] And at the conclusion of that meeting, if we
[3]	and have worked up a draft agenda for the joint	[3] have items exclusive to this board that need to
[4]	meeting. We have two dates available, one being	[4] be discussed and acted upon at the June meeting,
[5]	the 19th of June, the other being the 26th of	[5] that we would convene separately and act on those
[6]	June, both of them being Mondays.	[6] items at that time.
[7]	The tentative arrangement would be to meet	[7] I don't believe the Board of County
[8]		[7] I don't beneve the board of County
1	here at the Airport Authority building, both	[8] Commissioners have any interest in just hanging
[9]	here at the Airport Authority building, both boards. The meeting will be held here.	
1	· · · · · · · · · · · · · · · · · · ·	[8] Commissioners have any interest in just hanging
[9]	boards. The meeting will be held here.	[8] Commissioners have any interest in just hanging [9] around, but they would certainly be welcome, as
[9] [10]	boards. The meeting will be held here. Initially, we'll we'll start off with a tour	[8] Commissioners have any interest in just hanging [9] around, but they would certainly be welcome, as [10] anyone else would be, to attend our regular
[9] [10] [11]	boards. The meeting will be held here. Initially, we'll we'll start off with a tour of the Northrop Grumman facilities, and they'll	[8] Commissioners have any interest in just hanging [9] around, but they would certainly be welcome, as [10] anyone else would be, to attend our regular [11] business meeting.
[9] [10] [11] [12]	boards. The meeting will be held here. Initially, we'll we'll start off with a tour of the Northrop Grumman facilities, and they'll provide an update of their activities over there	[8] Commissioners have any interest in just hanging [9] around, but they would certainly be welcome, as [10] anyone else would be, to attend our regular [11] business meeting. [12] And that's basically what we've got. If
[9] [10] [11] [12] [13]	boards. The meeting will be held here. Initially, we'll we'll start off with a tour of the Northrop Grumman facilities, and they'll provide an update of their activities over there to both boards.	[8] Commissioners have any interest in just hanging [9] around, but they would certainly be welcome, as [10] anyone else would be, to attend our regular [11] business meeting. [12] And that's basically what we've got. If [13] there's something else that you think needs to be
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[9] [10] [11] [12] [13] [14] [15]	boards. The meeting will be held here. Initially, we'll we'll start off with a tour of the Northrop Grumman facilities, and they'll provide an update of their activities over there to both boards. We'll follow with a project/Airport Master Plan kind of future development-type review for	[8] Commissioners have any interest in just hanging [9] around, but they would certainly be welcome, as [10] anyone else would be, to attend our regular [11] business meeting. [12] And that's basically what we've got. If [13] there's something else that you think needs to be [14] discussed or brought to the agenda or brought to [15] the table, we'd certainly be happy to to make
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	Page 9		Page 10)
	[1]	MR. TAYLOR: Unrelated to date, Ed, I know	[1]	the time. It's going to tentatively start at
	[2]	that you have been working with the Scott Clem	[2]	10:30. That may adjust a half hour one way or
	[3]	in trying to sort out the different status with	[3]	the other, but that's the time we're we're
	[4]	us in the Comprehensive Plan and zoning issue.	[4]	planning on, so you will spend the day at the
- 1	[5]	Is that pretty well resolved, or should that be a	[5]	airport.
	[6]	part of this?	[6]	5.D AIR TRAFFIC CONTROL TOWER
ı	[7]	MR. WUELLNER: I'm going to defer to our	[7]	MR. WUELLNER: All righty. Next item I have
l	[8]	attorneys to go through it, but in general, I	[8]	is had to do with the air traffic control
	[9]	would say yes, we're well on our way to finishing	[9]	tower and was the 30 percent design plans plus
	[10]	it up, but	[10]	oversight if you recall, we're trying to do
	[11]	MR. TAYLOR: Then	[11]	this as a design/build.
	[12]	MR. WUELLNER: If that's enough.	[12]	Thirty percent plans will take us to the
ı	[13]	MR. TAYLOR: Fine.	[13]	point where we can put a set of plans out on the
	[14]	CHAIRMAN DAVIS: Gentlemen, what I need to	[14]	street for the completion of design as well as
Ĭ	[15]	know is our regular meeting is the 19th. What	[15]	construction of it under one contract.
	[16]	I really need to know from you is: Does anyone	[16]	The we have a proposal from our current
Ì	[17]	else besides myself have a conflict with the	[17]	engineers, ICF Kaiser, to to do that design
	[18]	26th?	[18]	and oversee the compliance with the design in the
	[19]	MR. WUELLNER: Well, I guess we have an	[19]	design/build contract when we move into the
	[20]	answer relative to you,	[20]	construction phase.
1	[21]	CHAIRMAN DAVIS: Then I would suggest that	[21]	And you have that as a total here of
_ []	[22]	we do this meeting on the 19th, because I have to	[22]	\$117,500 for those services and would also be
- 1	[23]	be in Washington on the 26th.	[23]	subject to FDOT concurrence. They have not seen
- 1	[24]	MR. TAYLOR: Let's do it on the 19th.	[24]	this yet. And it would be Staff's recommendation
- 1	[25]	MR. WUELLNER: 19th? All right. And note	[25]	that that be approved.
1		The Hotel	[23]	that that be approved,
			1	
	Page 11		Page 12	
	Page 11	CHAIRMAN DAVIS: Is there any public comment	Page 12	item 5.D.
[_	CHAIRMAN DAVIS: Is there any public comment on that agenda item?	[1]	
]	1]	* *	[1] [2] 5	S.C ENGINEERING & PLANNING SERVICES INTERVIEWS
]	[1]	on that agenda item?	[1] [2] 5 [3]	MR. WUELLNER: Okay. The last item I have,
]]]	[1] [2] [3]	on that agenda item? (No public comment.)	[1] [2] 5 [3] [4]	MR. WUELLNER: Okay. The last item I have, Mr. Chairman, involves the consultant selection.
]]]	[1] [2] [3] [4]	on that agenda item? (No public comment.) CHAIRMAN DAVIS: Gentlemen, any comments or	[1] [2] 5 [3] [4] [5]	MR. WUELLNER: Okay. The last item I have,
]]]]	[1] [2] [3] [4] [5]	on that agenda item? (No public comment.) CHAIRMAN DAVIS: Gentlemen, any comments or questions?	[1] [2] 5 [3] [4] [5] [6]	MR. WUELLNER: Okay. The last item I have, Mr. Chairman, involves the consultant selection. And the short-list committee, which was chaired by Mr. Rose and included Bryan Cooper of our
[[1] [2] [3] [4] [5] [6]	on that agenda item? (No public comment.) CHAIRMAN DAVIS: Gentlemen, any comments or questions? (No comments.)	[1] [2] 5 [3] [4] [5] [6]	MR. WUELLNER: Okay. The last item I have, Mr. Chairman, involves the consultant selection. And the short-list committee, which was chaired by Mr. Rose and included Bryan Cooper of our staff, Richard Weaver of Aero Sport, Mr. John
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1		Airport Authority		, 2000
ĺ	Page 13		Page 14	
	[1]	to you. We will ask at the end of the meeting	[1]	there any questions on procedure or generally how
	[2]	that you complete one of those under your	[2]	you want to handle it at this point? This would
1	[3]	associated with your name, 1 through 4, 1 being	[3]	be the perfect time to get it.
	[4]	your first-ranked firm, 4 being the fourth the	[4]	CHAIRMAN DAVIS: Gentlemen? Any questions?
	[5]	fourth place, if you will.	[5]	(No questions.)
- 1	[6]	So, the total, when we get to it, the lowest	[6]	CHAIRMAN DAVIS: I think we can proceed as
- 1	[7]	aggregate score by a consultant would effectively	[7]	we have in the past, as we have them listed for
- [[8]	represent what what would be determined as the	[8]	their presentations. And then we will do the
	[9]	rank order that would require a motion and a vote	[9]	ranking after they have finished oh, after
	[10]	on a listing once those are totaled.	[10]	each one we need to rank. Don't wait until the
1	[11]	You will need to rank order all four firms,	[11]	end to rank that particular one.
	[12]	the reason being in the event we could not	[12]	ICF KAISER ENGINEERS, INC.
-	[13]	successfully negotiate a contract with the	[13]	MR. GANT: Yes. Can everybody see the
ı	[14]	first-ranked firm, that the second-ranked firm	[14]	boards? Some of them are a little bigger than
	[15]	would normally be in a position to negotiate a	[15]	others. We had all big boards to start out with,
1	[16]	contract if we if we reach that point, and so	[16]	and it became overwhelming, so we went down to
	[17]	on through all four firms	[17]	some smaller boards, too.
	[18]	Methodology we've employed throughout this,	[18]	I guess it's time to start. My name is Jim
	[19]	believe to be consistent with Florida Statutes as	[19]	Gant. I'm the Kaiser Engineers area manager.
	[20]	it relates to the selection of engineering and	[20]	I'm also the project sponsor for this very
	[21]	planning consultants. Do you have anything that	[21]	important project to ensure services to the
	[22]	you need to add, Cindy?	[22]	airport as the airport needs them and wants them.
H	[23]	MS. BARTIN: No.	[23]	Just a moment. I have just a quick thank
1.	[24]	MR. WUELLNER: And with that, the first firm	[24]	you. Thank you for letting us serve you over the
	[25]	is scheduled for 4:20, is Kaiser Engineers. Are	[25]	past five years as your GEC, three years under
<u> </u>			[]	pase mo your as your one, three years under
	Page 15			
	1 450 15		Page 16	
[[1]	the basic contract, and then two one-year	Page 16	Architectural will be headed up by Bill
- 1	-	the basic contract, and then two one-year extensions. I want to also thank you for	[1]	Architectural will be headed up by Bill Ebert, who's prepared this pice model of the
[[1]	•	[1] [2]	Ebert, who's prepared this nice model of the
] [[1]	extensions. I want to also thank you for	[1] [2] [3]	Ebert, who's prepared this nice model of the expansion out at the terminal area.
]	[1] [2] [3]	extensions. I want to also thank you for short-listing us for continuation of those	[1] [2] [3] [4]	Ebert, who's prepared this nice model of the expansion out at the terminal area. And engineering will be headed up Jim
] [[1] [2] [3] [4]	extensions. I want to also thank you for short-listing us for continuation of those services, hopefully for the next five years.	[1] [2] [3] [4] [5]	Ebert, who's prepared this nice model of the expansion out at the terminal area. And engineering will be headed up Jim Murray. And Jim has been added to our team
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[[[[[1]]]]]] [[1]]] [2]	1] 22] 33] 44] 55] 66] 77] 88] 99] 100] 111] 122] 133] 144] 155] 166] 177] 188] 199] 200] 111] 121] 123]	extensions. I want to also thank you for short-listing us for continuation of those services, hopefully for the next five years. With that, James Pearce and Don Ramdass, two Kaiser employees that I think need no introductions, will present our qualifications for reselection. MR. PEARCE: Thank you, Jim. As Jim indicated, I will be the project manager for this project, the contract. And as you can tell by our organizational chart here, we have assembled a team that is very similar to the team that we have been using for the past five years. We have added two specialty consultant firms, and Ricondo & Associates and Hoyle, Tanner add additional depth to the firm to our team. From our organizational chart, you can see that we have four basic areas where we feel that that the project should be broken down into. Project management, which will be handled by me and assistant or deputy project manager,	[1] [2] [3] [4] [5] [6] [7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17] [18] [19] [20] [21]	Ebert, who's prepared this nice model of the expansion out at the terminal area. And engineering will be headed up Jim Murray. And Jim has been added to our team mainly because of the depth that we're going to need for the future expansion of your program as your program enlarges. It should be noted that we're committed to meet your 14 percent DBE participation requirements, and we have three subconsultants to assist us in doing that. Ricondo & Associates will assist Don in planning and environmental or the economic area. Environmental Resource Solutions will be providing environmental and wetland mitigation design. And Civil Services, Incorporated will continue to provide geotechnical backup and support as well as support from the engineering side, as needed. Past performance has been split down into three basic areas: Airside, landside, and

		Airport Authority	- May 1:	5, 2000	
	Page 1'	7	Page 1	8	
	[1]	minutes to talk about a couple of them.	[1]	implemented into the federal funded or Federal	
	[2]	Taxiway A rehab and widening, this project	[2]	Contract Tower Program. And it has been accepted	
	[3]	was designed and bid in three months. And the	[3]	in the recent just not too distant past as a	
	[4]	reason for that, when when it normally takes	[4]	Level 1 tower.	
	[5]	six months, was to facilitate FAA funding, which	[5]	In addition, we've looked at zoning.	
	[6]	Don Ramdass was instrumental in helping to	[6]	Because of the diversified zoning that's on the	
	[7]	acquire for the airport.	[7]	airport property currently from Open Rural to	
	[8]	These corporate hangar areas is your	[8]	Heavy Industrial, we studied all the general	
	[9]	landside development for corporate hangars. We	[9]	aviation airports in the state and came up	
	[10]	invited Ed to come up to our office and sit down	[10]	determined what their zoning requirements are and	
	[11]	in a layout and sketch workshop where we	[11]	how they were impacted based on development at	
	[12]	identified all the elements that the airport felt	[12]	the airports, and basically came up with a	
	[13]	were necessary for a successful corporate	[13]	recommendation on how the airport should proceed	
	[14]	development on the airport,	[14]	relative to the county with the zoning.	
	[15]	It should be noted that this was originally	[15]	Once that was done, we assisted the airport	
	[16]	planned for a five-year project, and as of today,	[16]	attorney, airport staff, and county staff in	ĺ
	[17]	two years later, we're at about 70 percent	[17]	developing the language required to implement the	
	[18]	build-out with two remaining hangars scheduled	[18]	new Land Development Regulations so that all the	-
	[19]	for sometime later this year.	[19]	airport property could be zoned one under one	Ì
	[20]	In our studies area, we completed the air	[20]	classification and so that the adjacent	I
	[21]	traffic control tower siting study where we	[21]	properties could be protected, or the safety	
	[22]	looked at sites for a proposed tower on the	[22]	areas associated with the operating airport could	
	[23]	airport and then came up with recommendations and	[23]	be protected relative to adjacent properties.	l
	[24]	assisted with the presentation of the study to	[24]	Project management, this is one of the most	
	[25]	the FAA to determine whether it could be	[25]	crucial areas we feel relative to this project.	ĺ
	Page 19		D 20		l
	[1]	We have broken this area down into six items:	Page 20	good up there with a set of all all all and	
	[2]	Quality assurance/quality control, cost control,	[2]	goes up there with a set of plans, he doesn't get	
1	[3]	monthly reports, value engineering, innovative	[3]	kicked back at us and say, oh, by the way, you've	
ı	[4]	solutions, and agency coordination.	[4]	got to add this or you've got to add that and cause change orders to contracts.	ĺ
ı	[5]	Under the QA/QC, we've added Eric Wilson and	[5]	In addition, we have a very good	ĺ
	[6]	Terry Cotter, both long-time project managers and	[6]	relationship with the City of St. Augustine	
	[7]	construction inspectors. They will be assisting	[7]	Public Works Department. They and we	
	[8]	as we develop documents for construction at the	[8]	understand their requirements for expanding water	
ĺ	[9]	airport in that they will be looking at them for	[9]	and sewer facilities here at the airport.	ĺ
١	[10]	constructibility as well as quality control to	[10]	In general, in short, we're well-versed with	
	[11]	ensure that we've got a quality design out there	[11]	the permitting process required of all the	
ı	[12]	for you,	[12]	agencies that review projects at your airport.	
١	[13]	Innovative solutions, we're continually	[13]	And with that, I'm going to turn it over to Don	
	[14]	looking at each individual project, checking out	[14]	to discuss future projects and future vision at	
l	[15]	current construction materials and methods to	[15]	the airport.	
	[16]	determine what's the the most cost-effective,	[16]	MR. RAMDASS: Thank you, James. My name is	
١	[17]	timely way to construct projects here at the	[17]	Don Ramdass, and it's indeed my privilege and	
	[18]	airport. And with that, the recommendation to do	[18]	honor to continue serving on the upcoming	
•					
	[19]	a design/build at the for the control tower is	[19]	contract as deputy project manager.	
	[20]	a design/build at the for the control tower is a good example of how we achieve that.		contract as deputy project manager. At this time, I'd like to discuss with you	
	[20] [21]	a good example of how we achieve that. Agency coordination, we've been working with	[19]		
	[20] [21] [22]	a good example of how we achieve that.	[19] [20]	At this time, I'd like to discuss with you	
	[20] [21] [22] [23]	a good example of how we achieve that. Agency coordination, we've been working with the County now for over five years. We're well-versed in the site plan approval process and	[19] [20] [21]	At this time, I'd like to discuss with you your future improvements at the St. Augustine	
	[20] [21] [22] [23] [24]	a good example of how we achieve that. Agency coordination, we've been working with the County now for over five years. We're well-versed in the site plan approval process and how to obtain the preliminary reviews through the	[19] [20] [21] [22]	At this time, I'd like to discuss with you your future improvements at the St. Augustine Airport. Some of the improvements shown are	
	[20] [21] [22] [23]	a good example of how we achieve that. Agency coordination, we've been working with the County now for over five years. We're well-versed in the site plan approval process and	[19] [20] [21] [22] [23]	At this time, I'd like to discuss with you your future improvements at the St. Augustine Airport. Some of the improvements shown are actual improvements that are currently occurring.	

		Thi port Authority	- way	15, 2000	
	Page 2	21	Page	22	
	[1]	development area is an area that's shown in your	[1]	northeast/southwest configuration.	
	[2]	current master plan to continue occurring.	[2]	Similarly, you would have approaches going	
	[3]	The continued extension of taxiway B to meet	[3]	into a parallel runway over the administration	
	[4]	the threshold of runway 31 is also planned in	[4]	building and the courthouse building. So, we	
	[5]	your master plan. We're working currently on	[5]	feel this may be in the best option for the	
	[6]	taxiway B extension. Also, we're working on a	[6]	airport. But it will take, again, addressing the	
ł	[7]	terminal area improvement, as highlighted by Bill	[7]	master plan update, having a vision meeting with	
- 1	[8]	Ebert's model here.	[8]	you to make sure that this is going to meet with	i
	[9]	As aviation activity continues to increase	[9]	the Authority's approval.	
ı	[10]	at the St. Augustine Airport, there's going to be	[10]		
- 1	[11]	a need for an additional runway. Runway	[11]	Similarly, helicopter activity continues to	
	[12]	orientation is based on wind coverage. Your wind	[12]	increase at the St. Augustine Airport, You have	
	[13]	coverage for this airport shows more of a	[13]	SK Logistics. You have the Sheriff's Department	
	[14]	northeast/southwest configuration. So, as such,	[14]	with helicopter activity. We're proposing a	
	[15]	we have shown runway 4/22 as your additional	1	special facility for this helicopter activity.	
	[16]	runway in the future. We propose it to be 7,000	[15]	We'd like to share with you a concept that	
į	[17]	foot in length,	[16]	we came up with for this heliport. Pretty much,	
	[18]	This will be connected to the existing	[17]	this would be a stand-alone facility, obviously	l
- 1	- [19]	facility with a raised taxiway over U.S. 1 and	[18]	connected to the airport.	ı
	[20]	FEC Railroad line connecting onto runway 4/22	[19]	This would be its approach areas; a main	
	[21]	which allows you to keep FEC Railroad and U.S. 1	[20]	centralized touchdown/takeoff area; facilities to	
Į.	[22]	in its current location.	[21]	store helicopters for corporate clients. This	١
١.	[23]	Please note that in your master plan, they	[22]	area could continue to increase. You have a	
١.	24]	show a parallel runway, but the wind wind	[23]	parking and a service apron, and you'd have	
- 1	25]		[24]	existing Big Oak Road, which would be realigned	ı
'	1	coverage really favors more of a	[25]	to bring you into this heliport development here.	l
T	Page 23		D 04		1
1	1]	And this would allow this part of the airport to	Page 24	B	
10	2]	continue to grow in an aviation standpoint and	[1]	Pretty much this would be the multimodal	l
1	3]	allow aviation development as shown in your	[2]	facility tied into the existing airport with a	
	4]	master plan.	[3]	pedestrian walkway across and a you'll have a	
	5]	This would be your linkage, if you will,	[4]	separate spur line for the AMTRAK to either go	
- 1	6]	from the west side of U.S. 1 to the east side of	[5]	north and south direction. And this will this	
	7]	U.S. 1. This allows here the industrial	[6]	would allow you to connect with the existing	
]		development. We see like a high-tech conference	[7]	airport,	l
][center being for the future in your area at the	[8]	Now, as your future needs, for example, if	ĺ
[1		airport. Also, we see several other aviation	[9]	you need future terminal space, you could	l
[1		development, maybe a terminal and so forth.	[10]	somewhat house it in this facility over here for	1
[1		Of interest in St. Johns County and St.	[11]	landside requirements for the airport.	
[1:		Augustine is a the AMTRAK. AMTRAK has an	[12]	We're currently doing the biggest multimodal	
[1		interest in having a stop in St. Augustine. We	[13]	project in the State of Florida, Miami Intermodal	
[1:	_	feel that this facility should be tied in very	[14]	Centers. We have the experience in using T21	
[10	-		[15]	monies as well as the development of multimodal	
[11	-	closely with the airport for several reasons.	[16]	facilities.	
		You can use T21 monies, which allows you to	[17]	Additionally, your seaplane development is	
[18		use different modes. For example, you have an	[18]	also important. If you look at it, you have very	
[19		aviation mode and a transit mode to develop this	[19]	unique characteristics of the St. Augustine	
Į	_	type of facility. Also, it enhances your	[20]	Airport, You have seaplane activity. You have	
[21		marketability of the St. Augustine Airport,	[21]	corporate jet activity. You have a number one	
[22		I'd like to share with you a rendering that	[22]	major tenant, Northrop Grumman. You have a	
[23		was done by an artist for us to show you what	[23]	first-class FBO, Aero Sport.	
[24		this facility could look like and its connection.	[24]	You have the helicopter activity, and you'll	
[25	J	Bring it up close because it's small.	[25]	have a multimodal facility. This will be a very	
				i	

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	Page 2	5	Page 2	6	-
	[1]	unique airport in the State of Florida, and it	[1]	program. T21 monies is money strictly set aside	
	[2]	will enhance the marketability of your airport,	[2]	for multimodal development.	
ĺ	[3]	as well promotes economic development for the	[3]	Additionally, there's the government's fast	
ı	[4]	future.	[4]		
ı	[5]	Now, with your air traffic control tower,	[5]	track program, which is monies that we	
ł	[6]	your ILS implementation, as well as the	[6]	normally that we were going use in the past	
	[7]	high-intensity runway lights on your runway, it	[7]	for a high-speed rail that is now set aside for	
	[8]	promotes a commuter airline coming into your	[8]	economic development at airports, plus access	
-	[9]	airport. You have the attributes at your airport	[9]	issues. So, we will bring those type of monies	
	[10]	to attract a commuter airline.	[10]	into development.	
ı	[11]	In addition to that, you have a vibrant		Economic development continues to be a major	
	[12]	tourist economy and a community that's growing.	[11]	thrust at your airport. We'll look at various	
ı	[13]	St. Johns County is moving north; Duval County is	[12]	type of businesses to complement Northrop	i
ı	[14]	moving south. So, it is a viable option for your	[13]	Grumman: Maintenance-type facilities, corporate	
1	[15]	airport.	[14]	jet refurbishments. That seems to be a big	
- 1	[16]	Let's look towards the future. Together,	[15]	player in the State of Florida, facilities up	
- 1	[17]	with Ed and airport staff, we have brought over	[16]	north that are trying to move to Florida to	
- 1	[18]		[17]	locate their type of business. So, we will work	
- 1	[19]	\$5 million of State funds to the airport as well	[18]	with airport staff in trying to attract those	
- 1	[20]	as close to \$2 million in federal funds for	[19]	type of developments,	
- 1	[20] [21]	capital improvement projects.	[20]	Currently in the aviation industry, there's	
ı		So, we have the relationships with state and	[21]	the SATS Program, which is the Small Aircraft	ı
- 1	[22]	federal agencies. We can continue to build on	[22]	Transportation System Program. It's a program	
- 1	[23]	those relationships to develop your airport.	[23]	developed to relieve congestion.	١
	[24]	As we mentioned, on the multimodal facility,	[24]	They are looking for facilities to either	ı
١	[25]	we will use T21 monies to help develop that	[25]	test flight those small aircraft transport	١
	Page 27		D 00		4
- 1	1]	systems or even looking at ways of testing the	Page 28	**	
- 1	2]	facilities and manufacturing it. We have with us	[1]	Here are four major reasons: We have the	١
	3]	Jack Karibo, who is on the board of directors for	[2]	relationships with the FAA, with FDOT, with the	l
- 1	4]	SATS, who will help us promote the St. Augustine	[3]	community, with staff, and with you, and we've	
	5]	Airport in bringing such a program to the	[4]	proven that as we've developed this program over	ı
ì	6]	airport.	[5]	the five years we've been here.	
1	7]		[6]	Responsiveness. Taxiway A is a good	
1	8]	With all the programs we have discussed, requires an extensive public outreach program.	[7]	example. We designed that taxiway and got the	l
	9]		[8]	design to the FAA in order to get the the	
	2] [0]	We will work with staff as well as Authority	[9]	money that we got in an extremely short amount of	
1	1]	members in attending civic organizations that you	[10]	time. We're responsive. We're proven over and	
1	2]	may be invited to speak at by preparing boards	[11]	over and over again, as shown by this by this	
1	3]	for you or being their as support.	[12]	particular board in all the projects that we've	
	-	We'll also attend Committee of 100 meetings.	[13]	accomplished over the last five years.	
1	4] 51	We will work with Ed in developing a quarterly	[14]	And we're committed to the airport. You are	
		newsletter. This airport is growing. It's	[15]	by far one of our most important clients, and	ĺ
		growing and growing with good businesses, and I	[16]	we're going to ensure the service to you as you	
1		think we need to promote that to the aviation	[17]	would as you would want it.	
1	8]	interest and the nonaviation interest. We will	[18]	I'd also like to say that that five years	
	n]	• . •		Wolved hoop markers to ather a to t	1
i	9]	work towards our next five years in help	[19]	we've been partners together, and we've	1
[2	0]	promoting the airport with its business	[19] [20]	accomplished an awful lot in those five years.	
[2 [2	0] 1]	promoting the airport with its business development.			
[2 [2 [2:	0] 1] 2]	promoting the airport with its business development. At this time, I would like to hand over the	[20]	accomplished an awful lot in those five years.	
[2 [2 [2:	0] 1] 2] 3]	promoting the airport with its business development. At this time, I would like to hand over the remainder to Jim for closing remarks.	[20] [21] [22]	accomplished an awful lot in those five years. But there's a lot left to be accomplished. We	
[2 [2 [2: [2:	0] 1] 2] 3]	promoting the airport with its business development. At this time, I would like to hand over the remainder to Jim for closing remarks. MR. GANT: Thanks, Don. Why select Kaiser	[20] [21] [22]	accomplished an awful lot in those five years. But there's a lot left to be accomplished. We want to continue that partnership and march the	
[2 [2 [2:	0] 1] 2] 3]	promoting the airport with its business development. At this time, I would like to hand over the remainder to Jim for closing remarks.	[20] [21] [22] [23]	accomplished an awful lot in those five years. But there's a lot left to be accomplished. We want to continue that partnership and march the St. Augustine Airport into the future together.	

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	[1]	MR. PEARCE: I'd like to open it up for	[1]	We didn't put a consultant on the team as
	[2]	questions.	[2]	yet because we have to build towards that future.
	[3]	CHAIRMAN DAVIS: Gentlemen, any questions?	[3]	And our plan is to give you two or three
	[4]	MR. ROSE: Just	[4]	consultants that are top consultants in doing
	[5]	CHAIRMAN DAVIS: Mr. Rose?	[5]	this type of business and have you make that
	[6]	MR. ROSE: Would this project be managed out	[6]	selection of which we will manage and work with
	[7]	of your Jacksonville office? Is that	[7]	them,
	[8]	MR. PEARCE: Yes.	[8]	MR. WATTS: Okay. Thank you.
	[9]	MR. ROSE: That will be the headquarters for	[9]	CHAIRMAN DAVIS: Anyone else? Any public
ļ	[10]	this team?	[10]	comment on the presentation by Kaiser?
	[11]	MR. PEARCE: Yes, sir, same as it is today.	[11]	(No public comment.)
	[12]	MR. ROSE: Yeah.	[12]	CHAIRMAN DAVIS: If not, thank you very
	[13]	CHAIRMAN DAVIS: Mr. Taylor?	[13]	much.
- 1	[14]	MR. WATTS: I've got a question. Do you	[14]	MR. GANT: Thank you.
	[15]	have connections or people working or consultants	[15]	MR. PEARCE: Thank you for the opportunity.
	[16]	working with you to get a commuter service here,	[16]	
	[17]	commuter airline service?	[17]	MR. GANT: Excuse me. I assume it's - your
	[18]	MR. PEARCE: Defer that one to Don.	[18]	procedure is not for the other consultants to stay in the room; is that correct? Or do you
	[19]	MR. RAMDASS: Those are specialty	[19]	
	[20]	consultants, because they're because they know	[20]	have a procedure with that?
	[21]	exactly what's required. The good thing was with	[21]	CHAIRMAN DAVIS: I
	[22]	a general consultant program, it gives us the	[22]	MR. WUELLNER: I don't know that we can
-	[23]	ability to go out there and select the exact	[23]	CHAIRMAN DAVIS: I don't know if we can
	[24]	consultant, bring it to your authority for you to	[24]	MR. WUELLNER: I don't know that we can
	[25]	interview them and feel that level of comfort.	I	legally prevent it.
L			[25]	CHAIRMAN DAVIS: No.
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- I	[1]	MR. GANT: Well, but you could request it if	[1]	of years ago, and it was a guidebook for airport
	[2]	that's what you like, if you would prefer that.	[2]	
] [[3]	MR. WUELLNER: I think so.	[3]	master planning. It was well-received in the
[4]	MR. GANT: Thank you.	[4]	field as well as FDOT, so I'm going to pass this around for you, since you do have a master
] [5]	(Whereupon, there was a short pause.)	[5]	
[6]	CHAIRMAN DAVIS: Dave, ready? Yes. I think	[6]	plan plan in the next five years.
] [7]	it's Dave.	[7]	The other common thread through through
1	8]	For the record, our second group will be	[8]	these letters have to do with the project manager
1	9]	LPG LPA Group.	[9]	and about his responsiveness. And that project
- 1	10]	LPA GROUP	[10]	manager is the one we're proposing to use, Mohsen
	11]	MR. GOODE: Thank you. Chairman Davis,	[11]	Mohammadi. Like to introduce him to you.
1	12]	members of the Authority, airport staff, my name	I	You can see he's very well qualified. He
- 1	13]	is Dave Goode. You've seen me up here at your	[12]	has a lot of experience on general aviation
ı		meetings for the last couple of years, but today	[13]	airports much like yours. And without further
- 1		I want to introduce the LPA project team to you.	[14]	ado, I'm going to turn it over to Mohsen who will
	.6]	Before I do that, I'd like to thank you for	[15]	cover the firm profile, project management.
		inviting us to present our qualifications to you	[16]	MR. MOHSEN: Thank you, Dave. I've been
ļ		today. We're very happy to be here, and we're	[17]	with the LPA Group for eleven years. We are
1		very excited about this project and the goals and	[18]	basically an aviation firm. About 60 to 65
[2		visions that you have for St. Augustine Airport.	[19]	percent of our work is aviation-related, and we
[2		These are some letters of commendation from	[20]	have about 16 offices throughout the southeast,
[2	_	some of our clients. I'd like to point out this	[21]	including the five offices in Florida:
[2:		one right here on the right, and it's a letter	[22]	Tallahassee, Sarasota, Orlando, and Tampa and
[2		from Bill Ashbaker who's a manager of FDOT in	[23]	Palm Beach.
[2:			[24]	We have grown steadily since the inception
[-,	Tallahassee, we did a project for FDOT a couple	[25]	in 1981. And one thing that I think is very
1				i

	por a l'action n			
- 1	age 33	Page	34	***************************************
1	1] significant and means a lot to you as the client	[1]	familiar with the project organization that	
[]	, preparation and many	[2]	just a few things that I do want to emphasize is,	
][:	10, 17	[3]	one, our great relationship with FDOT District 2.	
1 .	The state of statement with	[4]	We have Phil Sellers, who just retired from FDOT,	
1[:	. ,	[5]	who is on board who will assist us with any	
110	1 1 and a suggest to your project	[6]	issues we have regarding FDOT.	
[7	, = === and animon of the	[7]	Another thing that I think is of interest to	
3]	to the displayeds and	[8]	you is the multidisciplinary aspect of LPA. We	
[9	para ton yours.	[9]	can provide you with basically every aspect of	
[10	Our experience in the southeast is basically	[10]	projects that you have at this airport as far as	
[11	throughout the state and about a hundred	[11]	architectural services are concerned,	
[12	airports, over a hundred airports, some general	[12]	environmental services, airport planning, and of	
[13	aviation airports very similar to yours, and some	[13]	course engineering.	
[14	small commercial airports. We've been fortunate	[14]	One more thing that we do have full service	
[15	to have this kind of experience, and not only	[15]	capability is construction phase services and	ı
[16	that, to have this experience continue throughout	[16]	inspections that on this project, we are going to	
[17] the years.	[17]	utilize the services of Civil Services, Inc., who	
[18]	These are some of the clients that we have	[18]	have been working with us for the last few years.	
[19]	that we've been working with from 9 to 17 years.	[19]	Actually, they're in the Georgia area. We have a	
[20]	Considering the age of the company, it's about 19	[20]	great relationship with them, and they're located	
[21]	years. What this shows is basically our	[21]	right here in the Jacksonville area.	
[22]	responsibility our clients are happy to be	[22]	As far as our project approach is concerned,	
[23]	dealing with us and with the product that we will	[23]	there are several steps. The first two steps	- 1
[24]	produce for you.	[24]	that we really put a lot of emphasize on and I	1
[25]	You have looked at our proposal. You're	[25]	think it will save you thousands of dollars when	

Pag	e 35	Page 36		
Pag [1]		Page 36		
1 -	it comes to design and construction are the	_	project manager, myself, will be directly	
[1]	it comes to design and construction are the predesign activities and field studies.	[1]	project manager, myself, will be directly involved throughout every phase of the	
[1] [2] [3] [4]	it comes to design and construction are the predesign activities and field studies.	[1] [2]	project manager, myself, will be directly involved throughout every phase of the construction to make sure the project is done on	
[1] [2] [3] [4] [5]	it comes to design and construction are the predesign activities and field studies. What we want to do is to make sure we have	[1] [2] [3]	project manager, myself, will be directly involved throughout every phase of the	
[1] [2] [3] [4] [5] [6]	it comes to design and construction are the predesign activities and field studies. What we want to do is to make sure we have all the information pertinent to the project. We	[1] [2] [3] [4]	project manager, myself, will be directly involved throughout every phase of the construction to make sure the project is done on time and we'll work very closely with the inspector on the job.	
[1] [2] [3] [4] [5] [6]	it comes to design and construction are the predesign activities and field studies. What we want to do is to make sure we have all the information pertinent to the project. We want to meet with the client, FAA, FDOT to make	[1] [2] [3] [4] [5]	project manager, myself, will be directly involved throughout every phase of the construction to make sure the project is done on time and we'll work very closely with the inspector on the job. One thing that I think distinguishes LPA	
[1] [2] [3] [4] [5] [6] [7] [8]	it comes to design and construction are the predesign activities and field studies. What we want to do is to make sure we have all the information pertinent to the project. We want to meet with the client, FAA, FDOT to make sure we understand the issues related to the	[1] [2] [3] [4] [5] [6]	project manager, myself, will be directly involved throughout every phase of the construction to make sure the project is done on time and we'll work very closely with the inspector on the job. One thing that I think distinguishes LPA from many other firms is the quality control	
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	Page 37	7	Page 3	8	
	[1]	in place. Right now, the way the computer system	[1]	The issues of laying out facilities, such as	
	[2]	is, you can access our computers directly. We	[2]	conceivably laying out here in your corporate	
-	[3]	can exchange information through e-mail. You can	[3]	area the kind of facilities that you're proposing	
	[4]	actually connect to our computers to review our	[4]	in that area, the types of facilities that you're	
	[5]	planning documents or any engineering documents.	[5]	going to planning for to meet future demand.	
	[6]	This is state of the art and it is available and	[6]	What we bring to the table are senior	
ł	[7]	we can do that, also.	[7]	aviation planners here in Florida, based in	
	[8]	At this time, I'd like to introduce Dave	[8]	Orlando in my office, who are available at a	
	[9]	Rickerson. We talked about, you know,	[9]	moment's notice to assist on any issue as it may	
	[10]	engineering and how our approach is going to be,	[10]	arise. And we think that's key, because these	j
	[11]	but if you don't have a planning process in	[11]	issues do come up, particularly on a multiyear	ı
- 1	[12]	place, engineering fails. And we think they're	[12]	type of planning project, particularly when	
- 1	[13]	very interactive.	[13]	working closely with engineers.	
- 1	[14]	Dave has had over 20 years of experience in	[14]	So, we see the need to look back at such	İ
1	[15]	aviation-related projects. He has actually been	[15]	things as a change in aircraft design standard or	
1	[16]	involved with over 45 airport master plans. And	[16]	a change in aircraft type in a particular	
1	[17]	at this time, I'd like to turn it over to Dave.	[17]	location. It may impact where you size taxiways,	
]	18]	MR. RICKERSON: Good afternoon. I'll kind	[18]	what those sizes of taxiways are. And so we're	
[19]	of step back here and try not to get in your	[19]	looking at those types of issues all the way	I
[20]	all's way, too.	[20]	through the process.	
[21]	One of the things that we think is is	[21]	We feel that there are some issues and there	ĺ
[22]	particularly important is not only the master	[22]	also are some key elements of our planning	l
[:	23]	planning side. There's a lot of master planning	[23]		
[2	24]	work that's been done in this country, but	[24]	capabilities that are going to be important here, including such things as intermodal facility	
[3	25]	there's a lot of day-to-day planning.	[25]	planning and for the for the audience, I	
		, ,,	[=0]	planning and for the for the audience, I	
					l
F	age 39		Page 40		
1	'age 39 1]	think I'll move this one over here real quick.	Page 40	economic development activities for laying out	- Comment
][-	think I'll move this one over here real quick. Our working relationship with FAA and our	[1]	economic development activities, for laying out	· Section 1
[1]		[1] [2]	facilities on airports. It's a particularly	Section 1
[1] 2]	Our working relationship with FAA and our	[1] [2] [3]	facilities on airports. It's a particularly valuable tool in looking at how they're going to	
[1] 2] 3] 4]	Our working relationship with FAA and our use of some state-of-the-art planning tools. One	[1] [2] [3] [4]	facilities on airports. It's a particularly valuable tool in looking at how they're going to operate, how aircraft will move in and out, and	1000
]	1] 2] 3] 4] 5]	Our working relationship with FAA and our use of some state-of-the-art planning tools. One of the things we do pride ourselves on is doing	[1] [2] [3] [4] [5]	facilities on airports. It's a particularly valuable tool in looking at how they're going to operate, how aircraft will move in and out, and also looking at how you can sell those facilities	Something the second se
[[1] 2] 3] 4] 5]	Our working relationship with FAA and our use of some state-of-the-art planning tools. One of the things we do pride ourselves on is doing more than just 2-D planning. This is the	[1] [2] [3] [4] [5] [6]	facilities on airports. It's a particularly valuable tool in looking at how they're going to operate, how aircraft will move in and out, and also looking at how you can sell those facilities down the road to others.	
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	Page	41	Page	42	
	[1]	million to relocate a highway and a rail line, or	[1]	mission statement, and I'm here to tell you we	
	[2]	do you maybe try to figure out how to configure a	[2]	don't pay lip service to this. We believe in it.	
	[3]	crossing bridge back into this area that you're	[3]	It's on the back of every business card that we	
	[4]	purchasing to link the two airfields?	[4]	hand out,	
	[5]	There are a lot of issues in here that make	[5]	And really, the first two it in capsule	
I	[6]	that linkage of those airfields very, very	[6]	form, they address exceeding your expectations as	
	[7]	difficult. And the planning process is designed	[7]	a client for a product quality product and	
	[8]	to deal with those.	[8]	also client service. And it's a credo for LPA,	
	[9]	So, our near-term planning actions are	[9]	and we believe in it.	
ĺ	[10]	consistently looking not only at what's going on	[10]	And finally, just to point out a couple of	
ļ	[11]	the ground now, but what are the implications of	[11]	things for you: Why should you select our team?	
	[12]	what goes on the ground now to what you may want	[12]	We're giving you the very best project manager we	
	[13]	to do five years from now, opportunities that may	[13]	have. I'm telling you, he is outstanding. I	
- 1	[14]	present themselves seven years from now, or items	[14]	work with him, and his clients like him because	
- 1	[15]	that may come up ten or twenty years from now.	[15]	he's responsive.	
	[16]	So, one of the things we do stress through	[16]	Secondly, we have a unique specialization in	
- 1	[17]	our planning process is looking down the road and	[17]	general aviation airports. That's our goal. We	
- 1	[18]	always keeping sight of the vision of where the	[18]	don't work in Jacksonville. We don't work in	
- 1	[19]	airport wants to be. And that's what the	[19]	Miami, Orlando, Tampa, any of the big airports.	
	[20]	planning group from our LPA here in Florida will	[20]	We usually work at general aviation airports, and	
	[21]	offer you during the course of our service if we	[21]	if it's an air carrier airport, it will be a	
- 1	[22]	get that opportunity.	[22]	small one.	
- 1	[23]	Dave?	[23]	Finally, we have a total commitment to this	
- 1	[24]	MR. GOODE: Thank you, Dave. We'd like to	[24]	project. Again, you've seen me up here for the	
Ľ	[25]	conclude our presentation by looking at our	[25]	last two years. We understand your issues. We	
Ti	Page 43		Page 44		_
- 1					
[1]	understand the problems. More importantly, we	I -		
J	1] 2]	understand the problems. More importantly, we understand your goals and your vision for this	[1]	with our board and with our needs.	
]		understand the problems. More importantly, we understand your goals and your vision for this airport, and we want to be part of that. We're	[1] [2]	with our board and with our needs. MR. GOODE: And we really think that's	
]	2]	understand your goals and your vision for this	[1] [2] [3]	with our board and with our needs. MR. GOODE: And we really think that's true. That's exactly right, sir. We really	
]	2] 3]	understand your goals and your vision for this airport, and we want to be part of that. We're	[1] [2]	with our board and with our needs. MR. GOODE: And we really think that's true. That's exactly right, sir. We really think that it's important you know, you don't	
]	2] 3] 4]	understand your goals and your vision for this airport, and we want to be part of that. We're ready to serve you right now. Now, with that,	[1] [2] [3] [4] [5]	with our board and with our needs. MR. GOODE: And we really think that's true. That's exactly right, sir. We really think that it's important you know, you don't always have that opportunity, but we think it's	
[[2] 3] 4] 5] 6]	understand your goals and your vision for this airport, and we want to be part of that. We're ready to serve you right now. Now, with that, we'll take any questions you might have.	[1] [2] [3] [4]	with our board and with our needs. MR. GOODE: And we really think that's true. That's exactly right, sir. We really think that it's important you know, you don't always have that opportunity, but we think it's important to attend the meetings. And if we're	
]	2] 3] 4] 5] 6] 7]	understand your goals and your vision for this airport, and we want to be part of that. We're ready to serve you right now. Now, with that, we'll take any questions you might have. CHAIRMAN DAVIS: Is there any public comment	[1] [2] [3] [4] [5] [6]	with our board and with our needs. MR. GOODE: And we really think that's true. That's exactly right, sir. We really think that it's important you know, you don't always have that opportunity, but we think it's important to attend the meetings. And if we're selected as your consultant, we're going to be	
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		Au port Authority			
	Page 45		Page 4	16	
	[1]	MR. GOODE: Thank you very much.	[1]	were just noticing out in the lobby that the	
	[2]	CHAIRMAN DAVIS: Mr. Watts?	[2]	painting you have of the St. Augustine area are	
	[3]	MR. WATTS: Nothing.	[3]	the covers of our Christmas card that we frame	
	[4]	CHAIRMAN DAVIS: I've seen you come in for	[4]	and send down to you every year. We enjoy our	
	[5]	two years, and that's the way things are done	[5]	long-term relationship with the airport and hope	
	[6]	most times. And you get familiar with the	[6]	to continue that relationship.	
ı	[7]	with what we have. And I thank you for that	[7]		
	[8]	presentation.	[8]	We also know it is important to you to	
1	[9]	(Whereupon, there was a short pause.)	[9]	comply with DBE regulations and intrusion of DBE	
ĺ	[10]	CHAIRMAN DAVIS: Gentlemen, our next	[10]	firms. And we've shown some firms in our	
l	[11]	consultant selection presentation will be done by	[11]	proposal that we've had long-term relationships	ı
- 1	[12]	Reynolds, Smith and Hills.	[12]	with. And it is important for you to realize	
	[13]	REYNOLDS, SMITH AND HILLS, INC.	[13]	that we have long-term relationships here in	-
	[14]	MR, REED: All right. Thank you. Thank you	[14]	Northeast Florida with many, many DBE firms.	
1	[15]	for the opportunity to be here and good evening.	[15]	We'd be happy to bring them in as appropriate for	
	[16]	We are the Reynolds, Smith and Hills team. My	[16]	the execution of the projects. We've worked with	
	[17]	name is Brian Reed. I'm senior vice-president of	[17]	firms such as that all over the Northeast Florida,	
	[18]	aviation for Reynolds, Smith and Hills.	[18]		
1	[19]	We believe that RS&H offers you a unique	[19]	We work in the community here. We work with	
1	[20]	selection alternative this evening in the fact	[20]	the other governmental entities. We have	Ī
1	[21]	that we have a major national and international	[21]	provided engineering services to Northrop	
] [[22]	aviation consultant practice right up the road in	[22]	Grumman, who, once again, would enjoy providing	
11	[23]	Southpoint.	1 -	engineering and planning services to you.	
1	[24]	We have enjoyed a long-term relationship	[23]	Now, why is that important to us? I run the	
	[25]	with this airport over the years. In fact, we	[24]	aviation practice at Reynolds, Smith and Hills,	
L		, and the second	[25]	and I view this airport as my hometown airport	İ
1	Page 47		Page 48		-
ľ	1]	because I'm a St. Johns County resident.	[1]	years. He'll be responsible for our construction	
][2]	And that's why you've seen us seen me	[2]	inspection. He is a NICET Level IV, which is the	
] [3]	around so much when we were the general	[3]	highest level certification for construction	
1	4]	consultant. You've seen me here at your board	[4]	inspection. Over the years, I've met many Level	
[5]	meetings because I'm tracking and following the	[5]	IIIs. He's the first ever Level IV that I've	
][6]	progress of the airport and have tried to stay	1 - 1		
] [7]		[6]		
Iг		close with the airport staff. Done things like	[6]	known. He will definitely make sure that your	
1	8]	close with the airport staff. Done things like send Christmas cards, because I care about this	[7]	known. He will definitely make sure that your construction projects move very smoothly.	
		send Christmas cards, because I care about this	[7] [8]	known. He will definitely make sure that your construction projects move very smoothly. MR. POWDER: You have a very aggressive	
1	9] ;		[7] [8] [9]	known. He will definitely make sure that your construction projects move very smoothly. MR. POWDER: You have a very aggressive program over the next several years. In fact,	
1	9] ; [0] ;	send Christmas cards, because I care about this airport, and I want to see it become the best airport that it possibly can be.	[7] [8] [9] [10]	known. He will definitely make sure that your construction projects move very smoothly. MR. POWDER: You have a very aggressive program over the next several years. In fact, you have over 30 projects with a proposed budget	
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[1 [1 [1	9] ; [0] ; [1] [2] ;	send Christmas cards, because I care about this airport, and I want to see it become the best airport that it possibly can be. I'll serve as your project officer. That means I'm ultimately responsible for your	[7] [8] [9] [10] [11]	known. He will definitely make sure that your construction projects move very smoothly. MR. POWDER: You have a very aggressive program over the next several years. In fact, you have over 30 projects with a proposed budget of over \$26 million for the years 2001 to 2003 alone.	
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[1] [1] [1] [1] [1] [1] [1] [1] [2] [2] [2] [2] [2]	9]	send Christmas cards, because I care about this airport, and I want to see it become the best airport that it possibly can be. I'll serve as your project officer. That means I'm ultimately responsible for your satisfaction, and I'm responsible for making sure that the resources that our project manager needs are available to him. Our proposed project manager is Derek Powder. Derek has over 15 years' experience as a egistered professional engineer, a great deal of experience in general consulting for general viation airports. He knows how to work with the SAA. He knows how to work with FDOT. He knows ow to get your projects completed, and he too is	[7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17] [18] [19] [20] [21] [22] [23]	known. He will definitely make sure that your construction projects move very smoothly. MR. POWDER: You have a very aggressive program over the next several years. In fact, you have over 30 projects with a proposed budget of over \$26 million for the years 2001 to 2003 alone. On the planning side, you have an airport master plan update. You have terminal area planning. You have the industrial park development planning. You have an air service development plan. You also have numerous airfield development projects. We've shown a few of them here: Reconstruction of the seaplane ramp; runway 31 safety area, which appears to be one of your high priority projects; extension of taxiway B;	

T	Page 49	7 Am port Authority	- IVERY	29, 2000	
	_	We be at the same of the same	Page :	50	
1	[1]	We know that some of these projects have	[1]	beginning of any project, we develop a detailed	
ı	[2]	real potential for adversely impacting your	[2]	project scope and a budget and make sure that we	
I	[3]	airport operations. And the it's our	[3]	adhere to those throughout the life of the	
- 1	[4]	responsibility to deal with the users and the	[4]	project. This will minimize the chance of scope	
- 1	[5]	tenants, Grumman mainly, and to make sure that	[5]	creep and also make sure that your project is	
_ T	[6]	your airport remains in operation.	[6]	completed within the budget that you have	
	[7]	We understand that this is an important part	[7]	available.	
- 1	[8]	of the economy down here, and it's not a viable	[8]	Funding procurement. RS&H is recognized as	
	9]	alternative to shut down large numbers of your	[9]	a leader in obtaining airport development funds.	
1	10]	facilities during construction. For instance, on	[10]	We are experts at that. We do that all the time.	l
T	11]	the overlay of the runway, we would utilize or	[11]	MR. GUIDICE: Environmental clearance. I've	
] -	12]	we would coordinate with the tenants and figure	[12]	worked with Rocky Thompson from the St. Johns	ı
- 1	13]	out when windows of opportunity exist that we can	[13]	River Water Management District and Bev Lawrence	
1 "	14]	do off-peak construction.	[14]	from the Corps of Engineers. We worked hard to	
i	15]	We'd also utilize some displaced thresholds	[15]	develop a relationship. We know what it takes to	
1		for that project, make sure that the contractor	[16]	permit your airport,	
[1		is comfortable with his paving operation, make	[17]	MR. POWDER: Timely designs and submittals.	ı
		sure that he has that established so that when he	[18]	That appears to be very obvious for completion of	
1		actually moves into the other areas and needs to	[19]	any project, but the bottom line is extremely	
[2	.0]	reopen a runway at the end of an off-peak period,	[20]	important that designs get finished on time and	
[2	1]	that he's ready to do that.	[21]	construction gets underway and completed on time,	
[2:	2]	Like to just talk a little bit about how	[22]	or it can cost you money, and we're committed to	
[2:	3]	we're going to provide our services to you.	[23]	completing all of your projects on time.	
[24	4] 1	Project scope and budget. I think it's	[24]	MR. GUIDICE: Quality and con and	
[2:	5] (extremely extremely important that at the	[25]	constructional plans. We do constructibility	
-				-	
	age 51		Page 52		1
[1		reviews at 30 and 70 and 100 percent review	[1]	economic entity down here, and that we'll do	l
[2		process. With the vast experience we've had, we	[2]	everything everything necessary to make sure	
[3		ry to eliminate any problems in our contract	[3]	that the airport continues to function during any	
[4		locuments before we put them out on the streets.	[4]	development project.	İ
[5		Reduces the liability for the owner.	[5]	The work that we do up front, the detailed	l
[6		MR. POWDER: Being patient with airport	[6]	scope and budget will allow us to maintain strict	
[7]		sers. As I mentioned, we will make sure that	[7]	control over the budget. We also know that	l
[8]		ll of your airport users and tenants who are	[8]	there's a lot of competition for the available	l
[9]		oing to be impacted by any project are fully	[9]	funds out there. And when you do get a grant, we	ĺ
[10]		ware of what's going to be going on throughout	[10]	want to make sure that you get the biggest bang	
[11]	_	ne course of a project and that their needs are	[11]	for your buck, if you will, for any grant that	
[12]		et as far as keeping them in operation.	[12]	you have.	
[13]		Administrative assistance. This is a	[13]	We also realize that the costs of the	
[14]		ervice we provide where basically we serve as an	[14]	project don't end with the end of the	
[15]		ctension to your airport staff and we can	[15]	construction. You have recurring maintenance	
[16]		lieve them of some of that burden.	[16]	costs. So, we design low-maintenance facilities.	
[17]		MR. GUIDICE: The resident project	[17]	Maintenance costs generally are not eligible for	
[18]		presentative/contractor relationship and the	[18]	various types of grants. You can use them for	
[19]		uthority, we set up a baseline starting with the	[19]	the development itself, and want to minimize	
[20]		econstruction meeting and then with a weekly	[20]	those costs to the greatest extent possible.	
[21]		oject meeting to make sure that the project is	[21]	Funding procurement. We're very familiar	
[22]		time and on budget.	[22]	with the FAA, FDOT procedures, and we also pursue	
[23]		MR. POWDER: Economic considerations. As I	[23]	alternative funding sources when they're	
[24]		d, we're fully aware of how important this	[24]	available and when a project may be eligible for	
[25]	air	port is to the economy. It is essentially an	[25]	those types of alternative sources.	
L				Į.	

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	Page 53		Page :	54
	[1]	In fact, this book is a catalog of Federal	[1]	really have become experts at over the years.
	[2]	Domestic Assistance, and it's filled with	[2]	MR. REED: In closing and in trying to stay
ĺ	[3]	programs where funding is eligible for various	[3]	within your ten-minute time frame is: Why the
	[4]	projects. Now, of course, not all these will be	[4]	RS&H team? Well, we're a local team; we're right
- 1	[5]	giving funding for airports, but it gives you an	[5]	up the road in Jacksonville. We're knowledgeable
i	[6]	idea of how many programs are out there, where	[6]	of this airport. We're knowledgeable of how to
	[7]	funding is available, that we really need to look	[7]	work within the aviation industry.
J	[8]	beyond some of the traditional sources.	[8]	We're full-service architects, engineers,
- 1	[9]	In fact, several years ago, RS&H helped	[9]	planners, environmentalists. We've got
1	[10]	bring two parties together to do one of your	[10]	structural engineering, mechanical engineering,
- 1	[11]	projects out here with alternative funding	[11]	electrical engineering, plumbing. We've got
i	[12]	sources, and that is your paver block apron.	[12]	every kind of discipline, financial experts,
	[13]	FDOT had a demonstration project that they	[13]	funding procurement experts, every kind of
- 1		wanted to go forward with. You had an apron that	[14]	discipline you could possibly need for the
1		you wanted to have built but didn't have the	[15]	airport.
1		funding for it, and we helped bring those two	[16]	We're offering an exceptionally strong
- 1		parties together. And the result was the paver	[17]	project manager and a strong support staff around
- 1		block demonstration project, it was funded a	[18]	him. We understand the airport. We know how to
- 1	20]	hundred percent with FDOT money.	[19]	make it successful. And we work we're active
J -	-	This is the process that we go through in	[20]	in the community.
- 1		getting FDOT funding, or for that matter FAA	[21]	We know how to work with you and your
- 1	23]	funding when that's eligible.	[22]	tenants and Grumman and the other governmental
		I don't want to take a whole lot of time	[23]	agencies and the Chamber, and we know how to work
		lines with these, but the point I want to make is	[24]	within this community to help you develop this
']	we do this every day and it's something that we	[25]	airport and help realize its full potential.
F	age 55		Page 56	
] [1]	We hope we've shown you that we are airport	[1]	
][2] d	levelopment and funding experts, and we hope	[2]	it for like twelve years before that. And then
1		we've shown you through our long-term interests,	[3]	we've been here on and off for 30 years.
1		taying active at the airport, that of the	[4]	MR. WATTS: Okay. Thank you.
[.	5] ii	ntense commitment that we would have for you.	[5]	CHAIRMAN DAVIS: Any other comment? Thank you very much for your presentation.
[We would appreciate an opportunity to become	[6]	MR. REED: Thank you.
1	7] y	our general consultant again, to supplement your	[7]	(Whereupon, there was a short pause.)
[]	8] g	eneral consultant or whatever we need to do to	[8]	WILBUR SMITH ASSOCIATES
[9	9] ir	order start to work for you again. Thank you	[9]	MS. STRINGER: Ready?
[10	0] fo	or the opportunity to be here.	[10]	MR. WUELLNER: Yes, ma'am.
[1]	1]	CHAIRMAN DAVIS: Thank you. Any public	[11]	MS. STRINGER: Hello. My name is Sharon
[13	2] co	omment or questions of the presenters of	[12]	Stringer. I'm with Wilbur Smith Associates, and
[13		eynolds, Smith and Hills?	[13]	we want to thank you very much for asking us here
[14	-	(No public comment.)	[14]	today to talk to you about our firm and what we
[15		CHAIRMAN DAVIS: Gentlemen, any questions or	[15]	can do to benefit the future of your airport.
[16		mments?	[16]	This is Harry Downing. He's giving you a
[17		MR. ROSE: Nothing.	[17]	little handout. We realize that our time is
[18		CHAIRMAN DAVIS: Mr. Taylor?	[18]	brief and we're getting into the family hour, so
[19		MR. WATTS: Mr. Chair?	[19]	we're going to try to be brief as well. We don't
[20		CHAIRMAN DAVIS: Mr. Watts?	[20]	have any boards or slides that hopefully will
[21	•	MR. WATTS: How long were y'all the	[21]	shorten our time somewhat.
[22]		gineers here before?	[22]	We've also brought Mack Lazenby. I'll tell
[23]		MR. REED: Before this last time, we were	[23]	you a little bit more about Mack in just a
[24]		general consultant for five years. And then	[24]	minute. Sandeep Singh from Avcon, and Virginia
Lae.	1 **	wie Tennen is 1 to C. o.		The state of the s
[25]] Ho	yle, Tanner had it for three years, and we had	[25]	Lane, also with Wilbur Smith.

		Airport Authority	- May 1	5, 2000	
	Page 5'	7	Page 5	8	
	[1]	As you can see on the handout there we have	[1]	Virginia's background is that she is right	
	[2]	an organizational chart, and if you don't mind,	[2]	now the project manager for the Florida Aviation	
	[3]	I'll take just a minute and go through that.	[3]	System Plan. We work very closely on that	
	[4]	I would be your project director, and we	[4]	project with FDOT. She has worked on	
ı	[5]	have organized this structure to maximize the	[5]	environmental jobs in Miami and Naples and other	
l	[6]	talents and the potential of our people. And	[6]	projects as well.	
	[7]	I'll explain a little bit more about that in just	[7]	Our task managers and I'll just go	
- 1	[8]	a second,	[8]	through these very briefly. Mack Lazenby, who is	
	[9]	I have about five years' experience with	[9]	our engineering and design task manager. Mack	
	[10]	Wilbur Smith, about fifteen years of aviation	[10]	has many, many years of diverse aviation did I	l
-	[11]	experience. I have worked on the Florida	[11]	say many years of diverse engineering aviation	
	[12]	Statewide System Plan as well as the master plan	[12]	experience.	
- [[13]	for the Flagler County Airport and Florida	[13]	He's been an airport manager. He is a pilot	
- [[14]	airports. I've designed construction projects	[14]	with the and certified flight instructor. He	١
	[15]	and worked on different types of projects within	[15]	has designed projects all the way from a ramp	-
	[16]	the State of Florida.	[16]	•	ĺ
- []	[17]	Virginia Lane is our project manager. She	[17]	Theorem and company have a Charles	-
ا	[18]	will provide the day-to-day contact with the	[18]	T-hangars and corporate hangars at GA airports.	
] [[19]	Authority. The way that the relationship with	[19]	So, he has run the gamut.	
1	[20]	Virginia and I will work is that I will provide	[20]	Mike Sturm is our design engineering and	
1	[21]	the overall direction and quality assurance and	[21]	Mark excuse me Mike has numerous years'	-
	22]	the team direction.	[22]	experience in permitting and drainage design,	
	23]	Virginia will be the day-to-day contact to	1 -	particularly with the St. Johns River Water	200
	24]	coordinate with the task managers and assign	[23] [24]	Management District.	
- 1	25]	duties as they are needed by the specific jobs.	[24]	Harry has just to come to us from FDOT, and	ļ
		, we were by the specific jobs,	[23]	he will lead in any planning efforts. He has	
I	Page 59		Page 60		4
][1]	spent a number of years with FDOT and has worked	[1]	She has worked on business parks of the Flagler	
][2]	with system plan, with the Statewide System Plan,	[2]	County Airport, the DeLand as well as others	
1	3]	and airport master plans as well.	[3]	throughout the southeast.	
] [4]	Jerry Brinton was formerly the executive	[4]	We have the subconsultant firms. Avcon,	
[5]	director of the Seminole County Expressway	[5]	with Sandy Peer (phonetic), they will support us	
]	6]	Authority, and he is right now the project	[6]	on planning/engineering tasks. And we also have	
] [7].	manager for the District 5 freight study and will	[7]	Ellis & Associates and Dyer, Riddle. All of	
] [8]	serve as the project coordinator for intermodal	[8]	these firms, we have a working relationship with	
[9]	planning as that is needed.	[9]	and have worked with in the past. Dyer, Riddle	
[1	0]	Dick Taylor, our rail will lead any rail	[10]	on numerous projects, and Avcon has also assisted	l
[1	1]	planning efforts, and Dick is our rail planning	[11]	us with the state licensing as well as other	
[1		guru. He has worked for over 30 years on rail	[12]	projects.	
[1:		planning and has personally been involved or	[13]	Economics and finance, that's one of the	
[1		managed every single statewide rail study for the	[14]	areas that we're also very strong. Eric	
[1:		Florida Department of Transportation.	[15]	McClellan is our senior economist. He has worked	
[16	6]	He's doing the update right now. There have	[16]	on hundreds of airport economic studies, doing	
[17	7]	been five previous studies, four of which he did,	[17]	benefit cost analysis, doing financial	
[18		and the other one they did in-house. So, he's	[18]	feasibility, and is very familiar with the	
[19		also worked on the Statewide Intermodal Study	[19]	economics and the way that airports interact with	
1	-	· · · · · · · · · · · · · · · · · · ·	- 1	and they that anyons interact with	1
[20		which has an aviation rail and a highway	[20]	the community	1
[20)]	which has an aviation rail and a highway component,	[20] [21]	Live mentioned some of the projects where we	
1)] i]	component.	[21]	I've mentioned some of the projects where we	
[21)] [] []	component. Pam Keidel would lead any air service	[21] [22]	I've mentioned some of the projects where we have relevant experience to some of the things	
[21 [22	o] i] i] i]	component. Pam Keidel would lead any air service studies or any analysis if those are needed. We	[21] [22] [23]	I've mentioned some of the projects where we have relevant experience to some of the things that that we see happening here. Orlando	
[21 [22 [23) [] [] []	component. Pam Keidel would lead any air service	[21] [22] [23] [24]	I've mentioned some of the projects where we have relevant experience to some of the things	

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Page	e 61	Page	62
[1]	The intermodal planning, and one of the	[1]	where we have an aerial of the airport, and we've
[2]	areas that we feel that we are different from	[2]	also outlined some some items that we just
[3]	perhaps some of our competition, most of the	[3]	wanted to talk about a little bit. I know that
[4]	firms that you have talked to have done airport	[4]	most of the other firms have also talked about
[5]	planning and engineering design.	[5]	this,
[6]	I don't think most of the firms that you	[6]	
[7]	have talked to have the kind of economic	[7]	Some of the issues that we have had
[8]	background that we have, had the rail experience,	[8]	identified to us, not only by your staff, but
[9]	had the intermodal capabilities that we have, as	[9]	also by conversations with the DOT, are airport
[10]	well as working, having the statewide knowledge	[10]	capacity and the demand for facilities at the
[11]	and experience of the Statewide Aviation System	[11]	airport,
[12]	Plan.	l	Like to point out, our our work on the
[13]	I'll let Virginia tell you a little bit	[12]	Florida Aviation System Plan. There's a demand
[14]	more, and I'll be back,	[13]	capacity element. There's also a facility needs
[15]	MS. LANE: Thank you, Sharon. As Sharon	[14]	that we will be looking at, not only on a
[16]	said, I'm Virginia Lane, and I'll be the project	[15]	statewide basis, but a regional basis. And this
[17]	manager for you and will serve as the direct	[16]	region has been identified as needing, not only
[18]	day-to-day contact for the Authority and for the	[17]	aviation facilities, but other types of
[19]	Authority's staff.	[18]	facilities to meet the tremendous population
[20]	I have about 20 years' experience, about 10	[19]	growth that's going to occur over the next, you
[21]	of which are in aviation. The rest are in	[20]	know, 10 to 15 years.
[22]	intermodal and other types of transportation	[21]	We feel that our work on the Florida
[23]	planning. I just want to thank you today for	[22]	Aviation System Plan and the other FDOT studies
[24]	allowing us to give this presentation.	[23]	will directly benefit your airport in that we
[25]	If you flip to the other side, you'll see	[24]	we know what's going on in the State of Florida,
1	in you mp to the other side, you'll see	[25]	the goals and objectives of the DOT, and we can
Page 6	3		
[1]	work with y'all in achieving the goals for your	Page 64	
[2]	airport and meshing them with the Florida system,	[1]	Challenges and opportunities. The Airport
1			
[3]		[2]	Authority has provided excellent opportunities
[3] [4]	Statewide System Plan.	[3]	through your CIP and also your ad valorem tax
[4]	Statewide System Plan. Our another issue I'd like to point out,	[3] [4]	through your CIP and also your ad valorem tax increases over the past several years, and we
[4] [5]	Statewide System Plan. Our another issue I'd like to point out, I know that y'all are interested in industrial	[3] [4] [5]	through your CIP and also your ad valorem tax increases over the past several years, and we think y'all are really poised to move this
[4] [5] [6]	Statewide System Plan. Our another issue I'd like to point out, I know that y'all are interested in industrial and commercial development. We have extensive	[3] [4] [5] [6]	through your CIP and also your ad valorem tax increases over the past several years, and we think y'all are really poised to move this airport into the 21st century.
[4] [5] [6] [7]	Statewide System Plan. Our another issue I'd like to point out, I know that y'all are interested in industrial and commercial development. We have extensive experience in developing industrial parks and	[3] [4] [5] [6] [7]	through your CIP and also your ad valorem tax increases over the past several years, and we think y'all are really poised to move this airport into the 21st century. Just just to highlight a couple of items
[4] [5] [6] [7] [8]	Statewide System Plan. Our another issue I'd like to point out, I know that y'all are interested in industrial and commercial development. We have extensive experience in developing industrial parks and commercial facilities at airports. We know the	[3] [4] [5] [6] [7] [8]	through your CIP and also your ad valorem tax increases over the past several years, and we think y'all are really poised to move this airport into the 21st century. Just just to highlight a couple of items that we would see as opportunities would be your
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[4] [5] [6] [7] [8] [9] [10]	Our another issue I'd like to point out, I know that y'all are interested in industrial and commercial development. We have extensive experience in developing industrial parks and commercial facilities at airports. We know the types of clients that are attracted to that want to locate next to airports and space	[3] [4] [5] [6] [7] [8] [9]	through your CIP and also your ad valorem tax increases over the past several years, and we think y'all are really poised to move this airport into the 21st century. Just just to highlight a couple of items that we would see as opportunities would be your airfield facility standards. We're accustomed to working with airports that operate within
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[4] [5] [6] [7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17] [18] [19] [20] [21]	Our another issue I'd like to point out, I know that y'all are interested in industrial and commercial development. We have extensive experience in developing industrial parks and commercial facilities at airports. We know the types of clients that are attracted to that want to locate next to airports and space requirements and what makes those industrial parks work. Multimodal facility, there's been some talk about a multimodal transportation facility located adjacent to the airport. We are currently doing a multimodal transpark in Kentucky, which Mack is the project manager for that. We're working with the FAA, the railroad CSX, and we have a lot of experience in the development of multimodal facilities, not only in other states, but also in Florida. We've been	[3] [4] [5] [6] [7] [8] [9] [10] [11] [12] [13] [14] [15] [16] [17] [18] [19] [20] [21] [22]	through your CIP and also your ad valorem tax increases over the past several years, and we think y'all are really poised to move this airport into the 21st century. Just just to highlight a couple of items that we would see as opportunities would be your airfield facility standards. We're accustomed to working with airports that operate within constraint, size, weather. They'd be constrained for, you know, land reasons or environmental reasons or operational reasons, but we're very experienced in working with airports in terms of those items. We're also very familiar with FAA and FDOT design standards, and quite often those standards are flexible, depending on the situation. We noted some a vertiport development. We feel like the development of maybe a vertiport or a helicopter in conjunction with your

		An port Authority	Trady 1	3, 4000
	Page 65		Page 6	6
	[1]	good idea, good potential.	[1]	pleasure to come up here. The staff was always
	[2]	We would also look at, you know, not	[2]	very friendly, you have great food, and it's just
	[3]	preclude commercial service opportunities at some	[3]	an exciting place to work.
	[4]	point in the future. The aviation industry is	[4]	There's a lot of exciting things happening
	[5]	going to be changing over the next 20 years.	[5]	here. And quite honestly, we would like to be a
	[6]	They're there are going to be changes in terms	[6]	part of that and help you achieve your goals. We
1	[7]	of regional jets, and there may be some	[7]	think that we provide the best qualifications and
ı	[8]	commercial service opportunities. We would not	[8]	experience to help you meet those goals.
Í	[9]	want to preclude that.	[9]	Virginia talked a little bit about what some
- 1	[10]	Finally, we we took the liberty to maybe	[10]	of your challenges and opportunities are. And
	[11]	set some goals and a vision for the future. And	[11]	again, we would like to be a part of that and
I	[12]	basically, we would work with the Authority in	[12]	help you in achieving those things.
ı	[13]	developing responsible development for the	[13]	We're nationally recognized experts in
ı	[14]	airport and providing seemless business,	[14]	planning and rail and aviation design and
-	[15]	commuter, and tourist transportation services and	[15]	economics and in intermodal facilities. And we
	[16]	setting the stage to take advantage of the	[16]	have ongoing relationships with the FAA, with
	[17]	economic potential of the region.	[17]	FDOT. Take advantage of some of the studies that
	[18]	And with that, I'd like to turn it back over	[18]	we're working on with those groups to help
	[19]	the Sharon.	[19]	possibly benefit your airport. And with that,
	[20]	MS. STRINGER: Thank you. I'll just take a	[20]	I'd be happy to take any questions that you've
- 1	[21]	minute to tell you why we think you should choose	[21]	got.
	[22]	Wilbur Smith.	[22]	CHAIRMAN DAVIS: Any public comments or
1	[23]	First of all, I love coming to this airport.	[23]	questions of the presentation?
1	[24]	When we would go around and do the Statewide	[24]	(No public comment.)
1	[25]	System Planning meetings, it was always a	[25]	CHAIRMAN DAVIS: Gentlemen, up here? Any
_	No.		[]	Other DAVIS. Gendemen, up nere? Any
1	Page 67		Page 68	
] [1]	questions or on the presentation? Mr. Watts?	[1]	MR. ROSE: Mr. Chairman, I so-move.
] [2]	MR. WATTS: No.	[2]	CHAIRMAN DAVIS: Thank you, Mr. Rose. And a
] [3]	CHAIRMAN DAVIS: Thank you very much.	[3]	second, please?
] [4]	MS. STRINGER: Thank you very much. We	[4]	MR. WATTS: I second.
I	5]	appreciate it.	[5]	CHAIRMAN DAVIS: Thank you, Mr. Watts. All
I	6]	(Whereupon, there was a short pause.)	[6]	in favor of accepting the summary of Kaiser being
1	7]	CHAIRMAN DAVIS: Ladies and gentlemen,	[7]	your new consultant for the St. Augustine-St.
[8]	before I give the summary of the vote of the	[8]	Johns
] [9]	the Board on their ranking, I want to take this	[9]	MR. TAYLOR: Can I ask a question, then?
[1	10]	opportunity to thank all of the presenters, all	[10]	CHAIRMAN DAVIS: Question. Go ahead.
[1	1]	four firms.	[11]	MR. TAYLOR: If I understand it, if Ed can't
[1	2]	I know this is not an easy thing to to do	[12]	beat them down to a good price, we go on to LPA.
[1	27			
	اد	these presentations; it takes a lot of effort,	[13]	
[1		these presentations; it takes a lot of effort, and it's expensive. But from the Board and from	[13] [14]	CHAIRMAN DAVIS: Then we go to the second pick.
[1 [1	4]		· -	CHAIRMAN DAVIS: Then we go to the second
[1 [1	4] 5] 6]	and it's expensive. But from the Board and from	[14]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay.
[1: [1:	4] 5] 6] 1	and it's expensive. But from the Board and from myself and from the staff of this airport, I want	[14] [15]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if
[1 [1 [1 [1	4] 5] 6] 7]	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations.	[14] [15] [16]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay.
[1: [1: [1: [1:	4] 5] 6] 7] 8] 1	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the	[14] [15] [16] [17]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and
[1. [1. [1. [1.] [2.0	4]	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the popular thanks are some of the summary.	[14] [15] [16] [17] [18]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and Hill and Wilbur Smith. MR. TAYLOR: I'm ready to vote.
[1] [1] [1] [1] [2] [2]	4] 5] 6] 7] 8] 10 9] 11	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the coard members. From the score of the summary that I have, first place goes to Kaiser. The	[14] [15] [16] [17] [18] [19] [20]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and Hill and Wilbur Smith. MR. TAYLOR: I'm ready to vote. CHAIRMAN DAVIS: All in favor of accepting
[1. [1. [1. [1.] [2.0	4] 5] 6] 7] 8] 10 9] 11	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the coard members. From the score of the summary that I have, first place goes to Kaiser. The second ranking goes to LPA. And the RS&H and	[14] [15] [16] [17] [18] [19] [20]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and Hill and Wilbur Smith. MR. TAYLOR: I'm ready to vote.
[1] [1] [1] [1] [2] [2]	4]	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the coard members. From the score of the summary that I have, first place goes to Kaiser. The second ranking goes to LPA. And the RS&H and Wilbur Smith are tied for third place.	[14] [15] [16] [17] [18] [19] [20]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and Hill and Wilbur Smith. MR. TAYLOR: I'm ready to vote. CHAIRMAN DAVIS: All in favor of accepting Kaiser as the new consultant, signify by aye.
[1: [1: [1: [1: [2: [2: [2:	44] 55] 66] 77] 88] 199] 60] 51] 11] 122]	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the coard members. From the score of the summary that I have, first place goes to Kaiser. The second ranking goes to LPA. And the RS&H and Wilbur Smith are tied for third place. Gentlemen, it is your privilege to either	[14] [15] [16] [17] [18] [19] [20] [21]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and Hill and Wilbur Smith. MR. TAYLOR: I'm ready to vote. CHAIRMAN DAVIS: All in favor of accepting Kaiser as the new consultant, signify by aye. MR. ROSE: Aye.
[1: [1: [1: [2: [2: [2:2]	4] 5] 6] 77] 88] 19] 60] 51] 72] 73] 74]	and it's expensive. But from the Board and from myself and from the staff of this airport, I want to thank all of you for your presentations. I have the ranking. I have added all of the coard members. From the score of the summary that I have, first place goes to Kaiser. The second ranking goes to LPA. And the RS&H and Wilbur Smith are tied for third place. Gentlemen, it is your privilege to either accept your own vote, and I will entertain a	[14] [15] [16] [17] [18] [19] [20] [21] [22] [23]	CHAIRMAN DAVIS: Then we go to the second pick. MR. TAYLOR: Okay. CHAIRMAN DAVIS: That is correct. And if LPA can't do it, we'll go to Reynolds, Smith and Hill and Wilbur Smith. MR. TAYLOR: I'm ready to vote. CHAIRMAN DAVIS: All in favor of accepting Kaiser as the new consultant, signify by aye. MR. ROSE: Aye. MR. TAYLOR: Aye.

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[1]	(- FF-Dirion)	[1]	us, and it's not any fun being in a four-person
[2]	CHAIRMAN DAVIS: By your vote, gentlemen,	[2]	race, because there can't be but one win, but we
[3]	Kaiser & Associates is our new consultant,	[3]	certainly appreciate all that's been done for us.
[4]	MR. RAMDASS: Excuse me. On behalf of	[4]	And we thank you for that,
[5]	Kaiser Engineers, we thank you for this	[5]	CHAIRMAN DAVIS: Thank you, Mr. Taylor.
[6]	opportunity and look forward to working with you	[6]	Mr. Watts?
[7]	in the upcoming five years. Again, thank you	[7]	6.E MR. WATTS
[8]	from our crew, our team, and our members with us	[8]	
[9]	today,	[9]	MR. WATTS: I'd just like to thank Mr. Rose
[10]	CHAIRMAN DAVIS: Thank you.	[10]	for for doing the work on the committee and
[11]	MR. WATTS: Thank you.	[11]	the other people that were involved, and that was
[12]	CHAIRMAN DAVIS: Mr. Wuellner, is there any	[12]	an excellent job. I think you made it made it
[13]	other action item that you have?	[13]	a whole lot easier for for everybody.
[14]	MR. WUELLNER: No, sir. I have none.	[14]	MR. ROSE: Thank you. I think most of the
[15]	CHAIRMAN DAVIS: Mr. Rose, any comment or		people on the committee are here.
[16]	action item?	[15]	MR. TAYLOR: Recognize them. I see Pat over
[17]	6.B MR. ROSE	[16]	there.
[18]	MR. ROSE: I have nothing. Thank you.	[17]	CHAIRMAN DAVIS: Will the members of the
[19]	CHAIRMAN DAVIS: Mr. Taylor?	[18]	short-list committee please stand?
[20]	6.C MR. TAYLOR	[19]	(Whereupon, the members stand.)
[21]	MR. TAYLOR: Mr. Chairman, I'd just like to	[20]	CHAIRMAN DAVIS: That are here?
[22]	echo what you said about the tremendous amount of	[21]	MR. ROSE: There you go.
[23]	work and the very professional presentations that	[22]	CHAIRMAN DAVIS: Gentlemen, I know that was
[24]	were made.	[23]	a big job, but thank you very much for making our
[25]	It is a lot of time and money to do that for	[24]	job easier.
	and the state of time and money to do that for	[25]	MR. LESLIE: Thank you.
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[1]	CHAIRMAN DAVIS: Is there any public comment	Page 77	
[2]	on any other subject? Mr. Ciriello?	[2]	with us. And if there's no more comment
[3]	MR. CIRIELLO: You don't have the mike set	[3]	Mr. Bryant, do you have anything?
[4]	up, but you'll hear me. This workshop you have	1 -	MR. BRYANT: No, sir.
[5]	down here, is the public invited to the tour and	[4]	CHAIRMAN DAVIS: Cindy?
[6]	the lunch and everything, or you didn't	[5]	MS. BARTIN: Nothing.
[7]	mention whether we could take part in that.	[6]	CHAIRMAN DAVIS: If not, thank you, and this
[8]	MR. WUELLNER: Yeah, I don't see a	[7]	meeting is adjourned.
[9]	problem	[8]	(Whereupon, the meeting adjourned at 5:40 p.m.)
[10]	CHAIRMAN DAVIS: Was that discussed? I	[9]	
[11]	don't see any reason why not.	[10]	Į.
[12]	MR. WUELLNER: I don't see any problem with	[11]	
[13]	it. It's any time they're together, it's	[12]	
[14]	going to be a public meeting, so	[13]	
[15]	MR. CIRIELLO: You'll meet here at 10:30	[14]	
[16]	MR. WUELLNER: Correct.	[15]	
[17]	MR. CIRIELLO: on the 19th.	[16]	
[18]	MR. WUELLNER: Correct.	[17]	
[19]	MR. CIRIELLO: Thank you.	[18]	
[20]		[19]	
[21]	CHAIRMAN DAVIS: Any other comment?	[20]	
[22]	Ladies and gentlemen, we sort of overshot	[21]	
[23]	our record this time, but I think we got a lot	[22]	
i i	accomplished. We need these consultants to to	[23]	
[24]	steer us in the right place to build your	[24]	
[25]	airport. I want to thank you for hanging in here	[25]	
<u> </u>			

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	[1]	REPORTER'S COURT CERTIFICATE	
	[2]		
	[3]	STATE OF FLORIDA)	
	[4]	COUNTY OF ST. JOHNS)	
	[5]		
	[6]	I, JANET M. BEASON, RPR-CP, RMR, CRR, certify that I	
	[7]	was authorized to and did stenographically report the	
	[8]	foregoing proceedings and that the transcript is a true	
	[9]	record of my stenographic notes.	
	[10]	record of my stenograpme notes.	
		D. J. M. oru	
	[11]	Dated this 25th day of May, 2000.	
	[12]	(Agrin Rossa)	
	[13]	JANETI M. BEASON, RPR-CP, RMP, CPP	
	[14]	JANETI M. BEASON, RPR-CP, RMR, CRR Notary Public - State of Florida My Commission No.: CC 705710 Expires: April 30, 2002	
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