

1 ST. AUGUSTINE - ST. JOHNS COUNTY AIRPORT AUTHORITY

2 Regular Meeting

3 held at 4796 U.S. 1 North

4 St. Augustine, Florida

5 on Monday, December 3, 2012

6 from 4:00 p.m. to 6:09 p.m.

7 * * * * *

8 BOARD MEMBERS PRESENT:

- 9 KELLY BARRERA
- 10 CARL YOUMAN, Chairman
- 11 JAMES WERTER, Secretary-Treasurer
- 12 ROBERT COX
- 13 JOSEPH CIRIELLO

14 * * * * *

15 ALSO PRESENT:

- 16 DOUGLAS N. BURNETT, Esquire, St. Johns Law Group, 509
- 17 Anastasia Boulevard, St. Augustine, FL, 32080, Attorney
- 18 for Airport Authority.
- 19 EDWARD WUELLNER, A.A.E., Executive Director.

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JANET M. BEASON, RPR, RMR, CRR, FPR
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1 PROCEEDINGS

2 CHAIRMAN YOUMAN: Northeast Florida Regional
3 Airport, St. Augustine-St. Johns County Authority
4 meeting is now to order on December the 3rd at
5 4 o'clock p.m. in the year of the Lord 2012. To
6 start the meeting off, may we do the Pledge of
7 Allegiance, please?

8 (Pledge of Allegiance.)

9 CHAIRMAN YOUMAN: I see we have a few people
10 here from the public to speak. If you wish to
11 speak, there are sheets to fill out at the desk.
12 So if you would do so, I would appreciate it so we
13 can have you speak. Thank you so much.

14 MEETING MINUTES & FINANCIAL REPORT

15 CHAIRMAN YOUMAN: Meeting minutes and
16 financial report. Are there any corrections or
17 amendments to the meeting minutes from the last
18 meeting? If none, I'll declare the minutes
19 approved as distributed.

20 (None.)

21 CHAIRMAN YOUMAN: Meeting minutes from the
22 last meeting approved. Mr. Werter, financial
23 report, please?

24 MR. WERTER: Yeah, I just reviewed it this

25 morning -- or rather this afternoon. I didn't see

4

1 any irregularities, so I move we approve it.

2 CHAIRMAN YOUMAN: Is it unanimous that we
3 approve the financial report based on Mr. Werter's
4 review? Can I have ayes?

5 MR. CIRIELLO: Aye.

6 MR. WERTER: Aye.

7 MR. COX: Aye.

8 MS. BARRERA: Aye.

9 CHAIRMAN YOUMAN: Aye.

10 EXECUTIVE DIRECTOR'S REPORT

11 CHAIRMAN YOUMAN: Now may I have the executive
12 director's report, please?

13 MR. WUELLNER: Make sure it's on. Good. Yes,
14 sir, the projects to report on include the Taxiway
15 Bravo project. I'm happy to report we've got the
16 first -- the base course on the entire taxiway
17 complete at this point.

18 The electrical rough-in installation which
19 includes cans, conduit, and the like that go in the
20 shoulder areas is concluded. Should be done today
21 or early tomorrow. They are back on-site Wednesday
22 morning at the crack of dawn to begin the final
23 core -- asphalt paving course. That should bring
24 them into Monday at the latest.

1 physically installing the light fixtures in place.
2 And we're simply waiting on markings on the
3 pavement and we'll be up and running. We may have
4 some work on the shoulder areas, grassing, turf,
5 that kind of thing that will go on over the next
6 couple of weeks, but we're -- we're basically at
7 the end here. Everything's looking good. And
8 everybody's excited about finally getting that
9 thing completed and off the airport.

10 I do want to make you aware of a couple of
11 grant opportunities I'll assume that you-all will
12 want me to continue to pursue. I don't know
13 anything beyond their availability right now. One
14 involves 100 percent funding of some access road
15 construction. That will be administered by Florida
16 DOT and we're going to pursue it.

17 I had a brief conversation with Northrop
18 Grumman end of last week. We can leverage some of
19 their jobs to go after some of that road funding on
20 the east side. That would be the straightening --
21 if you recall on the master plan, straightening
22 Hawkeye View Road out to Gun Club basically and
23 improving it out to U.S. 1 at some point.

24 That will open a much larger piece of property

25 to the airport to be able to continue to develop

6

1 corporate and commercial hangars on the east side
2 of the airport. It will also support Grumman in
3 future development over on the east side. So we'll
4 pursue that. There's potentially four or more
5 million dollars available at 100 percent funding,
6 so we'll -- we'll hammer at that and see if we
7 can't get a piece of that.

8 CHAIRMAN YOUMAN: That's 4 -- is that a total
9 4 million for us or going after pieces of it for
10 projects?

11 MR. WUELLNER: There would be \$4 million or up
12 to \$4 million available to build whatever we could
13 of this road. We could probably start -- we'll
14 probably design it as a four-lane road and build
15 initially as a two-lane road with the ability to
16 add more.

17 As more jobs become available or are able to
18 be leveraged over on the east side, we'll be able
19 to use that or justify or obtain additional funding
20 for more lanes over there. So it's just a good way
21 to get that door cracked and allow more importantly
22 for us aviation-related properties to be able to
23 develop.

24 But it's out there. It's been in the master

25 plan since what, 2005, 2006 when it was last done,

7

1 and get -- get that property opened up for us to
2 explore some more opportunities. But we're on the
3 edge of land poor at this point. So it's --
4 especially on the east side.

5 The other grant potentially available where
6 I'll be working with Norm Gregory at EDC -- I don't
7 know if he wandered in since, but be working with
8 shortly to see if we can't secure, there's some
9 50/50 funding again tied to some jobs that
10 potentially we can leverage. One point -- up to
11 one \$1.5 million of State money with
12 Airport Authority money to construct hangar
13 business, commercial hangar kind of facilities
14 again targeted for us. It would be on the east
15 side of the airport at this point.

16 Now, the good thing about this road fund, the
17 previous grant, is that we can go to this well on a
18 somewhat recurring basis. So that money is
19 available at this point on an annual basis. All we
20 have to do is have economic development projects
21 that are tied to jobs to be able to continually go
22 to that -- that particular well.

23 And these funds are independent of the
24 aviation funds that we normally program. So

25 it's -- it's all good stuff and hopefully we'll be

8

1 able to do it. I've been told we may be able to
2 leverage that to west side U.S. 1 things, too. So
3 it doesn't have to be tied to aviation projects; it
4 can be just general economic development projects.

5 What else can I tell you here?

6 Just for your edification, we have reached
7 substantial agreement -- we do not have the
8 paperwork caught up with this yet, but we have
9 reached a substantial agreement with Northrop
10 Grumman on the renewal, the five-year renewal of
11 the North 40 complex that's been hanging out there
12 a while. It's essentially a split-the-difference
13 scenario between the two appraisals. And it would
14 be for a five-year period.

15 You may remember I approached you a while back
16 about a 2-1-1-1 kind of a scenario. It appears
17 that that's not on the table at this point; it
18 would just be a straight five-year agreement. I'll
19 keep you informed. It is one of these -- you
20 probably remember me saying, too, that this goes
21 back to October 1st.

22 So while the paperwork's being caught up, it's
23 not like we're not just getting paid for this.
24 We'll get a much bigger first check, for lack of

25 better words. And round numbers order of magnitude

9

1 is north of \$800,000 a year is what the rental
2 return is on this, so -- for the next five years.
3 So you're going to be north of \$4 million of
4 additional revenue over the next -- new revenue for
5 the North 40 on the next five years. That's all
6 good stuff.

7 Economic development planning, I mentioned we
8 were going to do a little more detail this month.
9 That's not going to happen. We've just run out of
10 clock on this. We have met once. We are including
11 the schools through project-based learning efforts
12 and we're going to involve some of the high school
13 academies in some of the peripheral planning work
14 for -- for economic development.

15 We will be -- we have not submitted but will
16 submit very shortly the scope of work to DOT so
17 that the grant gets -- gets committed. You
18 approved the grant last month at your -- I guess
19 your last Airport Authority meeting. So that's
20 still in process with DOT and we'll have to details
21 for that.

22 Lastly, I'd like to bring -- you're dealing
23 with the Attorney General?

24 MR. BURNETT: (Nods head.)

25 MR. WUELLNER: Okay. I thought you were.

10

1 The last I'd like to introduce or reintroduce
2 to most of you Elizabeth Cecconi. Elizabeth is
3 our -- new. She's really just been with us a few
4 days here doing our marketing and public relations
5 for the Airport Authority.

6 Some of her primary duties will of course be
7 related to air service development. She'll also be
8 general marketing with us and helping us with
9 public relations, press releases, those kinds of
10 events in the community. Just building general
11 welfare in the community related to the airport.
12 So I don't know if, Elizabeth, you want to get up
13 and say hi or --

14 MS. CECCONI: Yeah. Hello. I met many of you
15 last month when I came in --

16 CHAIRMAN YOUMAN: Could you go to the podium?

17 MS. CECCONI: I can, yes.

18 MR. WERTER: She's mic shy.

19 MR. WUELLNER: I don't think -- she's just
20 new.

21 CHAIRMAN YOUMAN: I didn't want Cindy to say
22 it.

23 MS. CECCONI: Well, I wasn't expecting a mic
24 today. I'm glad to talk. But it's very nice to

25 meet you and be here.

11

1 I'm working with Ed and the team and you guys
2 hopefully at least for the next year or so through
3 a contract relationship with my company. I'll come
4 down and visit probably about once a month to work
5 on air service development related marketing
6 efforts, figure out what type of commercial
7 viability we have as the Northeast Florida Regional
8 Airport, what we can become and what we should be
9 pushing to become, figure out some of that market
10 research that we need to develop to get the
11 carriers to buy and have interest. And also work
12 with the community to talk with them more about the
13 regional transportation asset that the airport is
14 and figure out, you know, exactly how we can
15 approach that moving forward and better develop our
16 relationships with the community.

17 So I'm excited to be here and to work with all
18 of you. And feel free to contact me any time.
19 Maybe we can send out a mass e-mail to all of them
20 with my contact information so you guys can feel
21 free to reach me at any time moving forward. I'm
22 happy to be here. Thanks.

23 CHAIRMAN YOUMAN: Anybody have any questions
24 of Elizabeth?

25 MR. WUELLNER: And we have her approximately

12

1 20 hours a week, so --

2 MR. WERTER: Would this include a marketing
3 survey of the St. Johns population's view on
4 commercial air traffic?

5 MS. CECCONI: It very well might. Ed and I
6 are actually working just this week to develop what
7 kind of marketing goals and objectives we have
8 moving forward. We would love to share those with
9 you in the upcoming weeks as well, but that's one
10 of the things we've been discussing.

11 MR. WERTER: Very good.

12 CHAIRMAN YOUMAN: Thank you, Elizabeth. Are
13 you finished, Mr. Wuellner? Any comments or
14 questions of Mr. Wuellner on his presentation from
15 the board?

16 (None.)

17 BUSINESS PARTNER UPDATE

18 CHAIRMAN YOUMAN: Business partner updates.
19 Mr. Ron Sanchez, county commissioner liaison to the
20 airport.

21 COMMISSIONER SANCHEZ: Good afternoon.

22 CHAIRMAN YOUMAN: Good afternoon.

23 COMMISSIONER SANCHEZ: Pleasure being here as
24 usual.

25 Our county is doing fine. We're in really

13

1 good shape, exactly where we had planned to be a
2 couple of years ago when we worked out some things.
3 And our two new commissioners are now seated.
4 That's going to work out fine. I don't foresee any
5 problems there.

6 And I know that there's word out that we have
7 a few more economic development things happening,
8 and the one word I was informed on very early on
9 was that one of them could be an Olive Garden. And
10 I said I might vote for that. I've been preaching
11 for an Olive Garden since I've been in the county,
12 and that's six years, so... I think that's going
13 to work out, though. They have to come to our
14 board and get approval on a piece of property as
15 far as doing something on it and then it moves from
16 there.

17 I met with Congressman DeSantis today. He met
18 with all of the different commissioners over there
19 and we had a nice talk. And I reminded him of
20 course about the airport and how very good John
21 Mica treated the airport. And I told him that he
22 probably needed to get in touch with Ed.

23 You know, I'm sure everyone's hoping they're
24 going to get the same kind of service and I'm

25 pretty sure we're going to do. He's -- he's pretty

14

1 much in line with everything. And he is talking
2 about looking for space now to open his main office
3 in St. Augustine. So, that's a good sign. But
4 anyway, if you have any space you're trying to...

5 Anyway, I don't know what else to tell you.

6 The amphitheatre's doing fantastic at this point.

7 We are making moves to where we will start going
8 into an agreement on an annual basis with someone
9 that wants to place their name on the amphitheatre.

10 That's a big moneymaker, and we knew that. I told
11 them six years ago when we -- I talked them into
12 keeping that under our control, I said, you know,
13 four or five years when it gets settled and you
14 know exactly where it's going, that's when we need
15 to, you know, start selling some advertisement. So
16 we're going to be doing that.

17 And building permits are up residential-wise.

18 Some of my friends in the contracting business that
19 have somewhat disliked me for a while since they
20 weren't very busy and I closed my company down, but
21 they're now coming around saying, you know, things
22 are picking up. As a matter of fact, one of the
23 plumbers used to do some work for me said, "Ron, I
24 am swamped." He said, "I can't really take on

25 anything else."

15

1 And so those are all good signs of the
2 economy, and I think it's up to the people to bring
3 the economy around. Government can't do that.
4 Federal government can't do it, although they
5 continue wanting to try. But it's up to the people
6 to turn this thing around. Once the people decide
7 to go ahead and invest and spend and move on with
8 their life, you're going to see the economy change.

9 If there's any questions, I'll be glad to
10 answer them. If -- when does your new member take
11 a seat, January?

12 CHAIRMAN YOUMAN: January.

13 COMMISSIONER SANCHEZ: Okay. Looking forward
14 to meeting him. Any questions?

15 (None.)

16 CHAIRMAN YOUMAN: Doesn't seem to be any
17 questions, Mr. Sanchez. Thank you for the report.

18 COMMISSIONER SANCHEZ: How about that? I was
19 going to do them free today. Thank you.

20 CHAIRMAN YOUMAN: Mr. Slingsluff, Galaxy
21 Aviation?

22 MR. SLINGLUFF: Nothing new to report.

23 CHAIRMAN YOUMAN: Mr. Ruhsam from the SAAPA,
24 St. Augustine Airport Pilots Association.

25 MR. RUHSAM: Thank you. Good afternoon.

16

1 Last month, we had our program featuring the
2 veterans of World War II and Vietnam. We couldn't
3 find any from the Gulf War or Afghanistan
4 campaigns. But we were particularly excited to
5 have a living, breathing, clear-thinking
6 World War II B-17 pilot, Earl Douglas, speak to
7 that occasion. It was a lot of fun.

8 Other things going on with SAAPA, we've had a
9 pretty successful drive again in getting new
10 donations for scholarships for people interested in
11 aviation careers and we hope to expand this.
12 It's -- it's -- it's kind of a develop --
13 developmental stage at this point, but to -- to
14 folks beyond just the Aerospace Academy here at the
15 high school. We have -- we're hoping to give these
16 scholarships to more people and be a larger amount.
17 So stay tuned for word on that.

18 Coming up this Friday is the Christmas dinner.
19 It will be in conjunction with the Beach Aero Club
20 along with SAAPA. It will be over here in the
21 shade hangar. And I've actually got a little flier
22 I'll leave with the chairman, if anyone's
23 interested in coming. Everyone is welcome. It
24 will be a Christmas theme.

25 Lastly, the -- our second Saturday falls on

17

1 the day after the first Friday event and that's our
2 annual meeting, and the new officers will be
3 introduced at that point. We have no positions
4 that are being run for. Everyone is unopposed.
5 But myself being the head of the nominating
6 committee managed to strong arm enough people to
7 fill every position. So we look forward to
8 introducing the new officers for next year. Reba
9 Ludlow will be filling my position as the liaison
10 for Airport Authority and airport affairs.

11 And lastly, our program on the second Saturday
12 will be Ed Skip Booth, who is an aviation attorney.
13 Anyone interested in that, that might be
14 interesting. The dos and don'ts of flying and how
15 the FAA is here to help you. And that's about all
16 I've got. Any questions of me?

17 CHAIRMAN YOUMAN: I'd just like to make a
18 comment. I was at the meeting, the SAAPA meeting,
19 and it was so impressive being -- I'm a civilian
20 and I was never in the military -- being associated
21 with people, so many military that fought wars and
22 flew airplanes in dire danger. I know it sounds
23 horrible the way I'm saying it, but these guys are
24 so impressive, it's unreal. They're amazing

25 people.

18

1 MR. RUHSAM: Well, what I found impressive was
2 that we asked the veterans to be recognized there
3 and the fact that in the audience they were not
4 necessarily pilots, but probably what would you
5 say --

6 CHAIRMAN YOUMAN: 80 percent.

7 MR. RUHSAM: -- 80 percent? I was going to
8 say 75 to 80 percent of the --

9 CHAIRMAN YOUMAN: I felt very lonely sitting
10 there.

11 MR. RUHSAM: Yeah, pretty impressive. Thank
12 you.

13 CHAIRMAN YOUMAN: And, Harry, thank you for
14 being the liaison. You've done a heck of a job for
15 SAAPA.

16 MR. RUHSAM: Thank you.

17 CHAIRMAN YOUMAN: Mr. Gregory is not here.
18 Mr. Nehring, I don't believe is here. So it comes
19 down to you, Mr. Zimmerman, your turn.

20 MR. ZIMMERMAN: My turn?

21 CHAIRMAN YOUMAN: IDA.

22 MR. ZIMMERMAN: I have nothing to report.

23 CHAIRMAN YOUMAN: Mr. Burnett?

24 MR. BURNETT: I've got a -- I'm going to speak

25 loudly. I think your microphones on the table will

19

1 pick it up. This one doesn't seem to be working.

2 I've got a brief report for you related to the
3 Attorney General Opinion that you've got in front
4 of you. We got a response back from the Attorney
5 General's Office that -- and you'll recall we were
6 seeking to have the airport basically recognized in
7 the same manner as a county or municipality is
8 recognized.

9 And that is there's a limited statutory
10 exception from basically the Public Records Act
11 that says that information when you're conducting
12 economic activities, economic development
13 activities, can be held confidential for a period
14 of a year. It applies to counties and
15 municipalities on its face.

16 And so the first part of our request to the
17 Attorney General was can't that be interpreted to
18 also cover the Airport Authority? And our -- the
19 logic or reasoning for that included the language
20 that's in the Airport's charter that speaks to the
21 Airport Authority being here for a purpose of not
22 just running the airport, but also of economic
23 development.

24 And so therefore, can we tie those two

25 together because our charter is a Florida law,

20

1 along with the statute that says counties and
2 municipalities, tie those two things together and
3 get an opinion that says the Airport Authority's
4 information is protected when it's doing economic
5 development activity as well? The Attorney General
6 didn't agree with us.

7 Now, the added thing that our request said was
8 there's this other section in the statute that says
9 the county can delegate that authority to have
10 private economic development activity and it can
11 delegate that to private persons or entities.

12 And so our second part was, okay, the county
13 can do its own activity, but it also can at the
14 same time delegate that ability to other third
15 parties not the county. So can we as the
16 Airport Authority be that -- one of the people that
17 the county's delegated the authority to?

18 And the Attorney General says -- the language
19 says private in the statute, which is accurate, and
20 we are public. The Airport Authority is public.
21 So it's on the face of the statute not intended for
22 the Airport Authority. And that's the opinion
23 that's come back from the Attorney General. And so
24 we took two different I guess prongs to try and

1 is not what we would like it to have come out.

2 I can tell you that I talked on the actual
3 staff attorney that works for Pam Bondi. I talked
4 to him several times, and they I guess spent quite
5 a bit of effort on the opinion. And you can even
6 see in the opinion that they contacted the county
7 to get information about the county's economic
8 development activities in general.

9 So that's where we're at now, which puts us
10 back where we were a year ago or so, which is we
11 really need a local bill -- if we're going to
12 pursue this further, we need a local bill to either
13 change the Florida Statute to add in that it's not
14 just counties and municipalities but also special
15 districts, or it could be counties, municipalities,
16 and for all we care the St. Augustine-St. Johns
17 County Airport Authority, a single special
18 district.

19 The other way of accomplishing it would be a
20 charter amendment through the legislature that
21 added that into our charter. Obviously if it added
22 it into our charter, it's in many ways better for
23 the airport because the general law could change
24 however the general law might change in the future,

25 but that language would always stay in the

22

1 airport's charter.

2 So, that's it -- my update I guess in general
3 for a summary. The house -- the Florida House of
4 Representatives begins their process in March, so
5 we've got time to start that process and push for
6 some change.

7 Other than that, not much to -- I don't have
8 any other update for you for today. We've been
9 working on a number of things lease related, you
10 know, regular Airport Authority business.

11 CHAIRMAN YOUMAN: Any questions or discussion?

12 Mr -- go ahead, Mr. Cox.

13 MR. COX: Doug, how important is this to the
14 airport overall, to change that or to --

15 MR. BURNETT: I think it's fairly important,
16 especially in the context of any kind of major
17 economic development activity.

18 MR. COX: Right.

19 MR. BURNETT: You take any large tenant on the
20 airport --

21 MR. COX: Right.

22 MR. BURNETT: -- or any large potential tenant
23 on the airport -- I haven't heard of this, but to
24 give an example, what if another defense contractor

25 wanted to relocate here and build substantial

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1 facilities and the like and they wanted that
2 information kept confidential for whatever reason?

3 MR. COX: Do you feel like there was any
4 opposition or did they approach this in a generic
5 kind of a neutral fashion and just we're going by
6 the letter of what they see the law to be?

7 MR. BURNETT: Yeah. It's pretty clear from
8 the Attorney General Opinion and from talking to
9 them personally, to me at least it's clear to them
10 that it's not a politically driven response.

11 MR. COX: Okay.

12 MR. BURNETT: They tried to do the best job
13 they could.

14 MR. COX: The reason I ask that is if you look
15 at anything that has anything do with the FAA, the
16 FAA's mandate is all about driving business in
17 aviation. And that's -- that's part of the whole
18 deal. And aviation equals business and
19 productivity.

20 I mean, good grief, the entire aviation
21 system's responsible for a little over 60 percent
22 of the GDP on a daily basis. I mean, it's
23 ridiculous to say that this authority is not an
24 economic driver for the county and to say that. So

25 I've got a little bit of an issue with the

24

1 response.

2 MR. WUELLNER: Well, I think it might -- not
3 sure I turned this back on.

4 MR. COX: Turn it on.

5 CHAIRMAN YOUMAN: Mr. Wuellner?

6 MR. WUELLNER: I think it -- thank you. I
7 think it might help -- someone's a little happy
8 with the volume.

9 MR. COX: There you go.

10 MR. BURNETT: Just play the music.

11 MR. WUELLNER: Just play the music. You may
12 recall two legislative sessions ago, the
13 legislature handed at the time a brand new
14 governor --

15 MR. COX: Uh-huh.

16 MR. WUELLNER: -- a bill wherein they had
17 approved in both houses somewhat unanimously the --
18 the extension of economic development privileges
19 under the statutes to airports in general
20 throughout the state.

21 The Governor elected to veto that bill and
22 made the statement in his veto letter that he
23 believed -- he wasn't necessarily opposed to the
24 context of it, but believed that airports were

25 already covered under Florida Statute for this

25

1 under the existing statutes. And as a result, he
2 vetoed the bill, not wanting to expand it directly,
3 or felt it was an unnecessary expansion, which
4 started us kind of down this journey.

5 We -- and it ultimately resulted in the
6 Attorney General's Opinion now that it -- we are --
7 we as airports for the most part are automatically
8 included in that, which brings us kind of full
9 circle now.

10 MR. COX: With the caveat that most of -- any
11 other airports in the state of Florida have their
12 special taxation authority?

13 MR. WUELLNER: I think you've just got to look
14 at many airports are already covered because they
15 are a subset of county government. As such,
16 they're covered.

17 MR. COX: Which we are not.

18 CHAIRMAN YOUMAN: We are not.

19 MR. COX: Yeah, exactly.

20 MR. BURNETT: Yeah, they're already part of a
21 county or municipality, and so their rules apply.

22 MR. COX: True.

23 MR. WUELLNER: So really you're dealing with
24 independent special districts who aren't a subset

25 of something else, is probably the anomalies, which

26

1 is where we find ourselves today.

2 MR. COX: Real quickly, then what's -- so
3 what's our option?

4 MR. BURNETT: We are at this point going to
5 pursue a local bill. I think that makes the most
6 sense. That was the direction we got from you-all
7 last year.

8 We -- unfortunately last year you may recall
9 the legislative session because of the
10 redistricting was moved up to a January start date.
11 By the time all this kind of came together, we --
12 there was no time to get a local bill out and
13 vetted properly through the legislature.

14 MR. COX: Right.

15 MR. WUELLNER: So this year, our -- our hope
16 is to have that process started and concluded
17 within this next legislative session.

18 I don't -- I don't know that we're going to
19 get a lot of traction at this short of notice to
20 getting a statewide amendment or correction within
21 statutes. It will be much more expedient at this
22 point to get a local bill that simply amends our
23 charter to be specifically covered by those current
24 statutes. Wouldn't you agree, Doug?

25 MR. BURNETT: Yes.

27

1 MR. COX: Thank you.

2 CHAIRMAN YOUMAN: I have a question. In
3 working with the EDC or the Chamber of Commerce,
4 can they independently if given some direction
5 operate with businesses for the benefit of the
6 airport and then somewhere along the negotiations
7 come to the airport and say, we have this
8 possibility and then that becomes part of the
9 public record after that? Is that a possibility?
10 Is that legal?

11 MR. BURNETT: I suppose that and that the
12 county has its protections as well, so the county
13 can do that -- can handle that kind of role. I
14 guess the -- the difficulty is, is when it comes to
15 play the special unique issues and just the
16 uniqueness of airport operations in general and
17 those negotiations and once, for example,
18 Mr. Wuellner gets ahold of it and takes it back to
19 his office, it's not -- you know, and it's a piece
20 of paper, it's not protected.

21 So, you know, the -- it makes it more
22 difficult to just conduct regular negotiation --
23 economic development-type negotiations. And
24 there's no better place to point to than for

25 example airlines. Those -- those entities want

28

1 confidentiality and want to be protected and the
2 like. It's a competitive business, obviously.

3 MR. WUELLNER: And keep in mind we're talking
4 about this is not about the legality of the
5 Authority being able to do those things, this is
6 about the ability of the public to access records
7 of that.

8 So it's just simply a deferral of the public's
9 ability to get -- get ahold of those records so
10 that negotiations or discussions can take place
11 without fear of all of that being out there in some
12 form before a deal can be consummated or brought
13 back in a public matter. Which is still subject to
14 board ratification. So it's still in the public
15 ultimately.

16 CHAIRMAN YOUMAN: Mr. Werten?

17 MR. WERTER: Two things. First of all, Ed,
18 increase your vitamin E intake and put nothing on
19 paper. But I missed a step there. Were you asking
20 whether the county could act more or less as an
21 agent in negotiation and therefore use their veil?
22 Is that it?

23 MR. COX: Proxy.

24 MR. WERTER: Is that what you're trying to --

25 because that doesn't -- was that what he was

29

1 asking? I wasn't quite sure --

2 MR. BURNETT: The statute -- the statute has
3 basically of -- well, there's a number of
4 subsections. But if you break it down to the
5 relative parts for us, it has two parts. The first
6 is counties and municipalities are protected.

7 MR. WERTER: Yeah.

8 MR. BURNETT: The second part is counties can
9 delegate it to private entities.

10 MR. WERTER: Uh-huh.

11 MR. BURNETT: Okay. We have been -- and my --
12 my view was, okay, well, if the county can delegate
13 it to a private entity, then let us be a delegated
14 private entity. And the Attorney General --

15 MR. WERTER: Wasn't he trying -- wasn't he
16 trying to work it in reverse; i.e. let's say the
17 airlines or a new defense contractor, letting the
18 county negotiate for us and using their veil? I
19 don't think that works either because they're just
20 an agent of us, therefore the same rules would
21 apply. I don't think it would transfer upward that
22 way.

23 MR. BURNETT: No.

24 MR. WERTER: Do you think it would?

25 MR. BURNETT: I think the only thing the

30

1 county could do would be its regular type economic
2 development negotiations and maybe have
3 county-related incentives. If they're going to
4 build a building, to waive impact fees or --

5 MR. WERTER: Commingle it so --

6 MR. BURNETT: -- those kind of things.

7 MR. WERTER: You mean commingle so that it
8 does adopt the veil?

9 MR. WUELLNER: Well, you could -- as you
10 pointed out or kind of alluded to in your first
11 comment, we can have those in a verbal way.

12 MR. WERTER: I was being facetious.

13 MR. WUELLNER: But that -- that's true. It is
14 entirely true. Once it becomes documented, it
15 becomes subject to records. Thankfully they can't
16 get ahold of my head or yours for that matter.

17 MR. WERTER: I'll leave that alone.

18 CHAIRMAN YOUMAN: So the bottom line from --
19 from our perspective, it really doesn't make any
20 difference to us from an airport viewpoint, we
21 have -- if it's open from beginning or not. It's
22 the businesses who are competitive out there that
23 are trying to structure a deal without a lot of
24 complications that are the aspect we're looking at.

25 MR. WUELLNER: Correct. It's really a -- it's

31

1 a long tried, long true business negotiation
2 ability to be able to keep that shielded for a
3 period of time until you can get through
4 constructive discussions about what that project
5 is, how it might work in your community details.
6 At some point, it becomes public no matter what.

7 CHAIRMAN YOUMAN: Right.

8 MR. WUELLNER: But you -- there's a -- a
9 desire to have that information protected while
10 it's being negotiated.

11 There could be everything from financial
12 reports, proprietary information. It could be all
13 kinds of things that are provided in their
14 discussions with, for instance, the
15 Airport Authority that they would not want out
16 publicly until the appropriate time or if at all.

17 MR. WERTER: Now -- if I may?

18 CHAIRMAN YOUMAN: Yes, Mr. Werter.

19 MR. WERTER: Now, do you think, Doug, there's
20 enough entities out there across the state that
21 could benefit from this bill that maybe we all can
22 consolidate in pushing such a bill?

23 In other words, not just like airport if
24 there -- are we in the -- are there other airport

25 authorities throughout the state, you know, I know

32

1 they're not many if there are, but other airport

2 authorities that are chartered?

3 MR. WUELLNER: Yes, there are others.

4 MR. WERTER: There are? How many?

5 MR. WUELLNER: I don't remember.

6 MR. WERTER: But not only just not limiting it

7 to airport authorities, but other government

8 institutions not covered by these statutes that

9 could be quite easily since we are an economic

10 development type of agency, where we can

11 consolidate an effort to push such a bill.

12 MR. WUELLNER: Well, I don't know how big a

13 task that is to get it as a general bill in front

14 of the legislature. It was there two years ago.

15 It may not be that big a deal to resurrect a

16 previous, because it was -- I don't want to use the

17 word "unanimous" in the strictest sense, but it was

18 overwhelmingly approved by both houses of the

19 legislature and given to the Governor when he first

20 walked in.

21 MR. WERTER: Oh, okay.

22 MR. WUELLNER: I think we were dealing with a

23 scenario where the Governor was literally a few

24 weeks on the job when this -- when this hit him.

25 MR. WERTER: He vetoed it?

33

1 MR. WUELLNER: He did. But his veto was not
2 on the substance of what it was, it was on the
3 reliance that this was redundant to existing
4 statute.

5 MR. WERTER: I see.

6 MR. WUELLNER: We've since kind of shown it's
7 not redundant through the AG Opinion. So, it I
8 think right now will have a strong chance of being
9 signed by the Governor if it survived houses at the
10 legislature again. But it would have to go through
11 that process.

12 I don't know what's involved in that. I'm not
13 even sure who spearheaded it last time, whether it
14 was an airport's association, association of
15 counties. I truly don't know who or don't recall
16 who brought it forward the first time. But it
17 needs bill sponsors in both houses. It's a
18 fairly -- especially a full Senate bill or full
19 House versus local.

20 CHAIRMAN YOUMAN: Mr. Wuellner, to date this
21 hasn't injured us in negotiating with private
22 entities, has it?

23 MR. WUELLNER: I'd rather not say.

24 CHAIRMAN YOUMAN: Okay. Any more discussion?

25 MR. COX: Nope.

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1 ANNUAL AUDIT - CARR, RIGGS & INGRAM

2 CHAIRMAN YOUMAN: All right. Let's proceed to
3 the next agenda item, annual audit presentation,
4 Carr, Riggs & Ingram.

5 MR. WUELLNER: I would invite Ms. Tina
6 Robinson up with Carr, Riggs & Ingram to present
7 the results of your 2012 audit.

8 MS. ROBINSON: Thank you. Good afternoon.

9 MR. WUELLNER: Is that on?

10 MS. ROBINSON: Hope y'all can hear me okay.

11 I'm happy to be here. I'm going to give you a
12 brief summary of the audit results of your
13 financial statement, and this is for the year ended
14 September 30th, 2012. If you have your financial
15 statements and want to see the different pages,
16 I'll refer to those. If not, the summary itself I
17 think will give you guidance as to what the audit
18 results are.

19 On Page 23, you'll see a summary of the
20 auditor results and it's a nice caption on one
21 page. Really that tells you that you received a
22 clean unqualified opinion with regard to the
23 financial statements. And it also tells you that
24 we did not find material weaknesses in internal

25 control or material noncompliance. Thank you.

35

1 Also on that page with regard to the single
2 audit -- with regard to the single audit of your
3 major grant, the federal Airport Improvement
4 Program, you also obtained a clean opinion. Our
5 audit did not find material weaknesses or
6 weaknesses in internal control over compliance
7 applicable to your major grant programs. So your
8 audit really consists of two major components, your
9 financial statement audit and your major grant
10 audits.

11 You did not expend the level of state grants
12 funds this year that would have required a state
13 single audit. And so in that regard, you spent
14 \$199,000 approximately of state expenditures, and
15 the threshold which would have required a state
16 single audit is \$500,000. So you only had a
17 federal single audit of the grants.

18 I also wanted to highlight just a few items
19 throughout the statements. The MD&A, which is near
20 the front, Pages 3, 4 and 5, is required by
21 governmental accounting standards and it's written
22 by your own management. There's a brief narrative
23 of the statements in that section, and there's a
24 good comparative summarized table where you can see

25 variances compared to the last two years.

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1 Page 6 is the statement of net assets or as
2 many people refer to this as the balance sheet.
3 That's your assets, liabilities, and equity. And
4 there, you'll see that your capital assets went up
5 again, which is typical for the Authority because
6 your major operations are expending building items
7 with capital grants. So those went up from \$83
8 million to approximately \$86 million.

9 Total cash in investments are higher by about
10 \$460,000 mostly because you collected more
11 receivables as of the year-end. And the net assets
12 at the bottom of that Page 6 shows you a breakdown
13 of how much of your ending equity is invested in
14 capital assets or how much is unrestricted.

15 Then on Page 8, you can see the detail cash
16 changes. I won't go through each of those changes,
17 but that's a nice statement just to show you the
18 flow of the funds, you know, what actually came in
19 in cash, what went out and for what purposes and
20 classifications.

21 Back to Page 7, you'll see the revenue and
22 expense activity. And there in the middle of the
23 page, you do have an operating loss of about \$2.6
24 million, but this is because a significant amount

25 of your operations are covered by nonoperating

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1 capital grants. So those capital grants of about
2 \$5.5 million more than take care of the remaining
3 operating costs.

4 Your change in net assets near the bottom is
5 again an increase going up about \$2.8 million,
6 leaving your ending accumulated net assets at about
7 \$88.6 million. So you can see most of that's made
8 up of your capital -- capital assets.

9 Then following the statements on Pages 9
10 through 15, you'll see your footnote disclosures.
11 Those are required disclosures. The new items in
12 there that I'll just point out, you'll see
13 disclosures on the new Florida SAFE investments
14 that you did this year. Those are on Pages 9 and
15 11. They're very similar to the disclosures that
16 you've had all along regarding the SBA investments.

17 Note 8 is also new and it simply lets the
18 reader know that there are some upcoming accounting
19 standards that are going to be effective next year.

20 The Authority would evaluate those and see what the
21 impact would be, but as of -- as of now, we don't
22 expect those to have a significant impact on your
23 financial statements, so you should not see much
24 change next year.

25 And then on Page 16 is a management letter,

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1 which is required by the Florida Auditor General.

2 Here, we would indicate if you had any prior

3 uncorrected audit findings, and there were none.

4 The state Auditor General also requires us to see

5 if you had any conditions indicating a financial

6 emergency or deteriorating financial condition.

7 You do not have indications of those. And this

8 letter also reports that your annual financial

9 report that goes to the Department of Financial

10 Services is in agreement with the audit report.

11 That's really the conclusion of my summary. I

12 do appreciate the staff and management and their

13 assistance and cooperation. It's another good

14 audit results.

15 CHAIRMAN YOUMAN: I have a question. From the

16 auditor's viewpoint, the operating statements, are

17 we still on the path of sustainability that we can

18 stay off the tax rolls from the auditor standpoint?

19 MS. ROBINSON: Yes. You have -- as far as,

20 you know, what we can see in the trend that's going

21 so far with your -- since you've been off of the

22 tax rolls, which this was the second year -- and

23 you will see a little bit of ad valorem taxes

24 revenue shown there, but only because they're

25 always late or many times delinquent taxes

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1 collected. But given that, you have more than
2 enough nonoperating capital grants to help cover
3 the cost that -- for the things that you are --
4 have been doing in your operations.

5 CHAIRMAN YOUMAN: Thank you. Any questions
6 from the board?

7 MR. WUELLNER: I did want to point out one
8 other little thing on Page 14. Just to point out
9 the results of the tweaking we did about 18 months
10 ago related to liabilities on compensated absences,
11 and you can see we finally -- we have a positive
12 trend as a result of those changes we made 18
13 months ago.

14 CHAIRMAN YOUMAN: Mr. Martinelli, did you have
15 any comments?

16 MR. MARTINELLI: No. I'll pass.

17 CHAIRMAN YOUMAN: Anybody else?

18 (None.)

19 CHAIRMAN YOUMAN: Thank you very much for an
20 excellent audit report. I appreciate it.

21 MS. ROBINSON: Thank you.

22 CHAIRMAN YOUMAN: Should I wait for approval
23 of the statements or is that something you'll do a
24 later time?

25 MR. WUELLNER: We need to accept the results

40

1 with a motion.

2 CHAIRMAN YOUMAN: I didn't realize that.

3 Thank you. Board discussion?

4 (None.)

5 CHAIRMAN YOUMAN: None. No public comment.

6 May I ask a motion -- ask for a motion to approve

7 the audit report for this year?

8 MR. COX: Move to accept the audit report as

9 presented.

10 CHAIRMAN YOUMAN: Mr. Cox. Second, please?

11 MR. WERTER: Second.

12 CHAIRMAN YOUMAN: Mr. Werter second. Any

13 further discussion?

14 (None.)

15 CHAIRMAN YOUMAN: May I have a vote of ayes?

16 MR. CIRIELLO: Aye.

17 MR. COX: Aye.

18 MR. WERTER: Aye.

19 MS. BARRERA: Aye.

20 CHAIRMAN YOUMAN: Aye. No nays. Accepted

21 unanimously.

22 MR. COX: Thank you.

23 MS. ROBINSON: Thank you, very much.

24 SUSTAINABILITY REPORT CARD

1 agenda is the sustainability report card.

2 MR. WUELLNER: It's my pleasure to introduce
3 Etienne John. He is an intern with Jacksonville
4 University.

5 Etienne has spent the last semester with our
6 office basically diving into the details related to
7 sustainability, and he did a great job at
8 developing the report card related to the
9 sustainability. And with that, I'm going to turn
10 it over to Etienne to present the results of his
11 work for the last semester.

12 MR. JOHN: Thank you, very much, sir. I
13 appreciate. First of all, I want to thank -- thank
14 you for accepting me here, and I also want to thank
15 the (unintelligible) men from back there, Kevin,
16 and Cindy for helping me out throughout this
17 process. And I also want to thank you, the board,
18 to have me here today.

19 I'm going to be talking -- I'm going to be
20 talking to some of the findings that I found from
21 sustainability report. The -- the results, the
22 data and analysis that I collected, I collected for
23 five years.

24 This is one of the topic that are going to be

25 covered, you know, one of -- the purpose of course

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1 of having sustainability report. Water usage,
2 electricity, number of operations, noise
3 complaints, and the revenue and expenses of the --
4 of the airport of course.

5 The purpose of the sustainability pretty much
6 is to try to enhance the airport image most likely
7 and to try to -- to minimize most of the energy
8 used. That's pretty much what it is all about. By
9 looking at the -- by collecting the data and the
10 (unintelligible) actually shows you where you are
11 and what you need to do next.

12 This is -- was the water usage. I don't know
13 if you can see the graph I have there on the TV.
14 Some of that is an explanation behind why some of
15 the years the water usage is lower than normal.
16 One of the year was due to many of the incident
17 that happened from 2008 to 2011.

18 2008, there was an increase in usage because
19 of the -- they used to have rental cars, they used
20 to be here. And there was also some -- a lot of
21 the incident that happened in 2010 and 2011 which
22 happened to have some of these thing that broken
23 and the water would just flow out. So that was the
24 reason behind why the graph's look -- and I don't

25 know how to say this, but that was the reason why

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1 the graph was looking the way it was looking.

2 Here is the electricity usage from 2007 to
3 2012. As you can see, it shows the constant going
4 up, but is also explanation behind it is because
5 when you look at master plan of the output from
6 2007 to 2012, it's completely different because
7 there was a lot of the construction that were
8 added.

9 But when you look at this, you wonder how this
10 don't explain where -- how are we using the
11 electricity. So what I did is I went back, picked
12 the most (unintelligible) known place that was
13 existing from 2007 to 2012 and I want to see the
14 trend, how the average was doing. And this is what
15 I found out. Actually, some of the buildings,
16 electricity actually went down. Some of the
17 building, the electricity went up. So the airport
18 is doing a very great job on saving the energy when
19 it come to electricity.

20 Number of the operations. The graph seems to
21 be unusual, too, because it has a lot of thing to
22 do with economical. It has a lot of thing to do
23 with 2010, they had school started here. That's
24 why you see in 2011 the bar just jumped over to the

1 2012, I do have what's called estimated
2 numbers because we don't -- I don't have all the
3 numbers. November and December, I don't have the
4 numbers. So we had to do a bit of estimating
5 behind it. So that's why it's not really the real
6 number.

7 Like I was saying, 2009, the reason why the
8 graph look the way it does, there was economic
9 downturn. There was also rising of fuel. But in
10 2011, economy picked up because there was school,
11 there was added flight school. And 2012, like I
12 was telling you, I have incomplete data because we
13 don't have everything from January to December.

14 Noise -- noise has been constantly going down.
15 I don't know if you can see, I really have no idea
16 why, but it seems like may be due to the fact the
17 airplanes are getting better or switching the
18 runway, I don't know, but that's (unintelligible) a
19 factor, the noise keep going down.

20 Revenue and expenses, I did from year 2007 to
21 2012 again. I don't know if you can see the --
22 actually the airport's doing a great great job from
23 revenue against the expenses. The expenses are way
24 too low down than the revenue. So that's pretty

25 much management is doing something right.

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1 I want to thank -- like I was saying, I want
2 to thank everybody who helped me. These are the
3 four people that was working close to, and you guys
4 have any questions, you can go ahead and
5 (unintelligible) and they'll probably be able to
6 give you more detail than I can. Thank you, very
7 much and I appreciate for your time.

8 MR. COX: Thank you.

9 CHAIRMAN YOUMAN: Thank you.

10 MR. WUELLNER: Thank you.

11 CHAIRMAN YOUMAN: Is there board discussion
12 concerning the presentation?

13 MR. COX: I know why the noise complaints were
14 so big in 2009, but I won't go into it.

15 MR. WUELLNER: I would just chime in. I
16 think -- I think generally most items are on -- are
17 trending in the proper direction. The overall
18 increases in use of utilities and water and things
19 of those -- those nature are -- seem to be tied
20 directly to the addition of new facilities on the
21 airport.

22 And then when you further dissect down --
23 which is what Etienne was trying to distinguish for
24 you, is when you dial down to individual locations

25 on the airport where you can obtain a specific

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1 meter data, what you're finding is the trend is
2 generally downward from -- and that's -- that's a
3 positive overall.

4 It may -- it's one of these cases where when
5 you look at the overall, you might think we're
6 going the wrong direction, but it's really more a
7 result of adding additional facilities. When you
8 drill down to the locations, you see the trending
9 is downward at the actual site.

10 So, overall use is up. The individual
11 conservation efforts and buildings seems to be
12 trending in the proper direction for the most part.
13 I have no explanation, either. I don't know
14 anybody on staff who does, but related to the noise
15 other than for whatever reason, that's dropped off
16 significantly.

17 I would also just for clarification for
18 Etienne that the financial revenues and expenses
19 data are data points that are directly off your
20 annual audits. So the data source for that is
21 reliable and not just something that he found.

22 And other than that, I'd compliment Etienne
23 for his dedication and effort in this, because this
24 young man was buried in data nonstop. It was

25 amazing to watch him pick that apart and get down

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1 to the guts of it.

2 We talked about different strategies
3 collectively. He was always willing and open to
4 looking at those things and dive in, and I truly
5 appreciate your work on this and I think you're a
6 real compliment to JU and the type of student
7 they're putting out these days.

8 CHAIRMAN YOUMAN: One question on the noise.

9 MR. JOHN: Thank you.

10 CHAIRMAN YOUMAN: Didn't -- am I remembering
11 properly or not? Didn't the FAA change some of the
12 flight patterns that --

13 MR. WUELLNER: Back a couple of years ago, we
14 made adjustments to the -- to the departure in
15 cooperation with the tower and ATC in the area.
16 And for the most part, it was -- they were simple
17 adjustments of allowing aircraft to -- or requiring
18 IFR flight-planned aircraft to fly runway heading a
19 little longer before being allowed to make turns.
20 But as far as VFR and general aviation, light GA
21 traffic, there have been no changes other than --
22 other than, you know, smarter flying I would say.

23 MR. BURNETT: There have been less flights by
24 a certain Lear jet --

25 MR. WUELLNER: Right.

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1 MR. BURNETT: -- on the property as well.

2 MR. WUELLNER: True enough.

3 CHAIRMAN YOUMAN: Mr. Martinelli, did you have
4 any comments?

5 MR. MARTINELLI: No.

6 CHAIRMAN YOUMAN: Ask for a motion? Do we
7 have a motion to accept the sustainability report?

8 MS. BARRERA: I make a motion that we accept
9 the sustainability report as presented.

10 CHAIRMAN YOUMAN: Second?

11 MR. COX: Second.

12 CHAIRMAN YOUMAN: Any further discussion?

13 (None.)

14 CHAIRMAN YOUMAN: May I have a vote of ayes?

15 MR. CIRIELLO: Aye.

16 MR. COX: Aye.

17 MR. WERTER: Aye.

18 MS. BARRERA: Aye.

19 CHAIRMAN YOUMAN: Aye. No nays. The report
20 is accepted unanimously.

21 OFFICER & COMMITTEE SELECTIONS

22 CHAIRMAN YOUMAN: The next agenda item is
23 officer and committee selections for the year 2013.

24 And we have for officers chairman, Carl Youman and

25 Bob Cox. Secretary-treasurer, Kelly Barrera and

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1 Bob Cox. Aerospace Academy primary, Matt Mercer.
2 Aerospace Academy alternate, Matt Mercer. Economic
3 development primary, Kelly Barrera and Bob Cox.
4 Economic development alternate, Carl Youman.
5 Intergovernmental primary, Mr. Ciriello.
6 Intergovernmental alternate, Kelly Barrera. TPO
7 primary, Carl Youman. TPO alternate, Kelly
8 Barrera. Board discussion?

9 MR. WUELLNER: I would want to correct one
10 thing you mentioned. I think you misread the
11 alternate for Aerospace Academy as Matt Mercer and
12 the alternate --

13 CHAIRMAN YOUMAN: Excuse me.

14 MR. WUELLNER: -- was Kelly.

15 CHAIRMAN YOUMAN: Board discussion,
16 Mr. Ciriello?

17 MR. CIRIELLO: Didn't a few meetings ago the
18 board have a discussion on officers' term of, you
19 know, holding their office, that you said like the
20 chair and the secretary could hold an office for
21 what, two or three years?

22 MR. WERTER: Two.

23 MR. CIRIELLO: Excuse me. And you're only in
24 your first year. Of course Mr. Werter will be

25 leaving. But do we have to have this election

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1 every year if a person can stay on the job for a
2 couple of years at a time?

3 In other words, I'm saying you should just
4 stay where you're at for your other year that we
5 allowed and the only real move we need to make is
6 Mr. Werter's job.

7 MR. COX: Officer elections have to occur
8 every year.

9 MR. CIRIELLO: Hmm?

10 MR. COX: They have to -- the officer
11 elections have to occur every year. It doesn't
12 matter.

13 MR. CIRIELLO: Okay. All right. Thank you.

14 CHAIRMAN YOUMAN: That two years was after the
15 second year, then you don't vote for --

16 MR. CIRIELLO: All right.

17 CHAIRMAN YOUMAN: -- a person if you don't
18 want to.

19 MR. CIRIELLO: Okay.

20 MR. WUELLNER: Yeah. It's required as a part
21 of your organizational meeting requirements on your
22 charter -- in your charter.

23 CHAIRMAN YOUMAN: Ms. Barrera?

24 MS. BARRERA: Seeing that Mr. Cox has

25 demonstrated so much interest in the

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1 secretary-treasurer and economic development

2 position, I'll withdraw my name on both of those.

3 MR. BURNETT: So that would put Mr. Cox as the
4 primary for economic development?

5 MR. COX: No. She said secretary-treasurer.

6 I didn't know it was split up there either, Kelly.

7 MR. BURNETT: Oh, I see.

8 MR. WERTER: And the EDC.

9 MS. BARRERA: Uh-huh. Right.

10 MR. BURNETT: Okay. So secretary-treasurer
11 and EDC.

12 MS. BARRERA: Correct.

13 MR. WUELLNER: So that leaves only one -- if I
14 could be allowed to summarize, only leaves one
15 person for secretary-treasurer, which would be at
16 this point you, Bob. And only one in the primary
17 position for economic development, which again
18 would be Mr. Cox. That leaves only one at this
19 point, one contested position, which would be
20 chairman.

21 CHAIRMAN YOUMAN: Okay.

22 MR. WUELLNER: Assuming the board's okay with
23 the other nominations.

24 MR. WERTER: Are we actually voting today?

25 MR. WUELLNER: Yes.

52

1 MR. WERTER: Hasn't it usually been in

2 January?

3 MR. WUELLNER: Yes. You-all changed that the
4 last year.

5 MR. WERTER: So we did say December. I don't
6 remember changing it.

7 MR. WUELLNER: But yes, originally it was.

8 MR. WERTER: I guess I have to up my vitamins.

9 MR. WUELLNER: The goal here was that the
10 slate would be ready to go January 1st when the
11 new --

12 MR. WERTER: Yeah.

13 MR. WUELLNER: That was the goal of changing
14 it last time, changing it to this time.

15 MR. CIRIELLO: So we need a motion.

16 MR. WUELLNER: Well --

17 CHAIRMAN YOUMAN: What we need is to -- for
18 Mr. Cox and I to -- for me to see who wants to say
19 aye to Mr. Cox being the chairman or me, is what it
20 amounts to.

21 MR. WUELLNER: And depending on the results of
22 that, it may or may not impact secretary-treasurer
23 position.

24 CHAIRMAN YOUMAN: Correct. So do I call for a

25 vote for the chairman?

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1 MR. BURNETT: I think someone should make a
2 motion for one of the -- one candidate or the other
3 and someone else should second that motion and go
4 from there.

5 MR. CIRIELLO: Can you make a motion for both?
6 In other words, I'd like to make a motion the
7 chairman stays Mr. Youman and Mr. Cox moves into
8 the secretary-treasurer.

9 MR. BURNETT: That could be a motion.

10 MR. CIRIELLO: Okay. That's what I'm
11 motioning, that Mr. Youman stays the chairman and
12 Mr. Cox moves over to the secretary-treasurer.

13 CHAIRMAN YOUMAN: Do I have a second?

14 MS. BARRERA: I'll second that.

15 CHAIRMAN YOUMAN: Do I have a vote? Ayes?

16 MR. CIRIELLO: Aye.

17 MR. WERTER: Aye.

18 MS. BARRERA: Aye.

19 MR. COX: Aye.

20 CHAIRMAN YOUMAN: Aye. Thank you, Mr. Cox,
21 appreciate it. So what we have is Carl Youman as
22 the chairman for 2013. Mr. Cox is the
23 secretary-treasurer for 2013. Ms. Barrera is -- or
24 Matt Mercer is aerospace --

25 MR. WUELLNER: I --

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1 CHAIRMAN YOUMAN: What happened?

2 MR. WUELLNER: I would suggest that just as a
3 single motion you adopt the committee -- the
4 results of the committee here --

5 MR. BURNETT: As --

6 MR. WUELLNER: -- as a single motion. That
7 way everybody's --

8 MR. CIRIELLO: You mean for these committee
9 jobs? Doesn't the chairman have the authority to
10 just appoint the people to the job and if they
11 don't want it, they say so?

12 MR. WUELLNER: Honestly it's not really that
13 clear. I think --

14 CHAIRMAN YOUMAN: Can I have motion for the
15 slate being accepted as issued?

16 MR. WERTER: I -- I move that the remainder of
17 the slate committee selection --

18 MR. WUELLNER: Can we -- before we get the
19 motion, I understand everybody wanting to hurry,
20 but let's record what those are before.

21 CHAIRMAN YOUMAN: Okay.

22 MR. WUELLNER: If you don't mind, I'll read
23 through them quickly and then you can make the
24 motion after that. Aerospace primary, Matt Mercer.

25 Aerospace alternate, Kelly Barrera. Economic

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1 development primary, Bob Cox. Alternate, Carl
2 Youman. Intergovernmental primary, Joe Ciriello.
3 Alternate intergovernmental, Kelly Barrera. TPO
4 primary, Carl Youman. TPO alternate would be Kelly
5 Barrera. You need a motion to that effect.

6 MR. WERTER: I move that the committee
7 appointments as noted by Mr. Wuellner be adopted as
8 is.

9 CHAIRMAN YOUMAN: Do I have a second?

10 MR. CIRIELLO: Second.

11 MS. BARRERA: I --

12 CHAIRMAN YOUMAN: May I have a vote of ayes,
13 please?

14 MR. CIRIELLO: Aye.

15 MR. COX: Aye.

16 MR. WERTER: Aye.

17 MS. BARRERA: Aye.

18 CHAIRMAN YOUMAN: Aye. No nays? Accepted
19 unanimously. Now we have -- before I open the
20 public comment, any public comment?

21 (None.)

22 CHAIRMAN YOUMAN: Nothing, Reba?

23 MS. LUDLOW: I'm thinking about it.

24 COMMISSIONER SANCHEZ: Just say nothing.

25 MS. LUDLOW: I have lots to say.

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1 CHAIRMAN YOUMAN: We'll move on to --

2 MS. LUDLOW: No comment, thank you.

3 MEMBER COMMENTS & REPORTS

4 CHAIRMAN YOUMAN: Authority members comments

5 and reports. Mr. Ciriello, intergovernmental

6 meeting, please?

7 MR. CIRIELLO: Well, before I get to that, I'd

8 like to make a statement and then ask a question.

9 I've got a report here and I don't know if

10 everybody else got one about the meetings for next

11 year, and I personally am not happy with meeting

12 every other month and cancellations and the like.

13 So my question is, is it not the responsibility or

14 the duty of the board to schedule or cancel

15 meetings rather than staff, which is labor to me

16 dictating to the board what it can do?

17 In other words, I think it's the board's job

18 to say when we'll meet and not, not the staff to

19 tell us when we can meet. So am I correct in that

20 assumption or does staff have that ability that

21 they can tell us what to do? Putting it bluntly.

22 MR. WUELLNER: These are proposed meeting

23 dates. You can do with them as you wish

24 collectively.

25 MR. CIRIELLO: Well, if nobody says anything

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1 about it, it will happen. I'm saying I don't like
2 it. I want to meet every month like we're supposed
3 to. And if we're not going to meet, I want it to
4 be the board to say so and not staff.

5 MR. COX: Comment?

6 MR. CIRIELLO: I can't get any blunter than
7 that.

8 CHAIRMAN YOUMAN: Mr. Cox?

9 MR. COX: Actually it's not that simple, Joe,
10 because the staff has to confer with the chair to
11 find out when our meeting dates are going to be.
12 So, yes, the board is involved in it by that point.

13 MR. CIRIELLO: Well, nobody's asked me whether
14 I want to do that or not.

15 MR. COX: Is that not correct, Mr. Wuellner?

16 MR. WUELLNER: Yes. And you generally come to
17 your meeting dates by consensus. What we have done
18 is go through and based on calendar availability,
19 our best guess of workload, meeting conflicts, all
20 kinds of things over the course of the year, these
21 are what I would consider our first seven -- or six
22 or seven meetings, how they fit.

23 Now, that doesn't eliminate the necessity that
24 you may have to have additional meetings throughout

25 this -- throughout the year. And certainly we

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1 would be conferring with the chair during that time
2 and as we need additional meetings, we'll certainly
3 do that.

4 These just set out the -- the skeleton, if you
5 will, of meetings scheduled for next year. That's
6 our recommendation. You as a board can do whatever
7 you wish to these meetings. If you want to meet
8 monthly or whatever schedule. You have no charter
9 requirement to meet in any specific amount. You
10 may do whatever suits you and accomplishes the
11 purposes of the board.

12 CHAIRMAN YOUMAN: I do believe that we should
13 have a meeting in January, in particular with the
14 new board member coming on board.

15 MR. WUELLNER: It's looking like January we'll
16 probably need a meeting anyway.

17 CHAIRMAN YOUMAN: And then we can take a look
18 at it and discuss it in January and go forward from
19 there.

20 MR. WUELLNER: Okay. Currently you've been
21 combining January and February. So the third
22 Monday, I'll remind you of January and February
23 both fall on federal holidays. That doesn't mean
24 you have to have anything. Just reminding you that

25 those dates are -- are immediately a conflict every

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1 year because the holidays fall on the Mondays.

2 CHAIRMAN YOUMAN: Well, let's change the
3 meeting date so it's not a conflict with the
4 federal holiday.

5 MR. WUELLNER: That's fine.

6 CHAIRMAN YOUMAN: Board agree?

7 MR. COX: Yes.

8 MR. WUELLNER: Find a date.

9 CHAIRMAN YOUMAN: Should we have a vote on it
10 or just agree? We're not -- we'll have a meeting
11 in January but not on a federal holiday. We'll
12 change the date.

13 MR. CIRIELLO: That's fine.

14 MR. WUELLNER: We'll find a date and get it
15 coordinated with everyone.

16 CHAIRMAN YOUMAN: All right.

17 MR. CIRIELLO: As a matter of statement before
18 we get anywhere, why couldn't we as the board --
19 like we're going to have our meeting in January.
20 Okay. Why couldn't somebody then say, well, I
21 don't think we need to meet in February and at that
22 meeting cancel that? Therefore, the board would be
23 canceling. Or if we meet say in February, for some
24 reason the board doesn't want to meet in March, and

25 then at the February meeting, the board can say,

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1 well, we won't meet next month. That way month by
2 month by month, the board will be the one saying
3 when they'll meet and when they won't.

4 CHAIRMAN YOUMAN: I have no objection to that.

5 We can discuss that further at the January --

6 MR. CIRIELLO: Yeah.

7 CHAIRMAN YOUMAN: -- meeting.

8 MR. CIRIELLO: Right now, you --

9 CHAIRMAN YOUMAN: I agree.

10 MR. CIRIELLO: -- want to meet in January.

11 Okay. So what will the date be?

12 CHAIRMAN YOUMAN: He's going to -- he's going
13 to have to go through and select it and post it and
14 send out an e-mail to see if it's okay with
15 everybody. Unless you have it right now.

16 MR. WUELLNER: I will have. The 21st is the
17 holiday. My suggestion would be the 28th. And
18 then discuss what day you would do in February at
19 the meeting after.

20 CHAIRMAN YOUMAN: Okay. January 28th.
21 Agreeable?

22 MR. COX: Why not earlier than that?

23 MR. WUELLNER: Actually, you just run up
24 against being able to get the agenda out, but --

25 MR. COX: I mean 7th or 14th or --

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1 MR. WUELLNER: You can. I just wouldn't
2 guarantee you're going to have much to do, but
3 you're welcome to meet.

4 MR. COX: Okay. I agree with Carl, though,
5 having the new member on the board and just want to
6 get them in the loop instead of waiting almost two
7 months before we get the new member involved in
8 whatever's going on.

9 CHAIRMAN YOUMAN: Correct.

10 MR. WUELLNER: If you want to do the 14th, we
11 can make that work, too.

12 MR. COX: Works for me. It's up to everybody
13 else, but it works for me.

14 CHAIRMAN YOUMAN: 14th agreeable to the board?

15 MS. BARRERA: Would we still then have the
16 meeting then on the February --

17 CHAIRMAN YOUMAN: No.

18 MS. BARRERA: -- the 4th?

19 CHAIRMAN YOUMAN: No.

20 MS. BARRERA: So then when would that meeting
21 occur?

22 CHAIRMAN YOUMAN: We'll decide at the meeting.

23 MR. WUELLNER: Sometime in February. My
24 guess, it would be the 11th or 25th.

25 MR. CIRIELLO: Being it's a short month, we

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1 could just eliminate February all together and go
2 to March. Decide that in January. But the 14th's
3 good for me.

4 CHAIRMAN YOUMAN: All right. January 14th.
5 No meeting in February. And we go from there.
6 Unless -- unless the administration comes up with
7 problems or whatever that the board has to address
8 in February and they'll advise me or call me.

9 MR. COX: That's if staff directs us to have a
10 meeting, right?

11 CHAIRMAN YOUMAN: The staff will come to the
12 chairman and say I've got a problem and the
13 chairman will say, okay, we go from --

14 MR. WUELLNER: We'll be able to let you know
15 at the February (sic) 14th meeting.

16 CHAIRMAN YOUMAN: Okay? Mr. Ciriello, your
17 intergovernmental report?

18 MR. CIRIELLO: Oh, okay. If I could read my
19 minutes. Let me see.

20 The water management people were in their
21 final recommendations for land management. Their
22 reports were going to go to the Governor board for
23 approval on Wednesday, November 14th. And they
24 also gave a report on -- for a lot of project

25 permits are out and are about to expire, and any of

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1 these permits that are about to expire all anybody
2 who has these permits needed to do was to get ahold
3 of water management and ask for an extension.

4 The port and waterway people, the man told
5 about their new commissioners coming on board.
6 Their San Sebastian dredging project, the inlet
7 dredging was not straight. However they dredged
8 that inlet, it wasn't a straight shot.

9 The beach, their new police chief by the first
10 of the year was supposed to be seated. Mosquito
11 control, all they did was mention the election
12 results. FDOT reported on the San Sebastian Bridge
13 and it should be completed by mid February. The
14 Sheriff's Department reported that they're
15 continuing more crime control on less money and
16 that the new radio system will be ready for testing
17 by mid-January or February.

18 And the last report was given by
19 Mr. Zimmerman. And instead of him sitting over
20 there, would you give me a hand and give that
21 report you gave the committee that day? Something
22 about bonds.

23 MR. ZIMMERMAN: You're making me remember.
24 I'm sorry. I don't remember what I said.

25 MR. CIRIELLO: Well, you gave a report about

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1 the people with bonding and I really --

2 MR. ZIMMERMAN: Well, everybody -- everybody

3 here knows pretty much that the idea is in the

4 bonding business, and we've made reports before on

5 how that's done and for who and under what

6 circumstances. So I don't remember -- I know I was

7 probably keying my remarks to people who were not

8 familiar with the idea.

9 MR. CIRIELLO: Well then, that's all I've got.

10 CHAIRMAN YOUMAN: Mr. Cox, you have nothing to

11 report, do you?

12 MR. COX: Nothing to report.

13 CHAIRMAN YOUMAN: Any comments?

14 MR. COX: I've got a comment.

15 CHAIRMAN YOUMAN: Go ahead, sir.

16 MR. COX: I just -- going back to -- referring

17 back to this -- the Attorney General's response,

18 I've just -- I've really got an issue with the

19 response that we got from them.

20 And just basically from an overall viewpoint

21 of this viewpoint that the airport is not an

22 economic generator for the county when in fact the

23 airport is the economic generator for the entire

24 county.

25 And if we look on the back, I just read this

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1 on the back of this thing, talking about the
2 Northeast Florida location; i.e., St. Augustine
3 puts 45 million customers within a day's drive.
4 Well guess what? It puts 5,000 Fortune 50 flights
5 within two to six hours' flight depending on where
6 you're coming from in the world. And -- and this
7 is the location where they come to for
8 St. Johns County.

9 So to say it's not an economic development
10 agency is -- to me is ridiculous. It's beyond
11 ridiculous. And I want us to explore as an
12 aggressively as possible either re -- you know,
13 creating language in a bill or whatever we need to
14 do to refute that opinion.

15 MR. WERTER: If -- if I may.

16 CHAIRMAN YOUMAN: Go ahead, Mr. Werter.

17 MR. WERTER: Let me see if my reasoning is
18 right on this. Two ways of approaching it is the
19 bill method, trying to get the bill to expand on it
20 like we talked about earlier. The other way is to
21 go ahead and have Mr. Wuellner treat it as
22 confidential, let them sue us under the Freedom of
23 Information Act, and then we can let the Supreme
24 Court of Florida decide. So, Mr. Cox, what's your

1 MR. COX: Bill. I think we need to go down
2 it, you know.

3 CHAIRMAN YOUMAN: Only Mr. Werter.

4 MR. COX: That's what I'm saying. Let's
5 aggressively pursue that avenue and I think we
6 should right away.

7 MR. WERTER: And I do agree with Mr -- Mr. Cox
8 that this would -- and it may have not have been an
9 issue in the past, but it could be an issue in
10 the -- and we don't want to go screwing up the
11 progress that we've made over the years.
12 Especially when it comes to negotiations with
13 defense contractors such as Grumman or anybody else
14 that may want to come on board, our up and coming
15 prospective airline negotiations, which there may
16 be people out there who would love to spoil that.

17 MR. COX: And just for the record and not to
18 put -- Mr. Slingsluff, not to put you on the spot,
19 would you refute any of those stats that I just
20 said about the 5,000 flights annually coming in
21 here? Because that comes right into his FBO.

22 So, just for a matter of public record that
23 we, you know, have that kind of traffic coming in
24 here from around the world and from around the

25 United States into St -- you know, St. Johns County

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1 airport.

2 CHAIRMAN YOUMAN: And we have 727s landing --

3 MR. COX: 737s.

4 CHAIRMAN YOUMAN: 737s landing at this time

5 also, don't we?

6 MR. WERTER: Those jumbos?

7 MR. COX: Hey, Jim, step outside for a second,

8 will you?

9 CHAIRMAN YOUMAN: I agree with Mr. Cox and I

10 voice support for that opinion, also.

11 MR. COX: That's it for me. Thank you.

12 CHAIRMAN YOUMAN: Mr. Werter? EDC and any

13 choice comments you wish to make.

14 MR. WERTER: If I haven't made any already. I

15 have to defer to my alternate for the EDC. I was

16 again in court again for that for that felony of

17 mine. That was said in jest for the record.

18 CHAIRMAN YOUMAN: That was me.

19 MR. WERTER: You go ahead and have at it.

20 CHAIRMAN YOUMAN: Excuse me. Take just a half

21 a second because the writing's too small.

22 I went to the EDC breakfast. It was well

23 attended and I cheated and pulled up

24 St. Johns County Chamber of Commerce reporting on

25 it, which means that I didn't have to take notes,

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1 and here it is.

2 The EDC breakfast speaker was Michael Sole
3 from FPL. "Driving business and powering the
4 future was a consistent theme heard from FPL Vice
5 President for State Governmental Affairs Michael
6 Sole Wednesday morning at the EDC Quarterly
7 Breakfast.

8 "Driving business and powering the future was
9 a consistent -- consistent theme heard from FPL
10 Vice President for State Governmental Affairs
11 Michael Sole Wednesday morning at the EDC quarterly
12 breakfast.

13 "Sole discussed FPL's investment in
14 diversifying their fuel streams to better provide
15 power for Florida's citizens and businesses. The
16 FPL Vice President also spoke about their efforts
17 in working with EDC across the state and recognized
18 the success the partners of St. Johns County's
19 economic development efforts have achieved. 'There
20 is a lot of work to be done,' Sole said, 'and I
21 want to congratulate you on your efforts and
22 success.'

23 "St. Johns County Chamber of Commerce Vice
24 President of Economic Development Norman Gregory

25 painted a broad picture of those successes during a

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1 short presentation detailing the activity of the
2 Chamber EDC. Seventeen new companies have opened
3 their doors in St. Johns County during the fiscal
4 year ending in September of 2012. These new
5 companies have begun to contribute to a 6.8% local
6 unemployment rate, down 2 full points from this
7 time last year. 'The last several months our
8 employed labor force has kept up with our
9 population growth, and that is a great thing,' said
10 Gregory."

11 That completed the report for the EDC.

12 MR. WERTER: Well done. If you'd like, I
13 would now. You want me to.

14 CHAIRMAN YOUMAN: What?

15 MR. WERTER: Make departing comments?

16 CHAIRMAN YOUMAN: Yes.

17 MR. WERTER: Well, first of all, I'd like to
18 say that it's been a pleasure. The past four years
19 have been very enlightening, fun. It's been great
20 working with all of you. I have complete faith and
21 trust in this committee as is, that we will
22 continue this progress that we've been doing.

23 Keeping in mind that we are
24 St. Augustine/Northeast Florida Regional Airport

25 and that we want to stay, keep that atmosphere, but

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1 with keeping in mind service to the 195,000 people
2 of this county and not the select few, and that we
3 do this in a very up front, accurate, and
4 well-managed manner that we've been doing it in the
5 past.

6 And the hat is always off and we all know
7 this, the hat is always off to -- to Ed and Cindy
8 and the rest of the staff who are doing this job.

9 And I will be here -- whenever there's an important
10 agenda, I will be in the audience to make comment
11 if it's required. And I have great faith in this
12 committee, and just as The Record reported, that it
13 will continue on its steady course. Thank you,
14 guys.

15 CHAIRMAN YOUMAN: Thank you, Mr. Werter.

16 MS. BARRERA: Thank you, Jim.

17 CHAIRMAN YOUMAN: Ms. Barrera?

18 MS. BARRERA: I --

19 (Phone interruption.)

20 MS. BARRERA: I just have a little music
21 introduction here.

22 I attended the Aerospace Academy advisory
23 board meeting this past Wednesday and some great
24 things are going on there that everybody in the

25 audience might want to be aware of.

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1 We have our St. Johns County Aerospace Academy
2 students competed with all the district career
3 academy students from all of the different high
4 schools and the -- they submitted -- it's very
5 similar to a science fair type of atmosphere. The
6 difference is that you have outside accountability.

7 And in this case, there were several engineers
8 that made up -- well, there were different teams
9 from the different academies that had business
10 partners and subject matter experts that judged
11 each of these project's green efforts that went on,
12 and then teams were selected to present to the
13 district. And there was a committee of five
14 different -- five different -- four engineers and
15 one physicist.

16 And our Aerospace Academy kids knocked it out
17 of the park. And they were inspired by
18 Mr. Wuellner who came out to the Aerospace Academy
19 classes. He spoke about our airport. And they had
20 a project that had to do with sustainability and it
21 was very cutting edge.

22 And the kids were asked very tough questions.
23 And our Aerospace Academy kids have never won this
24 before. They were so professional in their

25 presentation, in their dress, and very eloquent,

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1 that our association with the Aerospace Academy was
2 something very much to be proud of and it was
3 embodied there. So I want to make everybody aware
4 of that.

5 They've also been busy. They went to the MBA
6 conference and were able to tour that and had a
7 great experience. They also were involved with
8 going to the Boeing plant. So there's been a lot
9 going on.

10 One of the other key things that happened that
11 hasn't happened in the past is that Northrop
12 Grumman took in five interns this year. And it was
13 a very very competitive process. Usually it's not
14 done this early. And they actually had 21 kids
15 compete for these -- these five positions. And it
16 literally came down -- as I said, they were all
17 excellent and it literally came down to the top
18 performers. So that's also very exciting.

19 I wanted to thank our intern here for
20 representing JU so well. During your time here, we
21 just heard nothing but wonderful wonderful things
22 about you and the work that you were doing from the
23 people who were working with you. And I just
24 wanted to thank you.

25 And lastly I have -- and I want to thank Jim

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1 for your service. This isn't always a -- an easy
2 way to serve, but I so appreciate your work and so
3 appreciate your time that you served on the board
4 and you've done a very well -- you've been active,
5 you've been engaged, and you've been committed.
6 And I appreciate that from a fellow board member.
7 That would be it.

8 CHAIRMAN YOUMAN: Thank you, Ms. Barrera. Now
9 it's my turn. Number of items.

10 Firehouse Subs, I have -- has everybody heard
11 of Firehouse Subs? They're a local company
12 headquartered in Jacksonville, started by a captain
13 of the fire department in Jacksonville. And his
14 two sons are maintaining the growth of the company.
15 And they have a trust or a funding for fire
16 departments, police departments, for equipment
17 purchases. And this is for the counties throughout
18 the circumference of Jacksonville.

19 And Ed notified me that we had been awarded a
20 grant of I believe it was \$20,200 worth of
21 equipment, and Kevin and I went to -- to the press
22 conference which was held in -- on Beach Boulevard
23 at the Firehouse Subs there. And the Governor,
24 Mayor Brown, and other -- all sorts of people were

25 there.

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1 MR. HARVEY: Celebrities.

2 CHAIRMAN YOUMAN: All sorts of celebrities. I

3 squeezed in and got my picture taken with Mayor

4 Brown and Governor Scott. And -- but aside from

5 that, they have spent \$300,000 in equipment for

6 fire departments, et cetera. And we got \$20,000.

7 And I'd like to ask Bryan (sic) if he would tell us

8 about --

9 MR. HARVEY: Bryan's not here anymore.

10 CHAIRMAN YOUMAN: I mean Kevin. Excuse me.

11 Names sometimes come out of my head. Kevin, would

12 you comment on the equipment and what's going to be

13 done with it, please?

14 MR. HARVEY: Sure.

15 CHAIRMAN YOUMAN: You have to do it at the

16 podium.

17 MR. HARVEY: Oh, I do?

18 CHAIRMAN YOUMAN: Yes, you do.

19 MR. HARVEY: Okay. I think this was brought

20 up at one other occasion but, yeah, we received two

21 of the self-containment breathing apparatuses that

22 are -- that were put into our fire truck, our rapid

23 response truck. So it's our equipment now. It's

24 not Northrop Grumman's using theirs in our vehicle.

25 So we continue to acquire equipment that belongs to

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1 the airport.

2 They also provided four AEDs that we put in --
3 a couple in this building now and will add to
4 another building, and added a new one to the fire
5 station down here. So we'll have easy access to a
6 number of those throughout the airport.

7 And to brag just a little. Out of the
8 \$300,000 that was presented by Firehouse Subs, we
9 received the second most in the grants.
10 Jacksonville fire department received the most. So
11 there were somewhat, what, about 15 or so agencies
12 that received funds and we were the second highest
13 awarded. So that was nice. That's about it.

14 CHAIRMAN YOUMAN: Thank you, Kevin.

15 MR. HARVEY: Yeah.

16 MR. WERTER: No toaster oven?

17 CHAIRMAN YOUMAN: Now, my responsibility for
18 the North Florida TPO.

19 The City of St. Augustine requested amending
20 the 2012-2013 Transportation Improvement Program,
21 and it had to do with the Castillo de San Marcos
22 National Monument to Davenport pedestrian
23 connections and the 450th commemoration ultimate
24 transit and pedestrian connections. One was for

25 \$753,000, the other is \$150,000, and the TPO voted

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1 to approve it.

2 And there was -- an emergency action staff
3 recommendation for the programming of additional
4 funds for the North Florida TPO Compressed Natural
5 Gas Conversion Initiative. There is a number of
6 departments that are converting to natural gas and
7 the TPO is supporting this effort inasmuch as it's
8 the divergent fuel from gasoline and makes us less
9 dependent on supplies and it's less costly, also,
10 and it's actually environmentally safe.

11 We had a certification report from the federal
12 government on the Jacksonville Transportation
13 Management Area and the North Florida TPO in
14 particular, and they gave the staff and management
15 of the North Florida TPO high, high, high, high
16 accolades for the methodology that they're
17 following in Florida in the federal guidelines.

18 And this was one of the only agencies in the state
19 of Florida that passed on all counts, and it was a
20 fantastic accomplishment.

21 Now, the next item, which is the executive
22 director's performance review. Each of you filled
23 out a review evaluation for Mr. Werter (sic) and I
24 compiled the data and I'll present that to you at

25 this time. I have a total of 400 --

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1 MS. BARRERA: Excuse me. For the record, it's
2 for Mr. Wuellner.

3 CHAIRMAN YOUMAN: What did I do now?

4 MS. BARRERA: You said for Mr. Werter and I
5 just didn't want it to go in the record --

6 MR. WERTER: And I was looking for a raise.

7 MS. BARRERA: Everybody knew what you were
8 talking about, but as I thought about it for the
9 record, for the minutes, we wanted to make that
10 clarification.

11 MR. WERTER: Thank you, Kelly. That ruined my
12 raise.

13 CHAIRMAN YOUMAN: Thank you. Sometimes I do
14 that. I just sort of fly out of the sky.
15 Mr. Wuellner. Is that better?

16 Out of 400 points possible, Mr. Wuellner
17 achieved a score of 355 and a ranking of 88 percent
18 versus 91 percent last year. However I'd like to
19 break that down so that we get a better perspective
20 of where this came from.

21 Two of the members scored Mr. Wuellner 100
22 percent, 80 out of 80. One member, 78 out of 80
23 for 98 percent. And one member, 77 out of 80 for
24 96 percent. And then there was one member which

25 skewed the results 50 out of 80 for 63 percent.

78

1 So, if you look at the four of the members, the --

2 Mr. Werter is rated --

3 MR. COX: Wuellner.

4 CHAIRMAN YOUMAN: Mr. Wuellner is rated in the

5 high percentile around 97 percent, rather than last

6 year.

7 In going over performance evaluations, I would

8 like to read some of the comments. Would you --

9 what would you consider major strength of the

10 executive director experience on and off the job?

11 What areas need improvement? Sometimes rarely no

12 follow-up for my questions and/or concerns and

13 manners. Other comments. I believe goals and

14 ambition for the airport's future is exaggerated.

15 It's a fine airport as is.

16 What do you consider the major strengths of

17 the executive director? His ability to communicate

18 and establish a friendly cohesive relationship with

19 parties on and off the airport. What areas need

20 improvement? Maybe involve more board members in

21 board meetings with potential future business

22 parties. Other comments. He's doing great, but --

23 do we have to give him another raise?

24 What do you consider the major strengths of

25 the executive director? Ability to work with

79

1 federal and state government entities to procure
2 funding. Ability to forecast needs for the airport
3 and plan accordingly. Ed Wuellner represents the
4 epitome of an airport director that all airports
5 would like to have. And I'm close to last.

6 Ability to see future needs of the airport and
7 set up plans and goals necessary to maintain the
8 airport on an ongoing basis for grants, revenue
9 sources, safety, and all items related to the
10 airport functions. What needs improvement?
11 Communications with all St. Johns residents and
12 taxpayers about all the positive aspects of the
13 airport to offset the minority negative status.
14 Personal training and career goals -- goals
15 establishment excellent.

16 Other comments. Ed is an effective leader and
17 administrator who has done a magnificent job
18 helping the NFRA, the number one regional airport
19 within the country. And you're going to have to
20 listen to one more.

21 Ed administers -- this won't be my last,
22 excuse me -- sound judgment and thoughtful approach
23 to handling issues that comment before the airport.
24 What -- what areas need improvement? I see none.

25 Ed is doing an excellent job. As a board member,

80

1 we need to look at -- to solidify his next

2 contract.

3 With that being said and listening to the
4 audit report and what is -- Mr. Wuellner has been
5 doing for the airport, as chairman, I would like to
6 recommend a 3 percent raise and I'd like to have
7 the board discussion on it. Mr. Ciriello?

8 MR. CIRIELLO: I've got some statements and
9 questions. Why -- unless I'm wrong, it seems to me
10 that each and every year the board is given this
11 grading report for the director. My question is
12 why?

13 He has, what, a five-year contract that he
14 works under, and he's being paid to do a job. And
15 I must say he does it excellent. I have no
16 problems with that at all and no problems with him
17 as an individual. I respect him highly. It's --
18 when I make statements, I'm comparing the job to
19 the total wage, everything thrown in there.

20 To me, the size of the job of running this
21 airport -- and I don't care, a lot of people might
22 think this is a great big job, but I've seen a lot
23 of airports and it's no more difficult than a --
24 and we're talking general aviation airports. It's

25 not that difficult.

81

1 But comparing the job with the money, every
2 year it seems like when we give him these excellent
3 reports which he deserves, that he gets a pay raise
4 with it. I don't know of any business that because
5 of seniority more or less gives employees raises on
6 seniority.

7 In business, if an employee like a salesman or
8 maybe a lawyer in a law firm goes out and brings in
9 a whole lot of business to the company, he's
10 rewarded then with pay raises or bonuses or
11 whatever.

12 Ed's doing his job. It's an excellent job.
13 I -- I -- I haven't seen anything where he's gone
14 out and procured some kind of a substantial
15 increase in revenue for the airport because he did
16 it himself, you know, without like a salesman
17 would.

18 And I have no problem with giving him say -- I
19 mentioned this years ago, that I would like to see
20 him automatically get a CPI increase on his salary
21 every year even if he gets these rave reviews. I
22 don't see giving him a raise just because he's been
23 here another year in the airport and the airport is
24 running fine and dandy. That's not an excuse

25 enough to give him pay raises, as far as business

82

1 and labor goes.

2 So I'd like to see him get automatic CPI
3 raises every year without the report. If you want
4 to give him reports just to jack up his ego, fine.

5 But he doesn't need it, believe me. He's an
6 excellent man --

7 CHAIRMAN YOUMAN: Okay.

8 MR. CIRIELLO: -- and I respect him highly.
9 And I -- it's the job size, the job -- the wages
10 the job is being paid doesn't match to me. It's as
11 simple as that.

12 CHAIRMAN YOUMAN: Mr. Werter?

13 MR. WERTER: Okay. Actions speak louder than
14 words. All right. You just simply look at the
15 audit.

16 From last year to this year and every year
17 that he's been on this job, it keeps getting better
18 and better. Raises are not only for cost of
19 living; it's for performance. And this is not a
20 little Podunk general aviation airport in Palatka.
21 This is an airport with major businesses on the
22 verge of growing even bigger with commercial
23 business, commercial flight business.

24 Mr. Wuellner has gone far and beyond. This is

25 not a simple task, and I take exception to it

83

1 because I've been on this board four years and I
2 don't take a simple look at the airport and how
3 it's run. I look at the airport on how it's run
4 and what's on this airport.

5 This is not a small little mom and pop grocery
6 store on the corner of King Street and A1A. And he
7 has done an outstanding job. And a 3 percent
8 increase, I don't know how much more over cost of
9 living -- these days cost of living is like what,
10 1?

11 CHAIRMAN YOUMAN: 1.9.

12 MR. WERTER: 1.9. An additional percent,
13 given the amount of money that he has saved this
14 airport and has kept us off the tax rolls and will
15 continue to keep us off the tax rolls, there is
16 nothing, nothing that's insulting or abusive about
17 a 3 percent raise. The man deserves it.

18 This is a complex operation with \$86 million
19 worth of assets, with an operation -- operational
20 budget of 7 point or almost \$8 million a year.

21 This is not a simple task and he works damn hard
22 and long hours.

23 MR. CIRIELLO: That's what I said. He does
24 his job and he's excellent at doing it. Show me

25 some examples. Give me some examples of -- all

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1 those figures -- those figures are he's doing his
2 job and he's doing it excellent like I said.

3 MR. WERTER: Yeah.

4 MR. CIRIELLO: Where did he go out and bring
5 in some company out here that's unknown to anybody
6 that's brought in millions of dollars into this
7 airport?

8 MR. WERTER: He's just -- he's just about
9 finished negotiating a major contract with Grumman
10 where Grumman's going to grow and bring more jobs
11 to this county. Not just this airport, but to the
12 county. He's on the verge of bringing us an
13 airline. No one's helping him bring in that
14 airline. He's doing it.

15 Though I would have loved to and I made it --
16 and, you know, one of the things where it's
17 comments about board members being more actively
18 involved, providing a good representation of the
19 airport to prospective business, I like to see
20 that.

21 I went -- my first year here, I went up to
22 Montreal with him to the JumpStart. I'd like to
23 see that. But he's been doing it himself. And
24 he's the one that is bringing business to the

25 airport. The new flight school that helped our

85

1 operations. Okay. Our increase in operations back
2 in 2010 or '11.

3 MR. JOHN: '10.

4 MR. WERTER: 2010. He increased income to
5 this airport. You've got people coming from
6 Europe, more people coming from Europe to spend
7 money on this airport and in St. Johns County. He
8 did that. You didn't do it. Mr. Cox didn't do it.
9 Kelly didn't do it. I didn't do it. He did.

10 CHAIRMAN YOUMAN: Mr. Cox?

11 MR. COX: Very quickly. Ed, what was the
12 amount of tax money that we received from the --
13 from the citizens of the county when we went off
14 the tax rolls? How much were we getting in tax
15 revenue?

16 MR. WUELLNER: My recollection is about \$3.5
17 million.

18 MR. COX: \$3.5 million and all of a sudden we
19 don't have that \$3.5 million and yet this year --

20 MR. WERTER: And we're still growing.

21 MR. COX: Gee, I wonder where -- so there's
22 like what? How much difference is that now?

23 Anyway, the point is, we not only want to
24 reward him for a good job, as Joe has said he's

25 doing a great job, but we also don't want him to go

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1 away anywhere because I'm sure there are other
2 airports that as some of those comments suggested
3 would love to have an executive director that is as
4 professional and does his job as good as Ed does.

5 MR. WERTER: Jesus, Ted Canaday can retire --
6 Soliday can retire any day and he'd be over in
7 Naples, probably making more money in Naples.

8 MR. COX: Well don't give him any ideas.

9 MR. WERTER: I'll cripple him first before he
10 leaves.

11 CHAIRMAN YOUMAN: I'm sure that Mrs. Barrera
12 has comments.

13 MR. CIRIELLO: This year's increase is lower
14 than last year's.

15 MR. WERTER: You're not looking at the total
16 picture. That's not --

17 MR. CIRIELLO: What's that word say, total?

18 MR. COX: Kelly has the floor, you guys.
19 Sorry.

20 MS. BARRERA: I'm in favor of giving Ed a 3
21 percent raise. I'm not sure that where -- if we're
22 going to discuss his contract, I think that has to
23 be a separate agenda item. And I'm not sure if we
24 can vote on that right now, but as a consensus, I

25 think that you would have my support.

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1 CHAIRMAN YOUMAN: The contract's a separate
2 issue. Public comment? Mr. Martinelli?

3 MR. MARTINELLI: Do I have to go up there?

4 CHAIRMAN YOUMAN: Yes.

5 MR. COX: Yes, sir. Even if you didn't have
6 to, you'd have to.

7 MR. MARTINELLI: I don't know where to begin,
8 but I know where I want to end up. Where I want to
9 end up is, all of you on the board should thank
10 your lucky stars that you have Ed Wuellner as your
11 executive director.

12 I spent a lot of time and a lot of years of my
13 life in the aviation community, including four
14 years on that board or on your board. And let me
15 tell you, I've had experiences that would make your
16 hair stand up with executive directors and with
17 malfeasance and nonfeasance of that position in
18 office.

19 Let me also say that in terms of
20 professionalism, in terms of foresight planning
21 capability -- and by the way, Ed does some planning
22 that you don't even know he's done except that you
23 all have accepted it because he's that skilled in
24 what he does. And I think that's a huge

25 compliment.

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1 So, I would suggest that unanimously you look
2 to him to guide this airport into the future.
3 Boards come and go, but he should stay and he
4 should stay for a long time to realize the dreams
5 that we all have for this airport.

6 CHAIRMAN YOUMAN: Thank you, Mr. Martinelli.

7 MR. COX: Thanks.

8 CHAIRMAN YOUMAN: The chairman's comments are
9 I've worked with Ed for four years, and I've worked
10 with a lot of officials on the railroad, for
11 example, in transportation, and I found that
12 Mr. Wuellner is high on the list of leaders,
13 insightfulness, intelligence.

14 I mean, the man is a born administrator, and
15 he can plan for the future, he can see the future,
16 and go for it. And like I said, once -- I've been
17 trying for four years to stay ahead of him and at
18 least one time I think I did it once and I was kind
19 of excited like a little kid because I knew
20 something before he did. But it was a very small
21 thing.

22 He stays on top of everything. He makes our
23 job easy, just like Mr. Martinelli stated. We sit
24 back and analyze what he does and we vote on it,

25 and most of the time we vote aye, aye, aye, aye,

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1 aye. The reason being is because of his

2 professionalism.

3 We have a well run facility here. The Galaxy

4 Aviation, they're happy with the administration.

5 The tenants are all happy with the administration.

6 There may be differences in things, but I mean,

7 there's always differences of opinion of certain

8 things. But over all, SAAPA, the airline pilots

9 association, we couldn't have it better right at

10 this point in time. And I know it sounds like he's

11 almost like God, but he's not. But he's a very

12 effective airport administrator and that's my

13 comments. My further comments?

14 MR. CIRIELLO: Yes. It seems like I don't

15 really know how to express myself. It seems though

16 as everybody's remarks seem to be making me feel

17 that I was attacking Ed and I said no, that I know

18 he does an excellent job. I -- all that.

19 All I was doing was comparing the job with the

20 total cost and with Mr. Werter saying this is no

21 mom and pop place. I've been around a lot of

22 airports. The only thing this airport has over a

23 lot of general aviation airports is one big long

24 runway.

25 I know airports that's not physically as big

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1 as this that has three fixed-based operators on it,
2 three flight schools, a flying club that uses more
3 gasoline than all the businesses on the airport,
4 and they have one 5,000 foot runway. They have
5 every kind of business going that this airport has.
6 So this airport isn't unique. And yeah, it -- it's
7 a good airport and it's run great because of Ed.
8 No problem with me.

9 It's just the scope of job with the wages.
10 Now you're saying a 3 percent increase. You're not
11 saying how much that is in dollars and you're not
12 saying how much he's getting right now to add to
13 that.

14 I worked in the steel industry 38 years almost
15 and when we wrote contracts for three years, that's
16 what we made, is what the contract said. If the
17 company did exceptional business one year, the
18 union didn't go and say, "Hey, you made a ton of
19 money, we want a little more money." We worked out
20 contract before we fought for more money. But
21 that's the way businesses -- business are.

22 I'm not complaining about his job or him or
23 anything else. And I'm not saying he's maybe not
24 worth it. He's probably overqualified for this

25 airport, if you want to come down to it. He

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1 probably should be in Atlanta or LA or somewhere in
2 one every those huge international airports. He's
3 that good.

4 MR. COX: Great point. 6 percent raise, Carl.

5 MR. WERTER: Didn't you forego your bonus last
6 year?

7 MR. CIRIELLO: Year before.

8 MR. BURNETT: Can I have -- can I have a
9 moment?

10 CHAIRMAN YOUMAN: Mr. Burnett?

11 MR. BURNETT: As the legal counsel, I stick --
12 I stick to the -- or at least as much as possible,
13 I stick to just strictly the legal issues. Every
14 now and then when it's come to this issue, I've
15 weighed in beyond that.

16 However, this time I'll stick to a legal
17 issue, which is his contract provides that if you
18 evaluate him at a satisfactory level, his contract
19 had a mechanism built in -- because there was so
20 much discussion, there's always so much discussion,
21 it has a mechanism in there that if he performs
22 unsatisfactory, that's one thing.

23 If he performs satisfactory, then he gets an
24 adjustment based on the Consumer Price Index All

25 Urban Consumers, which for 2011 was 3.2 percent.

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1 If he -- if he performs outstanding, and the
2 specific language is that "Performance in an
3 excellent outstanding man -- manner that has
4 resulted in an improvement to the fiscal
5 performance of the Authority, the executive's
6 salary may be increased beyond the CPIU and may
7 even be increased to reflect the market rate for
8 similarly situated airport executives and as
9 determined by the Authority, and/or the Authority
10 may award the executive a merit performance bonus
11 for such excellent outstanding performance."

12 So that's -- that's what's in the contract,
13 because I know there was some discussion about what
14 was in the contract or a comment about that
15 earlier. So based on I think what I heard from
16 your review of the Authority Members' reports --
17 and of course y'all can change that, but what I
18 heard was at least a satisfactory.

19 MR. WERTER: So actually we're understating
20 his recommendation by .2 percent.

21 MR. COX: Uh-huh.

22 MS. BARRERA: No. I think what I heard is
23 that you were making the recommendation to
24 compensate him beyond the CPI. Was that correct?

25 CHAIRMAN YOUMAN: Yes.

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1 MR. WERTER: Oh. You mean a raise of 6
2 percent all together cumulative? 6.2?

3 CHAIRMAN YOUMAN: 6.2.

4 MR. WERTER: That in mind, that's pretty high.

5 CHAIRMAN YOUMAN: Y'all can change it.

6 MR. WERTER: That would be pretty high.

7 Sorry, Ed.

8 MR. BURNETT: Still I -- I think based again
9 for what this is worth --

10 MR. WERTER: I didn't know what the CPI was.

11 MR. BURNETT: Because every year I've been
12 tasked with going out and researching what other
13 executives make and the like --

14 MR. WERTER: That's a falling average.

15 MR. BURNETT: -- I think that -- I think even
16 with that increase, it would put him on the level
17 of, and I can be wrong about this, so -- but I
18 think some of y'all may know these salaries, as a
19 county department head for some of the bigger
20 departments at the county.

21 MR. COX: You say it does put him on that
22 level?

23 MR. BURNETT: That's what it would -- that's
24 about what his salary is, as high as the number

25 seems, in local government, it's -- you'd be

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1 surprised, for example, you know, across U.S. 1,
2 what some of the salaries are for department heads
3 at the county.

4 MR. WERTER: Is he on par with the department
5 heads; is that what you're saying? Or is he below
6 the department heads?

7 MR. BURNETT: I didn't analyze it to that
8 degree. I can tell you the county attorney, for
9 example, makes \$158,000 a year. There are the --

10 MR. WERTER: Why am I working for myself?

11 MR. BURNETT: Give me a moment. I have some
12 more.

13 CHAIRMAN YOUMAN: That's why everybody's going
14 for the jobs.

15 MS. BARRERA: Doug, while you're researching
16 that, I would just offer that Ed did go without any
17 type of beyond the contract increase for two years.
18 It was more than just for one year.

19 CHAIRMAN YOUMAN: Please say that again,
20 Ms. Barrera.

21 MS. BARRERA: Ed did go without any --
22 anything above what the contract provided for two
23 years. More -- it was more than just the one year
24 that was stated.

25 CHAIRMAN YOUMAN: Right. And it was just the

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1 CPI.

2 MR. WUELLNER: No.

3 CHAIRMAN YOUMAN: Two years.

4 MS. BARRERA: No, he just had -- no, you
5 declined that as well.

6 MR. WUELLNER: I -- I took no increase --

7 MS. BARRERA: Right.

8 MR. WUELLNER: -- CPI or otherwise --

9 MS. BARRERA: Right.

10 MR. WUELLNER: -- until last year in the
11 entirety of the five-year agreement.

12 MR. WERTER: And last year -- last year, how
13 much was that?

14 MR. WUELLNER: I think it was 3 percent.

15 MR. WERTER: You mean the recommended? And
16 you took no bonus.

17 MS. BARRERA: Which -- and really in turn
18 compensated for the amount of the Florida
19 retirement that he had to start contributing
20 towards. It was really offset itself with that.

21 CHAIRMAN YOUMAN: That's correct.

22 MS. BARRERA: Just -- just for the other board
23 members' knowledge.

24 MR. WERTER: Well, and your -- your viewpoint

25 was 3.2 plus 3.

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1 CHAIRMAN YOUMAN: Correct.

2 MR. COX: And, Carl, what I glean from your
3 evaluations from those, I'm -- I'm thinking he's in
4 the excellent position as opposed to just
5 satisfactory. That's not -- that doesn't cut --
6 satisfactory doesn't cut it. I'm thinking per the
7 language in the contract --

8 CHAIRMAN YOUMAN: Four out of five were in the
9 excellent --

10 MR. COX: Right.

11 CHAIRMAN YOUMAN: -- range.

12 MR. COX: So that's a majority.

13 CHAIRMAN YOUMAN: Correct.

14 MR. WERTER: Again, I'm still not getting the
15 message. Did you get a bonus last year?

16 MR. WUELLNER: No. No, I took -- I had CPI.

17 MR. WERTER: You just took the CPI.

18 MR. WUELLNER: Uh-huh. And -- and I did --

19 MR. WERTER: With that in mind, you know,
20 because when you said at 3, I wasn't thinking the
21 CPI was 3.2.

22 MR. WUELLNER: I don't think it is. I think
23 that was the 2011 CPI. That's -- that's what it --
24 effectively was the increase last year based on

25 what CPI was last year. It was strictly CPI.

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1 CHAIRMAN YOUMAN: May I have -- may I have a
2 motion for CPI plus 3 percent for Mr. Wuellner?

3 MS. BARRERA: I would make that motion, that
4 Mr. Wuellner be compensated the CPI that's provided
5 for in his contract as well as a 3 percent raise.

6 CHAIRMAN YOUMAN: May I have a second?

7 MR. COX: Second.

8 CHAIRMAN YOUMAN: Any other board discussion?

9 (None.)

10 CHAIRMAN YOUMAN: May I have a vote, Mr. Cox?

11 MR. COX: Yes, sir. Can you read me the
12 language in there that talked about the bonus
13 beyond the -- the raise?

14 MR. WERTER: There's an alternative.

15 MR. COX: You mentioned something in the
16 language of the contract.

17 MR. BURNETT: The base -- the basic
18 performance for satisfactory is CPIU.

19 MR. COX: Right.

20 MR. BURNETT: Then it said "Should the
21 Authority's annual review and evaluation of the
22 executive determine that he has performed in an
23 excellent outstanding manner that has resulted in
24 an improvement to the fiscal performance of the

25 Authority, the executive's salary may be increased

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1 beyond CPIU and may even be increased to reflect
2 the market rate for similarly situated airport
3 executives as determined by the Authority, and/or
4 the Authority may award the executive a merit
5 performance bonus for such excellent outstanding
6 performance."

7 MR. COX: How would that be administered, a
8 merit performance bonus?

9 MR. BURNETT: As I recall, going back to Buzz
10 George -- and some of you obviously have been
11 around that long. When this was being discussed, I
12 think Mr. George's comments related to it was if
13 there was some event that occurred, then that event
14 would warrant a bonus. And that's what that would
15 be tied to on the bonus part of it.

16 Aside from that, salary increases for
17 satisfactory performance would be CPIU and salary
18 for increases for better than satisfactory
19 performance, an excellent outstanding performance
20 would be CPIU plus something.

21 MR. COX: Can we table the motion that we just
22 did to --

23 MR. BURNETT: For more discussion?

24 MR. COX: -- to proffer another or not? Can

25 we do that?

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1 MR. BURNETT: There's a motion on the floor.
2 So you can have discussion about the motion under
3 Robert's Rules of Order, but another motion can't
4 be made.

5 MR. COX: Okay. Can I have the floor for a
6 second --

7 CHAIRMAN YOUMAN: Yes.

8 MR. COX: -- just for discussion? Can we
9 reach a consensus that we're talking about a
10 performance that is equivalent to excellent as
11 opposed to satisfactory for the purposes of this
12 discussion?

13 CHAIRMAN YOUMAN: Yes.

14 MR. COX: Consensus to that?

15 MS. BARRERA: Yes.

16 MR. WERTER: Yes.

17 MR. COX: Okay. So it's -- we have that
18 consensus. So we're talking about a performance
19 level that's excellent, okay, as per the
20 contract -- in reference to the contract language.

21 So now we're at an adjustment of 3 percent
22 plus 3.2 for the CPI, which is where we're at on
23 the motion that's currently on the floor and under
24 discussion.

1 MR. WERTER: But we haven't fully -- when we
2 first started this discussion, I was -- I was not
3 of the understanding that -- because I didn't
4 remember what CPI was. I thought this was a -- a 3
5 percent raise in toto as opposed to in addition to
6 the CPI. It wasn't enunciated that way. Just a 3
7 percent raise.

8 And where we do have other alternatives, i.e.,
9 the bonus mechanism, which in discussion may have
10 been tied to bringing in an airline and stuff like
11 that, but there's nothing in the contract that
12 prohibits us discussing a bonus option as opposed
13 to an additional CPI -- you know, percentage to the
14 CPI. However, there's so many different ways you
15 can go with this.

16 What would be good for information is what are
17 commensurate people making, which we don't have the
18 information about. I want to see Mr. Wuellner
19 definitely get a raise obviously, and if it's going
20 to be raise-based only, yeah, above the CPI to
21 reflect his performance. And that is what's done
22 in private industry as well.

23 This -- his job is not one of Civil Service,
24 even though he works for the public. So we would

25 have to look at that. And also look at the option

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1 of in lieu of additional to the CPI, in lieu of any
2 addition to the CPI, a bonus mechanism, a bonus
3 recommendation instead. And that may require a
4 little research to see commensurate other people of
5 his level, you know, his executive level, what
6 they're earning in the same also geographic area.
7 Not necessarily in St. Johns County, but I mean of
8 the same economic strata. Because of course if we
9 were to give him what he was worth based on a
10 New York standard, he'd be earning \$300,000. So we
11 can't do it that way, either.

12 So any study as to what commensurate people
13 would be making would have to be in communities of
14 the equivalent type. And St. Johns is not a true
15 community anymore. St. Johns is one of the better
16 places to live.

17 So those are -- there's a lot of information
18 out there that needs to be gleaned before
19 rewarding. Am I for rewarding him for his
20 performance? Most definitely. But it can't be
21 done cavalier, okay? So I would need more
22 information.

23 CHAIRMAN YOUMAN: Mrs. Barrera?

24 MS. BARRERA: One piece of information that

25 might help you is that usually the bonus structure,

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1 you're taxed at a much higher rate. So you need to

2 keep that in mind --

3 MR. WERTER: Oh, yeah.

4 MS. BARRERA: -- first of all.

5 And second of all, I want you to as board

6 remember that there were two years that he received

7 no increase, not even a cost of living increase.

8 And in addition during all that time, he has

9 consistently performed above, as to Mr. Cox's

10 point, the satisfactory level. He's done an

11 outstanding job.

12 So, with that, I would -- I would say that the

13 time has come that with our economic standing, our

14 strong financial report consistently, and certainly

15 with the financial gains that we've made within the

16 financial report, that the time has come that his

17 deferred compensation as far as not only the CPI

18 but as a performance evaluation metric, we take

19 that into account and go with the 3 percent.

20 MR. WERTER: Which two years was that, 2010

21 and what?

22 MS. BARRERA: And 2011.

23 MR. WERTER: And '11.

24 MS. BARRERA: No. '9 and '10.

25 MR. WERTER: '9 and '10.

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1 MS. BARRERA: Because last year he just took
2 the CPI.

3 MR. CIRIELLO: Yeah. Last year I tried to
4 give him more money than the board recommended.

5 CHAIRMAN YOUMAN: Correct.

6 MS. BARRERA: You did.

7 MR. WERTER: Then you know something? With
8 that in mind, you know, a 6 percent -- flat 6
9 percent raise instead of breaking it down might --
10 to bring him back up to speed for the two years he
11 received no raise might be reasonable. It might be
12 reasonable because for two years he went without a
13 raise.

14 MS. BARRERA: For three years he went without
15 a raise and for two years he went out even a cost
16 of living adjustment.

17 CHAIRMAN YOUMAN: And that's why I strongly
18 recommend that we pass this resolution, because
19 he's just -- we're just playing catch-up.

20 MR. CIRIELLO: He still hasn't said how much
21 that actually is in dollars. 3 percent or 6
22 percent doesn't sound like much, but when you're
23 talking 10, 15, 20,000, then it sounds like a lot.

24 MR. WERTER: No. You're making what, 120,

25 150. What are you making?

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1 MR. WUELLNER: I think it's 132.

2 MR. WERTER: 132. So he's talking 6 --

3 CHAIRMAN YOUMAN: 6,000.

4 MR. WERTER: No.

5 CHAIRMAN YOUMAN: 7,000.

6 MR. WERTER: Almost 8,000. A raise of 8,000

7 that he hasn't gotten in at least two years.

8 CHAIRMAN YOUMAN: Correct.

9 MR. CIRIELLO: Well, to somebody small like

10 me, a salary of a hundred thousand dollars is like

11 a king's ransom, and it's over that and for a

12 couple of years, it's only -- you figure -- you're

13 thinking that he's in the poor farm or something.

14 I'm still saying that the job -- comparing the

15 job with the -- with the total cost that the

16 director -- or the total money, the revenue -- or

17 the executive makes is nothing wrong with it. I

18 don't think that we're hurting him by if we said

19 no. Of course you guys all have your opinion and I

20 have mine.

21 MR. WERTER: Well, let me put it on a more

22 simplistic term. When you were working for the

23 steel industry every year, you did get a raise

24 almost, just about.

25 MR. CIRIELLO: No. We signed a contract for

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1 three years and that's what we got until the next
2 contract.

3 As a matter of fact, the last couple of years
4 I worked, the company was hurting so bad because of
5 the economy, they went to the unions and the unions
6 agreed to decrease salary or pay. I lost over a
7 dollar an hour on my job giving it back to the
8 company because they were hurting.

9 MR. WERTER: And if the company was doing
10 better, you would have benefited.

11 MR. CIRIELLO: No, we didn't -- not until
12 the --

13 MR. WERTER: If the company was doing better,
14 you would have benefited.

15 MR. CIRIELLO: No, because they didn't give us
16 any more money. We -- whatever we contracted for
17 for that three years is what we made.

18 MR. WERTER: Where is Jimmy Hoffa when you
19 need him, right?

20 CHAIRMAN YOUMAN: Gentlemen, gentlemen.

21 MS. BARRERA: Can we call to this a vote?

22 MR. COX: Yeah. Point of order, let's get
23 back to the -- talking about the director instead
24 of union politics, please. Can I make a comment on

25 amending the current motion?

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1 CHAIRMAN YOUMAN: You can make a comment, yes.

2 MR. BURNETT: Well, as -- Mr. Chair, as one
3 thing, I believe I heard a board member though say
4 call the vote.

5 MR. COX: Right.

6 MS. BARRERA: Once that happens, it's time.

7 MR. COX: There you go.

8 MS. BARRERA: I did.

9 MR. COX: I didn't hear you say that.

10 MS. BARRERA: I certainly did, yes.

11 CHAIRMAN YOUMAN: Okay. The motion's been --
12 was there a second?

13 MS. BARRERA: There was.

14 MR. COX: Second, yeah.

15 CHAIRMAN YOUMAN: Second?

16 MR. COX: Uh-huh.

17 CHAIRMAN YOUMAN: Oh, okay. The motion is
18 brought to the floor. It's been made and seconded.
19 May I have the ayes for the motion that was made?

20 MR. COX: Aye.

21 MR. WERTER: Aye.

22 MS. BARRERA: Aye.

23 CHAIRMAN YOUMAN: Aye. Motion passes. Nays?

24 MR. CIRIELLO: Nay.

25 CHAIRMAN YOUMAN: Nay. Motion passes 4 to 1.

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1 MR. BURNETT: As a footnote if I might,
2 Mr. Chair. Looks like there's 28 employees at the
3 county that makes over a \$100,000. There's about
4 10 that make over \$120,000. Just as a footnote to
5 the salaries.

6 CHAIRMAN YOUMAN: In closing, I wish I had
7 made \$120- or 130,000 in my career, too.

8 COMMISSIONER SANCHEZ: Mr. Chairman --
9 Mr. Chairman?

10 CHAIRMAN YOUMAN: Mr. Sanchez.

11 COMMISSIONER SANCHEZ: Can I say something
12 real quick before you adjourn?

13 CHAIRMAN YOUMAN: Yes, you may, Mr. Sanchez.
14 You have the floor.

15 COMMISSIONER SANCHEZ: I want to back up for a
16 minute to the economic development issue. I think
17 you need to do more than hoping you're going to get
18 a bill passed. That could take two years over
19 there.

20 I think you need to contact the Governor's
21 economic development team, and I think you need to
22 stress how unfair this is because you are economic
23 development. You work on it yourself and you have
24 to compete with other people around here.

25 And I really think you'd come out better there

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1 and you may come out even better yet if you talk
2 directly to the Governor. He has a habit of
3 getting things done a little quicker over there
4 than just asking some -- because you'd have to get
5 someone to present the bill.

6 MR. COX: Yeah.

7 COMMISSIONER SANCHEZ: And their committee
8 meetings start real soon, and you're going to miss
9 this year all together. I mean, it's just a
10 thought.

11 MR. BURNETT: Yeah.

12 COMMISSIONER SANCHEZ: I mean, to me you've
13 got nothing to lose by trying that. But I
14 definitely think it's not a fair situation. That's
15 the reason the other law was changed, was to make
16 it fair because, you know, other people could sit
17 there and not have to say who it is, but yet the
18 government had to release the records.

19 MR. WERTER: Who sponsored that bill the last
20 time?

21 COMMISSIONER SANCHEZ: I'm not too sure. But,
22 you know, my information basically was Governor
23 Scott invented that to make it a fair situation for
24 governments and to increase the possibility of

25 economic development.

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1 CHAIRMAN YOUMAN: Mr. Sanchez, thank you, very
2 much for that.

3 COMMISSIONER SANCHEZ: Okay. Thank you.

4 CHAIRMAN YOUMAN: Mr. Werter --

5 MR. COX: Point well taken.

6 CHAIRMAN YOUMAN: -- Wuellner, do you think we
7 can follow up that?

8 MR. WUELLNER: We can.

9 CHAIRMAN YOUMAN: Mr. Burnett?

10 MR. BURNETT: Yes, sir.

11 CHAIRMAN YOUMAN: Thank you. Any other
12 matters before the board?

13 MR. WUELLNER: I would just like to thank you
14 all for your support and the confidence you have in
15 me and I'll do my best (inaudible).

16 MR. COX: I'm glad you got a raise, Mr. Werter
17 (sic).

18 CHAIRMAN YOUMAN: I got to use the gavel
19 again. Next regular meeting January 14th at 4 p.m.
20 This is adjournment.

21 (Meeting adjourned at 6:09 p.m.)

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1 REPORTER'S CERTIFICATE

2

3 STATE OF FLORIDA)

4 COUNTY OF ST. JOHNS)

5

6 I, JANET M. BEASON, RPR-CP, RMR, CRR, FPR, certify

7 that I was authorized to and did stenographically report

8 the foregoing proceedings and that the transcript is a

9 true record of my stenographic notes.

10 Dated this 18th day of December, 2012.

11

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JANET M. BEASON, RPR-CP, RMR, CRR, FPR

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