

1 ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

2 Regular Meeting

3 held at 4796 U.S. 1 North

4 St. Augustine, Florida

5 on Monday, February 26, 2007

6 from 4:00 p.m. to 5:56 p.m.

7 * * * * *

8 BOARD MEMBERS PRESENT:

9 WAYNE GEORGE

RANDY BRUNSON

10 JOHN "JACK" GORMAN

SUZANNE GREEN, Chairman

11 KELLY BARRERA, Secretary-Treasurer

12 * * * * *

13 ALSO PRESENT:

14 DOUG BURNETT, Esquire, Rogers, Towers, Bailey,
Jones & Gay, P.A., 170 Malaga Street, St. Augustine,
15 FL, 32084, Attorney for Airport Authority.

16 EDWARD WUELLNER, A.A.E., Executive Director.

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JANET M. BEASON, RPR, RMR, CRR, FPR

21

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1 P R O C E E D I N G S

2 CHAIRMAN GREEN: Call the meeting of the
3 St. Augustine-St. Johns County Airport Authority
4 board to order. Stand for the Pledge of
5 Allegiance, please.

6 (Pledge of Allegiance.)

7 CHAIRMAN GREEN: Before we start, I just had
8 one comment. People who come in, we have these
9 little, if you wish to speak on a topic, fliers to
10 sign so we can kind of budget our time. I'm just
11 reminding anybody. Mr. Martinelli's given me his
12 already. So, if anyone has a topic from the
13 agenda they wish to speak on, make sure I get one
14 of these and we'll go by what papers I have.

15 If you need to know that there -- Cindy has
16 some and there were some up front. Okay.

17 3. - APPROVAL OF MINUTES

18 CHAIRMAN GREEN: Approval of the minutes.
19 Has everyone looked through the minutes from last

20 meeting?

21 MS. BARRERA: Yes.

22 CHAIRMAN GREEN: Yes?

23 MR. GEORGE: I so-move.

24 MR. BRUNSON: I -- I saw no problems.

25 CHAIRMAN GREEN: Any -- no exceptions or

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1 objections to the minutes?

2 (No exceptions or objections.)

3 CHAIRMAN GREEN: Okay. Then they'll stand
4 approved as written.

5 Financial reports. Treasurer.

6 4. - FINANCIAL REPORT

7 MS. BARRERA: I reviewed the financial
8 reports and I saw no problems with them.

9 CHAIRMAN GREEN: So, everything for our last
10 fiscal reporting period last month?

11 MS. BARRERA: For -- for the last month --

12 CHAIRMAN GREEN: Last month?

13 MS. BARRERA: -- and for December. I
14 reviewed both.

15 CHAIRMAN GREEN: Right. We had both.

16 MS. BARRERA: Because they weren't prepared.

17 CHAIRMAN GREEN: Anyone else have any
18 comments with regards to the budget financial --

19 MR. GEORGE: No.

20 CHAIRMAN GREEN: -- report? No?

21 MR. BRUNSON: None.

22 CHAIRMAN GREEN: Mr. Gorman?

23 MR. GORMAN: No, no problem.

24 CHAIRMAN GREEN: Then we'll accept the

25 financial reports as presented.

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1 5. - AGENDA APPROVAL

2 CHAIRMAN GREEN: The agenda is before you. I
3 need a motion for approval of the agenda as
4 printed. Any comments?

5 MR. BRUNSON: Make a motion we approve the
6 agenda as submitted.

7 CHAIRMAN GREEN: Any --

8 MR. GEORGE: Second.

9 CHAIRMAN GREEN: Any further discussion?

10 (No further discussion).

11 CHAIRMAN GREEN: Okay. Then all in favor,
12 aye?

13 MS. BARRERA: Aye.

14 MR. BRUNSON: Aye.

15 MR. GEORGE: Aye.

16 CHAIRMAN GREEN: Aye.

17 MR. GORMAN: Aye.

18 CHAIRMAN GREEN: The agenda is approved as
19 written.

20 We have reports, committee reports. MPO.

21 7.A. - MPO

22 MR. BRUNSON: MPO. Tremendous amount going

23 on with the MPO. We're about to sit down and do

24 our long-range planning and -- for next year. And

25 something that the MPO and the County

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1 Commissioners and the Airport Authority are
2 looking hard at is we're -- we have so much
3 problems with infrastructure that we're trying to
4 get private investors to help us fund some of the
5 problems we have.

6 And saying that, on March the 29th, there's
7 going to be a meeting of private investors, the
8 chairmen of the different county commissioners,
9 the mayor of Jacksonville, people on the MPO,
10 to -- to meet with these private investors and
11 talk about the bridge across the river and things
12 of that nature.

13 We sent out 161 invitations to participate in
14 this, in private investor, and the response has
15 been real good. And these are from foreign
16 countries also. So, that's -- that's exciting.

17 Going forward, we're -- our priorities are --
18 are the 9-B and the 210/U.S. 1 interchange, which
19 is moving forward to get some relief to that area.

20 So, we're making good headway on that. And that's

21 pretty well it.

22 CHAIRMAN GREEN: Thank you. EDC?

23 7.B. - EDC

24 MR. GEORGE: The EDC had their breakfast

25 meeting not too long ago, and that's probably all

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1 we need to say about that one. But, Ed, has
2 they -- have they done anything on the industrial
3 park, to your knowledge? I have not gotten
4 anything.

5 MR. WUELLNER: It is underway, but it is just
6 barely.

7 MR. GEORGE: Same as it was last month.
8 Okay.

9 MR. WUELLNER: Pretty much.

10 MR. GEORGE: Then that's all I have.

11 CHAIRMAN GREEN: Intergovernmental?

12 7.C. - INTERGOVERNMENTAL

13 MS. BARRERA: I attended the
14 Intergovernmental meeting and found it to be very
15 informative. Bryan also spoke at the
16 Intergovernmental meeting, Bryan Cooper, and
17 talked about the airport's efforts, as far as
18 environmental, and discussed the lighting that we
19 use and the -- the environmental-friendly

20 lighting, not only just our airport planning, but
21 also our airport operation and how we strive in
22 that direction.

23 I thought it was great, because the sharing
24 of the different procedures between the different
25 agencies on policies was very informative. And I

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1 think that some -- some of the people who were
2 there were able to glean information from the
3 airport that they were able to use. And that was
4 pretty much it.

5 CHAIRMAN GREEN: When was the meeting, last
6 week or --

7 MR. WUELLNER: Very early in February.

8 CHAIRMAN GREEN: Oh, okay.

9 MR. WUELLNER: It's the first Wednesday, I
10 think.

11 CHAIRMAN GREEN: I just wondered if they had
12 any comments or if that was maybe a catalyst to
13 some of the articles that we've had in the paper.

14 MS. BARRERA: No. That -- that was not at
15 all discussed, nor was I -- do I believe that it
16 was expected.

17 CHAIRMAN GREEN: Okay. Thank you. Oh,
18 Mr. Gorman, go ahead.

19 MR. GORMAN: I was just going to ask if they

20 still have the meeting every two months.

21 MS. BARRERA: Yes.

22 MR. GORMAN: Because I still -- I want to be

23 on that. But I'm glad you went.

24 MS. BARRERA: Yeah. No, I just filled in at

25 the last minute.

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1 MR. GORMAN: Thank you very much. That's
2 right.

3 7.D. - SJC AEROSPACE ACADEMY

4 CHAIRMAN GREEN: St. Johns County Aerospace
5 Academy, we had a meeting last week. I was not
6 able to attend, nor was Mr. Cox, who had been on
7 the board with me before. But I have conversed
8 with them by e-mail. On Thursday, March 1st, the
9 St. Johns County Aerospace Academy engineering
10 class is going to present their symposium. It's
11 going to be at the high school auditorium over
12 here from 11:00 to 12:30. And there's five design
13 teams.

14 These kids have put together how to
15 ultimately build a rocket for NASA, and each
16 team's going to have 15 minutes to present their
17 project, rocket design, fuel delivery systems,
18 ground support activities, what have you.

19 So, I'm scheduled for trial, but word came

20 down from the judge that he may dismiss me to go
21 over there. So, I'm going to try and go over
22 there and see it. But I think it would be good if
23 anyone -- anyone in the community, whatever, this
24 is our high school here that's -- we're trying to
25 work with engineering in aerospace to start them

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1 off early to get interested in -- in different
2 work areas, be it a pilot or mechanics, whatever.

3 So, it's from 11:00 to 12:30 at the
4 St. Augustine High School auditorium. And that's
5 part of what the Aerospace Academy is trying to
6 do.

7 MR. WUELLNER: And that will blow you away if
8 you get a chance to do that.

9 MR. GORMAN: What date is that, again?

10 CHAIRMAN GREEN: It's Thursday, March 1st,
11 this Thursday.

12 MR. WUELLNER: Yeah. They -- those kids do
13 an unbelievable job in the short period of time
14 they have. I mean, it's --

15 CHAIRMAN GREEN: Well, that was nice, because
16 when I told the judge, he goes, "I could make
17 lunch at that time. That's okay."

18 So, I'm going to try and hop over and see it.
19 Okay. Project updates.

20 MR. WUELLNER: Actually, you skipped the
21 other reports. I don't know if you --

22 CHAIRMAN GREEN: I'm sorry. Go ahead.

23 MR. WUELLNER: -- intentionally did that,
24 but -- changed your order.

25 6. - REPORTS

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1 MR. WUELLNER: Commissioner Sanchez gave us a
2 call and said he would not be in attendance today.
3 I don't know if any other County Commissioner --

4 CHAIRMAN GREEN: I didn't see him. And we
5 have Michael. I saw Michael come in.

6 MR. SLINGLUFF: Nothing to report at this
7 time.

8 CHAIRMAN GREEN: From Galaxy? Thank you,
9 Michael.

10 Northrop, Daniel?

11 MR. NEHRING: Right here. Nothing to report.

12 CHAIRMAN GREEN: Okay. Thank you. By the
13 way, that -- from the St. Johns Academy, they also
14 extended to bring any additional Northrop Grumman
15 employees that wish to watch. So, it was a
16 special invitation to Northrop Grumman as well,
17 because I know Northrop Grumman's very involved in
18 that academy.

19 Mike Thompson, S.A.P.A.?

20 MR. THOMPSON: Thank you. I think two
21 things, both very positive. One, there continues
22 to be a lot of enthusiasm about the construction
23 project. You can -- particularly from the air,
24 you can kind of see the taxiway and ramp taking
25 shape. And knowing that the hangars are next, I

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1 think everybody just continues to be excited about
2 it.

3 And the other thing that I've heard several
4 good comments about, and no negative comments, has
5 been getting the new passes out. Y'all have done
6 a wonderful job getting the passes out. It's been
7 smooth, and nobody's had a complaint. Thank you
8 very much.

9 CHAIRMAN GREEN: Thank you, Mike. Have to
10 thank Staff for doing all that work on the passes.

11 Is Mr. Burnett --

12 MR. WUELLNER: Just Cindy.

13 CHAIRMAN GREEN: Oh, Cindy, thanks. Not
14 taking any credit for that one, Ed?

15 MR. WUELLNER: I haven't heard Doug. Sorry.

16 CHAIRMAN GREEN: Okay. Well, I'll pass and
17 see if he is a little delayed on something. Air
18 traffic controller.

19 MR. WUELLNER: That's me today.

20 CHAIRMAN GREEN: Uh-huh.

21 MR. WUELLNER: I think he purposely schedules

22 his work time, but, there's -- there's the chart.

23 Looks to be about 250 operations for January less

24 than last year. So, just -- the rest is -- is

25 historical. But based on the numbers in the

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1 parentheses up there, it's just slightly below.

2 But you had -- I'll also just point out, you
3 had at least six days there, weather-related
4 activity, had a direct -- direct effect during
5 that month, where you have less than -- less than
6 a hundred operations four out of six days and less
7 than 50 operations on a couple of days there. So,
8 you had some -- some significant holes in -- in
9 the weather that would easily account for those
10 kind of numbers. You had a question?

11 CHAIRMAN GREEN: Tom, (sic) do you have a
12 question?

13 MR. GORMAN: No.

14 CHAIRMAN GREEN: John.

15 MR. GORMAN: I was just wondering how useful
16 this chart is every time. I mean, I -- honestly.
17 It's -- I would like to know if there's a
18 discrepancy as to the count, as to there's a large
19 disparity as to the projected versus the actual

20 counts. I was just being a bit -- just wondering.

21 MR. GEORGE: I think that it's very

22 important.

23 MR. GORMAN: Well, that's good, Buzz. We

24 differ.

25 CHAIRMAN GREEN: We had --

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1 MR. BRUNSON: Inquiring minds want to know.

2 CHAIRMAN GREEN: We had some public interest
3 before on going up to the tower and trying to
4 verify our counts. Did that ever happen, Ed?

5 (Mr. Burnett enters the room.)

6 MR. WUELLNER: Not that I'm aware.

7 CHAIRMAN GREEN: Okay. I just wondered
8 because, I mean -- there's Doug.

9 MR. WUELLNER: There he is.

10 CHAIRMAN GREEN: Doug, we're on project
11 reports, not to put you on the spot, just sitting
12 down. But do you want me to pass? Or are there
13 any reports for the attorney -- airport attorney?

14 MR. BURNETT: I'm -- I'm ready. Not really,
15 other than issues that we'll probably talk about
16 anyways today.

17 CHAIRMAN GREEN: Okay. So, we'll just wait
18 till the actual issues.

19 MR. WUELLNER: Now we're at project updates.

20 CHAIRMAN GREEN: Now we're at project

21 updates.

22 8. - PROJECT UPDATES

23 MR. WUELLNER: All right. The projects on

24 today's menu include the south area apron

25 development project; T-hangars; hangars 8, 9, and

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1 10; seaplane ramp project; marketing and public
2 relations; and airport leasing activities.

3 Start off with Taxiway Foxtrot and the apron.

4 Let you know work continues. They're doing the
5 second lift of lime rock right now, which is the
6 last net of about four to six inches of lime rock,
7 which should be followed up by paving thereafter.

8 So, it's coming along very well.

9 Drainage, for the most part's, roughed in
10 very well, if not complete in some areas. Looks
11 very well. Still generally on schedule. Wrapping
12 up last of a permit issue on the ditch in the
13 vicinity of Taxiway B's intersection with the
14 project. Expect that really very soon, which will
15 let them do the actual physical connection to the
16 existing airfield.

17 Any questions on Foxtrot or apron at this
18 point? It's moving right along.

19 MR. GORMAN: When -- when is the projected

20 time of when --

21 MR. WUELLNER: It's in April, I believe, is

22 the contract time. We'll -- we're hoping to still

23 use them for infrastructure back there, which

24 would be a function of how fast DRC gets the

25 hangar project out of it.

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1 MR. GORMAN: Approximately.

2 MR. WUELLNER: Yeah. The next point that I
3 didn't get up there. Could have saved you the
4 question.

5 T-hangar project is moving along. The layout
6 is at County DRC, the footprint. Final layout
7 selection is an agenda item today to be sure
8 everybody's in agreement on where that is. That
9 will be followed by bidding as soon as it comes
10 out of DRC so that we can generate a final plan
11 set.

12 The majority of the engineering is complete
13 at this time. It's just a matter of what the
14 final -- final product will look like. And if
15 this thing keeps on the pace it's going, you know,
16 December of the -- the end of this year is a -- is
17 a pretty realistic time line. If it strays into
18 the summer for some unknown reason at this point,
19 it would -- it would obviously go on. But you're

20 looking at a good six-month construction period

21 here.

22 And what else here? 8, 9, and 10 is very

23 close to completion. I would expect we'll be

24 looking at a CO within the next seven days at

25 most. So, it's pretty well along.

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1 They're finishing the paving effort over
2 there. Otherwise, the buildings are largely done
3 inside and out and getting very close to
4 occupancy. We are using an April 1st occupancy
5 date for the leases, and we'll talk about that in
6 a minute, but it will likely have the CO before
7 the October 1st date approaches here. So, I don't
8 expect it to extend any longer than that right
9 now. So, it will start earning some money on its
10 own beginning in April.

11 Floating dock and lift is seaplane project.
12 Permitting is now complete. The easements have
13 been negotiated with the Water Management District
14 and DEP. The project is underway. The notice to
15 contract's signed. Notice to proceeds are out
16 there, and we're being assured it will absolutely
17 be complete by the end of March. So -- which will
18 meet the grant deadlines --

19 CHAIRMAN GREEN: That's good.

20 MR. WUELLNER: -- that were out there and --
21 and get this project finally up and -- and
22 complete. I know he's been out on the job site
23 last week, meeting with the -- there are only two
24 little subs involved with the -- with the work
25 there. One's a small electrical component, and

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1 the other is a small well component, fresh water
2 well out there. And those things are underway.
3 So, I don't expect any hiccups at this point.

4 CHAIRMAN GREEN: I have a question. Do we
5 have -- or does S.A.P.A., or Mike, do you know if
6 anyone -- I know that there was some interest
7 before about some operators that wanted to come
8 down if we had a sea ramp to use -- seaplane ramp
9 to use. And I was wondering, can we put out some
10 type of release or --

11 MR. GORMAN: To the Seaplane Pilots
12 Association --

13 CHAIRMAN GREEN: Right.

14 MR. GORMAN: -- and other organizations,
15 right.

16 CHAIRMAN GREEN: Do you think -- I think that
17 would be appropriate that we could do, because I
18 know Mike had interest from somebody before, that
19 the groups would come over here if we had it.

20 MR. WUELLNER: Yeah, we're actually in the --
21 the queue. We can get an article written for that
22 magazine. They have made some contact with Bryan,
23 so I think --

24 CHAIRMAN GREEN: Okay.

25 MR. WUELLNER: -- we can get something out

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1 there. Just --

2 CHAIRMAN GREEN: I think that would be great
3 since they're so few and far between. Be good for
4 us. Kelly, do you have...

5 MS. BARRERA: I -- I also think it'd be
6 beneficial to let -- I don't know if our school on
7 the -- on the field would be interested in doing
8 seaplane training, but I think that would be a
9 good avenue to pursue, also, for future business
10 at the airport.

11 MR. WUELLNER: It's all about space right now
12 and a place for them to operate.

13 Marketing and public relations. You have a
14 agenda item coming up related to the development
15 of a public relations or marketing and public
16 relations committee. And I'm sure you'll all have
17 some input on that.

18 I did want to let you know, I made a
19 presentation to the North -- no. St. Johns

20 County --

21 MS. BARRERA: Civic Round Table?

22 MR. WUELLNER: -- Civic Round Table in

23 February, and also on the agenda to do a light

24 presentation for the North Vilano Beach

25 improvement, whatever it is --

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1 MR. BRUNSON: That's it.

2 MR. WUELLNER: -- out there in March at this
3 point. Looks like the 12th, I think.

4 CHAIRMAN GREEN: Mr. Gorman?

5 MR. GORMAN: I think this is -- this is a
6 terrific idea. I think Ed does a good job of
7 this. As a matter of fact, I've had a number of
8 people comment to me on what a good job he does
9 at -- as presentations during these.

10 I have one caveat, though, is I think that
11 the board members need to know about these
12 presentations several days in advance, so if we do
13 want to attend or if we have input for them, that
14 we would need to know, the board members, before
15 these presentations to the public, need to know
16 when they're going to be, where they're going to
17 be. And to be honest with you, it's hard for us
18 to keep up with everything. And so that we could
19 provide input if we wanted to. I find about -- I

20 find out about them afterwards, and although I'm
21 pleased, I'm also unhappy that didn't know about
22 them ahead of time.

23 CHAIRMAN GREEN: Uh-huh.

24 MR. BRUNSON: Madam Chairman?

25 CHAIRMAN GREEN: Yes, sir.

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1 MR. BRUNSON: I think you're right. Also, I
2 think it's very important that each board member
3 get up to speed to do these type presentations to
4 civic groups. And -- and really, we are not doing
5 a good job with PR, and we need to start.

6 The article on you, Ed, in the North Shores
7 News was excellent, a picture of you and all
8 positive comments that you made. And as everyone
9 knows, in my opinion, the Civic Round Table is one
10 of the groups that, if they have something to say
11 negative, they'll say it.

12 They -- and it was all positive, and you
13 should be congratulated on that presentation. And
14 I look forward to your presentation with the north
15 shores improvement. And the -- I think the
16 Sertoma Club has called me and wants me to do a
17 presentation. So, I would like to get up to speed
18 on that.

19 CHAIRMAN GREEN: Ed, do we have any concerns

20 as board members what we can do and cannot do as
21 far as presentations or anything like that?
22 MR. WUELLNER: No. I don't think so. We're
23 always glad to help put you together or work with
24 you on what you want to do relative to a
25 PowerPoint or something like that. So, as long as

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1 we get a little heads-up when it is so we can get
2 that in the queue. But we're happy to do that,
3 so...

4 MR. BRUNSON: We need to --

5 MR. WUELLNER: It's really to whatever level
6 you individually are comfortable speaking on those
7 topics.

8 MR. BRUNSON: We might caution ourselves to,
9 when we stray a little bit, we do say "In my
10 personal opinion..."

11 CHAIRMAN GREEN: Well, that's what I was
12 going to ask Mr. Burnett. I think we have to -- I
13 know there's a differentiation between, "It is my
14 opinion as an individual versus it is the board's
15 opinion." Just so we're careful on that.

16 MR. WUELLNER: The caution is doing things in
17 advance of you collectively considering that item.
18 So -- because that gives the appearance you've
19 made up your mind on something or perhaps have

20 your mind made up on something when you're -- when

21 you're really supposed to reserve that opinion

22 until which time as you have a meeting and discuss

23 it openly. So...

24 MS. BARRERA: I also think that it would be

25 beneficial to have Ed make presentations at

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1 different places like the Rotary, the different
2 Rotaries in the community, because I think that
3 getting more information about how the airport
4 benefits the community would be beneficial for the
5 entire county.

6 MR. WUELLNER: Okay.

7 MR. BRUNSON: Amen.

8 CHAIRMAN GREEN: Mr. Burnett, do you have
9 any --

10 MR. BURNETT: No. Other than, you know,
11 there's been a lot of discussion at the Airport
12 Authority from time to time as years go on about
13 making sure exactly, as Mr. Brunson pointed out,
14 that when folks do those types of presentations,
15 they make sure that they're speaking, making clear
16 that it's their own opinion. Naturally, if the
17 Airport Authority as a board has already made
18 decisions on things and taken actions, then you
19 certainly can educate the public related to those

20 things.

21 And in having -- I will comment, the one
22 thing about the education process of educating the
23 public related to the Authority, Ed -- Ed's pretty
24 darn good at it, because having witnessed him at
25 the rezoning matter before the Board of County

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1 Commissioners, Ed does a great job of educating
2 folks about what the airport does and is doing.

3 CHAIRMAN GREEN: And I also want to thank
4 the -- if you've noticed in the papers, the
5 periodicals here lately between The Record, The
6 Reporter and The Times-Union, they've done a
7 series of articles on the airport, which I think
8 overall was informative. And Andrew Holesko
9 helped, too, some input from there.

10 And I -- I did bring one in case someone
11 missed it. This is the one Sunday from The
12 Times-Union. But I think it's trying to get out
13 there what we're trying to do. Yes, we're trying
14 to build our hangars, but also we're trying to
15 work with our public here to try and make it
16 aesthetically pleasing and the sound-proofing and
17 everything else we can do.

18 So, I don't know who instigated that, if it
19 was just us starting to get word out there or the

20 press trying to get interested, but I think that's

21 a good -- good start.

22 MR. WUELLNER: Yeah. Okay. Last item on the

23 project updates is you will see, a little later on

24 the agenda, leases for corporate units 8 through

25 10, 8, 9, and 10, as an agenda item in a minute.

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1 Leases for hangars I-2 and I-3, which are
2 units, used to be part of the paint facility, just
3 to orient yourself, y'all have two units that are
4 vacated there. We are working with the next
5 people in line, and we'll have those leases for
6 you next month.

7 Following the length of the vacancies, it --
8 there shouldn't be -- there won't be any period of
9 time where there's not somebody in there, because
10 the occupancy of 8, 9, and 10 won't occur until
11 April, so the timing will be good for the March
12 meeting. So...

13 MR. BRUNSON: And I thought this hangar was
14 bulk with Galaxy, on the paint hangar?

15 MR. WUELLNER: No.

16 MR. BRUNSON: The old paint hangar.

17 MR. WUELLNER: Right.

18 MR. BRUNSON: That's not leased to Galaxy?

19 MR. WUELLNER: You may be confusing -- no,

20 the old paint hangar is -- the paint hangar I'm

21 referring to is directly across from North

22 American Top Gun.

23 MR. BRUNSON: Okay.

24 MR. WUELLNER: There was an old paint

25 hangar -- or a hangar used for painting over on

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1 the FBO leasehold years ago.

2 MR. BRUNSON: Uh-huh.

3 MR. SLINGLUFF: We -- we did lease one of the
4 paint hangars during construction.

5 MR. WUELLNER: That may be. Yeah. Okay.

6 MR. BRUNSON: That's where I kept my plane, I
7 know.

8 MR. WUELLNER: That was --

9 MR. BRUNSON: Okay.

10 MR. WUELLNER: -- a couple of years ago.

11 MR. SLINGLUFF: Yeah.

12 MR. WUELLNER: I don't think I was
13 understanding the question quite the way...

14 That's -- that's all I have for updates. If there
15 are anybody with specific questions about projects
16 or anything ongoing.

17 CHAIRMAN GREEN: Any further comment?

18 (No comment.)

19 CHAIRMAN GREEN: Okay. Action items.

20 9.A. - VICE CHAIRMAN DISCUSSION

21 MR. WUELLNER: First item on the agenda for

22 your consideration is, as brought up at the last

23 meeting, was discussion on whether to establish

24 the position of vice chairman amongst yourselves.

25 It's really a board issue. I don't really have an

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1 opinion.

2 The only thing I would comment on is that
3 with the establishment of another officer
4 position, for lack of better terms, it does assure
5 that there's no way to have an Airport Authority
6 meeting without at least one officer present. So,
7 you would have somebody in a position to run the
8 meeting.

9 As it stands today, you could have three --
10 three members of the Airport Authority which would
11 qualify as a quorum, and I'm sure they would work
12 it out. All I'm saying is that you would at least
13 have someone who would be de facto chairman for
14 that particular meeting.

15 CHAIRMAN GREEN: Mr. Gorman?

16 MR. GORMAN: Yeah. Just a quick question.
17 Can a vice chairman also be the -- the treasurer?
18 For instance, can we just name the treasurer as
19 the vice chairman in default?

20 MR. WUELLNER: You're making your own --

21 MR. GORMAN: Take care of the whole problem.

22 MR. WUELLNER: You're making your own --

23 MR. GORMAN: Right.

24 MR. WUELLNER: -- thing here. You can do

25 whatever you want.

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1 CHAIRMAN GREEN: I thought that's what we
2 kind of -- we used to do.

3 MR. GORMAN: Yeah. That's what we were
4 doing.

5 CHAIRMAN GREEN: Right. We used to do, is if
6 the chairman couldn't be there, then the
7 treasurer, the next officer, was the one that ran
8 the meeting.

9 MR. BRUNSON: The only reason I brought this
10 up is that I -- if the secretary/treasurer is
11 involved in so many activities, the -- I think the
12 vice chairman should be the one that really has
13 the time to get up to date on what is coming up
14 and meeting with Ed and being up to speed and be
15 able to run the meeting if the chairman is not
16 present. And that's the only reason I -- I
17 brought it up.

18 CHAIRMAN GREEN: Well, are you speaking as a
19 third body, so it would be the chairman, the

20 secretary/treasurer, and then a vice chairman?

21 MR. BRUNSON: Yes.

22 CHAIRMAN GREEN: Okay. I just wanted to

23 follow the -- make sure --

24 MR. BRUNSON: But I have -- as long as -- as

25 long as it works, it doesn't matter to me.

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1 MR. WUELLNER: Pay's the same.

2 CHAIRMAN GREEN: Buzz?

3 MR. GEORGE: We've -- I've been on the board,
4 this is my fifth year, and we've had it where
5 the -- the backup is the secretary/treasurer. And
6 we have never, in my knowledge, five years, had a
7 problem with it. So, I think we're just adding
8 more overhead, and I would vote against it.

9 CHAIRMAN GREEN: And I've been on as long as
10 you; we've never had an issue.

11 MR. GEORGE: No.

12 MR. BRUNSON: And as I said, I have no
13 problem with that, as long as it being the
14 treasurer that realizes that what I'm trying to do
15 is make sure that you're up to speed.

16 MS. BARRERA: Right. I -- I obviously would
17 find more comfort in having a vice chairman, just
18 from the standpoint of there seems to be a lot
19 going on this year, and it would be nice to have

20 another position, officer position, from that

21 standpoint.

22 But it's -- I'm the least experienced on the

23 board, so I would trust the four of your judgment

24 on -- on that type of position, having the

25 experience of the board meetings and of what --

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1 what the year is going to bring.

2 MR. GEORGE: No better for you to get the
3 experience than where you are now.

4 CHAIRMAN GREEN: Mr. Gorman, any comment?

5 MR. GORMAN: No. I -- I don't think it's
6 broken, but maybe we need to officially fix it.

7 That's all.

8 CHAIRMAN GREEN: Okay. Public comment?

9 (No public comment.)

10 CHAIRMAN GREEN: Okay. Seeing no public
11 comment, it's up to the board. I mean, if y'all
12 want to have a motion on it. I'm kind of with
13 Buzz. I've been on here, I don't even count the
14 years.

15 MR. GEORGE: I make a motion we leave it the
16 way it is.

17 MR. BRUNSON: And I second that.

18 CHAIRMAN GREEN: Any further discussion?
19 I just think you all have been on the board a

20 long time. Kelly's very versed in airport

21 matters. I think we're fine with what we have.

22 Doug?

23 MR. BURNETT: And I guess just -- just so

24 that we can make sure it's clear, is the decision,

25 then, that -- and -- and your policy manual, by

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1 the way, talks about the Authority. And this is
2 beyond the charter. The charter talks about the
3 five of y'all appointing a chairman, which you've
4 obviously done.

5 But your policy that you've adopted talks
6 about for meetings and the conduct of the
7 meetings, it talks about the chair or the
8 presiding officer. And basically what I heard you
9 say is essentially the treasurer's been the
10 presiding officer, and that's -- that's the way
11 it's going to remain, at least the way the motion
12 is made.

13 CHAIRMAN GREEN: Yes, sir. Is that correct,
14 Buzz?

15 MR. GEORGE: Yes.

16 CHAIRMAN GREEN: Okay. Any further
17 discussion?

18 (No further discussion.)

19 CHAIRMAN GREEN: All in favor of the motion?

20 MR. GEORGE: Aye.

21 CHAIRMAN GREEN: Aye.

22 MR. BRUNSON: Aye.

23 MS. BARRERA: Aye.

24 MR. GORMAN: Aye.

25 CHAIRMAN GREEN: Any opposed?

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1 (No opposition.)

2 CHAIRMAN GREEN: Motion carries. So, we'll
3 just leave it the way it is now. And if -- I
4 think down the road if we come into any kind of
5 issues where someone is just desperate and not
6 here, we can always address it.

7 9.B. - PR COMMITTEE ESTABLISHMENT

8 MR. WUELLNER: Next item is a board item also
9 which has to do with the establishment of a public
10 relations committee, what that committee would be
11 made up of and what you would expect that
12 committee to do, if you intend to create one. So,
13 it's really again a board discussion.

14 CHAIRMAN GREEN: Okay. I think --

15 MR. BRUNSON: Let me --

16 CHAIRMAN GREEN: Yes.

17 MR. BRUNSON: Let me ask you this: This
18 committee, would this committee be possibly one or
19 two members of the board, and then this committee

20 appoint outside people to be on the committee, if
21 they so desire? Or what's -- what's the makeup of
22 this committee?

23 CHAIRMAN GREEN: I think absent our lawyer
24 telling us what we can't do, I think that's great.
25 I mean, have board members and, you know, maybe

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1 someone from our neighbors or S.A.P.A., Northrop,
2 anybody. I think that would be good to help with
3 the PR.

4 MR. GEORGE: I think that what he's going to
5 tell us is we have sunshine law violations which
6 means we have to advertise for all the meetings
7 and stuff like that.

8 MR. BURNETT: Yeah. Generally, here's my --
9 my thoughts on that, which is to give you very
10 conservative advice because it's the -- if I don't
11 give you that, I'm -- I'm scared that something
12 may go awry somewhere, not -- not out of
13 intentional action, but just we're all human
14 beings.

15 What I think is if you're going to have those
16 meetings, you probably want to advertise them,
17 because what happens is I think you will wind up
18 in a position where you want to have at least one
19 authority member part of the committee, because

20 one of you will -- will really want to be
21 involved, maybe more so than the others.
22 And if you have one Authority member on that,
23 it's inevitable that another Authority member is
24 going to show up somewhere along the way for one
25 of those meetings and want to offer comment. And

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1 if you don't advertise them, then you run into
2 sunshine law problems.

3 Yes, you could have those meetings with one
4 Authority member and no other Authority members
5 attend and then not be advertised, and you have
6 members of the public that -- or -- or -- or the
7 Airport Authority staff who are on them.

8 As long as it's a recommending body that's
9 not going to be a decision-making body for you,
10 then you wouldn't necessarily be subject to the
11 sunshine law. But my conservative advice would be
12 to advertise them, that one or more Authority
13 members may be in attendance.

14 CHAIRMAN GREEN: What extra cost is that to
15 us just to advertise?

16 MR. BURNETT: Relatively marginal. I'm not
17 sure what the ads cost. I think they're --

18 MR. WUELLNER: Donna might have a better
19 handle --

20 MS. GLASSER: About \$45. Forty-five dollars.

21 CHAIRMAN GREEN: Forty-five dollars? Buzz?

22 MR. WUELLNER: Thank you.

23 MR. GEORGE: I think that the PR committee,

24 we need it. And because of the sunshine, we have

25 to have one person from this board that's -- you

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1 know, that's basically on that board and -- and

2 I'm saying chairing it.

3 But we've got a lot of talent out there
4 that -- a lot of people that know what's going on
5 at the airport that can make contacts, can help
6 write articles, you know, and whatnot.

7 I would suggest that we do it with one of the
8 members of the board being the chairman of that --
9 of that committee and opening up to four, five,
10 maybe even six people from the community to go to
11 it.

12 Now, we get it started with a workshop. A
13 workshop is advertised and we're all there. And
14 we all get to put our input into, we think you
15 ought to do this, we think you ought to do this;
16 basically coming up with the priority list that
17 this committee's going to work under.

18 The committee should let each one of the
19 board members know what is being presented prior

20 to the fact, just like Jack said earlier.

21 I would not encourage the board members to,

22 you know, second-guess everything every time. But

23 if we get to the point that one of the board

24 members feels that it is not being run the way

25 they want to, then we request a workshop.

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1 MR. BRUNSON: And we put it --

2 MR. GEORGE: That is agenda item.

3 MR. BRUNSON: -- on the agenda. We put it on
4 the agenda.

5 MR. GEORGE: Or you can put it on the agenda,
6 yeah. But if it's -- if it's a committee meeting,
7 that one of the board members wants to give a
8 little bit more input to it, then you do it as a
9 workshop. And that way, you end up with maybe a
10 workshop every three to six months. But the
11 committee can go and do their thing and not tied
12 to us.

13 CHAIRMAN GREEN: Uh-huh.

14 MR. BRUNSON: I like that idea.

15 MS. BARRERA: That sounds prudent.

16 CHAIRMAN GREEN: Mr. Gorman?

17 MR. GORMAN: If we leave it just the way it
18 is, we won't get enough work done. If we do
19 establish a committee, we will be able to tap

20 resources that are free and available to us. Just
21 use them. So, it's almost a -- to be silly, a
22 no-brainer.

23 CHAIRMAN GREEN: Well, I kind of agree with
24 Doug, the conservative approach. I'd rather
25 advertise. Just spend the \$45 to advertise --

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1 MR. GORMAN: That's fine.

2 CHAIRMAN GREEN: -- to make sure we're okay,
3 and then when we have our initial meeting with all
4 the board there, just to clarify it's a
5 recommendation committee. They can -- the
6 chairman can come back and say this is what we
7 came up with, these are our recommendations, these
8 are our resources, and then we can vote on it as a
9 board, that's a good avenue to go, and then let
10 the committee implement whatever we vote on.

11 MR. GEORGE: I agree.

12 MR. BURNETT: And --

13 CHAIRMAN GREEN: All right. I'm sorry, Doug.

14 MR. BURNETT: The only two things that I'd
15 offer related to that is if you do advertise them,
16 obviously because of the purpose of the committee,
17 it's a good thing as well, because it may draw
18 more people out to get them involved, it being
19 advertised.

20 And the one suggestion I would have there is
21 you may want to have it to where you have a chair
22 and a vice chair, so that if the chair in that
23 committee is not there, you'd have the vice chair.
24 Because sometimes folks aren't able to make the
25 meetings.

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1 MR. GEORGE: I don't think we ought to tie
2 the committee's hand by having it have it
3 announced as a public meeting, and now when we
4 start talking about having two board members
5 mandatory to be there, you know --

6 MR. BURNETT: No, I'm not saying --

7 MR. GEORGE: -- we're back to the sunshine.

8 CHAIRMAN GREEN: I don't think he's --

9 MR. GEORGE: We're controlling it.

10 CHAIRMAN GREEN: I don't think he's saying
11 the chair and vice chair doesn't have to be --

12 MR. BURNETT: You may have a chair that's an
13 Authority member --

14 CHAIRMAN GREEN: Right.

15 MR. BURNETT: -- and a vice chair that's a
16 non-Authority --

17 MR. GEORGE: Oh, I'm sorry. Yes.

18 MR. BURNETT: That way, you've got
19 somebody --

20 MR. GEORGE: Okay.

21 MR. BURNETT: -- to run the meeting in case

22 the chair wasn't there.

23 MR. GEORGE: I'm sorry.

24 CHAIRMAN GREEN: Right.

25 MS. BARRERA: But I would suggest that if the

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1 chair isn't able to be there, that they contact
2 another board member to -- or have -- contact Ed
3 and try to find another board member to be there.
4 Because I think it's that important that we have
5 this.

6 CHAIRMAN GREEN: Just for board member input.
7 I'm sorry, Ed.

8 MR. WUELLNER: I -- I would, just for
9 clarification purposes, are you -- are you going
10 to -- are you tasking that committee with
11 conducting some -- some PR activities besides just
12 meeting, or are you requiring all of that to come
13 back to you before implementation each time?
14 Just -- just for clarification of what you're
15 asking that committee to do.

16 CHAIRMAN GREEN: My comment on it was what
17 Mr. Burnett had said, that that committee meets,
18 puts together their heads with all our resources,
19 comes back to the board and says these are our

20 recommendations, this is what we'd like to do,
21 forums here, publications here, whatever, and then
22 we as a board vote. That was my discussion, but
23 I'm just --

24 MR. GEORGE: And I don't have a problem with
25 that. But once we define publications here and

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1 articles here, I do not want to tie the
2 committee's hands down. You know, let them go
3 ahead and do their function. And our safeguard is
4 our board member, you know, that's on that
5 committee, can say, "Wait a minute, you know, it
6 can't be done for this particular reason; we've
7 got to bring it up for a meeting."

8 MR. BRUNSON: And I definitely agree with
9 that, that we've got to put some kind of
10 restraints that the committee, you know, can't
11 obligate monies in advertising until -- unless
12 it's approved by the board.

13 MS. BARRERA: We would do that at the
14 workshop when we -- when we did the workshop, we
15 advertise the workshop, we did the workshop, we'd
16 set those parameters.

17 CHAIRMAN GREEN: Right.

18 MR. GEORGE: Exactly.

19 MS. BARRERA: Right.

20 MR. BRUNSON: We might have -- we might -- we
21 might give that committee a budget. I don't --
22 we'll just have to decide.

23 MR. GEORGE: I -- I'd like to get back to the
24 reason for it. The reason for it was that we
25 didn't think that we were communicating well

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1 enough with the public about what's going on.

2 Now, I did not envision this to be an arm of
3 this group, this board, that we were giving them
4 with responsibilities and things like that. I
5 thought it was we were working with some
6 interested citizens that wanted to help and do
7 that, and we're trying to give them all the
8 information we can to let them go do that. But
9 not come back that, okay, it was published in The
10 Recorder and it was published by one of the
11 members, you know, on this committee, and
12 therefore it's the gospel, and Ed's committed to
13 it and this board's committed to it.

14 CHAIRMAN GREEN: No. No, I don't think
15 that's the --

16 MR. GEORGE: Okay.

17 CHAIRMAN GREEN: -- emphasis of it. I think
18 it was -- I guess when we have the workshop, we
19 can set parameters, like Kelly said, as to where

20 we want our board member and this, the public's
21 committee to go.

22 MR. GEORGE: Yeah.

23 CHAIRMAN GREEN: But I'm kind of more the
24 recommendation area. I know we can set some
25 parameters and say, all right, you're now a little

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1 leeway to do this and that, but I really would
2 like, I think, the recommendations to come to us
3 and then we make the decisions --

4 MR. GEORGE: Yeah.

5 CHAIRMAN GREEN: -- all right, this project
6 looks good, let's go run with it. Let's say the
7 M.S. -- the 150 Bike thing. Okay. That comes to
8 us, let's look at it. Let's run with that, and
9 then they can take the advertising from there.

10 MR. GEORGE: Then I recommend that we -- I'll
11 make a motion that we do a workshop --

12 CHAIRMAN GREEN: Well, I have some --

13 MR. GEORGE: -- to define all these
14 parameters.

15 CHAIRMAN GREEN: -- public that needs some --
16 yeah.

17 MR. GEORGE: All right. Sounds good.

18 CHAIRMAN GREEN: All right. Mr. Martinelli?
19 You had given me a --

20 MR. MARTINELLI: Yeah.

21 CHAIRMAN GREEN: -- slip to speak on that,

22 sir.

23 MR. MARTINELLI: Can I speak from here?

24 CHAIRMAN GREEN: That's a Cindy/Donna

25 question.

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1 MR. BRUNSON: I can hear you.

2 MR. MARTINELLI: Okay. I think --

3 CHAIRMAN GREEN: Just the recorder has to
4 pick you up, Mr. Martinelli. I'm sorry.

5 MR. MARTINELLI: All right. My name is
6 Victor Martinelli, and I live at 24 Carriage Lane,
7 Ponte Vedra Beach. I think that Buzz's slant on
8 it is exactly right on. I think if you make it
9 too formal a committee of this board, you're going
10 to really stifle what you want them to accomplish.
11 And if you stop and think, the objective is to
12 reach the public. And how do you reach the
13 public? Either in writing, speaking, or video.

14 Now, no member of the committee who is not a
15 board member should be authorized to speak on
16 behalf of the board or to even speak maybe of
17 their own opinions, but that would defeat the
18 purpose.

19 I think the committee should just open doors.

20 And I think that the board or Staff should then
21 execute the delivery, whether delivery be in
22 writing or in speaking. A good example, of
23 course, is Civic Round Table. The door was open
24 there, and Ed did a magnificent job. And that
25 will keep growing -- the domino effect on that I

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1 think will keep growing.

2 So, I think if you want to appoint a group --

3 I wouldn't even call it a committee -- a group of

4 interested people who will open the doors for

5 either the board members or Staff to make

6 presentations to do -- to publish certain

7 writings, if you will, in newspapers or magazines

8 or whatever, that's the way to get the message

9 out. So, that's my thought on it.

10 CHAIRMAN GREEN: Thank you, Mr. Martinelli.

11 Mr. Cox?

12 MR. COX: I'll take it over here, Cindy. Bob

13 Cox, Ponte Vedra Beach.

14 Mr. Martinelli makes a very valid point. I

15 think in -- in your move towards creating a

16 PR-type committee or -- or some type of a function

17 of a group of people to do PR, in this particular

18 circumstance, I think if you keep it more

19 informal, and let's just say -- let's call it a

20 committee -- if we had standing invitation to
21 whatever board member wanted to attend at the time
22 instead of making it a formal position for a board
23 member to be on it, thereby implying more
24 formality to the situation, that -- that's
25 something you guys can consider.

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1 But I was just thinking, if we had five or
2 eight people and, of course, the standing
3 invitation was open to a board member to attend,
4 and then -- and then funnel the -- the process
5 through you all to make the decision to move
6 forward with any type of a public relations
7 movement that you wanted to make, I think that
8 might be something to consider.

9 Just to beg the Chair's indulgence for a
10 minute, because this tangentially I think affects
11 the -- the PR deal that we're talking about, we
12 have probably right now, just with one Fortune 50
13 company that's come into the airport, probably
14 \$200 million in metal on the ramp with five
15 airplanes?

16 MR. SLINGLUFF: Double that.

17 MR. COX: Double. Okay.

18 MR. SLINGLUFF: A few minutes ago.

19 MR. COX: Okay. Four hundred million dollars

20 in aircraft just with one Fortune 50 company on
21 the field right now. They've been here for a
22 night or a couple of nights.

23 But my point is, is moving out into the
24 public relations part of the airport, the economic
25 impact of those aircraft being on this field right

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1 now, you've got 10 to 15 people spending several
2 nights here in St. Augustine. You've got them
3 buying local products. You've got them buying
4 gasoline, renting cars, staying at the hotels,
5 buying groceries, going to the restaurants, et
6 cetera, et cetera. And it just -- it comes -- the
7 economic impact in that is terrific.

8 And that's a public relations -- it's a five
9 gold star public relations issue right there to
10 take forward to the citizens of the county to show
11 what comes into this airport and how it affects
12 the local community.

13 You know, we've seen some very -- I won't say
14 negative comments. We've seen some misleading
15 comments by a commissioner or two on the County
16 Commission recently that's affecting negatively
17 the public relations of the airport.

18 And I -- I think they are missing the point,
19 that their own ignorance of airport operations is

20 leading them to believe that they're experts in
21 airport operations and have come forth with some
22 disinformation and misinformation to mislead --
23 maybe not maliciously, but they're misleading the
24 citizens of this county to believe in an
25 opposite -- or to the take a viewpoint in an

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1 opposite direction.

2 I'm somewhat concerned with many of the
3 comments from Commissioner Tom Manuel in reference
4 to the airport and what I will term his scheme to
5 move or otherwise take over the airport and
6 Mosquito Control and all of the other functions
7 that the county has right now. And I'll just term
8 it "Manuel's folly," for lack of a better term,
9 and due to its obvious misrepresentation of facts
10 concerning this airport and a continued political
11 grandstanding at public meetings.

12 So, I think with a PR committee moving
13 forward, we can help alleviate some of the
14 misrepresentations that we are hearing from other
15 political entities in the county. And, you know,
16 I think a PR committee is a good idea. And thank
17 you for your time.

18 CHAIRMAN GREEN: Thank you, Mr. Cox. Just to
19 respond on that briefly, we as a board invited

20 every commissioner to attend our meetings or to
21 have a joint meeting so that we can make sure that
22 they understand or we try and explain what we're
23 doing out here at the airport, and especially the
24 new members. And I've had a response from one.
25 But I just wanted -- we, as a board, did

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1 extend, at their -- at their time frame, whatever
2 they felt a time could be arranged for them at
3 their -- you know, their meeting times.

4 Any other public comment? Yes. Go ahead.

5 MR. JONES: Joe Jones, 4672 Fifth Avenue.

6 Why don't you just try having like an open house,
7 but over at the -- you know, the terminal instead
8 of a building like this, where you could actually
9 see the airport and offer refreshments. Because,
10 you know, you get a lot of people with
11 refreshments. And just have just an regular open
12 house for the public.

13 CHAIRMAN GREEN: I think you just joined the
14 group. Yes, sir.

15 MR. GUINTA: I'm not a public speaker. I'm a
16 journalist. Peter Guinta from The Record. I was
17 thinking that maybe you should focus on what
18 audience you want to hit.

19 There's the local county audience for these

20 kind of issues about the county absorbing the --
21 the Airport Authority. There's also the statewide
22 audience where you might want to get other
23 aviators to come here or to experience the
24 airport. Then there's the national audience where
25 you might have other things.

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1 Like, for example, I mean, I just was here
2 ten minutes, and there were two good story ideas
3 locally for the seaplane. That's unusual. People
4 would like to read about that. And also the --
5 the -- there was another one there I was -- I just
6 wrote down. What was that just before the
7 seaplane? There was another --

8 MR. MARTINELLI: Corporate.

9 MR. GUINTA: The corporate one. There was
10 even another, a third. But those kind of things,
11 we need more -- at the paper, what we get is a
12 one-sheet agenda. If you could put down a little
13 more in the agenda of some of the background
14 stuff, we could see what it's about. And it just
15 doesn't say "hangars." It just doesn't say new --
16 "new growth."

17 Just give us some more detailed ideas so I
18 can go to the guy, my editor, and say, "Look, we
19 have this story about the seaplane ramp. Let's --

20 let's get ahead of this before anybody else does."

21 You can do that with other papers, too. If

22 you think Ponte Vedra would be interested in some

23 angle on the airport, just look for your local

24 market. You know, this is basic journalism for

25 me, just to find what -- find a niche that nobody

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1 needs to -- somebody needs to know and get it to
2 the people that want to read it.

3 I'm trying to think of more, but every time I
4 come here, I get four or five stories that we
5 never end up chasing down because of the county --
6 I'm a county reporter, not the airport reporter.
7 I used to be -- cover you guys every -- every
8 month.

9 MR. GEORGE: Could you come back?

10 MR. GUINTA: Well, I'm here now because my
11 editor wants to know about this comment by Manuel,
12 and the absorption, how you're taking it. And so
13 I didn't have a chance, really, to ask anyone
14 individually. You haven't passed any motions on
15 it or really discussed it officially. So, I'm
16 just kind of hanging around.

17 But I think the seaplane would be a good
18 start to get coverage back again. And it doesn't
19 have to be -- you know, publicity is not a big

20 thump like one bomb. When you go to bomb a city,
21 you don't put one big bomb; you put lots of little
22 bombs where you want to hit.
23 And -- and so, it's like a -- it's like a
24 seeping into the consciousness of the public to
25 hit them regularly with stories about the airport.

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1 Good stuff, like the corporate, people, the money
2 it brings here, with some photographs and art.
3 Some cooperation from the -- from the operators
4 would be good. And -- and we always have gotten
5 that. We used to always have good contact with
6 them and Galaxy. And we've always had good
7 cooperation from Mr. Wuellner.

8 It's mostly just getting this -- the idea to
9 us and getting -- and saying, "Listen, this would
10 make a good positive story." Because we're going
11 to do negative stuff anyway if they bring it up to
12 the county. You know, you know that we're going
13 to, because we -- it's just news. But the
14 positive stuff would balance it a little bit.

15 That's all I have.

16 MR. BRUNSON: Peter --

17 CHAIRMAN GREEN: Thank you.

18 MR. BRUNSON: -- may I ask you a question?

19 If I may. Did you personally know about -- that

20 Bank of America was having their corporate

21 meetings here and --

22 MR. GUINTA: No, sir.

23 MR. BRUNSON: -- bringing in five

24 Gulfstars -- streams?

25 MR. GUINTA: No.

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1 MR. BRUNSON: And having said that, Michael,
2 is there -- maybe the Bank of America didn't want
3 people to know that?

4 MR. SLINGLUFF: Maybe.

5 MR. WUELLNER: A little late for that now,
6 though.

7 MR. BRUNSON: Sometimes --

8 CHAIRMAN GREEN: It's out.

9 MR. BRUNSON: Sometimes you -- you don't know
10 what to say and what to (sic) say. And --

11 MR. GUINTA: Also, with the airport, there's
12 no one person except Mr. Wuellner to call if
13 there's -- if we have an issue like that, at
14 different hours, except waking you up at home,
15 which I don't think you want us to do.

16 There's -- sometimes like the Sheriff's
17 Office has a deputy that we call cell phone
18 anytime we have a question. But sometimes we're
19 doing a story about -- that mentions the airport;

20 we have no real contact except waking you guys up

21 at home.

22 And we -- we rely on the same three people

23 most of the time, Mr. Gorman, Mr. George,

24 Mr. Brunson. We have -- I have your numbers

25 engraved. But the two, the new -- Ms. Green, I

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1 don't have your numbers, and I don't have yours,
2 Ms. Barrera. I used to when the election was
3 going on. Just a contact and sources works as a
4 flow, not as a one-time deal; you've got a big
5 positive story and that's the end of it. Keep it
6 going with another different story, a change-up
7 pitch, so to speak.

8 An economic story this time, development
9 story, like the ramp, and then you hit it with a
10 political story; that's your -- you're going to do
11 something else and you're going to form a research
12 group to look at another airport, something like
13 that. I don't know what your -- what your
14 thinking is on that at all because I haven't
15 covered you.

16 But I've said enough. Thank you.

17 CHAIRMAN GREEN: Thanks, Peter.

18 Yes, sir?

19 MR. HOLIDAY: Dan Holiday, 11 Aviles Street,

20 pilot.

21 He's just given us the key to it. It's

22 perfect. Find someone that's interested to be the

23 voice of PR here and just feed -- feed things to

24 the news media. And photographs. And these

25 people come in that don't want to be known they're

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1 here, wait until after they go, and just say, "By
2 the way, you know who was here?" Wouldn't that
3 work? Don't have to, you know, have an
4 instantaneous thing, "Oh, so and so's here." But
5 after they leave, a photograph of them, something
6 that would be of interest.

7 There's a tremendous amount of things in the
8 years I've been here that Ernie used to do. He
9 was constantly calling up The Record with some --
10 some little tidbit. And it's something we haven't
11 done. And it's our fault, I think, as much as my
12 fault, too. Seem to dwell on the negative.
13 Let's, you know, push the positive. Eliminate the
14 negative.

15 CHAIRMAN GREEN: Thanks, Dan. Mr. Slingsluff,
16 you had something to say?

17 MR. SLINGLUFF: Yeah. I think we do -- we
18 need to look at sort of the mission of what --
19 what the PR is if we don't really just want to

20 just communicate that, "John Travolta was here for

21 lunch."

22 CHAIRMAN GREEN: Yeah.

23 MR. SLINGLUFF: We need to educate the

24 economic impact that the airport brings every

25 single day. And whether we have a Fortune 50

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1 company here today, I'll have probably three
2 Fortune 100 companies here before Friday. And
3 it's every week. That's the news. We -- we
4 really need to educate everyone so they accept the
5 airport, versus it's just another superstar at the
6 airport.

7 CHAIRMAN GREEN: Thank you. Reba? I just
8 want to remind people to speak on public -- okay.
9 I need to have it. Thank you.

10 MS. LUDLOW: Hi. I -- I broke it.

11 MR. THOMPSON: Stand up, Reba.

12 MS. LUDLOW: I can't -- I can do this.

13 MR. BRUNSON: Your time's up, Reba.

14 MS. LUDLOW: If I can fly a plane, I can do
15 this. All right. I got it. I'm Reba Ludlow in
16 Ponte Vedra Beach. And I do want to say I agree
17 with the PR committee. And one of the reasons I
18 agree with it so much is that, you know, when some
19 other people, some of us people are out there on

20 the street or at these meetings, then we would not
21 have to become so emotional, and we could be very
22 calculated and have the right information for
23 rebuttals. That's the main thing. You would
24 have -- you would have the information at hand.
25 You would work with the board.

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1 But on the other hand, anybody can be a
2 committee. You know, we don't have to work with
3 the board. We just wouldn't be as well-informed.
4 But everybody should be out there, you know,
5 giving positive public relations anyway. And I do
6 the best I can. That's it.

7 CHAIRMAN GREEN: Thanks, Reba. Al?

8 MR. SESONA: Al Sesona, 394 North Boulevard.
9 It's pretty common, you just keep layering and
10 layering and layering. What you need to do is to
11 get away from that. Basically what you have here
12 with the Airport Authority and the airport is
13 nothing more than another exercise of product
14 development. That happens to be my specialty
15 area.

16 What you need is -- the magic word is
17 "exposure." How do you get exposure? That's what
18 you're looking for. That's what you need more
19 than anything else.

20 And as far as I'm concerned, I think you're
21 missing a very important point here by not having
22 some kind of a newsletter which you could put
23 together. And you have the staff, you have the
24 equipment. Why not put a box out in front of your
25 office here where you just stuff these newsletters

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1 in there like Folio Weekly does. And you have a
2 specific day that people can come by and pick up a
3 newsletter. Or get you a box down in front of the
4 post office and stash that on a particular day.

5 And what you need here is exposure.

6 And at the back of this newsletter, you --
7 you could have a little box there where people
8 could put their names and address and comments and
9 stuff them back into your box. When you go to
10 fill that box next week, you pick up the returns
11 that you got.

12 Now you've got a recycling going where you've
13 got input in and, you know, in, out, in, out. And
14 to me, this is what I see as having been lacking
15 from square one with what your Airport
16 Authority -- and I don't mean to emphasize that
17 more than anyone else's particular comment, but
18 that happens to be mine. Thank you.

19 CHAIRMAN GREEN: Thank you, Mr. Sesona.

20 Okay. We need some -- I guess some board action
21 on this to see what direction we want to take. I
22 do think we need a board member. That is what
23 this group -- so that we make sure we stay
24 connected with what's going on and
25 recommendations.

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1 I kind of like Mr. Sesona and Mr. Jones,
2 we'll draft them right now, to be on this group.
3 They came up with some good ideas. So, I'm --
4 Buzz?

5 MR. GEORGE: I think that we did get into a
6 lot of good ideas, and it just points up the need
7 for somebody to focus on it. Mr. Cox' point about
8 having a board member that doesn't have to be the
9 chairman, just to sit there, you know, and that's
10 fine, too, because we do have interface.

11 As far as just getting the -- opening doors
12 and getting the staff to deliver, I -- Kelly, you
13 brought up about, you know, the workload and all
14 the stuff that's going on around here.

15 MS. BARRERA: Uh-huh.

16 MR. GEORGE: For us to saddle, you know, with
17 the staff that we have now, the job of writing
18 articles and things like that, I think that that's
19 going to be an undue amount of loss in some other

20 area to do that.

21 Now, Staff can help, like we need a

22 presentation here. You know, Ed's good at that.

23 He has the presentation materials and everything.

24 I'm sure he'll be able to -- to deliver.

25 But I would think that this committee would

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1 be a stand-alone committee with a representative
2 of ours there to help them. If we've got some
3 resources here that would -- you know, we could
4 use, fine; then we use those. But let the
5 committee -- don't tie their hands down.

6 CHAIRMAN GREEN: Any other board comment?

7 MR. BRUNSON: The only comment I have is,
8 boy, we do have some talented people. I can
9 remember Warren RauHofer, those articles he wrote
10 in Ponte Vedra and different places, were very
11 well received. I -- I would like to know if any
12 board member would like to volunteer to take the
13 time to -- to do this and has an interest, keen
14 interest in this, to really -- to volunteer to do
15 this.

16 MR. GEORGE: I would do it. I think Kelly
17 would make an excellent one, if she --

18 MS. BARRERA: I will do it.

19 MR. GEORGE: -- had the time. Because you

20 had -- you've mentioned so many other things that
21 you're doing. But if you've got some time, that
22 would be a great use of your resources.

23 MS. BARRERA: Well, I would be happy to help
24 out with that, because I do feel like it's sorely
25 needed. And I -- but if -- I don't want to take

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1 anybody else's position for doing that.

2 MR. GEORGE: No, not at all.

3 CHAIRMAN GREEN: My -- I might have a

4 suggestion, that instead of -- I mean, I think

5 Kelly would be excellent, too, but if we do a

6 publication, PR committee for the airport, PR

7 group, whatever, public, anybody interested and

8 input or ideas, meeting this date and time, and

9 that's the way we start it off.

10 MS. BARRERA: With our workshop, too.

11 CHAIRMAN GREEN: Yeah.

12 MR. GEORGE: Yeah. And the workshop would,

13 you know, go over a lot of these things like, you

14 know, the things that Al brought up and -- and

15 Peter brought up. And -- and that could come into

16 our charter, if you will, that we need to look at

17 this, look at this, and look at this and so forth.

18 So, a lot of the things we covered here is what I

19 would anticipate being presented at the workshop.

20 CHAIRMAN GREEN: Are you saying the

21 workshop's just for PR, though?

22 MR. GEORGE: Yes.

23 CHAIRMAN GREEN: Okay. I would like to limit

24 it to that. I don't want to bring all these

25 people --

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1 MR. GEORGE: Oh, right. Yeah.

2 CHAIRMAN GREEN: -- with everything else.

3 MR. BRUNSON: I'd like to make a motion.

4 CHAIRMAN GREEN: Yes, sir.

5 MR. BRUNSON: I'd like to make a motion that
6 we nominate Buzz George to be the board member to
7 the -- to the committee or group of people.

8 MR. GEORGE: I appreciate that, but I would
9 bow to Kelly, as she's been diving into this.

10 MR. BRUNSON: Well, I just -- the concern was
11 that she might have too much, but -- by being --

12 MR. GEORGE: Well, I think all of us will be
13 in the workshop and we'll see where it comes out
14 of it.

15 MS. BARRERA: And we can decide at that
16 point.

17 MR. GEORGE: And part of that workshop --
18 well, we can't make decisions at the workshop, but
19 we could have two liaisons, yeah.

20 CHAIRMAN GREEN: Sure.

21 MR. GORMAN: You could always defer it to

22 someone else later.

23 MS. BARRERA: Right.

24 CHAIRMAN GREEN: Okay?

25 MR. BRUNSON: I withdraw my motion. He

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1 declined.

2 CHAIRMAN GREEN: We don't -- I mean, I think
3 I'd rather have a motion that we have a workshop
4 and pick a date so we can publish.

5 MR. GEORGE: I make a motion we have a
6 workshop to discuss the PR committee and the
7 composition and its direction. And then we go
8 from there.

9 MS. BARRERA: Second it.

10 CHAIRMAN GREEN: Any further discussion from
11 the board?

12 MR. BRUNSON: That's great.

13 CHAIRMAN GREEN: I'd like a discussion as to
14 dates so that we can go ahead and publish them.

15 MR. GEORGE: We can always do it in front of
16 the next meeting, if you --

17 CHAIRMAN GREEN: That's March 19th.

18 MR. GEORGE: Yeah. March 19th. That's not a
19 month away. Three weeks.

20 MS. BARRERA: I think it needs to be sooner.

21 With the amount of information that's been coming

22 out in the papers as of late, I think this is

23 something we need to be very proactive on.

24 MR. GEORGE: I don't know how quick we can

25 react, advertising time, for -- we need one week.

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1 Okay.

2 CHAIRMAN GREEN: A week?

3 MR. WUELLNER: About five days. We can get
4 it in.

5 MR. GEORGE: I don't have any problem with
6 doing it earlier.

7 CHAIRMAN GREEN: Well, one week, obviously,
8 would be the -- Tuesday, the 6th. That's a week
9 from tomorrow if we got something out. So, I'm
10 open to anything after that.

11 MS. BARRERA: I'm open on Tuesday, the 6th.

12 CHAIRMAN GREEN: Well, that would just give
13 us the few days to publish.

14 MS. BARRERA: Okay.

15 CHAIRMAN GREEN: So, I just want to make sure
16 Staff has enough time and it gets out --

17 MR. BRUNSON: How about -- how about
18 Thursday, the 8th?

19 CHAIRMAN GREEN: Kelly?

20 MS. BARRERA: What time would we want to do

21 that?

22 MR. BRUNSON: Makes no difference for me.

23 MS. BARRERA: Earlier is better for me.

24 MR. GEORGE: Then make it the 6th.

25 MR. BRUNSON: Well, that's going to put the

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1 staff short.

2 CHAIRMAN GREEN: Right. And the only concern
3 I have with making it earlier, if we're opening it
4 to the public, who are employed and working -- I
5 mean, we can make it whatever time we want, but --

6 MR. GEORGE: Yeah.

7 CHAIRMAN GREEN: -- if you have a 10 o'clock
8 meeting with -- might be a little difficult for
9 the public to get here.

10 MS. BARRERA: Before -- before 5:00 would be
11 better for me.

12 CHAIRMAN GREEN: Oh, that's fine.

13 MR. GEORGE: So, if we could start it at 4:00
14 and went into 5:00, is that okay?

15 MS. BARRERA: Three -- well, if we did the 3
16 o'clock hour, that would be the best.

17 CHAIRMAN GREEN: We have workshops at 3:00.

18 MR. GEORGE: Yeah, 3:00 sounds good.

19 Thursday, the 8th, at 3:00.

20 CHAIRMAN GREEN: So, the motion is we have a
21 workshop, which is a PR workshop. We will publish
22 so that the public can know and have input to form
23 a PR group. It will be at 3 o'clock on the 8th,
24 here at the airport. Is that the correct motion?
25 MR. GEORGE: Yes, ma'am.

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1 CHAIRMAN GREEN: Is that seconded?

2 MR. BRUNSON: I second.

3 CHAIRMAN GREEN: Direction, any other legal
4 issues we need to discuss on that?

5 MR. BURNETT: No, ma'am.

6 CHAIRMAN GREEN: All in favor? I'm sorry.

7 MR. GEORGE: That's all right.

8 CHAIRMAN GREEN: Go ahead, Buzz.

9 MR. GEORGE: I was just going to recommend
10 that all -- we have some focal point that can get
11 ideas, like ideas of newsletters and this, that,
12 and the other, and put it in some black and white
13 form so we'll be able to discuss it more organized
14 fashion.

15 CHAIRMAN GREEN: Ed, can we call Staff and
16 just say -- or just we write down our ideas,
17 newsletter this, this, this?

18 MR. WUELLNER: Sure. We'll compile it.

19 CHAIRMAN GREEN: Okay.

20 MR. GEORGE: Sounds good.

21 CHAIRMAN GREEN: Yes, sir.

22 MR. BRUNSON: And are we inviting the --

23 MR. GEORGE: Public.

24 MR. BRUNSON: We're inviting the public. But

25 I think we need to invite people -- personally,

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1 I'm going to invite people that I know are good at

2 PR --

3 CHAIRMAN GREEN: Oh, absolutely.

4 MR. BRUNSON: -- that can come.

5 CHAIRMAN GREEN: I think that's important.

6 Word of mouth, you know? Okay. All in favor?

7 MR. BRUNSON: Aye.

8 CHAIRMAN GREEN: Aye.

9 MR. GEORGE: Aye.

10 MS. BARRERA: Aye.

11 MR. GORMAN: Aye.

12 CHAIRMAN GREEN: Any opposed?

13 (No opposition.)

14 CHAIRMAN GREEN: Okay. That's set for

15 Thursday, March 8th, at 3 p.m.

16 9.C. - T-HANGAR DEVELOPMENT ALTERNATIVES

17 MR. WUELLNER: Okay. Next item I have is

18 the -- actually, it's first item I have. The

19 T-hangar development alternatives.

20 Just a brief history on this. A few months
21 back, we presented and refined, with Mr. Gorman's
22 help, an alternative or a development plan for the
23 T-hangars back there that included 55 T-hangars
24 and five approximately 50 x 60 size units or about
25 3,000 square foot each.

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1 We also went out in advance of putting this
2 to bid, and as I mentioned earlier, we're at DRC
3 with this project at -- at this point. We had the
4 buildings placed on the property out there via --
5 vis-a-vis a survey. And it -- it brought to mind
6 several locations out there where we had some --
7 some possibilities of improving the layout plan in
8 ways that would again reduce the impact on the
9 existing tree structure back there. It had in
10 some cases a positive effect on the amount of
11 infrastructure that would need to be provided that
12 would serve those hangar units.

13 All three alternatives, the first of which is
14 that base 55 by 5 plan. All alternatives are the
15 exact same square footage. There's no compromise
16 in the total amount of space being proposed in the
17 development.

18 What we've done is look at it with -- with a
19 mind toward finding a mix or looking at different

20 mixes of that 50 x 60 structure against T-hangars.

21 All three have slightly different, or have in

22 some cases somewhat significant returns on

23 investment, as a result of the cash flow. I

24 provided you, just for your -- the backup of the

25 numbers. I'll have on the screen a little more of

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1 a detail of how those numbers shaped up versus the
2 units, just -- just by way of explanation there.

3 I'm going to, if you don't mind, invite
4 Andrew up to just kind of walk you through the --
5 the three alternatives and give you an idea what
6 the physical plant change would be.

7 It doesn't really affect what we're doing
8 with DRC at this point, as they -- they're looking
9 at the site plan as a whole, not as the individual
10 uses of buildings.

11 So, after that, it's really up to you. We're
12 at a point to pick one and run, if it's -- we
13 don't care. I mean, I don't know how to emphasize
14 that enough. The -- the staff nor the engineer
15 care. We can keep the 55 by 5 plan, you can
16 modify as you see fit. But this will really be
17 the last shot at any -- any changes to it because
18 we're going to need to go to press with the plans
19 and fight our fights with DRC.

20 CHAIRMAN GREEN: Mr. Gorman?

21 MR. GORMAN: Yeah. Not to -- I've reviewed

22 with Andrew, the engineer, his -- the different

23 ideas. And really, I think the -- the first is

24 excellent, and there's another excellent one in

25 there. So again, like Ed, it's half a dozen of

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1 two of which you pick.

2 It was my understanding last time that we had
3 the last rendition. So, if this is the -- if that
4 was the final, then this is the final, final? I
5 just wanted to put that to bed.

6 MR. WUELLNER: Probably technically, yes.

7 MR. GORMAN: I mean, I don't want to get into
8 the final, final, final. I don't mean to be
9 silly, but, you know...

10 MR. WUELLNER: These came out as a result of
11 the -- the field survey that we -- you know, we
12 were able to identify. You walked that site, we
13 walked the site. And there were a few little
14 places we could tweak -- tweak the individual
15 construction of this and -- and maybe net a little
16 better project at the end, both financially and
17 physically out there.

18 But at the end of the day, it's really your
19 plan, and you tell us which way you want to go

20 with it. So, first up.

21 MR. GEORGE: Wait a minute. Jack, if I

22 remember, we had a final --

23 CHAIRMAN GREEN: We did.

24 MR. GEORGE: -- you know. And that was the

25 final layout. And then I heard that, well, Jack

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1 tweaked it here and Jack tweaked it. I'm just
2 telling you what I heard.

3 MR. GORMAN: Well, that's not the right
4 information then.

5 MR. GEORGE: So I requested -- so I requested
6 that, fine, let's get back and go over it again as
7 it stands.

8 MR. GORMAN: After we had the last final, I
9 have not -- I had no input.

10 MR. GEORGE: Okay.

11 MR. GORMAN: So, if you heard that, it's not
12 correct.

13 MR. GEORGE: Okay.

14 CHAIRMAN GREEN: Well, let's look at what --
15 the three they have, and it may be a nonissue,
16 because we've looked at it a lot of times.

17 MR. GEORGE: Yeah.

18 CHAIRMAN GREEN: Andrew?

19 MR. HOLESKO: Andrew Holesko, program manager

20 with Passero Associates. Certainly we have looked
21 at these layouts numerous times to get to the
22 graphic that you have there.

23 We actually did at least 15 to 16 different
24 layouts in that area to get what is believed to be
25 the best mix of hangars and access and -- and --

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1 and blend into the environment.

2 What we found, as Mr. Wuellner mentioned
3 that, we went out and flagged the corners of the
4 buildings to take one last look at the trees
5 surrounding the building area and the taxi lanes.

6 And really, there's just two areas that came up
7 that we wanted to bring to your attention before
8 we proceed with a layout, which is listed as a
9 slight modification.

10 The first one is -- is the current layout,
11 which is option 1. That is the option that was
12 presented to you a few months ago. That's also
13 the same layout of hangars and everything that has
14 been presented to the County for review. Plans
15 are prepared.

16 And in that, you have six T-hangar units.
17 You have one, two, three, four, five, six
18 T-hangars, and you have five bulk hangars. You
19 have two here and three down here. That is option

20 1, 55 Ts and five bulks.

21 The next one, option 2, you can see there's

22 two areas that are now highlighted in blue. The

23 small area's highlighted in green next to them.

24 This area, which is Hangar U, used to be a

25 six-unit T-hangar which accessed to the west here,

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1 and there was a taxi lane here to the east.

2 And the site plan's a little hard to see, but

3 there's a little area here of trees that we've

4 highlighted in green and a row of trees here that

5 if Hangar U switched from double-sided to

6 single-sided and only accessed here to the west,

7 you could leave that -- that area of trees. You

8 also eliminate the taxi lane paving on this side

9 of the hangar. And you also eliminate doors on

10 both sides of the hangar. You only have doors on

11 one side of Hangar U.

12 Another modification is very similar over

13 here on Hangar R. The northern section of Hangar

14 R has a very nice stand of oak trees right here on

15 this northern tip of the taxi lane. We reduced

16 the pavement area here, and we made this area,

17 instead of having double-sided T-hangars, they're

18 now single-sided bulks opening to the east. That

19 changes the mix of T-hangars and bulk hangars from

20 55 down to 42 T-hangars and increases the bulk
21 hangars from five up to 11.
22 The third option is a little bit of a hybrid
23 of each in that now you have a partial stub
24 taxiway here on the east side of U. Instead of
25 having this all single-sided, you only have one

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1 unit on the end here that extends to the west,
2 again to avoid this area of trees right here.
3 It's a little bit of less paving, and you again
4 also have doors only on the west side of that
5 northern unit on Hangar U.

6 And the northern section of Hangar R, we only
7 have two hangars that are now accessing only to
8 the east. We're still avoiding that area of
9 trees. There's less paving in here. And again,
10 there are hangar doors only on one side of the
11 hangar instead of two.

12 This mix changes the original option from 55
13 T-hangars down to 48 T-hangars and increases the
14 bulk hangars from five up to eight.

15 And again, as Mr. Wuellner mentioned, on all
16 of the options, we have not changed the physical
17 footprint. We have minimized it in a few areas.
18 And there's no net loss of square footage of
19 hangar space on any of the three that we show.

20 From our perspective, we can easily proceed
21 with any of the three. Right now, the Authority
22 is proceeding with what -- current layout option
23 1. As I noted, that's the one you hired us to
24 design. We have designed it and submitted it to
25 the County for review.

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1 We just felt that it was appropriate to bring
2 you back these two options, just to talk a little
3 bit more about some slight modifications that you
4 could do. Not going to affect the project
5 schedule, we don't think, in any way. But we can
6 proceed with any of these three at your direction.

7 CHAIRMAN GREEN: Thank you. Board
8 discussion?

9 MR. GORMAN: Mr. Wuellner, which is your
10 favorite? I -- to be -- I have heard the
11 discussions. You actually have a slight -- and to
12 my way of thinking, I'm looking at 2. I've
13 discussed it with Andrew. I'm not sure.

14 There's a slight ROI increase and a slight
15 decrease in cost if you go with plan 2. It does
16 decrease the number of -- correct me if I'm wrong.
17 It does decrease the number of -- of T-hangars,
18 but it does increase slightly the total number of
19 airplanes that can be stored, with a small

20 decrease in cost and a small increase in ROI
21 because you're getting more per square foot for
22 the 50 x 60's.
23 So, in fact, if you do change to 2 or 3,
24 you're actually netting a little bit better. But
25 I'm not clear as to whether 2 or 3 as a change

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1 would be better. What is your thought?

2 MR. WUELLNER: Well, essentially, 2 and 3 are
3 the same advantage from a construction standpoint.

4 MR. GORMAN: Right.

5 MR. WUELLNER: I don't -- I don't see that
6 being different. The physical plan change, the
7 length of taxiways, that type of thing doesn't
8 materially change between the two options. So, in
9 that respect, they're about the same.

10 The question then is, really, where do you
11 want the mix? There are some obvious financial
12 benefits to the increased number of 50 x 60 units
13 over the other. Does that outweigh -- you know,
14 frankly, I think either 2 or 3, when all things
15 are considered, are better planned than 1,
16 although they have compromises in them in the
17 total number of Ts. And we -- we kind of all
18 agreed we were trying to maximize Ts. You know,
19 it's -- 1 certainly goes a lot further toward the

20 financial goals of the airport without really

21 materially changing what -- what happens, so...

22 MR. GORMAN: Let me change my question

23 because I've been involved with it for so long.

24 Mr. Holesko has just agonized over this. He

25 knows -- he can walk it like a farmer. He knows

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1 every rock. It's amazing.

2 So, what -- and without having to suffer any
3 consequences, what is your favorite, Mr. Holesko?
4 What do you think, layout wise, just from
5 engineering standpoint? I hate to put you on the
6 spot, but I don't know anybody else that's more
7 prepared.

8 MR. HOLESKO: The same thing that -- that
9 Mr. Wuellner mentioned a minute ago, with all due
10 respect to the interest of keeping the 55
11 T-hangars, for us, it is a more efficient project
12 to proceed with option 2 instead of option 3,
13 simply because there are two, three units of bulk
14 hangars which would be consistent buildings for
15 construction purposes, bidding purposes,
16 maintenance purposes.

17 And the challenge of option 3 is that you
18 have some buildings there that would be a sharing
19 of T-hangar construction with bulk hangar

20 construction, and it is a little bit different.

21 It's not a standard in the industry to have

22 T-hangars and bulk hangars in essence sharing the

23 same buildings. We wouldn't have that if we

24 proceeded with option 2.

25 But, as I mentioned earlier, any of the

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1 three, we can easily proceed with.

2 CHAIRMAN GREEN: Mr. George?

3 MR. BRUNSON: I have --

4 MR. GORMAN: I've got one more question after
5 that.

6 MR. GEORGE: To carry on with that, would
7 you -- would you say that option 2 would be what
8 you would be most proud of when it gets done?

9 MR. GORMAN: That's a good question.

10 MR. GEORGE: Moving right along...

11 MR. HOLESKO: I would -- I would tell you
12 that in all honesty, whether it's 1, 2, or 3, it's
13 the proudest hangar project we've ever done.

14 MR. GEORGE: That's good.

15 The points I want to make -- I went back to
16 the master financial plan, and the master
17 financial plan says that we increase our revenue
18 by 16 -- 159 and change thousand dollars in the
19 first year, which is '07 and '08.

20 Now, this plan has us behind schedule,
21 because what we're saying is it's not going to be
22 done until December of '07. But if you look at
23 \$160,000 versus option 2, \$349-, that gives us a
24 little play. And maybe we even get off the tax
25 roll -- not -- that gives us some play that's in

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1 there.

2 But the other thing that I want to point out
3 is, right now, on corporate and commercial
4 hangars, we have a waiting list of 31 people.

5 MR. GORMAN: That's my next question.

6 MR. GEORGE: We have a waiting list of 161
7 for T-hangars. Now, that 161 and 31 is after
8 Cindy has gone through her end-of-the-year, you
9 know, purge, "Are you still interested?" You
10 know, blah, blah, blah. And so, she's gotten it
11 down.

12 And I think the thing that -- that we have to
13 ask ourselves is where do we want to do the
14 support? If you look at 11 -- scheme 2, 11
15 corporate hangars, that's one-third of the -- of
16 the people we have on the list. And 48 is a
17 little bit less than one-third of 161 hangars that
18 are there. Anyway, I just wanted you guys to
19 recognize that.

20 MR. GORMAN: Got one question for you. We've
21 got to service the needs of the public. And so,
22 our -- can any of those bulk hangars -- in other
23 words, can you come up with a scheme or a lease
24 scheme on which you -- you know, you're the
25 director; you've got to take care of all those

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1 problems, of the sharing of these hangars.

2 So, in other words, with all of these people
3 on the waiting list, where some of these 50 x 60
4 hangars can be leased so that it can maximize the
5 number of airplanes in there? Is that possible or
6 does that just complicate issues? Or -- what I'm
7 trying to do is the least paving, the most money.
8 I mean, you know, period.

9 MR. WUELLNER: Yeah. You've got -- you've
10 got -- no matter which plan you pick, the same
11 five, what I call perimeter hangars, have the real
12 potential as commercial, for lack of better terms,
13 in -- in their character; small, fit within that
14 Minimum Operating Standard minimum size for -- for
15 reference. And -- and they allow public access to
16 them by virtue of where they are.

17 The internal ones, no matter which of the
18 ones you plan there, they're really more storage.
19 They're really not going to be commercial in

20 character because of the lack of public access.
21 You're going to have parking issues. You're going
22 to have all of the traditional things that come up
23 with commercial buildings that are not going to be
24 able to be satisfied internally because you just
25 simply have to drive across taxiways to get there.

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1 I -- I really think -- I -- I like 2 over 3,
2 not because of the units. And -- and while the
3 revenue is nice, my -- my argument would be
4 operational. You -- you're clustering these 50 x
5 60s together. They have the ability to handle a
6 single larger airplane, larger than -- than a
7 T-hangar. They can, with versatility, handle
8 smaller units.

9 We do have some individuals on the property
10 who have multiple aircraft and have multiple
11 hangar needs that this could possibly replace,
12 someone with two T-hangars for one unit or
13 something along that line.

14 I see operational issues with this, where
15 you're sticking the large unit -- like in this
16 particular case, you're sticking the large unit at
17 the end of the T-hangars, and it's less than
18 ideal. This keeps, at least the character.
19 Andrew could set the building back 20 more feet

20 and -- and actually create even a little better --

21 a little better apron area, for lack of better

22 terms, in front of the individual units there

23 and -- and create a little more usable space.

24 MR. GEORGE: But do we have to get rid of

25 those trees?

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1 MR. WUELLNER: I don't think so, not -- no.
2 Because you've got -- I don't know what the number
3 is there, Andrew.

4 MR. HOLESKO: There's space -- yeah, there's
5 a little space there.

6 MR. WUELLNER: There's a little space there
7 to get a little -- little wiggle in there.

8 CHAIRMAN GREEN: Mr. Brunson?

9 MR. BRUNSON: Okay. I met with Ed today on
10 this and -- and looked at it pretty hard. I think
11 option 2 has a lot going for it in that we're
12 saving on construction, the taxiways, and we're --
13 I think we're more versatile with aircraft storage
14 with the 11 bulk hangars. And I think the return
15 on investment -- and it would be -- is better with
16 option 2 than 3 or 1.

17 MR. WUELLNER: I would point out, too, that
18 no matter which scheme you pick, there are several
19 regular T-hangar units here that will afford some

20 additional space in them. They're -- they're end
21 units of -- of sort that can be wrapped together
22 to provide a larger T-hangar by square footage
23 and, of course, some sort of a premium on the rate
24 for it as a result.

25 But it does provide some flexibility for

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1 someone with -- with two airplanes, may be able to
2 make that work or somebody who -- we do have
3 several that lease an end unit where it's just
4 used as some additional storage or tools or
5 something there related to their airplane use.

6 So, there's still that in the plan, too. So,
7 somebody with two airplanes wouldn't necessarily
8 have to take the giant leap in expense either.

9 MR. GORMAN: My only concern was that we have
10 such a large list, and the only concern with
11 picking 2 over 1, then, if 3 is kind of
12 cumbersome, would be, you know, servicing the
13 public needs for how many people you've got on the
14 waiting list. And the idea was, can you put
15 multiple planes and let them share a lease and is
16 that practical? And that's probably the only then
17 caveat. I don't know.

18 MR. WUELLNER: You currently -- you -- this
19 goes back about 10 years.

20 You -- you allowed an arrangement at that
21 point -- collectively, the Authority allowed a
22 hangar-sharing option or opportunity that was
23 there, but it was conditioned at the time on when
24 the Authority built new hangars, that those
25 opportunities would go away.

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1 But that's -- that's a policy decision and,
2 you know, we're -- however you want to -- want to
3 do that. Currently, you would not really be able
4 to do that. But it could be made to work.

5 MR. GORMAN: Do you find that -- that making
6 that work, you know, would be cumbersome, do you
7 think, or too cumbersome? I mean, you have to
8 deal with this every day.

9 MR. WUELLNER: Well, my -- my experience with
10 it is that it only works as well as the people
11 that are sharing it. And it -- and it can be just
12 unbelievably ugly. We've had a few of those. And
13 we've had some that have gone for ten years and
14 I've never heard a word from them; it just goes --
15 goes splendidly, so -- and unfortunately, the --
16 that sad part of that is sometimes those little
17 marriages in those units aren't by mutual
18 agreement; they're out of necessity. And that's
19 usually where it ends up in a brawl at some point.

20 CHAIRMAN GREEN: I want to open up to public
21 discussion, and I'll come back to the board. The
22 only request I have was from Mr. Martinelli.

23 MR. MARTINELLI: Okay. I'm just wondering if
24 there's a way -- golly. I forget. Thank you,
25 Cindy.

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1 I'm just wondering if there's a way to
2 satisfy both needs, because if there was a way --
3 well, first of all, correct me if I'm wrong, but I
4 think with the same square footage in a bulk
5 hangar versus the T-hangars, you'll get more
6 airplanes, small airplanes in the bulk hangar
7 space, which means that if you took the 160-odd
8 people on the waiting list, and you went with
9 option 2, which is certainly the most beneficial
10 in terms of return on investment, and you
11 dedicated one or two or three of the bulk hangars
12 to bulk hangaring for small aircraft, you'd end up
13 satisfying the need for -- the percentage need, as
14 Buzz brought out, for satisfying the smaller
15 aircraft versus the commercial hangars.

16 That, obviously, is going to need a change in
17 your plan or your policy in terms of how you lease
18 them. And I don't know if -- if all those avenues
19 have been explored. But I think there's more than

20 the ones that existed, more avenues than the ones

21 that have existed.

22 For example, maybe one person is the master

23 lessor and -- I'm sorry, lessee. And then

24 subleasing, he does the subleasing and worries

25 about that so that the Airport Authority only has

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1 to worry about one person. I'm not suggesting
2 that, but I'm simply saying that's another avenue
3 to explore. So, if -- if that could be done, then
4 option 2 is certainly the best.

5 CHAIRMAN GREEN: And the only other person is
6 Reba.

7 MS. LUDLOW: Yes. And I'm Reba Ludlow, 46
8 Village Walk, Ponte Vedra Beach.

9 And, number one, I'm going to speak for one
10 of our members who is not here already. And the
11 first thing he's going to say is, "At first, you
12 said we were going to have 63 T-hangars. Now
13 you're saying we're going to have 55 T-hangars.
14 Now you say we're going to have 48 T-hangars," you
15 know.

16 And, yes, I do understand about the bulk
17 hangars, and I do understand, you know, layout
18 number 2. However, if you took layout number 1
19 with 55 -- 55 of the T-hangars, you would fill up

20 half -- almost half of that waiting list.

21 And if you take number 2, you're only going

22 to fill up one-third of the corporate hangars.

23 So -- which is best, to fill up one-half on this

24 one -- I mean, just a little over one-half or the

25 one-third? You know, I'm for the T-hangars,

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1 because I have an airplane and I want it in a -- I

2 don't want it in a bulk hangar.

3 CHAIRMAN GREEN: Okay. I just want to remind

4 people, I need to have these at the beginning so

5 we can budget our time if you're going to speak on

6 a topic. The agenda was printed. Okay.

7 Mr. Thompson?

8 MR. THOMPSON: Thank you. Always feel like

9 Wayne Newton walking around with a microphone.

10 MR. WUELLNER: Too bad you don't look like

11 him.

12 MR. THOMPSON: You're still mad about the

13 collection for the razor, aren't you?

14 MR. WUELLNER: Yes.

15 MR. THOMPSON: I'm sorry. The problem that

16 I'm listening to -- I've got to agree with Reba.

17 And, I'm sorry, I didn't know she was going to say

18 that.

19 The problem with multiple small airplanes in

20 a larger hangar, if it's Mr. Slingluff's
21 operation, you call him up, he sends somebody who
22 knows what they're doing, with a tug. They move
23 airplanes around, get my airplane out, put the
24 airplanes back. Everybody's happy.
25 We're not going to have that luxury here. If

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1 you've got three, four, five people, my airplane's
2 in the back, I'm going to have to move somebody's
3 airplane. I'm probably not going to put it -- not
4 going to like moving it to start with, and I'm
5 probably not going to put it back to suit them.
6 When I come back, the same thing applies. So,
7 that's the problem I see with a makeshift bulk
8 hangar. Thank you.

9 CHAIRMAN GREEN: Thank you. I close public
10 comment. Board comment? Mr. Gorman?

11 MR. GORMAN: I think a compromise is the --
12 is the right word. Compromise is compromise. And
13 not everybody's happy with compromise. But if
14 you're getting a little more money and you spend a
15 little less and you try to fit as many people as
16 possible -- and I've got to listen to some
17 experts.

18 We've got one engineer and we've got
19 director. And I don't agree with a lot that the

20 Director says, but if he thinks that -- likes
21 number 2 and the engineer likes number 2, and we
22 still serve lots of needs, then it looks like
23 number 2. And I'm going to make a motion for
24 number 2 later on.

25 CHAIRMAN GREEN: Okay. I'm just going to put

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1 it briefly. Everyone's had kind of their say.

2 Obviously, we'll have some more.

3 I went over this myself prior to the meeting.

4 And I'm looking not from a pilot standpoint, since

5 I'm not. I'm looking at from a business

6 standpoint. ROI, square footage, leasing rates,

7 and what we can do for our county to get the best

8 return on investments. And I thought number 2.

9 I circled, put a big star next to it, serve

10 as many needs as we could without -- we can't

11 please everybody all the time, but would have

12 enough for the hangars and enough of the bulk

13 units, and also you release -- you don't have

14 another taxiway to pave. And you eliminate -- I

15 was going to say that, and Andrew brought it up

16 for me, was the doors, which are not cheap.

17 So, I agree with you. I know it's not in the

18 best for everybody all the way around, but I think

19 for the public, with what we're spending, tax

20 dollars, our dollars, you know, transportation

21 dollars to get our return and our money back and

22 service our needs, I'm with you. I feel number 2

23 is best for us.

24 Buzz?

25 MR. GEORGE: One other thing I want to point

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1 out, so that everybody understands this, these
2 numbers are \$1500 per unit per month for 3,000
3 square foot, and \$300 per month for a T-hangar.
4 Those are wags, and that's a wild-something guess,
5 as to what the construction cost is going to come
6 in.

7 Those prices could easily come in \$1600,
8 \$350, because this board needs -- we need a return
9 on our investment for the construction. And you
10 know what construction cost has been for the last
11 two years. So, I'm anticipating a surprise in the
12 construction cost that would possibly take these
13 up, which does give us a little bit more money,
14 but it gives us construction costs, also.

15 CHAIRMAN GREEN: Any other board discussion?

16 Ed?

17 MR. WUELLNER: I've just got one -- just one
18 other observation. No matter -- no matter which
19 option you end up with at the end of the day, if

20 you look at this from a little different angle,
21 you know, it's -- it's -- the Airport Authority
22 has added on average every year 12 units of
23 T-hangars, just -- just as a way of benchmarking
24 here.

25 Even in the worst-case scenario, you would

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1 have added 84 units over the last seven years,
2 which is equivalent to a new 12-unit T-hangar
3 being brought on line. That's not how we do it.
4 We haven't added one each year, of course. But
5 we -- we've bulked it, a chunk of them down each
6 time we've done a T-hangar project, and that's the
7 result, is you've added a 12-unit T-hangar per
8 year. That's -- that's probably above average for
9 a GA. And I'm not saying it in a bad way.

10 But it -- it's -- you know, it's -- we're
11 certainly not ignoring the light GA market, no
12 matter which option you choose.

13 MS. BARRERA: And how many corporate hangars
14 have we added over that same period?

15 MR. WUELLNER: Total units, in six years?

16 Probably six?

17 MS. BARRERA: Total?

18 MR. WUELLNER: In -- in the same period?

19 Maybe seven?

20 MR. GEORGE: Total, not per year.

21 MR. WUELLNER: No, per -- that's total. So,

22 it's an average of about one a year.

23 MR. GEORGE: Okay. So, one to two of them.

24 MR. WUELLNER: Plus or minus.

25 CHAIRMAN GREEN: Excuse me. Entertain a

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1 motion.

2 MR. GORMAN: A motion -- I make a motion that
3 we accept option number 2 as being the best
4 option, as being the final, final, final option.

5 CHAIRMAN GREEN: I was going to ask, "Is that
6 your final answer?"

7 MR. GORMAN: That's my final answer.

8 CHAIRMAN GREEN: Is there a second?

9 MR. BRUNSON: I'll second.

10 CHAIRMAN GREEN: Any further board
11 discussion? Yes, sir.

12 MR. GEORGE: I just have a quick question to
13 ask Ed. And I really like this scheme here of
14 having all those hangars right together. Because
15 they're not together down here, I don't really
16 like this one as much. I don't want to put a
17 fourth one in. But, Andy, do you remember how
18 many we can -- Andrew, how many -- how many
19 T-hangars we actually lost?

20 MR. WUELLNER: Five or six.

21 MR. HOLESKO: The replacement of --

22 MR. GEORGE: Six or seven?

23 MR. HOLESKO: Replacement of those three

24 units is six.

25 MR. GEORGE: Six.

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1 MR. HOLESKO: Yes. And we're going to -- you
2 know, Matt and I were actually just doing a little
3 sketching here in the back. We're actually going
4 to make a break in that building. There used to
5 be a single building, and we're going to try and
6 actually recover that one that we lost. It will
7 still be the same -- the same footprint, but we're
8 going to probably do a --

9 MR. GEORGE: But from a construction
10 standpoint, you get some -- some benefits here.

11 MR. HOLESKO: Yes. It will still be the --
12 it will still be the same three units in both
13 locations.

14 MR. GEORGE: Do you see any problem with
15 taking these two out, returning them back to Ts?
16 You know, Ts need to be with Ts. And putting the
17 other two down here, do you see any mod -- any
18 problem in that modification?

19 MR. HOLESKO: Just understand. So, you're

20 talking about taking the -- the three in the lower

21 right from option 2 and keeping the -- on option

22 2, we're going to keep those three there?

23 MR. GEORGE: Yes.

24 MR. HOLESKO: Okay. And then change option 3

25 back to T-hangars?

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1 MR. BRUNSON: You're doing away with the --

2 MR. GEORGE: You're doing away with --

3 MR. HOLESKO: Hangar R?

4 MR. BRUNSON: -- the bulk hangars.

5 MR. GORMAN: This is what he spent so much

6 time doing, is actually trying to give us a

7 compromise.

8 MR. HOLESKO: Just want to make sure. On

9 option 2, we're going to keep these three here?

10 MR. GEORGE: Right.

11 MR. HOLESKO: And then on option 3, instead

12 of having these bulks here, we turn this to

13 T-hangar? Is that what you're saying?

14 MR. GEORGE: That was my thought, yes.

15 MR. WUELLNER: So, it would look like option

16 1 in that building.

17 CHAIRMAN GREEN: Yeah.

18 MR. WUELLNER: Now, the down -- downside to

19 that is you don't have the same construction

20 advantages at all. Because now you're -- you're

21 still extending that T-hangar taxiway. You're

22 still --

23 MR. GEORGE: Yeah.

24 MR. WUELLNER: -- going through that stand --

25 that stand of trees at the end of whatever that

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1 taxiway -- is it building R?

2 MR. HOLESKO: Rest of R.

3 MR. GEORGE: But I'm only \$33,000 a year less
4 in revenue, is the reason I was trying to find
5 something to work there.

6 CHAIRMAN GREEN: But I think your
7 construction costs are going to be higher with
8 paving and the doors and everything else.

9 MR. GEORGE: At 50 cents on the dollar,
10 you're right.

11 CHAIRMAN GREEN: Any further board
12 discussion? Kelly?

13 MS. BARRERA: And the amount of -- amount of
14 customers that are general aviation customers with
15 option 2, and the amount of corporate customers,
16 are the ratios that will be served from the
17 waiting list about the same on option 2?

18 MR. WUELLNER: I've already done that
19 analysis.

20 MR. GEORGE: Say that again?

21 CHAIRMAN GREEN: Third and third is what I

22 heard.

23 MR. WUELLNER: Is it about --

24 MR. GORMAN: That's why we were discussing

25 what Mr. Martinelli said.

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1 MR. GEORGE: Serving 11 on the corporate --

2 MS. BARRERA: Right. At 31.

3 MR. GEORGE: -- versus 31.

4 MS. BARRERA: Right. So, that's a third.

5 MR. GEORGE: That's a third. And then 42 out
6 of 161 is only 25 percent.

7 MS. BARRERA: That's a fourth, right.

8 MR. WUELLNER: However, I think we
9 established a while ago our expectation was that
10 out of the 169 names, you're really arguably only
11 dealing with half as likely tenants, anyway, at
12 the end -- despite their staying on the list.

13 MR. GEORGE: How many --

14 MR. WUELLNER: But it's still --

15 MR. GEORGE: How many out of the 31 are we
16 looking at the same way?

17 MR. WUELLNER: I would suspect, given the
18 money involved and the character of that list,
19 it's probably a much higher -- 80 percent, maybe?

20 MR. GEORGE: Okay.

21 MR. WUELLNER: You know, when push comes to

22 shove. There will be a few that will, you know,

23 decide not to do it for whatever reason. But --

24 MR. BRUNSON: Madam Chairman, I'd just make

25 one comment before we vote, though. I'm on the

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1 waiting list, and I would like to see more
2 T-hangars. But I have an obligation to look at
3 the best financial, if I weren't on this board,
4 I'd do. And so I still support option 2.

5 CHAIRMAN GREEN: Any further board
6 discussion?

7 MR. GEORGE: If we went with option 2, can we
8 give, at the next meeting -- or can we give
9 direction to come up with -- we need another 12
10 Ts; where are you going to put them? And let's
11 come up with a plan for that.

12 MR. GORMAN: Well, this has to be final,
13 because this is the amount of --

14 MR. GEORGE: I realize that. I'm saying I
15 don't want to put another 12 -- I'm saying freeze
16 this space for number 2. But look at all the rest
17 of that space that we had out there that we
18 haven't defined what to do. Come across from M
19 and put them there.

20 MR. GORMAN: Possible.

21 MR. WUELLNER: My only -- I -- certainly we

22 can do that, but is that -- do you really need

23 that now? I mean, only from the sense that

24 there's that vacant space, we're -- we're not

25 putting anything there right now. It's -- it's

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1 going to stay that way -- let's -- let's hash
2 through what is a good mix back there.

3 MR. GEORGE: Well, let me make a comment on
4 your point. You know, is it really good now?
5 You've got 161 people on the list. Yes, it is
6 good now, in my opinion.

7 CHAIRMAN GREEN: I just want to reiterate,
8 out of the 160, though, 80 are pretty -- the
9 viable ones.

10 MR. WUELLNER: We're using that as what --
11 what happened last time.

12 CHAIRMAN GREEN: Sure. Mr. Gorman?

13 MR. GORMAN: Let me just restate the motion,
14 that I -- I make a motion that we accept number 2,
15 with the caveat that we possibly review or -- the
16 structure of the lease to maybe make multiple
17 airplanes possible in one -- in one or more of
18 those hangars to accommodate more in general
19 aviation, if possible. I mean, if you want to add

20 that to the motion or if that's necessary, you're

21 kind of my expert on that.

22 MR. WUELLNER: Well, you're going to have

23 some -- yeah, I agree.

24 MR. GORMAN: Right.

25 MR. WUELLNER: But you're going to have some

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1 physical limitations that are -- depending on the
2 aircraft, but very likely three is probably the
3 max you're going to get in there.

4 MR. GORMAN: So, we should just leave the
5 motion as is, then.

6 MR. WUELLNER: I just -- I think the net is
7 you're asking -- no matter what, they're going to
8 spend \$500 a month in that configuration.

9 MR. GORMAN: Right.

10 MR. WUELLNER: Which may be acceptable to a
11 few people out there, but they're sharing space
12 and paying 60 percent more rent to somebody -- I
13 mean, to us.

14 CHAIRMAN GREEN: We have a motion on the
15 floor and a second.

16 Not seeing any further discussion, all in
17 favor of accepting development scheme number 2?

18 Aye.

19 MR. BRUNSON: Aye.

20 MS. BARRERA: Aye.

21 MR. GORMAN: Aye.

22 CHAIRMAN GREEN: All opposed?

23 MR. GEORGE: Aye.

24 CHAIRMAN GREEN: All in favor. None opposed.

25 We'll accept scheme number 2.

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1 MR. GORMAN: And that is a final rendition.

2 They're going to --

3 CHAIRMAN GREEN: That's the final answer.

4 MR. GORMAN: They're going to build this.

5 Okay. Thank you.

6 CHAIRMAN GREEN: Next, we have leases for

7 hangars 8, 9, and 10.

8 9.D. - LEASES FOR HANGARS 8, 9 & 10

9 MR. WUELLNER: Thank you. All -- all

10 three -- I've tried to consolidate this so that

11 maybe you can deal with it in one motion if you

12 choose to.

13 We have three -- this is for hangars 8, 9,

14 and 10. The lease rates are identical. The size

15 of the units are identical. The three tenants,

16 proposed tenants are listed up there, Air Rehab &

17 Sales; AVOX, LLC; and Southeast Aero Services.

18 The rental rate is at \$6 a square foot. The

19 annual revenue per unit is \$43,200. So, that's

20 \$129,600 for the -- for the three-unit building.
21 It generates an ROI expectation of 7.26 percent
22 over 20 years. We all know that if we took that
23 out to building life, you'd see a significant
24 difference in the ROI to the positive.
25 They all use the standard form lease. I

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1 believe all three -- two out of three are
2 commercial in character, that being Southeast Aero
3 Services and AVOX, LLC would be commercial in
4 character.

5 And that will force -- by approving this, it
6 would force two units, units I-2 and I-3, which
7 are across -- just to orient yourself on the
8 field, across from North American Top Gun -- would
9 make those available to additional commercial
10 small hangars.

11 And we are currently walking through the
12 process with both the next two people on the list
13 to do that, and we will bring hopefully those
14 lease agreements to you in the -- at the March
15 meeting.

16 So, you'll see an improvement in the cash
17 flow of I-2 and I-3, also, as those units adjust
18 to the new market value on the facility.

19 MR. GEORGE: So, those two would come out of

20 the 31 that's on the list. So, if we do this --

21 MR. WUELLNER: Yeah.

22 MR. GEORGE: -- it's really less on the list.

23 MR. WUELLNER: Yeah, depending on which part

24 of the -- actually, I think your -- those two

25 would come off the commercial list, small box

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1 commercial list, but they're not the same 31 that
2 are on the corporate waiting list.

3 MR. GEORGE: Well, the 31 was corporate and
4 commercial.

5 MR. WUELLNER: Okay. Then, yes, it would, if
6 those are combined.

7 MR. GEORGE: Okay.

8 CHAIRMAN GREEN: Board questions? Is the
9 square footage commensurate with our competitive
10 market out there with other --

11 MR. WUELLNER: It's actually above market.

12 CHAIRMAN GREEN: Okay.

13 MR. WUELLNER: All of it. In order to get
14 the ROIs because of construction costs, they're up
15 at \$6 a square foot. Which is nice, because it
16 will force our other units up in those kind of
17 numbers as they're rerented.

18 CHAIRMAN GREEN: And that would happen at I-2
19 and I-3 because we're rerenting those.

20 MR. WUELLNER: I-2 and I-3, yeah.

21 CHAIRMAN GREEN: I only had one public

22 comment. Mr. Martinelli?

23 MR. MARTINELLI: I -- I don't think I --

24 you're fine.

25 CHAIRMAN GREEN: Okay. Well, you marked the

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1 box.

2 Okay. Then board discussion or questions?

3 We can entertain a motion.

4 Mr. Burnett, did those have -- did these
5 leases come up to what our concerns were before,
6 with guarantees and all that --

7 MR. WUELLNER: They're -- they're not all
8 executed yet. They will.

9 CHAIRMAN GREEN: Okay. But, I mean, do they
10 have those provisions in there that we discussed
11 in our Minimum Operating Standards, what have --
12 okay. Motion?

13 MR. GEORGE: Make a motion to approve.

14 MR. BRUNSON: Second.

15 CHAIRMAN GREEN: Any further board
16 discussion?

17 (No further discussion.)

18 CHAIRMAN GREEN: Hearing none, all in favor
19 of accepting Staff's recommendation for those

20 proposed leases, say aye.

21 MR. BRUNSON: Aye.

22 CHAIRMAN GREEN: Aye.

23 MR. GEORGE: Aye.

24 MS. BARRERA: Aye.

25 MR. GORMAN: Aye.

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1 CHAIRMAN GREEN: All opposed?

2 (No opposition.)

3 CHAIRMAN GREEN: None opposed, the motion
4 carries.

5 9.E. - JACK GORMAN ITEMS FOR DISCUSSION

6 MR. WUELLNER: And the last item that we --
7 was a placeholder for Mr. Gorman.

8 MR. GORMAN: I've got lots of items. Some
9 are discrepancies. I'm going to defer those --
10 most of those to a later time.

11 Incidentally, one of my most interesting ones
12 is this whole meeting has led up to. I have --
13 I'm concerned with information flow. I'm
14 concerned that thoughts by board members, that we
15 are limited to these board meetings for our
16 thoughts.

17 Now, we are -- we are limited by the sunshine
18 law to discuss our thoughts, you know, in my way
19 of thinking, to this board -- I mean, to these

20 meetings, because we can't openly discuss them so

21 we know what we're going to do.

22 I'm just concerned with information flow. I

23 have thought -- I -- I would like -- all my

24 requests to Mr. Wuellner in the future, I'm going

25 to want to document both my requests to him, and

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1 I'd like those disseminated to the board and
2 then -- so the board would know what my requests
3 are. And I would also like to be able to e-mail
4 to this board -- and I am going to do that on a
5 public blog, on my own public blog; in other
6 words, whatever blog is, in other words, so the
7 public can access it, these thoughts.

8 And internet dissemination of thoughts should
9 be okay. And it's my thought that a private
10 internet, you know, statement of a board member
11 should -- that is available to each board member
12 through e-mail between the board members and then
13 available to the public should be all right. That
14 way, we have more information.

15 In other words, for instance, my -- I didn't
16 have a knowledge of the Hastings discussions and
17 presentation. I didn't have a knowledge of the
18 Round Table presentation. I happened to get in
19 time the information about this presentation,

20 about number 2 and number 3, about these different

21 renditions.

22 MR. GEORGE: I have a point of order I need

23 to point out.

24 CHAIRMAN GREEN: Yes, sir.

25 MR. GORMAN: Not right now.

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1 MR. GEORGE: Excuse me for interrupting.

2 MR. GORMAN: Well, I'm discussing this.

3 Can't that wait for just a moment?

4 MR. GEORGE: Well, no, it's a point of order.

5 CHAIRMAN GREEN: Yeah. And -- I was going

6 to -- go ahead.

7 MR. GEORGE: When we had our workshop to

8 discuss the problems, you were asked to put your

9 stuff in writing.

10 MR. GORMAN: Right now, I'm discussing this

11 one, and I need to be able to discuss this one at

12 a time.

13 MR. GEORGE: At the last meeting, we asked

14 you to get it in writing, and the benefit is, I

15 have a chance to look at it --

16 MR. GORMAN: All right, sir.

17 MR. GEORGE: -- and therefore, I can comment.

18 MR. GORMAN: Then I'll put -- do you want me

19 to put these comments in writing for you for the

20 next meeting?

21 CHAIRMAN GREEN: Well, wait. I'm going to

22 call a point of order.

23 MR. GORMAN: That's what I'll do.

24 CHAIRMAN GREEN: Well, I had a concern,

25 because I spoke with Mr. Wuellner earlier and

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1 said, "I know Mr. Gorman had specifics that he
2 wanted on the agenda. What are they?"

3 MR. GORMAN: Well --

4 CHAIRMAN GREEN: We did not have -- excuse
5 me. We did not --

6 MR. GORMAN: I'm not going to put them all on
7 at once.

8 CHAIRMAN GREEN: Well, I understand that.
9 Thank you. We have time on that, too.

10 But I think we all need to know, as the
11 public does, what topics you want to discuss. And
12 it's not just a session where we sit down and talk
13 about whatever's coming up that we don't know
14 about. So, I think it's a good concern if
15 dissemination of information is great.

16 MR. GORMAN: That -- that will be the next
17 topic, then.

18 CHAIRMAN GREEN: But we need to have in time
19 what specific topics that we can put out and put

20 on the agenda for the public to know what's coming
21 up, and we have a chance to look at it so we can
22 have our input, too.

23 Because right now, all we have is
24 Mr. Gorman's time frame reserved. So, I don't
25 think that's fair to the public or to the board so

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1 that we can intelligently discuss or put on the

2 table if some action needs to be taken.

3 MR. GORMAN: That's fine.

4 CHAIRMAN GREEN: What you're talking about

5 now --

6 MR. GORMAN: Then I put it -- I put it --

7 let's put that as an agenda -- then that's my

8 agenda item, and then let's just leave that for no

9 further discussion until next board member (sic)

10 if that would be apropos.

11 CHAIRMAN GREEN: Yeah. Then that --

12 MR. GORMAN: Is that apropos? That's fine.

13 CHAIRMAN GREEN: Just tell -- tell

14 Mr. Wuellner exactly -- I guess you can come up

15 with whatever title you want so that it goes on

16 the agenda so we can be prepared to discuss it

17 intelligently with everybody's input into it.

18 But I got the opinion of what you were

19 speaking about right now is more like your public

20 comment -- your committee -- end-of-the-meeting,

21 this-is-what-I-want-to-say comment.

22 MR. GORMAN: No, this is -- I wanted to

23 discuss the fact that I'm concerned with

24 information flow and how best we can flow

25 information and keep in the parameters of the

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1 sunshine law. Now, if I should have said that
2 before this meeting, then so be it; I'll find
3 myself at fault.

4 CHAIRMAN GREEN: Well, I think we should --

5 MR. GORMAN: I didn't think we couldn't just
6 discuss it at the end of the meeting and then
7 bring it up for next meeting, or whatever.

8 CHAIRMAN GREEN: I agree. And it's probably
9 better as an agenda, because if we're discussing
10 sunshine issues, we need our attorney's input, as
11 well, so he would have to have forewarning of what
12 the topic would be.

13 And, actually, it's probably a good idea for
14 the next meeting, because we will have had our PR
15 workshop prior to that. And that may answer or we
16 come up with ideas for what the information flow
17 might be available to us.

18 MR. GORMAN: So, you want to put that on as
19 an agenda item for the next meeting, information

20 flow and possibles -- the positives and negatives

21 on how it can be done.

22 CHAIRMAN GREEN: If that's what you want to

23 term it. You can always --

24 MR. GORMAN: Best way to do that.

25 CHAIRMAN GREEN: -- ask Mr. Wuellner to put

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1 something on, but we have to disseminate what it
2 is to the public and to the board.

3 Mr. Brunson?

4 MR. BRUNSON: And, Jack, all I think we're
5 saying is, when I went over the agenda with Ed
6 today, and I got down to your items here, there
7 was no items.

8 MR. GORMAN: Well, then I'm adding this as an
9 item.

10 MR. BRUNSON: And so then --

11 MR. GORMAN: Maybe I got into the discussion
12 too deep.

13 MR. BRUNSON: Yeah.

14 MR. GORMAN: But I -- I'm adding this as an
15 item.

16 MR. BRUNSON: But I think all you have to do
17 is send us a written request to be on the agenda,
18 and you'll -- they'll put it on the agenda.

19 MR. GORMAN: That's fine.

20 MR. GEORGE: I hate to be like the military,
21 but if you say we're going to do one thing and we
22 approve it, that's what we need to do. If you go
23 back and read the minutes of the last meeting, it
24 says Mr. Gorman will get a list to Mr. Wuellner --
25 MR. GORMAN: Well, that's my one-item list

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1 for right now.

2 CHAIRMAN GREEN: Okay. So, that will be on
3 as an agenda item for our next meeting.

4 MR. GEORGE: You're -- you're missing my
5 point.

6 MR. GORMAN: I suppose so.

7 MR. GEORGE: You are disrespectful of my
8 time, because I am trying my best to work with you
9 because you've got some great ideas. But just to
10 go over and over and over, you know, get in the
11 rhythm of things. You want something, if we
12 agree, send it in.

13 MR. GORMAN: Sir, just add that as an
14 discussion item, please, for next.

15 CHAIRMAN GREEN: And I think it will be well
16 served because of our workshop next time. We'll
17 be able to adequately discuss it and figure out.
18 Because it's part of our PR.

19 Okay. Since -- we know that. And if there

20 are -- any board member has anything that they
21 wish to add to the agenda, it would help Staff and
22 would help other board members; put it in writing,
23 tell the staff, this is what I'd like to discuss,
24 and then it can be put on the agenda.

25 MR. BURNETT: Madam Chair, may I comment?

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1 CHAIRMAN GREEN: Yes, sir.

2 MR. BURNETT: And I do not mean to get in the
3 middle of this. Just -- just let me --

4 MR. BRUNSON: Okay.

5 MR. BURNETT: -- comment on a couple of
6 things. Mr. Gorman, according to the agenda, will
7 still get the opportunity to make some comments as
8 a part of the Authority Members comments at the
9 end of the meeting.

10 And the other thing that -- my general
11 comment, and just because of the subject matter
12 raised, and I know we got -- we've got Authority
13 Members that will be putting things in writing, my
14 only caution is, if you receive something from an
15 Authority Member, do not respond back to it.

16 CHAIRMAN GREEN: I meant in writing to Staff
17 with it.

18 MR. BURNETT: Understand. That is the -- the
19 main thing and the concern that I have related to

20 those things, is make sure you do not respond back
21 to something if you get it in writing from another
22 Authority Member. Or at least not respond to it
23 outside of one of these meetings.

24 CHAIRMAN GREEN: Sure. Okay. Briefly, any
25 public comment? Joe?

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1 10. - PUBLIC COMMENTS - GENERAL

2 MR. JONES: Okay. Joe Jones, 4672 Fifth
3 Avenue. On these rates, rental rates and stuff
4 you did like just with 8, 9, and 10, and for the
5 upcoming new hangars you have coming, on your rent
6 analysis you just did with -- that we just paid
7 for, they were recommending 10 percent rate --
8 rate or whatever you call it.

9 CHAIRMAN GREEN: ROI?

10 MR. JONES: Whatever your costs are to build.
11 Are you going to try to follow that? Because it
12 seems like you're way low on this 8, 9, and 10.

13 MR. WUELLNER: I think you're confusing land
14 rental with --

15 MR. JONES: Well, it just said -- it says
16 with the price of concrete, steel nowadays, you
17 always have to figure on a 10-year period for your
18 rent -- base your rent. Whatever it costs you to
19 build, divide that by 10, and that should be your

20 yearly rate. And you're way below that. I'm
21 wondering, are you going to still try to keep that
22 with all of these new hangars?

23 MS. BARRERA: He's not taking in account the
24 return on investment. He's getting the rate and
25 the return on investment separately.

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1 MR. JONES: That's what it says here. That's
2 what you just paid for. And that's what it said.
3 It said divide it by 10 and that's what you should
4 charge for your rent. And you're not even --
5 you're a little over more than half right now on
6 this, on the 8, 9, and 10.

7 MR. WUELLNER: I think you're misreading
8 what's in the --

9 MR. GEORGE: Joe, one of the things the board
10 did a year and a half, two years ago, looking at
11 all this construction, we said as a minimum, we're
12 going to go for 7 1/2 percent return on our
13 investment. As we get the construction costs and
14 everything, that 7 1/2 is a minimum.

15 You saw some of the options he put up here
16 at -- at 10, you know, or whatever. I think once
17 we get the construction costs, then we've got to
18 say, what's the rent going to be?

19 The rent, in my opinion, as one board member,

20 is going to be at least 7 1/2 return. But I think

21 we're premature in talking about it.

22 MR. JONES: Well, I mean, 8, 9, and 10, you

23 knew it cost over \$2 million dollars. That's a

24 hard number.

25 MR. GEORGE: Okay.

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1 MR. JONES: That's over \$2 million. Divide
2 that by what, 3 units.

3 MR. WUELLNER: Well, that's not our
4 investment.

5 MR. JONES: That's not your invest -- well,
6 it said in your rental thing. It doesn't matter
7 what you get on grants; grants do not count. That
8 is still part of your cost. And that's where you
9 figure it. Because grants is grants.

10 That's just like saying you won the lottery,
11 and you go build a \$500,000 house, and you decide
12 you don't like the house, you're going to sell it
13 for \$250-? No, you're still going to sell it for
14 \$500,000.

15 MR. GEORGE: Joe, the -- another point for
16 you: The market analysis that was done said that
17 the proposed rate for that hangar would be \$5 per
18 foot. So, it's already been adjusted --

19 MR. JONES: They say that's what the going

20 rate is. But it said --

21 MR. GEORGE: That's what the going rate is.

22 MR. JONES: Right.

23 MR. GEORGE: When you go out and buy a piece

24 of rental property, you don't necessarily get cash

25 flow to begin with. We're trying to make sure we

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1 get cash flow.

2 MR. JONES: Right. No, I was just curious
3 because it said -- I know it said 10 percent of
4 whatever the construction cost is. And that's
5 what I was wondering, if you were still going to
6 try to keep with that.

7 MR. GEORGE: I --

8 MR. JONES: But that's good.

9 MR. GEORGE: -- think this board has said 7
10 1/2. I don't know where the 10 came from.

11 MR. JONES: Well, it's just out of the
12 analysis that said that.

13 MR. GEORGE: Okay.

14 MR. JONES: It's in there.

15 CHAIRMAN GREEN: Thank you. No more general
16 discussion, public comments?

17 Authority members? Ms. Barrera?

18 MS. BARRERA: Did you want to go over the
19 housekeeping first?

20 CHAIRMAN GREEN: I'm just looking at my

21 thing.

22 MR. GEORGE: Behind you.

23 MR. WUELLNER: I think most -- we've already

24 talked about most of these things.

25 CHAIRMAN GREEN: I'm sorry. It wasn't on

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1 mine.

2 11. - HOUSEKEEPING

3 MR. WUELLNER: The badging and T-hangar
4 waiting list update. Contacted 152 on the waiting
5 list. That represents those who have been on the
6 list more than one year at this point. Nine names
7 were removed as a result of those contacts. And
8 there are currently 167 names on that waiting list
9 for T-hangars.

10 Conventional hangars, 73 contacts made.

11 Eleven names removed as a result of those
12 contacts. And there are 62 currently on the
13 waiting list for all types of conventional
14 hangars. That ranges from basically 3,000 square
15 foot and up. That's all I have.

16 CHAIRMAN GREEN: Yeah, I'm sorry. I was
17 going by our agenda, and Housekeeping was missed
18 off of there.

19 MR. WUELLNER: It was.

20 CHAIRMAN GREEN: But it was in the -- the
21 paper. All right. I'm sorry. Now, Kelly?

22 12.A. - MS. KELLY BARRERA

23 MS. BARRERA: I think that the PR issue is a
24 big issue for the Airport Authority. I think that
25 we need to move on that quickly. And I think that

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1 Airport Authority members should be out in public
2 as much as possible. When they're approached with
3 ideas for presentations, that we should be calling
4 Ed to set up those presentations out in the
5 community.

6 As a member of the Airport Authority, we --
7 we are -- we are Airport Authority -- we are
8 representatives of the airport, and we are
9 supposed -- we are here to serve the public. And
10 I think as much as -- as much as we can, we should
11 be out there doing that. That's it.

12 CHAIRMAN GREEN: Thank you. Mr. Brunson?

13 12.B. - MR. RANDY BRUNSON

14 MR. BRUNSON: I would like to commend Reba
15 Ludlow, at the EDC breakfast that she was invited
16 to, that after Mr. Manuel's comments about the
17 airport, she stood up and addressed him of how
18 proud she was of the airport and how good a job
19 we're doing here, and that he needed to know more

20 about what he was talking about. So, I was proud

21 of that.

22 This was a hard meeting for me, because I

23 knew the T-hangar situation was coming up and how

24 strong an advocate I am of general aviation. But

25 I also meet with business leaders from the EDC

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1 daily.

2 And Prosperity Bank has their plane down in
3 Smyrna. The PARC Group has theirs over here.
4 And -- and you hear these people saying that they
5 want these corporate hangars and we just don't
6 have the room for them. These people do a lot for
7 the economy, and they should be recognized, too.
8 They're part of the general public.

9 But other than that, I thought this was a
10 great meeting. And I see us, with Ed's
11 presentation, some good PR. I look forward to
12 this workshop and -- and it's late coming. We
13 need to do more of that. That's all I have.

14 CHAIRMAN GREEN: Mr. Gorman?

15 13.C. - MR. JACK GORMAN

16 MR. GORMAN: I think our job here, as board
17 members, is we're doing a good job. I think that
18 public relations is important. And I think that
19 Ed is -- is coming -- ramping up to great speed in

20 doing presentations.

21 But I think information itself, our ability

22 to inform the public about what's going on,

23 interact with their input, and then do what we

24 feel is best for the community is our job here,

25 and it requires more public relations and more

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1 information. And we need to -- you know, there's
2 much -- you know, ramp up to that as fast as we
3 can.

4 CHAIRMAN GREEN: Thanks. Buzz?

5 12.D. - MR. WAYNE GEORGE

6 MR. GEORGE: I think we got a lot
7 accomplished today. And I'm looking forward to
8 the workshop.

9 One of the things that Ed brought up were the
10 number of people that are on the corporate list of
11 5500 feet and up. And Randy just eluded (sic), or
12 came out point blank and said how many corporate
13 people are here that need it.

14 I don't know if you -- you guys realize it,
15 but if I'm wrong, then somebody needs to inform
16 me. We don't have a corporate plan. We don't
17 have any land left, other than our area back in
18 the southern development, for corporate. And I
19 think it needs to be an agenda item, that we

20 openly discuss it.

21 We possibly have some opportunities to do

22 something with the Gun Club, and that would be

23 right over in the corporate area. There's a lot

24 of wetlands over there, so if anybody from the Gun

25 Club's listening, it's not worth much money.

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1 But I think we need to have a plan. You
2 know, that's -- they do, not only bring revenue in
3 to us, which is good, but gosh, the contributions
4 they make to the county are outstanding. So, I'd
5 like to see that added to the agenda --

6 MR. BRUNSON: Ditto.

7 MR. GEORGE: -- next time.

8 12.E. - CHAIRMAN SUZANNE GREEN

9 CHAIRMAN GREEN: I think that's one of the
10 reasons I was looking at option 2, because of the
11 business --

12 MR. GEORGE: Yeah.

13 CHAIRMAN GREEN: -- aspect in getting those
14 corporate hangars, because we are running out of
15 area to develop it.

16 I just briefly wanted to thank Mr. Holesko.
17 I read the article that I mentioned earlier in The
18 Times-Union, and it was nice to see somebody
19 outside of our board -- of course, we know -- we

20 believe in what we're doing and trying to help
21 with the finances and the -- and serve the public,
22 but it was nice to see an independent outside
23 engineer who was interviewed by the paper saying
24 that he believed in the project, too, and it's the
25 first of its kind, that we are being attentive to

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1 our community needs, trying to make these
2 environmental barriers and work with the trees and
3 make a little park for the public. So, I wanted
4 to thank you for at least believing in us and what
5 direction we're taking.

6 13. - NEXT MEETING DATES

7 CHAIRMAN GREEN: All right. I look forward
8 to our workshop. Remember, March 8th at 3 o'clock
9 here at the airport.

10 And our next regular meeting is March 19 at
11 4 p.m.

12 Okay. Meeting's adjourned.

13 (Meeting adjourned at 5:56 p.m.)

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1 REPORTER'S CERTIFICATE

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4 COUNTY OF ST. JOHNS)

5

6 I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR,

7 certify that I was authorized to and did

8 stenographically report the foregoing proceedings

9 and that the transcript is a true record of my

10 stenographic notes.

11

12 Dated this 8th day of March, 2007.

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JANET M. BEASON, RPR-CP, RMR, CRR, FPR

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